

EFG EUROBANK ERGASIAS S.A. pany Registration No: bibos/bib/bib/7 - 8 Utinonos Street, Attents 105-57 FINANCIAL DATA AND INFORMATION FOR THE PERIOD from 1 January to 31 March 2012 (as stipulated by the Decision 4/507/28.04.2009 of the Capital Market Commission)

The information listed below aims to provide a general overview about the financial position and the financial results of EFG Eurobank Ergasias S.A. and its Group. Consequently, readers are strongly advised to visit the website of the Bank where the interim financial statements prepared under national Financial Reporting Standards (IFRS) are available, before any investment decision or transaction with the Bank is entered into.

Company's website

Date of approval of the interim financial statements by BoD:

www.eurobank.gr

		INCOME STATEMENT Amounts in Euro million		
Bank			Group	
1 Jan-	1 Jan-		1 Jan-	1 Jan-
31 Mar 2012	31 Mar 2011		31 Mar 2012	31 Mar 2011
264	295	Net interest income	426	489
32	52	Net banking fee and commission income	55	70
-	-	Net insurance income	5	11
0	2	Income from non banking services	8	7
14	0	Dividend income	0	0
46	(18)	Net trading income	65	6
8	(93)	Gains less losses from investment securities	(23)	(91)
1	17	Other operating income	Ô	0
365	255	Operating income	536	492
(166)	(178)	Operating expenses	(273)	(288)
		Profit from operations before impairment losses		
199	77	on loans and advances and Greek sovereign debt	263	204
(303)	(269)	Impairment losses on loans and advances	(360)	(336)
(199)	. ,	Impairment losses on Greek sovereign debt	(199)	. ,
` -	_	Share of results of associates and joint ventures	` (1)	(0)
(303)	(192)	Profit/(loss) before tax	(297)	(132)
61	28	Income tax	58	26
(242)	(164)	Profit/(loss) for the period from continuing operations	(239)	(106)
	190	Profit/(loss) for the period from discontinued operations	6	184
(242)	26	Net profit/(loss) for the period	(233)	78
		Net profit for the period attributable to non controlling interest	3	4
(242)	26	Net profit/(loss) for the period attributable to shareholders	(236)	74
(0.4511)	0.0055	Basic earnings/(losses) per share	(0.0985)	0.0957
(0.4511)	(0.3473)	Basic earnings/(losses) per share from continuing operations	(0.1087)	(0.2484)

STATEMENT OF COMPREHENSIVE INCOME	
Amounte in Euro million	

Ba	nk		Gro	oup
1 Jan-	1 Jan-		1 Jan-	1 Jan-
31 Mar 2012	31 Mar 2011		31 Mar 2012	31 Mar 2011
(242)	26	Net profit/(loss) for the period	(233)	78
38	13	IAS 39 revaluation reserve	23	9
-	(2)	Foreign currency translation	(23)	1
(204)	37	Total comprehensive income, net of tax	(233)	88
		Attributable to:		
		Shareholders		
(204)	(152)	- from continuing operations	(251)	(93)
-	189	- from discontinued operations	15	177
-		Non controlling interest from continuing operations	3	4

STATEMENT OF CHANGES IN EQUITY

Ва	nk		_	
Bank			Gro	up
1 Jan- 31 Mar 2012	1 Jan - 31 Mar 2011		1 Jan- 31 Mar 2012	1 Jan - 31 Mar 2011
(10)	5,115	Balance at 1 January	875	6,094
(242)	26	Profit/(loss) for the period	(233)	78
38	11	Other comprehensive income for the period Dividends distributed by subsidiaries	0	10
-	-	attributable to non controlling interest	(11)	0
(16)	(21)	Preference shares/preferred securities Acquisitions/changes in participating interests	(148)	(21)
-	67	in subsidiary and associated undertakings	-	(4)
-	(7)	(Purchase)/sale of treasury shares, net of tax	(1)	(6)
	(2)	Other		(2)
(230)	5,189	Balance at 31 March	482	6,149

CASH FLOW STATEMENT

		Amounts in Euro million		
Bank			Group	
1 Jan- 31 Mar 2012	1 Jan - 31 Mar 2011		1 Jan- 31 Mar 2012	1 Jan - 31 Mar 2011
270	(309)	Net cash from/(used in) continuing operating activities	115	(676)
(198)	246	Net cash from/(used in) continuing investing activities	1,010	197
288	(1,027)	Net cash from/(used in) continuing financing activities	(814)	(839)
		Effect of exchange rate changes on cash and cash equivalents	(11)	(2)
		Net increase/(decrease) in cash and		
360	(1,090)	cash equivalents from continuing operations	300	(1,320)
-	36	Net cash flows from discontinued operating activities	(160)	19
-	(29)	Net cash flows from discontinued investing activities	168	37
		Net increase/(decrease) in cash and		
	7_	cash equivalents from discontinued operations	8_	56
		Cash and cash equivalents		
2,172	3,235	at beginning of period	3,124	4,044
2,532	2,152	Cash and cash equivalents at end of period	3,432	2,780
				/

BALANCE SHEET Amounts in Euro million

Ва	nk	Amounts in Euro minion	Gro	oup
31 Mar 2012	31 Dec 2011	ASSETS	31 Mar 2012	31 Dec 2011
621	1,821	Cash and balances with central banks	1,889	3,286
18,511	23,965	Loans and advances to banks	6,830	6,988
287	94	Financial instruments at fair value through profit or loss	549	503
1,834	1,950	Derivative financial instruments	1,740	1,818
35,102	36,087	Loans and advances to customers	45,375	48,094
1,471	1,052	Available-for-sale investment securities	3,255	3,185
1,975	1,492	Held-to-maturity investment securities	2,369	2,206
2,923	3,402	Debt securities lending portfolio	4,530	5,992
2,941	2,946	Shares in subsidiary undertakings	-	-
6	6	Investments in joint ventures	7	8
227	232	Own used fixed assets	700	736
92	96	Investment property	572	568
71	73	Intangible assets	453	465
2,900	2,566	Other assets	3,296	2,973
-	-	Assets of disposal group classified as held for sale	2,022	-
68,961	75,782	Total assets	73,587	76,822
	0.1.5.10	LIABILITIES		0.4.000
33,744	34,549	9	33,756	34,888
3,125	3,372	·	912	1,043
2,828	3,044		2,797	3,013
24,335	26,864	Due to customers	30,505	32,459
4,624	4,337		1,938	2,671
535	3,626		1,834	1,873
<u> </u>		Liabilties of disposal group classified as held for sale	1,363	
69,191	75,792	Total liabilities	73,105	75,947
		EQUITY		
1,228	1,228	Ordinary share capital	1,228	1,228
950	950	Preference shares	950	950
1,448	1,448	Share premium	1,448	1,448
(4,595)	(4,380)	Other reserves	(3,822)	(3,763)
-	-	Less: treasury shares	(12)	(11)
739	744	Hybrid capital-preferred securities	420	745
-		Non controlling interest	270	278
(230)	(10)	Total	482	875
68,961	75,782	Total equity and liabilities	73,587	76,822

Notes:

- 1. The Bank's annual consolidated financial statements are fully consolidated in the annual consolidated financial statements of European Financial Group EFG (Luxembourg) S.A., the operating parent company of the EFG Group. European Financial Group EFG (Luxembourg) S.A. does not prepare interim financial statements. As at 31 March 2012, European Financial Group EFG (Luxembourg) S.A. indirectly held 43.6% of the Bank's ordinary shares and voting rights, whilst the EFG Group held in total 44.7%.
- 2. The fixed assets of the Bank and the Group are free of material charges or encumbrances.
- 3. The outcome of pending lawsuits is not expected to have a significant impact on the Bank's and the Group's financial
- 4. A list of the companies consolidated on 31 March 2012 is mentioned in notes 14 and 15 of the consolidated financial statements where information on the percentage of Group's holding, the country of incorporation, as well as, the consolidation method applied is reported. (a) Fully consolidated on 31 March 2012 but not included in the 31 March 2011 consolidation were the companies Chamia Enterprises Company Ltd, EFG Istanbul Portfoy Yonetimi A.S. and Anaptyxi II Plc which were established in the fourth quarter of 2011 as well as Karta II Plc which was established in the third quarter of 2011, (b) On 31 March 2012, the following companies were not included in the consolidated financial statements: (i) EFG Hellas II (Cayman Islands) Ltd which was liquidated in the first quarter of 2012, (ii) Eurocredit Retail Services Ltd which merged with Eurobank EFG Cvorus Ltd in the fourth quarter of 2011. (iii) Eurobank EFG Asset Management Investment Firm S.A. which merged with Eurobank EFG Mutual Fund Management Company S.A. in the fourth quarter of 2011, (iv) Themeleion V Mortgage Finance Plc and Themeleion VI Mortgage Finance Plc which were liquidated in the third quarter of 2011, (v) Saturn Finance Plc which was liquidated in the second quarter of 2011, (vi) Eurobank EFG Fin and Rent S.A. which merged with EFG Eurobank Ergasias Leasing S.A. in the second quarter of 2011 and (vii) BD Financial Limited which was disposed in the fourth quarter of 2011, (c) The companies that are not included in the consolidated financial statements of 31 March 2012 due to immateriality are mentioned in note 14 of the Group's financial statements.
- 5. a) The Bank has been audited by tax authorities up to 2009, b) Of the Group's bank subsidiaries: i) Bancpost S.A. (Romania) has been audited by tax authorities up to 2010, (ii) Eurobank EFG Cyprus Ltd has been audited by tax authorities up to 2009, (iii) Eurobank EFG Bulgaria A.D. and Eurobank EFG Private Bank Luxembourg S.A. have been audited by tax authorities up to 2007, and (iv) Eurobank EFG A.D. Beograd (Serbia) has been audited by tax authorities up to 2006. The remaining of the Group's subsidiaries and joint ventures (notes 14 and 15 of the consolidated financial statements), which operate in countries where a statutory tax audit is explicitly stipulated by law, have open tax years from 1 to 8 years.
- 6. The total number of employees as at 31 March 2012 was 7,185 (31 March 2011: 7,434) for the Bank and 18,909 (31 March
- 7. The number of treasury shares held by subsidiaries of the Bank as at 31 March 2012 was 599,679 at a cost of € 11m.
- 8. The related party transactions of the Group are as follows: receivables € 450m., liabilities € 375m., guarantees issued € 69m., guarantees received € 111m., expenses € 8m. and revenues € 6m. The related party transactions of the Bank are as follows: receivables € 14.852m., liabilities € 11.961m., guarantees issued € 6.411m., guarantees received € 75m., expenses € 145m. and revenues € 179m. The transactions of the Group with the key management personnel are as follows: compensation € 2.1m., receivables € 16m., liabilities € 48m., guarantees received € 0.1m., expenses € 0.9m. and revenues € 15m., liabilities € 19m., guarantees issued € 0.1m., guarantees received € 0.1m., expenses € 0.1m. and revenues € 0.1m.
- 9. On 9 April 2012, the Group entered into a sale agreement for the disposal of its Turkish operations which is expected to be completed in the autumn of 2012. Eurobank Tekfen A.S. and its subsidiaries were classified as held for sale as of 1 January 2012. Further information is provided in notes 11 and 14 of the Group's financial statements.
- 10. Further to the impairment loss of € 5,779 million, before tax, recognised as of 31 December 2011, the Group, as a result of the exchange of GGBs and other securities that took place in 2012, derecognised all exchanged bonds and the new GGBs, classified in the Held to Maturity portfolio, were recognised at fair value with a resulting loss of € 199 million, before tax. Further information on credit exposure to Greek sovereign debt is provided in note 6 of the Bank's and the Group's financial
- 11. Given the severity of the impact of the Greek Bond exchange programme (PSI+), on 21 February 2012 the Euro Area finance ministers allocated a total of € 50 bn of the second support programme for Greece specifically for the recapitalisation of the Greek Banking system. The Bank of Greece is currently assessing the capital needs of the Group, taking into consideration the PSI+ impact, the results of Blackrock's diagnostic review and its business plan which also includes certain capital strengthening actions. The Bank, the Hellenic Financial Stability Fund ("HFSF") and the European Financial Stability Facility ("EFSF") have signed on 28 May 2012 a trilateral presubscription agreement based on which HFSF advanced to the Bank EFSF notes of face value € 3.97 bn as an advance payment of its participation in the future share capital increase of the Bank. The said advance qualifies as Tier I capital and brings the total Capital Adequacy ratio above the current minimum level of 8%. Further information is provided in notes 2 and 7 of the Bank's and the Group's financial statements.