



J&P – AVAX S.A.

Interim Condensed Financial Reporting

From January 1st, 2013 to March 31st, 2013

J&P – AVAX S.A.

*Company's Number in the General Electronic Commercial Registry :913601000
(former Company's Number in the Register of Societes Anonymes:
14303/06/B/86/26)*

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151-25, Marousi, Greece



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The Interim Condensed Financial Statements presented through pages 1 to 42 for the Group and the Parent Company, have been approved by the Board of Directors on 29th of May, 2013.

Deputy President
Chairman &
Executive Director

Managing Director

Group CFO

Chief Accountant

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KOUVARAS
I.D.No. AI 597426

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WEBSITE WHERE THE COMPANIES AND CONSOLIDATED FINANCIAL STATEMENTS ARE AVAILABLE

We hereby certify that this Interim financial report was approved by the Board of Directors of «J&P-AVAX S.A.» on May 29th 2013 and published by means of submission to the Athens Stock Exchange and the Hellenic Capital Markets Commission, as well as their upload to the corporate website (www.jp-avax.gr). It is noted that the financial statements published in the Press aim to provide their readers with a financial overview but do not fully illustrate the financial circumstances of the Company and the Group, in accordance with the International Accounting Standards.

J&P - AVAX S.A.
STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2013
(All amounts in Euros)

	<u>Group</u>		<u>Company</u>		
	31.03.2013	31.12.2012	31.03.2013	31.12.2012	
ASSETS					
Non-current Assets					
Property, Plant and Equipment	2	148.619.418	148.775.145	61.105.434	63.345.729
Investment Property	3	24.660.411	23.894.419	1.271.737	1.271.737
Goodwil		35.958.528	35.958.528	-	-
Intangible assets	4	6.304.614	6.369.785	86.680	99.228
Investments in other companies		248.040.524	239.374.128	156.841.981	156.842.715
Available for sale investments		124.117.038	123.752.718	428.522.608	413.976.992
Other non-current assets		1.447.544	1.105.105	467.160	485.396
Deferred tax assets		6.578.422	4.859.497	6.644.569	5.111.207
Total Non-current Assets		595.726.499	584.089.325	654.940.169	641.133.004
Current Assets					
Inventories		27.729.575	29.377.257	6.828.279	7.608.959
Construction contracts		302.410.838	286.939.379	179.158.000	171.523.277
Trade and other receivables	5	342.277.673	338.831.700	252.549.340	271.964.637
Cash and cash equivalents	6	41.358.719	62.222.289	6.029.676	11.428.576
Total Current Assets		713.776.805	717.370.625	444.565.295	462.525.449
Total Assets		1.309.503.304	1.301.459.950	1.099.505.464	1.103.658.452
EQUITY AND LIABILITIES					
Share capital	11	45.039.813	45.039.813	45.039.813	45.039.813
Share premium account	11	146.676.671	146.676.671	146.676.671	146.676.671
Revaluation reserves		14.472.360	16.038.352	4.283.375	4.630.676
Other reserves		23.139.906	23.113.355	19.883.238	19.592.071
Reserves for financial instruments available for sales		43.277.854	47.037.637	190.031.421	205.439.374
Cash flow hedging reserve		(30.232.765)	(33.211.539)	-	-
Translation exchange differences		10.322.630	4.552.173	7.025.845	3.468.216
Retained earnings		50.247.003	48.131.887	(3.717.013)	(3.535.123)
Equity attributable to equity holders of the parent (a)		302.943.472	297.378.347	409.223.349	421.311.696
Non-controlling interest (b)		9.103.600	10.053.783	-	-
Total Equity (c)= (a)+ (b)		312.047.072	307.432.131	409.223.349	421.311.696
Non-Current Liabilities					
Bank Loans	10	283.774.706	276.433.010	268.668.389	259.805.662
Derivative financial instruments		2.118.799	2.150.094	-	-
Deferred tax liabilities		59.313.442	40.305.622	71.038.897	55.109.819
Provisions for retirement benefits		5.825.750	5.727.053	2.119.002	2.192.691
Other long-term provisions	11	26.508.805	27.083.355	25.143.832	25.727.085
Total Non-Current Liabilities		377.541.503	351.699.134	366.970.120	342.835.257
Current Liabilities					
Trade and other creditors	7	343.116.293	360.036.961	145.337.758	159.000.124
Income and other tax liabilities		7.020.088	13.332.113	1.851.839	8.621.477
Bank overdrafts and loans	8	269.778.348	268.959.611	176.122.396	171.889.897
Total Current Liabilities		619.914.729	642.328.685	323.311.994	339.511.498
Total Liabilities (d)		997.456.232	994.027.819	690.282.114	682.346.755
Total Equity and Liabilities (c) + (d)		1.309.503.304	1.301.459.950	1.099.505.464	1.103.658.450

The following notes are integral part of the Financial Statements.

J&P - AVAX S.A.
STATEMENT OF INCOME
FOR THE JANUARY 1st, 2013 TO MARCH 31st, 2013 PERIOD
(All amounts in Euros except per shares' number)

	<u>Group</u>		<u>Company</u>	
	<u>1.1-31.03.2013</u>	<u>1.1-31.03.2012</u>	<u>1.1-31.03.2013</u>	<u>1.1-31.03.2012</u>
Turnover	96.908.621	119.204.072	45.804.654	39.868.904
Cost of sales	<u>(79.156.238)</u>	<u>(106.300.890)</u>	<u>(34.647.749)</u>	<u>(34.095.432)</u>
Gross profit	17.752.382	12.903.182	11.156.904	5.773.472
Other net operating income/(expenses)	(4.905.866)	(332.532)	(1.747.318)	(590.382)
Administrative expenses	(7.252.421)	(7.785.890)	(4.187.123)	(4.705.968)
Selling & Marketing expenses	(909.419)	(1.128.138)	(494.107)	(939.576)
Income/(Losses) from Investments in Associates	<u>5.720.049</u>	<u>4.897.544</u>	<u>295.000</u>	<u>6.380.000</u>
Profit before tax, financial and investment results	10.404.726	8.554.165	5.023.356	5.917.546
Net financial cost	<u>(8.083.119)</u>	<u>(7.616.697)</u>	<u>(6.556.740)</u>	<u>(5.729.268)</u>
Profit before tax	2.321.607	937.469	(1.533.384)	188.278
Tax	<u>(1.156.927)</u>	<u>(2.665.481)</u>	<u>1.351.494</u>	<u>(68.014)</u>
Profit/ (Loss) after tax	<u>1.164.680</u>	<u>(1.728.012)</u>	<u>(181.890)</u>	<u>120.264</u>
Attributable to:				
Equity shareholders	2.115.116	(653.530)	(181.890)	120.264
Non-controlling interests	<u>(950.437)</u>	<u>(1.074.482)</u>	<u>-</u>	<u>-</u>
	1.164.680	(1.728.012)	(181.890)	120.264
- Basic Earnings per share (in Euros)	<u>0,0272</u>	<u>(0,0084)</u>	<u>(0,0023)</u>	<u>0,0015</u>
Weighted average of shares	<u>77.654.850</u>	<u>77.654.850</u>	<u>77.654.850</u>	<u>77.654.850</u>
Profit before tax, financial and investments results and depreciation	15.051.082	12.734.082	7.025.755	7.972.682

The following notes are integral part of the Financial Statements.

J&P - AVAX S.A.
STATEMENT OF COMPREHENSIVE INCOME
FOR THE FISCAL YEAR FROM JANUARY 1st, 2013 TO 31st MARCH 2013
(All Amounts in Euros)

	GROUP		COMPANY	
	1.1-31.03.2013	1.1-31.03.2012	1.1-31.03.2013	1.1-31.03.2012
Profit/ (Loss) for the Period	1.164.680	(1.728.012)	(181.890)	120.264
Other Comprehensive Income				
Exchange Differences on translating foreign operations	5.770.711	(1.244.543)	3.557.629	(418.265)
Cash flow hedges	4.025.370	(13.654.420)	-	-
Revalutaion reserves for other assets	(2.116.205)	(311.301)	(469.326)	-
Reserves for financial instruments available for sale	(5.080.787)	(313.460)	(20.821.559)	-
Tax for other comprehensive income	<u>824.622</u>	<u>2.855.836</u>	<u>5.535.630</u>	<u>-</u>
Total other comprehensive income	<u>3.423.710</u>	<u>(12.667.888)</u>	<u>(12.197.626)</u>	<u>(418.265)</u>
Total comprehensive Income	<u>4.588.390</u>	<u>(14.395.900)</u>	<u>(12.379.516)</u>	<u>(298.001)</u>
Total comprehensive Income attributable to:				
Equity shareholders	5.538.572	(13.319.951)	(12.379.516)	(298.001)
Non-controlling interests	<u>(950.183)</u>	<u>(1.075.949)</u>	<u>-</u>	<u>-</u>
	<u>4.588.390</u>	<u>(14.395.900)</u>	<u>(12.379.516)</u>	<u>(298.001)</u>

The following notes are integral part of the Financial Statements.

J&P - AVAX S.A.
CASH FLOW STATEMENT AS AT MARCH 31, 2013
(All amounts in Euros)

	<u>Group</u>		<u>Company</u>	
	1.1-31.03.2013	1.1-31.03.2012	1.1-31.03.2013	1.1-31.03.2012
Operating Activities				
Profit before tax	2.321.607	937.469	(1.533.384)	188.278
Adjustments for:				
Depreciation	4.646.356	4.179.917	2.002.399	2.055.136
(Gains) / losses on fair value of investment property		34.448	-	-
Provisions	3.613.349	(60.891)	884.852	47.142
Interest income	(174.779)	(93.144)	(60.755)	(14.291)
Interest expense	8.289.193	7.642.464	6.617.496	5.743.560
Goodwill impairment loss			-	
Losses from financial instruments	(31.295)	67.377		-
Investment (income) / loss	(5.687.622)	(4.897.544)	(295.000)	(6.380.000)
Exchange rate differences	49.850	958.686	(59.546)	843.533
			-	
Change in working capital				
(Increase)/decrease in inventories	1.647.682	414.445	780.680	(625.716)
(Increase)/decrease in trade and other receivables	(35.834.019)	(26.160.539)	6.588.906	(5.372.845)
Increase/(decrease) in payables	6.197.996	1.767.242	(26.464.319)	(6.341.593)
Interest paid	(8.739.193)	(6.985.981)	(6.366.810)	(5.321.085)
Income taxes paid	(1.750.804)	(1.395.916)	(389.936)	(104.855)
Cash Flow from Operating Activities (a)	(25.451.678)	(23.591.967)	(18.295.416)	(15.282.736)
Investing Activities				
Purchase of tangible and intangible assets	(5.221.802)	(525.625)	(95.633)	(38.284)
Proceeds from disposal of tangible and intangible assets	806.948	96.131	346.080	4.905
(Acquisition)/ disposal of, associates, JVs and other investments	676.357	(7.394.695)	(501.306)	(5.687.500)
Interest received	174.779	93.144	60.755	14.291
Cash Flow from Investing Activities (b)	(3.563.718)	(7.731.045)	(190.104)	(5.706.588)
Cash Flow from Financing Activities				
Proceeds from loans	8.160.433	7.092.397	13.095.226	10.334.047
Dividends paid	(8.607)	(2.544)	(8.607)	(2.544)
Cash Flow from Financing Activities (c)	8.151.826	7.089.853	13.086.620	10.331.503
Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)	(20.863.571)	(24.233.159)	(5.398.901)	(10.657.821)
Cash and cash equivalents at the period	62.222.289	92.161.687	11.428.576	27.342.410
Cash and cash equivalents at the end of the period	41.358.719	67.928.528	6.029.676	16.684.589

The following notes are integral part of the Financial Statements.

J&P - AVAX S.A.
ANNUAL STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY
FOR THE JANUARY 1st, 2012 TO MARCH 31st 2013 PERIOD
(All Amounts in Euros)

GROUP

	Share Capital	Share Premium	Revaluation Reserves	Reserves for financial instruments available for sales	Cash flow hedging reserve	Reserves	Translation exchange differences	Retained earnings	Share Capital & Reserves	Non-Controlling Interests	Total Equity
Changes in Total Equity											
Balance 31.12.2011	<u>45.039.813</u>	<u>146.676.671</u>	15.936.295	40.931.706	(26.882.024)	23.671.012	5.364.713	59.180.839	309.919.023	13.177.426	323.096.450
Net profit for the period	-	-	(249.041)	(250.768)	(10.923.536)	-	(1.243.076)	(653.530)	(653.530)	(1.074.482)	(1.728.012)
Other comprehensive income	-	-	(249.041)	(250.768)	(10.923.536)	-	(1.243.076)	-	(12.666.421)	(1.467)	(12.667.888)
Total comprehensive income for the period	-	-	(249.041)	(250.768)	(10.923.536)	-	(1.243.076)	(653.530)	(13.319.951)	(1.075.949)	(14.395.900)
Other movements	-	-	-	-	-	33.721	-	-	33.721	(212.941)	(179.220)
Addition of minority interest	-	-	-	-	-	-	-	-	-	-	-
Balance 31.03.2012	<u>45.039.813</u>	<u>146.676.671</u>	<u>15.687.254</u>	<u>40.680.938</u>	<u>(37.805.560)</u>	<u>23.704.733</u>	<u>4.121.637</u>	<u>58.527.309</u>	<u>296.632.794</u>	<u>11.888.537</u>	<u>308.521.331</u>

Balance 31.12.2012	<u>45.039.813</u>	<u>146.676.671</u>	<u>16.038.352</u>	<u>47.037.637</u>	<u>(33.211.539)</u>	<u>23.113.355</u>	<u>4.552.173</u>	<u>48.131.887</u>	<u>297.378.347</u>	<u>10.053.783</u>	<u>307.432.131</u>
Net profit for the period	-	-	(1.565.992)	(3.759.783)	2.978.774	-	5.770.457	2.115.116	2.115.116	(950.437)	1.164.680
Other income for the period	-	-	(1.565.992)	(3.759.783)	2.978.774	-	5.770.457	-	3.423.457	254	3.423.710
Total comprehensive income for the period	-	-	(1.565.992)	(3.759.783)	2.978.774	-	5.770.457	2.115.116	5.538.573	(950.183)	4.588.390
Other movements	-	-	-	-	-	26.551	-	-	26.551	-	26.551
Addition of non-controlling interests	-	-	-	-	-	-	-	-	-	-	-
Balance 31.03.2013	<u>45.039.813</u>	<u>146.676.671</u>	<u>14.472.360</u>	<u>43.277.854</u>	<u>(30.232.765)</u>	<u>23.139.906</u>	<u>10.322.630</u>	<u>50.247.003</u>	<u>302.943.472</u>	<u>9.103.600</u>	<u>312.047.072</u>

COMPANY

	Share Capital	Share Premium	Revaluation Reserves	Reserves for financial instruments available for sales	Cash flow hedging reserve	Reserves	Translation exchange differences	Retained earnings	Share Capital & Reserves	Non-Controlling Interests	Total Equity
Changes in Total Equity											
Balance 31.12.2011	45.039.813	146.676.671	4.630.676	213.491.730	-	19.592.071	5.904.881	3.820.205	439.156.048	-	439.156.048
Profit for the period	-	-	-	-	-	-	(418.265)	120.264	120.264	-	120.264
Other comprehensive income	-	-	-	-	-	-	(418.265)	-	(418.265)	-	(418.265)
Total comprehensive income for the period	-	-	-	-	-	-	(418.265)	120.264	(298.001)	-	(298.001)
Balance 31.03.2012	<u>45.039.813</u>	<u>146.676.671</u>	<u>4.630.676</u>	<u>213.491.730</u>	<u>-</u>	<u>19.592.071</u>	<u>5.486.616</u>	<u>3.940.469</u>	<u>438.858.047</u>	<u>-</u>	<u>438.858.047</u>
Balance 31.12.2012	45.039.813	146.676.671	4.630.676	205.439.374	-	19.592.071	3.468.216	(3.535.123)	421.311.699	-	421.311.699
Net profit for the period	-	-	(347.301)	(15.407.953)	-	-	3.557.629	(181.890)	(181.890)	-	(181.890)
Other income for the period	-	-	(347.301)	(15.407.953)	-	-	3.557.629	-	(12.197.626)	-	(12.197.626)
Total comprehensive income for the period	-	-	(347.301)	(15.407.953)	-	-	3.557.629	(181.890)	(12.379.516)	-	(12.379.516)
Other movements	-	-	-	-	-	291.167	-	-	291.167	-	291.167
Balance 31.03.2013	<u>45.039.813</u>	<u>146.676.671</u>	<u>4.283.375</u>	<u>190.031.421</u>	<u>-</u>	<u>19.883.238</u>	<u>7.025.845</u>	<u>(3.717.013)</u>	<u>409.223.350</u>	<u>-</u>	<u>409.223.350</u>

The following notes are integral part of the Financial Statements.



Notes and accounting policies

A. ABOUT THE COMPANY

A.1 General Information about the Company and the Group

J&P-AVAX S.A. was listed on the Athens Stock Exchange's Main Market in 1994 (then incorporated as AVAX S.A.) and is based in Marousi, in the Attica prefecture. It boasts substantial expertise spanning the entire spectrum of construction activities (infrastructure projects, civil engineering, BOTs, precast works, real estate etc) both in Greece and abroad.

In 2002, former AVAX S.A. merged with its subsidiaries J&P (Hellas) S.A. and ETEK S.A. and was renamed into J&P-AVAX S.A, whereas another 100% subsidiary unit, namely ETETH S.A., merged with its own subsidiary AIXMI S.A. The new business entities which evolved out of these mergers made use of Law 2940/2001 on contractors' certification for public works. The Group's leading company J&P-AVAX S.A. was awarded a 7th-class public works certificate, which is the highest class available, whereas ETETH S.A. acquired a 6th-class certificate and PROET S.A. entered the new public works certification registry with a 3rd-class certificate, which was upgraded to 4th-class towards the end of 2005. In the year 2007 J&P Avax SA acquired the subsidiary Athena SA.

A.2 Activities

Group strategy is structured around four main pillars:

- **Concessions**
 - Intense presence in concession project tenders, to maintain a substantial backlog of projects and secure long-term revenue streams
 - Strengthening the project finance business unit and expanding our network of specialized external business partners (design consultants, financial and insurance advisors, legal firms) to enhance the Group's effectiveness in bidding for concession projects and maximize the return from their operation by means of financial risk management
- **Business Activities**
 - Development along the lines of major international construction groups, diversifying revenue through expansion into related business areas, eg environmental projects, facility maintenance & management, waste management, maintenance of large infrastructure projects, and management of large facilities constructed towards the Athens 2004 Olympic Games
 - Pursuit of synergies of various business activities on Group level
- **Real Estate**
 - Selective investment in quality projects offering high aesthetics and status, focused mainly on the residential and vacation housing sectors, as well as in select commercial and real estate projects
 - Advisory services and development of new markets and products, such as retirement villages
- **Other Activities**
 - Participation in BOT infrastructure projects for the reconstruction of neighboring counties and regions (Eastern & SE Europe, Middle East, North Africa) in collaboration with J&P Overseas and other international partners with long local presence and expertise
 - Promotion of the use of precast technology



B. FINANCIAL REPORTING STANDARDS

J&P-AVAX S.A.'s consolidated accounts for the period running from January 1st, 2013 to March 31st, 2013 are prepared in accordance with the 'historic cost' principle, inclusive of adjustments in various items on both sides of the balance sheet, as well as on the 'going-concern' principle and conform to the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the interpretations issued by IASB's International Financial Reporting Interpretation Committee (IFRIC) which have been adopted by the European Union.

IASB has issued a series of standards referred to as «IFRS Stable Platform 2005». The Group applies the IFRS Stable Platform 2005 since January 1, 2005 which includes the following standards:

I.A.S. 1	Presentation of Financial Statements
I.A.S. 2	Inventories
I.A.S. 7	Cash Flow Statements
I.A.S. 8	Accounting Policies, Changes in Accounting Estimates and Errors
I.A.S. 10	Events after the Balance Sheet Day
I.A.S. 11	Construction Contracts
I.A.S. 12	Income Taxes
I.A.S. 14	Segment Reporting
I.A.S. 16	Property, Plant and Equipment
I.A.S. 17	Leases
I.A.S. 18	Revenue
I.A.S. 19	Employee Benefits
I.A.S. 20	Accounting for Government Grants and Disclosure of Government Assistance
I.A.S. 21	The Effects of Changes in Foreign Exchange Rates
I.A.S. 23	Borrowing Costs
I.A.S. 24	Related Party Disclosures
I.A.S. 26	Accounting and Reporting by Retirement Benefit Plans
I.A.S. 27	Consolidated and Separate Financial Statements
I.A.S. 28	Investments in Associates
I.A.S. 31	Interests in Joint Ventures
I.A.S. 32	Financial Instruments: Disclosure and Presentation
I.A.S. 33	Earnings per Share
I.A.S. 34	Interim Financial Reporting
I.A.S. 36	Impairment of Assets
I.A.S. 37	Provisions, Contingent Liabilities and Contingent Assets
I.A.S. 38	Intangible Assets
I.A.S. 39	Financial Instruments: Recognition and Measurement
I.A.S. 40	Investment Property
I.F.R.S. 1	First-Time Adoption of International Financial Reporting Standards
I.F.R.S. 3	Business Combinations
I.F.R.S. 5	Non-Current Assets Held for Sale and Discontinued Operations
I.F.R.S. 7	Financial Instruments: Disclosures
I.F.R.S. 8	Operating segments

The policies referred to hereafter are applied consistently to all time periods covered in the accounts.

Preparing Financial Statements under IFRS requires the use of estimates and opinions while applying Company accounting methods. Any important assumptions made by Company management in applying those accounting methods have been noted when deemed necessary.



C. BASIC ACCOUNTING PRINCIPLES

The Group consistently applies the following accounting principles in preparing the attached Financial Statements:

C.1. Business Combinations (I.F.R.S. 3)

Investments in Subsidiaries: All companies managed and controlled, either directly or indirectly, by another company (parent) through ownership of a majority share in the voting rights of the company in which the investment has been made. Subsidiaries are fully consolidated (full consolidation) with the purchase method starting on the date on which their control is assumed, and are excluded from consolidation as soon as their control is relinquished.

Acquisitions of subsidiaries by the Group are entered according to the purchase method. Subsidiary acquisition cost is the fair value of all assets transferred, of all shares issued and all liabilities at the acquisition date, plus any costs directly related to the transaction. The specific assets, liabilities and contingent liabilities acquired through a business combination are accounted for at their fair values irrespective of the percentage of participation. The acquisition cost in excess of the fair value of the acquired net assets is entered as goodwill. Should the total acquisition cost fall short of the fair value of the acquired net assets, the difference is directly entered in the Income Statement.

Intragroup sales, balances and un-realised profits from transactions among Group companies are omitted. Losses among Group companies (un-realised on a Group level) are also eliminated, except when the transaction provides evidence of impairment of the transferred asset. The accounting principles of subsidiaries have been amended for uniformity purposes relative to those adopted by the Group.

At the Company's balance sheet, investment in subsidiaries is stated at cost less loss from impairment, if any. IAS 36 Impairment of Assets requires an impairment test if there is any indication that an asset is impaired.

Investments in Associates: All companies which the Group may influence significantly but do not qualify for subsidiary or Joint Venture status. The Group's assumptions call for ownership between 20% and 50% of a company's voting rights to have significant influence on it. Investments in associates are initially entered in the Company's books at cost and subsequently consolidated using the equity method.

The Group's share into the profit or loss of associates following the acquisition is recognised into the Income Statement, whereas the share into changes in capital reserves following the acquisition is recognised into the reserves. Accumulated changes affect the book value of investments in associates. When the Group's participation into the financial loss of an associate is equal to or exceeds its participation in the associate, inclusive of provisions for bad debts, the Group does not recognise any further losses, except when covering liabilities or making payments on behalf of the associate, or taking other actions as part of its shareholder relationship.

Unrealised profits from transactions between the Group and its associates are omitted according to the participation of the group into those associates. Unrealised gains are omitted, unless the transactions suggest impairment of the transferred assets. Accounting principles of associates have been amended for uniformity purposes relative to those adopted by the Group.

Intragroup balances and transactions, along with Group profits arising from intragroup transactions which have yet to be concluded on a Group level, are eliminated in the consolidated Financial Statements.

Investments in Joint Ventures: Joint Venture types:

- 1) Joint Ventures with assets under joint control
- 2) Joint Ventures with activities under joint control

Those joint ventures do not concern the set up of a company, a partnership or other entity which is separate to the joint venture parties.



Separate accounting book-keeping and financial reporting is not required for the joint venture. Therefore, joint ventures maintain tax records and prepare financial reports merely for fiscal purposes.

Assets, liabilities, income and expenses are recognised in the financial reports of the joint venture parties.

3) joint venture as an entity under joint control, in which a company, a partnership or another entity is set up

Joint ventures of this type keep their own accounting books, prepare financial reports and are subject to the following consolidation methods according to the degree of control and influence by the Group. More specifically:

- a) participation in joint ventures with joint control
- b) participation in joint ventures with significant influence
- c) participation in joint ventures without significant influence (there may be scope for significant influence, but the joint venture partner chooses not to use it)

In case (a), the proportionate consolidation method is applied, ie joint ventures' balance sheets and Income Statements are consolidated either on a line-by-line basis.

In case (b), the equity method is applied, the investment being treated as an associate.

In case (c), the investment is booked at acquisition cost.

Group Structure: J&P-AVAX Group fully consolidates the following subsidiaries:

Company	% of J&P-AVAX's SA participation	Fiscal Years not tax audited
J&P-AVAX S.A., Athens	Parent	2010 & 2012
ETETH S.A., Salonica	100%	2007-2010 & 2012
ELVIEX Ltd, Ioannina	60%	2010-2012
PROET S.A., Athens	100%	2010 & 2012
J&P DEVELOPMENT S.A., Athens	100%	2010 & 2012
TASK J&P-AVAX S.A., Athens	100%	2010 & 2012
S.C."ISTRIA DEVELOPMENTS" S.R., Romania	98%	2005-2012
CONCURRENT REAL INVESTMENTS SRL, Romania	95%	2005-2012
SC BUPRA DEVELOPMENT SRL, Romania	99,93%	2005-2012
SOPRA AD, Bulgaria	99,99%	2005-2012
J&P-AVAX IKTEO S.A., Athens	94%	2010 & 2012
SC FAETHON DEVELOPMENTS SRL, Romania	100%	2006-2012
ATHENA SA, Athens	80,54%	2012
E-CONSTRUCTION S.A., Athens	100%	2010 & 2012
MONDO TRAVEL (ex.TERRA FIRMA S.A.), Athens	99,999%	2010 & 2012
J&P AVAX CONCESSIONS S.A. (ex. EVIA REAL ESTATE), Athens	99,967%	2008-2010 & 2012
ATHENS MARINA S.A., Athens	78,2553%	2009-2010 & 2012
J&P AVAX POLSKA, Poland	100%	2009-2012
JPA TRIKALA S.A., Athens	100%	2010 & 2012
JPA KORINTH S.A., Athens	100%	2010 & 2012



Furthermore, in the consolidated financial statements of J&P Avax SA the following subsidiaries of Athena SA are included using the fully consolidation method:

Company	% of Athena's SA participation	Fiscal Years not tax audited
ATHENA LIBYA COMPANY, Libya	65%	-
ATHENA CONCESSIONS S.A., Athens	99%	2005-2010 & 2012
ARCAT SA, Egaleo Attiki	100%	2010 & 1.1-30.4.12
ERGONET SA, Athens	51%	2010 & 2012
ATHENA ROMANIA SRL, Romania	100%	-

During 2012, the company's auditors completed a tax audit on fiscal year 2011 as per article 82, paragraph 5 of law 2238/1994 and issued a "Tax Compliance Report" with an unqualified opinion.

The tax audit on fiscal year 2012 is in progress and the relevant tax certificate will be issued following the publication of the financial accounts for the period 1/1-31/03/2013. We estimate that any additional tax liabilities which may arise until the completion of the tax audit, will not have a material effect on the financial accounts.

The Group consolidates the following associates using the equity method:

5N S.A., Athens	45,00%
ATHENS CAR PARKS S.A., Athens	20,00%
ATTICA DIODIA S.A., Athens	30,84%
ATTIKI ODOS S.A., Athens	30,83%
POLISPARK S.A., Athens	25,04%
3G S.A., Athens	50,00%
STACY INVESTMENTS Sp.zo.o. Warsaw Poland	50,00%
CAR PARK N.SMIRNI S.A., Athens	20,00%
LEISURE PARKS S.A.(KANOE-KAYAK), Athens	29,62%
LEISURE PARKS OPERATIONS, Athens	25,00%
CYCLADES ENERGY CENTER S.A., Athens	45,00%
SC ORIOL REAL ESTATE SRL, Romania	50,00%
SALONICA PARK S.A., Athens	24,70%
AEGEAN MOTORWAY S.A., Larissa	21,25%
GEFYRA OPERATION S.A., Athens	21,55%
GEFYRA S.A., Athens	20,53%
PIRAEUS ST.NICOLAS CAR PARK S.A., Athens	45,00%
MARINA LEMESSOU S.A., Lemessos	33,50%
METROPOLITAN ATHENS PARK S.A., Athens	22,91%
VOLTERRA S.A. (ex.ARGESTIS S.A.), Athens	50,00%
STARWARE ENTERPRISES LTD, Cyprus	50,00%
ELIX S.A., Athens	32,14%



Furthermore, in the consolidated financial statements of J&P Avax SA the following associates of Athena SA are included using the equity method:

Company	% of Athena's SA participation
LEFKADAS MARINE PORT SA, Greece	26,64%
VAKON SA, Greece	25,00%
VIOENERGEIA S.A., Greece	45,00%
ATHENA MICHANIKI OE, Greece	50,00%
ATHENA EMIRATES LLC, United Arab Emirates	49,00%

SC ECO S.A. company, has been written off in total in the financial statements of ATHENA SA in previous period.

The following are the joint ventures in which the group participates and are consolidated proportionately:

Proportionate consolidation by 100% (complete consolidation)

1. J/V J&P - AVAX S.A. - ETETH S.A., Athens (SMAEK)	100.00%
2. J/V J&P - AVAX S.A. – ETETH S.A., Athens (Suburban Railway)	100.00%

The Proportionate consolidation by 100% has the same results with the complete consolidation

Proportionate consolidation

3. J/V J&P-AVAX S.A. - "J/V IMPREGILO SpA -J&P-AVAX S.A.- EMPEDOS S.A.", Athens	66.50%
4. J/V AKTOR S.A. - J&P - AVAX S.A. - ALTE S.A. - ATTIKAT S.A. - ETETH S.A. - PANTECHNIKI S.A. - EMPEDOS S.A., Athens	30.84%
5. J/V J&P-AVAXS.A. - EKTER A.E - KORONIS S.A., Athens	36.00%
6. J/V J&P-AVAX S.A.- VIOTER S.A., Athens	50.00%
7. J/V J&P AVAX S.A. - INTL TAPESTRY CENTRE, Athens	99.90%
8. J/V ETETH S.A. - J&P-AVAX S.A. - TERNA S.A. - PANTECHNIKI S.A., Athens	47.00%
9. J/V QATAR - J&P – AVAX SA - JOINT VENTURE, Qatar	25.00%
10. J/V TOMES S.A. - ETETH S.A., Chania	50.00%
11. J/V J&P - AND J&P - AVAX GERMASOGEIA, Cyprus	75.00%
12. J/V AKTOR A.T.E - AEGEK S.A. - J&P-AVAX S.A. - SELI S.p.A, Athens	20.00%
13. J/V J&P AVAX S.A – J&P Ltd, Cyprus	75.00%
14. J/V "J/V AKTOR SA – DOMOTEXNIKH S.A. THEMELIODOMI S.A." – TERNA S.A – ETETH S.A., Salonica	25.00%
15. J/V J&P AVAX S.A. – FCC CONSTRUCCION S.A, Athens	49.99%
16. J/V ETETH SA – GANTZOULAS SA – VIOTER SA, Athens	40.00%
17. J/V APION KLEOS (ELEFSINA-PATRA), Elefsina	17.00%
18. J/V J&P AVAX SA – EKTER SA, Athens	50.00%
19. J/V CONSTRUCTION MALIAKOS – KLEIDI, Larissa	15.70%
20. J/V MAINTENANCE ATT.ODOS, Athens	30.84%
21. J/V SUBURBAN RAILWAY, SKA PIRAEUS, PHASE B', Athens	33.33%
22. J/V QUEEN ALIA AIRPORT, Jordan	50.00%



23.	J/V J&P AVAX -ATHENA(Limassol), Cyprus	60.00%
24.	J/V J&P – EDRACO – SINTEHNIKI (OTE BUILDINGS), Patra	50.00%
25.	J/V ERGOTEM ATEVE – KASTOR S.A. – ETETH S.A., Athens	15.00%
26.	J/V J&P-AVAX – HOCHTIEF FAC.MAN.HELLAS, Athens	50,00%
27.	J/V AKTOR – J&P-AVAX OTE NETWORKS, Athens	50,00%
28.	J/V J&P-AVAX – ATHINA SA (FA-275), Athens	65,00%
29.	J/V AKTOR – J&P-AVAX – INTRAKAT (Road Line Tripoli-Kalamata-Moreas), Athens	15,00%
30.	J/V AKTOR – J&P-AVAX, Athens (Maintenance of National Natural Gas Network)	50,00%
31.	J/V AKTOR – J&P-AVAX, Athens (Attica Natural Gas Network)	50,00%
32.	J/V AKTOR – J&P-AVAX, Athens (Technical Support of Public Natural Gas Co)	50,00%
33.	J/V J&P-AVAX – GHELLA SpA, Piraeus	60,00%

Furthermore, the following are the joint ventures in which the Athena SA participates and are consolidated proportionately:

Proportionate consolidation by 100% (complete consolidation)

Company	HEAD OFFICE	% of Athena's SA participation
34. J/V ATHENA - SNAMPROGETTI	Athens	100.00%

Proportionate consolidation

Company	HEAD OFFICE	% of Athena's SA participation
35. J/V ATHENA - KONSTADINIDIS	Athens	50.00%
36. J/V ATHENA - FCC	Athens	50.00%
37. J/V ATHENA - BARESEL – ATTIKAT	Athens	34.00%
38. J/V ATHENA - LAND & MARINE	Athens	46.88%
39. J/V ATHENA – ERGOASFALTIKI	Larissa	50.00%
40. J/V ATH-THEM.-EL.TECH.-KON.-TSABRAS	Athens	25.00%
41. J/V ATH-EL.TECH.-THEM-PASS.-PERIBALLON	Thessaloniki	28.00%
42. J/V ATH.-THEM.-EL.TECH. - KTIPIO BITIOFOR	Athens	33.33%
43. J/V PLATAMONA	Athens	19.60%
44. J/V ATHENA – PROODEFTIKI (CORABIA)	Athens	60.00%
45. J/V AKTOR - ATHENA - EBEDOS (IBC)	Athens	26.00%
46. J/V BIOTER – ATHENA	Athens	50.00%
47. J/V GEFIRA	Athens	7.74%
48. J/V ATHENA - THEM. - ATTIKAT (ERMIS)	Athens	33.33%
49. J/V THEM.-EL.TECHN.-ATHENA -PASS-GIOVANI	Athens	26.67%
50. J/V AKTOR - THEM/DOMI - ATHENA (A403)	Athens	33.33%
51. J/V THEM/MI-ATHENA -KOROTZIS (IKAROS)	Athens	33.33%
52. J/V ATHENA - AKTOR (MAKEDONIA)	Athens	70.00%
53. J/V ARCHIRODON – ERGONET (indirect participation)	Athens	22.95%



54.	J/V TSO-ARCHIRODON - ERGONET (indirect participation)	Athens	25.50%
55.	J/V TOURIST PORT OF LEUKADA	Athens	22.50%
56.	J/V MHCHANIKI - ATHENA (MPC)	Athens	50.00%
57.	J/V DODONI MOCHLOS - ATHENA	Athens	50.00%
58.	J/V POSIDON	Athens	16.50%
59.	J/V PROODEFTIKI - ATHENA (CRAIOVA)	Athens	35.00%
60.	J/V TERNA - ATHENA (ARACH. - PERISTERI)	Athens	37.50%
61.	J/V AKTOR - ATHENA - THEMEL. (KALATRAVA)	Athens	29.00%
62.	J/V ARCHIRODON - ATHENA (THISIO)	Athens	50.00%
63.	J/V AKTOR - ATHENA THEMEL. (OAKA)	Athens	21.10%
64.	J/V ATTIKAT - ATHENA (AG. KOSMAS)	Athens	40.00%
65.	J/V ERETVO - ATHENA – ROUTSIS	Athens	25.00%
66.	Κ/Ξ ΑΚΤΩΡ - ΑΘΗΝΑ (ΞΗΡΑΝΣΗ ΙΛΥΟΣ)	Athens	50.00%
67.	J/V AKTOR - THEMELIODOMI - ATHENA (A380)	Athens	33.33%
68.	J/V AKTOR - ATHENA EBEDOS (IBC MAINTEN.)	Athens	26.00%
69.	J/V TERNA - ATHENA (IOANNINA - METSOBO)	Athens	37.50%
70.	J/V ATHENA - MECHANIKI (SKARFEIA)	Athens	50.00%
71.	J/V ATHENA - IMEK HELLAS AE	Athens	99.00%
72.	J/V ATHENA - AKTOR (A425)	Athens	50.00%
73.	J/V MOCHLOS - ATHENA (TUNNEL S2)	Athens	50.00%
74.	J/V ATHENA - AKTOR (B' PHASE)	Athens	50.00%
75.	J/V AKTOR - ATHENA (A-417)	Athens	70.00%
76.	J/V AKTOR - ATHENA (BUCHAREST)	Athens	50.00%
77.	J/V CONSTRUCTION MALIAKOS - KLEIDI	Larissa	5.00%
78.	CONSTRUCTION J/V APION KLEOS	Elefsina	4.00%
79.	J/V ATHENA – AKTOR (A435)	Athens	50.00%
80.	J/V ATHENA – AKTOR (A438)	Athens	50.00%
81.	J/V ATHENA – AKTOR (A437)	Athens	50.00%
82.	J/V AKTOR – ATHENA (D8642)	Athens	50.00%
83.	J/V AKTOR – ATHENA – GOLIPOULOS (A-440)	Athens	48.00%
84.	J/V J&P-AVAX - ATHENA SA (FA-275)	Athens	35,00%
85.	J/V TECHNIKI 2000 – ERGONET (indirect participation)	Athens	15,30%
86.	J/V D.SIRDARIS & CO – ERGONET (indirect participation)	Athens	15,30%
87.	J/V PROET SA – ERGONET SA (indirect participation)	Athens	25,50%

The following Joint Ventures are not included in current period's financial statements in comparison with those of previous one because the projects are now completed:

1.	J/V ATHENA - DOMIKI KRITIS	Athens	50.00%
2.	J/V ATHENA - EKAT ETAN AE	Athens	55.00%
3.	J/V 6th PROBLITA O.L.TH – A1	Athens	55.56%



4.	PSITALIA NAFTIKI ETERIA	Athens	33.33%
5.	J/V AKTOR – ATHENA (F8781)	Athens	50.00%

The following Joint Ventures whose projects are now completed and which are in the process of dissolution, were not included in the proportional consolidation due to minor materiality effect in the Group's Financial Statement. The financial results (profit/ loss) of those Joint Ventures in the Group's Financial Statements of 2008 were consolidated using the equity method.

J/V J&P – AVAX SA - DRAGADOS Y CONSTRUCTION, Ethiopia 50.00% J/V J&P-AVAX S.A. - ETETH S.A., Athens (Gefyra Staurou) 100.00% J/V J&P-AVAX AE - ETETH S.A., Athens (Podoniftis) 100.00% J/V J&P-AVAX S.A. - ETETH S.A., Athens (S.E.A) 100.00% J/V J&P - AVAX S.A. - ETETH S.A., Athens (Olympic Ring) 100.00% J/V J&P-AVAX S.A.-ETETH S.A. -EMPEDOS S.A. -GENER S.A., Salonica 73.50% J/V J&P - AVAX S.A. - AKTOR S.A. - VIOTER A.E - TERNA S.A., Athens 20.00% J/V ETETH S.A. - J&P-AVAX S.A. - TERNA S.A. - PANTECHNIKI S.A., Athens 47.00% J/V AKTOR S.A. - J&P-AVAX S.A., Athens 44.00% J/V PANTECHNIKI S.A. - AKTOR S.A. - J&P-AVAX S.A., Athens 33.33% J/V J&P-AVAX S.A. - KL.ROUTSIS S.A., Athens 50.00% J/V AKTOR A.T.E - J&P-AVAX S.A., Athens 50.00% J/V ΕΔΡΑΣΗ ΨΑΛΛΙΔΑΣ S.A. - J&P- AVAX S.A. - EKAT ETAN S.A. - ATOMON S.A. - HELIOHORA S.A. - ATHENA S.A., Athens 20.00% J/V AKTOR S.A. - J&P AVAX S.A., Athens 52.00% J/V J&P-AVAX S.A. - ETETH S.A. - EMPEDOS S.A., Salonica 73.86% J/V ETETH S.A.-TASKOUDIS-POLYMETRIKI Ltd, Athens 44.00% J/V ETETH S.A. - STOYANNOS - POLYMETRIKI Ltd, Athens 44.50% J/V ETETH S.A. - KL.ROUTSIS S.A., Salonica 50.00% J/V AKTOR S.A. - PANTECHNIKI S.A. - J&P - AVAX S.A., Athens 25.00% J/V ΑΚΤΩΡ S.A. - PANTECHNIKI S.A. - J&P-AVAX S.A., Athens 25.00% J/V J&P - AVAX A.E - GENERALE LOCATION, Athens 50.00% J/V J&P - AVAX A.E - GENERALE LOCATION, Athens 50.00% J/V J&P – AVAX SA - NATIONAL WHEEL J&P L.L.C., UAE 20.00% J/V J&P – AVAX SA – AKTOR SA, Athens 70.58% J/V PROET S.A. - KL.ROUTSIS S.A., PEZOGEFYRA HSAP, Athens 50.00% J/V J&P AVAX SA – AKTOR SA – IME B' PHASE (CONTRACTOR), Athens 50.00%, J/V J&P - AVAX S.A. – ETETH S.A., Athens (Subcontractor Suburban Railway), J/V J&P - AVAX S.A. – PROET S.A., Athens (Park of Lavrio), J/V J&P-AVAX - VIOTER S.A. - TERNA S.A. , Athens, J/V AKTOR S.A. - J&P - AVAX S.A. - PANTECHNIKI S.A., Athens, J/V "J/V ΑΕΓΕΚ S.A. - AKTOR S.A. -SELI" -J&P-AVAX S.A., Athens, J/V J&P-AVAX S.A. -VIOTER S.A.-HELIOHORA S.A., Athens, J/V PANTECHNIKI S.A. - J&P-AVAX S.A. - VIOTER S.A., Athens, J/V VINCI CONSTRUCTION Grand Projects - ATHENA S.A. - PROODEFTIKI S.A. - AKTOR S.A. - J&P-AVAX S.A. - PANTECHNIKI S.A., Athens, J/V AKTOR S.A. - J&P AVAX S.A. -PANTECHNIKI S.A., Athens, J/V ANASTILOTIKI SA – TH.KARAGIANNIS SA - GETEM SA - ETETH SA, Athens, J/V TOMES S.A. - THEMELI S.A., Chios, J/V J&P – AVAX SA - THEMELI DOMI S.A., Bulgaria, J/V EDRASIS C. PSALLIDAS S.A. - J&P. AVAX S.A., Romania, J/V J&P-AVAX S.A. – TERNA S.A. - ETETH S.A, Athens, J/V ELIASA MICHAIL-GABRYIL-PROET S.A. Athens, J/V ELIASA MICHAIL-GABRYIL- SBERONIS ALEXANDROS -PROET S.A., Salonica, J/V ETETH S.A. – TOMES S.A., J/V AKTOR ATE-J&P AVAX SA-TERNA SA-IME A' PHASE, Athens, J/V AKTOR ATE-J&P AVAX SA-TERNA SA-IME A' PHASE, Athens, J/V PROET SA – PANTECHNIKI SA – VIOTER SA, Athens, J/V ATHENA - ARCHIMIDIS (OLP V), Athens, J/V ATHENA - ARCHIMIDIS (OLP III), Athens, J/V ATHENA - ROUTSIS (CAR TERMINAL), Athens J/V ΑΤΤΙΚΑΤ Α.Τ.Ε - PANTEXNIKH SA – J&P AVAX SA-EMPEDOS SA , Marousi,25%, J/V J&P AVAX SA – ATE GNONON, Marousi, 50%, J/V J&P ABAX SA – AKTOR ATE , Athens,50%, J/V J&P-ABAX SA -AKTOR SA , Marousi,50%, J/V ΑΤΤΙΚΟY ΑΓΟΓΟY ΚΑΥΣΙΜΟΝ, Xalandri,26.79%, J/V J&P ABAX SA-ΑΤΤΙΚΑΤ ΑΤΕ,Marousi, 90%, J/V J&P AVAX SA-GENER SA 65%, J/V AKTOR SA-J&P AVAX SA-EMPEDOS SA -ETETH SA,Athens,50%, J/V AKTOR SA-J&P/ΑΒΑΕ ΑΕ ,Athens,50%, J/V J&P ΑΒΑΕ ΑΕ -AKTOR SA ,Marousi,50%, J/V J&P AVAX SA-TERNA SA-EUKLEIDHS ATE,Marousi,35%, J/V AKTOR SA-J&P ABAX SA ,Athens,50%, J/V J&P AVAX SA-AKTOR SA-VAMED ENG.GMBH & KO KG,Athens,33.80%, J/V J&P AVAX SA-EMPEDOS SA ,Kifisia,50%, J/V J&P AVAX SA- EDRASH PSHALLIDAS ATE, Athens,50%, J/V ΑΕΓΕΚ-J&P AVAX SA-KL. ROUTSIS SA,Athens,40%, J/V J&P AVAX SA-TEXNODOMH AFOI TRAYLOU ABETTE-KL. ROUTSHS SA,Athens,33.33%, J/V J&P AVAX SA- TEXNODOMH AFOI TRAYLOU ABETTE-KL. ROUTSHS SA,Athens,33.33%, J/V ΜΙΧΑΝΙΚΗ SA-J&P AVAX SA-ATHHNA AETB-MOXLOS SA ,Kalamaki,24.50%, J/V J&P AVAX SA-AKTOR SA ,Athens,48%, J/V J&P AVAX SA-ΕΡΕΤΒΟ ΑΕ,Athens,80%, J/V PROODEUTIKH ATE- ΑΤΤΙΚΑΤ ΑΤΕ-ΑΤΕΜΚΕ ΑΤΕ -J&P AVAX SA,Athens,20%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,90%, J/V GNOMON ATE-J&P AVAX SA-J/V ATHENA ΑΤΕΒΕ-ΑΡΧΙΜΗΔΗΣ ΑΤΕ,Kifisia, 33%, J/V J&P AVAX SA-ATHINAIKH TEXNIKH SA-TH. KARAGIANNHS SA,Athens,33.33%, J/V ABAX SA – TEXNODOMH ATE, Mosxato,50%, J/V ERGOY SKOPEYTIRIOY MARKOPOULOU, Marousi,50%, J/V SIGALAS SA-J&P AVAX SA-ALTE SA –A. XARHS & SIA EE, Psixiko, 22.22%, J/V AKTOR SA -J&P AVAX SA-ETETH SA ,Xalandri, 50%, J/V AKTOR SA-J&P AVAX SA-ETETH SA, Thessaloniki,57%, J/V AKTOR SA -J&P AVAX SA ,Athens,80%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,66.67%, J/V AKTOR SA -J&P ABAX SA -ETETH SA,Xalandri,49%, J/V J&P AVAX SA-KL. ROUTSHS SA,Athens,66.67%, J/V J&P AVAX



SA-EUKLEIDHS – DOMOS SA-PROET SA-BETANET AEBE-J/V J&P AVAX SA-EUKLEIDHS,Athens,39%, J/V J&P AVAX SA-EDRASH PSALLIDAS ATE,Athens,50%, J/V J&P AVAX SA-ETANE ATE Athens,50%, J/V AKTOR SA-J&P AVAX SA-ETETH SA,Xalandri,66.66%, J/V KL.ROUTSHS SA-J&P AVAX SA-KOURTIDHS SA,Athens,33.33%, J/V SYMPAROMARTOYN TA ERGA METRO,Xalandri,26,7873%, J/V J&P AVAX SA-EKTER SA ,Athens,50%, J/V SIGALAS SA-J&P AVAX SA-ALTE SA,Psixiko,33.33%, J/V "J/V SIGALAS SA-GNOMON ATE-J&P AVAX SA,Psixiko,33.33%, J/V 'J/V PANTEXNIKH SA- EMPEDOS SA-EMPEDOS SA-PANTEXNIKH SA-J&P AVAX SA,Psixiko,12.50%, J/V J&P AVAX SA - OLYMPIOI ATE - K.KOUBARAS– N. GERARXAKHS –Z.MENELAOS-N.XATZHXALEPLHS,Athens,15%, J/V AKTOR SA-J&P AVAX SA-N.GERARXAKHS-K.KOUBARAS,Athens,48%, J/V AKTOR SA-J&P AVAX SA-EMPEDOS SA –EKTER SA-DIEKAT ATE-ALTE ATE-TERNA SA,Athens,20%, J/V ATTIKAT ATE-J&P AVAX SA,Amfissa,25%, J/V J&P AVAX SA-GENER SA,Athens,50%, J/V J&P AVAX SA-AKTOR SA ,Marousi,35%, J/V AKTOR SA-J&P AVAX SA,Athens,50%, J/V J&P AVAX SA-EUKLEIDHS SA,Athens,50%, J/V TERNA SA-AKTOR SA-J&P AVAX SA,Athens,1%, J/V TERNA SA-AKTOR SA-J&P AVAX SA,Athens,1%, J/V J&P ABAX SA –J/V KL. ROUTSHS SA-KLAPADAKHS-POLITHS,Athens,50%, J/V 'J/V AKTOR SA-ANASTHLOTIKH ATE-AKTOR SA-ANASTHLOTIKH ATE-LAMDA TEXNIKH SA-J&P AVAX SA-INTERTOP SA –KOURTIDHS SA,Xalandri,28.56%, J/V J&P AVAX SA-N. LIANDRAKHS, Hrakleio ,80%, J/V AKTOR SA -J &P AVAX SA ,Xalandri,40%, J/V J&P AVAX SA-BIOTER SA-IDEAL MEDICAL PRODUCTS SA, Marousi,35.17%, J/V J&P-AVAX SA -GENERALE LOCATION SA ,Marousi,50%, J/V J&P-ABAX SA-GENERALE LOCATION,Marousi,50%, J/V J&P AVAX SA –BIOTER SA,Thessaloniki,65%, J/V AKTOR SA -J&P AVAX SA ,Xalandri,50%, J/V J&P ABAX SA- ELTER SA –SARANTOPOULOS SA, P. Faliro,18%, J/V TEXNODOMH ABETE-J& P ABAX SA-EKTER SA-TELAMON SA ,Mosxato,30%, J/V J&P AVAX SA – GNOMON SA,Kifisia,50%, J/V OAKA TENNIS,Xalandri,16.67%, J/V KARAHLIAS –TRAXANAS-TSEPELH-ZAGARH-J&P AVAX SA,Amfissa,10%, J/V ETETH SA - PROET SA,Athens,100%, J/V THEMELIODOMH SA -PROET SA,Kifisia,30%, J/V PROET SA-MPETANET ABEE,Marousi,90%, J/V PROET SA-KL.ROUTSHS SA ,Marousi,90%, J/V'J/V ELIASA MIXAHL GABRIHL SBERONHS ALEXANDROS 'PROET SA,Marousi,90%, J/V " ETETH SA - EKKON AE ",Athens,50%, J/V " TEGK SA - ETETH SA ",Athens,50%, J/V " AKTOR SA - ETETH SA ",Xalandri,50%, J/V " AKTOR SA - ETETH SA – THEMELH SA - THEMELIODOMH SA " ,Xalandri,30%, J/V "AKTOR SA –PANTEXNIKH SA -ATTIKAT SA -ETETH SA",Xalandri,25%, J/V ETETH SA-PANTEXNIKH SA-THEMELIODOMH SA,Xalandri50%, J/V "ETETH SA-J&P AVAX SA,Athens, 100%, J/V METRIK SA-ETETH SA-MAGIAFAS –XATZHDAKHS- PSATHAKHS OE,Athens,40%, J/V "KL. G. ROYTSHS - ETETH SA-KL. ROUTSHS SA",Athens,10%, J/V "ODYSSEYS ATE - ETETH SA,Athens,16%, J/V "ETETH SA-GEOMETRIKH SA",Marousi, 50%, J/V ETETH SA-EYKLEIDHS – PARAKAMPSH NAYPAKTOY,Marousi,50%

C.2a. Property, Plant & Equipment, Investment Property (I.A.S. 16)

Group management selected the **basic method of valuation of operating fixed assets** inclusive of operating property, according to IAS 16 (at acquisition cost, reduced by accumulated depreciation and accumulated impairment charges), following the initial entry of tangible fixed assets on transition date to I.A.S. (01/01/2004).

However, in 2008 the Management decided to adopt the **revaluation model** for the land and buildings category of assets

Revaluation Model

Upon recognition as an asset, a fixed asset whose fair value may be estimated reliably may be revalued, to reflect the fair value at recognition date less any subsequent accumulated impairment of value.

The fair value of land and buildings is usually appraised by auditor-valuators. The fair value of equipment and fixtures is usually their acquisition price.

When tangible fixed assets are revalued, the entire class of similar assets should be revalued.

When the book value of a fixed asset increases as a result of revaluation, the increase is credited directly into the Equity as a Revaluation Surplus.

Increases in value due to revaluation will be recognised through the Income Statement to the extent it reverses an earlier impairment of the same asset, charged in the Income Statement.

Should the book value of an asset be reduced as a result of a revaluation, the decrease in value should be charged in the Income Statement. If a revaluation surplus for that asset exists in Equity, the decrease will be charged directly into Equity up to the value of that surplus. Revaluation surpluses in Equity are transferred to Retained Earnings as soon as the fixed assets are sold or derecognized. Tax effects on the revaluation of tangible fixed assets are recognised and disclosed according to IAS 12 Income Tax.



The initial implementation of a tangible fixed asset revaluation policy is treated as a revaluation according to IAS 16, not IAS 8.

While applying I.A.S. 36 (on Impairment of Assets), on each reference date Group management effectively estimates whether its asset base shows signs of impairment, comparing the residual value for each asset against its book value.

Subsequent expenditure on fixed assets already appearing on the Company's books are added to that asset's book value only if they increase its future economic benefits. All expenditure (maintenance, survey etc.) for assets not increasing their future economic benefits are realised as expenses in the financial period incurred.

Expenditures incurred for a major repair or survey of a fixed asset are realised as expenses in the financial period in which they are incurred, except when increasing the future economic benefits of the fixed asset, in which case they are added to the book value of the asset.

Depreciation of tangible fixed assets (excluding land which is not depreciated) is calculated on a straight-line basis according to their useful lives. The main depreciation rates are as follows:

Operating Property (buildings)	3%
Investment Property	3%
Machinery	5.3% - 20%
Vehicles	7.5% - 20%
Other equipment	15% - 20%

Residual values and useful lives of tangible fixed assets are subject to revision on balance sheet date. When the book value of fixed tangibles exceeds their recoverable value, the difference (impairment loss) is directly charged as an expense item in the Income Statement.

When disposing of tangible fixed assets, the difference between the revenue from the sale and the book value of the assets is realised as profit or loss in the Income Statement.

Own-produced fixed tangibles constitute an addition to the acquisition cost of the assets in the form of direct cost of personnel participating in their production (including related employer's social security contributions), cost of materials and other general expenses.

C.2b. Investment Property (IAS 40)

J&P Avax group applies IAS 40 for the property regarded as an investment, using the alternative method of valuation, which is the cost model.

Regarding **investment property**, management chose the **alternative method of valuation at acquisition cost (reduced by accumulated depreciation and accumulated impairment charges) according to IAS 16**, following the initial entry of tangible fixed assets on transition date to I.A.S. (01/01/2004).

During 2007 J&P Avax group decided to change the accounting policy, regarding the valuation of investment property, and specifically to apply the fair value model instead of the cost model. The Management adopts the opinion that the accounting policy of the fair value model for the investment property valuation provides more credible and relevant information because it is based on up-dated values.

According to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", paragraph 52, the retrospective application of a new accounting policy requires the distinction of the information that:

- Indicate the prevailing facts at the transaction dates.
- Would be available when the financial statements of these previous periods were approved to be published.

For certain estimations (e.g. fair value estimation not based on an observable price or observable inputs) the distinction of the information is not possible.



When the retrospective application, or the retrospective restatement would require significant estimation, for which the separation of the information is not feasible, then the retrospective application of the new accounting policy is not feasible too.

The Management examined the prospect to recognize both cases of the change in accounting policy. They deduced that the change could not be accounted retrospectively. Therefore, the accounting policy will be applied on a future basis beginning from 2007.

C.3. Intangible Assets (I.A.S. 38)

These expenses should be amortised during the financial period in which they are incurred. Only expenses meeting the criteria of I.A.S. 38.18 are capitalized, such as expenses for computer software and licences. Long-term expenses not meeting the criteria of I.A.S. 38.18 are written off in applying IFRS. Intangible assets include software licences.

C.4. Impairment of Assets (I.A.S. 36)

i) Goodwill

Goodwill represents the additional price paid by the Group for the acquisition of new subsidiaries, joint ventures, and associates. It arises from the comparison of the price paid for the acquisition of a new company with the proportion of the group share to the fair value of the net assets, during the acquisition date. The arisen goodwill from the acquisition of the new subsidiaries and joint ventures is recognized to intangible assets. Every year impairment test for the goodwill is conducted, which decreases the original amount as it is recognized in the balance sheet. During the calculation of profit or loss arisen from participation disposal, the relevant (if any) goodwill is taken under consideration of the disposed company.

For an easier processing of impairment tests, goodwill is allocated to Cash Generating Units (CGU's). The CGU is the smallest identifiable unit of assets which creates independent cash flows and represents the level at which the Group collects and presents the financial data for reasons of internal information. The impairment for the goodwill, is determined from the calculation of the recoverable amount of the CGU's with which the goodwill is connected. Impairment loss which is related with goodwill cannot be reversed in future periods. The Group conducts the annual test for goodwill impairment at 31 December of each accounting period.

In case that the fair value of net assets of a company during the acquisition date is higher than the price paid for the acquisition, negative goodwill is recognized (income), which goes directly in the Income Statement.

I.A.S. 36 applies for the impairment of subsidiaries acquisition or I.A.S. 39 for participation to associates, and other participating interest companies.

ii) Other Assets

Assets with an infinite useful life are not depreciated and are subject to annual review for impairment, whenever events take place showing their book value is not recoverable. Assets being depreciated are subject to review of their value impairment when there are indications that their book value shall not be recovered.

Net Selling Price (NSP) is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable willing parties, less the costs of disposal. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. At each balance sheet date, management assess whether there is an indication of impairment as required by I.A.S. 36, requiring that the book value of assets does not exceed their recoverable amount. Recoverable amount is the highest between Net Selling Price and Value in Use.

This evaluation also takes into account all available information, either from internal or external sources. Impairment review is applied on all assets except for inventories, construction contracts, deferred tax receivables, financial assets falling under I.A.S. 39, investment property and non-current assets classified as being held for disposal.

Impairment losses are charged in the Income Statement.



C.5. Inventories (I.A.S. 2)

On Balance Sheet date, inventories are valued at the lowest between cost and Net Realisable Value (NRV). NRV is the estimated selling price in the ordinary course of business, less the estimated cost of completion and the estimated costs necessary to make the sale. Inventory cost does not include financial expenses.

C.6. Financial Instruments: Recognition and Measurement (I.A.S. 39)

The standard outlines the principles for recognition and measurement of financial instruments, financial liabilities and certain contracts for purchase or sale of non financial instruments. The financial instruments of the Group are classified in the following categories according to the substance of the contract and the purpose for which they were purchased. Purchases and sales of investments are recognised on trade date, which is the date on which the Group commits itself in purchasing or selling the asset. Investments are initially recognized at fair value plus related transaction expenses, with the exception of transaction expenses for assets which are recognized at fair value and through the income statement. Investments are written off when the right to the related cash flows expires or is transferred and the Group has in substance transferred all risks and rewards relating to ownership.

i) Financial assets/liabilities valued at fair value through the income statement

These comprise financial assets/liabilities that satisfy any of the following conditions:

- Financial assets/liabilities held for trading purposes (including derivatives, except those designated and effective hedging instruments, those acquired or created for the purpose of sale or repurchase, and those that are part of a portfolio of designated financial instruments).
- Upon initial recognition, it is designated by the company as an instrument valued at fair value, with any changes recognised through the Income Statement.

Realised and unrealised profits or losses arising from changes in the fair value of financial assets valued at their fair value with changes in the income statement, are recognized in the income statement at the period in which they result.

ii) Loans and receivables

They include non-derivative financial assets with fixed or predefined payments which are not traded in active markets. This category (loans and receivables) does not include:

- receivables from advances for the purchase of goods or services,
- receivables relating to tax transactions, which have been legislatively imposed by the state,
- any receivable not covered by a contract giving the company the right to receive cash or other financial fixed assets.

Loans and receivables are initially recognised at their fair value and then measured at net book cost based upon the real interest rate method.

iii) Investments held to maturity

These include non derivative financial assets with fixed or defined payments and specific maturity and which the Group intends and has the ability to hold till maturity. Assets of this category are initially recognised at fair value and then measured at net book cost based upon the real interest rate method.

iv) Financial assets available for sale

These include non derivative financial assets either designated in this category or not included in any of the previous ones.

Financial assets available for sale are valued at fair value and the relevant profit or loss is recorded in an equity reserve until such assets are sold or characterized as impaired.

During the sale, or when they are characterized as impaired, the profit or loss is transferred to the income statement. Impairment losses that have been recorded to the income statement cannot be reversed through the income statement.

The fair values of financial assets traded in an active market, are defined by the current ask prices. For non-traded instruments, fair values are defined with the use of valuation techniques such as analysis of recent transactions, comparative items that are traded and discounted cash flows. Securities not traded in an active market that have been classified in the category "financial assets available for sale", whose fair value cannot be determined with credibility, are valued at their acquisition cost. At each balance sheet date the Group assesses whether there are objective indications that lead to the conclusion that financial assets have been impaired. For company shares classified as financial assets available for sale,



such an indication is a significant or extended decline in the fair value compared to the acquisition cost. If impairment is established, the accumulated loss in equity, which is the difference between acquisition cost and fair value, is transferred to the results.

C.7. Financial Instruments: Presentation (IAS 32)

The principles in this Standard complement the principles for recognising and measuring financial assets and financial liabilities in IAS 39 Financial Instruments: Recognition and Measurement.

This Standard is concerned with the classification of financial instruments into financial assets, financial liabilities and equity instruments, as well as the classification of related interest, dividends, losses and gains, and the circumstances in which financial assets and financial liabilities should be offset.

A *financial instrument* is any contract that simultaneously gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

A *financial asset* is any asset that is:

- (a) cash
- (b) an equity instrument of another entity
- (c) a contractual right:
 - (i) to receive cash or another financial asset from another entity; or
 - (ii) to exchange financial assets or financial liabilities with another entity under conditions that are potentially favourable to the entity; or
- (d) a contract that will or may be settled in the entity's own equity instruments and is:
 - (i) a non-derivative for which the entity is or may be obliged to receive a variable number of the entity's own equity instruments; or
 - (ii) a derivative that will or may be settled other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of the entity's own equity instruments. For this purpose the entity's own equity instruments do not include instruments that are themselves contracts for the future receipt or delivery of the entity's own equity instruments.

A *financial liability* is any liability that is:

- (a) a contractual obligation:
 - (i) to deliver cash or another financial asset to another entity; or
 - (ii) to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the entity; or
- (b) a contract that will or may be settled in the entity's own equity instruments and is:
 - (i) a non-derivative for which the entity is or may be obliged to deliver a variable number of the entity's own equity instruments; or
 - (ii) a derivative that will or may be settled other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of the entity's own equity instruments. For this purpose the entity's own equity instruments do not include instruments that are themselves contracts for the future receipt or delivery of the entity's own equity instruments.

An *equity instrument* is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.



Fair Value is the amount for which an asset could be exchanged for or a liability be settled with between two parties acting on their own will and in full knowledge of market conditions, as part of a transaction carried out on a pure commercial basis.

C.8. Financial Instruments: Disclosures (IFRS 7)

IFRS 7 refers to all risks arising from all financial instruments, except those instruments specifically excluded (e.g. interests in subsidiaries, associates and joint ventures, etc.). The objective of the disclosures is to provide an overview of the Group's use of financial instruments and its exposure to risks they create. The extent of the disclosure required depends on the extent of the Company's use of financial instruments and its exposure to risk. The Group and Company apply IFRS 7 from January 1st, 2007.

C.9. Provisions (I.A.S. 37)

Provisions are recognized when the Group faces legal or substantiated liabilities resulting from past events, their settlement may result in an outflow of resources and the amount of the liability can be reliably estimated. Provisions are reviewed on Balance Sheet date and adjusted to reflect the present value of the expense estimated for settling the liability. Contingent liabilities are not recognized in the financial statements but nevertheless are disclosed in the accompanying notes, except when the probability of an outflow of resources is minimal. Contingent assets are not recognized in the financial statements, but are disclosed in the notes, provided an inflow of economic benefits is probable.

C.10. Government Grants (I.A.S. 20)

The Group recognizes government grants (subsidies) only when there is reasonable assurance that:

- a) the enterprise will comply with any conditions attached to the grants,
- b) the grant is likely to be received.

Subsidies are entered in the company's books at their fair value and recognized on a consistent basis as revenue, in accordance with the principle of matching the receipts of subsidies with the related expenses.

Subsidies on assets are included in long-term liabilities as deferred income and recognized on a consistent basis as revenues over the expected useful life of the assets.

C.11. The effects of changes in Foreign Exchange Rates (I.A.S. 21)

The financial statements of all Group companies are prepared using the currency of the economic area which the Group mainly operates in (operating currency). Consolidated financial reports are denominated in euros, the operating and presentation currency of the parent Company and its subsidiaries.

Transactions in foreign currency are converted in the operating currency according to the going foreign exchange rates on the date on which transactions take place.

Profit and losses from foreign exchange differences arising from settlement of transactions in foreign currency during the financial reporting period and the conversion of monetary items denominated in foreign currency according to the going exchange rates on balance sheet date are recognised in the Income Statement. Foreign exchange adjustments for non-monetary items valued at fair value are considered part of the fair value and are therefore treated as differences in fair value.

C.12. Equity Capital (I.A.S. 33)

Expenses incurred due to the issue of new shares appear below the deduction of related income tax, reducing the net proceeds from the issue. Expenses incurred due to the issue of new shares to finance the acquisition of another company are included in the target company's total acquisition cost.



C.13. Dividends (I.A.S. 18)

Payments of dividends to parent company shareholders are recognized as a liability in the consolidated financial statements on the date on which the General Assembly of the Shareholders grants its approval on the distribution of the dividend.

C.14. Income Taxes & Deferred Tax (I.A.S. 12)

Income tax expenses appearing in the Income Statement include both tax for the period and deferred tax, which correspond to tax charges or tax returns arising from benefits realized within the reporting period in question but booked by the tax authorities in earlier or later reporting periods. Income tax is recognized in the Income Statement for the reporting period, except for tax relating to transactions directly charged against shareholders' funds; in that case, income tax is similarly charged directly against shareholders' funds.

Current income tax includes short-term liabilities and/or receivables from the tax authorities related to payable tax on the taxable income of the reporting period, as well as any additional income tax from earlier reporting periods.

Current tax is calculated according to the tax rates and fiscal legislation applied on each reporting period involved, based on the taxable income for the year. All changes in short-term tax items listed on either side of the balance sheet are recognized as part of the tax expense in the Income Statement.

Deferred income tax is calculated by means of the liability arising from the temporary difference between book value and the tax base of asset and liabilities. No deferred income tax is entered when arising from the initial recognition of assets or liabilities in a transaction, excluding corporate mergers, which did not affect the reported or taxable profit / loss at that time.

Deferred tax income and liabilities are valued according to the tax rates expected to apply in the reporting period in which the receipt or payment will be settled, taking into account the tax rates (and fiscal laws) introduced or in effect until the reporting date. The tax rate in effect on the day following the reporting date is used whenever the timing of reversal of temporary differences cannot be accurately determined.

Deferred tax receivables are recognized to the extent in which taxable profits will arise in the future while making use of the temporary difference which gives rise to the deferred tax receivable.

Deferred income tax is recognized for the temporary differences arising from investments in subsidiaries and affiliates, excluding those cases where de-recognition of temporary differences is controlled by the Group and temporary differences are not expected to be derecognized in the foreseeable future.

Most changes in deferred tax receivables or liabilities are recognised as tax expenses in the Income Statement. Only changes in assets or liabilities affecting temporary differences (e.g. asset revaluations) which are recognized directly against the Group's shareholders' funds do result in changes in deferred tax receivables or liabilities being charged against the relevant revaluation reserve.

C.15. Personnel Benefits (I.A.S. 19)

Short-term benefits:

Short-term benefits to personnel (excluding termination benefits) in money and in kind are recognized as an expense when deemed payable. Portions of the benefit yet unpaid are classified as a liability, whereas if the amount already paid exceeds the benefit then the company recognizes the excess amount as an asset (prepaid expenses) only to the extent to which the prepayment will result in a reduction in future payments or to a fund return.

Retirement benefits:

Benefits at retirement from service include a defined contribution plan as well as a defined benefit plan.

Defined Contribution Plan:

According to the plan, the company's legal liability is limited to the amount agreed for contribution to the institution (social security fund) managing employer contributions and handing out benefits (pensions, medical plans etc).



The accrued cost of defined contribution plans is classified as an expense in the corresponding financial reporting period.

Defined Benefit Plan:

The Company has legal liability for personnel benefits due to lay-offs ahead of retirement date or benefits upon retirement from service, in accordance with pertinent legislation.

The Projected Unit Credit Method is used to calculate the present value of defined benefit obligations, the related current cost of services and the cost of services rendered which is the accrued services method, according to which benefits are paid at the financial periods in which the retirement benefit liability is founded. Liabilities arise while employees provide services qualifying for retirement benefits.

The Projected Unit Credit Method therefore requires that benefits are paid in both the current reporting period (to calculate the current cost of services) and in the current and past reporting periods (to calculate the present value of defined benefit obligations).

Despite the fact that remaining in service with the Company is a prerequisite for receiving benefits (ie benefits cannot be taken for granted by employees), liabilities are calculated using actuarial methods as follows:

Demographic Assumptions: Personnel Turnover (Staff Resignations / Staff Lay-offs), and

Financial Assumptions: discount rate, future salary levels (calculated using government bond yield of equal maturities) and estimated future changes in state benefits affecting payable benefits.

C.16. Revenue Recognition (I.A.S. 18)

Revenues include the fair value of works, sales of goods and services, net of VAT, discounts and returns. IntraGroup revenues are completely eliminated. Recognition of revenues is done as follows:

Construction Contracts:

Revenues from projects towards signed contracts are entered in the reporting period in which the works were carried out, based on their stage of completion

Sale of Goods:

Sale of goods are recognized when the Group makes actual delivery of the goods to their buyers who in turn formally accept them, rendering their price secure for receipt.

Provision of services:

Revenues from provision of services are entered in the reporting period in which the services were rendered, according to the stage of completion of the services.

C.17. Leases (I.A.S. 17)

Financial leases are all leases on fixed assets which transfer onto the Group all risks and benefits in relation to those assets' ownership, irrespective of the eventual transfer of ownership of the assets.

These leases are capitalized at the start of the lease using the lowest price between the fair value of the fixed asset and the present value of the minimum lease. All leases comprise a liability and a financial expense, securing a fixed interest rate for the balance of the financial liability. Liabilities arising from leases, net of financial expenses, are entered as liabilities in the balance sheet. The portion of financial expenses arising from financial leases is recognized in the Income Statement throughout the term of the lease. Fixed assets acquired via financial leases are depreciated over the lowest term between their useful life and their lease term.

Lease agreements in which the lessee transfers the right of usage of an asset for a fixed time period but not the risks and rewards of the asset's ownership, are classified as operating leases. Payments for operating leases (net of any discounts offered by the lessor) are recognized in the Income Statement proportionately over the term of the lease.

Fixed assets leased as lessor through operating leases are included as tangible assets in the balance sheet and depreciated over their expected useful lives using the same procedure as other fully-owned tangibles. Proceeds from leases (net of any discounts offered to the lessee) are recognized on a



straight-line basis over the lease term. The Group does not lease fixed assets using the financial lease method.

C.18. Construction Contracts (I.A.S. 11)

Construction contracts refer to the construction of assets or a group of related assets on behalf of clients according to terms laid out in relevant contract agreements, their construction usually spanning more than one reporting period.

Expenses arising from the contract are recognized at the time they are incurred.

If the profitability of a construction contract cannot be reliably estimated, and especially when the project is at an early stage of completion, revenues are recognized to the extent that construction costs may be recovered, and construction costs must be recognized in the income statement of the reporting period in which they came about. Therefore, the level of revenues recognized from those construction contracts must be set accordingly to yield zero profitability for the project.

If the profitability of a construction contract may be reliably estimated, revenues and expenses arising from that contract are recognized during the term of the contract as revenue and expense, respectively. The Group uses the percentage of completion method to set the revenue and expense to be recognized over each reporting period. The stage of completion is calculated on the basis of the construction cost realized until reporting date in relation to the total estimated cost of each project.

If total costs from a construction contract are likely to exceed the relevant total revenues, the expected loss is recognised immediately in the income statement as an expense item.

In calculating the cost realised during a reporting period, expenses linked to future works arising from a construction contract are excluded and entered in the accounts as work-in-progress. Total realised costs and profit / loss recognised on each contract are compared to the invoiced works till the end of the reporting period.

If realised expenses, plus net realised profit and less any realised losses, exceed the invoiced works then the difference is entered as a receivable from clients (Construction Contracts). If invoiced works exceed realised expenses, plus net realised profits and less realised losses, the balance is entered as a liability to contract clients.

Contract Grouping:

The initial contract for a project, along with any additional works and extensions to the contract, are treated as a single project because new contracts for additions and extensions pertain to works on the same project and their value is related to the value of the initial contract.

A group of projects is treated as a single project if their negotiation is done jointly or the relevant contracts are linked with each other and constitute parts of a broader project with a total profit margin, or each contract is carried out simultaneously or in a certain order.

Project Revenues: Revenues from projects include the following:

- Initial contract value, plus any revisions of the initial contract, extensions and additions
- Claims
- Incentive payments, e.g. for early delivery

Claims and incentive payments are taken into account to the extent that they may be realised with a strong likelihood and be accurately defined and calculated.

Project Cost: The cost of projects includes the following:

- Costs directly related to a project
- Costs attributed to a particular project and can be allocated to the same project
- Other costs billed to a specific client, according to the terms of the contract

The second case includes all general construction expenses. Those expenses are regularly allocated using reasonable and consistent methodologies and allocation practices, across all similar expense items.



Indirect cost of projects include costs such as clerical work on staff payroll, and bank expenses related to the projects.

Expenses not allocated or classified to a specific project include sale expenses, R&D expenses, general administrative expenses and depreciation of idle equipment, which are not employed in that project.

C.19. Debt and receivables (I.A.S. 23)

Debt and receivables include non-derivative financial assets with fixed or otherwise predefined payments, which are not traded on active markets. They exclude

- a) receivables from prepayments on goods or services,
- b) receivables related to legislation-induced transactions in taxes,
- c) any other items not provided for by contracts offering the Company the right to receive payment of cash or other financial assets.

Debt and receivables are included in current assets, with the exception of those expiring over 12 months after reporting date which are entered as non-current assets.

On every Balance Sheet date, the Group evaluates the existence of objective indications of impairment of its financial assets.

Debt and receivables are recognized at their non-depreciated cost using the real interest rate method. Losses are directly and fully charged against the reporting period's income statement.

Each receivable item of substantial value is evaluated individually for impairment, whereas lower-valued items may be jointly evaluated. When jointly evaluated, lower-valued receivables should be grouped according to their credit risk rating (i.e. the items should be classified according to their risk profile).

Should the value impairment loss be eliminated according to some objective indications in subsequent reporting periods, it should be derecognized and immediately charged in the income statement. The value of derecognition should not result in a non-depreciated cost which is in excess of the value of the receivable at the date of derecognition, provided there was no impairment loss.

C.20. Borrowing Cost (I.A.S. 23)

Borrowing cost refers to interest charged on debt, as well as other expenses incurred by the company in securing that debt.

Included in borrowing costs are:

- Interest expenses on short-term and long-term bank loans, as well as overdraft interest charges
- Amortisation of par discount arising from bond loan issues
- Amortisation of additional expenses incurred in securing a loan
- Financial expenses from financial leases, as defined in I.A.S. 17
- Foreign exchange adjustments, to the extent that they constitute a financial expense

Borrowing costs that can be allocated directly in acquisition, construction or production of an asset which fulfils the requirements should be capitalized.

C.21. Segment reporting (I.A.S. 14)

Business segments are groups of asset items and activities producing products and services which are subject to different risks and returns of the assets and activities of other business segments. Geographic segments are the areas in which the offered products and services differ to those offered in other areas in terms of the risks and return they are subject to.

Every contract being filled by the Group is unique in terms of technical specifications, differentiating it to a small or large extent from other contracts. The projects carried out by the company mainly differ from each other in terms of the intended use by the end-client, nevertheless without differentiating themselves in terms of business risk and return. The Group provides business segment report.

C.22. Related Party Disclosures (I.A.S. 24)

Related party disclosures are governed by I.A.S. 24 and refer to transactions between a company reporting its financial statements and other related parties. Its application is compulsory for reporting



periods starting after 1/1/2005. The main issue is the economic substance of transactions, as opposed to their legal form.

A company is considered a related party to a reporting company if:

- a) It is directly or indirectly via intermediaries in control, or controlled by or under joint control of the reporting company
- b) It controls an equity stake in the reporting company which grants substantial control, or joint control of the reporting company
- c) It is an associate, as defined in IAS 28
- d) It is a joint venture, as defined in IAS 31
- e) It is a key member of the top management team (Board of Directors) of the reporting company or its parent firm
- f) It is closely related family-wise to any person matching the first and fourth case noted above
- g) It is a company controlled (or under joint control or under substantial influence) by a person matching the fourth and fifth case noted above
- h) It has an employee defined benefit plan in place, where those eligible for receiving the benefits are either the reporting company or the employees of the reporting company

Related party transaction is any transfer of resources, services or liabilities between related parties, irrespective of the payment of a price in return.

D. RISK MANAGEMENT

The operation of the J&P-AVAX Group of companies and the broader business environment present a number of risks which need be dealt with by the Company's management, weighing with realism the relevant cost against the likely impact of those risks.

D.1 Financial Risk

The Group's operations require working capital and performance bonds by banks to guarantee our participation in tenders for projects and subsequently our performance in those projects. The interest rate levied on the Company's bank debt is largely dependent on the European Central Bank's interest rate policy, while the fees charged for issuing the performance bonds are generally considered low due to the Company's large volume of banking business, its excellent creditworthiness and intense competition within the banking sector.

The Company's Finance Department works closely with local and international financial institutions to plan our debt requirements and the volume of performance bonds needed to support projects in progress or in tender process with the lowest possible financial cost.

The Group continuously monitors its needs for derivative interest rate hedging instruments. All short-term debt is taken with variable interest rates while bond loans carry an option to convert their rate into fixed.

D.2 Foreign Exchange Risk

The Group's international business is on an uptrend, hence it is exposed to growing currency risk. The conversion of the Cypriot Pound into euro eliminated the Group's currency risk for that cross-rate given its large work-in-hand in Cyprus.

In Europe, the Group is active in Poland where it bills and receives cash in euro (the projects being funded by the European Union) and about 60% of its expenses are charged and paid in euro. To hedge its risk in expenses denominated in PLN, the Company maintains low levels of debt in PLN as working capital, the bulk of debt being denominated in euro. In Romania the Group is active through its subsidiary ATHENA SA for construction works, and through J&P Development for real estate projects. Real estate property is valued and transactions are done using euro, hence the Group faces no currency risk.



D.3 Input Risk

Several of the raw materials used by the Group are internationally-priced commodities, such as cement, metal grids and fuel. Price volatility in those input materials is eased to some extent as a result of particularities in their supply in Greece, while the Group also purchases raw materials and other inputs centrally to take advantage of economies of scale in quoted prices by suppliers.

D.4 Liquidity Risk

The likelihood of failure to meet its obligations against its clients presents a risk to the Group because this eventuality could challenge the Financial Division's planning for cash liquidity.

Despite the substantial diversification of projects to a large number of clients, both in Greece and abroad, the Group's revenues largely source from the Greek State, other public-sector entities and international state organizations enjoying financial backing by the European Union. In this light, the risk of failure to collect receivables on signed contracts is considered very low, despite occasional delays in collecting payments from even the most reliable clients, such as the Greek State. The Group faces increased credit risk on private projects, which are on the rise relative to the overall level of business. The Group makes a provision on contingent liabilities relating to private projects. The credit risk is monitored by a computer application which analyses the aging breakdown of the receivables. The Group also maintains high credit lines with the banking system to cope with liquidity issues which might arise.

E. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED STANDARDS

These financial statements comprise the separate financial statement of the Company and the consolidated financial statements of the Group. They have been prepared in accordance with International Financial Reporting Standards (I.F.R.S.), as adopted by the European Union.

The financial statements have been prepared with the same accounting policies of the prior financial year, except for the adoption of the new or revised standards, amendments or/and interpretations that are mandatory for the periods beginning on or after 1 January 2012.

Standards and Interpretations effective for the current financial year

IAS 12 Deferred tax: Recovery of Underlying Assets (Amended). The amendment is effective for annual periods beginning on or after 1 January 2012. This amendment concerns the determination of deferred tax on investment property measured at fair value and also incorporates SIC-21 Income Taxes — Recovery of Revalued Non-Depreciable Assets into IAS 12 for non-depreciable assets measured using the revaluation model in IAS 16. The aim of this amendment is to include a) a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale and b) a requirement that deferred tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis. This amendment has not yet been endorsed by the EU. The Group does not expect that this amendment will have an impact on the financial position or performance of the Group

Standards and Interpretations effective from annual periods beginning on or after 1 July 2012

IAS 1 Presentation of Financial Statements (amended): The amendment is effective for annual periods beginning on or after 1 July 2012. This amendment changes the grouping of items presented in Other Comprehensive Income. Items that could be reclassified (or "recycled") to profit or loss at a future point in time (for example, upon derecognition or settlement) would be presented separately from items which will never be reclassified. This amendment has not yet been endorsed by the EU.



IAS 19 Employee Benefits (amended). The amendment is effective for annual periods beginning on or after 1 January 2013. The amended IAS 19 proposes major changes to the accounting for employee benefits, including the removal of the option for deferred recognition of changes in pension plan assets and liabilities (known as the “corridor approach”). The result is greater balance sheet volatility for those entities currently applying the corridor approach. These amendments will limit the changes in the net pension asset (liability) recognised in profit or loss to net interest income (expense) and service costs. Expected returns on plan assets will be replaced by a credit to income based on the corporate bond yield rate. In addition, the revised standard requires immediate recognition of past service costs as a result of plan amendments (in the income statement) and requires termination benefits to be recognised only when the offer becomes legally binding and cannot be withdrawn. Early application is permitted. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

IAS 27 "Separate financial statements" (Revised)

The Standard is effective for annual periods beginning on or after 1 January 2014, as adopted by the EU. This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 “Consolidated and Separate Financial Statements”. The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements.

At the same time, IASB relocated to IAS 27 requirements from IAS 28 “Investments in Associates” and IAS 31 “Interests in Joint Ventures” regarding separate financial statements. Earlier application is permitted. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

IAS 28 "Investments in associates and joint ventures" (Revised)

The Standard is effective for annual periods beginning on or after 1 January 2014, as adopted by the EU. As a consequence of the new IFRS 11 and IFRS 12, IAS 28 has been renamed IAS 28 “Investments in Associates and Joint Ventures”, and describes the application of the equity method to investments in joint ventures in addition to associates. Earlier application is permitted. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

IFRS 9 Financial Instruments – Phase 1 Classification and Measurement

The new standard is effective for annual periods beginning on or after 1 January 2015. Phase 1 of this new IFRS addresses classification and measurement of financial instruments. Phase 1 of IFRS 9 will have a significant impact on (i) the classification and measurement of financial assets and (ii) a change in reporting for those entities that have designated financial liabilities using the FVO. Early adoption is permitted. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IFRS 10 Consolidated Financial Statements

The new standard is effective for annual periods beginning on or after 1 January 2014. IFRS 10 establishes a single control model that applies to all entities, including special purpose entities. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled and, therefore, are required to be consolidated by a parent. Examples of areas of significant judgment include evaluating de facto control, potential voting rights or whether a decision maker is acting as a principal or agent. IFRS 10 replaces the part of IAS 27 Consolidated and Separate Financial Statements related to consolidated financial statements and replaces SIC 12 Consolidation — Special Purpose Entities. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IFRS 11 Joint Arrangements. The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 11 eliminates proportionate consolidation of jointly controlled entities. Under IFRS 11, jointly controlled entities, if classified as joint ventures (a newly defined term), must be accounted for using the equity method. Additionally, jointly controlled assets and operations are joint operations under IFRS 11, and the accounting for those arrangements will generally be consistent with today’s accounting. That is, the entity will continue to recognize its relative share of assets, liabilities, revenues



and expenses. IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC 13 Jointly Controlled Entities — Non-Monetary Contributions by Venturers. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IFRS 12 Disclosures of Interests in Other Entities. The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 12 combines the disclosure requirements for an entity's interests in subsidiaries, joint arrangements, investments in associates and structured entities into one comprehensive disclosure standard. A number of new disclosures also will be required such as disclosing the judgments made to determine control over another entity. IFRS 12 replaces the requirements previously included in IAS 27, IAS 31, and IAS 28 Investments in Associates. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

IFRS 10, IFRS 11 and IFRS 12 (Amendments) "Transition Guidance". The guidance is effective for annual periods beginning on or after 1 January 2013. The IASB issued amendments to IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities. The amendments change the transition guidance to provide further relief from full retrospective application. The date of initial application' in IFRS 10 is defined as 'the beginning of the annual reporting period in which IFRS 10 is applied for the first time'. The assessment of whether control exists is made at 'the date of initial application' rather than at the beginning of the comparative period. If the control assessment is different between IFRS 10 and IAS 27/SIC-12, retrospective adjustments should be determined. However, if the control assessment is the same, no retrospective application is required. If more than one comparative period is presented, additional relief is given to require only one period to be restated. For the same reasons IASB has also amended IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities to provide transition relief. This guidance has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the guidance on the financial position or performance of the Group.

IFRS 13 Fair Value Measurement. The new standard is effective for annual periods beginning on or after 1 January 2013. The main reason of issuance of IFRS 13 is to reduce complexity and improve consistency in application when measuring fair value. It does not change when an entity is required to use fair value but, rather, provides guidance on how to measure fair value under IFRS when fair value is required or permitted by IFRS. IFRS 13 consolidates and clarifies the guidance on how to measure fair value and also to increase convergence with USGAAP which has also been amended by FASB. This standard should be applied prospectively and early adoption is permitted. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

Amendments to standards that form part of the IASB's 2011 annual improvements project

The amendments set out below describe the key changes to IFRSs following the publication in May 2012 of the results of the IASB's annual improvements project. The effective date for the amendments is for annual periods beginning on or after 1 January 2013. Earlier application is permitted in all cases, provided that fact is disclosed.

These amendments have not yet been endorsed by the EU. The Group is in the process of assessing the impact of the amendments on the financial position or performance of the Group.

IAS 1 Presentation of financial statements. The amendment clarifies the disclosure requirements for comparative information when an entity provides a third balance sheet either (a) as required by IAS 8 "Accounting policies, changes in accounting estimates and errors" or (b) voluntarily.

IAS 16 Property, plant and equipment. The amendment clarifies that spare parts and servicing equipment are classified as property, plant and equipment rather than inventory when they meet the definition of property, plant and equipment, i.e. when they are used for more than one period.

IAS 34 Interim financial reporting. The amendment clarifies the requirements in IAS 34 relating to segment information for total assets and liabilities for each reportable segment to enhance consistency



with the requirements in IFRS 8 “Operating Segments”. Total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change in the total amount disclosed in the entity’s previous annual financial statements for that reportable segment

NOTES TO THE ACCOUNTS

1. Segment Reporting

(a) Primary reporting format - business segments

The Group is active in 3 main business segments:

- Construction
- Concessions
- Other activities (Real estate development and other activities)

The figures per business segments for the year ended March 31 2013 are as follows:

	Construction	Concessions	Real Estate and other activities	Total
Total gross sales per segment	92.041.333	553.269	4.866.501	97.461.103
Inter-segment sales	<u>(64.137)</u>	-	<u>(488.344)</u>	<u>(552.481)</u>
Net Sales	91.977.196	553.269	4.378.157	96.908.621
Gross Profit/ (Loss)	17.857.230	(822.028)	717.181	17.752.382
Other net operating income/(expenses)	(4.895.696)	1.313	(11.483)	(4.905.866)
Administrative expenses / Selling & Marketing expenses	(5.906.887)	(1.644.520)	(610.432)	(8.161.839)
Income/(Losses) from Investments in Associates	<u>5.856</u>	<u>5.687.622</u>	<u>26.572</u>	<u>5.720.049</u>
Profit from operations	7.060.503	3.222.387	121.838	10.404.726
Losses of financial instruments				31.295
Net financial income / (loss)				<u>(8.114.414)</u>
Profit before tax				2.321.607
Tax				<u>(1.156.927)</u>
Profit/ (Loss) after tax				<u>1.164.680</u>
Depreciation	<u>4.284.356</u>	<u>52.712</u>	<u>309.289</u>	<u>4.646.356</u>

The figures per business segments for the period ended March 31 2012 are as follows:

	Construction	Concessions	Real Estate and other activities	Total
Total gross sales per segment	113.745.769	645.296	6.587.753	120.978.818
Inter-segment sales	<u>(122.148)</u>	-	<u>(1.652.598)</u>	<u>(1.774.746)</u>
Net Sales	113.623.621	645.296	4.935.155	119.204.072
Gross Profit/ (Loss)	12.409.690	(333.089)	826.581	12.903.182
Other net operating income/(expenses)	(196.911)	(844)	(134.777)	(332.532)
Administrative expenses / Selling & Marketing expenses	(6.214.476)	(2.086.508)	(613.044)	(8.914.028)
Income/(Losses) from Investments in Associates	<u>157.092</u>	<u>4.884.922</u>	<u>(144.470)</u>	<u>4.897.544</u>
Profit from operations	6.155.395	2.464.481	(65.711)	8.554.165
(Losses)/ gain of financial instruments				(67.377)
Net financial income / (loss)				<u>(7.549.319)</u>
Profit before tax				937.469
Tax				<u>(2.665.481)</u>
Profit/ (Loss) after tax				<u>(1.728.012)</u>
Depreciation	<u>3.786.921</u>	<u>54.880</u>	<u>338.116</u>	<u>4.179.917</u>

(b) Secondary reporting format - Geographical segments

The group is active in 2 main Geographical segments

- Greece
- International Markets

The figures per segment for the year ended 31 March 2013 are as follows:

	Greece	International Markets	Total
Total gross sales per segment	53.699.117	43.761.986	97.461.103
Inter-segment sales	<u>(552.481)</u>	-	<u>(552.481)</u>
Net Sales	53.146.636	43.761.986	96.908.621
Gross Profit	9.477.171	8.275.212	17.752.382
Other net operating income/(expenses)	(2.360.039)	(2.545.827)	(4.905.866)
Administrative expenses / Selling & Marketing expenses	(5.210.018)	(2.951.821)	(8.161.839)
Income/(Losses) from Investments in Associates	<u>5.718.181</u>	<u>1.868</u>	<u>5.720.049</u>
Profit from operations	7.625.295	2.779.433	10.404.726
Losses of financial instruments	31.295	-	31.295
Net financial income / (loss)	<u>(6.675.890)</u>	<u>(1.438.524)</u>	<u>(8.114.414)</u>
Profit/ (Loss) before tax	980.700	1.340.909	2.321.607
Tax	<u>(1.156.927)</u>	<u>-</u>	<u>(1.156.927)</u>
Profit/ (Loss) after tax	<u>(176.227)</u>	<u>1.340.909</u>	<u>1.164.680</u>
Depreciation	<u>2.216.142</u>	<u>2.430.213</u>	<u>4.646.356</u>

The figures per segment for the period ended 31 March 2012 are as follows:

	Greece	International Markets	Total
Total gross sales per segment	45.327.100	75.651.718	120.978.818
Inter-segment sales	<u>(1.774.746)</u>	-	<u>(1.774.746)</u>
Net Sales	43.552.354	75.651.718	119.204.072
Gross Profit	3.810.164	9.093.018	12.903.182
Other net operating income/(expenses)	(404.615)	72.082	(332.532)
Administrative expenses / Selling & Marketing expenses	(6.081.357)	(2.832.671)	(8.914.028)
Income/(Losses) from Investments in Associates	<u>4.898.102</u>	<u>(558)</u>	<u>4.897.544</u>
Profit from operations	2.222.294	6.331.871	8.554.165
Losses of financial instruments	(67.377)	-	(67.377)
Net financial income / (loss)	<u>(6.167.019)</u>	<u>(1.382.300)</u>	<u>(7.549.319)</u>
Profit/ (Loss) before tax	(4.012.102)	4.949.571	937.469
Tax	<u>(2.635.365)</u>	<u>(30.116)</u>	<u>(2.665.481)</u>
Profit/ (Loss) after tax	<u>(6.647.467)</u>	<u>4.919.455</u>	<u>(1.728.012)</u>
Depreciation	<u>2.436.514</u>	<u>1.743.403</u>	<u>4.179.917</u>

2. Property, Plant and Equipment

GROUP

<u>Cost</u>	Land	Buildings	Machinery & Equipment	Vehicles	Furniture & Fittings	Assets under construction	Total Tangible Assets
Balance 31.12.2012	33.688.917	55.298.305	144.778.782	69.217.601	10.903.776	1.527.254	315.414.636
Acquisitions during the 1.1-31.03.2013 period	-	25.411	174.939	42.306	101.059	4.101.165	4.444.880
Net foreign currency exchange differences		79.676	1.184.897	532.595	63.092	-	1.860.259
Disposals during the 1.1-31.03.2013 period	-	-	1.508.472	898.463	60.153	124	2.467.211
Balance 31.03.2013	33.688.917	55.403.393	144.630.146	68.894.039	11.007.774	5.628.295	319.252.563

Accumulated Depreciation

Balance 31.12.2012	-	16.440.432	95.476.060	45.283.381	9.436.993	2.625	166.639.491
Depreciation charge for the 1.1-31.03.2013 period	-	572.130	2.911.161	965.817	120.194	-	4.569.302
Net foreign currency exchange differences	-	83.657	680.170	264.402	56.390	-	1.084.619
Disposals during the 1.1-31.03.2013 period	-	(0)	1.051.024	551.064	58.178	-	1.660.266
Balance 31.03.2013	-	17.096.219	98.016.367	45.962.536	9.555.399	2.625	170.633.146

Net Book Value

Balance 31.03.2013	33.688.917	38.307.173	46.613.779	22.931.504	1.452.375	5.625.670	148.619.418
Balance 31.12.2012	33.688.917	38.857.873	49.302.723	23.934.221	1.466.783	1.524.629	148.775.145

COMPANY

Cost	Land	Buildings	Machinery & Equipment	Vehicles	Furniture & Fittings	Assets under construction	Total Tangible Assets
Balance 31.12.2012	13.200.307	27.352.541	74.294.358	22.646.660	4.426.204	18.504	141.938.574
Acquisitions during the 1.1-31.03.2012 period			53.700	24.406	12.390	1.335	91.831
Net foreign currency exchange differences				28	49		76
Disposals during the 1.1-31.03.2013 period	<u>-</u>	<u>-</u>	<u>661.358</u>	<u>82.175</u>	<u>10.250</u>	<u>124</u>	<u>753.906</u>
Balance 31.03.2012	13.200.307	27.352.541	73.686.701	22.588.918	4.428.393	19.715	141.276.575

Accumulated Depreciation

Balance 31.12.2012	-	6.024.111	49.664.870	18.931.604	3.972.259	-	78.592.844
Depreciation charge for the 1.1-31.03.2012 period	-	219.416	1.498.054	234.796	33.783		1.986.049
Net foreign currency exchange differences	-			28	47	-	74
Disposals during the 1.1-31.03.2013 period	<u>-</u>	<u>-</u>	<u>325.489</u>	<u>72.443</u>	<u>9.894</u>	<u>-</u>	<u>407.826</u>
Balance 31.03.2012	-	6.243.527	50.837.436	19.093.986	3.996.194	-	80.171.141

Net Book Value

Balance 31.03.2013	13.200.307	21.109.014	22.849.265	3.494.932	432.199	19.715	61.105.434
Balance 31.12.2012	13.200.307	21.328.430	24.629.488	3.715.056	453.944	18.504	63.345.729

3. Investment Property

	GROUP			COMPANY		
	Land	Buildings	Total	Land	Buildings	Total
<u>Cost</u>						
Balance 31.12.2012	21.872.306	2.022.113	23.894.419	1.017.284	254.453	1.271.737
Acquisitions during the 1.1-31.03.2013 period	273.285	492.707	765.992	-	-	-
Appropriations(note 11a)	-	-	-	-	-	-
Disposals during the 1.1-31.03.2013 period	-	-	-	-	-	-
Balance 31.03.2013	22.145.591	2.514.820	24.660.411	1.017.284	254.453	1.271.737
<u>Accumulated Depreciation</u>						
Balance 31.12.2012	-	-	-	-	-	-
Depreciation charge for the 1.1-31.03.2013 period	-	-	-	-	-	-
Appropriations	-	-	-	-	-	-
Transfers	-	-	-	-	-	-
Disposals during the 1.1-31.03.2013 period	-	-	-	-	-	-
Balance 31.03.2013	-	-	-	-	-	-
<u>Net Book Value</u>						
Balance 31.03.2013	22.145.591	2.514.820	24.660.411	1.017.284	254.453	1.271.737
Balance 31.12.2012	21.872.306	2.022.113	23.894.419	1.017.284	254.453	1.271.737

4. Intangible Assets

GROUP

<u>Cost</u>	Software	Other intangible Assets	TOTAL
Balance 31.12.2012	2.766.153	7.000.000	9.766.153
Acquisitions during the 1.1-31.03.2013 period	10.930	-	10.930
Net foreign currency exchange differences	4.432	-	4.432
Disposals during the 1.1-31.03.2013 period	<u>681</u>	<u>-</u>	<u>681</u>
Balance 31.03.2012	2.780.834	7.000.000	9.780.834

Accumulated Depreciation

Balance 31.12.2012	2.596.368	800.000	3.396.368
Amortisation charge for the 1.1-31.03.2013 period	27.054	50.000	77.054
Net foreign currency exchange differences	3.477	-	3.477
Disposals during the 1.1-31.03.2013 period	<u>679</u>	<u>-</u>	<u>679</u>
Balance 31.03.2013	2.626.220	850.000	3.476.220

Net Book Value

Balance 31.03.2013	154.614	6.150.000	6.304.614
Balance 31.12.2012	169.785	6.200.000	6.369.785

COMPANY

<u>Cost</u>	Software	Other intangible Assets	TOTAL
Balance 31.12.2012	2.138.683	-	2.138.683
Acquisitions during the 1.1-31.03.2013 period	3.802	-	3.802
Net foreign currency exchange differences	15	-	15
Disposals during the 1.1-31.03.2013 period	<u>-</u>	<u>-</u>	<u>-</u>
Balance 31.03.2012	2.142.501	-	2.142.501

Accumulated Depreciation

Balance 31.12.2012	2.039.455	-	2.039.455
Amortisation charge for the 1.1-31.03.2013 period	16.350	-	16.350
Net foreign currency exchange differences	15	-	15
Disposals during the 1.1-31.03.2013 period	<u>-</u>	<u>-</u>	<u>-</u>
Balance 31.03.2012	2.055.820	-	2.055.820

Net Book Value

Balance 31.03.2012	86.680	-	86.680
Balance 31.12.2012	99.228	-	99.228

5. Clients and other receivables

	GROUP		COMPANY	
	31.03.2013	31.12.2012	31.03.2013	31.12.2012
Clients	210.855.466	211.997.620	104.435.887	107.442.152
Receivables from associates /subsidiaries /participating interests	30.478.216	25.209.218	121.367.117	135.178.336
Other receivables	100.943.991	101.624.862	26.746.336	29.344.155
	342.277.673	338.831.700	252.549.340	271.964.637

The account «Other receivables» of ATHENA SA includes the following:

a) The amount of €16,470 thousand pertains to a claim against the shareholders of TECHNIKI ENOSI SA, which was absorbed by ATHENA SA at an earlier time, and was ordered by decision #21/2005 of the Court of Arbitration on 10.06.2005. Following the issue of that decision, the shareholders of TECHNIKI ENOSI SA appealed on 30.08.2005 to the Athens Court of Appeal against decision #21/2005 on grounds of non-existence, and the appeal was presented to court on 19.01.2006. The Athens Court of Appeal issued decision #2471/2006 which dismissed the appeal submitted by the shareholders of TECHNIKI ENOSI SA and ratified decision #21/2005 of the Court of Arbitration. A new appeal was placed and presented as case #31 on 15.10.2007 to Section A1 of the Supreme Court, where the proposal presented by the judges pointed to dismissing the appeal. A 2nd degree Court of Athens also dismissed with its decision #985/2007 a separate appeal submitted on 15.02.2006 by the shareholders of TECHNIKI ENOSI SA against decision #21/2005 of the Court of Arbitration.

The shareholders of TECHNIKI ENOSI SA filed yet another appeal at the Supreme Court, asking the elimination of that decision, but was dismissed by decision #1334/2008 of the Supreme Court. A third appeal was filed against the arbitration decision and was rejected by decision #6879/2010 of the Court of Appeal. To secure its claim, the Company foreclosed every asset of the shareholders who guaranteed their balance sheet of TECHNIKI ENOSI SA at the time of its absorption by ATHENA SA, up to a value of €21.900 thousand.

The Company is in the process of execution of its claim against all property items of the shareholders of TECHNIKI ENOSI SA.

With its decision #5752/2010, the Athens Single-Judge Court of First Instance imposed a halt in the execution of the court order, according to article 938 of the Criminal Law Code, until the final decision is issued on the appeal against the execution process, to be presented to court in March 2013. The decision is erroneous because it accepts the claim that Company makes unlawful use of its right to execute the order, an issue which has been raised repeatedly in the past and has always been rejected. On 5.03.2013 the case has been presented to Court and its decision is pending.

b) The amount of €4.376 thousand pertains to a claim against the shareholders of METTEM SA, which was absorbed by ATHENA SA at an earlier time, as part of their liabilities as guarantors. To secure those claims, a first-degree Court of Athens ruled with decision #7945/10.10.2003 the foreclosure of all mobile assets and property to a maximum value of €8,000 thousand. On 27.02.2008, a suit for financial compensation was debated at a different Court of Athens against those shareholders and the decision was in favour of ATHENA SA. The shareholders of METTEM S.A submitted an appeal against that decision, to be debated at the Athens Court of Appeal.

In the event of a positive outcome of this litigation case for the Company, management intends to proceed immediately with the impounding of all assets (valuables, property, securities, or in custody of third parties) of the shareholders, whether they have been foreclosed or not. The management of the Company estimates that the value of the approved claims may be fully recovered.

Management cannot assess the timing of collection of claims under litigation, nevertheless those claims are included in the accounts at impaired valued as per the International Accounting Standards.

6. Cash and cash equivalent

	GROUP		COMPANY	
	31.03.2013	31.12.2012	31.03.2013	31.12.2012
Cash in hand	497.590	759.667	30.070	46.741
Cash at bank	40.861.129	61.462.622	5.999.607	11.381.835
	41.358.719	62.222.289	6.029.676	11.428.576

7. Trade and other payables

	GROUP		COMPANY	
	31.03.2013	31.12.2012	31.03.2013	31.12.2012
Trade payables	213.122.575	223.281.361	84.568.940	89.118.420
Advances from clients	96.609.095	97.828.263	30.916.161	31.364.993
Other current payables	33.384.624	38.927.337	29.852.657	38.516.711
	343.116.293	360.036.961	145.337.758	159.000.124

8. Bank overdrafts and loans

	GROUP		COMPANY	
	31.03.2013	31.12.2012	31.03.2013	31.12.2012
Loans	269.778.348	268.959.611	176.122.396	171.889.897
	269.778.348	268.959.611	176.122.396	171.889.897

9. Debenture Long - term Payables

	GROUP		COMPANY	
	31.03.2013	31.12.2012	31.03.2013	31.12.2012
Debenture Long-term Payables	275.107.722	267.744.504	268.668.389	259.805.662
Long - Term Loans	8.666.984	8.688.506	-	-
	283.774.706	276.433.010	268.668.389	259.805.662

10. Other provisions and non-current liabilities

	<u>GROUP</u>		<u>COMPANY</u>	
	<u>31.03.2013</u>	<u>31.12.2012</u>	<u>31.03.2013</u>	<u>31.12.2012</u>
Other provisions	2.931.553	3.501.560	2.189.416	2.153.312
Non-current liabilities - Prepayments	<u>23.577.251</u>	<u>23.581.795</u>	<u>22.954.416</u>	<u>23.573.773</u>
	<u>26.508.805</u>	<u>27.083.355</u>	<u>25.143.832</u>	<u>25.727.085</u>

Advances from clients mostly relate to Concession Projects (Malliakos Kleidi, Korinthos Patras). The amount to be amortized based on budgeted works from 2013 onwards have been reclassified as long term liabilities.

A number of litigation claims against the Group are pending and their final outcome cannot be foreseen at this point. Therefore no provision was made for the Group. It is our view that any claims collected following a Court Order will not change appreciably the Groups Equity.

11. Share capital

	<u>GROUP</u>		<u>COMPANY</u>	
	<u>31.03.2013</u>	<u>31.12.2012</u>	<u>31.03.2013</u>	<u>31.12.2012</u>
Paid up share capital (77.654.850 Shares of € 0.58)	45.039.813	45.039.813	45.039.813	45.039.813
Share premium account	<u>146.676.671</u>	<u>146.676.671</u>	<u>146.676.671</u>	<u>146.676.671</u>
	<u>191.716.484</u>	<u>191.716.484</u>	<u>191.716.484</u>	<u>191.716.484</u>

12. Memorandum accounts - Contingent liabilities

	<u>GROUP</u>	<u>COMPANY</u>
	<u>31.03.2013</u>	<u>31.03.2013</u>
Letters of Guarantee	701.451.076	426.005.403
Other memorandum accounts	<u>8.938.358</u>	<u>7.847.495</u>
	<u>710.389.434</u>	<u>433.852.897</u>

13. Encumbrances - Concessions of Receivables

On 31/03/2013 encumbrances valued at €14.280 thousands on the property of subsidiaries of the Group were outstanding to secure bank loans.

14. Important Developments past the Balance Sheet Date

- Negotiations are currently proceeding among the concessionaries, the lending bank syndicate and the Greek State over two large concession projects (Olympia Odos and Aegean Motorway) the Group participates in. The talks are aimed at renegotiating the contract terms to remove problems relating to land appropriation and project studies causing delays in works that have triggered a temporary halt in bank financing. The Greek State has exhibited its intention to structure the renegotiation of the contracts to allow flexibility in setting toll rates at road sections under construction, without affecting the overall financial return of the concessionaires throughout the full life of the contracts. Recently a first round of negotiations were concluded with the government agreeing to pay contractors damages over the delays. Furthermore preparations are taking place in order for works to resume according to the agreement.

- J&P-AVAX SA signed with the government of Lebanon on 12.04.2013 a contract worth \$470 million for the construction of Deir Aamar (Phase II) power plant near the city of Tripoli, Lebanon. The project will be financed by the government of Lebanon.

The project includes the construction of a 590MW Combined Cycle power plant designed for a triple-fuel firing system considering Heavy Fuel Oil (HFO), Light Fuel Oil (LFO) and Natural Gas (NG) as fuel. The plant includes three gas turbines, three heat recovery steam generators and one steam turbine, along with all necessary marine and on-shore infrastructure.

- On 15/03/2013 under the Central Bank of Cyprus` decree on the Rescue of Banks with own means, the 37.5% of uninsured deposits will be converted into class A shares worth of €1 with full voting and dividend rights. The contribution of the depositors is described as "Initial deposits contributing sum" as a further 22.5% of uninsured deposits will remain frozen until the finalization of a more detailed and updated independent valuation of the assets of Bank of Cyprus as required by the bank resolution framework, by end June 2013.

Furthermore, 30% of uninsured deposits is also frozen temporarily and is subject to a whole or partial conversion, at the notification of the CBC, acting a Resolution Authority.

The remaining 10% can be utilized.

On 15/03/2013 the group bank deposits in Cyprus amounted 9,4 mil. € of which uninsured deposits amounted to 3,5 mil euro (37.5%). Accordingly the company deposits amounted to 2,6 mil. € of which uninsured deposits amounted to 1 mil. €. Under the Central Bank of Cyprus` decree the uninsured deposits will be converted into class A shares worth of €1 with full voting and dividend rights thus resulting to a provision for 3,5 mil. € for the group and 1 mil. € for the company accordingly.

Upon issuing of the Bank of Cyprus shares mentioned above and as soon as their trading will commence the group and the company will reevaluate them using their fair value.

- There are no other post balance sheets events, which concern either the Group or the Company where reference, by International Accounting Standards, has to be reported.

15. Transactions with related parties

The Group is controlled by J&P-AVAX. Members of the Board of Directors and related legal entities collectively own 75,9% of the Company's common shares, while the balance of 24,1% is controlled by the broad investment public. Transactions with related parties are booked by the Company and its subsidiaries throughout the year. Sales to and purchases from related parties are carried out at going market prices.

Year-end account balances are not covered with guarantees and their settlement is done on cash terms. The Group did not book any provisions for doubtful receivables from related parties, because payments on those transactions have proceeded smoothly so far. Intra-Group transactions are netted off at consolidation of their financial accounts.

Following is a summary of transactions with related parties during the period 1/1-31/3/2013:

(all amounts in € thousands)

Group

	Income	Expenses	Receivables	Payables
PYRAMIS				89
ELIX			7	
AG.NIKOLAOS CAR PARK			14	
ATTIKES DIADROMES SA			81	
OLYMPIA ODOS OPERATIONS SA	91		71	
OLYMPIA ODOS SA	90		741	193
GEFYRA OPERATIONS SA	10		31	
AEGEAN MOTORWAY SA			118	
POLISPARK SA			15	
VOLTERRA A.E.			17	56
HELLINIKON ENTERTAINMENT AND SPORT				
PARKS SA (KANOE - KAJAK)			434	
METROPOLITAN ATHENS PARK			0	
NEA SMIRNI CAR PARK			1	
CYCLADES ENERGY CENTER SA			4	
5N			74	
3G			15	
STARWARE			4.729	
ORIOLE			833	
DRAGADOS - J&P-AVAX S.A. JOINT VENTURE			204	
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI			2.627	
J&P-AVAX QATAR WLL			21	
JOANNOY & PARASKEVAIDES ENERGY			45	
J&P (UK) LTD LONDON				40
J&P (O) LTD-GUERNSEY				120
JOANNOY & PARASKEVAIDES (O) LTD				3
VAKON SA			353	
ATHENA MICHANIKI OE			435	
VIOENERGEIA SA			1	
LIMASSOL MARINA LTD			576	
ATHENA EMIRATES LLC			19	
Executives and members of the Board		303	38	480
	191	303	11.502	979

Company

	Income	Expenses	Receivables	Payables
ETETH SA	5	5	7971	2764
TASK J&P AVAX SA		131		507
J&P-AVAX IKTEO			1006	3
PROET	1	191	2161	423
J&P DEVELOPMENT	9		2551	30
ATHENA	41		33401	691
E-CONSTRUCTION			198	107
MONDO TRAVEL	1	28	13	50
PYRAMIS				89
ATHENS MARINA	10		12	
ELIX			7	
AG.NIKOLAOS CAR PARK			14	
ATTIKES DIADROMES SA			81	
OLYMPIA ODOS OPERATIONS SA	91		71	
OLYMPIA ODOS SA	90		741	171
GEFYRA OPERATIONS SA			18	
AEGEAN MOTORWAY SA			109	
POLISPARK SA			15	
VOLTERRA A.E.			17	56
HELLINIKON ENTERTAINMENT AND SPORT				
PARKS SA (KANOE - KAJAK)			434	
METROPOLITAN ATHENS PARK			0	
NEA SMIRNI CAR PARK			1	
DRAGADOS - J&P-AVAX S.A. JOINT VENTURE			204	
NATIONAL WHEEL-J&P-AVAX J/V - DUBAI			2627	
J&P(O) -J&P-AVAX J/V - QATAR			710	
J&P-AVAX QATAR WLL			21	
J/V J&P-AVAX - J&PARASKEVAIDES OV.LTD (JORDAN)			280	6233
JOANNOY & PARASKEYAIDES ENERGY			45	
J&P (UK) LTD LONDON				40
J&P (O) LTD - GUERNSEY				120
JOANNOY & PARASKEVAIDES (O) LTD				3
JOINT VENTURES	124		63777	1740
Executives and members of the Board		177		
	371	532	116.486	13.026



J&P - AVAX S.A.

Company's number in the General Electronic Commercial Registry: 913601000 (Former Number 14303/06/B/86/26 in the register of Societes Anonymes)

16 Amarousiou-Halandriou Street, Marousi 151 25, Greece

Figures and information for the period of 1 January 2013 until 31 March 2013

(According to 4/507/28.4.2009 resolution of Greek Capital Committee)

The figures and information illustrated below aim to provide a summary view of the financial position and results of J&P-AVAX S.A. and its subsidiaries. Before making any investment decision or any other transaction concerning the company, we advise the reader to visit the company's web site (www.jp-avax.gr) which presents the detailed financial statements according to International Financial Reporting Standards, along with the auditor's report when is required.

Web Site:

www.jp-avax.gr

Board of Directors approval date:

May 29th, 2013

CONDENSED STATEMENT OF FINANCIAL POSITION

(Amounts in € thousand)

	GROUP		COMPANY	
	31/3/2013	31/12/2012	31/3/2013	31/12/2012
ASSETS				
Tangible assets	148.619	148.775	61.105	63.346
Investment properties	24.660	23.894	1.272	1.272
Intangible assets	42.263	42.328	87	99
Available for sale investments	124.117	123.753	428.523	413.977
Other non current assets	256.066	245.339	163.954	162.439
Inventories	27.730	29.377	6.828	7.609
Trade receivables	513.266	498.937	283.594	278.965
Other current assets	131.422	126.834	148.113	164.522
Cash and cash equivalents	41.359	62.222	6.030	11.429
TOTAL ASSETS	1.309.503	1.301.460	1.099.505	1.103.658
SHAREHOLDERS EQUITY AND LIABILITIES				
Share Capital	45.040	45.040	45.040	45.040
Share premium account	146.677	146.677	146.677	146.677
Other equity items	111.227	105.662	217.507	229.595
Share capital and reserves (a)	302.943	297.378	409.223	421.312
Non-controlling interests (b)	9.104	10.054	-	-
Total Equity (c)=(a)+(b)	312.047	307.432	409.223	421.312
Long-term loans	283.775	276.433	268.668	259.806
Provisions and other long-term liabilities	93.767	75.266	98.302	83.030
Short-term borrowings	269.778	268.960	176.122	171.890
Other short-term liabilities	350.136	373.369	147.190	167.622
Total Liabilities (d)	997.456	994.028	690.282	682.347
TOTAL SHAREHOLDERS EQUITY AND LIABILITIES (c)+(d)	1.309.503	1.301.460	1.099.505	1.103.658

CONDENSED STATEMENT OF CHANGES IN EQUITY

(Amounts in € thousand)

	GROUP		COMPANY	
	31/3/2013	31/3/2012	31/3/2013	31/3/2012
Equity balance at the beginning of fiscal year (1/1/12 and 1/1/11 respectively)	307.432	323.096	421.312	439.156
Total comprehensive income after tax	4.588	(14.396)	(12.380)	(298)
Other appropriations	27	(179)	291	-
Addition/(deduction) of non-controlling interests	-	-	-	-
Equity balance at the end of period (31/3/12 and 31/3/11 respectively)	312.047	308.521	409.223	438.858

TRANSACTIONS WITH RELATED PARTIES (amounts in € thousand)

	GROUP		COMPANY	
	1/1-31/03/2013	1/1-31/03/2013	1/1-31/03/2013	1/1-31/03/2013
a) Income	191	371		
b) Expenses	-	355		
c) Receivables	11.464	116.486		
d) Payables	499	13.026		
e) Key management compensations	303	177		
f) Receivables from key management	38	-		
g) Payables to key management	480	-		

NOTES TO THE ACCOUNTS

- The accounting policies applied in preparing these Financial Statements are consistent with those applied for the Financial Statements at 31.12.2012.
- Tax auditing for the Company and the companies of the Group are analysed in note C1 of the Annual Financial Report.
- There are no important provisions for litigation or claims under arbitration. The estimated amount for the fiscal years not tax audited as of 31.03.2013 is 862 thousand for the Group and 353 thousand for the Company. Other provisions as of 31.03.2013 amount to € 15.594 thousand for the Group and € 17.496 thousand for the Company.
- The companies of the Group, the percentages the Group participates in their share capital, as well as the consolidation method used in the financial statements of the fiscal period of 1/1-31/03/2013, are mentioned analytically in note C1 of the Annual Financial Report.
- The number of employees at the end of the reporting period at Group level is 1.741 persons (versus of 1.960 on 31/03/2012) and at Company level is 1.279 (versus of 1.487 on 31/03/12).
- Joint Ventures for projects completed and in process of dissolution are not consolidated due to minor materiality effect in the Group Financial Statements. The financial results of these Joint Ventures are recorded in the Group financial statements through Equity consolidation method.
- Earnings per share are calculated using the weighted average number of shares for the period.
- The proportional consolidation of Joint Ventures by 100% is effectively the same as full consolidation.
- The Board of Directors approved the above financial statements on May 2nd, 2013.
- Minor differences in sums are due to rounding.
- Capital expenditure excluding acquisitions for the period of 1/1-31/03/2013 amounted to : Group € 5.2 mil and Company € 0.09 mil.
- Under the Central Bank of Cyprus' decree the uninsured deposits of 37.5% will be converted into class A shares worth €1 thus resulting to a provision for 3.5 mil. € for the group and 1 mil. € for the company accordingly.
- The company or any of its subsidiaries doesn't hold any of its own shares for the reporting period.
- There are no Pledges on the Company's assets. On 31/03/2013 encumbrances valued at 14.280 thousand on the property of subsidiaries of the Group were outstanding to secure bank loans.
- The other comprehensive income after tax for the Group and the Company are as follows:

	GROUP		COMPANY	
	1/1-31/03/13	1/1-31/03/12	1/1-31/03/13	1/1-31/03/12
Cash flow hedging	4.025	(13.654)	-	-
Translation differences of subsidiaries abroad	5.771	(1.245)	3.558	(418)
Reserves for available for sale investments	(2.116)	(311)	(469)	-
Revaluation reserves of other assets	(5.081)	(313)	(20.822)	-
Tax on other comprehensive income	825	2.856	5.536	-
Total other comprehensive income net of tax	3.424	(12.668)	(12.198)	(418)

CONDENSED STATEMENT OF TOTAL COMPREHENSIVE INCOME

(Amounts in € thousand)

	GROUP		COMPANY	
	1/1-31/03/2013	1/1-31/03/2012	1/1-31/03/2013	1/1-31/03/2012
Turnover	96.909	119.204	45.805	39.869
Cost of sales	(79.156)	(106.301)	(34.648)	(34.095)
Gross profit	17.752	12.903	11.157	5.773
Other net operating income/(expense)	(4.906)	(333)	(1.747)	(590)
Administrative expenses	(7.252)	(7.786)	(4.187)	(4.706)
Selling & Marketing expenses	(909)	(1.128)	(494)	(940)
Income/(Losses) from Associates/Participations	5.720	4.898	295	6.380
Profit before tax, financial & investment results	10.405	8.554	5.023	5.918
Net finance costs	(8.083)	(7.617)	(6.557)	(5.729)
Profit/ (Loss) before tax	2.322	937	(1.533)	188
Income tax expense	(1.157)	(2.665)	1.351	(68)
Profit/ (Loss) after tax (a)	1.165	(1.728)	(182)	120
Attributable to:				
Equity holders of the parent	2.115	(654)	(182)	120
Non-controlling interests	(950)	(1.074)	-	-
1.165	(1.728)	(182)	120	
Other comprehensive income net of tax (b)	3.424	(12.668)	(12.198)	(418)
Total comprehensive income net of tax (a)+(b)	4.588	(14.396)	(12.380)	(298)
Attributable to:				
Equity owners of the parent	5.539	(13.320)	(12.380)	(298)
Non-controlling interests	(950)	(1.076)	-	-
4.588	(14.396)	(12.380)	(298)	
Net profit/(loss) per share - basic (in€)	0,0272	(0,0084)	(0,0023)	0,0015
Profit before tax, financial and investment results and depreciation	15.051	12.734	7.026	7.973

CASH FLOW STATEMENT

(Amounts in € thousand)

	GROUP		COMPANY	
	1/1-31/03/2013	1/1-31/03/2012	1/1-31/03/2013	1/1-31/03/2012
Operating Activities				
Profit before tax	2.322	937	(1.533)	188
Adjustments for:				
Depreciation	4.646	4.180	2.002	2.055
Loss/ (Profit) from fair value adjustments in investment properties/ Tangible assets	-	34	-	-
Exchange differences	50	959	(60)	844
Provisions	3.613	(61)	885	47
Interest income	(175)	(93)	(61)	(14)
Interest expense	8.289	7.642	6.617	5.744
Profit/(Loss) from financial instruments	(31)	67	-	-
Investment results	(5.688)	(4.898)	(295)	(6.380)
Change in working capital				
(Increase)/decrease in inventories	1.648	414	781	(626)
(Increase)/decrease in trade and other receivables	(35.834)	(26.161)	6.589	(5.373)
Increase/(decrease) in payables	6.198	1.767	(26.464)	(6.342)
Interest paid	(8.739)	(6.986)	(6.367)	(5.321)
Income taxes paid	(1.751)	(1.396)	(390)	(105)
Cash Flow from Operating Activities (a)	(25.452)	(23.592)	(18.295)	(15.283)
Investing Activities:				
Purchase of tangible and intangible assets	(5.222)	(526)	(96)	(38)
Proceeds from disposal of tangible and intangible assets	807	96	346	5
(Acquisition)/ Sale of associates, JVs and other investments	676	(7.395)	(501)	(5.688)
Interest received	175	93	61	14
Cash Flow from Investing Activities (b)	(3.564)	(7.731)	(190)	(5.707)
Financing Activities				
Proceeds (Payments) from loans	8.160	7.092	13.095	10.334
Dividends paid	(9)	(3)	(9)	(3)
Cash Flow from Financing Activities (c)	8.152	7.090	13.087	10.332
Net increase in cash and cash equivalents (a)+(b)+(c)	(20.864)	(24.233)	(5.399)	(10.658)
Cash and cash equivalents at the beginning of period	62.222	92.162	11.429	27.342
Cash and cash equivalents at the end of period	41.359	67.929	6.030	16.685

Marousi, May 29th 2013

DEPUTY PRESIDENT & EXECUTIVE DIRECTOR

MANAGING DIRECTOR

GROUP CFO

CHIEF ACCOUNTANT

KONSTANTINOS KOUVARAS
I.D. No. AI 597426

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