

## G.E.MI. 272801000

## PREF.REG. No. 1482/06/B/86/26

## HEADQUARTERS: 12A IRODOU ATTIKOU STR.,151 24 MAROUSSI FIGURES AND FINANCIAL INFORMATION FOR THE YEAR FROM 1 JANUARY 2015 TO 31 DECEMBER 2015

(Published in terms of Codified Law 2190 article 135, for companies that prepare company and or group annual financial statements, in accordance with the IFRS)

The financial data and information below provide general information about the financial position and the results of MOTOR OIL (HELLAS) CORINTH REFINERIES S.A. and the Group. Readers requiring full information on the financial position and results should refer to the annual financial statements, prepared in accordance with International Financial Reporting Standards, as well as the auditors' report. Indicatively, readers may visit the company's website where the above mentioned information can be found

found.									
INFORMATION ABOUT THE COMPANY				STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME	GROUP Amounts in thd Euro		COMPANY Amounts in thd Euro		
Authority:	Ministry of Finance					01.01-31.12.2015	01.01-31.12.2014	01.01-31.12.2015	01.01-31.12.2014
Company's website:	n.www	0							
Board of Directors:			Director: Vardis J. Va		Turnover	7,060,215	9,050,151	5,276,468	7,436,908
Chairman: Ioannis V. Vardinoyannis, Deputy Mana					Gross profit / (loss)	634,718	193,255	408,379	4,451
Vardinoyannis, George P. Alexandridis, Michael -N	Matheos J. Stiakakis,Th	neofanis Chr. Voutsar	ras, Niki D. Stoufi, Ar	nastasios-Elias Chr.	Profit / (loss) before tax and interest	391,762	(46,278)	354,195	(62,385)
Triandaphyllidis, Antonios Th. Theocharis.				Profit / (loss) before tax	302,848	(108,054)	291,798	(111,973)	
Approval date of the annual financial statements: 10 March 2016				Profit / (loss) after tax (A)	204,977	(83,180)	201,104	(86,986)	
The certified auditor:		os Koutsos-Koutsopo	ulos						
Auditing company:	Deloitte				-Shareholders	204,814	(83,302)	201,104	(86,986)
Auditors' report:	Unqual	lified opinion			-Non-controlling interests	163	122	0	0
STATEMENT OF FINANCIAL POSITION							(2.2.2)		(2.222)
	GROUP		COMPANY		Other comprehensive income after tax (B)	2,042	(2,918)	1,392	(6,996)
	Amounts in thd Euro		Amounts in thd Euro		Total comprehensive income after tax (A)+(B)	207,019	(86,098)	202,496	(93,982)
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	Oleswale alderes	000 001	(00.047)	000 400	(00,000)
ASSETS					-Shareholders	206,861	(86,217)	202,496	(93,982)
Property, plant and equipment	1,015,969	1,073,785	709,270	766,259	-Non-controlling interests	158	119		0
Intangible assets	46,777	47,151	557	385	Farnings per share - hasic (in Euro)	1.8503	(0.7509)	1.8153	(0.7050)
Other non-current assets	87,240	95,960	185,976	185,892	Earnings per share - basic (in Euro)  Proposed dividend per share - (in Euro)	1.0003	(0.7508)	0.6500	(0.7852) 0.000
Inventories	411,025	484,484	326,608	401,892	Proposed dividend per snare - (in Euro)  Profit / (loss) before tax, interest and depreciation	490,897	50,248	429,725	11,941
Trade receivables	213,289	281,024	143,579	163,542		430,037	50,246	423,123	11,541
Other current assets	793,738	426,018	646,251	338,100	STATEMENT OF CASH FLOWS				
TOTAL ASSETS	2,568,038	2,408,422	2,012,241	1,856,070	Indirect Method	GROUF		COMPANY	
TOTAL COLUTY AND LIABILITIES						Amounts in		Amounts in thd	
Chara capital	02.000	00.000	00.000	02.000	l .	01.01-31.12.2015	<u>)1.01-31.12.2014</u>	01.01-31.12.2015 0	1.01-31.12.2014
Share capital	83,088	83,088	83,088	83,088	Operating activities				
Other shareholders' equity	519,255	328,973	427,690	241,773	Profit / (loss) before tax	302,848	(108,054)	291,798	(111,973)
Other shareholders' equity (a) Non-controlling interest (b)	<b>602,343</b> 1,471	<b>412,061</b> 1,438	510,778	<b>324,861</b> 0	Plus / Less adjustments for:	100.000		70.000	75.000
	603,814	413,499	510,778		Depreciation	100,292	97,762	76,600	75,396
Total equity (c) = (a) + (b) Long term borrowings	1,107,603	827,207	856,365	<b>324,861</b> 700,067	Provisions	9,124	5,814	611	(2,342)
Other non-current liabilities	143,494	118,398	98,381	71,229	Exchange differences	20,305	24,177	20,362	24,140
Short term borrowings	244,238	370,781	163,654	155,882	Investment income (expenses)	4,425	(12,847)	(2,398)	(1,922)
Other current liabilities	468,889	678,537	383,063	604,031	Interest and related expenses	87,714	74,623	64,548	52,048
Total liabilities (d)	1,964,224	1,994,923	1,501,463	1,531,209	Movements in working capital:	74.507	CE 000	75.004	00.001
TOTAL EQUITY & LIABILITIES (c) + (d)	2,568,038	2,408,422	2,012,241	1,856,070	Decrease / (increase) in inventories	74,507	65,926	75,284	80,901
TOTAL EXOTT & LIABILITIES (0) · (u)	2,000,000	2,400,422	2,012,241		Decrease / (increase) in receivables	50,991	77,758 19,661	(5,450)	73,735 2,684
					(Decrease) / increase in payables (excluding loans) Less:	(274,139)	19,001	(272,465)	2,004
STATEMENT OF CHANGES IN EQUITY					Interest and related expenses paid	(90,173)	(74,752)	(66,369)	(49,819)
GROUP		COMPAN	NY	Taxes paid	(4,493)	(6,321)	(00,309)	(49,819)	
	Amounts in		Amounts in		Net cash (used in) / from operating activities (a)	<u>(4,493)</u> _ <b>281,401</b>	163,747	182,521	138,592
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	Investing activities	201,101	100,1-11	102,021	. 50,002
					(Increase) / decrease of interest in subsidiaries and associates	0	(6,662)	0	(14,071)
Equity opening balance					Purchase of shares	(51)	0	(63)	Ó
(01.01.2015 and 01.01.2014 respectively)	413,499	521,649	324,861	441,000	Purchase of tangible and intangible assets	(43,063)	(54,619)	(19,784)	(33,493)
Non-controlling interest arising on the acquisition of sul		232	0	0	Proceeds from the sale of tangible and other intangible assets	700	618	240	Ó
Total comprehensive income after tax	207,019	(86,098)	202,496	(93,982)	Interest received	538	555	344	406
Dividends	(16,704)	(22,284)	(16,579)	(22,157)	Dividends received	135	18	807	850
Equity closing balance					Net cash (used in) / from investing activities (b)	(41,741)	(60,090)	(18,456)	(46,308)
(31.12.2015 and 31.12.2014 respectively)	603,814	413,499	510,778	324,861	Financing activities				
					Proceeds from loans	685,333	1,217,899	547,472	1,053,995
					Repayments of loans	(544,913)	(1,113,733)	(395,283)	(942,025)
					Repayments of finance leases	(24)	(22)	(24)	(22)
					Dividends paid	(16,704)	(22,284)	(16,579)	(22,157)
					Net cash (used in) / from financing activities (c)	123,692	81,860	135,586	89,791
					Net Increase / (decrease) in cash and cash equivalents (a)+(b)+( c)	363,352	185,517	299,651	182,075
					Cash and cash equivalents at beginning of the period	307,207	121,690	268,075	86,000
					Cash and cash equivalents at period end	670,559	307,207	567,726	268,075
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## ADDITIONAL INFORMATION

- 1. Please refer to note 16 of the financial statements, for the companies included in the consolidation (including their place of incorporation, shareholding percentage and method of consolidation). The companies "ELECTROPARAGOGI SOUSSAKI S.A.", "NUR-MOH HELIOTHERMAL S.A." and "VIPANOT" are not consolidated but are stated at cost due to their insignificance or/and because they are dormant. The newly established companies "CORAL INNOVATIONS A.E.", "MOTOR OIL TRADING S.A." and "L.P.C. S.A.", are included in the consolidation.
- 2. Within June 2015 the spin off of the subsidiary "CYCLON HELLAS A.E." (separation of activities in accordance to L1297/1972) was concluded in two sets of activities from which the first (fuels) was contributed to the existing subsidiary "L.P.C. S.A." (note 29 of the financial statements).
- 3. Please refer to note 38 of the financial statements where there is a detailed report on the management of the financial risks in connection with the capital controls of the Greek banks that have been imposed and are still in force, for which the Group's management estimates that they will not affect materially the normal course of business of the Group and the Company for the foreseeable future.
- **4.** There are legal claims by third parties against the Group amounting to approximately Euro 23.7 million (Company: approximately Euro 9.8 million). There are also legal claims of the Group against third parties amounting to approximately Euro 34.6 million (Company: Euro 2.0 million). For all the above mentioned cases, the final outcome cannot be currently estimated. In addition, we do not expect material liabilities to arise from the tax unaudited fiscal years. Total provisions accounted for the Group are as follows: a) provision for doubtful debts Euro 3,958 thousand (Company: Euro 0 thousand), and b) provision for staff leaving indemnities Euro 54,686 thousand (Company: Euro 42,377 thousand).
- 5. The unaudited, by the Tax Authorities, fiscal years of the Group and the Company are mentioned in note 30 of the financial statements.
- 6. As at December 31, 2015 the Group's personnel headcount amounts to 2,008 (31.12.2014: 2,011) and the Company's personnel headcount amounts to 1,191 (31.12.2014: 1,192).
- 7. In January 2015 a new company "MOTOR OIL TRADING S.A." was established based in Athens where the Company holds indirectly, through "MOTOR OIL CYPRUS LTD", 100%. Also, in September 2015 a new company "CORAL INNOVATIONS A.E." was established based in Perissos where the company holds indirectly, through "CORAL A.E.", 100% (note 29 of the financial statements).
- 8. Other comprehensive income after tax for the Group refer to expenses for the increase of share capital Euro 57 thousand, actuarial gain Euro 3,686, taxes Euro 1,563 thousand and exchange differences on translating foreign operations Euro 24 thousand. Other comprehensive income after tax for the Company refer to income for the actuarial gain Euro 2,679 and taxes Euro 1,287 thousand.
- 9. Based on L4334/2015 that was released on 16.07.2015, the corporate income tax rate was increased from 26% to 29% with effect from 01.01.2015.
- 10. Transactions and balances of the Group and the Company, with related parties according to IAS 24 in Euro thousand:

GROUP	COMPANY
190,306	1,288,205
3,084	72,905
3,727	88,751
176	346,110
8,676	3,951
0	0
0	0
	190,306 3,084 3,727 176

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