

# HALCOR

G.C.Reg.: 303401000

Company's No in the Reg. of SA: 2836/06/86/48

Address: Athens Tower, Building B, 2-4, Messoghion Avenue, 11527, Athens

FINANCIAL DATA AND INFORMATION for the fiscal year from January 1, 2014 to December 31, 2014

(According to article 135 of Law 2190/20 for companies publishing annual financial statements, individual and consolidated, in accordance with IAS/IFRS)

The figures illustrated below aim to give general information about the financial position and results of HALCOR, S.A. and the Group HALCOR. The reader, wishing to be familiar with the company's financial position and results, should have access to the Company's Financial Statements, as provided by the International Financial Reporting Standards, as well as to the audit report of the auditor-accountant whenever it is required. Indicatively, he can visit the company's web site, where the information and data in question are presented.

Supervising Authority: Ministry of Development and Competitiveness, Department of Societe Anonyme companies and Credit

Website of the Company: www.halcor.gr

Board of Directors: T. Papageorgopoulos (Chairman, Executive member), N. Koudounis (Vice Chairman, Executive member), P. Sapountzis, E. Kotsambasakis, T. Kassapoglou (Executive members), G. Passas, K. Bakouris, C.A. Komrinos, A. Katsanos (Non-executive members), A. Kiriazis and N. Galetas (Independent, non-executive members)

Date of approval of the financial statements: March 12, 2015

Certified Auditor: Nick Vouniseas (Reg.No. SOEL 18701)

Audit firm: KPMG Certified Auditors, S.A.

Review type: Unqualified opinion

## DATA FROM STATEMENT OF FINANCIAL POSITION (amounts in €)

|   | GROUP              |                    | COMPANY            |                    |
|---|--------------------|--------------------|--------------------|--------------------|
|   | 31-Dec-14          | 31-Dec-13          | 31-Dec-14          | 31-Dec-13          |
| <b>ASSETS</b>                                 |                    |                    |                    |                    |
| Property, Plant, Equipment                    | 548.206.894        | 389.099.020        | 136.565.476        | 92.236.488         |
| Investment property                           | 2.552.265          | 383.271            | -                  | -                  |
| Intangible Assets                             | 16.016.897         | 14.455.753         | 408.412            | 277.324            |
| Other non current assets                      | 17.824.975         | 18.787.531         | 184.324.006        | 183.591.942        |
| Inventories                                   | 233.835.584        | 208.236.149        | 58.757.697         | 54.243.721         |
| Trade receivables                             | 91.051.427         | 96.696.862         | 46.825.831         | 57.724.234         |
| Other current assets                          | 37.013.223         | 35.309.348         | 7.244.885          | 8.741.998          |
| Cash and cash equivalents                     | 18.578.837         | 49.125.244         | 6.826.859          | 3.052.697          |
| <b>TOTAL ASSETS</b>                           | <b>965.080.103</b> | <b>812.093.177</b> | <b>440.953.166</b> | <b>399.868.405</b> |
| <b>EQUITY AND LIABILITIES</b>                 |                    |                    |                    |                    |
| Share capital (101.279.627 of € 0.38)         | 38.486.258         | 38.486.258         | 38.486.258         | 38.486.258         |
| Other shareholders equity                     | 82.340.847         | 13.011.469         | 81.179.276         | 56.282.658         |
| Total shareholders equity (a)                 | 120.827.105        | 51.497.727         | 119.665.534        | 94.768.916         |
| Non-controlling interests (b)                 | 26.513.210         | 24.743.739         | -                  | -                  |
| Total equity (c) = (a) + (b)                  | 147.340.315        | 76.241.466         | 119.665.534        | 94.768.916         |
| Long term borrowings                          | 395.213.711        | 404.630.796        | 179.239.255        | 178.929.499        |
| Provisions / Other long term liabilities      | 73.171.725         | 49.657.978         | 27.684.258         | 18.514.076         |
| Short term borrowings                         | 209.001.838        | 167.555.946        | 81.572.606         | 76.091.219         |
| Other short term liabilities                  | 140.352.515        | 114.006.992        | 32.791.514         | 31.564.694         |
| Total liabilities (d)                         | 817.739.788        | 735.851.711        | 321.287.633        | 305.099.489        |
| <b>TOTAL EQUITY AND LIABILITIES (c) + (d)</b> | <b>965.080.103</b> | <b>812.093.177</b> | <b>440.953.166</b> | <b>399.868.405</b> |

## DATA FROM STATEMENT OF CHANGES IN EQUITY (Amounts in €)

|   | GROUP              |                   | COMPANY            |                   |
|---|--------------------|-------------------|--------------------|-------------------|
|   | 31-Dec-14          | 31-Dec-13         | 31-Dec-14          | 31-Dec-13         |
| Net Total equity at the beginning of the Period (1/1/2014 and 1/1/2013 respectively)      | 76.241.466         | 139.562.769       | 94.768.916         | 123.156.688       |
| Total comprehensive income after taxes  | 71.210.335         | (63.196.647)      | 24.896.619         | (28.387.772)      |
|   | 147.451.801        | 76.366.122        | 119.665.534        | 94.768.916        |
| Dividends distributed   | (62.328)           | (124.656)         | -                  | -                 |
| Acquisition of company  | -                  | -                 | -                  | -                 |
| Subsidiary absorption   | -                  | -                 | -                  | -                 |
| Increase / (decrease) of participation in subsidiaries                                    | (49.155)           | -                 | -                  | -                 |
| <b>Net Total equity at the end of the period (31/12/2014 and 31/12/2013 respectively)</b> | <b>147.340.315</b> | <b>76.241.466</b> | <b>119.665.534</b> | <b>94.768.916</b> |

## DATA FROM CASH FLOW STATEMENT (Amounts in €)

|  | GROUP               |                     | COMPANY            |                     |
|--|---------------------|---------------------|--------------------|---------------------|
|  | 31-Dec-14           | 31-Dec-13           | 31-Dec-14          | 31-Dec-13           |
| <b>Operating activities</b>  |                     |                     |                    |                     |
| Profits / (Loss) before tax  | (73.008.985)        | (53.636.733)        | (21.390.219)       | (20.309.429)        |
| Plus / minus adjustments for:  |                     |                     |                    |                     |
| Depreciation of tangible assets  | 23.072.891          | 21.775.070          | 4.858.916          | 5.376.503           |
| Amortization of intangible assets  | 1.035.691           | 924.180             | 170.803            | 110.846             |
| Amortization of Government Grants  | (576.895)           | (441.990)           | (111.102)          | (111.102)           |
| Provisions   | 463.538             | 1.685.304           | (610.661)          | 922.036             |
| Results (income, expenses, profits, losses) from investing activities                  | (551.933)           | (243.299)           | (68.473)           | (103.686)           |
| (Profit)/loss from Revaluation of Fixed Assets to Fair Value                           | 23.441.304          | -                   | 10.797.228         | -                   |
| Interest Expenses  | 44.723.121          | 38.326.132          | 17.568.195         | 16.171.211          |
| (Profit)/loss from the sale of fixed assets  | (19.269)            | (1.383.972)         | (2.080)            | (5.936)             |
| (Profit)/loss from the sale of investments   | -                   | (613.599)           | -                  | (613.599)           |
| (Profit)/loss on derivatives   | (105.379)           | 284.634             | (15.087)           | 34.228              |
| Loss from the destruction of fixed assets  | 146.081             | 284.508             | -                  | -                   |
| Impairment of investments  | -                   | -                   | -                  | 995.300             |
| <b>Plus / Minus movements in working capital or related to operating activities:</b>   |                     |                     |                    |                     |
| Decrease / (increase) of inventories   | (25.599.390)        | 20.377.084          | (3.803.809)        | 1.942.244           |
| Decrease / (increase) of receivables   | 4.348.855           | 2.192.212           | 10.039.896         | 11.982.228          |
| (Decrease) / Increase of obligations (except banks)                                    | 33.315.198          | 26.131.357          | 4.934.237          | 1.212.904           |
| <b>Less:</b>   |                     |                     |                    |                     |
| Interest and related expenses paid   | (51.295.415)        | (39.576.551)        | (18.500.877)       | (16.418.811)        |
| Taxes paid   | (216.109)           | (290.258)           | -                  | -                   |
| <b>Total cash (used in) / generated from operating activities (a)</b>                  | <b>(20.826.694)</b> | <b>15.794.079</b>   | <b>3.866.966</b>   | <b>1.184.936</b>    |
| <b>Investing activities</b>  |                     |                     |                    |                     |
| Acquisition-sale of subsidiaries, affiliated com., and other investments               | (2.031.641)         | 1.195.525           | (781.641)          | (28.825.877)        |
| Purchase of tangible and intangible fixed assets                                       | (47.726.590)        | (61.289.561)        | (5.223.622)        | (1.573.759)         |
| Proceeds from sale of tangible and intangible fixed assets                             | 22.853              | 7.272.081           | 2.080              | 7.812               |
| Interest received  | 96.538              | 173.632             | 25.201             | 28.486              |
| Dividends received   | -                   | -                   | 97.850             | 75.200              |
| <b>Total cash (used in) / generated from investing activities (b)</b>                  | <b>(49.638.840)</b> | <b>(52.648.323)</b> | <b>(5.880.132)</b> | <b>(30.288.138)</b> |
| <b>Financing activities</b>  |                     |                     |                    |                     |
| Proceeds from issued / assumed borrowings  | 60.098.328          | 330.579.704         | 23.313.642         | 180.550.000         |
| Loans paid up  | (27.902.880)        | (274.091.889)       | (17.522.500)       | (154.313.518)       |
| Repayments of financial leasing liabilities (capital installments)                     | (166.641)           | (321.975)           | -                  | -                   |
| Proceeds from government grants  | 8.030.422           | 2.100.000           | -                  | -                   |
| Dividends paid   | (151.598)           | (152.781)           | (3.813)            | (5.115)             |
| <b>Total cash (used in) generated from financing activities (c)</b>                    | <b>39.907.632</b>   | <b>58.113.059</b>   | <b>5.787.329</b>   | <b>26.231.367</b>   |
| <b>Net increase / (decrease) in cash and cash equivalents for the year (a)+(b)+(c)</b> | <b>(30.557.903)</b> | <b>21.258.815</b>   | <b>3.774.163</b>   | <b>(2.871.835)</b>  |
| Cash and cash equivalents at the beginning of the year                                 | 49.125.244          | 27.859.388          | 3.052.697          | 5.924.534           |
| Foreign Exchange effect in Cash and equivalents  | 11.497              | 7.041               | -                  | -                   |
| <b>Cash and cash equivalents at year end</b>   | <b>18.578.838</b>   | <b>49.125.244</b>   | <b>6.826.859</b>   | <b>3.052.697</b>    |

## DATA FROM STATEMENT OF COMPREHENSIVE INCOME (Amounts in €)

|  | GROUP                |                      | COMPANY             |                     |
|--|----------------------|----------------------|---------------------|---------------------|
|  | 1 Jan - 31 Dec 2014  | 1 Jan - 31 Dec 2013  | 1 Jan - 31 Dec 2014 | 1 Jan - 31 Dec 2013 |
| <b>Total turnover</b>  | <b>1.079.873.385</b> | <b>1.102.022.217</b> | <b>396.014.891</b>  | <b>446.045.352</b>  |
| <b>Gross Profit / (loss) before revaluation</b>  | <b>29.932.316</b>    | <b>16.541.391</b>    | <b>18.899.206</b>   | <b>9.565.579</b>    |
| Loss from Revaluation of Fixed Assets to Fair Value  | (23.441.304)         | -                    | (10.797.227)        | -                   |
| <b>Profit / (loss) before taxes, financing and investing results</b>   | <b>(28.753.836)</b>  | <b>(15.553.900)</b>  | <b>(3.919.874)</b>  | <b>(3.246.604)</b>  |
| <b>Profit / (loss) before taxes</b>  | <b>(73.008.985)</b>  | <b>(53.636.733)</b>  | <b>(21.390.219)</b> | <b>(20.309.429)</b> |
| Less: Taxes  | 13.538.914           | (10.032.216)         | 5.278.201           | (8.177.595)         |
| <b>Profit / (loss) after taxes (A)</b>   | <b>(59.470.070)</b>  | <b>(63.668.949)</b>  | <b>(16.112.018)</b> | <b>(28.487.024)</b> |
| <b>Distributed to:</b>   |                      |                      |                     |                     |
| Shareholders of the parent   | (51.235.338)         | (57.979.469)         | (16.112.018)        | (28.487.024)        |
| Non-controlling interests  | (8.234.733)          | (5.689.479)          | -                   | -                   |
| <b>Other comprehensive income / (expenses) after taxes (B)</b>   | <b>130.680.405</b>   | <b>472.301</b>       | <b>41.008.637</b>   | <b>99.252</b>       |
| <b>Total comprehensive income / (expenses) after taxes (A) + (B)</b>   | <b>71.210.335</b>    | <b>(63.196.647)</b>  | <b>24.896.619</b>   | <b>(28.387.772)</b> |
| <b>Distributed to:</b>   |                      |                      |                     |                     |
| Shareholders of the parent   | 69.230.657           | (57.442.895)         | 24.896.619          | (28.387.772)        |
| Non-controlling interests  | 1.979.678            | (5.753.753)          | -                   | -                   |
| <b>Loss per share after taxes - basic (in €)</b>   | <b>(0,5059)</b>      | <b>(0,5725)</b>      | <b>(0,1591)</b>     | <b>(0,2813)</b>     |
| <b>Proposed dividend per share (in €)</b>  | -                    | -                    | -                   | -                   |
| <b>Profit / (loss) before taxes, financing and investing results &amp; depreciation prior to Loss from revaluation</b> | <b>18.219.156</b>    | <b>6.703.360</b>     | <b>11.795.971</b>   | <b>2.129.642</b>    |
| <b>Profit / (loss) before taxes, financing and investing results &amp; depreciation</b>                                | <b>(5.222.148)</b>   | <b>6.703.360</b>     | <b>998.744</b>      | <b>2.129.642</b>    |

## Additional data and information:

- The Group's companies and their locations, the percentage participation of their share capital that the Group owns as well as the consolidation method used to incorporate them in the consolidated financial statements of the fiscal year of 2014, are analytically presented in Note No. 31 of the financial statements.
- The financial statements of the Company are included in the consolidated financial statements prepared by the following company:

| Company        | Country of the Reg. Office | Percentage holding | Consolidation method |
|----------------|----------------------------|--------------------|----------------------|
| VIOHALCO S/ANV | BELGIUM                    | 66,34%             | Full consolidation   |
- There are no pending court decisions or claims under arbitration, which may have a significant effect on the financial position of the Company and the Group.
- The number of the personnel at the end of the current year was: Company 416 (31/12/2013: 414), Group 2.413 (31/12/2013: 2.440).
- On the property of the Group, there are mortgages totaling Euro 379 million (Euro 217 million for the parent company) to secure long-term loans (See Note No.23 of Financial Statements).
- There has been provision accounted for tax unaudited fiscal years of the Group: €239 thousand, of the Company: € - thousand (2013: € 239 thousand and - thousand, respectively). Other provision accounted as at December 31 are for the Group € 90 thousand, and for the Company € 90 thousand. (see note No.26 of the Financial Statements).
- The cumulative amounts of sales and purchases at the beginning of the financial year and the balances of receivables and obligations of the company at the end of the current year, resulting from its transactions with related parties following the IAS 24 are as follows:

|  | GROUP       | COMPANY     |
|--|-------------|-------------|
| i) Sales   | 111.471.734 | 152.065.085 |
| ii) Purchases  | 148.043.695 | 36.241.115  |
| iii) Receivables   | 16.785.243  | 40.180.716  |
| iv) Obligations  | 10.642.660  | 2.569.823   |
| v) Transactions & fees of higher executives and managers | 4.114.968   | 1.480.503   |
| vi) Receivables from higher executives and managers      | -           | -           |
| vii) Liabilities to higher executives and managers       | -           | -           |
- Amounts in the Cash Flow statement have been revised in comparison to last year's publication for comparability reasons. (see note N.5 of the Financial Statements)
- The income tax in the income statement is analysed as follows (amounts in €):

|                             | GROUP      | COMPANY      |
|-----------------------------|------------|--------------|
| Income tax for the period   | (465.971)  | (677.912)    |
| Deferred tax for the period | 14.004.885 | (9.354.303)  |
|                             | 13.538.914 | (10.032.216) |
- The unaudited tax years of the Company and the companies of the Group are analytically presented in note No 31 of the financial statements.
- The "Other Comprehensive Expenses" that was accounted directly at the Shareholders Equity without affecting the result of the period, concerns remeasurements of defined benefit liability (Group: € -1373 thousand, and Company: -364 thousand.), foreign exchange differences from consolidation of foreign subsidiaries (Group: € 491 thousand.) and derivatives valuation from cash flow hedging (Group: € 288 thousand, and Company: € 642 thousand.) (see Statement of Other Comprehensive income of the Financial Statements).
- At the end of the current year, there are no shares of the parent Company owned either by the same or any of the subsidiaries and affiliated companies.
- At the end of 2014, Halcor changed its accounting policy for depreciating property, plant and equipment by adopting the revaluation model. Management takes the view that this policy provides reliable and more relevant information because it deals more accurately with the components of property, plant and equipment and is based on up-to-date values. The policy has been applied prospectively from the start of 2015. Accordingly, the adoption of the new policy has no effect on prior years. The positive effect before deferred tax effect totalling 163 mil. (for the Group) and EUR 55,1 mil. (for the Company) has been positively affected the Equity through a special reserves well as the Statement of Comprehensive Income, while the negative effect before deferred tax from the revaluation EUR 23,4 mil. (for the Group) and EUR 10,8 mil. (for the Company) affected negatively the Income Statement. (see note No.11 of the Financial Statements)
- In February 25, 2015 the subsidiary Hellenic Cables participated in the capital increase of the 100% owned subsidiary FULGOR SA totalling € 4.112.000
- For the year ended in December 31, 2014 the companies Acro SA (Greece), Hampakis Ltd. (Greece), Halcor R&D (Greece), Copperprom (Greece), Belantel LTD (Cyprus) and Metal Globe DOO (Serbia), have not been consolidated as the year before. Belantel LTD and Hampakis Ltd were liquidated and the result of the liquidation is included in the company's financial statements for the fiscal year 2014. The rest of the aforementioned companies are under liquidation phase that has not been completed by the reporting date. The result of the liquidation is not expected to significantly affect the financial position due to immaterial size of the companies' financial statements. (see note No.14 of the Financial Statements)
- During the fiscal year of 2014, the 100% owned Halcoral (Albania) was fully absorbed by SIDERAL (Albania), which completed a capita increase through the issuance of new stock by 6.384 stocks, which were acquired by Halcor. The new participation percentage of Halcor is now at 0,55%. Halcoral was not consolidated for the fiscal year ended in December 2014 unlike the previous fiscal year 2013 (see note No.14 of the Financial Statements)
- During the fiscal year of 2014, the company participated in the capital increase of Genecos an action that resulted in loss of control over Genecos on December 2014. The financial result of Genecos was consolidated using the equity method and until the date of the loss of control, while the participation was reclassified to investments in associates. (see note No.14 of the Financial Statements)

Athens, March 12, 2015

**THE CHAIRMAN OF THE BOARD OF DIRECTORS**  
THEODOSSIOS PAPAGEORGIOPOULOS  
Id.C.No. AE 135393

**A MEMBER OF THE BOARD OF DIRECTORS**  
GEORGE PASSAS  
Id.C.No. Φ 020251

**THE MANAGING DIRECTOR**  
SAPOUNTZIS PERIKLIS  
Id.C.No. AK 121106

**THE GROUP CHIEF FINANCIAL OFFICER**  
SPYRIDON KOKKOLIS  
Id.C.No. X 701209  
Reg. No. 20872 Class A'