



ALPHA BANK

**INTERIM FINANCIAL STATEMENTS
AS AT 30.9.2011**

(In accordance with International Accounting Standard 34)



Athens,
November 28, 2011

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(In accordance with IAS 34)

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Interim Income Statement

(Thousands of Euro)

	Note	From 1 January to		From 1 July to	
		30.9.2011	30.9.2010	30.9.2011	30.9.2010
Interest and similar income		2,334,538	2,195,150	816,545	752,340
Interest expense and similar charges		(1,342,301)	(1,179,841)	(483,089)	(416,436)
Net interest income		992,237	1,015,309	333,456	335,904
Fee and commission income		194,063	216,484	65,532	74,647
Commission expense		(34,447)	(30,376)	(11,367)	(11,404)
Net fee and commission income		159,616	186,108	54,165	63,243
Dividend income		10,581	26,292	10,017	2
Gains less losses on financial transactions		118,360	4,768	55,395	1,665
Other income		11,439	7,738	2,587	2,527
		140,380	38,798	67,999	4,194
Total income		1,292,233	1,240,215	455,620	403,341
Staff costs	2	(295,296)	(305,824)	(97,167)	(99,731)
General administrative expenses		(278,779)	(288,408)	(91,770)	(93,718)
Depreciation and amortization expenses	9, 10, 11	(45,014)	(42,314)	(15,119)	(15,203)
Other expenses		(958)	(554)	(704)	(129)
Total expenses		(620,047)	(637,100)	(204,760)	(208,781)
Impairment losses and provisions to cover credit risk	3	(653,542)	(522,903)	(232,642)	(178,243)
Profit/(Loss) before income tax, additional tax and impact from exposure to Greek Government bonds		18,644	80,212	18,218	16,317
Income tax before the impact of impairment of Greek Government bonds	5	(17,960)	(33,642)	(7,783)	(8,919)
Additional tax (Law 3845/2010)	5		(55,512)		
		684	(8,942)	10,435	7,398
Impairment losses on Greek Government bonds after income tax	4	(606,904)		(69,372)	
Profit/(Loss) after income tax		(606,220)	(8,942)	(58,937)	7,398
Earnings/(Losses) per share:					
Basic and diluted (€ per share)	6	(1.24)	(0.12)	(0.15)	(0.02)



Interim Balance Sheet

(Thousands of Euro)

	Note	30.9.2011	31.12.2010
ASSETS			
Cash and balances with Central Banks		1,280,230	2,805,166
Due from banks		6,853,617	8,824,257
Securities held for trading		14,492	35,796
Derivative financial assets		649,102	442,013
Loans and advances to customers	7	38,316,053	39,919,035
Investment securities			
- Available for sale	8	2,926,427	2,808,560
- Held to maturity	8	4,617,281	5,181,136
Investments in subsidiaries, associates and joint ventures	20	1,951,059	1,853,042
Investment property	9	40,496	47,706
Property, plant and equipment	10	633,361	631,262
Goodwill and other intangible assets	11	85,199	98,520
Deferred tax assets		625,813	455,552
Other assets		551,331	582,163
		<u>58,544,461</u>	<u>63,684,208</u>
Non-current assets held for sale		86,358	86,687
Total Assets		58,630,819	63,770,895
LIABILITIES			
Due to banks	12	21,262,215	18,729,995
Derivative financial liabilities		1,469,142	1,106,591
Due to customers		25,544,490	31,233,710
Debt securities in issue and other borrowed funds	13	5,297,410	6,980,873
Liabilities for current income tax and other taxes		8,331	113,295
Deferred tax liabilities		298,586	234,819
Other liabilities		871,925	931,867
Provisions	14	7,658	9,247
Total Liabilities		54,759,757	59,340,397
EQUITY			
Share capital	15	1,100,281	3,451,067
Share premium		2,757,653	406,867
Reserves		115,442	(6,542)
Retained earnings	15	(102,314)	579,106
Total Equity		3,871,062	4,430,498
Total Liabilities and Equity		58,630,819	63,770,895

The attached notes (pages 9-35) form an integral part of these interim financial statements

Interim Statement of Comprehensive Income

(Thousands of Euro)

	Note	From 1 January to		From 1 July to	
		30.9.2011	30.9.2010	30.9.2011	30.9.2010
Profit/(Loss), after income tax, recognized in the income statement		(606,220)	(8,942)	(58,937)	7,398
Other comprehensive income recognized directly in Equity:					
Change in available for sale securities reserve	5	75,853	(139,733)	(32,106)	(2,248)
Change in available for sale securities reserve due to the impairment of Greek Government bonds	4	90,265		14,321	
Change in cash flow hedge reserve	5	7,110	(40,602)	2,396	61
Exchange differences on translating foreign operations	5	3	(33)	(13)	(12)
Income tax	5	(51,247)	43,131	3,078	525
Total of other comprehensive income recognized directly in Equity, after income tax	5	121,984	(137,237)	(12,324)	(1,674)
Total comprehensive income for the period, after income tax		(484,236)	(146,179)	(71,261)	5,724



Interim Statement of Changes in Equity

(Thousands of Euro)

	Note	Share capital	Share premium	Reserves	Retained Earnings	Total
Balance 1.1.2010		3,451,067	406,867	202,391	715,247	4,775,572
Changes for the period 1.1 - 30.9.2010						
Loss for the period, after income and additional tax					(8,942)	(8,942)
Other comprehensive income, recognized directly in Equity, after income tax				(137,390)	153	(137,237)
Total comprehensive income for the period, after income tax				(137,390)	(8,789)	(146,179)
Expenses relating to the share capital increase after income tax					(607)	(607)
Appropriation to statutory reserve				21,433	(21,433)	-
Dividend paid for preference shares					(57,945)	(57,945)
Balance 30.9.2010		3,451,067	406,867	86,434	626,473	4,570,841
Changes for the period 1.10 - 31.12.2010						
Loss for the period, after income and additional tax					(47,367)	(47,367)
Other comprehensive income, recognized directly in Equity, after income tax				(92,976)		(92,976)
Total comprehensive income for the period, after income tax		-	-	(92,976)	(47,367)	(140,343)
Balance 31.12.2010		3,451,067	406,867	(6,542)	579,106	4,430,498

(Thousands of Euro)

	Note	Share capital	Share premium	Reserves	Retained Earnings	Total
Balance 1.1.2011		3,451,067	406,867	(6,542)	579,106	4,430,498
Changes for the period 1.1 - 30.9.2011						
Loss for the period, after income tax					(606,220)	(606,220)
Other comprehensive income, recognized directly in Equity, after income tax				121,984		121,984
Total comprehensive income for the period, after income tax		-	-	121,984	(606,220)	(484,236)
Dividend paid for preference shares					(75,200)	(75,200)
Reduction in the nominal value of ordinary shares		(2,350,786)	2,350,786			
Balance 30.9.2011		1,100,281	2,757,653	115,442	(102,314)	3,871,062



Interim Statement of Cash Flows

(Thousands of Euro)

	Note	From 1 January to	
		30.9.2011	30.9.2010
Cash flows from operating activities			
Profit before income tax, additional tax and the impact from exposure to Greek Government bonds		18,644	80,212
Impairment losses on Greek Government bonds, before income tax	4	(758,630)	80,212
Profit/(loss) before income and additional tax		(739,986)	80,212
Adjustments for:			
Depreciation of fixed assets	9, 10	27,874	28,166
Amortization of intangible assets	11	17,140	14,148
Impairment losses from loans and provisions		654,903	537,247
Impairment losses on Greek Government bonds	4	758,630	
(Gains)/losses from investing activities		(47,165)	(43,003)
(Gains)/losses from financing activities		(26,978)	124,994
		644,418	741,764
Net (increase)/decrease in assets relating to operating activities:			
Due to banks		708,541	(905,373)
Securities held for trading and derivative financial assets		(185,785)	(140,372)
Loans and advances to customers		947,165	633,584
Other assets		10,283	29,281
Net increase/(decrease) in liabilities relating to operating activities:			
Due from banks		2,532,220	2,464,894
Derivative financial liabilities		369,661	626,652
Due to customers		(7,180,618)	(5,373,046)
Other liabilities		(52,386)	(23,099)
Net cash flows from operating activities before taxes		(2,206,501)	(1,945,715)
Income taxes and other taxes paid		(117,022)	(105,662)
Net cash flows from operating activities		(2,323,523)	(2,051,377)
Cash flows from investing activities			
Investments in subsidiaries, associates and joint ventures		(80,277)	(85,450)
Dividends received		10,567	26,279
Purchases of fixed and intangible assets		(36,704)	(67,755)
Disposals of fixed and intangible assets		10,257	3,052
Net (increase)/decrease in investment securities		(107,841)	(685,323)
Net cash flows from investing activities		(203,998)	(809,197)
Cash flows from financing activities			
Expenses relating to share capital increase			(799)
Dividends paid to ordinary and preference shareholders		(96,281)	(58,084)
Liabilities from the securitization of consumer loans		135,022	(146,984)
Repayments of debt securities in issue and other borrowed funds		(279,441)	(417,716)
Net cash flows from financing activities		(240,700)	(623,583)
Effect of exchange rate fluctuations on cash and cash equivalents		1,186	1,466
Net increase / (decrease) in cash and cash equivalents		(2,767,035)	(3,482,691)
Cash and cash equivalents at the beginning of the period		4,645,869	8,424,719
Cash and cash equivalents at the end of the period		1,878,834	4,942,028

The attached notes (pages 9-35) form an integral part of these interim financial statements

Notes to the Interim Financial Statements

GENERAL INFORMATION

At present the Bank operates under the brand name of ALPHA BANK A.E. and with the sign of ALPHA BANK. The Bank's registered office is 40 Stadiou Street, Athens and it is listed as a societe anonyme with registration number 6066/06/B/86/05. The Bank's duration is until 2100 which can be extended by the General Meeting of Shareholders.

In accordance with article 4 of the Articles of Incorporation, the Bank's objective is to engage, on its own account or on behalf of third parties, in Greece and abroad, independently or collectively, including joint ventures with third parties, in any and all (main and secondary) operations, activities, transactions and services allowed to credit institutions, in

conformity with whatever rules and regulations (domestic, community, foreign) may be in force each time. In order to serve this objective, the Bank may perform any kind of action, operation or transaction which, directly or indirectly, is pertinent, complementary or auxiliary to the purposes mentioned above.

Based on the decision of the Ordinary General Meeting of Shareholders, held on 22.6.2010, the tenure of the Bank's Board of Directors expires in 2014.

The Board of Directors as at 30.9.2011, according to the minutes of its meeting held on 22.3.2011, consists of:

CHAIRMAN (Executive Member)

Yannis S. Costopoulos

VICE CHAIRMAN (Non Executive Independent Member)

Minas G. Tanes ***

EXECUTIVE MEMBERS

MANAGING DIRECTOR

Demetrios P. Mantzounis

EXECUTIVE DIRECTORS AND GENERAL MANAGERS

Spyros N. Filaretos (COO) ***

Artemis Ch. Theodoridis

George C. Aronis (from 22.3.2011)

NON-EXECUTIVE MEMBERS

Sophia G. Eleftheroudaki (resigned on 23.11.2011)

Paul G. Karakostas *

Nicholaos I. Manassis **

Ioanna E. Papadopoulou

NON-EXECUTIVE INDEPENDENT MEMBERS

George E. Agouridis *

Pavlos A. Apostolides ** (resigned on 18.11.2011)

Thanos M. Veremis

Evangelos J. Kaloussis */***

Ioannis K. Lyras **

NON-EXECUTIVE MEMBER

(in accordance with the requirements of Law 3723/2008)

Sarantis – Evangelos G. Lolos

* Member of the Audit Committee

** Member of the Remuneration Committee

*** Member of the Risk Management Committee



SECRETARY

Hector P. Verykios

The Ordinary General Meeting of Shareholders, held on 21.6.2011, has appointed as auditors of the semi annual and annual financial statements for the year 2011 the following:

Principal Auditors: Nikolaos E. Vouniseas
Charalambos G. Sirounis

Substitute Auditors: Nikolaos Ch. Tsiboukas
John A. Achilas

of KPMG Certified Auditors A.E.

The Bank's shares have been listed in the Athens Stock Exchange since 1925. As at September 30, 2011 Alpha Bank was ranked tenth in terms of market capitalization. Additionally, the Bank's share is included in a series of international indices, such as among others S&P Europe 350, FTSE Med 100, MSCI Europe, DJ Euro Stoxx and FTSE4Good.

Apart from the Greek listing, the shares of the Bank are listed in the London Stock Exchange in the form of international certificates (GDRs) and they are traded over the counter in New York (ADRs).

As at September 30, 2011 the Bank has 534,269,648 ordinary and 200,000,000 preference shares in issue.

During the nine month period of 2011 an average of 2,312,567 shares have been traded daily.

The credit rating of the Bank performed by three international credit rating agencies is as follows:

- Moody's: Caa2
- Fitch Ratings: B-
- Standard & Poor's: CCC

The financial statements have been approved by the Board of Directors on November 28, 2011.

ACCOUNTING POLICIES APPLIED

1. Basis of presentation

The Bank has prepared the condensed interim financial statements as at 30.9.2011 in accordance with International Accounting Standard (IAS) 34, Interim Financial Reporting.

The financial statements have been prepared on the historical cost basis except for the following assets and liabilities which are measured at fair value:

- Securities held for trading
- Derivative financial instruments
- Available for sale securities

The financial statements are presented in Euro, rounded to the nearest thousand, unless otherwise indicated.

The accounting policies applied by the Bank in preparing the condensed interim financial statements are consistent with those stated in the published financial statements for the year ended 31.12.2010, after taking into account the following amendments of International Accounting Standards and the Interpretations, which were issued by the International Accounting Standards Board (IASB), adopted by the European Union and applied on 1.1.2011:

- **Amendment of International Financial Reporting Standard 1** «Limited Exemption from Comparative IFRS7 Disclosures for First-time Adopters» (Regulation 574/30.6.2010)

- **Amendment of International Accounting Standard 24** «Related Party Disclosures» (Regulation 632/19.7.2010)
- **Amendment of International Accounting Standard 32** «Classification of Rights Issues» (Regulation 1293/23.12.2009)
- **Improvements to International Accounting Standards** (Regulation 149/18.2.2011)
- **Amendment of Interpretation 14** «Prepayment of a Minimum Funding Requirement» (Regulation 633/19.7.2010)
- **Interpretation 19** «Extinguishing Financial Liabilities with Equity Instruments» (Regulation 662/23.7.2010)

The adoption of the above did not have a substantial impact on the Bank's financial statements.

The adoption by the European Union, by 31.12.2011, of new standards, interpretations or amendments, which have been issued or may be issued during the year by the International Accounting Standards Board (IASB), and their mandatory or optional adoption for periods beginning on or after 1.1.2011 may retrospectively affect the periods presented in these interim financial statements.

Estimates, decision making criteria and significant sources of uncertainty

The estimates and judgments applied by the Bank in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate.

The estimates and judgments are reviewed on an ongoing basis to take into account current conditions, and the effect of any changes is recognised in the period in which the estimate is revised. The main sources of uncertainty relating to estimations used in the preparation of the current period's interim financial statements relate to the estimation of the value of bonds issued by the Greek State that are owned by the Bank.

More specifically, within the first six months of 2011, the Bank recognised an impairment loss relating to the value of bonds issued by the Greek State. The impairment loss was calculated using appropriate assumptions at the time, which were derived from the description of the bonds' exchange program based on the decisions of the European Summit of

July 21st, 2011 and the projections regarding interest rates. However, the European Summit on 26 October 2011 agreed upon a new plan to decrease Greek debt and the Greek bonds exchange program developed based on the decisions of the European Summit of the 21st July, 2011 will therefore not be implemented. The new plan provides for a voluntary exchange of existing Greek Government bonds with new ones. The exact terms of the new exchange program are expected to be defined by the end of 2011, so that the bonds will be exchanged in the beginning of 2012.

The ultimate impact of the new plan on the value of bonds depends on factors such as:

- The terms of the new bonds (nominal value, interest rate, tenor, guarantees)
- The participation rate of the private sector
- The developments in the Eurozone debt crisis

The significant degree of uncertainty created by the above



factors which have not been defined at this time does not permit a reliable estimation of the impairment loss for Greek Government bonds in the current period's interim financial

statements and therefore, it is possible that the final impact on the value of the bonds will differ from the impairment recognised in the current period's financial statements.

INCOME STATEMENT

2. Staff Costs

The Bank, in collaboration with AXA Insurance, has created a new group savings plan for its employees that were hired and insured for the first time from 1.1.1993 and onwards. The plan's effective date is January 1, 2011 and its aim is to provide a lump sum monetary benefit to retiring employees. The plan assets, which will be formed by the fixed monthly

contributions of the Bank and its employees, will be invested in low risk mutual funds. In particular, for employees hired by the Bank and insured from 1.1.1993 until 31.12.2004 the final lump sum benefit to be received upon retirement will have a lower limit which is defined in Law 2084/1992.

3. Impairment losses and provisions to cover credit risk

	From 1 January to		From 1 July to	
	30.9.2011	30.9.2010	30.9.2011	30.9.2010
Impairment losses on loans and advances to customers ^(note 7)	655,817	536,692	230,936	178,285
Reversal of impairment losses on participations	(11)			
Provisions to cover credit risk relating to off balance sheet items ^(note 14)	2,500		1,000	
Recoveries	(4,764)	(13,789)	706	(42)
Total	653,542	522,903	232,642	178,243

4. Exposure to credit risk from debt issued by peripheral countries in the Eurozone

a. Exposure to Greek Government debt

An analysis of impairment losses on Greek Government bonds is depicted below:

	Available for sale	Held to maturity	Total
Impairment losses on Greek Government bonds	90,265	668,365	758,630
Deferred tax	(18,053)	(133,673)	(151,726)
Impairment losses on Greek Government bonds after income tax	72,212	534,692	606,904

In the context of the European Summit on 21 July 2011, a financial proposal was formed for a voluntary replacement program for existing securities issued by the Greek Government maturing up to 2020, with new securities of extended maturities which will be issued by the Greek state and their capital will be guaranteed by a high credit rating institution. The Bank, estimating that the participation in the above program for the restructuring of the Greek debt with adverse consequences for the investor, as described in the relevant letter of inquiry sent by the Minister of Finance, constituted objective evidence of impairment of the value of bonds that fall within this program, recognized in its interim financial statements as at 30.6.2011 impairment losses amounting to €671.9 million before tax, for the Greek Government bonds maturing up to 13.7.2020. In addition, in the third quarter of 2011 an impairment loss amounting to €86.7 million before tax was recognized for the above mentioned securities as described in detail in note 8.

In the European Summit on 26 October 2011, the implemen-

tation of a new plan for the reduction of Greek debt was agreed and consequently the program for the replacement of Greek Government bonds that had been developed based on the decisions of the European Summit on 21 July 2011 will not be implemented. The new plan provides for the development of a new program for the voluntary replacement of Greek Government bonds with new ones with the ultimate aim to achieve the reduction in the nominal value of debt owned by the private sector by 50%. The aim of the new bond replacement program in combination with the remaining measures that relate to the restructuring of the Greek economy is that debt will reach 120% of GDP up to 2020.

The precise terms of the new bond exchange program are expected to be clarified after the negotiations of all involved parties by the end of 2011, so that the replacement of bonds will occur in the beginning of 2012. The fact that the basic terms of the new voluntary replacement program for the Greek Government bonds have not been defined yet such as, the characteristics of the new bonds which will replace the old



securities (nominal value, tenor, interest rate, guarantees), as well as any incentives to participate in the program, create uncertainty in relation to the expected cash flows of the portfolio and do not permit the reliable reassessment of impairment losses for Greek Government bonds in the interim financial

statements of 30.9.2011. The development of conversations between involved parties and the finalization of the terms of the replacement which is expected by the end of the current year will render possible the reassessment of the recoverable value of the Greek Government bond portfolio.

The table that follows depicts the Bank's total exposure to Greek Government securities as at 30.9.2011, with the exception of securities amounting to € 2.9 billion which relate to treasury bills and to the bond received by the Bank in exchange for the preference shares it had issued in favour of the Greek Government in the context of Law 3723/2008.

Portfolio	Amortized cost before impairment	Book value before impairment ⁽¹⁾/ Fair value ⁽²⁾	Book value after impairment ⁽¹⁾/ Fair value ⁽²⁾
Available for sale	204,085	163,519 ⁽²⁾	163,519 ⁽²⁾
Held to maturity	3,676,003	3,676,003 ⁽¹⁾	2,953,948 ⁽¹⁾
Trading	8,511	7,309 ⁽²⁾	7,309 ⁽²⁾
Total	3,888,599	3,846,831	3,124,776

The table that follows presents the maturity analysis of the above securities:

Portfolio	Up to 1 year	1 to 5 years	More than 5 years	Total
Available for sale	37,421	98,167	27,931	163,519
Held to maturity	77,683	2,126,812	749,453	2,953,948
Trading	4,696	1,726	887	7,309
Total	119,800	2,226,705	778,271	3,124,776

Out of the securities with remaining maturity more than 5 years, a total amount of € 164.1 million matures after the year 2020, analyzed further into € 11.6 million in the available for sale, € 152.3 million in the held to maturity and € 0.2 million in the trading portfolio.

The table that follows depicts the hierarchy of Greek Government securities (including treasury bills) accounted at fair value, based on the quality of inputs used for the estimation of their fair value:

	30.9.2011		31.12.2010	
	Available for sale portfolio	Trading portfolio	Available for sale portfolio	Trading portfolio
Level 1	2,191,564	7,309	1,376,393	27,561
Level 2	270	-	536	-
Level 3	-	-	-	-
Total	2,191,834	7,309	1,376,929	27,561

In addition, the Bank's exposure to Greek Government risk from financial instruments other than securities is depicted in the table below:

Balance sheet items	Book Value	Fair Value
Derivative financial instruments – assets	227,784	227,784
Derivative financial instruments – liabilities	(135,152)	(135,152)
Off balance sheet items	Nominal Value	Fair Value
Bonds accepted as guarantees for funding purposes	123,318	84,271

The amounts that the Bank has granted as loans to the central or local governments are not material.

b. Exposure to the peripheral eurozone countries' debt

The Bank on 30.9.2011 has no exposure to bonds issued by Spain, Portugal, Ireland and Italy.

5. Income tax

According to Law 3697/2008 the tax rate for 2010 is 24%.

According to article 14 of Law 3943/2011 "Combating tax evasion, staffing of the tax auditing department and other provisions under the responsibility of the Ministry Finance", a 20% tax rate is effective for legal entities for the periods commencing from 1.1.2011 and thereon. For profit distribution, a withholding tax is imposed with a 25% tax rate. For financial statements up to 31.12.2010 a tax rate of 21% is imposed on distributed profits.

In accordance with article 5 of Law 3845/6.5.2010 "Measures for the implementation of the supporting mechanism of Greek economy through the Eurozone Member-States and the Inter-

national Monetary Fund" an additional tax was imposed on legal entities for social responsibility purposes, calculated on the total net income for the fiscal year 2010 (accounting year 1.1-31.12.2009) provided that it exceeds €100,000. The additional tax is imposed on profits before income tax as reported under International Financial Reporting Standards (IFRS), only if these are greater than the total taxable profits.

According to the above, the additional tax recognized in the Financial Statements of the Bank as at 30.9.2010 amounted to €55.5 million and it was paid in January 2011.

The income tax expense is analyzed as follows:

	From 1 January to		From 1 July to	
	30.9.2011	30.9.2010	30.9.2011	30.9.2010
Current	23,974	46,693	15,470	9,879
Deferred	(6,014)	(13,051)	(7,687)	(960)
	17,960	33,642	7,783	8,919
Deferred tax due to impairment on Greek Government bonds	(151,726)		(17,345)	
Total	(133,766)	33,642	(9,562)	8,919
Additional tax (Law 3845/2010)		55,512		

The current tax for the nine month period of 2011 includes an additional tax arising from the tax audit for the years 2008 and 2009.



Deferred tax recognized in the income statement is attributable to temporary differences the effects of which are analyzed as follows:

	From 1 January to		From 1 July to	
	30.9.2011	30.9.2010	30.9.2011	30.9.2010
Depreciation and fixed assets write-offs	1,675	2,261	514	814
Valuation of loans	23,353	64,321	46,120	16,594
Suspension of interest accruals	29,233	31,768	8,893	17,396
Loans impairment	(69,908)	(79,120)	(21,827)	(26,124)
Liabilities to Common Insurance Fund of Bank Employees	1,955	12,998	(454)	(886)
Valuation of derivatives	(10,279)	(52,387)	(35,056)	(16,410)
Effective interest rate	(447)	2,665	(123)	604
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	1,155	(8,547)	(1,771)	492
Valuation of investments in subsidiaries due to hedging	2,373	(25)	(134)	397
Valuation of bonds	12,650	11,363	2,710	6,783
Valuation of shares	(1,680)	114	219	(119)
Other temporary differences	3,906	1,538	(6,778)	(501)
	(6,014)	(13,051)	(7,687)	(960)
Impairment on Greek Government bonds	(151,726)		(17,345)	
Total	(157,740)	(13,051)	(25,032)	(960)

A reconciliation between the effective and nominal tax rate is provided below:

	From 1 January to			
	30.9.2011		30.9.2010	
	%		%	
Profit before income tax, additional tax and impact from impairment losses on Greek Government bonds		18,644		80,212
Impairment losses on Greek Government bonds		(758,630)		
Profit/(loss) before income tax		(739,986)		80,212
Income tax (nominal tax rate)	20	(147,997)	24	19,251
Increase/(decrease) due to:				
Non taxable income	(0.03)	206	(7.99)	(6,413)
Non deductible expenses	(0.49)	3,652	1.67	1,339
Additional tax			0.10	82
Withholding tax that has not been offset			6.23	5,000
Other differences	(1.40)	10,373	17.93	14,383
Income Tax (effective tax rate)	18.08	(133,766)	41.94	33,642

	From 1 July to			
	30.9.2011		30.9.2010	
	%		%	
Profit before income tax, additional tax and impact from impairment losses on Greek Government bonds		18,218		16,317
Impairment losses on Greek Government bonds		(86,717)		
Profit/(loss) before income tax		(68,499)		16,317
Income tax (nominal tax rate)	20	(13,700)	24	3,916
Increase/(decrease) due to:				
Non taxable income	(0.46)	318	11.12	1,815
Non deductible expenses	(1.49)	1,018	2.78	454
Additional tax	0.07	(50)	0.17	27
Withholding tax that has not been offset			12.15	1,983
Other differences	(4.16)	2,852	4.44	724
Income Tax (effective tax rate)	13.96	(9,562)	54.66	8,919

Income tax of other comprehensive income recognized directly in Equity

	From 1 January to					
	30.9.2011			30.9.2010		
	Before Income tax	Income tax	After Income tax	Before Income tax	Income tax	After Income tax
Change in available for sale securities reserve	75,853	(15,163)	60,690	(139,733)	33,387	(106,346)
Change in available for sale securities reserve due to impairment on Greek Government bonds	90,265	(18,053)	72,212			
Change in cash flow hedge reserve	7,110	(1,422)	5,688	(40,602)	9,744	(30,858)
Effect of tax rate adjustment (Law 3943/2011)		(16,609)	(16,609)			
Exchange differences on translating foreign operations	3		3	(33)		(33)
Total	173,231	(51,247)	121,984	(180,368)	43,131	(137,237)

	From 1 July to					
	30.9.2011			30.9.2010		
	Before Income tax	Income tax	After Income tax	Before Income tax	Income tax	After Income tax
Change in available for sale securities reserve	(32,106)	6,421	(25,685)	(2,248)	540	(1,708)
Change in available for sale securities reserve due to impairment on Greek Government bonds	14,321	(2,864)	11,457			
Change in cash flow hedge reserve	2,396	(479)	1,917	61	(15)	46
Effect of tax rate adjustment (Law 3943/2011)						
Exchange differences on translating foreign operations	(13)		(13)	(12)		(12)
Total	(15,402)	3,078	(12,324)	(2,199)	525	(1,674)



6. Earnings/ (losses) per share

a. Basic

Basic earnings/(losses) per share are calculated by dividing the profit/(losses) after income tax for the period, by the weighted average number of ordinary shares outstanding, after deducting the weighted average number of treasury shares held by the Bank during the period.

b. Diluted

Diluted earnings/(losses) per share are calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

The Bank does not have dilutive potential ordinary shares and additionally, based on the preference shares' terms of issuance, basic and dilutive earnings/(losses) per share should not differ.

	From 1 January to		From 1 July to	
	30.9.2011	30.9.2010	30.9.2011	30.9.2010
Profit/(loss) attributable to ordinary equity owners of the Bank	(606,220)	(8,942)	(58,937)	7,398
Weighted average number of outstanding ordinary shares	534,269,648	534,269,648	534,269,648	534,269,648
Basic and diluted earnings/ (losses) per share (in €)	(1.13)	(0.02)	(0.11)	0.01

Taking into consideration the impact of the accrued return on preference shares, earnings/(losses) per share are formed as follows:

	From 1 January to		From 1 July to	
	30.9.2011	30.9.2010	30.9.2011	30.9.2010
Profit / (loss) attributable to ordinary equity owners of the Bank less the accrued return on preference shares of the Greek State (Law 3723/2008)	(662,466)	(63,078)	(77,892)	(10,845)
Weighted average number of outstanding ordinary shares	534,269,648	534,269,648	534,269,648	534,269,648
Basic and diluted earnings/ (losses) per share (in €)	(1.24)	(0.12)	(0.15)	(0.02)

ASSETS

7. Loans and advances to customers

	30.9.2011	31.12.2010
Individuals:		
Mortgages	11,190,348	11,363,534
Consumer:		
- Non-Securitized	1,836,558	1,772,396
- Securitized	1,776,041	1,958,435
Credit cards		
- Non-Securitized	197,696	400,875
- Securitized	756,998	724,026
Other	54,001	54,824
Total	15,811,642	16,274,090
Companies:		
Corporate loans:		
- Non-Securitized	22,866,064	23,241,798
- Securitized	1,437,631	1,562,067
Other receivables	240,624	592,417
	40,355,961	41,670,372
Less:		
Allowance for impairment losses ⁽¹⁾	(2,039,908)	(1,751,337)
Total	38,316,053	39,919,035

The Bank has proceeded in securitizing consumer and corporate loans as well as credit cards through special purpose entities controlled by the Bank.

Based on the contractual terms and structure of the above transactions (e.g. allowance of guarantees or/and credit enhancement or due to the Bank owning the bonds issued by the special purpose entities) the Bank retained in all cases

the risks and rewards deriving from the securitized portfolios.

The Bank has proceeded with the direct issuance of covered bonds, covered by mortgage loans. As at 30.9.2011 the balance of the covered bonds amounted to €3.7 billion and the value of mortgage loans provided as coverage for the above mentioned bonds amounted to €4.7 billion.

Allowance for impairment losses

Balance 1.1.2010	1,273,354
Changes for the period 1.1 - 30.9.2010	
Impairment losses for the period ^(note 3)	536,692
Change in the present value of the allowance account	82,927
Foreign exchange differences	49
Loans written-off during the period	(259,812)
Balance 30.9.2010	1,633,210
Changes for the period 1.10 - 31.12.2010	
Impairment losses for the period	187,543
Change in the present value of the allowance account	33,607
Foreign exchange differences	1,001
Loans written-off during the period	(104,024)
Balance 31.12.2010	1,751,337
Changes for the period 1.1 - 30.9.2011	
Impairment losses for the period ^(note 3)	655,817
Change in the present value of the allowance account	123,516
Foreign exchange differences	1,204
Loans written-off during the period	(491,966)
Balance 30.9.2011	2,039,908

⁽¹⁾ In addition to the allowance for impairment losses, a provision of €2,500 (31.12.2010: no balance) has been recorded to cover credit risk relating to off-balance sheet items. The total provision recorded to cover credit risk amounts to €2,042,408.



8. Investment securities

a. Available for sale

The available for sale portfolio amounts to €2.9 billion as at 30.9.2011 compared to €2.8 billion as at 31.12.2010. The aforementioned amounts include Greek Government bonds amounting to €2.2 billion as at 30.9.2011 (31.12.2010: €1.4 billion) out of which €2 billion (31.12.2010: €872 million) relate to Treasury Bills. The Bank in the third quarter of 2011 has recognized an additional impairment loss amounting to €14.3 million, for Greek Government bonds, due to the

b. Held to maturity

The held to maturity portfolio amounts to €4.6 billion as at 30.9.2011 compared to €5.2 billion as at 31.12.2010. The aforementioned amounts include Greek Government bonds that amount to €3.9 billion as at 30.9.2011 (31.12.2010: €4.1 billion) out of which €0.9 billion relate to the bond transferred to the Bank's ownership for the issuance of the preference shares in the name of the Greek State according to the Law 3723/2008.

The Bank, during the third quarter of 2011, reclassified Greek Government bonds from the "available for sale" to

decrease in their fair value. Thus, on 30.9.2011, the total impairment loss for Greek Government bonds recognized in the income statement, amounts to €90.3 million (note 4). Additionally during the nine month period of 2011, impairment loss for other securities was recognized amounting to €43.7 million which is included in "gains less losses on financial transactions".

the "held to maturity" portfolio with a book value that amounted to €561.5 million as at 30.6.2011 and recognized an additional impairment amounting to €72.4 million which was due to the further decrease in the fair value. During the nine month period of 2011, the impairment loss recognized for Greek Government bonds amounts to €668.4 million (note 4) and for the other securities amounts to €33.4 million which is included in "gains less losses on financial transactions".

Allowance for impairment losses

Balance 1.1.2010	19,626
Changes for the period 1.1 - 30.9.2010	
Change in the present value of the allowance account	516
Foreign exchange differences	660
Securities written-off during the period	(8,999)
Balance 30.9.2010	11,803
Changes for the period 1.10 - 31.12.2010	
Impairment losses for the period	21,854
Balance 31.12.2010	33,657
Changes for the period 1.1 - 30.9.2011	
Change in the present value of the allowance account	111
Impairment losses on Greek Government bonds	668,365
Impairment losses on other bond issuers	33,355
Securities written-off during the period	(47,958)
Recycling of reserve due to reclassification of securities from the available for sale portfolio to held to maturity	(8)
Reclassification of impairment allowance from the available for sale portfolio to held to maturity	53,699
Balance 30.9.2011	741,221

9. Investment property

	<u>Land and Buildings</u>
Balance 1.1.2010	
Cost	56,795
Accumulated depreciation	(8,470)
1.1.2010 - 30.9.2010	
Net book value 1.1.2010	48,325
Depreciation charge for the period	(464)
Net book value 30.9.2010	<u>47,861</u>
Balance 30.9.2010	
Cost	56,795
Accumulated depreciation	(8,934)
1.10.2010 - 31.12.2010	
Net book value 1.10.2010	47,861
Depreciation charge for the period	(155)
Net book value 31.12.2010	<u>47,706</u>
Balance 31.12.2010	
Cost	56,795
Accumulated depreciation	(9,089)
1.1.2011 - 30.9.2011	
Net book value 1.1.2011	47,706
Additions	88
Reclassification to "Property, plant and equipment"	(6,868)
Depreciation charge for the period	(430)
Net book value 30.9.2011	<u>40,496</u>
Balance 30.9.2011	
Cost	48,405
Accumulated depreciation	(7,909)

**10. Property, plant and equipment**

	Land and buildings	Leased equipment	Equipment	Total
Balance 1.1.2010				
Cost	796,184		323,692	1,119,876
Accumulated depreciation	(209,856)		(270,798)	(480,654)
1.1.2010 - 30.9.2010				
Net book value 1.1.2010	586,328		52,894	639,222
Additions	8,881	183	12,901	21,965
Foreign exchange differences	(10)		(3)	(13)
Disposals	(230)		(137)	(367)
Reclassification to "Non current assets held for sale"	(1,709)			(1,709)
Reclassification from "Non current assets held for sale"	1,712			1,712
Depreciation charge for the period	(13,619)	(18)	(14,065)	(27,702)
Net book value 30.9.2010	<u>581,353</u>	<u>165</u>	<u>51,590</u>	<u>633,108</u>
Balance 30.9.2010				
Cost	803,843	183	335,165	1,139,191
Accumulated depreciation	(222,490)	(18)	(283,575)	(506,083)
1.10.2010 - 31.12.2010				
Net book value 1.10.2010	581,353	165	51,590	633,108
Additions	3,875	32	4,566	8,473
Foreign exchange differences	(12)		(11)	(23)
Disposals /Impairments	(877)		(20)	(897)
Depreciation charge for the period	(4,670)	(9)	(4,720)	(9,399)
Net book value 31.12.2010	<u>579,669</u>	<u>188</u>	<u>51,405</u>	<u>631,262</u>
Balance 31.12.2010				
Cost	806,164	215	338,897	1,145,276
Accumulated depreciation	(226,495)	(27)	(287,492)	(514,014)
1.1.2011 - 30.9.2011				
Net book value 1.1.2011	579,669	188	51,405	631,262
Additions	4,392	33	9,152	13,577
Foreign exchange differences	(136)	(4)	(55)	(195)
Disposals	(4,017)		(70)	(4,087)
Reclassification from "Investment property"	6,868			6,868
Reclassification			13,380	13,380
Depreciation charge for the period	(13,698)	(34)	(13,712)	(27,444)
Net book value 30.9.2011	<u>573,078</u>	<u>183</u>	<u>60,100</u>	<u>633,361</u>
Balance 30.9.2011				
Cost	811,322	243	355,930	1,167,495
Accumulated depreciation	(238,244)	(60)	(295,830)	(534,134)

The book value of owned land and buildings included in the above balances amounts to €508,534 as at 30.9.2011 (31.12.2010: €505,930).

11. Goodwill and other intangible assets

	Software	Bank rights	Other Intangible	Total
Balance 1.1.2010				
Cost	216,891	1,785	69	218,745
Accumulated amortization	(142,031)	(744)	(19)	(142,794)
1.1.2010 - 30.9.2010				
Net book value 1.1.2010	74,860	1,041	50	75,951
Additions	33,602			33,602
Foreign exchange differences	(2)			(2)
Amortization charge for the period	(13,872)	(268)	(8)	(14,148)
Net book value 30.9.2010	94,588	773	42	95,403
Balance 30.9.2010				
Cost	250,489	1,785	69	252,343
Accumulated amortization	(155,901)	(1,012)	(27)	(156,940)
1.10.2010 - 31.12.2010				
Net book value 1.10.2010	94,588	773	42	95,403
Additions	9,022			9,022
Foreign exchange differences	(3)			(3)
Amortization charge for the period	(5,811)	(89)	(2)	(5,902)
Net book value 31.12.2010	97,796	684	40	98,520
Balance 31.12.2010				
Cost	259,508	1,785	69	261,362
Accumulated amortization	(161,712)	(1,101)	(29)	(162,842)
1.1.2011 - 30.9.2011				
Net book value 1.1.2011	97,796	684	40	98,520
Additions	17,216			17,216
Foreign exchange differences	(17)			(17)
Reclassification	(13,380)			(13,380)
Amortization charge for the period	(16,865)	(267)	(8)	(17,140)
Net book value 30.9.2011	84,750	417	32	85,199
Balance 30.9.2011				
Cost	263,302	1,785	69	265,156
Accumulated amortization	(178,552)	(1,368)	(37)	(179,957)



LIABILITIES

12. Due to banks

The liabilities to credit institutions amounted to €21.3 billion as at 30.9.2011 compared to €18.7 billion as at 31.12.2010. These amounts include Central Banks' deposits amounting to €19.6 billion as at 30.9.2011 (31.12.2010: €14 billion).

13. Debt securities in issue and other borrowed funds

Long-term

i. Issues guaranteed by the Greek State (Law 3723/2008)

According to Law 3723/2008 for the enhancement of the Greek economy's liquidity program, the Bank proceeded with the following new issues of senior debt guaranteed by the Greek State:

- On 15.2.2011 an amount of €950 million with a three year duration and bearing an interest rate of three month Euribor plus a spread of 8.5%.
- On 3.6.2011 an amount of €400 million with a three year duration and bearing an interest rate of three month Euribor plus a spread of 12%.

After these issuances, the outstanding balance of the above mentioned issues amounts to €10.8 billion as at 30.9.2011.

On 23.5.2011 the spread of all the existing issues guaranteed by the Greek State was amended to 12% effective from the immediately prior date from the beginning of the interest bearing period for every issue.

The above mentioned securities are not presented in the "Debt securities in issue and other borrowed funds", as they are held by the Bank.

ii. Covered bonds

According to the covered bond program, which provides for the direct issuance from the Bank up to the amount of €8 billion, the Bank proceeded on 25.8.2011 with the issuance of an amount of €250 million maturing on 23.1.2014, bearing an interest rate of three month Euribor plus a spread of 1.45%.

The total balance of covered bonds issued by the Bank as at 30.9.2011 amounts to €3.75 billion.

The covered bonds are not included in the "Debt securities in issue and other borrowed funds" as they are held by the Bank ⁽¹⁾.

iii. Senior debt securities

Balance 1.1.2011	4,802,728
Changes for the period 1.1 - 30.9.2011	
New issues	680,541
Maturities/Redemptions	(2,154,582)
Fair value change due to hedging	157
Accrued interest	(16,698)
Foreign exchange differences	(816)
Balance 30.9.2011	3,311,330

The following securities are included in the amount of "new issues":

- nominal value of €5 million maturing on 11.3.2013, bearing a fixed three month interest rate of 4.25%.
- nominal value of USD 5 million maturing on 11.3.2013, bearing a fixed three month interest rate of 3%.
- nominal value of €2 million maturing on 11.4.2018, bearing a fixed annual interest rate of 6%.
- nominal value of USD 5 million maturing on 14.4.2014, bearing a fixed three month interest rate of 3.5%.
- nominal value of €5 million maturing on 14.4.2014, bearing a fixed three month interest rate of 4.5%.
- nominal value of €100 million maturing on 20.6.2013, bearing a fixed annual interest rate of 5.5%.
- nominal value of €100 million maturing on 20.6.2014, bearing a fixed annual interest rate of 6%.

⁽¹⁾ Financial disclosure regarding covered bond issues, as determined by the 2620/28.8.2009 act of Bank of Greece, will be published at the Bank's website.

- nominal value of €5 million maturing on 21.6.2013, bearing a fixed three month interest rate of 4.5%.
 - nominal value of USD 5 million maturing on 21.6.2013, bearing a fixed three month interest rate of 3%.
 - nominal value of €100 million maturing on 3.9.2013, bearing a floating interest rate of three month Euribor plus a spread of 2.75%.
 - nominal value of €350 million maturing on 9.12.2013, bearing a floating interest rate of three month Euribor plus a spread of 1.5%.
 - nominal value of €3 million maturing on 29.7.2020, bearing a fixed annual interest rate of 6%.
- Additionally, the amount of maturities/redemptions includes maturities of issues amounting to €1,189 million.

iv. Liabilities from the securitization of consumer loans

Balance 1.1.2011	774,915
Changes for the period 1.1 - 30.9.2011	
Net collections/(repayments)	6,789
Securitization of new loans	116,917
Interest	11,316
Balance 30.9.2011	909,937

In addition liabilities deriving from the securitization of consumer and corporate loans as well as from credit cards are not presented in "Debt securities in issue and other borrowed

funds" since these securities, amounting to €3.2 billion, issued by special purpose entities established for this purpose, are held by the Bank.

v. Subordinated debt

Balance 1.1.2011	810,213
Changes for the period 1.1 - 30.9.2011	
Maturities/Redemptions	(302,375)
Fair value change due to hedging	(7,285)
Accrued interest	(2,594)
Foreign exchange differences	(13,612)
Balance 30.9.2011	484,347

- On 1.2.2011 an amount of €25 million was repaid from the issue maturing on 1.2.2017 and with a call option on 1.2.2012.
- On 1.2.2011 an amount of €15 million was repaid from the issue maturing on 8.3.2017 and with a call option on 8.3.2012.
- On 24.3.2011 the issue of JPY 30 billion (equivalent to €262.4 million) maturing on 4.3.2035, was repaid.

vi. Hybrid securities

Balance 1.1.2011	593,017
Changes for the period 1.1 - 30.9.2011	
Accrued interest	(1,221)
Balance 30.9.2011	591,796
Total of Debt securities in issue and other borrowed funds not held by the Bank	5,297,410



14. Provisions

Balance 1.1.2010	3,768
Changes for the period 1.1 - 30.9.2010	
Other provisions	351
Provisions used during the period	<u>(2)</u>
Balance 30.9.2010	4,117
Changes for the period 1.10 - 31.12.2010	
Restructuring program provisions	5,481
Reversal of other provisions	<u>(351)</u>
Balance 31.12.2010	9,247
Changes for the period 1.1 - 30.9.2011	
Provisions to cover credit risk relating to off-balance sheet items	2,500
Other provisions	272
Restructuring program provisions used during the period	<u>(4,361)</u>
Balance 30.9.2011	7,658

The amounts of other provisions charged to profit or loss and of the restructuring program provisions are included in the account "Other expenses" of the income statement.

EQUITY

15. Share capital and Retained Earnings

a) Share capital

The Second Repeat General Meeting of Shareholders held on 15.7.2011 decided the reduction of the Bank's paid-in ordinary share capital, through the reduction of the nominal value of the ordinary shares with voting rights and the creation of an equal (to the reduction) special reserve.

After the reduction, the Bank's share capital as at 30.9.2011 amounts to €1,100,280,894.40 divided into 734,269,648 shares, of which 534,269,648 are ordinary, registered, with voting rights, non paper shares of nominal value €0.30 each and 200,000,000 are preference, registered, non voting, paper and redeemable shares of nominal value €4.70 each.

The preference shares have been issued since 21.5.2009, according to Law 3723/2008 for the enhancement of Greek economy's liquidity program.

According to article 39 of Law 3844/3.5.2010, which amended Law 3723/9.12.2008, the return on preference shares has a step up feature of 2% annually, if after five years following the issuance, the preference shares have not been redeemed.

The Bank has recognized the preference shares as part of its equity and the related return for the period of 1.1 – 30.9.2011 amounts to €56.2 million after income tax.

In addition, the Bank's Second Repeat General Meeting held on 15.7.2011 decided the following:

- The ability to raise funds by way of an increase of the share capital of the Bank, up to the amount of the current issued and paid-in common share capital, on the date of approval by the General Meeting, through a payment in cash and the issuance of ordinary, registered, non paper shares with voting rights (note 22c).
- The ability to issue a bond, convertible to ordinary shares, with voting rights of an amount up to 10% of the current issued and paid-in share capital of the Bank, on the date of approval by the General Meeting, together with a disapplication of the pre-emption rights of ordinary and preferred shareholders (note 22c).

b) Retained earnings

The Bank's Ordinary General Meeting of Shareholders held on 21.6.2011 decided the following:

- The payment to the Greek State of €94 million regarding the accrued return on its preference shares of the year 2010, according to the Bank's Articles of Incorporation. Thus, the account "Retained Earnings" has decreased by the amount of €75.2 million after income tax.
- Not to distribute dividends to Bank's common shareholders for the year 2010 according to the provisions of article 19 of Law 3965/2011 and the decision 20708/B.1175/23.4.2009 of the Minister of Economy and Finance.



ADDITIONAL INFORMATION

16. Contingent liabilities and commitments

a) Legal issues

The Bank, in the ordinary course of business, is a defendant in claims from customers and other legal proceedings. No provision has been recorded because, after consultation

with the legal department, the ultimate disposition of these matters is not expected to have a material effect on the financial position or operations of the Bank.

b) Tax issues

On March 2011, the Bank's tax audit for the years 2008 and 2009 was completed. The Bank's branches in Albania, London and Bulgaria have been audited by the tax authorities for the

years up to and including 2009, 2008 and 2007 respectively.

Additional taxes and penalties may be imposed for the un-audited years.

c) Operating leases

Bank as a lessee

The Bank has various obligations with respect to leases of buildings which are used as branches or for administrative purposes.

The duration of the lease agreements is initially for 12 years with a renewal or extension option according to the lease agreements. The policy of the Bank is to renew these contracts.

The minimum future lease payments are:

	30.9.2011	31.12.2010
■ Less than one year	28,930	31,448
■ Between one and five years	94,115	107,445
■ More than five years	77,127	95,153
Total	200,172	234,046

The total lease expense for the nine month period of 2011 relating to the rental of buildings amounted to €25,278 (nine month period of 2010: €28,783) and it is included in the account "General and administrative expenses".

Bank as a lessor

The Bank's receivables from leases relate to buildings leased either to group companies or third parties.

The minimum future lease revenues are as follows:

	30.9.2011	31.12.2010
■ Less than one year	2,785	2,814
■ Between one and five years	4,743	6,614
■ More than five years	1,923	3,981
Total	9,451	13,409

The lease revenues for the nine month period of 2011 amounted to €2,363 (nine month period of 2010: €2,753) and are included in the account "Other income".

d) Off balance sheet liabilities

The Bank, pursuant to its normal operations is bonded by contractual commitments that in the future may result in changes in its asset structure. These commitments, monitored in off balance sheet accounts, relate to letters of credit, letters of guarantee, undrawn credit facilities and credit limits as well as guarantees relating to bonds issued by subsidiaries of the Bank.

Letters of credit are used to facilitate trading activities and relate to the financing of contractual agreements for the transfer of goods domestically or abroad, by undertaking the direct payment of the third party bound by the agreement on behalf of the Bank's clients. Letters of credit, as well as letters of guarantee, are commitments under specific terms and are issued by the Bank for the purpose of ensuring that its clients will fulfill the terms of their contractual obligations.

The outstanding balances are as follows:

	<u>30.9.2011</u>	<u>31.12.2010</u>
Letters of credit	28,119	47,225
Letters of guarantee	5,322,280	5,577,106
Guarantees relating to bonds issued by subsidiaries of the Bank	4,390,333	7,181,297

Additionally, contingent liabilities for the Bank arise from the undrawn loan agreements and credit limits that may not be fulfilled immediately or may be partly fulfilled as long as the agreed upon requirements are fulfilled by counterparties.

e) Assets pledged

Assets pledged as at 30.9.2011 amounting to €29.7 billion include:

- Loans and advances to customers amounting to €14.6 billion out of which:
 - i. An amount of €12.5 billion has been pledged as collateral to Central Banks for liquidity purposes.
 - ii. An amount of €2.1 billion has been granted as collateral to the Greek State in order for the Bank to receive securities issued by the Greek State amounting to €1.6 billion in accordance with Law 3723/2008.
- Securities held for trading and investment securities portfolio as well as securities from Reverse Repos amounting to €15.1 billion out of which:
 - i. An amount of €3.7 billion relates to the issuance of covered bonds secured by mortgage loans of €4.7 billion.

f) Other guarantees

On 7.5.2008 the Bank completed a new Medium Term Notes Program amounting to USD 7.5 billion, according to Rule 144A of the American Law, which will be offered to institutional investors.

The liability from limits that can not be committed in case counterparties fail to meet their contractual obligations as of 30.9.2011 amounts to €176.6 million (31.12.2010: €442.6 million) and is included in the calculation of risk weighted assets.

- ii. An amount of €6.9 billion relates to Greek State bonds and other bonds.
- iii. An amount of €4.5 billion relates to bonds derived from the securitization of corporate and consumer loans, credit cards as well as finance lease receivables.

Moreover, an amount of €10.8 billion pledged to Central Banks relates to securities issued with the guarantee of the Greek State in accordance with Law 3723/2008 and held by the Bank.

The aforementioned securities are pledged as collateral to the European Central Bank for participation in main refinancing operations and to the Bank of Greece for the participation in the Intra-Europe clearing of payments system on an ongoing time (TARGET), to the Athens Derivative Exchange Clearing House, as well as to the European Investment Bank.

The issuer will be Alpha Group Jersey Limited, a wholly owned subsidiary of the Bank. The Notes will be guaranteed by the Bank and will be traded in Luxembourg's stock exchange. The program is currently inactive.



17. Operating segment

(Amounts in millions of Euro)

	1.1 - 30.9.2011						
	Total	Retail Banking	Corporate Banking	Asset Management/ Insurance	Investment Banking/ Treasury	South Eastern Europe	Other
Net interest income	992.2	635.6	316.7	0.9	7.8	31.2	
Net fee and commission income	159.6	83.8	58.5	16.7	(4.5)	5.1	
Other income	140.4	4.6	4.2	1.7	120.9	3.6	5.4
Total income	1,292.2	724.0	379.4	19.3	124.2	39.9	5.4
Total expenses	(620.0)	(435.0)	(93.2)	(14.4)	(11.8)	(41.8)	(23.8)
Impairment losses	(1,412.1)	(340.4)	(283.4)			(29.7)	(758.6)
Profit/(loss) before income tax	(739.9)	(51.4)	2.8	4.9	112.4	(31.6)	(777.0)
Income tax	133.7						
Profit/(loss) after income tax	(606.2)						

The amount of €758.6 million included in the operating segment as "Other" refers to impairment losses on Greek Government bonds (note 4).

(Amounts in millions of Euro)

	1.1 - 30.9.2010						
	Total	Retail Banking	Corporate Banking	Asset Management/ Insurance	Investment Banking/ Treasury	South Eastern Europe	Other
Net interest income	1,015.3	607.6	297.1	(0.5)	82.5	28.6	
Net fee and commission income	186.1	86.9	61.4	20.2	11.9	5.7	
Other income	38.8	5.8	5.8	0.8	(9.4)	1.6	34.2
Total income	1,240.2	700.3	364.3	20.5	85.0	35.9	34.2
Total expenses	(637.1)	(440.8)	(89.2)	(17.4)	(13.9)	(50.3)	(25.5)
Impairment losses	(522.9)	(225.6)	(270.0)			(27.3)	
Profit/(loss) before income tax	80.2	33.9	5.1	3.1	71.1	(41.7)	8.7
Income tax	(89.1)						
Profit/(loss) after income tax	(8.9)						

i. Retail Banking

Includes all individuals (retail banking customers), professionals, small and very small companies.

The Bank offers, through its extended branch network, all types of deposit products (deposits/ saving accounts, working capital/ current accounts, investment facilities/ term deposits, Repos, Swaps), loan facilities (mortgages, consumer, corporate loans, letters of guarantee), debit and credit cards to the above customers.

ii. Corporate Banking

Includes all medium-sized and large companies, corporations with international activities, corporations managed by the Corporate Banking Division and shipping corporations.

The Bank offers working capital facilities, corporate loans and letters of guarantee.

iii. Asset Management / Insurance

Consists of a wide range of asset management services offered through the Bank's private banking units. In addition it offers a wide range of insurance products to individuals and companies.

iv. Investment Banking / Treasury

Includes stock exchange, advisory and brokerage services relating to capital markets, as well as investment banking facilities offered by the Bank. It also includes the activities of the Dealing Room in the interbank market (FX Swaps, Bonds, Futures, IRS, Interbank placements – Loans etc.).

v. South-Eastern Europe

Consists of the Bank's branches operating in South Eastern Europe.

vi. Other

This segment consists of the Bank's administration section.

18. Capital adequacy

The Bank's capital adequacy is supervised by the Bank of Greece, to which reports are submitted on a quarterly basis.

The minimum requirements regarding Tier I ratio and the capital adequacy ratio of the Bank are determined by Bank of Greece Governor's Acts.

Since 1 January 2008, the new regulatory framework (Basel II) has been applied in order to calculate capital adequacy. Those requirements were transposed into Greek law by Law 3601/2007.

The capital adequacy ratio compares regulatory capital with the risks that the Bank undertakes (risk-weighted assets). Regulatory capital includes Tier I capital (share capital, reserves), additional Tier I capital (hybrid securities) and Tier II capital (subordinated debt, real estate properties revaluation reserves). Risk-weighted assets include the credit risk of the

investment portfolio, the market risk of the trading book and the operational risk.

Alpha Bank's policy is to maintain a robust capital base to sustain its development and retain the trust of depositors, shareholders, markets and business partners.

The ratios (for Tier I capital and capital adequacy) are much higher than the minimum levels set by the respective Bank of Greece Governor's Act and provide a solid base that will allow the Bank to support its business activities in the coming years.

In addition, the percentage of hybrid securities and subordinated debt is considerably lower than the regulatory limits, meaning that the Bank can, if necessary, further utilise these forms of capital.

	30.9.2011 (estimate)	31.12.2010
Tier I ratio	11.3%	11.8%
Capital adequacy ratio (Tier I + Tier II)	12.5%	13.5%

19. Related-party transactions

The Bank enters into a number of transactions with related parties in the normal course of business. These transactions are performed at arm's length and are approved by the relevant Bank committees.

a. The outstanding balances of the transactions with members of the Board of Directors, their close family members and the entities controlled by them as well as the results related to these transactions are as follows:

	30.9.2011	31.12.2010
Assets		
Loans and advances to customers	168,696	165,787
Liabilities		
Due to customers	75,583	81,445
Letters of guarantee	7,464	4,806
	From 1 January to	
	30.9.2011	30.9.2010
Income		
Interest and similar income	4,769	3,251
Expenses		
Interest expense and similar charges	2,232	1,029



The Board of Directors' and Executive General Managers' fees, recorded in the income statement for the nine month period of 2011, amounted to €2,210 (nine month period of 2010: €2,599).

b. The outstanding balances with subsidiaries and associates and the results related to these transactions are as follows:

I. Subsidiaries

	<u>30.9.2011</u>	<u>31.12.2010</u>
Assets		
Due from banks	5,379,340	7,204,124
Securities held for trading	417	394
Derivative financial assets	13,043	513
Loans and advances to customers	1,003,198	1,433,637
Available for sale securities	594,415	1,134,353
Other assets	2,676	11
Total	6,993,089	9,773,032
Liabilities		
Due to banks	1,062,305	2,658,488
Due to customers	212,265	419,758
Derivative financial liabilities	33,160	780
Debt securities in issue and other borrowed funds	5,298,205	6,980,278
Other liabilities	1,359	1,406
Total	6,607,294	10,060,710
Letters of guarantee and other guarantees	688,111	799,680

	From 1 January to	
	<u>30.9.2011</u>	<u>30.9.2010</u>
Income		
Interest and similar income	100,289	98,641
Dividend income	10,000	25,519
Fee and commission income	13,420	17,229
Gains less losses on financial transactions	-	317
Other income	2,210	1,870
Total	125,919	143,576
Expenses		
Interest expense and similar charges	154,541	179,604
Commission expense	651	655
General administrative expenses	15,858	16,031
Total	171,050	196,290

II. Associates

	30.9.2011	31.12.2010
Assets		
Loans and advances to customers	12	24
Liabilities		
Due to customers	436	431
	From 1 January to	
	30.9.2011	30.9.2010
Income		
Interest and similar income	1	1
Dividend income	17	-
Total	18	1
Expenses		
Interest expenses and similar charges	2	19

c. The Supplementary Fund of former Alpha Credit Bank's employees holds bonds of the subsidiary of the Bank Alpha Credit Group Plc of €82.6 million, while its receivables from Alpha Bank amount to €31.1 million and its deposits with Alpha Bank to €3.6 million. Additionally it holds Alpha Bank's shares of €1 million.

The Bank has recognised in its income statement an amount of €1.2 million that relates to the accrued expense of the new group insurance plan in collaboration with AXA Insurance.

20. Investments in subsidiaries, associates and joint ventures

	1.1 - 30.9.2011	1.10 - 31.12.2010	1.1 - 30.9.2010
Subsidiaries			
Opening balance	1,828,848	1,862,083	1,772,540
Additions	20,012	12,358	89,667
Disposals	(126)	(47,936)	
Valuation of investments due to fair value hedge (1)	(2,326)	2,343	(124)
Closing balance	1,846,408	1,828,848	1,862,083
Associates			
Opening balance	74	74	74
Closing balance	74	74	74
Joint ventures			
Opening balance	24,120	22,619	22,105
Additions	80,457	1,501	514
Closing balance	104,577	24,120	22,619
Total	1,951,059	1,853,042	1,884,776

Additions represent: share purchases, participation in share capital increases and acquisitions of shares due to mergers. Disposals represent: sales of shares, return of capital and proceeds arising from the liquidation of companies, contribution in kind and impairments.

The additions in subsidiaries amounting to €20,012 relate to:

- €12 for purchase of Alpha Finance A.E.P.E.Y. shares.
- €20,000 for participation in Alpha Bank Srbija A.D. share capital increase.

⁽¹⁾ The Bank uses FX Swaps and money market loans to hedge the foreign exchange risk in its subsidiaries Alpha Bank London Ltd and Alpha Bank Romania S.A.



The disposals in subsidiaries amounting to €126 relate to:

- €16 from Alpha Covered Bonds Plc capital return.
- €110 from the liquidation of Messina Holding S.A.

The additions in joint ventures amounting to €80,457 relate to:

- €1,040 for a capital payment to Alpha-TANEO AKES.

- €6,742 for participation in APE Investment Property S.A. share capital increase.
- €27,045 for participation in APE Fixed Assets S.A. share capital increase.
- €45,630 for participation in APE Commercial Properties S.A. share capital increase.

21. Corporate events

a. On 28.2.2011 the liquidation of HSO Europe B.V. was completed.

b. On 4.5.2011 the liquidation of Evremathea A.E. was completed.

c. On 13.5.2011 the liquidation of Alpha Finance US Corporation was completed.

d. On 23.6.2011 the Bank proceeded with the purchase of 200 shares issued by subsidiary Alpha Finance A.E.P.E.Y., for the amount of €12 thousand, in view of the complete liquidation of the subsidiary Messina Holdings S.A. which was completed on 30.6.2011.

e. On 29.6.2011 the Bank participated proportionally in the share capital increase of the joint venture APE Investment Property SA by €6.7 million.

f. On 12.7.2011 the Bank participated proportionally in the share capital increase of its joint venture APE Fixed Assets AE by €27 million.

g. On 12.7.2011 the Bank participated proportionally in the share capital increase of its joint venture APE Commercial Property AE by €45,6 million.

h. On 29.8.2011 the Board of Directors of Alpha Bank and Eurobank EFG jointly announced that they have reached an agreement relating to the merger of the two credit institutions.

On 20.9.2011 the Board of Directors of Alpha Bank and Eurobank EFG approved a Draft Merger Agreement, which after being reviewed pursuant to article 16 par. 5 of Law 2515/1997 by audit firms, was published on 22.9.2011 in accordance with article 7b of Law 2190/1920. In accordance with the Draft Merger Agreement, the merger of the two credit institutions will be performed with the absorption of EUROBANK (absorbed entity) by ALPHA BANK (absorbing entity) based on the 31 December 2010 merger balance sheets.

The proposed share exchange ratio is 7 old ordinary shares of EUROBANK EFG with 5 new ordinary shares of ALPHA BANK with a new nominal value of €1.50. 393,691,734 new ordinary, registered, with voting rights, non paper shares of nominal value €1.50 each will be issued to replace the ordinary shares held by the shareholders of the absorbed entity.

The Greek State, being a preference shareholder in both credit institutions, pursuant to article 1 of Law 3723/2008, will preserve the preference shares of nominal value €4.70 issued by the absorbing entity and will exchange each preference share issued by the absorbed entity with a new preference share of nominal value €2.75 issued by the absorbing entity.

Thus, the new share capital of the absorbing entity, after the capitalization of the amount included in "Share premium" for rounding the nominal value of ordinary shares, will amount to €3,282,067,073 and will be divided into 1,473,461,382 shares, out of which:

- a) 927,961,382 ordinary, registered, with voting rights, non paper shares of nominal value equal to €1.50 each and
- b) 545,500,000 preference, without voting rights, redeemable, paper shares, issued in accordance with Law 3723/2008, out of which
 - 200,000,000 with nominal value €4.70 each and
 - 345,500,000 of nominal value €2.75 each.

In the new share capital of the absorbing entity, the holders of old ordinary shares issued by the absorbing entity, will participate at a rate of 57.57% of the new ordinary share capital, and the holders of old shares issued by the absorbed entity will participate at a rate of 42.43% of the new ordinary share capital.

On 15.11.2011 the Second Repeat Extraordinary General Meeting of the Bank's shareholders approved the above Draft Merger Agreement (note 22c).

At the same date, the first Repeat Extraordinary General Meeting of the shareholders of EFG Eurobank Ergasias A.E. approved the merger of Eurobank with Alpha Bank with absorption of EFG by Alpha Bank.

The merger will become legally effective with the registration of the approval decision of the Ministry of Development, Competitiveness and Shipping in the registry of *societe anonymes*. The date on which all the approvals which are required by law are received from the competent authorities is considered to be the acquisition date according to IFRS 3. On acquisition date Alpha Bank, being the acquirer, will apply acquisition accounting the effect of which will be depicted in the financial statements as at 31.12.2011.

i. On 31.8.2011 the 100% owned subsidiary of the Bank, Alpha Bank Srbija A.D proceeded with a share capital increase of €20 million through the conversion of proportional amount of subordinated loans.

j. On 28.9.2011 the Bank's subsidiary Alpha Covered Bonds plc, which is under liquidation process, returned the amount of €16.3 thousand of its share capital.

22. Events after the balance sheet date

a. Under Article 53 of Law 4021/3.10.11 "Enhanced measures for the supervision and the rehabilitation of credit institutions, Setting of financial issues, Ratification of the Agreement - Framework of the European Financial Stability Facility and of its amendments and other provisions " an additional special tax was imposed on electrified structured surfaces. The exact determination of the amount will be made in the fourth quarter when it will be recognized in the profit or loss of the Bank.

b. In the European Summit on 26 October 2011, a new framework for the enforcement of the Greek economy was agreed upon, which renegotiates the terms for the voluntary participation of the private sector in the restructuring of Greek public debt, and as a result, the program for the replacement of Greek Government bonds that had been formed based on the decisions of the European Summit on July 2011, in which the Bank had declared its intention to participate, will not be implemented. The terms of the program are expected to be finalized by the end of 2011 so that the replacement of bonds will occur in 2012 (notes 1 and 4).

c. The second Repeat Extraordinary General Meeting of Shareholders of the Bank, held on 15 November 2011, decided the following:

- The approval of the Draft Agreement and the Bank's Act for the merger, through absorption, of EFG Eurobank Ergasias A.E. as well as the subsequent share capital increase (and the amendment of article 5 of the Articles of Incorporation) of the absorbing entity (note 21h).
- The definition of the new name and trade mark of the Bank which will be "ALPHA EUROBANK Société Anonyme" and "ALPHA EUROBANK" respectively.
- The simultaneous and in parallel:
 - increase of the share capital of the Bank by the amount

of Euro 4.50, by way of capitalization of an equal amount of the account "balance from above par share issuance" for the purposes of establishing an integer exchange ratio for the replacement of the old value shares, to new value common voting shares due to reverse split (as described below),

- increase of the nominal value of the common voting shares issued by the Bank from the amount of Euro 1.50 to the amount of Euro 7.50 by a corresponding reduction of the number of the common voting shares to 185,592,277 due to reverse split, and
- reduction of the common share capital of the Bank by the amount of Euro 1,336,264,394.40, by the reduction of the nominal value of the common voting shares from Euro 7.50 to Euro 0.30, with the formation of a reserve of the same amount pursuant to article 4 par. 4a of Law 2190/1920.
- The suspension of the implementation of the decision taken by the Second Repeat General Meeting of Shareholders, held on 15 July 2011, but not implemented to date, which is related to the share capital increase and the delay of its implementation at a future date after the merger.
- The amendment of the decision of the Second Repeat General Meeting of the Bank' Shareholders, from 15 July 2011, which is related to the terms of issuance of a bond, convertible in common shares with voting rights, by increasing the capital of the issued convertible bond up to the amount of 20% of the Bank's share capital which will arise after the completion of the merger and before its decrease in order to form a reserve (according to the above) under the provisions of article 4 paragraph 4a of Law 2190/1920.

Athens, November 28, 2011

THE CHAIRMAN
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE CHIEF
FINANCIAL OFFICER

THE ACCOUNTING
MANAGER

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