

#### EFG EUROBANK ERGASIAS S.A.

## Company Registration No: 6068/06/B/86/07 - 8 Othonos Street, Athens 105 57

#### FINANCIAL DATA AND INFORMATION FOR THE PERIOD

from 1 January to 30 June 2011
(as stipulated by the Decision 4/507/28.04.2009 of the Capital Market Commission)

The information listed below aims to provide a general overview about the financial position and the financial results of EFG Eurobank Ergasias S.A. and its Group. Consequently, readers are strongly advised to visit the website of the Bank, where the interim financial statements prepared under International Financial Reporting Standards (IFRS) are available, before any investment decision or transaction with the Bank is entered to.

OMPANY'S	DATA

Company's website:

Date of approval of the interim financial statements by BoD:

Certified Public Accountant - Auditor:

www.eurobank.gr 29 August 2011

**Marios Psaltis** 

Audit Firm:
Auditors' report:
Issue Date of Auditor's report:

**Bank** 

30 Jun 2011

2,210

32,049

285

1,444

37,405

1,371

1,674

4,428

2,895

85,475

10,290

31,518

2,130

29,243

6,697

1,213

1,554

2,504

1,444

3,627

**757** 

4,384

85,475

950

81,091

PricewaterhouseCoopers S.A.
Unqualified opinion
30 August 2011

2,238 Cash and balances with central banks

Financial instruments at fair value

2,205 Available-for-sale investment securities

2,055 Held-to-maturity investment securities

Debt securities lending portfolio

5 Investments in associated undertakings

29,483 Loans and advances to banks

1,725 Derivative financial instruments

43,539 Loans and advances to customers

2,926 Shares in subsidiary undertakings

25,173 Repurchase agreements with banks

8,032 Debt issued and other borrowed funds

2,431 Ordinary and preference share capital

4,325 Ordinary and preferred shareholders' equity

2,689 Derivative financial instruments

296 Own used fixed assets

61 Investment property

106 Intangible assets

**LIABILITIES** 

8,332 Due to other banks

40,522 Due to customers

**EQUITY** 

1,450 Share premium

5,115 **Total** 

444 Other reserves

85,257

Other liabilities

**Total liabilities** 

1,481 Ordinary share capital

- Less: treasury shares

790 Hybrid capital-preferred securities

Non controlling interest

90,372 Total equity and liabilities

950 Preference shares

1,154 Other assets

90,372 **Total assets** 

200 through profit or loss

**Amounts in Euro million** 

Group

30 Jun 2011 31 Dec 2010

3,606

5,159

638

1,440

56,268

3,369

3,429

9,765

829

734

1,529

1,144

25,480

2,681

44,435

5,389

1,965

1,481

2,431

1,450

1,113

4,981

(13)

791

322

6,094

87,188

950

81,094

87,188

3,668

6,633

**731** 

1,283

50,058

2,920

10,054

695

1,807

1,960

31,870

2,090

34,852

3,536

2,118

1,554

2,504

1,444

531

4,466

271

5,495

81,921

950

76,426

81,921

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	BALANCE SHEET

31 Dec 2010 ASSETS

				INCOME STATEMENT Amounts in Euro million					
	Ва	nk		Amounts in Euro million	Group				
1 Jan- 30 Jun 2011	1 Jan- 30 Jun 2010	1 Apr- 30 Jun 2011	1 Apr- 30 Jun 2010		1 Jan- 30 Jun 2011	1 Jan- 30 Jun 2010	1 Apr- 30 Jun 2011	1 Apr- 30 Jun 2010	
612	637	317	308	Net interest income	1,019	1,076	516	524	
87	105	35	57	Net banking fee and commission income	147	192	71	97	
-	-	-	-	Net insurance income	18	21	7	10	
4	4	2	2	Income from non banking services	15	17	8	8	
15	36	15	22	Dividend income	3	4	3	3	
(15)	12	3	1	Net trading income	2	21	(4)	(2	
(97)	48	(4)	36	Gains less losses from investment securities	(71)	68	20	54	
16	1	(1)	1	Other operating income	1	2	0	(3	
622	843	367	427	Operating income	1,134	1,401	621	69	
(343)	(363)	(165)	(179)	Operating expenses	(604)	(631)	(297)	(314	
				Profit from operations before impairment losses on loans and advances and					
279	480	202	248	Greek sovereign debt	530	770	324	377	
(531)	(488)	(262)	(251)	Impairment losses on loans and advances	(655)	(628)	(320)	(316	
(768)	<u>-</u>	(768)	<u>-</u>	Impairment losses on Greek sovereign debt	(830)	-	(830)	· -	
_	-		-	Share of results of associates	(1)	(2)	(1)	(3	
(1,020)	(8)	(828)	(3)	Profit/(loss) before tax	(956)	140	(827)	58	
202	(8)	174	3	Income tax	193	(65)	168	(8	
	<u> </u>			Profit/(loss) for the period from					
(818)	(16)	(654)	0	continuing operations	(763)	75	(659)	50	
400	(22)		(10)	Profit/(loss) for the period from	400	(40)		(4.4	
190	(22)	-	(16)	discontinued operations	182	(18)	-	(14	
(628)	(38)	(654)	(16)	Net profit/(loss) for the period	(581)	57	(659)	36	
				Net profit for the period attributable to					
-	_	-	-	non controlling interest	7	7	3		
				Net profit/(loss) for the period					
(628)	(38)	(654)	(16)	attributable to shareholders	(588)	50	(662)	34	
				Net profit/(loss) for the period excluding					
(1.4)	(14)	(40)	(16)	impairment losses on Greek sovereign debt and special tax contribution	76	95	2	34	
(14)	(14)	(40)	(16)	debt and special tax contribution		95			
(1.2455)	(0.2098)	(1.2447)	(0.1004)	Basic earnings/(losses) per share	(1.1728)	(0.0462)	(1.2615)	(0.0069	
				Basic earnings/(losses) per share excluding					
(0.1090)	(0.1647)	(0.1139)	(0.0998)	impairment losses on Greek sovereign debt and special tax contribution	0.0573	0.0367	(0.0378)	(0.0077	
(0.1030)	(0.1047)	(0.1133)	(0.0330)		0.0373	0.0307	(0.0370)	(0.0011	
(1.5968)	(0.1683)	(1.2447)	(0.0695)	Basic earnings/(losses) per share from continuing operations	(1.5111)	(0.0120)	(1.2615)	0.019	

### STATEMENT OF COMPREHENSIVE INCOME

Amounts in Euro million

Bank					Group			
1 Jan-	1 Jan-	1 Apr-	1 Apr-		1 Jan-	1 Jan-	1 Apr-	1 Apr-
30 Jun 2011	30 Jun 2010	30 Jun 2011	30 Jun 2010		30 Jun 2011	30 Jun 2010	30 Jun 2011	30 Jun 2010
(628)	(38)	(654)	(16)	Net profit/(loss) for the period	(581)	57	(659)	36
(46)	(310)	(59)	(237)	IAS 39 revaluation reserve	142	(264)	133	(124)
(2)	1	-	7	Foreign currency translation	(23)	(6)	(24)	(14)
(676)	(347)	(713)	(246)	Total comprehensive income net of tax	(462)	(213)	(550)	(102)
				Attributable to:				
				Shareholders				
(865)	(329)	(713)	(234)	- from continuing operations	(657)	(205)	(553)	(83)
189	(18)	-	(12)	- from discontinued operations	188	(14)	-	(20)
				Non controlling interest from				
-	_	-	_	continuing operations	7	6	3	1

## STATEMENT OF CHANGES IN EQUITY

		Amounts in Euro million		
Bank			Gro	oup
1 Jan-	1 Jan -		1 Jan-	1 Jan -
30 Jun 2011	30 Jun 2010		30 Jun 2011	30 Jun 2010
5,115	5,486	Balance at 1st January	6,094	6,314
(628)	(38)	Profit/(loss) for the period	(581)	57
(48)	(309)	Other comprehensive income for the period	119	(270)
		Dividends distributed by subsidiaries		
-	_	attributable to non controlling interest	(10)	(11)
(115)	(78)	Preference shares/preferred securities	(115)	(78)
		Acquisitions/changes in participating interests		
67	_	in subsidiary and associated undertakings	(4)	(0)
(7)	(1)	(Purchase)/sale of treasury shares, net of tax	(7)	(1)
(0)	2	Other	(1)	2
4,384	5,062	Balance at 30th June	5,495	6,013

# CASH FLOW STATEMENT Amounts in Euro million

Ва	ank		Gro	oup
1 Jan-	1 Jan -		1 Jan-	1 Jan -
30 Jun 2011	30 Jun 2010		30 Jun 2011	30 Jun 2010
4,581	348	Net cash from/(used in) continuing operating activities	525	2,013
666	(749)	Net cash from/(used in) continuing investing activities	(562)	(372)
(1,378)	5,102	Net cash from/(used in) continuing financing activities	(1,989)	(2,092)
		Effect of exchange rate changes		
-	-	on cash and cash equivalents	(30)	8
		Net increase/(decrease) in cash and		
3,869	4,701	cash equivalents from continuing operations	(2,056)	(443)
36	(319)	Net cash flows from discontinued operating activities	36	(319)
(29)	275	Net cash flows from discontinued investing activities	(29)	275
-	(53)	Net cash flows from discontinued financing activities	-	(53)
		Net increase/(decrease) in cash and		
7	(97)	cash equivalents from discontinued operations	7_	(97)
		Cash and cash equivalents		
3,235	9,720	at beginning of period	4,044	4,182
7,111	14,324	Cash and cash equivalents at end of period	1,995	3,642

### Notes:

- 1. The Bank's annual consolidated financial statements are fully consolidated in the annual consolidated financial statements of European Financial Group EFG (Luxembourg) S.A., the operating parent company of the EFG Group. European Financial Group EFG (Luxembourg) S.A. does not prepare interim financial statements. As at 30 June 2011, European Financial Group EFG (Luxembourg) S.A. indirectly held 42.5% of the Bank's ordinary shares and voting rights, whilst the EFG Group held in total 43.7%.
- 2. The fixed assets of the Bank and the Group are free of charges or encumbrances.
- 3. The outcome of pending lawsuits is not expected to have a significant impact on the Bank's and the Group's financial statements.
- 4. A list of the companies consolidated on 30 June 2011 is mentioned in notes 12 and 13 of the consolidated financial statements where information on the percentage of Group's holding, the country of incorporation, as well as, the consolidation method applied is reported. (a) (i) Fully consolidated on 30 June 2011 but not included in the 30 June 2010 consolidation were the companies NEU II Property Holdings Ltd, NEU III Property Holdings Ltd, IMO Rila E.A.D. and IMO Central Office E.A.D. which were established in the first quarter of 2011 and EFG New Europe Funding III Ltd which was established in the fourth quarter of 2010, (ii) Consolidated under the equity method on 30 June 2011 but not included in the 30 June 2010 consolidation were Femion Ltd and Sinda Enterprises Company Ltd acquired in the first quarter of 2011 and third quarter of 2010 respectively, (b) On 30 June 2011, the following companies were not included in the consolidated financial statements: (i) Saturn Holdings Limited and Saturn Finance Plc which were liquidated in the second quarter of 2011, (ii) Eurobank EFG Fin and Rent S.A. which merged with EFG Eurobank Ergasias Leasing S.A. in the second quarter of 2011, (iii) EFG Poldystrybucja Sp. z.o.o., EFG Property Services Polska Sp. z.o.o. and EFG Leasing Poland Sp. z.o.o. which are part of Polish operations, the disposal of which was recorded in the first quarter of 2011 (see note 9), (iv) Dias S.A. the merger of which with the Bank was completed in May 2011. Further information is provided in notes 17 and 12 of the Bank's and the Group's financial statements respectively, (v) BDD EFG Securities A.D. Beograd which was liquidated in the fourth quarter of 2010 and (vi) Kalabokis Tours & Cargo S.A. and Tavros Protypi Anaptyxi S.A. which merged by absorption by Eurobank Properties R.E.I.C. in the third quarter of 2010 and first quarter of 2011 respectively and c) The companies that are not included in the consolidated financial statements of 30 June 2011 due to immateriality are mentioned in note 12 of the Group's financial statements.
- 5. a) The Bank has been audited by tax authorities up to 2009. b) Of the Group's bank subsidiaries: i) Eurobank EFG Bulgaria A.D., Eurobank EFG Cyprus Ltd and Eurobank EFG Private Bank Luxembourg S.A. have been audited by tax authorities up to 2007, ii) Bancpost S.A. (Romania) has been audited by tax authorities up to 2005 and iii) Eurobank EFG a.d. Beograd (Serbia) has been audited by tax authorities up to 2004. The remaining of the Group's subsidiaries and associates (notes 12 and 13 of the consolidated financial statements), which operate in countries where a statutory tax audit is explicitly stipulated by law, have open tax years from 0 to 7 years.
- 6. The total number of employees as at 30 June 2011 was 7,361 (2010: 9,938 including Polish operations) for the Bank and 19,789 (2010: 22,930 including Polish operations) for the Group.
- 7. The number of treasury shares held by subsidiaries and associated undertakings of the Bank as at 30 June 2011 was 4,027,459 at a cost of € 37m.
- 8. The related party transactions of the Group are as follows: receivables € 272m., liabilities € 289m., guarantees issued € 275m., guarantees received € 317m., expenses € 6m. and revenues € 6m. The related party transactions of the Bank are as follows: receivables € 28,016m., liabilities € 21,308m., guarantees issued € 9,631m., guarantees received € 291m., expenses € 428m. and revenues € 458m. The transactions of the Group with the key management personnel are as follows: compensation € 4.4m., receivables € 23m., liabilities € 53m., guarantees issued € 0.7m., guarantees received € 0.4m., expenses € 0.8m. and revenues € 0.2m. The transactions of the Bank with the key management personnel are as follows: compensation € 4.1m., receivables € 15m., liabilities € 39m., guarantees issued € 0.7m., guarantees received € 0.4m., expenses € 0.6m. and revenues € 0.1m.
- 9. In February 2011 the Group entered into an investment agreement to form a strategic partnership with Raiffeisen International AG ("RBI"), in relation to their Polish operations. Based on the terms of the agreement the Group has recorded the disposal of its Polish operations with a resulting gain of € 190m. (net of tax) which is presented within the profit for the period from discontinued operations. Further information is provided in notes 6 and 8 of the Bank's and the Group's financial statements
- respectively.

  10. At the European summit held on 21 July 2011, Heads of States from the 17 euro zone member states agreed an integrated assistance plan for Greece, including a voluntary debt exchange programme for the Private Sector (Private Sector Involvement PSI). Accordingly, on the assumption of a 100% participation from the Group and based on Group's assessment of available options as well as on the expectation that the PSI will be successfully completed, an impairment loss was recognised in profit and loss during the 1st half 2011 amounting to € 830 million for the Group and € 768 million for the Bank on GGBs which are eligible for exchange. Further information is provided in notes 8 and 10 of the Bank's and the Group's financial statements respectively.
- 11. The Board of Directors of Alpha Bank and Eurobank EFG jointly announced on 29 August 2011, that they have agreed to recommend to General Meetings of their Shareholders the merger of the two banks. The combined group will proceed with the implementation of a comprehensive capital strengthening plan, equivalent to € 3.9 billion, targeting significantly enhanced capital buffers. The suggested share exchange ratio is 5 new Alpha Bank ordinary shares for every 7 Eurobank EFG ordinary shares. The merger is expected to be approved in Extraordinary General Meetings of the two banks in November, with completion of the legal merger effected by mid- December 2011.