

# GR. SARANTIS S.A.

# **INTERIM FINANCIAL STATEMENTS**

for the period

from 1<sup>st</sup> of January to 30<sup>th</sup> of September 2011

(According to Law 3556/07)



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### 1. STATEMENT

It is ascertained that the accompanying Interim Financial Statements for the period 01/01 – 30/09/2011 are those approved by the Board of Directors of "GR. SARANTIS S.A." during its meeting on 23 November 2011 and have been published by their posting on the internet, on the website www.sarantis.gr. It is noted that the published in the press brief financial data aim at providing readers with general financial information and do not provide a complete picture of the financial position and results of the Group, according to the International Financial Reporting Standards.

# 2. INTERIM FINANCIAL STATEMENTS

Those responsible for the preparation of the Interim Financial Statements of the period 01/01 - 30/9/2011 are the signatories at the end of the Financial Statements.



# 2.1 STATEMENT OF FINANCIAL POSITION

		GROUP		сомя	PANY
	Note	30/09/2011	31/12/2010	30/09/2011	31/12/2010
ASSETS					
Non-current assets		83,135,531.17	80,820,267.41	91,874,385.00	91,420,189.66
Tangible fixed assets	2.9.16	37,852,821.35	39,434,517.95	31,098,969.57	31,933,649.56
Intangible assets	2.9.16	16,958,362.93	11,569,804.57	5,406,233.95	5,574,819.28
Company goodwill	2.9.2	6,007,812.65	4,741,211.22	0.00	0.00
Deferred tax assets	2.9.11	2,127,009.61	2,123,339.36	1,250,206.51	1,424,462.79
Investments in subsidiaries, associates		14,641,217.51	17,434,539.04	49,003,208.00	47,794,426.64
Financial assets available for sale	2.8.3	5,222,219.28	5,214,390.00	4,931,659.28	4,480,250.00
Other long-term assets		326,087.83	302,465.28	184,107.69	212,581.39
Current assets		154,834,704.30	160,800,788.59	87,813,596.98	93,444,999.30
Inventories	2.9.3	36,844,245.41	33,680,638.84	15,694,416.75	16,046,650.71
Trade receivables	2.9.4	71,404,810.53	71,872,216.33	41,069,867.72	36,339,277.07
Other receivables	2.9.4	7,336,541.91	5,190,026.21	3,153,460.96	2,947,971.70
Cash & cash equivalents	2.9.5	36,872,772.60	47,159,692.28	26,012,201.78	35,725,644.29
Financial assets at fair value through profit and loss	2.9.6	265,592.19	1,931,254.64	175,200.00	1,931,254.64
Prepayments and accrued income		2,110,741.66	966,960.29	1,708,449.77	454,200.89
Total Assets		237,970,235.47	241,621,056.00	179,687,981.98	184,865,188.96
Shareholders' EQUITY:					
Share capital	2.9.14	59,060,447.60	59,060,447.60	59,060,447.60	59,060,447.60
Share premium account		39,252,195.98	39,252,195.98	39,252,195.98	39,252,195.98
Reserves		-22,994,985.22	-18,438,935.83	-21,070,594.17	-16,946,095.75
Retained earnings (losses)		47,579,038.76	44,333,921.48	-39,603,961.71	-36,710,881.87
Total Shareholders' Equity		122,896,697.12	124,207,629.23	37,638,087.70	44,655,665.96
Non controlling interest:		0.00	11,607.28	0.00	0.00
Total Equity		122,896,697.12	124,219,236.51	37,638,087.70	44,655,665.96
LIABILITIES					
Long-term liabilities		20,929,579.27	43,918,791.69	19,107,431.00	41,607,431.00
Loans	2.9.9	17,000,000.00	39,500,000.00	17,000,000.00	39,500,000.00
Deferred tax liability	2.9.11	32,016.64	35,712.06	0.00	0.00
Provisions for post employment employee benefits		1,529,990.50	1,529,447.50	1,514,367.00	1,514,367.00
Provisions - long-term liabilities	2.9.8	2,367,572.13	2,853,632.13	593,064.00	593,064.00
Short-term liabilities		94,143,959.08	73,483,027.80	122,942,463.28	98,602,092.00
Suppliers	2.9.7	37,659,700.17	38,831,379.18	22,178,807.03	21,461,485.67
Other liabilities	2.9.7	3,736,448.14	3,418,542.38	54,563,890.39	54,498,365.68
Income tax - other taxes payable		1,833,225.54	2,144,220.46	249,011.17	570,773.46
Loans	2.9.9	44,438,775.89	24,504,310.04	44,000,000.00	21,500,000.00
Accruals and deferred expenses		6,475,809.34	4,584,575.74	1,950,754.69	571,467.19
Total Equity & Liabilities		237,970,235.47	241,621,056.00	179,687,981.98	184,865,188.96



# 2.2 STATEMENT OF COMPREHENSIVE INCOME

				COMPANY					
			01/01 – 30/09/11			01/01 - 30/09/10		01/01 – 30/09/11	01/01 – 30/09/10
	Note	Continued Operations	Discontinued Operations	Total Operations	Continued Operations	Discontinued Operations	Total Operations		
Revenue	2.9.1	163,458,118.45	1	163,458,118.45	158,661,608.41	2,616,456.16	161,278,064.57	70,296,469.26	70,174,786.35
Cost of sales	2.9.13	(85,058,781.96)	-	(85,058,781.96)	(80,556,828.93)	(1,380,317.40)	(81,937,146.33)	(40,916,566.49)	(38,259,020.22)
Gross operating profit		78,399,336.50	-	78,399,336.50	78,104,779.48	1,236,138.76	79,340,918.24	29,379,902.77	31,915,766.13
Other operating income		2,287,216.58	-	2,287,216.58	3,144,327.51	18,132.20	3,162,459.72	950,174.21	1,366,752.51
Administrative expenses	2.9.13	(10,001,528.97)	-	(10,001,528.97)	(10,709,497.88)	(300,244.10)	(11,009,741.98)	(4,446,898.29)	(4,717,532.62)
Distribution expenses	2.9.13	(61,291,188.00)	-	(61,291,188.00)	(61,286,310.91)	(1,191,637.50)	(62,477,948.41)	(25,548,941.32)	(27,738,488.70)
Operating profit (losses)		9,393,836.10	-	9,393,836.10	9,253,298.20	(237,610.64)	9,015,687.56	334,237.37	826,497.32
Impairment of Subsidiary		-	-	-	-		-	-	-
Financial income-expenses		(2,088,543.71)	-	(2,088,543.71)	(390,879.16)	(103,390.18)	(494,269.34)	(3,053,060.93)	(2,229,274.38)
Earnings (loss) before taxes		7,305,292.40	-	7,305,292.40	8,862,419.04	(341,000.82)	8,521,418.22	(2,718,823.56)	(1,402,777.06)
Income tax	2.9.10	(1,710,378.39)	-	(1,710,378.39)	(2,304,604.96)	-	(2,304,604.96)	-	-
Deferred tax	2.9.11	86,517.27	-	86,517.27	(155,511.24)	-	(155,511.24)	(174,256.28)	(415,454.13)
Earnings (loss) after taxes		5,681,431.28	-	5,681,431.28	6,402,302.85	(341,000.82)	6,061,302.03	(2,893,079.84)	(1,818,231.19)
Windfall Tax		-	-	-	(438,949.60)	-	(438,949.60)	-	(124,800.00)
Earnings (loss) after taxes (A)		5,681,431.28	-	5,681,431.28	5,963,353.24	(341,000.82)	5,622,352.42	(2,893,079.84)	(1,943,031.19)
Shareholders of the parent		5,678,293.14	-	5,678,293.14	5,965,146.19	(341,000.82)	5,624,145.37	(2,893,079.84)	(1,943,031.19)
Non controlling interest		3,138.14	-	3,138.14	(1,792.95)	-	(1,792.95)	-	-
Other comprehensive income after taxes (B)		(6,357,280.59)	-	(6,357,280.59)	(2,831,284.81)	(397.63)	(2,831,682.43)	(3,577,808.34)	(2,213,122.47)
Total comprehensive income after taxes (A) + (B)		(675,849.31)	-	(675,849.31)	3,132,068.43	(341,398.44)	2,790,669.99	(6,470,888.18)	(4,156,153.66)
Owners of the parent		(678,987.45)	-	(678,987.45)	3,133,861.38	(341,398.44)	2,792,462.94	-	-
Non controlling interest		3,138.14	-	3,138.14	(1,792.95)	-	(1,792.95)	-	-
Earnings (loss) per share, which correspond to the parent's shareholders for the period		0.1481	-	0.1481	0.1555	-0.0089	0.1466	-0.0754	-0.0507



					COMPANY				
		01/07 – 30/09/11				01/07 - 30/09/10		01/07 – 30/09/11	01/07 – 30/09/10
	Note	Continued Operations	Discontinued Operations	Total Operations	Continued Operations	Discontinued Operations	Total Operations		
Revenue		51,576,950.78	-	51,576,950.78	49,337,066.41	745,129.10	50,082,195.51	20,928,962.08	19,664,854.09
Cost of sales		(26,813,238.27)	-	(26,813,238.27)	(25,802,073.10)	(424,255.01)	(26,226,328.11)	(13,105,392.08)	(12,082,685.96)
Gross operating profit		24,763,712.51	-	24,763,712.51	23,534,993.31	320,874.09	23,855,867.40	7,823,570.00	7,582,168.13
Other operating income		1,140,677.06	-	1,140,677.06	(847,375.31)	4,087.49	(843,287.82)	182,129.89	384,805.58
Administrative expenses		(3,160,351.37)	-	(3,160,351.37)	(3,278,291.42)	(75,871.08)	(3,354,162.50)	(1,291,192.71)	(1,446,878.45)
Distribution expenses		(18,302,898.03)	-	(18,302,898.03)	(18,755,730.46)	(363,145.74)	(19,118,876.21)	(6,834,252.72)	(7,587,834.32)
Operating profit (losses)		4,441,140.17	-	4,441,140.17	653,596.12	(114,055.25)	539,540.87	(119,745.54)	(1,067,739.06)
Impairment of Subsidiary		-	-	-	-	-	-	-	-
Financial income-expenses		(1,296,283.98)	-	(1,296,283.98)	(392,303.84)	(36,349.77)	(428,653.61)	(1,540,029.02)	(799,985.39)
Earnings (loss) before taxes		3,144,856.19	-	3,144,856.19	261,292.28	(150,405.02)	110,887.26	(1,659,774.56)	(1,867,724.45)
Income tax		(652,673.81)	-	(652,673.81)	(618,701.39)	-	(618,701.39)	-	-
Deferred tax		16,677.24	-	16,677.24	(148,132.23)	-	(148,132.23)	(8,223.80)	(144,525.80)
Earnings (loss) after taxes		2,508,859.62	-	2,508,859.62	(505,541.34)	(150,405.02)	(655,946.36)	(1,667,998.36)	(2,012,250.25)
Windfall Tax		-	-	-	7,839.83	-	7,839.83	-	-
Earnings (loss) after taxes (A)		2,508,859.62	-	2,508,859.62	(497,701.51)	(150,405.02)	(648,106.53)	(1,667,998.36)	(2,012,250.25)
Shareholders of the parent		2,507,876.52	-	2,507,876.52	(492,783.21)	(150,405.02)	(643,188.23)	(1,667,998.36)	(2,012,250.25)
Non controlling interest		983.10	-	983.10	(4,918.30)	-	(4,918.30)	-	-
Other comprehensive income after taxes (B)		(5,798,076.24)	-	(5,798,076.24)	400,089.77	0.00	400,089.77	(2,814,054.58)	(680,163.45)
Total comprehensive income after taxes (A) + (B)		(3,289,216.62)	-	(3,289,216.62)	(97,611.74)	(150,405.02)	(248,016.76)	(4,482,052.94)	(2,692,413.70)
Owners of the parent		(3,290,199.72)	-	(3,290,199.72)	(92,693.44)	(150,405.02)	(243,098.46)	-	-
Non controlling interest		983.10	-	983.10	(4,918.30)	-	(4,918.30)	-	-
Earnings (loss) per share, which correspond to the parent's shareholders for the period		0.0654	-	0.0654	-0.0128	-0.0039	-0.0168	-0.0435	-0.0525

# 2.2.1 Analysis of other comprehensive income after taxes Group - Parent

			Company					
	01/01 – 30/09/11				01/01 - 30/09/10	01/01 - 30/09/11	01/01 - 30/09/10	
	Continued Operations	Discontinued Operations	Total Operations	Continued Operations	Discontinued Operations	Total Operations	Continued Operations	Discontinued Operations
Financial assets available for sale	-4,009,359.31	0.00	-4,009,359.31	-2,586,751.13	0.00	-2,586,751.13	-3,577,808.34	-2,213,122.47
Foreign exchange differences from conversion to euro	-2,347,921.27	0.00	-2,347,921.27	-244,533.68	-397.63	-244,931.31	0.00	0.00
Other comprehensive income after taxes	-6,357,280.59	0.00	-6,357,280.59	-2,831,284.81	-397.63	-2,831,682.43	-3,577,808.34	-2,213,122.47



Bal	ance as at 1 January 2011	59,06	60,447.60 39,	252,195.98	-18,438,935.83	44,333,921.48	124,207,629.24	11,607.28	124,219,236.51
01/07 - 30/09/11				01/07 - 30/09/10	01/07 - 30/09/11	01/07 - 30/09/10			
		Continued Operations	Discontinued Operations	Total Operations	Continued Operations	Discontinued Operations	Total Operations	Continued Operations	Discontinued Operations
	Financial assets available for sale	-3,212,565.55	0.00	-3,212,565.55	-498,342.05	0.00	-498,342.05	-2,814,054.58	-680,163.45
	Foreign exchange differences from conversion to euro	-2,585,510.68	0.00	-2,585,510.68	898,431.82	0.00	898,431.82	0.00	0.00
	Other comprehensive income after taxes	-5,798,076.24	0.00	-5,798,076.24	400,089.77	0.00	400,089.77	-2,814,054.58	-680,163.45

# 2.3 STATEMENT OF CHANGES IN GROUP'S EQUITY

		Attributed	to shareholders of the	parent			
Amounts in €	Share Capital	Share Premium	Readjustments Reserve and other reserves	Balance of profit / losses	Total	Non controlling interest	Total
Balance as at 1 January 2010	59,060,447.60	39,252,195.98	-15,927,411.90	33,193,861.54	115,579,093.22	7,065.81	115,586,159.03
Total comprehensive income for the period							
Net profit for the period				5,624,145.37	5,624,145.37	-1,792.95	5,622,352.42
Other comprehensive income							
Financial assets available for sale			-2,586,751.13		-2,586,751.13		-2,586,751.13
Foreign exchange differences				-244,931.31	-244,931.31		-244,931.31
Write-off of non-controlling interest due to acquisition of stake in subsidiary					0.00		0.00
Total other comprehensive income	0.00	0.00	-2,586,751.13	-244,931.31	-2,831,682.43	0.00	-2,831,682.43
Total comprehensive income after taxes	0.00	0.00	-2,586,751.13	5,379,214.06	2,792,462.94	-1,792.95	2,790,669.99
Other transactions registered in Equity							
Purchase of treasury shares			-180,568.64		-180,568.64		-180,568.64
Distributed dividends				-383,509.40	-383,509.40		-383,509.40
Creation of reserves			294,340.60	-294,340.60	0.00		0.00
Stock options			84,848.64		84,848.64		84,848.64
Total other transactions	0.00	0.00	198,620.60	-677,850.00	-479,229.40	0.00	-479,229.40
Balance as at 30 September 2010	59,060,447.60	39,252,195.98	-18,315,542.43	37,895,225.60	117,892,326.75	5,272.86	117,897,599.62





Net profit for the period				5,678,293.14	5,678,293.14	3,138.14	5,681,431.28
Other comprehensive income							
Financial assets available for sale			-4,009,359.31		-4,009,359.31		-4,009,359.31
Foreign exchange differences				-2,347,921.27	-2,347,921.27		-2,347,921.27
Write-off of non-controlling interest due to acquisition of stake in subsidiary					0.00		0.00
Total other comprehensive income	0.00	0.00	-4,009,359.31	-2,347,921.27	-6,357,280.59	0.00	-6,357,280.59
Total comprehensive income after taxes	0.00	0.00	-4,009,359.31	3,330,371.86	-678,987.45	3,138.14	-675,849.31
Other transactions registered in Equity							
Purchase of treasury shares			-756,746.30		-756,746.30		-756,746.30
Distributed dividends				0.00	0.00		0.00
Write-off of non-controlling interest due to acquisition of stake in subsidiary				-85,254.58	-85,254.58	-14,745.42	-100,000.00
Creation of reserves			0.00	0.00	0.00		0.00
Stock options			210,056.22	0.00	210,056.22		210,056.22
			-546,690.08	-85,254.58	-631,944.66	-14,745.42	-646,690.08



# 2.4 STATEMENT OF CHANGES IN COMPANY'S EQUITY

	Attributed to shareholders of the parent						
Amounts in €	Share Capital	Share Premium	Readjustments Reserve and other reserves	Balance of profit / losses	Total	Non- controlling interest	Total
Balance as at 1 January 2010	59,060,447.60	39,252,195.98	-14,930,360.48	-33,194,976.14	50,187,306.96	0.00	50,187,306.96
Total comprehensive income for the period	33,000,	03,232,233.30	1,,550,,550.10	33,23 1,37 312 1	30,107,300.30	0.00	30,107,300.30
Net profit for the period				-1,943,031.19	-1,943,031.19		-1,943,031.19
Other comprehensive income							
Financial assets available for sale			-2,213,122.47		-2,213,122.47		-2,213,122.47
Foreign exchange differences					0.00		0.00
Write-off of non-controlling interest due to acquisition of stake					0.00		0.00
Total other comprehensive income	0.00	0.00	-2,213,122.47	0.00	-2,213,122.47	0.00	-2,213,122.47
Total comprehensive income after taxes	0.00	0.00	-2,213,122.47	-1,943,031.19	-4,156,153.66	0.00	-4,156,153.66
			, .,	, , , , ,	, ,		, ,
Other transactions registered in Equity							
Purchase of treasury shares			-180,568.64		-180,568.64		-180,568.64
Distributed dividends				-383,509.40	-383,509.40		-383,509.40
Creation of reserves			294,340.60	-294,340.60	0.00		0.00
Stock options			84,848.64		84,848.64		84,848.64
Total other transactions	0.00	0.00	198,620.60	-677,850.00	-479,229.40	0.00	-479,229.40
Balance as at 30 September 2010	59,060,447.60	39,252,195.98	-16,944,862.35	-35,815,857.33	45,551,923.90	0.00	45,551,923.90
Balance as at 1 January 2011	59,060,447.60	39,252,195.98	-16,946,095.75	-36,710,881.87	44,655,665.96	0.00	44,655,665.96
Total comprehensive income for the period							
Net profit for the period				-2,893,079.84	-2,893,079.84		-2,893,079.84
Other comprehensive income							
Financial assets available for sale			-3,577,808.34		-3,577,808.34		-3,577,808.34
Foreign exchange differences					0.00		0.00
Write-off of non-controlling interest due to acquisition of stake					0.00		0.00
Total other comprehensive income	0.00	0.00	-3,577,808.34	0.00	-3,577,808.34	0.00	-3,577,808.34
Total comprehensive income after taxes	0.00	0.00	-3,577,808.34	-2,893,079.84	-6,470,888.18	0.00	-6,470,888.18
Other transactions registered in Equity							
Purchase of treasury shares			-756,746.30		-756,746.30		-756,746.30
Distributed dividends					0.00		0.00
Creation of reserves					0.00		0.00
Stock options			210,056.22		210,056.22		210,056.22
Total other transactions	0.00	0.00	-546,690.08	0.00	-546,690.08	0.00	-546,690.08
Balance as at 30 September 2011	59,060,447.60	39,252,195.98	-21,070,594.17	-39,603,961.71	37,638,087.70	0.00	37,638,087.70



# 2.5 STATEMENT OF CASH FLOWS

	GROUP		н сом	<u>PANY</u>
	01/01-30/09/2011	01/01-30/09/2010	01/01-30/09/2011	01/01-30/09/2010
Operating Activities				
Profit (losses) before tax (continued operations)	7,305,292.40	8,862,419.04	-2,718,823.56	-1,402,777.06
Profit (losses) before tax (discontinued operations)	0.00	-341,000.82	-	
Adjustments for:				
Depreciation/Amortization	2,901,105.50	2,875,618.71	1,692,430.74	1,733,258.38
Impairment of tangible & intangible fixed assets	0.00	0.00	0.00	0.00
Foreign Exchange differences	398,483.97	-291,130.74	-114,190.37	179,146.38
Results (income, expenses, profits and losses) from investing activities	-1,992,164.71	-2,971,617.55	-296,605.12	-784,049.95
Interest expense and related expenses	2,234,502.12	1,714,349.38	3,463,121.65	2,830,487.74
Decrease / (increase) in inventories	-4,215,866.42	-2,062,423.87	352,233.96	3,511,484.52
Decrease / (increase) in receivables	-1,653,177.94	5,282,372.26	-6,094,189.31	1,352,103.50
(Decrease) / increase in liabilities (other than to banks)	1,086,953.72	-2,790,048.68	229,709.11	4,626,382.87
Less:	2,223,222.12	2,720,23000		,,,
Interest and related expenses paid	-2,296,963.89	-1,526,369.10	-1,844,443.31	-1,174,377.58
Tax paid	-1,631,989.66	-2,277,346.48	-91,569.55	-538,616.82
Operating flows from discontinued operations	0.00	964,704.19	0.00	0.00
Total inflows / (outflows) from operating activities (a)	2,136,175.1 <u>0</u>	7,439,526.34	<u>-5,422,325.76</u>	<u>10,333,041.98</u>
Investing Activities				
Acquisition/Sale of subsidiaries, associates, joint ventures and other investments	-3,059,229.03	-3,571,708.19	-3,621,001.49	-3,740,381.05
Purchase of tangible and intangible fixed assets	-7,537,977.13	-5,419,733.56	-689,165.65	-1,134,252.04
Proceeds from sale of tangible and intangible assets	115,228.57	149,054.64	735.00	59,050.32
Interest received	902,802.35	993,800.24	649,424.76	747,073.46
Dividends received	1,635,446.93	3,949,590.82	129,363.26	37,215.40
Investment flows from discontinued operations	0.00	<u>982.18</u>	0.00	0.00
Total inflows / (outflows) from investing activities (b)	<u>-7,943,728.31</u>	-3,898,013.85	-3,530,644.12	<u>-4,031,293.91</u>
Financing Activities				
Proceeds from loans granted / assumed	17,000,000.00	9,656,056.69	17,000,000.00	7,500,000.00
Payment of loans	-20,739,679.39	0.00	-17,000,000.00	0.00
Repayments of liabilities from financial leasing (lease payments)	-36,594.00	-11,225.99	0.00	0.00
Dividends paid	-3,726.33	-354,740.04	-3,726.33	-354,740.04
(Payments)/Proceeds from (purchase)/sale of treasury				·
shares	-756,746.30	-180,568.64	-756,746.30	-180,568.64
Financing flows from discontinued operations	0.00	<u>-502,170.19</u>	0.00	0.00
Total inflows / (outflows) from financing activities (c)	<u>-4,536,746.01</u>	<u>8,607,351.84</u>	<u>-760,472.63</u>	<u>6,964,691.32</u>
Net increase / (decrease) in cash and cash equivalents (a+b+c)	-10,344,299.23	12,148,864.33	-9,713,442.51	13,266,439.39
Cash and cash equivalents at the start of the period	47,159,692.28	30,818,427.08	35,725,644.29	17,551,273.57
Effect from foreign exchange differences due to translation				
to euro	57,379.55	-32,504.20	0.00	0.00



### 2.6 NOTES ON THE INTERIM FINANCIAL STATEMENTS

### 2.6.1 The Company

Gr. Sarantis SA (the company) has the legal form of a société anonyme and is the parent company of the Gr. Sarantis SA group (the group).

The Company's domicile is located at 26 Amarousiou – Chalandriou Street, Marousi Greece, The company's central offices are also located at the same address.

The shares of Gr. Sarantis SA are listed on the main market of the Athens Exchange, in the Large Capitalization category.

# 2.6.2 Group structure

The group's companies, which are included in the consolidated financial statements, are the following:

### **GROUP STRUCTURE**

					1
<u>COMPANY</u>	DOMICILE	<u>DIRECT</u> PARTICIPATION PERCENTAGE	INDIRECT PARTICIPATION PERCENTAGE	<u>TOTAL</u>	TAX UN- AUDITED FISCAL YEARS
FULL CONSOLIDATION					
METHOD					
VENTURES SA	GREECE	100.00%	0.00%	100.00%	2010
D. KOUKOUZELI LTD	GREECE	100.00%	0.00%	100.00%	2010
SARANTIS ANADOL S.A.	TURKEY	99.98%	0.00%	99.98%	2005-2010
SARANTIS UKRAINE S.A.	UKRAINE	100.00%	0.00%	100.00%	2006-2010
SARANTIS BULGARIA L.T.D	BULGARIA	0.00%	100.00%	100.00%	2007-2010
SARANTIS ROMANIA S.A.	ROMANIA	0.00%	100.00%	100.00%	2008-2010
SARANTIS DISTRIBUTION S.C	ROMANIA	0.00%	100.00%	100.00%	2008-2010
SARANTIS BELGRADE D.O.O	SERBIA	0.00%	100.00%	100.00%	-
SARANTIS SKOPJE D.O.O	FYROM	0.00%	100.00%	100.00%	2005-2010
SARANTIS POLSKA S.A.	POLAND	0.00%	100.00%	100.00%	2008-2010
	CZECH				
SARANTIS CZECH REPUBLIC sro	REPUBLIC	0.00%	100.00%	100.00%	2006-2010
SARANTIS HUNGARY Kft.	HUNGARY	0.00%	100.00%	100.00%	2008-2010
GR SARANTIS CYPRUS L.T.D	CYPRUS	100.00%	0.00%	100.00%	2009-2010
ZETA S.A	GREECE	0.00%	100.00%	100.00%	2010
ZETA FIN LTD	CYPRUS	0.00%	100.00%	100.00%	2009-2010
ZETA COSMETICS L.T.D	CYPRUS	0.00%	100.00%	100.00%	2009-2010
WALDECK L.T.D	CYPRUS	0.00%	100.00%	100.00%	2009-2010
CADEACTITO	CVDDLIC	0.00%	100.00%	100.00%	2009-2010
SAREAST L.T.D PLUSFIDELITY L.T.D	CYPRUS CYPRUS	0.00%	100.00%	100.00%	2009-2010
SARANTIS RUSSIA Z.A.O	RUSSIA	0.00%	100.00%	100.00%	2006-2010
PROPORTIONATE	NUSSIA	0.00%	100.00%	100.00%	2000-2010
CONSOLIDATION METHOD					
THRACE-SARANTIS S.A.	GREECE	0.00%	50.00%	50.00%	2009-2010
EQUITY CONSOLIDATION	GILLEL	0.0070	30.00/0	30.0070	2003 2010
METHOD					
ELCA COSMETICS LTD	CYPRUS	0.00%	49.00%	49.00%	2001-2010
ESTEE LAUDER HELLAS S.A.	GREECE	0.00%	49.00%	49.00%	2008-2010
ESTEE LAUDER BULGARIA	BULGARIA	0.00%	49.00%	49.00%	2001-2010
IM COSMETICS S.A.	ROMANIA	0.00%	49.00%	49.00%	2001-2010
IIVI COSIVIL I ICS S.A.	NOIVIAINIA	0.0076	43.0070	+3.00/0	7001-7010



### Note:

- A) In June 2011 the 42.86% participation in the company "Sarantis Skopje D.O.O." was sold by the company "Gr Sarantis Cyprus L.T.D." to the company "Sarantis Belgrade D.O.O.". No profit or loss was recognized from the above sale in the Group's statement of comprehensive income and the sale did not result in any change in the Group's structure.
- B) The company "D. Koukouzeli LTD" is included in the consolidated financial statements with the full consolidation method, following its 100% acquisition by the parent company in June 2011.
- C) During August 2011, the parent Company acquired 11.34% of the subsidiary "Ventures SA". Following the above acquisition, the participation stake of the parent corresponds to 100%. The total consideration amounted to 100,000 euro. The above transaction was defined as an Equity transaction, given that the parent Company had control of the acquired prior to the acquisition as well.
- D) The company "Plusfidelity Ltd", following its 100% acquisition by the subsidiary "Gr Sarantis Cyprus L.T.D." in July 2011, is included in the consolidated financial statements for the first time with the full consolidation method.

### 2.6.3 Business activity

The group is active in the production and trade of cosmetics, household use products and parapharmaceutical items.

The group's main activities have not changed from the previous year apart from its disengagement from the activity in the car accessories sector, which was included in "Other Activities".

On 23 December 2010, the Group announced its disinvestment from the car accessories sector, through the sale of its total participation in the share capital of K. THEODORIDIS S.A. The reasons that led the Group's Management to this decision include both the negative developments in the automotive market and the below expectations results of the relevant company, as well as the Group's general strategy to disengage from its non core business activities.

The total consideration for the company's disengagement from the above investment participation amounts to €487 thousand.

- K. THEODORIDIS S.A. participated in the financial statements of GR. SARANTIS S.A. with:
- a. Parent company: investment cost €1,714 thousand,
- b. Consolidated balance sheet: Equity €1,660 thousand, bank debt €2,250 thousand and negative result €177 thousand.

As a result of the above, the Group's Management considered that the conditions of IFRS 5 "Non Current Assets Held for Sale and Discontinued Operations" are met and thus presents the results and cash flows separately as discontinued operations.

The data included in the financial statements of the respective previous year were reclassified correspondingly in order to render such comparable with the respective accounts of the present period.



The statement of comprehensive income of the discontinued operation for the period 01/01-30/09/10 is presented as follows:

	GROUP
	Discontinued Operations
	01/01 – 30/09/10
Revenue	2,616,456.16
Cost of sales	(1,380,317.40)
Gross operating profit	1,236,138.76
Other operating income	18,132.20
Administrative expenses	(300,244.10)
Distribution expenses	(1,191,637.50)
Operating profit (losses)	(237,610.64)
Financial income-expenses	(103,390.18)
Earnings (loss) before taxes	(341,000.82)
Income tax	-
Earnings (loss) after taxes	(341,000.82)
Windfall Tax	-
Earnings (loss) after the deduction of tax (A)	(341,000.82)
Shareholders of the parent	(341,000.82)
Non controlling interest	-
Other comprehensive income after taxes (B)	(397.63)
Total comprehensive income after taxes (A) + (B)	(341,398.44)
Owners of the parent	(341,398.44)
Non controlling interest	-
Earnings per share, which correspond to the parent's shareholders for the period	-0.0089

The net cash flows of the discontinued operation are presented as follows:

Group

<u>Discontinued Operations</u>
01/01-30/09/10

Operating Flows from Discontinued Operations Investment Flows from Discontinued Operations Financing Flows from Discontinued Operations

964,704.19

982.18

-502,170.19



### 2.7 BASIS FOR THE PREPARATION OF THE FINANCIAL STATEMENTS

### 2.7.1 Compliance with IFRS

The consolidated and individual financial statements of "GR. SARANTIS S.A." are in accordance with the International Financial Reporting Standards (IFRS), which have been issued by the International Accounting Standards Board (IASB) as well as their interpretations, which have been issued by the International Financial Reporting Interpretations Committee (IFRIC) of IASB that have been adopted by the European Union and specifically with the International Accounting Standard (IAS) 34 "Interim Financial Statements". The financial statements do not include all the information and notes required in the annual financial statements and must be read together with the financial statements of the Group for 31 December 2010.

### 2.7.2 Basis for the preparation of the financial statements

The interim condensed financial statements for the 9-month period of 2011 were prepared with the same accounting principles and valuation methods followed during the preparation and presentation of the Company's and Group's annual financial statements for financial year ended on 31 December 2010. A detailed description of the basis as well as the basic accounting principles for the preparation of the financial statements of the present period are presented in the explanatory notes on the annual financial statements of 31 December 2010. Therefore, the accompanying individual and consolidated financial statements should be read together with those of 31 December 2010, in order to provide readers with more complete information.

### 2.7.3 Approval of financial statements

The interim consolidated financial statements have been approved by the company's Board of Directors on 23/11/2011.

### 2.7.4 Covered period

The present interim consolidated financial statements include the financial statements of "GR. SARANTIS S.A." and its subsidiaries, which together are referred to as the group, and cover the period from January 1<sup>st</sup> 2011 to September 30<sup>th</sup> 2011.

### 2.7.5 Presentation of the financial statements

The present financial statements are presented in €, which is the group's operating currency, namely the currency of the primary economic environment in which the parent company operates.

### 2.7.6 Significant judgments and estimations by Management

The preparation of the Financial Statements according to the International Accounting Standards requires the implementation of estimations, judgments and assumptions, that may affect the accounting balances of assets and liabilities and the required disclosures for contingent receivables and liabilities, as well as the amount of income and expenses recognized.

The use of adequate information and the implementation of subjective judgment constitute inseparable data for the conduct of estimations in the valuation of assets, liabilities for employee benefits, impairment of assets, recognition of deferred tax assets and pending judicial cases. The estimations are considered significant but not



binding. Actual future results may differ from the aforementioned estimations.

### 2.7.7 New standards, amendments to standards and interpretations

Specific new standards, amendments of standards and interpretations have been issued, which are mandatory for accounting periods beginning during the present year or after. The Group's assessment regarding the effect from the application of the above new standards, amendments and interpretations is presented below.

### Standards and interpretations mandatory for the present financial year

### IAS 24 (Amendment) "Related party disclosures"

The present amendment attempts to relax the disclosures of transactions between government-related entities and to clarify the definition of a related party. Specifically, the obligation of government-related entities to disclose details of all transactions with the government and other government-related entities is repealed, the definition of a related party is clarified and simplified and the amendment also imposes the disclosure not only of the relationships, transactions and balances between related parties but also of the commitments both in the separate and in the consolidated financial statements. This amendment does not apply to the Group.

### IAS 32 (Amendment) "Financial instruments: Presentation"

The present amendment provides clarifications regarding the manner in which specific options should be classified. Specifically, rights, call or put options or stock options for the acquisition of a specific number of the entity's own equity instruments for a specific amount in any currency, constitute equity instruments if the entity offers such rights or options proportionately to all existing shareholders of the same category of the entity's own, non-derivative, equity instruments. This amendment has no effect on the Group's financial statements.

### IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments"

IFRIC 19 refers to the accounting treatment applied by the entity that issues equity instruments to a creditor in order to settle, in part or in whole, a financial liability. The interpretation does not apply to the Group.

### IFRIC 14 (Amendment) "The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction"

The amendments apply to limited cases: when the entity is subject to a minimum funding requirement and proceeds with an advance payment of contributions to cover such requirements. The amendments allow such an entity to face the benefit from such an advance payment as an asset. The interpretation does not apply to the Group.

# Amendments to standards that are part of the IASB's (International Accounting Standards Board) 2010 annual improvement plan

The following amendments describe the most important changes that are induced to IFRS as a result of the IASB's annual improvement plan that was issued in May 2010. Unless stated otherwise, such amendments do not have a significant effect on the Group's financial statements.



#### IFRS 3 "Business Combinations"

The amendments provide additional clarification as regards to: (a) contingent consideration agreements that result from business combinations with acquisition dates prior to the application of IFRS 3 (2008), (b) the calculation of the non-controlling interest, and (c) the accounting treatment of share-based payments that are part of a business combination, including awards based on shares and that were not replaced or were indirectly replaced.

#### IFRS 7 "Financial Instruments: Disclosures"

The amendments include multiple clarifications regarding the disclosures of financial instruments.

### IAS 1 "Presentation of Financial Statements"

The amendment clarifies that entities may present the analysis of the individual items in total comprehensive income either in the statement of changes in equity or in the notes.

### IAS 27 "Consolidated and Separate Financial Statements"

The amendment clarifies that the amendments of IAS 21, IAS 28 and IAS 31 that emanate from the revision of IAS 27 (2008) must be applied in the future.

### IFRS 34 "Interim Financial Reporting"

The amendment applies larger emphasis on the disclosure principles that must be applied in relation to significant events and transactions, including the changes regarding fair value measurements, as well as the need to update the relevant information from the most recent annual report.

### IFRS 13 "Customer Loyalty Programs"

The amendment clarifies the definition of the term "fair value", in the context of the measurement of customer loyalty programs.

Standards and interpretations that are mandatory for periods beginning on or after 1 January 2012

IFRS 9 "Financial instruments" (applied for annual accounting periods beginning on or after 1 January 2013). IFRS 9 is the first phase of the IASB's (International Accounting Standards Board) plan to replace IAS 39 and refers to the classification and measurement of financial assets and financial liabilities. During the next phases of the project, the IASB will extend IFRS 9 in order to add new requirements for impairment and hedge accounting. The Group is in the process of assessing the effect of IFRS 9 on its financial statements. IFRS 9 cannot be applied earlier by the Group as it has not been adopted by the European Union. Only after its adoption, the Group will decide whether it will apply IFRS 9 before 1 January 2013.

IAS 12 (Amendment) "Income Tax" (applied for annual accounting periods beginning on or after 1 January 2012). The amendment to IAS 12 remains a practical method to measure deferred tax liabilities and deferred tax assets when investment property is measured with the fair value method according to IAS 40 "Investment Property". This amendment has not yet been adopted by the European Union.

**IFRS 7 (Amendment) "Financial Instruments: Disclosures" – transfers of financial assets** (applied for annual accounting periods beginning on or after 1 July 2011). The present amendment provides the disclosures for transferred



financial assets that have not been de-recognized entirely as well as for transferred financial assets that have been fully de-recognized but in which the Group continues to be involved. Guidance is also provided for the application of the required disclosures. This amendment has not yet been adopted by the European Union.

### 2.8 FINANCIAL RISK MANAGEMENT

### 2.8.1 Capital Management

The Group's objectives as regards to management of capital, is to reassure the ability for the Group's smooth operation, aiming at providing satisfactory returns to shareholders and to maintain an ideal capital structure by reducing thus the cost of capital. The Group monitors its capital based on the leverage ratio. The leverage ratio is calculated by dividing net debt with total employed capital. Net debt is calculated as "Total debt" (including "short-term and long-term debt" as presented in the Statement of Financial Position) minus "Cash and cash equivalents", "Financial assets available for sale" and "financial assets at fair value through the profit and loss". The calculation of net debt does not include the purchase of treasury shares. Total employed capital is calculated as "Shareholders' Equity" as presented in the statement of financial position plus net debt. The leverage ratio on 30 September 2011 was as follows:

	GROUP		
	30/09/2011	31/12/2010	
TOTAL DEBT	61,438,775.89	64,004,310.04	
MINUS			
CASH & CASH EQUIVALENTS	-36,872,772.60	-47,159,692.28	
FINANCIAL ASSETS AVAILABLE FOR SALE	-5,222,219.28	-5,214,390.00	
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS	-265,592.19	-1,931,254.64	
NET DEBT	19,078,191.82	9,698,973.13	
SHAREHOLDERS' EQUITY	122,896,697.12	124,207,629.23	
TOTAL EMPLOYED CAPITAL	141,974,888.94	133,906,602.36	
LEVERAGE RATIO	13.44%	7.24%	

### 2.8.2 Financial Instruments

The Group's financial instruments mainly consist of bank deposits, bank overdrafts, trade debtors and creditors, investments in securities, other liabilities.

The financial assets and liabilities during the date of the financial statements can be classified as follows:

	Group		Parer	nt
Non-current assets	30/9/2011	31/12/2010	30/9/2011	31/12/2010
Financial assets available for sale	5,222,219.28	5,214,390.00	4,931,659.28	4,480,250.00
Other long-term receivables	326,087.83	302,465.28	184,107.69	212,581.39
Total	5,548,307.11	5,516,855.28	5,115,766.97	4,692,831.39



Current assets				
Trade receivables	71,404,810.53	71,872,216.33	41,069,867.72	36,339,277.07
Other receivables	7,336,541.91	5,190,026.21	3,153,460.96	2,947,971.70
	7,330,341.31	3,130,020.21	3,133,400.30	2,547,571.70
Cash & cash equivalents	36,872,772.60	47,159,692.28	26,012,201.78	35,725,644.29
Financial assets at fair value through profit and loss	265,592.19	1,931,254.64	175,200.00	1,931,254.64
through profit and loss		_,,	_,,_,,	_,,
Total	115,879,717.23	126,153,189.46	70,410,730.46	76,944,147.70
Long-term Liabilities				
Loans	17,000,000.00	39,500,000.00	17,000,000.00	39,500,000.00
Provisions and other long-term liabilities	2,367,572.13	2,853,632.13	593,064.00	593,064.00
Total	19,367,572.13	42,353,632.13	17,593,064.00	40,093,064.00
Short-term Liabilities				
Suppliers	37,659,700.17	38,831,379.18	22,178,807.03	21,461,485.67
Other liabilities	3,736,448.14	3,418,542.38	54,563,890.39	54,498,365.68
Loans	44,438,775.89	24,504,310.04	44,000,000.00	21,500,000.00
Total	85,834,924.20	66,754,231.60	120,742,697.42	97,459,851.35

### 2.8.3 Definition of fair values

The following table presents the financial assets measured at fair value, according to the measurement method. The different categories are as follows:

- Published market prices (without amendment or adjustment) for financial assets traded on active markets (level 1).
- Valuation techniques based on directly published market prices or calculated indirectly from published market prices for similar instruments (level 2).
  - Valuation techniques not based on available information from current transactions in active markets (level 3).

The financial assets measured at fair value during 30 September 2011, are as follows:



		GROU	IP	
Assets	Level 1	Level 2	Level 3	Total
Financial Assets Available for Sale	5,222,219.28	-	-	5,222,219.28
Financial Assets at Fair Value through Profit and Loss	265,592.19	-	-	265,592.19
		Compa	ny	
Assets	Level 1	Level 2	Level 3	Total
Financial Assets Available for Sale	4,931,659.28	-	-	4,931,659.28
Financial Assets at Fair Value through Profit and Loss	175,200.00	-	-	175,200.00

The fair value of financial assets traded on active markets (i.e. derivatives, equity, bonds, mutual funds), is defined based on the published prices in effect during the end of the reporting period. A market is considered "Active" when there are available and revised prices in frequent intervals, that are published by a stock exchange, broker, sector, rating agency or regulatory authority. Such financial instruments are included in level 1.

The fair value of financial assets not traded on active markets (i.e. over the counter derivative contracts) is defined using valuation techniques that are based primarily on available information for transactions carried out in active markets, while they use the least possible estimations by the entity. Such financial instruments are included in level 2.

If the valuation techniques are not based on available market information, then the financial instruments are included in level 3.

### 2.9 EXPLANATORY NOTES ON THE FINANCIAL STATEMENTS

### 2.9.1 Segment reporting

For management purposes, the Group is organized in three basic business segments: Mass Market Cosmetics, Household Products and Other Sales. According to IFRS 8 – Operating Segments, the management monitors the operating results of the business segments separately with the objective to evaluate the performance and decision making as regards to the allocation of resources.

The Group's results per segment are analyzed as follows:



# For the period 01/01/2011 – 30/09/2011:

ACTIVITY SECTORS	Mass Market Cosmetics	Household Products	Other Sales	Income from associate companies	Continued Operations	Discontinued Operations	Group Total
INCOME FROM EXTERNAL CUSTOMERS	73,408,887.65	72,921,065.79	17,128,165.01	-	163,458,118.45	0.00	163,458,118.45
EARNINGS BEFORE INTEREST & TAX (EBIT)	3,020,554.93	4,154,827.59	824,965.12	1,393,488.46	9,393,836.10	0.00	9,393,836.10
INTEREST INCOME	315,769.42	313,671.04	73,677.06	-	703,117.51	0.00	703,117.51
INTEREST EXPENSES	-916,380.61	-910,291.01	-213,814.96	-	-2,040,486.57	0.00	-2,040,486.57
EARNINGS BEFORE TAX	2,082,591.91	3,223,097.59	606,114.43	1,393,488.46	7,305,292.40	0.00	7,305,292.40
INCOME TAX	515,063.27	797,131.30	222,415.49	89,251.05	1,623,861.12	0.00	1,623,861.12
EARNINGS / LOSSES AFTER TAX	1,567,528.64	2,425,966.29	383,698.94	1,304,237.41	5,681,431.28	0.00	5,681,431.28
DEPRECIATION/ AMORTIZATION	1,302,883.76	1,294,225.74	303,996.00	-	2,901,105.50	0.00	2,901,105.50
EARNINGS BEFORE INTEREST, TAX, DEPRICATION & AMORTIZATION (EBITDA)	4,323,438.69	5,449,053.33 - 30/09/2010:	1,128,961.11	1,393,488.46	12,294,941.60	0.00	12,294,941.60
COMMERCIAL ACTIVITY SECTORS	Mass Market Cosmetics	Household Products	Other Sales	Income from associate	Continued Operations	Discontinued Operations	Group Tota
INCOME FROM EXTERNAL CUSTOMERS EARNINGS BEFORE	71,615,381.29	70,388,153.96	16,658,073.16	companies -	158,661,608.41	2,616,456.16	161,278,064.
INTEREST & TAX (EBIT)	1,586,217.97	5,217,979.43	573,244.29	1,875,856.50	9,253,298.20	-237,610.64	9,015,687.5
INTEREST INCOME	202 400 46						630,247.03
INTEREST INCOME  INTEREST EXPENSES	283,488.46 -659,501.53	278,630.49 -648,200.07	65,940.74 -153,403.14	-	628,059.69 -1,461,104.74	2,187.32 -61,057.74	
				- 1,875,856.50			-1,522,162.4 8,521,418.2
INTEREST EXPENSES EARNINGS BEFORE TAX INCOME TAX	-659,501.53	-648,200.07	-153,403.14	- 1,875,856.50 707,642.75	-1,461,104.74	-61,057.74	-1,522,162.4 8,521,418.2
INTEREST EXPENSES EARNINGS BEFORE TAX	-659,501.53 1,409,786.13	-648,200.07 5,044,570.99	-153,403.14 532,205.42		-1,461,104.74 8,862,419.04	-61,057.74 -341,000.82	-1,522,162.4



### Notes

- Income from Associate Companies refer to income from the joint venture Estee Lauder JV between the company and Estee Lauder Hellas and is presented in the above table for reconciliation purposes.
- The calculation of financial income & expenses and depreciation, amortization has been proportionate based on the sales of each business activity of the Group. The calculation of income tax is based proportionately on the earnings before tax of each of the Group's business activity.

The allocation of consolidated assets and liabilities to the Group's business segments, is analyzed as follows:

	GR	OUP	Mass Marke	t Cosmetics	Household	l Products	Other	Sales
	30/09/2011	31/12/2010	30/09/2011	31/12/2010	30/09/2011	31/12/2010	30/09/2011	31/12/2010
Total Assets	237,970,235.47	241,621,056.00	106,872,209.50	106,553,572.67	106,162,014.84	104,439,475.56	24,936,011.13	30,628,007.76
Total Liabilities	115,073,538.35	117,401,819.49	51,679,418.12	51,773,564.41	51,335,994.44	50,746,340.82	12,058,125.79	14,881,914.26

#### 2.9.2 Goodwill

4,741,211.22

Balance 1.1.2011

1,266,601.43

Additions / Reductions

Balance 30.09.2011

6,007,812.65

#### ANALYSIS OF GOODWILL

	SARANTIS ROMANIA / ELMIPRODFARM	PLUSFIDELITY	D. KOUKOUZELI	TOTAL
Foreign				
Exchange				
Differences	-39,246.57	0.00	0.00	-39,246.57
Recognition of				
Goodwill	<u>0.00</u>	<u>55,870.00</u>	<u>1,249,978.00</u>	1,305,848.00
	-39,246.57	55,870.00	1,249,978.00	1,266,601.43

A) The parent company, in the context of further reinforcing the Health and Care sector proceeded with acquiring 100% of the shares of "D.KOUKOUZELI LTD", which is based in Greece, on 02/06/11. Through this acquisition the group acquired the long-term distribution of the PIC and SERENITY products of Italian Group ARTSANA as well as the Japanese blood measuring devices ALPK2, while the potential for growth of the Health and Care sector has increased for the group. The price of the acquisition was set at 520,000.

Until the preparation date of the interim financial statements of 30/09/2011, the Group had not completed the recognition and valuation of acquired assets and assumed liabilities according to IFRS 3. The Group recognized goodwill of  $\in$  1,249,978 in the consolidated financial statements, by recognizing temporary values for the acquired assets and liabilities.

The account of goodwill that resulted from the acquisition is analyzed as follows:



Analysis of Goodwill	
Acquisition Cost	
Acquisition price	520,000.00
Minus:	
Temporary values of assets acquired	
by the Group	-729,978.00
Acquired Goodwill	1,249,978.00

The temporary values of the subsidiary's assets and liabilities that were acquired during the acquisition date, are as follows:

	Temporary
Amounts in €	Values
Inventories	41,511.80
Customers and other trade receivables	904,084.84
Other receivables	47,283.50
Securities	90,392.19
Cash & cash equivalents	37,906.89
Long-term liabilities	-3,000.00
Trade and other Liabilities	-674,011.98
Loans	-1,174,145.24
Total assets and liabilities of subsidiary	-729,978.00

The consolidated financial statements include the results of the acquired company from the acquisition date, namely from 02.06.2011 until 30.09.2011, which amount to € -83,964.33. If the business combination had taken place hypothetically at the beginning of the period 01.01.2011 - 30.09.2011 then the Group's results would have been affected by the amount of € -688,292.70.

B) The subsidiary company "Gr Sarantis Cyprus L.T.D." proceeded on 19/07/2011 with the acquisition of 100% of the company shares of "Plusfidelity L.T.D.", which is based in Cyprus. Through this acquisition, the Group acquired the TOP STAR brand name. TOPSTAR operates in the category of household cleaning products − tools, and its range of products includes brooms, small sponges, mops, scrubbers, gloves, garbage bags etc. For the past ten years, TOPSTAR is No1 in sales in the Serbian market. The Group recognized goodwill amounting to € 55,870 in its consolidated financial statements, recognizing the fair values for the acquired assets and liabilities undertaken.

The resulting goodwill account is analyzed as follows:

Analysis of Goodwill	
Acquisition Cost	
Acquisition price	50,000.00
Minus:	
Fair value of assets acquired	
by the Group	-5,870.00
Acquired Goodwill	55,870.00



The fair values of the subsidiary's assets and liabilities that were acquired during the acquisition date, are as follows:

Amounts in €	Fair Values
Intangible assets	1,000,000.00
Other receivables	2,325.00
Trade and other Liabilities	-1,008,195.00
Total assets and liabilities of subsidiary	-5,870.00

The consolidated financial statements include the results of the acquired company from the acquisition date, namely from 19.07.2011 until 30.09.2011, which amount to € 1,841.00. If the business combination had taken place hypothetically at the beginning of the period 01.01.2011 - 30.09.2011 then the Group's results would have been affected by the amount of € -5,029.00.

# 2.9.3 Inventories

Inventories are analyzed as follows:

INVENTORIES					
A. Parent Company	30/09/2011	31/12/2010			
Merchandise	6,684,920.09	7,253,993.68			
Products	4,666,780.91	5,433,131.14			
Raw Materials	<u>4,342,715.75</u>	3,359,525.89			
	15,694,416.75	16,046,650.71			
B. Group	30/09/2011	31/12/2010			
Merchandise	25,411,185.35	22,529,359.84			
Products	4,957,374.50	5,782,593.07			
Raw Materials	<u>6,475,685.57</u>	5,368,685.92			
	36,844,245.41	33,680,638.84			



# 2.9.4 Trade and other receivables

The Trade Receivables account is analyzed as follows:

TRADE RECEIVABLES			
	30/09/2011	31/12/2010	
A. Parent company			
Trade receivables	27,886,723.96	25,484,338.92	
Minus provisions	781,169.66	556,276.57	
Net trade receivables	27,105,554.30	24,928,062.35	
Checks and notes receivable	<u>13,964,313.42</u>	11,411,214.72	
	41,069,867.72	36,339,277.07	
B. Group			
Trade receivables	57,159,960.23	59,966,249.99	
Minus provisions	1,495,604.05	1,098,009.15	
Net trade receivables	55,664,356.18	58,868,240.85	
Checks and notes receivable	<u>15,740,454.35</u>	13,003,975.49	
	71,404,810.53	71,872,216.33	

Other receivables are analyzed as follows:

OTHER RECEIVABLE	ES .	
	30/09/2011	31/12/2010
A. Parent Company		
Short-term receivables against related companies	277,608.22	277,608.22
Doubtful receivables account	254,040.10	239,641.63
Sundry Debtors	2,570,147.50	2,339,541.89
Accounts for management of prepayments & credits	<u>51,665.14</u>	91,179.96
	3,153,460.96	2,947,971.70
B. Group		
Short-term receivables against related companies	0.00	0.00
Doubtful receivables account	266,265.62	251,867.15
Sundry Debtors	7,017,475.13	4,830,098.77
Accounts for management of prepayments & credits	<u>52,801.16</u>	108,060.29
	7,336,541.91	5,190,026.21



# 2.9.5 Cash & cash equivalents

Cash & cash equivalents represent cash in hand of the Group and company and bank deposits available at first demand, which are analyzed as follows:

CASH & CASH EQUIVALENTS			
	30/09/2011	31/12/2010	
A. Parent Company			
Cash in hand	142,799.09	43,205.54	
Bank deposits	<u>25,869,402.69</u>	35,682,438.75	
	26,012,201.78	35,725,644.29	
B. Group	30/09/2011	31/12/2010	
Cash in hand	190,994.91	130,999.00	
Bank deposits	<u>36,681,777.69</u>	47,028,693.27	
	36,872,772.60	47,159,692.28	

# 2.9.6 Financial assets at fair value through profit and loss

	Gro	Group		oany
	30/09/2011	31/12/2010	30/09/2011	31/12/2010
Opening balance	1,931,254.64	-	1,931,254.64	-
Additions/Sales	-1,898,005.02	2,355,302.98	-1,988,397.21	2,355,302.98
Fair value adjustments	232,342.57	-424,048.34	232,342.57	-424,048.34
Closing balance	265,592.19	1,931,254.64	175,200.00	1,931,254.64

Such are placements with a short-term investment horizon that are traded on active markets.

# 2.9.7 Trade and other liabilities

The company's and Group's trade and other liabilities are analyzed as follows:

SUPPLIERS			
	30/09/2011	31/12/2010	
A. Parent Company			
Suppliers	18,148,777.54	17,761,591.42	
Checks payable	4,030,029.49	3,574,066.48	
Notes payable	0.00	125,827.77	
	22,178,807.03	21,461,485.67	
B. Group			
Suppliers	32,270,176.30	34,715,810.33	
Checks payable	4,031,274.49	3,574,066.48	
Notes payable	<u>1,358,249.38</u>	541,502.37	
	37,659,700.17	38,831,379.18	



OTHER LIABILITIES				
	30/09/2011	31/12/2010		
A. Parent company				
Social Security Funds	372,071.76	774,519.78		
Customer Prepayments	2,688,054.66	2,110,862.23		
Short-term Liabilities towards Related Companies	49,954,512.96	51,304,368.39		
Dividends Payable	28,236.87	31,963.20		
Short-term Liabilities payable in the next period	0.00	0.00		
Sundry Creditors	<u>1,521,014.14</u>	276,652.08		
	54,563,890.39	54,498,365.68		
B. Group				
Social Security Funds	661,867.75	1,138,389.55		
Customer Prepayments	641,624.07	971,044.99		
Short-term Liabilities towards Related Companies	0.00	0.00		
Dividends Payable	28,236.87	31,963.20		
Short-term Liabilities payable in the next period	314,233.75	221,394.42		
Sundry Creditors	<u>2,090,485.70</u>	<u>1,055,750.22</u>		
	3,736,448.14	3,418,542.38		

# 2.9.8 Provisions and other long-term liabilities

The provisions and other long-term liabilities are analyzed as follows:

PROVISIONS – OTHER LONG-TERM LIABILITIES		
	30/09/2011	31/12/2010
A. Parent Company		
Taxes for tax un-audited fiscal years	593,064.00	593,064.00
Other provisions	0.00	0.00
Other Long-term Liabilities	0.00	<u>0.00</u>
	593,064.00	593,064.00
B. Group		
Taxes for tax un-audited fiscal years	611,457.28	611,457.28
Other provisions	0.00	0.00
Other Long-term Liabilities	1,756,114.85	2,242,174.85
	2,367,572.13	2,853,632.13



# 2.9.9 Loans

Loans are analyzed as follows:

	Group	Group		ny
Short-term loans	30/09/2011	31/12/2010	30/09/2011	31/12/2010
Bank loans	44,438,775.89	24,504,310.04	44,000,000.00	21,500,000.00
Long-term loans				
Bank loans	17,000,000.00	39,500,000.00	17,000,000.00	39,500,000.00
Total	61,438,775.89	64,004,310.04	61,000,000.00	61,000,000.00

# 2.9.9.1 Parent Company

ANALYSIS OF CORPORATE BOND LOANS			
BANK	MATURITY	AMOUNT	
NATIONAL BANK OF GREECE	30/9/2012	15,000,000	
ALPHA BANK	16/10/2012	10,000,000	
PIRAEUS BANK	30/9/2012	4,500,000	
EFG EUROBANK	23/6/2014	17,000,000	
EMPORIKI BANK	29/9/2012	10,000,000	
TOTAL		56,500,000	

# 2.9.9.2 Group

ANALYSIS OF CORPORATE BOND LOANS			
BANK	MATURITY	AMOUNT	
NATIONAL BANK OF GREECE	30/9/2012	15,000,000	
ALPHA BANK	16/10/2012	10,000,000	
PIRAEUS BANK	30/9/2012	4,500,000	
EFG EUROBANK	23/6/2014	17,000,000	
EMPORIKI BANK	29/9/2012	10,000,000	
TOTAL		56,500,000	

# 2.9.10 Income tax

	Gro	oup	Com	pany
	30/09/2011	30/09/2010	30/09/2011	30/09/2010
Income tax for the period	1,710,378.39	2,304,604.96	0.00	0.00
Deferred tax	-86,517.27	155,511.24	174,256.28	415,454.13
Windfall tax	0.00	438,949.60	0.00	124,800.00
Total	1,623,861.12	2,899,065.80	174,256.28	540,254.13



# 2.9.11 Deferred taxes

# A. Parent Company

DEFERRED TAX ASSETS		
	31/12/2010	30/9/2011
Differences of intangible assets	327,271.12	160,059.73
Differences of tangible assets	-9,170.55	-14,996.87
Write-off of trade receivables	0.00	0.00
Provisions for employee benefits	302,873.40	302,873.40
Recognition of tax loss	803,503.17	803,503.17
Provisions	-14.35	-1,232.92
Total	1,424,462.79	1,250,206.51

DEFERRED TAXES		
	30/9/2010	30/9/2011
Differences of intangible assets	-174,985.74	-167,211.39
Differences of tangible assets	-6,991.60	-5,826.32
Write-off of trade receivables	-79,926.87	0.00
Provisions for employee benefits	0.00	0.00
Write-off of other receivables	0.00	0.00
Recognition of tax loss	0.00	0.00
Provision	-153,549.93	-1,218.57
Total	-415,454.13	-174,256.28

# B. Group

DEFERRED TAX ASSETS		
	31/12/2010	30/9/2011
Differences of intangible assets	327,271.12	160,059.73
Differences of tangible assets	98,850.28	88,048.91
Write-off of trade receivables	4,090.34	4,090.34
Provisions for employee benefits	310,404.85	310,404.85
Provisions	511,508.26	694,492.03
Other movements	0.00	0.00
Recognition of tax loss	852,574.37	853,178.96
Foreign exchange differences	18,640.14	16,734.79
Total	2,123,339.36	2,127,009.61

DEFERRED TAX LIABILITIES		
	31/12/2010	30/9/2011
Differences of intangible assets	16,329.60	32,016.64
Differences of tangible assets	12,636.08	0.00
Foreign exchange differences	6,746.38	0.00
Total	35,712.06	32,016.64



DEFERRED TAXES		
	30/9/2010	30/9/2011
Differences of intangible assets	-174,985.74	-154,575.31
Differences of tangible assets	-6,991.60	-26,488.41
Write-off of trade receivables	-79,926.87	0.00
Provisions for employee benefits	0.00	0.00
Provisions	82,466.67	182,983.77
Other movements	43,000.76	0.00
Recognition of tax loss	0.00	0.00
Foreign exchange differences	-19,074.47	84,597.23
Total	-155,511.24	86,517.27

# 2.9.12 Employee benefits

Employee salaries and expenses are analyzed as follows:

	20/00/2011	20/00/2010
	30/09/2011	30/09/2010
A. Parent company		
Employee salaries	9,543,602.93	10,345,975.53
Employee benefits	367,787.64	196,249.62
Employer contributions	2,246,828.39	2,481,806.90
Compensations for dismissal	<u>161,768.85</u>	482,168.20
Total	12,319,987.81	13,506,200.25
Average number of employees	483	509
Average number of employees  B. Group	483	509
. ,	483	509
. ,	<b>483</b> 17,850,693.52	<b>509</b> 18,076,454.36
B. Group		
B. Group  Employee salaries	17,850,693.52	18,076,454.36
B. Group  Employee salaries  Employee benefits	17,850,693.52 622,291.66	18,076,454.36 793,278.20
B. Group  Employee salaries  Employee benefits  Employer contributions	17,850,693.52 622,291.66 3,965,580.92	18,076,454.36 793,278.20 4,126,591.70
B. Group  Employee salaries  Employee benefits  Employer contributions  Compensations for dismissal	17,850,693.52 622,291.66 3,965,580.92 <u>163,343.02</u>	18,076,454.36 793,278.20 4,126,591.70 513,611.39



# 2.9.13 Expenses per category

Expenses per category are analyzed as follows:

	30/09/2011	30/09/2010
A . Parent company		
Cost of sales	40,916,566.49	38,259,020.22
Employee expenses	10,559,811.71	11,504,031.46
Third-party fees	956,480.89	1,098,745.22
Third-party benefits	1,937,377.53	2,137,838.71
Taxes – duties	633,017.34	625,483.01
Sundry expenses	14,679,311.22	15,826,488.71
Fixed asset depreciation	1,229,840.92	1,263,434.21
Total	70,912,406.10	70,715,041.54
B . Group		
Cost of sales	85,058,781.96	81,937,146.33
Employee expenses	19,975,694.87	20,682,979.28
Third-party fees	3,598,039.57	3,534,879.39
Third-party benefits	4,767,404.47	5,240,442.38
Taxes – duties	849,462.11	789,712.46
Sundry expenses	39,856,811.30	41,009,288.49
Fixed asset depreciation	2,245,304.65	2,230,388.40
Total	156,351,498.93	155,424,836.72

Note: Employee expenses are reduced by the amount of expenses that have been charged to the production of the parent company and Group.

# 2.9.14 Share capital

SHARE CAPITAL								
	NUMBER OF SHARES	NOMINAL VALUE OF SHARES	SHARE CAPITAL	SHARE PREMIUM	TOTAL			
30.09.2011	38,350,940	1.54	59,060,447.60	39,252,195.98	98,312,643.58			
31.12.2010	38,350,940	1.54	59,060,447.60	39,252,195.98	98,312,643.58			
31.12.2009	38,350,940	1.54	59,060,447.60	39,252,195.98	98,312,643.58			
31.12.2008	38,350,940	1.54	59,060,447.60	39,252,195.98	98,312,643.58			
31.12.2007	38,146,940	1.50	57,220,410.00	38,750,355.98	95,970,765.98			



### 2.9.15 Treasury shares

	TREASURY SHARES								
		Average		Percentage of					
Date	Purchases	Cost	Value	share capital					
3 <sup>rd</sup> QUARTER 2008	153,239	8.80	1,348,743	0.40%					
4 <sup>th</sup> QUARTER 2008	979,169	5.24	5,131,438	2.55%					
1 <sup>st</sup> QUARTER 2009	862,592	3.51	3,028,100	2.25%					
2 <sup>nd</sup> QUARTER 2009	188,100	2.57	482,949	0.49%					
3 <sup>rd</sup> QUARTER 2009	0	1	0	0.00%					
4 <sup>th</sup> QUARTER 2009	41,900	4.60	192,547	0.11%					
1 <sup>st</sup> QUARTER 2010	0	-	0	0.00%					
2 <sup>nd</sup> QUARTER 2010	900	4.11	3,695	0.00%					
3 <sup>rd</sup> QUARTER 2010	45,990	3.85	176,874	0.12%					
4 <sup>th</sup> QUARTER 2010	158,634	3.04	481,979	0.41%					
1 <sup>st</sup> QUARTER 2011	23,985	3.24	77,618	0.06%					
2 <sup>nd</sup> QUARTER 2011	162,308	3.23	523,503	0.42%					
3 <sup>rd</sup> QUARTER 2011	62,475	2.49	155,626	0.16%					
Total	2,679,292	4.33	11,603,071	6.99%					

In application of article 4 par. 4 of Regulation No. 2273/2003 by the European Commission and according to article 16 of Codified Law 2190/1920 as well as the relevant decisions by the Extraordinary General Shareholders' Meeting dated 02/06/2008, as such were amended by the Extraordinary General Meeting dated 11/11/2008, and the Board of Directors, since the beginning of the above share buyback program, the company acquired 2,225,900 treasury shares with an average price of 4.58 euro, which corresponds to 5.8% of its share capital.

The Ordinary General Shareholders Meeting of the company GR. SARANTIS S.A. that took place on 30/06/2010 approved a share buyback program through the Athens Exchange and according to article 16 of c.l. 2190/1920 as in force, up to 10% of the company's shares (the 10% currently represents 3,835,094 shares). From this share buyback program and until 30/09/2011 the company acquired 453,392 treasury shares with an average price of 3.12 euro, which corresponds to 1.18% of its share capital.

In total, and until 30/09/2011 according to the above share buyback programs, the company owns 2,679,292 treasury shares with an average price of 4.33 euro, which corresponds to 6.99% of its share capital.

### 2.9.16 Table of changes in fixed assets

### 2.9.16.1 Parent company

	ACQUISITION COST 31/12/2009	ADDITIONS	TRANSFERS	REDUCTIONS	WRITE-OFFS	VALUE AS AT 31/12/2010
LAND-FIELDS	7,835,990.24	0.00	0.00	0.00	0.00	7,835,990.24
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	26,128,389.25	131,120.79	339,970.00	0.10	4,815.35	26,594,664.59
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	7,679,406.29	474,557.34	0.00	478,569.81	0.00	7,675,393.82
VEHICLES	1,369,862.23	30,613.80	0.00	102,142.17	179,208.19	1,119,125.67
FURNITURE & OTHER EQUIPMENT	8,456,709.56	176,257.27	0.00	59,080.02	109,851.62	8,464,035.19
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	1,216,856.11	285,470.55	-1,421,922.36	0.00	0.00	80,404.30
INTANGIBLE ASSETS	4,692,300.59	310,959.77	1,081,952.36	0.00	0.00	6,085,212.72
TOTAL	57,379,514.27	1,408,979.52	0.00	639,792.10	293,875.16	57,854,826.53



	DEPRECIATION S 31/12/2009	DEPRECIATIO NS FOR THE PERIOD	DEPRECIATIO NS OF REDUCTIONS	DEPRECIATIO NS OF WRITE OFFS	DEPRECIATION S 31/12/2010	NET BOOK VALUE 31/12/2010
LAND-FIELDS	0.00	0.00	0.00	0.00	0.00	7,835,990.24
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	5,700,122.40	950,874.26	0.00	2,858.95	6,648,137.71	19,946,526.88
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	5,596,990.23	390,727.01	433,779.94	0.00	5,553,937.30	2,121,456.52
VEHICLES	1,058,977.42	57,948.30	92,911.20	178,968.73	845,045.79	274,079.88
FURNITURE & OTHER EQUIPMENT	6,284,755.11	615,551.09	49,561.53	61,901.22	6,788,843.45	1,675,191.74
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	0.00	0.00	0.00	0.00	0.00	80,404.30
INTANGIBLE ASSETS	223,592.99	286,800.45	0.00	0.00	510,393.44	5,574,819.28
TOTAL	18,864,438.15	2,301,901.11	576,252.67	243,728.90	20,346,357.69	37,508,468.84

	ACQUISITION COST 31/12/2010	ADDITIONS	TRANSFERS	REDUCTIONS	WRITE- OFFS	VALUE AS AT 30/09/2011
LAND-FIELDS	7,835,990.24	0.00	0.00	0.00	0.00	7,835,990.24
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	26,594,664.59	185,581.29	0.00	0.00	0.00	26,780,245.88
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	7,675,393.82	263,818.58	12,600.00	52,129.27	0.00	7,899,683.13
VEHICLES	1,119,125.67	0.00	0.00	34,614.82	0.00	1,084,510.85
FURNITURE & OTHER EQUIPMENT	8,464,035.19	140,958.75	0.00	1,552.00	11,145.76	8,592,296.18
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	80,404.30	38,857.70	-12,600.00	0.00	0.00	106,662.00
INTANGIBLE ASSETS	6,085,212.72	59,949.33	0.00	0.00	0.00	6,145,162.05
TOTAL	57,854,826.53	689,165.65	0.00	88,296.09	11,145.76	58,444,550.33

	DEPRECIATION S 31/12/2010	DEPRECIATIONS FOR THE PERIOD	DEPRECIATION S OF REDUCTIONS	DEPRECIATION S OF WRITE OFFS	DEPRECIATION S 30/09/2011	NET BOOK VALUE 30/09/2011
LAND-FIELDS	0.00	0.00	0.00	0.00	0.00	7,835,990.24
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	6,648,137.71	729,443.38	0.00	0.00	7,377,581.09	19,402,664.79
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	5,553,937.30	293,899.03	52,129.25	0.00	5,795,707.08	2,103,976.05
VEHICLES	845,045.79	41,247.23	34,614.79	0.00	851,678.23	232,832.62
FURNITURE & OTHER EQUIPMENT	6,788,843.45	399,306.44	1,552.00	11,145.58	7,175,452.31	1,416,843.87
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	0.00	0.00	0.00	0.00	0.00	106,662.00
INTANGIBLE ASSETS	510,393.44	228,534.66	0.00	0.00	738,928.10	5,406,233.95
TOTAL	20,346,357.69	1,692,430.74	88,296.04	11,145.58	21,939,346.81	36,505,203.52



# 2.9.16.2 Group

	ACQUISITION COST 31/12/2009	ADDITIONS	TRANSFERS	REDUCTIONS	WRITE-OFFS	REDUCTIONS FROM DISCONTINUED OPERATIONS	FX DIFFERENCES	VALUE AS AT 31/12/2010
LAND-FIELDS	8,560,631.71	167,571.47	0.00	0.00	0.00	0.00	-12,733.27	8,740,936.44
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	27,147,144.96	1,577,797.41	362,224.76	0.10	4,815.35	101,308.26	7,026.51	28,974,016.90
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	11,741,583.14	1,217,419.94	-224,688.23	565,267.94	46,152.86	82,038.84	-79,358.89	12,120,214.11
VEHICLES	6,505,545.93	641,633.62	0.00	706,711.11	247,259.39	160,682.05	-5,233.69	6,037,760.70
FURNITURE & OTHER EQUIPMENT	9,506,624.25	295,456.31	0.00	65,275.64	115,127.41	316,365.99	-13,766.94	9,319,078.46
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	2,480,595.61	1,067,857.18	-3,387,053.12	0.00	0.00	0.00	-31,811.15	193,210.81
INTANGIBLE ASSETS	7,135,721.42	2,789,327.02	3,249,516.59	2,107.36	0.00	13,363.39	-31,370.71	13,190,465.00
TOTAL	73,077,847.02	7,757,062.94	0.00	1,339,362.14	413,355.01	673,758.52	-167,248.14	78,575,682.43

	DEPRECIATIONS 31/12/2009	DEPRECIATIONS FOR THE PERIOD	TRANSFERS	DEPRECIATIO N OF REDUCTIONS	DEPRECIATION S OF WRITE- OFFS	DEPRECIATIONS OF REDUCTIONS FROM DISCONTINUED OPERATIONS	FX DIFFERENCES	DEPRECIATIO NS 31/12/2010	NET BOOK VALUE 31/12/2010
LAND-FIELDS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,740,936.44
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	5,943,890.07	1,026,486.43	0.00	0.00	2,858.95	94,745.13	-3,867.11	6,876,639.54	22,097,377.36
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	8,031,034.68	849,577.07	-112,534.39	503,969.08	45,583.71	51,944.80	-21,252.38	8,187,832.16	3,932,381.95
VEHICLES	3,771,324.63	821,327.74	0.00	644,683.69	245,743.14	104,918.97	6,023.19	3,591,283.38	2,446,477.32
FURNITURE & OTHER EQUIPMENT	7,008,278.77	705,072.21	0.00	55,387.39	67,177.01	300,520.98	-4,678.79	7,294,944.39	2,024,134.07
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	193,210.81
INTANGIBLE ASSETS	1,015,197.10	485,187.85	112,534.39	2,107.36	0.00	8,937.82	-18,786.28	1,620,660.43	11,569,804.57
TOTAL	25,769,725.26	3,887,651.30	0.00	1,206,147.52	361,362.81	561,067.70	-42,561.38	27,571,359.91	51,004,322.52

	ACQUISITION COST 31/12/2010	ADDITIONS	TRANSFERS	REDUCTIONS	WRITE-OFFS	FX DIFFERENCES	VALUE AS AT 30/09/2011
LAND-FIELDS	8,740,936.44	0.00	0.00	0.00	0.00	43,550.13	8,697,386.31
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	28,974,016.90	265,490.73	0.00	0.00	0.00	142,259.75	29,097,247.88
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	12,120,214.11	413,947.46	63,131.72	103,571.63	64,382.07	211,403.77	12,217,935.83
VEHICLES	6,037,760.70	147,685.17	0.00	485,743.29	12,949.38	201,182.69	5,485,570.51
FURNITURE & OTHER EQUIPMENT	9,319,078.46	272,113.09	0.00	1,552.00	11,145.76	59,357.87	9,519,135.93
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	193,210.81	241,299.41	-126,735.13	0.00	0.00	-2,742.62	310,517.72
INTANGIBLE ASSETS	13,190,465.00	6,197,441.26	63,603.40	0.00	0.00	495,141.09	18,956,368.58
TOTAL	78,575,682.43	7,537,977.13	0.00	590,866.92	88,477.21	1,150,152.68	84,284,162.75



	DEPRECIATIONS 31/12/2010	DEPRECIATIONS FOR THE PERIOD	DEPRECIATION OF REDUCTIONS	DEPRECIATIONS OF WRITE-OFFS	FX DIFFERENCES	DEPRECIATIONS 30/09/2011	NET BOOK VALUE 30/09/2011
LAND-FIELDS	0.00	0.00	0.00	0.00	0.00	0.00	8,697,386.31
BUILDINGS-BUILDING FACILITIES AND TECHNICAL PROJECTS	6,876,639.54	786,374.17	0.00	0.00	22,141.31	7,640,872.40	21,456,375.48
MACHINERY TECHNICAL EQUIPMENT & OTHER EQUIPMENT	8,187,832.16	620,620.66	84,041.35	63,356.98	150,084.19	8,510,970.30	3,706,965.53
VEHICLES	3,591,283.38	568,279.12	430,856.61	8,201.25	107,788.53	3,612,716.10	1,872,854.40
FURNITURE & OTHER EQUIPMENT	7,294,944.39	459,296.32	1,552.00	11,145.58	31,129.12	7,710,414.01	1,808,721.91
FIXED ASSETS UNDER CONSTRUCTION AND PREPAYMENTS	0.00	0.00	0.00	0.00	0.00	0.00	310,517.72
INTANGIBLE ASSETS	1,620,660.44	466,535.24	0.00	0.00	89,190.03	1,998,005.65	16,958,362.93
TOTAL	27,571,359.91	2,901,105.50	516,449.97	82,703.80	400,333.17	29,472,978.47	54,811,184.28

The additions in the Group's intangible assets mainly concern the acquisition of the trademarks of Top Star and Domet products through the subsidiaries "Gr Sarantis Cyprus L.T.D." and "Plusfidelity L.T.D.".

### 2.9.17 Number of employees

The number of employees for the group and company is as follows:

	GRO	UP	сом	PANY
	01/01- 30/09/2011	01/01- 30/09/2010	01/01- 30/09/2011	01/01- 30/09/2010
Regular employees (during the presented date)	1,147	1,249	398	408
Day-wage employees (during the presented date)	<u>269</u>	<u>306</u>	<u>85</u>	<u>101</u>
Total Employees	<u>1,416</u>	<u>1,555</u>	<u>483</u>	<u>509</u>

# 2.9.18 Pending legal cases

There are no pending judicial or under arbitration differences or decisions by courts that may have significant effects on the financial position of the Group's companies.

### 2.9.19 Events after the end of the reporting period

In the context of its growth strategy and with the objective of further reinforcing its product portfolio, from 02/11/2011 Sarantis Group undertook the representation of the following trademarks: KOLYNOS, ACT, DENIM, TESORI D® ORIENTE, VIDAL and LEOCREMA. The trademarks include facial and body care products and until today were distributed by the company Notos Com. From 02/11/2011 Sarantis Group is responsible for their exclusive representation and will distribute the products through its existing distribution network in Greece and Cyprus, while the Group did not need to proceed with any expense for undertaking the representation. The sales that were realized from the above products in 2010 amounted 1,1 mil euro.



# 2.9.20 Other significant events

The Board of Directors of the parent company "GR. SARANTIS SA" and its subsidiary "VENTURES S.A.", decided on the merger through acquisition of the latter by the former with 31.12.2010 as the balance sheet transformation date, according to the provisions of laws 2166/1993 and 2190/1920.



# 2.9.21 Intra-Group Transactions

Period: 01/01-30/09/2010

SALES / PURCHASES	GR. SARANTIS SA	VENTURES SA	SARANTIS ROMANIA S.A	SARANTIS BULGARIA L.T.D	SARANTIS BELGRADE D.O.O	SARANTIS SKOPJE D.O.O	SARANTIS ANADOL SA	SARANTIS POLSKA S.A	SARANTIS CZECH REPUBLIC sro	SARANTIS HUNGARY Kft.	K. THEODORI DIS SA	OTO TOP EOOD	ZETA SA	Grand Total
GR. SARANTIS SA		1,198,838.57	3,199,649.31	1,422,292.68	1,866,981.90	663,025.05	24,117.76	3,674,043.05	758,110.34	406,913.15	77,504.38		9,847.50	13,301,323.69
ZETA FIN LTD	1,028,548.27													1,028,548.27
SARANTIS ROMANIA S.A					12,045.43			13,519.08						25,564.52
ELMI PRODFARM S.R.L	2,653.81		2,571,327.29											2,573,981.10
GR SARANTIS CYPRUS L.T.D	622,551.25								18,579.17					641,130.42
VENTURES SA	32,055.45													32,055.45
SARANTIS RUSSIA														0.00
SARANTIS BULGARIA L.T.D			7,117.64		1,766.47				7,359.07	4,545.12				20,788.31
SARANTIS CZECH REPUBLIC sro			5,499.70					6,623.65		6,709.03				18,832.38
SARANTIS BELGRADE D.O.O						348,521.20								348,521.20
SARANTIS POLSKA S.A	73,102.89		664,925.74	170,632.93	551,980.13				242,889.51	43,199.18				1,746,730.38
K THEODORIDIS SA	2,475.71											229,851.73		232,327.44
SARANTIS ANADOL SA	671,815.41													671,815.41
SARANTIS UKRAINE S.A														0.00
THRACE-SARANTIS S.A	671,229.02													671,229.02
SARANTIS HUNGARY Kft.			12,941.26	2,028.97	4,124.20			28,214.21	20,146.99					67,455.64
SAREAST L.T.D	13,650.00													13,650.00
TOTAL	3,118,081.81	1,198,838.57	6,461,460.95	1,594,954.58	2,436,898.15	1,011,546.25	24,117.76	3,722,399.99	1,047,085.09	461,366.48	77,504.38	229,851.73	9,847.50	21,393,953.23



Period: 01/01-30/09/2011

SALES / PURCHASES	GR. SARANTIS SA	VENTURES SA	SARANTIS ROMANIA S.A	SARANTIS BULGARIA L.T.D	SARANTIS BELGRADE D.O.O	SARANTIS SKOPJE D.O.O	SARANTIS ANADOL SA	SARANTIS POLSKA S.A	SARANTIS CZECH REPUBLIC sro	D. KOUKOUZE LI LTD	SARANTIS HUNGARY Kft.	ZETA SA	Grand Total
GR. SARANTIS SA		1,122,295.89	2,437,360.71	1,329,881.20	1,569,261.45	524,480.15	315,234.54	3,371,204.39	771,912.27	12,584.30	655,073.38	10,222.50	12,119,510.78
ZETA FIN LTD	860,407.30												860,407.30
SARANTIS ROMANIA S.A	963,621.16			12,875.45	86,651.94			185.73	13,370.35				1,076,704.63
GR SARANTIS CYPRUS L.T.D	756,745.00								18,579.17		17,069.73		792,393.90
PLUSFIDELITY LTD.					10,778.00								10,778.00
VENTURES SA	13,096.27												13,096.27
SARANTIS BULGARIA L.T.D	36,367.54		1,940.41										38,307.96
SARANTIS CZECH REPUBLIC sro				7,751.43	1,248.84			492,611.65			4,229.73		505,841.66
SARANTIS BELGRADE D.O.O			44,944.66	9,118.56		479,888.93			3,217.68				537,169.83
SARANTIS POLSKA S.A	175,084.61		1,248,243.77	335,957.59	1,159,916.88				560,605.25		186,570.99		3,666,379.11
SARANTIS ANADOL SA	576,079.34												576,079.34
THRACE-SARANTIS S.A	990,614.37												990,614.37
D. KOUKOUZELI LTD	712,826.24												712,826.24
SARANTIS HUNGARY Kft.					4,536.77			5,982.59	42,887.84				53,407.20
SAREAST L.T.D	13,650.00												13,650.00
TOTAL	5,098,491.84	1,122,295.89	3,732,489.56	1,695,584.23	2,832,393.88	1,004,369.08	315,234.54	3,869,984.37	1,410,572.56	12,584.30	862,943.83	10,222.50	21,967,166.58



Period: 01/01-31/12/2010

RECEIVABLES / LIABILITIES	GR. SARANTIS SA	VENTURES SA	ZETA COSMETICS LTD	ZETA SA	SARANTIS BELGRADE D.O.O	SARANTIS BULGARIA L.T.D	SARANTIS SKOPJE D.O.O	SARANTIS ROMANIA S.A	SARANTIS CZECH REPUBLIC sro	SARANTIS POLSKA S.A	GR SARANTIS CYPRUS L.T.D	WALDECK L.T.D	SARANTIS ANADOL SA	SARANTIS HUNGARY Kft.	TOTAL
GR. SARANTIS SA		693,023.46		683,187.82					1,550,257.20	2,635,684.83			63,298.68	239,917.53	5,865,369.52
VENTURES SA	3,669.60														3,669.60
ZETA SA	300.00														300.00
THRACE-SARANTIS S.A	439,003.51														439,003.51
ZETA FIN LTD	26,874,368.39		27,858.45									50.25			26,902,277.09
SARANTIS POLSKA S.A	16,398.91				300,479.21	117,504.75		557,877.54	78,788.76		800,000.00			75,229.98	1,946,279.15
SARANTIS BELGRADE D.O.O	1,834.12					23,400.00	6,292.46	9,680.00							41,206.58
SARANTIS ROMANIA S.A	235,760.67				5,256.96	2,417.40								595.00	244,030.03
SARANTIS BULGARIA L.T.D	454,793.35													4,546.08	459,339.43
SAREAST L.T.D	400,000.00														400,000.00
GR SARANTIS CYPRUS L.T.D	24,030,000.00			82,506.97					741,037.50						24,853,544.47
SARANTIS ANADOL SA	99,469.79														99,469.79
SARANTIS SKOPJE D.O.O	514,583.98														514,583.98
SARANTIS HUNGARY Kft.						2,020.21				61,769.70					63,789.91
TOTAL	53,070,182.32	693,023.46	27,858.45	765,694.79	305,736.17	145,342.36	6,292.46	567,557.54	2,370,083.46	2,697,454.53	800,000.00	50.25	63,298.68	320,288.59	61,832,863.06



Period: 01/01-30/09/2011

RECEIVABLES / LIABILITIES	GR. SARANTIS SA	VENTURES SA	ZETA COSMETICS LTD	ZETA SA	SARANTIS BELGRADE D.O.O	SARANTIS BULGARIA L.T.D	SARANTIS SKOPJE D.O.O	SARANTIS ROMANIA S.A	SARANTIS CZECH REPUBLIC sro	SARANTIS POLSKA S.A	SARANTIS ANADOL SA	SARANTIS HUNGARY Kft.	TOTAL
GR. SARANTIS SA		1,121,362.73		693,458.92	83,190.34			461,021.20	1,821,457.86	1,502,416.72	179,334.42	679,753.92	6,541,996.11
VENTURES SA	200.00												200.00
ZETA SA	300.00												300.00
THRACE-SARANTIS S.A	371,828.24												371,828.24
ZETA FIN LTD	30,234,775.70		2,447,858.45										32,682,634.15
SARANTIS POLSKA S.A	142,853.82				395,594.51	180,938.36		573,347.43	243,600.96			71,142.32	1,607,477.40
SARANTIS CZECH REPUBLIC sro										297,950.04			297,950.04
SARANTIS BELGRADE D.O.O						7,098.68	141,415.24	39,853.83	3,000.04				191,367.79
SARANTIS ROMANIA S.A	135,627.72				35,518.56							595.00	171,741.28
SARANTIS BULGARIA L.T.D	930,027.92												930,027.92
SAREAST L.T.D	413,650.00												413,650.00
GR SARANTIS CYPRUS L.T.D	20,976,745.00			82,506.97				1,485,383.50	718,579.17			617,069.73	23,880,284.37
PLUSFIDELITY L.T.D					10,778.00								10,778.00
SARANTIS ANADOL SA	60,408.26												60,408.26
D. KOUKOUZELI LTD	505,701.98												505,701.98
SARANTIS SKOPJE D.O.O	1,140,103.83												1,140,103.83
SARANTIS HUNGARY Kft.									11,152.32				11,152.32
TOTAL	54,912,222.47	1,121,362.73	2,447,858.45	775,965.89	525,081.41	188,037.04	141,415.24	2,559,605.96	2,797,790.35	1,800,366.76	179,334.42	1,368,560.97	68,817,601.68



All kind of transactions (income and expenses) cumulatively from the beginning of the financial period as well as the balances of receivables and liabilities of the company and group at the end of the reporting period that have resulted from their transactions with related parties, as such are defined by IAS 24, are as follows:

TABLE OF DISCLOSURES OF RELATED PARTIES	GROUP	COMPANY
a) Income	0.00	12,119,510.78
b) Expenses	0.00	5,098,491.84
c) Receivables	0.00	6,541,996.11
d) Liabilities	0.00	54,912,222.47
e) Transactions and remuneration of senior executives and board members	501,910.40	491,879.04
f) Receivables from senior executives and board members	0.00	0.00
g) Liabilities towards senior executives and board members	0.00	0.00

# 2.9.22 Sector and geographic breakdown tables

# 2.9.22.1 Breakdown per Business Activity

### Breakdown of Consolidated Sales

Sales per Category (mil €)	9M '11	%	9M '10
Cosmetics	73.41	2.50%	71.62
% of Sales	44.91%		45.14%
Own Brands	51.77	9.26%	47.38
% of Category	70.53%		66.17%
Distributed	21.64	-10.71%	24.23
% of Category	29.47%		33.83%
Household Products	72.92	3.60%	70.39
% of Sales	44.61%		44.36%
Own	72.65	3.45%	70.23
% of Category	99.62%		99.77%
Distributed	0.28	69.16%	0.16
% of Category	0.38%		0.23%
Other Sales	17.13	2.82%	16.66
% of Sales	10.48%		10.50%
Health & Care Products	8.69	5.18%	8.26
% of Category	50.75%		49.61%
Selective	8.44	0.50%	8.39
% of Category	49.25%		50.39%
Total Continued Operations	163.46	3.02%	158.66
Total Discontinued Operations	0.00	-100.00%	2.62
Total Sales	163.46	1.35%	161.28



# Consolidated EBIT Breakdown

EBIT per Category (€mil)		9M' 11	%	9M '10
Cosmetics		3.02	90.42%	1.59
	Margin	4.11%		2.21%
	% EBIT	32.15%		17.14%
Own brands		3.00	114.33%	1.40
	Margin	5.79%		2.95%
	% EBIT	31.92%		15.12%
Distributed		0.02	-88.34%	0.19
	Margin	0.10%		0.77%
	% EBIT	0.23%		2.02%
Household Products		4.15	-20.37%	5.22
	Margin	5.70%		7.41%
	% EBIT	44.23%		56.39%
Own brands		4.16	-20.55%	5.24
	Margin	5.73%		7.46%
	% EBIT	44.29%		56.59%
Distributed		-0.01	69.65%	-0.02
	Margin	-2.02%		-11.27%
	% EBIT	-0.06%		-0.20%
Other Sales		0.82	43.91%	0.57
	Margin	4.82%		3.44%
	% EBIT	8.78%		6.20%
Health & Care Products		1.01	-30.23%	1.45
	Margin	11.62%		17.52%
	% EBIT	10.76%		15.65%
Selective		-0.19	78.81%	-0.88
	Margin	-2.20%		-10.42%
	% EBIT	-1.97%		-9.46%
Income from Affiliates		1.39	-25.71%	1.88
	% EBIT	14.83%		20.27%
Income from Estee Lauder JV		1.39	-25.71%	1.88
	% EBIT	14.83%		20.27%
Total Continued Operations		8.01	-13.42%	9.25
Total Discontinued Operations		0.00	-100.00%	-0.24
Total EBIT		8.01	-11.14%	9.02



# 2.9.22.2 Geographic Breakdown

# **Breakdown of Consolidated Sales**

Sales per Country (€ mil)	9M'11	%	9M '10	
Greece	60.54	3.09%	58.72	
% Sales	37.04%		37.01%	
Poland	49.32	8.11%	45.62	
Romania	26.11	-6.54%	27.94	
Bulgaria	6.54	-16.82%	7.86	
Serbia	8.77	9.53%	8.01	
Czech Republic	4.41	13.83%	3.87	
Hungary	5.78	23.99%	4.66	
FYROM	1.98	0.67%	1.97	
Foreign Countries	102.92	2.98%	99.94	
% Sales	62.96%		62.99%	
Total Continued Activities	163.46	3.02%	158.66	
Total Discontinued Activities	0.00	-100.00%	2.62	
Total	163.46	1.35%	161.28	

# Consolidated EBIT Breakdown

EBIT per Country (€ mil)		9M '11	%	9M '10
	Greece	5.00	11.60%	4.48
	% EBIT	53.19%		48.39%
Poland		2.07	-13.32%	2.39
Romania		1.10	-36.49%	1.74
Bulgaria		0.21	-25.09%	0.27
Serbia		1.16	27.61%	0.91
Czech Republic		-0.29	35.36%	-0.45
Hungary		-0.25	55.89%	-0.57
FYROM		0.40	-17.94%	0.48
	<b>Foreign Countries</b>	4.40	-7.93%	4.78
	% EBIT	46.81%		51.61%
Total Continued Activities		9.39	1.52%	9.25
<b>Total Discontinued Activities</b>		0.00	100.00%	-0.24
Total EBIT		9.39	4.19%	9.02



### Marousi, 23 November 2011

THE CHAIRMAN OF THE BOARD

THE VICE-CHAIRMAN

THE FINANCIAL DIRECTOR & BOARD MEMBER

THE HEAD ACCOUNTANT

GRIGORIS SARANTIS KYRIAKOS SARANTIS KONSTANTINOS ROZAKEAS VASILIOS D. MEINTANIS

ID No. X 080619/03 ID No. AI 597050/2010 ID No. P 534498/94 ID No. AB 656347/06