



## GREEK ORGANIZATION OF FOOTBALL PROGNOSTICS S.A.

Register Number: 46329/06/B/00/15 General Electronic Commercial Registry-G.E.Ml. Number: 3823201000

Kifisou Ave 62, Peristeri 121 32

**SUMMARY FINANCIAL INFORMATION** 

## FOR THE PERIOD JANUARY 1st TO DECEMBER 31st 2014

(Published according to L. 2190/20, article 135 for companies preparing annual financial statements, consolidated or not, in accordance with the I.F.R.S.)

The following information deriving from the financial report aims at a general presentation of OPAP S.A. and OPAP Group financial status and results. Therefore, it is recommended to the reader, prior to proceeding to any kind of investment decision or transaction, to visit OPAP S.A.'s site, where the financial statements and the legal auditors' review report (the latter whenever required) are posted.

Responsible Supervisory Authority Ministry of Finance, Infrastructure, Shipping and Tourism Approval date of the financial report:

Website Chartered Accountant: Chryssoula Douka (Registry No SOEL 37551) Board of Directors: Kamil Ziegler, Spyros Fokas, Pavel Horak, Michal Houst,

Michael Kokkinos (Registry No SOEL 12701)

Christos Kopelouzos, Georgios Melisanidis, Marco Sala, Pavel Saroch, Konstantin Yanakov, Rudolf Jurcik, Dimitrakis Potamitis, Igor Rusek.					KPMG Certified Auditors S.A. (AM ΣΟΕΛ 114) Review report: Unqualified				
FINANCIAL POSITION STATEMENT INFORMATION (Amounts in thousands of euro)					CASH FLOW STATEMENT INFORMATION (Amounts in thousands of euro)				
(Alliou	GROUP		COMPANY		(Allie	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013		1.1-31.12.2014	1.1-31.12.2013	1.1-31.12.2014	1.1-31.12.2013
ASSETS .	31.12.2014	31.12.2013	31.12.2014	31.12.2013	Operating activities	1.1-01.12.2014	1.1-01.12.2010	1.1-01.12.2014	1.1-01.12.2010
Tangible assets (for own use)	44,205	49,314	27,089	30 565	Profit before tax	305,579	187,756	297,277	190,702
Investment property	1,540	1,139	1,540		Plus / (minus) adjustments for:	303,373	107,730	251,211	130,702
Intangible assets	1,267,236	1,103,211	1,087,569		Depreciation and amortization	50,321	44,111	39,180	41,605
Other non-current assets	28,483	146,839	213,745		Net financing result	(1,587)	,	(7,915)	(18,466)
	,	•	213,743	211,733	Provisions for bad debts		(13,402)		(10,400)
Inventories	2,976	880	70 502	20.244	Other provisions	(684)	40.605	372	10.605
Trade receivables	92,250	34,894	72,523	,		1,314	10,685	1,106	10,685
Other current assets	314,149	261,268	213,475		Foreign exchange differences  Depreciation of investment	(7)	70	(7)	70
TOTAL ASSETS	1,750,838	1,597,545	1,615,940	1,593,637		(000)	-	-	-
LIABILITIES & EQUITY					Share of results in associated companies	(330)	235		
Share capital	95,700	95,700	95,700	,	Employee benefit plans	868	7,207	795	7,092
Other items of shareholders' equity	1,071,999	1,029,583	1,070,961		(Reversal) of impairment loss				
Total shareholders' equity (a)	1,167,699	1,125,283	1,166,661	1,126,041	on remeasurement of associates	(7,462)	-	-	-
Minority interest (b)	67,160				Impairment of assets	-	19,737	-	19,737
Total equity (c)=(a)+(b)	1,234,859	1,125,283	1,166,661	1,126,041	Results from investing activities	41	404	41	211
Non-current loan liabilities	-	-	-	-	(income, expense, profit and loss)				
Provisions / Other non-current liabilities	59,071	71,842	62,452	- ,	Plus / (minus) adjustments for changes				
Current loan liabilities	1	165,447	-		in working capital or connected				
Other current liabilities	456,906	234,973	386,827	228,565					
Total liabilities (d)	515,979	472,262	449,279		(Increase) / decrease in inventories	(724)	(156)	-	-
TOTAL LIABILITIES & EQUITY (c)+(d)	1,750,838	1,597,545	1,615,940	1,593,637	<b>1</b>	(41,417)	776	(30,782)	10,846
					Increase / (decrease) in payables (excluding banks)	73,012	(25,469)	27,722	(25,717)
					Increase / (decrease) in taxes due	(24,887)	104,604	9,394	101,061
COMPREHENSIVE INCOME STATEMENT INFORMATION					Minus:				
(Amounts in thousands of euro except earnings per share)					Interest expenses	(1,725)	(242)	(1,618)	(59)
		OUP		IPANY	Income tax paid	(68,783)	(62,442)	(68,125)	(59,660)
	1.1-31.12.2014	1.1-31.12.2013	1.1-31.12.2014		Cash flow from operating activities (a)	283,529	273,874	267,440	278,107
Total revenues	4,259,072	3,711,059	3,759,713		Investing activities				
Gross profit	423,920	346,350	383,257		Outflow from tangible and intangible assets	(15,820)	(109,367)	(15,081)	(104,576)
Profit before tax, interest and investing results	296,198	177,601	289,383		Proceeds from sales of tangible and intangible assets	6	-	6	-
Profit before tax	305,579	187,756	297,277	190,702	Establishment of Subsidiary Company	-	-	-	-
Net profit after tax (A)	199,224	141,115	193,262		Establishment of Associate Company	-	(128,640)	-	-
-Parent company shareholders	194,998	141,115	193,262	142,665	Increase in share capital of Subsidiary	(7,350)	-	(8,750)	(130,300)
-Minority interest	4,226	-	-	-	Inflow / (outflow) from restricted cash	(5,120)	95,669	(3,400)	95,710
Other income after tax (B)	548	3,532	490		Interest collected	3,297	12,157	2,016	10,388
Total income after tax (A)+(B)	199,772	144,647	193,752		Dividends from Subsidiaries	-	-	6,769	6,347
-Parent company shareholders	195,548	144,647	193,752	146,169	Increase of cash due to change of Hellenic Lotteries S.A.				
-Minority interest	4,224	-	-	-	and Payzone S.A. consolidation method	52,919			
Earnings per share - basic (in € )	0.6245	0.4424	0.6058		Cash flow from investing activities (b)	27,932	(130,181)	(18,441)	(122,431)
Dividend proposed per share (in €)	0.4517	0.2500	0.4517	0.0000	Cash flow used in financing activities (c)				
Profit before tax, interest, depreciation,					Proceeds from loan	85,001	-	70,000	-
amortization and investing results	346,519	221,712	328,563	214,120	Loan installment payments Financial lease interest paid	(266,751)	(87,000)	(236,750)	(87,000)
					Repayment of financial lease funds	(437)	(52) (362)	-	-
(Amounts in thousands of euro)					Dividends paid	(79,811)	(181,825)	(79,811)	(181,825)
(Amounts in mousanus of euro)  GROUP			COM	IPANY	Cash flow used in financing activities (c)	(261,998)	(269,239)	(246,561)	(268,825)
	31.12.2014	31.12.2013	31.12.2014	31.12.2013		(20.,000)	(200,200)	(210,001)	(200,020)
Balance as of January 1st, 2014 and 2013 respectively		1,162,466	1,126,041		cash equivalents (a)+(b)+(c)	49,463	(125,546)	2,438	(113,149)
Total income after tax	199,771	144,647	193,752		Cash and cash equivalents	,	( == ,= . = )	_,	(,)
Minority interest	62,937				at the beginning of the period	242,036	367,582	192,617	305,766
Reserves	(9,039)	-	(9,039)	-	Cash and cash equivalents		55.,552	,	555,. 50
Dividende dietributed	(444,000)	(404 020)	(4.4.4.000)	(404.020)	at the and of the newled	204 400	242.026	405.055	400 647

## ADDITIONAL INFORMATION

at the end of the period

(181,830)

1,126,041

(144,092)

1,166,661

166

190

(181,830)

1,125,283

1a. Fiscal years not inspected by tax authorities for the company and group are mentioned in note 11.38 of the financial Teport.

1b. For uninspected fiscal years, a cumulative provision has been made concerning tax differences amounting to € 1,841 th.

(144,092)

1,234,860

- for the group.
  2. The group's assets are currently unencumbered.

Balance as of December 31st, 2013 and 2012

Dividends distributed

- 2. The group's assets are currently unencumbered.

  3a. According to the company's Legal Counsel there are lawsuits from third parties concerning claims against the company amounting to € 49,133 th. and € 49,341 for the group for which a provision has been recognized, while the total sum of these claims reaches € 57,562 th. for the company and € 58,130 th. for the group.

  3b. Total cumulative provision per category is analyzed as follows:
  i) for legal issues € 48,133 th. for the company and € 49,341 th. for the group,
  iii) for uninspected fiscal years by tax authorities € 1,841 th. for the group and
  iii) for employee benefit plans € 745 th. for the company and € 847 th. for the group.

  3c. Furthermore, according to the Legal Counsel, third party lawsuits have been filed, of a total claim of € 6,874 th. for the company and € 12,743 th. for the group, for which the outcome is estimated as positive and consequently, no provisions were required.

Liabilities from executive and administration members

- were required.
  4. The number of permanent employees on 31.12.2014 and 31.12.2013 for the company was 604 and 181 respectively (728
- and 913 respectively for the group). Average number of part time employees (working on a daily basis) for the period on 31.12.2014 and 31.12.2013 was 1 and 4 respectively for the company (1 and 4 respectively for the group). 5. The group's and company's total inflow, outflow, receivables and payables to related companies and related parties, according to IAS 24, are as follows:
  - COMPANY (Amounts in thousands of euro) <u>GROUP</u> 1,358 Outflow 16,134 35.915 Receivables 40,158 18,064 Payables 2,712 Transactions and salaries of executive and administration members 6.209 4.056 Receivables from executive and administration members 0 0

From the above transactions, the transactions and balances with the subsidiaries have been removed from the consolidated financial statements.

- 6. The company's share capital amounts to 95,700,000.00 euro, divided into 319,000,000 shares with voting rights, par value of 0.30 euros each.
- 7a. The group's structure is described in note 8 of the financial report and more specifically the following: ownership interest, country of incorporation, method of consolidation and principal activity.
- 7b. A change in the method of consolidation of the company Hellenic Lotteries S.A. is described in par. 6.3 of the financial
- report.
- 7c. The acquisition and method of consolidation of the company Payzone S.A. is described in par. 8 of the financial report.

8. There have not been any errors or changes in the accounting policies or in the accounting estimates applied in the financial report.

291,499

242,036

195,055

192,617

30 March 2015

- 9. The accounting principles and the calculations according to which the financial report was prepared are in accordance with those used in the annual financial report for the fiscal year 2013.
- 10. The fixed assets purchases concerning the period 1.1-31.12.2014 reached € 15,081 th. (€ 15,820 th. for the Group).
- 11. There has not been any cease of operations in any of the group's segments or companies.
- 12. Amounts are presented in thousands of euro as in the financial report.
- 13. Any chance differences in sums are due to approximations.
- 14. The Fourteenth (14th) Annual Ordinary General Meeting of the shareholders of Greek Organization of Football Prognostics S.A. (OPAP S.A.) took place on Thursday, May 22nd, 2014 at its headquarters, approved the distribution of earnings and decided upon the distribution of a total gross dividend of 0.25 Euro per share for the fiscal year 2013 (€ 79,750 th.). Eligible to receive the dividend were OPAP's registered shareholders on Thursday, 29.5.2014 (record-date). The Exdividend date for the fiscal year 2013 was Tuesday, 27.5.2014. The payment of the dividend commenced on Wednesday, 4.6.2014 and was processed through the National Bank of Greece.
- 15. The 9th Extraordinary General Assembly of its Shareholders, on 18.12.2014 decided upon the distribution of the Company's tax exempt reserves of a net amount of € 9,039,347.64 i.e. € 0.0283 per share, in accordance with the provisions of article 72 of Law 4172/2013, as in force. Moreover, the General Meeting was informed on the Board of Directors' decision to distribute a gross amount of € 64,330,652.36 i.e. € 0.2017 per share (before tax), as interim dividend for the fiscal year 2014. OPAP's registered Shareholders on Tuesday, 13.01.2015 (record-date) were eligible to receive the payment. The cutoff date was Monday, 12.01.2015. The payment to entitled Shareholders commenced on Monday, 19.01.2015 and was processed through the National Bank of Greece.
- 16. The financial report of 2014 was approved by OPAP S.A.'s BoD, on 30.03.2015 which will propose the approval of a € 0.4517 per share (before tax) dividend distribution (total sum of € 144,092,300.00), at the Annual General Shareholder Meeting (see note G of the BoD's Annual Report).

## Peristeri, 30 March 2015

Chairman of the Board A Member of the BoD Accounting and and CEO **Consolidation Director** 

Kamil Ziegler **Michal Houst** Petros Xarchakos Passport No. 36356187 Passport No. 39893691 ID. No AK 161998