

# PAPOUTSANIS S.A.

Company's Registration No.13108/06/B/86/89

Registered Office: 71th Km ATHENS - LAMIA NATIONAL ROAD, HALKIDA EVIA

**CONDENSED FINANCIAL STATEMENTS, NOTES AND INFORMATION FOR THE YEAR 2012 (FROM 1 JANUARY 2012 TO 31 DECEMBER 2012)**  
(Published according to c.L. 2190/1920, article 135 concerning enterprises that prepare Annual Financial Statements, consolidated and non, according to IFRS)

**AMOUNTS REPORTED IN EURO**

The following data and information aim to provide a general briefing for the financial position and the results of operations of Papoutsanis SA and of the Group companies PAPOUTSANIS. Therefore, recommend to the reader, before proceeding to any kind of investment decision or any other transaction with the Company, to visit the Company's web sites, at the following address [www.papoutsanis.gr](http://www.papoutsanis.gr) where Financial Statements are posted along with the Review Report of the Certified Public Accountant whenever is required. Our Financial Statements are composed according to the International Financial Reporting Standards.

Auditing Firm: SOL Certified Public Accountants, Member of Crowe Horwarth

Certified Public Accountant Auditor: EFSTATHIOS P. BANILAS, Institute of CPA (SOEL) Reg. No. 16451

Type of Review Report: Unqualified conclusion with emphasis of matters

Date of approval by the Board of Directors of the Financial Statements: February 26<sup>th</sup> 2013

CONDENSED BALANCE SHEET				
	GROUP		COMPANY	
	31.12.2012	31.12.2011	31.12.2012	31.12.2011
<b>ASSETS</b>				
Property, Plan and equipment	26.285.006	26.837.677	26.285.006	26.837.677
Investments on Assets	247.500	275.000	247.500	275.000
Intangible assets	163.347	215.435	163.347	215.435
Other non-current assets	42.184	38.793	42.184	38.793
Inventories	2.354.044	2.692.294	2.354.044	2.692.294
Trade receivables	3.631.703	1.608.616	3.631.703	1.855.575
Checks receivables	2.211.307	3.349.742	2.211.307	3.349.742
Other receivables	2.962.498	5.398.264	2.954.959	5.391.228
<b>Total Assets</b>	<b>37.897.590</b>	<b>40.415.822</b>	<b>37.890.051</b>	<b>40.655.745</b>
<b>EQUITY</b>				
Share Capital	15.747.184	15.747.184	15.747.184	15.747.184
Other data of equity	3.733.549	3.738.926	3.798.406	4.056.728
<b>Total Equity attributable to the holders of the company (a)</b>	<b>19.480.733</b>	<b>19.486.110</b>	<b>19.545.591</b>	<b>19.803.912</b>
Minority interest (b)	-	-	-	-
<b>Total equity (c) = (a) + (b)</b>	<b>19.480.733</b>	<b>19.486.110</b>	<b>19.545.591</b>	<b>19.803.912</b>
<b>LIABILITIES</b>				
Long-term borrowings	5.440.371	3.919.357	5.440.371	3.919.357
Provisions/Other non-current liabilities	4.577.968	3.996.978	4.577.968	3.996.978
Short-term Bank borrowings	3.454.694	6.976.144	3.454.694	6.976.144
Other current liabilities	4.943.824	6.037.232	4.871.427	5.959.354
<b>Total liabilities (d)</b>	<b>18.416.857</b>	<b>20.929.711</b>	<b>18.344.460</b>	<b>20.851.833</b>
<b>Total Liabilities and Equity (c) + (d)</b>	<b>37.897.590</b>	<b>40.415.822</b>	<b>37.890.051</b>	<b>40.655.745</b>

CONDENSED CASH FLOW STATEMENT (INDIRECT METHOD)				
	GROUP		COMPANY	
	01.01-31.12.2012	01.01-31.12.2011	01.01-31.12.2012	01.01-31.12.2011
<b>Cash Flows from Operating Activities</b>				
Profit before taxes from continuing operations	(37.310)	(645.611)	(290.254)	(963.042)
<b>Plus / (less) adjustments for:</b>				
Depreciation of assets	1.340.853	1.653.102	1.340.853	1.653.102
Provisions	(287.010)	(588.804)	(9.380)	(341.845)
Amortisation of government grants	(366.141)	(88.239)	(366.141)	(88.239)
Deletion of participation	-	-	-	18.000
Results (income, expenses, profit and losses) from investing activities	26.981	-	26.981	-
Interest expense and similar charges	566.787	535.451	566.787	535.214
	1.244.159	865.898	1.268.844	813.188
<b>Plus/Less adjustments of working capital to net cash or related to operating activities:</b>				
(Increase)/decrease in inventories	421.865	(287.425)	421.865	(287.425)
Decrease/(increase) of Receivables	(159.969)	(275.746)	(158.904)	(766.770)
(Decrease)/Increase of payable accounts (except Banks)	(1.062.738)	(430.318)	(1.087.926)	117.374
<b>Less:</b>				
Interest expense and similar charges paid	(612.517)	(554.019)	(612.517)	(553.782)
Income tax paid	-	2.023	-	2.023
<b>Net cash generated from Operating Activities(a)</b>	<b>(169.200)</b>	<b>(679.587)</b>	<b>(168.638)</b>	<b>(675.391)</b>
<b>Cash Flows from Investing Activities</b>				
Purchase of financial assets	-	(15.364)	-	(15.364)
Purchases of property, plant and equipment (PPE) and intangible assets	(744.312)	(618.896)	(744.312)	(618.896)
Proceeds from sale of property, plant and equipment (PPE) and intangible assets	8.219	19.001	8.219	19.001
<b>Net cash used in Investing Activities (b)</b>	<b>(736.093)</b>	<b>(615.259)</b>	<b>(736.093)</b>	<b>(615.259)</b>
<b>Cash Flows from Financing Activities</b>				
Proceeds of share capital increase	953.250	-	953.250	-
Proceeds from government grants	55.881	1.517.223	55.881	1.517.223
Repayments of external borrowings	(1.693.773)	(537.702)	(1.693.773)	(537.702)
Principal repayments of finance lease obligations	(316.814)	(483.613)	(316.814)	(483.613)
<b>Net cash used in Financing Activities from continuing operations (c)</b>	<b>(1.001.456)</b>	<b>495.908</b>	<b>(1.001.456)</b>	<b>495.908</b>
<b>Net increase/(decrease) in cash and cash equivalents for the period from continuing operations (a) + (b) + (c)</b>	<b>(1.906.749)</b>	<b>(798.938)</b>	<b>(1.906.187)</b>	<b>(794.742)</b>
Cash and cash equivalents at beginning of the year	4.468.309	5.267.247	4.464.168	5.258.910
<b>Cash and cash equivalents at end of the year</b>	<b>2.561.560</b>	<b>4.468.309</b>	<b>2.557.981</b>	<b>4.464.168</b>

CONDENSED STATEMENT OF COMPREHENSIVE INCOME				
	GROUP		COMPANY	
	01.01-31.12.2012	01.01-31.12.2011	01.01-31.12.2012	01.01-31.12.2011
Net sales revenue	16.114.931	14.460.902	16.114.931	14.460.902
<b>Gross profit</b>	<b>3.549.986</b>	<b>3.057.047</b>	<b>3.549.986</b>	<b>3.057.047</b>
Earnings/(loss) before taxes, financing and investing results (EBIT)	163.582	(198.399)	(89.609)	(516.068)
<b>Profit/(Loss) before taxes</b>	<b>(37.310)</b>	<b>(645.611)</b>	<b>(290.254)</b>	<b>(963.042)</b>
<b>Profit after tax (a)</b>	<b>(5.377)</b>	<b>(794.055)</b>	<b>(258.321)</b>	<b>(1.111.486)</b>
<b>Attributable to:</b>				
Equity holders of the Company	(5.377)	(794.055)	(258.321)	(1.111.486)
Minority interest	-	-	-	-
Other comprehensive income after taxes (b)	-	1.618	-	1.618
<b>Total comprehensive income after taxes (a) + (b)</b>	<b>(5.377)</b>	<b>(792.437)</b>	<b>(258.321)</b>	<b>(1.109.868)</b>
<b>Attributable to:</b>				
Equity holders of the Company	(5.377)	(792.437)	(258.321)	(1.109.868)
Minority interest	-	-	-	-
Profit/(Loss) after taxes per share	(0,0001)	(0,0156)	(0,0051)	(0,0219)
Earnings/(loss) before taxes, financing and investing results	1.504.435	1.454.702	1.251.244	1.137.034

DATA FROM STATEMENT OF CHANGES IN EQUITY				
	GROUP		COMPANY	
	01.01-31.12.2012	01.01-31.12.2011	01.01-31.12.2012	01.01-31.12.2011
Net equity of Opening Balance (01.01.2012 and 01.01.2011 respectively)	19.486.110	20.278.546	19.803.912	20.913.780
Profit/(loss) after taxes	(5.377)	(792.437)	(258.321)	(1.109.868)
<b>Net equity of closing Balance (31.12.2012 and 31.12.2011 respectively)</b>	<b>19.480.733</b>	<b>19.486.110</b>	<b>19.545.591</b>	<b>19.803.912</b>

### ADDITIONAL DATA INFORMATION

- Company's shares are negotiating in the Main Market in the ATHEX.
- The principal accounting policies adopted are similar to those of 31.12.2011.
- The Tax authority has not examined the following companies for the years as follows:

Company Name	Un-audited Tax Years
PAPOUTSANIS SA	5
PLIAS EMPORIKI SA	2
P.D.P. PAPOUTSANIS Ltd	2

- There are no disputes or under arbitration cases or decisions of national or administrative courts that may have a material effect on the financial position of the company or the operation of the companies of the Group.
- Amount for various predictions, provisions, allowance, extrapolation for both Group and Company, 133.000 euro from disputes

- The number of employed personnel on 31.12.2012 was 95 both for Group and Company.
- Disclosures of transactions carried out with related parties as these are defined by IAS 24

	Group	Company
<b>SALES - PURCHASES - OTHER TRANSACTIONS</b>		
in Euro	1.1.-31.12.2012	
a) Sales of goods and services( income)	-	-
b) Purchases of goods and services (Receivables)	-	-
c) Directors and senior management remuneration	743.649	737.649
<b>RECEIVABLES - PAYABLES</b>		
in Euro	31.12.2012	Company
d) Receivables	-	-
e) Payables	-	-
f) Receivables from directors and senior management	-	-
g) Payables to directors and senior management	69.506	69.506

- At the end of the period there were no shares to be owned by the same company or its subsidiary.
- In the Consolidated financial statements are included the below companies which were consolidated by the acquisition method (full consolidation):

Company Name	Registered office	Participation Percentage (Direct)
PAPOUTSANIS SA	AVLIDA (CHALKIDA)	Parent Company
PLIAS EMPORIKI SA	AVLIDA (CHALKIDA)	100%

CHALKIDA, FEBRUARY 26<sup>th</sup> 2013

Chairman of the Board of Directors

Managing Director - C.E.O.

Financial Director

Head of Accounting Department

**Georgios Gatzaros**  
ID. No. Σ 563348

**Menelaos Tasopoulos**  
ID. No. AI 597755

**Mary Iskalatian**  
ID. No. AI 132693

**Alexandros Georgiadis**  
ID. No. AE 987994  
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