



INTRALOT S.A.

INTEGRATED LOTTERY SYSTEMS AND SERVICES
 Company's Number in the General Electronic Commercial Registry: 818201000 - (Public Companies (S.A.) Reg. No.: 27074/06/B/92/9)
 Company Domicile: 64 Kifissias Av. & 3 H. Sabbagh/S. Khoury Str., Marousi 15125
 Figures and information for the period from 1st January 2018 to 30th September 2018
 Amounts in C'000

The figures presented below aim to provide summary information about the financial position and results of INTRALOT S.A. and INTRALOT's Group. Therefore, it is recommended to any reader who is willing to proceed to any kind of investment decision or other transaction concerning the company, to visit the company's web site where the Financial Statements according to IFRS are posted, accompanied by the Auditor's Review Report where appropriate.

Regulatory Authority:
 Ministry of Economy, Development and Tourism, Department for Companies and G.E.M.I.

Financial Statements approval date:
 November 26, 2018

Web site:
 www.intralot.com

	GROUP		COMPANY	
	30/9/2018	31/12/2017	30/9/2018	31/12/2017
ASSETS				
Tangible Assets	116.227	102.793	15.250	15.794
Investment Property	0	0	0	0
Intangible Assets	319.739	324.508	95.968	93.729
Other Non-Current Assets	171.814	178.551	142.913	142.885
Inventories	48.817	31.482	16.318	18.839
Trade Receivables	62.042	84.191	38.748	47.218
Other Current Assets	210.628	300.339	79.133	79.133
TOTAL ASSETS	929.267	1.021.864	382.384	397.598
EQUITY AND LIABILITIES				
Share Capital	47.089	47.689	47.089	47.689
Other Equity Elements	-33.420	10.133	19.608	36.872
Shareholders Equity (a)	13.669	57.822	66.697	84.561
Non-Controlling Interest (b)	26.949	31.966	0	0
Total Shareholders Equity (c)=(a)+(b)	40.618	89.788	66.697	84.561
Long-term Debt	745.360	729.377	259.818	232.179
Provisions / Other Long term Liabilities	30.685	29.567	17.326	16.904
Short-term Debt	4.475	19.345	0	0
Other Short-term Liabilities	108.129	153.787	38.543	63.954
Total Liabilities (d)	888.649	932.076	315.687	313.037
TOTAL EQUITY AND LIABILITIES (c)+(d)	929.267	1.021.864	382.384	397.598

	GROUP		COMPANY	
	30/9/2018	30/9/2017	30/9/2018	30/9/2017
Net equity at the beginning of the period (1/1/2018 and 1/1/2017 respectively) prior to the application of IFRS 9 & 15 and IAS 29	89.788	196.486	84.561	96.808
Effect from the application of IFRS 15 ¹	-937	0	-333	0
Effect from the application of IFRS 9 ¹	-5.738	0	-2.688	0
Effect from the application of IAS 29 ¹	1.186	0	0	0
Net equity at the beginning of the period (1/1/2018 and 1/1/2017 respectively) after the application of IFRS 9 & 15 and IAS 29	84.299	196.486	81.540	96.808
Effect on retained earnings from previous years adjustments	-81	-6	0	0
Total comprehensive income / (expenses) for the year after tax (continuing and discontinued operations)	-4.254	-16.971	-6.255	-1.582
Dividends to equity holders of parent / non-controlling interest	-31.178	-36.707	0	0
New Consolidated Associate Entities	-10	0	0	0
Treasury shares repurchase/disposal	-8.588	-6	-8.588	-6
Associate companies stock options	72	0	0	0
Effect due to change in participation percentage	0	-15	0	0
Adjustment to net monetary position	358	0	0	0
Net Equity of the period Closing Balance (30/9/2018 and 30/9/2017 respectively)	40.618	142.781	66.697	95.220

¹ Relates to adjustment of the opening balance from the first application of IFRS 9 and IFRS 15 (note 2.1.4) and IAS 29 (note 2.23) of interim financial statements

	GROUP		COMPANY	
	1/1-30/9/2018	1/1-30/9/2017	1/1-30/9/2018	1/1-30/9/2017
Operating Activities				
Profit/(loss) before Taxation (continuing operations)	46.330	24.997	-5.890	-5.937
Profit/(loss) before Taxation (discontinued operations)	0	695	0	0
Plus/Less adjustments for:				
Depreciation and Amortization	48.061	51.271	10.154	11.043
Provisions	1.219	2.605	1.501	156
Results/(income, expenses, gain and loss)/from Investing Activities	-11.762	19.890	-10.148	-12.336
Interest and similar expenses	38.228	44.522	12.408	12.847
Interest and similar income	-6.683	-5.296	-3.579	-2.469
(Gain) / loss on net monetary position	-48	0	0	0
Plus/Less adjustments of working capital to net cash or related to operating activities:				
Decrease/(increase) of Inventories	-18.513	-3.843	1.104	-756
Decrease/(increase) of Receivable Accounts	11.509	711	750	12.425
(Decrease)/increase of Payable Accounts (except Banks)	-27.340	9.704	-17.561	-4.811
Less:				
Income Tax Paid	20.709	24.781	0	3.061
Total inflows / (outflows) from Operating Activities (a)	60.292	120.475	-11.261	7.101
Investing Activities				
(Purchases)/Sales of subsidiaries, associates, joint ventures and other investments	-3.609	6.152	0	14.000
Purchases of tangible and intangible assets	-65.364	-59.536	-13.445	-10.664
Proceeds from sales of tangible and intangible assets	372	233	0	40
Interest received	4.089	3.990	666	7
Dividends received	7.555	1.992	9.952	15.109
Total inflows / (outflows) from Investing Activities (b)	-56.957	-47.169	-2.827	18.492
Financing Activities				
Treasury shares repurchase	-8.589	-6	-8.589	-6
Cash inflows from loans	60.266	571.819	15.000	0
Repayment of loans	-45.396	-234.186	0	-18.700
Bond buy backs	-5.004	0	0	0
Repayment of finance lease obligations	-4.227	-2.225	0	0
Interest and similar expenses paid	-47.960	-37.794	454	-2.127
Dividends paid	-31.475	-33.976	0	0
Total inflows / (outflows) from Financing Activities (c)	-82.385	263.632	6.865	-20.833
Net increase/ (decrease) in cash and cash equivalents for the period (a)+(b)+(c)	-79.050	336.938	-7.223	4.760
Cash and cash equivalents at the beginning of the period	238.041	164.401	20.434	20.356
Net foreign exchange difference	-7.619	-11.362	-180	-270
Cash and cash equivalents at the end of the period from total operations	151.372	489.977	13.031	24.846

	GROUP				COMPANY			
	1/1-30/9/2018	1/1-30/9/2017	1/7-30/9/2018	1/7-30/9/2017	1/1-30/9/2018	1/1-30/9/2017	1/7-30/9/2018	1/7-30/9/2017
Sale Proceeds	798.645	794.726	251.027	260.025	41.903	43.103	12.490	16.077
Less: Cost of Sales	-636.442	-631.382	-205.319	-205.077	-27.936	-28.435	-9.551	-11.329
Gross Profit / (Loss)	162.203	163.344	45.708	54.948	13.967	14.668	2.939	4.748
Other Operating Income	11.250	13.001	3.910	4.205	122	1.603	36	1.486
Selling Expenses	-43.899	-40.680	-12.073	-12.575	-6.461	-7.444	-2.195	-2.138
Administrative Expenses	-55.541	-55.297	-18.162	-17.999	-9.826	-10.307	-3.318	-3.467
Research and Development Expenses	-3.566	-4.865	-699	-2.139	-3.566	-4.865	-699	-2.139
Other Operating Expenses	-3.591	-2.141	-88	-346	-1.443	-1.550	-50	-110
EBIT	66.856	73.362	18.586	26.094	-7.207	-7.895	-3.287	-1.520
Income/(expenses) from participations and investments	2.570	1.017	-163	35	10.444	13.083	1.238	1.626
Gain/(loss) from assets disposal, impairment loss and write-off of assets	-246	-908	-74	11	0	-6	0	0
Interest and similar expenses	-38.228	-43.937	-12.805	-17.047	-12.408	-12.847	-4.417	-4.134
Interest and related income	6.683	4.797	3.246	1.476	3.579	2.469	1.757	864
Exchange differences	10.167	-5.976	6.564	-1.739	-298	-741	85	-256
Profit / (Loss) from equity method consolidations	-1.520	-3.358	-1.346	-1.346	0	0	0	0
Gain/(loss) on net monetary position	48	0	48	0	0	0	0	0
Profit / (Loss) before tax from continuing operations	46.330	24.997	13.880	7.484	-5.890	-5.937	-4.624	-3.420
Tax	-24.396	-19.800	-8.847	-4.727	-414	4.609	-275	2.066
Net Profit / (Loss) after tax from continuing operations	21.934	5.197	5.033	2.757	-6.304	-1.328	-4.899	-1.354
Net Profit / (Loss) after tax from discontinued operations	0	-2.412	0	2.987	0	0	0	0
Net Profit / (Loss) after tax (continuing and discontinued operations) (A)	21.934	2.785	5.033	5.744	-6.304	-1.328	-4.899	-1.354
Attributable to:								
- Equity holders of parent	-10.992	-32.008	-7.909	-6.207	-6.304	-1.328	-4.899	-1.354
- Non-Controlling Interest	32.926	34.793	12.942	11.951	0	0	0	0
Other comprehensive income / (expenses), after tax (B)	-26.188	-19.756	-20.104	-10.324	49	-254	-8	-53
Total comprehensive income / (expenses) after tax (A) + (B)	-4.254	-16.971	-15.071	-4.580	-6.255	-1.582	-4.907	-1.407
Attributable to:								
- Equity holders of parent	-28.888	-42.402	-23.135	-13.211	-6.255	-1.582	-4.907	-1.407
- Non-Controlling Interest	24.634	25.431	8.064	8.631	0	0	0	0
Earnings / (loss) after tax per share (in euro)								
- Basic	-0.0714	-0.2034	-0.0514	-0.0394	-0.0410	-0.0084	-0.0318	-0.0086
- Diluted	-0.0714	-0.2034	-0.0514	-0.0394	-0.0410	-0.0084	-0.0318	-0.0086
EBITDA	114.917	123.029	34.837	40.935	2.947	3.148	-98	1.743
Proposed dividend per share (in C)	0	0	0	0	0	0	0	0

Supplementary information:

- The same accounting policies have been followed as the year-end consolidated financial statements 31/12/2017 except for the changes resulting from the adoption of new or revised accounting standards and interpretations as mentioned in note 2.1.4 of the interim financial statements.
- The companies included in the consolidation of 30/9/2018 and not in the consolidation of 30/9/2017 due to subsequent acquisition/establishment are the following: Gardan Ltd and Intralot Benelux BV (subsidiary), as well as RosiSport S.r.l., Easy Play S.r.l. and Karia Enterprises Company Limited (associates) (note 2.20.A of interim financial statements). During second quarter of 2017 the associate company Gamnet S.p.a. (20%) increased its stake in associate company Verve S.p.a. from 51% to 100%, while the associate company Gamnet Entertainment S.r.l. (20%) acquired by 60% the Italian company La Chance S.r.l., which owns 100% of the Italian company Slot Planet S.r.l.. During the fourth quarter of 2017 the group acquired an additional stake of 61% in the associate company B88 Ltd increasing its share to 100% and also acquired through its subsidiary Intralot Global Holdings BV the 100% of Gardan Ltd. Also during last quarter of 2017 the associate company Jolly Videogiochi S.r.l. (14%) acquired by 75% the Italian company RosiSport S.r.l. and the associate company Gamnet Entertainment S.r.l. (20%) acquired by 51% the Italian company Easy Play S.r.l.. On March 2018 the subsidiary Intralot Capital Luxembourg S.A. absorbed its 100% subsidiary Intralot Finance Luxembourg S.A.. At 1/1/2018 the associate company Gamnet S.p.a. (20%) absorbed its 100% subsidiary Gamnet Scemmesse S.p.a.. On 24/7/2018 with accounting and taxation implementation as of 1/1/2018, the associate company La Chance S.r.l. (12%) absorbed its 100% subsidiary Slot Planet S.r.l.. In August 2018 the Group increased its participation rate in subsidiary Totolotek S.A. from 96,13% to 99,27% and on September 2018 the Group established the subsidiary Intralot Benelux B.V. (100%). The entities Atropos S.A., Nafrol S.A., Gaming Solutions International Ltd., Loteria Moldovei S.A., Lebanese Games S.A.L., Intralot Hong Kong Holdings Ltd, Poldin Ltd and Gain Advance Group LTD are in the process of liquidation. The Group completed the liquidation and strike off of its associate, Veneta Servizi S.R.L. in December 2017, and its subsidiaries Intralot Latin America Inc (May 2018) and Intralot Dominicana S.A. (June 2018). The management of subsidiary Inteltek Internet AS (45%), parent of Azerintelek AS, decided in mid-February 2018 to investigate the possibility of selling its (51%) stake in Azerintelek AS. At the end of October 2018, management of Inteltek Internet AS decided to sell 51% of Azerintelek AS (nominal value 51,000 AZN) to Baltech Investment LLC, that holds 24,5% of Azerintelek AS share capital. On 15/11/2018 the final share purchase agreement (SPA) was signed for a total consideration of approximately €19,5 million. The transfer of shares is anticipated to be completed within 6 months (note 2.20.A.VII of interim financial statements).
- On July 24, 2018, the associate entity Gamnet Group S.p.a. (20%) announced that signed a binding contract for the acquisition of 100% of the share capital of GoldBet S.r.l. ("GoldBet"), an authorized gaming and betting company in Italy, that operates a retail network of 990 betting shops rights and holds the concession to collect online games and bets, including via mobile platforms. On October 9, 2018, announced that completed the acquisition GoldBet, which, on the same day, was transformed into GoldBet S.p.a.). GoldBet ended 2017 with EBITDA of €41 million, EBIT €35 million, Net Income of €23 million and generated an EBITDA for the period of 12 months ended June 30, 2018 of €54 million. The purchase price of the acquisition was equal to approximately €273 million. Of this amount, approximately Euro 247 million, net of certain costs incurred by the seller, was paid in cash on the closing date, with the remaining €25 million to be paid subsequently, as a deferred price component over a medium term period, subject to the fulfillment of certain conditions provided for in the acquisition agreement. The acquisition will allow Gamnet Group to assume a leading position in Italy in the multi-concession gaming sector, in particular in the sports betting sector, and to significantly increase the degree of diversification of its product portfolio and profitability, at EBITDA, EBIT and net profit levels. The Closing was subject to the occurrence of the usual conditions precedent for this type of transaction, including the prior approval of the Italian Competition Authority, which was received on September 17, 2018 and the authorization of the Customs and Monopolies Agency, which was received on August 2, 2018 (note 2.20.A.III of interim financial statements).
- On January 2018 the Group completed - through its subsidiary INTRALOT Global Holdings BV - the acquisition of 50% of the Cypriot company "KARENIA ENTERPRISES COMPANY LIMITED", for the price of €6,75 million. This company participates with 30% stake in "ATHENS RESORT CASINO HOLDINGS S.A.", which holds a 51% stake in "REGENCY CASINO MONT PARNES". (note 2.20.A.III of interim financial statements).
- In December 2016, the Group decided to discontinue its activities regarding the betting services provided through its subsidiary Favorit Bookmakers Office OOO in Russia. On 31/12/2016 the above Group's activities in Russia were classified as discontinued operations pursuant to IFRS 5 par.13. In June 2017, the Group signed a disposal agreement for the 100% of Favorit Bookmakers Office OOO (note 2.20.A.VIII.A of interim financial statements). The consideration price for the disposal of Favorit Bookmakers Office OOO amounted to €3,5 million and paid within 2017.
- The Group signed a Sales and Purchase Agreement (SPA) with Zodiac International Investments Ltd in the beginning of October 2017 for the sale of its 50,05% stake in Intralot Caribbean Ventures Ltd, which owns 49,9% of the subsidiary Supreme Ventures Limited - a company listed on the Jamaica Stock Exchange. The consideration price was agreed at USD 40 million, which corresponds to approximately 12 times the annual (reference period of the last twelve months to 30.6.2017) profit after tax attributable to the shareholders of the Group. As of 2/10/2017, the Group's above-mentioned activities in Jamaica and Santa Lucia were classified as discontinued operations (note 2.20.A.VIII.B of interim financial statements).
- The Group signed on 18 December 2017 a Sales and Purchase Agreement (SPA) with Oibena S.R.O. to sell its 51% stake in subsidiary Slovenske Loterie AS. The consideration price was agreed at €1,75 million, which corresponds to approximately 12 times the annual (reference period of the last twelve months to 30.9.2017) EBITDA. Since 18/12/2017 the aforementioned activities of the Group in Slovakia were classified as discontinued operations (note 2.20.A.VIII.C of interim financial statements).
- The Group's provisions at 30/9/2018 that refer to legal issues amount to €4,7 million, those referring to unaudited tax periods and tax audit expenses amount to €3,1 million and €5,2 million refer to other provisions. The respective amounts for the Company amount to €4,7 million (legal issues), €3,1 million (provisions for unaudited tax years and tax audit expenses) and €0,1 million (other provisions) (note 2.20.C & 2.21 of interim financial statements).
- The number of employees of the Group on 30/9/2018 amounted to 5.112 persons (Company/subsidiaries 3.066 and associates 2.046) and the Company's to 696 persons. Respectively on 30/9/2017 the number of employees of the Group amounted to 5.368 persons (Company/subsidiaries 3.410 and associates 1.958) and the Company 728 persons. At the end of 2017 fiscal year the number of employees of the Group amounted to 5.149 persons (Company/subsidiaries 3.132 and associates 2.017) and the Company 735 persons.
- Companies that are included in 30/9/2018 consolidated financial statements are presented in note 2.20.A.I & II of the interim financial statements including locations, group percentage ownership and consolidation method.
- The fiscal years that are unaudited by the tax authorities for the Company and the Group's subsidiaries are presented in detail in the note 2.21.B.I & II of the interim financial statements.
- The amounts of other comprehensive expense/income included directly in the Group's comprehensive income statement as at 30/9/2018 of €-26,2 million (2017: €-19,8 million) concern: foreign exchange differences of €-28,3 million (2017: €-19,8 million), C18k (2017: C0k) concerns the valuation of derivatives, C2,2 million (2017: €-42k) concerns valuation of financial assets measured at fair value through other comprehensive income, while amount €-124k (2017: €68k) concerns defined benefit plans revaluation. Accordingly, the amounts of expense/income recorded in the comprehensive income statement as