

## GEK TERNA SOCIETE ANONYME HOLDINGS REAL ESTATE CONSTRUCTIONS

General Commercial Registry No. 253001000 (former S.A. Reg. No. 6044/06/B/86/142)
85 Mesogeion Ave., 115 26, Athens Greece
DATA AND INFORMATION FOR THE PERIOD FROM 1 JANUARY TO 30 SEPTEMBER 2013 According to the 4/507/28.4.2009 decision issued by the Board of Directors of the Hellenic Capital Commission

The data and information presented below, that are derived from the financial statements, aim at providing summary information on the financial position and results of GEK TERNA SOCIETE ANONYME HOLDINGS REAL ESTATE CONSTRUCTIONS. Therefore, before proceeding with any kind of investment choice or other transaction with the company, readers should refer to the company's website where the financial statements, as well as the auditor's report are published.

Company web site: www.gekterna.com

Date of approval of the financial statements by the Board of Directors:28/11/2013 Type of review report: Unaudited interim financial statements

|  | Amounts in thousand euro                                       |  |                                   |   |  |  |  |  |
|--|--|--|-----------------------------------|---|--|--|--|--|
|  | GRO  | OUP  | COMPANY                           |   |  |  |  |  |
|  | 30/9/2013  | 31/12/2012   | 30/9/2013                         | 31/12/2012  |  |  |  |  |
| ASSETS   | <u> </u>   |  |                                   |   |  |  |  |  |
| Self used tangible fixed assets  | 983.397  | 1.008.244  | 10.862                            | 11.276  |  |  |  |  |
| nvestment property   | 80.995   | 81.589   | 20.641                            | 18.79   |  |  |  |  |
| ntangible assets   | 334.483  | 335.341  | 14                                | 18  |  |  |  |  |
| Other non-current assets   | 95.630   | 96.404   | 323.944                           | 322.68  |  |  |  |  |
| nventories   | 121.293  | 122.523  | 9.523                             | 11.23   |  |  |  |  |
| rade receivables   | 272.212  | 315.183  | 4.613                             | 5.76  |  |  |  |  |
| Other current assets   | 640.708  | 738.848  | 11.580                            | 9.86  |  |  |  |  |
| TOTAL ASSETS   | 2.528.718  | 2.698.132  | 381.177                           | 379.63  |  |  |  |  |
| EQUITY & LIABILITIES   | 48.953   | 48.953   | 48.953                            | 48.95   |  |  |  |  |
| Share capital  | 48.953   | 40.900   | 48.953                            | 40.95   |  |  |  |  |
|  |  |  |                                   |   |  |  |  |  |
| Other equity   | 325.791  | 340.156  | 232.883                           | 226.40  |  |  |  |  |
|  | 325.791<br>374.744   | 340.156<br>389.109   | 232.883                           |   |  |  |  |  |
| Total equity of the owners of the parent (a)   |  |  |                                   |   |  |  |  |  |
| Fotal equity of the owners of the parent (a)  Non-controlling interests (b)  | 374.744  | 389.109  |                                   | 275.35  |  |  |  |  |
| Fotal equity of the owners of the parent (a)  Non-controlling interests (b)  Fotal Equity (c) = (a) + (b)  | 374.744<br>187.399   | 389.109<br>187.972   | 281.836                           | 275.35<br>-<br>275.35   |  |  |  |  |
| Fotal equity of the owners of the parent (a)  Non-controlling interests (b)  Fotal Equity (c) = (a) + (b)  Long-term loans   | 374.744<br>187.399<br>562.143                                  | 389.109<br>187.972<br>577.081                                  | 281.836                           | 275.35<br>-<br>275.35<br>52.88  |  |  |  |  |
| Fotal equity of the owners of the parent (a) Non-controlling interests (b) Fotal Equity (c) = (a) + (b) .ong-term loans Provisions/Other-long-term liabilities   | 374.744<br>187.399<br>562.143<br>531.267                       | 389.109<br>187.972<br>577.081<br>487.076                       | 281.836<br>-<br>281.836<br>40.379 | 275.35<br>-<br>275.35<br>52.88<br>1.814   |  |  |  |  |
| Fotal equity of the owners of the parent (a)  Non-controlling interests (b)  Total Equity (c) = (a) + (b)  .ong-term loans  Provisions/Other-long-term liabilities  short-term bank liabilities  | 374.744<br>187.399<br>562.143<br>531.267<br>645.253            | 389.109<br>187.972<br>577.081<br>487.076<br>676.631            | 281.836<br>                       | 275.35<br>-<br>275.35<br>52.88<br>1.81-<br>45.49                                    |  |  |  |  |
| Other equity  Total equity of the owners of the parent (a)  Non-controlling interests (b)  Total Equity (c) = (a) + (b)  Long-term loans  Provisions/Other-long-term liabilities  Short-term bank liabilities  Other short-term liabilities  Total liabilities (d) | 374.744<br>187.399<br>562.143<br>531.267<br>645.253<br>394.828 | 389.109<br>187.972<br>577.081<br>487.076<br>676.631<br>455.909 | 281.836<br>                       | 226.40-<br>275.35;<br>-<br>275.35;<br>52.88;<br>1.81-<br>45.49;<br>4.08;<br>104.27; |  |  |  |  |

## ELEMENTS OF THE STATEMENT OF CASH FLOWS (indirect method)

GROUP

COMPANY

|   | GRO                     |                         |                         | COMPANY                 |  |  |
|---|-------------------------|-------------------------|-------------------------|-------------------------|--|--|
|   | 1/1/2013 -<br>30/9/2013 | 1/1/2012 -<br>30/9/2012 | 1/1/2013 -<br>30/9/2013 | 1/1/2012 -<br>30/9/2012 |  |  |
| ·   | 00/0/2010               | 00/0/2012               | 00/0/2010               | 00/0/2012               |  |  |
| Cash flows from operating activities  |                         |                         |                         |                         |  |  |
| Profit before tax   | -42.007                 | 1.390                   | 6.078                   | 3.372                   |  |  |
| Adjustments for the agreement of net cash flows from<br>operating activities  |                         |                         |                         |                         |  |  |
| Depreciation of fixed assets  | 52,499                  | 45.851                  | 415                     | 36                      |  |  |
| Amortization of grants  | -5.622                  | -3.650                  | 0                       |                         |  |  |
| Provisions  | 6.337                   | 6.896                   | -38                     | 1                       |  |  |
| Other impairments   | 33.511                  | 926                     | 1.450                   | 79                      |  |  |
| nterest and related revenue   | -4.144                  | -5.175                  | -1.482                  | -1.53                   |  |  |
| nterest and other financial expenses  | 47.630                  | 46.648                  | 4.766                   | 4.70                    |  |  |
| Results from Associate's removal  | 0                       | -10.215                 | 0                       |                         |  |  |
| Results from participations   | 898                     | 118                     | -7.052                  | 1                       |  |  |
| Results from valuation of investment property Results from sale of fixed assets   | 2.440                   | 2.318                   | 0                       |                         |  |  |
| results from sale of fixed assets<br>Foreign exchange differences   | 14<br>2.469             | 469<br>-498             | 0                       |                         |  |  |
|   |                         |                         | 4.137                   |                         |  |  |
| Operating profit before changes in working capital  | 94.025                  | 85.078                  | 4.137                   | 7.72                    |  |  |
| Increase)/Decrease in:  |                         |                         |                         |                         |  |  |
| nventories  | -316                    | -1.195                  | -138                    | -19                     |  |  |
| Frade receivables   | -18.298                 | 16.044                  | 1.156                   | 2.35                    |  |  |
| Prepayments and other short term receivables ncrease/(Decrease) in:   | -11.595                 | 8.639                   | -245                    | -3.63                   |  |  |
| Suppliers   | -57.622                 | -6.722                  | -670                    | -39                     |  |  |
| Accruals and other short term liabilities   | -6.571                  | 9.770                   | -496                    | -39                     |  |  |
| Collection of grants  | 63.063                  | 13.336                  | 0                       | (                       |  |  |
| Other long-term receivables and liabilities   | -2.450                  | 269                     | 23                      | -13                     |  |  |
| ncome Tax payments  | -7.810<br>0             | -9.848<br>0             | -140<br>0               | -12                     |  |  |
| Operating cash flows from discontinued operations  Net cash flows from operating activities (a)   | 52.427                  | 115.370                 | 3.627                   | 5.33                    |  |  |
| •   |                         |                         |                         |                         |  |  |
| Cash flows from investing activities Purchases)/Sales of fixed assets   | -34.861                 | -200.014                | 3                       | -9                      |  |  |
| Purchases)/Sales of investment property   | -34.001                 | -200.014                | 0                       | -9                      |  |  |
| nterest and related income received   | 4.599                   | 4.511                   | 2                       |                         |  |  |
| Purchases) / sales of participations and securities   | 16.854                  | 0                       | 7.281                   | -1.178                  |  |  |
| Cash and cash equivalents of consolidated company   | 0                       | 0                       | 0                       |                         |  |  |
| _oans returned/(given)  | 0                       | 0                       | -2.350                  | -89                     |  |  |
| investing cash flows from discontinued operations   | 0                       | 0                       | 0                       |                         |  |  |
| Revenues from participations  | 0                       | 0                       | 0                       |                         |  |  |
| Net cash flows from investing activities (b)  | -13.408                 | -195.537                | 4.936                   | -2.166                  |  |  |
|   |                         |                         |                         |                         |  |  |
| Cash flows from financing activities  | 5.040                   | •                       |                         |                         |  |  |
| Share capital increases of subsidiaries<br>Share's capital refund to the shareholders   | -5.212<br>0             | 0<br>-2.864             | 0                       | (                       |  |  |
| Purchase of treasury shares   | -544                    | -1.950                  | 0                       | (                       |  |  |
| Net change of short-term loans  | -7.873                  | -59.775                 | -900                    | -2.720                  |  |  |
| Net change of long-term loans   | 4.826                   | 118.279                 | -1.565                  | 660                     |  |  |
| Payments of loans from financial leases   | -8.108                  | -8.792                  | 0                       |                         |  |  |
| Dividents paid  | 0                       | -3.571                  | 0                       |                         |  |  |
| Interest and other financial expenses paid Payments for financial instruments   | -45.565<br>-12.212      | -49.158                 | -5.710                  | -3.55                   |  |  |
| Changes of other financial assets   | -12.212                 | 0<br>1.666              | 0                       | 2.16                    |  |  |
| Financial cash flows from discontinued operation:   | 0                       | 0                       | 0                       | 2.10                    |  |  |
| Net cash flows from financing activities (c)  | -85.993                 | -6.165                  | -8.175                  | -3.44                   |  |  |
| Effect from foreign exchange changes in cash and cash equivalents (d)   | -390                    | 216                     | 0                       | (                       |  |  |
| Net increase /(decrease) of cash & cash   |                         |                         |                         |                         |  |  |
| equivalents from continued activities<br>a)+(b)+(c)+(d)<br>Net increase /(decrease) of cash & cash  | -47.364                 | -86.117                 | 388                     | -27                     |  |  |
| equivalents from discontinued activities  | 0                       | 0                       | 0                       |                         |  |  |
| •   | -47.364                 | -86.117                 | 388                     | -27                     |  |  |
| Cash & cash equivalents at the beginning of the period rom continued operations   | 251.453                 | 327.414                 | 183                     | 51                      |  |  |
| Cash & cash equivalents at the beginning of the period  |                         |                         |                         |                         |  |  |
| rom discontinued operations   | 251.453                 | 327.414                 | 183                     | 51-                     |  |  |
|   | 201.403                 | 321.414                 | 103                     | 514                     |  |  |
|   |                         |                         |                         |                         |  |  |
|   | 204.089                 | 241.298                 | 571                     | 23                      |  |  |
| Cash & cash equivalents at the end of the period<br>from continued operations  Cash & cash equivalents at the end of the period  from discontinued operations | 204.089                 | 241.298                 | 571                     | 230                     |  |  |

|  |                      | ELEMENTS OF T           | HE STATEME    |                           | REHENSIVE INCO          | ME (Amoun   | ts in thousand       | Euro)                   |             |                      |                         |             |
|--|----------------------|-------------------------|---------------|---------------------------|-------------------------|-------------|----------------------|-------------------------|-------------|----------------------|-------------------------|-------------|
| -  | 1/1/2013 - 30/9/2013 |                         |               | ROUP<br>/2012 - 30/9/2012 | 1/7/2011                |             | /2013 - 30/9/2013    | 2012 20/0/2012          |             | 1/7/2012 - 30/9/2012 |                         |             |
|  | Continued operations | Discontinued operations | Total         | Continued operations      | Discontinued operations | Total       | Continued operations | Discontinued operations | Total       | Continued operations | Discontinued operations | Total       |
| Revenue  | 520.897              |                         | 520.897       | 480.942                   |                         | 480.942     | 194.824              |                         | 194.824     | 176.538              |                         | 176,538     |
| Gross Profit   | 62.627               | 0                       | 62.627        | 62.432                    | 0                       | 62.432      | 25.634               | 0                       | 25.634      | 14.869               | 0                       | 14.869      |
| Earnings/(Losses) before interest and tax (EBIT)                             | 5.428                | 0                       | 5.428         | 42.893                    | 0                       | 42.893      | 1.514                | 0                       | 1.514       | 9.509                | 0                       | 9.509       |
| Earnings/(Losses) before tax   | -42.007              | 0                       | -42.007       | 1.390                     | 0                       | 1.390       | -13.933              | 0                       | -13.933     | -6.200               | 0                       | -6.200      |
| Earnings/(Losses) after tax (A)  | -47.260              | 0                       | -47.260       | -542                      | 0                       | -542        | -15.153              | 0                       | -15.153     | -4.994               | 0                       | -4.994      |
| -Owners of the Parent  | -51.754              | 0                       | -51.754       | -5.821                    | 0                       | -5.821      | -18.098              | 0                       | -18.098     | -6.974               | 0                       | -6.974      |
| -Non-controlling interests   | 4.494                | 0                       | 4.494         | 5.279                     | 0                       | 5.279       | 2.945                | 0                       | 2.945       | 1.980                | 0                       | 1.980       |
| Other comprehensive income after taxes (B)                                   | 39.463               | 0                       | 39.463        | -27.464                   | 0                       | -27.464     | 6.756                | 0                       | 6.756       | -5.489               | 0                       | -5.489      |
| Total comprehensive income after taxes (A) + (B)                             | -7.797               | 0                       | -7.797        | -28.006                   | 0                       | -28.006     | -8.397               | 0                       | -8.397      | -10.483              | 0                       | -10.483     |
| -Owners of the Parent  | -13.433              | 0                       | -13.433       | -30.684                   | 0                       | -30.684     | -11.509              | 0                       | -11.509     | -11.712              | 0                       | -11.712     |
| -Non-controlling interests   | 5.636                | 0                       | 5.636         | 2.678                     | 0                       | 2.678       | 3.112                | 0                       | 3.112       | 1.229                | 0                       | 1.229       |
| Earnings/losses after taxes per share - basic (in Euro)                      | -0,6136              | 0,0000                  | -0,6136       | -0,0690                   | 0,0000                  | -0,0690     | -0,2146              | 0,0000                  | -0,2146     | -0,0826              | 0,0000                  | -0,0826     |
| Earnings/(Losses) before interest, tax, depreciation & amortization (EBITDA) | 52.305               | 0                       | 52.305        | 85.094                    | 0                       | 85.094      | 17.096               | 0                       | 17.096      | 23.814               | 0                       | 23.814      |
|  |                      |                         |               | cc                        | MPANY                   |             |                      |                         |             |                      |                         |             |
|  |                      | 1/1/2013                | 3 - 30/9/2013 |                           | 1/1/2012                | - 30/9/2012 |                      | 1/7/2013                | - 30/9/2013 |                      | 1/7/2012                | - 30/9/2012 |
| Revenue  |                      |                         | 2.259         |                           |                         | 4.491       |                      |                         | 470         |                      |                         | 1.580       |
| Gross Profit   |                      |                         | 99            |                           |                         | 772         |                      |                         | -198        |                      |                         | -13         |
| Earnings/(Losses) before interest and tax (EBIT)                             |                      |                         | 9.362         |                           |                         | 6.540       |                      |                         | -355        |                      |                         | -813        |
| Earnings/(Losses) before tax   |                      |                         | 6.078         |                           |                         | 3.372       |                      |                         | -1.430      |                      |                         | -1.827      |
|  |                      |                         |               |                           |                         |             |                      |                         |             |                      |                         |             |

3.856

3.865

6.901

6.795

9.776

## **ELEMENTS OF THE STATEMENT OF CHANGES IN EQUITY**

Earnings/(Losses) after tax (A)

Other comprehensive income after taxes (B)
Total comprehensive income after taxes (A) + (B)

Earnings/losses after taxes per share - basic (in Euro) Earnings/(Losses) before interest, tax, depreciation & amortization (EBITDA)

|  | Amounts in thousand Euro |           |           |           |  |  |  |  |
|--|--------------------------|-----------|-----------|-----------|--|--|--|--|
|  | GROUP                    |           | COMPANY   |           |  |  |  |  |
|  | 30/9/2013                | 30/9/2012 | 30/9/2013 | 30/9/2012 |  |  |  |  |
| Total Equity at the beginning of the period (1.1.13 and 1.1.2012 respectively) | 577.081                  | 665.619   | 275.357   | 273.987   |  |  |  |  |
| Total comprehensive income after taxes   | -7.797                   | -28.006   | 6.479     | 3.865     |  |  |  |  |
| Dividents paid   | 0                        | -3.328    | 0         | 0         |  |  |  |  |
| Purchases / sales of treasury shares   | 0                        | 0         | 0         | 0         |  |  |  |  |
| Other movements  | -7.141                   | -4.393    | 0         | 0         |  |  |  |  |
| Total equity at end of the period (30.6.13 and 30.6.12 respectively)           | 562.143                  | 629.892   | 281.836   | 277.852   |  |  |  |  |

## DATA AND INFORMATION

- 1. The Companies and Joint Ventures of the Group with the respective participation percentages consolidated in the Group, as well as the tax joint ventures not consolidated as their activities have been concluded, are reported
- 1. The Companies and Joint Ventures of the Group with the respective participation percentages consolidated in the Group, as well as the tax joint ventures not consolidated as their activities have been concluded, are reported in detail in Note 4 of the interim condensed financial report of 30/09/12 and the first proportion of S0/09/12 and the first proportion of S0/09/12, due to the fact that they were established or commenced operations or acquired later, are the companies of the previous paragraph plus the following ones:
  a) JV AKTOR SA—TERNA SA (lignite's project), b) TERNA LILIAN FELLOPONISOU SA, c) JV AKTOR TERNA (Patra's Port), d) JV AKTOR-J&P AVAX-TERNA (project of Kormilia-Kristallopigi), e) JV ILIOCHORA SA-KASTAT CONSTRUCTIONS SA (project of Koumbila-Louloudi) kgi f) JV GEK SERVICES SPAKON.
- RASTAT CONSTRUCTIONS SAy project or Koumbila-Louioudy kgit it in JV GER SERVICES SPAKON.

  2. The Company has been audited by the tax authorities up to the fiscal year of 2009. For the fiscal years 2011 and 2012 the Company and its subsidiaries have been audited from their Legal Auditors, as it is defined from the contents of the article 85, paragraph 5 of the Law 2238/1994. The tax un-audited fiscal years of the other consolidated companies and joint ventures, are referred to the note 29 of the annual financial statements of 31/12/2012.

  3. There are no pending litigations or cases under arbitration by courts or arbitration authorities that may have a significant impact on the Company's or Group's financial position. The provision for all of the litigations or cases under arbitration as at 30/8/13 amounts for the Group to 19.645 th. € and for the Company to 1.351 th. €. The other provisions which have been formed up until 30/9/13 amounts to 1.697 th. € for the Group.

  4. The Other comprehensive income after income tax concerns: a) Loss from the valuation of financial assets available for sale amounting to Euro 296 th. for the Group and Euro 53 th. profit for the Company, b) Profit from valuation of each flow bedriging contracts amounting to Euro 210 th. for the Group.
- 4. The Other Comprehensive income later income tax concerns. a) Loss into the valuation of sale announting to Euro 20. It for the Group, a) Profit for waluation of eash flow hedging contracts amounting to Euro 40.192 th. for the Group, c) Loss from Foreign exchange translation differences from foreign operations amounting to Euro 12 th. for the Group, d) Other Losses amounting to Euro 341 th. for the Group, e) Tax that corresponds to the above amounts amounting to Euro 80 th. loss for the Group and 369 th. Euro loss for the Company.

  5. At the end of the closing period the Company employed 11 individuals and the Group 824(excluding Joint Ventures and Foreign Companies). Respectively, at the end of the previous fiscal year 1/1-31/12/12 the Company employed 10 and the Group 732 individuals (excluding Joint Ventures and Foreign Companies).

  6. The transactions of the GEK TERNA Group with related parties for the closing period 1/1 30/9/13 as well as the balances at 30/09/13, are analyzed as follows (in thousand €):
- Group Company Inflows- Income Outflows- Expenses Receivables 31.932 38.274 Transactions & remuneration of BoD and executive eceivables from BoD members and executives

8. The Group holds 1,540,498 treasury shares, directly through the parent GEK TERNA SA and indirectly through subsidiaries, with an acquisition cost of 8,860 thousand Euro

Athens, 29 November 2013

THE CHAIRMAN OF THE BOARD THE MANAGING DIRECTOR THE CHIEF FINANCIAL OFFICER

GEORGIOS PERISTERIS

CHRISTOS ZARIMBAS G.E.C. No. 0013058 KONSTANTINOS KONSTANTINIDIS G.E.C. No. 0028458

THE CHIEF ACCOUNTANT

-1.367

70 -1.297

-691

-504 26 -478

-228