

## **ELTON INTERNATIONAL TRADING COMPANY S.A.**

General Commercial Reg.Number 346001000

Company's No in the Registry of S.A. : 7951/06/B/86/85

Head Office: Avlonas Attiki , Draseza place (Industrial zone Avlona)

## FINANCIAL STATEMENTS AND INFORMATION of period from 1st January 2016 until 30th June 2016

(pubished according to K.N. 2190/20, article 135 for companies that issue annual financial statements consolidated and non, according to IAS)

The following data and information derived from the financial statements aim to provide general information about the financial position and results of ELTON INTERNATIONAL TRADING COMPANY SA.

We advise the reader, before making any investment decision or other transaction with the company, to visit the web site where the financial statements and the report of the auditor where required.

## **COMPANY INFORMATION**

Website : Board of Directors :
Date of Financial Statements' approval by the Board :

Nestor D. Papathanasiou President and CEO. Alkisti N. Papathanasiou executive member. Katv Andreou executive member. Elektra N. Papathanasiou non executive member. Christos K. Poulis non executive independent member ,Michalis Hatzis non executive independent member. 28/9/2016 Ioannis Savadis A.M. S.O.E.L. 33391 SOL AE OE

Ungualified opinion

http://www.elton.gr

Date of Financial Statements'	approval by the Board :
Certified Auditor :	
Audit firm :	
Type of Audit Review :	

Profit/(loss) after Taxes (A)

Minority interest

Minority interest

Attributable to: Owners of the parent company

Other comprehensive Income after tax (B)

Total comprehensive Income after tax (A)+(B)

Attributable to: Owners of the parent company

Earnings after taxes per share ( ${f C}$ )

1.1. STATEMENT					I 1.4 CASH FLOW STATEN	/IENT			
					Consolidated and Company's (amo				
(consolidated and company's) Amounts in euro GROUP		COMPANY			GROUP		COMPANY		
	30/6/2016			31/12/2015		1 Jan -30 Jun 1			
ASSETS	30/0/2010	01/12/2013	0/0/2010	01/12/2013		2016	2015	2016	2015
Fixed Assets	16.449.185	16.476.505	11.427.220	11.398.112	Operating Activities	2010	2010	2010	2010
Intagible Assets	2.792.937	2.908.998		2.817.988	Profit before taxes	3.239.319	2.699.736	2.195.845	1.755.062
Other non current Assets	1.998.807	1.940.497		13.315.263	Adjustments for :	012001010	2.000.00	2	
Inventories	18.509.295	18.648.025	11.847.552	12.276.893	Depreciation and Amortization	427.032	433.587	316.120	327.365
Trade Receivables	49.069.588	40.419.974	35.662.161	28.704.058	Amortization of grants	(29.307)	(40.000)	(29.307)	(40.000)
Other current Assets	8.189.776	7.863.526	6.658.743	5.743.244	Provisions	484.413	59.896	390.000	200.000
TOTAL ASSETS	97.009.587	88.257.523	<u>81.738.984</u>	74.255.556	Exchange Differences	87.932	180.457	(6.578)	4.018
EQUITY AND LIABILITIES					(Gain) or Loss from Investing activities	1.277	(9.575)	1.277	(3.550)
Share Capital	16.038.112	16.038.112		16.038.112	Interest and similar charges	606.756	467.172	436.401	375.027
minus : purchase of company's own shares	0	0	-	0	Working capital changes				
Other net Equity	33.584.788	31.114.128		27.099.426	Decrease / (increase) of inventory	138.729	(2.557.660)	429.341	(1.936.277)
Equity attributable to the equity holders of the parent (	,	47.152.240		43.137.538	Decrease / (increase) of trade receivables	(9.888.987)	(8.381.648)	(7.195.073)	(6.144.600)
Minority interest (b)	310.003	289.189	0	0	(Decrease) / increase of liabilities (except loans)	3.252.658	7.681.900	3.054.051	6.640.300
Total Equity $(c) = (a) + (b)$	49.932.903	47.441.428		43.137.538	Less :				
Long Term Borrowings	833.332	1.666.664	833.332	1.666.664	Interest and similar charges paid	(637.050)	(411.524)	(412.251)	(324.509)
Provisions/Other Long Term Liabilities	2.425.256	2.377.295		2.236.973	Tax paid	(249.134)	(118.018)	0	(4.001)
Short Term Borrowings	22.749.185	19.587.810		15.028.912	Total cash/ (used in) generated from operating activities (a)	(2.566.362)	4.322	(820.173)	848.835
Other Short Term Liabilities	21.068.910	17.184.326		12.185.469	Investing Activities	0	(0.1.0.000)		(0.1.0.000)
Total Liabilities (d)	47.076.684	40.816.095		31.118.018	Acquisition of Subsidiary	0	(210.000)	0	(210.000)
TOTAL EQUITY AND LIABILITIES (c)+(d)	97.009.587	88.257.523	81.738.984	74.255.556	Purchase of Intagible Assets, Property	(353.817)	(206.778)	(253.595)	(120.233)
1.2. INC	DME STATEMENT	ſ			Sale of fixed and Intagible assets	66.090	3.600	0	3.600
(consolidated and c	company's) Amou	unts in euro			Interest received	8.619 0	17.076 0	210 0	31 0
	GRO		COMP		Dividends received	•	•	•	× I
	1 Jan-30 Jun				Total cash/ (used in) generated from investing activities (b)	(279.107)	(396.103)	(253.384)	(326.603)
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	Financing Activities Proceeds from Borrowings	16.723.796	5.978.155	13.570.000	4.600.000
Turnover	58.865.039			37.528.299	Repayment of Borrowings	(14.349.717)	(1.407.606)	(11.431.523)	(892.598)
Gross Profit	9.567.248	8.237.442		5.778.893	Dividends paid	(14.545.717)	(1.407.000)	(11.431.323)	(032.330)
Profit/(loss) before taxes, financing & investing results	3.829.419	3.166.908		2.130.089	Total cash/ (used in) generated from financing activities (c)	2.374.079	4.570.549	2.138.477	3.707.402
Profit before taxes	3.239.319	2.699.736		1.755.062	Net increase/(decrease) in Cash and Cash equivalents $(a) + (b) + (c)$	(471.390)	4.178.769	1.064.919	4.229.634
Profit/(loss) after Taxes (A)	2.400.078	2.084.876	1.546.492	1.293.136	Cash and Cash Equivalents at the beginning of the period	5.492.326	1.164.918	3.450.156	431.009
Attributable to: Owners of the parent company	2.379.263	2.084.876	1.546.492	1.293.136	Cash and Cash Equivalents at the end of the period	5.020.935	5.343.687	4.515.075	4.660.643
Minority interest	20.815 91.398	0	0	0		010201000	0.010.001	410101010	1.0001010
Other comprehensive Income after tax (B)	2.491.476	25.691 2.110.567	1.546.492	1.293.136					
<b>Total comprehensive Income after tax (A) + (B)</b> Attributable to: Owners of the parent company	2.491.476	2.110.567	1.546.492	1.293.136					
Minority interest	20.815	2.110.567		1.293.130					
Earnings after taxes per share (€)	0.0898	0.0780	-	0.0484					
Profit before taxes, financing & investing results and	0,0090	0,0780	0,0379	0,0464					
depreciation (EBITDA)	4.257.161	3.600.495	2.948.765	2.457.454					
depreciation (EDITDA)	4.207.101	0.000.400	2.340.703	2.407.404	1.3 STATEMENT OF CHANGES				
(consolidated and company's) Amounts in euro					<u>(Consolidated and company's) An</u>	<u>nounts in euro</u>			
· · · · · ·						GRO	IIP	COMP	ANY
	GRO	UP	COMP	ANY					<u></u>
	1 Apr-30 Jun	1 Apr-30 Jun	1 Apr-30 Jun	1 Apr-30 Jun		30/6/2016	30/6/2015	30/6/2016	30/6/2015
	<u>2016</u>	2015	<u>2016</u>	<u>2015</u>					
Turnover	32.281.598	28.985.401	21.943.363	20.627.157	Equity at the beginning of the period (1.1.2016 and 1.1.2015 respectively)	47.441.427	44.546.676	43.137.538	41.622.609
Gross Profit	5.208.195	4.509.009	3.531.469	3.223.536	Total comprehensive income after tax	2.400.078	2.084.876	1.546.492	1.293.136
Profit/(loss) before taxes, financing & investing results	2.069.180	1.683.727	1.343.560	1.214.630	Exchange differences	91.398	25.691	0	0
Profit before taxes	1.748.810			1.008.800	Dividends distributed	0	0	0	0
Profit/(loss) after Taxes (A)	1 306 287	1 064 658	790 282	697 216	Equity at the end of the period (20.6.2016 and 20.6.2015 respectively)	40 022 002	46 657 242	44 694 020	42 015 745

Profit before taxes, financing & investing results and depreciation (EBITDA)	2.268.673	1.893.419 1.499.0	93 1.370.916						
			<u>1.5</u>	ADDITIONAL DATA AND INFORMATION					
1. The companies of the Group with their respective count	1. The companies of the Group with their respective countries of residence and percentage holdings, included in the consolidated financial statements:								
<u>COMPANY</u>	<b>COUNTRY</b>	PERCENTAGE H	<u>DLDING</u> <u>CONSOL</u>	DATION METHOD					
ELTON INTERNATIONAL TRADING COMPANY SA	GREECE	PARENT							
ELTON CORPORATION SA	ROMANIA	100%	FULL						
ELTON CORPORATION LTD	BULGARIA	100%	FULL						
ELTON CORPORATION DOO	SERBIA	100%	FULL						
MARMARA ENDUSTRIYEL	TURKEY	70%	FULL						
2. The unaudited financial years concerning the Group's companies are presented in note 17 of the financial statements. The Company and the Group have formed provisions for tax unaudited fiscal years amounting to € 115.496.									

Equity at the end of the period (30.6.2016 and 30.6.2015 respectively)

49.932.903 46.657.243 44.684.030

42.915.745

697.216

697.216

697.216

697.216

0,0261

0

0

0

3. There are no encumbrances on the property.

4. There is not any litigation or arbitration or administrative court that may have a material effect on the financial position of the Company andits subsidiaries.

5. Number of employees at the end of the current period : Group 224, Company 116 (30/6/2015: Group 207, Company 118).

1.300.751

5.537

109.182

1.415.469

1.408.865

6.604

0.0489

1.064.658

1.064.658

-152.621

912.037

912.037

0.0398

0

0

790.282

790.282

790.282

790.282

0.0296

0

0

0

6. On the above financial statements complied same basic accounting principles as at the Balance Sheet 31/12/2015.

7. The Group and the Company have made provisions for bad debts up and until 30.6.2016 amounting to 4.143.502 and 3.241.235 euros respectively and provisions for discredited inventories totally amounting to 230.000 euros for the Group and for the Company. Until June 30th 2016 the provision for staff compensation in the Group and the Company was 442.473 euros.

8. Cumulative amounts of sales and purchases, since the begining of the year and the balances of receivables and payables of the Group and the Company at the end of the six month period, resulting from its transactions with associated parties, according to the IFRS 24, are as follows

	GROUP	COMPANY		
	1/1-30/6/2			
Sales		0 541.472		
Purchases		0 434.156		
Receivables from associated parties		0 899.415		
Payables to associated parties		0 1.667.952		
Directors' and Managers' remuneration	454.			
Receivables from Managers and Directors		500 4.500		
Payables to Managers and Directors	74.	337 74.337		
9. The other comprehensive income after tax are:	OBOUD	COMPANY		
	<u>GROUP</u> 30/6/2016 30/6/2015	<u>COMPANY</u> <u>30/6/2016</u> 30/6/2015		
Exchange Differences	<u>91.398</u> 25.691			
TOTAL	91.398 25.691	0 0		
	51.050 20.051	0 0		
	Avlonas Attica,	28 September 2016		
PRESIDENT & CEO	B.O.D. MEMBER	FINANCIAL N	/IANAGER	GROUP C.F.O.
NESTOR D. PAPATHANASIOU	ALK.N.PAPATHANASIOU	STELIOS.D.	VASILIOU	ANTONIS GIASSARIS
ID card num. AB606775	ID card num. AE105490	ID card num	.T 132250	ID card num. <u>2</u> 237863
				Offices Service S.A. 210 92 47 017