MOTOR OIL (HELLAS) CORINTH REFINERIES S.A.

G.E.MI. 272801000
Prefecture of Attica Registration Nr 1482/06/B/86/26
Headquarters: Irodou Attikou 12^A – 151 24 Maroussi Attica

# INTERIM CONDENSED FINANCIAL STATEMENTS

**IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS THAT HAVE BEEN ADOPTED BY THE EUROPEAN UNION**

**FOR THE PERIOD 1 JANUARY – 31 MARCH 2014**

**FOR THE GROUP AND THE COMPANY**

## "MOTOR OIL (HELLAS) CORINTH REFINERIES S.A."

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The interim condensed financial statements of the Group and the Company, set out on pages 3-26, were approved at the Board of Directors' Meeting dated Tuesday May 27, 2014.

| THE CHAIRMAN OF THE BOARD OF DIRECTORS AND MANAGING DIRECTOR | THE DEPUTY MANAGING DIRECTOR AND CHIEF FINANCIAL OFFICER | THE CHIEF ACCOUNTANT |
|---|---|---|
| **VARDIS J. VARDINOYANNIS** | **PETROS T. TZANNETAKIS** | **THEODOROS N. PORFIRIS** |

# Condensed Statement of Profit or Loss and other Comprehensive Income

**for the period ended 31st March 2014**

***Period 1/1 – 31/3/2014***

| *In 000's Euros (except for "earnings per share")* | Note | GROUP 1/1-31/3/2014 | GROUP 1/1-31/3/2013 | COMPANY 1/1-31/3/2014 | COMPANY 1/1-31/3/2013 |
|---|---|---|---|---|---|
| **Operating results** | | | | | |
| Revenue | 4 | 2,193,282 | 2,190,939 | 1,847,261 | 1,849,071 |
| Cost of Sales | 5 | (2,147,700) | (2,117,579) | (1,840,100) | (1,809,675) |
| **Gross profit** | | **45,582** | **73,360** | **7,161** | **39,396** |
| Distribution expenses | | (41,300) | (40,251) | (8,059) | (9,067) |
| Administrative expenses | | (10,651) | (11,686) | (6,174) | (6,056) |
| Other operating income / (expenses) | | 9,389 | 1,432 | 8,957 | (541) |
| **Profit from operations** | | **3,020** | **22,855** | **1,885** | **23,732** |
| Investment income | | 489 | 750 | 227 | 256 |
| Share of profit / (loss) in associates | | 2,951 | 562 | 0 | 0 |
| Finance costs | | (17,523) | (18,677) | (11,945) | (14,284) |
| **Profit / (loss) before tax** | | **(11,063)** | **5,490** | **(9,833)** | **9,704** |
| Income taxes | 6 | 2,813 | (17,614) | 2,470 | (12,876) |
| **Profit / (loss) after tax** | | **(8,250)** | **(12,124)** | **(7,363)** | **(3,172)** |
| **Attributable to Company Shareholders** | | **(8,259)** | **(12,125)** | **(7,363)** | **(3,172)** |
| **Non-controlling interest** | | **9** | **1** | **0** | **0** |
| **Earnings per share basic and diluted (in Euro)** | 7 | **(0.07)** | **(0.11)** | **(0.07)** | **(0.03)** |
| **Other comprehensive income** | | **0** | **0** | **0** | **0** |
| **Total comprehensive income** | | **(8,250)** | **(12,124)** | **(7,363)** | **(3,172)** |
| **Attributable to Company Shareholders** | | **(8,259)** | **(12,125)** | **(7,363)** | **(3,172)** |
| **Non-controlling interest** | | **9** | **1** | **0** | **0** |

The notes on pages 7-26 are an integral part of these interim condensed Financial Statements.

# Condensed Statement of Financial Position
**as at 31st March 2014**

| *(In 000's Euros)* | | GROUP | | COMPANY | |
|---|---|---|---|---|---|
| | Note | 31/3/2014 | 31/12/2013 | 31/3/2014 | 31/12/20132 |
| **Assets** | | | | | |
| **Non-current assets** | | | | | |
| Goodwill | 9 | 19,305 | 19,305 | 0 | 0 |
| Other intangible assets | 10 | 29,016 | 30,085 | 347 | 357 |
| Property, Plant and Equipment | 11 | 1,069,007 | 1,083,183 | 796,997 | 808,594 |
| Investments in subsidiaries and associates | 12 | 62,194 | 59,243 | 169,094 | 169,094 |
| Available for sale investments | 13 | 937 | 937 | 937 | 937 |
| Other non-current assets | | 37,561 | 38,633 | 1,780 | 1,778 |
| **Total** | | **1,218,020** | **1,231,386** | **969,155** | **980,760** |
| **Current assets** | | | | | |
| Inventories | | 662,694 | 542,751 | 616,604 | 482,793 |
| Income Taxes | | 16,333 | 16,333 | 16,330 | 16,330 |
| Trade and other receivables | | 414,514 | 429,362 | 253,443 | 289,873 |
| Shares Available for Sale | 14 | 1,160 | 1,561 | 0 | 0 |
| Cash and cash equivalents | | 122,611 | 121,690 | 93,961 | 86,000 |
| **Total** | | **1,217,312** | **1,111,697** | **980,338** | **874,996** |
| **Total Assets** | | **2,435,332** | **2,343,083** | **1,949,493** | **1,855,756** |
| **Liabilities** | | | | | |
| **Non-current liabilities** | | | | | |
| Borrowings | 15 | 707,093 | 717,192 | 440,778 | 449,524 |
| Provision for retirement benefit obligation | | 39,614 | 39,441 | 32,477 | 32,226 |
| Deferred tax liabilities | | 70,874 | 73,865 | 49,592 | 52,062 |
| Other non-current liabilities | | 8,700 | 8,253 | 0 | 0 |
| Other non-current provisions | | 863 | 861 | 0 | 0 |
| Deferred income | | 9,150 | 9,316 | 9,150 | 9,316 |
| **Total** | | **836,294** | **848,928** | **531,997** | **543,128** |
| **Current liabilities** | | | | | |
| Trade and other payables | | 726,114 | 637,527 | 664,688 | 586,848 |
| Provision for retirement benefit obligation | | 2,611 | 1,983 | 2,336 | 1,854 |
| Income taxes | | 671 | 635 | 0 | 0 |
| Borrowings | 15 | 355,173 | 331,189 | 315,765 | 281,754 |
| Deferred income | | 1,070 | 1,172 | 1,070 | 1,172 |
| **Total** | | **1,085,639** | **972,506** | **983,859** | **871,628** |
| **Total Liabilities** | | **1,921,933** | **1,821,434** | **1,515,856** | **1,414,756** |
| **Equity** | | | | | |
| Share capital | 16 | 83,088 | 83,088 | 83,088 | 83,088 |
| Reserves | 17 | 51,082 | 51,082 | 47,964 | 47,964 |
| Retained earnings | 18 | 378,006 | 386,265 | 302,585 | 309,948 |
| **Equity attributable to Company Shareholders** | | **512,176** | **520,435** | **433,637** | **441,000** |
| **Non-controlling interest** | | **1,223** | **1,214** | **0** | **0** |
| **Total Equity** | | **513,399** | **521,649** | **433,637** | **441,000** |
| **Total Equity and Liabilities** | | **2,435,332** | **2,343,083** | **1,949,493** | **1,855,756** |

The notes on pages 7-26 are an integral part of these interim condensed Financial Statements.

# Condensed Statement of Changes in Equity
**for the period ended 31st March 2014**

## GROUP

| *(In 000's Euros)* | Share Capital | Reserves | Retained Earnings | Total | Non-controlling interest | Total |
|---|---|---|---|---|---|---|
| **Balance as at 1 January 2013** | **94,166** | **53,026** | **422,403** | **569,595** | **1,232** | **570,827** |
| Profit/(loss) for the period | 0 | 0 | (12,125) | (12,125) | 1 | (12,124) |
| Other comprehensive income for the period | 0 | 0 | 0 | 0 | 0 | 0 |
| Total comprehensive income for the period | 0 | 0 | (12,125) | (12,125) | 1 | (12,124) |
| **Balance as at 31 March 2013** | **94,166** | **53,026** | **410,278** | **557,470** | **1,233** | **558,703** |
| **Balance as at 1 January 2014** | **83,088** | **51,082** | **386,265** | **520,435** | **1,214** | **521,649** |
| Profit/(loss) for the period | 0 | 0 | (8,259) | (8,259) | 9 | (8,250) |
| Other comprehensive income for the period | 0 | 0 | 0 | 0 | 0 | 0 |
| Total comprehensive income for the period | 0 | 0 | (8,259) | (8,259) | 9 | (8,250) |
| **Balance as at 31 March 2014** | **83,088** | **51,082** | **378,006** | **512,176** | **1,223** | **513,399** |

## COMPANY

| *(In 000's Euros)* | Share capital | Reserves | Retained Earnings | Total |
|---|---|---|---|---|
| **Balance as at 1 January 2013** | **94,166** | **49,982** | **335,958** | **480,106** |
| Profit/(loss) for the period | 0 | 0 | (3,172) | (3,172) |
| Other comprehensive income for the period | 0 | 0 | 0 | 0 |
| Total comprehensive income for the period | 0 | 0 | (3,172) | (3,172) |
| **Balance as at 31 March 2013** | **94,166** | **49,982** | **332,786** | **476,934** |
| **Balance as at 1 January 2014** | **83,088** | **47,964** | **309,948** | **441,000** |
| Profit/(loss) for the period | 0 | 0 | (7,363) | (7,363) |
| Other comprehensive income for the period | 0 | 0 | 0 | 0 |
| Total comprehensive income for the period | 0 | 0 | (7,363) | (7,363) |
| **Balance as at 31 March 2014** | **83,088** | **47,964** | **302,585** | **433,637** |

The notes on pages 7-26 are an integral part of these interim condensed Financial Statements.

# Condensed Statement of Cash Flows
**for the period ended 31st March 2014**

| *(In 000's Euros)* | GROUP | | COMPANY | |
|---|---|---|---|---|
| | 1/1 – 31/3/2014 | 1/1 – 31/3/2013 | 1/1 – 31/3/2014 | 1/1 – 31/3/2013 |
| **Operating activities** | | | | |
| **Profit / (Loss) before tax** | (11,063) | 5,490 | (9,833) | 9,704 |
| **Adjustments for:** | | | | |
| Depreciation & amortization of non current assets | 23,918 | 23,216 | 18,605 | 17,898 |
| Provisions | 1,051 | 842 | 786 | 516 |
| Exchange differences | 372 | 5,877 | 396 | 5,650 |
| Investment income / (expenses) | (3,008) | (1,051) | 51 | (313) |
| Finance costs | 17,523 | 18,677 | 11,945 | 14,284 |
| **Movements in working capital:** | | | | |
| Decrease / (increase) in inventories | (119,944) | (203,070) | (133,811) | (207,088) |
| Decrease / (increase) in receivables | 16,187 | (29,460) | 36,322 | 4,244 |
| (Decrease) / increase in payables (excluding borrowings) | 87,347 | 77,045 | 77,339 | 53,730 |
| **Less:** | | | | |
| Finance costs paid | (15,804) | (16,386) | (11,415) | (13,135) |
| Taxes paid | (141) | 0 | 0 | 0 |
| **Net cash (used in) / from operating activities (a)** | **(3,562)** | **(118,820)** | **(9,615)** | **(114,510)** |
| **Investing activities** | | | | |
| Purchase of tangible and intangible assets | (9,145) | (11,054) | (7,400) | (8,184) |
| Proceeds on disposal of tangible and intangible assets | 47 | 69 | 0 | 0 |
| Interest received | 99 | 134 | 84 | 113 |
| **Net cash (used in) / from investing activities (b)** | **(8,999)** | **(10,851)** | **(7,316)** | **(8,071)** |
| **Financing activities** | | | | |
| Proceeds from borrowings | 140,800 | 95,843 | 133,300 | 89,300 |
| Repayments of borrowings | (127,313) | (76,686) | (108,403) | (74,255) |
| Repayments of finance leases | (5) | (7) | (5) | (7) |
| **Net cash (used in) / from financing activities (c)** | **13,482** | **19,150** | **24,892** | **15,038** |
| **Net increase / (decrease) in cash and cash equivalents (a)+(b)+(c)** | **921** | **(110,521)** | **7,961** | **(107,543)** |
| **Cash and cash equivalents at the beginning of the period** | **121,690** | **196,436** | **86,000** | **164,881** |
| **Cash and cash equivalents at the end of the period** | **122,611** | **85,915** | **93,961** | **57,338** |

The notes on pages 7-26 are an integral part of these interim condensed Financial Statements.

# Notes to the Condensed Financial Statements

## 1. General Information

The parent company of the MOTOR OIL Group (the Group) is the entity under the trade name "Motor Oil (Hellas) Corinth Refineries S.A." (the Company), which is registered in Greece as a public company (Societe Anonyme) according to the provisions of Company Law 2190/1920, with headquarters in Maroussi of Attica, $12^{A}$ Irodou Attikou street, 151 24. The Group operates in the oil sector with its main activities being oil refining and oil products trading.

Major shareholders of the Company are "Petroventure Holdings Limited" and "Doson Investments Company" holding 40 % and 8.46% of the Company shares respectively.

These interim condensed financial statements are presented in Euro because that is the currency of the primary economic environment in which the Group operates.

As at 31 March 2014 the number of employees, for the Group and the Company, was 1,759 and 1,207 respectively (31/3/2013: Group: 1,766 persons, Company: 1,218 persons).

## 2. Basis of Preparation, Presentation and Significant Accounting Policies

The interim condensed financial statements have been prepared in accordance with International Accounting Standard (IAS) 34, *'Interim financial reporting'* and should be read in combination with the 2013 annual financial statements.

The interim condensed financial statements have been prepared on the historical cost basis.

The accounting policies adopted in these condensed interim financial statements are consistent with those followed in the preparation of the annual financial statements for the year ended 31 December 2013 except for the following:

**Amendments to standards being part of the annual improvement program of 2012 of the IASB (International Accounting Standards Board) 2009 – 2011 Cycle.**

The following amendments describe the most important changes brought to the IFRS due to the results of the annual improvement program of the IASB published in May 2012. The following amendments shall apply to the annual accounting periods beginning on or after 1 January 2013, unless otherwise indicated. In addition, unless otherwise stated, these amendments are not expected to have a considerable effect on the Group's financial statements.

**IFRS 1 "First Time Adoption of International Financial Reporting Standards"**

The amendments to IFRS 1 permit the repeated application of IFRS 1, borrowing costs on certain qualifying assets.

**IAS 1 "Presentation of Financial Statements"**

The amendments to IAS 1 provide clarification on the requirements of comparative information.

**IAS 16 "Property Plant & Equipment"**

The amendments to IAS 16 provide guidance on the classification of servicing equipment.

**IAS 32 "Financial Instruments: Presentation"**

The amendment clarifies that the tax effects of a distribution to holders of equity instruments should be accounted for in accordance with IAS 12 'Income Taxes'.

## 2. Basis of Preparation, Presentation and Significant Accounting Policies (continued)

**IAS 34 "Interim Financial Reporting"**

The amendment provides clarification on the interim reporting of segment information for total assets in order to enhance consistency with the requirements in IFRS 8 'Operating Segments'.

**Standards effective from periods beginning on or after January 1, 2013**

**IFRS 1 (Amendment) "First Time Adoption of International Financial Reporting Standards"** (Applicable to annual periods beginning on or after 1 January 2013)
Amends IFRS 1 '*First-time Adoption of International Financial Reporting Standards'*, to address how a first-time adopter would account for a government loan with a below-market rate of interest when transitioning to IFRSs. The amendments mirror the requirements for existing IFRS preparers in relation to the application of amendments made to IAS 20 '*Accounting for Government Grants and Disclosure of Government Assistance'* in relation to accounting for government loans.
First-time adopters of IFRSs are permitted to apply the requirements in paragraph 10A of IAS 20 only to new loans entered into after the date of transition to IFRSs. The first-time adopter is required to apply IAS 32 '*Financial Instruments: Presentation'* to classify the loan as a financial liability or an equity instrument at the transition date. However, if it did not, under its previous GAAP, recognizes and measure a government loan at a below-market rate of interest on a basis consistent with IFRS requirements, it would be permitted to apply the previous GAAP carrying amount of the loan at the date of transition as the carrying amount of the loan in the opening IFRS statement of financial position. An entity would then apply IAS 39 or IFRS 9 in measuring the loan after the transition date.

**IFRS 7 (Amendment) "Financial Instruments: Disclosures"** (applies to annual periods beginning on or after 1 January 2013 and interim periods within those periods)

The amendment requires additional information enhancing disclosures about offsetting of financial assets and financial liabilities.

**IFRS 9 "Financial Instruments"** (applies to annual periods beginning on or after 1 January 2018)
IFRS 9 is the first Phase of the Board's project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU. Only once approved will the Company decide if IFRS 9 will be adopted prior to 1 January 2017.

**IFRS 9 "Financial Instruments: Hedge accounting and amendments to IFRS 9, IFRS7 and IAS 39"** (effective for annual periods beginning on or after 1 January 2018)

The IASB has published IFRS 9 Hedge Accounting, the third phase of its replacement of IAS 39 which establishes a more principles based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The second amendment requires changes in the fair value of an entity's debt attributable to changes in an entity's own credit risk to be recognised in other comprehensive income and the third amendment is the removal of the mandatory effective date of IFRS 9. These amendments have not yet been endorsed by the EU.

## 2. Basis of Preparation, Presentation and Significant Accounting Policies (continued)

**IFRS 10 "Consolidated Financial Statements"** (Applicable to annual reporting periods beginning on or after 1 January 2014)
IFRS 10 replaces in full the instructions related on control and consolidation, as provided in IAS 27 and SIC 12. The new standard is based on the concept of control as a key factor in deciding whether an entity should be consolidated. The standard provides extensive guidance on the three elements that define the concept of control over an entity, and the different ways in which one entity (investor) can control another entity (investment). It also sets out the principles for the preparation of consolidated financial statements.
On June 2012 IFRS 10 was amended in order to provide additional transition relief in, by limiting the requirement to provide adjusted comparative information to only the preceding comparative period.

Entities early adopting this standard must also adopt the other standards included in the 'suite of five' standards on consolidation, joint arrangements and disclosures: IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS 12 'Disclosure of Interests in Other Entities', IAS 27 'Separate Financial Statements' (2011) and IAS 28 'Investments in Associates and Joint Ventures' (2011).

**IFRS 11 "Joint Arrangements"** (Applicable to annual reporting periods beginning on or after 1 January 2014)
IFRS 11 replaces IAS 31 'Interests in Joint Ventures'. It requires a party to a joint arrangement to determine the type of joint arrangement in which it is involved by assessing its rights and obligations and then account for those rights and obligations in accordance with that type of joint arrangement (Joint arrangements are either joint operations or joint ventures). A joint venturer applies the equity method of accounting for its investment in a joint venture in accordance with IAS 28 Investments in Associates and Joint Ventures (2011). Unlike IAS 31, the use of 'proportionate consolidation' to account for joint ventures is not permitted.

On June 2012 IFRS 11 was amended in order to provide additional transition relief in, by limiting the requirement to provide adjusted comparative information to only the preceding comparative period. Further to this the amendment eliminates the requirement to provide comparative information for periods prior to the immediately preceding period. Entities early adopting this standard must also adopt the other standards included in the 'suite of five' standards on consolidation, joint arrangements and disclosures: IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS 12 'Disclosure of Interests in Other Entities', IAS 27 'Separate Financial Statements' (2011) and IAS 28 'Investments in Associates and Joint Ventures' (2011).

**IFRS 12 "Disclosure of Interests in Other Entities"** (Applicable to annual reporting periods beginning on or after 1 January 2014)

IFRS 12 focuses on the necessary disclosures of a financial entity, including significant judgmental and hypothetical decisions, that will allow the readers of the financial statements to evaluate the nature, the risks and the consequences, from a financial point of view, that relate with the participation of the financial entity in subsidiaries, associates, joint ventures and non consolidated financial entities.
On June 2012 IFRS 12 was amended in order to provide additional transition relief in, by limiting the requirement to provide adjusted comparative information to only the preceding comparative period. Further to this the amendment eliminates the requirement to provide comparative information for periods prior to the immediately preceding period. A financial entity can adopt some or all of the above disclosures without been obliged to adopt either IFRS 12 in total or the rest of the standards that are included in the "suite of five" standards on consolidation, joint arrangements and disclosures: IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS 12 'Disclosure of Interests in Other Entities', IAS 27 'Separate Financial Statements' (2011) and IAS 28 'Investments in Associates and Joint Ventures' (2011).

## 2. Basis of Preparation, Presentation and Significant Accounting Policies (continued)

**IFRS 10, IFRS 12, IAS 27 "Investment Entities" (Amendment)** (Applicable for periods beginning on or after 1 January 2014)

The amendment provides to 'Investment Entities' (as defined in the standards) an exemption from the consolidation of particular subsidiaries and instead requires that an investment entity measures the investment in each eligible subsidiary at fair value through profit and loss in accordance with IFRS 9 or IAS 39. Further to this the amendment requires additional disclosures about the reasons that the entity is considered an investment entity, details of the entity's unconsolidated subsidiaries and also the nature of the relationship and certain transactions between the investment entity and its subsidiaries. The amendment also requires an investment entity to account for its investment in a relevant subsidiary in the same way in its consolidated and separate financial statements. The standard has not yet been adopted by the European Union.

**IFRS 13 "Fair Value Measurement"** (Applicable to annual reporting periods beginning on or after 1 January 2013)

IFRS 13 provides new guidance on measuring fair value and required disclosures. The requirements of the standard do not expand the use of fair values but provide clarification on their application if their use is binding on other standards. The IFRS 13 provides precise definition of fair value and guidance on measuring fair value and required disclosures, regardless of the model based on making use of fair values. Moreover, the required disclosures have been extended to cover all assets and liabilities measured at fair value, not just financial.

**IAS 19 (Amendment) "Employee Benefits (2011)"** (Applicable to annual reporting periods beginning on or after 1 January 2013)

This amendment introduces substantial changes in the identification and measurement of the cost of defined benefit plans and retirement benefit obligations (abolition of the margin method) and the disclosures of all employee benefits. The main changes relate mainly to the recognition of actuarial gains and losses, the recognition of past service costs, the measurement of pension expense, the required disclosures and the handling costs and taxes associated with defined benefit plans.

**IAS 19 (Amendment) "Employee Benefits (2011)"** (Applicable to annual reporting periods beginning on or after 1 July 2014)

IAS 19 is amended so as to clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service. In addition, it permits a practical expedient if the amount of the contributions is independent of the number of years of service, in that, contributions can but are not required, to be recognised as a reduction in the service cost in the period in which the related service is rendered.

**IAS 27 (Amendment) "Separate Financial Statements (2011)"** (Applicable to annual reporting periods beginning on or after 1 January 2014)

This standard was published at the same time with IFRS 10, and in conjunction these two standards will replace IAS 27 'Consolidated and Separate Financial Statements'. The amended IAS 27 defines the accounting treatment and the necessary disclosures that entity must include when preparing separate financial statements, relating with its participation in subsidiaries, associates and joint ventures. Requirements necessary for consolidated financial statements are now included in IFRS 10 'Consolidated Financial Statements'. The Standard requires that when an entity prepares separate financial statements, investments in subsidiaries, associates, and jointly controlled entities are accounted for either at cost, or in accordance with IFRS 9 'Financial Instruments' and IAS 39 'Financial Instruments: Recognition and Measurement'. Entities early adopting this standard must also adopt the other standards included in the 'suite of five' standards on consolidation, joint arrangements and disclosures: IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS 12 'Disclosure of Interests in Other Entities', IAS 27 'Separate Financial Statements' (2011) and IAS 28 'Investments in Associates and Joint Ventures' (2011).

## 2. Basis of Preparation, Presentation and Significant Accounting Policies (continued)

**IAS 28 (Amendment) "Investments in Associates and Joint Ventures" (2011)** (effective for annual periods beginning on or after 1 January 2014)

This Standard supersedes IAS 28 'Investments in Associates' and prescribes the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The Standard defines 'significant influence' and provides guidance on how the equity method of accounting is to be applied (including exemptions from applying the equity method in some cases). It also prescribes how investments in associates and joint ventures should be tested for impairment. The Group will apply this standard as soon as this will become effective and does not expect to have a material impact on the financial statements of the Group or the Company. Entities early adopting this standard must also adopt the other standards included in the 'suite of five' standards on consolidation, joint arrangements and disclosures: IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS 12 'Disclosure of Interests in Other Entities', IAS 27 'Separate Financial Statements' (2011) and IAS 28 'Investments in Associates and Joint Ventures' (2011).

**IAS 32 (Amendment) "Financial Instruments: Presentation"** (Applicable to annual periods beginning on or after 1 January 2014)

The amendment to IAS 32 'Financial Instruments', settles inconsistencies in practice when applying the criteria for offsetting financial assets and liabilities in IAS 32 'Financial Instruments: Presentation'.

**IAS 36 (Amendment) "Impairment of Assets"** (Applicable to annual periods beginning on or after 1 January 2014)

Amends IAS 36 "Impairment of Assets" in order to reduce the circumstances in which the recoverable amount of assets or cash-generating units is required to be disclosed, to clarify the disclosures required, and to introduce an explicit requirement to disclose the discount rate used in determining impairment (or reversals) where recoverable amount (based on fair value less costs of disposal) is determined using a present value technique. The standard has not yet been adopted by the European Union.

**IAS 39 (Amendment) "Financial Instruments: Recognition and Measurement"** (Applicable to annual periods beginning on or after 1 January 2014)

Amends IAS 39 "Financial Instruments: Recognition and Measurement" so as to clarify that there is no need to discontinue hedge accounting if a hedging derivative is novated, provided certain criteria are met. A novation indicates an event where the original parties to a derivative agree that one or more clearing counterparties replace their original counterparty to become the new counterparty to each of the parties. In order to apply the amendments and continue hedge accounting, novation to a central counterparty (CCP) must happen as a consequence of laws or regulations or the introduction of laws or regulations. The standard has not yet been adopted by the European Union.

**IFRIC 21 "Levies"** (Applicable to annual periods beginning on or after 1 January 2014)

Provides guidance on when to recognize a liability for a levy imposed by a government, both for levies that are accounted for in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets and those where the timing and amount of the levy is certain.

The Interpretation identifies the obligating event for the recognition of a liability as the activity that triggers the payment of the levy in accordance with the relevant legislation. It provides the following guidance on recognition of a liability to pay levies: a) The liability is recognized progressively if the obligating event occurs over a period of time & b) If an obligation is triggered on reaching a minimum threshold, the liability is recognized when that minimum threshold is reached. The interpretation has not yet been adopted by the European Union.

## 2. Basis of Preparation, Presentation and Significant Accounting Policies (continued)

**Amendments to standards being part of the annual improvement program of 2013 of the IASB (International Accounting Standards Board) 2010 – 2012 Cycle.**

The following amendments describe the most important changes brought to the IFRS due to the results of the annual improvement program of the IASB published in December 2013. The following amendments shall apply to the annual accounting periods beginning on or after 1 July 2014, unless otherwise indicated. In addition, unless otherwise stated, these amendments are not expected to have a considerable effect on the Group's financial statements. The amendments have not yet been endorsed by the E.U.

**IFRS 2 "Share Based Payments"**

Amends the definitions of 'vesting condition' and 'market condition' and adds definitions for 'performance condition' and 'service condition'

**IFRS 3 "Business Combinations"**

The amendment requires contingent consideration that is classified as an asset or a liability to be measured at fair value at each reporting date.

**IFRS 8 "Operating Segments"**

The amendment requires disclosure of the judgements made by management in applying the aggregation criteria to operating segments. Further to this the amendment clarifies that reconciliations of segment assets to total assets are only required if segment assets are reported regularly.

**IFRS 13 "Fair Value Measurement"**

The amendment clarifies that issuing IFRS 13 and amending IFRS 9 and IAS 39 did not remove the ability to measure certain short-term receivables and payables on an undiscounted basis (amends basis for conclusions only)

**IAS 16 and IAS 38 "Property Plant & Equipment" & "Intangible Assets"**

These standards are amended so as to clarify that the gross amount of property, plant and equipment is adjusted in a manner consistent with a revaluation of the carrying amount

**IAS 24 "Related Party Disclosures"**

Clarifies how payments to entities providing management services are to be disclosed.

**Amendments to standards being part of the annual improvement program of 2013 of the IASB (International Accounting Standards Board) 2011 – 2013 Cycle.**

The following amendments describe the most important changes brought to the IFRS due to the results of the annual improvement program of the IASB published in December 2013. The following amendments shall apply to the annual accounting periods beginning on or after 1 July 2014, unless otherwise indicated. In addition, unless otherwise stated, these amendments are not expected to have a considerable effect on the Group's financial statements. The amendments have not yet been endorsed by the E.U.

**IFRS 1 "First Time Adoption of International Financial Reporting Standards"**

Clarify which versions of IFRSs can be used on initial adoption (amends basis for conclusions only)

**IFRS 3 "Business Combinations"**

Clarify that IFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

## 2. Basis of Preparation, Presentation and Significant Accounting Policies (continued)

**IFRS 13 "Fair Value Measurement"**
Clarify the scope of the portfolio exception in paragraph 52, so that it can be applied to financial assets, financial liabilities and other contracts.

**IAS 40 "Investment Property"**
Clarifying the inter-relationship of IFRS 3 and IAS 40, when classifying property as investment property or owner-occupied property.

## 3. Operating Segments

All of the Group's activities take place in Greece, given that all Group Companies included in the consolidation, have their headquarters in Greece and no branches abroad.

All operational segments fall under one of three distinct activity categories: Refinery's Activities, Sales to Gas Stations and Services.

Segment information is presented in the following table:

## 3. Operating Segments (continued)

### Statement of Comprehensive Income

| (In 000's Euros) | 1/1-31/3/2014 | | | | | 1/1-31/3/2013 | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| **Business Operations** | Refinery's Activities | Sales to Gas Stations | Services | Eliminations/ Adjustments | Total | Refinery's Activities | Sales to Gas Stations | Services | Eliminations/ Adjustments | Total |
| Sales to third parties | 1,575,837 | 615,887 | 1,558 | 0 | 2,193,282 | 1,518,349 | 671,069 | 1,521 | 0 | 2,190,939 |
| Inter-segment sales | 271,424 | 203,993 | 0 | (475,417) | 0 | 330,722 | 184,618 | 0 | (515,340) | 0 |
| **Total revenue** | 1,847,261 | 819,880 | 1,558 | (475,417) | 2,193,282 | 1,849,071 | 855,687 | 1,521 | (515,340) | 2,190,939 |
| Cost of Sales | (1,840,100) | (783,030) | (1,226) | 476,656 | (2,147,700) | (1,809,675) | (823,441) | (1,262) | 516,799 | (2,117,579) |
| **Gross profit** | **7,161** | **36,850** | **332** | **1,239** | **45,582** | **39,396** | **32,246** | **259** | **1,459** | **73,360** |
| Distribution expenses | (8,059) | (37,458) | 0 | 4,217 | (41,300) | (9,067) | (34,766) | 0 | 3,582 | (40,251) |
| Administrative expenses | (6,174) | (4,476) | (175) | 174 | (10,651) | (6,056) | (5,600) | (208) | 178 | (11,686) |
| Other operating income / (expenses) | 8,957 | 6,111 | 23 | (5,702) | 9,389 | (541) | 7,494 | (2) | (5,519) | 1,432 |
| **Segment result from operations** | **1,885** | **1,027** | **180** | **(72)** | **3,020** | **23,732** | **(626)** | **49** | **(300)** | **22,855** |
| Investment income | 227 | 427 | 4 | (169) | 489 | 256 | 782 | 5 | (293) | 750 |
| Share of profit / (loss) in associates | 0 | 0 | 0 | 2,951 | 2,951 | 0 | | | 562 | 562 |
| Finance costs | (11,945) | (5,718) | (30) | 170 | (17,523) | (14,284) | (4,652) | (33) | 292 | (18,677) |
| **Profit / (Loss) before tax** | **(9,833)** | **(4,264)** | **154** | **2,880** | **(11,063)** | **9,704** | **(4,496)** | **21** | **261** | **5,490** |
| **Other information** | | | | | | | | | | |
| **Capital additions** | 7,400 | 1,742 | 3 | 0 | **9,145** | 8,184 | 2,870 | 0 | 0 | **11,054** |
| **Depreciation/amortization for the period** | 18,605 | 4,771 | 478 | 64 | **23,918** | 17,898 | 4,783 | 472 | 63 | **23,216** |
| **Financial Position** | | | | | | | | | | |
| **Assets** | | | | | | | | | | |
| **Segment assets (excluding investments)** | 1,779,462 | 630,233 | 24,781 | (62,275) | **2,372,201** | 1,992,844 | 670,353 | 26,125 | (67,761) | **2,621,561** |
| **Investments in subsidiaries & associates** | 169,094 | 18,244 | 0 | (125,144) | **62,194** | 169,044 | 16,785 | 0 | (129,749) | **56,080** |
| **Available for Sale Investments** | 937 | 0 | 0 | 0 | **937** | 937 | 0 | 0 | 0 | **937** |
| **Total assets** | **1,949,493** | **648,477** | **24,781** | **(187,419)** | **2,435,332** | **2,162,825** | **687,138** | **26,125** | **(197,510)** | **2,678,578** |
| **Liabilities** | | | | | | | | | | |
| **Total liabilities** | **1,515,856** | **466,166** | **9,060** | **(69,149)** | **1,921,933** | **1,685,891** | **498,033** | **10,591** | **(74,640)** | **2,119,875** |

## 4. Revenue

The following table provides an analysis of the sales by geographical market (domestic – export) and by category of goods sold (products - merchandise - services):

**GROUP**

*(In 000's Euros)*

| | 1/1 – 31/3/14 | | | | 1/1 – 31/3/13 | | | |
|---|---|---|---|---|---|---|---|---|
| **SALES:** | DOMESTIC | BUNKERING | EXPORT | TOTAL | DOMESTIC | BUNKERING | EXPORT | TOTAL |
| Products | 410,967 | 82,827 | 1,175,897 | 1,669,691 | 416,616 | 100,412 | 1,084,983 | 1,602,011 |
| Merchandise | 430,042 | 14,812 | 77,179 | 522,033 | 458,022 | 10,060 | 119,325 | 587,407 |
| Services | 1,558 | 0 | 0 | 1,558 | 1,521 | 0 | 0 | 1,521 |
| **Total** | **842,567** | **97,639** | **1,253,076** | **2,193,282** | **876,159** | **110,472** | **1,204,308** | **2,190,939** |

**COMPANY**

*(In 000's Euros)*

| | 1/1 – 31/3/14 | | | | 1/1 – 31/3/13 | | | |
|---|---|---|---|---|---|---|---|---|
| **SALES:** | DOMESTIC | BUNKERING | EXPORT | TOTAL | DOMESTIC | BUNKERING | EXPORT | TOTAL |
| Products | 410,967 | 82,827 | 1,175,897 | 1,669,691 | 416,616 | 100,412 | 1,084,983 | 1,602,011 |
| Merchandise | 99,415 | 13,712 | 64,443 | 177,570 | 127,568 | 9,360 | 110,132 | 247,060 |
| **Total** | **510,382** | **96,539** | **1,240,340** | **1,847,261** | **544,184** | **109,772** | **1,195,115** | **1,849,071** |

Based on historical information of the Company and the Group, the percentage of quarterly sales volume varies from 22% to 31% on annual sales volume and thus there is no material seasonality on the total sales volume.

## 5. Changes in Inventories / Cost of Sales

Inventories are valued at each period end at the lowest of cost and their net realizable value. For the current and the last year comparative period there was no need to value any inventories at their net realizable value as in all cases, acquisition cost of the inventories was lower than their net realizable value.

The total cost of inventories recognized as an expense during the current and prior year period for the Group was for 1/1–31/3/2014: € 2,128,650 thousand and for 1/1–31/3/2013: € 2,099,214 thousand (Company: 1/1–31/3/2014: € 1,821,543 thousand, 1/1–31/3/2013: € 1,791,795 thousand).

## 6. Income Tax Expenses

| *(In 000's Euros)* | GROUP | | COMPANY | |
|---|---|---|---|---|
| | 1/1-31/3/14 | 1/1-31/3/13 | 1/1-31/3/14 | 1/1-31/3/13 |
| Current corporate tax for the period | 177 | 1,976 | 0 | 1,571 |
| Deferred tax | (2,990) | 15,638 | (2,470) | 11,305 |
| **Total** | **(2,813)** | **17,614** | **(2,470)** | **12,876** |

Current corporate income tax is calculated at 26% for the period 1/1-31/3/2014 as well as for the period 1/1-31/3/2013.

## 7. Earnings per Share

The calculation of the basic earnings per share attributable to the ordinary equity holders is based on the following data:

| *(In 000's Euros)* | GROUP | | COMPANY | |
|---|---|---|---|---|
| | **1/1-31/3/14** | **1/1-31/3/13** | **1/1-31/3/14** | **1/1-31/3/13** |
| **Earnings attributable to Company Shareholders (in 000's Euros)** | **(8,259)** | **(12,125)** | **(7,363)** | **(3,172)** |
| Weighted average number of ordinary shares for the purposes of basic earnings per share | 110,782,980 | 110,782,980 | 110,782,980 | 110,782,980 |
| **Earnings per share, basic and diluted in €** | **(0.07)** | **(0.11)** | **(0.07)** | **(0.03)** |

## 8. Dividends

Dividends to shareholders are proposed by management at each year end and are subject to approval by the Annual General Assembly Meeting. The Management of the Company proposes to the coming Annual General Assembly Meeting to be held within June 2014, the distribution of total gross dividends for 2013 of € 22,156,596 (€ 0.20 per share).

## 9. Goodwill

Goodwill for the Group as at 31 March 2014 was € 19,305 thousand. Goodwill concerns the subsidiaries "AVIN OIL S.A." for € 16,200 thousand and "CORAL GAS A.E.B.E.Y." for € 3,105 thousand. The Group performs on an annual basis impairment test on Goodwill from which no need for impairment has arisen.

| *(In 000's Euros)* | **31/12/2013** | **Additions** | **31/3/2014** |
|---|---|---|---|
| **Goodwill** | **19,305** | **0** | **19,305** |

## 10. Other Intangible Assets

The movement during the period 1/1–31/3/2014 is presented in the following table.

| | GROUP | | | COMPANY |
|---|---|---|---|---|
| *(In 000's Euros)* | Software | Rights | Total | Software |
| **COST** | | | | |
| **As at 1st January 2014** | **25,837** | **50,466** | **76,303** | **10,836** |
| Additions | 54 | 38 | 92 | 15 |
| Disposals | 0 | 0 | 0 | 0 |
| Transfers | 0 | 0 | 0 | 0 |
| **As at 31 March 2014** | **25,891** | **50,504** | **76,395** | **10,851** |
| **ACCUMULATED DEPRECIATION** | | | | |
| **As at 1st January 2014** | **22,858** | **23,360** | **46,218** | **10,479** |
| Charge for the period | 282 | 879 | 1,161 | 25 |
| Disposals | 0 | 0 | 0 | 0 |
| **As at 31 March 2014** | **23,140** | **24,239** | **47,379** | **10,504** |
| **CARRYING AMOUNT** | | | | |
| **As at 31 December 2013** | **2,979** | **27,106** | **30,085** | **357** |
| **As at 31 March 2014** | **2,751** | **26,265** | **29,016** | **347** |

## 11. Property, Plant and Equipment

The movement in the **Group's** fixed assets during the period 1/1–31/3/2014 is presented below:

| **GROUP** *(In 000's Euros)* | Land & buildings | Plant & machinery / Transportation means | Fixtures & equipment | Assets under construction | Equipment under finance lease at cost | Total |
|---|---|---|---|---|---|---|
| **COST** | | | | | | |
| **As at 1st January 2014** | **439,893** | **1,341,812** | **68,380** | **59,770** | **1,153** | **1,911,008** |
| Additions | 458 | 486 | 440 | 7,669 | 0 | 9,053 |
| Disposals | (410) | (112) | (4) | 0 | 0 | (526) |
| Transfers | 295 | 24,733 | 61 | (25,089) | 0 | 0 |
| **As at 31 March 2014** | **440,236** | **1,366,919** | **68,877** | **42,350** | **1,153** | **1,919,535** |
| **ACCUMULATED DEPRECIATION** | | | | | | |
| **As at 1st January 2014** | **107,048** | **678,457** | **41,279** | **0** | **1,041** | **827,825** |
| Charge for the period | 2,353 | 19,388 | 1,011 | 0 | 5 | 22,757 |
| Disposals | (8) | (42) | (4) | 0 | 0 | (54) |
| Transfers | 0 | 17 | (17) | 0 | 0 | 0 |
| **As at 31 March 2014** | **109,393** | **697,820** | **42,269** | **0** | **1,046** | **850,528** |
| **CARRYING AMOUNT** | | | | | | |
| **As at 31 December 2013** | **332,845** | **663,355** | **27,101** | **59,770** | **112** | **1,083,183** |
| **As at 31 March 2014** | **330,843** | **669,099** | **26,608** | **42,350** | **107** | **1,069,007** |

## 11. Property, Plant and Equipment (continued)

The movement in the **Company's** fixed assets during the period 1/1–31/3/2014 is presented below:

| **COMPANY** *(In 000's Euros)* | **Land & buildings** | **Plant & machinery / Transportation means** | **Fixtures & equipment** | **Assets under construction** | **Equipment under finance lease at cost** | **Total** |
|---|---|---|---|---|---|---|
| **COST** | | | | | | |
| **As at 1st January 2014** | **180,653** | **1,182,922** | **19,767** | **44,628** | **1,153** | **1,429,123** |
| Additions | 404 | 7 | 101 | 6,873 | 0 | 7,385 |
| Disposals | (401) | 0 | (1) | 0 | 0 | (402) |
| Transfers | 214 | 23,892 | 17 | (24,123) | 0 | 0 |
| **As at 31 March 2014** | **180,870** | **1,206,821** | **19,884** | **27,378** | **1,153** | **1,436,106** |
| **ACCUMULATED DEPRECIATION** | | | | | | |
| **As at 1st January 2014** | **28,994** | **575,620** | **14,874** | **0** | **1,041** | **620,529** |
| Charge for the period | 901 | 17,399 | 275 | 0 | 5 | 18,580 |
| **As at 31 March 2014** | **29,895** | **593,019** | **15,149** | **0** | **1,046** | **639,109** |
| **CARRYING AMOUNT** | | | | | | |
| **As at 31 December 2013** | **151,659** | **607,302** | **4,893** | **44,628** | **112** | **808,594** |
| **As at 31 March 2014** | **150,975** | **613,802** | **4,735** | **27,378** | **107** | **796,997** |

In addition, the Company's obligations under finance leases are secured by the lessor's title to the leased assets, which have a carrying amount of € 107 thousand (31/12/2013: € 112 thousand).

## 12. Investments in Subsidiaries and Associates

Details of the Group's subsidiaries and associates are as follows:

| Name | Place of incorporation and operation | Proportion of ownership interest | Principal activity | Consolidation Method |
|---|---|---|---|---|
| AVIN OIL S.A. | Greece, Maroussi of Attika | 100% | Petroleum Products | Full |
| MAKREON S.A. | Greece, Maroussi of Attika | 100% | Trading, Transportation, Storage & Agency of Petroleum Products | Full |
| ABIN AKINHTA S.A. | Greece, Maroussi of Attika | 100% | Real Estate | Full |
| CORAL A.E. OIL AND CHEMICALS COMPANY (ex Shell Hellas S.A.) | Greece, Maroussi of Attika | 100% | Petroleum Products | Full |
| HERMES OIL TRANSPORTATION, EXPLOITATION, TRADING AND SERVICES COMPANY A.E. | Greece, Maroussi of Attika | 100% | Petroleum Products | Full |
| MYRTEA OIL TRADING, STORAGE, AGENCY AND SERVICES COMPANY A.E. | Greece, Maroussi of Attika | 100% | Petroleum Products | Full |
| CORAL A.E. COMMERCIAL AND INDUSTRIAL GAS COMPANY (ex Shell Gas Commercial and Industrial S.A.) | Greece, Aspropyrgos Attika | 100% | Liquefied Petroleum Gas | Full |
| OFC AVIATION FUEL SERVICES S.A. | Greece, Spata of Attika | 92.06% | Aviation Fueling Systems | Full |
| ELECTROPARAGOGI SOUSSAKI S.A. | Greece, Maroussi of Attika | 70% | Energy (dormant) | At cost |
| NUR-MOH HELIOTHERMAL S.A. | Greece, Maroussi of Attika | 50% | Energy (dormant) | At cost |
| M and M GAS Co S.A. | Greece, Maroussi of Attika | 50% | Natural Gas | Equity method |
| SHELL & MOH AVIATION FUELS A.E. | Greece, Maroussi of Attika | 49% | Aviation Fuels | Equity method |
| RHODES-ALEXANDROUPOLIS PETROLEUM INSTALLATION S.A. | Greece, Maroussi of Attika | 37.49% | Aviation Fuels | Equity method |
| KORINTHOS POWER S.A. | Greece, Maroussi of Attika | 35% | Energy | Equity method |
| MOTOR OIL (CYPRUS) LIMITED | Cyprus, Nicosia | 100% | Investments and Commerce | Full |
| CYCLON ΕΛΛΑΣ A.E. | Greece, Aspropirgos Attika | 26.71% | Petroleum Products | Equity method |

The companies "ELECTROPARAGOGI SOUSSAKI S.A." and "NUR-MOH HELIOTHERMAL S.A." are not consolidated but are stated at cost due to their insignificance and/or because they are dormant.

## 12. Investments in Subsidiaries and Associates (continued)

Investments in subsidiaries and associates are as follows:

| **Name** *(In 000's Euros)* | **GROUP** 31/12/2013 | 31/12/2012 | **COMPANY** 31/12/2013 | 31/12/2012 |
|---|---|---|---|---|
| AVIN OIL S.A. | 0 | 0 | 47,564 | 47,564 |
| MAKREON S.A | 0 | 0 | 0 | 0 |
| ABIN AKINHTA S.A. | 0 | 0 | 0 | 0 |
| CORAL A.E. OIL AND CHEMICALS COMPANY (ex Shell Hellas S.A.) | 0 | 0 | 63,141 | 63,141 |
| HERMES OIL TRANSPORTATION, EXPLOITATION, TRADING AND SERVICES COMPANY A.E. | 0 | 0 | 0 | 0 |
| MYRTEA OIL TRADING, STORAGE, AGENCY AND SERVICES COMPANY A.E. | 0 | 0 | 0 | 0 |
| CORAL A.E. COMMERCIAL AND INDUSTRIAL GAS COMPANY (ex Shell Gas Commercial and Industrial S.A.) | 0 | 0 | 26,585 | 26,585 |
| OFC AVIATION FUEL SERVICES S.A. | 0 | 0 | 4,195 | 4,195 |
| ELECTROPARAGOGI SOUSSAKI S.A. | 427 | 427 | 244 | 244 |
| NUR-MOH HELIOTHERMAL S.A. | 338 | 338 | 338 | 338 |
| M and M GAS Co S.A. | 527 | 609 | 1,000 | 1,000 |
| SHELL & MOH AVIATION FUELS A.E. | 6,622 | 6,973 | 0 | 0 |
| RHODES-ALEXANDROUPOLIS PETROLEUM INSTALLATION S.A. | 1,114 | 1,149 | 0 | 0 |
| KORINTHOS POWER S.A. | 45,093 | 41,740 | 22,411 | 22,411 |
| MOTOR OIL (CYPRUS) LIMITED | 0 | 0 | 50 | 50 |
| CYCLON S.A | 8,073 | 8,007 | 3,566 | 3,566 |
| **Total** | **62,194** | **59,243** | **169,094** | **169,094** |

## 13. Available for Sale Investments

| **Name** | **Place of incorporation** | **Proportion of ownership interest** | **Cost** *(Thousand €)* | **Principal activity** |
|---|---|---|---|---|
| HELLENIC ASSOCIATION OF INDEPENDENT POWER COMPANIES | Athens | 16.67% | **10** | Promotion of Electric Power Issues |
| ATHENS AIR PORT FUEL PIPELINE CO. S.A. | Athens | 16% | **927** | Aviation Fueling Systems |

Investments in "HELLENIC ASSOCIATION OF INDEPENDENT POWER COMPANIES" (civil non-profit organization) and "ATHENS AIRPORT FUEL PIPELINE CO. S.A." are stated at cost as significant influence is not exercised on them.

## 14. Shares Available For Sale

As at 31/3/2014 the Group holds 6,373,614 shares of the listed company "ATTICA BANK S.A.", that accounted for € 1,160 thousand.

## 15. Borrowings

| *(In 000's Euros)* | GROUP | | COMPANY | |
|---|---|---|---|---|
| | **31/3/2014** | **31/12/2013** | **31/3/2014** | **31/12/2013** |
| Borrowings | 1,064,208 | 1,050,733 | 758,080 | 733,158 |
| Finance leases | 107 | 112 | 107 | 112 |
| Less: Bond loans expenses * | (2,049) | (2,464) | (1,644) | (1,992) |
| **Total Borrowings** | **1,062,266** | **1,048,381** | **756,543** | **731,278** |

The borrowings are repayable as follows:

| *(In 000's Euros)* | GROUP | | COMPANY | |
|---|---|---|---|---|
| | **31/3/2014** | **31/12/2013** | **31/3/2014** | **31/12/2013** |
| On demand or within one year | 355,173 | 331,189 | 315,765 | 281,754 |
| In the second year | 397,638 | 176,726 | 256,361 | 170,450 |
| From the third to fifth year inclusive | 234,504 | 465,930 | 186,061 | 281,066 |
| After five years | 77,000 | 77,000 | 0 | 0 |
| Less: Bond loans expenses* | (2,049) | (2,464) | (1,644) | (1,992) |
| **Total Borrowings** | **1,062,266** | **1,048,381** | **756,543** | **731,278** |
| Less: Amount payable within 12 months (shown under current liabilities) | 355,173 | 331,189 | 315,765 | 281,754 |
| Amount payable after 12 months | 707,093 | 717,192 | 440,778 | 449,524 |

*The bond loans expenses will be amortized over the number of years remaining to loans maturity.

Analysis of borrowings by currency on 31/3/2014 and 31/12/2013:

| *(In 000's Euros)* | GROUP | | COMPANY | |
|---|---|---|---|---|
| | **31/3/2014** | **31/12/2013** | **31/3/2014** | **31/12/2013** |
| **Loans' currency** | | | | |
| EURO | 949.560 | 935.800 | 643.837 | 618.697 |
| U.S. DOLLARS | 112.706 | 112.581 | 112.706 | 112.581 |
| **Total** | **1.062.266** | **1.048.381** | **756.543** | **731.278** |

## 15. Borrowings (continued)

The Group's management considers that the carrying amount of the Group's borrowings approximates their fair value.
The Group has the following borrowings:

i) "**Motor Oil**" has been granted the following loans:

On 31/3/2011 the Company was granted a bond loan of € 50,000 thousand. The purpose of this loan is the partial re-financing of the existing short term bank loans to long term. The loan is repayable in total by 31/3/2015.

On 9/3/2011 Motor Oil was granted a loan amounting to € 6,618 thousand. The loan will be repaid in semi-annual installments from 9/9/2012 to 9/3/2015. The balance as at 31/3/2014 is € 2,206 thousand.

On 21/4/2011 Motor Oil was granted a bond loan of € 150,000 thousand. The purpose of this loan is the partial re-financing of the existing short term bank loans to long term. It is repayable in semi-annual installments commencing on 3/11/2011 and up to 3/5/2016. The balance of this loan on 31/3/2014 is € 90,000 thousand.

On 30/6/2011 Motor Oil was granted a bond loan of € 50,000 thousand. The purpose of this loan is the partial re-financing of the existing short term bank loans to long term. The loan was repayable in total by 30/6/2015 with a 1 year extension option.

On 10/08/2011 Motor Oil was granted a bond loan up to € 50,000 thousand, payable within 5 years. The purpose of the issuance of this loan is to finance the Company's permanent higher working capital needs, as a result of the increased productivity of the refinery following the addition of the new Crude Distillation Unit. The balance as at 31/3/2014 is € 38,000 thousand.

On 29/11/2012 Motor Oil was granted a loan of € 20,000 thousand. It is repayable in annual installments from 29/11/2013 to 29/11/2015. The balance as at 31/3/2014 is € 16,000 thousand.

On 19/12/2012 Motor Oil was granted a loan of $ 14,000 thousand. The purpose of this loan is the partial re-financing of an existing bond loan that was repaid on 20/12/2012. It is repayable in semi-annual installments commencing on 19/06/2013 and up to 19/12/2015 with an extension option up to 19/12/2016. The balance as at 31/3/2014 is $ 12,320 thousand.

On 20/12/2012 Motor Oil was granted a bond loan of $ 100,000 thousand. The purpose of this loan is the partial re-financing of an existing bond loan that was repaid on 20/12/2012. It is repayable in semi-annual installments commencing on 20/06/2013 and up to 20/12/2015 with an extension option up to 20/12/2016. The balance as at 31/3/2014 is $ 88,000 thousand.

On 31/12/2012 Motor Oil was granted a loan of € 60,000 thousand. The purpose of this loan is the partial re-financing of the existing short term bank loans to long term as well as to finance the Company's permanent higher working capital needs. The loan is repayable in total by 5/1/2016.

On 28/3/2013 Motor Oil was granted a bond loan of € 50,000 thousand. It is repayable in annual installments from 28/3/2014 to 28/3/2016 with a 1 year extension option. The balance as at 31/3/2014 is € 43,000 thousand.

Also on 18/11/2013 the Company was granted a bond loan of € 50,000 thousand. The purpose of this loan is the partial re-financing of the existing short term bank loans. It will be repayable in semi-annual installments commencing on 18/11/2014 and up to 18/11/2016 with a 1+1 years extension option.

On 27/12/2013 the Company reached an agreement for a refinancing of an existing bond loan of € 75,000 thousand. It will be repayable in annual installments that will end up on 07/05/2017, with a 1 year extension option.

Total short-term loans (including short-term part of long-term loans) with duration up to one year amount to € 315.765 thousand.

ii) **"Avin Oil S.A."** has been granted a loan of € 15,000 thousand issued on 12/12/2013. The purpose of this loan is the partial re-financing of the existing short term bank loans to long term. It is repayable in semi-annual installments commencing on 12/12/2014 and up to 12/12/2016 with 1+1 years extension option.

Also on 27/12/2013 Avin reached an agreement for a bond loan of € 110,000 thousand. The purpose of this loan is the partial re-financing of the existing short term bank loans. The duration of this loan is 5 years.

Total short-term loans, (including short-term part of long-term loans) with duration up to one year, amount to € 13,746 thousand.

## 15. Borrowings (continued)

iii) **"OFC Aviation Fuel Services S.A."** has been granted a bond loan of nominal value € 16,400 thousand. It is repayable in quarterly instalments and based on the up-to-date drawdowns and repayments (including short-term part of long-term loan) it amounts to € 7,962 thousand as 31/3/2014. The maturity of this loan is on December 2018.

iv) **"Coral A.E."** has been granted a bond loan initially amounting to € 120,000 thousand, granted on 25/6/2010 which will be repaid in total by 26/6/2015. Also on 30/5/2013 Coral A.E. was granted a bond loan of € 20,000 thousand to refinance respective existing loans. The settlement of this loan is in semi-annual instalments starting 12 months and ending 30 months from the date of issuance. The company's other loans are all short-term, totalling to € 23,000 thousand with duration up to one year.

The interest rate of the above borrowings is LIBOR/EURIBOR+SPREAD

## 16. Share Capital

Share capital as at 31/3/2014 is € 83,088 thousand (31/12/2013: € 83,088 thousand) consists of 110,782,980 registered shares of par value € 0.75 each.

| *(In 000's Euros)* | |
|---|---|
| **Balance as at 1 January 2014** | **83,088** |
| Other Movement | 0 |
| **Balance as at 31 March 2014** | **83,088** |

## 17. Reserves

Reserves of the Group and the Company as at 31/3/2014 are € 51,082 thousand and € 47,964 respectively (31/12/2013: € 51,082 thousand and € 47,964 thousand respectively).

**GROUP**

| *(In 000's Euros)* | **Legal** | **Special** | **Extraordinary** | **Tax-free** | **Total** |
|---|---|---|---|---|---|
| **Balance as at 1 January 2014** | **32,976** | **11,535** | **0** | **6,571** | **51,082** |
| Other Movement | 0 | 0 | 0 | 0 | 0 |
| **Balance as at 31 March 2014** | **32,976** | **11,535** | **0** | **6,571** | **51,082** |

**COMPANY**

| *(In 000's Euros)* | **Legal** | **Special** | **Extraordinary** | **Tax-free** | **Total** |
|---|---|---|---|---|---|
| **Balance as at 1 January 2014** | **30,942** | **11,535** | **0** | **5,487** | **47,964** |
| Other Movement | 0 | 0 | 0 | 0 | 0 |
| **Balance as at 31 March 2014** | **30,942** | **11,535** | **0** | **5,487** | **47,964** |

## 18. Retained Earnings

| *(In 000's Euros)* | GROUP | COMPANY |
|---|---|---|
| **Balance as at 31 December 2013** | **386,265** | **309,948** |
| Profit/(loss) for the period | (8.259) | (7.363) |
| Other comprehensive income for the period | 0 | 0 |
| Total comprehensive income for the period | (8.259) | (7.363) |
| **Balance as at 31 March 2014** | **378,006** | **302,585** |

## 19. Contingent Liabilities / Commitments

There are legal claims by third parties against the Group amounting to approximately € 13.2 million (Company: approximately € 0.1 million).There are also legal claims of the Group against third parties amounting to approximately € 29.7 million (Company: approximately € 0.8 million). No provision has been made as all above cases concern legal claims where the final outcome cannot be currently estimated.

The Company and, consequently, the Group in order to complete its investments and its construction commitments, has entered into relevant contracts with construction companies, the non executed part of which, as at 31/3/2014, amounts to approximately € 1.6 million.

The Group companies have entered into contracts to purchase and sell crude oil and fuels, at current prices in line with the international market effective prices at the time the transaction takes place.

The bank accounts of the subsidiary "OFC AVIATION FUEL SERVICES S.A." are pledged as collateral for its bond loan repayment.

The total amount of letters of guarantee given as security for Group companies' liabilities as at 31/3/2014, amounted to € 111,303 thousand. The respective amount as at 31/12/2013 was € 107,889 thousand.

The total amount of letters of guarantee given as security for the Company's liabilities as at 31/3/2014, amounted to € 12,107 thousand. The respective amount as at 31/12/2013 was € 11,210 thousand.

***Companies with Un-audited Fiscal Years***

| COMPANY | Fiscal Year |
|---|---|
| MOTOR OIL HELLAS S.A. | 2010 |
| MAKREON S.A. | 2010 |
| ERMIS A.E.M.E.E. * | - |
| CORAL GAS A.E.B.E.Y. * | - |
| OFC AVIATION FUEL SERVICES S.A. | 2010 |
| KORINTHOS POWER S.A. | 2010 |
| R.A.P.I. S.A. | 2010 |
| SHELL & MOH AVIATION FUELS A.E. | 2010 |
| CYCLON HELLAS S.A | 2009-2010 |

*The tax audit for fiscal years 2009 and 2010 has been completed based on temporary tax audit reports and there are no material additional taxes expected for those years upon the finalization of the tax audits.

Tax liabilities for the Company for fiscal year 2010 are not yet finalized. A tax audit for the Company for fiscal year 2013 is in progress, by the legal auditors. It is not expected that material liabilities will arise from the audit. We do not expect material liabilities to arise from the tax unaudited fiscal years.

## 20. Related Party Transactions

Transactions between the Company and its subsidiaries have been eliminated on consolidation. Details of transactions between the Company and its subsidiaries and other related parties are set below:

**GROUP**

| *(In 000's Euros)* | **Income** | **Expenses** | **Receivables** | **Payables** |
|---|---|---|---|---|
| Associates | 125,074 | 1,473 | 37,883 | 1,118 |

**COMPANY**

| *(In 000's Euros)* | **Income** | **Expenses** | **Receivables** | **Payables** |
|---|---|---|---|---|
| Subsidiaries | 273,176 | 23,630 | 41,494 | 2,171 |
| Associates | 123,511 | 1,293 | 37,497 | 989 |
| **Total** | **396,687** | **24,923** | **78,991** | **3,160** |

Sales of goods to related parties were made on an arm's length basis.
The amounts outstanding will be settled in cash. An amount of $ 2,500 thousand has been granted by the related party "SEKAVIN S.A." as guarantee.
No provision has been made for doubtful debts in respect of the amounts due from related parties.

## Compensation of key management personnel

The remuneration of directors and other members of key management for the Group for the period 1/1–31/3/2014 and 1/1–31/3/2013 amounted to € 1,205 thousand and € 877 thousand respectively. (Company: 1/1–31/3/2014: € 397 thousand, 1/1–31/3/2013: € 396 thousand)

The remuneration of members of the Board of Directors are proposed and approved by the Annual General Assembly Meeting of the shareholders.

Other short term benefits granted to key management for the Group for the period 1/1–31/3/2014 amounted to € 74 thousand and 1/1–31/3/2013 amounted to € 79 thousand respectively. (Company: 1/1–31/3/2014: € 19 thousand, 1/1–31/3/2013: € 20 thousand)

There are no leaving indemnities paid to key management for the Group and the Company for the period 1/1–31/3/2014 as well as for the comparative last year period.

## Directors' Transactions

There are no other transactions, receivables and/or payables between Group companies and key management personnel.

## 21. Events after the Reporting Period

In May 2014 a new company "Motor Oil Finance plc" was established in London with an initial share capital of GBP 50,000, in which the Company holds 100%. The major activity of the new company is the provision of financial services. Within May 2014 the Group through "Motor Oil Finance plc" issued a bond loan for an amount of EURO 350 million through the offering of five year Senior Notes bearing a fixed rate coupon at 5.125%. The total net proceeds of this issue, excluding commissions and expenses were EURO 344.4 million and will be used for refinancing existing indebtedness and general corporate purposes.
There are no other events that could have a material impact on the Group's and Company's financial structure or operations that have occurred since 31/3/2014 up to the date of issue of these financial statements.