

INTERIM FINANCIAL STATEMENTS
(based on the Article 5 of L.3556/2007)
FOR THE PERIOD ENDED 30 September, 2015
ACCORDING TO
INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)



Interim Financial Statements for the period January 1 to September 30, 2015

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# **INTERIM FINANCIAL STATEMENTS INCOME STATEMENT GROUP / COMPANY**

			GRO	OUP			COMI	PANY	
Amounts reported in thousand €	Note	1/1- 30/9/2015	1/1- 30/9/2014	1/7- 30/9/2015	1/7- 30/9/2014	1/1- 30/9/2015	1/1- 30/9/2014	1/7- 30/9/2015	1/7- 30/9/2014
Sale Proceeds	2.2	1.379.842	1.329.509	421.165	424.009	52.794	64.486	13.445	16.593
Less: Cost of Sales		<u>-1.190.186</u>	<u>-1.135.990</u>	<u>-361.531</u>	<u>-366.899</u>	<u>-32.471</u>	<u>-37.627</u>	<u>-6.489</u>	<u>-14.771</u>
Gross Profit /(Loss)		189.656	193.519	59.634	57.110	20.323	26.859	6.956	1.822
Other Operating Income		17.774	13.253	4.924	4.743	33.951	2.748	-1.125	1.438
Selling Expenses		-45.099	-42.557	-13.051	-12.747	-5.994	-5.360	-2.141	-1.408
Administrative Expenses		-91.160	-86.330	-28.931	-25.901	-8.487	-9.025	-2.230	-2.857
Research and Development Expenses		-5.266	-6.841	-914	-2.369	-5.210	-6.785	-895	-2.350
Other Operating Expenses	2.6	<u>-5.958</u>	<u>-4.806</u>	<u>-1.255</u>	-1.150	<u>-4.188</u>	<u>-189</u>	<u>-40</u>	<u>8</u>
EBIT	2.1.5	59.947	66.238	20.407	19.686	30.395	8.248	525	-3.347
EBITDA	2.1.5	131.857	131.653	44.676	42.187	37.153	15.033	2.875	-973
Income/(expenses) from participations and investments	2.4	-68	498	-870	421	-19.918	4.581	-5	0
Gain/(losses) from assets disposal, impairment losses and write-off of assets	2.5	-114	-987	-184	-947	1	0	1	0
Interest and similar Charges	2.7	-51.857	-52.572	-16.703	-17.720	-20.357	-21.832	-5.958	-7.635
Interest and similar Income	2.7	11.339	9.002	3.452	3.069	2.623	5.119	676	1.272
Exchange Differences	2.8	1.536	6.883	-4.864	3.027	595	3.279	-2.229	2.799
Profit / (Loss) from equity method consolidations	2.10	<u>-2.797</u>	<u>-1.790</u>	<u>-866</u>	<u>-441</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Operating Profit/(Loss) Before Tax		17.986	27.272	372	7.095	-6.661	-605	-6.990	-6.911
Taxes	2.3	-34.614	-30.533	-9.038	-4.174	-1.538	-6.808	-926	2.762
Net Profit / (Loss) after taxes from Continuing Operations (a)		-16.628	-3.261	-8.666	2.921	-8.199	-7.413	-7.916	-4.149
Net Profit / (Loss) after taxes from Discontinuing Operations (b)		0	0	0	0	0	0	0	0
Net Profit / (Loss) (Continuing and Discontinuing Operations) (a) + (b)		-16.628	-3.261	-8.666	2.921	-8.199	-7.413	-7.916	-4.149
Attributable to:									
Equity holders of parent		-50.424	-32.070	-19.431	-8.020	-8.199	-7.413	-7.916	-4.149
Non-Controlling Interest		33.796	28.809	10.765	10.941	0	0	0	0
Earnings/(losses) after taxes per share (in €)									
-basic		-0,3182	-0,2017	-0,1226	-0,0504	-0,0517	-0,0466	-0,0499	-0,0261
-diluted		-0,3182	-0,2017	-0,1226	-0,0504	-0,0517	-0,0466	-0,0499	-0,0261
Weighted Average number of shares		158.490.975	158.961.721	158.490.975	158.961.721	158.490.975	158.961.721	158.490.975	158.961.721



# STATEMENT OF COMPREHENSIVE INCOME GROUP / COMPANY

			GRO	)UP		COMPANY				
Amounts reported in thousand €	Note	1/1- 30/9/2015	1/1- 30/9/2014	1/7- 30/9/2015	1/7- 30/9/2014	1/1- 30/9/2015	1/1- 30/9/2014	1/7- 30/9/2015	1/7- 30/9/2014	
Net Profit / (Loss) (Continuing and Discontinuing Operations)		-16.628	-3.261	-8.666	2.921	-8.199	-7.413	-7.916	-4.149	
Attributable to:										
Equity holders of parent		-50.424	-32.070	-19.431	-8.020	-8.199	-7.413	-7.916	-4.149	
Non-Controlling Interest		33.796	28.809	10.765	10.941	0	0	0	0	
Other comprehensive income after tax:										
Amounts that may not be reclassified to profit or loss:										
Defined benefit plans revaluation for Parent company and subsidiaries		6	-5	14	0	0	0	0	0	
Amounts that may be reclassified to profit or loss:										
Valuation of available- for -Sale financial assets of parent and subsidiaries	2.11	-1.990	-3.261	-1.071	-2.294	-7	162	-8	-17	
Share of valuation of available- for -Sale financial assets of associates and joint ventures		0	-20	0	0	0	0	0	0	
Derivatives valuation of parent and subsidiaries		0	407	32	0	0	0	0	0	
Exchange differences on translating foreign operations of subsidiaries	2.14	-16.407	3.655	-17.503	8.579	0	0	0	0	
Share of exchange differences on translating foreign operations of associates and joint ventures	2.14	<u>6.142</u>	6.992	<u>-1.022</u>	<u>6.717</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	
Other comprehensive income/ (expense) after taxes		-12.249	7.768	-19.550	13.002	-7	162	-8	-17	
Total income / (expenses) after taxes		-28.877	4.507	-28.216	15.923	-8.206	-7.251	-7.924	-4.166	
Attributable to:		20.077				0.200	,	7.52.	200	
Equity holders of parent		-57.910	-26.528	-34.584	2.101	-8.206	-7.251	-7.924	-4.166	
Non-Controlling Interest		29.033	31.035	6.368	13.822	0	0	0	0	



# STATEMENT OF FINANCIAL POSITION GROUP/COMPANY

		GROUP		СОМ	PANY
Amounts reported in thousand €	Note	30/9/2015	31/12/2014	30/9/2015	31/12/2014
ASSETS					
Tangible fixed assets	2.9	171.595	182.794	10.949	8.001
Intangible assets	2.9	334.939	348.854	83.542	77.804
Investment in subsidiaries, associates and joint ventures	2.10	41.660	32.608	173.489	209.661
Other financial assets	2.11	25.184	36.928	3.247	3.254
Deferred Tax asset		8.214	9.035	0	0
Other long term receivables		75.890	60.530	204	315
Total Non Current Assets		657.482	670.749	271.431	299.035
Inventories	2.12	49.543	52.017	34.176	39.085
Trade and other short term receivables		220.115	215.073	128.452	128.809
Other financial assets	2.11	0	328	0	0
Cash and cash equivalents	2.13	272.315	416.925	19.270	7.875
Total Current Assets		541.973	684.343	181.898	175.769
TOTAL ASSETS		1.199.455	1.355.092	453.329	474.804
EQUITY AND LIABILITIES					
Share Capital	2.14	47.689	47.689	47.689	47.689
Treasury Shares	2.14	-490	-490	-490	-490
Other reserves	2.14	60.139	59.807	45.515	46.064
Foreign currency translation	2.14	-62.593	-57.090	0	0
Retained earnings	2.15	112.562	167.563	2.745	10.420
Total equity attributable to shareholders of the parent		157.307	217.479	95.459	103.683
Non-Controlling Interest		68.396	100.060	0	0
Total Equity		225.703	317.539	95.459	103.683
Long term Debt	2.16	715.515	557.452	276.791	172.542
Staff retirement indemnities		5.784	7.053	3.027	4.094
Other long term provisions	2.19	7.136	6.071	4.619	5.423
Deferred Tax liabilities		16.397	14.740	7.139	5.599
Other long term liabilities		18.769	14.151	0	0
Finance lease obligation		2.275	8.600	0	0
Total Non Current Liabilities		765.876	608.067	291.576	187.658
Trade and other short term liabilities		149.508	175.457	62.238	108.972
Short term debt and finance lease		38.594	232.268	694	71.129
Current income taxes payable		12.653	13.571	2	2
Short term provision	2.19	7.121	8.190	3.360	3.360
Total Current Liabilities		207.876	429.486	66.294	183.463
TOTAL LIABILITIES		973.752	1.037.553	357.870	371.121
TOTAL EQUITY AND LIABILITIES		1.199.455	1.355.092	453.329	474.804



# STATEMENT OF CHANGES IN EQUITY GROUP

STATEMENT OF CHANGES IN EQUITY INTRALOT GROUP (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Foreign currency translation	Retained Earnings	Total	Non- Controlling Interest	Grand Total
Opening Balance 1st January 2015	47.689	-490	26.001	33.806	-57.090	167.563	217.479	100.060	317.539
Effect on retained earnings from previous years adjustment						-4	-4	1	-3
Subsidiary share capital increase						-50.424	-50.424	33.796	-16.628
Period's Results				-1.986	-5.503	3	-7.486	-4.763	-12.249
Other comprehensive income/(expenses) after tax							0	-58.355	-58.355
Dividends to equity holders of parent /non-controlling interest						-2.258	-2.258	-2.343	-4.601
Transfer between Reserves			2.855	-537		-2.318	0		0
Balances as at 30th September 2015	47.689	-490	28.856	31.283	-62.593	112.562	157.307	68.396	225.703

STATEMENT OF CHANGES IN EQUITY INTRALOT GROUP (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Foreign currency translation	Retained Earnings	Total	Non- Controlling Interest	Grand Total
Opening Balance 1st January 2014	47.689	0	24.197	39.653	-61.002	215.812	266.349	77.395	343.744
Effect on retained earnings from previous years adjustment						156	156	-208	-52
Period's Results						-32.070	-32.070	28.809	-3.261
Other comprehensive income/(expenses) after tax				-2.874	8.419	-3	5.542	2.226	7.768
Dividends to equity holders of parent/non-controlling interest								-17.990	-17.990
Sale / Liquidation of Subsidiary								-290	-290
Transfer between Reserves			1.800	-922		-878	0		0
Balances as at 30th September 2014	47.689	0	25.997	35.857	-52.583	183.017	239.977	89.942	329.919



# STATEMENT OF CHANGES IN EQUITY COMPANY

STATEMENT OF CHANGES IN EQUITY INTRALOT S.A. (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Retained Earnings	Total
Opening Balance 1st January 2015	47.689	-490	15.896	30.168	10.420	103.683
Effect on retained earnings from previous years adjustment					-18	-18
Period's Results					-8.199	-8.199
Other comprehensive income/(expenses) after tax				-7		-7
Transfer between Reserves				-542	542	0
Balances as at 30th September 2015	47.689	-490	15.896	29.619	2.745	95.459

STATEMENT OF CHANGES IN EQUITY INTRALOT S.A. (Amounts reported in thousand of €)	Share Capital	Treasury Shares	Legal Reserve	Other Reserves	Retained Earnings	Total
Opening Balance 1st January 2014	47.689	0	15.896	32.807	18.642	115.034
Effect on retained earnings from previous years adjustment					-87	-87
Period's Results					-7.413	-7.413
Other comprehensive income/(expenses) after tax				162		162
Transfer between Reserves				-922	922	0
Balances as at 30th September 2014	47.689	0	15.896	32.047	12.064	107.696



# **CASH FLOW STATEMENT GROUP/COMPANY**

Amounts reported in thousand of	€	GRO	DUP	COMPANY		
	Note	1/1- 30/9/2015	1/1- 30/9/2014	1/1- 30/9/2015	1/1- 30/9/2014	
Operating activities					•	
Profit / (losses) before Taxation		17.986	27.272	-6.661	-605	
Plus / Less adjustments for:						
Depreciation and Amortization		71.910	65.415	6.758	6.785	
Provisions	2.5/2.6	3.411	2.358	6.779	-2.345	
Results (income, expenses, gains and losses) from Investing Activities	2.4/2.5 2.8/2.10	639	-7.143	-16.890	-8.784	
Interest and similar Charges	2.7	51.857	52.572	20.357	21.832	
Interest and similar Income	2.7	-11.339	-9.002	-2.623	-5.119	
Plus / Less adjustments of working capital to net cash or related to operating activities:						
Decrease / (increase) of Inventories		837	-5.903	4.909	-1.263	
Decrease / (increase) of Receivable Accounts		-22.993	9.117	7.830	36.076	
(Decrease) / increase of Payable Accounts (except Banks)		-24.669	-17.229	-51.377	-22.621	
Less:						
Income Tax Paid		22.799	23.375	0	954	
Total inflows / (outflows) from operating activities (a)		64.840	94.082	-30.918	23.002	
Investing Activities						
(Purchases) / Sales of subsidiaries, associates, joint ventures and other investments	2.11 2.19	2.798	7.373	-203	392	
Purchases of tangible and intangible assets	2.9	-55.463	-42.752	-15.040	-8.203	
Proceeds from sales of tangible and intangible assets	2.9	1.751	133	0	0	
Interest received		10.559	8.991	585	3.477	
Dividends received		1.874	999	13.856	4.162	
Total inflows / (outflows) from investing activities (b)		-38.481	-25.256	-802	-172	
Financing Activities						
Cash inflows from loans	2.16	46.395	290.829	289.604	12.000	
Repayment of loans	2.16	-38.486	-225.801	-227.806	0	
Bond buy backs	2.16	-41.352	0	0	0	
Repayments of finance lease Obligations	2.10	-8.667	-9.181	0	0	
Interest and similar charges paid		-53.935	-53.863	-17.496	-25.502	
Dividends paid		-55.941	-19.542	0	0	
Total inflows / (outflows) from					-13.502	
financing activities (c)		-151.986	-17.558	44.302	-13.502	
Net increase / (decrease) in cash and cash equivalents for the period (a) + (b) + (c)		-125.627	51.268	12.582	9.328	
Cash and cash equivalents at the beginning of the period	2.13	416.925	143.293	7.875	5.131	
Net foreign exchange difference		-18.983	4.922	-1.187	365	
Cash and cash equivalents at the end of the period	2.13	272.315	199.483	19.270	14.824	



Interim Financial Statements for the period January 1 to September 30, 2015

### 1. GENERAL INFORMATION

INTRALOT S.A. – "Integrated Lottery Systems and Gaming Services", with the distinct title «INTRALOT» is a business entity that was established based on the Laws of Hellenic Republic, whose shares are traded in the Athens Stock Exchange. Reference to «INTRALOT» or the «Company» includes INTRALOT S.A. whereas reference to the «Group» includes INTRALOT S.A. and its fully consolidated subsidiaries, unless otherwise stated. The Company was established in 1992 and has its registered office in Maroussi of Attica.

NTRALOT, a public listed company, is the leading supplier of integrated gaming and transaction processing systems, innovative game content, sports betting management and interactive gaming services to state-licensed gaming organizations worldwide. Its broad portfolio of products & services, its know-how of Lottery, Betting, Racing & Video Lottery operations and its leading-edge technology, give INTRALOT a competitive advantage, which contributes directly to customers' efficiency, profitability and growth. With presence in 57 countries and states, more than 5.400 employees and revenues of €1,85 billion for 2014, INTRALOT has established its presence on all 5 major continents. The interim condensed financial statements of the Group and the Company for the period ended

September 30, 2015 were approved by the Board of Directors on November 26, 2015.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 2.1.1 Basis of preparation of the Financial Statements

The attached financial statements have been prepared on the historical cost basis, except for the available-for-sale financial assets and the derivative financial instruments that are measured at fair value, or at cost if the difference is not a significant amount, and on condition that the Company and the Group would continue as a going concern. The attached financial statements are presented in Euros and all values are rounded to the nearest thousand ( $\epsilon$ '000) except if indicated otherwise.

# 2.1.2 Statement of compliance

These financial statements for the period ended 30 September 2015 have been prepared in accordance with IAS 34 "Interim Financial Reporting". Those interim condensed financial statements do not include all the information and disclosures required by IFRS in the annual financial statements and should be read in conjunction with the Group's and Company's annual financial statements as at 31st December 2014.

# 2.1.3 Financial Statements

INTRALOT keeps its accounting books and records and prepares its financial statements in accordance with the Greek Accounting Standards (GAS) Law 4308/2014 chap. 2 & 4 and current tax regulations and issues its financial statements in accordance with the International Financial Reporting Standards (IFRS).

INTRALOT's Greek subsidiaries keep their accounting books and records and prepare their financial statements in accordance with GAS (L.4308/2014), the International Financial Reporting Standards (IFRS) and current tax regulations. INTRALOT's foreign subsidiaries keep their accounting books and records and prepare their financial statements in accordance with the applicable laws and regulations in their respective countries. For the purpose of the consolidated financial statements, Group entities'



Interim Financial Statements for the period January 1 to September 30, 2015

financial statements are adjusted and prepared in relation to the requirements of the International Financial Reporting Standards (IFRS).

# 2.1.4 Changes in accounting policies

For the preparation of the financial statements of period ended September 30, 2015, the accounting policies adopted are consistent with those followed in the preparation of the most recent annual financial statements (December 31, 2014), except for the below mentioned adoption of new standards and interpretations applicable for fiscal periods beginning on January 1, 2015.

# Standards and Interpretations compulsory for the fiscal year 2015

New standards, amendments of published standards and interpretations mandatory for accounting periods beginning on 1st January 2015. The Group's assessment of the impact of these new and amended standards and interpretations is set out below.

### IFRIC 21 "Levies"

(COMMISSION REGULATION (EC) No.634/2014 of 13th June 2014, L 175 -14/06/2014)

This applies to annual accounting periods starting on or after 17th June 2014. Earlier application is permitted.

On May 2013 the IASB issued IFRIC 21 "Levies". The Interpretation describes how an entity should account for liabilities to pay levies imposed by governments, other than income taxes, in its financial statements. The principal question raised was about when the entity should recognise a liability to pay a levy. This is an interpretation of IAS 37 "Provisions, Contingent Liabilities and Contingent Assets". IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy. The Group does not expect this interpretation to affect its financial statements.

# Amendments that regard part of the annual improvement program of IASB (International Accounting Standards Board)

IASB in its annual improvement program published in December 2013, a Cycle of narrow scope amendments to existing Standards. The amendments hold for the annual fiscal periods beginning on or after the 1st of July, 2014. The above amendments will not have significant effect on the Group's financial statements.

# Annual Improvements to IFRSs 2011-2013 Cycle

(COMMISSION REGULATION (EC) No.1361/2014 of 18th December 2014, L 365/120 -19/12/2014)

# IFRS 1 "First-time Adoption of International Financial Reporting Standards"

The amendment clarifies that a first-time adopter entity is allowed to use either the IFRS that is currently mandatory or the new IFRS that is not yet mandatory, if that new IFRS permits early application. It is required the entity to apply the same version of the IFRS throughout the periods covered by the entity's first IFRS financial statements. Consequently, if a first-time adopter chooses to early apply a new IFRS, that new IFRS will be applied throughout all the periods presented in its first IFRS financial statements on a retrospective basis, unless IFRS 1 provides an exemption.



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# **IFRS 3 "Business Combinations"**

The amendment clarifies that IFRS3 does not apply the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

### IFRS 13 "Fair Value Measurement"

The amendment clarifies that the exemption of financial assets, financial liabilities and other contracts, that is mentioned in paragraph 52 of IFRS13, includes all the contracts within the scope of, and accounted for in accordance with IAS 39 or IFRS 9, regardless of whether they meet the definitions of financial assets or financial liabilities in IAS 32 "Financial Instruments: Presentation".

# IAS 40 "Investment Property"

The amendment clarifies whether a specific transaction meets the definition of a business combination as defined in IFRS 3 and includes an investment property as defined in IAS 40, the separate application of both Standards is required.

# Standards and Interpretations compulsory after 31 December 2015

The following new standards, amendments and IFRICs have been published but are in effect for the annual fiscal period beginning the 1st of January 2016 and have not been adopted from the Group earlier.

#### **IFRS 9 "Financial Instruments"**

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted.

In July 2014, the IASB completed the last phase of IAS 39 replacement by issuing IFRS 9 "Financial Instruments". The package of improvements introduced by IFRS 9 includes a logical model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting.

# Classification and Measurement

Classification determines how financial assets and financial liabilities are accounted for in financial statements and, in particular, how they are measured on an ongoing basis. IFRS 9 introduces a logical approach for the classification of financial assets, which is driven by cash flow characteristics and the business model in which an asset is held. This single, principle-based approach replaces existing rule-based requirements that are generally considered to be overly complex and difficult to apply. The new model also results in a single impairment model being applied to all financial instruments, thereby removing a source of complexity associated with previous accounting requirements.

# **Impairment**

During the financial crisis, the delayed recognition of credit losses on loans (and other financial instruments) was identified as a weakness in existing accounting standards. As part of IFRS 9, the IASB has introduced a new, expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, the new Standard requires entities to account for expected credit losses from when financial instruments are first recognised and to recognise full lifetime expected losses on a more timely basis.



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# Hedge accounting

IFRS 9 introduces a substantially-reformed model for hedge accounting, with enhanced disclosures about risk management activity. The new model represents a significant overhaul of hedge accounting that aligns the accounting treatment with risk management activities, enabling entities to better reflect these activities in their financial statements. In addition, as a result of these changes, users of the financial statements will be provided with better information about risk management and the effect of hedge accounting on the financial statements.

### Own credit

IFRS 9 also removes the volatility in profit or loss that was caused by changes in the credit risk of liabilities elected to be measured at fair value. This change in accounting means that gains caused by the deterioration of an entity's own credit risk on such liabilities are no longer recognised in profit or loss. Early application of this improvement to financial reporting, prior to any other changes in the accounting for financial instruments, is permitted by IFRS 9.

The Group is in the process of evaluating the effect of IFRS 9 on its financial statements. IFRS 9 has not been endorsed yet by the European Union and cannot, therefore, be implemented earlier by the Group. Only when it has been endorsed will the Group decide whether or not it will implement IFRS 9 before 1st January 2018.

# IFRS 7 (Amendment) "Financial Instruments: Disclosures"

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted.

On 16.12.2011 and on 19.11.2013, the IASB issued an amendment in IFRS 7, adding in the Standard disclosures related to the transition to IFRS 9. The amendment has not yet been endorsed by the European Union. The Group is in the process of evaluating the effect of the amendment on its financial statements.

# IFRS 14 "Regulatory Deferral Accounts"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In January 2014, the IASB issued an interim Standard, IFRS 14 "Regulatory Deferral Accounts". The aim of this interim Standard is to enhance the comparability of financial reporting by entities that are engaged in rate-regulated activities. Many countries have industry sectors that are subject to rate regulation, whereby governments regulate the supply and pricing of particular types of activity by private entities. This can include utilities such as gas, electricity and water. Rate regulation can have a significant impact on the timing and amount of an entity's revenue. IFRS does not provide any specific guidance for rate-regulated activities. The IASB has a project to consider the broad issues of rate regulation and plans to publish a Discussion Paper on this subject. Pending the outcome of this comprehensive Rate-regulated Activities project, the IASB decided to develop IFRS 14 as an interim measure. IFRS 14 permits first-time adopters to continue to recognise amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognise such amounts, the Standard requires that the effect of rate regulation must be presented separately from other items. An



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entity that already presents IFRS financial statements is not eligible to apply the Standard. These amendments do not affect Group financial statements and have not yet been endorsed by the European Union.

# IFRS 15 "Revenue from Contracts with Customers"

This applies to annual accounting periods starting on or after 1st January 2018. Earlier application is permitted.

In May 2014, the International Accounting Standards Board (IASB), responsible for International Financial Reporting Standards (IFRS), and the Financial Accounting Standards Board (FASB), responsible for US Generally Accepted Accounting Principles (US GAAP), jointly issued a converged Standard on the recognition of revenue from contracts with customers. The Standard will improve the financial reporting of revenue and improve comparability of the financial statements globally.

Revenue is a vital metric for users of financial statements and is used to assess a company's financial performance and prospects. However, the previous requirements of both IFRS and US GAAP were different and often resulted in different accounting for transactions that were economically similar. Furthermore, while revenue recognition requirements of IFRS lacked sufficient detail, the accounting requirements of US GAAP were considered to be overly prescriptive and conflicting in certain areas.

Responding to these challenges, the boards have developed new, fully converged requirements for the recognition of revenue in both IFRS and US GAAP—providing substantial enhancements to the quality and consistency of how revenue is reported while also improving comparability in the financial statements of companies reporting using IFRS and US GAAP.

This new Standard replaces IAS 18, IAS 11 and the Interpretations IFRIC 13, IFRIC 15, IFRIC 18 and SIC 31 that are related to revenue recognition. The core principle of the new Standard is for companies to recognise revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services. The new Standard will also result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements.

The Group will assess the impact of the amendment on its financial statements. This amendment has not yet been endorsed by the European Union.

### IAS 19 (Amendment) "Employee Benefits"

(COMMISSION REGULATION (EC) No.2015/29 of 17th December 2014, L 5/11 -9/1/2015)

This applies to annual accounting periods starting on or after 1st February 2015. Earlier application is permitted.

In November 2013 the IASB issued narrow scope amendments in IAS 19 "Employee Benefits". The narrow scope amendments apply to contributions from employees or third parties to defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The Group will assess the impact of the amendment on its financial statements.



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# IAS 16 (Amendment) "Property, Plant and Equipment" and IAS 38 (Amendment) "Intangible Assets"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In May 2014, the IASB published amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets". IAS 16 and IAS 38 both establish the principle for the basis of depreciation and amortisation as being the expected pattern of consumption of the future economic benefits of an asset. The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. The IASB also clarified that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This presumption, however, can be rebutted in certain limited circumstances. The Group will assess the impact of the amendment on its financial statements. This amendment has not yet been endorsed by the European Union.

# IAS 16 (Amendment) "Property, Plant and Equipment" and IAS 41 (amendment) "Agriculture"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In June 2014, the IASB published amendments that change the financial reporting for bearer plants. The IASB decided that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16 "Property, Plant and Equipment", because their operation is similar to that of manufacturing. Consequently, the amendments include them within the scope of IAS 16, instead of IAS 41. These amendments do not affect Group financial statements and have not yet been endorsed by the European Union.

# IFRS 11 (Amendment) "Joint Arrangements"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In May 2014, the IASB published amendments to IFRS 11 "Joint Arrangements". IFRS 11 addresses the accounting for interests in joint ventures and joint operations and adds new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments specify the appropriate accounting treatment for such acquisitions. The Group will assess the impact of the amendment on its financial statements. This amendment has not yet been endorsed by the European Union.

# IAS 27 (Amendment) "Separate Financial Statements"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In August 2014, the IASB published amendments to IAS 27 "Separate Financial Statements". The amendments to IAS 27 will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Intralot SA will continue accounting, in its separate financial statements, for investments in subsidiaries, joint



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ventures and associates either at cost or in accordance with IFRS 9. This amendment has not yet been endorsed by the European Union.

# IFRS 10 & IAS 28 (Amendments) "Sale or contribution of Assets between an Investor and its Associate or Joint Venture"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In September 2014, the IASB published amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures". The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The Group will assess the impact of the amendment on its financial statements. These amendments have not yet been endorsed by the European Union.

# IFRS 10, IFRS 12 & IAS 28 (Amendments) "Investment Entities: Applying the Consolidation Exception"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In December 2014, the IASB published amendments to IFRS 10 "Consolidated Financial Statements", IFRS 12 "Disclosure of Interests in other entities" and IAS 28 "Investments in Associates and Joint Ventures". The amendments introduce clarifications to the requirements when accounting for investment entities. The amendments also provide relief in particular circumstances, which will reduce the costs of applying the Standards. These amendments do not affect Group financial statements. These amendments have not yet been endorsed by the European Union.

## IAS 1 (Amendment) "Presentation of Financial Statements"

This applies to annual accounting periods starting on or after 1st January 2016. Earlier application is permitted.

In December 2014, the IASB published amendments to IAS 1 "Presentation of Financial Statements". The amendments are designed to further encourage companies to apply professional judgement in determining what information to disclose in their financial statements. For example, the amendments make clear that materiality applies to the whole of financial statements and that the inclusion of immaterial information can inhibit the usefulness of financial disclosures. Furthermore, the amendments clarify that companies should use professional judgement in determining where and in what order information is presented in the financial disclosures. The Group will assess the impact of the amendment on its financial statements. This amendment has not yet been endorsed by the European Union.

# Amendments that regard part of the annual improvement program of IASB (International Accounting Standards Board)

IASB in its annual improvement program published in December 2013, a Cycle of narrow scope amendments to existing Standards. The amendments hold for the annual fiscal periods beginning on



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or after the 1st of February, 2015. The above amendments will not have significant effect on the Group's financial statements.

# Annual Improvements to IFRSs 2010-2012 Cycle

(COMMISSION REGULATION (EC) No.2015/28 of 17th December 2014, L 5/1 -9/1/2015)

# IFRS 2 "Share-based Payment"

Definitions of "vesting conditions" and "market conditions" are amended and the definitions of "performance conditions" and "service conditions" are added (previously were part of the "vesting conditions" definition).

### IFRS 3 "Business Combinations"

The amendment clarifies that the contingent consideration that is classified as financial asset or liability shall be measured at fair value at each reporting date.

# IFRS 8 "Operating Segments"

The amendment requires that an entity shall disclose the judgements made by the management in applying the aggregation criteria in operating segments. It also clarifies that the entity shall provide reconciliations of the total reportable segments' assets to the entity's assets only if the segments assets are reported regularly.

# IFRS 13 "Fair Value Measurement"

The amendment clarifies that the issue of IFRS 13 and the amendments of IFRS 9 and IAS 39 did not result in the deletion of the ability to measure short-term receivables and payables with no stated interest rate at invoice amounts without discounting, when the effect of not discounting is immaterial.

# IAS 16 "Property, Plant and Equipment"

The amendment clarifies that when an item of property, plant and equipment is revalued, the gross carrying amount is adjusted in a manner that is consistent with revaluation of the carrying amount of the asset and the accumulated depreciation is eliminated against the gross carrying amount of the asset.

# IAS 24 "Related Party Disclosures"

The amendment clarifies that the entity, or any member of a group of which is part, provides "key management personnel" services to the reporting entity or to the parent of the reporting entity, is a related party to the reporting entity.

# IAS 38 "Intangible Assets"

The amendment clarifies that when an intangible asset is revalued, the gross carrying amount is adjusted in a manner that is consistent with revaluation of the carrying amount of the asset and the accumulated depreciation is eliminated against the gross carrying amount of the asset.

Also, IASB in its annual improvement program published in September 2014, one new Cycle of narrow scope amendments to existing Standards. The amendments hold for the annual fiscal periods beginning on or after the 1st of January, 2016. The above amendments will not have significant effect on the Group's financial statements and have not yet been endorsed by the European Union.



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# Annual Improvements to IFRSs 2012-2014 Cycle

### IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations"

The amendment clarifies the accounting for a change in a disposal plan from a plan to sell a noncurrent asset (or disposal group) to a plan to distribute a non-current asset (or disposal group), and provides guidance in IFRS 5 for the discontinuation of held for distribution accounting.

### IFRS 7 "Financial Instruments: Disclosure"

The amendment clarifies how an entity should apply the guidance in paragraph 42C of IFRS 7 to a servicing contract in order to decide whether a servicing contract is "continuing involvement" for the purposes of applying the disclosure requirements in paragraphs 42E–42H of IFRS 7.

### IAS 19 "Employee Benefits"

The amendment clarifies that for the determination of the rate used to discount post-employment benefit obligations, the depth of the market for high quality corporate bonds should be assessed at the currency level.

# IAS 34 "Interim Financial Reporting"

The amendment clarifies the meaning of disclosure of information "elsewhere in the interim financial report" in paragraph 16A of IAS 34 and requires the inclusion of a cross-reference from the interim financial statements to the location of this information.

# 2.1.5 EBITDA & EBIT

International Financial Reporting Standards (IFRS) do not define the content of the "EBITDA" & "EBIT". The Group taking into account the nature of its activities, as well as the Decision 6/448/11.10.2007 of the BoD of Hellenic Capital Market Commission and the relative Circular no.34 defines "EBITDA" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Exchange Differences", "Interest and related income", "Interest and similar charges", "Write-off and impairment losses of assets and investments", "Gain/(loss) from asset disposal" and "Assets depreciation and amortization". Also, the Group defines "EBIT" as "Operating Profit/(Loss) before tax" adjusted for the figures "Profit/(loss) from equity method consolidations", "Exchange Differences", "Interest and related income", "Interest and similar charges", "Write-off and impairment losses of assets and investments" and "Gain/(loss) from asset disposal".

Reconciliation of operating profit before tax to EBIT and	GR0	DUP
EBITDA:	1/1-30/9/15	1/1-30/9/14
Operating profit/loss before tax	17.986	27.272
Profit/(loss) equity method consolidation	2.797	1.790
Exchange differences	-1.536	-6.883
Interest and similar income	-11.339	-9.002
Interest and similar charges	51.857	52.572
Income / (expense) from investments and securities	68	-498
Gain/(loss) from disposal, impairment losses & write-off of assets	114	987
EBIT	59.947	66.238
Depreciation and amortization	71.910	65.415
EBITDA	131.857	131.653



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Reconciliation of operating profit before tax to EBIT and _	COMPA	ANY
EBITDA:	1/1-30/9/15	1/1-30/9/14
Operating profit/loss before tax	-6.661	-605
Profit/(loss) equity method consolidation	0	0
Exchange differences	-595	-3.279
Interest and similar income	-2.623	-5.119
Interest and similar charges	20.357	21.832
Income / (expense) from investments and securities	19.918	-4.581
Gain/(loss) from disposal, impairment losses & write-off of		
assets	-1	0
EBIT	30.395	8.248
Depreciation and amortization	6.758	6.785
EBITDA	37.153	15.033

# 2.1.6 Significant accounting judgements, estimates and assumptions

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the amounts of revenues, expenses, assets liabilities and disclosures of contingent liabilities that included in the financial statements. On an ongoing basis, management evaluates its judgements, estimates and assumptions that mainly refer to goodwill impairment, allowance for doubtful receivables, provision for staff retirement indemnities, provision for impairment of inventories value, impairment of tangible and intangible assets as well as estimation of their useful lives, recognition of revenue and expenses, pending legal cases, provision for income tax and recoverability of deferred tax assets. These judgements, estimates and assumptions are based on historical experience and other factors including expectations of future events that are considered reasonable under the circumstances.

The key judgements, estimates and assumptions concerning the future and other key sources of uncertainty at the reporting date of the interim condensed financial statements for the period ended on September 30, 2015 and have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year, are consistent with those applied and were valid at the reporting date of the annual financial statements of 31st December 2014.

During the first semester of 2015 the Greek economy was negatively affected from the fact that the negotiations of the Greek government and the Institutions for a new debt agreement failed and led in June 28, 2015 to a Legislative Act (L.A.) that enforced a Bank holiday and capital controls. Bank operations started again in July 20, 2015, however the capital controls still exist. The Greek government finally in August 2015 reached an agreement with the Institutions for a new three year debt agreement amounting to 86 billion Euros.

The above events had a negative impact in the Greek economy in the first nine months of 2015, while the continuing uncertainty and the capital controls are expected to negatively affect the fourth quarter of 2015.

The developments in the Greek economy is not expected to affect the financial results of INTRALOT, since the revenues of the Group from its activities in Greece was less than 3% of its total revenues in 2014 and less than 2% from its total revenues in the first nine months of 2015. The very small exposure of the Group in commercial activities in Greece stems from its highly diversified portfolio of projects in 57 jurisdictions that limits its dependence from any single market.



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Moreover, the Management team of INTRALOT has proactively prepared an action plan that analyses various economic risk scenarios and identifies appropriate preventive and remediation actions. The plan of INTRALOT ensures the unobstructed continuation of its business by providing a continuous flow of all human, material, technological and financial resources required for its operations.

# 2.1.7 Seasonality and cyclicality of operations

The Group revenue can fluctuate due to seasonality in some components of the worldwide operations. In particular, the majority of the Group sports betting revenue are generated from bets placed on European football, which has an off-season in the European summer that typically causes a corresponding periodic decrease in the Group revenue. In addition, Group revenue from lotteries can be somewhat dependent on the size of jackpots of lottery games during the relevant period. The Group revenue may also be affected by the scheduling of major football events that do not occur annually, notably the FIFA World Cup and UEFA European Championships, and by the performance of certain teams within specific tournaments, particularly where the national football teams, in the markets where the Group earns the majority of its revenue, fail to qualify for the World Cup. Furthermore, the cancellation or curtailment of significant sporting events, for example due to adverse weather, traffic or transport disruption or civil disturbances, may also affect Group revenue. This information is provided to allow for a better understanding of the revenue, however, Group management has concluded that this is not "highly seasonal" in accordance with IAS 34.

## 2.2 INFORMATION PER SEGMENT

Intralot Group is active in 57 countries and states, and the segmentation of its subsidiaries is performed based on their geographical position. The financial results are presented in the following operating geographical segments:

European Union: Greece, Italy, Malta, Cyprus, Poland, Luxembourg, Spain, United Kingdom, Nederland,

Romania, Bulgaria, Germany, Czech Republic and Slovakia and Republic of Ireland.

Other Europe: Russia, Moldova and Croatia.

America: USA, Peru, Brazil, Argentina, Mexico, Jamaica, Chile, Colombia, Guatemala, Dominican

Republic, Suriname, Uruguay, Curacao and St. Lucia.

Other Countries: Australia, New Zealand, China, South Africa, Turkey, South Korea, Lebanon, Egypt,

Azerbaijan, Taiwan and Morocco.

No two operating segments have been added.

The following information is based on the internal financial reports provided to the manager responsible for taking decisions who is the General Director. The performance of the segments is evaluated based on the sales and profit/(loss) before tax. The Group applies the same accounting policies for the financial results of the above segments as those of the consolidated financial statements. The transactions between segments are realized within the natural conditions present in the Group with similar way to that with third parties. The intragroup transactions are eliminated in group level and are included in the column "Eliminations".



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# 1/1-30/9/2015

(in million €)	European Union	Other Europe	America	Other Countries	Eliminations	Total
Sales to third parties	678,47	3,70	488,80	208,87	0,00	1.379,84
Intragroup sales	48,03	0,00	0,36	0,02	-48,41	0,00
Total Sales	726,50	3,70	489,16	208,89	-48,41	1.379,84
(Debit)/Credit interest & similar (expenses)/income	-45,14	-0,17	-2,75	7,30	0,24	-40,52
Depreciation/Amortization	-43,27	-1,34	-23,66	-6,97	3,33	-71,91
Profit/(loss) consolidated with equity method	-0,01	0,00	0,00	-2,79	0,00	-2,80
Write-off & impairment of assets	-0,24	0,00	-0,71	0,00	0,00	-0,95
Write-off & impairment of investments	-36,21	0,00	0,00	0,00	36,21	0,00
Doubtful provisions, write-off & impairment of receivables	-5,36	0,02	-0,48	-0,32	4,06	-2,08
Reversal of doubtful provisions	-33,75	0,00	0,00	0,00	33,75	0,00
Profit/(Loss) before tax	-6,09	-0,12	16,09	53,04	-44,93	17,99
Taxes	-8,47	-0,09	-9,20	-16,85	0,00	-34,61
Profit/(Loss) after Tax	-14,56	-0,21	6,89	36,19	-44,93	-16,62

# 1/1-30/9/2014

(in million €)	European Union	Other Europe	America	Other Countries	Eliminations	Total
Sales to third parties	675,40	5,46	393,74	254,91	0,00	1.329,51
Intragroup sales	41,39	0,00	1,57	0,44	-43,40	0,00
Total Sales	716,79	5,46	395,31	255,35	-43,40	1.329,51
(Debit)/Credit interest & similar (expenses)/income	-41,72	-0,12	-3,29	1,57	-0,01	-43,57
Depreciation/Amortization	-41,00	-1,88	-19,70	-6,51	3,67	-65,42
Profit/(loss) consolidated with equity method	0,00	-0,02	0,00	-1,77	0,00	-1,79
Write-off & impairment of assets	-0,66	0,00	-0,35	0,00	0,00	-1,01
Write-off & impairment of investments	-9,36	-10,54	0,00	0,00	19,90	0,00
Doubtful provisions, write-off & impairment of receivables	-6,27	0,00	-1,15	-0,15	5,50	-2,07
Reversal of doubtful provisions	-1,78	0,00	0,00	0,00	1,78	0,00
Profit/ (Loss) before tax	-19,11	-13,66	16,54	43,65	-0,15	27,27
Taxes	-7,85	-0,16	-5,84	-16,68	0,00	-30,53
Profit/(Loss) after Tax	-26,96	-13,82	10,70	26,97	-0,15	-3,26

# Revenue per business activity:

Total	1.379.842	1.329.509	3,79%
Technology and support services	151.094	150.357	0,49%
Management contracts	94.547	97.195	-2,72%
Licensed operations	1.134.201	1.081.957	4,83%
(in thousand €)	30/9/2015	30/9/2014	<u>Change</u>



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# 2.3 INCOME TAXES

GROUP	1/1-30/9/2015	1/1-30/9/2014
Current income taxes	31.900	22.040
Deferred income taxes	2.714	8.493
Total income tax expense reported in income statement	34.614	30.533

The income tax expense for the Company was calculated to 29% and 26% on the taxable profit of the periods 1/1-30/9/2015 and 1/1-30/9/2014.

COMPANY	1/1-30/9/2015	1/1-30/9/2014
Current income taxes	0	0
Deferred income taxes	1.538	6.808
Total income tax expense reported in income statement	1.538	6.808

# 2.4 INCOME / (EXPENSES) FROM PARTICIPATIONS AND INVESTMENTS

	GROUP		COMPANY	
	30/9/2015	30/9/2014	30/9/2015	30/9/2014
Income from dividends	1.819	864	16.294	4.861
Gain from sale of participations and securities	1.257	759	0	0
Other income from participations and securities	0	0	0	0
Total income from participations and securities	3.076	1.623	16.294	4.861
Loss from sale of participations and securities	-3.144	-1.125	0	-166
Loss from impairment / write-offs of participations and securities	0	0	-36.212	-114
Total expenses from participations and securities	-3.144	-1.125	-36.212	-280
Net result from participations and securities	-68	498	-19.918	4.581

# 2.5 GAIN/(LOSSES) FROM ASSETS DISPOSAL, IMPAIRMENT LOSSES & WRITE-OFF OF ASSETS

	GROUP		COME	PANY
	30/9/2015	30/9/2014	30/9/2015	30/9/2014
Gain from disposal of tangible and intangible assets	1.167	39	1	0
Loss from disposal of tangible and intangible assets	-337	-17	0	0
Loss from impairment and write-off of tangible and intangible assets	-944	-1.009	0	0
Net result from tangible and intangible assets	-114	-987	1	0

# 2.6 IMPAIRMENT, WRITE OFF AND PROVISIONS FOR DOUBTFUL DEBTS

Included in other operating expenses:

and a series of a	GROUP		COMPANY	
	30/9/2015	30/9/2014	30/9/2015	30/9/2014
Provisions for doubtful receivables from subsidiaries	0	0	4.065	0
Provisions for doubtful receivables from debtors	1.780	1.301	0	0
Receivables write off from debtors	294	769	0	0
Receivables write off from associates	4	0	0	0
Total	2.078	2.070	4.065	0



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# 2.7 INTEREST EXPENSE / INCOME AND SIMILAR EXPENSE / INCOME

	GROUP		COMPANY	
	30/9/2015	30/9/2014	30/9/2015	30/9/2014
Interest expenses	-46.457	-43.748	-19.209	-18.209
Losses from derivatives	0	-737	0	0
Financial expenses	-5.370	-8.087	-1.148	-3.623
Discounting	-30	0	0	0
Total interest and similar expenses	-51.857	-52.572	-20.357	-21.832
Interest income	10.925	8.753	2.623	4.972
Income from derivatives	0	157	0	147
Discounting	414	92	0	0
Total interest and similar income	11.339	9.002	2.623	5.119
Net result from interest and similar income / expenses	-40.518	-43.570	-17.734	-16.713

# 2.8 EXCHANGE DIFFERENCES

The Group reported in the Income Statement for the third quarter of 2015 earnings from «Exchange differences» amounting to €1.536 thousand (third quarter of 2014: profit €6.883 thousand) mainly from valuation of commercial and borrowing liabilities (intercompany and non) in EUR that various subsidiaries abroad, with a different functional currency than the Group, had at 30/9/2015 as well as from valuation of trade receivables (from third parties and associates) in USD of the Company on 30/9/2015.

# 2.9 TANGIBLE AND INTANGIBLE FIXED ASSETS

Acquisitions and disposals of tangible and intangible fixed assets:

During the third quarter of 2015, the Group acquired tangible and intangible assets with acquisition cost €56.179 thousand (third quarter 2014: €38.038 thousand).

Also, during the third quarter of 2015, the Group sold tangible and intangible assets with a net book value of €1.965 thousand (third quarter 2014: €1.144 thousand), making a gain amounting to €830 thousand (third quarter 2014: gain €22 thousand) which were recorded in the account "profit / (loss) from assets disposal, impairment losses & write-off of assets".

# Write-offs and impairment of tangible and intangible fixed assets:

During the third quarter of 2015, the Group proceeded to writes-offs and impairments of tangible and intangible fixed assets with a net book value of  $\in$ 944 thousand (third quarter 2014:  $\in$ 1.009 thousand), which were recorded in the account "profit / (loss) from assets disposal, impairment losses & write-off of assets".

# Exchange differences on valuation of tangible and intangible fixed assets:

The net book value of tangible and intangible assets of the Group decreased in the third quarter of 2015 due to foreign exchange valuation differences by €6,5 million.

# Goodwill and Intangible assets with indefinite useful life impairment test

Management tests goodwill for impairment annually (December 31st ) or more frequently if events occur or changes in circumstances indicate that the carrying value may have been reduced in accordance with



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accounting practice described in note 2.1.6.a «Business Combination and Goodwill" of the annual Financial Statements of December 31st 2014.

The Group tested goodwill for impairment on 31/12/2014 and the key assumptions that are used for the determination of the recoverable amount are disclosed below. The recoverable amounts of cash generating units have been determined based on value in use calculations using appropriate estimates regarding future cash flows and discount rates.

Specifically, goodwill arising on consolidation of acquired subsidiaries and intangible assets with indefinite useful life are allocated to the following cash generating units (CGU) by geographical area, which are the operating segments for impairment testing purposes:

# Carrying amount:

	Goodwill			e assets with te useful life
CGU	30/9/2015 1	31/12/2014	30/9/2015	31/12/2014
European Union	6.498	6.472	2.300	2.300
Other Europe	0	0	0	0
America	22.127	21.400	2.983	2.774
Other countries	44.134	52.835	0	0
Total	72.759	80.707	5.283	5.074

¹ The decrease in goodwill during the third quarter of 2015 by €7.948 thousand is entirely due to goodwill valuation translation differences from acquisitions of foreign subsidiaries with a different functional currency from the Group that were made in the past.

## Key assumptions:

The recoverable amount of each CGU is determined according to the calculations of value in use. The determination is obtained by the present value of estimated future cash flows expected to be generated by each CGU (discounted cash flow method - DCF). The cash flows are derived from the most recent approved by the management budgets for the next three years and do not include estimated future cash inflows or outflows expected to arise from future restructurings or from improving or enhancing the asset's performance which is tested for impairment. The expected cash flow projections beyond the period covered by the most recent budgets estimated by extrapolating the projections based on the budgets using a steady or declining growth rate for subsequent years, which does not exceed the longterm average growth rate for products, industries, countries in which the Group operates, or for the market in which the asset is used. The Group makes estimates beyond the period of five years where has signed revenue contracts beyond five years as well as in cases where management believes that based on market data and renewals track record of the Group, it is very possible the renewal of the relevant contracts beyond the five year period. Cash flow projections are based on reasonable and supportable assumptions that represent management's best estimate of the range of economic conditions that will exist over the remaining useful life of the asset, giving greater weight to external evidence. Management assesses the reasonableness of the assumptions underlying the current cash flow projections by examining the causes of differences between past cash flow projections and actual cash flows. Management also ensures that the assumptions on which its current cash flow projections are based are consistent with past actual outcomes, provided that subsequent events or circumstances that did not exist when those actual cash flows were generated make this appropriate. The use value for CGUs affected (has sensitivity) of the following key factors (assumptions):

- Sales
- Growth rate used to extrapolate cash flows beyond the budget period, and
- Discount rates



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### Sales:

Sales projections are derived from estimates of local management of various subsidiaries. These projections are based on careful assessments of various factors, such as past performance, estimates of growth of the local market, competition - if exists, possible changes in the institutional framework governing the gambling market, the economic situation of the gambling industry and the market in general, new opportunities such as lotteries privatizations, etc.

# Sales growth rate:

CGU	2014	2013
European Union	0,0% - 10,3%	-1,0% - 16,9%
Other Europe	n/a	n/a
America	0,0% - 8,0%	0,0% - 9,0%
Other countries	0,0% - 6,3%	0,0% - 8,7%

# Growth rate used to extrapolate cash flows beyond the budget period:

The factors taken into account for the calculation of the growth rate beyond the budgets period derive from external sources and include among others, the level of maturity of each market, the existence of barriers to entry for competitors, the economic situation of the market, existing competition and technology trends.

### Growth rate beyond the budget period:

CGU	2014	2013
<b>European Union</b>	0,0% - 3,0%	0,0% - 2,1%
Other Europe	n/a	n/a
America	0,0% - 4,0%	0,0% - 5,6%
Other countries	0,0% - 12,2%	0,0% - 8,6%

## Discount rates:

The discount rates represent the current market assessments of the risks personalized for each CGU, having made the necessary adjustments for the time value of money and possible risks specific to any assets that have not been included in the cash flow projections. The calculation of discount rates based on specific conditions under which the Group and its operating segments operate and calculated through the weighted average cost of capital method (WACC). The WACC takes into account both debt and equity. The cost of equity derives from the expected return that Group investors have for their investment. Cost of debt based on the interest rate of the Group loans. The specific risk of each country is incorporated by implementing individualized sensitivity factors «beta» (beta factors). The sensitivity factors «beta» evaluated annually based on published market data.

# Discount rates:

CGU	2014	2013
European Union	7,0% - 8,6%	7,7% - 9,8%
Other Europe	n/a	n/a
America	28,8% - 37,5%	10,1% - 28,8%
Other countries	11,0% - 13,7%	13,0% - 15,5%

# Recoverable amount sensitivity analysis:

On 31/12/14, the Group analyzed the sensitivity of the recoverable amounts in a reasonable and possible change of some of the basic assumptions (such as the change of a percentage point to the growth rate beyond the budget period and the discount rates). This analysis does not show a situation in which the carrying amount of the Group's significant CGUs exceeds their recoverable amount.

# 2.10 INVESTMENT IN SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

GROUP INVESTMENT IN ASSOCIATES AND JOINT VENTURES	% Participation	Country	30/9/2015	31/12/2014
Lotrich Information Co LTD	40%	Taiwan	5.089	4.653
Goreward LTD Group	49,99%	China	28.917	25.872
Intralot South Africa LTD	45%	South Africa	1.659	1.835
Bit8 Limited	35%	Malta	5.734	0
Other			261	248
Total		<u> </u>	41.660	32.608

GROUP INVESTMENT IN ASSOCIATES AND JOINT VENTURES	30/9/2015	31/12/2014
Opening Balance	32.608	25.823
Participation in net profit / (loss) of associates and joint ventures	-2.797	-2.279
Valuation share of available for sale financial assets	0	-20
New acquisitions	5.750	0
Dividends	-59	-287
Translation differences	6.158	9.371
Closing Balance	41.660	32.608

COMPANY INVESTMENT IN ASSOCIATES AND JOINT VENTURES	% Participation	Country	30/9/2015	31/12/2014
Lotrich Information Co LTD	40%	Taiwan	5.131	5.131
Intralot South Africa LTD	45%	South Africa	2.300	2.300
Total		_	7.431	7.431

COMPANY INVESTMENT IN SUBSIDIARIES	% Participation	Country	30/9/2015	31/12/2014
Intralot De Peru SAC	99,98%	Peru	15.759	15.759
Intralot Holdings International LTD	100%	Cyprus	8.464	8.464
Intralot Australia Pty LTD	100%	Australia	0	36.212
Betting Company S.A.	95%	Greece	139	139
Inteltek Internet AS	20%	Turkey	67.326	67.326
Bilyoner Interactif Hizmelter AS	50,01%	Turkey	10.751	10.751
Intralot Global Securities BV	100,00%	Nederland	57.028	57.028
Loteria Moldovei SA	47,90%	Moldova	656	656
Intralot Iberia Holdings SA	100%	Spain	5.638	5.638
Other			297	257
Total		=	166.058	202.230
Grand Total		_	173.489	209.661

COMPANY INVESTMENT IN SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES	30/9/2015	31/12/2014
Opening Balance	209.661	171.520
Increase of share capital in existing subsidiaries	0	38.203
Establishment of new subsidiaries	40	0
Provisions for impairment <sup>1</sup>	-36.212	0
Liquidation of affiliates	0	-62
Closing Balance	173.489	209.661

 $<sup>^{1}</sup>$  This provision relates to investment value impairment in Intralot Australia Pty LTD after completion of the sale of lottery of the State of Victoria in Tatts Group during the second quarter of 2015.



# 2.11 OTHER FINANCIAL ASSETS

Other financial assets which in total have been classified by the Group as «Available for sale» and «Held to maturity» are analyzed as follows:

	<u>GROUP</u>		CON	<u> 1PANY</u>
	30/9/2015	31/12/2014	30/9/2015	31/12/2014
Opening Balance	37.256	47.061	3.254	6.411
Purchases	1.000	0	0	0
Return of Capital	-10.727	-3.150	0	-3.150
Disposals	-317	-3.471	0	0
Fair value revaluation	-1.986	-3.268	-7	-7
Foreign exchange differences	-42	84	0	0_
Closing balance	25.184	37.256	3.247	3.254
Quoted securities	1.571	3.561	28	35
Unquoted securities	23.613	33.695	3.219	3.219
Total	25.184	37.256	3.247	3.254
Long Term securities	25.184	36.928	3.247	3.254
Short Term securities	0	328	0	0
Total	25.184	37.256	3.247	3.254

### 2.12 INVENTORIES

	GROUP		СОМР	PANY
	30/9/2015	30/9/2015 31/12/2014		31/12/2014
Merchandise – Equipment	46.726	51.761	35.929	40.838
Other	6.193	3.609	0	0
Total	52.919	55.370	35.929	40.838
Impairment	-3.376	-3.353	-1.753	-1.753
Total	49.543	52.017	34.176	39.085

For the third quarter of 2015, the amount transferred to profit and loss from disposals/usage of inventories is  $\in$ 5.525 thousand (third quarter 2014:  $\in$ 9.488 thousand) for the Group while the respective amount for the Company is  $\in$ 7.854 thousand (third quarter 2014:  $\in$ 2.135 thousand) and is included in «Cost of Sales».

Reconciliation of changes in inventories provision for impairment	GROUP		СОМ	PANY
•	30/9/2015	31/12/2014	30/9/2015	31/12/2014
Opening balance for the period	3.353	1.753	1.753	1.753
Period provisions *	0	1.600	0	0
Reversed provisions	-1	0	0	0
Foreign exchange differences	24	0	0	0
Closing balance for the period	3.376	3.353	1.753	1.753

<sup>\*</sup>Included in «Cost of Sales»

There are no liens on reserves.

# 2.13 CASH AND CASH EQUIVALENTS

Bank current accounts are either non-interest bearing or interest bearing and yield income at the daily bank interest rates.

The short term deposits are made for periods from one (1) day to three months depending on the Group's cash requirements and yield income at the applicable prevailing interest rates.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of:



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	GROUP		COMPANY	
	30/9/2015	31/12/2014	30/9/2015	31/12/2014
Cash and bank current accounts	264.889	407.720	17.343	6.294
Short term time deposits	7.426	9.205	1.927	1.581
Total	272.315	416.925	19.270	7.875

The time deposits denominated in foreign currency relate mainly to currency exchange contracts (which have the nature of a time deposit and not of a derivative financial asset).

Number of

# 2.14 SHARE CAPITAL, TREASURY SHARES AND RESERVES

# **Share Capital**

Total number of authorized shares

30/9/2015 31/12/2014 Ordinary shares of nominal value €0,30 each 158.961.721 158.961.721

# Issued and fully paid shares

	ordinary shares	€,000
Balance 1 January 2014	158.961.721	47.689
Issue of new shares	0	0
Balance 31 December 2014	158.961.721	47.689
Issue of new shares	0	0
Balance 30 September 2015	158.961.721	47.689

# **Treasury Shares**

The Company, according to article 16, C.L. 2190/1920, article 4.1.4.2 of the regulation of ATHEX and based on the resolution of the Shareholder's Annual General Meeting which took place on the 11.06.2014, as amended by the resolution of the Shareholder's Annual General Meeting of 19.05.2015, has approved a buy-back program of up to 10% of the paid share capital, for the time period of 24 months with effect from 11.06.2014 and until 11.06.2016, with a minimum price of €1,00 and maximum price of €12,00. It has also approved that the own shares which will eventually be acquired may be held for future acquisition of shares of another company. Until 30/9/2015 the Company has purchased 470.746 own shares (0,296% of the corporate share capital) with average price €1,0402 per share and a total purchase price of €490 thousand.

	GROUP		COMPANY	
	Number of ordinary shares	€,000	Number of ordinary shares	€,000
Balance 1 January 2014	0	0	0	0
Purchase of treasury shares	470.746	490	470.746	490
Balance 31 December 2014	470.746	490	470.746	490
Purchase of treasury shares	0	0	0	0
Balance 30 September 2015	470.746	490	470.746	490

# Reserves

# Foreign exchange differences reserve

This reserve is used to record the exchange differences arising from the translation of foreign subsidiaries' financial statements. The balance of this reserve in the Group at 30/9/2015 was €-62,6 million (31/12/2014: €-57,1 million). The Group had a total net loss which was reported in the statement of comprehensive income from the change in the fair value reserve during the third quarter of 2015 amounting to €10,3 million (third quarter 2014: gain of €10,6 million), out of which loss of €5,5 million is attributable to the owners of the parent and a loss of €4,8 million to non-controlling



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interest. The above total net profit comes mainly from the fluctuation of the TRY,USD, JMD, CNY, and BRL against the EUR.

The main exchange rates of abroad subsidiaries financial statements conversion were:

# • Statement of Financial Position:

	30/9/2015	31/12/2014	Change
EUR / USD	1,12	1,21	-7,4%
EUR / JMD	131,73	138,05	-4,6%
EUR / TRY	3,39	2,83	19,7%
EUR / PEN	3,60	3,60	0,0%
EUR / AZN	1,17	0,95	23,2%
EUR / ARS	10,53	10,13	4,0%
EUR / PLN	4,24	4,27	-0,7%
EUR / BRL	4,48	3,22	39,1%

# • Income Statement:

	Avg. 1/1- 30/9/2015	Avg. 1/1- 30/9/2014	Change
EUR / USD	1,11	1,35	-17,8%
EUR / JMD	128,77	149,28	-13,7%
EUR / TRY	2,97	2,93	1,3%
EUR / PEN	3,49	3,80	-8,2%
EUR / AZN	1,11	1,06	4,7%
EUR / ARS	10,00	10,79	-7,3%
EUR / PLN	4,16	4,18	-0,4%
EUR / BRL	3,53	3,10	13,8%

# **Other Reserves**

	GROUP		COM	PANY
	30/9/2015	31/12/2014	30/9/2015	31/12/2014
Statutory Reserve	28.857	26.001	15.896	15.896
Extraordinary Reserves	1.649	1.650	1.456	1.456
Tax Free and Specially Taxed Reserves	31.358	31.900	28.601	29.143
Actuarial differences reserve	-547	-553	-267	-267
Hedging reserve	0	0	0	0
Revaluation reserve	-1.178	809	-171	-164
Total	60.139	59.807	45.515	46.064

# 2.15 DIVIDENDS

	GROUP		СОМ	PANY
	30/9/2015	31/12/2014	30/9/2015	31/12/2014
Declared dividends of ordinary shares:				
Final dividend of 2013	0	12.309	0	0
Interim dividend of 2014	0	11.228	0	0
Final dividend of 2014	52.738	0	0	0
Interim dividend of 2015	5.617	0	0	0
Dividend per Statement of changes in equity	58.355	23.537	0	0

# Paid Dividends on ordinary shares:

During the third quarter of 2015 dividends paid on ordinary shares, aggregated €55.941 thousand (third quarter 2014: €19.542 thousand).



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## 2.16 LONG TERM DEBT

			GROUP		GROUP COMPANY	
	Currency	Interest rate	30/9/2015	31/12/2014	30/9/2015	31/12/2014
Facility A (€250 mil)	EUR	6,00%	248.351	243.828	0	0
Facility B (€325 mil)	EUR	9,75%	317.858	323.395	0	0
Facility C (€200 mil)	EUR	1M Euribor + 5,50%	198.402	197.840	0	0
Facility D (€25 mil)	EUR	4,80%	7.638	10.164	0	0
Intercompany Loans			0	0	277.485	243.671
Other			20.316	9.473	0	0
Total Loans			792.565	784.700	277.485	243.671
Less: Payable during the	e next year		-29.305	-220.868	-694	-71.129
Repurchase Facility A	•		-20.067	-4.390	0	0
Repurchase Facility B			-27.678	-1.990	0	0
Long Term Loans			715.515	557.452	276.791	172.542

- Facility A: On May 2014, Intralot Capital Luxembourg issued Senior Unsecured Notes with a face value of €250 million, due May 15th 2021 guaranteed by the parent company and subsidiaries of the Group. The Notes were offered at an issue price of 99,294%. Interest is payable semi-annually at an annual fixed nominal coupon of 6%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio). The Group was in compliance with the covenants under Notes as at 30/9/2015. Until 31/12/2014, the Group proceeded to bonds buy back with a nominal value €4,5 million. During the third quarter of 2015 the Group has repurchased bonds with a nominal value €15,7 million. Additionally during the fourth quarter of 2015 and up to the authorization date of the 30/9/2015 interim financial statements, the Group concluded to resale of bonds with a nominal value €0,5 million bringing the total amount of repurchases to €19,7 million and the remaining outstanding principal amount to €230,3 million.
- Facility B: On August 2013, Intralot Finance Luxembourg SA, issued Senior Notes with a face value of €325 million, due August 15th 2018, guaranteed by the parent company and subsidiaries of the Group. The Notes were offered at an issue price of 99,027%. Interest is payable semi-annually at an annual fixed nominal coupon of 9,75%. The Notes are trading on the Luxembourg Stock Exchanges Euro MTF Market. The Notes bear the Group financial covenants with respect to Net Debt to EBITDA (Leverage ratio), and financial expenses coverage ratio (Fixed Charge Coverage ratio). The Group was in compliance with the covenants under Notes as at 30/09/15. Until 31/12/2014 the Group had repurchased bonds with a nominal value €2,0 million. During the nine months of 2015, the Group proceeded to bonds buy back with a nominal value of €26,3 million bringing the total amount of repurchases amounting to €28,3 million and the remaining outstanding principal amount to €296,7 million.
- Facility C: On June 2014, Intralot Finance UK PLC signed a syndicated loan guaranteed by the parent and subsidiaries of the Group amounting €200 million. The loan will have three year duration (extendable for a further year) and the current limit is set at €200 million, of which €120 million in the form of revolving facility and €80 million as term loan. The outstanding loan balance on 30/09/15 was €200 million, and bears a floating rate (Euribor) plus a margin of 5,50%. Amounts under the revolving credit facility may be borrowed, repaid and re-borrowed by the Group from time to time until maturity. Voluntary prepayments and commitment reductions under the

Credit Agreement are permitted at any time in whole or in part, without premium or penalty (other



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than break-funding costs). The financial terms of the loan, include minimum ratio requirements of total net debt to EBITDA (Leverage Ratio) and the Interest Coverage ratio. We acknowledge that the Group on 30/09/15 covers the economic clauses of the syndicated loan.

• Facility D: On July 2012, Maltco Lotteries LTD signed a term loan amounting to €25 million, guaranteed by the parent company. The financing bears floating interest with a total average rate equal to 4,80%, is paid in monthly instalments and matures in October 2017.

The Company, the subsidiaries of the Group or other related parties, or agents on its or their behalf, may opportunistically purchase and/or re-sell bonds of the Group (Facility A & B) in one or more series of open-market transactions from time to time. The Group does not intend to disclose the extent of any such purchase or re-sale otherwise than in accordance with any legal or regulatory obligation the Group may have to do so.

# 2.17 SHARED BASED BENEFITS

The Group had no active option plan during the third quarter of 2015.

# 2.18 FINANCIAL ASSETS AND LIABILITIES

The financial assets and liabilities of the Group, excluding cash and cash equivalents are analyzed as follows:

# 30/9/2015

Financial assets:	Loans and receivables	Available for sale financial assets	Financial assets held to maturity	Total
Trade receivables	129.243	0	0	129.243
Receivables from related parties	38.605	0	0	38.605
Prepaid expenses and other receivable	145.991	0	0	145.991
Bad debtors provisions	-17.834	0	0	-17.834
Other quoted financial assets	0	1.571	0	1.571
Other unquoted financial assets	0	23.613	0	23.613
Total	296.005	25.184	0	321.189
Long term Short term	75.890 220.115	25.184 0	0	101.074 220.115
Total	296.005	25.184	0	321.189

# 31/12/2014

Financial assets:	Loans and receivables	Available for sale financial assets	Financial assets held to maturity	Total
Trade receivables	131.526	0	0	131.526
Receivables from related parties	35.174	0	0	35.174
Prepaid expenses and other receivable	126.234	0	0	126.234
Bad debtors provisions	-17.331	0	0	-17.331
Other quoted financial assets	0	3.561	0	3.561
Other unquoted financial assets	0	33.367	328	33.695
Total	275.603	36.928	328	312.859
Long term Short term	60.530 215.073	36.928 0	0 328	97.458 215.401
Total	275.603	36.928	328	312.859

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# **INTRALOT Group**

30/9/2015

Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Trade Payables	54.290	0	0	54.290
Payables to related parties	20.717	0	0	20.717
Other liabilities	93.270	0	0	93.270
Derivatives	0	0	0	0
Borrowing and finance lease	756.384	0	0	756.384
Total	924.661	0	0	924.661
Long term	736.559	0	0	736.559
Short term	188.102	0	0	188.102
Total	924.661	0	0	924.661

# 31/12/2014

Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Trade Payables	75.825	0	0	75.825
Payables to related parties	19.152	0	0	19.152
Other liabilities	94.377	0	0	94.377
Derivatives	0	254	0	254
Borrowing and finance lease	798.320	0	0	798.320
Total	987.674	254	0	987.928
Long term	580.203	0	0	580.203
Short term	407.471	254	0	407.725
Total	987.674	254	0	987.928

Below is the analysis of the financial assets and liabilities of the Company excluding cash and cash equivalents:

# 30/9/2015

Financial assets:	Loans and receivables	Available for sale financial assets	Financial assets held to maturity	Total
Trade receivables	46.383	0	0	46.383
Receivables from related parties	103.884	0	0	103.884
Prepaid expenses and other receivable	28.598	0	0	28.598
Bad debtors provisions	-50.209	0	0	-50.209
Other quoted financial assets	0	28	0	28
Other unquoted financial assets	0	3.219	0	3.219
Total	128.656	3.247	0	131.903
Long term Short term	204 128.452	3.247 0	0	3.451 128.452
Total	128.656	3.247	0	131.903



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# 31/12/2014

Financial assets:	Loans and receivables	Available for sale financial assets	Financial assets held to maturity	Total
Trade receivables	50.600	0	0	50.600
Receivables from related parties	133.932	0	0	133.932
Prepaid expenses and other receivable	24.485	0	0	24.485
Bad debtors provisions	-79.893	0	0	-79.893
Other quoted financial assets	0	35	0	35
Other unquoted financial assets	0	3.219	0	3.219
Total	129.124	3.254	0	132.378
Long term Short term	315 128.809	3.254	0	3.569 128.809
Total	129.124	3.254	0	132.378

# 30/9/2015

Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Trade Payables	10.023	0	0	10.023
Payables to related parties	45.457	0	0	45.457
Other liabilities	6.758	0	0	6.758
Derivatives	0	0	0	0
Borrowing and finance lease	277.485	0	0	277.485
Total	339.723	0	0	339.723
Long term Short term	276.791 62.932	0	0	276.791 62.932
Total	339.723	0	0	339.723

# 31/12/2014

Financial liabilities	Financial liabilities measured at amortized cost	Financial liabilities at fair value through profit and loss	Financial liabilities at fair value through other comprehensive income	Total
Trade Payables	17.900	0	0	17.900
Payables to related parties	83.871	0	0	83.871
Other liabilities	7.201	0	0	7.201
Derivatives	0	0	0	0
Borrowing and finance lease	243.671	0	0	243.671
Total	352.643	0	0	352.643
Long term Short term	172.542 180.101	0	0	172.542 180.101
Total	352.643	0	0	352.643



**Fair Value** 

31/12/2014

30/9/2015

339.723

352.643

# **INTRALOT Group**

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30/9/2015

# **Estimated fair value**

**Financial Assets** 

Below is a comparison by category of carrying amounts and fair values of financial assets and liabilities of the Group and the Company as at September 30, 2015 and December 31, 2014:

**Carrying Amount** 

31/12/2014

**GROUP** 

Other long-term financial assets -	25.184	36.928	25.184	36.928
classified as «available for sale»				
Other long-term receivables Trade and other short-term	75.890	60.530	75.890	60.530
receivables	220.115	215.073	220.115	215.073
Other short-term financial assets - classified as «Held to maturity»	0	328	0	328
Cash and cash equivalents	272.315	416.925	272.315	416.925
Total	593.504	729.784	593.504	729.784
Financial Liabilities				
Long-term loans	715.515	557.452	713.328	539.100
Other long-term liabilities	18.769	14.151	18.769	14.151
Liabilities from finance leases	2.275	8.600	2.275	8.600
Trade and other short term payables	149.508	175.457	149.508	175.457
Short term debt and finance lease	38.594	232.268	38.144	232.465
Total	924.661	987.928	922.024	969.773
		СОМІ	-	
	Carrying	COMI Amount	PANY Fair V	
Financial Assets			PANY	
Financial Assets Other long-term financial assets - classified as «available for sale»	Carrying	Amount	PANY Fair V	/alue
Other long-term financial assets -	Carrying 30/9/2015	Amount 31/12/2014	PANY Fair V 30/9/2015	/alue 31/12/2014
Other long-term financial assets - classified as «available for sale»	Carrying 30/9/2015 3.247	Amount 31/12/2014 3.254	PANY Fair V 30/9/2015 3.247	/alue 31/12/2014 3.254
Other long-term financial assets - classified as «available for sale» Other long-term receivables Trade and other short-term	Carrying 30/9/2015 3.247 204	Amount 31/12/2014 3.254 315	PANY Fair V 30/9/2015 3.247 204	<b>/alue 31/12/2014</b> 3.254 315
Other long-term financial assets - classified as «available for sale» Other long-term receivables Trade and other short-term receivables	Carrying 30/9/2015 3.247 204 128.452	Amount 31/12/2014 3.254 315 128.809	PANY Fair V 30/9/2015  3.247 204 128.452	/alue 31/12/2014 3.254 315 128.809
Other long-term financial assets - classified as «available for sale» Other long-term receivables Trade and other short-term receivables Cash and cash equivalents	Carrying 30/9/2015 3.247 204 128.452 19.270	Amount 31/12/2014 3.254 315 128.809 7.875	PANY Fair V 30/9/2015  3.247 204 128.452 19.270	Value 31/12/2014 3.254 315 128.809 7.875
Other long-term financial assets - classified as «available for sale» Other long-term receivables Trade and other short-term receivables Cash and cash equivalents  Total	Carrying 30/9/2015 3.247 204 128.452 19.270	Amount 31/12/2014 3.254 315 128.809 7.875	PANY Fair V 30/9/2015  3.247 204 128.452 19.270	Value 31/12/2014 3.254 315 128.809 7.875
Other long-term financial assets - classified as «available for sale» Other long-term receivables Trade and other short-term receivables Cash and cash equivalents  Total  Financial Liabilities	Carrying 30/9/2015 3.247 204 128.452 19.270 151.173	Amount 31/12/2014 3.254 315 128.809 7.875 140.253	PANY Fair V 30/9/2015  3.247 204 128.452 19.270 151.173	7alue 31/12/2014 3.254 315 128.809 7.875 140.253

The management estimated that the carrying value of cash and cash equivalents, trade and other receivables, trade and other payables approximates their fair value, primarily because of their short term maturities.

352.643

339.723

## Fair value hierarchy

**Total** 

The Group classifies fair value measurements using a fair value hierarchy that reflects the significance of inputs used in making the measurements to them. The levels of the fair value hierarchy are as follows:

Level 1: official quoted prices (unadjusted) in markets with significant volume of transactions for similar assets or liabilities

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)



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Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group and the Company held on 30/9/2015 the following assets and liabilities measured at fair value:

GROUP	<u>Fair Value</u>	<u>Fair</u>	Fair value hierarchy		
droop	<u>30/9/2015</u>	Level 1	Level 2	Level 3	
Financial assets measured at fair value					
Other financial assets classified as "Available for sale"	25.184	1.571	0	23.613	
- Quoted shares	1.571	1.571	0	0	
- Unquoted shares	23.613	0	0	23.613	
Derivative financial instruments	0	0	0	0	
Financial liabilities measured at fair value					
<b>Derivative financial instruments</b>	0	0	0	0	
COMPANY	<u>Fair Value</u>	<u>Fair</u>	value hierar	<u>chy</u>	
COMPANY	<u>Fair Value</u> 30/9/2015	<u>Fair</u> Level 1	value hierare Level 2	chy Level 3	
COMPANY Financial assets measured at fair value					
Financial assets measured at fair value Other financial assets classified as	30/9/2015	<u>Level 1</u>	<u>Level 2</u>	Level 3	
Financial assets measured at fair value Other financial assets classified as "Available for sale"	30/9/2015	<u>Level 1</u>	Level 2	Level 3 3.219	
Financial assets measured at fair value Other financial assets classified as "Available for sale" - Quoted shares	30/9/2015 3.247 28	<b>Level 1 28</b> 28	<b>Level 2 0</b> 0	<b>Level 3 3.219</b> 0	
Financial assets measured at fair value Other financial assets classified as "Available for sale" - Quoted shares - Unquoted shares	30/9/2015 3.247 28 3.219	28 28 0	<b>Level 2 0</b> 0  0	3.219 3.219	

During 2015 there were no transfers between Level 1 and Level 2 of the fair value hierarchy, no transfers to and from Level 3.

The Group and the Company held on 31/12/2014 the following assets and liabilities measured at fair value:

GROUP	<u>Fair Value</u> 31/12/2014	<u>Fair value hierarchy</u> <u>Level 1 Level 2 Level 3</u>			
Financial assets measured at fair value					
Other financial assets classified as "Available for sale"	36.928	3.561	0	33.367	
- Quoted shares	3.561	3.561	0	0	
- Unquoted shares	<i>33.367</i>	0	0	<i>33.367</i>	
Derivative financial instruments	0	0	0	0	
Financial liabilities measured at fair value					
Derivative financial instruments	254	0	254	0	
		<u>Fair value hierarchy</u>			
COMPANY	<u>Fair Value</u>	<u>Fair</u>	value hierar	<u>chy</u>	
COMPANY	<u>Fair Value</u> 31/12/2014	<u>Faiı</u> Level 1	value hierar Level 2	<u>chy</u> Level 3	
COMPANY  Financial assets measured at fair value				<del>-</del> _	
				<del>-</del> _	
Financial assets measured at fair value  Other financial assets classified as	31/12/2014	<u>Level 1</u>	<u>Level 2</u>	Level 3	
Financial assets measured at fair value  Other financial assets classified as "Available for sale"  - Quoted shares  - Unquoted shares	31/12/2014	35 35 0	<u>Level 2</u>	<u>Level 3</u> 3.219	
Financial assets measured at fair value  Other financial assets classified as "Available for sale"  - Quoted shares	31/12/2014 3.254 35	35 35	<b>Level 2 0</b> 0	3.219	
Financial assets measured at fair value  Other financial assets classified as "Available for sale"  - Quoted shares  - Unquoted shares	31/12/2014 3.254 35 3.219	35 35 0	<b>Level 2 0</b> 0  0	3.219 0 3.219	



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During 2014 there were no transfers between Level 1 and 2 in the hierarchy of fair value or transfer in and out of Level 3.

# Reconciliation for recurring fair value measurements classified in the 3rd level of the fair value hierarchy:

<u>IPANY</u>
6.368
-3.150
1
3.219
0
0
0
3.219

# Valuation methods and assumptions

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale.

The following methods and assumptions are used to estimate the fair values:

- Fair value of the quoted shares (classified as "Available for sale") derives from quoted market closing prices in active markets at the reporting date.
- Fair value of the unquoted shares (classified as "Available for sale") is estimated by reference to the current market value of another item substantially similar or using a DCF model. The valuation through the DCF model requires management to make certain assumptions about the model inputs, including forecast cash flows, the discount rate, credit risk and volatility. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.
- Fair value of the quoted bonds is based on price quotations at the reporting date. The fair
  value of unquoted instruments, loans from banks and other financial liabilities, obligations
  under finance leases, as well as other non-current financial liabilities is estimated by
  discounting future cash flows using rates currently available for debt on similar terms, credit
  risk and remaining maturities.
- The Group uses derivative financial instruments such as forward currency contracts, interest rate swaps, currency swaps and other derivatives in order to hedge risks related to interest rates and foreign currency fluctuations. Such derivative financial instruments are measured at fair value at each reporting date. The fair value of these derivatives is measured mainly by reference of the market value and is verified by the financial institutions.

# Description of significant unobservable inputs to valuation:

The fair value of unquoted shares (classified as «Available for sale») except that it is sensitive to a reasonably possible change in the forecast cash flows and the discount rate, is also sensitive to a reasonably possible change in growth rates. The valuation requires management to use unobservable inputs in the model, of which the most significant are disclosed in the tables below. The management



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regularly assesses a range of reasonably possible alternatives for those significant unobservable inputs and determines their impact on the total fair value.

As at 31 December 2014:

# Unquoted shares (classified as «Available for sale»)

Valuation methodSignificant unobservable inputs<br/>Sales growth rateRange (Weighted Average)DCFGrowth rate beyond budgets period1.0% - 64.6% (28.3%)1.0% - 1.6% (1.6%)

Discount rates (WACC) 7.9% - 14.8% (14.6%)

# Sensitivity analysis of recoverable amounts:

On 31/12/2014, the Group analyzed the sensitivity of recoverable amounts in a reasonable and possible change in any of the above significant unobservable inputs (i.e. the change of one percentage point in the growth rate beyond the budgets period and discount rates). This analysis did not indicate a situation in which the carrying value of the Group's significant investments in unquoted shares exceeds their recoverable amount.

# 2.19 SUPPLEMENTARY INFORMATION

### A. BUSINESS COMBINATION AND METHOD OF CONSOLIDATON

The companies included in the consolidation, with the relevant addresses and the relevant participation percentages are the following:

I. Full consolidation:		Domicile	% Direct Part'n	% Indirect Part'n	% Total Part'n
	INTRALOT SA	Maroussi, Greece	Parent	Parent	-
3.	BETTING COMPANY S.A.	Maroussi, Greece	95%	5%	100%
24.	BETTING CYPRUS LTD	Nicosia, Cyprus		100%	100%
	INTRALOT AUSTRALIA PTY LTD	Melbourne, Australia	100%		100%
28.	INTRALOT GAMING SERVICES PTY	Melbourne, Australia		100%	100%
	INTRALOT IBERIA HOLDINGS SA	Madrid, Spain	100%		100%
29.	INTRALOT JAMAICA LTD	Kingston, Jamaica		100%	100%
29.	INTRALOT TURKEY A.S.	Istanbul, Turkey	50%	49,99%	99,99%
29.	INTRALOT DE MEXICO LTD	Mexico City, Mexico		99,8%	99,8%
29.	INTELTEK INTERNET AS	Istanbul, Turkey	20%	25%	45%
30.	AZERINTELTEK AS	Baku, Azerbaijan		22,95%	22,95%
4.	INTRALOT DE PERU SAC	Lima, Peru	99,97%	0,03%	100%
	POLDIN LTD	Warsaw, Poland	100%		100%
	ATROPOS S.A.	Maroussi, Greece	100%		100%
	INTRALOT SERVICES S.A.	Paiania, Greece	100%		100%
	INTRALOT ADRIATIC DOO	Zagreb, Croatia	100%		100%
BILYONER INTERAKTIF HIZMELTER AS GROUP INTRALOT MAROC S.A.	BILYONER INTERAKTIF HIZMELTER AS GROUP	Istanbul, Turkey	50,01%		50,01%
	INTRALOT MAROC S.A.	Casablanca, Morocco	99,83%		99,83%
2.	GAMING SOLUTIONS INTERNATIONAL LTDA	Bogota, Colombia	99%	1%	100%
	INTRALOT INTERACTIVE S.A.	Maroussi, Greece	63,26%	29,76%	93,02%
	INTRALOT GLOBAL SECURITIES B.V.	Amsterdam, Netherlands	100%		100%
1.	INTRALOT FINANCE LUXEMBOURG S.A.	Luxembourg, Luxembourg		100%	100%
1.	INTRALOT CAPITAL LUXEMBOURG S.A.	Luxembourg, Luxembourg		100%	100%
	ILOT CAPITAL UK LTD	Hertfordshire, United Kingdom	100%		100%
	ILOT INVESTMENTS UK LTD	Hertfordshire, United Kingdom	100%		100%
1,2,3,4.	INTRALOT GLOBAL HOLDINGS B.V.	Amsterdam, Netherland		100%	100%
5.	INTRALOT INC	Atlanta, USA		90%	90%
12.	DC09 LLC	Wilmington, USA		44,10%	44,10%



INTRALOT Group
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I. Full con	nsolidation:	Domicile	% Direct Part'n	% Indirect Part'n	% Total Part'n
5.	INTRALOT NEDERLAND B.V.	Amsterdam, Netherlands		100%	100%
5.	LOTROM S.A.	Bucharest, Romania		60%	60%
5.	INTRALOT BEIJING Co LTD	Beijing, China		100%	100%
5.	TECNO ACCION S.A.	Buenos Aires, Argentina		50,01%	50,01%
5.	TECNO ACCION SALTA S.A.	Buenos Aires, Argentina		50,01%	50,01%
5.	MALTCO LOTTERIES LTD	Valetta, Malta		73%	73%
5.	INTRALOT NEW ZEALAND LTD	Wellington, New Zealand		100%	100%
5.	INTRALOT DO BRAZIL LTDA	Sao Paulo, Brazil		80%	80%
14.	OLTP LTDA	Rio de Janeiro, Brazil		80%	80%
5.	INTRALOT ARGENTINA S.A.	Buenos Aires, Argentina		100%	100%
5.	INTRALOT GERMANY GMBH	Munich, Germany		100%	100%
5.	INTRALOT HOLDING & SERVICES S.p.A.	Rome, Italy		100%	100%
5,7.	INTRALOT GAMING MACHINES S.p.A.	Rome, Italy		100%	100%
7.	INTRALOT ITALIA S.p.A	Rome, Italy		100%	100%
13.	VENETA SERVIZI S.R.L.	Mogliano Veneto, Italy		100%	100%
5.	INTRALOT SOUTH KOREA S.A.	Seoul, S. Korea		100%	100%
5.	INTRALOT FINANCE UK PLC	London, United Kingdom		100%	100%
5.	INTRALOT ASIA PACIFIC LTD	Hong Kong, China		100%	100%
5.	WHITE EAGLE INVESTMENTS LTD	Hertfordshire, United Kingdom		100%	100%
5.	BETA RIAL Sp.Zoo	Warsaw, Poland		100%	100%
5.	POLLOT Sp.Zoo	Warsaw, Poland		100%	100%
15,16,17	TOTOLOTEK S.A.	Warsaw, Poland		95,45%	95,45%
5.	INTRALOT SLOVAKIA SPOL. S.R.O.	Bratislava, Slovakia		100%	100%
5.	SLOVENSKE LOTERIE A.S.			51%	51%
18.	TACTUS S.R.O.	Bratislava, Slovakia Bratislava, Slovakia		51%	51%
		4			
5.	NIKANTRO HOLDINGS Co LTD	Nicosia, Cyprus	47.000/	100%	100%
19.	LOTERIA MOLDOVEI S.A.	Chisinau, Moldova	47,90%	32,85%	80,75%
5.	INTRALOT BETTING OPERATIONS (CYPRUS) LTD	Nicosia, Cyprus		54,95%	54,95%
5,6.	ROYAL HIGHGATE LTD	Nicosia, Cyprus		35,08%	35,08%
5.	INTRALOT LEASING NEDERLAND B.V.	Amsterdam, Netherland		100%	100%
5.	INTRALOT IRELAND LTD	Dublin, Ireland		100%	100%
5.	INTRALOT CYPRUS GLOBAL ASSETS LTD	Nicosia, Cyprus		100%	100%
8.	INTRALOT OOO	Moscow, Russia		100%	100%
26.	INTRALOT DOO  INTRALOT DISTRIBUTION OOO	Moscow, Russia		100%	100%
8.	INTRALOT DISTRIBUTION GOO	Castries, Santa Lucia		100%	100%
	INTRALOT ST. LOCIA LTD  INTRALOT GUATEMALA S.A.	ļi			
9.	LOTERIAS Y APUESTAS DE GUATEMALA	Guatemala City, Guatemala		100%	100%
10.	S.A.	Guatemala City, Guatemala		51%	51%
	J.A.	St. Dominicus, Dominican			
9.	INTRALOT DOMINICANA S.A.	Republic		100%	100%
9.	INTRALOT LATIN AMERICA INC	Miami, USA		100%	100%
9.	INTRALOT SURINAME LTD	Paramaribo, Suriname		100%	100%
9.	CARIBBEAN VLT SERVICES LTD	Castries, Santa Lucia		50,001%	50,001%
9.	INTRALOT CARIBBEAN VENTURES LTD	Castries, Santa Lucia		50,05%	50,05%
11.	SUPREME VENTURES LTD	Kingston, Jamaica		24,97%	24,97%
11.	INTRALOT HOLDINGS INTERNATIONAL LTD	Nicosia, Cyprus	100%	∠ <del>+</del> ,∋,70	100%
2.	INTRALOT HOLDINGS INTERNATIONAL LTD	<u> </u>	10070	100%	100%
3.	INTRALOT INTERNATIONAL LTD  INTRALOT OPERATIONS LTD	Nicosia, Cyprus		100%	100%
		Nicosia, Cyprus		· •	
2,4.	NETMAN SRL	Bucharest, Romania		100%	100%
2.	BILOT EOOD	Sofia, Bulgaria		100%	100%
20.	EUROFOOTBALL LTD	Sofia, Bulgaria		49%	49%
21.	EUROFOOTBALL PRINT LTD	Sofia, Bulgaria		49%	49%
2.	INTRALOT TECHNOLOGIES LTD	Nicosia, Cyprus		100%	100%
23.	INTRALOT LOTTERIES LTD	Nicosia, Cyprus	51%	49%	100%
23.	INTRALOT INVESTMENTS LTD	Nicosia, Cyprus	51%	49%	100%



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I. Full co	nsolidation:	Domicile	% Direct Part'n	% Indirect Part'n	% Total Part'n
2.	INTRALOT BUSINESS DEVELOPMENT LTD	Nicosia, Cyprus		100%	100%
2.	GAMING SOLUTIONS INTERNATIONAL SAC	Lima, Peru		100%	100%
2.	NAFIROL S.A.	Montevideo, Uruguay		100%	100%
2.	LEBANESE GAMES S.A.L	Lebanon		99,99%	99,99%

2.	INTRALOT HONG KONG HOLDINGS LTD	Hong Kong, China	100%	100%
2.	INTRALOT BETTING OPERATIONS RUSSIA LTD	Nicosia, Cyprus	100%	100%
25.	. FAVORIT BOOKMAKERS OFFICE 000	Moscow, Russia	100%	100%

II. Equity method:		Domicile	% Direct Part'n	% Indirect Part'n	% Total Part'n
	LOTRICH INFORMATION Co LTD	Taipei, Taiwan	40%		40%
	INTRALOT SOUTH AFRICA LTD	Johannesburg, South Africa	45%		45%
3.	GOREWARD LTD	Taipei, Taiwan		49,99%	49,99%
31.	PRECIOUS SUCCESS LTD GROUP	Hong Kong, China		24,49%	24,49%
31.	GAIN ADVANCE GROUP LTD	Hong Kong, China		49,99%	49,99%
22.	KTEMS HOLDINGS CO LTD	Seoul, South Korea		49,99%	49,99%
31.	OASIS RICH INTERNATIONAL LTD	Taipei, Taiwan		44,99%	44,99%
32.	WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD	Shanghai, China		44,99%	44,99%
5.	BIT8 LTD	Valetta, Malta		35%	35%
33.	SWITCH IT NV	Willemstad, Curacao		35%	35%
2.	UNICLIC LTD	Nicosia, Cyprus		50%	50%
27.	DOWA LTD	Nicosia, Cyprus		30%	30%

Subsidiary of the company:		
1: Intralot Global Securities BV	12: Intralot Inc	23: Intralot Technologies LTD
2: Intralot Holdings International LTD	13: Intralot Italia S.p.A.	24: Betting Company S.A.
3: Intralot International LTD	14: Intralot Do Brazil LTDA	25: Intralot Betting Operations Russia LTD
4: Intralot Operations LTD	15: Pollot Sp.Zoo	26: Intralot 000
5: Intralot Global Holdings BV	16: White Eagle Investments LTD	27: Uniclic LTD
6: Intralot Betting Operations(Cyprus) LTD	17: Beta Rial Sp.Zoo.	28: Intralot Australia PTY LTD
7: Intralot Holding & Services S.p.A.	18: Slovenske Loterie AS	29: Intralot Iberia Holdings S.A.
8: Intralot Cyprus Global Assets LTD	19: Nikantro Holdings Co LTD	30: Inteltek Internet AS
9: Intralot St.Lucia LTD	20: Bilot EOOD	31: Goreward LTD
10: Intralot Guatemala S.A.	21: Eurofootball LTD	32: Oasis Rich International LTD
11: Intralot Caribbean Ventures LTD	22: Gain Advance Group LTD	33: Bit8 LTD

The entities Atropos S.A., Nafirol S.A., Gain Advance Group LTD and Ktems Holdings Co LTD are under liquidation process.

On 1/1/2015 Slovenske Loterie A.S. merged with its 100% subsidiary Tactus S.R.O.

The Group has also a number of shares of non-significant value in subsidiaries and associates to which, in respect to INTRALOT SA, there is no parent- subsidiary relationship in the form of a legal entity.

On 30/9/2015, the Group or its subsidiaries did not have any significant contractual or statutory restrictions on their ability to access or use the assets and settle the liabilities of the Group.

# III. Acquisitions:

During the third quarter of 2015 the Group acquired a 35% stake in Bit8 Ltd through its subsidiary Intralot Global Holdings BV. The price in cash paid to non-controlling interests until 09.30.2015 amounted to  $\leqslant$  2,4 million. The total cost of the agreement amounts to  $\leqslant$  5,7 million. The agreement provides for a call option for INTRALOT to raise its participation in the company up to 60% within the



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next two years if certain financial thresholds are met. In parallel the agreement contemplates a put option right for the current shareholders to sell the remaining part of their shares in Bit8 in case that certain agreed financial thresholds or certain specific business metrics (KPIs) are met.

With regard to the exercise price for the warrants (call options) to increase the shareholding of Intralot Global Holdings BV and the put options of the current shareholders for the remainder of Bit8 Ltd percentage, it will be determined in the future in accordance with the terms of the purchase agreement based on the financial results of Bit8 Ltd in the future. Bit8 Ltd owns 100% of the shares of Switch It NV.

# IV. New Companies of the Group:

During the first nine months of 2015 the Group preceded to the establishment of subsidiaries Intralot Adriatic d.o.o, Tecno Accion Salta S.A., Intralot Services SA., Ilot Capital UK Ltd and Ilot Investments UK Ltd.

## V. Changes in ownership percentage during 2015:

During the third quarter of 2015 the Group acquired an additional 5% of ordinary shares with voting rights in the subsidiary Intralot Inc increasing its shareholding to 90%. The price in cash paid to non-controlling interests (executive of Intralot Inc) amounted to  $\in$  4,6 million. The book value of the equity of Intralot Inc on the acquisition of an additional stake was  $\in$  49,5 million. Below is the impact on net assets attributable to owners of the Company for the change of its ownership in Intralot Inc, which do not result in loss of control:

Amounts in million €

Price in cash paid to non-controlling interest	4,6
Book value of additional participation percentage in Intralot Inc	(2,5)
Difference recognized in Retained earnings attributable to shareholders of the Company	2,1

During the fourth quarter of 2015 the Group acquired an additional 10% of ordinary shares with voting rights in the subsidiary Intralot Inc increasing its shareholding to 100%. The price in cash paid to non-controlling interests (executive of Intralot Inc) amounted to  $\emptyset$  9,3 million.

# VI. Subsidiaries' Share Capital Increase:

During the third quarter of 2015 the Group completed the share capital increase through payment in cash in Intralot Cyprus Global Assets LTD amounting  $\leq$ 625 thousand and in Favorit Bookmakers Office OOO amounting  $\leq$ 356 thousand.

# VII. Discontinued Operations in the Group:

During the third quarter of 2015, the Group did not cease the operation or sell any subsidiary company.

# **B. REAL LIENS**

A group subsidiary has banking facilities amounting to  $\[ \] 29,3$  million, consisting of a loan amounting to  $\[ \] 20$  million, an overdraft of  $\[ \] 5$  million, and bank guarantee letters of  $\[ \] 4,3$  million. These facilities are secured by an initial general mortgage on all the subsidiary's present and future assets (on  $\[ \] 30/9/2015$  the loan balance amounted to  $\[ \] 7,6$  million and the used guarantee letters to  $\[ \] 4,0$  million and the overdraft was fully repaid).



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There are no other restrictions than the above, in the ownership or transfer or other encumbrances on the Group's property.

On 30 September 2015 the Group had no contractual commitments for the purchase of tangible fixed assets.

# **C. PROVISIONS**

GROUP	Legal issues ¹	Unaudited fiscal years and tax audit expenses <sup>2</sup>	Other provisions <sup>3</sup>	Total provisions
Period opening balance	5.749	3.928	4.584	14.261
Period additions	281	0	3.176	3.457
Used provisions	-335	-76	-1.593	-2.004
Unused provisions	0	0	0	0
Translation differences	-803	0	-654	-1.457
Period closing balance	4.892	3.852	5.513	14.257
Long term provisions Short term provisions	4.892 0	70 3.782	2.174 3.339	7.136 7.121
Total	4.892	3.852	5.513	14.257

<sup>&</sup>lt;sup>1</sup> Relate to legal issues as analyzed in note 2.20.A.

<sup>&</sup>lt;sup>3</sup> Relate to provisions for risks none of which are individually material to the Group except from provisions for additional fees (bonus) and other employee benefits of the Group amounting to €2.496 thousand as well as provisions for future payments under "onerous contracts" as provided by IAS 37 amounting to € 1.992 thousand. The Other provisions are expected to be used in the next 1-8 years.

COMPANY	Legal issues ¹	Unaudited fiscal years and tax audit expenses <sup>2</sup>	Other provisions	Total provisions
Period opening balance	5.423	3.269	91	8.783
Translation differences	-804	0	0	-804
Period closing balance	4.619	3.269	91	7.979
Long term provisions Short term provisions	4.619 0	0 3.269	0 91	4.619 3.360
Total	4.619	3.269	91	7.979

<sup>&</sup>lt;sup>1</sup> Relate to legal issues as analyzed in note 2.20.A.

## **D. PERSONNEL EMPLOYED**

The number of employees of the Group on 30/9/2015 amounted to 5.184 (5.067 Company/subsidiaries and associates 117) and the Company's 667. Correspondingly on 30/9/2014 the number of employees of the Group amounted to 5.348 persons (Company/subsidiaries 5.131 and associates 217) and the Company 695 persons. At the end of 2014 the number of employees of the Group amounted to 5.348 people (5.269 Company/subsidiaries and associates 79) and the Company 690 persons.

# **E. RELATED PARTY DISCLOSURES**

Intralot SA purchases goods and services and/or provides goods and services to various related companies, in the ordinary course of business. These related companies consisting of subsidiaries, associates or other related companies which have common ownership and / or management with Intralot SA.

 $<sup>^2</sup>$  Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-2 years.

 $<sup>^2</sup>$  Relate to provisions for the coverage of differences from future audits for income taxes and other taxes. It is expected to be used in the next 1-2 years.



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Below is a condensed report of the transactions for the third quarter of 2015 and the balances on 30/9/2015 of other related parties:

	1/1-30	0/9/2015
Amounts reported in thousand of €	GROUP	COMPANY
<u>Income</u>		
-from subsidiaries	0	33.109
-from associates	2.450	2.493
-from other related parties	9.850	7.875
Expenses		
-to subsidiaries	0	23.239
-to associates	408	-131
-to other related parties	6.173	4.392
BoD and Key Management Personnel transactions and fees	8.593	4.214

	30/9/2015	
Amounts reported in thousand of €	GROUP	COMPANY
Receivables		
-from subsidiaries	0	76.095
-from associates	19.208	12.974
-from other related parties	18.552	14.815
<u>Payables</u>		
-to subsidiaries	0	308.319
-to associates	163	-8
-to other related parties	20.669	14.632
BoD and Key Management Personnel receivables	845	0
BoD and Key Management Personnel payables	197	0

Below there is a summary of the transactions for the third quarter of 2014 and the balances of 31.12.2014 with related parties:

	1/1-30	/9/2014
Amounts reported in thousand of €	GROUP	COMPANY
<u>Income</u>		
-from subsidiaries	0	23.578
-from associates	1.805	2.092
-from other related parties	3.554	3.277
<u>Expenses</u>		
-to subsidiaries	0	24.321
-to associates	-270	-271
-to other related parties	14.246	11.004
BoD and Key Management Personnel transactions and fees	8.720	5.220

	31/1	2/2014
Amounts reported in thousand of €	GROUP	COMPANY
Receivables		
-from subsidiaries	0	108.412
-from associates	19.158	14.995
-from other related parties	15.368	10.525
<u>Payables</u>		
-to subsidiaries	0	311.085
-to associates	-3	-9
-to other related parties	18.844	16.194
BoD and Key Management Personnel receivables	648	0
BoD and Key Management Personnel payables	602	272

Sales and services to related parties are made at normal market prices. Outstanding balances at year end are unsecured and settlement occurs in cash. No guarantees have been provided or received for the above requirements.

In the third quarter of 2015, the Company held a reversal of provisions concerning a reduction estimate in the recoverable amount of receivables from subsidiaries of €33,8 million due to realized and expected



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receipts related to these subsidiaries (third quarter of 2014:  $\in$ 1,8 mil.) that was recognized in Income Statement of the period. Meanwhile, in the third quarter of 2015, the Company made provisions concerning a reduction estimate in the recoverable amount of receivables from subsidiaries of  $\in$ 4,1 million (third quarter of 2014:  $\in$ 0 million), which were recognized in the income statement of the period. Accumulated relevant provisions on 30/9/2015 amounted to  $\in$ 45,5 million (31/12/2014:  $\in$ 75,2 million). In the third quarter of 2015, the Group made write-offs of receivables from associates amounting to  $\in$ 4 thousand that have been included in the income statement for the period.

During the fourth quarter of 2015 the Group acquired an additional 10% of ordinary shares with voting rights in the subsidiary Intralot Inc increasing its shareholding to 100%. The price in cash paid to non-controlling interests (executive of Intralot Inc) amounted to  $\le 9.3$  million.

## 2.20 CONTINGENT LIABILITIES, ASSETS AND COMMITMENTS

## **A. LITIGATION CASES**

a. On 5th September 2005 an action was served to the company, filed by the company "IPPOTOUR S.A.", against the company and the company "OPAP S.A.". The plaintiff "IPPOTOUR S.A." requested to be acknowledged that the contract signed between OPAP S.A. and the Company should not grant to the latter the right to operate any kind of wagering game on Greek or foreign horse racing, that "OPAP S.A." should not have the right to operate any kind of wagering game on horse racing and that "OPAP S.A." and the company should be excluded from the operation and organization of betting games on horse racing. The hearing of the case had been set for 14th February 2008 when the hearing was postponed for 8th October 2009; at that date the hearing was cancelled due to the national elections. No summons for the schedule of a new hearing date has been served to the company until now. By virtue of the above mentioned action the plaintiff withdrew of the action filed against the Company and OPAP SA on 10th January 2003 with the same content, which was set to be heard on 18th May 2005, on which date the said hearing was cancelled. The Legal Department of the Company considers that, in case of the hearing of the case, the above-mentioned action would not be successful.

b. On 4th January 2005 OPAP S.A. submitted a notice of proceedings to "Betting Company S.A." regarding a lawsuit that was filed against OPAP S.A. before the Multi-member Court of First Instance of Athens, with which the plaintiff claims the payment of the amount of €3.668.378,60 plus accrued interests from OPAP S.A., pleading that OPAP S.A. should pay this amount to him as profit, in addition to the amount already paid to him. Since Betting Company S.A. has a legitimate interest in OPAP S.A. winning the lawsuit, Betting Company S.A., the companies INTRALOT S.A. and INTRALOT INTERNATIONAL LTD proceeded to an additional joint intervention in favour of OPAP S.A.; this was scheduled for hearing on 3rd May 2007 but following a petition for precipitation of the plaintiff the case was heard on 1st December 2005. By its decision No 2412/2006 the Multi-member Court of First Instance of Athens ruled in favour of the lawsuit of the plaintiff and, following the restriction by the plaintiff of his petition to a lawsuit for acknowledgement of the debt, the Court acknowledged the obligation of OPAP S.A to pay to the plaintiff the amount of €3.668.378,60. OPAP S.A and the aforementioned companies filed an appeal on 28/6/2006 which had been rejected by the Athens Court



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of Appeals with its decision no. 6377/2007. The defendants filed an appeal before the Supreme Court which was heard on 9th November 2009 and decision no. 1252/2010 was issued accepting the appeal and referring back the case to the Athens Court of Appeals which vindicated the defendants and dismissed the lawsuit with its decision no. 5189/2012. For the above case a provision had been made which has been reversed. On 23rd July 2014 an application for cassation was served to the company which has been heard, following a postponement, on 2<sup>nd</sup> February 2015 and the decision no 1062/2015 was issued referring the case for hearing before the plenary session of the Supreme Court.

c. INTRALOT filed before Multi-member Court of First Instance of Athens its civil lawsuit dated 12th May 2005 against Mr. K. Thomaidis, claiming the payment of sum of €300.000 as pecuniary compensation for moral damage. The case was scheduled for hearing on 26th January 2006. On 18th January 2006 the company was served with an action filed by Mr. K. Thomaidis on 9th January 2006, before the Multi-member Court of First Instance of Athens with which the plaintiff claims the payment of sum of €300.000 as pecuniary compensation for moral damage. The case was scheduled for hearing on 14th December 2006. The suit of INTRALOT against Mr. K. Thomaidis was postponed to be heard on 14th December 2006. The two lawsuits have been heard together and the decision no 7936/2007 was issued declaring the lawsuit dated 9th January 2006 of Mr. K. Thomaidis as cancelled and accepting partially INTRALOT's lawsuit dated 12th May 2005. Until now, no appeal against this decision has been served to the company.

d. Against (a) publishing company "I. Sideris – Andreas Sideris Sons O.E.", (b) the Foundation of Economic and Industrial Researches (IOBE), (c) Mr. Theodosios Palaskas, Director of Research of IOBE, (d) the Kokkalis Foundation, and (e) INTRALOT, a lawsuit of Mr. Charalambos Kolymbalis, was filed on 8th March 2007 before the Multi-member Athens Court of First Instance. With his lawsuit, the plaintiff requests to be recognized as the sole creator of the project entitled "The financial consequences of sports in Greece" and his intellectual property right on this, and that the amount of €300.000 to be paid to him as monetary compensation for moral damages. Date of the hearing was set the 20th February 2008 when it was postponed for 4th March 2009 and then again for 24th February 2010; on that date the hearing of the case was cancelled due to strike of the judicial secretaries. New hearing date was scheduled the 23rd May 2012 when the case was heard and the decision no. 5724/2012 of the Athens Multi-member Court of First Instance was issued which dismissed the lawsuit. On 17 October 2015 an appeal was served to the company against the above decision, scheduled to be heard before the Athens Court of Appeals on 11 February 2016.

e. On 26th July 2011 an action was served to INTRALOT SA and the company "Interstar Security LTD" from a former employee of INTRALOT SA claiming the payment of €500.000 as compensation for moral damage. The hearing had been initially set for 6th March 2014 when it was postponed for 10 November 2016. The estimate of the legal advisors of the Company is that the action has no serious chance of success.

f. The Company and its subsidiary "Intralot International Limited" and Mr. Socratis P. Kokkalis, filed before the Athens Multi-member Court of First Instance their lawsuit dated 1st November 2012 against the company "Glory Technology Limited" having its registered offices in Cyprus and Mr. Athanassios K. Ktorides, resident of Cyprus, requesting to compel the defendants to pay, jointly and severally, because of slander and their unfair competitive behaviour:



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- to the first plaintiff (Intralot) the amount of €72.860.479,78 (including monetary compensation for moral damages amounting to €25.000.000) with the legal interest as from the service of the lawsuit
- to the second plaintiff (Intralot International Limited) the amount of €5.019.081,67 (including monetary compensation for moral damages amounting to €5.000.000) with the legal interest as from the service of the lawsuit; and
- to the third plaintiff (Mr. Socratis P. Kokkalis) the amount of €50.424.019,73 (including monetary compensation for moral damages amounting to €25.000.000) with the legal interest as from the service of the lawsuit.

The Athens Multi-member Court of First Instance issued its decision partially accepting the lawsuit; "Glory Technology Limited" is obliged to pay  $\in$ 50.000 to the first plaintiff,  $\in$ 25.000 to the second plaintiff and  $\in$ 25.000 to the third plaintiff. No appeal of the other party has been served to the Company yet.

On the other hand, the company "Glory Technology Limited" and Mr. Athanassios K. Ktorides filed before the same court their lawsuit dated 19 March 2013 claiming that with the filing of the abovementioned lawsuit (from which unfair competitive behaviour results, as they allege) moral damage was caused to them. With their lawsuit, the plaintiffs were requesting from the court to compel the Company, "Intralot International Limited" and Mr. Socratis Kokkalis to pay jointly and severally monetary compensation for moral damages amounting to €25.000.000 to each of the plaintiffs. The hearing of the case had been scheduled for 16th October 2013. On 23rd September 2013, the plaintiffs withdrew from the action.

g. In Turkey, GSGM filed before the Ankara Tax Court a lawsuit against the local Tax Authority requesting the annulment of a penalty amounting to TRY 5.075.465 (€1.497.055) imposed on GSGM, since the Tax Authority considers that stamp duty should have been paid by GSGM also for the second copy of the contract dated 29th August 2008 with Inteltek as well as for the letter of guarantee securing the minimum turnover of GSGM games. Inteltek intervened in the case before the abovementioned court in favour of GSGM because, according to the contract dated 29th August 2008, GSGM may request from Inteltek the amount that will be finally obliged to pay. The decision issued by the court vindicates GSGM and Inteltek and the abovementioned penalty was cancelled. The Tax Authority filed an appeal which is pending.

h. In Colombia, INTRALOT, on 22nd July 2004, entered into an agreement with an entity called Empresa Territorial para la salud ("Etesa"), under which it was granted with the right to operate games of chance in Colombia. In accordance with terms of the abovementioned agreement, INTRALOT has submitted an application to initiate arbitration proceedings against Etesa requesting to be recognized that there has been a disruption to the economic balance of abovementioned agreement to the detriment of INTRALOT and for reasons not attributable to INTRALOT and that Etesa to be compelled to the modification of the financial terms of the agreement in the manner specified by INTRALOT as well as to pay damages to INTRALOT (including damages for loss of profit) or alternatively to terminate now the agreement with no liability to INTRALOT. The arbitration court adjudicated in favour of Etesa the amount of 23,6 billion Colombian pesos (€6,8m). The application for annulment of the arbitration award filed by INTRALOT before the High Administrative Court was rejected. The Company filed a lawsuit before the Constitutional Court which was rejected. The



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Company has created relative provision in its financial statements part of which (€2,2m) has already been used for the payment to Etesa of a letter of guarantee amounting to 7.694.081.042 Colombian pesos.

i. Against the subsidiary Intralot Holdings International Ltd., a shareholder of LOTROM SA and against LOTROM SA, another shareholders of LOTROM SA, Mr. Petre Ion filed a lawsuit before the competent court of Bucharest requesting that Intralot Holdings International Ltd to be obliged to purchase his shares in LOTROM SA for €2.500.000 and that LOTROM SA to be obliged to register in the shareholders book such transfer. Following the hearing of 28th September 2010 a decision of the court was issued accepting the lawsuit of the plaintiff. Intralot Holdings International Ltd and LOTROM SA filed an appeal which was rejected. The abovementioned companies further filed a recourse before the Supreme Court which was heard and rejected. Mr. Petre Ion initiated an enforcement procedure of the above decision in Romania. The companies will exercise legal means against the enforcement procedure according to the provisions of the Romanian laws.

j. Mr. Petre Ion filed in Romania a lawsuit against Intralot Holdings International Ltd and LOTROM requesting to issue a decision to replace the share purchase contract of its shares in LOTROM SA for €2.500.000 (for which he had filed the above lawsuit) and to oblige Intralot Holdings International Ltd a) to pay the amount of €400.000 as tax on the above price, b) to sign on the shareholders book for the transfer of the shares, c) to pay the price of the transfer and the legal costs. The Court of First Instance rejected Mr. Petre Ion's lawsuit. Mr. Petre Ion filed an appeal which was heard on 4 November 2014 and was partially accepted. The Company filed an appeal against this decision which is still pending. Notwithstanding the appeal, the case has been set to be heard again, following postponements, on 27 November 2015.

k. On 24 April 2013 the Company was notified of the existence of a research conducted by the Competition Board of Romania in relation to the contract signed in 2003 with Compania Nationala Loteria Romana regarding the Videolotto program. The Competition Board of Romania imposed a fine to the Company amounting to 5.541.874 ROL (€1.254.499) and to the subsidiary LOTROM to 512.469 ROL (€116.006). The Company and its subsidiary LOTROM filed a lawsuit against the respective decision requesting its annulment and the suspension of its execution. The applications for the suspension of validity of the above decision of the Competition Board were rejected and the Company and its subsidiary LOTROM filed appeals; no hearing date has been scheduled yet. Also, an application for the suspension of execution was filed by Intralot, scheduled to be heard on 13th November 2014, date on which the Court decided to suspend the issue of the decision until the competent court decides on the main recourse filed for annulment of the decision of the Competition Board. Against said decision an appeal was filed for which no hearing date has been scheduled yet. Finally, regarding the applications for the annulment of the decision of the Competition Board, the application of LOTROM is scheduled to be heard, following postponements, on 2 December 2015 and the application of INTRALOT, following postponements, on 13 January 2016.

I. In Romania, the subsidiary Lotrom was notified on the beginning of an investigation conducted by the competent authorities against the state lottery CNLR, client of the Group, in relation to alleged occurrence of the crime of conducting games of chance without license and possible complicity to that, in relation to the operation of Video Lottery machines of CNLR; the Group was the technology provider



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of CNLR from 2003 to 2014. Due to the early stage of the procedure and the nature of the case as well as due to the secrecy of the investigation procedures, neither further comments on the issue nor any estimation of any possible negative financial effect on the financials of the group can be provided.

m. In Poland, as a result of bet making points controls conducted by Custom Service bodies in 6 shops, a gambling law breach was claimed to be made by the "E-Promotion" program of the subsidiary "Totolotek Totomix SA" and a relevant administrative procedure was initiated which was concluded with the issue of a second instance decision of the Ministry of Finance for revocation of the six relevant licenses; the company filed a recourse against this decision before the Administrative Courts which was rejected and an appeal was filed against the respective decision which is pending. In relation to all remaining shops a second instance decision of the Ministry of Finance was issued revoking their licenses. The company has filed recourses before Administrative Courts; four of them have been rejected and appeals have been filed against the respective decisions, while in relation to one case the court suspended the procedure. Since December 2012, new licenses have already been issued by virtue of which the subsidiary "Totolotek Totomix SA" operates and, therefore, the abovementioned cases will not affect its activities. Following the abovementioned decisions of the Ministry of Finance regarding the revocation of the licenses, a fine amounting to 480.000 Euro was imposed to the company. The company filed a recourse against this decision and requested the cancellation and suspension of its execution, and the hearing date had been scheduled on 29<sup>th</sup> April 2015 before the competent Administrative Court of First Instance. The court issued, on 13 May 2015, its decision vindicating "Totolotek Totomix SA" and cancelled the fine.

n. In Italy, the company Tike Games S.r.l. filed a lawsuit before the civil courts of Rome requesting a compensation in the amount of 378.400 Euro in relation to a contract signed with Intralot Italia S.p.A. which was terminated by the latter due to material breach of an exclusivity undertaking provision when Intralot Italia SpA realized that the plaintiff had installed in its point of sale gaming machines (AWPs and VLTs) of a third party-concessionaire which was not approved by Intralot Italia S.p.A. The plaintiff claims that Intralot Italia S.p.A. is responsible for the compensation since it delayed to install the respective gaming machines. Following the hearing of 6th May 2015, the court set the next hearing date for 13 January 2016, after that, the decision of the court will be issued. The opinion of the external legal advisors is that the above lawsuit will not finally succeed.

o. In August 2012, two British Virgin Island companies filed a Complaint in the United States Bankruptcy Court Southern District of Florida, Miami Division, against numerous defendants, including Supreme Ventures Limited ("SVL"), a publicly traded gaming company listed on the Jamaican Stock Exchange in which INTRALOT holds an indirect shareholding interest. Notably, as per SVL, the lawsuit is based on the same claims (related to demands arose before the acquisition of INTRALOT's participation in SVL), towards third parties, initial shareholders and/or directors of SVL, or not, which were brought in, and were recently rejected by the Jamaican courts, first by the Supreme Court and then again by the Court of Appeals. INTRALOT is named as a «Relief Defendant» which means that INTRALOT is not alleged to have been part - directly or indirectly - of any wrongdoing, since the alleged by the plaintiffs acts are made before the acquisition of SVL's shares by INTRALOT through the Jamaican Stock Exchange. Intralot agrees with SVL's opinion that the Complaint is wholly without merit and expects that it will be successful in the Florida courts, as it was in the Jamaican courts.



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p. In Brazil, a former officer of a subsidiary company filed a lawsuit against such subsidiary requesting several amounts to be paid to him as fees resulting from his labour relationship amounting to approx. €240.000 and from a services agreement calculated as a percentage 4% on the turnover of the subsidiary. On August 23rd, 2013, the decision of the local court was issued dismissing the lawsuit. The plaintiff filed an appeal and a decision was issued at the end of July 2014 which refers the case for a new hearing before the Court of First Instance. The company is examining the possibility to file legal means against this decision.

q. On 30 July 2012, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against the company "Hellenic Organization of Horse Racing S.A." (ODIE) requesting the payment of the amount of  $\[ \in \]$ 2.781.381,15 relating to system maintenance services provided but not paid. The case was heard on 6<sup>th</sup> May 2015 and the issue of the decision is pending.

Moreover, Intralot filed a recourse to the arbitration panel on 13 August 2012 against the same company ODIE requesting the payment of the amount of €9.551.527,34 relating to operational services of integrated system provided but not paid. The arbitration was concluded on 1st March 2013 and the arbitration decision no 27/2013 was issued vindicating Intralot and compelling ODIE to pay to Intralot the total amount requested (€9.551.527,34). In order to secure its claims, Intralot:

- a) by virtue of the above arbitration decision, has already recorded on the mortgage books of the Land Registry Office of Kropia a mortgage on a land property of ODIE and specifically on the property where the Horse Racetrack of Athens in Markopoulo Attica is operating, and on the buildings thereupon, for an amount of €11.440.655,35.
- b) by virtue of the decision no 2209/2014 of the Athens Single Member Court of First Instance, has already recorded on the mortgage books of the Land Registry Office of Kropia, a note of mortgage on the same real estate of ODIE for an amount of €9.481.486,11.
- c) has already advanced the procedure of compulsory execution against ODIE in order to execute its claims.

Furthermore, on 20 March 2014, Intralot filed before the Athens Multi-member Court of First Instance a lawsuit against ODIE requesting the payment of the amount of €8.043.568,69 which is owed to it pursuant to the "Agreement of Maintenance and Operation of the System of the Mutual Betting on Horse Races of ODIE" dated 6 March 2012. The hearing date is 17th February 2016.

Besides the above, Intralot will take any further steps to defend its interests including, among others, through the application of the results of the notice of termination of the above agreement which is dated 12 February 2014 and was served to ODIE if the latter do not cure the reason of the termination.

r. In Italy, the company Stanley International Betting Ltd filed a recourse before the administrative courts of Lazio against the State Autonomous Administrative Monopolies (AAMS) and eventually against all companies to which licenses for conducting betting activities have been granted, including the subsidiary Intralot Italia SpA, requesting the annulment of the legislative decree of 2012 which provided for the granting of licenses for betting activities for three years, the annulment of the tenders conducted in 1999 and 2006 and the betting licenses granted pursuant to them for twelve and nine years respectively.

The hearing of the case was made on 5 February 2014 and the court decided to suspend the issue of the decision until the European Court of Justice responds on some preliminary queries which have



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been set by the court of second instance relating to a recourse of Stanley International Betting Ltd against AAMS and the companies SNAI S.p.A. and Intralot Italia S.p.A. which was rejected at the first instance and was related, among others, to the legality of the participation of Stanley International Betting Ltd to the tenders of 1999 and 2006. The court (Consiglio di Stato) rejected the first recourse of Stanley International Betting Ltd, while a second one is pending to be heard before the same court (Consiglio di Stato). Following a decision of the European Court which was negative for Stanley International Betting Ltd, the local legal advisors of Intralot Italia S.p.A. opine that the second recourse will also not succeed.

s. In Italy, pursuant to a law passed in December 2014, a decision was issued by the Italian Autonomous Administration of State Monopolies (AAMS) on 15th January 2015, according to which, all companies that operate gaming machines are required to pay to the Italian Autonomous Administration of State Monopolies (AAMS) the amount of 1,2K Euro per gaming machine which was in operation on 31st December 2014. The total balance due by all the industry companies is €500 million. The amount corresponding to the Company's subsidiary, Intralot Gaming Machines S.p.A., is approximately €13 million. Intralot Gaming Machines S.p.A., together with all the industry companies, have appealed to the competent administrative court against both the abovementioned law and the decision of AAMS, requesting the annulment thereof for being unconstitutional as well as the suspension of the execution of the law and of AAMS's decision. The request for the suspension of execution was rejected by the competent court on 1st April 2015. The case regarding the constitutionality was heard on 1st July 2015 and the decision issued requested from the parties to submit additional information. Following a new hearing on 21 October 2015, the court, on 17 November 2015, decided to suspend the issue of the decision and to refer the case before the Constitutional Court. No hearing date before the Constitutional Court has been scheduled. Intralot Gaming Machines S.p.A. has decided to exercise the right conferred by Law to recharge almost all of that tax to the sales network.

Until 25/11/2015, apart from the legal issues for which a provision has been recognised, the Group Management estimates that the rest of the litigations will be finalized without a material effect on the Group's and the Company's financial position and results.

# B. FISCAL YEARS UNAUDITED BY THE TAX AUTHORITIES

COMPANY	YEARS
INTRALOT S.A.	2012-2013
BETTING COMPANY S.A.	2007-2010
BETTING CYPRUS LTD	2007-2014
INTRALOT DE PERU SAC	2012-2014
INTRALOT INC.	2010-2011 & 2013- 2014
INTRALOT BETTING OPERATIONS (CYPRUS) LTD	2004-2014
ROYAL HIGHGATE LTD	2005-2014
POLLOT Sp.Zoo	2010-2014
MALTCO LOTTERIES LTD	2004-2014
INTRALOT HOLDINGS INTERNATIONAL LTD	2004-2014
LOTROM S.A.	2010-2014
BILOT EOOD	2010-2014
EUROFOOTBALL LTD	2010-2014
EUROFOOTBALL PRINT LTD	2010-2014
INTRALOT INTERNATIONAL LTD	2010-2014
INTRALOT OPERATIONS LTD	2010-2014
INTRALOT BUSINESS DEVELOPMENT LTD	2010-2014

COMPANY	YEARS
INTRALOT 000	2012-2014
POLDIN LTD	2010-2014
INTRALOT ASIA PACIFIC LTD	-
INTRALOT AUSTRALIA PTY LTD	2011-2014
INTRALOT SOUTH AFRICA LTD	2005-2014
INTRALOT ITALIA S.p.A.	2010-2014
INTRALOT FINANCE UK PLC	2012-2014
INTRALOT IBERIA HOLDINGS S.A.	2011-2014
TECNO ACCION S.A.	2010-2014
GAMING SOLUTIONS INTERNATIONAL SAC	2010-2014
GAMING SOLUTIONS INTERNATIONAL LTDA	2010-2014
INTRALOT BEIJING Co LTD	2007-2014
NAFIROL S.A.	-
INTRALOT ARGENTINA S.A.	2010-2014
LEBANESE GAMES S.A.L	-
VENETA SERVIZI S.R.L.	2010-2014
INTRALOT SOUTH KOREA S.A.	2007-2014



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COMPANY	YEARS
INTRALOT TECHNOLOGIES LTD	2003-2014
INTELTEK INTERNET AS	2010-2014
LOTERIA MOLDOVEI S.A.	2014
TOTOLOTEK S.A.	2010-2014
WHITE EAGLE INVESTMENTS LTD	2013-2014
BETA RIAL Sp.Zoo	2010-2014
UNICLIC LTD	2004-2014
DOWA LTD	2004-2014
INTRALOT NEW ZEALAND LTD	2010-2014
INTRALOT ST.LUCIA LTD	2008-2014
INTRALOT DOMINICANA S.A.	2009-2014
INTRALOT GUATEMALA S.A.	2009-2014
LOTTERIA Y APUESTAS DE GUATEMALA S.A.	2009-2014
INTRALOT LATIN AMERICA INC	2008-2014
INTRALOT JAMAICA LTD	2010-2014
INTRALOT NEDERLAND B.V.	2010-2014
INTRALOT CARIBBEAN VENTURES LTD	2010-2014
INTRALOT SURINAME LTD	2008-2014
SUPREME VENTURES LTD	2008-2014
DC09 LLC	2011-2014
INTRALOT DE COLOMBIA (BRANCH)	2010-2014
INTRALOT HONG-KONG HOLDINGS LIMITED	2014
INTRALOT SLOVAKIA SPOL. S.R.O.	2014
INTRALOT GERMANY GMBH	2012-2014
GAIN ADVANCE GROUP LTD	-
INTRALOT GAMING MACHINES S.p.A.	2012-2014
CARIBBEAN VLT SERVICES LTD	2012-2014
INTRALOT INVESTMENTS LTD	2012-2014
INTRALOT GLOBAL HOLDINGS B.V.	2013-2014
INTRALOT FINANCE LUXEMBOURG S.A.	2013-2014
GOREWARD LTD	-
INTRALOT IRELAND LTD	2014
INTRALOT ADRIATIC DOO	-
ILOT CAPITAL UK LTD	-
BIT8 LTD	-

COMPANY	YEARS
SERVICIOS TRANSDATA S.A.	2009-2013
SLOVENSKE LOTERIE AS	2010-2014
TORSYS S.R.O.	2010-2014
INTRALOT DO BRAZIL LTDA	2010-2014
OLTP LTDA	2010-2014
BILYONER INTERAKTIF HIZMELTER AS	2010 & 2012-
BILTONER INTERAKTIF HIZIVIELTER AS	2014
LOTRICH INFORMATION Co. LTD	2014
GIDANI LTD	2008-2014
INTRALOT INTERACTIVE S.A.	2010
INTRALOT HOLDING & SERVICES S.p.A.	2010-2014
NIKANTRO HOLDINGS CO LTD	2009-2014
INTRALOT SERVICES S.A.	-
ATROPOS S.A.	2009-2014
NETMAN SRL	2010-2014
AZERINTELTEK AS	2014
INTRALOT TURKEY AS	2010-2014
INTRALOT MAROC S.A.	2011-2014
INTRALOT MINAS GERAIS LTDA	2010-2012
FAVORIT BOOKMAKERS OFFICE OOO	2012-2014
INTRALOT DE MEXICO LTD	2006-2014
INTRALOT DISTRIBUTION OOO	2012-2014
INTRALOT GAMING SERVICES PTY	2011-2014
KTEMS HOLDINGS CO LTD	2005-2014
INTRALOT BETTING OPERATIONS RUSSIA LTD	2011-2014
INTRALOT LOTTERIES LTD	2011-2014
PRECIOUS SUCCESS LTD GROUP	2013-2014
INTRALOT GLOBAL SECURITIES B.V.	2013-2014
INTRALOT LEASING NEDERLAND B.V.	2013-2014
INTRALOT CYPRUS GLOBAL ASSETS LTD	2012-2014
OASIS RICH INTERNATIONAL LTD	-
WUSHENG COMPUTER TECHNOLOGY (SHANGHAI)	
CO LTD	-
INTRALOT CAPITAL LUXEMBOURG S.A.	2014
TECNO ACCION SALTA S.A.	-
ILOT INVESTMENTS UK LTD	-
SWITCH IT NV	-

There is a tax audit in progress for the period 2005-2012 in Royal Highgate LTD, 2004-2010 in Intralot Holdings International LTD, 2007-2011 in Betting Cyprus LTD, 2004-2011 in Intralot Betting Operations Cyprus LTD, in Intralot Jamaica LTD for 2010-2012 regarding the income tax, in Intralot Technologies LTD for the period 2003-2014 and in Intralot de Peru SAC for the period 2012. Also, in 2014, in Servicios Transdata S.A the tax audit for the income tax has been completed as for the year 2008 and for VAT as for the period 1/1/2008-30/6/2009 imposing additional taxes and fines amounting to €3,4 million. The company has started an objection according to the relevant law for the cancellation of imposed taxes and fines. The company's legal consultants believe that the most possible outcome of the case will be positive. In 2011 the Romanian tax authorities imposed taxes of €1,1 million on Lotrom S.A. due to a different estimation of the tax base recognition of some transnational transactions, which were offset during 2011-2012 with tax receivables after a relevant audit, as well as penalties of €1 million that have already been paid during 2012, as a prerequisite for a relative appeal of the company and have been reflected as claims by 31/12/2014 as the company's legal consultants fully disagree and have already started an objection according to the relevant law for the cancellation of taxes imposed and the payback of the fines. Until 31/12/2014 the Court of Appeal quashed the decisions of the tax authorities, who appealed to the Supreme Court. In 2015 the Supreme Court quashed irrevocably the appeals of Lotrom S.A. with an effect to incur the Group results for the first quarter of 2015 by €1,8 million including surcharges and fines. Moreover, the tax inspection for Intralot SA in 2011 has been completed imposing



Interim Financial Statements for the period January 1 to September 30, 2015

taxes on accounting differences plus surcharges amounting to  $\in 3,9$  million. The Company filed administrative appeals against the relevant control sheets with an effect the decrease of taxes to the amount  $\in 3,34$  million. The Company testified new appeals to the Administrative Greek Courts. The company's management and its legal advisors estimate that the appeals will thrive finally for the most part. The Company has formed sufficient provisions and has paid the whole amount of the taxes. Moreover, the tax audit has been completed in the fiscal year 2014 for the companies Intralot S.A., Intralot Interactive SA and Betting Company SA and the companies received the tax certificate (tax report compliance based on the provisions of Law 4174/2013 article 65a (1) as modified by Law 4262/2014) from independent tax inspectors. Also Intralot SA was notified by the relevant Tax Authorities regarding a tax audit for the year 2012.

# C. COMMITMENTS

# (i) Operating lease payment commitments:

On the 30th of September 2015 within the Group there have been various operating lease agreements relating to rental of buildings and motor vehicles. Rental costs have been included in the income statement for the period ended on September 30, 2015.

Future minimum lease payments of non-cancelable lease contracts as at September 30, 2015 are as follows:

_	GROL	JP	COMP	ANY
	30/9/2015	31/12/2014	30/9/2015	31/12/2014
Within 1 year	8.550	9.105	955	1.068
Between 2 and 5 years	16.276	19.599	1.945	1.588
Over 5 years	1.368	1.280	1.243	891
Total	26.194	29.984	4.143	3.547

# (ii) Guarantees:

The Company and the Group on September 30, 2015 had the following contingent liabilities from guarantees for:

	GROUP		COMPANY		
	30/9/2015	31/12/2014	30/9/2015	31/12/2014	
Bid	0	3.053	0	53	
Performance	237.985	270.245	72.505	99.751	
Financing	55.437	75.694	43.165	65.473	
Other guarantees	0	30.000	0	0	
Total	293.422	378.992	115.670	165.277	

# (iii) Financial lease payment commitments:

GROUP	Minimum of the lease payments	Present value of the minimum lease payments	Minimum of the lease payments	Present value of the minimum lease payments
	30/9/2015	30/9/2015	31/12/2014	31/12/2014
Within one year	9.761	9.289	12.419	11.400
After one year but not more than five years	2.386	2.275	8.990	8.600
After more than five years	0	0	0	0
Minus: Interest	-583	0	-1.409	0
Total	11.564	11.564	20.000	20.000

The Company has no obligations under finance leases.



Interim Financial Statements for the period January 1 to September 30, 2015

### 2.21 COMPARABLE FIGURES

In the data presented in the previous year were limited size adjustments / reclassifications for comparative purposes, without significant impact on equity, turnover and profit after tax for the previous year the Group and the Company.

## 2.22 SUBSEQUENT EVENTS

In October 2015, Intralot Inc, a Group's subsidiary in North America, has been selected again by the New Mexico State Lottery as its gaming vendor to provide for the implementation, operation and maintenance of the Lottery's Gaming System including the lottery Central System and software platforms, terminal network, communications and associated gaming products and services. The terminal network includes 1,200 new, state of the art Photon® lottery terminals. INTRALOT Inc, was initially awarded a contract by the New Mexico Lottery in 2006 and it has again been named the successful vendor pursuant to the Lottery's competitive proposal process. The new contract is for a term of 8 years and will begin November 22, 2015. Under the terms of the new contract, INTRALOT will continue to work closely with the Lottery regarding marketing, advertising and sales initiatives.

In October 2015, NTRALOT announced that its subsidiary INTRALOT Global Holdings B.V. signed a ten (10) year contract with International Lottery and Gaming Limited (ILGL) in Nigeria to provide its best-in-class lottery technology and related services. The new lottery will launch its operations by the end of 2015. INTRALOT as the lottery technology and services provider will support the lottery operations of ILGL with innovative lottery system, entertaining numerical games and exciting content delivered to players through a well-balanced Points of Sales network.

Maroussi, November 26th, 2015

THE CHAIRMAN OF THE BOARD OF DIRECTORS

THE GROUP CEO

S.P. KOKKALIS ID. No. AI 091040 A.I. KERASTARIS ID. No. AI 682788

THE GROUP CFO

THE GROUP ACCOUNTING DIRECTOR

D.E. VASSILIOU ID. No. 709474

N. G.PAVLAKIS ID.No. AZ 012557 H.E.C. License No. 15230/ A' Class



Interim Financial Statements for the period January 1 to September 30, 2015

## 3. Figures and Information for the period January 1, 2015 until September 30, 2015

# **INTRALOT S.A.**

ıntralot

anies (S.A.) Reg. No.: 27074/06/B/92/9)

INTEGRATED LOTTERY SYSTEMS AND SERVICES

ther in the General Electronic Commercial Registry: 818201000- (Public Companies (S.A.) Reg. No.::

Company Domicile: 64 Kifissias Au. & 3 Premetis Str., Maroussi 18125

Figures and information for the period from 1st January 2015 to 30th September 2015

According to 4/507/28.4.2009 resolution of the Board of Directors of the Greek Capital Committee Amounts in €'000

presented below aim to provide summary information about the financial position and results of INTRALOTS.A. and INTRALOTS group. Therefore, it is recommended to any reader who is willing to proceed to any kind of invest ancial Statements Approval date: November 26, 2015

STATEMENT OF FINANCIAL POSITION (GROUP/COMPANY)					
	GRO	UP	CO	COMPANY	
	30.9.2015	31.12.2014	30.9.2015	31.12.2014	
ASSETS					
Tangible Assets	171.595	182,794	10.949	8.001	
Intangible Assets	334.939	348.854	83.542	77.804	
Other Non-Current Assets	150.948	139.101	176.940	213.230	
hventories	49.543	52.017	34.176	39.085	
Trade Receivables	220.115	215.401	128.452	128.809	
Other Current Assets	272.315	416.925	19.270	7.875	
TOTAL ASSETS	1.199.465	1,355,092	453.329	474.804	
EQUITY AND LIABILITIES					
Share Capital	47.689	47.689	47.689	47.689	
Other Equity Elements	109.618	169.790	47.770	55.994	
Shareholders Equity (a)	157.307	217,479	95.459	103.683	
Non-Controlling Interest (b)	68.396	100.060	0	0	
Total Shareholders Equity (c)=(a)+(b)	225.703	317.539	95.469	103.683	
Long-term Debt	715.515	557.452	276.791	172.542	
Provisions / Other Long term Liabilities	50.361	50.615	14.785	15.116	
Short-term Debt	38.594	232.268	694	71.129	
Other Short-term Liabilities	169.282	197.218	65.600	112.334	
Total Liabilities (d)	973.752	1.037.553	357.870	371.121	
TOTAL EQUITY AND LIABILITIES (c)+(d)	1.199.465	1,355,092	453.329	474.804	

CASH FLOW STAT	TEMENT (GROUP/	COMPANY)		
	GR	OUP	COMP	ANY
	1.1-30.9.2015	1.1-30.9.2014	1.1-30.9.2015	1.1-30.9.2014
Operating Activities				
Profit / flosses) before Taxation (continuing operations)	17.986	27.272	-6.661	-605
Plus/Less adjustments for:				
Depreciation and Amort ization	71.910	65.415	6.758	6.785
Provisions	3.411	2.358	6.779	-2345
Results (revenue, expenses, gains and losses) from investing Act Miles	639	-7.143	-16.890	-8.784
Interest and similar expenses	51.857	52.572	20.357	21.832
Interest and similar income	-11,339	-9.002	-2.623	-5.119
Plus/Less adjustments of working capital to net cash or				
related to operating activities:				
Decrease/(increase) of Invertories	837	-5.903	4.909	-1.263
Decrease/Increase) of Receivable Accounts	-22,993	9.117	7.830	36,076
(Decrease), Increase of Payable Accounts (except Banks)	-24.669	-17.229	-51.377	-22.621
Less				
Income Tax Paid	22.799	23.375	0	954
Total inflows / (outflows) from Operating Activities (a)	64.840	94.082	-30.918	23,002
Investing Activities				
(Purchases) / Sales of subsidiaries, associates, joint ventures				
and other investment's	2.798	7.373	-203	392
Purchases of tangible and intangible assets	-55.463	-42.752	-15.040	-8.203
Proceeds from sales of tangible and intangible assets	1.751	133	0	0
Interest received	10.559	8.991	585	3.477
Dividends received	1.874	999	13.856	4.162
Total inflows / (outflows) from Investing Activities (b)	-38.481	-25.256	-802	-172
Financing Activities				
Cash inflows from loans	46.395	290.829	289.604	12,000
Repayment of loans	-38.486	-225.801	-227.806	0
Bond buy backs	-41.352	0	0	0
Repayment of finance lease Obligations	-8.667	-9.181	0	0
Interest and similar expenses paid	-63.935	-53.863	-17.498	-25.502
Dividends paid	-85.941	-19.542	0	0
Total inflows / (outflows) from Financing Activities (c)	-151.986	-17.558	44.302	-13.502
Net increase / (decrease) in cash and cash equivalents				
for the period (a) + (b) + (c)	-125.627	51.268	12.582	9.328
Cash and cash equivalents at the beginning of the period	416.925	143.293	7.875	5.131
Net foreign exchange difference	-18.983	4.922	-1.187	365
Cash and cash equivalents at the end of the period	272.315	199.483	19.270	14824

	GRO	UP	COME	PANY
_	30.9.2015	30.9.2014	30.9.2015	30.9.2014
Net equity at the beginning of the period				
(1/1/2015 and 1/1/2014 respectively)	317.539	343,744	103.683	115.034
Effect on retained earnings from previous years adjustments	-3	-52	-18	-87
Total comprehensive income / (expenses) for the year				
aftertax (continuing and discontinuing operations)	-28.877	4.507	-8.206	-7.251
Dividends to equity holders of parent/hon-controlling interest	-58.355	-17.990	0	0
Effect due to shareholding percentage change	-4.601	0	0	0
Disposal / Liquidation of Subsidiary	0	-290	0	0
Net Equity of the period Closing Balance				
(30/9/2015 and 30/9/2014 respectively)	225.703	329,919	95.459	107,698

TOTAL COMPREHENSIVE INCOME STATEMENT (GROUP/COMPANY) 1.1-30.9.2014 1.1-30.9.2015 1.7-30.9.2014 1.1-30.9.2015 1.1-30.9.2014 1.7-30.9.2015 1.7-30.9.2014 52 794 Sale Proceeds
Less: Cost of Sales
Gross Profit / (Loss)
Other Operating Income
Selling Expenses
Administrative Expenses 1.329.509 -1.135.990 193.519 13.253 -42.557 -86.330 20.323 33.951 -5.994 -8.487 -2.369 -2.350 -4.806 66.238 -1.255 20.407 -4.188 30.395 40 525 -3.347 Gain / (Losses) on Investments and securities Assets gain/floss) from disposal, write-off & impairment los Interestandsimilar charges Interestand related income Exchange differences Profit / (Loss) from equity meth 11.339 9.002 3.452 3.069 2.623 595 676 -2.229 1.272 -605 -6.808 -7.413 -6.911 2.762 - ones Net Profit / (Loss) after taxes (A) Att (butshis her -3.261 -8.666 2.921 -8.199 -7.916 -16.628 -4.149 Att houtable to:
- Equity holders of parent
- Non-Cont rolling interest
Other comprehensive income/
Total income / (expenses) aft
Attributable to:
- Equity holders of parent -50.424 -32.070 -19.431 -8.020 -8.199 -7.413 -7.916 -4.149 -12.249 -28.877 7.768 -19.550 -28.216 13.002 -8.206 0 -7.251 -7.924 -4.166 0 -0,3182 -0,3182 -0,0261 -0,0261 131.857 131.653 44,676 37.153 15.033

- The same accounting policies have been followed as the year-end consolidated financial statements 3/1/2/014 except for the charges resulting from the adoption of every meland accounting standards and interpretations as mentioned innote 2.14 of the interfit mindrad statements, from the adoption of every meland accounting standards and interpretations as mentioned innote 2.14 of the interfit mindrad statements.

  2. The comparise studied in the consolidation of 3/8/2/014 de to be absengant acquired statements.

  3. The comparise studied in the consolidation of 3/8/2/014 de to be absengant acquired statements.

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  5. The comparise statements are no charges in accounting estimates. Certain prior year amounts to the end of the reported and up to the release date of the rencts of the rencts of the rencts of the rencts of the end of the reported and up
- He unoups provisions at 3(9),2015 that refer to legal issues amount to €4,9 million, those referring to unaudited tax periods and tax audit expenses amount to €4,9 million and €5,5 million refer to other provisions. The respective amounts for the Company amount to €4,6 million (legal issues), €33 million (provisions by unaudited tax years and tax audit expenses) and €0,1 million (other provisions) (note £19,0 & £20,0 & 6.0 and 10 million (other provisions) (note £19,0 & £20,0 & 6.0 and 10 million (other provisions) (note £19,0 & £20,0 & 6.0 and 10 million (other provisions) (note £19,0 & £20,0 & 6.0 and 10 million (other provisions) (note £19,0 & £20,0 & 6.0 and 10 million (other provisions) (note £19,0 & £20,0 & £20,0 & 6.0 and 10 million (other provisions) (note £19,0 & £20,0
- expenses amount b < 4,9 million and < 6,5 million refer to their provisions. The respective amounts for the Company amount to < 4,6 million (each or size insure), < 2,3 million (articles) and million (articles) and < 0,1 million (differ provisions) (note 2 19.0 & 2.0 A88 of interm francis distancents).

  The number of employees of the Group at the end of the current period amounted to 5.184 (5.087 subsidiaries and associates 117) and the Company a 667. Correspondingly or 30,9/2014 the number of employees of the Group amounted to 5.386 persons (subsidiaries 5.33 and associates 217) and the Company as 650. The company as 650 and associates 217 and the Company as 650 and associates 250 and associates 78 and the Company is 650.

  Comparise that are included in 30,9/2015 consolidated financial statements are presented in note 219,A1 & I of the interim financial statements including locations, group provincing comments and consolidation method.

  The final years that are unaudited by the tax authorities for the Company and the Group's subsidiaries are presented in detail in the note 2.038 of the interim financial statements.

- the interim financial distancents.
  The amounts of other comprehensive expense/income included directly in the Group's comprehensive income statement as at 30/9/2015 of €-12,3 million (2014: €-7,8 million) concern foreign exchange differences of €-10,3 million (2014: €-7,8 million), 620-64.
  €-0,4 million (€-2,0 million (2014: €-3,3 million), concerns the valuation of sacilate for size financial sasets, while exching amount €-8 k (2014: €-5 k), concerns defined benefit plans revaluation. Accordingly, the amounts of expense/income recorded in the comprehensive income statement as at 30/9/2015 for the Company, amounted to €-7 k (2014: €-182 k) refer to revaluation of available for size financial assets.

	GROUP	COMPANY
a) Income		
-from subsidiaries	0	33.109
-from associates	2.450	2.493
-from other related parties	9.850	7.875
b) Expenses		
-to subsidiaries	0	23.239
-to associates	408	-131
-to other related parties	6.173	4.392
d) Receivables		
-from subsidiaries	0	76.095
-from associates	19.208	12.974
-from other related parties	18.552	14.815
d) Payables		
-to subsidiaries	0	308.319
-to associates	163	-8
-to other related parties	20.669	14.632
e) BoD and Key Management Personnel transactions and fees	8.593	4.214
f) BoD and Key Management Personnel receivables	845	0
g) BoD and Key Management Personnel payables	197	0

THE CHAIRMAN OF THE BOARD OF DIRECTORS THE GROUP CHIEF EXECUTIVE OFFICER

THE GROUP CHIEF FINANCIAL OFFICER

THE GROUP ACCOUNTING DIRECTOR

S. P. KOKKALIS ID. No. AI 091040

N.G. PAVLAKIS ID. No. AZ 012557 H.E.C. License No. 15230/A' Class