

HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A.

AR.MAE 347/06/B86/10

REGISTERED OFFICE: 99 KIFFISIAS AVE - 15124 MAROUSI, ATHENS

FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM JANUARY 1, 2012 TO SEPTEMBER 30, 2012 (In accordance with the Decision 4/507/28.4.2009 of the Hellenic Capital Market Commission)

The purpose of the following information and financial data is to provide users with general financial information about the financial position and the results of operations of HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A ("Company") and the OTE Group ("Group").

Therefore, we recommend the users of the financial data and information, before making any investment decision or proceeding to any transaction with the Group or the Company, to obtain the necessary information from the website, where the consolidated and separate financial statements, prepared in accordance with International Financial Reporting Standards as adopted by the E.U., are available, together with the auditors' report, when required.

Company's Web Site: www.ote.gr

Date of approval of financial statements from the Board of Directors: November 7, 2012

	GRO	GROUP		PANY		GROUP		COMPANY	
	30.09.2012	31.12.2011	30.09.2012	31.12.2011		30.09.2012		30.09.2012	
					Total equity at the beginning of the period (01.01.2012 and 01.01.2011)	1,757.3	1,652.6	3,145.5	3,370
ASSETS					Total comprehensive income / (loss) after tax	210.1	351.3	(29.2)	218
Property, plant and equipment	3,931.9	4,328.0	1,537.8		Dividends		(101.5)		(57
ntangible assets		1,505.5	39.3		Withholding tax related to dividend paid out of dividend				
Other non current assets	617.2	573.8	4,527.2		income subject to withholding tax		4.9		
nventories	112.0	125.0	21.6		Share-based payments	1.5	2.9	1.5	2
rade receivables	904.7	928.6	483.3		Total equity at the end of the period (30.09.2012 and 30.09.2011)	1,968.9	1,910.2	3,117.8	3,538
Other current assets	321.0	566.6	154.8	456.5					
Cash and cash equivalents	1,003.8	683.4	353.4		DATA FROM STATEMENT OF CASH FLOWS (CONSOLIDATED AND SEP	ARATE) (Amount	s in millions of	f Euro)	
Assets classified as held for sale		380.0		380.0					
TOTAL ASSETS	8,335.1	9,090.9	7,117.4	7,762.7		GRO		СОМІ	
						01.01-	01.01-	01.01-	01.01-
EQUITY AND LIABILITIES						30.09.2012	30.09.2011	30.09.2012	30.09.201:
Share capital	1,171.5	1,171.5	1,171.5	1,171.5	Cash flows from operating activities				
Other equity items	418.6	212.0	1,946.3	1,974.0	Profit before tax	644.2	292.1	258.0	49
Equity attributable to owners of the parent (a)	1,590.1	1,383.5	3,117.8	3,145.5	Adjustments for:				
Non-controlling interests (b)	378.8	373.8		-	Depreciation, amortization and impairment	676.4	785.9	223.4	249
Total equity (c) = (a) + (b)	1,968.9	1,757.3	3,117.8	3.145.5	Share-based payment	1.5	2.9	0.5	0.
Long-term borrowings	2,004.5	4,139.1	1,114.1		Cost of early retirement program		53.8		14.
Provisions / Other non current liabilities	747.7	692.9	575.1		Provision for staff retirement indemnities	17.0	17.7	14.5	15.
Short-term borrowings	2,071.7	762.9	1,324.2			3.1	14.3	3.1	14.
					Provision for youth account			3.1	14.
Other current liabilities	1,542.3	1,738.7	986.2		Write down of inventories	5.7	5.2		
Total liabilities (d)	6,366.2	7,333.6	3,999.6	-,	Provision for doubtful accounts	96.1	106.0	19.4	21.
FOTAL EQUITY AND LIABILITIES (c) + (d)	8,335.1	9,090.9	7,117.4	7,762.7	Foreign exchange differences, net	(4.9)	(6.1)	0.3	(1.
					Interest income	(11.5)	(17.1)	(6.7)	(8.
					Dividend income	(3.9)	(10.4)	(4.6)	(11.
DATA FROM STATEMENT OF COMPREHENSIVE INCOME (CON	SOLIDATED AND SEPA	ARATE) Amour	nts in millions of E	uro	(Gains) / Losses from investments and financial assets - Impairments	(224.9)	0.3	(224.9)	0.
					Release of EDEKT fund prepayment	-	26.4	-	26.
GROUP	01.01-	01.01-	01.07-	01.07-	Interest expense	188.9	209.8	129.8	125.
	30.09.2012	30.09.2011	30.09.2012	30.09.2011	Working capital adjustments:				
Total revenue						7.3	5.1	0.3	(2.5
Total revenue	3,548.1	3,792.2	1,178.8	1,312.5	Decrease / (increase) in inventories	7.3	5.1	0.3	
Profit before taxes, investment and financial activities	3,548.1 587.9	3,792.2 468.6	1,178.8 205.6	1,312.5 207.0	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable	(101.4)	(38.7)	(13.1)	(10.
Profit before taxes, investment and financial activities	3,548.1	3,792.2	1,178.8	1,312.5 207.0	Decrease / (increase) in inventories				(10.
Profit before taxes, investment and financial activities Profit before tax	3,548.1 587.9	3,792.2 468.6	1,178.8 205.6	1,312.5 207.0 135.7	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable	(101.4)	(38.7)	(13.1)	(10.
Profit before taxes, investment and financial activities Profit before tax	3,548.1 587.9 644.2	3,792.2 468.6 292.1	1,178.8 205.6 148.9	1,312.5 207.0 135.7	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme	(101.4)	(38.7)	(13.1)	(10. (60.
Profit before taxes, investment and financial activities	3,548.1 587.9 644.2	3,792.2 468.6 292.1	1,178.8 205.6 148.9	1,312.5 207.0 135.7	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus):	(101.4) (93.5)	(38.7) (78.3)	(13.1) (51.6)	(10. (60.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A)	3,548.1 587.9 644.2	3,792.2 468.6 292.1	1,178.8 205.6 148.9	1,312.5 207.0 135.7 104.2	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme	(101.4) (93.5)	(38.7) (78.3)	(13.1) (51.6)	(10. (60. (60.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to:	3,548.1 587.9 644.2 542.2	3,792.2 468.6 292.1 185.4	1,178.8 205.6 148.9 118.2	1,312.5 207.0 135.7 104.2	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of	(101.4) (93.5) (18.3)	(38.7) (78.3) (99.9)	(13.1) (51.6) (18.0)	(2.: (10.: (60.: (60.: (62.: (170.:
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent	3,548.1 587.9 644.2 542.2	3,792.2 468.6 292.1 185.4	1,178.8 205.6 148.9 118.2	1,312.5 207.0 135.7 104.2	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid	(101.4) (93.5) (18.3) (35.3) (231.5)	(38.7) (78.3) (99.9) (64.4) (261.9)	(13.1) (51.6) (18.0) (35.3) (162.5)	(10.: (60.: (60.:
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests	3,548.1 587.9 644.2 542.2 520.1 22.1	3,792.2 468.6 292.1 185.4 196.8 (11.4)	1,178.8 205.6 148.9 118.2 109.0 9.2	1,312.5 207.0 135.7 104.2	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9)	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0)	(10.3 (60.3 (60.3 (62.3 (170.3 (19.6
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B)	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1)	3,792.2 468.6 292.1 185.4 196.8 (11.4)	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3)	1,312.5 207.0 135.7 104.2 104.4 (0.2)	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a)	(101.4) (93.5) (18.3) (35.3) (231.5)	(38.7) (78.3) (99.9) (64.4) (261.9)	(13.1) (51.6) (18.0) (35.3) (162.5)	(10. (60. (60. (62. (170.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B)	3,548.1 587.9 644.2 542.2 520.1 22.1	3,792.2 468.6 292.1 185.4 196.8 (11.4)	1,178.8 205.6 148.9 118.2 109.0 9.2	1,312.5 207.0 135.7 104.2 104.4 (0.2)	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9)	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0)	(10. (60. (60. (62. (170.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B)	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1)	3,792.2 468.6 292.1 185.4 196.8 (11.4)	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3)	1,312.5 207.0 135.7 104.2 104.4 (0.2)	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9)	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0)	(10. (60. (60. (62. (170. (19.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to:	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from Investing activities Acquisition of subsidiary and business units net of cash acquired	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6	(10. (60. (60. (62. (170. (19. 107.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Fotal comprehensive income after tax (A)+(B) Attributable to: Owners of the parent	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6	(10. (60. (60. (62. (170. (19. 107.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B)	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from Investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6	(10. (60. (60. (62. (170. (19. 107. (68. (68.
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: Owners of the parent Non controlling interests	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3)	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7	(10. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: Owners of the parent Non controlling interests	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3)	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3)	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6	(10. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3)	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6)	(10. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €)	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3)	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3)	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) - - 7.3 (473.9)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6)	(10. (60. (60. (62. (170. (19. 107. (68. (68. 7.
Profit before taxes, investment and financial activities Profit defore tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: Owners of the parent Non controlling interests Basic earnings per share (in €)	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0)	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) - - 7.3 (473.9)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6)	(10. (60. (62. (170. (19. 107. (68. 7. (126. (12
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €)	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6)	(10. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit defore tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: Owners of the parent Non controlling interests Basic earnings per share (in €)	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 7.3 (473.9)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4	(10. (60. (62. (170. (19. (68. 7. (126. 8. 5. (126. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit defore tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from Investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0 13.1	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) - - - - - - - - - - - - - - - - - - -	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4 20.9 52.0	(10. (60. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Fotal comprehensive income after tax (A)+(B) Attributable to: Owners of the parent Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611 1,264.3	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015 1,254.5	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6 0.2224 430.1	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130 464.3	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries Net cash flows from / (used in) investing activities (b)	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 7.3 (473.9)	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4 20.9	(10. (60. (60. (62. (170.
Profit before taxes, investment and financial activities Profit defore tax Profit after tax (A) Attributable to: Owners of the parent Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: Owners of the parent Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611 1,264.3	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015 1,254.5	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6 0.2224 430.1	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130 464.3	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries Net cash flows from / (used in) Investing activities (b) Cash flows from financing activities	(101.4) (93.5) (18.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0 13.1 20.9	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) - - - - - - - - - - - - - - - - - - -	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) - 380.0 6.4 20.9 52.0	(10. (60. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment COMPANY	3,548.1 587.9 644.2 542.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611 1,264.3	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015 1,254.5 01.01- 30.09.2011 1,434.9	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6 0.2224 430.1	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130 464.3	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries Net cash flows from / (used in) Investing activities (b) Cash flows from financing activities Proceeds of loans granted and issued	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0 13.1 20.9	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4 20.9 52.0 642.7	(10. (60. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment COMPANY Total revenue Profit before taxes, investment and financial activities	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611 1,264.3 01.01- 30.09.2012 1,287.1 151.9	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015 1,254.5 01.01- 30.09.2011 1,434.9 152.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6 0.2224 430.1	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130 464.3 01.07- 30.09.2011 483.5 60.9	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries Net cash flows from / (used in) Investing activities (b) Cash flows from financing activities Proceeds of loans granted and issued Repayment of loans	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0 13.1 20.9 321.1	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4 20.9 52.0 642.7	(10. (60. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment COMPANY Total revenue Profit before taxes, investment and financial activities Profit before taxes, investment and financial activities	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611 1,264.3 01.01- 30.09.2012 1,287.1 151.9 258.0	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015 1,254.5 01.01- 30.09.2011 1,434.9 152.3 49.0	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6 0.2224 430.1 01.07- 30.09.2012 423.8 44.9 2.2	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130 464.3 01.07- 30.09.2011 483.5 60.9	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries Net cash flows from / (used in) Investing activities (b) Cash flows from financing activities Proceeds of loans granted and issued Repayment of loans Dividends paid to Company's owners	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0 13.1 20.9	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 7.3 (473.9) 	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4 20.9 52.0 642.7	(10. (60. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment COMPANY Total revenue Profit before taxes, investment and financial activities Profit before taxes, investment and financial activities	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611 1,264.3 01.01- 30.09.2012 1,287.1 151.9	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015 1,254.5 01.01- 30.09.2011 1,434.9 152.3	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6 0.2224 430.1	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130 464.3 01.07- 30.09.2011 483.5 60.9	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries Net cash flows from / (used in) Investing activities (b) Cash flows from financing activities Proceeds of loans granted and issued Repayment of loans	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0 13.1 20.9 321.1	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4 20.9 52.0 642.7	(10. (60. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
Profit before taxes, investment and financial activities Profit before tax Profit after tax (A) Attributable to: - Owners of the parent - Non controlling interests Other comprehensive income / (loss) after tax (B) Total comprehensive income after tax (A)+(B) Attributable to: - Owners of the parent - Non controlling interests Basic earnings per share (in €) Profit before taxes, investment, financial activities and depreciation, amortization and impairment COMPANY Total revenue Profit before taxes, investment and financial activities Profit before taxes, investment and financial activities	3,548.1 587.9 644.2 542.2 520.1 22.1 (332.1) 210.1 205.1 5.0 1.0611 1,264.3 01.01- 30.09.2012 1,287.1 151.9 258.0	3,792.2 468.6 292.1 185.4 196.8 (11.4) 165.9 351.3 370.5 (19.2) 0.4015 1,254.5 01.01- 30.09.2011 1,434.9 152.3 49.0	1,178.8 205.6 148.9 118.2 109.0 9.2 (46.3) 71.9 69.3 2.6 0.2224 430.1 01.07- 30.09.2012 423.8 44.9 2.2	1,312.5 207.0 135.7 104.2 104.4 (0.2) 143.5 247.7 261.0 (13.3) 0.2130 464.3 01.07- 30.09.2011 483.5 60.9	Decrease / (increase) in inventories Decrease / (increase) in accounts receivable (Decrease) in liabilities (except borrowings) Plus / (Minus): Payment of early retirement programs and voluntary leave scheme Payment of staff retirement indemnities and youth account, net of employees' contributions Interest and related expenses paid Income taxes paid Net cash flows from /(used in) operating activities (a) Cash flows from investing activities Acquisition of subsidiary and business units net of cash acquired Purchase of financial assets Sale or maturity of financial assets Repayments of loans receivable Purchase of property plant and equipment and intangible assets Restricted cash for telecommunication licenses Proceeds from disposal of assets held for sale Interest received Dividends received Return of capital invested in subsidiaries Net cash flows from / (used in) Investing activities (b) Cash flows from financing activities Proceeds of loans granted and issued Repayment of loans Dividends paid to Company's owners	(101.4) (93.5) (18.3) (35.3) (231.5) (82.9) 832.1 (720.1) 982.8 7.7 (326.3) (37.0) 380.0 13.1 20.9 321.1 312.6 (1,134.8) (0.1)	(38.7) (78.3) (99.9) (64.4) (261.9) (133.7) 809.0 (11.2) (68.5) 7.3 (473.9) 	(13.1) (51.6) (18.0) (35.3) (162.5) (24.0) 108.6 (677.4) 940.7 7.7 (87.6) 380.0 6.4 20.9 52.0 642.7	(10. (60. (60. (62. (170. (19. (19. (19. (19. (19. (19. (19. (19
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ADDITIONAL DATA AND INFORMATION

- 1) The companies which are included in the interim condensed financial statements (consolidated and separate), their country, the Group's participating interest (direct and indirect) and the method of consolidation, are presented in Notes 1 and 4 of the financial statements.
- 2) The fiscal years that are unaudited by the tax authorities for the Company and the Group's subsidiaries and the results of the tax audits completed, are presented in Note 9 of the financial statements.
- 3) On January 25, 2012, the sale of OTE's 20% entire stake in TELEKOM SRBIJA was completed. Further details are presented in Note 4 of the financial statements.
- 4) The outcome of pending litigation and claims is not expected to have a material impact on the financial statements. The amount of provisions that have been established as of September 30, 2012 for litigations and other risks, as well as for unaudited tax years are as follows: a) for the Group € 82.4 million and € 30.0 million respectively and b) for the Company € 81.4 million and € 18.0 million respectively.
- 5) Number of employees at the end of the period: Group 29,019 (30.09.2011: 28,917), Company 10,436 (30.09.2011: 10,742).
- 6) Other comprehensive income / (loss) after tax for the first nine months of 2012 which was recognized directly in equity for the Group, relates to foreign currency translation € (73.4) million, actuarial losses € (46.7) million (net of deferred taxes) and the net movement in available for sale financial assets € (212.0) million (net of deferred taxes). As for the Company, it relates to actuarial losses € (46.7) million (net of deferred taxes) and the net movement of available for sale securities € (211.5) million (net of deferred taxes).
- Effective February 6, 2009, the financial statements are included in the consolidated financial statements of DEUTSCHE TELEKOM AG (full
 consolidation method), which has its registered office in Germany and as of September 30, 2012 holds a 40.0% interest in the Company.
- 8) The Company's transactions with its related parties as defined in IAS 24, are analyzed as follows: Sales and purchases of goods and services for the first nine months of 2012, amounted to € 93.1 million and € 207.2 million, respectively. Interest expense for the first nine months of 2012 amounted to € 68.4 million. The dividend income from related parties for the first nine months of 2012 amounted to € 0.7 million. The outstanding balance of receivables and payables from/to related parties as of September 30, 2012 that derived from current transactions amounted to € 108.3 million and € 224.7 million, respectively. The outstanding balance of payables to related parties from the loans granted amounted to € 1,571.9 million. Fees paid to the members of the Board of Directors of the Company and the Company's key management personnel compensation charged to the income statement for the first nine months of 2012, amount to € 3.7 million. Based on OTE's share option plan, until September 30, 2012, 2,932,332 stock options have been granted to key management personnel. At Group level sales and purchases of goods and services, between related parties which are not eliminated, for the first nine months of 2012 amounted to € 17.7 million, respectively. The outstanding balance of receivables and payables, between related parties which are not eliminated, as of September 30, 2012 derived from operating transactions amounted to € 17.9
- million and € 46.3 million, respectively.

 9) Basic earnings per share were calculated based on the weighted average number of shares outstanding.
- 10)There have been reclassifications with no impact on the prior year equity or results of the Group and the Company. These reclassifications are presented in Note 19 of the financial statements.
- 11) The most significant events after September 30, 2012 are presented in Note 20 of the financial statements.

Athens, November 7, 2012

CHAIRMAN AND MANAGING DIRECTOR BOARD MEMBER AND GROUP OTE CHIEF FINANCIAL OFFICER CHIEF ACCOUNTING OFFICER CHIEF FINANCIAL OFFICER

MICHAEL TSAMAZ I.D. Number AB 516212 BABIS MAZARAKIS I.D. Number AE 096808 License Number 0021943

GEORGE MAVRAKIS I.D. Number T 004893 KONSTANTINOS VASILOPOULOS I.D.Number Π 529399 License Number 032033