



AS Company S.A.

Corporate Presentation

April 16th 2025



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Consistent Growth & Profitability

2020

Net Sales
€19.607mill.
EBITDA
€3.115mill.
PBT
€2.405mill.

2021

Net Sales
€22.696mill.
EBITDA
€3.882mill.
PBT
€3.977mill.

2022

Net Sales
€28.658mill.
EBITDA
€4.659mill.
PBT
€3.284mill.

2023

Net Sales
€28.697mill.
EBITDA
€5.500mill.
PBT
€5.954mill.

2024

Net Sales
€31.007mill.
EBITDA
€5.166mill.
PBT
€5.568mill.



2023 our record year for Sales & Profits

amounts € 000	2024	2023	%
Net Sales Turnover	31.007	28.697	+8,05%
Gross Profit 48,57 %	15.060	13.861	+8,65%
EBITDA 16,66 %	5.166	5.500	+6,07%
PBT 18 %	5.568	5.954	-6,48%
Profit after Tax 13,6 %	4.210	4.533	-7,14%
Earnings Per Share (in €)	0,3226	0,3470	-7,03

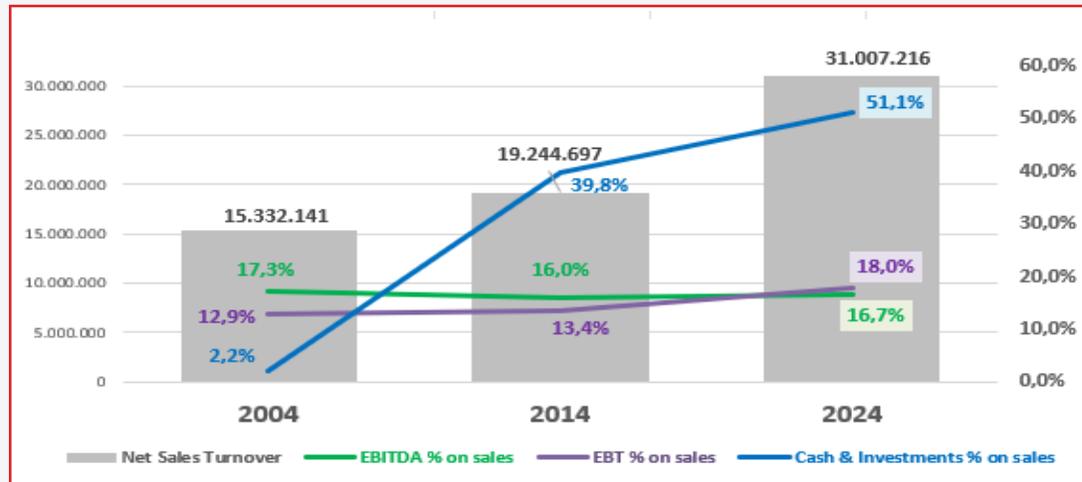


Strong Cash Flow Generation

€mill.	2020	2021	2022	2023	2024
EBITDA	3,11	3,88	4,66	5,50	5,17
Capital Expenditure	0,22	0,06	0,66	0,58	1,60
Total Income from Operating activities	0,46	4,37	3,36	-0,76	4,64

CF supports our investments, acquisitions and consistent dividend payout to our shareholders

	2004	2014	2024
Net Sales Turnover	15.332.141	19.244.697	31.007.216
EBITDA EBITDA % on sales	2.651.266 17,3%	3.085.318 16,0%	5.165.980 16,7%
PBT PBT % on sales	12,9%	13,4%	18,0%
Cash & Investments Cash & Investments % on sales	337.953 2,2%	7.650.836 39,8%	15.851.825 51,5%



Maximizing Shareholders' Value

Dividends paid
since 2017
~€11m

	2017	2018	2019	2020	2021	2022	2023	2024
Share Capital refund & Dividends	0,04	0,05	0,07	0,07	0,1163	0,1163	0,137	0,17
Total Refund / Dividends paid	525.041 €	656.301 €	918.821 €	918.821 €	1.519.856 €	1.519.854 €	1.787.620 €	2.231.423 €
Total Net Equity	25.567.489 €	27.834.165 €	29.754.891 €	30.210.640 €	31.566.517 €	33.063.386 €	35.349.627 €	37.817.781 €
Number of shares	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020
Book value per share	1,95 €	2,12 €	2,27 €	2,30 €	2,40 €	2,52 €	2,69 €	2,88 €

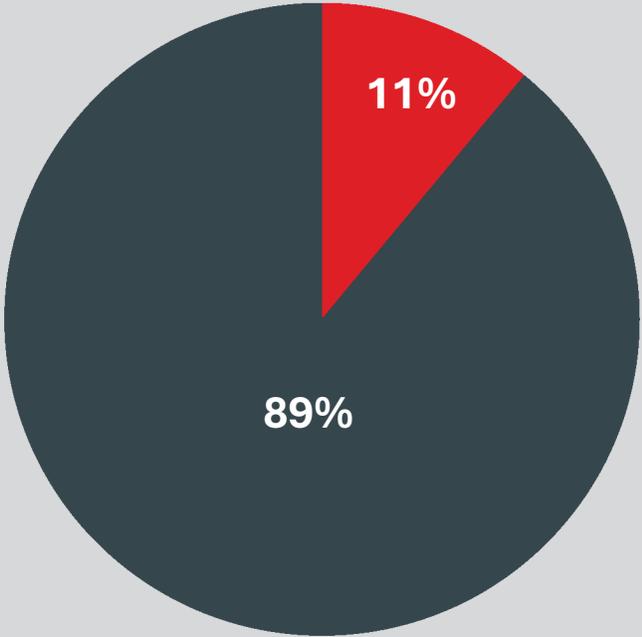


Growing International Presence

2018

■ National Sales

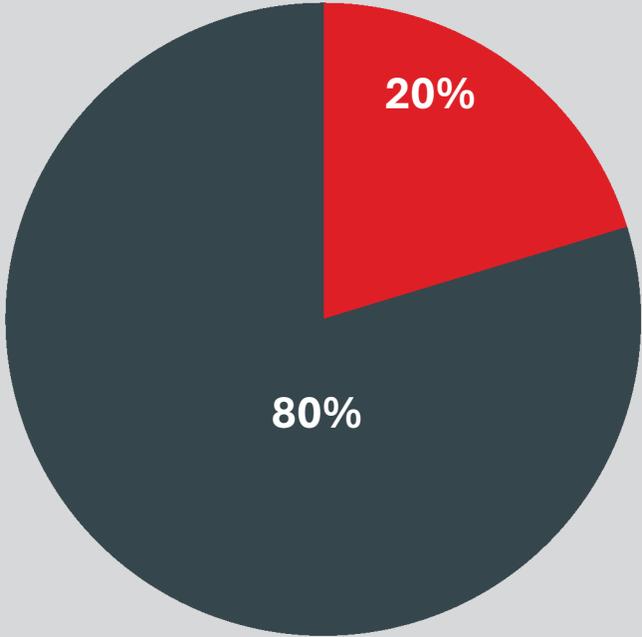
■ Interational Sales



2024

■ National Sales

■ Interational Sales



2024
we achieved €6.0mill
in Int'l Sales
vs €2.9mill in 2018.



Our strategic priorities

Organic Growth-
new categories
& international
expansion

Winning the Digital
Challenge

Growth via
acquisitions

Securing return
to investors

Investment
opportunities in
the hospitality
sector



The AS logo consists of the letters 'AS' in a bold, white, sans-serif font, set against a red rounded square background. A registered trademark symbol (®) is located to the upper right of the 'S'.

AS[®]

Q & A

For further information on the AS Group please visit our website at

<https://www.ascompany.gr/>

And our Investor Relations site:

<https://ir.ascompany.gr/el/>