



## GREEK ORGANIZATION OF FOOTBALL PROGNOSTICS S.A.

Register Number: 46329/06/B/00/15 62, Kifisou Ave, 121 32 Peristeri

## **SUMMARY FINANCIAL INFORMATION**

FOR THE PERIOD JANUARY 1st TO SEPTEMBER 30th 2011

published according to the 4/507/28.4.2009 decision of the Hellenic Capital Market Commission BoD

The following information deriving from the financial statements aims at a general presentation of OPAP S.A. and OPAP Group financial status and results. Therefore, it is recommended to the reader, prior to proceeding to any kind of investment decision or transaction, to visit OPAP S.A.'s site, where the financial statements and the legal auditors' review report (the latter whenever required) are posted.

www.opap.gr Approval date of the interim financial statements: November 21st, 2011

Responsible Supervisory Authority: Ministry of Development, Competition and Merchant Marine, Department of Societe Anonyme

Board of Directors: Ioannis Spanoudakis, Dimosthenis Archodides, Panagiotis Vrionis, George Ganotis, George Kiriakos, Athanasios Zigoulis, Nikolaos Sofokleous, George Rallis,

Efthimia Halatsi, Grigorios Felonis, Alexios Sotiropoulos

	DRMATION OF FINANCI ounts in thousand euro)	AL FUSITION			STATEMENT I (Amounts
· ·	GROU	Р	COMPAN	IY	l' unounc
	30.9.2011	31.12.2010	30.9.2011	31.12.2010	
<u>ASSETS</u>					
Tangible assets (for own use)	91,867	86,982	84,091	81,067	Total revenues
Investment property	1,176	1,227	2,503	2,611	Gross profit / (loss)
Intangible assets	181,083	200,119	181,074	200,104	Profit / (loss) before tax, interest
Other non-current assets	32,881	40,530	106,089	112,730	and investing results
Inventories	522	428	-	-	Profit / (loss) before tax
Trade receivables	38,360	44,553	40,927	46,792	Net profit / (loss) after tax (A)
Other current assets	829,362	846,841	739,864	744,191	-Parent company shareholders
TOTAL ASSETS	1,175,251	1,220,680	1,154,548	1,187,495	-Minority interest
LIABILITIES & EQUITY					Other income after tax (B)
Share capital	95,700	95,700	95,700	95,700	Total income after tax (A)+(B)
Other items of shareholders' equity	665,478	600,874	651,804	587,443	-Parent company shareholders
Total shareholders' equity (a)	761,178	696,574	747,504	683,143	-Minority interest
Minority interest (b)		-	,	-	Earnings per share - basic (in € )
Total equity (c)=(a)+(b)	761,178	696,574	747,504	683,143	Profit / (loss) before tax, interest, depreciation,
Provisions / Other long-term liabilities	88,874	76,510	86,130	73,695	amortization and investing results
Other short-term liabilities	325,199	447,596	320,914	430,657	amortization and investing results
				504,352	
Total liabilities (d)	414,073	524,106	407,044		
TOTAL LIABILITIES & EQUITY (c)+(d)	1,175,251	1,220,680	1,154,548	1,187,495	
		/*			┥
STATEMENT INFORMATION OF		•			Total revenues
	GROU		COMPAN		Gross profit / (loss)
	30.9.2011	30.9.2010	30.9.2011	30.9.2010	Profit / (loss) before tax, interest
					and investing results
Balance as of January 1st, 2011 and 2010 respectively	696,574	618,412	683,143	560,181	Profit / (loss) before tax
Total income after tax	409,124	413,113	408,881	417,326	Net profit / (loss) after tax (A)
Dividends distributed	(344,520)	(350,900)	(344,520)	(350,900)	-Parent company shareholders
Balance as of September 30th, 2011 and 2010					-Minority interest
respectively	761,178	680,625	747,504	626,607	Other income after tax (B)
					Total income after tax (A)+(B)
CASH FLOW STATEMEN	T INFORMATION (Amou	unts in thousand euro	)		-Parent company shareholders
	GROU	P	COMPA	ANY	-Minority interest
	1.1-30.9.2011	1.1-30.9.2010	1.1-30.9.2011	1.1-30.9.2010	Earnings per share - basic (in € )
Operating activities					Profit / (loss) before tax, interest, depreciation,
Profit before tax	531,498	681,098	528,384	684,281	amortization and investing results
Plus / (minus) adjustments for:					
Depreciation and amortization	32,531	29,749	31,860	29,340	
Net financing result	(14,976)	(15,475)	(16,127)	(22,880)	1. Fiscal years not inspected by tax authori
Provisions for bad debts	2,500	1,000	2,500	1,000	month financial statements.
Other provisions	3,732	1,889	3,732	1,840	
Foreign exchange differences	108	(78)	108	(78)	2. For the unispected years, a € 14,000 th. o
(Income) / loss from associates	126	600	100	(70)	for the Group), concerning tax differences.
Employee benefit plans	1,400		1 200	2 104	3. The Group's assets are currently unencur
	1,400	3,243	1,308	3,106	4a. According to the company's Legal Cou
Results from investing activities	(25)	25		10	the outcome of which is expected to be p
(income, expense, profit and loss)	(35)	25	-	18	employees and other parties, for which a
Plus / (minus) adjustments for changes					Company and € 39,091 th. for the Group.
in working capital or connected to operating activities:	(= ·)				
Decrease / (increase) in inventories	(94)	737	-	799	4b. Amounts of cumulative provisions per c
Decrease / (increase) in trade and other receivables	4,346	(701)	4,396	(67)	i) for legal issues € 39,042 th. for the Compa
Increase/ (decrease) in payables (excluding banks)	(10,568)	(35,262)	2,224	(34,551)	ii) for tax differnces concerning uninspect
Increase/ (decrease) in taxes payable	(187,115)	(150,416)	(185,331)	(149,887)	15,175 th. for the Group,
Minus:					iii) for employee benefit plans € 24,009 th. fo
Interest expenses	(71)	(733)	(7)	(595)	5. The number of permanent employees on
Income taxes paid	(91,669)	(136,959)	(91,669)	(136,210)	(999 and 999 for the Group). Average num
Cash flow from operating activities (a)	271,713	378,717	281,378	376,116	ended on 30.9.2011 and 30.9.2010 was 7 and
Investing activities		,		,	
Purchase of tangible and intangible assets	(18,358)	(837)	(15,711)	(768)	6.The Group's and Company's total inflow,
Proceeds from sales of tangible and intangible assets	(10,330)	24	(13,711)	(700)	parties, according to IAS 24, are as follows:
Acquisition of financial assets	77		-	(0.340)	
•	0.024	(8,369)	0 024	(8,369)	
Proceeds from financial assets held to maturity	8,836	1/ 0/12	8,836	14101	-
Interest collected	18,527	16,842	15,517	14,101	
Dividends from subsidiaries			4,000	10,000	Inflow
Cash flow from investing activities (b)	9,104	7,660	12,642	14,964	Outflow
Financing activities					Receivables
Financial lease interest paid	(3,521)	-	(3,439)	-	Payables
Repayment of financial lease funds	(10,158)	(32,586)	(9,930)	(32,407)	Transactions and salaries of executive and a
Dividends paid	(276,728)	(350,898)	(276,728)	(350,898)	Receivables from executive and administration
Cash flow used in financing activities (c)	(290,407)	(383,484)	(290,097)	(383,305)	Liabilities from executive and administration
Net increase / (decrease) in cash	, , , ,	. , - ,	. , . ,	, ,,	From the above transactions, the transacti
and cash equivalents (a)+(b)+(c)	(9,590)	2,893	3,923	7,775	-
Cash and cash equivalents at the beginning of the period	657,488	699,587	557,531	598,942	consolidated financial statements of the Gro
Table 2000 oquaturono at ano bogining of the period	337,100	577,507	007,001	370,742	7a. There was no modification in the method

## Peristeri, November 21, 2011

Cash and cash equivalents in the end of the period

Chairman of the Board and	a member of the BoD	Chief Financial Officer	Chief Accounting Officer
CEO			

702,480

561,454

Ioannis Spanoudakis Dimosthenis Archodides Konstantinos Tsilivis Venetsanos Rogakos I.D. no AB 649672 I.D. no AB 065218 I.D. no AB 224296 I.D. no Π 603617

Net profit / (loss) after tax (A)	409,124	413,113	135,422	161,234	
-Parent company shareholders	409,124	413,113	135,422	161,234	
-Minority interest	-	-	-	-	
Other income after tax (B)	-	-	-	-	
Total income after tax (A)+(B)	409,124	413,113	135,422	161,234	
-Parent company shareholders	409,124	413,113	135,422	161,234	
-Minority interest	-	-	-	-	
Earnings per share - basic (in € )	1.2825	1.2950	0.4245	0.5054	
Profit / (loss) before tax, interest, depreciation,					
amortization and investing results	549,252	695,912	181,118	220,281	
	COMPANY				
	1.1-30.9.2011	1.1-30.9.2010	1.7-30.9.2011	1.7-30.9.2010	
Total revenues	3,059,554	3,729,634	963,001	1,091,708	
Gross profit / (loss)	599,216	757,414	192,291	243,185	
Profit / (loss) before tax, interest					
and investing results	512,365	661,341	168,237	209,714	
Profit / (loss) before tax	528,384	684,281	169,433	214,419	
Net profit / (loss) after tax (A)	408,881	417,326	133,594	159,749	
-Parent company shareholders	408,881	417,326	133,594	159,749	
-Minority interest	-	-	-	-	
Other income after tax (B)	-	-	-	-	
Total income after tax (A)+(B)	408,881	417,326	133,594	159,749	
-Parent company shareholders	408,881	417,326	133,594	159,749	
-Minority interest	-	-	-	-	
Earnings per share - basic (in € )					

STATEMENT INFORMATION OF COMPREHENSIVE INCOME (Amounts in thousand euro except earnings per share)

1.1-30.9.2011

3,196,167

616,069

516,721

531,498

GROUP

1.7-30.9.2011

1,004,784

197,088

169,302

171,510

179,816

690,681

219,485

1.7-30.9.2010

1,134,624

248,510

210,360

216,134

1.1-30.9.2010

3,878,662

777,231

666,163

681,098

Fiscal years not inspected by tax authorities for the Company and Group are mentioned in note 6.19 of the nine-

ADDITIONAL INFORMATION

544,225

- For the unispected years, a € 14,000 th. cumulative provision has been recognized for the Company (€ 15,175 th. r the Group), concerning tax differences.
- The Group's assets are currently unencumbered.
- ı. According to the company's Legal Counsel there are: i) lawsuits from third parties amounting to € 14,883 th., e outcome of which is expected to be positive for the Company (€ 14,932 th. for the Group), ii) lawsuits from nployees and other parties, for which a cumulative provision of € 39,042 th. has been recognized for the ompany and € 39,091 th. for the Group.
- b. Amounts of cumulative provisions per category are as follows:
- for legal issues € 39,042 th. for the Company and € 39,091 for the Group,
- for tax differnces concerning uninspected fiscal years by tax authorities € 14,000 th. for the Company and € 5,175 th. for the Group,
- ) for employee benefit plans € 24,009 th. for the Company and € 24,476 th. for the Group.
- The number of permanent employees on 30.9.2011 and 30.9.2010 for the Company was 250 and 258 respectively 99 and 999 for the Group). Average number of part time employees (working on a daily basis) for the period nded on 30.9.2011 and 30.9.2010 was 7 and 7 respectively for the company (7 and 8 for the Group).
- The Group's and Company's total inflow, outflow, receivables and payables to related companies and related arties, according to IAS 24, are as follows:

	GROUP	COMPANY
	(Amounts in thousand euro)	
Inflow	0	17,138
Outflow	1,043	23,079
Receivables	0	57,500
Payables	111	8,718
Transactions and salaries of executive and administration members	6,909	5,151
Receivables from executive and administration members	3,475	3,475
Liabilities from executive and administration members	1,896	1,774

rom the above transactions, the transactions and balances with the subsidiaries have been removed from the onsolidated financial statements of the Group.

- 7a. There was no modification in the method of consolidation compared to the year ended on 31.12.2010.
- 7b. The Group's structure is described in note 6.8 of the nine-month financial statements and more specifically the following: ownership interest, country of incorporation and method of consolidation.
- 8. A reform was performed during the nine month period 2011 at the Company's Financial Position "Other non current assets, Deferred tax assets and Retained Earnings" for the year 2010 redefining a deleted receivable of OPAP SA by a subsidiary during the past years, using the provisions of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" (see note 6.6 of the financial statements). The net impact of € 41.505 th, is shown in "Statement Information of Financial Position" and affects equally "Other non-current assets" and "Other items of shareholders' equity". There have not been any other errors or changes in the accounting policies or in the accounting estimates applied in the condensed interim financial statements.
- 9. The accounting principles and the calculations according to which the nine-month financial statements were prepared are in accordance with those used in the annual financial report for the fiscal year 2010.
- 10. The fixed assets purchases concerning the period 1.1-30.9.2011 reached € 15,711 th. (€ 18,358 th. for the
- 11. There has not been any cease of operations in any of the Group's segments or companies.
- 12. The amounts are presented in thousand euro as in the condensed interim financial statements.
- 13. Any chance differences in sums are due to approximations.
- 14a. The Annual General Shareholder Meeting on 11.5.2011 decided on a dividend distribution of € 1.54 per share for the year 2010 subject to 21% withholding tax.
- 14b. An Extraordinary General Shareholder Meeting was held on 3.11.2011, it's decisions are mentioned at note 6.21 of the condensed interim financial statements
- 14c. The condensed interim financial statements of 30.9.2011 were approved by the OPAP SA. BoD, with the decision 30/21.11.2011.