

FINANCIAL RESULTS OF THE NINE-MONTH PERIOD ENDED SEPT 30, 2024

Increased Turnover and strong profitability, despite the challenges of the economic environment

ATHEX: PLAT
Reuters: THRr.AT
Bloomberg: PLAT GA

Nine-month period of 2024 Highlights:

- **Turnover: €282.2 mil.**
- **EBITDA: €36.0 mil. and Earnings Before Taxes (EBT): € 16.4 mil.**
- **Net Debt: €25.6 mil.,** compared to €29.6 mil. at the end of 2023
- **Interim dividend: €3 mil.,** corresponding to ~€0.07 per share (gross amount)

THRACE GROUP announces the financial results for the nine-month period ended September 30, 2024.

Financial Results of Nine-month period ended September 30, 2024

In the nine-month period of 2024, the Group's **Turnover** amounted to €282.2 mil. while the Turnover in the corresponding period of previous year had settled at €269.8 mil., posting an increase of 4.6%, as volumes sold increased by 7.6% and specifically an increase of 2% in the Technical Fabrics sector and 16% in the Packaging sector.

During the first 9months of 2024, the operating profitability (**EBITDA**) amounted to 36.0 mil. decreased by 2.7%, compared to the EBITDA level of €37.0 mil. in the 9-month period of 2023. It is important to note that the Group has managed to increase the volumes sold, therefore capturing greater market share in a weak business environment, however there have been market pressures leading to lower average selling prices, especially in the technical fabrics segment, which are not in line with the relatively higher raw material prices and the increased energy costs. As a result, there has been a variation of performance at the level of operating profitability of the Group compared to the previous year. In absolute figures though, the Group is significantly profitable and financially solid, as it continues to capture greater market shares in all countries of business activity, while there is the potential that the relative decline in profitability can be limited in the following months of the year.

Regarding the liquidity levels, the significantly low level of **Net Debt** demonstrates the strong financial position of the Group, the quality of the customer base as well as the Group's ability to continue implementing investments while keeping its Net Debt at a relatively low level. More specifically, the Group's Net Debt amounted to €25.6 mil., almost unchanged compared to the previous months of the year, despite the higher sales and the seasonality, which under normal conditions tend to increase the working capital needs.

THRACE PLASTICS Co. S.A.

20, Marinou Antypa str., 17455, Alimos (Athens), Greece, **T** +30 210 9875000 | **F** +30 210 9875001

Registration Number: 125122460000

At the same time, as already mentioned, the Group's **investment plan** implementation, amounting to €30 mil. on a cash basis, progresses smoothly, by investing mainly in the Group's production facilities in Greece and abroad with regard to both business segments.

The Bord of Directors decided the distribution of an **interim dividend** for the fiscal year 2024, of a total amount of €3 mil. (gross amount).

More specifically, the following table depicts the key financial figures of the Group during the nine-month period of 2024 compared to the corresponding period of 2023:

CONSOLIDATED FINANCIAL RESULTS (in € thous.)	30/09/2024	30/09/2023	Change (%)
Turnover	282,153	269,788	4.6%
Gross Profit	62,316	62,576	-0.4%
EBIT	16,914	19,684	-14.1%
EBITDA	36,034	37,024	-2.7%
EBT	16,372	20,229	-19.1%
Earnings after Taxes	11,953	15,409	-22.4%
Earnings after Taxes and Non-Controlling Interests	11,424	14,929	-23.5%
Basic Earnings per Share (in €)	0.2662	0.3474	-23.4%

Prospects of the Group

Approaching the year-end, both markets and economies during the **second half of the year** have been characterized by trends and conditions which are relatively comparable to the ones of the first half and overall with the previous 18 months. Inflation has shown signs of cautious deceleration but it remains at a stable level, interest rates are still high even though there have been interest rate cuts by Central Banks, whereas raw material prices are on a downtrend. However, the escalating tension in the Middle East and the absence of a ceasefire continues to create uncertainty and to put pressures on the markets. Finally, the US presidential elections and the change in the political leadership of the country implies the emergence of new geopolitical conditions on a global scale, with their ultimate positive or negative impact on the European and global economy not being especially discernible.

The Management has estimated that the Group's **EBITDA** profitability for the year 2024, on absolute figures, will remain at similar approximate levels, in comparison with the previous year, as a result of the factors that have been already analyzed, therefore considering that the relative negative variation at EBITDA level, compared to the previous year, could be limited in the coming months. *The Group's Management closely monitors the market developments and is always ready to take the necessary actions, if and whenever needed, in order to smoothly implement its strategic growth plan. In any case, the Group remains financially healthy and solid, being in a position to weather any negative market effects, to the best possible extent, and at the same time to effectively implement its long-term development strategy, while the Management remains optimistic regarding the Group's course in the coming months and overall, for the next year as a result of management actions and implemented investments.*

For further clarifications or information regarding the present release, please refer to the Department of Investor Relations and Corporate Announcements, email ir@thraceplastics.gr, Tel.: + 30 210-9875081.

ANALYSIS OF FINANCIAL RESULTS OF THE GROUP (in €'000)

STATEMENT OF COMPREHENSIVE INCOME	30/09/2024	30/09/2023	Change (%)
Turnover	282,153	269,788	4.6%
Gross Profit	62,316	62,576	-0.4%
Gross Profit Margin	22.1%	23.2%	
Other Income	2,612	2,059	26.9%
Sales & Distribution Expenses	31,552	28,936	9.0%
As % of Turnover	11.2%	10.7%	
Administrative Expenses	13,048	13,006	0.3%
As % of Turnover	4.6%	4.8%	
Research & Development Expenses	1,803	1,903	-5.3%
As % of Turnover	0.6%	0.7%	
Other Expenses	1,554	1,283	21.1%
Other Gains / (Losses)	-57	177	-132.2%
EBIT	16,914	19,684	-14.1%
EBIT Margin	6.0%	7.3%	
EBITDA	36,034	37,024	-2.7%
EBITDA Margin	12.8%	13.7%	
Financial Cost (Net)	-2,327	-1,199	94.1%
Earnings / (Losses) from Companies consolidated with the Equity Method	1,785	1,744	2.4%
EBT	16,372	20,229	-19.1%
EBT Margin	5.8%	7.5%	
Income Tax	4,419	4,820	-8.3%
Earnings after Taxes	11,953	15,409	-22.4%
Earnings after Taxes Margin	4.2%	5.7%	
EAT without Non-Controlling Interest	11,424	14,929	-23.5%
EAT Margin without Non-Controlling Interest	4.0%	5.5%	
Earnings per Share (in Euro)	0.2662	0.3474	-23.4%

FINANCIAL RESULTS OF THE NINE-MONTH PERIOD OF 2024

www.thracegroup.gr

STATEMENT OF FINANCIAL POSITION	30/09/2024	31/12/2023	Change (%)
Property, Plant & Equipment	184,066	177,670	3.6%
Right-of-use Assets	3,223	3,154	2.2%
Investment Property	113	113	0.0%
Intangible Assets	10,235	10,316	-0.8%
Investments in Joint Ventures	20,956	20,475	2.3%
Net benefit from defined benefit plans	8,593	9,533	-9.9%
Other Long-term Receivables	161	138	16.7%
Deferred Tax Assets	421	326	29.1%
Total Non-Current Assets	227,768	221,725	2.7%
Inventories	84,172	72,003	16.9%
Income Tax Prepaid	911	956	-4.7%
Trade Receivables	74,805	62,179	20.3%
Other Receivables	8,467	21,523	-60.7%
Financial derivative products	33	77	-57.1%
Cash & Cash Equivalents	36,490	27,801	31.3%
Total Current Assets	204,878	184,539	11.0%
TOTAL ASSETS	432,646	406,264	6.5%
TOTAL EQUITY	280,071	277,054	1.1%
Long-term Debt	30,621	27,790	10.2%
Liabilities from Leases	1,856	1,885	-1.5%
Provisions for Employee Benefits	1,839	1,658	10.9%
Deferred Tax Liabilities	7,722	7,910	-2.4%
Other Long-term Liabilities	449	518	-13.3%
Total Long-term Liabilities	42,487	39,761	6.9%
Short term borrowings	28,430	26,555	7.1%
Liabilities from Leases	1,223	1,140	7.3%
Income Tax	3,961	1,914	106.9%
Trade payables	53,568	38,462	39.3%
Other Short-term Liabilities	22,906	21,378	7.1%
Total Short-term Liabilities	110,088	89,449	23.1%
TOTAL LIABILITIES	152,575	129,210	18.1%
TOTAL EQUITY & LIABILITIES	432,646	406,264	6.5%

STATEMENT OF CASH FLOWS	01/01/2024- 30/09/2024	01/01/2023- 30/09/2023
Cash flows from operating activities	33,279	33,914
Cash flows from investing activities	(21,365)	(16,109)
Cash flows from financing activities	(3,905)	(19,723)
Net increase / (decrease) in cash and cash equivalents	8,009	(1,918)
Cash and cash equivalents at beginning of period	27,801	39,610
Effect from changes in foreign exchange rates on cash reserves	680	714
Cash and Cash Equivalents at end of period	36,490	38,406

FINANCIAL RESULTS OF THE NINE-MONTH PERIOD OF 2024

www.thracegroup.gr

FINANCIAL RESULTS PER BUSINESS SEGMENT												
Sector	Technical Fabrics			Packaging			Other		Intra-Segment Eliminations		Group	
	(Amounts in €'000)	9M 2024	9M 2023	%	9M 2024	9M 2023	%	9M 2024	9M 2023	9M 2024	9M 2023	9M 2024
Turnover	181,915	181,675	0.1%	108,747	96,600	12.6%	4,373	4,196	-12,882	-12,683	282,153	269,788
Gross Profit	35,840	39,007	-8.1%	26,121	23,018	13.5%	253	156	102	395	62,316	62,576
Gross Profit Margin	19.7%	21.5%		24.0%	23.8%		5.8%	3.7%	-	-	22.1%	23.2%
Total EBITDA	17,808	21,187	-15.9%	18,402	16,179	13.7%	-172	-358	-4	16	36,034	37,024
EBITDA Margin	9.8%	11.7%		16.9%	16.7%		-3.9%	-8.5%		-	12.8%	13.7%

*** Note**

Alternative Performance Measures (APM): During the description of the developments and the performance of the Group, ratios such as the EBIT and the EBITDA are utilized.

EBIT (The indicator of earnings before the financial and investment activities as well as the taxes): The EBIT serves the better analysis of the Group's operating results and is calculated as follows: Turnover minus Cost of Sales plus other operating income minus the total operating expenses, before the financial and investing activities and taxes. The EBIT margin (%) is calculated by dividing the EBIT by the total turnover.

EBITDA (The indicator of operating earnings before financial and investing activities as well as depreciation, amortization and taxes)

The EBITDA serves the better analysis of the Group's operating results and is calculated as follows: Turnover minus Cost of Sales plus other operating income minus the total operating expenses before the depreciation of tangible assets, the amortization of grants, as well as before the financial and investing activities and taxes. The EBITDA margin (%) is calculated by dividing the EBITDA by the turnover.

EBITDA Margin: It is calculated as the ratio of EBITDA to total Turnover.