



Annual Financial Report

For the period 1st January 2016 – 31st December 2016

«SPACE HELLAS S.A. »
G.E.M.I. No: 375501000
Mesogion Av. 312 Ag. Paraskevi

The annual financial report of 2016 has been prepared in accordance with art. 4, Law 3556/2007, has been approved by the Board of Directors on 24th February 2017 and has been uploaded at the URL address <http://www.space.gr>.

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1 STATEMENTS OF MEMBERS OF THE BOARD (In accordance with article 4 par.2 of Law 3556/2007)

The Members of the Board of Directors of SPACE HELLAS SA:

- Spyridon D. Manolopoulos, Chairman of the Board and executive member ,
- Ioannis A. Mertzanis Chief Executive Officer and executive member,
- Ioannis A. Doulaveris Chief Financial Officer and executive member,

acting by virtue of the aforementioned membership and especially designated, we declare and certify that, as far as we know:

- The annual financial statements of the Group and of company SPACE HELLAS SA for the financial year from January 1, 2016 to December 31, 2016, which were prepared according to International Financial Reporting Standards, present truly and fairly the assets and liabilities, the equity and the financial results of the Company, as well as of the consolidated companies as a whole, according to par. 3 to 5 of article 4 of L. 3556/2007 and
- The enclosed report of the Board of Directors reflects in a true manner the development, performance and financial position of the Company and of the businesses included in Group consolidation, taken as a whole, including the description of the principal risks and uncertainties.

Agia Paraskevi, 24 February 2017

The Chairman of the Board

Chief Executive Officer

Chief Financial Officer and
executive member of the Board

S. Manolopoulos
I.D. AH 641298

I. Mertzanis
I.D. AB 049781

I. Doulaveris
I.D. AH 073261

2 ANNUAL REPORT OF THE BOARD OF DIRECTORS FOR THE FINANCIAL PERIOD 1.1.2016 – 31.12.2016

This Report of the Board of Directors of SPACE HELLAS, submitted to the Shareholders, refers to the financial year from January 1, 2016 to December 31, 2016 and is compliant to the provisions of the Greek Companies' Act, Codified Law 2190/1920 (art. 136) as well as art. 4 § 7 L.3556/2007 and L 3874/2010 and related HCMC circulars.

This report is divided in subsections with the aim to present in a fair, summarized, yet substantial manner all the information in accordance with the abovementioned legal framework in order to provide substantial and well documented information regarding the activities of the company and the Group for the related period.

The sections of the report provide information regarding:

- The financial position of the Group and the Company, and additional related information for the financial year 2016.
- The important issues that took place during the financial year 2016 and their impact on the financial statements.
- The perspectives and strategic aims of the Group and the Company.
- The risk and uncertainties of the Group and the Company.
- The Group's Corporate Governance practices.
- The transactions with related parties during 2016.
- The important issues that took place after the end of the financial year 2016.

The present report refers to the consolidated financial statements and whenever deemed necessary refers also to the company financial data.

The present report is included unedited in Annual Financial Report of year 2016, along with the financial statements and the rest of the necessary information, the relevant declarations and the explanatory notes.

The Annual Report is available in the URL address, <http://www.space.gr>, together with the financial statements and the auditor's report.

2.1 FINANCIAL POSITION – PERFORMANCE – OTHER INFORMATION

2.1.1 Financial figures

The year 2016 was a transition year for the Group, compared with 2015, marked as a period of intense volatility and at the same time as a year of completion of the NSRF important projects. On one side in 2016 there was a more stable economic environment which however was offset by the decline of the absorption rate of the EU funds resulting the downsizing of the market in terms of volumes and turnover ratios.

The Group, having anticipated this, successfully triggered the strategic choice of expansion of the Group's presence in the private sector, both in terms of client driven and product-specific as well. This strategy led to reflect lower turnover in the annual financial statements, reducing but which did not affect the operating results (EBITDA and EBIT). At the same time, the different structure of turnover with reduced participation of public sector projects, and significantly reduced financial expenses, as public projects consume a much larger percentage of capital than private projects and have greater maturation period as well. The result of the above was a significant improvement of the earnings before interest, both at company level and at group level as well.

At the same time, the Group is enforces its expansion efforts abroad with projects and planning activities without exposure to excessive risk, exploiting every favorable business opportunity that appears in the international market.

The Group's Management, continually assesses the likely impact of any changes in the macroeconomic and financial environment in Greece in order to ensure that all necessary actions and measures will be taken in order to minimize any impact on the Group's operations in Greece.

The company's activities were fully compliant with the legal framework as well as with the statutory goals.

The following table presents a comparison of the financial results for the the years 2015 and 2016 respectively.

2.1.1.1 Year's total income

TOTAL INCOME STATEMENT						
Amounts in € thousand	GROUP			COMPANY		
	01.01- 31.12.2016	01.01- 31.12.2015	VARIATION%	01.01- 31.12.2016	01.01- 31.12.2015	VARIATION %
Revenue	48.169	54.889	-12,24%	44.906	51.782	-13,28%
Gross profit/loss	13.069	13.063	0,05%	11.886	12.036	-1,25%
Gross profit margin	27%	24%		26%	23%	
EBITDA	4.312	4.363	-1,17%	3.133	3.654	-14,26%
EBIT	3.218	3.193	0,78%	2.044	2.490	-17,91%
Earnings before taxes	1.401	753	86,06%	1.012	430	135,35%
Earnings after taxes	900	798	12,78%	791	848	-6,72%

The Group's turnover amounted to € 48.169 thousand compared to € 54.889 thousand of year 2015. To be noted that the increased penetration of the Group in the private sector project market, has overcome the decline of public sector projects.

The Group's Gross profit amounted to € 13.069 thousand compared to € 13.063 thousand of the previews period showing an increase, attributable to the focus on projects with high added value and increased profitability.

The Group's EBITDA amounted to € 4.312 thousand compared to € 4.363 thousand of the previews period. To be noted that this amount was achieved with lower turnover thus the ratio EBITDA/Turnover amounts to 9%, compared to 8% of year 2015.

The Group's EBIT amounted to € 3.218 thousand compared to € 3.193 thousand of the previews period showing an increase of equal proportion with respect to EBTDA as previously commented.

The Group's earnings before taxes amounted to € 1.401 thousand compared to € 753 thousand of the previews period, showing an increase of 86%. The significant increase is attributable to the marked decrease of the financial expenses.

The Group's earnings after taxes amounted to € 900 thousand compared to € 798 thousand of the previews period showing an increase of 12,78%.

Statement of comprehensive income

The other comprehensive income after taxes for the current year comprises the net amount of -77 thousand, of actuarial results (IAS 19) after taxes, the amount of 3 thousand, of currency differences from consolidation of subsidiaries.

The other comprehensive income after taxes of previews year comprises the net amount of -38 thousand, of actuarial results (IAS 19) after taxes and the amount of -14 thousand, of currency differences from consolidation of subsidiaries, the amount of -1.779 from the revaluation of buildings, according to independent valutors, at the net of taxes of € 516 thousand, as well as the amount of € - 156 thousand concerning the effect of the tax rate increase, from 26% to 29% on the deferred tax.

2.1.1.2 Assets

BALANCE SHEET (Assets)						
Amounts in € thousand	GROUP			COMPANY		
	01.01- 31.12.2016	01.01- 31.12.2015	Variation %	01.01- 31.12.2016	01.01- 31.12.2015	Variation %
Total Assets	46.320	42.636	8,64%	45.450	42.280	7,50%
Total noncurrent receivables	18.673	18.907	-1,24%	18.693	18.920	-1,20%
Inventories	3.252	3.703	-12,18%	3.252	3.703	-12,18%
Trade receivables	12.455	10.781	15,53%	11.957	10.268	16,45%
Other receivables	11.940	9.245	29,15%	11.548	9.389	22,99%

The Group's Total Assets amounts to € 46.320 thousand compared to € 42.636 thousand of year 2015.

The Group's noncurrent receivables' net value, comprising the goodwill after impairments, and the revaluated buildings, amount to € 18.673 thousand compared to € 18.907 thousand of year 2015.

There are no other real liens on non-current assets or property, except, at the Company level, the underwriting, amounting to € 1.200 thousand, on the property situated at 6 Loch. Dedousi St., Cholargos, Athens, and the underwriting amounting to € 4.000 thousand, on the property situated at 302 Ave. Mesogeion, Cholargos, Athens and, at the Group level, the underwriting, amounting to € 7.540 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, the underwriting, amounting to € 2.300 thousand, on the property situated at St. Giannitson-I.Kariofylli & Patr. Kyrrilou, Thessaloniki.

The Groups' inventories of goods, raw and auxiliary materials and consumables amount to € 3.252 thousand compared to 3.703 thousand of year 2015.

The Group's Trade receivables amount to € 12.455 thousand compared to € 10.781 thousand of year 2015.

The Group's other receivables amount to € 11.940 thousand compared to € 9.245 thousand of year 2015.

2.1.1.3 Liabilities

BALANCE SHEET (Liabilities)						
Amount in € thousand	GROUP			COMPANY		
	01.01- 31.12.2016	01.01- 31.12.2015	variation %	01.01- 31.12.2016	01.01- 31.12.2015	variation %
Total Liabilities	46.320	42.636	8,64%	45.450	42.280	7,50%
Shareholders' Equity	13.787	12.961	6,37%	13.401	13.003	3,06%
Long term loans	7.848	6.724	16,72%	7.848	6.724	16,72%
Other long term liabilities	1.017	926	9,83%	1.036	943	9,86%
Short term loans	8.117	7.135	13,76%	8.117	7.135	13,76%
Other short term liabilities	15.551	14.890	4,44%	15.048	14.475	3,96%

The Shareholders' equity amounts to € 13.787 thousand compared to € 12.961 thousand.

The Group's long term loans amounts to € 7.848 thousand compared to € 6.724 thousand compared to year 2015. The loans concern:

- The mortgage loan ending at 2026, of initial amount € 5.976 thousand, and after interest and principal payments amounting to € 4.365 thousand.
- The mortgage loan ending at 2019, of initial amount € 1.125 thousand, and after interest and principal payments amounting to € 445 thousand.
- The mortgage loan ending at 2019, of initial amount € 800 thousand, and after interest and principal payments amounting to € 400 thousand.
- The mortgage loan ending at 2019, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 833 thousand.
- The mortgage loan ending at 2018, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 1.005 thousand.
- The mortgage loan ending at 2019, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 800 thousand.

The fair value of the short and long term borrowings approximates the book value. The rate used in the company's and the Group's borrowings is floating and renegotiable within a six-month period. The average interest rate applied is 5,8%.

The Group's other long term liabilities amount to € 1.017 thousand compared to € 926 thousand of year 2015.

The Group's short term loans amount to € 8.117 thousand compared to € 7.135 thousand of year 2015.

The Group's other short term liabilities amount to € 15.551 thousand compared to € 14.890 thousand of year 2015.

2.1.1.4 Cash Flow

CASH FLOW STATEMENT				
Amount ins € thousand	GROUP		COMPANY	
	01.01- 31.12.2016	01.01- 31.12.2015	01.01- 31.12.2016	01.01- 31.12.2015
Total cash inflow/(outflow) from operating activities	1.800	7.789	784	7.094
Total cash inflow/(outflow) from investing activities	-1.316	-1.674	-176	-1.136
Total cash inflow/(outflow) from financing activities	2.106	-5.073	2.106	-5.073

Cash flow from operating activities, is positive amounting to € 1.800 thousand. This result is reaffirms the Group's capability of generating cash from turnover.

Cash flows from investing activities, presented in a negative € -1.316 thousand. The Group is using part of free generated cash flow to finance the investment activities.

The cash flow from financing activities amounted to € 2.106 thousand reaffirming its trustworthy position acknowledged investing choices from the domestic banking system.

2.1.1.5 Performance ratios

	RATIOS	GROUP		COMPANY	
		2016	2015	2016	2015
A. LIQUIDITY RATIOS					
A1.	CURRENT RATIO	116,82%	107,74%	115,51%	108,10%
A2.	QUICK RATIO	103,08%	90,93%	101,47%	90,96%
A3.	ACID TEST RATIO	31,54%	22,13%	30,71%	20,37%
A4.	WORKING CAPITAL TO CURRENT ASSETS	0,14	0,07	0,13	0,07
B. CAPITAL STRUCTURE RATIOS					
B1.	DEPT TO EQUITY	235,97%	228,96%	238,16%	225,16%
B2.	CURRENT LIABILITIES TO NET WORTH	171,66%	169,94%	172,86%	166,19%
B3.	FIXED ASSETS TO NET WORTH	136,28%	151,08%	140,34%	150,29%
B4.	OWNER'S EQUITY TO TOTAL LIABILITIES	42,38%	43,68%	41,81%	44,41%
B5.	CURRENT ASSETS TO TOTAL ASSETS RATIO	59,69%	55,66%	58,87%	55,25%
C. ACTIVITY RATIOS					
C1.	INVENTORIES TURNOVER RATIO	10,09 times	11,01 times	9,50 times	10,46 times
C2.	FIXED ASSETS TURNOVER RATIO	2,56 times	2,8 times	2,38 times	2,65 times
C3.	DAYS OF SALES OUTSTANDING (D.S.O)	76,06 days	70,81 days	76,95 days	71,10 days
C4.	ASSET TURNOVER RATIO	1,04 times	1,29 times	0,99 times	1,22 times
C5.	OWNER'S EQUITY TURNOVER RATIO	3,49 times	4,23 times	3,35 times	3,98 times
D. PROFITABILITY RATIOS					
D1.	GROSS PROFIT MARGIN	27,13%	23,80%	26,47%	23,24%
D2.	NET PROFIT MARGIN	2,91%	1,37%	2,25%	0,83%
D3.	RETURN OF INVESTMENT	18,10%	14,83%	15,68%	12,26%
D4.	EFFICIENCY OF TOTAL ASSETS	10,17%	5,81%	7,55%	3,31%
D5.	RETURN ON TOTAL CAPITAL EMPLOYED	7,10%	7,59%	6,36%	6,88%
D6.	FINANCIAL LEVERAGE RATIO	0,58 times	0,22 times	0,35 times	0,15 times
E. OPERATING EXPENSES RATIOS					
E1.	OPERATING RATIO	91,73%	96,65%	93,52%	97,64%
E2.	INTEREST RATIO	1,74 times	1,30 times	1,54 times	1,17 times
E3.	OPERATING EXPENSES TO NET SALES	18,86%	20,45%	19,99%	20,88%
E4.	LOANS TO TOTAL ASSETS	34,47%	32,51%	35,17%	32,82%

2.1.1.6 Share Capital

The company's shares are ordinary registered shares and have been listed in ASE since 29.09.2000.

<u>Number of shares and nominal value</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Paid up capital	10.395.013,30	10.395.013,30
Number of ordinary shares	6.456.530	6.456.530
Nominal value each share	1,61 €	1,61 €

2.1.1.7 Own Shares – Cancellation of Stock Option Plan

The company does not possess any own shares as at 31.12.2016.

2.1.1.8 Dividend policy

Unless the Shareholders' Ordinary General Meeting decides otherwise, according to the current legislation, the company is legally obliged to distribute to its shareholders, at least the 35% of the earnings that are distributable according to IFRS, after the calculation of taxes and legal reserve. For year 2016 there were no distributable earnings.

2.1.1.9 Participating interests and investments

<u>Corporate name</u>	<u>Ownership percentage</u>		<u>Consolidation method</u>	<u>Country</u>
	Direct	Indirect		
Subsidiaries				
SPACE HELLAS (CYPRUS) LTD	100%		Full Consolidation	Cyprus
SPACE HELLAS SYSTEM INTEGRATOR S.R.L.		99,45%	Full Consolidation	Romania
SPACE HELLAS Doo Beograd-Stari Grad		100%	Full Consolidation	Serbia
SPACE HELLAS (MALTA) LTD		99,98%	Full Consolidation	Malta
Associates & Joint Ventures				
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	35%		Equity method	Greece
JOINT-VENTURE SPACE HELLAS SA-KB IMPULS HELLAS SA ("DORY")	50%		Equity method	Greece
Other investments				
MOBICS S.A.	18,10%		-	Greece

2.1.1.10 Commitments -Guarantees

The contingent liabilities for letters of guarantee granted both for the Company and the Group are the Following:

<u>Contingent Liabilities</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Guarantee letters to secure good performance of contract terms *	2.555	3.137	2.555	3.137
Total contingent liabilities	<u>2.555</u>	<u>3.137</u>	<u>2.555</u>	<u>3.137</u>

* The guarantee letters to secure good performance issued to joint ventures amounted to € 402 thousand as at 31.12.2016 and 31.12.2015 as well

2.1.1.11 Excess clause provisions and Disputed claims

There are no cases that might have significant impact on the financial position both of the Group and the Company.

2.1.1.12 Other contingent liabilities

The company has formed a cumulative provision for the amount of € 122 thousand to cover the possibility of additional charges for the event of tax audit from the tax authorities for the unaudited years, since the company has been audited up to year 2008. For the year 2011 and onwards, the parent company is obliged to obtain an "Annual Certificate", according to the provisions of article 82, § 5, of N.2238/1994 and related legislation and the newer art. 65a L 4174/2013, in order to obtain the tax compliance report issued by its statutory auditors. The same procedure is applicable to the Greek subsidiaries. The remaining domestic Group companies (Note 4.7.27) are in the process of settlement of tax pending affairs, year 2009 included, according to Law 3888/2010.

Except the above mentioned there are no other contingent liabilities.

2.1.1.13 Branches

The operating branches (except the company's headquarters on Mesogion Ave 312) as at 31.12.2016 are the following:

<u>S/N</u>	<u>Establishment</u>	<u>Address</u>
1.	Cholargos	302 Ave. Mesogion Cholargos
2.	Cholargos	6 Loch. Dedousi Str, Cholargos
3.	Thessaloniki	G.-I. Kar. & P. Kyrillou, Thessaloniki
4.	Athens	Em. Mpenaki 59, Athens
5.	Patra	Gkotsi 26-28, Patra
6.	Crete	G. Gennimata 62, Crete
7.	Ioannina	D. Hatzi 45, Ioannina
8	Larissa	14 str Canada & N. Plasitra, Farsala

The company periodically monitors and evaluates the effectiveness of its geographic expansion through its branches.

2.1.1.14 Personnel figures

The Group's Management is supported by a team of expert and valuable staff contributing to the Group's development.

The table below is showing the staff that has been employed on average during the years 2016 and 2015 as well as the remuneration received (salary and social security contributions):

<u>Employees (average numbers)</u>												
<u>Amounts in € thousand</u>	<u>GROUP</u>						<u>COMPANY</u>					
	<u>Persons</u>		<u>Total salary</u>		<u>Social security charges</u>		<u>Persons</u>		<u>Total salary</u>		<u>Social security charges</u>	
<u>Years</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>
Total	249	238	7.429	7.059	1.767	1.646	248	237	7.423	7.053	1.766	1.645

2.2 SIGNIFICANT FACTS DURING YEAR 2016 AND THEIR IMPACT ON THE FINANCIAL STATEMENT

Significant facts that took place during the period from 1st January to 31st December 2016 are the following:

- Shareholders' Ordinary General Meeting at 27-06-2016.
 - ❑ Item 1 : Submission and approval of the annual financial report, the annual financial statements and condensed financial information (balance sheet, income statement items, Statement of Changes in Equity Manual, Statement of Cash Flow Statement, additional data and information) of the company and the Group for the year from 1/1/2015 - 31/12/2015, the management report and the additional report of the Management Board on the financial statements and as well as the auditors' report.
 - ❑ Item 2 : Approval of the distribution of results.
 - ❑ Item 3 : Discharge of the Board and Auditors from any liability for the year ended as at 31/12/2015.
 - ❑ Item 4 : Approval of the remuneration and allowances of Members of the Board of Directors for the period from 1/1/2015 to 31/12/2015 and preapproval of remuneration and allowances for the period from 1/1/2016 to 31/12 / 2016.
 - ❑ Item 5 : Election of one (1) member and one (1) deputy auditor for the audit of the financial statements of the Company and the Group for the year 1/1/2016-31/12/2016.

- Item 6 : Approval of all contracts of the company's for the period of 1/1/2015 - 31/12/2015.
 - Item 7 : Approval of the contracts according to art. 23a of L 2190/1920.
 - Item 8 : Announcement of the election of the new independent non executive member of the Board of Directors, replacing the resigned independent non executive member, according to art. 18 of L 2190/1920.
 - Item 9 : Election of new members of the Audit Committee according to art. 37 of L. 3693/2008.
 - Item 10 : Announcement relevant to the 28th General Assembly's Decision held on 24.06.201 with regard to the purchase of own shares, according to art. 16 of L 2190/1920.
 - Item 11 : Various announcements.
- Completion of the tax compliance audit, for the parent company and issuance of the respective audit report without qualification.

2.3 FUTURE PERSPECTIVES AND STRATEGIC GOALS BOTH AT A CORPORATE AND GROUP LEVEL

The year 2016 was for Greece a year characterized by a relatively stable political environment but also by an investing idly due to the lack of a stable fiscal and developmental framework for the business community. Despite the enhanced performance of the primary surplus and the positive performance of the budget at the general government level, these are not proved capable of reversing the investment climate. At the same time, the delay of reaching an agreement with lenders and closing the 2nd programmed evaluation, deprives the country of the necessary tools for the development and stabilization of the Greek economy. Large development projects capable of creating the conditions for sustainable jobs in the long term still remain, even now to be in start up phase. The Greek banking system, though it has gone through the critical phase of the repeated recapitalization is still awaiting decisions on the settlement of non-performing loans, thus is unable to adequately support with funding the healthy entrepreneurship.

Despite the prolonged instability in the business environment, SPACE HELLAS managed to achieve the goals set by the beginning of the year with regard to its business progress and the financial health of the Group. Even with lower turnover compared to 2015, with the completion of important NSRF projects, yet with increasing trends in all other commercial activities, the current year can be seen as a successful year for the SPACE HELLAS Group. The absence of important works of public, offset to a large extent by the strengthening of the commercial position of the company in the private sector and its expansion abroad.

Giving special emphasis to existing customers and targeting new customers with integrated solutions and services, the company managed to increase the market share of the private sector, especially with regard to services and the IT area. In recent years, the company invests steadily in products and services that cover a wide range of technologies and enters into strategic partnerships with renowned manufacturers, in order to obtain a risk dispersion of failure in the business objectives of specific products or categories or vertical markets.

For 2017, the Group's management predicts that the political landscape and the pending state financing problems will give rise to another year of unpredictable investment climate, resulting in significant delays in the start of major development projects. Despite the uncertainty, the year 2017, under certain preconditions, is considered as a year that could be positive for the ICT and IT as the technological developments in a worldwide base are extremely rapid.

Based on the Company's position in the Greek market as well as the Company's position in specific overseas markets, the total revenue growth for 2017 is expected to be higher when compared to 2016 and the Company is expected to strengthen its commercial position in new markets abroad.

The significant contribution to the parent company's turnover from all major product lines, that has been recorded in 2016, is expected to continue in 2017 and the company will continue to invest in them. Particularly the company's activity relating to systems, applications and IT services, has been significantly increased and is now one of the key components of System Integration. The remaining activities of the company as of Networking solutions for Telecommunications Services, Infrastructure, Security of physics and a countrywide network of partners «Space Phone business centers» still contribute steadily in company's profitability addressed mainly to customers in the private sector. The company continues to be one of the most reliable partners-suppliers in the

most dynamically developing enterprises, including telecom operators such as OTE group, the Deutsche Telekom, the British Telecom, Vodafone, Forthnet, Wind, financial institutions such as the National Bank of Greece, National Insurance Company, Alpha Bank, Piraeus Bank, Bank of Greece, large energy agencies such as HELPE, Attiki Gas Supply Company, Power Company, the HEDNO, the IPTO, HGTSO, other large organizations such as OPAP, the Athens international Airport and many others.

The Group continues to invest in new technologies. Special emphasis is given to the development and marketing of new applications that utilize Cloud infrastructure and can manage huge volumes of data (Big Data Analytics). Cutting-edge technologies for Internet of Things, Smart Cities, and Business Digital Transformation is among those that the company is investing to be able to construct its own added value. The possibilities now for the group to play a role in the international market and exploit its existing infrastructure and strategic partnerships are much bigger.

For 2017 the company aims to strengthen cooperation with major equipment manufacturers such as Cisco, Dell-EMC, Microsoft, Lenovo, Oracle, IBM, Samsung, LG, Checkpoint, Huawei, Hikvision, Plantronics, Bosch, Honeywell, Avigilon, and others international manufacturers.

For the of the company's activities in complex public sector projects the following can be mentioned:

Public projects under evaluation:

- Space Hellas aims to win a significant number of bids as member of a union of entities cooperation for Syzefxis II project, under the task 3: Infrastructure Security / Telephony / Teleconference / Cabling Task 4: Central Infrastructure Network Interface (SIX) and Infrastructure Data Centres, and Task 5: Central Services ISP & SLA. In all these three subprojects of Syzefxis II the company has submitted tenders which are under final evaluation phase.
- For the project of the Foreign Ministry: " Provider of support services to Consulars or Envoy Consular Offices in visa issuance procedures," the company is the only company from the Contestants who continues to Group 3 which includes the countries Turkey, Egypt, Israel , Lebanon, Jordan, Saudi Arabia, Kuwait, Bahrain, Qatar, Iran, Algeria, Tunisia, Morocco, Oman, Yemen and is awaiting the acknowledgment as provisory tender winner.
- The company submitted a bid in the tender for the project "Modernization and Reorganization of the Services of the Archaeological Receipts Fund", executed by the National Bank on behalf of the Ministry of Culture.
- The company participates in a tender for the provision of technical support and Infrastructure maintenance of the Data Centre (DC services) and Data Center Disaster Recovery (DRC) executed by the National Land Registry & Mapping SA (EKCHA SA).

Public sector projects under implementation:

- The implementation of the project "aeronautical message switching system Supply AFTN / CIDIN / AMHS» Civil Aviation Authority is continuing.
- The implementation the project of HEDNO for the design, construction and maintenance Data Center is continuing.
- The company, through maintenance contracts, is continuing to support the project NVIS Foreign Ministry concerning the automation of issuing VISA license 135 embassies and consulates of our country abroad, and the project "Remote Access" of the Police
- The projects "Electronic identification and civil identification services (e-ARF) 'and' electronic crime prosecution services for the protection of public safety and healthy entrepreneurship (e-Crime)" for the Ministry of Public Order and Citizen Protection and the "EMF National Observatory" for the Greek Atomic Energy Commission are in the warranty period after the expiry of which new maintenance contracts are agreed.

For 2017, new invitations for tenders are expected to be announced from the Hellenic Police, the Coast Guard, several municipalities, regions and other public institutions. The company focuses on projects where it has significant expertise and funding is assured. One of those in which the company is preparing to submit bid is for the project "Expansion of the automated monitoring system of the riverside section of the Greek-Turkish border in the Evros region and interconnection of Regional Integrated Border Management and Migration Centers (PE.K.O.DI. S.ME) "by contracting Authority Headquarters of Greek Police budget € 12 million.

The company continues its activity in development programs enhancing the R & D team with new staff and expanding its expertise and the synergies with other companies, universities and research institutes. The aim is to develop new products and services that incorporate all the latest technological developments and can be adapted

to specific needs of private and public organizations. More specifically, during 2016 Space Hellas has participated as coordinator in two projects funded by the European Union's Horizon 2020 in the security area, namely "City Risks" (Avoiding and mitigating safety risks in urban environments) and the "SHIELD" (Securing against intruders and other threats through a NFV-enabled environment). Also participated in the implementation of T-NOVA project, which is funded by the European FP7 program in the area of Network Functions Virtualization (NFV). A new project was approved for funding in 2017 from the Horizon 2020 program on security and crisis management area. This is the HEIMDALL, which is in the phase of contract preparations and is expected to start implementation in May 2017. Space Hellas is responsible for the development of the central platform, coordinated by the German research institute DLR. In 2017, the company is expected to submit new proposals in the Horizon 2020 program on the Security areas, Digital Security, Internet Of Things and Earth Observation, in the programs of the European Space Agency (in Greece and Cyprus) and the actions of the national program "Research -Create - innovation ". Already, Space Hellas participated in the first phase of the European project EWISA (FP7) (Pre-Operational Validation (POV) on land borders)

The involvement of the Group abroad continues in Cyprus, Albania, Malta, Serbia and Romania and in 2017 is expected to start the activity of the group in Jordan and Qatar by establishing subsidiaries. Simultaneously, the company starts its strategic partnership with Web-IQ Company at international level and is in advanced negotiations for the participation of the Company in the share capital of Web-IQ. The Web-IQ, is a software technology company based in the Netherlands, which offers an innovative Web-Intelligence platform with the ability to detect, analyze and make Big Data recoverable. The Web-IQ, actively cooperates with many safety authorities globally to combat cybercrime.

The technological sophistication of Web-IQ combined with the possibility of implementing integrated systems and applications in the field of ICT of Space Hellas, give the two companies a competitive advantage in the area of Big Data Analytics and place the Space Hellas in the growing market "Digital Risk Management" with a reliable, comprehensive and fully customized solution. For the offered solutions, given the possibility of installing in on-premise infrastructure or service from the cloud, exploiting existing infrastructure of Space Hellas and hub services situated in Frankfurt. Usability Hybrid cloud infrastructure for optimal utilization of both service models is also available.

Projects abroad:

- ❑ In Cyprus, the company expects the result of the evaluation of the project "Supply, Implementation and System Management and equipment with the PPP method (Public-Private Partnership) to prevent and combat violence at sports facilities" in the Cyprus Sports Organization (CMO).
- ❑ Also in Cyprus, the company continues to implement the project "Provision of Meteorological Service Radar" for the Government of Cyprus, Ministry of Agriculture, Rural Development and Environment. During 2017 the second Meteorological radar was installed and a 13 years duration service provision contract was started, provided to the public service of Cyprus (Department of Meteorology).
- ❑ In Jordan, the company won the bid for the creation of telecommunications hub for British Telecom and in the first half of 2017, is expected to start providing telecommunications services and the interconnection of the first customers.
- ❑ In Qatar, the invitation to tenders is still open for projects related to the 2022 FIFA World Cup, while the Company is widening cooperation with local partners.
- ❑ In Iran, the company continues to investigate business opportunities in the domestic market.

In the area of financial management, the Group continues its positive course by strengthening all fundamental economic indicators that enable the stable and healthy development track. The credit rating of the group is greatly enhanced while the collaboration framework with key suppliers is also an asset.

In particular the effort is focused on the following directions:

- ❑ Provision and continuous assessment of future investment and operational needs
- ❑ Risk assessment with regard to the international economic environment
- ❑ Policies to mitigate global economic risk
- ❑ Management of liquidity as a tool to achieve the commercial targets
- ❑ Optimal utilization of credit lines available to the Group

In summary, 2016 was a year where the group relied on a steadily profitable course, despite the stagnation of large public projects. The contribution of public works in the company's total revenue did not exceed 3% and was particularly low compared to 2015 that amounted to 25%. It was particularly encouraging that in 2016 the increase in revenue from the private sector, which showed a record high for the group, largely absorbed the fall in public sector revenues attributable to the absence of tender projects in the IT, area and strengthened the profitability and the cash flow, showing a very positive trend of all economic indicators except for the total turnover. For 2017, the management is expecting a more balanced view in relation to the revenue from the public sector and there are solid prospective for contracting large projects, although the group's strategy is based on the private sector development and the expansion abroad.

2.4 RISK MANAGEMENT AND HEADGING POLICY

The Group and the Company in the day to day business, is exposed to a series of financial and business risks and uncertainties associated with both the general economic situation as well as the specific circumstances typical of the industry.

The Group's expertise, its highly trained and skilled staff and its state of the arte equipment, together with the development of new products will allow the Group to maintain its competitive advantage and to penetrate in new markets as well.

Furthermore, continuously adaptive to the new business environment, our structures together with the significant amount of ongoing projects allows believing that the Group will meet the critical needs of the coming year and will help minimize uncertainties.

The Group is exposed to the following:

□ Financial Risk Factors

The Group is exposed to various financial risks, including unpredictable fluctuations in exchange rates and interest rates, market risks, credit risks and liquidity risks. The overall risk management program of the Group seeks to minimize the possible adverse effects of these fluctuations on the financial performance of the Group.

Risk management policy is applied by the Group's management, through the assessment of the risks associated with the Group's activities and functions and carry out the design of the methodology by selecting the appropriate financial products in order to achieve risk reduction.

The financial instruments used by the Group consist mainly of bank deposits, transactions in foreign currency at current prices or short term currency futures, bank overdrafts, accounts receivable and payable.

➤ Foreign Exchange Risk

The Group's exposure to foreign exchange risk arises from actual or anticipated cash flows in foreign currency (imports - exports). The Group's management constantly monitors the fluctuations and the tendency of foreign currencies and evaluates each case individually, taking appropriate action where necessary, through agreements against interest rate risks. Foreign exchange risk arises from future commercial transactions and recognized assets and liabilities disclosed in a currency different from the entity's functional currency. For the foreign exchange risk which arises from future commercial transactions and recognized assets and liabilities, the company uses currency futures as required.

The main transaction currencies are Euro and USD.

In table below there is sensitivity analysis of the earnings before taxes due to currency exchange rate changes.

sensitivity analysis due to currency exchange rate changes	Currency	Exchange rate variation	Effect on profit before tax
Amounts of year 2016 in € thousand	USD	7%	-400
		-7%	400
Amounts of year 2015 in € thousand	USD	5%	-320
		-5%	320

➤ Price Risk

The Group is not exposed to securities price risk. The Group is exposed in risk due to the variations of the value of the goods used for trade and of the raw-materials used. In order to face the risk of impairment of inventories, a rationalized warehouse management aims to minimize the stock according to progress of the production needs. The level of the inventories in relation to the Group's turnover is significantly low. Our aim is to minimize the warehouse retention time in order to minimize the risk of impairment of inventories.

➤ Interest Rate Risk

The fluctuations in the interest rate markets have a moderate impact on the Group's income and the Group's operating cash flows.

It is the policy of the Group to continuously review interest rate trends and the tenor of financing needs. In this respect, decisions are made on a case by case basis as to the tenor and the fixed versus floating cost of a new loan. Thus, the amount of short term borrowings is variable. All short term borrowings are based on floating rates. Consequently, the impact of the interest rate (EURIBOR) fluctuations is directly related to the amount of loans.

In case the credit markets and the capital markets continue to be unstable and the availability of funds remains limited, this will increase the probability that the Group may move to higher interest rates and other costs related to the financing of debt or even to limit access of the money markets, with effects on the Group's ability to adapt to changing economic and business conditions, the ability to finance its operations and capital needs in the future in the growth rate, but also the return to shareholders.

The careful monitoring and the interest risk management decrease the risk of significant impact on profits due to short term fluctuations.

Sensitivity analysis of Group's borrowings due to interest rate changes:

Sensitivity analysis of Group's borrowings due to interest rate changes	Currency	Interest rate variation	Effect on profit before tax
Amounts of year 2016 in € thousand	EURO	1%	-130
		-1%	130
Amounts of year 2015 in € thousand	EURO	1%	-120
		-1%	120

➤ Credit Risk

Credit risk lies in the cash, bank deposits, financial instruments as well as exposure to trade risk.

Receivables from customers are mainly from the banking sector and the public sector, but also by big organizations of the private sector. The financial situation of clients is monitored closely and redefined according to the new conditions. The Group assesses the good standing of each customer, via independent assessment body or internally, taking into account its financial position, past experience and other factors, monitoring the amount of the extent of the credit line. Customer credit limits are set based on internal or external ratings in accordance with limits set by the board. As the unfavorable economic situation of the domestic market, since the beginning of the economic crisis, creates risks for any doubtful debts, the Group's management has put mechanisms capable of such response, taking into account the structure of the client base of the Group. Regarding the exposure of the company to the risk of non-recovery of debts by the Public sector, this risk is significantly reduced as the receivable from the Public sector entities have been decreased. In addition, the current legislation, favours the offsetting of the companies between their obligations towards the Greek State with overdue receivables. For specific credit risks, provisions for losses from impairment. The backdating of collections is an issue to be managed but is not linked to the good standing of our debtors.

To minimize the credit risk on cash and cash equivalents, the Group under policies approved by the Board of Directors sets limits on the amount to be exposed. Also with regard to money market instruments, the Group only does business with recognized financial rating institutions.

➤ Liquidity Risk

The increase in the turnover, has created, as expected, financing needs that are regularly covered both by the steady flow of collection of sales and the bank financing as well, with an emphasis on financing on a basis project, based on the excellent relationship we have with the major credit institutions of the country and abroad, and ensuring sufficient credit lines for the financing of our business plans. Furthermore, the excellent relations with our suppliers which are based on long-term reliable and stable relationship, offer us important help in trying to manage the cash flows. Capital constraints (capital controls) do not substantially affect the aforementioned relations.

The table below summarizes the maturity profile of financial liabilities for the years 2016 and 2015 respectively.

Amounts in € thousand	<u>Group</u>							
	<u>Total</u>		<u>Less than 1 Year</u>		<u>1 to 5 years</u>		<u>>5years</u>	
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>
Borrowings	15.965	13.859	8.117	7.135	3.483	1.994	4.365	4.730
Trade and other payables	15.662	14.901	15.551	14.890	-	-	11	11

Company								
Amounts in € thousand	Total		Less than 1 Year		1 to 5 years		>5years	
	2016	2015	2016	2015	2016	2015	2016	2015
Borrowings	15.965	13.859	8.117	7.135	3.483	1.994	4.365	4.730
Trade and other payables	15.078	14.503	15.048	14.475	19	17	11	11

➤ **Capital Management**

The primary objective of the Group's capital management is to ensure that it maintains a strong investment grade credit rating and healthy capital ratios in order to support its operations and maximize shareholder value.

The group's policy is to maintain leverage targets in line with an investment grade profile.

Gearing ratio	Group		Company	
Amounts in € thousand	31.12.2016	31.12.2015	31.12.2016	31.12.2015
Short term Borrowings	8.117	7.135	8.117	7.135
Long term Borrowings	7.848	6.724	7.848	6.724
Less: cash and cash equivalents	-7.465	-4.875	-7.115	-4.401
Net Debt	8.500	8.984	8.850	9.458
Equity	13.787	12.961	13.401	13.003
Total capital employed	22.287	21.945	22.251	22.461
Gearing ratio	38.10%	40.94%	39.70%	42.11%

The significant increase in cash in connection with the increase in equity have overcome the increase in loans and consequently improved the gearing ratio of both the company and the group.

➤ **Business Long term Risk**

The year 2016 was characterized as a year of normalization of the country's relations with the institutions and improvement of the banking system although capital controls still exist. Furthermore, global developments in both the USA and the UK as well, generally affect the economic environment in Europe together with the respective existing geopolitical risks. It is particularly difficult to assess the interactions of all the above and translate into an assessment of their impact on the Greek business environment. Therefore, the company opts for reasonable risk policy by breaking down the risk into different product strategies and geographical areas. More specifically, the company is trying to expand its expertise in the areas that are at the top of today's technological needs and to geographically spread the risk through expansion into overseas markets. The company for these efforts is aided by the banking system through the excellent relationships. Specifically, the continuous feedback of our business plans together with the policy of the banking system for assumed risk complying with banking criteria, gives us the ability to cope with both the capital constraints and the need for continuous improvement of the relations with our key suppliers.

Finally, the conclusion of the second review of the Greek program, will improve the business climate and will lead the country to a positive trend of growth together with the necessary structural reforms.

2.5 CORPORATE GOVERNANCE STATEMENT

Corporate Governance Practices Applied

The corporate governance code is drawn up in compliance with current legislation, and in particular with Law 2190/1920, Law 3016/2002, Law 3873/2010, Law 3884/2010 and Law 4403/2016, as applicable. The text is codified and amended whenever decided by the Board of Directors. In order to provide better information to the company's shareholders, the corporate governance code includes laws and Company's Act regulations that prevail against it.

The Corporate Governance Code is prepared by the Board of Directors of the company. After approval by the Board of Directors the code is uploaded on the company's website of the company in a non-editable format. The Corporate Governance Code comes into effect from its upload to the company's website <http://www.space.gr>.

The code of corporate governance of the company includes the following chapters:

Chapter A' - Board of Directors This chapter contains the obligations and duties of Board members and the method of election and function of the Board of Directors of the Company, the Board of Directors composition and the distinction of members in non-executive and executive members, with specific references to role of the executive members, the Chairman of the Board, Vice-Presidents and CEO ,their responsibilities, the duties of non-executive members, policy of fees and obligations of Board members to uphold the company's interest.

Chapter B' – General Meeting: This chapter describes the functioning of the general meeting of the shareholders, the shareholders' rights before the general assembly, the process of identifying those entitled to attend the general meeting, the quorum, the proceedings of the general meeting, the syntax of the minutes. Reference is also made in the compliance with the principle of equality of shareholders and the ways to publish the results of the General Assembly

Chapter C' – Minority interest A reference is made to minority interest of CL 2190/1920 (Article 39 - 40 a).

Chapter D' – Internal Control System – Risk Management Controls: There is a description of the Company's Internal Audit Division with detail description of the functions and duties. It also describes the functioning of the Audit Committee and a description of how the supervision of the Internal Audit is made as well as responsibilities of the Board in relation to Internal Audit and the Audit Committee.

Corporate Governance Practices Applied

The Corporate Governance Code of the company contains corporate practices of transparency in relation to operating procedures with regard to the company's management, to ASE information, shareholders equal treatment and protection of the corporate interests.

In particular:

I. **Board of Directors:**

The Board of Directors is composed of nine members, five (5) of which are executive members, two (2) of which are independent non-executive members and three (2) are non-executive member. The number of non-executive directors should not be less than 1 / 3 of the total number of members. Among the non-executive directors must include at least two (2) independent members. The positions of the Chairman of the Board and CEO cannot be assumed by the same person.

The Board of Directors has the following composition:

Name	Position
Manolopoulos Spyridon	Chairman, executive member
Mertzanis Ioannis	CEO, executive member
Doulaveris Ioannis	Executive member
Mpellos Panagiotis	Executive member
Mpellos Christos	Vice President, non executive member
Zoi Sakellaridou	Executive member
Lagogiannis Georgios	Non executive member
Patsouras Athanasios	Independent - non executive member
Hatzistamatiou Theodoros	Independent - non executive member

The responsibilities of the executive members are decided by the Board of Directors, as well as the delegation of responsibilities to third - non-staff members, in particular executive officers. For the current year, responsibilities were delegated to the company's Chairman-executive member and to the Executive Director of the company, which is also executive board member, as well as to other executive members. To better coordinate the management of corporate affairs, the Board may appoint a committee of senior executives. Regarding the right to bind the company through the signature, this is delegated for a certain monetary limit. Beyond this limit the decision of the Board is required.

The Board of Directors, in accordance with Law 3016/2002, takes decisions for matters relating to any fees paid to company executives, internal auditors as well as for the overall remuneration policy of the company. According to the articles of Association, to the members of the Board may be paid a compensation of an amount determined by a special decision of the ordinary general meeting of shareholders. Wages and other compensation of non-executive directors are determined in accordance with the Law 2190/1920. The process of setting fees is characterized by objectivity, transparency and professionalism and is free from conflicts of interest.

Each board member is required to strictly comply with the confidentiality requirements in relation to information accessed during of the company which became known to it in its capacity as a consultant in compliance with art. 23 L.2190/1920. The board members and any third party entrusted with this responsibility are forbidden to pursue their own interests contrary to the interests of the company. The board members and any third person entrusted with responsibilities must promptly disclose to the other board members of the same interests that might arise in transactions of the Company which fall to their duties and any other conflict own interests with those of the company or affiliates for the purposes of paragraph 5 of Article 42 e of Law 2190/1920, which arise in the course of their duties.

Consultants being involved in any way in the company's management as well as executive directors are prohibited to act, without permission of the General Assembly, for own interests or on behalf of others for matters that fall into the corporate aims or to participate as personally liable partners in companies that pursue such aims.

II. General Meeting

The call of the General Meeting is posted on the company's website together with the total number of shares and voting rights at the time of the call and the documents to be submitted to the General Meeting, a draft decision on every matter on the agenda proposed or in case no decision has been proposed for approval by the Board, a comment on all aspects of the agenda and any draft decisions proposed by shareholders upon receipt by the company as well as the forms to be used for the exercise of voting rights and, where applicable, for the exercise voting rights by correspondence, unless these forms are sent directly to each shareholder.

If for technical reasons this information is not available, the company provides information through the website on how to supply the relevant forms in hardcopy form and send mail without charge to each interested shareholder.

The call of the General Assembly, in order to enhance transparency in informing shareholders, is published in Communication System "Hermes" which is considered reliable and has a wide range. Particular attention is paid to issues of conflict of interest of the shareholders' representatives who wish to participate in the meeting. The shareholder's representative must notify the company before the commencement of the general meeting, any specific event, which may be useful to shareholders for the assessment of the risk the representative is in conflict of interests with the shareholders. For the purposes of this paragraph a conflict of interests may be appear, in particular where the agent:

- a) is a shareholder who has controlling rights on the company or other legal person or entity controlled by a shareholder, who has control of the company,
- b) is a member of the board or the management of the company or controlled by a shareholder that has control of the company or other legal person or entity controlled by a shareholder who has control of the company
- c) is officer or public auditor of the company or controlled by a shareholder that has control of the company or other legal person or entity controlled by a shareholder who has control of the company,
- d) is husband/wife or first degree relative to one of the individuals abovementioned in paragraphs a) to c)

The appointment and dismissal of the shareholder representative takes place in writing and communicated in the same form to the company at least 3 (three) days before the designated date of the meeting.

Besides the Chairman of the Board, at a general meeting present, the CEO, other executives, Chief Financial Officer or legal advisors, the Internal Auditor and regular statutory auditor of the Company and, if necessary, provide feedback and information on issues of responsibility raised for discussion and answer questions from shareholders on these issues.

The Chairman of the General Assembly, according to the circumstances, provides the necessary time to the shareholders in order to ask questions. The discussions and decisions taken by the General Assembly are recorded and summarized in a special book. The Secretary keeps the minutes of the General Assembly making sure to list all of the points of view or questions that the shareholders might make and responses to these questions.

The Chairman of the Meeting, at the request of a shareholder, is required to file in the book of minutes an accurate summary of his opinion. This book contains also a list, in accordance with paragraph 2 of Article 27 of Law 2190/1920, of the shareholders that were present or represented at the general assembly. Each share confers the right to vote. All shareholders' rights arising from the share is mandatory according to the proportion of capital represented by shares

The company ensures equal treatment for all shareholders of the same position. During the meeting all shareholders' request for speech is accepted, and the points of view as well as the questions submitted and responses received are all recorded.

The company publishes on its website under the responsibility of the Board of Directors, the voting results within five (5) days from the date of the meeting, identifying for each decision at least the number of shares for which votes were valid, the proportion of share capital represented by these votes, the total number of valid votes as well as the number of votes for and against each resolution and the number of abstentions.

Minority interests are listed in CL 2190/1920 Article 39 – 40a.

III. Internal Control System – Risk Management Controls

In compliance with the law, a full time employee is responsible for the internal Audit Department. This person is independent, not subordinate to any other unit of the company, and assists the Board of directors in the exercise of its duties in order to safeguard the interests of the company and its shareholders.

The Internal Audit Department is supervised by the Audit Committee consisting of two (2) non-executive directors (of which one is independent non executive member) and one independent non-executive Board member. All members of the Audit Committee are appointed by the General Meeting of shareholders. The supervision of the internal audit is undertaken by non-executive directors to ensure legal, efficient and unbiased internal and external controls on the company, as well as communication between the audit members and the Board.

The Board reviews the effectiveness of internal control within the corporate strategy with regard to the management the main risks the company is facing, in particular, in financial matters. This review covers the essential audits, including financial and operational audits, compliance testing and monitoring of risk management systems. The Board through the Audit Committee has direct and regular contact with the public auditors in order to receive from the latter regular updates in relation to the proper functioning of the internal control system.

Shareholders' General Meeting

General Meeting description of functions:

The General Meeting is the supreme body of the company, is entitled to decide for each case of a company in accordance with the statutes and its decisions are binding on the all the shareholders including those who are absent and those who disagree. The General Meeting is the sole responsible to decide on all the issues mentioned in the art. 34 L. 2190/1920 including amendments of the company's statute.

The General Meeting of shareholders is required to meet at the company's headquarters or another municipality within the region or in the region or another neighboring municipality at least once each fiscal year, at the latest by the tenth (10) calendar day of the ninth (9) month after the end of the fiscal year.

The call of the General Meeting, which includes at least the building with exact address, the date and time of meeting, agenda items clearly reported, the shareholders entitled to participate and precise instructions on how the Shareholders will be able to participate in the meeting and to exercise their rights, should be posted in a conspicuous position the company's premises and published in accordance with the provisions of Article 26 paragraph 2 of Law 2190/1920. Apart from the above invitation should include:

- a) Information regarding:
 - aa) The rights of shareholders of paragraph 2, a 2, 4 and 5 of Article 39 of Law. 2190/1920, indicating the period within which may be exercised any right within the time limits set out in paragraphs of Article 39 of Law 2190/1920, as above, or alternatively, the deadline by which these rights can be exercised provided that detailed information about these rights and conditions for their exercise will be available with express reference to the call to the address (domain name) of the company's website.
 - bb) The procedure for proxy voting and, in particular the forms used for the proxy vote, and the methods provided in the statute, article 28 paragraph 3 of a CL 2190/1920, to receive electronic notifications of for the appointment and removal of the agents.
- b) Specifies the record date as provided for in Article 28 a, paragraph 4 of Law 2190/1920, pointing out that only persons who are shareholders at that date are entitled to participate and vote at general meetings
- c) Discloses the place where is available the full text of documents and draft decisions according to cases c and d of paragraph 3 of Article 27 of Law 2190/1920, and the way to access them.
- d) Indicates the company's URL, where is available the information of paragraph 3 of Article 27 of Law 2190/1920.

The invitation is also uploaded at the company's website along with the total number of shares and voting rights at the time of the call and the documents to be submitted to the General Meeting, a draft decision on any matter of the agenda as proposed or, if no resolution is proposed for approval, comment of the Board on each item on the agenda and any draft resolutions proposed by shareholders upon receipt by the company and the forms to be used for the proxy voting right and, where applicable, the right to vote by mail, unless these forms are sent directly to each shareholder. If for technical reasons this information is not available, the company provides information through the website on how to supply the relevant forms in hardcopy form and send mail without charge to each interested shareholder.

The call of the General Assembly, in order to enhance transparency in informing shareholders, is published in Communication System "Hermes" which is considered reliable and has a wide range.

The company may publish in the publication media listed by the Law 2190/1920 a summary of the call which includes at least the building with exact address, day and hour of the meeting, the shareholders entitled to attend as well as express reference to the website address where the full text of the call and other information regarding the meeting will be available. Call for a general meeting is not required in the event that the shareholders present or represented are representing the entire share capital and none of them objects to carrying out of the meeting and to the decision making.

Minority rights before the Call for the General Meeting:

Ten (10) days before the regular general meeting each shareholder can get the company's annual financial statements and the reports of the Board of Directors and the independent auditors' report.

Twenty-four (24) hours before each general meeting must be posted at a conspicuous place in the premises of the company a list of shareholders entitled to vote at the general meeting indicating, if any, their representatives, the number of shareholders and votes of each and the address of shareholders and representatives. From the day of publication of the call for the General Meeting until the day of the meeting, at least the following information should be uploaded to the website:

- a) The call for the General Meeting.
- b) The total number of shares and voting rights at the date of the call, including separate totals for each class of shares if the company's capital is divided into several classes of shares.
- c) The documents to be submitted to the General Assembly.
- d) A draft decision on any matter on the agenda as proposed or, if no decision has been proposed for approval by the Board, the comment of the Board on each item on the agenda and any draft resolutions proposed by shareholders right after their receipt by the company.
- e) The forms that should be used for the exercise of proxy voting rights and, where applicable, the right to vote by mail, unless these forms are sent directly to each shareholder.

General Meeting participation rights:

Each shareholder is entitled to attend and vote at a General Meeting. The exercise of these rights does not require the shareholders' share blocking nor similar procedure, that would limit the ability to sell and transfer the shares during the interval between the record date, as defined in paragraph 4 of Article 28a of Law 2190/1920, and the date of relevant general meeting. A shareholder participates in the general meeting and votes either in person or through agents. An agent that is acting for more shareholders may vote differently for each shareholder. Legal entities participate in the General Assembly by stating as their representatives up to three (3) individuals. A shareholder may appoint a representative for a single meeting or for as many meetings will take place within a certain time. The representative will vote in accordance with the instructions of the shareholder, if any, and is required to preserve the voting instructions for at least one (1) year from the submission of the General Meeting minutes to the competent authority or, in case the decision is subject to publicity, from the date of registration at the Companies Registry. Failure of the representative with the instructions received do not affect the validity of decisions of the General Assembly, even when the representative's vote was decisive for the decision making.

The shareholder's representative must notify the company before the commencement of the general meeting, any specific event, which may be useful to shareholders for the assessment of the risk the representative is in conflict of interests with the shareholders. For the purposes of this paragraph a conflict of interests may be appear, in particular where the agent:

- a) is a shareholder who has controlling rights on the company or other legal person or entity controlled by a shareholder who has control of the company,
- b) is a member of the board or the management of the company or controlled by a shareholder that has control of the company or other legal person or entity controlled by a shareholder who has control of the company,
- c) is officer or public auditor of the company or controlled by a shareholder that has control of the company or other legal person or entity controlled by a shareholder who has control of the company,
- d) is husband/wife or first degree relative to one of the persons abovementioned in paragraphs a) to c)

The appointment and dismissal of the shareholder representative takes place in writing and communicated in the same form to the company at least 3 (three) days before the designated date of the meeting.

However, if the shareholder holds shares in a company, which appear in more than one securities account, this restriction does not prevent a shareholder to appoint different representatives for the shares held in each securities account in respect of a general meeting.

Entitled to participate to the general meeting is a shareholder which appears in the records of the organization, which has the administration of the company's securities. The presentation of relevant written certificate of such organization would make proof of membership. As a shareholder should exist at the beginning of the fifth day before the day of the general meeting (record date) and a written statement or electronic certification of the shareholding should reach the company by the third day before the general meeting. In the repetitive General Meeting shareholders may participate under the same standard conditions as above. Shareholding must exist at the beginning of the fourth day preceding the meeting day of the repeated general meeting (date of recording repetitive General Meetings), and a written statement or electronic certification of the shareholding should reach the company no later by the third day before the general meeting. The Board has prepare in the list of persons entitled to vote at a general meeting in accordance with Article 27 paragraph 2 of Law 2190/1920, all shareholders who have complied with the provisions of Article 28 a of Law 2190/1920. The company considers eligible to participate and vote at the general meetings the person who results to be shareholder at the relevant record date.

A shareholder that does not comply with these regulations would participate in the General Assembly only after permission.

Quorum:

The General Assembly is in quorum and convenes validly on the issues on the agenda, when are present shareholders or agents representing one fifth (1 / 5) at least the paid up share capital. If such a quorum fails to achieve, the General Assembly shall meet again within twenty (20) days from the date of the cancelled meeting, while the call should take place at least ten (10) days before. This new meeting will form a quorum and will validly deliberate on the issues of the original agenda regardless of the percentage of issued share capital will be represented in it. In case the quorum is not achieved, new call is not required if the initial call provided also the location and timing, by law, for the repeated general meeting, provided there is at least ten (10) full days between the cancelled meeting and repetitive.

Exceptionally, the General Assembly is in quorum and convenes validly on the issues agenda when are present shareholders or agents representing two-thirds (2 / 3) of the issued share capital, for decisions on: **a)** extending the duration or termination of the company **b)** the change of nationality of the company, **c)** the change of corporate purpose, **d)** increase the share capital, when not required by the Association according to the article 13 paragraph 1 and 2 of Law 2190/1920 or when required by laws or rules or though capitalization of reserves, **e)** reduction of share capital, in all cases except in those contained in paragraph 6 of article 16 of Law 2190/1920, **f)** changing the order of appropriation profits **g)** the enhancement of the obligations of shareholders **h)** merger, split, conversion, revival of the company, **i)** the provision or renewal of authority to the Board to increase share capital pursuant to Article 13 paragraph 1 of Law 2190/1920, **j)** in any other case where the law or the Company provides for the receipt of a decision by the General Assembly requires a quorum of this paragraph.

If the aforementioned quorum is not achieved in the first session, the General Assembly convenes for a repeat hearing within twenty (20) days of the cancelled meeting and the call is required at least ten (10) full days before. The meeting is valid for items on the original agenda, when the quorum is the half (1 / 2) the paid up share capital at least.

When even this quorum is not achieved, or in case of a decision with regard to increase of capital, the General Meeting at its last repetitive meeting achieves the required quorum is when the shareholders that are present or represented are representing one fifth (1 / 5) paid up capital at least. In case the quorum is not achieved, new call is not required if the initial call provided also the location and timing, by law, for the repeated general meeting, provided there is at least ten (10) full days between the cancelled meeting and repetitive.

General Meeting hearing procedure:

Temporary president of the General Assembly is the Chairman of the Board or in case of impediment is his deputy or a person appointed by the Board or the General Meeting. The temporary president appoints a temporary Secretary from the present shareholders. Until the approval of the list of shareholders entitled to vote, the General Meeting proceeds to elect the President and a Secretary who is also responsible for the voting process. The final Chairman of the General Meeting of shareholders and the Secretary are elected by secret ballot, unless the General Assembly decides or the law provides otherwise. Besides the Chairman of the Board, at a general meeting present, the CEO, the Managers of the company, Chief Financial Officer or legal advisors where appropriate, the Internal Auditor and regular statutory auditor of the Company and, if necessary, provide feedback and information on issues of responsibility raised for discussion and answer questions from shareholders on these issues. The Chairman of the General Assembly, according to the circumstances, provides the necessary time to the shareholders in order to ask questions.

The decisions of the General Assembly are limited to agenda items, unless the present or represented shareholders representing the entire share capital and no shareholder objects to discuss and decide on other issues. The agenda is set by the Board and includes proposals to the General Assembly as well as suggestions of accountants or shareholders representing one twentieth (1 / 20) of the paid up share capital.

General Meeting's minutes:

The discussions and decisions taken by the General Assembly are recorded in summarized in a special book.

The Secretary keeps the minutes of the General Assembly making sure to list all of the points of view or questions that the shareholders might make and responses to these questions.

At the request of the chairman of the shareholder meeting is required to record the minutes accurate summary of the opinion. In the same book and list of registered shareholders present or represented at the general assembly to be drawn up in accordance with paragraph 2 of Article 27 of Law 2190/1920.

Principle of quality:

Each share confers the right to vote. All shareholders' rights arising from the share is mandatory according to the proportion of capital represented by shares.

The company ensures equal treatment for all shareholders of the same position. During the meeting all shareholders' request for speech is accepted, and the points of view as well as the questions submitted and responses received are all recorded.

Publication of the General Meeting's voting results:

The company publishes on its website under the responsibility of the Board of Directors, the voting results within five (5) days from the date of the meeting, identifying for each decision at least the number of shares for which votes were valid, the proportion of share capital represented by these votes, the total number of valid votes as well as the number of votes for and against each resolution and the number of abstentions.

Composition and Regulation of the board of Directors and Other Corporate Bodies

Board of Directors - Obligations and duties – Mode of operation:

Foremost obligation and duty of the Board of Directors of the Company is the continuing pursuit of the preservation and expansion of long-term economic value of the company and the pursuit of corporate interest. More specifically, the Board sets the strategy and the development policy and preserves the property of the company, exercises control over all activities of the company and oversee its management. The Board of Directors decides on matters relating to any fees paid to managers, internal auditors of the company and its general policy of pay. The responsibilities of the Board are determined by the Company, and existing legislation. According to the articles of association and the Law 2190/1920 after the election by the General Meeting, the Board is established as a body and proceeds to the election of the Chairman, Vice President and Managing Director. At the same meeting decides the delegation to members or third parties.

The Board shall meet at the headquarters of the company, whenever the law, the Statute or the company's needs require. The Board may meet valid and elsewhere, outside the headquarters of the company, domestically or abroad, if all its members are present or represented and no one objects to holding the meeting and to take decisions. Two (2) of the members, with a request to the Chairman or his deputy, may request the convening of the Board, which will convene within seven (7) days of the request. In the above request, the members are required to mention the issues on the agenda to be addressed by the Board, otherwise invalid. In case of refusal of the Chairman or his deputy to convene the Board within the above deadline, members are allowed to ask for a meeting of the Board within five (5) days after the end of seven days, notifying the relevant Call the other Board members.

The Board is convened by the Chairman or his deputy with a call or facsimile or email communicated to members at least two (2) business days before the meeting. The invitation should indicate clearly the issues of the agenda, otherwise the decision making is allowed only if all Board members are present and none of these objects.

Each member who is not present in the meeting can validly be represented only by another member appointed by the absent member by written letter, telex or facsimile addressed the Board. Each member can validly represent only one absent member.

The Board achieves the required quorum and convenes validly when the present or represented members are half plus one, but never the number of these members may be less than three. Resulting fraction is disregarded.

During the meetings of the Board the secretary is a member or the counsel of the company, if requested. The Secretary keeps the minutes of the meetings of the Board of care to record all members' views expressed. Unless otherwise provided by law, the decisions of the Board are valid when taken by the absolute majority of present and represented members. Each member has one vote and when represents an absent member, has two (2) votes. In the event of a tie, the Chairman of the Board gives the casting vote. The minutes of the Board signed by the Chairman or CEO (if he does not have the position of the Chairman) and Board member designated by the Board of Directors. Copies of the minutes are officially issued by such persons without requiring further validation.

The drafting and signing of minutes by all members of the Board of Directors or their representatives is equivalent to a decision of the board, even if no prior meeting took place (art. 21 para. 5, L 2190/1920).

Members of the Board of Directors:

According to the association, the company is managed by the Board consisting of three (3) to nine (9) members. The members of the Board, which can be shareholders of the company or other persons (not shareholders) are elected by the General Meeting of shareholders of the company for five years, automatically extended until the first Annual General Meeting following the expiry of their term, but which may not exceed six years. For the election to the board of the company take into consideration the experience in managing corporate affairs of the candidates, the level of professional training, experience and previous experience especially in managerial positions, knowledge of rules and market conditions.

If for any reason a vacancy of member or members arises, the remaining members can continue to manage and represent the company, without replacing the missing members, provided that the number is more than half of the members, as had before the occurrence of the vacancy. In each case the members may not be less than three (3). To Board of Directors may elect such members to replace members who resigned, die or lost their status in

any other way. This election by the Board shall be taken by the remaining members, if at least three (3), valid for the remainder of the member being replaced. The decision of the election shall be published according in article 7b of CL 2190/1920 and announced by the Board at the next General Meeting, which can replace the elected members, even if not included on the agenda.

The members are obliged to participate in all meetings of the Board. The continuing absence of a member from the meetings for one (1) year without sufficient cause or without permission of the Board, is equivalent to resignation from the Board, but applies only when the Board decides so and the relevant decision is recorded in the minutes. The Board of Directors, which runs the company is composed of seven members of which four (4) are executive members, two (2) are independent non-executive members and one (1) is non-executive member. The number of non-executive directors should not be less than 1 / 3 of the total number of members. Among the non-executive members must include at least two (2) independent members.

Executive members of the Board of Directors:

The Executive Directors of the Company exercise their powers according to the association and the applicable legislation and in particular to the provisions of Law 2190/1920 and provide services to the company, exercising management functions and representation. Powers are granted to the executive directors by decision of the Board. Specifically, with the Board's decision for delegation the executive members have management responsibilities, representing the company, among others, to the public administration, public entities or private sector entities, banks, representing the company to the courts and Independent Authorities and have authorized signature rights up to the financial limit set by the Board in its decision. Beyond this limit, the Board shall decide at a special. By decision of the Board the executive members may authorize third - non-members - persons to carry out specific -isolated acts. The Board of Directors may decide to delegate to third - non-members - persons exercising the powers of the executive members, especially to executives of the company.

Chairman of the Board of Directors:

The Chairman of the Board works with the CEO and other members of the Board for the development and achievement of the company's goals in accordance with the provisions of the association and applicable law. In this context, the Chairman of the Board of Directors:

1. Convenes the meetings of the Board members and determine the issues on the agenda.
2. Presides at the meetings of the Board.
3. Works closely with the CEO to ensure the implementation of decisions of the Board.
4. Convenes special meetings of the Board if required.
5. When a committee where necessary, sets chairmen of committees, in cooperation with the Chief Executive proposes the committee members.
6. Collaborates with the CEO on the preparation of the agenda of meetings of the Board.
7. Collaborates with the CEO to provide guidance and direction of the new Board members.
8. Represents the company before any authority in accordance with the Board of Directors decision of the delegation.

The Chairman of the Board reports to the Board of Directors.

Chief Executive Officer:

The CEO is an executive board member and cooperates with the Chairman and the Board members for the development and implementation of company goals. In this context, the CEO:

1. Participates in determining the strategy of the company, along with the Chairman and other executive members of the Board.
2. Participates in setting goals and how to implement them.
3. He is responsible, along with the Chairman and other board members, for determining the remuneration policy of the company.
4. Promotes the image and vision of the company.
5. Participates in the approval process of investments.
6. Promotes and form collaboration agreements with foreign firms (representation, marketing, supply products, etc.).
7. Works with banks and decide on matters of finance and lending.
8. Co-decides in recruitment.
9. Co-decides and approve the general operating expenses of the company.
10. Co-decides in the formulation of pricing and discount policy.
11. Take decisions and set priorities particularly on investment, financing, pricing and products.
12. Directs the activities of the staff, particularly in the marketing department.
13. Participates in regular meetings with:
 - The Chairman, the Board, banks, subsidiaries,

The CEO reports to the Board of the company.

Vice President of the Board of Directors:

According to the association, the Board by decides and elects one or more Vice Presidents. The company has one non executive Vice Presidents.. The non executive Vice President participates in all meetings and is responsible for the promotion of corporate issues in accordance with the provisions of Law 3016/2002 and the Association.

Independent non executive members of the Board of Directors:

The independent non-executive directors during their term of office should not hold shares of more than 0.5% of the share capital of the company and not being dependent to the company or to persons connected with the company according the meaning of article 4 § 1 of Law 3016/2002. Dependency relationship exists when the independent non-executive board member:

A) Maintain business or other business relationship with the company or affiliated companies by to the meaning of article 42e paragraph 5 of Law 2190/1920, which, by its nature, is substantially affecting the company's business with particular regard to major supplier of goods or services or a major customer of the company.

B) He is Chairman of the Board, CEO or executive of the company or of an affiliated company by the meaning of article 42 paragraph 5 of Law 2190/1920, whenever applicable, or is related through employment or paid office with the company or its affiliates.

C) Has a second degree affinity or is husband/wife of an executive board member or manager or shareholder that possesses the majority of the shares of the company or of its affiliates, by the meaning of article 42e paragraph 5 of Law 2190/1920, whenever applicable.

D) is appointed pursuant to Article 18 paragraph 3 of Law 2190/1920.

Independent members can submit, separately or together, various reports different from those of the Board, to the ordinary or extraordinary general meeting of the company, if they deem it necessary. Company within twenty (20) days of the formation of the Board of Directors as a body submits to the Securities and Exchange Commission the minutes of the General Meeting where the independent members are elected, in order to verify the compliance with the provisions of Law 3016/2002. Similarly are presented the minutes of the Board, where is determined the status of each member of the Board as an executive, non-executive, and temporary independent member to replace another member who resigned or been removed and for some reason was deposed.

Remuneration policy:

The Board of Directors, in accordance with Law 3016/2010, decides for matters relating to any kind of fees paid to company executives, internal auditors and the overall remuneration policy as well. According to the articles of association, the members of the Board may receive compensation of an amount determined by special decision of the ordinary general meeting of shareholders. The process of setting fees is characterized by objectivity, transparency and professionalism and is free from conflicts of interest.

Obligations of memebers of the Board of Directors for the protection of corporate interest:

Each board member is required to strictly comply with the confidentiality requirements in relation to information accessed during of the company which became known to it in its capacity as a consultant. The board members and any third party entrusted with this responsibility are forbidden to pursue their own interests contrary to the interests of the company. The board members and any third person entrusted with responsibilities must promptly disclose to the other board members of the same interests that might arise in transactions of the Company which fall to their duties and any other conflict own interests with those of the company or affiliates for the purposes of paragraph 5 of Article 42e of Law 2190/1920, which arise in the course of their duties. Consultants being involved in any way in the company's management as well as executive directors are prohibited to act, without permission of the General Assembly, for own interests or on behalf of others for matters that fall into the corporate aims or to participate as personally liable partners in companies that pursue such aims.

The Board members have the collective duty to the company to ensure that: a) the annual financial statements, the management report and corporate governance statement and b) the consolidated financial statements, the consolidated management reports and, when provided separately, the consolidated corporate governance statement are drawn up and published in accordance with the requirements of Law. 4308/2014 (a 251) and Law. 4336/2015 (a 94) and Law. 4403/2016 and, where appropriate, with international accounting standards adopted in accordance with Regulation (EC) no. 1606/2002.

Main Features of the Company's Internal Control Systems and Risk Management, with focus on the processes for the preparation of the financial statements:

Internal Control System:

The supervisory bodies have the collective duty to the company to ensure that: a) the annual financial statements, the management report and corporate governance statement and b) the consolidated financial statements, the

consolidated management reports and, when provided separately, the consolidated corporate governance statement are drawn up and published in accordance with the requirements of Law. 4308/2014 (a 251) and Law. 4336/2015 (a 94) and Law. 4403/2016 and, where appropriate, with international accounting standards adopted in accordance with Regulation (EC) no. 1606/2002.

The internal control system is organizationally structured in the Internal Audit Division, the Audit Committee and the Board of Directors, with distinct functions. The main characteristics of the Internal Control System, with regard to risk management, are: **a)** identification and assessment of risks associated with the reliability of financial statements, **b)** management planning and monitoring of financial ratios **c)** preventing and uncover fraud, **d)** roles and responsibilities of directors, **e)** year ending procedures' manual, including consolidation and **f)** assurance of computer systems for the information provided.

In particular, there are established and applied processes to identify and assess risks with regard to the reliability of financial statements. Their completeness and adequacy are continuously evaluated. There are established and applied processes performed by the Accounts and Finance Department, relating to the collection, agreement and monitoring of financial aggregates for the preparation of financial statements. The company's accounting system provides timely and accurate recording of each transaction. The processing and preservation of accounting data takes place in a way that ensures the production and publication of reliable financial statements in accordance with the provisions of applicable law. Also, ensures the safe keeping of records which will enable effective controls at a later time. Finally, the Board, the management, relevant officers and directors of the company obtain promptly all information required to effectively exercise their duties. The Company in establishing its procedures takes seriously into account the possibility of identifying fraud and for this reason the safeguards and controls operate across a wide range of operations. The Company has adopted procedures, operational, computerized or not and internal controls relating to the preparation of financial statements (quarterly and annual financial statements). These procedures also relate to the safeguards and controls that have been developed for risk-assessment. The responsibilities and roles of managers are clearly demarcated by the administration. A clear picture can be obtained from the company's organization chart from with the resulting responsibilities, rights and duties. The manual for year ending procedures and consolidation is recorded and in full compliance with current legislative framework.

The company uses information systems that meet the working environment, are updated according to the information need and legislative changes as well, ensuring the security of information from external accesses. There is a specialized IT services, the Department of Information Technology, functionally and administratively independent from end users, in which there is a clear separation of duties. The quantitative and qualitative adequacy of IT services is obtained through the application of specific procedures giving access to authorized persons only. The physical plant where information is managed, accessed and stored is safeguarded with respective procedures.

Internal Audit Division:

The Internal Audit Division is included in the Company's organizational chart where its responsibilities are defined in the Internal Regulations and the relevant No. 1420/2009 board of Directors decision. The Internal Audit Department monitors the implementation and continued compliance with the Rules and Operations of the Company, reports to the board any conflicts of private interests of Board members or directors with the interests of the company and examines and evaluates the adequacy and effectiveness of the structure of internal control systems and the quality performance of other systems with regard to the achievement of the company's goals through regular inspections. The Internal Audit Division is designated by the Board of Directors, is composed of independent individuals, which are not subordinated to any other unit of the company. Informs, in written and documented form at least once every quarter the Board on the review conducted. Finally, provides, upon approval by the Board any information requested in writing to public authorities and cooperate with them. The work is carried on with respect to the current legislation.

Supervision of Internal Audit Division / Audit Committee:

The Audit Committee consists of two (2) non-executive members (of which one is independent non executive member) and one independent non-executive Board member according to art. 37 para. 1 L.3693/2008. All members of the Audit Committee are appointed by the General Meeting. The supervision of the internal audit is undertaken by non-executive directors to ensure legal, efficient and unbiased internal and external controls on the company, as well as communication between the audit members and the Board. The audit committee reports to the Governing Board.

Main responsibilities of the Audit Committee are:

- Monitoring of the effective operation of internal control and risk management system and monitoring of the proper functioning of the internal audit unit of the company.
- Monitoring of the progress of the statutory audit of parent and consolidated financial statements.
- Identification of the framework of activity of Internal Audit.
- Provision of instructions to the Internal Audit Division to perform its work.

- Update on a regular basis for the progress of the Internal Audit and confirm that significant problems and weaknesses are identified, and relevant suggestions have been communicated and discussed timely with management, which has taken the necessary corrective actions.
- Review of the process for the provision of financial and administrative information towards the company's management.
- Review and approval of annual audit plans.
- Review of internal audit reports which the committee itself or the company's management have classified as important.
- Consideration of the content of the independent auditor reports on the financial statements of the company and the appropriate responses.

Board of Directors:

The Board reviews the effectiveness of internal control system within the corporate strategy. This review covers the essential controls, including financial and operational controls, compliance testing and monitoring of risk management systems.

6. Information Article 10 Directive 2004/25 / EC of the European Parliament:

There are no significant direct or indirect shareholdings (including indirect shareholdings through pyramid structures and cross) within the meaning of Article 85 of Directive 2001/34 / EC.

There are no shareholders of the company with special control rights.

The voting rights, the rules for appointment and replacement of board members as well as the amendment of the statute, with regard to the powers of board members are in compliance with the provisions of law 2190/1920 and the articles of association of the company.

2.6 CERTIFICATIONS

The long presence in the ICT, software and security sector along with the strategic partnerships of SPACE HELLAS with the major worldwide manufactures, provide the company the ability to design and implement wide scale projects. The company, preserves its leadership in the market by investing continuously in human resource and infrastructures. Within this context, the company has obtained significant awards and accreditations from internationally recognized organizations.

Aiming to customer satisfaction, Space Hellas has a consistent policy towards quality targeting mainly to

- Assure the delivery of high quality products and services fulfilling the technical requirements and in alignment with the market needs.
- The continuous improvement of our products and services in all their aspects as well as the improvement of all the company's business processes.

In effectively achieving these goals, the Company's Quality Management System applied since 1996 (the first space in Greece certified with ISO 9001), has significantly contributed, using effective design and quality monitoring methods, in all product supply stages and service. The company's Quality Management System is certified to ISO 9001: 2015, for all activities of the company's offices in Athens and Thessaloniki.

Furthermore, Space Hellas is certified according to ISO 27001: 2013 for its Information Security Management System designed and maintained since 2009 at organization level and for all its activities, the branches in Greece, its subsidiary in Cyprus and sub-subsidiaries of in Malta, Serbia and Romania. The achievement of this important accomplishment constitutes for Space Hellas a distinction compared to its competitors. The Information Security Department of the company, offers a wide range of products and services in the Compliance and Certification service area which comprise the ISO / IEC 27001: 2013, the ADAE, the Business Continuity Management, the PCI DSS Standard, the Instructions of the Bank of Greece and SOX.

As part of the Group's commitment to implementing an environmentally responsible function, we develop and implement an Environmental Management System according to international standard ISO14001: 2004 which has been certified in 2015 by independent internationally recognized certification bodies, in Athens and Thessaloniki.

Space Hellas is considered a top strategic priority of the Health and Safety of workers.

Space Hellas considers the Health and Safety of workers in the performance of their duties to be a top strategic priority. Therefore, monitors the legislation and ensures adherence in full. Moreover, developed and maintained

Management System Safety and Health at Work, which was certified to OHSAS 18001: 2007 in 2016, in Athens and Thessaloniki.

2.7 CORPORATE SOCIAL RESPONSIBILITY

The Group operates in a constantly changing global environment and faces daily challenges concerning both the profitability and the existence as an integral part of the social and economic mainstream. Sensitive and in the spirit of Corporate Social Responsibility operates responsibly towards people, society and the environment, undertaking voluntary commitments which go beyond common regulatory and contractual requirements are met anyway.

Closely connected with the philosophy of the Group is active care for humans both business and social level. Future-oriented, embraces diversity and supports in every way a sense of fairness. At each step of the way of recognizing the contribution of all employees with continuous and determined commitment, provide a safe work environment where solidarity and respect prevails. The high level of technological infrastructure that offers its partners, contributes to utilize every employee the full potential and talents, while providing the Group's important work. Education, as an integral part of the Group's philosophy, an ongoing priority.

As part of the social environment, the Group recognizes the vital role in society and contributes to the overall perspective of development. Responding sensitively to the needs, through aid charities and voluntary organizations, promotes culture and the value of man. Social responsibility is part of the corporate culture of the Group and help tackle social problems. Our people will contribute to any voluntary action, responding in cases requiring immediate assistance and solidarity.

Always a pioneer and with great sensitivity, the Group combines its development with environmental protection, paying daily efforts to reduce the environmental impact of its activities. Aligning financial sustainability and optimum efficiency of infrastructure, the social and moral responsibilities arising from the need to reduce energy and environmental footprint on the natural environment, the Group applies the principles of Green IT, both in the information systems and in its technological infrastructure as well.

The Group has adhered to the Approved Collective Alternative Management System Waste Electrical and Electronic Equipment. The Group is involved in Packaging Collective Alternative Management System, organized by the Greek Recovery Recycling Corporation (EUPM) concerning the alternative management of packaging waste. Applies paper recycling programs, portable batteries (batteries), ink cartridges and toner. Finally, the supply of electronic products only from manufacturers certified by Community RoHS compliant (Registration of Hazardous Substances), so the packaging is free of dangerous substances and heavy metals.

2.8 IMPORTANT TRANSACTIONS BETWEEN THE COMPANY AND RELATED PARTIES

The sales to and purchases from related parties, during 2016, are made at normal market prices. There are no transactions of unusual nature or content with significant impact on the Group or the subsidiaries or related parties. All of the transactions with related parties are free of any special condition or clause.

The tables below summarize the transactions and the account balances with related parties carried out during year 2016 and 2015 respectively.

Amounts in € thousand	Revenue from dividends		Sales		Income from investment property		Total income- Parent company		Total income- Group	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
SPACE HELLAS (CYPRUS) LTD	778	1.014	120	-	-	-	898	1.014	-	-
SPACE HELLAS (MALTA) LTD	-	-	2	2	-	-	2	2	-	-
SPACE HELLAS D.o.o. BEORGRAD	-	-	3	3	-	-	3	3	-	-
Subsidiaries	778	1.014	125	5	-	-	903	1.019	-	-
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)- SPACE HELLAS	-	-	249	252	-	0	249	252	249	252
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	-	-	-	-	2	2	2	2	2	2
Joint Ventures	-	-	249	252	2	2	251	254	251	254
MOBICS S.A.	-	-	1	-	-	-	1	-	1	-
SPACE CONSULTING S.A.	-	-	-	-	1	4	1	4	1	4

Associates	-	-	1	-	1	4	2	4	2	4
Total related parties	778	1.014	375	257	3	6	1.156	1.277	253	258

Amounts in € thousand	<u>Total expenses Group and Company</u>	
	2016	2015
SPACE HELLAS (CYPRUS) LTD	-	-
SPACE HELLAS (MALTA) LTD	-	-
SPACE HELLAS D.o.o. BEORGRAD	-	-
Subsidiaries	-	-
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	-	-
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	2	2
Joint Ventures	2	2
MOBICS S.A.	-	3
SPACE CONSULTING S.A.	-	8
Associates	-	11
Total related parties	2	13

Amounts in € thousand	<u>Total Receivables - Company</u>		<u>Total Receivables Group</u>		<u>Total Liabilities Group and Company</u>	
	2016	2015	2016	2015	2016	2015
SPACE HELLAS (CYPRUS) LTD	120	363	-	-	-	-
SPACE HELLAS (MALTA) LTD	0	0	-	-	-	-
SPACE HELLAS D.o.o. BEORGRAD	0	0	-	-	-	-
Subsidiaries	120	363	-	-	-	-
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	186	185	186	185	9	185
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	0	0	0	0	1.479	0
Joint Ventures	186	185	186	185	1.488	185
MOBICS S.A.	-	0	-	0	3	0
SPACE CONSULTING S.A.	9	14	9	14	-	14
Associates	9	14	9	14	3	14
Total related parties	315	562	195	199	1.491	199

Both the services from and towards the related parties as well as the sales and purchase of goods are concluded with the same trade terms and conditions as for the non related parties. The Company transactions and outstanding balances with subsidiaries have been eliminated from the consolidated financial statements.

Table of Key management compensation:

Amounts in € thousand	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Salaries and other employee benefits	1.384	1.396	1.384	1.396
Receivables from executives and members of the Board	2	3	2	3
Payables to executives and member of the Board	17	31	17	31

There are no loans granted towards members of the board or other executives or their families.

Tables of Guarantees to third parties :

Amounts in € thousand	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>

Guarantees to third parties on behalf of subsidiaries and joint ventures	1.926	1.926	1.926	1.926
Used guarantees to third parties on behalf of subsidiaries	0	0	0	0
Bank guarantee letters	1.926	1.926	1.926	1.926

- The company has granted guarantees to banks in favor of the Joint Venture DORY, amounting to € 1,796 thousand, the Joint Venture SPACE HELLAS - UNISYSTEMS for the amount of € 76 thousand and the subsidiary of SPACE HELLAS (CYPRUS) LTD for the amount of € 54 thousand, for the issuance of letters of guarantee.

2.9 SIGNIFICANT POST-BALANCE SHEET EVENTS

There are no post balance sheet events, concerning the company or the Group, that need to be mentioned.

2.10 EXPLANATORY REPORT OF THE BOARD OF DIRECTORS TOWARDS THE SHAREHOLDERS' ORDINARY GENERAL MEETING OF "SPACE HELLAS S.A.", PURSUANT TO ARTICLE 4, PARAGRAPHS 7 AND 8, LAW 3556/2007

The explanatory report of the Board of Directors contains the detailed information required by virtue of the art.4 para. 7, Law 3556/2007 and it is integral part of the Annual Report of the Board of Directors.

i. *Structure of the Company's share capital.*

The Share capital amounts to 10.395.013,30 € and is divided to 6.456.530 ordinary nominal voting shares of nominal value 1,61 € each and listed in the Athens Stock Exchange in the sector "Telecommunications equipment" under the "Medium and Small Capitalization" category.

ii. *Limitations on transfer of Company shares.*

The Company shares may be transferred as provided by the law and the Articles of Association provide no restrictions as regards the transfer of shares.

iii. *Significant direct or indirect holdings in the sense of articles 9 to 11, L.3556/2007.*

At 31.12.2016 the following shareholders held more than 5% of the total voting rights of the Company:

Name and Surname	Percentage
Dimitrios Manolopoulos	30,341%
Mpellos Panagiotis	16,931%
Drosinos Paraskevas	14,381%
ALPHA BANK S.A.	14,950%

No other entity possesses a percentage greater than 5% of the total company's voting rights.

iv. *Shares conferring special control rights.*

None of the Company shares carry any special rights of control.

v. *Limitations on voting rights.*

The articles of Association make no provision for any limitations on voting rights.

vi. *Agreements among Company shareholders.*

The Company is not aware of any agreements among shareholders entailing limitations on the transfer of shares or limitations on voting rights, nor is there any provision in the Articles of Association providing the possibility of such agreements.

vii. *Rules governing the appointment and replacement of members of the Board of Directors and the amendment of the Articles of Association.*

The articles of Association regarding the appointment or replacement of Board of Directors members as well as the alteration of its provisions are in accordance to the provisions of Law 2190/1920.

viii. *Authority of the Board of Directors or certain of its members to issue new shares or to purchase the own shares of the Company, pursuant to article 16 of Codified Law 2190/20.*

According to the company's statute and the art. 13, par.1 of L 2190/1920, the Board of Directors has the right to increase the share capital. This right can be exercised in the strict time limit of the first five years from the establishment of the company. Therefore, this right is not anymore exercisable.

ix. *Significant agreements put in force, amended or terminated in the event of a change in the control of the Company, following a public offer*

There is no such an agreement.

x. *Significant agreements with members of the Board of Directors or employees of the Company.*

The Company has no significant agreements with members of the Board of Directors or its employees providing for the payment of compensation, especially in the case of resignation or dismissal without good reason or termination of their period of office or employment due to a public offer.

Agia Paraskevi, 24 February 2017

The Chairman of Board

S. MANOLOPOULOS

The Board of Directors

3 INDEPENDENT AUDITOR'S REPORT

PKF Euroauditing S.A.
Certified Public Accountants



Audit Tax &
Business advisory

To the Shareholders of SPACE HELLAS S.A.

Report on the Audit of the Consolidated Financial Statements

We have audited the accompanying company and consolidated financial statements of SPACE HELLAS SA which comprise the company and consolidated statement of financial position as of 31 December 2016 and the company and consolidated income statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information

Management's Responsibility for the Company and the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing which have been transposed into Greek Law (GG/B'/2848/23.10.2012). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying company and consolidated financial statements present fairly, in all material respects, the financial position of SPACE HELLAS SA and its subsidiaries as at December 31, 2016, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

Athens | 124 Kifissias Ave. | 115 26 | Greece | Tel +30 210 7480600 | Fax+30 210 7483600 | Email athens@pkf.gr | www.pkf.gr
Thessaloniki | 20 Voulgari str. & Kath. Papadaki | 542 48 | Greece | Tel +30 2310 334600 - 944991 | Fax +30 2310 334601
Ioannina | 1 Dagli str. | 454 44 | Greece | Tel +30 26510 21899 | Fax +30 26510 21813
Heraclio Crete | 7 D. Bofor str. | 712 02 | Greece | Tel/Fax +30 2810 229383
Trikala | 15 Iakovaki str. | 421 00 | Greece | Tel/Fax +30 24310 30073

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Reference on Other Legal and Regulatory Requirements

Taking into consideration, that management is responsible for the preparation of the Board of Directors' report and Corporate Governance Statement that is included therein according to the provisions of paragraph 5 article 2 of Law 4336/2015 (part B), we note the following:

- a) In the Board of Directors' Report is included the Corporate Governance Statement that contains the information that is required by article 43bb of Codified Law 2190/1920.
- b) In our opinion, the Board of Directors' report has been prepared in accordance with the legal requirements of articles 43a and 107A and paragraph 1 (c and d) of article 43bb of the Codified Law 2190/1920 and the content of the Board of Directors' report is consistent with the accompanying financial statements for the year ended 31 December 2016.
- c) Based on the knowledge we obtained from our audit of SPACE HELLAS S.A. and its environment, we have not identified any material misstatement to the Board of Directors report.

PKF EUROAUDITING S.A.
Certified Public Accountants
124 Kifissias Avenue, 115 26 Athens
S.O.E.L. Reg. No. 132



Athens, 28 February 2017

DIMOS N. PITELIS
Certified Public Accountant
S.O.E.L. Reg. No. 14481

Athens | 124 Kifissias Ave. | 115 26 | Greece | Tel +30 210 7480600 | Fax+30 210 7483600 | Email athens@pkf.gr | www.pkf.gr
Thessaloniki | 20 Voulgari str. & Kath. Papadaki | 542 48 | Greece | Tel +30 2310 334600 - 944991 | Fax +30 2310 334601
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4 FINANCIAL STATEMENTS FOR THE PERIOD FROM 1ST JANUARY 2016 TO 31ST DECEMBER 2016

4.1 TOTAL COMPREHENSIVE INCOME STATEMENT

4.1.1 Income statement

Amounts in € thousand	NOTES	GROUP		COMPANY	
		01.01- 31.12.2016	01.01- 31.12.2015	01.01- 31.12.2016	01.01- 31.12.2015
Revenue	4.6.1	48.169	54.889	44.906	51.782
Cost of sales		-35.100	-41.826	-33.020	-39.746
Gross profit		13.069	13.063	11.886	12.036
Other income	4.6.2	1.228	1.355	1.097	1.266
Administrative expenses	4.6.3	-5.286	-5.158	-5.186	-5.043
Research and development cost	4.6.3	-415	-378	-415	-378
Selling and marketing expenses	4.6.3	-4.381	-4.461	-4.357	-4.421
Other expenses	4.6.4	-997	-1.228	-981	-970
Earnings before taxes, investing and financial results		3.218	3.193	2.044	2.490
Interest & other similar income		145	487	145	486
Interest and other financial expenses		-1.885	-2.484	-1.878	-2.477
Profit/(loss) from revaluation of investments in subsidiaries - associated companies	4.6.5	-77	-443	701	-69
Profit/(loss) before taxes		1.401	753	1.012	430
Less: Taxes	4.6.5	-501	45	-221	418
Profit after taxes (A)		900	798	791	848
- Company Shareholders		900	827	791	-
- Minority Interests in subsidiaries		0	-29	-	-
Earnings per share - basic (in €)		<u>0,1394</u>	<u>0,1281</u>	<u>0,1225</u>	<u>0,1313</u>

SUMMARY OF INCOME STATEMENT

Profit before interest, taxes, depreciation and amortization (EBITDA)		4.312	4.363	3.133	3.654
Less depreciation		1.094	1.170	1.089	1.164
Profit before interest and taxes, (EBIT)		3.218	3.193	2.044	2.490
Profit before taxes		1.401	753	1.012	430
Profit after taxes		900	798	791	848

4.1.2 Other comprehensive Income statement

Amounts in € thousand	NOTES	GROUP		COMPANY	
		01.01- 31.12.2016	01.01- 31.12.2015	01.01- 31.12.2016	01.01- 31.12.2015
Profit after taxes (A)		900	798	791	848
- Company Shareholders		900	827	-	-
- Minority Interests in subsidiaries		0	-29	-	-
Other comprehensive income after taxes					
Items that might be recycled subsequently					
Currency exchange differences from consolidation of subsidiaries		3	-14	0	0
Total Items that might be recycled subsequently		3	-14	0	0
Items that will not be recycled subsequently					
Revaluation of buildings		0	-1.779	0	-1.779
Deferred tax		0	516	0	516
Irrecoverable income tax		0	0	-316	0
Effect of income tax rate change in the deferred taxation		0	-156	0	-156
Actuarial losses due to accounting policy change (IAS19)		-109	-54	-109	-54
Actuarial loss taxes		32	16	32	16
Total Items that will not be recycled subsequently		-77	-1.457	-393	-1.457
Other comprehensive income after taxes (B)		-74	-1.471	-393	-1.457
Total comprehensive income after taxes (A) + (B)		826	-673	398	-609
- Company Shareholders		826	-644	-	-
- Minority Interests in subsidiaries		0	-29	-	-

SUMMARY OF OTHER COMPREHENSIVE INCOME STATEMENT

Profit after taxes	900	798	791	848
Other comprehensive income after taxes	-74	-1.471	-393	-1.457
Total comprehensive income after taxes	826	-673	398	-609

Note

Current year

- The amount of €-74 thousand charged, net of taxes, directly to the equity, comprises the net amount of € -77 thousand of actuarial results and € 3 thousand, currency exchange differences.

Previews year

- The amount of €-1.471 thousand charged, net of taxes, directly to the equity, comprises the net amount of € -38 thousand of actuarial results and € -14 thousand, currency exchange differences, and the net amount of the revaluation of buildings.

4.2 FINANCIAL POSITION STATEMENT

Amounts in € thousand	Note	GROUP		COMPANY	
		31.12.2016	31.12.2015	31.12.2016	31.12.2015
ASSETS					
Non-current assets					
Property, plant & equipment	4.6.7	15.876	15.930	15.847	15.898
Investment properties	4.6.9	0	0	0	0
Goodwill	4.6.10	847	847	847	847
Intangible assets	4.6.8	1.614	1.511	1.610	1.505
Investments in subsidiaries	4.6.12	0	0	34	34
Investments in associates	4.6.12	72	149	91	166
Other long term receivables		25	42	25	42
Deferred tax assets	4.6.23	239	428	239	428
Total Non-current assets		18.673	18.907	18.693	18.920
Current assets					
Inventories	4.6.13	3.252	3.703	3.252	3.703
Trade debtors	4.6.14	12.455	10.781	11.957	10.268
Other debtors	4.6.15	3.821	3.951	3.816	4.630
Financial assets		13	13	13	13
Advanced payments	4.6.16	641	406	604	345
Cash and cash equivalents	4.6.17	7.465	4.875	7.115	4.401
Total Current assets		27.647	23.729	26.757	23.360
TOTAL ASSETS		46.320	42.636	45.450	42.280
EQUITY AND LIABILITIES					
Equity attributable to equity holders of the parent					
Share Capital	4.6.18	10.395	10.395	10.395	10.395
Share premium	4.6.18	53	53	53	53
Fair value reserves		2.421	2.421	2.421	2.421
Other Reserves		982	979	4.008	3.546
Retained earnings		-66	-889	-3.476	-3.412
Equity attributable to equity holders of the parent		13.785	12.959	13.401	13.003
Minority interests		2	2	-	-
Total equity		13.787	12.961	13.401	13.003
Non-current liabilities					
Other non-current liabilities	4.6.20	11	11	30	28
Long term loans	4.6.19	7.848	6.724	7.848	6.724
Provisions	4.6.25	122	122	122	122
Retirement benefit obligations	4.6.22	884	793	884	793
Deferred income tax liability		0	0	0	0
Total Non-current liabilities		8.865	7.650	8.884	7.667
Current liabilities					
Trade and other payables	4.6.24	14.735	13.920	14.356	13.612
Income tax payable		816	970	692	863
Short-term borrowings		8.117	7.135	8.117	7.135
Total Current liabilities		23.668	22.025	23.165	21.610
Total Equity and Liabilities		46.320	42.636	45.450	42.280

4.3 STATEMENT OF CHANGES IN EQUITY

4.3.1 Statement of Changes in Company's Equity:

<u>Amounts in € thousand</u>	Share Capital	Share premium	Fair value reserves	Stock option plan reserves	Treasury shares	Other Reserves*	Retained earnings*
Changes in the Shareholders equity for the year 2015 (01/01-31/12/2015)							
Balance at 1 January 2015 as previously reported	10.395	53	3.840	0	2.532	-3.208	13.612
Profit for the year	0	0	0	0	0	848	848
Share Capital increase/ (decrease)	0	0	0	0	0	0	0
Dividends distributed (profits)	0	0	0	0	0	0	0
Other reserves	0	0	0	0	1.014	-1.014	0
Net income recognized directly in equity	0	0	0	0	0	0	0
Revaluation of buildings	0	0	-1.779	0	0	0	-1.779
Deferred tax of revaluation of buildings	0	0	516	0	0	0	516
Effect on deferred tax from changes in the income tax rate	0	0	-156	0	0	0	-156
Treasury shares purchased	0	0	0	0	0	0	0
Actuarial loss	0	0	0	0	0	-54	-54
Actuarial loss tax	0	0	0	0	0	16	16
Balance at 31 December 2015 (IFRS)	10.395	53	2.421	0	3.546	-3.412	13.003
Changes in the Shareholders equity for the year 2016 (01/01-31/12/2016)							
Balance at 1 January 2016 as previously reported	10.395	53	2.421	0	3.546	-3.412	13.003
Profit for the year	0	0	0	0	0	791	791
Share Capital increase/ (decrease)	0	0	0	0	0	0	0
Dividends distributed (profits)	0	0	0	0	0	0	0
Other reserves	0	0	0	0	0	0	0
Net income recognized directly in equity	0	0	0	0	778	-778	0
Irrecoverable income tax	0	0	0	0	-316	0	-316
Deferred tax of revaluation of buildings	0	0	0	0	0	0	0
Effect on deferred tax from changes in the income tax rate	0	0	0	0	0	0	0
Treasury shares purchased	0	0	0	0	0	0	0
Actuarial loss	0	0	0	0	0	-109	-109
Actuarial loss tax	0	0	0	0	0	32	32
Balance at 31 December 2016 (IFRS)	10.395	53	2.421	0	4.008	-3.476	13.401

Notes:

Current year

- The amount of €-77 thousand charged, net of taxes, directly to the equity, concerns actuarial results for the year
- The amount of € 778 thousand disclosed in the Other Reserves concerns dividends received from the subsidiary SPACE HELLAS CYPRUS Ltd, that after their inclusion to the years' results, the dividends formed a special reserve due to their exemption from taxes according to art. 14, L 3843, art 48, L 4172/2013 and the POL 1039/2013 as well.
- The amount of € -316 thousand, charged in directly in equity, concerns the irrecoverable income tax related to the received dividends for the subsidiary SPACE HELLAS CYPRUS Ltd,

Previews year

- The amount of €-38 thousand charged, net of taxes, directly to the equity, concerns actuarial results
- The amount of € 1.014 thousand disclosed in the Other Reserves concerns dividends received from the subsidiary SPACE HELLAS CYPRUS Ltd, that after their inclusion to the years' results, the dividends formed a special reserve due to their exemption from taxes according to art. 14, L 3843 and the POL 1007/2014 as well.
- The amount of € -1.779 thousand, charged in directly in equity, concerns the outcome of the revaluation of land and buildings, according to the valuation carried out by independent valuers, as well as the related deferred tax, amounted to € 516 thousand.
- The amount of € -156 thousand concerns the effect on the revaluation reserve, from the change on the income tax rate for 26% to 29% according to L.4334 /2015.

Statement of Changes in Group's Equity:

<u>Amounts in € thousand</u>	Share Capital	Share premium	Fair value reserves	Treasury shares	Other Reserves	Accumulated profit / (loss)	Total	Non controlling interests	Total net Equity
Changes in the Shareholders equity for the year 2015 (01/01-31/12/2015)									
Balance at 1 January 2015 as previously reported	10.395	53	3.840	0	993	-1.668	13.613	21	13.634
Profit for the year	0	0	0	0	0	827	827	-29	798
Share Capital increase/ (decrease)	0	0	0	0	0	0	0	0	0
Dividends distributed (profits)	0	0	0	0	0	0	0	0	0
Net income recognized directly in equity	0	0	0	0	-14	0	-14	0	-14
Revaluation of buildings	0	0	-1.779	0	0	0	-1.779	0	-1.779
Deferred tax of revaluation of buildings	0	0	516	0	0	0	516	0	516
Effect on deferred tax from changes	0	0	-156	0	0	0	-156	0	-156
Treasury shares purchased	0	0	0	0	0	0	0	0	0
Non controlling interests	0	0	0	0	0	-10	-10	10	0
Actuarial loss	0	0	0	0	0	-54	-54	0	-54
Actuarial loss tax	0	0	0	0	0	16	16	0	16
Balance at 31 December 2015 (IFRS)	10.395	53	2.421	0	979	-889	12.959	2	12.961
Changes in the Shareholders equity for the year 2016 (01/01-31/12/2016)									
Balance at 1 January 2016 as previously reported	10.395	53	2.421	0	979	-889	12.959	2	12.961
Profit for the year	0	0	0	0	0	900	900	0	900
Share Capital increase/ (decrease)	0	0	0	0	0	0	0	0	0
Dividends distributed (profits)	0	0	0	0	0	0	0	0	0
Net income recognized directly in equity	0	0	0	0	3	0	3	0	3
Effect on deferred tax from changes	0	0	0	0	0	0	0	0	0
Treasury shares purchased	0	0	0	0	0	0	0	0	0
Non controlling interests	0	0	0	0	0	0	0	0	0
Actuarial loss	0	0	0	0	0	-109	-109	0	-109
Actuarial loss tax	0	0	0	0	0	32	32	0	32
Balance at 31 December 2016 (IFRS)	10.395	53	2.421	0	982	-66	13.785	2	13.787

Notes:

Current year

- The amount of €-3 thousand charged, net of taxes, directly to the equity, concerns currency exchange differences
- The amount of €-77 thousand charged, net of taxes, directly to the equity, concerns actuarial results for the year

Previews year

- The amount of €--14 thousand charged, net of taxes, directly to the equity, concerns currency exchange differences
- The amount of €-38 thousand charged, net of taxes, directly to the equity, concerns actuarial results for the year
- The amount of € -1.779 thousand, charged in directly in equity, concerns the outcome of the revaluation of land and buildings, according to the valuation carried out by independent valutors, as well as the related deferred tax, amounted to € 516 thousand.
- The amount of € -156 thousand concerns the effect on the revaluation reserve, from the change on the income tax rate for 26% to 29% according to L.4334 /2015.
- The amount of € 10 thousand concerns minority interests in relation to the acquisition of additional participation in the share capital of METROLOGY HELLAS S.A.

4.4 CASH FLOW STATEMENT

<u>Amounts in € thousand</u>	<u>GROUP</u>		<u>COMPANY</u>	
	<u>01.01- 31.12.2016</u>	<u>01.01- 31.12.2015</u>	<u>01.01- 31.12.2016</u>	<u>01.01- 31.12.2015</u>
<u>Cash flows from operating activities</u>				
Profit/(Loss) Before Taxes	1.401	753	1.012	430
Adjustments for:				
Depreciation & amortization	1.094	1.170	1.089	1.164
Impairment of assets	0	2.220	0	2.188
Provisions	591	105	591	105
Foreign exchange differences	-66	75	-68	77
Net (profit)/Loss from investing activities	252	-86	-527	-632
Interest and other financial expenses	1.885	2.484	1.878	2.477
Plus or minus for Working Capital changes:				
Decrease/(increase) in Inventories	451	195	451	195
Decrease/(increase) in Receivables	-1.492	1.147	-1.527	657
(Decrease)/increase in Payables (excluding banks)	-246	2.775	-312	3.209
Less:	0	0	0	0
Interest and other financial expenses paid	-1.639	-2.291	-1.632	-2.284
Taxes paid	-431	-758	-171	-492
Total cash inflow/(outflow) from operating activities (a)	1.800	7.789	784	7.094
<u>Cash flow from Investing Activities</u>				
Acquisition of subsidiaries, associated companies, joint ventures and other investments	0	0	0	-80
Purchase of tangible and intangible assets	-1.503	-2.490	-1.503	-2.487
Proceeds from sale of tangible and intangible assets	42	329	42	20
Interest received	145	487	145	486
Dividends received	0	0	1.140	925
Total cash inflow/(outflow) from investing activities (b)	-1.316	-1.674	-176	-1.136
<u>Cash flow from Financing Activities</u>				
Proceeds of share capital of subsidiary	0	0	0	0
Proceeds from Borrowings	3.907	438	3.907	438
Payments of Borrowings	-1.801	-5.511	-1.801	-5.511
Total cash inflow/(outflow) from financing activities (c)	2.106	-5.073	2.106	-5.073
Total cash inflow/(outflow) from financing activities (c)	2.590	1.042	2.714	885
Cash and cash equivalents at beginning of year	4.875	3.833	4.401	3.516
Cash and cash equivalents at end of year	7.465	4.875	7.115	4.401

4.5 NOTES ON SIGNIFICANT ACCOUNTING POLICIES AND OTHER EXPLANATORY INFORMATION

4.5.1 INFORMATION ON SPACE HELLAS S.A.

4.5.1.1 General Information

The company operating under the corporate name "SPACE HELLAS S.A", by virtue of the revised Deed of Association (revision date 08.07.2007) and approved by the Ministry of Development (decision K2-10518), was founded in 1985, (Deed of Association, upon power of attorney n.86369/15.07.1985, approved by the Prefecture of Attiki, EM 4728/1.8.85, and published in the Official Gazette of Greece, ΦΕΚ 2929/8.8.85 TAE & ΕΠΕ).The company's duration has been set to 100 years, its legal address is Mesogion Ave 312, Agia Paraskevi, Attica, Greece. On 30.06.2008, the decision of the General Meeting, approved by the Ministerial Decision K2 9624/1-9-2008 (registered in the Societers Anonymes Register at 01.09.2008) and published in the Official Gazette of Greece (ΦΕΚ 10148/3.9.2008 TAE & ΕΠΕ), has extended the company's up to year 2049.

The company's S.A. Register Number (ΑΡ.Μ.Α.Ε.) is 13966/06/Β/86/95 and the Tax Register Number (ΑΦΜ) is 094149709. The URL address is <http://www.space.gr>.

4.5.1.2 Operating Activities

Space Hellas is a leading System Integrator and Value Added Solutions Provider in the field of telecommunications, IT and security. It offers integrated solutions certified according to quality standards ISO 9001: 2008 and the ISO / IEC 27001: 2005 ensuring that the procedures followed comply with all controls and requirements for confidentiality, integrity and availability of information, protecting data and resources involved in any trade transaction. Its clientele includes the biggest banks and private companies, industries, retail chains, telecom operators, ministries and government agencies, and the Armed Forces as well.

The company is active in the following market segments

- Network infrastructure and data networking (cabling, wireless, satellite)
- Telecommunication services at national and international level
- IT Applications and Services for organisations
- Enterprise telephony (call centers, networks and services)
- Information and network security systems. Assessments, implementation and certification
- Mobile and satellite communication systems and services
- Electromechanical and network infrastructure -computer rooms
- Structured cabling
- Safety, Security and surveillance systems
- Telecom network infrastructures for ICT providers
- System Integration
- Mobile telephony selling network
- Research and Development projects at national and international level.

4.5.1.3 Board of Directors

By virtue of the company's decision, no 703346/22-7-2016, the Board of Directors is composed of the following members:

- Spyridon D. Manolopoulos, Chairman of the Board, executive member.
- Ioannis A. Mertzanis Chief Executive Officer, executive member.
- Christos P. Mpellos, Vicepresident, independent non executive member.
- Ioannis A. Doulaveris, executive member
- Panagiotis C. Mpellos, executive member.
- Sakellaridou F. Zoi executive member.
- Georgios P. Lagogiannis, executive member
- Patssouras N. Athanasios independent non-executive member.
- Xatzistamatiou N. Theodoros, independent non-executive member.

The incumbency of the Board of Directors will end at 30.06.2020.

4.5.1.4 Group Structure

SPACE HELLAS is the parent company of the group. The following table shows the group's companies, which are included in the consolidated financial statements, the ownership percentage and the consolidation method:

<u>Corporate name</u>	<u>Ownership percentage</u>		<u>Consolidation method</u>	<u>Country</u>
	<u>Direct</u>	<u>Indirect</u>		
Amounts in € thousand				
Subsidiaries				
SPACE HELLAS (CYPRUS) L.T.D.	100%		Full consolidation	Greece
SPACE HELLAS SYSTEM INTEGRATOR S.R.L.		99,45%	Full consolidation	Cyprus
SPACE HELLAS Doo Beograd-Stari Grad		100%	Full consolidation	Romania
SPACE HELLAS (MALTA) L.T.D.		99,98%	Full consolidation	Serbia
Associates & Joint Ventures			Full consolidation	Malta
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	35%			
JOINT-VENTURE SPACE HELLAS SA-KB IMPULS HELLAS SA ("DORY")	50%		Equity method	Greece
Other investments			Equity method	Greece
MOBICS S.A.	18,10%			

4.5.2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

4.5.2.1 Basis of Preparation of the interim financial statements

The accompanying financial statements of the period from 1st January to 31st December 2016 are prepared in full compliance with the IFRS, issued by the International Accounting Standards Board (IASB), and their interpretations as issued by the International Financial Reporting Interpretations Committee (IFRIC) of IASB and adopted by the European Union. All relevant standards or interpretations effective for the current period are taken into account.

The financial statements as at 31st December 2016, have been prepared taking into account the going concern principle as well as the historical cost convention, as modified by the revaluation of certain equity investments, investment property, and derivative instruments at fair value.

The preparation of financial statements, in conformity with IFRS, requires the use of critical accounting estimates that affect the disclosed assets and liabilities and revenue and expenses as well. Although these estimates are based on the best knowledge of the management with respect to the circumstances and the current conditions, actual results may differ from these estimates.

Estimates and judgments are continually evaluated and are based on accumulated experience and other factors, including expectations of future events that are considered reasonable under certain circumstances. The Group's management believes that there are no assumptions or estimates that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities. Important assumptions made are mentioned in the notes, whenever deemed necessary.

The figures in this report are shown in thousands of Euro, except when otherwise indicated. Any differences presented between the amounts in the financial statements and the corresponding amounts in the notes are due to rounding. Where necessary, comparative figures have been classified to conform to changes in presentation of the elements of this year.

4.5.3 New standards, interpretations and amendments to published standards

Standards and interpretations effective in the current period:

Annual Improvements to IFRS 2012 The following amendments describe the major changes that have been made in seven IFRS as result of the Circle 2010-2012 of the annual improvement program of IASB.

- IFRS 2 "Share-based payment" The amendment clarifies the definition of the "fulfilment condition" and defines distinctively the "yield term" and the "service term".
- IFRS 3 "Business combinations". The amendment clarifies how the obligation for a contingent payment which fulfils the definition of financial instrument is classified as financial obligation or as an item of the

net worth based on the provisions of IAS 32 "Financial Instruments: Presentation". In addition, it clarifies that any Amounts in thousands Euro, unless stated otherwise contingent payment, financial or non financial, which is not an item of the net worth, is recorded at fair value through the results

- IFRS 8 "Operating Segments". The amendment requires the disclosure of the management's estimates with regard to the aggregation of the operating segments.
- IFRS 13 "Fair Value Measurement" The amendment clarifies that the standard does not exclude the option of calculating the short-term assets and liabilities based on the amounts of invoices in cases the discounting effect is not significant.
- IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets". Both standards have been amended in order to clarify the approach by which the underappreciated value of an asset and the accumulated depreciation are treated in a company which applies the adjustment method.
- IAS 24 "Related Party Disclosures". The standard was amended to include as related party a company providing services equivalent with ones of a major managerial official in the economic entity or the parent company of the economic entity.

IAS 19 Revised (Amendment) "Employee Benefits". The amendment is of limited scope and applies to the contributions made by employees or third parties to defined benefit plans. It simplifies the accounting of contributions when they are not dependent of the employee's years of service, for example, employees' contributions are calculated as a fixed percentage of payrolls.

Annual Improvements in IFRS of 2014.

- IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations" The amendment clarifies that when an entity reclassifies an asset (or group of assets) from held for sale to held for distribution or vice versa, this does not constitute an alteration in the plan for sale or distribution and thus should not be accounted for as an alteration
- IFRS 7 "Financial Instruments: Disclosures" The amendment adds certain guidance in order to assist the management to define whether the terms of an agreement for the servicing of a financial instrument that has been transferred constitute continuous engagement and clarifies that the additional disclosures that are provided with the amendment of IFRS 7 "Disclosure—Offsetting Financial Assets and Financial Liabilities" are not required for interim periods, unless otherwise stated by the IFRS 34.
- IAS 19 "Employee Benefits" The amendment clarifies that when the discount rate concerning the employee benefits on a post service basis is defined, the important is the currency at which the liabilities are denominated and not the country from which these liabilities originate
- IAS 34 "Interim Financial Reporting" The amendment clarifies the concept of the "meaning of disclosure of information elsewhere in the interim financial report" that is mentioned in this standard.

IAS 1 (Amendments) "Disclosures" The amendments clarify the guidance of IAS 1 with regard to the concept of materiality, presentation of subtotals, the structure of the financial statements and the disclosures of the accounting policies.

IFRS 11 (Amendment) «Joint Arrangements». This amendment requires from an investor to apply the purchase method when the investor acquires an interest in a joint arrangement which constitutes a "company".

IAS 16 and IAS 38 (Amendments) "Clarification of Acceptable Methods of Depreciation and Amortization". The amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate and that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset.

IAS 27 (Amendment) "Separate Financial Statements". This amendment allows economic entities to utilize the Equity method in accounting for investments in subsidiaries, joint ventures and related companies when compiling their separate financial statements, and also clarifies the definition of the separate financial statements.

Standards and Interpretations effective for following financial years:

IFRS 15 «Revenues from Contracts with Customers» (effective for annual accounting periods beginning on or after 1 January 2018) IFRS 15 was issued in May 2014. The objective of the standard is to provide a single and clear model for the recognition of revenues from all customer contracts so that it improves the comparability among companies of the same sector, different sectors and different capital markets. It includes the principles that an entity shall apply in order to define the measurement of revenues and the time of their recognition. The basic principle is that an entity will recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Group is in the phase of assessing the effect of the IFRS 15 on its financial statements. The standard has not been adopted by the European Union.

IFRS 16 «Leases» (effective for annual accounting periods beginning on or after 1 January 2019). IFRS 16 was issued in January 2016 and replaces IAS 17. The aim of the standard is to ensure that lessors and lessees provided useful information which fairly depicts the substance of transactions with regard to leases. IFRS 16 introduces a unified model providing for the accounting treatment from the side of the lessee, which requires that the lessee recognizes assets and liabilities for all leasing contracts with term longer than 12 months, unless the underlying asset is of no substance value. With regard to the accounting treatment from the side of the lessor, IFRS 16 incorporates practically the requirements of IAS 17. Therefore the lessor continues to classify the leasing contracts as operating and financial leases, and to follow different accounting treatment for each type of contract. The Group is in the phase of assessing the effect of the IFRS 16 on its financial statements. The standard has not been adopted by the European Union.

IFRS 9 “Financial Instruments” and subsequent amendments in IFRS 9 and IFRS 7 (applied for annual periods beginning on or after 1st January 2018) IFRS 9 replaces the requirement of IAS 39 and deals with the classification and measurement of financial assets and financial liabilities, and it also includes a model of anticipated credit losses that replaces the model of the realized credit losses currently in effect. The IFRS 9 Hedging Accounting establishes an approach for hedging accounting based on principles and deals with inconsistencies and weaknesses of the current model of IAS 39. The Group is currently assessing the impact of IFRS 9 on its financial statements. The Group cannot adopt IFRS 9 in advance as it has not been endorsed by the EU.

IFRS 10, IFRS 12 and IAS 28 (Amendments) “Investment Entities: Applying the Consolidation Exception” (effective for annual accounting periods beginning on or after 1st January 2016). The amendments clarify the application of the consolidation exception with regard to investment entities and their subsidiaries. The amendments have not been adopted yet by the European Union.

IAS 12 (Amendments) “Recognition of deferred tax assets for unrealized losses” (effective for annual accounting periods beginning on or after 1st January 2017). The amendments clarify the accounting treatment with regard to the recognition of deferred tax assets for unrealized losses which have resulted from loans measured at fair value. The amendments have not been adopted yet by the European Union

IAS 7 (Amendments) “Disclosures” (applied for accounting periods beginning on or after 1st January 2017). The amendments introduce mandatory disclosures which provide the ability to users of the financial statements to evaluate the changes of liabilities that derive from financing activities. The amendments have not been adopted yet by the European Union.

IFRS 2 (Amendments) “Classification and measurement of Share-based Payment transactions” (effective for annual periods beginning on or after 1 January 2018). The amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share-based payment and pay that amount to the tax authority. The amendments have not yet been endorsed by the EU.

IFRS 4 (Amendments) “Applying IFRS 9 Financial instruments with IFRS 4 Insurance contracts” (effective for annual periods beginning on or after 1 January 2018). The amendments introduce two approaches. The amended standard will: a) give all companies that issue insurance contracts the option to recognise in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance contracts standard is issued; and b) give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying IFRS 9 until 2021. The entities that defer the application of IFRS 9 will continue to apply the existing financial instruments standard—IAS 39. The amendments have not yet been endorsed by the EU.

IAS 40 (Amendments) “Transfers of Investment Property” (effective for annual periods beginning on or after 1 January 2018). The amendments clarified that to transfer to, or from, investment properties there must be a change in use. To conclude if a property has changed use there should be an assessment of whether the property meets the definition and the change must be supported by evidence. The amendments have not yet been endorsed by the EU.

IFRIC 22 “Foreign currency transactions and advance consideration” (effective for annual periods beginning on or after 1 January 2018). The interpretation provides guidance on how to determine the date of the transaction when applying the standard on foreign currency transactions, IAS 21. The Interpretation applies where an entity either pays or receives consideration in advance for foreign currency-denominated contracts. The interpretation has not yet been endorsed by the EU.

Annual Improvements to IFRSs 2014 (2014 – 2016 Cycle) (effective for annual periods beginning on or after 1 January 2017). The amendments set out below describe the key changes to two IFRSs. The amendments have not yet been endorsed by the EU.

IFRS 12 “Disclosures of Interests in Other Entities”. The amendment clarified that the disclosures requirement of IFRS 12 are applicable to interest in entities classified as held for sale except for summarized financial information. IAS 28 “Investments in associates and Joint ventures”. The amendments clarified that when venture capital organizations, mutual funds, unit trusts and similar entities use the election to measure their investments in associates or joint ventures at fair value through profit or loss (FVTPL), this election should be made separately for each associate or joint venture at initial recognition.

No other Standard or interpretation is expected to have any impact on the Group’s financial statements

4.5.3.1 Accounting Methods

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group’s annual financial statements for the year ended 31 December 2015.

4.5.3.2 Property, Plant And Equipment

Fixed assets are reported in the financial statements at the fair value or at the acquisition cost or deemed cost as determined based on fair values as at the transition dates, less accumulated depreciations and any impairment suffered by the assets. The acquisition cost includes all the directly attributable expenses for the acquisition of the assets.

Buildings are measured at fair value as at 31.12.2015, less accumulated depreciation and less any accumulated impairment loss. Land held for the production or management is presented at its fair value. As the useful period of life cannot be determined, the relevant carrying amounts are not subject to depreciation.

The fair value is assessed based on valuations by external independent values every three or four years, unless factors of the market indicate impairment risk of the value, so as to assure that the carrying value does not differ significantly from the fair value.

Other assets are measured at cost less accumulated depreciation and any accumulated impairment losses.

Intangible assets include goodwill, concessions and industrial property rights, as well as computer software both acquired and internally generated as well. The cost of internally generated software comprises the cost of materials and the cost of personnel as well as other costs incurred in order to prepare the asset for the intended use. The criteria used in order to recognise the costs incurred as intangible assets are:

- Intention of the Group to proceed in the creation of the asset.
- Technical possibility of completion of the asset to make it ready for use or sale.
- Adequate technical, financial and other resources for the completion of the asset.
- Group's ability to use or sale the asset.
- Capability of the maternally generated asset to create future economic benefits for the Group.
- Reliable measurement of the expenditure attributable to the asset during its development.

Depreciation on other assets (except land which is not depreciated) is calculated using the straight-line method over its estimated useful lives

Concessions and industrial property rights are no subject to depreciation because of the difficulty to estimate with accuracy their commercial value.

The useful lives of the assets are as follows:

Description	Useful live (in years)
Buildings and buildings installations	50
Buildings and buildings installations in third parties	12
Plant and machinery	16
Plant and machinery Leased	10
Furniture	16
Fittings	10
Office equipment	10
Telecommunication equipment	10
Other equipment	10
Electronics equipment	5
Cars	5
Trucks	10
Other means of transportation	5
Intangible assets (software acquired/internally generated)	5

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

4.5.3.3 Investment property

Investment properties are held to earn rental income and profit from increased capital value at disposal. Owner-occupied properties are held for production and administrative purposes. This distinguishes owner-occupied properties from investment properties.

Investment properties are treated as long-term assets and carried at fair value which represents the open market value, and is tested at the end of the year. Changes in fair values are recorded in net income and are included in other operating income.

4.5.3.4 Impairment of Assets

Assets with an indefinite useful life are not depreciated and are subject to an impairment review annually and when some events suggest that the book value may not be recoverable any resulting difference is charged to the period's results.

Assets that are depreciated are subject to an impairment review when there is evidence that their value will not be recoverable. The recoverable value is the greater between the net sales value and the value in use. An impairment loss is recognized by the company when the book value of these assets (or cash generating unit-CGU) is greater than its recoverable amount.

Net sales value is the amount received from the sale of an asset at an arm's length transaction in which participating parties have full knowledge and participate voluntarily, after deducting any additional direct cost for the sale of the asset, while value in use is the present value of estimated future cash flows that are expected to flow into the company from the use of the asset and from its disposal at the end of its estimated useful life.

4.5.3.5 Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net assets of the acquired subsidiary, joint venture and associate at the date of acquisition.

Goodwill on acquisitions of subsidiaries and joint ventures are included in intangible assets and disclosed at the acquisition cost. This cost equals the consolidation cost that exceeds the company's share to the assets and liabilities of the acquired entity. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. The Group performs its annual impairment test of goodwill as at 31 December. When needed, impairment is determined for goodwill by assessing the recoverable amount of the cash-generating units, to which the goodwill relates. Where the recoverable amount (typically the value in use) of the cash-generating units is less than their carrying amount an impairment loss is recognized.

4.5.3.6 Consolidation

□ Subsidiaries

Subsidiaries are entities (including special purpose entities) in which the Group has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. The purchase method of accounting is used to account for the acquisition of subsidiaries. Note 1.6(a) outlines the accounting policy on goodwill. The cost of an acquisition is measured as the sum of the fair values, at the date of exchange, of the assets given, liabilities incurred or assumed, and equity instruments issued by the Group, in exchange for control of the acquired plus any costs directly attributable to the acquisition. The acquired identifiable assets, liabilities and contingent liabilities are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interests.

The excess of the cost of acquisition over the fair value of the net assets of the subsidiary acquired is recorded as goodwill. Where the cost of the acquisition is less than the fair value of the Group's share of the net assets of the subsidiary acquired, the difference is recognized directly in the income statement.

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated unless cost cannot be recovered. Accounting policies of subsidiaries have been adjusted where necessary to ensure consistency with the policies adopted by the Group.

□ Associates

Associates are entities over which the Group generally has between 20% and 50% of the voting rights, or over which the Group has significant influence, but which it does not control. Investments in associates are accounted for by the equity method of accounting and are initially recognized at cost. The Group's investment in associates includes goodwill (net of any cumulative impairments losses) identified in acquisition.

Under this method the Group's share of the post-acquisition profits or losses of associates is recognized in the income statement and its share of post acquisition movements in other reserves is recognized in other reserves. The cumulative post-acquisition movements in balance sheet assets and liabilities are adjusted against the carrying amount of the investment.

□ Joint Ventures

Joint ventures are consolidated using the full consolidated method. Under this method the investment is initially recognized at cost and is subsequently valued for the cumulative post-acquisition movements in balance sheet assets and liabilities and adjusted against the carrying amount of the investment. The share of the post-acquisition profits or losses of the joint ventures is recognized in the income statement.

□ Other investments

Other investments concern non listed companies with ownership percentage less than 20% and with absence of control on the voting rights. In accordance with IAS 32 and 39 these investments are disclosed in acquisition cost less provisions for impairments.

4.5.3.7 Inventories

Inventories are disclosed in the lower value between acquisition cost and net realizable value, that is, the selling price less its cost of sale. The cost of sale is calculated using the weighted average method, including expenses related to the acquisition of inventories, such as transport cost, freights etc.

Appropriate allowance is made for damaged, obsolete and slow moving items. Write-downs to net realizable value and inventory losses are expensed in cost of sales in the period in which the write-downs or losses occur.

4.5.3.8 Trade Receivables

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all of the amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognized in other expenses in the income statement.

All trade receivables are considered collectable.

4.5.3.9 Cash and Cash equivalents

Cash and cash equivalents comprise cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

4.5.3.10 Statutory Reserves

Legal Reserve: the company is obliged according to the applicable commercial law 2190/1920 art. 44 and 45 to form as legal reserve of 5% of their annual net profits up to 1/3 of the paid up share capital.. This reserve cannot be distributed during the operational life of the company, but can be used to cover losses.

Based on existing Greek tax law, tax exempt reserves under special laws are exempt from income tax, provided that they are not distributed to shareholders. The Group does not intend to distribute these reserves and has thus not provided for the tax liability that would arise in the event that these reserves were to be distributed. Any distribution from these reserves can only occur following the approval of shareholders in a general meeting and after the applicable taxation is paid by the Company.

Tax exempted reserves: These reserves are formed when there are:

Tax exempted Earnings, in accordance with the applicable tax framework in Greece. In case of distribution of these gains these will be taxable at the corporate tax rate in force at the time of distribution to shareholders or converted to equity after the Annual General Meeting of shareholders taking into account the restrictions that may apply every time.

Partially taxed earnings which are taxed at a lower tax rate than the then current rate in Greece. In case of distribution of the gains will be taxable at the corporate tax rate in force at the time of distribution to shareholders or converted to equity after the Annual General Meeting of shareholders taking into account the constraints that may apply each time.

4.5.3.11 Share Capital

All the shares are registered and listed for trading in the Securities Market of the Athens Exchange since 29-9-2000. All shares are ordinary and nominal. The Share capital is fully paid up, amounts to 10.330.448,00 € and is divided to 6.456.530 ordinary nominal voting shares of nominal value 1,61 € each.

4.5.3.12 Revenue and Expense Recognition

Revenue: Revenue comprises the fair value for the sale of goods and services net of value-added tax, rebates and discounts, and after eliminating sales within the Group. Revenue from the sale of goods is recognized when significant risks and rewards of ownership of the goods are transferred to the buyer (usually upon delivery and customer acceptance) and the realization of the related receivable is reasonably assured. Revenue arising from services is recognized on an accrual basis in accordance with the substance of the relevant agreements.

Interest income is recognized on a time proportion basis, taking account of the principal outstanding and the effective rate over the period to maturity, when it is determined that such income will accrue to the Group.

Interest income: This income is recognized proportionally according to maturity and using the effective rate.

Dividends: Dividends are recognized according to the maturity for collection rights.

Expenses are recognized in the income statement on an accrual basis. Payments realized for Operating leases are transferred in the income statement as expenses, during the time of use of the leased element. The expenses from interest are recognized on an accrued basis.

4.5.3.13 Grants

Grants are recognized at their fair value when it is probable that the amount of the subsidy will be received and the company has complied or will comply with the terms of the Grant.

State subsidies regarding expenses, are deferred and recognized in the Profit and Loss Statement so as to correspond to the expenses they are designated to indemnify.

4.5.3.14 Financial instruments – Fair Value

The financial assets measured at fair value as of the balance sheet date are classified under the following levels, in accordance with the method used for determining their fair value:

Level 1: for assets traded in an active market and whose fair value is determined by the market prices (unadjusted) of similar assets.

Level 2: for assets whose fair value is determined by factors related to market data, either directly (prices) or indirectly (prices derivatives).

Level 3: for assets whose fair value is not determined by observations from the market, but is mainly based on internal estimates.

Techniques used to measure the financial assets include:

- ❑ market prices or quotes for similar items.
- ❑ Fair value of commodities hedging transactions which is determined as the present value of future cash flows (based on available performance trends).

During the year, there were no transfers between levels 1 and 2, nor transfers within or outside level 3, for the measurement of the fair value. The amounts disclosed in the Financial Position Statement with regard to cash, trade receivables, short-term liabilities and short term banking borrowings, approach their corresponding fair values due to their short-term maturity.

The valuation method was determined taking into account all factors to determine accurately the fair value and these items are measured at Level 3 of the hierarchy for determining fair value. There were no changes in valuation techniques used by the Group during the period.

4.5.3.15 Provisions

Provisions, according to IAS 37, are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

The Group recognizes a provision for onerous contracts when the expected benefits to be derived from a contract are less than the unavoidable costs of meeting the obligations under the contract.

Restructuring provisions comprise lease termination penalties and employee termination payments, and are recognized in the period in which the Group becomes legally or constructively committed to payment. Costs related to the ongoing activities of the Group are not provided in advance.

Long-term provisions are determined by discounting the expected future cash flows and taking the risks specific to the liability into account.

4.5.3.16 Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred, in line with IAS 23. In subsequent periods, borrowings are stated at amortized cost using the effective yield method.

4.5.3.17 Employee Benefits

Short-term benefits: Short-term benefits to the employees (apart from the benefits for the termination of the labour relationship) in cash and in goods are recorded for as an expense when they become payable. Any outstanding amount is recorded as a liability, while in the case where the amount already paid exceeds the amount of the benefits; the company records the excess amount as its asset (prepaid expense) only to the extent that the prepayment will lead to the reduction of future payments or to a return.

Benefits after exiting from the service: The benefits comprise defined benefit plans as well as defined contribution plans.

Defined contribution plan: A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior periods.

Defined benefit plan: The liability in respect of defined benefit pension or retirement plans, including certain unfunded termination indemnity benefit plans, is the present value of the defined benefit obligation at the balance sheet date minus the fair value of plan assets (where funded) together with adjustments for actuarial gains/losses and past service cost. The defined benefit obligation is calculated at periodic intervals by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by the estimated future cash outflows using interest rates applicable to high quality corporate bonds or government securities which have terms to maturity approximating the terms of the related liability.

4.5.3.18 Leases

Leases where all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in liabilities. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment acquired under finance leases are depreciated over the useful life of the asset or the lease term.

4.5.3.19 Income Tax And Deferred Tax

The tax for the period comprises current income tax and deferred tax, i.e. the tax charges or tax credits that are associated with economic benefits accruing in the period but have been assessed by the tax authorities in different periods. Income tax is recognized in the income statement of the period, except for the tax relating to transactions that have been booked directly to Equity. In such case the related tax is, accordingly, booked directly to Equity.

Current income tax is calculated using the financial statements of every company included in the consolidated financial statements, along with the applicable tax law in the respective countries. The charge from income tax consists in the current income tax calculated upon the results of the Group companies, as they have been reformed in their taxation return applying the applicable tax rate. Deferred income tax is provided in full using the balance sheet liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit and loss, it is not accounted for.

Deferred income tax assets are recognized only to the extent that it is probable that taxable profits and reversals of deferred tax liabilities will be available against which deductible temporary differences can be utilized. Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries, joint ventures and associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income taxation is determined using tax rates that have been enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the related deferred income tax liability is settled. Deferred tax is charged or credited in the income statement, except when it relates to items credited or charged directly to equity, in which case the deferred tax is also dealt with in equity.

4.5.3.20 Foreign Currency Transactions

Items included in the financial statements of each entity in the Group are measured in the functional currency, which is the currency of the primary economic environment in which each Group entity operates. The consolidated financial statements are presented in Euros, which is the functional, and presentation currency of the Company and the presentation currency of the Group.

Gains or losses resulting from foreign currency re-measurements are reflected in the accompanying statements of income. Gains or losses resulting from transactions are also reflected in the accompanying statements of income. Exchange differences arising from conversion of financial statements in foreign subsidiaries are recognized in equity reserve through the statement of other comprehensive income.

4.5.3.21 Financial instruments

Financial instruments at fair value

The financial assets and liabilities reflected on the statement of financial position include cash and cash equivalents, trade and other accounts receivable, investments, trade accounts payable and short and long term liabilities.

These accounts are presented as assets, liabilities or equity components based on the substance and the contents of the related contractual agreements from which they are derived. Interest, dividends, profit or losses which result from financial assets or liabilities are recognized as income or expenses, respectively.

The value at which the Group's financial assets and liabilities are disclosed in the financial statements does not differ from their fair value.

4.5.3.22 Financial Risk Management

Financial Risk Factors

The Group's activities give rise to a variety of financial risks, including foreign exchange, interest rate, credit and liquidity risks. The Group's overall risk management program focuses on the volatility of financial markets and seeks to minimize potential adverse effects on the financial performance of the Group as a whole.

Risk management is carried out by the Group's management which evaluates the risk associated to the Group's activities and functions, and designs the policy by using the appropriate financial tools in order to mitigate the risk.

The Group's financial instruments consist mainly of deposits with banks, bank overdrafts, and trade accounts receivable and payable.

> Foreign Exchange Risk

The Group's foreign exchange exposure arises from actual or anticipated cash flows (exports/ imports) in currencies other than its base currency.

Exposures related to future trade agreements and recognized elements of assets and liabilities are managed through the use of forward exchange contracts when needed. Exposure arises when trade agreements and recognized elements of assets and liabilities are presented in currencies different from the functional and presentation currency of the Entity, which is the Euro. The Group has no significant elements for assets and liabilities that are expressed in currency different than the Euro. Thus there is no substantial currency exchange risk. The main transaction currencies are USD and the Euro.

In table below there is sensitivity analysis of the earnings before taxes due to currency exchange rate changes.

sensitivity analysis due to currency exchange rate changes	Currency	Exchange rate variation	Effect on profit before tax
Amounts of year 2016 in € thousand	USD	7%	-400
		-7%	400
Amounts of year 2015 in € thousand	USD	5%	-320
		-5%	320

> Price Risk

The Group is not exposed to securities price risk. The Group is exposed in risk due to the variations of the value of the goods used for trade and of the raw-materials used. In order to face the risk of impairment of inventories, a rationalized warehouse management aims to minimize the stock according to progress of the production needs. The level of the inventories in relation to the Group's turnover is significantly low.

> Interest Rate Risk

The fluctuations in the interest rate markets have a moderate impact on the Group's income and the Group's operating cash flows.

It is the policy of the Group to continuously review interest rate trends and the tenor of financing needs. In this respect, decisions are made on a case by case basis as to the tenor and the fixed versus floating cost of a new loan. Thus, the amount of short term borrowings is variable. All short term borrowings are based on floating rates. For medium and long-term loans both the amounts of loans as well as the interest rates are decreasing. Thus the interest rate risk exposure is relatively low.

Sensitivity analysis of Group's borrowings due to interest rate changes:

Sensitivity analysis of Group's borrowings due to interest rate changes	Currency	Interest rate variation	Effect on profit before tax
Amounts of year 2016 in € thousand	EURO	1%	-130
		-1%	130
Amounts of year 2015 in € thousand	EURO	1%	-120
		-1%	120

➤ Credit Risk

Trade accounts receivable consist mainly of a large, widespread customer base where the predominant position is held by Banking and Public sectors. The Group's Financial Management Department monitors the financial position of their debtors on an ongoing basis.

Each client's credit exposure is monitored by an independent entity, taking into account the client's financial position, the amount of previews transactions and other factors and tests the credit limits granted to the client. The credit limits granted are fixed taking into account internal and external evaluations and are always within the limits approved by the Board of directors.

Appropriate provision for impairment losses is made for specific credit risks. At the end of year 2015 the there is no material credit risk exposure that is not already covered with appropriate doubtful debt provision.

Taking into account the Group's customer base and the relevant liquidity risk, the exposure at the credit risk will be moderate. The post-dated collection of receivables is an important issue but is not related to our customers credit ability. To minimize this credit risk, the Group operates within an established counterparty policy approved by the Board of Directors, which limits the amount of credit exposure to any one financial institution. Also, as regards money market instruments, the Group only deals with well-established financial institutions of high credit standing.

➤ Liquidity Risk

The increase in the turnover, has created, as expected, financing needs that are regularly covered both by the steady flow of collection of sales and the bank financing as well, with an emphasis on financing on a basis project, based on the excellent relationship we have with the major credit institutions of the country and abroad, and ensuring sufficient credit lines for the financing of our business plans.

Furthermore, the excellent relations with our suppliers which are based on long-term reliable and stable relationship, offer us important help in trying to manage the cash flows. Capital constraints (capital controls) do not substantially affect the aforementioned relations.

The table below summarizes the maturity profile of financial liabilities for the years 2016 and 2015 respectively.

<u>Group</u>								
<u>Amounts in € thousand</u>	<u>Total</u>		<u>Less than 1 Year</u>		<u>1 to 5 years</u>		<u>>5years</u>	
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>
Borrowings	15.965	13.859	8.117	7.135	3.483	1.994	4.365	4.730
Trade and other payables	15.662	14.901	15.551	14.890	-	-	11	11

<u>Company</u>								
<u>Amounts in € thousand</u>	<u>Total</u>		<u>Less than 1 Year</u>		<u>1 to 5 years</u>		<u>>5years</u>	
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>
Borrowings	15.965	13.859	8.117	7.135	3.483	1.994	4.365	4.730
Trade and other payables	15.078	14.503	15.048	14.475	19	17	11	11

➤ Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong investment grade credit rating and healthy capital ratios in order to support its operations and maximize shareholder value.

The group's policy is to maintain leverage targets in line with an investment grade profile.

<u>Gearing ratio</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
<u>Amounts in € thousand</u>				
Short term Borrowings	8.117	7.135	8.117	7.135
Long term Borrowings	7.848	6.724	7.848	6.724
Less: cash and cash equivalents	-7.465	-4.875	-7.115	-4.401
Net Debt	8.500	8.984	8.850	9.458
Equity	13.787	12.961	13.401	13.003
Total capital employed	22.287	21.945	22.251	22.461
Gearing ratio	38.10%	40.94%	39.70%	42.11%

The significant increase in cash in connection with the increase in equity have overcome the increase in loans and consequently improved the gearing ratio of both the company and the group.

➤ **Other operational risk**

A reliable internal Control System has been established by the company's management in order to timely identify potential distortions in the company's commercial activities. The insurance coverage against all risks is deemed to be sufficient. The Group and the Company do not expect to face significant short term risks. The company's expertise, the continuous investment in human resource and the solid infrastructures combined with the development of new products enable the preservation of its competitive advantage and the skill to penetrate in new markets mitigating the risks.

Furthermore, the amount of the ongoing projects together with the ability to adjust to new market conditions allow to believe that the Group will be able to efficiently react to challenging years to come, efficiently and effectively.

➤ **Business Long term Risk**

The year 2016 was characterized as a year of normalization of the country's relations with the institutions and improvement of the banking system although capital controls still exist. Furthermore, global developments in both the USA and the UK as well, generally affect the economic environment in Europe together with the respective existing geopolitical risks. It is particularly difficult to assess the interactions of all the above and translate into an assessment of their impact on the Greek business environment. Therefore, the company, opts for reasonable risk policy by breaking down the risk into different product strategies and geographical areas. More specifically, the company is trying to expand its expertise in the areas that are at the top of today's technological needs and to geographically spread the risk through expansion into overseas markets. The company for these efforts is aided by the banking system through the excellent relationships. Specifically, the continuous feedback of our business plans together with the policy of the banking system for assumer risk complying with banking criteria, gives us the ability to cope with both the capital constraints and the need for continuous improvement of the relations with our key suppliers.

Finally, the conclusion of the second review of the Greek program, will improve the business climate and will lead the country to a positive trend of growth together with the necessary structural reforms.

4.6 NOTES TO THE ANNUAL FINANCIAL STATEMENTS

4.6.1 Operating Segments

Business segment is a distinct part of the Company and the Group which provides products and services subject to different grades of risk and performance that is different from those of other business segments.

Geographical segments provide products or services within a particular economic environment that is subject to risks and performances that are different from those of components operating in other economic environments. The Group and the company's segments are based on the products and services provided.

□ **Primary segment – Business segments**

The Group organizes its activities in three segments:

- Technology providers of solutions and services to the business environment. (Value Added Solutions).
- IT projects (integrator).
- Resellers' network for mobile telecommunications.

The segment consolidated results for the current and previews period are as follows:

Amounts in € thousand	GROUP											
	Technology Solutions and Services			Integration projects			Mobile telecommunications			Total		
	year			year			year			year		
	2016	2015	VARIATION %	2016	2015	VARIATION %	2016	2015	VARIATION %	2016	2015	VARIATION %
Revenue	45.474	40.250	12,98%	1.425	13.189	-89,20%	1.270	1.450	-12,41%	48.169	54.889	-12,24%
Gross profit	11.950	9.500	25,79%	599	2.963	-79,78%	520	600	-13,33%	13.069	13.063	0,05%
EBIT	3.962	3.100	27,81%	140	1.100	-87,27%	210	163	28,83%	4.312	4.363	-1,17%
Earnings before taxes	-	-	-	-	-	-	-	-	-	1.401	753	86,06%
Earnings after taxes	-	-	-	-	-	-	-	-	-	900	798	12,78%

□ Secondary segment – Geographical segment

The Group's main geographical space is Greece, where the parent company's registered office is located. The subsidiary company «SPACE HELLAS CYPRUS LTD», has its registered offices in Cyprus and is a parent of subsidiaries «SPACE HELLAS SYSTEM INTEGRATOR SRL» headquartered in Romania, «SPACE HELLAS HELLAS Doo Beograd-Stari Grad based in Serbia and SPACE HELLAS (MALTA) LTD based in Malta, with growing activities, though not significant in relation to the totality of the Group.

4.6.2 Other Operating Income

Amounts in € thousand	GROUP		COMPANY	
	01.01-31.12.2016	01.01-31.12.2015	01.01-31.12.2016	01.01-31.12.2015
Service provision	3	2	3	2
Income from property leases	62	68	62	72
Income from technical equipment leases	0	93	0	93
Government Grants	797	750	797	750
Other extraordinary income	149	157	32	83
Other extraordinary gains	2	14	2	2
Currency exchange gains	215	271	201	264
Total other operating income	1.228	1.355	1.097	1.266

4.6.3 Operating Expenses

The administrative expenses, the R&D cost as well as the Distribution cost result to be increased compared to year 2015 by 0,85%.

Table of Operating Expenses:

Amounts in € thousand	GROUP			COMPANY		
	01.01-31.12.2016	01.01-31.12.2015	VARIATION %	01.01-31.12.2016	01.01-31.12.2015	VARIATION %
Payroll expenses	6.006	5.823	3,14%	6.006	5.817	3,25%
Third parties' fees and expenses	1.033	1.369	-24,54%	984	1.306	-24,66%
Third parties' utilities and services	1.084	999	8,51%	1.072	978	9,61%
Taxes and dues	201	209	-3,83%	180	184	-2,17%
Sundry expenses	891	653	36,45%	851	617	37,93%
Depreciations	741	838	-11,58%	739	835	-11,50%
Provisions	126	106	18,87%	126	105	20,00%
Total operating expenses	10.082	9.997	0,85%	9.958	9.842	1,18%

4.6.4 Other Operating Expenses

<u>amounts in € thousand</u>	<u>GROUP</u>		<u>COMPANY</u>	
	<u>01.01- 31.12.2016</u>	<u>01.01- 31.12.2015</u>	<u>01.01- 31.12.2016</u>	<u>01.01- 31.12.2015</u>
Extraordinary expenses	63	118	63	92
Loss from currency exchange	0	345	0	341
Provisions for receivables of doubtful collection	148	238	132	238
Extraordinary losses	465	422	465	195
Prior year's expenses	321	105	321	104
Total other operating expenses	997	1.228	981	970

4.6.5 Financial results

<u>amounts in € thousand</u>	<u>GROUP</u>		<u>COMPANY</u>	
	<u>01.01- 31.12.2016</u>	<u>01.01- 31.12.2015</u>	<u>01.01- 31.12.2016</u>	<u>01.01- 31.12.2015</u>
Gain/Loss from affiliated companies	-2	-2	-2	-674
Impairment of goodwill	-75	-441	-75	-409
Dividends	0	0	778	1.014
Total financial results	-77	-443	701	-69

In year 2016 and 2015 as well, the parent company received dividends from the subsidiary SPACE HELLAS CYPRUS LTD from the distribution of previous year's profits.

4.6.6 Income Tax

The income tax expense imputed the results as following:

<u>Income Tax</u>	<u>NOTE</u>	<u>GROUP</u>		<u>COMPANY</u>	
		<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
<u>Amounts in € thousand</u>					
Current Income Tax		-280	-236	0	0
Deferred tax imputed to results	4.6.23	-221	281	-221	418
Total income tax charge to income statement (a)		-501	45	-221	418
Deferred tax recognized directly in equity (b)	4.6.23	32	376	32	376
Total tax (a+b)		-469	421	-189	794

For the year 2011 onwards, the Greek Societies Anonyms and Limited Liability Companies whose annual financial statements are subject to audit, are obliged to obtain an "Annual Certificate", according to the provisions of article 82, § 5, of N.2238/1994 and art 65a of L 4174/2013, which is issued following a tax audit conducted by the statutory auditor or audit firm that audits the annual financial statements. Upon completion of tax audit, the statutory auditor or audit firm issues "Tax Compliance Report" and then submits electronically to the Ministry of Finance within ten days of the closing date of approval of the company's balance sheet by the General Assembly. The Treasury Department will select a sample of companies at least 9% for follow up audits executed by the competent supervisory authorities of the Ministry. This follow up audit should be completed within a period not later than eighteen months from the date of the submission of the "Tax Compliance Report" to the Ministry of Finance.

Under the new tax law 4334/2015, the rate of corporate income tax is set at 29% from 26% of previous year, for fiscal year 2015 and onwards.

From the year 2011 until the year 2015, the Greek public companies and Limited Liability Companies whose annual financial statements are audited necessarily required to obtain an "Annual Certificate" as provided in § 5 of article 82 of L.2238 / 1994 and Article 65A of N4174 / 2013, issued following a tax audit conducted by the statutory auditor or audit firm that audits the annual financial statements.

For the years 2011 to 2015 the Company and its Greek subsidiaries have been audited and obtained the aforementioned report without qualification.

For year 2016 the tax audit of the company is in progress and no significant differences are expected.

According to Law 4334/2015, the corporate income tax rate is 29% for 2015 and onwards.

Income Tax reconciliation	GROUP		COMPANY	
	31.12.2016	31.12.2015	31.12.2016	31.12.2015
Amounts in € thousand				
Earnings before taxes	1.401	753	1.012	430
Tax calculated at the statutory tax rate 29%	-406	-218	-293	-125
Expenses not deductible for tax purposes	-21	147	204	255
Unused recognized tax losses	0	206	0	343
Permanent tax differences	-132	-83	-132	-55
Effect of different tax rates in other countries	58	-7	0	0
Deferred tax recognized directly in equity	32	376	32	376
Total	-469	421	-189	794

4.6.7 Property, Plant And Equipment

Property, plant and equipment of the Group:

Land and buildings are disclosed in the fair value as resulted from their revaluation carried out as at 31.12.2015 by independent valutors.

Amounts in € thousand

	Land	Buildings and buildings installation	Plant and machinery	Motor Vehicles	Furniture's & Fittings	Total
Opening Balance 01.01.2015	8.262	5.442	7.278	171	2.709	23.862
Plus: Additions	0	0	2.371	21	65	2.457
Minus: Disposals	0	0	694	77	108	879
Revaluation	-1.176	-1.035	0	0	0	-2.211
Ending balance 31.12.2015	7.086	4.407	8.955	115	2.666	23.229
Depreciation at 01.01.2015	0	1.339	3.984	110	2.271	7.704
Plus: Depreciation expense	0	123	430	7	113	673
Minus: Depreciation of disposed elements	0	0	476	74	96	646
Revaluation	0	-432	0	0	0	-432
Ending balance 31.12.2015	0	1.030	3.938	43	2.288	7.299
Net Book Value at 31.12.2015	7.086	3.377	5.016	72	378	15.930
Opening Balance 01.01.2016	7.086	4.407	8.955	115	2.666	23.229
Plus: Additions	0	11	849	0	61	921
Minus: Disposals	0	0	548	23	28	599
Ending balance 31.12.2016	7.086	4.418	9.256	92	2.699	23.551
Depreciation at 01.01.2016	0	1.030	3.938	43	2.288	7.299
Plus: Depreciation expense	0	143	347	7	117	614
Minus: Depreciation of disposed elements	0	0	217	10	11	238
Ending balance 31.12.2016	0	1.173	4.068	40	2.394	7.675
Net Book Value at 31.12.2016	7.086	3.245	5.188	52	305	15.876

Property, plant and equipment of the Company

Amounts in € thousand	Land	Buildings and buildings installation	Plant and machinery	Motor Vehicles	Furniture's & Fittings	Total
Opening Balance 01.01.2015	8.262	5.442	7.167	98	2.612	23.581
Plus: Additions	0	0	2.367	21	65	2.453
Minus: Disposals	0	0	618	4	11	633
Revaluation	-1.176	-1.035	0	0	0	-2.211
Ending balance 31.12.2015	7.086	4.407	8.916	115	2.666	23.190
Depreciation at 01.01.2015	0	1.339	3.922	36	2.177	7.474
Plus: Depreciation expense	0	123	426	7	113	669
Minus: Depreciation of disposed elements	0	0	417	0	2	-419
Revaluation	0	-432	0	0	0	-432
Ending balance 31.12.2015	0	1.030	3.931	43	2.288	7.292
Net Book Value at 31.12.2015	<u>7.086</u>	<u>3.377</u>	<u>4.985</u>	<u>72</u>	<u>378</u>	<u>15.898</u>
Opening Balance 01.01.2016	7.086	4.407	8.916	115	2.666	23.190
Plus: Additions	0	11	849	0	61	921
Minus: Disposals	0	0	548	23	28	599
Ending balance 31.12.2016	7.086	4.418	9.217	92	2.699	23.512
Depreciation at 01.01.2016	0	1.030	3.931	43	2.288	7.292
Plus: Depreciation expense	0	143	344	7	117	611
Minus: Depreciation of disposed elements	0	0	217	10	11	238
Ending balance 31.12.2016	0	1.173	4.058	40	2.394	7.665
Net Book Value at 31.12.2016	<u>7.086</u>	<u>3.245</u>	<u>5.159</u>	<u>52</u>	<u>305</u>	<u>15.847</u>

4.6.8 Intangible Assets

The account refers to the acquisition cost for of trademarks, software acquired/internally generated and other intangible assets. Investments in internally generated intangible assets comprise the development cost of ready to use/sale software completed as part of the activities of the technological solutions sector. With regard to trademarks, due to the difficulty of a reliable measurement of their commercial value, no amortization has been charged.

The intangible assets of the Group and the company are the following:

Amounts in € thousand	Software	Other intangibles	Total intangible assets IFRS
Opening balance 01.01.2015	3.170	684	3.854
Additions	33	0	33
Disposals/Write offs	59	0	59
Ending balance 31.12.2015	3.144	684	3.828
Depreciation 01.01.2015	1.744	135	1.879
Depreciation expense	437	60	497
Disposals	59	0	59
Depreciation at 31.12.2015	2.122	195	2.317
Net Book Value 31.12.2015	<u>1.022</u>	<u>489</u>	<u>1.511</u>
Opening balance 01.01.2016	3.144	684	3.828
Additions	554	30	584
Disposals/Write offs	0	0	0
Ending balance 31.12.2016	3.698	714	4.412
Depreciation 01.01.2016	2.122	195	2.317
Depreciation expense	421	60	481
Disposals	0	0	0
Depreciation at 31.12.2016	2.543	255	2.798
Net Book Value 31.12.2016	<u>1.155</u>	<u>459</u>	<u>1.614</u>

Intangible assets of the Company:

Amounts in € thousand	Software	Other intangibles	Total intangible assets IFRS
Opening balance 01.01.2015	3.101	684	3.785
Additions	33	0	33
Disposals/Write offs	0	0	0
Ending balance 31.12.2015	3.134	684	3.818
Depreciation 01.01.2015	1.683	135	1.818
Depreciation expense	435	60	495
Disposals	0	0	0
Depreciation at 31.12.2015	2.118	195	2.313
Net Book Value 31.12.2015	1.016	489	1.505
Opening balance 01.01.2016	3.134	684	3.818
Additions	554	30	584
Disposals/Write offs	0	0	0
Ending balance 31.12.2016	3.688	714	4.402
Depreciation 01.01.2016	2.118	195	2.313
Depreciation expense	419	60	479
Disposals	0	0	0
Depreciation at 31.12.2016	2.537	255	2.792
Net Book Value 31.12.2016	1.151	459	1.610

4.6.9 Investment properties

There is no investment property in the Group's possession.

4.6.10 Goodwill

The Goodwill, amounting to € 847 thousand, comprised among the noncurrent assets, resulted from the following operations:

Amounts in € thousand	Group-Company		
	SPACEPHONE S.A.	SPACE TECHNICAL CONSTRUCTION BUILDING S.A.	Total
Opening balance 01.01.2015	428	828	1.256
Additions	0	0	0
Disposals	0	409	409
Ending balance 31.12.2015	428	419	847
Opening balance 01.01.2016	428	419	847
Additions	0	0	0
Disposals	0	0	0
Ending balance 31.12.2016	428	419	847

- ❑ € 428 thousand from the buyout of the remaining 50% of SPACE PHONE S.A. that took place at 29/6/2007, currently merged by absorption with the parent company.
- ❑ € 419 thousand from the buyout of 100,00% of the subsidiary SPACE TECHNICAL CONSTRUCTION BUILDING S.A., that took place at 15/10/2012, and after the impairment charged to the results, the remaining goodwill amounts to € 409 thousand.

Goodwill is tested for impairment when there are indications of impairment and is measured at cost less any accumulated impairment losses. At each closing date the Group performs analysis in order to assess whether the carrying amount of goodwill is recoverable. Goodwill is allocated to cash generating units for impairment testing

purposes. The allocation is made to the cash-generating units that derived from the subsidiary buy out. The recoverable amount of a cash-generating unit is determined by calculating the «value in use». These calculations use cash flow projections based on financial budgets approved by management.

Below are the main assumptions adopted by Management where in the cases where impairment was deemed necessary, after taking into account the specific conditions and characteristics where appropriate:

Discount rate value: 3.9% Growth rate: 2%.

The decision to conduct an impairment is taken after an examination of changes in underlying assumptions and if the outcome of the impairment is deemed important and significantly more than 10% of the book value.

4.6.11 Liens and pledges

There are no other real liens on non-current assets or property, except, at the Company level, the underwriting, amounting to € 1.200 thousand, on the property situated at 6 Loch. Dedousi St., Cholargos, Athens, and the underwriting amounting to € 4.000 thousand, on the property situated at 302 Ave. Mesogeion, Cholargos, Athens and, at the Group level, the underwriting, amounting to € 7.540 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, the underwriting, amounting to € 2.300 thousand, on the property situated at St. Gianniton-I.Kariofylli & Patr. Kyrrilou, Thessaloniki.

4.6.12 Subsidiaries, Associates And Joint Ventures

The company's shareholding in subsidiaries, associates and Joint venture as at 31.12.2016, is disclosed at their acquisition cost less provisions for impairment.

<u>Corporate name</u>	<u>Acquisition cost</u>		<u>Ownership percentage</u>		<u>Consolidation method</u>	<u>Country</u>
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>Direct</u>	<u>Indirect</u>		
Amounts in € thousand						
Subsidiaries						
SPACE HELLAS (CYPRUS) LTD	34	34	100%		Full Consolidation	Cyprus
SPACE HELLAS SYSTEM INTEGRATOR S.R.L.	935	1.045		99,45%	Full Consolidation	Romania
SPACE HELLAS Doo Beograd-Stari Grad	10	10		100%	Full Consolidation	Serbia
SPACE HELLAS (MALTA) LTD	5	5		99,98%	Full Consolidation	Malta
Total Subsidiaries	984	1.575				
Associates & Joint Ventures						
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	3	3	35%	-	Equity method	Greece
JOINT-VENTURE SPACE HELLAS SA-KB IMPULS HELLAS SA ("DORY")	13	13	50%	-	Equity method	Greece
Total Associates & Joint Ventures	16	16				
Other investments						
MOBICS S.A.*	75	150	18,10%	-	-	Greece
Total Other investments	75	150				
Total Shareholding	1.075	1.150				

*Value after impairment

Subsidiaries and Joint Ventures' activities

- Space Hellas (Cyprus) Limited was incorporated in Cyprus on September 8, 2005 as a private limited company in accordance with the provisions of the Cyprus Companies Law, Cap. 113. The main activities of the company is the provision of telecommunications services and investments property.
- SPACE HELLAS SYSTEM INTEGRATOR S.R.L. was founded in 2010 and owned by the subsidiary SPACE HELLAS CYPRUS Ltd. The company was established to serve the group's strategy for penetrating new markets. The main activities of the company is the provision of telecommunications services, security systems, information technology, trade and investment property.
- SPACE HELLAS (MALTA) LTD was founded at the end of 2012 and owned by the subsidiary SPACE HELLAS CYPRUS Ltd. The company was established to serve the group's strategy for penetrating new markets. Because of the conditions and commercial practices prevailing in the telecommunications sector in Malta, it was decided to operate through a subsidiary. This new company has installed telecommunications hub and node services offered in the local market.
- SPACE HELLAS Doo Beograd-Stari Grad was founded at the end of 2012 and owned by the subsidiary SPACE HELLAS CYPRUS Ltd. The company was established to serve the group's strategy for penetrating

new markets. Because of the conditions and commercial practices prevailing in the telecommunications sector in Serbia, it was decided to operate through a subsidiary. This new company has installed telecommunications hub and node services offered in the local market.

- Joint Venture Info Quest – SPACE HELLAS”, the aim of the Joint Venture is the development of the IS survey for the Hellenic National Cadastre.
- Joint Venture “SPACE HELLAS S.A – KBI IMPULS HELLAS S.A”. The scope of this joint venture is the implementation of the assigned, through public bid, project DORY (Development of Infrastructures for the initial service of the needs of agencies in the Public Sector located in remote areas, as regards advanced communication technologies by use of the Hellas Sat – DORY Public Satellite System).
- Mobics Telecommunication and Consulting Services AE was founded in 2006 as a spin-off of the National University of Athens (Department of Informatics and Telecommunications), based in Athens. The Mobics specializes in the design, development and provision of value added services for mobile and pervasive computing environments and the Internet, focusing on geographical and information and generally aware framework (context-aware services). After the impairment test carried out to identify indications to suggest that the recoverable value is reduced, and taking into account the economic, commercial and other information, an impairment loss of € 75 thousand resulted and charged to the income.

Summary of the major financial amounts as at 31/12/2016 for the subsidiaries, associates and joint ventures:

<u>Corporate name</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Revenue</u>	<u>Earnings (Losses) after taxes</u>	<u>Percentage Ownership</u>	<u>Consolidation method</u>	<u>Country</u>
Amounts in € thousand							
Subsidiaries							
SPACE HELLAS (CYPRUS) LTD*	1.053	622	3.389	886	100%	Full Consolidation	Cyprus
Total subsidiaries	1.053	622	3.389	886			
Joint Ventures							
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	503	535	726	1	35%	Equity method	Greece
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	1.493	1.471	0	-3	50%	Equity method	Greece
Total Joint Ventures	1.996	2.006	726	-2			
Total ownership	3.049	2.628	4.115	884			

*Consolidated data.

Summary of the major financial amounts as at 31/12/2015 for the subsidiaries, associates and joint ventures:

<u>Corporate name</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Revenue</u>	<u>Earnings (Losses) after taxes</u>	<u>Percentage Ownership</u>	<u>Consolidation method</u>	<u>Country</u>
Amounts in € thousand							
Subsidiaries							
SPACE HELLAS (CYPRUS) LTD	1.097	778	3.063	552	100%	Full Consolidation	Cyprus
Total subsidiaries	1.097	778	3.063	552			
Joint Ventures							
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	484	515	726	4	35%	Equity method	Greece
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	1.492	1.471	0	-4	50%	Equity method	Greece
Total Joint Ventures	1.976	1.986	877	0			
Total ownership	3.073	2.764	3.940	552			

*Consolidated data.

Tables of Guarantees to third parties:

Amounts in € thousand	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Guarantees to third parties on behalf of subsidiaries and joint ventures	1.926	1.926	1.926	1.926
Used guarantees to third parties on behalf of subsidiaries	0	0	0	0
Bank guarantee letters	1.926	1.926	1.926	1.926

4.6.13 Inventories

Table of inventories of the Group and the company:

<u>Inventories</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Goods	2.114	3.098	2.114	3.098
Materials	638	275	638	275
Consumables	500	330	500	330
Total inventories	<u>3.252</u>	<u>3.703</u>	<u>3.252</u>	<u>3.703</u>

The Group is implementing a set of measures in order to minimize the risk of impairment of inventories due to calamity, fraud etc. Inventories are tested for impairment at the end of the year. When needed, appropriate allowance is made for damaged, obsolete and slow moving items. For the current period the write-downs to net realizable value and inventory losses amounts to € 21 thousand, all charged in cost of sales in previous years' results. The level of inventories is determined according to the Group's customer-oriented, strategic warehouse management.

4.6.14 Trade Receivables

Trade receivables are recognized at their acquisition cost (invoice value) less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all of the amounts due according to the original terms of receivables. The provisions formed are then used for the cancellation of the receivables of doubtful liquidation.

<u>Trade receivables</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Trade receivables	17.028	14.889	16.530	14.376
Less: Provisions for doubtful liquidation	4.573	4.108	4.573	4.108
Total trade receivables	<u>12.455</u>	<u>10.781</u>	<u>11.957</u>	<u>10.268</u>

The provision for doubtful liquidation has been formed taking into account the maturity of the receivables in line with the credit policy, as well as historical data and information on clients' solvency.

Balance of the Provisions for doubtful liquidation:

<u>Amounts in Euro thousands</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Total provision - Opening balance	<u>4.108</u>	<u>4.176</u>	<u>4.108</u>	<u>3.870</u>
Additions	465	238	465	238
Offsetting of prior year's provision	0	-306	0	0
Total charges to year's income	<u>465</u>	<u>-68</u>	<u>465</u>	<u>238</u>
Total provision - Ending balance	<u>4.573</u>	<u>4.108</u>	<u>4.573</u>	<u>4.108</u>

The trade receivables' fair value is approximately equal to the book value. The trade receivables after impairment, for both the Group and the company, are fully collectable.

The trade receivables accounts are not bearing any interest. And are usually arranged as following: Group 1 - 180 Days, Company 1 - 180 days. The collection of receivables related to projects depends on the completion stage.

Aging analysis for trade receivables:

<u>Trade receivables</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Amounts in Euro thousands				
1 – 90 days	8.256	6.757	8.030	6.508
91 – 180 days	2.430	2.554	2.230	2.450
181 – 360 days	505	360	465	270
> 360 days	1.264	1.110	1.232	1.040
Total trade receivables	<u>12.455</u>	<u>10.781</u>	<u>11.957</u>	<u>10.268</u>

Aging analysis for trade receivables from related parties:

<u>Receivables from Related parties</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Amounts in Euro thousands				
1 – 90 days	154	154	154	154
91 – 180 days	0	5	0	5
181 – 360 days	0	0	0	0
> 360 days*	0	0	0	0
Total Receivables from Related parties	<u>154</u>	<u>159</u>	<u>154</u>	<u>159</u>

4.6.15 Other Receivables

Other receivables of the group and company:

<u>Other receivables</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Amounts in Euro thousands				
Cheques receivable	319	395	319	395
Cheques overdue*	1.709	1.709	1.709	1.709
Deducted Taxes & other receivables	201	287	201	604
Salary prepayments	3	10	3	10
Advances to account for	8	6	8	6
Amounts owed by affiliated undertakings	35	42	35	404
Deferred charges	2.271	1.984	2.271	1.984
Income earned	955	1.214	955	1.214
Other receivables**	320	304	315	304
Total other receivables	<u>5.821</u>	<u>5.951</u>	<u>5.816</u>	<u>6.630</u>
Less: provisions for doubtful liquidation	2.000	2.000	2.000	2.000
Total other receivables	<u>3.821</u>	<u>3.951</u>	<u>3.816</u>	<u>4.630</u>

*The Cheques overdue are fully compensated by a provision for doubtful liquidation of equal amount.

**Other receivables comprise mainly sundry debtors for the amount of € 320 thousand which is adequately compensated by a provision for doubtful liquidation for amount €291 thousand.

"Deferred charges " comprise the following:

- Approximately 96% of the costs are related to foreign firm contractual obligation to cover maintenance contracts of our customers, where such obligations are not in line with the customers' demands having different maturation beyond the year and
- Approximately 4% of the costs are operating costs (rent, insurance, etc.).

Expenses are recognized on an accrual basis.

The trade receivables' fair value is approximately equal to the book value. The trade receivables after impairment, for both the Group and the company, are fully collectable.

4.6.16 Prepayments

Analysis of prepayments:

<u>Prepayments</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Orders placed abroad	247	274	247	274
Prepayments to other creditors	394	132	357	71
Total prepayments	641	406	604	345

4.6.17 Cash And Cash Equivalents

Cash and cash equivalents comprise cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

<u>Cash and Cash equivalents</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Cash on hand	106	219	106	219
Short term Bank deposits	7.359	4.656	7.009	4.182
Total Cash and Cash equivalents	7.465	4.875	7.115	4.401

4.6.18 Share Capital

The company's shares are ordinary registered shares and have been listed in ASE since 29.09.2000.

<u>Number of shares and nominal value</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Paid up capital	10.395.013,30	10.395.013,30
Number of ordinary shares	6.456.530	6.456.530
Nominal value each share	1,61 €	1,61 €

The earnings per share have been calculated taking into account the weighted average number of ordinary shares in issue which, for the period was 6.456.530.

4.6.19 LONG TERM LOANS

The Group's long term loans concern:

- The mortgage loan ending at 2026, of initial amount € 5.976 thousand, and after interest and principal payments amounting to € 4.365 thousand.
- The mortgage loan ending at 2019, of initial amount € 1.125 thousand, and after interest and principal payments amounting to € 445 thousand.
- The mortgage loan ending at 2019, of initial amount € 800 thousand, and after interest and principal payments amounting to € 400 thousand.
- The mortgage loan ending at 2019, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 833 thousand.
- The mortgage loan ending at 2018, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 1.005 thousand.
- The mortgage loan ending at 2019, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 800 thousand.

The fair value of the short and long term borrowings approximates the book value. The rate used in the company's and the Group's borrowings is floating and renegotiable within a six-month period. The average interest rate applied is 5,8%.

4.6.20 Other Long Term Liabilities

Liabilities are characterized as long term when they due over 12 months otherwise there are consider as short term liabilities.

<u>Other long term liabilities</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
losses from joint ventures	0	0	19	17
Guarantees received	11	11	11	11
Total Other long term liabilities	11	11	30	28

4.6.21 Fair value measurement

The financial assets measured at fair value as of the balance sheet date are classified under the following levels, in accordance with the method used for determining their fair value:

Level 1: for assets traded in an active market and whose fair value is determined by the market prices (unadjusted) of similar assets.

Level 2: for assets whose fair value is determined by factors related to market data, either directly (prices) or indirectly (prices derivatives).

Level 3: for assets whose fair value is not determined by observations from the market, but is mainly based on internal estimates.

The method used for the fair value measurement considers all possible parameters in order to approximate the fair value and the financial assets are classified at level 3 except for banking loans classified a level 2.

During the year, there were no transfers between levels 1 and 2, nor transfers within or outside level 3, for the measurement of the fair value.

The amounts disclosed in the Financial Position Statement with regard to cash, trade receivables, short-term liabilities and short term banking borrowings, approach their corresponding fair values due to their short-term maturity.

The valuation method was determined taking into account all factors to determine accurately the fair value and the items are measured at Level 3 of the hierarchy of the fair value except of bank liabilities which are measured at Level 2 of the hierarchy.

4.6.22 Personnel employed - Employee Benefits

The personnel employed at 31.12.2016 for the Group have reached 262 persons and for the company has reached 261 persons while as at 31.12.2015 amounted to 246 and 245 respectively.

4.6.22.1 Provisions for employees benefits

The Management of the Group, in compliance with IFRS (IAS 19), has appointed an independent actuary firm to assess the Group's liabilities arising from the obligation to pay termination indemnities. During The details and principal assumptions of the actuarial study have as follows:

Accounting disclosures according to IAS 19	Group		Company	
	31.12.2016	31.12.2015	31.12.2016	31.12.2015
Amounts in Euro thousands				
Present value of unfunded obligations	884	793	884	793
Not recognized actuarial gains\ losses	0	0	0	0
Reserves to be formed	884	793	884	793
Provisions for employers benefits recognized in the income statement				
Current service cost	68	60	68	60
Cost of interest	32	33	32	33
Actuarial loss / (gain)	0	0	0	0
Past service cost	26	12	26	12
Net periodic cost	126	105	126	105
Liability recognized in the Statement of financial position				
Net liability – opening balance as at 01.01	793	660	793	660
Benefits paid	-143	-26	-143	-26
Cost recognized in the income statement	126	105	126	105
Gains/Losses recognized in Equity	108	54	108	54
Net liability	884	793	884	793
Present value of the liability				
Net liability – opening balance as at 01.01	793	660	793	660
Current service cost	68	60	68	60
Cost of interest	32	33	32	33
Past service cost	26	12	26	12
Benefits paid	-143	-26	-143	-26
Actuarial loss / (gain)	0	0	0	0
Gains/Losses recognized in Equity	108	54	108	54
Present value of the liability	884	793	884	793

The assumptions used are the following:

Assumptions		
1.	Discount interest rate	3,5% as at 31/12/2016
2.	Average annual long term inflation rate	2% (according to EU, Lisbon convention).
3.	Average annual long term salary growth	1%
4.	Valuation date	31.12.2016
5.	Regular retirement age :	According to the social security fund of each employee
6.	General assumption fro actuarial purpose:	The going concern principle according to IAS (IAS1 para 23)
7.	Valuation method :	Projected Unit Credit Method (IAS19)

4.6.23 Deferred Income Tax

Deferred income taxes are calculated in full on temporary differences under the liability method using the principal tax rates that apply to the countries where the companies of the group operate. The calculation of the deferred taxes both for the Group and the Company are reviewed each year, as the balance on the balance sheet to reflect the effective tax rates.

The movement on the deferred income tax account after set-offs is as follows:

<u>Deferred income taxes</u>	<u>Group</u>			
	<u>31.12.2016</u>			
	<u>31.12.2015</u>	<u>Amounts recognised through income statement</u>	<u>Amounts recognised through equity</u>	<u>Total</u>
<u>Amounts in € thousand</u>				
Deferred tax liabilities				
Depreciation rate difference effect	-483	10	0	-473
Fair value adjustments Property, plant and equipment	-989	0	0	-989
Total Deferred tax liabilities	-1.472	10	0	-1.462
Deferred tax assets				
Provisions for Trade and other payables	492	3	0	495
Post-employment and termination benefits	230	-5	32	257
Impairment of investments	0	22	0	22
Impairment of Inventories	6	0	0	6
Tax deductible previews years' losses	1.144	-251	0	893
Share premium capitalization expenses	28	0	0	28
Total Deferred tax assets	1.900	-231	32	1.701
Total Deferred tax	428	-221	32	239

<u>Deferred income taxes</u>	<u>Company</u>			
	<u>31.12.2016</u>			
	<u>31.12.2015</u>	<u>Amounts recognised through income statement</u>	<u>Amounts recognised through equity</u>	<u>Total</u>
<u>Amounts in € thousand</u>				
Deferred tax liabilities				
Depreciation rate difference effect	-483	10	0	-473
Fair value adjustments Property, plant and equipment	-989	0	0	-989
Total Deferred tax liabilities	-1.472	10	0	-1.462
Deferred tax assets				
Provisions for Trade and other payables	492	3	0	495
Post-employment and termination benefits	230	-5	32	257
Impairment of investments	0	22	0	22
Impairment of Inventories	6	0	0	6
Tax deductible previews years' losses	1.144	-251	0	893
Share premium capitalization expenses	28	0	0	28
Total Deferred tax assets	1.900	-231	32	1.701
Total Deferred tax	428	-221	32	239

The Deferred tax liabilities and deferred tax assets compensate where this is legally possible. Under the new tax law 4334/2015, the income tax rate for 2015 and onwards and for the legal persons (entities) is set at 29% from 26%.

4.6.24 Trade and other payables

Liabilities are characterized as long term when their due is less than 12 months otherwise considered as long term liabilities.

<u>Trade and other payables</u>	<u>GROUP</u>		<u>COMPANY</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Amounts in € thousand				
Trade payables	8.092	10.494	7.740	10.494
Checks payables	640	174	640	174
Customer down payments/advances	4.278	2.380	4.278	2.380
Social security	425	408	425	408
Wages and salaries payable	26	0	26	0
Short term liabilities to factors	1.025	233	1.025	233
Other payables	50	61	31	61
Amounts due to related parties	0	0	0	0
Next year's Income	5	5	5	5
Accrued expenses	76	96	68	96
Purchases under arraignment	118	69	118	69
Total Trade and other payables	14.735	13.920	14.356	13.920

4.6.25 Provisions

The Group has formed provisions for doubtful trade receivables for the amount of € 4.573 thousand, for doubtful sundry debtors for the amount of € 2.000 thousand, and for obsolete inventories for the amount of € 21 thousand. The provisions are disclosed compensated among the trade and other receivables and the inventories respectively.

<u>Amounts in € thousand</u>	<u>Provision changes for the Group</u>				
	<u>31.12.2015</u>	<u>New Provisions</u>	<u>Used Provisions</u>	<u>Decreases</u>	<u>31.12.2016</u>
Provisions for tax unaudited years	122	0	0	0	122
Provisions for employers benefits	793	234	143	0	884
Other provisions	0	0	0	0	0
Total	915	234	143	0	1.006

<u>Amounts in € thousand</u>	<u>Provision changes for the Company</u>				
	<u>31.12.2015</u>	<u>New Provisions</u>	<u>Used Provisions</u>	<u>Decreases</u>	<u>31.12.2016</u>
Provisions for tax unaudited years	122	0	0	0	122
Provisions for employers benefits	793	234	143	0	884
Other provisions	0	0	0	0	0
Total	915	234	143	0	1.006

4.6.26 Disputed claims

There are no disputed claims that might have significant impact on the financial position both of the Group and the Company.

4.6.27 Unaudited fiscal years by the tax authorities

The unaudited fiscal years by the tax authorities for the companies of the Group are as followed:

<u>Company</u>	<u>Unaudited year</u>
SPACE HELLAS S.A.	2009 – 2010*
SPACE HELLAS (CYPRUS) LTD	2005 – 2016
SPACE HELLAS Doo Beograd-Stari Grad	2012-2016
SPACE HELLAS (MALTA) LTD	2012-2016
SPACE HELLAS INTEGRATOR SRL	2010-2016
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	2010 - 2016
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	2009 – 2016

**During 2016, the Company was informed from the Greek tax authorities that partial audit for fiscal years 2009 and 2010 will take place.*

The company using statistics from past tax audits, has formed a provision amounting to € 122 thousand against the event of additional taxes in case of a tax audit by the tax authorities.

For the subsidiaries which are resident abroad there are no mandatory tax audit provisions. The audits are performed exceptionally, where appropriate by the tax authorities of each country according to specific criteria. Tax liabilities arising after the filing of the annual tax return remain under the control of the tax authorities for a certain period, according to the tax laws of each country. For the years 2011 and onwards, the Group companies operating in Greece and subject to tax audit by the statutory auditor or audit firm pursuant to article 65A of L. 4174/2013 and to paragraph 5 of Article 82 of Law. 2238 / 1994 and have followed the process for tax closure, according to Law. 3888/2010, they have received the unqualified Tax Compliance Auditors reports. In order to consider the fiscal year as definitively audited, the conditions of the provisions of para. 1 of Article 6 of Circular 1159/2011 as amended basis of POL 1236 / 10.22.13 and with Article 65A of N4174 / 2013 should apply. The Group recognizes a provision where necessary, where appropriate and company against potential additional taxes that may be imposed by the tax authorities. The Group's management does not expect any significant tax liabilities beyond those presented in the financial statements.

4.6.28 Contingent events

4.6.28.1 Commitments -Guarantees

The Group has contingent liabilities in relation to banks as well as other commitments related to ordinary activities.

No substantial burden will arise. No additional payments are expected.

The contingent liabilities for letters of guarantee granted both for the Company and the Group are the Following:

<u>Contingent Liabilities</u>	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Guarantee letters to secure good performance of contract terms	2.555	3.137	2.555	3.137
Total Contingent Liabilities	<u>2.555</u>	<u>3.137</u>	<u>2.555</u>	<u>3.137</u>

** Including letters of guarantee issued in favour of joint ventures amounting to € 402 thousand as at 31.12.2016 and 31.12.2015 respectively.*

4.6.28.2 Excess clause provisions and Disputed claims

There are no cases (note. 4.6.26) that might have significant impact on the financial position both of the Group and the Company.

4.6.28.3 Other contingent liabilities

For the unaudited years, as mentioned in note 4.6.27, there is the risk that the tax authorities' review might result in higher or additional tax obligations. For the event of tax audit of previews fiscal years a provision amounting to € 122 thousand has been charged regarding only the parent company has as for the rest of the Group such an event would have insignificant impact.

4.6.28.4 Operating lease commitments

At 31.12.2016, the company's leases concerned motor vehicles as well as buildings. The minimum future payments based on valid contracts at 31st December 2016 are the following:

<u>Amounts in € thousand</u>	<u>Minimum future payments</u>					
	<u>Group</u>			<u>Company</u>		
	<u>Up to year</u>	<u>Up to 5 years</u>	<u>Over 5 years</u>	<u>Up to year</u>	<u>Up to 5 years</u>	<u>Over 5 years</u>
Motor vehicle	399	512	-	399	512	-
Buildings	53	243	89	53	243	89
Total	452	755	89	452	755	89

Except the above mentioned, there are no other contingent liabilities.

4.6.28.5 Capital commitments

At 31.12.2016 there were no capital commitments for the Group and the Company.

4.6.29 Cash Flow

CASH FLOW STATEMENT				
Amount ins € thousand	GROUP		COMPANY	
	01.01- 31.12.2016	01.01- 31.12.2015	01.01- 31.12.2016	01.01- 31.12.2015
Total cash inflow/(outflow) from operating activities	1.800	7.789	784	7.094
Total cash inflow/(outflow) from investing activities	-1.316	-1.674	-176	-1.136
Total cash inflow/(outflow) from financing activities	2.106	-5.073	2.106	-5.073

Cash flow from operating activities, is positive amounting to € 1.800 thousand. This result is reaffirms the Group's capability of generating cash from turnover.

Cash flows from investing activities, presented in a negative € 1.316 thousand. The Group is using part of free generated cash flow to finance the investment activities.

The cash flow from financing activities amounted to € 2.106 thousand reaffirming its trustworthy position acknowledged investing choices from the domestic banking system.

4.6.30 Contingent Events - Transactions Between The Company And Related Parties (ias 24) from 01-01-2016 to 31-12-2016

The tables below summarize the transactions carried out with related parties, according to IAS 24, cumulatively from the beginning of the current year, as well as the account receivables and payables at the end of the current and previous year respectively.

The sales to and purchases from related parties, are made at normal market prices.

There are no transactions of unusual nature or content with significant impact on the Group or the subsidiaries or related parties. All of the transactions with related parties are free of any special condition or clause.

Amounts in € thousand	Revenue from dividends		Sales		Income from investment property		Total income- Parent company		Total income- Group	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
SPACE HELLAS (CYPRUS) LTD	778	1.014	120	-	-	-	898	1.014	-	-
SPACE HELLAS (MALTA) LTD	-	-	2	2	-	-	2	2	-	-
SPACE HELLAS D.o.o. BEORGRAD	-	-	3	3	-	-	3	3	-	-
Subsidiaries	778	1.014	125	5	-	-	903	1.019	-	-
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)- SPACE HELLAS	-	-	249	252	-	0	249	252	249	252
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	-	-	-	-	2	2	2	2	2	2
Joint Ventures	-	-	249	252	2	2	251	254	251	254
MOBICS S.A.	-	-	1	-	-	-	1	-	1	-
SPACE CONSULTING S.A.	-	-	-	-	1	4	1	4	1	4
Associates	-	-	1	-	1	4	2	4	2	4
Total related parties	778	1.014	375	257	3	6	1.156	1.277	253	258

Amounts in € thousand	<u>Total expenses Group and Company</u>	
	2016	2015
SPACE HELLAS (CYPRUS) LTD	-	-
SPACE HELLAS (MALTA) LTD	-	-
SPACE HELLAS D.o.o. BEORGRAD	-	-
Subsidiaries	-	-
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	-	-
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	2	2
Joint Ventures	2	2
MOBICS S.A.	-	3
SPACE CONSULTING S.A.	-	8
Associates	-	11
Total related parties	2	13

Amounts in € thousand	<u>Total Receivables - Company</u>		<u>Total Receivables Group</u>		<u>Total Liabilities Group and Company</u>	
	2016	2015	2016	2015	2016	2015
SPACE HELLAS (CYPRUS) LTD	120	363	-	-	-	-
SPACE HELLAS (MALTA) LTD	0	0	-	-	-	-
SPACE HELLAS D.o.o. BEORGRAD	0	0	-	-	-	-
Subsidiaries	120	363	-	-	-	-
JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)– SPACE HELLAS	186	185	186	185	9	185
JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA	0	0	0	0	1.479	0
Joint Ventures	186	185	186	185	1.488	185
MOBICS S.A.	-	0	-	0	3	0
SPACE CONSULTING S.A.	9	14	9	14	-	14
Associates	9	14	9	14	3	14
Total related parties	315	562	195	199	1.491	199

- Both the services from and towards the related parties as well as the sales and purchase of goods are concluded with the same trade terms and conditions as for the non related parties.
- The Company transactions and outstanding balances with subsidiaries have been eliminated from the consolidated financial statements.

Table of Key management compensation:

Amounts in € thousand	<u>Group</u>		<u>Company</u>	
	<u>31.12.2016</u>	<u>31.12.2015</u>	<u>31.12.2016</u>	<u>31.12.2015</u>
Salaries and other employee benefits	1.384	1.396	1.384	1.396
Receivables from executives and members of the Board	2	3	2	3
Payables to executives and member of the Board	17	31	17	31

There are no loans granted towards members of the board or other executives or their families.

Tables of Guarantees to third parties:

Amounts in € thousand	Group		Company	
	31.12.2016	31.12.2015	31.12.2016	31.12.2015
Guarantees to third parties on behalf of subsidiaries and joint ventures	1.926	1.926	1.926	1.926
Used guarantees to third parties on behalf of subsidiaries	0	0	0	0
Bank guarantee letters	1.926	1.926	1.926	1.926

- The company has granted guarantees to banks in favor of the Joint Venture DORY, amounting to € 1.796 thousand, the Joint Venture SPACE HELLAS - UNISYSTEMS for the amount of € 76 thousand and the subsidiary of SPACE HELLAS (CYPRUS) LTD for the amount of € 54 thousand, for the issuance of letters of guarantee.

4.7 SIGNIFICANT POST-BALANCE SHEET EVENTS FROM 1ST JANUARY TO 31ST DECEMBER 2016

There are no post balance sheet events, concerning the company or the Group, that need to be mentioned.

SPACE HELLAS S.A.
Annual Financial Report
(period from 1st January to 31st December 2016)



5

FIGURES AND INFORMATION FROM 1ST JANUARY TO 31ST DECEMBER 2016

SPACE HELLAS S.A. GEMI:375501000 Mesogion Av. 312 Ag. Paraskevi Financial statement and information for the period 1 January 2016 to 31 December 2016																																																																																																																																																																																																																																																																																												
<p>The following results and information, that arise from the financial statements, provide a general picture of the financial position and financial results of the SPACE HELLAS S.A. Thus we suggest the reader, before entering into any sort of investment decision or other transaction with the company, to gain access to the company's web site, where the financial statements can be downloaded, as well as the Auditor's Certificate.</p>																																																																																																																																																																																																																																																																																												
<p>Prefecture Company's web site Date of approval by the Board of Directors Certified Auditor Accountant Auditing Company Type of Auditor's report</p> <p style="font-size: 0.8em;">Ministry of Development, Department of Commerce http://www.space.gr 24 February 2016 Board of Directors Decisions No 2.972 Dimos N. Pitelis (S.O.E.L. Reg. No 14481) PKF Euroauditing S.A. Without qualification</p>	<p>Board of Directors Manolopoulos Spyridon Mantzaris Ioannis Mpellos Christos Doulaveris Ioannis Mpellos Panagiotis Sakelariδous Zoi Lagogiannis Georgios Patsouras Athanasios Chatzistamatou Theodoros</p> <p>Chairman, executive member CEO, executive member Vice President, non executive member Executive member Executive member Executive member Executive member Independent - non executive member Independent - non executive member</p>																																																																																																																																																																																																																																																																																											
<p>1.1 STATEMENT OF FINANCIAL POSITION</p> <p style="font-size: 0.8em;">(Consolidated and non consolidated) Amounts in € thousand</p> <table border="1" style="width: 100%; border-collapse: collapse; font-size: 0.8em;"> <thead> <tr> <th rowspan="2"></th> <th colspan="2" style="text-align: center;">GROUP</th> <th colspan="2" style="text-align: center;">COMPANY</th> </tr> <tr> <th style="text-align: center;">31.12.2016</th> <th style="text-align: center;">31.12.2015</th> <th style="text-align: center;">31.12.2016</th> <th style="text-align: center;">31.12.2015</th> </tr> </thead> <tbody> <tr> <td>ASSETS</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Property, plant and equipment</td> <td style="text-align: right;">15.876</td> <td style="text-align: right;">15.930</td> <td style="text-align: right;">15.847</td> <td style="text-align: right;">15.898</td> </tr> <tr> <td>Investment properties</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> </tr> <tr> <td>Intangible assets</td> <td style="text-align: right;">1.614</td> <td style="text-align: right;">1.511</td> <td style="text-align: right;">1.610</td> <td style="text-align: right;">1.595</td> </tr> <tr> <td>Other non current assets</td> <td style="text-align: right;">1.183</td> <td style="text-align: right;">1.466</td> <td style="text-align: right;">1.236</td> <td style="text-align: right;">1.517</td> </tr> <tr> <td>Inventory</td> <td style="text-align: right;">3.252</td> <td style="text-align: right;">3.703</td> <td style="text-align: right;">3.252</td> <td style="text-align: right;">3.703</td> </tr> <tr> <td>Receivables (trade debtors)</td> <td style="text-align: right;">12.455</td> <td style="text-align: right;">10.781</td> <td style="text-align: right;">11.957</td> <td style="text-align: right;">10.258</td> </tr> <tr> <td>Other current assets</td> <td style="text-align: right;">11.940</td> <td style="text-align: right;">9.245</td> <td style="text-align: right;">11.548</td> <td style="text-align: right;">9.389</td> </tr> <tr> <td>TOTAL ASSETS</td> <td style="text-align: right;">46.320</td> <td style="text-align: right;">42.636</td> <td style="text-align: right;">45.450</td> <td style="text-align: right;">42.280</td> </tr> <tr> <td>EQUITY AND LIABILITIES</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Share capital</td> <td style="text-align: right;">10.395</td> <td style="text-align: right;">10.395</td> <td style="text-align: right;">10.395</td> <td style="text-align: right;">10.395</td> </tr> <tr> <td>Other components of equity</td> <td style="text-align: right;">3.390</td> <td style="text-align: right;">2.564</td> <td style="text-align: right;">3.006</td> <td style="text-align: right;">2.608</td> </tr> <tr> <td>Total equity attributable to owners of the parent (a)</td> <td style="text-align: right;">13.785</td> <td style="text-align: right;">12.959</td> <td style="text-align: right;">13.401</td> <td style="text-align: right;">13.003</td> </tr> <tr> <td>Non controlling interests (b)</td> <td style="text-align: right;">-</td> <td style="text-align: right;">-</td> <td style="text-align: right;">-</td> <td style="text-align: right;">-</td> </tr> <tr> <td>Total Equity (c) = (a)+(b)</td> <td style="text-align: right;">13.787</td> <td style="text-align: right;">12.961</td> <td style="text-align: right;">13.401</td> <td style="text-align: right;">13.003</td> </tr> <tr> <td>Long term borrowings</td> <td style="text-align: right;">7.848</td> <td style="text-align: right;">6.724</td> <td style="text-align: right;">7.848</td> <td style="text-align: right;">6.724</td> </tr> <tr> <td>Long term provisions / Non current liabilities</td> <td style="text-align: right;">1.017</td> <td style="text-align: right;">926</td> <td style="text-align: right;">1.036</td> <td style="text-align: right;">943</td> </tr> <tr> <td>Short term borrowings</td> <td style="text-align: right;">8.117</td> <td style="text-align: right;">7.135</td> <td style="text-align: right;">8.117</td> <td style="text-align: right;">7.135</td> </tr> <tr> <td>Other current liabilities</td> <td style="text-align: right;">15.551</td> <td style="text-align: right;">14.890</td> <td style="text-align: right;">15.048</td> <td style="text-align: right;">14.475</td> </tr> <tr> <td>Total Liabilities (d)</td> <td style="text-align: right;">32.533</td> <td style="text-align: right;">29.675</td> <td style="text-align: right;">32.049</td> <td style="text-align: right;">29.277</td> </tr> <tr> <td>TOTAL EQUITY AND LIABILITIES (c)+(d)</td> <td style="text-align: right;">46.320</td> <td style="text-align: right;">42.636</td> <td style="text-align: right;">45.450</td> <td style="text-align: right;">42.280</td> </tr> </tbody> </table>		GROUP		COMPANY		31.12.2016	31.12.2015	31.12.2016	31.12.2015	ASSETS					Property, plant and equipment	15.876	15.930	15.847	15.898	Investment properties	0	0	0	0	Intangible assets	1.614	1.511	1.610	1.595	Other non current assets	1.183	1.466	1.236	1.517	Inventory	3.252	3.703	3.252	3.703	Receivables (trade debtors)	12.455	10.781	11.957	10.258	Other current assets	11.940	9.245	11.548	9.389	TOTAL ASSETS	46.320	42.636	45.450	42.280	EQUITY AND LIABILITIES					Share capital	10.395	10.395	10.395	10.395	Other components of equity	3.390	2.564	3.006	2.608	Total equity attributable to owners of the parent (a)	13.785	12.959	13.401	13.003	Non controlling interests (b)	-	-	-	-	Total Equity (c) = (a)+(b)	13.787	12.961	13.401	13.003	Long term borrowings	7.848	6.724	7.848	6.724	Long term provisions / Non current liabilities	1.017	926	1.036	943	Short term borrowings	8.117	7.135	8.117	7.135	Other current liabilities	15.551	14.890	15.048	14.475	Total Liabilities (d)	32.533	29.675	32.049	29.277	TOTAL EQUITY AND LIABILITIES (c)+(d)	46.320	42.636	45.450	42.280	<p>1.4 CASH FLOW STATEMENT FOR THE YEAR</p> <p style="font-size: 0.8em;">(Consolidated and 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right;">1.170</td> <td style="text-align: right;">1.089</td> <td style="text-align: right;">1.164</td> </tr> <tr> <td>Impairment of tangible and intangible assets</td> <td style="text-align: right;">0</td> <td style="text-align: right;">2.220</td> <td style="text-align: right;">0</td> <td style="text-align: right;">2.188</td> </tr> <tr> <td>Provisions</td> <td style="text-align: right;">591</td> <td style="text-align: right;">105</td> <td style="text-align: right;">591</td> <td style="text-align: right;">105</td> </tr> <tr> <td>Foreign exchange differences</td> <td style="text-align: right;">-66</td> <td style="text-align: right;">75</td> <td style="text-align: right;">-68</td> <td style="text-align: right;">77</td> </tr> <tr> <td>Net (profit)/Loss from investing activities</td> <td style="text-align: right;">252</td> <td style="text-align: right;">-86</td> <td style="text-align: right;">-527</td> <td style="text-align: right;">-632</td> </tr> <tr> <td>Interest and other financial expenses</td> <td style="text-align: right;">1.885</td> <td style="text-align: right;">2.484</td> <td style="text-align: right;">1.878</td> <td style="text-align: right;">2.477</td> </tr> <tr> <td>Plus or minus for Working Capital changes:</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Decrease/(increase) in Inventories</td> <td style="text-align: right;">451</td> <td style="text-align: right;">195</td> <td style="text-align: right;">451</td> <td style="text-align: right;">195</td> </tr> <tr> <td>Decrease/(increase) in Receivables</td> <td style="text-align: right;">-1.492</td> <td style="text-align: right;">1.147</td> <td style="text-align: right;">-1.527</td> <td style="text-align: right;">657</td> </tr> <tr> <td>(Decrease)/increase in Payables (excluding banks)</td> <td style="text-align: right;">-246</td> <td style="text-align: right;">2.775</td> <td style="text-align: right;">-312</td> <td style="text-align: right;">3.209</td> </tr> <tr> <td>Less:</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Interest and other financial expenses paid</td> <td style="text-align: right;">-1.639</td> <td style="text-align: right;">-2.291</td> <td style="text-align: right;">-1.632</td> <td style="text-align: right;">-2.284</td> </tr> <tr> <td>Taxes paid</td> <td style="text-align: right;">-431</td> <td style="text-align: right;">-758</td> <td style="text-align: right;">-171</td> <td style="text-align: right;">-492</td> </tr> <tr> <td>Total cash inflow/(outflow) from operating activities (a)</td> <td style="text-align: right;">1.800</td> <td style="text-align: right;">2.789</td> <td style="text-align: right;">284</td> <td style="text-align: right;">2.094</td> </tr> <tr> <td>Cash flow from Investing Activities</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Acquisition of subsidiaries, associated companies, joint ventures and other</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">-80</td> </tr> <tr> <td>Purchase of tangible and intangible assets</td> <td style="text-align: right;">-1.503</td> <td style="text-align: right;">-2.490</td> <td style="text-align: right;">-1.503</td> <td style="text-align: right;">-2.487</td> </tr> <tr> <td>Proceeds from sale of tangible and intangible assets</td> <td style="text-align: right;">42</td> <td style="text-align: right;">329</td> <td style="text-align: right;">42</td> <td style="text-align: right;">20</td> </tr> <tr> <td>Interest received</td> <td style="text-align: right;">145</td> <td style="text-align: right;">467</td> <td style="text-align: right;">145</td> <td style="text-align: right;">466</td> </tr> <tr> <td>Dividends received</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">1.140</td> <td style="text-align: right;">925</td> </tr> <tr> <td>Total cash inflow/(outflow) from investing activities (b)</td> <td style="text-align: right;">-1.316</td> <td style="text-align: right;">-1.674</td> <td style="text-align: right;">-176</td> <td style="text-align: right;">-1.136</td> </tr> <tr> <td>Cash flow from Financing Activities</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Share capital increase from subsidiaries</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0</td> </tr> <tr> <td>Proceeds from Borrowings</td> <td style="text-align: right;">3.907</td> <td style="text-align: right;">438</td> <td style="text-align: right;">3.907</td> <td style="text-align: right;">438</td> </tr> <tr> <td>Payments of Borrowings</td> <td style="text-align: right;">-1.801</td> <td style="text-align: right;">-5.511</td> <td style="text-align: right;">-1.801</td> <td style="text-align: right;">-5.511</td> </tr> <tr> <td>Total cash inflow/(outflow) from financing activities (c)</td> <td style="text-align: right;">2.106</td> <td style="text-align: right;">-3.073</td> <td style="text-align: right;">2.106</td> <td style="text-align: right;">-3.073</td> </tr> <tr> <td>Net increase/(decrease) in cash and cash equivalents (a)+(b)+(c)</td> <td style="text-align: right;">2.590</td> <td style="text-align: right;">1.042</td> <td style="text-align: right;">2.714</td> <td style="text-align: right;">885</td> </tr> <tr> <td>Cash and cash equivalents at beginning of period</td> <td style="text-align: right;">4.875</td> <td style="text-align: right;">3.833</td> <td style="text-align: right;">4.401</td> <td style="text-align: right;">3.516</td> </tr> <tr> <td>Cash and cash equivalents at end of period</td> <td style="text-align: right;">7.465</td> <td style="text-align: right;">4.875</td> <td style="text-align: right;">7.115</td> <td style="text-align: right;">4.401</td> </tr> </tbody> </table>		GROUP		COMPANY		31.12.2016	31.12.2015	31.12.2016	31.12.2015	Operating Activities :					Profit before taxes (continued operations)	1.401	753	1.012	430	Plus/Less adjustments for :					Depreciation	1.094	1.170	1.089	1.164	Impairment of tangible and intangible assets	0	2.220	0	2.188	Provisions	591	105	591	105	Foreign exchange differences	-66	75	-68	77	Net (profit)/Loss from investing activities	252	-86	-527	-632	Interest and other financial expenses	1.885	2.484	1.878	2.477	Plus or minus for Working Capital changes:					Decrease/(increase) in Inventories	451	195	451	195	Decrease/(increase) in Receivables	-1.492	1.147	-1.527	657	(Decrease)/increase in Payables (excluding banks)	-246	2.775	-312	3.209	Less:					Interest and other financial expenses paid	-1.639	-2.291	-1.632	-2.284	Taxes paid	-431	-758	-171	-492	Total cash inflow/(outflow) from operating activities (a)	1.800	2.789	284	2.094	Cash flow from Investing Activities					Acquisition of subsidiaries, associated companies, joint ventures and other	0	0	0	-80	Purchase of tangible and intangible assets	-1.503	-2.490	-1.503	-2.487	Proceeds from sale of tangible and intangible assets	42	329	42	20	Interest received	145	467	145	466	Dividends received	0	0	1.140	925	Total cash inflow/(outflow) from investing activities (b)	-1.316	-1.674	-176	-1.136	Cash flow from Financing Activities					Share capital increase from subsidiaries	0	0	0	0	Proceeds from Borrowings	3.907	438	3.907	438	Payments of Borrowings	-1.801	-5.511	-1.801	-5.511	Total cash inflow/(outflow) from financing activities (c)	2.106	-3.073	2.106	-3.073	Net increase/(decrease) in cash and cash equivalents (a)+(b)+(c)	2.590	1.042	2.714	885	Cash and cash equivalents at beginning of period	4.875	3.833	4.401	3.516	Cash and cash equivalents at end of period	7.465	4.875	7.115	4.401
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ASSETS																																																																																																																																																																																																																																																																																												
Property, plant and equipment	15.876	15.930	15.847	15.898																																																																																																																																																																																																																																																																																								
Investment properties	0	0	0	0																																																																																																																																																																																																																																																																																								
Intangible assets	1.614	1.511	1.610	1.595																																																																																																																																																																																																																																																																																								
Other non current assets	1.183	1.466	1.236	1.517																																																																																																																																																																																																																																																																																								
Inventory	3.252	3.703	3.252	3.703																																																																																																																																																																																																																																																																																								
Receivables (trade debtors)	12.455	10.781	11.957	10.258																																																																																																																																																																																																																																																																																								
Other current assets	11.940	9.245	11.548	9.389																																																																																																																																																																																																																																																																																								
TOTAL ASSETS	46.320	42.636	45.450	42.280																																																																																																																																																																																																																																																																																								
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Share capital	10.395	10.395	10.395	10.395																																																																																																																																																																																																																																																																																								
Other components of equity	3.390	2.564	3.006	2.608																																																																																																																																																																																																																																																																																								
Total equity attributable to owners of the parent (a)	13.785	12.959	13.401	13.003																																																																																																																																																																																																																																																																																								
Non controlling interests (b)	-	-	-	-																																																																																																																																																																																																																																																																																								
Total Equity (c) = (a)+(b)	13.787	12.961	13.401	13.003																																																																																																																																																																																																																																																																																								
Long term borrowings	7.848	6.724	7.848	6.724																																																																																																																																																																																																																																																																																								
Long term provisions / Non current liabilities	1.017	926	1.036	943																																																																																																																																																																																																																																																																																								
Short term borrowings	8.117	7.135	8.117	7.135																																																																																																																																																																																																																																																																																								
Other current liabilities	15.551	14.890	15.048	14.475																																																																																																																																																																																																																																																																																								
Total Liabilities (d)	32.533	29.675	32.049	29.277																																																																																																																																																																																																																																																																																								
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Total comprehensive income after taxes (continued and discontinued increase / (decrease) of Share Capital	826	-673	398	-609																																																																																																																																																																																																																																																																																								
Capitalisation of reserves	0	0	0	0																																																																																																																																																																																																																																																																																								
Cancellation of own shares	0	0	0	0																																																																																																																																																																																																																																																																																								
Non controlling interests	0	0	0	0																																																																																																																																																																																																																																																																																								
Total equity at the end of the year Total equity at the end of the period (31/12/2016 and 31/12/2015 accordingly)	13.787	12.961	13.401	13.003																																																																																																																																																																																																																																																																																								
	GROUP		COMPANY																																																																																																																																																																																																																																																																																									
	31.12.2016	31.12.2015	31.12.2016	31.12.2015																																																																																																																																																																																																																																																																																								
Turnover	48.169	54.889	44.906	51.782																																																																																																																																																																																																																																																																																								
Gross Profit	13.069	13.063	11.886	12.036																																																																																																																																																																																																																																																																																								
Profit before taxes, financing and investing activity	3.218	3.133	2.044	2.490																																																																																																																																																																																																																																																																																								
Profit before taxes	1.401	753	1.012	430																																																																																																																																																																																																																																																																																								
Profit after taxes (A)	900	798	791	848																																																																																																																																																																																																																																																																																								
- Owners of the parent	900	817	791	848																																																																																																																																																																																																																																																																																								
- Non controlling interests	-	-19	-	-																																																																																																																																																																																																																																																																																								
	900	798	791	848																																																																																																																																																																																																																																																																																								
Other comprehensive income after taxes (B)	-74	-1.471	-393	-1.457																																																																																																																																																																																																																																																																																								
Total comprehensive income after taxes (A)+(B)	826	-673	398	-609																																																																																																																																																																																																																																																																																								
- Owners of the parent	826	-644	398	-609																																																																																																																																																																																																																																																																																								
- Non controlling interests	-	-29	-	-																																																																																																																																																																																																																																																																																								
Earnings (after taxes) per share - basic in €	0.1394	0.1281	0.1225	0.1313																																																																																																																																																																																																																																																																																								
Profit before taxes, financing and investing activity and depreciation	4.312	4.363	3.133	3.654																																																																																																																																																																																																																																																																																								
<p>Additional information</p> <ol style="list-style-type: none"> The shares of the company were listed on the Athens Stock Exchange on 29-9-2000. The earnings per share were calculated based on the weighted average number of ordinary shares in issue amounting to 6.456.530 The companies of the Group, the percentage ownership and the consolidation method for the ending period are disclosed in note 4.6.12 of the annual financial report 2016. The tax un-audited years of the Company and the Group are disclosed in note 4.6.27 of the annual financial report 2016. The company has formed a provision for the tax un-audited years amounting to 122 thousand euro for years 2009 and 2010. For the rest of the Group's companies no provision has been formed as the impact of the additional tax is deemed to be insignificant (note 4.7.25). There are no other provisions formed (note 4.7.27). No other reserves are formed (note 4.7.25). There are no other disputed or under arbitration cases of national or administrative courts that may have a material effect on the financial position of the Company. There are no other real liens on non-current assets or property, except, at the Company level, the underwriting, amounting to € 1.200 thousand, on the property situated at 6 Loch. Dedousi St., Chologos, Athens, and the underwriting amounting to € 4.000 thousand, on the property situated at 302 Ave. Mesogion, Chologos, Athens and, at the Group level, the underwriting, amounting to € 7.540 thousand, on the property situated at 312 Ave. Mesogion, Chologos, Athens, and the underwriting, amounting to € 2.300 thousand, on the property situated at St. Gianniton-1.Karolyfylli & Patr. Kyrriou, Thessaloniki. The average personnel employed during the year 2016 for the Group amounted to 249 persons and for the Company amounted to 248 while as at 2015 amounted to 238 and 237 respectively. The same Accounting Policies have been followed as for the financial statements as at 31.12.2015. Note 4.3 of the annual financial report 2016 refers to the comprehensive income after taxes for the company and the Group. Intercompany transactions for the period from 1 January 2016 to 31 December 2016 according to I.A.S. 24 are as follows: <table border="1" style="width: 100%; border-collapse: collapse; font-size: 0.8em;"> <thead> <tr> <th></th> <th style="text-align: center;">GROUP</th> <th style="text-align: center;">COMPANY</th> </tr> </thead> <tbody> <tr> <td>a) Sales of goods and services</td> <td style="text-align: right;">253</td> <td style="text-align: right;">1.156</td> </tr> <tr> <td>b) Purchases of goods and services</td> <td style="text-align: right;">2</td> <td style="text-align: right;">2</td> </tr> <tr> <td>c) Receivables from related parties</td> <td style="text-align: right;">195</td> <td style="text-align: right;">315</td> </tr> <tr> <td>d) Payables to related parties</td> <td style="text-align: right;">1.491</td> <td style="text-align: right;">1.491</td> </tr> <tr> <td>e) Key management compensations</td> <td style="text-align: right;">1.384</td> <td style="text-align: right;">1.384</td> </tr> <tr> <td>f) Receivables from key management</td> <td style="text-align: right;">2</td> <td style="text-align: right;">2</td> </tr> <tr> <td>g) Payables to key management included in above</td> <td style="text-align: right;">17</td> <td style="text-align: right;">17</td> </tr> </tbody> </table> <p>The company has guaranteed to financial institutions for bank credit limits for the JOINT-VENTURE SPACE HELLAS SA-KB IMPULS HELLAS SA ("DORV") up to the amount of € 1.796 thousand, for the Joint Venture SPACE HELLAS - UNISYSTEMS up to the amount of € 76 thousand, and for the subsidiary SPACE HELLAS (CYPRUS) LL.d up to the amount of € 94 thousand, through the issuance of letters of guaranty.</p>			GROUP	COMPANY	a) Sales of goods and services	253	1.156	b) Purchases of goods and services	2	2	c) Receivables from related parties	195	315	d) Payables to related parties	1.491	1.491	e) Key management compensations	1.384	1.384	f) Receivables from key management	2	2	g) Payables to key management included in above	17	17																																																																																																																																																																																																																																																																			
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<p>Agia Paraskevi, 24 February 2017</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 25%; border: none;">CHAIRMAN OF THE BOARD OF DIRECTORS</td> <td style="width: 25%; border: none;">CHIEF EXECUTIVE OFFICER</td> <td style="width: 25%; border: none;">CHIEF FINANCIAL OFFICER AND EXECUTIVE MEMBER OF THE BOARD</td> <td style="width: 25%; border: none;">CHIEF ACCOUNTANT</td> </tr> <tr> <td style="border: none; text-align: center;">SPYRIDON MANOLOPOULOS</td> <td style="border: none; text-align: center;">IOANNIS MERTZANIS</td> <td style="border: none; text-align: center;">IOANNIS DOULAVERIS</td> <td style="border: none; text-align: center;">ANASTASIA PAPANIZOU</td> </tr> </table>		CHAIRMAN OF THE BOARD OF DIRECTORS	CHIEF EXECUTIVE OFFICER	CHIEF FINANCIAL OFFICER AND EXECUTIVE MEMBER OF THE BOARD	CHIEF ACCOUNTANT	SPYRIDON MANOLOPOULOS	IOANNIS MERTZANIS	IOANNIS DOULAVERIS	ANASTASIA PAPANIZOU																																																																																																																																																																																																																																																																																			
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We certify that the attached annual financial report, from pages 1 to 68, includes the annual financial statements of the Group and of company SPACE HELLAS SA for the financial year from January 1, 2016 to December 31, 2016, which have been approved by the Board of Directors of SPACE HELLAS SA on February 24th, 2017 and have been published by posting them on the internet, at the address <http://www.space.gr>, and have been signed by the following:

CHAIRMAN
OF THE BOARD
OF DIRECTORS

CHIEF EXECUTIVE
OFFICER

CHIEF FINANCIAL
OFFICER AND MEMBER
OF THE BOARD

CHIEF
ACCOUNTANT

SPYRIDON
MANOLOPOULOS

IOANNIS
MERTZANIS

IOANNIS
DOULAVERIS

ANASTASIA
PAPARIZOU