

## **OPAP S.A.**

**GREEK ORGANIZATION OF FOOTBALL PROGNOSTICS S.A.** 

Register Number: 46329/06/B/00/15

General Electronic Commercial Registry-G.E.Ml. Number: 3823201000

Kifisou Ave 62, Peristeri 121 32 SUMMARY FINANCIAL INFORMATION

FOR THE PERIOD JANUARY 1st TO DECEMBER 31st 2013

(Published according to L. 2190/20, article 135 for companies preparing annual financial statements, consolidated or not, in accordance with the I.F.R.S.) The following information deriving from the financial report aims at a general presentation of OPAP S.A. and OPAP Group financial status and results. Therefore, it is recommended to the reader, prior to proceeding to any kind of investment decision or transaction, to visit OPAP S.A.'s site, where the financial statements and the legal auditors' review report (the latter whenever required) are posted.

Responsible Supervisory Authority:	Ministry for Develop	ment, Competitive	eness, Infrastructure	, Transport and	Networks		Approval date of the financial report:	31st March 2014			
Website: www.opap.gr				Chartered Accountant:	Kyriacos Riris (Re		2111)				
Board of Directors:	Kamil Ziegler, Spyrc			Devel Carach			Deview report.	PwC (Registry No	SOEL 113)		
	Christos Kopelouzos Konstantin Yanakov						Review report:	Unqualified			
	FINANCIAL POSITIO	N STATEMENT I	NFORMATION				CASH FLO	OW STATEMENT INF	ORMATION		
		in thousands of e			001101111			nounts in thousands of	euro)		DANK
	31.12.2013	GROUP 31.12.2012	31.12.2011	31.12.2013	COMPANY 31.12.2012	31.12.2011	-	GRC 1.1-31.12.2013	1.1-31.12.2012	1.1-31.12.2013	PANY 1.1-31.12.2012
ASSETS							Operating activities				
Tangible assets (for own use) Investment property	49,314 1,139	81,052 2,320	89,597 1,159	30,565 1,139	64,388 2,320		Profit before tax Plus / (minus) adjustments for:	187,756	638,232	190,702	644,420
Intangible assets	1,103,211	2,320	1,101,654	1,103,206	2,320	, .	Depreciation and amortization	44,111	43,936	41,605	42,261
Other non-current assets	150,642	24,951	28,103	211,735	88,145	1 - 1-	Net financing result	(13,402)	(10,205)	(18,466)	(20,785)
Inventories	880	724	475	-	-	-	Provisions for bad debts	-	1,500	-	1,500
Trade receivables Other current assets	36,466 259,677	27,859 488,022	51,651 232,743	39,886 207,087	30,769 429,342	52,950 139,999		10,685 70	7,425 26	10,685 70	7,500 26
TOTAL ASSETS	1,601,329	1,730,779	1,505,382	1,593,618	1,720,809		Depreciation of investment	- 10	1,570	70	1,200
LIABILITIES & EQUITY	.,,			.,,	.,,	.,,	Share of results in associated companies	235	190	-	
Share capital	95,700	95,700	95,700	95,700	95,700	,	Employee benefit plans	7,207	1,605	7,092	1,442
Other items of shareholders' equity	1,029,583	1,066,766	789,044	1,030,341	1,066,002	781,079		19,737	-	19,737	-
Total shareholders' equity (a) Minority interest (b)	1,125,283	1,162,466	884,744	1,126,041	1,161,702	876,779	Results from investing activities (income, expense, profit and loss)	404	56	211	56
Total equity (c)=(a)+(b)	1,125,283	1,162,466	884,744	1,126,041	1,161,702	876.779	Plus / (minus) adjustments for changes	404	50	211	50
Non-current loan liabilities	-	165,686	250,629	-	165,686		in working capital or connected				
Provisions / Other non-current liabilities	75,645	98,754	180,469	73,584	96,399	177,700					
Current loan liabilities	165,447	84,903	33,443	165,447	84,903	33,443		(156)	(249)	-	-
Other current liabilities Total liabilities (d)	234,954 476,046	218,970 568,313	156,097 620,638	228,546 467,577	212,119 559,107	144,644 606,416		776 (25,469)	16,106 (41,054)	10,846 (25,717)	27,875 (36,549)
TOTAL LIABILITIES & EQUITY (c)+(d)	1,601,329	1,730,779	1,505,382	1,593,618	1,720,809	1,483,195		104,604	(41,004)	101,061	1,362
				.,,		.,,	Minus:		(_, ,	,	.,
							Interest expenses	(242)	(140)	(59)	(57)
	OMPREHENSIVE INC						Income tax paid	(62,442)	(91,560)	(59,660)	(89,521)
(/	Amounts in thousands		rnings per share) OUP		COM	IPANY	Cash flow from operating activities (a) Investing activities	273,874	564,732	278,107	580,730
			1.1-31.12.2012		1.1-31.12.2013	1.1-31.12.2012		(109,367)	(34,113)	(104,576)	(24,304)
Total revenues		3,711,059	3,971,628		3,504,294	3,775,251			(01,110)		(21,001)
Gross profit		346,350	773,014		324,412		Establishment of Subsidiary Company	-	-	-	(200)
Profit before tax, interest and investing results		177,601	629,869		172,515		Establishment of Associate Company	(128,640)	-	-	-
Profit before tax Net profit after tax (A)		187,756 141,115	638,232 505,487		190,702 142,665		Increase in share capital of Subsidiary	- 95,669	- (95,710)	(130,300) 95,710	(6,327) (95,710)
-Parent company shareholders		141,115	505,487		142,665		Interest collected	12,157	12,652	10,388	10,075
-Minority interest			-				Dividends from Subsidiaries			6,347	11,420
Other income after tax (B)		3,532	1,915		3,504		Cash flow from investing activities (b)	(130,181)	(117,163)	(122,431)	(105,046)
Total income after tax (A)+(B)		144,647	507,402		146,169		Cash flow used in financing activities (c)	(07.000)	(20.050)	(07.000)	(20.050)
-Parent company shareholders -Minority interest		144,647	507,402		146,169	514,603	Loan installment payments Financial lease interest paid	(87,000) (52)	(36,250) (1,800)	(87,000)	(36,250) (1,719)
Earnings per share - basic (in € )		0.4424	1.5846		0.4472	1.6076	Repayment of financial lease funds	(362)	(8,047)	-	(7,713)
Dividend proposed per share (in €)		0.2500	0.5700		0.2500		Dividends paid	(181,825)	(229,784)	(181,825)	(229,784)
Profit before tax, interest, depreciation,							Cash flow used in financing activities (c)	(269,239)	(275,881)	(268,825)	(275,466)
amortization and investing results		221,712	673,805		214,120	667,178	Net increase / (decrease) in cash and cash equivalents (a)+(b)+(c)	(125,546)	171,688	(113,149)	200,218
	CHANGES IN EQUIT						Cash and cash equivalents				
	(Amounts	in thousands of e GR	uro) OUP		COM	IPANY	at the beginning of the period Cash and cash equivalents	367,582	195,894	305,766	105,548
		31.12.2013	31.12.2012		31.12.2013	31.12.2012	at the end of the period	242,036	367,582	192,617	305,766
Balance as of January 1st, 2013 and 2012 respective	/ely	1,162,466	884,744		1,161,702	876,779					
Total income after tax Dividends distributed		144,647	<b>507,402</b>		146,169	514,603					
Balance as of December 31st, 2013 and 2012 respe	ctively	(181,830) <b>1,125,283</b>	(229,680) <b>1,162,466</b>		(181,830) <b>1,126,041</b>	(229,680) 1,161,702					
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					-	AL INFORMATION					
1a. Fiscal years not inspected by tax authorities for 1b. For uninspected fiscal years, a cumulative provi	the company and gro	oup are mentione	d in note 11.36 of	the financial re	port.		8. The accounting principles and the calculations a		ne financial repor	t was prepared are	e in accordance
9,200 th. for the group (a sum of $\in$ 8.000 th. a pro	vision concerning ta	x differences of	OPAP SA, is inclu	uded in other of	current liabilities,	see note 11.18	with those used in the annual financial report for the 9. According to L. 4093/12 which was passed by t		1 2012 a 30% ra	to taxation is imp	ased on the net
Other payables).	Ū.		,				revenues of OPAP S.A. as of 1.1.2013 (revenues mir				seu on the het
2. The group's assets are currently unencumbered. 3a. According to the company's Legal Counsel there negative outcome of € 48,092 th is estimated and re-	e are lawsuits from th	nird parties conc	erning claims agai	nst the compa	ny and group for	both of which a	10. Outflow for fixed assets' purchases concerning				,367 th. for the
negative outcome of € 48,092 th is estimated and re 3b. Total cumulative provision per category is analy	cognized while the to	tal sum of these	claims reaches 57	,562 th. for the	company and the	e group.	group).				
i) for legal issues $\notin 48,092$ the for the company and t	he aroun						11. There has not been any cease of operations in a 12. Amounts are presented in thousands of euro as			lies.	
ii) for uninspected fiscal years by tax authorities $\in 8$	,000 th. for the comp	any and € 9,200 t	h. for the group,				12. Amounts are presented in thousands of euro as 13. Any chance differences in sums are due to appr				
ii) for uninspected fiscal years by tax authorities € 8 iii) for employee benefit plans € 13,307 th. for the co 3c. Furthermore, according to the Legal Counsel, th	ird party lawsuits ha	ve been filed, of	a total claim of € 1	8,411 th. for wi	hich the outcome	is estimated as	14. The 13th Annual Ordinary General assembly of	OPAP S.A. Shareho			
positive for the company and group and consequen	tly, no provisions we	re required.					Shareholders of the total dividend of 0.57 euro pe				
4. The number of permanent employees on 31.12. group). Average number of part time employees (we	orking on a daily bas	is) for the period	ended on 31.12.20	013 and 31.12.2	2012 was 4 and 6	respectively for the	withholding the dividend tax, the 2012 fiscal year d				
the company (4 and 7 respectively for the group). 5. The group's and company's total inflow, outflow,	• •	, ,					the dividend were the company's registered share date, Tuesday, 2.7.2013. The Ex-dividend date for				
o. The group o and company o total milow, outflow,	and paya	Sies to related C	anyunes anu reldi	pur 1003, act		, are as follows.	entitled Shareholders commenced on Monday, 8.7.2	013 and was process	ed through the N	ational Bank of Gr	eece.
							15. The eighth (8th) Extraordinary General Meeting	of Shareholders of Ol	PAP SA was held	on Thursday 7.11.	2013, approving
				_			the election of the new BoD members, upon the 11 Hellenic Holdings Limited.	.10.2013 transfer of a	percentage of sh	nares equal to 33%	in Emma Delta
(Amounts in thousands of euro)			GROUP COMPAN				16. The financial report of 2013 was approved by OF	AP S.A.'s BoD, on 31	.3.2014.		
Inflow			0 26,56	69				,			

Receivables	17	36,213
Payables	128	10,299
Transactions and salaries of executive and administration members	8,706	5,911
Receivables from executive and administration members	1,286	1,286
Liabilities from executive and administration members	1,257	1,204

Outflow

From the above transactions, the transactions and balances with the subsidiaries have been removed from the consolidated financial statem 6a. There was no modification in the method of consolidation compared to the year ended on 31.12.2012. 6b. The group's structure is described in note 8 of the financial report and more specifically the following: ownership interest, country of inco

method of consolidation and principal activity. 7a. During the fiscal year 2013, the items of Financial Position "Employee benefit plans, Deferred tax and Retained Earnings" were restated for 2011 and 2012 redefining the item "Employee benefit plans" of OPAP S.A. during the past years, making use of the provisions of IAS 19 (Ame the recognition of actuarial gains / losses. The restatement is described further in note 6.3 of the financial report. 7b. There have not been any errors or other changes in the accounting policies or in the accounting estimates applied in the financial report.

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37,739

ements. acorporation,	Chairman of the Board and CEO	A Member of the BoD	Accounting and Consolidation Director	Financial Reporting Supervisor
for the years mendment) on rt.	Kamil Ziegler Passport No. 36356187	Michal Houst Passport No. 39893691	Petros Xarchakos ID. No AK 161998	Konstantinos Tsilivis ID. No П 603617