

1 January – 30 September 2019 Titan Cement International S.A. Consolidated Financial Summary Update

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Summary of Interim Consolidated Income Statement

(all amounts in Euro thousands)

	For the nine months er	lueu 30/7
	2019	2018
Revenue	1,208,547	1,101,905
Cost of sales	-888,045	-802,192
Gross profit before depreciation, amortization and		
impairment	320,502	299,713
Other operating income	12,198	12,362
Administrative expenses	-98,081	-91,657
Selling and marketing expenses	-20,015	-16,455
Other operating expenses	-6,189	-7,015
Profit before interest, taxes, depreciation, amortization and		
impairment (EBITDA)	208,415	196,948
Depreciation and amortization related to cost of sales Depreciation and amortization related to administrative	-95,107	-80,000
and selling expenses Impairment of tangible and intangible assets related to	-6,709	-3,596
cost of sales	-538	-
Profit before interest and taxes	106,061	113,352
Expenses from participations and investments	-	-123
Finance income	1,485	1,335
Finance expense	-47,568	-48,998
(Losses)/gains from foreign exchange differences	-2,654	5,321
Share of loss of associates and joint ventures	-711	-4,987
Profit before taxes	56,613	65,900
Income tax expense	-9,753	-14,118
Profit for the period	46,860	51,782
Attributable to:		
Equity holders of the parent	45,250	50,239
Non-controlling interests	1,610	1,543
	46,860	51,782
Basic earnings per share (in €)	0.5704	0.6254
Diluted earnings per share (in €)	0.5640	0.6201

Summary of Interim Consolidated Statement of Comprehensive Income

(all amounts in Euro thousands)

	For the nine months ended 30/9				
	2019	2018			
Profit for the period	46,860	51,782			
Other comprehensive income:					
Exchange differences on translation of foreign operations	44,843	-17,354			
Other comprehensive income	11,366	2,170			
Deferred tax	-2,557	-488			
	8,809	1,682			
Net other comprehensive income/(loss)	53,652	-15,672			
Total comprehensive income for the period net of tax	100,512	36,110			
Attributable to:					
Equity holders of the parent	97,073	33,179			
Non-controlling interests	3,439	2,931			
	100,512	36,110			

Summary of Interim Consolidated Statement of Financial Position

(all amounts in Euro thousands)

Assets	30/9/2019	31/12/2018
Property, plant & equipment and investment property	1,751,916	1,660,094
Intangible assets and goodwill	427,792	405,221
Investments in associates & joint ventures	112,342	117,567
Other non-current assets	27,715	17,412
Deferred tax asset	13,021	8,715
Non-current assets	2,332,786	2,209,009
Inventories	302,259	286,561
Receivables, prepayments and other current assets	248,305	243,694
Cash and cash equivalents	123,841	171,000
Current assets	674,405	701,255
Total Assets	3,007,191	2,910,264
Equity and Liabilities		
Share capital	1,150,113	291,982
Share premium	15,321	22,826
Other equity	-113,533	-109,142
Reorganisation reserve	-1,188,374	-
Other reserves	1,076,912	738,487
Retained earnings	470,349	449,980
Equity attributable to equity holders of the parent	1,410,788	1,394,133
Non-controlling interests	82,080	77,157
Total equity (a)	1,492,868	1,471,290
Long-term borrowings	850,603	745,222
Deferred tax liability	110,786	94,414
Retirement benefit obligations	33,996	32,741
Provisions	30,863	28,391
Other non-current liabilities	22,562	9,891
Total non-current liabilities	1,048,810	910,659
Short-term borrowings	163,916	197,637
Trade, income tax and other payables	295,393	318,912
Provisions	6,204	11,766
Total current liabilities	465,513	528,315
Total liabilities (b)	1,514,323	1,438,974
Total Equity and Liabilities (a+b)	3,007,191	2,910,264

Summary of Interim Consolidated Cash Flow Statement

(all amounts in Euro thousands)	For the nine months ended 30/9				
	2019	2018			
Cash flows from operating activities					
Profit before taxes	56,613	65,900			
Non-cash adjustments	155,965	131,187			
Adjusted profit before changes in working capital	212,578	197,087			
Increase in inventories	-1,752	-16,480			
Increase in trade and other receivables	-31,117	-33,608			
Decrease in trade and other payables (excluding banks)	-17,780	-6,610			
Cash generated from operations	161,929	140,389			
Income tax paid	-6,947	-7,045			
Net cash flows from operating activities	154,982	133,344			
Cash flows from investing activities					
Payments for tangible and intangible assets	-75,513	-77,310			
Proceeds from sale of tangible and intangible assets	6,035	984			
Proceeds from dividends	2,563	2,022			
Net proceeds/(payments) from decrease/increase in investments to					
affiliates or equity instruments and other investing activities	1,320	-19,143			
Net cash flows used in investing activities	-65,595	-93,447			
Cash flows from financing activities					
Net payments of interest and other related charges	-44,464	-38,478			
Net (payments)/proceeds for purchase/sale of treasury shares	-6,187	-5,218			
Other payments of financing activities	-65,799	-48,542			
Net (payments)/proceeds from borrowings	-23,297	57,193			
Net cash flows used in financing activities	-139,747	-35,045			
Net (decrease)/increase in cash and cash equivalents	-50,360	4,852			
Cash and cash equivalents at start of period	171,000	154,247			
Effects of exchange rate changes	3,201	2,856			
Cash and cash equivalents at end of period	123,841	161,955			

Summary of Segment information

(all amounts in Euro thousands)

Information by operating segment

	Greece and Western Europe North America		nerica	Southeastern Europe		Eastern Mediterranean		Total		
Period from 1/1-30/9	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
Revenue from external customers	185,184	173,438	721,576	639,259	194,747	175,194	107,040	114,014	1,208,547	1,101,905
Profit before interest, taxes, depreciation, amortization and impairment (EBITDA)	15,475	10,664	136,984	127,927	58,951	44,453	-2,995	13,904	208,415	196,948

	Greece and Western Europe		North America		Southeastern Europe		Eastern Mediterranean		Total	
	30/9/2019	31/12/2018	30/9/2019	31/12/2018	30/9/2019	31/12/2018	30/9/2019	31/12/2018	30/9/2019	31/12/2018
Total assets of segments excluding Joint Ventures	542,626	563,634	1,164,807	1,095,281	519,194	492,607	677,237	650,607	2,903,864	2,802,129
Total assets of Joint Ventures									103,327	108,135
Total assets									3,007,191	2,910,264
Total liabilities	406,261	392,250	651,361	596,913	124,818	132,695	331,883	317,116	1,514,323	1,438,974

Foreign exchange differences

The variance of ≤ 8.0 mil. in the account "(Losses)/gains from foreign exchange differences" in the summary of interim consolidated income statement for the period ended 30 September 2019 compared to the nine months of the previous year is mainly due to the valuation of loans and other liabilities (including intercompany loans) in Euro, recorded by the Group's subsidiaries that operate in Egypt and US and have other functional currency. The volatility arising from foreign exchange rate fluctuations will continue to affect the Group's performance until the full repayment of the respective loans.

Group reorganisation

Following a successful tender offer and completion of a squeeze out exercise, Titan Cement International ("TCI") acquired 100% of the ordinary and preference shares of Titan Cement Company S.A. ("Titan S.A.").

This transaction was a reorganisation of the Group and has not changed the substance of the reporting Group. The consolidated financial statements of TCI are presented using the values from the consolidated financial statements of Titan S.A.. The Group equity structure reflects the share capital and share premium of TCI, while the other amounts in Group equity are those of the consolidated financial statements of Titan S.A.. The resulting difference that arose is recognized as a "reorganization reserve".