

## **FOURLIS HOLDINGS S.A.**

Societes Anonymes Register Number 13110/06/B/86/01 340, Kifissias Ave -154 51 Neo Psychiko, Athens, Greece

General Electronic Commercial Registry 258101000 Financial data and information from 1 January 2012 until 31 December 2012

Board of Directors

According to Law 2190/20 art.135 for Companies publishing their Annual Consolidated and Non Consolidated Financial Statements in accordance with International Accounting Standards

The figures presented below provide general information about the financial position and results of **FOURLIS HOLDINGS SA** (the Company) and the **FOURLIS GROUP** (the Group). Therefore we advise the reader who intends to proceed to any investment or any kind of transaction with the company to visit the company's website where the consolidated and separate Financial Statements prepared according to IFRS as adopted by European Union.

: Ministry of Development

Investing inflow/ (outflow) from discontinued operations Total inflow/ (outflow) from investing activities (b)

Financing inflow/ (outflow) from discontinued operations

Cash and cash equivalents at the beginning of the period Effect of exchange rate fluctuations on cash held

Total inflow/ (outflow) from financing activities (c)

Net increase/(decrease) in cash and cash equiva for the period (a)+(b)+(c)

Closing balance, cash and cash equivalents

Proceeds from issue of shares to employees exercising stock options

Financing Activities

Repayment of loans

Dividends paid

Payment of leasing liabilities

Payment for purchase own shares Inflow from share capital increase

16.862

48.705

-65.364 -3.045

-19.789

-14.441

56.294 41.825

0

76.555

105.334

-26.533

39.207

13.131

56.294

-2.010

-2.587

-6.623

-1.140

-8.163

4.916

Supervising Authority
Website Company address
Date of Approval of Financial Statements from BoD
Certified Auditor : Ministry of Development
: www.fourlis.gr
: 25, February 2013
: Sofia Kalomenidou, A.M. SOEL 13301
: Ernst & Young (HELLAS) Certified Auditors Accountants SA
: Unqualified Vassilios Fourlis Chairman - Executive Member Chairman - Executive Member
Vise President - Executive Member
CEO - Executive Member
Executive Member
Executive Member
Non Executive Member : Dafni Fourlis : Apostolos Petalas : Lyda Fourlis Type of Audit Repor : Ioannis Lioupis : Ioannis Brembos : Eftichios Vassilakis Non Executive Independent Membe Non Executive Independent Member : Ioannis Papaioannou Non Executive Independent Member : Ioannis Kostopoulos STATEMENT OF FINANCIAL POSITION STATEMENT OF COMPREHENSIVE INCOME (amounts in thousand €) COMPANY 31/12/2012 GROUP **GROUP** 31/12/2012 31/12/2011 31/12/2011 Total Total Continuing Discontinued operations 1/1-31/12/2011 ASSETS operations 1/1-31/12/2012 1/1-31/12/2011 1/1-31/12/2011 Non - current assets Property plant and equipment Investment Property 239.472 244.656 62 0 58 7.600 8.782 420.254 436.033 438.249 Intangible Assets
Investments in affiliates and associates
Investments 15.357 16.135 114 Cost of Goods Sold -260.541 -263.410 -2.652 -266.062 -260.541 159.713 11.095 -140.382 -25.052 -2.588 -2.652 -436 2.868 -253 -1.292 -134 Gross Profit/ (Loss)
Other operating income
Distribution expenses
Administrative expenses 21.288 13.723 95 97.203 95 **172.623** 3.616 172.187 6.485 -130.827 -30.841 -2.028 Long Term receivables 6.316 6.667 95.685 298.429 Current assets Operating Profit/ (Loss) 2.786 14.223 754 14.977 Inventories 76.767 88.573 -17.102 -13.931 Income tax receivable 7.361 9.358 3.075 3.650 Finance Income 3.025 1.526 1.761 3.286 -255 Trade receivables 16.838 18.569 1.560 461 815 534 4.077 -2.361 1.716 653 -424 229 Other receivables 20.754 21.145 Profit/ (Loss) Before Tax -11.700 3.425 Net Income/ Loss (A) -11.442 1.488 9.915 TOTAL ASSETS Attributable to 229 **SHAREHOLDERS EQUITY & LIABILITIES** -11.253 2.068 2.297 Parent company Shareholders Equity Share Capital -581 **1.487** -581 **1.716** 50.992 50.992 50.992 50.992 -11.442 229 Net Income/ Loss (A) Share premium reserve Reserves Retained earnings 11.834 35.544 78.519 11.837 33.311 91.658 12.322 28.903 11.168 12.322 29.276 11.597 120 -145 -12 -157 Total shareholders equity (a) Non - controlling interest (b) -47 260 176.888 103.385 104.187 -522 375 -522 375 Actuarial gains/ (losses) on defined benefit pension plan after tax Effective portion of changes in fair value of cash flow hedges 176.889 187.680 103.385 104.187 Total Equity (c)=(a)+(b) Comprehensive Income/ loss after Tax (B) -291 -304 Comprehensive Incomer loss after 1sx (b)
Total Comprehensive Incomer loss after tax (A)+(B)
Attributable to:
Parent company
Non - controlling interest
Basic Earnings/ (Losses) per Share (in Euro)
Diluted Earnings/ (Losses) per Share (in Euro) LIABILITIES 11.109 1.196 217 1.412 LIABILITIES

Non - current Liabilities

Loans and borrowings

Employee retirement benefits

Deferred Taxes

Other non - current liabilities 1.776 -581 0,0408 0,0405 89.228 -10.920 -189 -0,2229 -0,2223 1.993 -581 0,0453 0,0450 123.827 217 185 Total non - current Liabilities 133.885 165 20.086 27.215 27.969 99.691 306 Earnings before Interest, Taxes, Amortisation & Depre **Current Liabilities** Short - term loans for working capital 0 41.491 52.805 COMPANY Current portion of non - current loans and borrowing 11.179 54.673 1/1-31/12/2012 1/1-31/12/2011 Short - term portion of non - current Lease Income Tax Payable Accounts payable and other current liabilities 3.231 2.054 93.244 3.018 2.031 91.178 20 1.228 3 250 Cost of Goods Sold Gross Profit Total current Liabilities 151 199 1 248 -494 **296** TOTAL EQUITY & LIABILITITES (c) + (d) 105.600 105.193 461.973 491.076 Other operating income 459 468 Distribution expenses Administrative expens -2.080 -14 **-874** -1369 -22 **-627** STATEMENT OF CHANGES IN EQUITY (Consolidated and Separate) amounts in thousand € GROUP Operating Loss COMPANY -3 30 31/12/2012 31/12/2011 162 31/12/2012 31/12/2011 Finance Income expense/ income from associate companies 0 0 Balance at the beginning of period (1/1/2012 and 1/1/2011 respectively) 187.680 188.412 104.187 105.737 Profit/loss Before Tax -847 -469 Total comprehensive income/ loss for the period after taxes -11.109 1.412 -739 -569 -85 **-554** Net Income/loss (A) Attributable to: -981 318 -2.145 Balance at the end of period (31/12/2012 and 31/12/2011 respectively) 176.889 187.680 103.385 104.187 Equity holders of the parent lon - controlling inte Net Income/loss (A) -759 -554 CASH FLOW STATEMENT (Consolidated pension plan after tax ctuarial gains/ (losses) on defined benefit pe comprehensive Income/loss after Tax (B) COMPANY 1/1 - 31/12/2012 1/1 - 31/12/2011 1/1 - 31/12/2012 1/1 - 31/12/2011 -739 -569 Total Comprehensive Income/loss after tax (A)+(B) Operating Activities Attributable to: Equity holders of the parent Net profit/loss before taxes (Continuing Operations) -11.700 3.424 -847 -469 -739 # -569 Non - controlling interest
Proposed Dividend per Share (in Euro)
Earnings/(losses) before Interest, Taxes,
Amortisation & Depreciation Net profit before taxes (Discontinued Operations)
Adjustments for: 653 0,0000 Depreciation 17.300 12.992 46 41 -828 -586 643 377 171 225 256 Foreign exchange differences Results (Income, expenses, profit and loss) from investment activity -753 -718 -29 -39 1. The basic accounting principles applied are consistent with those applied for the Annual Financial Statements of 31/12/2011 15.044 10.824 2. Prior year's comparative information have been reclassified to be comparable with the figures of corresponding period Plus/ less adj for changes in working capital related to of 2012 due to the centralization of the Group support services. the operating activities Decrease/ (increase) in inventory 11.714 -3.156 3. There are no reasons of separate presentation of discontinued operations in the Statement of Comprehensive Income for the period 2012. Decrease/ (increase) in trade and other receivables 5.555 12.665 -675 -116 4. The type of Independent Auditors Report on the audited Annual Financial Information is unqualified. (Decrease)/ increase in liabilities (excluding banks) 850 . A subsidiary company mortgaged its property to secure liabilities of a subsidiary company amounting to € 15.000 thousand. Subsidiary companies mortgage -5.431 841 Less: their property to secure bond  $\,$  loans amounting to  $\in 105.375$  thousand. 6. There are no litigations, which have an important impact on the financial position of Fourlis Group and the Company. Interest paid 7. The total headcount for Group and Company is as follows: Group 3.531 on 31/12/2012 (2011: 3.512), Company 58 on 31/12/2012 (2011 3).

8. Subsidiary Companies, their location, Fourlis Holdings share participation along with the method of consolidation in the Annual Financial Statements of 2012 are Income taxes paid -1.327 -8.807 -52 Operating inflow/ (outflow) from discontinued ope Net cash generated from operations (a) 22.210 50.478 -492 -399 detailed in Note 1 of the Annual Financial Statements. **Investing Activities** D. The Non Audited Fiscal years for the Group Companies are listed under Note 22 of the Annual Financial Statements. The accumulated provisions related to the -7.959 -4.550 -1.994 unaudited tax years amount to  $\not\in$  1.785 thousand for the Group and to  $\not\in$  20 thousand for the Company -21.795 10. Earnings per share have been calculated on the weighted average number of shares outstanding at the reporting date.

11. The BoD resolution of 24/8/2010 proceeded to the implementation of the decision of the General Assembly of shareholders dated June 11 2010 on the share buyback. Purchase of tangible and intangible fixed assets -9.975 -73.254 -44 -39 Proceeds from disposal of tangible and intangible assets 247 20 According to these resolutions, the Company from 24/8/2010 to 11/6/2012 purchased 541.948 treasury shares of a total value € 2.083.394,76. On 11/6/2012 the above share buyback project was completed. The Annual General Assembly of Shareholders of the parent company "FOURLIS Holdings SA" held on 15/6/2012 approved a Interest Received 824 1.145 29 158 share buyback program of up to 5% of the issued share capital or 2.549.616 shares. The Share Buy Back will take place within (24) twenty four months from the Annual General Assembly approval, until 15/6/2014. The lowest purchase price will be fifty cents euro  $(0.50\ \mbox{\ }\mbox{\ }\m$ Proceeds from sale of subsidiaries and associates Proceeds from return of capital of subsidiaries related ventures 15.033 Annual centeral Assembly approval, that 15/05/2012 in Ewest partness pixe who have considered to 15/05/2012 for shade and maximum intervention (15/05/2012 for shade on 15/05/2012 for shade on 15/05/ Purchase of other investments

> 31/12/2012 GROUP COMPANY Dutflows 1.539 Receivables Liabilities 418

13. The transactions (1/1 - 31/12/2012) and the balances with the related parties (under IAS 24) at the reporting date are presented below:

There are no other transactions, receivables-payables between the company and the Group and members BoD and Key Managers

Neo Psychiko, February 25, 2013

The Chairman of the BoD The CEO The Chief Accountant The Finance Manager Maria I. Theodoulidou Vassilis Stil. Fourlis Apostolos D. Petalas Sotirios I. Mitrou ID No. Σ-700173 ID No AK-021139 ID No. T -134715 ID No. AI-557890

Transaction and fees of Management members