

INTRALOT S.A.

INTEGRATED LOTTERY SYSTEMS AND SERVICES

Company's Number in the General Electronic Commercial Registry: 818201000 - (Public Companies (S.A.) Reg. No.: 27074/06/B/92/9)

Domicile: 64 Kifissias Av. & 3 Premetis Str., Maroussi 151 25

Financial data and information of Group and Company from 1 January to 31 December 2012

(Published in terms of article 135 of Law 2190, for Companies preparing annual consolidated and single financial statements in accordance with IAS/IFRS)

Amounts in thousands euro

The figures presented below aim to give summary information about the financial position and results of INTRALOT S.A. and INTRALOT Group. We, therefore, recommend to the reader before proceeding to any kind of investment decision or transaction with the company, to refer to the Company's web - site address, where the Annual Financial Statements in accordance to International Financial Reporting Standards are available together with the auditor's report.

Regulatory Authority: Ministry of Regional Development and Competitiveness

(Societe Anonyme and Credit Division)

Web Site: www.intralot.com

Financial Statements approval date: March 26, 2013

Certified Auditor: George A.Karamichalis (Reg.No/S.O.E.L 15931)

Auditor Firm: S.O.L S.A.(Reg.No /S.O.E.L. 125)

Type of Auditor's Report: Unqualified

Board of Directors:

Chairman - Socrates P. Kokkalis

Vice-Chairman and CEO - Constantinos G. Antonopoulos

Member - Andreas V. Papoulias Member - Fotios Th. Mavroudis Member - Dimitrios Ch. Klonis Member - Dimitrios C. Chatzigrigoriadis * Member - Anastasios M. Tsoufis *

Member - Sotirios N. Filos *
Member - Petros K. Souretis

*Independent non-executive directors

1. STATEMENT	OF FINANCIAL POSIT	TION GROUP / COM	IPANY	
	GRO	<u>OUP</u>	COM	PANY
	31.12.2012	31.12.2011	31.12.2012	31.12.2011
ASSETS				
Tangible Fixed Assets	240.693	263.640	15.507	24.513
Intangible Assets	363.824	285.436	50.602	43.852
Other Non-Current Assets	154.339	172.413	168.128	157.191
Inventories	43.533	47.067	31.060	37.003
Trade accounts receivable	177.445	175.108	195.145	198.110
Other Current Assets	134.973	142.498	5.254	14.402
TOTAL ASSETS	1.114.807	1.086.162	465.696	475.071
LIABILITIES AND EQUITY				
Share Capital	47.689	47.689	47.689	47.689
Other Equity Elements	255.545	251.671	73.583	70.874
Shareholders Equity (a)	303.233	299.360	121.272	118.563
Non-Controlling Interests (b)	80.615	75.908	0	0
Total Shareholders Equity (c)=(a)+(b)	383.849	375.268	121.272	118.563
Long-term Debt	329.730	228.009	55.000	260.454
Provisions / Other Long term Liabilities	53.895	53.318	17.985	19.550
Short-term Debt	185.883	278.968	204.384	0
Other Short-term Liabilities	161.450	150.599	67.055	76.504
Total Liabilities (d)	730.958	710.894	344.424	356.508
TOTAL EQUITY AND LIABILITIES (c)+(d)	1.114.807	1.086.162	465.696	475.071

3. STATEMENT OF CHANGES IN EQUITY GROUP / COMPANY

	GROUP		COMPANY		
;	31.12.2012	31.12.2011	31.12.2012	31.12.2011	
Net equity at the beginning of the year					
(1/1/2012 and 1/1/2011 respectively)	375.268	361.027	118.563	117.811	
Effect on retained earnings from previous years adjustment	-690	1.323	-394	619	
New consolidated entities	0	36	0	0	
Total comprehensive income for the year after tax					
(continuing and discontinuing operations)	27.388	31.694	3.664	473	
Increase / (decrease) in share capital	1.027	863	0	0	
Dividends Distributed	-19.814	-17.277	-562	-719	
Exercise of stock option rights	1	379	1	379	
Sale of Subsidiary	0	275	0	0	
Effect due to change in ownership percentage	669	-3.052	0	0	
Net Equity at the end of the year					
(31/12/2012 and 31/12/2011 respectively)	383.849	375.268	121.272	118.563	

4. CASH FLOW STATEMENT GROUP / COMPANY

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-	1.1-31.12.2012	1.1-31.12.2011	1.1-31.12.2012	1.1-31.12.2011
Operating Activities				
Net Profit before Taxation (continuing operations)	58.422	57.038	6.262	6.120
Plus/Less adjustments for:				
Depreciation and Amortization	92.806	74.007	14.616	14.550
Provisions	7.657	12.320	19.720	13.404
Exchange rate differences	-178	-5.430	0	0
Results from Investing Activities	-384	-7.526	-17.775	-12.737
Debit Interest and similar expenses	43.284	35.855	24.289	25.143
Credit Interest	-20.234	-22.109	-6.399	-13.895
Plus/Less adjustments of working capital				
to net cash or related to operating activities:				
Decrease/(increase) of Inventories	5.130	-5.247	8.984	-6.682
Decrease/(increase) of Receivable Accounts	-12.327	1.793	-11.847	18.125
(Decrease)/increase of Payable Accounts (except Bank	(s) -3.208	-9.193	-20.255	2.663
Less:				
Interest Paid and similar expenses paid	33.609	27.451	15.224	16.644
Income Tax Paid	23.602	22.358	255	6.009
Net Cash from Operating Activities (a)	113.757	81.699	2.116	24.038
Investing Activities				
Purchases of subsidiaries, associates,				
joint ventures and other investments	888	4.250	-831	-2.461
Purchases of tangible and intangible assets	-119.013	-79.593	-11.825	-14.475
Proceeds from sales of tangible and intangible assets	1.760	772	0	50
Interest received	11.460	9.972	2.518	3.767
Dividends received	3.822	0	7.855	8.043
Net Cash from Investing Activities (b)	-101.083	-64.599	-2.283	-5.076
Financing Activities				
Cash inflows from Share Capital Increase	194	863	0	0
Cash inflows from loans	46.168	77.312	0	0
Repayment of loans	-40.339	-67.273	-8.419	-20.150
Repayment of Leasing Obligations	-5.902	-10.226	0	0
Dividends paid	-20.320	16.755	-562	716
Net Cash from Financing Activities (c)	-20.199	-16.079	-8.981	-20.866
Net increase / (decrease) in cash and cash				
equivalents for the year (a) + (b) + (c)	-7.525	1.021	-9.148	-1.904
Cash and cash equivalents at the beginning of the year	ar 142.498	141.477	14.402	16.306
Cash and cash equivalents at the end of the year	134.973	142.498	5.254	14.402

2. TOTAL COMPREHENSIVE INCOME	STATEMENT GRO	OUP / COMPAN	Υ	
	<u>GROUP</u> <u>COMPANY</u>			
	1.1-31.12.2012	1.1-31.12.2011	1.1-31.12.2012	1.1-31.12.2011
Sale Proceeds	1.374.021	1.202.354	139.599	131.718
Less: Cost of Sales	-1.130.994	-990.123	-88.239	-91.877
Gross Profit / (Loss)	243.027	212.231	51.360	39.841
Other Operating Income	18.602	28.452	517	1.074
Selling Expenses	-43.124	-38.242	-7.069	-7.254
Administrative Expenses	-118.315	-108.317	-10.214	-9.524
Research and Development Costs	-10.326	-9.710	-8.274	-6.735
Other Operating Expenses	-9.906	-12.526	-19.563	-12.541
EBIT	84.730	79.799	7.257	4.812
Interest and similar charges	-43.284	-35.855	-24.289	-25.143
Interest and related income	22.484	22.109	25.530	26.293
Exchange differences	-831	-605	-1.736	109
Profit / (Loss) from equity method consolidations	95		0	0
Operating Profit / (Loss) before tax	58.422	57.038	6.262	6.120
Less: taxes	-25.365	-21.453	-3.284	-4.515
Operating Profit / (Loss) after tax (A)	33.057	35.585	2.978	1.605
Attributable to:				
- Owners of the parent	6.116	17.701	2.978	1.605
- Non-Controlling Interests	26.941	17.884	0	0
Other comprehensive income for the year, after tax (B)	-5.669	-3.891	686	-1.132
Total comprehensive income after taxes (A) + (B)	27.388	31.694	3.664	473
Attributable to:				
- Owners of the parent	2.887	17.293	3.664	473
- Non-Controlling Interests	24.501	14.401	0	0
Profit / (Loss) after taxes per share (in euro)				
- basic	0,0385	0,1114	0,0187	0,0101
- diluted	0,0385	0,1114	0,0187	0,0101
Proposed dividend per share (in €)	0,002623	0,003535	0,002623	0,003535
EBITDA	177.536	153.806	21.873	19.362

Supplementary information:

- 1. The same accounting policies have been followed, compared with previous year financial statements 31/12/11 except for the changes resulting from the adoption of new or revised accounting standards and interpretations as mentioned in note 2.4 of the year-end financial statements.
- 2. The companies included in the consolidation of 31/12/12 and not in the consolidation of 31/12/11 due to subsequent acquisition are the following: Intralot Germany Gmbh, Intralot Betting Operations Russia LTD, Intralot Gaming Machines S.P.A, Intralot Holdings Luxembourg S.A., Deepstack Casino LLC, Intralot Investments LTD, Gain Advance Group LTD and Ketms Holdings CO LTD. Also the companies Nanum Lotto CO LTD and Precious Success LTD Group have been consolidated with the equity method. Kelicom Holdings Co Ltd, Dinet Zao, Promarta OOO and Favorit Bookmakers Office OOO are included in the Group's financial statements with the method of the full consolidation after the completion of their acquisition and gain of control during the third quarter of 2012. The associate Cyberarts Licensing LLC has not been consolidated since October 2011, when its disposal was completed. During 2012 the liquidation process of the subsidiary company Yugolot LTD was completed. Finally, the subsidiary Intralot Iberia Holdings SA merged with Intralot Iberia SAU on 31/12/12, Intralot Minas Gerais Ltda with Intralot Do Brazil Ltda on 01/10/12 and Torsys SRO with Slovenske Loterie AS on 01/10/12. (note 13 of the annual financial statements)
- 3. The Group's provisions that refer to legal issues up to 31/12/12 amounted to € 6,9 mio. The Group's provisions that refer to unaudited tax periods amounted to € 2,4 mio and the rest € 10,1 mio to other provisions. Respectively, the Company stated € 6,9 mio for provisions of legal issues, € 1,8 mio for unaudited tax periods and € 7.2 mio for other provisions.
- **4.** The personnel employed as at 31/12/12 by the Company were 617 and by the Group were 5.541. Respectively, as at 31/12/11, the personnel employed by the Company were 629 and by the Group were 5.512.
- 5. Companies that are included in 31/12/12 consolidated financial statements are presented in note 13 in the annual financial report including locations, group percentage ownership and consolidation method.
- 6. The fiscal years that are unaudited by the tax authorities for the Company and the Group's subsidiaries are presented in detail in the note 27.B of the annual financial report.
 7. The amounts of expense/income included in the Group's comprehensive income statement as at 31/12/12 of € -5,7 mio (2011 : € -3,9 mio) concern: foreign exchange differences of € -5 mio (2011 : € -4,4 mio), derivative valuation of € 2 mio (2011 : € 190 k), while ending amount of € -2,7 mio

 $(2011: \in 304 \text{ k})$, concerns the valuation of available for sale financial assets. Accordingly, the amounts of expense/income recorded in the comprehensive income statement as at 31/12/12 for the Company, amounted to $\in 686 \text{ k}$ ($2011: \in -1,1 \text{ mio}$) regard: revaluation of available for sale financial assets,

- amounted to € 37 k (2011: € -1,4 mio) and € 649 k (2011: € 297 k) concerns valuation of derivative.

 8. The Board will propose to the annual ordinary general meeting of shareholders, as per share dividend for 2012 the amount of € 0,002623.
- 9. Transactions (including income, expenses, receivables, payables) with related parties, are as follows:

	Group	Company
a) Income		
-from subsidiaries	0	54.305
-from associates	4.460	6.754
-from other related parties	4.845	4.577
b) Expenses		
-to subsidiaries	0	16.224
-to associates	19	19
-to other related parties	23.251	19.504
c) Receivables		
-from subsidiaries	0	169.809
-from associates	903	893
-from other related parties	17.296	9.924
d) Payables		
-to subsidiaries	0	27.872
-to associates	6	6
-to other related parties	25.046	21.781
e) BoD and Key Management Personnel transactions and fees	9.671	5.075
f) BoD and Key Management Personnel receivables	589	0
g) BoD and Key Management Personnel payables	894	560

Maroussi, March 26th, 2013

THE CHAIRMAN
OF THE BOARD OF DIRECTORS

THE VICE-CHAIRMAN
OF THE BOARD OF DIRECTORS AND CEO

COMPANY

THE GENERAL DIRECTOR OF FINANCE AND BUSINESS DEVELOPMENT

THE ACCOUNTING DIRECTOR

S. P. KOKKALIS ID. No. AI 091040 C.G. ANTONOPOULOS ID. No.AI 025905 I. O. PANTOLEON ID. No. Σ 637090

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