

**J&P – AVAX S.A.**

**Interim Condensed Financial Reporting**

**From January 1<sup>st</sup>, 2014 to March 31<sup>st</sup>, 2014**

**J&P – AVAX S.A.**

*Company's Number in the General Electronic Commercial Registry :913601000  
(former Company's Number in the Register of Societes Anonymes:  
14303/06/B/86/26)*

*16 Amaroussiou-Halandriou str.,*

*151-25, Marousi, Greece*



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The Interim Condensed Financial Statements presented through pages 1 to 40 for the Group and the Parent Company, have been approved by the Board of Directors on 29<sup>th</sup> of May, 2014.

President &  
Executive  
Director

Deputy President  
Chairman &  
Executive Director

Managing Director

Executive  
Director &  
Group CFO

Chief Accountant

CHRISTOS  
JOANNOU  
I.D.No. 889746

KONSTANTINOS  
KOUVARAS  
I.D.No. AI 597426

KONSTANTINOS  
MITZALIS  
I.D.No. Ε547337

ATHENA  
ELIADES  
I.D.No. 550801

GEORGE  
GIANNOPOULOS  
I.D.No. AI 109515

## WEBSITE WHERE THE COMPANIES AND CONSOLIDATED FINANCIAL STATEMENTS ARE AVAILABLE

We hereby certify that this annual financial report was approved by the Board of Directors of «J&P-AVAX S.A.» on May 29<sup>th</sup> 2014 and published by means of submission to the Athens Stock Exchange and the Hellenic Capital Markets Commission, as well as their upload to the corporate website ([www.jp-avax.gr](http://www.jp-avax.gr)). It should be noted that the published condensed financial data and information included in the interim condensed financial accounts are aimed at providing readers with a general overview of the financial stance and the results of the Company and the Group, but do not provide the complete view of the financial condition of the Company and the Group, in accordance with the International Financial Reporting Standards.

**J&P - AVAX S.A.**  
**STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2014**  
**(All amounts in Euros)**

	<u>Group</u>		<u>Company</u>		
	31.03.2014	31.12.2013	31.03.2014	31.12.2013 <i>* Restated</i>	
<b>ASSETS</b>					
<b>Non-current Assets</b>					
Property, Plant and Equipment	2	121.287.052	123.306.744	56.530.939	58.362.474
Investment Property	3	20.640.792	20.622.650	1.271.737	1.271.737
Goodwil		32.958.528	35.958.528	-	-
Intangible assets	4	6.194.825	6.239.398	86.818	70.201
Investments in other companies		259.494.963	241.423.003	180.160.028	184.751.012
Available for sale investments		121.928.637	121.579.244	445.804.064	428.400.195
Other non-current assets		1.146.607	1.190.171	548.958	546.638
Deferred tax assets		9.226.962	9.226.962	9.132.178	9.132.178
<b>Total Non-current Assets</b>		<b>572.878.366</b>	<b>559.546.700</b>	<b>693.534.722</b>	<b>682.534.436</b>
<b>Current Assets</b>					
Inventories		28.293.871	26.924.545	11.281.106	10.132.084
Construction contracts		352.242.363	301.806.403	267.484.000	211.385.000
Available for sale investments		3.776.666	4.635.908	3.776.666	4.635.908
Trade and other receivables	5	272.407.173	295.629.002	216.441.726	221.755.776
Cash and cash equivalents	6	63.308.893	98.174.551	45.661.889	78.363.589
<b>Total Current Assets</b>		<b>720.028.966</b>	<b>727.170.409</b>	<b>544.645.387</b>	<b>526.272.358</b>
<b>Total Assets</b>		<b>1.292.907.332</b>	<b>1.286.717.110</b>	<b>1.238.180.109</b>	<b>1.208.806.794</b>
<b>EQUITY AND LIABILITIES</b>					
Share capital	11	45.039.813	45.039.813	45.039.813	45.039.813
Share premium account	11	146.676.671	146.676.671	146.676.671	146.676.671
Revaluation reserves		7.434.632	7.237.312	2.471.792	2.474.215
Other reserves		22.079.029	22.079.029	18.739.356	18.739.357
Reserves for financial instruments available for sales		29.995.761	29.995.761	178.323.736	178.323.736
Cash flow hedging reserve		(73.350)	(73.350)	-	-
Translation exchange differences		3.937.614	5.026.219	3.703.867	3.725.961
Retained earnings		(17.829.206)	(22.044.770)	(39.245.103)	(46.620.467)
<b>Equity attributable to equity holders of the parent (a)</b>		<b>237.260.963</b>	<b>233.936.685</b>	<b>355.710.133</b>	<b>348.359.286</b>
Non-controlling interest (b)		4.071.621	4.636.783	-	-
<b>Total Equity (c)=(a) + (b)</b>		<b>241.332.584</b>	<b>238.573.468</b>	<b>355.710.133</b>	<b>348.359.286</b>
<b>Non-Current Liabilities</b>					
Bank Loans	9	294.957.840	277.099.966	278.682.116	259.570.833
Derivative financial instruments		1.777.609	1.621.922	-	-
Deferred tax liabilities		38.496.426	38.324.879	68.137.123	69.142.250
Provisions for retirement benefits		7.093.454	7.075.275	2.867.022	2.987.640
Other long-term provisions	10	49.484.366	55.450.149	32.073.573	36.302.466
<b>Total Non-Current Liabilities</b>		<b>391.809.694</b>	<b>379.572.191</b>	<b>381.759.833</b>	<b>368.003.188</b>
<b>Current Liabilities</b>					
Trade and other creditors	7	327.424.018	326.815.351	248.543.431	233.504.132
Income and other tax liabilities		8.441.302	15.273.368	3.872.871	9.732.188
Bank overdrafts and loans	8	323.899.734	326.482.732	248.293.841	249.208.000
<b>Total Current Liabilities</b>		<b>659.765.054</b>	<b>668.571.451</b>	<b>500.710.144</b>	<b>492.444.319</b>
<b>Total Liabilities (d)</b>		<b>1.051.574.748</b>	<b>1.048.143.642</b>	<b>882.469.977</b>	<b>860.447.508</b>
<b>Total Equity and Liabilities (c) + (d)</b>		<b>1.292.907.332</b>	<b>1.286.717.110</b>	<b>1.238.180.109</b>	<b>1.208.806.794</b>

*\* Amounts regarding financial year ending 31/12/2013 have been restated due to adoption of IFRS 11 "Joint Arrangements".*

*The following notes are integral part of the Financial Statements.*

**J&P - AVAX S.A.**  
**STATEMENT OF INCOME**  
**FOR THE JANUARY 1st, 2014 TO MARCH 31st, 2014 PERIOD**  
**(All amounts in Euros except per shares' number)**

	<u>Group</u>		<u>Company</u>	
	<u>1.1-31.03.2014</u>	<u>1.1-31.03.2013</u>	<u>1.1-31.03.2014</u>	<u>1.1-31.03.2013</u> <i>* Restated</i>
Turnover	120.006.757	96.908.621	85.254.797	52.130.990
Cost of sales	<u>(94.640.768)</u>	<u>(79.156.238)</u>	<u>(60.022.510)</u>	<u>(39.818.823)</u>
<b>Gross profit</b>	<b>25.365.989</b>	<b>17.752.382</b>	<b>25.232.287</b>	<b>12.312.167</b>
Other net operating income/(expenses)	1.632.331	(4.905.866)	1.478.462	(1.967.579)
Impairment of investments/debtors	(9.097.557)	-	(11.097.557)	-
Administrative expenses	(5.948.670)	(7.252.421)	(3.962.009)	(4.522.988)
Selling & Marketing expenses	(1.917.794)	(909.419)	(1.396.063)	(494.107)
Income/(Losses) from Investments in Associates	<u>3.533.731</u>	<u>5.720.049</u>	<u>5.703.715</u>	<u>-</u>
<b>Profit before tax, financial and investment results</b>	<b>13.568.031</b>	<b>10.404.726</b>	<b>15.958.834</b>	<b>5.327.493</b>
Net financial cost	<u>(9.888.345)</u>	<u>(8.083.119)</u>	<u>(7.807.888)</u>	<u>(6.776.877)</u>
<b>Profit/ (Loss) before tax</b>	<b>3.679.686</b>	<b>2.321.607</b>	<b>8.150.946</b>	<b>(1.449.384)</b>
Tax	<u>284.115</u>	<u>(1.156.927)</u>	<u>(775.581)</u>	<u>1.267.494</u>
<b>Profit/ (Loss) after tax</b>	<b><u>3.963.801</u></b>	<b><u>1.164.680</u></b>	<b><u>7.375.365</u></b>	<b><u>(181.890)</u></b>
<b>Attributable to:</b>				
Equity shareholders	4.402.152	2.115.116	7.375.365	(181.890)
Non-controlling interests	<u>(438.351)</u>	<u>(950.437)</u>	<u>-</u>	<u>-</u>
	<b>3.963.801</b>	<b>1.164.680</b>	<b>7.375.365</b>	<b>(181.890)</b>
<b>- Basic Earnings per share (in Euros)</b>	<b><u>0,0567</u></b>	<b><u>0,0272</u></b>	<b><u>0,0950</u></b>	<b><u>(0,0023)</u></b>
<b>Weighted average of shares</b>	<b><u>77.654.850</u></b>	<b><u>77.654.850</u></b>	<b><u>77.654.850</u></b>	<b><u>77.654.850</u></b>
<b>Profit before tax, financial and investments results and depreciation</b>	<b>21.800.373</b>	<b>15.051.082</b>	<b>23.981.533</b>	<b>7.394.750</b>

*\* Amounts regarding reporting period ending 31/03/2013 have been restated due to adoption of IFRS 11 "Joint Arrangements".*

*The following notes are integral part of the Financial Statements*

**J&P - AVAX S.A.**  
**STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE FISCAL YEAR FROM JANUARY 1st, 2014 TO 31st MARCH 2014**  
**(All Amounts in Euros)**

	<u>GROUP</u>		<u>COMPANY</u>	
	<u>1.1-31.03.2014</u>	<u>1.1-31.03.2013</u>	<u>1.1-31.03.2014</u>	<u>1.1-31.03.2013</u>
				<i>* Restated</i>
<b>Profit/ (Loss) for the Period</b>	<b>3.963.801</b>	<b>1.164.680</b>	<b>7.375.365</b>	<b>(181.890)</b>
<b>Other Comprehensive Income</b>				
Exchange Differences on translating foreign operations	(1.088.052)	5.770.711	(22.094)	3.557.629
Cash flow hedges	-	4.025.370	-	-
Revalutaion reserves for other assets	266.648	(2.116.205)	(3.275)	(469.326)
Reserves for financial instruments available for sale	(69.329)	(5.080.787)	852	(20.821.559)
Tax for other comprehensive income	-	824.622	-	5.535.630
<b>Total other comprehensive income</b>	<b><u>(890.732)</u></b>	<b><u>3.423.710</u></b>	<b><u>(24.518)</u></b>	<b><u>(12.197.626)</u></b>
<b>Total comprehensive Income</b>	<b><u>3.073.068</u></b>	<b><u>4.588.390</u></b>	<b><u>7.350.847</u></b>	<b><u>(12.379.516)</u></b>
<b>Total comprehensive Income attributable to:</b>				
Equity shareholders	3.510.867	5.538.572	7.350.847	(12.379.516)
Non-controlling interests	(437.798)	(950.183)	-	-
	<b><u>3.073.068</u></b>	<b><u>4.588.390</u></b>	<b><u>7.350.847</u></b>	<b><u>(12.379.516)</u></b>

*\* Amounts regarding reporting period ending 31/03/2013 have been restated due to adoption of IFRS 11 "Joint Arrangements".*

*The following notes are integral part of the Financial Statements.*

**J&P - AVAX S.A.**  
**CASH FLOW STATEMENT AS AT MARCH 31, 2014**  
**(All amounts in Euros)**

	Group		Company	
	1.1-31.03.2014	1.1-31.03.2013	1.1-31.03.2014	1.1-31.03.2013 <i>* Restated</i>
<b>Operating Activities</b>				
<b>Profit before tax</b>	<b>3.679.686</b>	<b>2.321.607</b>	<b>8.150.946</b>	<b>(1.449.384)</b>
<b>Adjustments for:</b>				
Depreciation	4.113.331	4.646.356	1.903.687	2.067.257
Provisions	4.996.725	3.613.349	4.857.927	884.852
Interest income	(282.655)	(174.779)	(257.366)	(148.993)
Interest expense	10.015.312	8.289.193	8.065.254	6.925.870
Goodwill impairment loss	4.119.012		6.119.012	-
Losses from financial instruments	155.687	(31.295)	-	-
Investment (income) / loss	(3.714.000)	(5.687.622)	(5.703.715)	0
Exchange rate differences	(52.973)	49.850	(52.973)	(59.546)
<b>Change in working capital</b>				
(Increase)/decrease in inventories	(1.369.327)	1.647.682	(1.149.021)	766.469
(Increase)/decrease in trade and other receivables	(37.077.112)	(35.834.019)	(46.827.164)	5.263.298
Increase/(decrease) in payables	(8.671.141)	6.197.996	(8.544.609)	(27.380.621)
Interest paid	(3.843.075)	(8.739.193)	(1.893.016)	(6.675.184)
Income taxes paid	(273.403)	(1.750.804)	(85.559)	(903.927)
<b>Cash Flow from Operating Activities (a)</b>	<b><u>(28.203.933)</u></b>	<b><u>(25.451.678)</u></b>	<b><u>(35.416.598)</u></b>	<b><u>(20.709.909)</u></b>
<b>Investing Activities</b>				
Purchase of tangible and intangible assets	(2.533.980)	(5.221.802)	(859.676)	(4.348.459)
Proceeds from disposal of tangible and intangible assets	800.931	806.948	788.292	346.080
(Acquisition)/ disposal of, associates, JVs and other investments	(20.483.579)	676.357	(15.665.579)	(501.306)
Interest received	282.655	174.779	257.366	148.993
<b>Cash Flow from Investing Activities (b)</b>	<b><u>(21.933.974)</u></b>	<b><u>(3.563.718)</u></b>	<b><u>(15.479.598)</u></b>	<b><u>(4.354.692)</u></b>
<b>Cash Flow from Financing Activities</b>				
Proceeds from loans	15.274.877	8.160.433	18.197.124	13.230.412
Dividends paid	(2.628)	(8.607)	(2.628)	(8.607)
<b>Cash Flow from Financing Activities (c)</b>	<b><u>15.272.249</u></b>	<b><u>8.151.826</u></b>	<b><u>18.194.496</u></b>	<b><u>13.221.806</u></b>
<b>Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)</b>	<b><u>(34.865.658)</u></b>	<b><u>(20.863.571)</u></b>	<b><u>(32.701.700)</u></b>	<b><u>(11.842.795)</u></b>
Cash and cash equivalents at the period	98.174.551	62.222.289	78.363.589	37.802.484
<b>Cash and cash equivalents at the end of the period</b>	<b><u><u>63.308.893</u></u></b>	<b><u><u>41.358.719</u></u></b>	<b><u><u>45.661.889</u></u></b>	<b><u><u>25.959.689</u></u></b>

*\* Amounts regarding reporting period ending 31/03/2013 have been restated due to adoption of IFRS 11 "Joint Arrangements".*

*The following notes are integral part of the Financial Statements*

**J&P - AVAX S.A.**  
**ANNUAL STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY**  
**FOR THE JANUARY 1st, 2012 TO MARCH 31st 2013 PERIOD**  
**(All Amounts in Euros)**

**GROUP**

	Share Capital	Share Premium	Revaluation Reserves	Reserves for financial instruments available for sales	Cash flow hedging reserve	Reserves	Translation exchange differences	Retained earnings	Share Capital & Reserves	Non-Controlling Interests	Total Equity
<b>Changes in Total Equity</b>											
<b>Balance 31.12.2012</b>	45.039.813	146.676.671	16.038.352	47.037.637	(33.211.539)	23.113.355	4.552.173	48.131.887	297.378.347	10.053.783	307.432.131
<i>Adjustment according to IAS 19</i>	-	-	-	-	-	(843.137)	-	-	(843.137)	-	(843.137)
<b>Balance 31.12.2012 revised</b>	45.039.813	146.676.671	16.038.352	47.037.637	(33.211.539)	22.270.218	4.552.173	48.131.887	296.535.210	10.053.783	306.588.994
Net profit for the period	-	-	-	-	-	-	-	2.115.116	2.115.116	(950.437)	1.164.680
<b>Other comprehensive income</b>	-	-	(1.565.992)	(3.759.783)	2.978.774	-	5.770.457	-	3.423.457	254	3.423.710
<b>Total comprehensive income for the period</b>	-	-	(1.565.992)	(3.759.783)	2.978.774	-	5.770.457	2.115.116	5.538.573	(950.183)	4.588.390
Other movements	-	-	-	-	-	26.551	-	-	26.551	-	26.551
Addition of non-controlling interests	-	-	-	-	-	-	-	-	-	-	-
<b>Balance 31.03.2013 revised</b>	45.039.813	146.676.671	14.472.360	43.277.854	(30.232.765)	22.296.769	10.322.630	50.247.003	302.100.335	9.103.600	311.203.935
<b>Balance 31.12.2013</b>	45.039.813	146.676.671	7.237.312	29.995.761	(73.350)	22.079.029	5.026.219	(22.044.770)	233.936.685	4.636.783	238.573.468
Net profit for the period	-	-	-	-	-	-	-	4.402.152	4.402.152	(438.351)	3.963.801
<b>Other income for the period</b>	-	-	197.320	-	-	-	(1.088.605)	-	(891.286)	553	(890.733)
<b>Total comprehensive income for the period</b>	-	-	197.320	-	-	-	(1.088.605)	4.402.152	3.510.867	(437.798)	3.073.068
Other movements	-	-	-	-	-	-	-	-	-	-	-
Addition of non-controlling interests	-	-	-	-	-	-	-	(186.589)	(186.589)	(127.364)	(313.953)
<b>Balance 31.03.2014</b>	45.039.813	146.676.671	7.434.632	29.995.761	(73.350)	22.079.029	3.937.614	(17.829.206)	237.260.963	4.071.621	241.332.584

**COMPANY**

	Share Capital	Share Premium	Revaluation Reserves	Reserves for financial instruments available for sales	Cash flow hedging reserve	Reserves	Translation exchange differences	Retained earnings	Share Capital & Reserves	Non-Controlling Interests	Total Equity
<b>Changes in Total Equity</b>											
<b>Balance 31.12.2012</b>	45.039.813	146.676.671	4.630.676	205.439.374	-	19.592.071	3.468.217	(3.535.121)	421.311.701	-	421.311.701
<i>Adjustment according to IAS 19</i>	-	-	-	-	-	(1.010.366)	-	-	(1.010.366)	-	(1.010.366)
<b>Balance 31.12.2012 revised</b>	45.039.813	146.676.671	4.630.676	205.439.374	-	18.581.705	3.468.217	(3.535.121)	420.301.335	-	420.301.335
Profit for the period	-	-	-	-	-	-	-	(181.890)	(181.890)	-	(181.890)
<b>Other comprehensive income</b>	-	-	(347.301)	(15.407.953)	-	-	3.557.629	-	(12.197.626)	-	(12.197.626)
<b>Total comprehensive income for the period</b>	-	-	(347.301)	(15.407.953)	-	-	3.557.629	(181.890)	(12.379.516)	-	(12.379.516)
Other movements	-	-	-	-	-	291.167	-	-	291.167	-	291.167
<b>Balance 31.03.2013 revised</b>	45.039.813	146.676.671	4.283.375	190.031.421	-	18.872.872	7.025.845	(3.717.011)	408.212.986	-	408.212.986
<b>Balance 31.12.2013</b>	45.039.813	146.676.671	2.474.215	178.323.736	-	18.739.357	3.725.961	(46.620.467)	348.359.286	-	348.359.286
Net profit for the period	-	-	-	-	-	-	-	7.375.365	7.375.365	-	7.375.365
<b>Other income for the period</b>	-	-	(2.424)	-	-	-	(22.094)	-	(24.518)	-	(24.518)
<b>Total comprehensive income for the period</b>	-	-	(2.424)	-	-	-	(22.094)	7.375.365	7.350.847	-	7.350.847
Other movements	-	-	-	-	-	-	-	-	-	-	-
<b>Balance 31.03.2014</b>	45.039.813	146.676.671	2.471.792	178.323.736	-	18.739.356	3.703.867	(39.245.103)	355.710.133	-	355.710.133

*Amounts regarding financial year ending 31/12/2013 have been restated due to adoption of IFRS 11 "Joint Arrangements".  
Amounts regarding reporting period 01/01/ - 31/03/2013 have been restated due to adoption of IFRS 19 "Employee Benefits".*

*The following notes are integral part of the Financial Statements.*



## Notes and accounting policies

### A. ABOUT THE COMPANY

#### A.1 General Information about the Company and the Group

J&P-AVAX S.A. was listed on the Athens Stock Exchange's Main Market in 1994 (then incorporated as AVAX S.A.) and is based in Marousi, in the Attica prefecture. It boasts substantial expertise spanning the entire spectrum of construction activities (infrastructure projects, civil engineering, BOTs, precast works, real estate etc) both in Greece and abroad.

In 2002, former AVAX S.A. merged with its subsidiaries J&P (Hellas) S.A. and ETEK S.A. and was renamed into J&P-AVAX S.A, whereas another 100% subsidiary unit, namely ETETH S.A., merged with its own subsidiary AIXMI S.A. The new business entities which evolved out of these mergers made use of Law 2940/2001 on contractors' certification for public works. The Group's leading company J&P-AVAX S.A. was awarded a 7<sup>th</sup>-class public works certificate, which is the highest class available, whereas ETETH S.A. acquired a 6<sup>th</sup>-class certificate and PROET S.A. entered the new public works certification registry with a 3<sup>rd</sup>-class certificate, which was upgraded to 4<sup>th</sup>-class towards the end of 2005. In the year 2007 J&P Avax SA acquired the subsidiary Athena SA.

#### A.2 Activities

Group strategy is structured around four main pillars:

- **Concessions**
  - Intense presence in concession project tenders, to maintain a substantial backlog of projects and secure long-term revenue streams
  - Strengthening the project finance business unit and expanding our network of specialized external business partners (design consultants, financial and insurance advisors, legal firms) to enhance the Group's effectiveness in bidding for concession projects and maximize the return from their operation by means of financial risk management
- **Business Activities**
  - Development along the lines of major international construction groups, diversifying revenue through expansion into related business areas, eg environmental projects, facility maintenance & management, waste management, maintenance of large infrastructure projects, and management of large facilities constructed towards the Athens 2004 Olympic Games
  - Pursuit of synergies of various business activities on Group level
- **Real Estate**
  - Selective investment in quality projects offering high aesthetics and status, focused mainly on the residential and vacation housing sectors, as well as in select commercial and real estate projects
  - Advisory services and development of new markets and products, such as retirement villages
- **Other Activities**
  - Participation in BOT infrastructure projects for the reconstruction of neighboring counties and regions (Eastern & SE Europe, Middle East, North Africa) in collaboration with J&P Overseas and other international partners with long local presence and expertise
  - Promotion of the use of precast technology





## B. FINANCIAL REPORTING STANDARDS

J&P-AVAX S.A.'s consolidated accounts for the period running from January 1<sup>st</sup>, 2014 to March 31<sup>st</sup>, 2014 are prepared in accordance with the 'historic cost' principle, inclusive of adjustments in various items on both sides of the balance sheet, as well as on the 'going-concern' principle and conform to the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the interpretations issued by IASB's International Financial Reporting Interpretation Committee (IFRIC) which have been adopted by the European Union.

IASB has issued a series of standards referred to as «IFRS Stable Platform 2005». The Group applies the IFRS Stable Platform 2005 since January 1, 2005 which includes the following standards:

I.A.S. 1	Presentation of Financial Statements
I.A.S. 2	Inventories
I.A.S. 7	Cash Flow Statements
I.A.S. 8	Accounting Policies, Changes in Accounting Estimates and Errors
I.A.S. 10	Events after the Balance Sheet Day
I.A.S. 11	Construction Contracts
I.A.S. 12	Income Taxes
I.A.S. 16	Property, Plant and Equipment
I.A.S. 17	Leases
I.A.S. 18	Revenue
I.A.S. 19	Employee Benefits
I.A.S. 20	Accounting for Government Grants and Disclosure of Government Assistance
I.A.S. 21	The Effects of Changes in Foreign Exchange Rates
I.A.S. 23	Borrowing Costs
I.A.S. 24	Related Party Disclosures
I.A.S. 26	Accounting and Reporting by Retirement Benefit Plans
I.A.S. 27	Consolidated and Separate Financial Statements
I.A.S. 28	Investments in Associates
I.A.S. 31	Interests in Joint Ventures
I.A.S. 32	Financial Instruments: Disclosure and Presentation
I.A.S. 33	Earnings per Share
I.A.S. 34	Interim Financial Reporting
I.A.S. 36	Impairment of Assets
I.A.S. 37	Provisions, Contingent Liabilities and Contingent Assets
I.A.S. 38	Intangible Assets
I.A.S. 39	Financial Instruments: Recognition and Measurement
I.A.S. 40	Investment Property
I.F.R.S. 1	First-Time Adoption of International Financial Reporting Standards
I.F.R.S. 3	Business Combinations
I.F.R.S. 5	Non-Current Assets Held for Sale and Discontinued Operations
I.F.R.S. 7	Financial Instruments: Disclosures
I.F.R.S. 8	Operating segments
I.F.R.S.11	Joint Arrangements

The policies referred to hereafter are applied consistently to all time periods covered in the accounts.

Preparing Financial Statements under IFRS requires the use of estimates and opinions while applying Company accounting methods. Any important assumptions made by Company management in applying those accounting methods have been noted when deemed necessary.



## C. BASIC ACCOUNTING PRINCIPLES

The Group consistently applies the following accounting principles in preparing the attached Financial Statements:

### C.1. Business Combinations (I.F.R.S. 3)

**Investments in Subsidiaries:** All companies managed and controlled, either directly or indirectly, by another company (parent) through ownership of a majority share in the voting rights of the company in which the investment has been made. Subsidiaries are fully consolidated (full consolidation) with the purchase method starting on the date on which their control is assumed, and are excluded from consolidation as soon as their control is relinquished.

Acquisitions of subsidiaries by the Group are entered according to the purchase method. Subsidiary acquisition cost is the fair value of all assets transferred, of all shares issued and all liabilities at the acquisition date, plus any costs directly related to the transaction. The specific assets, liabilities and contingent liabilities acquired through a business combination are accounted for at their fair values irrespective of the percentage of participation. The acquisition cost in excess of the fair value of the acquired net assets is entered as goodwill. Should the total acquisition cost fall short of the fair value of the acquired net assets, the difference is directly entered in the Income Statement.

Intragroup sales, balances and un-realised profits from transactions among Group companies are omitted. Losses among Group companies (un-realised on a Group level) are also eliminated, except when the transaction provides evidence of impairment of the transferred asset. The accounting principles of subsidiaries have been amended for uniformity purposes relative to those adopted by the Group.

At the Company's balance sheet, investment in subsidiaries is stated at cost less loss from impairment, if any. IAS 36 Impairment of Assets requires an impairment test if there is any indication that an asset is impaired.

**Investments in Associates:** All companies which the Group may influence significantly but do not qualify for subsidiary or Joint Venture status. The Group's assumptions call for ownership between 20% and 50% of a company's voting rights to have significant influence on it. Investments in associates are initially entered in the Company's books at cost and subsequently consolidated using the equity method.

The Group's share into the profit or loss of associates following the acquisition is recognised into the Income Statement, whereas the share into changes in capital reserves following the acquisition is recognised into the reserves. Accumulated changes affect the book value of investments in associates. When the Group's participation into the financial loss of an associate is equal to or exceeds its participation in the associate, inclusive of provisions for bad debts, the Group does not recognise any further losses, except when covering liabilities or making payments on behalf of the associate, or taking other actions as part of its shareholder relationship.

Unrealised profits from transactions between the Group and its associates are omitted according to the participation of the group into those associates. Unrealised gains are omitted, unless the transactions suggest impairment of the transferred assets. Accounting principles of associates have been amended for uniformity purposes relative to those adopted by the Group.

Intragroup balances and transactions, along with Group profits arising from intragroup transactions which have yet to be concluded on a Group level, are eliminated in the consolidated Financial Statements.

### Joint Arrangements IFRS 11.

IFRS 11 replaces IAS 31. The objective of the IFRS is to establish principles for financial reporting by entities that have an interest in arrangements that are controlled jointly (ie joint arrangements). The IFRS requires a party to a joint arrangement to determine the type of joint arrangement in which it is involved by assessing its rights and obligations arising from the arrangement.



The IFRS defines joint control as the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities (ie activities that significantly affect the returns of the arrangement) require the unanimous consent of the parties sharing control.

The IFRS classifies joint arrangements into two types—joint operations and joint ventures. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (ie joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (ie joint venturers) have rights to the net assets of the arrangement.

An entity determines the type of joint arrangement in which it is involved by considering its rights and obligations. An entity assesses its rights and obligations by considering the structure and legal form of the arrangement, the contractual terms agreed to by the parties to the arrangement and, when relevant, other facts and circumstances.

The IFRS requires to recognize and to account for a joint arrangement using similar to IAS 31 proportionate consolidation – the party's share of assets, liabilities, income and expenses of a jointly controlled entity was combined line-by-line with similar items in the companies' financial statements.

**Group Structure:** J&P-AVAX Group fully consolidates the following subsidiaries:

Company	% of J&P-AVAX's SA participation	Fiscal Years not tax audited
J&P-AVAX S.A., Athens	Parent	2010 & 2013
ETETH S.A., Salonica	100%	2010 & 2013
ELVIE X Ltd, Ioannina	60%	2010-2013
PROET S.A., Athens	100%	2010 & 2013
J&P DEVELOPMENT S.A., Athens	100%	2010 & 2013
TASK J&P-AVAX S.A., Athens	100%	2010 & 2013
S.C."ISTRIA DEVELOPMENTS" S.R., Romania	98%	2005-2013
CONCURRENT REAL INVESTMENTS SRL, Romania	95%	2005-2013
SC BUPRA DEVELOPMENT SRL, Romania	99,93%	2005-2013
SOPRA AD, Bulgaria	99,99%	2005-2013
J&P-AVAX IKTEO S.A., Athens	94%	2010 & 2013
SC FAETHON DEVELOPMENTS SRL, Romania	100%	2006-2013
ATHENA SA, Athens	89,48%	2013
E-CONSTRUCTION S.A., Athens	100%	2010 & 2013
MONDO TRAVEL (ex.TERRA FIRMA S.A.), Athens	99,999%	2010 & 2013
J&P AVAX CONCESSIONS S.A. (ex. EVIA REAL ESTATE), Athens	99,967%	2008-2010 & 2013
ATHENS MARINA S.A., Athens	78,2553%	2009-2010 & 2013
J&P AVAX POLSKA, Poland	100%	2009-2013
JPA TRIKALA S.A., Athens	100%	2010 & 2013
JPA KORINTH S.A., Athens	100%	2010 & 2013

For the fiscal year 2013, the Company and its subsidiaries that are tax audited in Greece, subject to tax auditing from an auditor in accordance with paragraph 5 of article 82 of Law 2238/1994. The tax audit on fiscal year 2013 is in progress and the relevant tax certificate will be issued following the publication of the financial accounts for 2013. We estimate that any additional tax liabilities which may arise until the completion of the tax audit, will not have a material effect on the financial accounts.



For fiscal years 2011 and 2012, the Company and its subsidiaries subject to tax auditing from an auditor in accordance with paragraph 5 of article 82 of Law 2238/1994, have received a "Tax Compliance Report" with an unqualified opinion. Tax auditing of fiscal years 2011 and 2012 will be deemed finalized 18 months following the submission of the Tax Compliance Certificate to the Finance Ministry.

Most of Group's J/V's have taken advantage of the final closure of tax liabilities procedure (according to L.3888/2010) and settled their unaudited fiscal year up to 2009.

Furthermore, in the consolidated financial statements of J&P Avax SA the following subsidiaries of Athena SA are included using the fully consolidation method:

Company	% of Athena's SA participation	Fiscal Years not tax audited
ATHENA LIBYA COMPANY, Libya	65%	-
ATHENA CONCESSIONS S.A., Athens	99%	2005-2010 & 2013
ARCAT SA, Egaleo Attiki	-	2010
ERGONET SA, Athens	51%	2010 & 2013
ATHENA ROMANIA SRL, Romania	100%	-

The Group consolidates the following associates using the equity method:

5N S.A., Athens	45,00%
ATHENS CAR PARKS S.A., Athens	20,17%
ATTICA DIODIA S.A., Athens	30,84%
ATTIKI ODOS S.A., Athens	30,83%
POLISPARK S.A., Athens	25,04%
3G S.A., Athens	50,00%
STACY INVESTMENTS Sp.zo.o. Warsaw Poland	50,00%
CAR PARK N.SMIRNI S.A., Athens	20,00%
LEISURE PARKS S.A.(KANOE-KAYAK), Athens	29,70%
LEISURE PARKS OPERATIONS, Athens	25,00%
CYCLADES ENERGY CENTER S.A., Athens	45,00%
SC ORIOL REAL ESTATE SRL, Romania	50,00%
SALONICA PARK S.A., Athens	24,70%
AEGEAN MOTORWAY S.A., Larissa	21,25%
GEFYRA OPERATION S.A., Athens	21,55%
GEFYRA S.A., Athens	20,53%
PIRAEUS ST.NICOLAS CAR PARK S.A., Athens	45,00%
MARINA LEMESSOU S.A., Lemessos	33,50%
METROPOLITAN ATHENS PARK S.A., Athens	22,91%
VOLTERRA S.A. (ex.ARGESTIS S.A.), Athens	50,00%
STARWARE ENTERPRISES LTD, Cyprus	50,00%
ELIX S.A., Athens	32,14%



Furthermore, in the consolidated financial statements of J&P Avax SA the following associates of Athena SA are included using the equity method:

Company	% of Athena's SA participation
LEFKADAS MARINE PORT SA, Greece	26,64%
VAKON SA, Greece	25,00%
VIOENERGEIA S.A., Greece	45,00%
ATHENA MICHANIKI OE, Greece	50,00%
ATHENA EMIRATES LLC, United Arab Emirates	49,00%

SC ECO S.A., has been written off in total in the financial statements of ATHENA SA in previous period. During the current period, "ATHENA MICHANIKI OE" was liquidated due to completion of the purpose it was established for.

The following are the joint arrangements in which either the parent company or its subsidiaries participate and which are consolidated proportionately:

Company, Head Office	% of participation
1. J/V J&P – AVAX S.A. – ETETH S.A., Athens (SMAEK)	100.00%
2. J/V J&P – AVAX S.A. – ETETH S.A., Athens (Suburban Railway)	100.00%
3. J/V J&P-AVAX S.A. – "J/V IMPREGILO SpA –J&P-AVAX S.A.- EMPEDOS S.A.", Athens	66.50%
4. J/V AKTOR S.A. – J&P – AVAX S.A. – ALTE S.A. – ATTIKAT S.A. - ETETH S.A. – PANTECHNIKI S.A. – EMPEDOS S.A., Athens	30.84%
5. J/V J&P-AVAXS.A. – EKTER A.E – KORONIS S.A., Athens	36.00%
6. J/V J&P-AVAX S.A.- VIOTER S.A., Athens	50.00%
7. J/V J&P AVAX S.A. – INTL TAPESTRY CENTRE, Athens	99.90%
8. J/V ETETH S.A. – J&P-AVAX S.A. – TERNA S.A. – PANTECHNIKI S.A., Athens	47.00%
9. J/V TOMES S.A. – ETETH S.A., Chania	50.00%
10. J/V J&P – AND J&P – AVAX GERMASOGEIA, Cyprus	75.00%
11. J/V AKTOR A.T.E – AEGEK S.A. – J&P-AVAX S.A. – SELI S.p.A, Athens	20.00%
12. J/V J&P AVAX S.A – J&P Ltd, Cyprus	75.00%
13. J/V "J/V AKTOR SA – DOMOTEXNIKH S.A. THEMELIODOMI S.A." – TERNA S.A – ETETH S.A., Salonica	25.00%
14. J/V J&P AVAX S.A. – FCC CONSTRUCCION S.A, Athens	49.99%
15. J/V ETETH SA – GANTZOULAS SA – VIOTER SA, Athens	40.00%
16. J/V APION KLEOS (ELEFSINA-PATRA), Elefsina	17.00%
17. J/V J&P AVAX SA – EKTER SA, Athens	50.00%
18. J/V CONSTRUCTION MALIAKOS – KLEIDI, Larissa	15.70%
19. J/V MAINTENANCE ATT.ODOS, Athens	30.84%
20. J/V SUBURBAN RAILWAY, SKA PIRAEUS, PHASE B', Athens	33.33%
21. J/V QUEEN ALIA AIRPORT, Jordan	50.00%
22. J/V J&P AVAX –ATHENA(Limassol), Cyprus	60.00%
23. J/V J&P – EDRACO – SINTEHNIKI (OTE BUILDINGS), Patra	50.00%
24. J/V ERGOTEM ATEVE – KASTOR S.A. – ETETH S.A., Athens	15.00%



25.	J/V J&P-AVAX – HOCHTIEF FAC.MAN.HELLAS, Athens	50,00%
26.	J/V AKTOR – J&P-AVAX OTE NETWORKS, Athens	50,00%
27.	J/V J&P-AVAX – ATHINA SA (FA-275), Athens	65,00%
28.	J/V AKTOR – J&P-AVAX – INTRAKAT (Road Line Tripoli-Kalamata-Moreas), Athens	15,00%
29.	J/V AKTOR – J&P-AVAX, Athens (Maintenance of National Natural Gas Network)	50,00%
30.	J/V AKTOR – J&P-AVAX, Athens (Attica Natural Gas Network)	50,00%
31.	J/V AKTOR – J&P-AVAX, Athens (Technical Support of Public Natural Gas Co)	50,00%
32.	J/V J&P-AVAX – GHELLA SpA, Piraeus	60,00%
33.	J/V AKTOR SA – J&P-AVAX SA., Athens (New Maintenance of Attiki Odos)	34,22%
34.	J/V AKTOR SA – J&P-AVAX SA., Achaia (Panagopoula)	43,33%

Following are the joint arrangements in which ATHENA SA and its subsidiaries participate and which are consolidated proportionately:

	Company	HEAD OFFICE	% of Athena's SA participation
35.	J/V ATHENA - SNAMPROGETTI	Athens	100.00%
36.	J/V ATHENA - KONSTADINIDIS	Athens	50.00%
37.	J/V ATHENA - FCC	Athens	50.00%
38.	J/V ATHENA - BARESEL – ATTIKAT	Athens	34.00%
39.	J/V ATHENA - LAND & MARINE	Athens	46.88%
40.	J/V ATHENA – ERGOASFALTIKI	Larissa	50.00%
41.	J/V ATH-THEM.-EL.TECH.-KON.-TSABRAS	Athens	25.00%
42.	J/V ATH-EL.TECH.-THEM-PASS.-PERIBALLON	Thessaloniki	28.00%
43.	J/V ATH.-THEM.-EL.TECH. - KTIPIO BITIOFOR	Athens	33.33%
44.	J/V PLATAMONA	Athens	19.60%
45.	J/V ATHENA – PROODEFTIKI (CORABIA)	Athens	60.00%
46.	J/V AKTOR - ATHENA - EBEDOS (IBC)	Athens	26.00%
47.	J/V BIOTER – ATHENA	Athens	50.00%
48.	J/V GEFIRA	Athens	7.74%
49.	J/V ATHENA - THEM. - ATTIKAT (ERMIS)	Athens	33.33%
50.	J/V THEM.-EL.TECHN.-ATHENA -PASS-GIOVANI	Athens	26.67%
51.	J/V AKTOR - THEM/DOMI - ATHENA (A403)	Athens	33.33%
52.	J/V THEM/MI-ATHENA -KOROTZIS (IKAROS)	Athens	33.33%
53.	J/V ATHENA - AKTOR (MAKEDONIA)	Athens	70.00%
54.	J/V ARCHIRODON – ERGONET (indirect participation)	Athens	22.95%
55.	J/V TSO-ARCHIRODON - ERGONET (indirect participation)	Athens	25.50%
56.	J/V TOURIST PORT OF LEUKADA	Athens	22.50%
57.	J/V MHCHANIKI - ATHENA (MPC)	Athens	50.00%
58.	J/V DODONI MOCHLOS - ATHENA	Athens	50.00%
59.	J/V POSIDON	Athens	16.50%
60.	J/V PROODEFTIKI - ATHENA (CRAIOVA)	Athens	35.00%



61.	J/V TERNA - ATHENA (ARACH. - PERISTERI)	Athens	37.50%
62.	J/V AKTOR - ATHENA - THEMEL. (KALATRAVA)	Athens	29.00%
63.	J/V ARCHIRODON - ATHENA (THISIO)	Athens	50.00%
64.	J/V AKTOR - ATHENA THEMEL. (OAKA)	Athens	21.10%
65.	J/V ATTIKAT - ATHENA (AG. KOSMAS)	Athens	40.00%
66.	J/V ERETVO - ATHENA – ROUTSIS	Athens	25.00%
67.	Κ/Ξ ΑΚΤΩΡ - ΑΘΗΝΑ (ΞΗΡΑΝΣΗ ΙΛΥΟΣ)	Athens	50.00%
68.	J/V AKTOR - THEMELIODOMI - ATHENA (A380)	Athens	33.33%
69.	J/V AKTOR - ATHENA EBEDOS (IBC MAINTEN.)	Athens	26.00%
70.	J/V TERNA - ATHENA (IOANNINA - METSOBO)	Athens	37.50%
71.	J/V ATHENA - MECHANIKI (SKARFEIA)	Athens	50.00%
72.	J/V ATHENA - IMEK HELLAS AE	Athens	99.00%
73.	J/V ATHENA - AKTOR (A425)	Athens	50.00%
74.	J/V MOCHLOS - ATHENA (TUNNEL S2)	Athens	50.00%
75.	J/V ATHENA - AKTOR (B' PHASE)	Athens	50.00%
76.	J/V AKTOR - ATHENA (A-417)	Athens	70.00%
77.	J/V AKTOR - ATHENA (BUCHAREST)	Athens	50.00%
78.	J/V CONSTRUCTION MALIAKOS - KLEIDI	Larissa	5.00%
79.	CONSTRUCTION J/V APION KLEOS	Elefsina	4.00%
80.	J/V ATHENA – AKTOR (A435)	Athens	50.00%
81.	J/V ATHENA – AKTOR (A438)	Athens	50.00%
82.	J/V ATHENA – AKTOR (A437)	Athens	50.00%
83.	J/V AKTOR – ATHENA (D8642)	Athens	50.00%
84.	J/V AKTOR – ATHENA – GOLIOPOULOS (A-440)	Athens	48.00%
85.	J/V J&P-AVAX - ATHENA SA (FA-275)	Athens	35,00%
86.	J/V TECHNIKI 2000 – ERGONET (indirect participation)	Athens	15,30%
87.	J/V D.SIRDARIS & CO – ERGONET (indirect participation)	Athens	15,30%
88.	J/V PROET SA – ERGONET SA (indirect participation)	Athens	25,50%

The following Joint Ventures whose projects are now completed and which are in the process of dissolution, were not included in the proportional consolidation due to minor materiality effect in the Group's Financial Statement. The financial results (profit/ loss) of those Joint Ventures in the Group's Financial Statements of 2008 were consolidated using the equity method.

J/V J&P – AVAX SA - DRAGADOS Y CONSTRUCTION, Ethiopia 50.00% J/V J&P-AVAX S.A. - ETETH S.A., Athens (Gefyra Staurou) 100.00% J/V J&P-AVAX AE - ETETH S.A., Athens (Podoniftis) 100.00% J/V J&P-AVAX S.A. - ETETH S.A., Athens (S.E.A) 100.00% J/V J&P - AVAX S.A. - ETETH S.A., Athens (Olympic Ring) 100.00% J/V J&P-AVAX S.A.-ETETH S.A. -EMPEDOS S.A. -GENER S.A., Salonica 73.50% J/V J&P - AVAX S.A. - AKTOR S.A. - VIOTER A.E - TERNA S.A., Athens 20.00% J/V ETETH S.A. - J&P-AVAX S.A. - TERNA S.A. - PANTECHNIKI S.A., Athens 47.00% J/V AKTOR S.A. - J&P-AVAX S.A., Athens 44.00% J/V PANTECHNIKI S.A. - AKTOR S.A. - J&P-AVAX S.A., Athens 33.33% J/V J&P-AVAX S.A. - KL.ROUTSIS S.A., Athens 50.00% J/V AKTOR A.T.E - J&P-AVAX S.A., Athens 50.00% J/V ΕΔΡΑΣΗ ΨΑΛΛΙΑΣ S.A. - J&P- AVAX S.A. - EKAT ETAN S.A. - ATOMON S.A. - HELIOHORA S.A. - ATHENA S.A., Athens 20.00% J/V AKTOR S.A. - J&P AVAX S.A., Athens 52.00% J/V J&P-AVAX S.A. - ETETH S.A. - EMPEDOS S.A., Salonica 73.86% J/V ETETH S.A.-TASKOUDIS-POLYMETRIKI Ltd, Athens 44.00% J/V ETETH S.A. - STOYANNOS - POLYMETRIKI Ltd, Athens 44.50% J/V ETETH S.A. - KL.ROUTSIS S.A., Salonica 50.00% J/V AKTOR S.A. - PANTECHNIKI S.A. - J&P - AVAX S.A., Athens 25.00% J/V ΑΚΤΩΡ S.A. - PANTECHNIKI S.A. - J&P-AVAX S.A., Athens 25.00% J/V J&P - AVAX A.E - GENERALE LOCATION,



Athens 50.00% J/V J&P - AVAX A.E - GENERALE LOCATION, Athens 50.00% J/V J&P – AVAX SA - NATIONAL WHEEL J&P L.L.C., UAE 20.00% J/V J&P – AVAX SA – AKTOR SA, Athens 70.58% J/V PROET S.A. - KL.ROUTSIS S.A., PEZOGEFYRA HSAP, Athens 50.00% J/V J&P AVAX SA – AKTOR SA – IME B' PHASE (CONTRACTOR), Athens 50.00%, J/V J&P - AVAX S.A. – ETETH S.A., Athens (Subcontractor Suburban Railway), J/V J&P - AVAX S.A. – PROET S.A., Athens (Park of Lavrio), J/V J&P-AVAX - VIOTER S.A. - TERNA S.A. , Athens, J/V AKTOR S.A. - J&P - AVAX S.A. - PANTECHNIKI S.A., Athens, J/V "J/V AEFEK S.A. - AKTOR S.A. -SELI" -J&P-AVAX S.A., Athens, J/V J&P-AVAX S.A. -VIOTER S.A.-HELIOHORA S.A., Athens, J/V PANTECHNIKI S.A. - J&P-AVAX S.A. - VIOTER S.A., Athens, J/V VINCI CONSTRUCTION Grand Projects - ATHENA S.A. - PROODEFTIKI S.A. - AKTOR S.A. - J&P-AVAX S.A. - PANTECHNIKI S.A., Athens, J/V AKTOR S.A. - J&P AVAX S.A. -PANTECHNIKI S.A., Athens, J/V ANASTILOTIKI SA – TH.KARAGIANNIS SA - GETEM SA - ETETH SA, Athens, J/V TOMES S.A. - THEMELI S.A., Chios, J/V J&P – AVAX SA - THEMELIODOMI S.A., Bulgaria, J/V EDRASIS C. PSALLIDAS S.A. - J&P. AVAX S.A., Romania, J/V J&P-AVAX S.A. – TERNA S.A. - ETETH S.A, Athens, J/V ELIASA MICHAIL-GABRYIL-PROET S.A. Athens, J/V ELIASA MICHAIL-GABRYIL- SBERONIS ALEXANDROS -PROET S.A., Salonica, J/V ETETH S.A. – TOMES S.A., J/V AKTOR ATE-J&P AVAX SA-TERNA SA-IME A' PHASE, Athens, J/V AKTOR ATE-J&P AVAX SA-TERNA SA-IME A' PHASE, Athens, J/V PROET SA – PANTEHNIKI SA – VIOTER SA, Athens, J/V ATHENA - ARCHIMIDIS (OLP V), Athens, J/V ATHENA - ARCHIMIDIS (OLP III), Athens, J/V ATHENA - ROUTSIS (CAR TERMINAL), Athens J/V ATTIKAT A.T.E - PANTEXNIKH SA – J&P AVAX SA-EMPEDOS SA , Marousi,25%, J/V J&P AVAX SA – ATE GNONON, Marousi, 50%, J/V J&P ABAX SA – AKTOR ATE , Athens,50%, J/V J&P-ABAX SA -AKTOR SA , Marousi,50%, J/V ATTIKOY AGOGOY KAYSIMON, Xalandri,26.79%, J/V J&P ABAX SA-ATTIKAT ATE,Marousi, 90%, J/V J&P AVAX SA-GENER SA 65%, J/V AKTOR SA-J&P AVAX SA-EMPEDOS SA -ETETH SA,Athens,50%, J/V AKTOR SA-J&P/ABAE AE ,Athens,50%, J/V J&P ABAE AE -AKTOR SA ,Marousi,50%, J/V J&P AVAX SA-TERNA SA-EUKLEIDHS ATE,Marousi,35%, J/V AKTOR SA-J&P ABAX SA ,Athens,50%, J/V J&P AVAX SA-AKTOR SAVAMED ENG.GMBH & KO KG,Athens,33.80%, J/V J&P AVAX SA-EMPEDOS SA ,Kifisia,50%, J/V ELLINIKH TEXNODOMIKH SA-TERNA SA-GNOMON ATE-J&P AVAX SA-IMEC GMBH,Athens,24%, J/V J&P AVAX SA- EDRASH PSHALLIDAS ATE, Athens,50%, J/V AEGEK-J&P AVAX SA-KL. ROUTSIS SA,Athens,40%, J/V J&P AVAX SA-TEXNODOMH AFOI TRAYLOU ABETTE-KL. ROUTSHS SA,Athens,33.33%, J/V J&P AVAX SA- TEXNODOMH AFOI TRAYLOU ABETTE-KL. ROUTSHS SA,Athens,33.33%, J/V MICHANIKI SA-J&P AVAX SA-ATHHNA AETB-MOXLOS SA ,Kalamaki,24.50%, J/V J&P AVAX SA-AKTOR SA ,Athens,48%, J/V J&P AVAX SA-ERETBO AE,Athens,80%, J/V PROODEUTIKH ATE- ATTIKAT ATE-ATEMKE ATE -J&P AVAX SA,Athens,20%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,90%, J/V GNOMON ATE-J&P AVAX SA-J/V ATHENA ATEBE-ARXIMHDHS ATE,Kifisia, 33%, J/V J&P AVAX SA-ATHINAIKH TEXNIKH SA-TH. KARAGIANNHS SA,Athens,33.33%, J/V ABAX SA – TEXNODOMH ATE, Mosxato,50%, J/V ERGOY SKOPEYTIRIOY MARKOPOULOU, Marousi,50%, J/V SIGALAS SA-J&P AVAX SA-ALTE SA –A. XARHS & SIA EE, Psixiko, 22.22%, J/V AKTOR SA -J&P AVAX SA-ETETH SA ,Xalandri, 50%, J/V AKTOR SA-J&P AVAX SA-ETETH SA, Thessaloniki,57%, J/V AKTOR SA -J&P AVAX SA ,Athens,80%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,66.67%, J/V AKTOR SA -J&P ABAX SA -ETETH SA,Xalandri,49%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,66.67%, J/V J&P AVAX SA-EUKLEIDHS – DOMOS SA-PROET SA-BETANET AEBE-J/V J&P AVAX SA-EUKLEIDHS,Athens,39%, J/V J&P AVAX SA-EDRASH PSALLIDAS ATE,Athens,50%, J/V J&P AVAX SA-ETANE ATE Athens,50%, J/V AKTOR SA-J&P AVAX SA-ETETH SA,Xalandri,66.66%, J/V KL.ROUTSHS SA-J&P AVAX SA-KOURTIDHS SA,Athens,33.33%, J/V SYMPAROMARTOYNTA ERGA METRO,Xalandri,26,7873%, J/V J&P AVAX SA-EKTER SA ,Athens,50%, J/V SIGALAS SA-J&P AVAX SA-ALTE SA,Psixiko,33.33%, J/V "J/V SIGALAS SA-GNOMON ATE-J&P AVAX SA,Psixiko,33.33%, J/V `J/V PANTEXNIKH SA- EMPEDOS SA-EMPEDOS SA-PANTEXNIKH SA-J&P AVAX SA,Psixiko,12.50%, J/V J&P AVAX SA - OLYMPIOS ATE - K.KOUBARAS– N. GERARXAKHS –Z.MENELAOS-N.XATZHXALEPLHS,Athens,15%, J/V AKTOR SA-J&P AVAX SA-N.GERARXAKHS-K.KOUBARAS,Athens,48%, J/V AKTOR SA-J&P AVAX SA-EMPEDOS SA –EKTER SA-DIEKAT ATE-ALTE ATE-TERNA SA,Athens,20%, J/V ATTIKAT ATE-J&P AVAX SA,Amfissa,25%, J/V J&P AVAX SA-GENER SA,Athens,50%, J/V J&P AVAX SA-AKTOR SA ,Marousi,35%, J/V AKTOR SA-J&P AVAX SA,Athens,50%, J/V J&P AVAX SA-EUKLEIDHS SA,Athens,50%, J/V TERNA SA-AKTOR SA-J&P AVAX SA,Athens,1%, J/V TERNA SA-AKTOR SA-J&P AVAX SA,Athens,1%, J/V J&P ABAX SA –J/V KL. ROUTSHS SA-KLAPADAKHS-POLITHS,Athens,50%, J/V 'J/V AKTOR SA-ANASTHLOTIKH ATE-AKTOR SA-ANASTHLOTIKH ATE-LAMDA TEXNIKH SA-J&P AVAX SA-INTERTOP SA –KOURTIDHS SA,Xalandri,28.56%, J/V J&P AVAX SA-N. LIANDRAKHS, Hrakleio ,80%, J/V AKTOR SA -J & P AVAX SA ,Xalandri,40%, J/V J&P AVAX SA-BIOTER SA-IDEAL MEDICAL PRODUCTS SA, Marousi,35.17%, J/V J&P-AVAX SA -GENERALE LOCATION SA ,Marousi,50%, J/V J&P-ABAX SA-GENERALE LOCATION,Marousi,50%, J/V J&P AVAX SA –BIOTER SA,Thessaloniki,65%, J/V AKTOR SA -J&P AVAX SA ,Xalandri,50%, J/V J&P ABAX SA- ELTER SA –SARANTOPOULOS SA, P. Faliro,18%, J/V TEXNODOMH ABETE-J& P ABAX SA-EKTER SA-TELAMON SA ,Mosxato,30%, J/V J&P AVAX SA – GNOMON SA,Kifisia,50%, J/V OAKA TENNIS,Xalandri,16.67%, J/V KARAHLIAS –TRAXANAS-TSEPELH-ZAGARH-J&P AVAX SA,Amfissa,10%, J/V ETETH SA - PROET SA,Athens,100%, J/V THEMELIODOMH SA -PROET SA,Kifisia,30%, J/V PROET SA-MPETANET ABEE,Marousi,90%, J/V PROET SA-KL.ROUTSHS SA





,Marousi,90%, J/V"J/V ELIASA MIXAHL GABRIHL SBERONHS ALEXANDROS '-PROET SA,Marousi,90%, J/V " ETETH SA - EKKON AE ",Athens,50%, J/V " TEGK SA - ETETH SA ",Athens,50%, J/V " AKTOR SA - ETETH SA ",Xalandri,50%, J/V " AKTOR SA - ETETH SA – THEMELH SA - THEMELIODOMH SA " ,Xalandri,30%, J/V "AKTOR SA –PANTEXNIKH SA -ATTIKAT SA -ETETH SA",Xalandri,25%, J/V ETETH SA-PANTEXNIKH SA-THEMELIODOMH SA,Xalandri50%, J/V "ETETH SA-J&P AVAX SA,Athens, 100%, J/V METRIK SA-ETETH SA-MAGIAFAS –XATZHDAKHS- PSATHAKHS OE,Athens,40%, J/V "KL. G. ROYTSHS - ETETH SA-KL. ROUTHSHS SA",Athens,10%, J/V "ODYSSEYS ATE - ETETH SA,Athens,16%, J/V "ETETH SA-GEOMETRIKH SA",Marousi, 50%, J/V ETETH SA-EYKLEIDHS – PARAKAMPSH NAYPAKTOY,Marousi,50%

### C.2a. Property, Plant & Equipment, Investment Property (I.A.S. 16)

Group management selected the **basic method of valuation of operating fixed assets** inclusive of operating property, according to IAS 16 (at acquisition cost, reduced by accumulated depreciation and accumulated impairment charges), following the initial entry of tangible fixed assets on transition date to I.A.S. (01/01/2004).

However, in 2008 the Management decided to adopt the **revaluation model** for the land and buildings category of assets

#### Revaluation Model

Upon recognition as an asset, a fixed asset whose fair value may be estimated reliably may be revalued, to reflect the fair value at recognition date less any subsequent accumulated impairment of value.

The fair value of land and buildings is usually appraised by auditor-valuators. The fair value of equipment and fixtures is usually their acquisition price.

When tangible fixed assets are revalued, the entire class of similar assets should be revalued.

When the book value of a fixed asset increases as a result of revaluation, the increase is credited directly into the Equity as a Revaluation Surplus.

Increases in value due to revaluation will be recognised through the Income Statement to the extent it reverses an earlier impairment of the same asset, charged in the Income Statement.

Should the book value of an asset be reduced as a result of a revaluation, the decrease in value should be charged in the Income Statement. If a revaluation surplus for that asset exists in Equity, the decrease will be charged directly into Equity up to the value of that surplus. Revaluation surpluses in Equity are transferred to Retained Earnings as soon as the fixed assets are sold or derecognized. Tax effects on the revaluation of tangible fixed assets are recognised and disclosed according to IAS 12 Income Tax.

The initial implementation of a tangible fixed asset revaluation policy is treated as a revaluation according to IAS 16, not IAS 8.

While applying I.A.S. 36 (on Impairment of Assets), on each reference date Group management effectively estimates whether its asset base shows signs of impairment, comparing the residual value for each asset against its book value.

Subsequent expenditure on fixed assets already appearing on the Company's books are added to that asset's book value only if they increase its future economic benefits. All expenditure (maintenance, survey etc.) for assets not increasing their future economic benefits are realised as expenses in the financial period incurred.

Expenditures incurred for a major repair or survey of a fixed asset are realised as expenses in the financial period in which they are incurred, except when increasing the future economic benefits of the fixed asset, in which case they are added to the book value of the asset.

Depreciation of tangible fixed assets (excluding land which is not depreciated) is calculated on a straight-line basis according to their useful lives. The main depreciation rates are as follows:

Operating Property (buildings)	3%
Investment Property	3%
Machinery	5.3% - 20%
Vehicles	7.5% - 20%
Other equipment	15% - 20%



Residual values and useful lives of tangible fixed assets are subject to revision on balance sheet date. When the book value of fixed tangibles exceeds their recoverable value, the difference (impairment loss) is directly charged as an expense item in the Income Statement.

When disposing of tangible fixed assets, the difference between the revenue from the sale and the book value of the assets is realised as profit or loss in the Income Statement.

Own-produced fixed tangibles constitute an addition to the acquisition cost of the assets in the form of direct cost of personnel participating in their production (including related employer's social security contributions), cost of materials and other general expenses.

### **C.2b. Investment Property (IAS 40)**

J&P Avax group applies IAS 40 for the property regarded as an investment, using the alternative method of valuation, which is the cost model.

Regarding **investment property**, management chose the **alternative method of valuation at acquisition cost (reduced by accumulated depreciation and accumulated impairment charges) according to IAS 16**, following the initial entry of tangible fixed assets on transition date to I.A.S. (01/01/2004).

During 2007 J&P Avax group decided to change the accounting policy, regarding the valuation of investment property, and specifically to apply the fair value model instead of the cost model.

The Management adopts the opinion that the accounting policy of the fair value model for the investment property valuation provides more credible and relevant information because it is based on up-dated values.

According to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", paragraph 52, the retrospective application of a new accounting policy requires the distinction of the information that:

- a) Indicate the prevailing facts at the transaction dates.
- b) Would be available when the financial statements of these previous periods were approved to be published.

For certain estimations (e.g. fair value estimation not based on an observable price or observable inputs) the distinction of the information is not possible.

When the retrospective application, or the retrospective restatement would require significant estimation, for which the separation of the information is not feasible, then the retrospective application of the new accounting policy is not feasible too.

The Management examined the prospect to recognize both cases of the change in accounting policy. They deduced that the change could not be accounted retrospectively. Therefore, the accounting policy will be applied on a future basis beginning from 2007.

### **C.3. Intangible Assets (I.A.S. 38)**

These expenses should be amortised during the financial period in which they are incurred. Only expenses meeting the criteria of I.A.S. 38.18 are capitalized, such as expenses for computer software and licences. Long-term expenses not meeting the criteria of I.A.S. 38.18 are written off in applying IFRS. Intangible assets include software licences.

### **C.4. Impairment of Assets (I.A.S. 36)**

#### **i) Goodwill**

Goodwill represents the additional price paid by the Group for the acquisition of new subsidiaries, joint ventures, and associates. It arises from the comparison of the price paid for the acquisition of a new company with the proportion of the group share to the fair value of the net assets, during the acquisition date. The arisen goodwill from the acquisition of the new subsidiaries and joint ventures is recognized to intangible assets. Every year impairment test for the goodwill is conducted, which decreases the original amount as it is recognized in the balance sheet. During the calculation of profit or



loss arisen from participation disposal, the relevant (if any) goodwill is taken under consideration of the disposed company.

For an easier processing of impairment tests, goodwill is allocated to Cash Generating Units (CGU's). The CGU is the smallest identifiable unit of assets which creates independent cash flows and represents the level at which the Group collects and presents the financial data for reasons of internal information. The impairment for the goodwill, is determined from the calculation of the recoverable amount of the CGU's with which the goodwill is connected. Impairment loss which is related with goodwill cannot be reversed in future periods. The Group conducts the annual test for goodwill impairment at 31 December of each accounting period.

In case that the fair value of net assets of a company during the acquisition date is higher than the price paid for the acquisition, negative goodwill is recognized (income), which goes directly in the Income Statement.

I.A.S. 36 applies for the impairment of subsidiaries acquisition or I.A.S. 39 for participation to associates, and other participating interest companies.

#### **ii) Other Assets**

Assets with an infinite useful life are not depreciated and are subject to annual review for impairment, whenever events take place showing their book value is not recoverable. Assets being depreciated are subject to review of their value impairment when there are indications that their book value shall not be recovered.

Net Selling Price (NSP) is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable willing parties, less the costs of disposal. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. At each balance sheet date, management assess whether there is an indication of impairment as required by I.A.S. 36, requiring that the book value of assets does not exceed their recoverable amount. Recoverable amount is the highest between Net Selling Price and Value in Use.

This evaluation also takes into account all available information, either from internal or external sources. Impairment review is applied on all assets except for inventories, construction contracts, deferred tax receivables, financial assets falling under I.A.S. 39, investment property and non-current assets classified as being held for disposal.

Impairment losses are charged in the Income Statement.

#### **C.5. Inventories (I.A.S. 2)**

On Balance Sheet date, inventories are valued at the lowest between cost and Net Realisable Value (NRV). NRV is the estimated selling price in the ordinary course of business, less the estimated cost of completion and the estimated costs necessary to make the sale. Inventory cost does not include financial expenses.

#### **C.6. Financial Instruments: Recognition and Measurement (I.A.S. 39)**

The standard outlines the principles for recognition and measurement of financial instruments, financial liabilities and certain contracts for purchase or sale of non financial instruments. The financial instruments of the Group are classified in the following categories according to the substance of the contract and the purpose for which they were purchased. Purchases and sales of investments are recognised on trade date, which is the date on which the Group commits itself in purchasing or selling the asset. Investments are initially recognized at fair value plus related transaction expenses, with the exception of transaction expenses for assets which are recognized at fair value and through the income statement. Investments are written off when the right to the related cash flows expires or is transferred and the Group has in substance transferred all risks and rewards relating to ownership.

#### **i) Financial assets/liabilities valued at fair value through the income statement**

These comprise financial assets/liabilities that satisfy any of the following conditions:

- Financial assets/liabilities held for trading purposes (including derivatives, except those designated and effective hedging instruments, those acquired or created for the purpose of sale or repurchase, and those that are part of a portfolio of designated financial instruments).



- Upon initial recognition, it is designated by the company as an instrument valued at fair value, with any changes recognised through the Income Statement.

Realised and unrealised profits or losses arising from changes in the fair value of financial assets valued at their fair value with changes in the income statement, are recognized in the income statement at the period in which they result.

#### **ii) Loans and receivables**

They include non-derivative financial assets with fixed or predefined payments which are not traded in active markets. This category (loans and receivables) does not include:

- receivables from advances for the purchase of goods or services,
- receivables relating to tax transactions, which have been legislatively imposed by the state,
- any receivable not covered by a contract giving the company the right to receive cash or other financial fixed assets.

Loans and receivables are initially recognised at their fair value and then measured at net book cost based upon the real interest rate method.

#### **iii) Investments held to maturity**

These include non derivative financial assets with fixed or defined payments and specific maturity and which the Group intends and has the ability to hold till maturity. Assets of this category are initially recognised at fair value and then measured at net book cost based upon the real interest rate method.

#### **iv) Financial assets available for sale**

These include non derivative financial assets either designated in this category or not included in any of the previous ones.

Financial assets available for sale are valued at fair value and the relevant profit or loss is recorded in an equity reserve until such assets are sold or characterized as impaired.

During the sale, or when they are characterized as impaired, the profit or loss is transferred to the income statement. Impairment losses that have been recorded to the income statement cannot be reversed through the income statement.

The fair values of financial assets traded in an active market, are defined by the current ask prices. For non-traded instruments, fair values are defined with the use of valuation techniques such as analysis of recent transactions, comparative items that are traded and discounted cash flows. Securities not traded in an active market that have been classified in the category "financial assets available for sale", whose fair value cannot be determined with credibility, are valued at their acquisition cost. At each balance sheet date the Group assesses whether there are objective indications that lead to the conclusion that financial assets have been impaired. For company shares classified as financial assets available for sale, such an indication is a significant or extended decline in the fair value compared to the acquisition cost. If impairment is established, the accumulated loss in equity, which is the difference between acquisition cost and fair value, is transferred to the results.

### **C.7. Financial Instruments: Presentation (IAS 32)**

The principles in this Standard complement the principles for recognising and measuring financial assets and financial liabilities in IAS 39 Financial Instruments: Recognition and Measurement.

This Standard is concerned with the classification of financial instruments into financial assets, financial liabilities and equity instruments, as well as the classification of related interest, dividends, losses and gains, and the circumstances in which financial assets and financial liabilities should be offset.

A *financial instrument* is any contract that simultaneously gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

A *financial asset* is any asset that is:

- (a) cash
- (b) an equity instrument of another entity
- (c) a contractual right:
  - (i) to receive cash or another financial asset from another entity; or



(ii) to exchange financial assets or financial liabilities with another entity under conditions that are potentially favourable to the entity; or

(d) a contract that will or may be settled in the entity's own equity instruments and is:

(i) a non-derivative for which the entity is or may be obliged to receive a variable number of the entity's own equity instruments; or

(ii) a derivative that will or may be settled other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of the entity's own equity instruments. For this purpose the entity's own equity instruments do not include instruments that are themselves contracts for the future receipt or delivery of the entity's own equity instruments.

A *financial liability* is any liability that is:

(a) a contractual obligation:

(i) to deliver cash or another financial asset to another entity; or

(ii) to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the entity; or

(b) a contract that will or may be settled in the entity's own equity instruments and is:

(i) a non-derivative for which the entity is or may be obliged to deliver a variable number of the entity's own equity instruments; or

(ii) a derivative that will or may be settled other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of the entity's own equity instruments. For this purpose the entity's own equity instruments do not include instruments that are themselves contracts for the future receipt or delivery of the entity's own equity instruments.

An *equity instrument* is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

*Fair Value* is the amount for which an asset could be exchanged for or a liability be settled with between two parties acting on their own will and in full knowledge of market conditions, as part of a transaction carried out on a pure commercial basis.

## **C.8. Financial Instruments: Disclosures (IFRS 7)**

IFRS 7 refers to all risks arising from all financial instruments, except those instruments specifically excluded (e.g. interests in subsidiaries, associates and joint ventures, etc.). The objective of the disclosures is to provide an overview of the Group's use of financial instruments and its exposure to risks they create. The extent of the disclosure required depends on the extent of the Company's use of financial instruments and its exposure to risk. The Group and Company apply IFRS 7 from January 1st, 2007.

## **C.9. Provisions (I.A.S. 37)**

Provisions are recognized when the Group faces legal or substantiated liabilities resulting from past events, their settlement may result in an outflow of resources and the amount of the liability can be reliably estimated. Provisions are reviewed on Balance Sheet date and adjusted to reflect the present value of the expense estimated for settling the liability. Contingent liabilities are not recognized in the financial statements but nevertheless are disclosed in the accompanying notes, except when the probability of an outflow of resources is minimal. Contingent assets are not recognized in the financial statements, but are disclosed in the notes, provided an inflow of economic benefits is probable.



#### **C.10. Government Grants (I.A.S. 20)**

The Group recognizes government grants (subsidies) only when there is reasonable assurance that:

- a) the enterprise will comply with any conditions attached to the grants,
- b) the grant is likely to be received.

Subsidies are entered in the company's books at their fair value and recognized on a consistent basis as revenue, in accordance with the principle of matching the receipts of subsidies with the related expenses.

Subsidies on assets are included in long-term liabilities as deferred income and recognized on a consistent basis as revenues over the expected useful life of the assets.

#### **C.11. The effects of changes in Foreign Exchange Rates (I.A.S. 21)**

The financial statements of all Group companies are prepared using the currency of the economic area which the Group mainly operates in (operating currency). Consolidated financial reports are denominated in euros, the operating and presentation currency of the parent Company and its subsidiaries.

Transactions in foreign currency are converted in the operating currency according to the going foreign exchange rates on the date on which transactions take place.

Profit and losses from foreign exchange differences arising from settlement of transactions in foreign currency during the financial reporting period and the conversion of monetary items denominated in foreign currency according to the going exchange rates on balance sheet date are recognised in the Income Statement. Foreign exchange adjustments for non-monetary items valued at fair value are considered part of the fair value and are therefore treated as differences in fair value.

#### **C.12. Equity Capital (I.A.S. 33)**

Expenses incurred due to the issue of new shares appear below the deduction of related income tax, reducing the net proceeds from the issue. Expenses incurred due to the issue of new shares to finance the acquisition of another company are included in the target company's total acquisition cost.

#### **C.13. Dividends (I.A.S. 18)**

Payments of dividends to parent company shareholders are recognized as a liability in the consolidated financial statements on the date on which the General Assembly of the Shareholders grants its approval on the distribution of the dividend.

#### **C.14. Income Taxes & Deferred Tax (I.A.S. 12)**

Income tax expenses appearing in the Income Statement include both tax for the period and deferred tax, which correspond to tax charges or tax returns arising from benefits realized within the reporting period in question but booked by the tax authorities in earlier or later reporting periods. Income tax is recognized in the Income Statement for the reporting period, except for tax relating to transactions directly charged against shareholders' funds; in that case, income tax is similarly charged directly against shareholders' funds.

Current income tax includes short-term liabilities and/or receivables from the tax authorities related to payable tax on the taxable income of the reporting period, as well as any additional income tax from earlier reporting periods.

Current tax is calculated according to the tax rates and fiscal legislation applied on each reporting period involved, based on the taxable income for the year. All changes in short-term tax items listed on either side of the balance sheet are recognized as part of the tax expense in the Income Statement.



Deferred income tax is calculated by means of the liability arising from the temporary difference between book value and the tax base of asset and liabilities. No deferred income tax is entered when arising from the initial recognition of assets or liabilities in a transaction, excluding corporate mergers, which did not affect the reported or taxable profit / loss at that time.

Deferred tax income and liabilities are valued according to the tax rates expected to apply in the reporting period in which the receipt or payment will be settled, taking into account the tax rates (and fiscal laws) introduced or in effect until the reporting date. The tax rate in effect on the day following the reporting date is used whenever the timing of reversal of temporary differences cannot be accurately determined.

Deferred tax receivables are recognized to the extent in which taxable profits will arise in the future while making use of the temporary difference which gives rise to the deferred tax receivable.

Deferred income tax is recognized for the temporary differences arising from investments in subsidiaries and affiliates, excluding those cases where de-recognition of temporary differences is controlled by the Group and temporary differences are not expected to be derecognized in the foreseeable future.

Most changes in deferred tax receivables or liabilities are recognised as tax expenses in the Income Statement. Only changes in assets or liabilities affecting temporary differences (e.g. asset revaluations) which are recognized directly against the Group's shareholders' funds do result in changes in deferred tax receivables or liabilities being charged against the relevant revaluation reserve.

#### **C.15. Personnel Benefits (I.A.S. 19)**

Short-term benefits:

Short-term benefits to personnel (excluding termination benefits) in money and in kind are recognized as an expense when deemed payable. Portions of the benefit yet unpaid are classified as a liability, whereas if the amount already paid exceeds the benefit then the company recognizes the excess amount as an asset (prepaid expenses) only to the extent to which the prepayment will result in a reduction in future payments or to a fund return.

Retirement benefits:

Benefits at retirement from service include a defined contribution plan as well as a defined benefit plan.

Defined Contribution Plan:

According to the plan, the company's legal liability is limited to the amount agreed for contribution to the institution (social security fund) managing employer contributions and handing out benefits (pensions, medical plans etc).

The accrued cost of defined contribution plans is classified as an expense in the corresponding financial reporting period.

Defined Benefit Plan:

The Company has legal liability for personnel benefits due to lay-offs ahead of retirement date or benefits upon retirement from service, in accordance with pertinent legislation.

The Projected Unit Credit Method is used to calculate the present value of defined benefit obligations, the related current cost of services and the cost of services rendered which is the accrued services method, according to which benefits are paid at the financial periods in which the retirement benefit liability is founded. Liabilities arise while employees provide services qualifying for retirement benefits.

The Projected Unit Credit Method therefore requires that benefits are paid in both the current reporting period (to calculate the current cost of services) and in the current and past reporting periods (to calculate the present value of defined benefit obligations).

Despite the fact that remaining in service with the Company is a prerequisite for receiving benefits (ie benefits cannot be taken for granted by employees), liabilities are calculated using actuarial methods as follows:

Demographic Assumptions: Personnel Turnover (Staff Resignations / Staff Lay-offs), and

Financial Assumptions: discount rate, future salary levels (calculated using government bond yield of equal maturities) and estimated future changes in state benefits affecting payable benefits.



#### **C.16. Revenue Recognition (I.A.S. 18)**

Revenues include the fair value of works, sales of goods and services, net of VAT, discounts and returns. IntraGroup revenues are completely eliminated. Recognition of revenues is done as follows:

##### **Construction Contracts:**

Revenues from projects towards signed contracts are entered in the reporting period in which the works were carried out, based on their stage of completion

##### **Sale of Goods:**

Sale of goods are recognized when the Group makes actual delivery of the goods to their buyers who in turn formally accept them, rendering their price secure for receipt.

##### **Provision of services:**

Revenues from provision of services are entered in the reporting period in which the services were rendered, according to the stage of completion of the services.

#### **C.17. Leases (I.A.S. 17)**

Financial leases are all leases on fixed assets which transfer onto the Group all risks and benefits in relation to those assets' ownership, irrespective of the eventual transfer of ownership of the assets.

These leases are capitalized at the start of the lease using the lowest price between the fair value of the fixed asset and the present value of the minimum lease. All leases comprise a liability and a financial expense, securing a fixed interest rate for the balance of the financial liability. Liabilities arising from leases, net of financial expenses, are entered as liabilities in the balance sheet. The portion of financial expenses arising from financial leases is recognized in the Income Statement throughout the term of the lease. Fixed assets acquired via financial leases are depreciated over the lowest term between their useful life and their lease term.

Lease agreements in which the lessee transfers the right of usage of an asset for a fixed time period but not the risks and rewards of the asset's ownership, are classified as operating leases. Payments for operating leases (net of any discounts offered by the lessor) are recognized in the Income Statement proportionately over the term of the lease.

Fixed assets leased as lessor through operating leases are included as tangible assets in the balance sheet and depreciated over their expected useful lives using the same procedure as other fully-owned tangibles. Proceeds from leases (net of any discounts offered to the lessee) are recognized on a straight-line basis over the lease term. The Group does not lease fixed assets using the financial lease method.

#### **C.18. Construction Contracts (I.A.S. 11)**

Construction contracts refer to the construction of assets or a group of related assets on behalf of clients according to terms laid out in relevant contract agreements, their construction usually spanning more than one reporting period.

Expenses arising from the contract are recognized at the time they are incurred.

If the profitability of a construction contract cannot be reliably estimated, and especially when the project is at an early stage of completion, revenues are recognized to the extent that construction costs may be recovered, and construction costs must be recognized in the income statement of the reporting period in which they came about. Therefore, the level of revenues recognized from those construction contracts must be set accordingly to yield zero profitability for the project.

If the profitability of a construction contract may be reliably estimated, revenues and expenses arising from that contract are recognized during the term of the contract as revenue and expense, respectively. The Group uses the percentage of completion method to set the revenue and expense to be recognized over each reporting period. The stage of completion is calculated on the basis of the construction cost realized until reporting date in relation to the total estimated cost of each project.





If total costs from a construction contract are likely to exceed the relevant total revenues, the expected loss is recognised immediately in the income statement as an expense item.

In calculating the cost realised during a reporting period, expenses linked to future works arising from a construction contract are excluded and entered in the accounts as work-in-progress. Total realised costs and profit / loss recognised on each contract are compared to the invoiced works till the end of the reporting period.

If realised expenses, plus net realised profit and less any realised losses, exceed the invoiced works then the difference is entered as a receivable from clients (Construction Contracts). If invoiced works exceed realised expenses, plus net realised profits and less realised losses, the balance is entered as a liability to contract clients.

#### Contract Grouping:

The initial contract for a project, along with any additional works and extensions to the contract, are treated as a single project because new contracts for additions and extensions pertain to works on the same project and their value is related to the value of the initial contract.

A group of projects is treated as a single project if their negotiation is done jointly or the relevant contracts are linked with each other and constitute parts of a broader project with a total profit margin, or each contract is carried out simultaneously or in a certain order.

#### Project Revenues: Revenues from projects include the following:

- Initial contract value, plus any revisions of the initial contract, extensions and additions
- Claims
- Incentive payments, e.g. for early delivery

Claims and incentive payments are taken into account to the extent that they may be realised with a strong likelihood and be accurately defined and calculated.

#### Project Cost: The cost of projects includes the following:

- Costs directly related to a project
- Costs attributed to a particular project and can be allocated to the same project
- Other costs billed to a specific client, according to the terms of the contract

The second case includes all general construction expenses. Those expenses are regularly allocated using reasonable and consistent methodologies and allocation practices, across all similar expense items.

Indirect cost of projects include costs such as clerical work on staff payroll, and bank expenses related to the projects.

Expenses not allocated or classified to a specific project include sale expenses, R&D expenses, general administrative expenses and depreciation of idle equipment, which are not employed in that project.

### **C.19. Debt and receivables (I.A.S. 23)**

Debt and receivables include non-derivative financial assets with fixed or otherwise predefined payments, which are not traded on active markets. They exclude

- a) receivables from prepayments on goods or services,
- b) receivables related to legislation-induced transactions in taxes,
- c) any other items not provided for by contracts offering the Company the right to receive payment of cash or other financial assets.

Debt and receivables are included in current assets, with the exception of those expiring over 12 months after reporting date which are entered as non-current assets.

On every Balance Sheet date, the Group evaluates the existence of objective indications of impairment of its financial assets.

Debt and receivables are recognized at their non-depreciated cost using the real interest rate method. Losses are directly and fully charged against the reporting period's income statement.

Each receivable item of substantial value is evaluated individually for impairment, whereas lower-valued items may be jointly evaluated. When jointly evaluated, lower-valued receivables should be grouped according to their credit risk rating (i.e. the items should be classified according to their risk profile).



Should the value impairment loss be eliminated according to some objective indications in subsequent reporting periods, it should be derecognized and immediately charged in the income statement. The value of derecognition should not result in a non-depreciated cost which is in excess of the value of the receivable at the date of derecognition, provided there was no impairment loss.

#### **C.20. Borrowing Cost (I.A.S. 23)**

Borrowing cost refers to interest charged on debt, as well as other expenses incurred by the company in securing that debt.

Included in borrowing costs are:

- Interest expenses on short-term and long-term bank loans, as well as overdraft interest charges
- Amortisation of par discount arising from bond loan issues
- Amortisation of additional expenses incurred in securing a loan
- Financial expenses from financial leases, as defined in I.A.S. 17
- Foreign exchange adjustments, to the extent that they constitute a financial expense

Borrowing costs that can be allocated directly in acquisition, construction or production of an asset which fulfils the requirements should be capitalized.

#### **C.21. Operational reporting (I.F.R.S 8)**

The Group recognises as main business segments the operations that produce products and services which are subject to different risks and returns in construction projects, concessions projects and other business projects.

Geographic segments are the areas in which the offered products and services differ to those offered in other areas in terms of the risks and return they are subject to. The Group classifies the geographic segments as domestic and abroad.

The projects carried out by the company mainly differ from each other in terms of the intended use by the end-client. The Group provides business segment reports as they also used by the management as part of the decision making process.

#### **C.22. Related Party Disclosures (I.A.S. 24)**

Related party disclosures are governed by I.A.S. 24 and refer to transactions between a company reporting its financial statements and other related parties. Its application is compulsory for reporting periods starting after 1/1/2005. The main issue is the economic substance of transactions, as opposed to their legal form.

A company is considered a related party to a reporting company if:

- a) It is directly or indirectly via intermediaries in control, or controlled by or under joint control of the reporting company
- b) It controls an equity stake in the reporting company which grants substantial control, or joint control of the reporting company
- c) It is an associate, as defined in IAS 28
- d) It is a joint venture, as defined in IAS 31
- e) It is a key member of the top management team (Board of Directors) of the reporting company or its parent firm
- f) It is closely related family-wise to any person matching the first and fourth case noted above
- g) It is a company controlled (or under joint control or under substantial influence) by a person matching the fourth and fifth case noted above
- h) It has an employee defined benefit plan in place, where those eligible for receiving the benefits are either the reporting company or the employees of the reporting company

Related party transaction is any transfer of resources, services or liabilities between related parties, irrespective of the payment of a price in return.



## **D. RISK MANAGEMENT**

The operation of the J&P-AVAX Group of companies and the broader business environment present a number of risks which need be dealt with by the Company's management, weighing with realism the relevant cost against the likely impact of those risks.

### **D.1 Financial Risk**

The Group's operations require working capital and performance bonds by banks to guarantee our participation in tenders for projects and subsequently our performance in those projects. The interest rate levied on the Company's bank debt is largely dependent on the European Central Bank's interest rate policy, while the fees charged for issuing the performance bonds are generally considered low due to the Company's large volume of banking business, its excellent creditworthiness and intense competition within the banking sector.

The Company's Finance Department works closely with local and international financial institutions to plan our debt requirements and the volume of performance bonds needed to support projects in progress or in tender process with the lowest possible financial cost.

The Group continuously monitors its needs for derivative interest rate hedging instruments. All short-term debt is taken with variable interest rates while bond loans carry an option to convert their rate into fixed.

### **D.2 Foreign Exchange Risk**

The Group's international business is on an uptrend, hence it is exposed to growing currency risk. The conversion of the Cypriot Pound into euro eliminated the Group's currency risk for that cross-rate given its large work-in-hand in Cyprus.

In Europe, the Group is active in Poland where it bills and receives cash in euro (the projects being funded by the European Union) and about 60% of its expenses are charged and paid in euro. To hedge its risk in expenses denominated in PLN, the Company maintains low levels of debt in PLN as working capital, the bulk of debt being denominated in euro. In Romania the Group is active through its subsidiary ATHENA SA for construction works, and through J&P Development for real estate projects. Real estate property is valued and transactions are done using euro, hence the Group faces no currency risk.

### **D.3 Input Risk**

Several of the raw materials used by the Group are internationally-priced commodities, such as cement, metal grids and fuel. Price volatility in those input materials is eased to some extent as a result of particularities in their supply in Greece, while the Group also purchases raw materials and other inputs centrally to take advantage of economies of scale in quoted prices by suppliers.

### **D.4 Liquidity Risk**

The likelihood of failure to meet its obligations against its clients presents a risk to the Group because this eventuality could challenge the Financial Division's planning for cash liquidity.

Despite the substantial diversification of projects to a large number of clients, both in Greece and abroad, the Group's revenues largely source from the Greek State, other public-sector entities and international state organizations enjoying financial backing by the European Union. In this light, the risk of failure to collect receivables on signed contracts is considered very low, despite occasional delays in collecting payments from even the most reliable clients, such as the Greek State. The Group faces increased credit risk on private projects, which are on the rise relative to the overall level of business. The Group makes a provision on contingent liabilities relating to private projects. The credit risk is monitored by a computer application which analyses the aging breakdown of the receivables. The Group also maintains high credit lines with the banking system to cope with liquidity issues which might arise.



## E. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED STANDARDS

These financial statements comprise the separate financial statement of the Company and the consolidated financial statements of the Group. They have been prepared in accordance with International Financial Reporting Standards (I.F.R.S.), as adopted by the European Union.

The financial statements have been prepared with the same accounting policies of the prior financial year, except for the adoption of the new or revised standards, amendments or/and interpretations that are mandatory for the periods beginning on or after 1 January 2013.

**The following standards, amendments to standards and interpretations to existing standards are applicable to the Company for periods on or after 1 January 2013:**

**IAS 1 (Amendment) Presentation of Financial Statements.** The amendment requires entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future. The Company has applied the amendments from 1 January 2013.

**IAS 19 (Amendment) Employee Benefits.** This amendment makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits (eliminates the corridor approach) and to the disclosures for all employee benefits. The key changes relate mainly to recognition of actuarial gains and losses, recognition of past service cost / curtailment, measurement of pension expense, disclosure requirements, treatment of expenses and taxes relating to employee benefit plans and distinction between "short-term" and "other long-term" benefits. The Company has applied the changes from 1 January 2013, and has also restated the comparative figures for 2012 (see Note 2.26).

**IAS 32 (Amendment) Financial Instruments: Presentation.** (effective for annual periods beginning on or after 1 January 2014). This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The Company is currently evaluating the impact the amendment will have on its financial statements.

**IAS 36 (Amendment) Recoverable amount disclosures for non-financial assets.** (effective for annual periods beginning on or after 1 January 2014). This amendment requires: a) disclosure of the recoverable amount of an asset or cash generating unit (CGU) when an impairment loss has been recognized or reversed and b) detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognized or reversed. Also, it removes the requirement to disclose recoverable amount when a CGU contains goodwill or indefinite lived intangible assets but there has been no impairment. The Company is currently evaluating the impact the amendment will have on its financial statements.

**IAS 39 (Amendment) Financial Instruments: Recognition and Measurement.** (effective for annual periods beginning on or after 1 January 2014). This amendment will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulations, if specific conditions are met. The Company is currently evaluating the impact the amendment will have on its financial statements.

**IFRS 7 (Amendment) "Financial Instruments: Disclosures.** The IASB has published this amendment to include information that will enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements, including rights of set-off associated with the entity's recognized financial assets and recognized financial liabilities, on the entity's financial position. This amendment not expected to have an impact on the financial statements of the Company.

**IFRS 7 (Amendment) "Financial Instruments: Disclosures.** (effective for annual periods beginning on or after 1 January 2015): The amendment requires additional disclosures on transition from IAS 39 to IFRS 9. The amendment has not yet been endorsed by the EU.



**IFRS 9 'Financial Instruments' (effective for annual periods beginning on or after 1 January 2015).** IFRS 9 is the first Phase of the Board's project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU. Only once approved will the Company decide if IFRS 9 will be adopted prior to 1 January 2015.

**IFRS 9 "Financial Instruments: Hedge accounting and amendments to IFRS 9, IFRS7 and IAS 39.** (effective for annual periods beginning on or after 1 January 2015). The IASB has published IFRS 9 Hedge Accounting, the third phase of its replacement of IAS 39 which establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The second amendment requires changes in the fair value of an entity's debt attributable to changes in an entity's own credit risk to be recognized in other comprehensive income and the third amendment is the removal of the mandatory effective date of IFRS 9. These amendments have not yet been endorsed by the EU.

**IFRS 13 Fair value measurement.** IFRS 13 provides new guidance on fair value measurement and disclosure requirements. These requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. IFRS 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. Disclosure requirements are enhanced and apply to all assets and liabilities measured at fair value, not just financial ones. This amendment does not impact significantly on the financial statements of the Company.

**IAS 19R (Amendment) Employee Benefits.** (effective for annual periods beginning on or after 1 July 2014). These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. These amendments have not yet been endorsed by the EU.

**Group of standards on consolidation and joint arrangements (effective for annual periods beginning on or after 1 January 2014):**

The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). These standards are effective for annual periods beginning on or after 1 January 2014. Earlier application is permitted only if the entire "package" of five standards is adopted at the same time. The Company is in the process of assessing the impact of the new standards on its financial statements. The main provisions are as follows:

**IFRS 10 Consolidated Financial Statements.** IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/ principal relationships.

**IFRS 11 Joint Arrangements.** IFRS 11 replaces IAS 31 as of 01/01/2014

**IFRS 12 Disclosure of Interests in Other Entities.** IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.

**IAS 27 (Amendment) Separate Financial Statements.** This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 "Consolidated and Separate Financial Statements". The amended IAS 27 prescribes the accounting and disclosure requirements for



investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 "Investments in Associates" and IAS 31 "Interests in Joint Ventures" regarding separate financial statements.

**IAS 28 (Amendment) Investments in Associates and Joint Ventures.** IAS 28 "Investments in Associates and Joint Ventures" replaces IAS 28 "Investments in Associates". The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.

**IFRS 10, IFRS 11 and IFRS 12 (Amendment) Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance.** (effective for annual periods beginning on or after 1 January 2014). The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.

**Amendments to standards that form part of the IASB's 2011 annual improvements project. The amendments set out below describe the key changes to IFRSs following the publication in May 2012 of the results of the IASB's annual improvements project. These amendments are effective for annual periods beginning on or after 1 January 2013.**

**IAS 1 Presentation of financial statements.** The amendment clarifies the disclosure requirements for comparative information when an entity provides a third balance sheet either (a) as required by IAS 8 "Accounting policies, changes in accounting estimates and errors" or (b) voluntarily.

**IAS 16 Property, plant and equipment.** The amendment clarifies that spare parts and servicing equipment are classified as property, plant and equipment rather than inventory when they meet the definition of property, plant and equipment, i.e. when they are used for more than one period.

**IAS 32 Financial instruments: Presentation.** The amendment clarifies that income tax related to distributions is recognized in the income statement and income tax related to the costs of equity transactions is recognized in equity, in accordance with IAS 12.

**IAS 34 Interim financial reporting.** The amendment clarifies the disclosure requirements for segment assets and liabilities in interim financial statements, in line with the requirements of IFRS 8 "Operating segments".

**Annual Improvements to IFRSs 2012 (effective for annual periods beginning on or after 1 July 2014). The amendments set out below describe the key changes to seven IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU. The Group is currently under the process of evaluating the effect of the changes in its financial statements.**

**IFRS 2 Share-based payment.** The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.

**IFRS 3 Business combinations.** The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments: Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.

**IFRS 8 Operating segments.** The amendment requires disclosure of the judgements made by management in aggregating operating segments.

**IFRS 13 Fair value measurement.** The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.



**IAS 16 Property, plant and equipment and IAS 38 Intangible assets.** Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.

**IAS 24 Related party disclosures.** The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.

**IAS 38 Intangible Assets.** The amendment specifies how to measure the carrying amount of an intangible asset when the asset's increasing value is revaluated.

*Annual Improvements to IFRSs 2013 (effective for annual periods beginning on or after 1 July 2014). The amendments set out below describe the key changes to four IFRSs following the publication of the results of the IASB's 2011-13 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU. The Group is currently under the process of evaluating the effect of the changes in its financial statements.*

**IFRS 3 Business combinations.** This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the financial statements of the joint arrangement itself.

**IFRS 13 Fair value measurement.** The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.

**IAS 40 Investment property.** The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.

## NOTES TO THE ACCOUNTS

### 1. Operational Segments

#### (a) Primary reporting format - operational segments

The Group is active in 3 main business segments:

- Construction
- Concessions
- Other activities (Real estate development and other activities)

The figures per business segments for the year ended March 31 2014 are as follows:

	Construction	Concessions	Real Estate and other activities	Total
Total gross sales per segment	115.868.700	625.489	4.288.901	120.783.090
Inter-segment sales	<u>(212.266)</u>	-	<u>(564.066)</u>	<u>(776.332)</u>
<b>Net Sales</b>	<b>115.656.434</b>	<b>625.489</b>	<b>3.724.834</b>	<b>120.006.757</b>
<b>Gross Profit/ (Loss)</b>	<b>25.336.172</b>	<b>(214.878)</b>	<b>244.695</b>	<b>25.365.989</b>
Other net operating income/(expenses)	(1.638.393)	2.012.526	1.258.199	1.632.331
Impairment of investments/debtors	(7.978.545)	-	(1.119.012)	(9.097.557)
Administrative expenses / Selling & Marketing expenses	(5.439.580)	(1.849.387)	(577.496)	(7.866.464)
Income/(Losses) from Investments in Associates	<u>(147.146)</u>	<u>3.714.000</u>	<u>(33.122)</u>	<u>3.533.731</u>
<b>Profit from operations</b>	<b>10.132.507</b>	<b>3.662.261</b>	<b>(226.737)</b>	<b>13.568.031</b>
Losses of financial instruments				(155.687)
Net financial income / (loss)				<u>(9.732.658)</u>
<b>Profit before tax</b>				<b>3.679.686</b>
Tax				<u>284.115</u>
<b>Profit/ (Loss) after tax</b>				<b><u>3.963.801</u></b>
<b>Depreciation</b>	<u>3.778.030</u>	<u>51.233</u>	<u>284.068</u>	<u>4.113.331</u>

The figures per business segments for the period ended March 31 2013 are as follows:

	Construction	Concessions	Real Estate and other activities	Total
Total gross sales per segment	92.041.333	553.269	4.866.501	97.461.103
Inter-segment sales	<u>(64.137)</u>	-	<u>(488.344)</u>	<u>(552.481)</u>
<b>Net Sales</b>	<b>91.977.196</b>	<b>553.269</b>	<b>4.378.157</b>	<b>96.908.621</b>
<b>Gross Profit/ (Loss)</b>	<b>17.857.230</b>	<b>(822.028)</b>	<b>717.181</b>	<b>17.752.382</b>
Other net operating income/(expenses)	(4.895.696)	1.313	(11.483)	(4.905.866)
Administrative expenses / Selling & Marketing expenses	(5.906.887)	(1.644.520)	(610.432)	(8.161.839)
Income/(Losses) from Investments in Associates	<u>5.856</u>	<u>5.687.622</u>	<u>26.572</u>	<u>5.720.049</u>
<b>Profit from operations</b>	<b>7.060.503</b>	<b>3.222.387</b>	<b>121.838</b>	<b>10.404.726</b>
(Losses)/ gain of financial instruments				31.295
Net financial income / (loss)				<u>(8.114.414)</u>
<b>Profit before tax</b>				<b>2.321.607</b>
Tax				<u>(1.156.927)</u>
<b>Profit/ (Loss) after tax</b>				<b><u>1.164.680</u></b>
<b>Depreciation</b>	<u>4.284.356</u>	<u>52.712</u>	<u>309.289</u>	<u>4.646.356</u>



## (b) Geographical segments

The group is active in 2 main Geographical segments

- Greece
- International Markets

The figures per segment for the year ended 31 March 2014 are as follows:

	Greece	International Markets	Total
Total gross sales per segment	57.069.900	63.713.189	120.783.089
Inter-segment sales	<u>(776.332)</u>	<u>-</u>	<u>(776.332)</u>
<b>Net Sales</b>	<b>56.293.568</b>	<b>63.713.189</b>	<b>120.006.757</b>
<b>Gross Profit</b>	<b>4.568.839</b>	<b>20.797.150</b>	<b>25.365.989</b>
Other net operating income/(expenses)	295.266	1.337.066	1.632.331
Impairment of investments/debtors	(6.097.557)	(3.000.000)	(9.097.557)
Administrative expenses / Selling & Marketing expenses	(6.029.256)	(1.837.209)	(7.866.464)
Income/(Losses) from Investments in Associates	<u>3.533.725</u>	<u>7</u>	<u>3.533.731</u>
<b>Profit from operations</b>	<b>(3.728.983)</b>	<b>17.297.014</b>	<b>13.568.031</b>
Losses of financial instruments	(155.687)	-	(155.687)
Net financial income / (loss)	<u>(6.643.428)</u>	<u>(3.089.229)</u>	<u>(9.732.658)</u>
<b>Profit/ (Loss) before tax</b>	<b>(10.528.098)</b>	<b>14.207.784</b>	<b>3.679.686</b>
Tax	<u>844.980</u>	<u>(560.865)</u>	<u>284.115</u>
<b>Profit/ (Loss) after tax</b>	<b><u>(9.683.118)</u></b>	<b><u>13.646.919</u></b>	<b><u>3.963.801</u></b>
<b>Depreciation</b>	<u>2.072.093</u>	<u>2.041.238</u>	<u>4.113.331</u>

The figures per segment for the period ended 31 March 2013 are as follows:

	Greece	International Markets	Total
Total gross sales per segment	53.699.117	43.761.986	97.461.103
Inter-segment sales	<u>(552.481)</u>	<u>-</u>	<u>(552.481)</u>
<b>Net Sales</b>	<b>53.146.636</b>	<b>43.761.986</b>	<b>96.908.621</b>
<b>Gross Profit</b>	<b>9.477.171</b>	<b>8.275.212</b>	<b>17.752.382</b>
Other net operating income/(expenses)	(2.360.039)	(2.545.827)	(4.905.866)
Administrative expenses / Selling & Marketing expenses	(5.210.018)	(2.951.821)	(8.161.839)
Income/(Losses) from Investments in Associates	<u>5.718.181</u>	<u>1.868</u>	<u>5.720.049</u>
<b>Profit from operations</b>	<b>7.625.295</b>	<b>2.779.433</b>	<b>10.404.726</b>
Losses of financial instruments	31.295	-	31.295
Net financial income / (loss)	<u>(6.675.890)</u>	<u>(1.438.524)</u>	<u>(8.114.414)</u>
<b>Profit/ (Loss) before tax</b>	<b>980.700</b>	<b>1.340.909</b>	<b>2.321.607</b>
Tax	<u>(1.156.927)</u>	<u>-</u>	<u>(1.156.927)</u>
<b>Profit/ (Loss) after tax</b>	<b><u>(176.227)</u></b>	<b><u>1.340.909</u></b>	<b><u>1.164.680</u></b>
<b>Depreciation</b>	<u>2.216.142</u>	<u>2.430.213</u>	<u>4.646.356</u>

## 2. Property, Plant and Equipment

### GROUP

<u>Cost</u>	Land	Buildings	Machinery & Equipment	Vehicles	Furniture & Fittings	Assets under construction	Total Tangible Assets
Balance 31.12.2013	23.579.595	49.572.477	148.524.158	65.806.094	11.433.557	353.831	299.269.713
Acquisitions during the 1.1-31.03.2014 period	-	100.057	1.886.032	338.964	139.216	39.634	2.503.903
Net foreign currency exchange differences	-	610	8.018	3.246	609	-	12.483
Transfer	789.921	(674.301)	198.384	-	-	-	314.004
Disposals during the 1.1-31.03.2014 period	-	-	2.466.084	2.649.319	41.492	-	5.156.894
<b>Balance 31.03.2014</b>	<b>24.369.516</b>	<b>48.998.843</b>	<b>148.150.509</b>	<b>63.498.985</b>	<b>11.531.889</b>	<b>393.465</b>	<b>296.943.208</b>

### Accumulated Depreciation

Balance 31.12.2013	-	18.682.254	101.051.676	46.309.563	9.916.850	2.625	175.962.969
Depreciation charge for the 1.1-31.03.2014 period	-	573.511	2.626.639	734.011	106.768	-	4.040.929
Net foreign currency exchange differences	-	396	5.258	2.039	529	-	8.222
Disposals during the 1.1-31.03.2014 period	-	-	1.787.405	2.527.758	40.801	-	4.355.964
<b>Balance 31.03.2014</b>	<b>-</b>	<b>19.256.162</b>	<b>101.896.168</b>	<b>44.517.856</b>	<b>9.983.346</b>	<b>2.625</b>	<b>175.656.156</b>

### Net Book Value

<b>Balance 31.03.2014</b>	<b>24.369.516</b>	<b>29.742.682</b>	<b>46.254.341</b>	<b>18.981.129</b>	<b>1.548.544</b>	<b>390.840</b>	<b>121.287.052</b>
Balance 31.12.2013	23.579.595	30.890.223	47.472.483	19.496.531	1.516.707	351.206	123.306.744

**COMPANY**

<u>Cost</u>	<b>Land</b>	<b>Buildings</b>	<b>Machinery &amp; Equipment</b>	<b>Vehicles</b>	<b>Furniture &amp; Fittings</b>	<b>Assets under construction</b>	<b>Total Tangible Assets</b>
Balance 31.12.2013	9.451.268	23.208.335	84.914.762	22.125.928	5.879.294	42.519	145.622.107
Acquisitions during the 1.1-31.03.2014 period		40.811	590.949	67.416	113.199	39.635	852.009
Net foreign currency exchange differences				60	105		164
Disposals during the 1.1-31.03.2014 period	<u>-</u>	<u>-</u>	<u>2.175.464</u>	<u>2.599.677</u>	<u>25.798</u>	<u>-</u>	<u>4.800.939</u>
<b>Balance 31.03.2013</b>	<b>9.451.268</b>	<b>23.249.146</b>	<b>83.330.247</b>	<b>19.593.727</b>	<b>5.966.799</b>	<b>82.154</b>	<b>141.673.342</b>

**Accumulated Depreciation**

Balance 31.12.2013	-	7.305.635	55.693.679	19.183.014	5.077.305	-	87.259.633
Depreciation charge for the 1.1-31.03.2014 period	(674.301)	798.922	1.600.445	128.537	41.652		1.895.254
Net foreign currency exchange differences	-			60	103	-	163
Transfer							-
Disposals during the 1.1-31.03.2014 period	<u>-</u>	<u>-</u>	<u>1.507.032</u>	<u>2.480.122</u>	<u>25.493</u>	<u>-</u>	<u>4.012.647</u>
<b>Balance 31.03.2014</b>	<b>(674.301)</b>	<b>8.104.556</b>	<b>55.787.092</b>	<b>16.831.489</b>	<b>5.093.567</b>	<b>-</b>	<b>85.142.403</b>

**Net Book Value**

<b>Balance 31.03.2014</b>	<b>10.125.569</b>	<b>15.144.590</b>	<b>27.543.155</b>	<b>2.762.238</b>	<b>873.233</b>	<b>82.154</b>	<b>56.530.939</b>
Balance 31.12.2013	9.451.268	15.902.700	29.221.083	2.942.914	801.989	42.519	58.362.474

### 3. Investment Property

	<b>GROUP</b>			<b>COMPANY</b>		
	Land	Buildings	Total	Land	Buildings	Total
<b><u>Cost</u></b>						
Balance 31.12.2013	17.491.469	3.131.181	20.622.650	1.017.284	254.453	1.271.737
Acquisitions during the 1.1-31.03.2014 period	-	2.306	2.306	-	-	-
Transfers	-	-	-	-	-	-
Translation exchange differences	74.835	(59.000)	15.835	-	-	-
Disposals during the 1.1-31.03.2014 period	-	-	-	-	-	-
<b>Balance 31.03.2014</b>	<b>17.566.305</b>	<b>3.074.487</b>	<b>20.640.792</b>	<b>1.017.284</b>	<b>254.453</b>	<b>1.271.737</b>
<b><u>Accumulated Depreciation</u></b>						
Balance 31.12.2013	-	-	-	-	-	-
Depreciation charge for the 1.1-31.03.2014 period	-	-	-	-	-	-
Appropriations	-	-	-	-	-	-
Transfers	-	-	-	-	-	-
Disposals during the 1.1-31.03.2014 period	-	-	-	-	-	-
<b>Balance 31.03.2014</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b><u>Net Book Value</u></b>						
<b>Balance 31.03.2014</b>	<b>17.566.305</b>	<b>3.074.487</b>	<b>20.640.792</b>	<b>1.017.284</b>	<b>254.453</b>	<b>1.271.737</b>
Balance 31.12.2013	17.491.469	3.131.181	20.622.650	1.017.284	254.453	1.271.737

#### 4. Intangible Assets

##### GROUP

<u>Cost</u>	Software	Other intangible Assets	TOTAL
Balance 31.12.2013	2.962.350	7.000.000	9.962.350
Acquisitions during the 1.1-31.03.2014 period	27.771	-	27.771
Net foreign currency exchange differences	77	-	77
Disposals during the 1.1-31.03.2014 period	<u>3.998</u>	<u>-</u>	<u>3.998</u>
<b>Balance 31.03.2014</b>	<b>2.986.201</b>	<b>7.000.000</b>	<b>9.986.201</b>

##### Accumulated Depreciation

Balance 31.12.2013	2.722.952	1.000.000	3.722.952
Amortisation charge for the 1.1-31.03.2014 period	22.402	50.000	72.402
Net foreign currency exchange differences	20	-	20
Disposals during the 1.1-31.03.2014 period	<u>3.998</u>	<u>-</u>	<u>3.998</u>
<b>Balance 31.03.2014</b>	<b>2.741.376</b>	<b>1.050.000</b>	<b>3.791.376</b>

##### Net Book Value

<b>Balance 31.03.2014</b>	<b>244.825</b>	<b>5.950.000</b>	<b>6.194.825</b>
Balance 31.12.2013	239.398	6.000.000	6.239.398

##### COMPANY

<u>Cost</u>	Software	Other intangible Assets	TOTAL
Balance 31.12.2013	2.179.495	-	2.179.495
Acquisitions during the 1.1-31.03.2014 period	24.738	-	24.738
Net foreign currency exchange differences	32	-	32
Disposals during the 1.1-31.03.2014 period	<u>-</u>	<u>-</u>	<u>-</u>
<b>Balance 31.03.2014</b>	<b>2.204.265</b>	<b>-</b>	<b>2.204.265</b>

##### Accumulated Depreciation

Balance 31.12.2013	2.109.294	-	2.109.294
Amortisation charge for the 1.1-31.03.2014 period	8.120	-	8.120
Net foreign currency exchange differences	32	-	32
Disposals during the 1.1-31.03.2014 period	<u>-</u>	<u>-</u>	<u>-</u>
<b>Balance 31.03.2014</b>	<b>2.117.446</b>	<b>-</b>	<b>2.117.446</b>

##### Net Book Value

<b>Balance 31.03.2014</b>	<b>86.818</b>	<b>-</b>	<b>86.818</b>
Balance 31.12.2013	70.201	-	70.201

## 5. Clients and other receivables

	GROUP		COMPANY	
	31.03.2014	31.12.2013	31.03.2014	31.12.2013
Receivables from clients, associates /subsidiaries /participating interests	141.520.471	174.441.164	124.723.881	137.764.043
Other receivables	130.886.702	121.187.838	91.717.845	83.991.733
	<b>272.407.173</b>	<b>295.629.002</b>	<b>216.441.726</b>	<b>221.755.776</b>

## 6. Cash and cash equivalent

	GROUP		COMPANY	
	31.03.2014	31.12.2013	31.03.2014	31.12.2013
Cash in hand	561.049	729.340	32.267	78.475
Cash at bank	62.747.844	97.445.211	45.629.622	78.285.114
	<b>63.308.893</b>	<b>98.174.551</b>	<b>45.661.889</b>	<b>78.363.589</b>

## 7. Trade and other payables

	GROUP		COMPANY	
	31.03.2014	31.12.2013	31.03.2014	31.12.2013
Trade payables	150.149.176	191.156.475	106.180.232	118.383.659
Advances from clients	101.590.356	92.786.013	82.044.067	75.418.518
Other current payables	75.684.486	42.872.863	60.319.131	39.701.954
	<b>327.424.018</b>	<b>326.815.351</b>	<b>248.543.431</b>	<b>233.504.132</b>

## 8. Bank overdrafts and loans

	GROUP		COMPANY	
	31.03.2014	31.12.2013	31.03.2014	31.12.2013
Loans	323.899.734	326.482.732	248.293.841	249.208.000
	<b>323.899.734</b>	<b>326.482.732</b>	<b>248.293.841</b>	<b>249.208.000</b>

## 9. Debenture Long - term Payables

	GROUP		COMPANY	
	31.03.2014	31.12.2013	31.03.2014	31.12.2013
Debenture Long-term Payables	262.964.218	249.335.940	248.839.207	234.790.940
Long - Term Loans	31.993.623	27.764.026	29.842.909	24.779.893
	<b>294.957.840</b>	<b>277.099.966</b>	<b>278.682.116</b>	<b>259.570.833</b>

## 10. Other provisions and non-current liabilities

	GROUP		COMPANY	
	31.03.2014	31.12.2013	31.03.2014	31.12.2013
Other provisions	4.879.635	1.171.048	4.072.780	1.327.040
Non-current liabilities - Prepayments	44.604.731	54.279.101	28.000.793	34.975.426
	<u>49.484.366</u>	<u>55.450.149</u>	<u>32.073.573</u>	<u>36.302.466</u>

## 11. Share capital

	GROUP		COMPANY	
	31.03.2014	31.12.2013	31.03.2014	31.12.2013
Paid up share capital (77.654.850 Shares of € 0.58)	45.039.813	45.039.813	45.039.813	45.039.813
Share premium account	146.676.671	146.676.671	146.676.671	146.676.671
	<u>191.716.484</u>	<u>191.716.484</u>	<u>191.716.484</u>	<u>191.716.484</u>

## 12. Memorandum accounts - Contingent liabilities

	GROUP	COMPANY
	31.03.2014	31.03.2014
Letters of Guarantee	826.230.008	561.028.267
Other memorandum accounts	<u>8.192.586</u>	<u>7.123.164</u>
	<u>834.422.594</u>	<u>568.151.431</u>

## 13. Encumbrances - Concessions of Receivables

On 31/03/2014 encumbrances valued at €16.280 thousands on the property of subsidiaries of the Group were outstanding to secure bank loans.

## 14. Other post balance sheet events

There are no other post balance sheet events worth mentioning.

## 15. Transactions with related parties

The Group is controlled by J&P-AVAX. Members of the Board of Directors and related legal entities collectively own 78% of the Company's common shares, while the balance of 22% is controlled by the broad investment public. Transactions with related parties are booked by the Company and its subsidiaries throughout the year. Sales to and purchases from related parties are carried out at going market prices.

Year-end account balances are not covered with guarantees and their settlement is done on cash terms. The Group did not book any provisions for doubtful receivables from related parties, because payments on those transactions have proceeded smoothly so far.

Intra-Group transactions are netted off at consolidation of their financial accounts.

Following is a summary of transactions with related parties during the period 1/1-31/3/2014:

(all amounts in € thousands)

### Group

	Income	Expenses	Receivables	Payables
PYRAMIS		12	219	
ELIX			7	
AG.NIKOLAOS CAR PARK			14	
ATTIKES DIADROMES SA				
OLYMPIA ODOS OPERATIONS SA	66		82	
OLYMPIA ODOS SA	90		111	273
GEFYRA OPERATIONS SA	25		31	
ATHENS RINGROAD				120
AEGEAN MOTORWAY SA	187		261	
SALONICA PARK A.E.			3	
POLISPARK SA			17	
VOLTERRA A.E.	137		6	37
ATHENS CAR PARK			1	
HELLINIKON ENTERTAINMENT AND SPORT PARKS SA (KANOE - KAJAK)			118	
METROPOLITAN ATHENS PARK			1	
NEA SMIRNI CAR PARK			1	
5N			90	
3G			15	
STACY INVESTMENTS SP.ZO.O.			4.737	
SC ORIOL REAL ESTATE SRL			844	
DRAGADOS - J&P-AVAX S.A. JOINT VENTURE			204	
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI			2.627	
J&P(O) -J&P-AVAX J/V - QATAR			710	
J&P-AVAX QATAR WLL			9	
JOANNOY & PARASKEVAIDES ENERGY			45	
J&P (UK) LTD LONDON				27
J&P (O) LTD-Guernsey			860	50
JOANNOY & PARASKEVAIDES (O) LTD				
VAKON SA			357	
VIOENERGEIA SA	13		16	
LIMASSOL MARINA LTD			532	
ATHENA EMIRATES LLC			503	421
Executives and members of the Board		421	23	703
	<b>518</b>	<b>433</b>	<b>12.443</b>	<b>1.630</b>

### Company

	Income	Expenses	Receivables	Payables
ETETH SA	27	101	40	4.758
TASK J&P AVAX SA	0	102	1	872
J&P-AVAX IKTEO			706	7
PROET	2	201	32	111
J&P DEVELOPMENT	9		1.614	
ATHENA	61		15.595	369
E-CONSTRUCTION			197	104
MONDO TRAVEL	1	58	26	56
PYRAMIS				
ATHENS MARINA	26		61	
J&P ABÆ CONCESSIONS		34		
ELIX			7	
AG.NIKOLAOS CAR PARK			14	
OLYMPIA ODOS OPERATIONS SA	66		82	
OLYMPIA ODOS SA	90		111	241
GEFYRA OPERATIONS SA	15		18	
ATHENS RINGROAD				120
AEGEAN MOTORWAY SA	187		221	
SALONICA PARK SA			3	
POLISPARK SA			17	
VOLTERRA A.E.	137		6	37
ATHENS CAR PARK			1	
HELLINIKON ENTERTAINMENT AND SPORT PARKS SA (KANOE - KAJAK)			118	
METROPOLITAN ATHENS PARK			1	
NEA SMIRNI CAR PARK			1	
DRAGADOS - J&P-AVAX S.A. JOINT VENTURE			204	
J&P-AVAX QATAR WLL			9	
J/V J&P-AVAX - J&PARASKEVAIDES OV.LTD (JORDAN)			363	6.109
JOANNOY & PARASKEVAIDES ENERGY			45	
J&P (UK) LTD LONDON				27
J&P (O) LTD - GUERNSEY			860	50
JOANNOY & PARASKEVAIDES (O) LTD				0
LEMESOS MARINA LTD			25	
JOINT VENTURES	170		37.018	1.936
Executives and members of the Board		166		
	<b>791</b>	<b>663</b>	<b>60.730</b>	<b>14.798</b>





# J&P - AVAX S.A.

Company's number in the General Electronic Commercial Registry: 913601000 (Former Number 14303/06/B/86/26 in the register of Societes Anonymes)

16 Amarousiou-Halandriou Street, Marousi 151 25, Greece

Figures and information for the period of 1st of January until 31st of March 2014

(According to 4/507/28.4.2009 resolution of Greek Capital Committee)

The figures and information illustrated below aim to provide a summary view of the financial position and results of J&P-AVAX S.A. and its subsidiaries. Before making any investment decision or any other transaction concerning the company, we advise the reader to visit the company's web site (www.jp-avax.gr) which presents the detailed financial statements according to International Financial Reporting Standards, along with the auditor's report.

Web Site: [www.jp-avax.gr](http://www.jp-avax.gr)  
Board of Directors approval date: 29 May 2014

## CONDENSED STATEMENT OF FINANCIAL POSITION

Amounts in € thousand

	GROUP		COMPANY	
	31/3/2014	31/12/2013	31/3/2014	31/12/2013
<b>ASSETS</b>				
Tangible assets	121.287	123.307	56.531	58.362
Investment properties	20.641	20.623	1.272	1.272
Intangible assets	39.153	42.198	87	70
Available for sale investments	121.929	121.579	445.804	428.400
Other non current assets	269.869	251.840	189.841	194.430
Inventories	28.294	26.925	11.281	10.132
Trade receivables	489.387	456.013	357.729	326.140
Other current assets	139.039	146.059	129.974	111.637
Cash and cash equivalents	63.309	98.175	45.662	78.364
<b>TOTAL ASSETS</b>	<b>1.292.907</b>	<b>1.286.717</b>	<b>1.238.180</b>	<b>1.208.807</b>
<b>SHAREHOLDERS EQUITY AND LIABILITIES</b>				
Share Capital	45.040	45.040	45.040	45.040
Share Premium Account	146.677	146.677	146.677	146.677
Other equity items	45.544	42.220	163.994	156.643
<b>Share capital and reserves (a)</b>	<b>237.261</b>	<b>233.937</b>	<b>355.710</b>	<b>348.359</b>
Non-controlling interests (b)	4.072	4.637	-	-
<b>Total Equity (c)=(a)+(b)</b>	<b>241.333</b>	<b>238.573</b>	<b>355.710</b>	<b>348.359</b>
Long-term loans	294.958	277.100	278.682	259.571
Provisions and other long-term liabilities	96.852	102.472	103.078	108.432
Short-term borrowings	323.900	326.483	248.294	249.208
Other short-term liabilities	335.865	342.089	252.416	243.236
<b>Total liabilities (d)</b>	<b>1.051.575</b>	<b>1.048.144</b>	<b>882.470</b>	<b>860.448</b>
<b>TOTAL SHAREHOLDERS EQUITY AND LIABILITIES (c)+(d)</b>	<b>1.292.907</b>	<b>1.286.717</b>	<b>1.238.180</b>	<b>1.208.807</b>

## CONDENSED STATEMENT OF CHANGES IN EQUITY

Amounts in € thousand

	GROUP		COMPANY	
	31/3/2014	31/3/2013	31/3/2014	31/3/2013
Equity balance at the beginning of fiscal year (1/1/14 and 1/1/13 respectively)	238.573	307.432	348.359	421.312
Amendments under IAS 19	-	(843)	-	(1.010)
<b>Revised equity balance at the beginning of fiscal year (1/1/14 and 1/1/13 respectively)</b>	<b>238.573</b>	<b>306.589</b>	<b>348.359</b>	<b>420.301</b>
Total comprehensive income after tax	3.073	4.588	7.351	(12.380)
Other appropriations	-	27	-	291
Addition/(deduction) of minority interests	(314)	-	-	-
<b>Total equity balance at the end of period (31/03/14 and 31/03/13 respectively)</b>	<b>241.333</b>	<b>311.204</b>	<b>355.710</b>	<b>408.213</b>

## TRANSACTIONS WITH RELATED PARTIES (amounts in € thousand)

	GROUP	COMPANY
	1.1-31.03.2014	1.1-31.03.2014
a) Income	518	791
b) Expenses	12	497
c) Receivables	12.420	60.730
d) Payables	928	14.798
e) Key management compensations	421	166
f) Receivables from key management	23	-
g) Payables to key management	703	-

## NOTES TO THE ACCOUNTS

- The accounting policies applied in preparing these Financial Statements are consistent with those applied for the Financial Statements at 31.12.2013 with the exception that arise from the adoption of new or restated IAS and IFRS as it is mentioned in note 10 of Interim Condensed Financial Statements.
- Tax auditing for the Company and the companies of the Group are analysed in note C1 of the Interim Condensed Financial Report.
- There are ongoing litigation cases with judicial or administrative bodies which are not expected to have a significant impact on the financial stance of the Group and the Company. The estimated amount for the fiscal years not tax audited as of 31.03.2014 is € 596 thousand for the Group and € 353 thousand for the Company. Other provisions as of 31.03.2014 amount to € 40.611 thousand for the Group and € 48.846 thousand for the Company.
- The companies of the Group, the percentages the Group participates in their share capital, as well as the consolidation method used in the financial statements of the fiscal period 1/1-31/03/2014, are mentioned analytically in note C1 of the Interim Condensed Financial Report.
- The number of employees at the end of the reporting period at Group level is 1.515 persons (versus 1.741 on 31/03/2013) and at Company level is 1.004 (versus 1.279 on 31/03/2013).
- Earnings per share are calculated using the weighted average number of shares for the period.
- The Board of Directors approved the above financial statements on May 29, 2014.
- Minor differences in sums are due to rounding.
- Capital expenditure excluding acquisitions for the fiscal year of 1/1-31/03/2014 amounted to : Group € 2.5 m and Company € 0.9 m.
- Some figures of prior period for the Company are not the same with those published as of 31.03.2013 as well as those of 31.12.2013 because they display adjustments due to the application of the new IFRS 11 "Joint Arrangements". The IFRS requires to recognize and to account for a joint arrangement using similar to IAS 31 proportionate consolidation - the party's share of assets, liabilities, income and expenses of a jointly controlled entity was combined line-by-line with similar items in the companies' financial statements.
- None of the Company's shares are held by the Company itself or any of its group member-companies at the end of the current period.
- There are no Pledges on the Company's assets. On 31/03/2014 encumbrances valued at € 16.280 thousand on the property of subsidiaries of the Group were outstanding to secure bank loans.
- The other comprehensive income after tax for the Group and the Company are as follows:

	GROUP		COMPANY	
	1.1-31.03.2014	1.1-31.03.2013	1.1-31.03.2014	1.1-31.03.2013
Cash flow hedging	-	4.025	-	-
Translation differences of subsidiaries abroad	(1.088)	5.771	(22)	3.558
Reserves for available for sale investments	-	(2.116)	-	(469)
Revaluation reserves of other assets	267	(5.081)	(3)	(20.822)
Tax on other comprehensive income	(69)	825	1	5.536
<b>Total other comprehensive income net of tax</b>	<b>(891)</b>	<b>3.424</b>	<b>(25)</b>	<b>(12.198)</b>

## CONDENSED STATEMENT OF TOTAL COMPREHENSIVE INCOME

Amounts in € thousand

	GROUP		COMPANY	
	1/1-31/03/2014	1/1-31/03/2013	1/1-31/03/2014	1/1-31/03/2013
Turnover	120.007	96.909	85.255	52.131
Cost of sales	(94.641)	(79.156)	(60.023)	(39.819)
<b>Gross profit</b>	<b>25.366</b>	<b>17.752</b>	<b>25.232</b>	<b>12.312</b>
Other net operating income/(expense)	1.632	(4.906)	1.478	(1.968)
Write off of assets	(9.098)	-	(11.098)	-
Administrative expenses	(5.949)	(7.252)	(3.962)	(4.523)
Selling & Marketing expenses	(1.918)	(909)	(1.396)	(494)
Income/(Losses) from Associates/Participations	3.534	5.720	5.704	-
<b>Profit/ (Loss) before tax, financial &amp; investment results</b>	<b>13.568</b>	<b>10.405</b>	<b>15.959</b>	<b>5.327</b>
Net finance costs	(9.888)	(8.083)	(7.808)	(6.777)
<b>Profit/ (Loss) before tax</b>	<b>3.680</b>	<b>2.322</b>	<b>8.151</b>	<b>(1.449)</b>
Tax	284	(1.157)	(776)	1.267
<b>Loss after tax (a)</b>	<b>3.964</b>	<b>1.165</b>	<b>7.375</b>	<b>(182)</b>
Attributable to:				
Equity holders of the parent	4.402	2.115	7.375	(182)
Non-controlling interests	(438)	(950)	-	-
<b>Other comprehensive income net of tax (b)</b>	<b>3.964</b>	<b>1.165</b>	<b>7.375</b>	<b>(182)</b>
Total comprehensive income net of tax (a)+(b)	(891)	3.424	(25)	(12.198)
Attributable to:				
Equity owners of the parent	3.511	5.539	7.351	(12.380)
Non-controlling interests	(438)	(950)	-	-
Proposed dividend per share (in €)	-	-	-	-
Net loss per share - basic (in €)	0,0567	0,0272	0,0950	(0,0023)
Profit/ (Loss) before tax, financial and investment results and depreciation	21.800	15.051	23.982	7.395

## CASH FLOW STATEMENT

Amounts in € thousand

	GROUP		COMPANY	
	1/1-31/03/2014	1/1-31/03/2013	1/1-31/03/2014	1/1-31/03/2013
<b>Operating Activities</b>				
Profit/ (Loss) before tax	3.680	2.322	8.151	(1.449)
Adjustments for:				
Depreciation	4.113	4.646	1.904	2.067
Loss/ (Profit) from fair value adjustments in investment	-	-	-	-
Exchange differences	(53)	50	(53)	(60)
Provisions	4.997	3.613	4.858	885
Interest income	(283)	(175)	(257)	(149)
Interest expense	10.015	8.289	8.065	6.926
Investment results	4.119	-	6.119	-
Gain/ (Losses) from financial instruments	156	(31)	-	-
Investment (income)/ Loss	(3.714)	(5.688)	(5.704)	-
<b>Change in working capital</b>				
(Increase)/decrease in inventories	(1.369)	1.648	(1.149)	766
(Increase)/decrease in trade and other receivables	(37.077)	(35.834)	(46.827)	5.263
Increase/(decrease) in payables	(8.671)	6.198	(8.545)	(27.381)
Interest paid	(3.843)	(8.739)	(1.893)	(6.675)
Income taxes paid	(273)	(1.751)	(86)	(904)
<b>Cash Flow from Operating Activities (a)</b>	<b>(28.204)</b>	<b>(25.452)</b>	<b>(35.417)</b>	<b>(20.710)</b>
<b>Investing Activities:</b>				
Purchase of tangible and intangible assets	(2.534)	(5.222)	(860)	(4.348)
Proceeds from disposal of tangible and intangible assets	801	807	788	346
(Acquisition)/ Sale of associates, JVs and other investments	(20.484)	676	(15.666)	(501)
Interest received	283	175	257	149
<b>Cash Flow from Investing Activities (b)</b>	<b>(21.934)</b>	<b>(3.564)</b>	<b>(15.480)</b>	<b>(4.355)</b>
<b>Financing Activities</b>				
Proceeds (Payments) from loans	15.275	8.160	18.197	13.230
Dividends paid	(3)	(9)	(3)	(9)
<b>Cash Flow from Financing Activities (c)</b>	<b>15.272</b>	<b>8.152</b>	<b>18.194</b>	<b>13.222</b>
<b>Net increase in cash and cash equivalents (a)+(b)+(c)</b>	<b>(34.866)</b>	<b>(20.864)</b>	<b>(32.702)</b>	<b>(11.843)</b>
<b>Cash and cash equivalents at the beginning of fiscal year</b>	<b>98.175</b>	<b>62.222</b>	<b>78.364</b>	<b>37.802</b>
<b>Cash and cash equivalents at the end of period</b>	<b>63.309</b>	<b>41.359</b>	<b>45.662</b>	<b>25.960</b>

MAROUSI, MAY 29 2014

PRESIDENT & EXECUTIVE DIRECTOR

DEPUTY PRESIDENT & EXECUTIVE DIRECTOR

MANAGING DIRECTOR

GROUP CFO

CHIEF ACCOUNTANT

CHRISTOS JOANNOU  
I.D. No. 889746

KONSTANTINOS KOUVARAS  
I.D. No. AI 597426

KONSTANTINOS MITZALIS  
I.D. No. Ξ47337

ATHENA ELIADES  
I.D. No. 550801

GEORGE GIANNOPOULOS  
I.D. No. AI 109515