

# GEK TERNA SOCIETE ANONYME HOLDINGS REAL ESTATE CONSTRUCTIONS

85 Mesogeion Ave., 115 26 Athens Greece General Commercial Registry No. 253001000 (former S.A. Reg. No. 6044/06/B/86/142)

### **ANNUAL FINANCIAL REPORT**

for the period

1 January to 31 December 2014

In accordance with article 4 of L. 3556/2007 and the relevant executive Decisions by the Board of Directors of the Hellenic Capital Market Commission

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## I. STATEMENTS BY MEMBERS OF THE BOARD OF DIRECTORS (according to article 4 par. 2 of L. 3556/2007)

We

- 1. Nikolaos Kampas, Chairman of the Board of Directors
- 2. George Peristeris, Chief Executive Officer
- 3. Panayiotis Pothos, Non-executive Member of the Board of Directors

### STATE THAT

To the best of our knowledge:

- a. the annual company and consolidated financial statements of GEK TERNA SOCIETE ANONYME HOLDINGS REAL ESTATE CONSTRUCTIONS for the period from January 1<sup>st</sup> 2014 to December 31<sup>st</sup> 2014, which were prepared in accordance with the accounting standards in effect, present a true picture of the Assets and Liabilities, the Shareholders' Equity and the Total Comprehensive Income of the Group and Company, as well as of the companies included in the consolidation and considered aggregately as an entity and
- b. the Board of Directors' Report accurately presents the developments, the performance and position of the Company, as well as of the companies included in the consolidated and considered aggregately as an entity, including the description of main risks and uncertainties they face.

Athens, 27 March 2015

Chairman of the Board Chief Executive Officer Board Member

Nikolaos Kampas Georgios Peristeris Panayiotis Pothos

### II. INDEPENDENT AUDITOR'S REPORT



Experience \* Knowledge \* Reliability

To the Shareholders of the Company «GEK TERNA Holdings, Real Estate, Construction SA»

### I. Report on the Separate and Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of the Company "GEK TERNA Holdings, Real Estate, Construction SA", which comprise the separate and consolidated statement of financial position as of 31 December 2014, the separate and consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting principles and methods and other explanatory information.

### II. Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union and for such internal controls as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### III. Auditor's Responsibility

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the

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ROMANIA
BUCHAREST, DRAGOS VODA Str., No. 53, District 2, 020747, camera 1, Tel: 0040 213166816 separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's system of internal control. An audit also includes evaluating the appropriateness of accounting principles and methods used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### I. Opinion

In our opinion, the accompanying separate and consolidated financial statements present fairly, in all material respects, the financial position of the Company "GEK TERNA Holdings, Real Estate, Construction SA." and its subsidiaries, as of 31 December 2014, and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

### II. Reference to Other Legal and Regulatory Requirements

- a) The Report of the Board of Directors includes a corporate governance statement which provides all information set out in paragraph 3d of article 43a of c.L. 2190/1920.
- b) We verified the consistency and the correspondence of the content of the Report of the Board of Directors with the accompanying separate and consolidated financial statements, under the legal frame of the articles 43a, 108 and 37 of c.L. 2190/1920.

Athens, 31th March 2015



GEORGIOS LAGGAS
Certified Public Accountant Auditor
Institute of CPA (SOEL) Reg. No. 13711

Associated Certified Public Accountants s.a. member of Crowe Horwath International 3, Fok. Negri Street – 112 57 Athens, Greece Institute of CPA (SOEL) Reg. No. 125

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### III. ANNUAL REPORT OF THE BOARD OF DIRECTORS FOR THE FINANCIAL YEAR 2014

The current Management Report of the Board of Directors was compiled according to the provisions of CL 2190/1920 (article 107, par. 3) of par. 6 of article 5 of Law 3556/2007 as well as the related executive decisions 1/434/3.7.2007 and 7/448/11.1.2007 of the Board of Directors of the Hellenic Capital Market Commission.

### A. Financial Developments and Performance for the Year

During the year 2014, the intensity of the Greek economy's problems continued to remain unabated. The political uncertainty in conjunction with the continuous tax regulation's changes resulted into an economic environment with intense political and financial uncertainties. Furthermore the lack of liquidity in the market led to the postponement of new investments in significant areas of the economy.

The essential initiation of the construction of large motorway projects in which our Group also participates, contributed directly to the economy due to the substantial local added value, the increase in employment with tens of thousands new jobs (new salaries – social security fund contributions) and the provision of immediate liquidity to the market. However the above development was not sufficient enough to reverse the country's unfavorable investment climate.

Under this context, GEK TERNA Group continued its investment plan in renewable energy sources as well as the industrial segment of magnesium production, as its capital structure remains satisfactory.

Our Group, despite of the prevailing difficulties, has managed to sustain its presence abroad since a significant part of its revenues in construction and energy stems from countries of the S.E. Europe and Middle East.

The most important Financial Figures of 2014 according to the International Financial Reporting Standards and in comparison with the ones of 2013, as they were restated due to the change in IFRS 11, are as follows:

Revenue from third parties from continuing activities reached EUR 924 million approximately versus EUR 603 million in 2013, recording an increase of approximately 53.2%, mainly due to the increase of the activities in the construction and renewable energy segments.

Operating earnings before depreciation, not including the non-cash results from the continuing operations (EBITDA) settled at EUR 103.9 million versus EUR 90.4 million in 2013, recording an increase of 15%, mainly due to the increased operating profits of the renewable energy resources and the construction projects.

Earnings before taxes from continuing operations amounted to EUR minus 54.8 million, versus EUR 76.1 million for financial year 2013, due to the increased provisions for impairment of assets and the provisions for impairment of receivables from construction projects.

Earnings after taxes and minority interests amounted to EUR minus 61.2 million, versus EUR minus 85.9 million in 2013, negatively affected mainly by increased impairments of investment property and inventories, as well as the provisions for impairment of receivables from construction projects.

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The debt was reduced, as the Net Debt of group (cash and cash equivalents less bank debt) settled on 31.12.2014 at approximately minus EUR 383 million compared to minus EUR 457 million of Net Debt Position on 31.12.2013. The difference is attributed mainly to the repayment of bank debt.

The Group's equity reached EUR 566 million, compared to EUR 640 million on 31.12.2013, negatively affected by the revaluation of investment property and inventories, as well as the provisions for impairment of receivables from construction projects.

Total Assets of the Group amounted to EUR 2,381 million, versus EUR 2,317 million on 31.12.2013.

GEK TERNA's Board of Directors taking into consideration the Group's investment plan as well as the increased cash flow needs for working capital proposes not to distribute any dividend.

### **B. Important Events for the Year 2014**

The most important events that took place in 2014 are mentioned below:

The Group signed new contracts for construction projects and expansions to already signed ones with third parties, amounting in total to approximately EUR 220 million.

Within the year 2014 occurred the essential reinitiation of works for the following projects:

- a)"Research, Construction, Financing, Operation, Maintenance and Exploitation of the motorway of Central Greece"
- b)"Research, Construction, Financing, Operation, Maintenance and Exploitation of the motorway of the Ionian Road from Antirion to Ioannina, PATHE Athens (M/W Metamorfosis)-Maliakos (Skarfeia) and connection segment of PATHE Shimatari-Chalkida" and
- c)"Research, Construction, Financing, Operation, Maintenance and Exploitation of the motorway of Elefsina-Korinthos-Patra-Pyrgos-Tsakona"

The escalation of ongoing civil war in Libya forced the Group to withdraw from the country even with a loss burden.

During the year 2014 the construction of 7 wind parks was completed with total 118.1MW capacity, and new Operation Licenses of total 53.9MW capacity were issued.

In Poland, the Group proceeded with the acquisition of three companies which hold installation licenses of Wind Parks with a total 16MW capacity, whereas during August 2014 operations commenced in a wind park with 12MW capacity.

Furthermore, the Group entered into a new business, the trading of electric energy, via the acquisition of a company in Serbia and the establishment of a company in FYROM.

Additionally, the Group, being selected as PSC for the project "Total Waste Management of the Peloponnese Periphery via SDIT (PPP)", is awaiting the completion of the required procedures and approvals for the signing of the relevant concession contract with the Peloponesse Periphery.

Finally, the Group signed an agreement for the project "Study, financing, installation, operational support, maintenance and technical administration of the unified automatic system for the collection of ticket payments for the companies of the Group OASA through SDIT". The project will be implemented in partnership with the Korean Group LG CNS.

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During the year 2014, the Group, in the context of its agreement with York Capital Management, repaid part of a Bond Loan equivalent with 25,000,000 euro and at the same time exchanged part of the existing Bond Loan amounting to 14,000,000 euro with an equity stake 4.695% of TERNA ENERGY S.A. (5,133,787 shares).

With regard to the remaining part of the loan, amounting to 29,300,000 euro, an amount of 21,650,000 euro will be converted into shares of GEK TERNA, and the remaining part into shares of TERNA ENERGY, in line with the provisions of the existing agreement which was approved by the Extraordinary Shareholders' Meeting of 06.12.2013.

### **Construction Segment**

The revenues from construction activities recorded an upward trend, whereas the construction backlog remains at high levels.

TERNA S.A., the subsidiary of GEK TERNA, constitutes one of the strongest Greek construction companies, with significant presence in Balkans and Middle East and is the main construction arm of our Group.

Revenues related to construction activities for third parties reached EUR 793 million versus EUR 491 million in 2013, recording and increase by 61.5% approximately. In the aforementioned amount are not the inter-group revenues between the segments of the Group, which amounted to EUR 21 million and refers to the construction of the Group's fixed assets.

Earnings before taxes, interest, depreciation and amortization (EBITDA) non including the non-cash results, amounted to EUR 35.9 million versus EUR 24.8 million in the previous financial year and they were increased by 44.5%. In parallel, earnings before interest and tax amounted to EUR 3.9 million versus EUR 4.8 million in the previous financial year, recording an decrease of 17.9%. The above amounts do not include earnings from sales between segments within the Group.

The revenues of the Group, EUR 793 million, stem by 76% from activities in Greece, by 9.8% from activities in Balkan countries and by 14.2% from activities in Middle East countries.

The Net Debt Position of the construction segment (cash less bank loans) amounted to approximately EUR minus 31 million versus a net debt position of EUR minus 97 million on 31.12.2013.

During 2014, the Group signed new construction projects' contracts of a total amount of EUR 220 million.

The backlog of signed contracts on 31.12.2014 amounted to EUR 3,280 million.

It should be noted that within the backlog are not included projects in Libya, total budget of EUR 87 million.

The re-initiation of the construction projects and the concession projects in Greece, and the established presence of TERNA in the markets of the Balkans and the Middle East, support the prospect of a further improvement of the Group's financial performance in this particular business segment.

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### **Energy production segment**

GEK TERNA Group, with activities in the Energy segment from the mid 1990's, has been one of the leaders both in electricity generated by renewable energy sources (RES) through "TERNA ENERGY SA" and by thermal energy plants, through "HERON Thermoelectric SA" and "HERON II".

### a) <u>Electricity production from renewable energy sources</u>

The usefulness of the Renewable Energy Sources (RES) has been confirmed on a global level, constituting one of the main sectors to which Greece could focus its development effort in the following years in order to find a substitute for the import of expensive fuels. Within this frame, the Group is expected to multiply its figures, as its investments are maturing and the Group's installed capacity in RES will be enhanced substantially within the following years.

Sales from energy production from renewable energy sources amounted to 110.3 mil euro versus 105.7 mil euro in 2013, posting a 4.3%, increase, while operating earnings before tax, interest, depreciation and amortization (EBITDA) of the period amounted to 74.2 mil euro versus 70.7 mil in 2013, posting an increase of 5.0% due to the entrance and operation of new production units in both Greece and abroad.

### b) Electricity production from thermal resources – Sale of electric energy

After the adoption of the new IFRS 11, the companies "HERON Thermoelectric SA" and "HERON II S.A." have been recognized as jointly managed and as a result the consolidation of their financial results is compiled through the equity method. In the current period, the earnings after tax which have been incorporated stood at 5.1 million euro compared to 5.8 million euro in 2013.

In the segment of electricity production from thermal resources, during the year 2014, it was continued the operation of the thermoelectric unit power of 435MW as well as the operation of the small unit power of 147MW in Voiotia.

At the same time, the Group entered into a new business sector, the trading of electric energy, via the acquisition of a company in Serbia and the establishement of another company in FYROM. The turnover accounted for 12.3 million euro in 2014 whereas earnings after taxes amounted to 4.8 million euro versus 10.5 million euro in 2013.

### Real Estate development segment

The uncertainty prevailing in the financial environment and the adverse financial conditions in the real estate market since the year 2010, led to the stagnation of the investment activities. Taking into account the prevailing financial conditions, the Group continues to maintain a "wait and see" approach.

The revenues of the Real Estate segment amounted to 3.6 million euro versus 3.2 million euro in 2013, while operating earnings before tax, interest, depreciation and amortization (EBITDA) and the non-cash results stood at minus 0.7 million euro, versus minus 1 million euro in 2013. Earnings before taxes settled at minus 29.9 million euro versus minus 44.5 million euro in 2013. The above reduction is due to the impairment of certain investment properties and inventories so that they more effectively reflect the current conditions prevailing in the property market.

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The ratio of Debt / Total Assets of the segment settled at 57%, which is considered very safe given the financial conditions

### **Concessions – Self or Jointly Financed Projects**

The Group participates in three concession entities concerning the projects of Ionian Road, Central Greece and Olympia Road. The Group's participation in concession entities of Nea Odos and Central Greece agreements currently amounts in 33.3% while for Olympia Road stands at 17%.

Within the context of the amended concession agreements it was agreed the increase of Group's participation in the Nea Odos and Central Greece entities, which will be materialized through the future share capital contributions, while in these agreements the Group undertook full participation rights in each of the construction joint ventures of the forementioned projects.

The initial duration of the concession had been defined to 30 years and its end is estimated to be at 2038, while it is estimated that its revenues from the activity will be substantial for the following years.

It is noted that along with the signing of the amended concession agreements in November 2013, which were also ratified by law in December 2013, there were signed agreements for the restructuring of the financing plan, between the Concession Companies and the lending banks which resulted in the re-initiation of the construction of the above project.

With the adoption of IFRS 11, the respective companies have been recognized as jointly managed and as a result of the above, the consolidation of their financial results is compiled through the equity method. In the current period, the operating results that have been consolidated, stood at 6.4 million euro compared to 13.9 million euro in 2013.

The Group continued its activities in the segment of management and exploitation of car parking stations, while the parking spots which correspond in total to the Group, taking into account its participation percentage in each car parking station amounts to 2,159.

In 2014, the Group completed the construction of Kifisia Platanos Car Park Station and therefore the operation of the related company "KIFISIA PLATANOS SQ. CAR PARK STATION S.A." commenced. The investment plan relating to the project had been approved in accordance to the Development Law 3299/2004. The car park is located at the center of Kifisia and accounts for 617 parking spots.

The Revenues of the Concession segment amounted in total to 0.8 million euro during 2014 versus 0.7 million euro in 2013, while operating earnings before tax, depreciation and amortization (EBITDA) not including the cash results amounted to minus 2.3 million euro versus minus 0.8 million during the respective period of 2013.

### **Industrial Segment**

The Group is engaged in the production of quarry products and in the extraction and processing of magnesite through the licenses and mining concessions it holds. The Management estimating that the demand for caustic magnesia will be high in the coming years, has started a considerable investment program of total estimated amount of 100 million euro in its self-owned facilities at Mantoudi Evia for the increase of the industrial production of caustic magnesia through its subsidiary TERNA MAG S.A., which will be completed within 2017. The Group anticipates over the following years significantly increased revenues compared to in 2014. The sales revenue of the segment amounted to EUR 1.8 million versus EUR 0.6 million in 2013.

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### C. Significant Events after the end of 2014

On 27 March 2015, the BoD of GEK TERNA in line with the decision of the Extraordinary Shareholders' Meeting of 6/12/2013 approved the adjustment of the Company's share capital via the issuance of 5,765,117 new shares with nominal value of 0.57 euro per share and offering price at 2.43 euro per share, due to the conversion of bonds held by GLOBAL FINANCE OFFSHORE BDH (LUXEMBOURG). The decision is subject to approval from the pertinent authorities.

In the beginning of 2015, the operation licenses of 2 wind parks in Greece, of total 40.2MW capacity, were issued. The Group commenced the construction of 3 wind parks in Poland, of total 16MW capacity.

### **D. Risks and Uncertainties**

The Group's activities are subject to several risks and uncertainties, such as market risk (volatility in exchange rates, interest rates market prices etc.), credit risk and liquidity risk, wind and weather conditions.

In order to handle the financial risks, the Group has a risk management program that aims to minimize the negative effect on the financial results of the group that emerges from the inability to predict financial markets and the volatility of the cost and sales variables.

The financial instruments used by the Group mainly consist of bank deposits, trade debtors and creditors, other receivable and payable accounts, long-term and short-term loans, as well as derivatives.

Following, the effect of basic risks and uncertainties on the Group's activities is presented.

### Credit risk

The Group continuously monitors its receivables, either separately or by groups and it incorporates the resulting information in its credit control. When necessary, external reports or analyses are used as regards to existing or potential clients.

The Group is not exposed to significant credit risk from trade receivables. This is due to both the Group's policy that focuses on working with credible customers and also to the nature of the Group's activities.

Specifically, the total of receivables corresponds either to the broader public sector in Greece and abroad, or to customers with particularly large financial abilities. Despite the aforementioned fact these receivables are under special monitoring and in case it is considered necessary respective adjustments are made.

Credit risk for cash equivalents, as well as for other receivables is negligible, given that the relevant parties are reliable banks with high quality capital structure, the Greek State or companies of the broader public sector or strong business groups.

The management considers that all of the financial assets for which the necessary impairments have been made, are of high credit quality.

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### Foreign exchange risk

The Group is active in Greece as well as in Middle East, the Balkans, Eastern Europe and the USA and therefore is exposed to foreign exchange risk that arises from the exchange rate of the euro against other currencies. This type of risk may emerge from the exchange rate of euro against other foreign currencies, from investments in financial assets denominated in foreign currency as well as from net investments in foreign entities. In order to manage this type of risk the risk management department of the group ensures that cash is covered from foreign exchange volatility.

Regarding the transactions of the company with foreign companies, these mainly take place with European groups and the settlement currency is euro and as a result this type of risk does not arise.

### Interest rate risk

The Group's policy is to minimize its exposure to interest rate risk as regards to long-term financing. In the context of this policy, medium and long-term loans are mainly in euro and with a fixed rate, either directly or through Interest Rate Swaps for the coverage of interest rate risk and therefore there is no interest rate risk for such loans.

The Group's short-term debt is also exclusively denominated in Euros and under a floating rate linked to Euribor. Short-term loans are received mainly either as working capital or as financing for the construction of the Group's investments. The aim of the Group is to continue the conversion of these Loans into long-term loans with fixed rate and spread.

Such loans are repaid either directly from the collection of trade receivables, or with the receipt of the relevant government grants, or with the long-term loans with the completion of the construction and the commissioning of the investments. Therefore, the Group is exposed to interest rate risk from its short-term debt.

### **Liquidity Risk**

The Group manages its liquidity needs by carefully monitoring the development of the long-term financial liabilities as well as payments that take place on a daily basis. The liquidity needs are monitored at different time zones, on a daily and weekly basis, as well as on the basis of a moving 30-day period. The liquidity needs for the next 6 months and the next year are set on a monthly basis.

The group maintains cash and cash equivalents in banks to cover its liquidity needs for periods up to 30 days. Capitals for mid-term liquidity needs are released from term deposits.

### Other risks and uncertainties

a. The Group's activity is exposed to trends prevailing in the construction market and thus may be negatively affected by the slowdown of construction activity in Greece and abroad, which may be continued due, amongst others, to the general economic conditions. The backlog of construction contracts is not necessarily indicative of future income from the Group's activity in this segment. Despite the fact that the backlog of such contracts represents projects that are considered certain, there is no guarantee that there shall be no cancellations or adjustments to their scope. The backlog of construction contracts of the Group may be subject to fluctuations related to project delays, external market factors and economic factors not under the Group control.

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- **b.** The real estate segment is subject to significant effects, stemming by the existing economic crisis. The Group actively operates in the development and management of property in Greece and also in the broader Balkans region. Possible changes in prices both of the property market and of leases, directly affect the effectiveness of the Group's investment in land and real estate property, as well as its broader activity in the real estate segment.
- **c.** The Company is partially exposed to short-term fluctuations of wind and hydrological data, in spite of the fact that the implementation of its investments requires extensive studies regarding the long-term behavior of the two aforementioned factors.

### **E. Outlook and Future Developments**

As results from the analysis of each segment, the Group's prospects, despite the existing economic crisis, are considered positive.

The diversification of the Group's activities offers dispersion of risk and a lower dependence of profitability on specific segments. At the same time, it is worth noting that significant synergies, which are particularly beneficial for the Group, are created between its different activities (i.e. own construction of energy production units, real estate projects, mining activity, etc.).

### F. Treasury Shares

On December  $31^{st}$  2014, the Company held 774,353 treasury shares, namely 0.8197% with an acquisition cost of 3,496,695.39.

### **G. Related-party Transactions**

Below the Company's and Group's transactions and balances with its related parties are presented for the period 1.1-31.12.2014:

### Sales-Inflows of the Company

(amounts in euros)	Participation type	Total	Sales of Goods	Revenues from Consulting services	Revenues from administration support services	Income from leases	Income from dividends and related profits	Income from interest	Granted Loans	Share capital reductions
TERNA SA	Subsidiary	948,130.31	0.00	644,261.87	0.00	303,868.44	0.00	0.00	0.00	0.00
TERNA ENERGY SA	Subsidiary	4,688,830.17	0.00	0.00	0.00	172,249.20	0.00	0.00	0.00	4,516,580.97
CHIRON CAR PARK S.A	Subsidiary	40,882.50	0.00	0.00	40,882.50	0.00	0.00	0.00	0.00	0.00
IOANNINON S.A.	Subsidiary	97,736.04	0.00	0.00	60,000.00	0.00	0.00	37,736.04	0.00	0.00
GEK SERVICES SA	Subsidiary	2,653,80	342.00	0.00	0.00	2,311.80	0.00	0.00	0.00	0.00
ILIOHORA S.A	Subsidiary	32,040.00	0.00	0.00	0.00	32,040.00	0.00	0.00	0.00	0.00
ROM GEK										
CONSTRUCTION	Subsidiary	-595,996.65	0.00	0.00	0.00	0.00	0.00	15,803.35	-611,800.00	0.00
SRL										
ICON BOROVETS	Subsidiary	1,260,233.13	0.00	0.00	0.00	0.00	0.00	140,233.13	1,120,000.00	0.00
EOOD	Subsidially	1,200,233.13	0.00	0.00	0.00	0.00	0.00	140,233.13	1,120,000.00	0.00
VIPA	Subsidiary	7,970.00	7,970.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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THESSALONIKI										
GEKA SA (EX										
PIRAEUS	Subsidiary	5,000.00	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00
PRODEFIN	Subsidiary	5,000.00	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00
HOLDING)										
TERNA MAG SA	Subsidiary	238.33	0.00	0.00	0.00	0.00	0.00	238.33	0.00	0.00
ICON EOOD	Subsidiary	2,235,453.37	0.00	0.00	0.00	0.00	0.00	110,603.37	2,124,850.00	0.00
(BULGARIA)	Subsidially	2,233,433.37	0.00	0.00	0.00	0.00	0.00	110,003.37	2,124,830.00	0.00
AG. NIKOLAOS	Joint									
PIRAEUS CAR	Venture	30,000.00	0.00	0.00	30,000.00	0.00	0.00	0.00	0.00	0.00
PARK S.A.	Venture									
THESSALONIKI	Joint	115,019.88	0.00	0.00	0.00	0.00	0.00	3,869.88	111,150.00	0.00
CAR PARK S.A.	Venture							2,222.22	,	
NEW ODOS SA	Joint	2,203,977.39	725,037.76	0.00	0.00	0.00	0.00	1,478,939.63	0.00	0.00
	Venture	_,,	,					_, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
CENTRAL GREECE MOTORWAY SA	Joint	587,389.95	530,897.67	0.00	0.00	0.00	0.00	56,492.28	0.00	0.00
ELLINIKOU	Venture	,	,					55, 15=1=5		
ENTERTAINMENT	Joint	227 722 24	0.00	200 000 00	0.00	0.00	0.00	27 702 04	0.00	0.00
AND ATHLETIC PARKS S.A.	Venture	237,703.81	0.00	200,000.00	0.00	0.00	0.00	37,703.81	0.00	0.00
HERON II THERMOELECTRIC	Joint									
STATION OF VIOTIA SA	Venture	45,847.93	15,847.93	0.00	30,000.00	0.00	0.00	0.00	0.00	0.00
HERON THERMOELECTRIC	Joint	2 520 000 00	0.00	0.00	20,000,00	0.00	0.00	0.00	0.00	2 500 000 00
S.A.	Venture	2,530,000.00	0.00	0.00	30,000.00	0.00	0.00	0.00	0.00	2,500,000.00
Construction Joint	Joint	425 125 24	105.060.34	200,000,00	0.00	20.075.00	0.00	0.00	0.00	0.00
Operations	operations	425,135.24	195,060.24	200,000.00	0.00	30,075.00	0.00	0.00	0.00	0.00
KEKROPS S.A.	Associate	43,162.85	0.00	0.00	0.00	0.00	0.00	43,162.85	0.00	0.00
		14,941,408,05	1,475,155.60	1,049,261.87	190,882,50	540,544.44	0.00	1,924,782.67	2,744,200.00	7,016,580.97

### Company's Receivables

(amounts in Euro)	Participation type	Total	From revenue	From Loans and Interest	From Dividends and related earnings	From share capital reductions
TERNA SA	Subsidiary	650,276.36	650,276.36	0.00	0.00	0.00
TERNA ENERGY S.A.	Subsidiary	14,870.85	14,870.85	0.00	0.00	0.00
CHIRON CAR PARK S.A	Subsidiary	31,521.82	31,521.82	0.00	0.00	0.00
IOANNINON S.A.	Subsidiary	790,966.62	49,201.18	741,765.44	0.00	0.00
GEK SERVICES SA	Subsidiary	1,219.02	1,219.02	0.00	0.00	0.00
CAR PARK STATION SAROKOU SQ. KERKYRA SA	Subsidiary	118,422.96	118,422.96	0.00	0.00	0.00
ILIOHORA S.A.	Subsidiary	34,188.00	34,188.00	0.00	0.00	0.00
ROM GEK CONSTRUCTION SRL	Subsidiary	190,490.24	0.00	190,490.24	0.00	0.00
ICON BOROVETS EOOD	Subsidiary	2,417,067.00	0.00	2,417,067.00	0.00	0.00
VIPA THESSALONIKI	Subsidiary	9,803.10	9,803.10	0.00	0.00	0.00
ICON EOOD (BULGARIA)	Subsidiary	2,831,014.30	0.00	2,831,014.30	0.00	0.00
TERNA MAG S.A.	Subsidiary	170,202.58	0.00	170,202.58	0.00	0.00
TERNA & SIA EE (LARISA'S MOTORWAY)	Subsidiary	5,620.70	0.00	480.60	5,140.10	0.00

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		37,222,385.55	5,463,842.72	31,687,085.94	71,456.89	0.00
GLS OOD	Associate	4.04	4,04	0.00	0.00	0.00
NEW ODOS SA	Associate	1,032,439.32	0.00	1,032,439.32	0.00	0.00
KEKROPS S.A.	Associate	672,863.41	0.00	672,863.41	0.00	0.00
constructions	Operation					
Construction Joint operations	Joint	2,664,669.19	2,598,352.40	0.00	66,316.79	0.00
HERON THERMOELECTRIC S.A.	Joint Venture	5,400.00	5,400.00	0.00	0.00	0.00
HERON II THERMOELECTRIC ST SA	TATION OF VIOTIA  Joint Venture	19,492.95	19,492.95	0.00	0.00	0.00
ELLINIKOU ENTERTAINMENT A PARKS S.A.	AND ATHLETIC Joint Venture	1,172,407.00	364,764.47	807,642.53	0.00	0.00
CENTRAL GREECE MOTORWAY	Y SA Joint Venture	1,415,292.66	653,004.13	762,288.53	0.00	0.00
NEW ODOS SA	Joint Venture	22,837,608.55	891,796.44	21,945,812.11	0.00	0.00
THESSALONIKI CAR PARK S.A.	Joint Venture	115,019.88	0.00	115,019.88	0.00	0.00
AG. NIKOLAOS PIRAEUS CAR P	ARK S.A. Joint Venture	21,525.00	21,525.00	0.00	0.00	0.00

### <u>Purchases - Company's Outflows</u>

(amounts in euro)	Participation type	Total	Purchases of goods	Interest expenses	Loans Collected	Share capital increases
TERNA SA	Subsidiary	17,560,975.91	1,012,065.25	548,910.66	16,000,000.00	0.00
TERNA ENERGY S.A.	Subsidiary	33,886.80	0.00	33,886.80	0.00	0.00
ILIOHORA S.A.	Subsidiary	20,822.45	0.00	822.45	20,000.00	0.00
IOANNINON S.A.	Subsidiary	526,135.04	0.00	0.00	0.00	526,135.04
MONASTRIRIOU TECHNICAL	Cubaidian	360,000.00	0.00	0.00	0.00	360,000.00
DEVELOPMENT S.A	Subsidiary					
KIFISIA PLATANOU SQ. CAR PARK SA	Subsidiary	776,250.00	0.00	0.00	0.00	776,250.00
ROM GEK CONSTRUCTION SRL	Subsidiary	6,627,454.83	0.00	0.00	0.00	6,627,454.83
VIOMEK	Subsidiary	822,030.00	0.00	0.00	0.00	822,030.00
ICON BOROVETS EOOD	Subsidiary	1,100,044.48	0.00	0.00	0.00	1,100,044.48
TERNA MAG S.A.	Subsidiary	1,332,524.00	0.00	0.00	0.00	1,332,524.00
VIPA THESSALONIKI S.A.	Subsidiary	15,000.00	0.00	0.00	0.00	15,000.00
HERON THERMOELECTRIC SA	Joint Venture	239,219.51	237,151.59	2,067.92	00.00	0.00
POLIS PARK AE	Joint Venture	88,140.00	0.00	0.00	0.0	88,140.00
AG. NIKOLAOS PIRAEUS CAR PARK S.A.	Joint Venture	147,949.20	0.00	0.00	0.00	147,949.20
ATHENS CAR PARKS S.A.	Joint Venture	209,370.00	0.00	0.00	0.00	209,370.00
KEKROPS S.A.	Associate	1,201,274.80	0.00	0.00	0.00	1,201,274.80
	=	31,061,077.02	1,283,103.64	551,801.03	16,020,000.00	13,206,172.35

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### Company's Liabilities

(amounts in euro)	Participation type	Total	From purchases	From Loan and interest	From dividends and Joint- Ventures results	From share capital increases
TERNA SA	Subsidiary	19,700,224.12	1,244,718.30	18,455,505.82	0.00	0.00
TERNA ENERGY EVROS S.A.	Subsidiary	0.00	0.00	0.00	0.00	0.00
TERNA ENERGY S.A.	Subsidiary	41,680.76	41,680.76	0.00	0.00	0.00
ILIOHORA S.A.	Subsidiary	24,572.32	3,873.24	20,699.08		
NEW ODOS SA	Joint Venture	723,616.39	0.00	723,616.39	0.00	0.00
CENTRAL GREECE MOTORWAY SA	Joint Venture	26,207.00	0.00	26,207.00	0.00	0.00
HERON THERMOELECTRICAL SA	Joint Venture	7,302.00	7,302.00	0.00	0.00	0.00
THESSALONIKI CAR PARK S.A.	Joint Venture	60.00	0.00	60.00	0.00	0.00
Construction Joint Ventures	Joint Venture	4,600.00	4,600.00	0.00	0.00	0.00
KEKROPS S.A.	Associate	2,659.97	2,659.97	0.00	0.00	0.00
GLS OOD	Associate	39,998.36				39,998.36
	=	20,570,920.92	1,304,834.27	19,226,088.29	0.00	39,998.36

Below, the transactions and the balances between the <u>Group</u> and the related parties are presented for the period 1.1-31.12.2014:

### Sales - Inflows of the Group

(amounts in euro)	Participation type	Total	Revenues from Construction Services	Sales of Goods	Revenues from Consulting services	Revenues from administration support services	Income from interest	Share capital reductions
HERON THERMOELECTRIC S.A.	Joint Venture	7,270,250.16	0.00	4,740,250.16	30,000.00	0.00	0.00	2,500,000.00
HERON II THERMOELECTRIC STATION OF VIOTIA SA	Joint Venture	1,111,693.82	0.00	15,847.93	76,300.00	0.00	1,019,545.89	0.00
NEW ODOS SA	Joint Venture	248,625,751.51	245,245,593.29	1,777,847.71	123,370.88	0.00	1,478,939.63	0.00
CENTRAL GREECE MOTORWAY SA	Joint Venture	168,131,084.83	167,439,498.16	635,094.39	0.00	0.00	56,492.28	0.00
AG. NIKOLAOS PIRAEUS CAR PARK S.A.	Joint Venture	30,000.00	0.00	0.00	0.00	30,0000.00	0.00	0.00
THESSALONIKI CAR PARK S.A.	Joint Venture	3,869.88	0.00	0.00	0.00	0.00	3,869.88	0.00
ELLINIKOU ENTERTAINMENT AND ATHLETIC PARKS S.A.	Joint Venture	237,703.81	0.00	0.00	200,000.00	0.00	37,703.81	0.00
KEKROPS S.A.	Associate	43,162.85	0.00	0.00	0.00	0.00	43,162.85	0.00
GEKA S.A.	Associate	5,000.00	0.00	0.00	5,000.00	0.00	0.00	0.00
		425,458,516.86	412,685,091.45	7,169,040.19	434,670.88	30,000.00	2,639,714.34	2,500,000.00

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### Receivables of the Group

(amounts in euro)	Participation type	Total	From sales	From Loans and Interest	From dividends and Joint-Ventures results
HERON THERMOELECTRIC S.A.	Joint Venture	255,079.35	255,079.35	0.00	0.00
HERON II THERMOELECTRIC STATION OF VIOTIA SA	Joint Venture	9,962,839.54	25,949.47	9,936,890.07	0.00
NEW ODOS SA	Joint Venture	34,986,434.78	13,764,239.06	21,222,195.72	0.00
CENTRAL GREECE MOTORWAY SA	Joint Venture	6,270,832.21	5,534,750.68	736,081.53	0.00
AG. NIKOLAOS PIRAEUS CAR PARK S.A.	Joint Venture	21,525.00	21,525.00	0.00	0.00
THESSALONIKI CAR PARK S.A.	Joint Venture	115,019.88	0.00	115,019.88	0.00
ELLINIKOU ENTERTAINMENT AND ATHLETIC PARKS S.A.	Joint Venture	1,209,841.67	402,199.14	807,642.53	0.00
GLS OOD	Associate	19,423.48	19,423.48	0.00	0.00
ATTIKAT S.A.	Associate	1,032,439.32	0.00	1,032,439.32	0.00
KEKROPS S.A.	Associate	672,863.41	0.00	672,863.41	0.00
	_	54,546,298.64	20,023,166.18	34,523,132.46	0.00

### <u>Purchases - Outflows of the Group</u>

(amounts in euro)	Participation Total type		Purchases of goods	Purchases of administration support services	Leasing Expenses
HERON THERMOELECTRIC S.A.	Joint Venture	1,386,825.09	1,386,825.09	0.00	0.00
NEW ODOS SA	Joint Venture	88,199.56	84,000.00	4,199.56	0.00
CENTRAL GREECE MOTORWAY SA	Joint Venture	66,008.30	66,000.00	8.30	
		1,541,032.95	1,536,825.09	4,207.86	0.00

### Liabilities of the Group

(amounts in euro)	Participation type	Total	From Purchases and Advances	From Loans and Interest
HERON THERMOELECTRIC S.A.	Joint Venture	431,486.55	431,486.55	0.00
NEW ODOS SA	Joint Venture	74,771,848.75	74,771,848.75	0.00
CENTRAL GREECE MOTORWAY SA	Joint Venture	75,268,983.67	75,268,983.67	0.00
THESSALONIKI CAR PARK S.A.	Joint Venture	60.00	60.00	0.00
ELLINIKOU ENTERTAINMENT AND ATHLETIC PARKS S.A.	Joint Venture	11,099.06	11,099.06	0.00
ATTIKAT S.A.	Associate	5,658.47	5,658.47	0.00
KEKROPS S.A.	Associate	2,659.97	2,659.97	0.00
		150,491,796.47	150,491,796.47	0.00

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The remuneration of members of the Board of Directors and senior executives of the Group and the Company for 2014 as well as the relative balances on 31.12.2014, has as follows:

	GRO	OUP	COMPANY		
	1.1- 31.12.2014	1.1- 31.12.2013	1.1- 31.12.2014	1.1- 31.12.2013	
Remuneration for services rendered	1,974	1,598	110	147	
Remuneration to employees	132	213	44	95	
Remuneration for participation in the BoD's meetings	1,025	480	0	0	
	3,131	2,291	154	242	
				_	
Liabilities	601	469	12	94	
Receivables	20	1	0	0	

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### **CORPORATE GOVERNANCE STATEMENT**

The company applies all the established rules and procedures from the legal, regulatory and other relevant authorities without deviation on all its activities and operations. Moreover, it has adopted internal rules and business practices that contribute to the adherence to transparency principles, professional ethics and prudent management of all company resources at all management levels, to the benefit of its shareholders and related parties. The overall above rules and practices are incorporated in the Corporate Governance Code (CGC), which was prepared by the company, in line with the provisions of Law 3873/2010. The Code has been posted on the company's website www.gekterna.com.

### 2. Corporate governance rules and practices

The CGC states, with clarity and accuracy, the following corporate governance rules and practices in detail:

### **Board of Directors**

Its role is defined clearly, together with its responsibilities and duties to set and apply the company's strategy with the basic objective of protecting the interest of all its Shareholders. As the highest authority in the company's management, the Board of Directors decides on all the corporate affairs, apart from those that fall under the responsibility of the General Meeting of the Shareholders.

Specifically, the responsibilities of the Board of Directors include:

- the long-term strategic and mid-term business planning of the company
- decisions of strategic importance, such as acquisitions, mergers, liquidations, high budget investments
- the planning of the general, as well as specific, basic policies for the company's operation
- > the approval, supervision and evaluation of the implementation of annual projects and budgets
- ensuring the reliability and completeness of the accounting financial systems and data and the company financial statements derived from such
- ensuring the smooth and proper operation of the appropriate systems and mechanisms for the company's internal audit, adhering to the company's legal – operational framework, as well as assessing and managing the business risks it faces
- the continuous effort for the avoidance or prudent handling of a possible conflict of interest of the Board of Directors or its members or basic shareholders with the interests of the company, by adopting transparency and monitoring rules on its transactions
- the selection of the Chief Executive Officer and the other members of the Board, which are also evaluated on their overall activity
- defining the remuneration of the Board members and proposing their approval by the General Meeting of the Shareholders, as well as deciding on the remuneration of the company's senior executives
- deciding on the company's organizational structure, management systems and procedures, as well as the amendment of such when deemed necessary by the company's internal and external operation conditions
- ➤ the establishment and effort to ensure the proper operation of committees specified by the Corporate Governance Principles (Audit Committee and Committee for Election of Nominee Board Members and Remuneration)
- ➤ the establishment of collective bodies when deemed necessary for the improvement of the company's efficiency and operation
- the definition and effort to lay out and apply basic company values and principles, including those of corporate governance, throughout its overall relationship with all related parties.

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(Amounts in thousands Euro, unless otherwise stated)

The General Meeting of the Shareholders on 23/6/2011 elected twelve-member Board of Directors, which is consisted of the following members:

Nikolaos Kampas, Chairman – non Executive Member
Georgios Peristeris, Chief Executive Officer – Executive Member
Dimitrios Antonakos, Vice President – Executive Member
Michael Gourzis, Vice President – Executive Member
Aggelos Benopoulos, Vice President – Executive Member
Konstantinos Vavaletskos, Executive member
Emmanuel Vrailas, Executive member
Emmanuel Moustakas, Executive member
Panagiotis Pothos, Non-Executive member
Georgios Mergos, Independent Non-Executive member
Nikolaos Panagiotopoulos, Independent Non-Executive member
Stavros Fafalios, Independent Non-Executive member

The responsibilities of the Corporate Secretary were assigned to the Vice-President Mr. Aggelos Benopoulos.

During the Board of Directors meeting on 5 July 2012, the independent non-executive Board member Mr. Georgios Mergos submitted his resignation and the Board of Directors during its meeting on 24 July 2012, unanimously elected Mr. Vasilios Delikaterinis, as independent non-executive member in replacement of the resigned member Mr. Georgios Mergos, for the remaining term of the latter, namely the latest until 30 June 2015.

In continuation, during the meeting of the BoD on 24<sup>th</sup> of April 2013, the independent non-executive member of the BoD, Mr. Vasilios Delikaterinis submitted its resignation and the BoD during its meeting on 11<sup>th</sup> of February 2014 unanimously elected Mr. Aggelo Tagmatarchi, as an independent non executive member of BoD, in replacement to the resigned member Mr. Vasilios Delikaterinis for the remaining of its tenure, namely the latest until the 30<sup>th</sup> of June 2015.

Mr. Tagmatarchis meets the conditions of article 4 of L. 3016, as amended and currently in effect, regarding Independent non-Executive Members of the Board of Directors and replaces Mr. Delikaterinis fully in all his responsibilities and as member of the Audit Committee, which was elected, in accordance with the provisions of article 37 of L. 3693/2008, by the Annual General Meeting of 23 June 2011, whereas the Audit Committee currently consists of Messieurs Nikolaos Kampas, Panagiotis Pothos, Stavros Fafalios and Aggelo Tagmatarchi, who has proved, adequate knowledge on accounting and auditing issues.

The members of the Board of Directors Mr. Nikolaos Panagiotopoulos and Mr. St. Fafalios submitted their resignation and the BoD at its meeting on 22<sup>nd</sup> December 2014 accepted their resignation. The BoD unanimously elected Mr. Panagiotis Kyriakopoulos and Mr. Apostolos Tamvakakis as independent non-executive members replacing the above resigned members for the remaining of their term, meaning until 30<sup>th</sup> June 2015 the latest.

The election of Mr. Panagiotis Kyriakopoulos and Mr. Apostolos Tamvakakis will be announced in the following Annual Ordinary Shareholders' Meeting scheduled to convene on 29 June 2015 or on 30/6/2015 at the latest. The meeting as the pertinent body will validate their election.

Following the above replacements, the Board of Directors is consisted of today by the following Members:

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Nikolaos Kampas, Chairman – Non Executive Member
Georgios Peristeris, Chief Executive Officer – Executive Member
Dimitrios Antonakos, Vice Chairman – Executive Member
Michael Gourzis, Vice Chairman – Executive Member
Aggelos Benopoulos, Vice Chairman – Executive Member
Konstantinos Vavaletskos, Executive member
Emmanuel Vrailas, Executive member
Emmanuel Moustakas, Executive member
Panagiotis Pothos, Non-Executive member
Panagiotis Kyriakopoulos, Independent Non-Executive member
Aggelos Tagmatarchis, Independent Non-Executive member
Apostolos Tamvakakis, Independent Non-Executive member

The CVs of the Board Members can be found on the company's website.

During the exercise of their duties and the Board meetings in 2013, the Board members exhibited "diligence of a prudent businessman", they dedicated the sufficient time needed for the efficient management of the company, acted with integrity, accountability and proper judgment, avoiding actions that could endanger the company's competitiveness or conflict its interests. Also, they protected the confidentiality of information they had privileged access to and ensured the prompt and simultaneous provision of information to all shareholders and interest investors on issues that could affect their decision to realize any transaction on company shares.

The Board of Directors convened twenty one (21) times during 2014.

The dates of the Board meetings were scheduled in advance in order to ensure the highest possible quorum.

NAME	NUMBER OF MEETINGS THAT TOOK PLACE DURING HIS TENURE	NUMBER OF MEETINGS IN WHICH HE PARTICIPATED	NUMBER OF MEETINGS IN WHICH HE WAS REPRESENTED	NUMBER OF MEETINGS IN WHICH HE WAS ABSENT AND NOT REPRESENTED
Nikolaos Kampas	21	21	-	-
Dimitrios Antonakos	21	19	2	-
Michael Gourzis	21	19	2	-
Aggelos Benopoulos	21	21	-	-
Georgios Peristeris	21	21	-	-
Konstantinos Vavaletskos	21	20	1	-
Emmanuel Vrailas	21	21	-	-
Emmanuel Moustakas	21	21	-	-
Panagiotis Pothos	21	21	-	-
Aggelos Tagmatarchis	18	18	-	-
Nikolaos Panagiotopoulos	21	18	-	3
Stavros Fafalios	21	20	1	1
Apostolos Tamvakakis	1	1	-	-
Panos Kyriakopoulos	1	1	-	-

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(Amounts in thousands Euro, unless otherwise stated)

During the meetings and the tasks of the Board of Directors, the Members were supported by the Vice-Chairman of the Board, the corporate secretary Mr. Aggelos Benopoulos whose responsibilities are described in CGC.

### **Chairman of the Board of Directors**

The Chairman represents the basic instrument for applying Corporate Governance Principles in the company, with responsibility, among others, for the efficient operation of the Board of Directors and the active participation of all its members in making and reviewing the application of business decisions, as well as for the smooth communication between the company and its shareholders.

The Chairman's responsibilities include convening and addressing the Board's activities on the issues of the daily agenda prepared by the Chairman himself according to the company's needs and the relevant requests by other Board members, making efforts for the efficient coordination and smooth communication between all Board members, as well as between the company and shareholders – investors, which is based on the prompt, clear and reliable provision of information towards Board members on the total activities and operation of the company, as well as ensuring the smooth incorporation of other members to the Board of Directors and their motivation in order to encourage their active and substantial participation in corporate affairs and the decision making process

The Board of Directors is supported by Committees, which carry an advisory role, but which also carry a heavy weight in the decision making process of the Board. The Committees are as follows:

### **Nominee and Remuneration Committee**

The Nominee and Remuneration Committee consists of three members and its role is to explore and propose the proper nominees for election in the company's Board of Directors, as well as to propose policies and systems that define remuneration for all company levels.

The Committee's responsibilities, in relation to proposing nominees, mainly include defining the company's requirements as regards to the size and composition of its Board of Directors, defining the role, responsibilities and skills of each position within the Board of Directors, the periodic review of the Board's size and composition and the submission of proposals for changes – improvements when deemed necessary.

In relation to its responsibilities on remuneration issues, the Nominee and Remuneration Committee convenes at least twice a year and whenever else deemed necessary. It processes and proposes the system that defines remuneration of employees, Board members and senior executives, it prepares and submits to the Board proposals for the corporate remuneration policy and assesses its application according to the relevant annual remuneration report and it prepares the proposals that must be submitted by the Board to the General Meeting of shareholders for approval.

The Board of Directors which was elected by the General Assembly on 23/6/2011 formed a Nominee and Remuneration Committee with the following members:

Aggelos Benopoulos-Vice Chairman, executive member Panagiotis Pothos— non executive member Nikolaos Panagiotopoulos— Independent non executive member

During the fiscal year it didn't emerge any issue with respect to any amendment in the corporate policy for remuneration and thus it was not held any meeting of the committee.

The committee convened once on 23/1/2014 and proposed towards the Board of Directors the election of Mr. Aggelos Tagmatarchis in replacement of the resigned member Mr. Vasilios Delikaterinis.

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During the year, no issue emerge with regard to any change in the Company's remuneration policy and as a result the Remuneration Committee did not convene.

Following the resignation of Mr. Nik. Panagiotopoulos, the Committee consisting of the members Mr. Aggelos Benopoulos and Mr. Pan. Pothos convened on 17/12/2014 and proposed to the Board of Directors the election of Mr. Panagiotis Kyriakopoulos and Mr. Apostolos Tamvakakis as the new members of the BoD replacing the resigned ones, Mr. Nik. Panagiotopoulos and Mr. St. Fafalios.

Furthermore, after the resignation of Mr. Nik. Panagiotopoulos, the BoD at its meeting on 22/12/2014 appointed Mr. Aggelos Taghmatarhis as the new member of the Nominee and Remuneration Committee, replacing Mr. Nik. Panagiotopoulos. The new composition of the Committee is as follows:

Aggelos Benopoulos, Vice-Chairman, executive member

Panagiotis Pothos, Non-executive member

Aggelos Tagmatarchis, Independent non-executive member

### **Investment Committee**

The mid-long-term strategic planning for the company's development includes, amongst others, the following investment policy in order to achieve and maintain its business objectives through time. The company's Board of Directors is the responsible body that sets and applies investment policy. In this context the Board bases its decisions on the appropriate proposals submitted by the Investment Committee as regards to acquisitions, mergers, strategic alliances, high budget investments, liquidation of assets and any other action of strategic importance that may affect the capital structure and future development of the company. The Investment Committee convenes once every quarter and at any other time deemed necessary for the Board to make investment decisions.

As is the case for other company committees, the I.C. has the character of providing proposals and not making decisions. Its basic responsibilities include the preparation of the investment policy and long-term investment plan of the company, the evaluation and the approval of the implementation of the annual investment plan, as well as any new investment that is separately submitted, the examination of the company's capital structure for the materialization of its investment proposal, the evaluation of the corporate risks which are linked with its materialization, the documentation of its aim and the confirmation that its materialization is included in the implementation measures of the approved corporate strategy of the company.

The Investment Committee consists of five members in which participate three (3) members of the Company's BoD and two (2) senior executives or advisors of the company, depending on the issue to be discussed. The Chairman and the Chief Executive Officer can become members of the I.C.

The Board of Directors which was elected by the General Assembly on 23/6/2011 formed an Investment Committee with the following members:

Konstantinos Vavaletskos Executive member Emmanuel Vrailas Executive member Emmanuel Moustakas Executive member

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The members of the Committee held one meeting and after they examined the implementation progress of the existing investments, they confirmed that for each new investment proposal the participation of other investors as well should be targeted, in order to facilitate co-financing, particularly for as long as difficulties remain for securing required capital from the banking system.

### **Audit Committee**

The Audit Committee supports the Board of Directors in fulfilling its responsibility to ensure compliance of the company's bodies and actions with the provisions of the legal – institutional – regulatory framework and the Corporate Governance Principles that govern its operation, the completeness and reliability or accounting, IT and administrative systems of the company and the derived by such published financial statements and other reports, as well as the smooth and effective operation of all the company's control mechanisms in order promptly identify, apart from the above, business risks and handle such prudently and effectively.

The Audit Committee convenes at least <u>four times</u> a year and whenever else it deems necessary. It invites the ordinary auditor to its meeting at least twice a year to provide clarifications – explanations on its activity and its comments – conclusions on the financial statements and the general financial information of the company.

The Audit Committee has the following, by subject, basic responsibilities:

It oversees the production procedure of the company's financial statements and other financial reports, examines their reliability and sees to the smooth operation of the internal control's activities providing its support, and also periodically reviews the adequacy and reliability of internal control mechanisms and mechanisms for the management of business risks with the following criteria: the prompt identification of business risk and the quick response to handle such. It investigates possible transactions of the company with any related party in detail and submits relevant reports to the Board of Directors in order to evaluate the possibility of present conflicts of interest with complete transparency and to prevent possible damage or loss for the company.

Also, the Audit Committee receives the reports of the Internal Audit Division, assesses their contents and proposes the head of the Division to the Board of Directors, evaluates the effectiveness and efficiency of such, and based on the above proposes the continuity or termination of his/her responsibilities.

The Audit Committee monitors the conduct of activities by the ordinary auditor and assesses whether such is in accordance with the relevant legal – regulatory framework, the international standards and best practices. It also examines and evaluates the adequacy of knowledge, professional consistency, independence and effectiveness of the ordinary auditor, and based on such proposes to the Board of Directors the continuance or termination of the relationship with the ordinary auditor.

The Audit Committee consists of at least three (3) non-executive Board members, from which one (1) is independent. At least one (1) of the three members must have adequate knowledge and experience in accounting and auditing issues. The CGC also states that the non-executive Chairman of the Board may be a member of the Audit Committee and the Chairman of such as well.

Its members are elected by the General Meeting of Shareholders according to article 37 of Law 3693/2008.

The members of the Audit Committee Messieurs Nikolaos Kampas, Georgios Mergos, Panagiotis Pothos and Stavros Fafalios were elected by the General Meeting of 23/6/2011.

The independent non-executive Board member and member of the Audit Committee Mr. Georgios Mergos submitted his resignation on 5 July 2012.

Mr. Stavros Fafalios undertook Mr. Mergos' responsibilities in the Audit Committee until his replacement by Mr. Vasilios Delikaterinis, which was elected by the Board of Directors during its meeting on 24 July 2012.

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On the 24<sup>th</sup> of April 2013, the independent non-executive member of BoD and member of the Audit Committee Mr. Vasilios Delikaterinis submitted its resignation and Mr. Stavros Fafalios assumed the responsibilities of Mr. Delikaterinis in the Audit Committee until his replacement by Mr. Aggelo Tagmatarchi who has been voted by the BoD during the meeting held on 11<sup>th</sup> of February 2014.

Mr. Tagmatarchis, who meets the conditions of article 4 of L. 3016, as amended and currently in effect, regarding Independent non-Executive Board Members, and has proved, adequate knowledge on accounting and auditing issues.

The Board of Directors at its meeting on 22<sup>nd</sup> December 2014, following the resignation of Mr. St. Fafalios, unanimously approved that the Committee continues to function with its remaining members, as the composition and the number fulfill the clauses of article 37 of Law 3693/2008.

Following the above, the Committee is now consisted of the following individuals:

Nikolaos Kampas, Chairman – Non-Executive member Panagiotis Pothos, Non-Executive member Aggelos Tagmatarchis, Independent non-Executive member

The Audit Committee convened four (4) times during 2014, it exercised all its responsibilities and tasks, it cooperated with the Company's Internal Audit Department and provided the appropriate guidance for the continuation of the audit by subject and priority.

It discussed with the head of the Company's internal audit about its findings and conclusions and confirmed the correctness of the preparation procedure for the financial statements.

### 3. Internal Control and Risk Management

The Company's Board of Directors at its Meeting on 29<sup>th</sup> May 2014 decided to strengthen and upgrade the control mechanisms. In this context, Ms. Aggeliki Nika was appointed as Internal Auditor, a position previously held by Mr. Panagiotis Avgoustinos.

The internal control system is defined by the total rules and procedures applied by the company, which aim at the preventive and restrictive audit of operations and procedures at all levels of the company's hierarchy and organization, in order to ensure: the legality and security of management and transactions, the accuracy and reliability of published financial statements and any other financial information and announcement, as well as the effectiveness of the company's operational systems and activities.

The Board employs the internal control system so as to protect the company's assets, estimate the evident risks from its operations and to provide accurate and complete information towards shareholders as regards to the actual condition and prospects of the company, as well as the manner in which detected risks are handled.

To implement the above, the Board defines the operational context of the internal control, approves the conduct and evaluation procedures of its results and decides on its composition, adhering to the relevant legal and regulatory framework up to the Corporate Governance Code. It establishes a special internal audit division, which is independent, is not subject to any hierarchy in relation to any other organizational unit and is supervised by the company's Audit Committee.

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With the contribution of the Audit Committee, it evaluates the adequacy and effectiveness of the special internal audit division and the extent to which its reports are utilized by the Board for the continuous improvement of the company's operation at all levels and the effective management of business risks. Moreover, the Audit Committee maintains direct and regular contact with the external auditors, in order to by systematically informed on the adequacy and reliability regarding the operation of the internal control and risk management systems, as well as the accuracy and reliability of the financial information.

The evaluation and management of risks during 2014 is described in the relevant paragraph of the Company's Annual Financial Report.

### 4. Relations - Communication with Shareholders - Investors

The Board of Directors emphasizes greatly on protecting the rights of all company Shareholders, by facilitating the information they receive on the development of corporate affairs and by encouraging their participation in the General Meetings, where they have the opportunity to communicate directly with Management, submit questions they may have and contribute to the final positioning of the company's strategic directions.

The company has a special Investor Relations and Shareholders' Service Department, which ensures the direct, responsible and complete provision of information, as well as the facilitation of shareholders to exercise their rights.

In the same context, the Chairman of the Board and/or Chief Executive Officer may realize individual meetings with company shareholders that own a significant share of its capital, with the objective to provide more detailed information on corporate governance issues. They also collect the views stated by shareholders, transfer such to the remaining Board members and ensure that the principles and procedures of corporate governance and any other information useful for shareholders and investors are promptly available and easily accessible through modern means.

### 5. General Meeting of Shareholders

The company adheres to the total relevant terms, clauses and procedures stipulated by the effective legal – regulatory framework as regards to the General Meeting of its Shareholders, with particular dedication on reinforcing their ability to smoothly exercise their rights, based on the completeness, accuracy and clarity of the information such receive promptly by the relevant company bodies, through all means available to the company.

Aiming at the largest possible presence of its shareholders (institutional and private) during the General Meeting, the company promptly announces, through any appropriate means, the daily agenda issues, the date and location where the General Meeting will convene. To facilitate their active participation in the General Meeting's activities, it provides complete information on the manner and deadline for exercising the right to list issues on the daily agenda, as well as to submit questions. Also, it informs shareholders about the number of shares and voting rights, the voting procedures and offers any other required supplementary document in order to conduct the General Meeting's activities most effectively.

Members of the Board of Directors, the company auditors and any other senior company executive, who are considered essential for the provision of detailed information and clarifications on shareholders' inquiries, are present at the General Meetings.

## 6. Disclosure of information required by items (c), (d), (f), (h) and (i) of par. 1 article 10 of the directive 2004/25/EC

The required information is already included in another section of the Management Report that refers to the additional information of article 4 par. 7 of Law 3556/2007.

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### 7. Compliance with the provisions of the Code

The Board of Directors has complied with the provisions of the Corporate Governance Code during 2013.

### EXPLANATORY REPORT OF THE BOARD OF DIRECTORS ACCORDING TO ARTICLE 4 OF L. 3556/2007

The present Explanatory Report of the Board of Directors is submitted towards the Ordinary General Shareholders' Meeting, according to paragraph 8 article 4 of L. 3556/2007 and has been prepared according to those stipulated by paragraph 7 of article 4 of the same law.

### a) Structure of Share Capital

The Company's Share Capital amounted to forty eight million nine hundred and fifty three thousand one hundred and thirty two euro and sixteen cents (48,953,132.16), it is fully paid up and divided into eighty five million eight hundred and eighty two thousand six hundred and eighty eight (85,882,688) common registered shares with voting right and with a nominal value of fifty seven cents (0.57) each.

The A' repetitive Extraordinary General Assembly on the 6<sup>th</sup> of December 2013 reached to the decision for the rise of the Company's Share Capital by the amount of 4,890,417.60 € with cash deposits, through the issuance of 8,579,680 common ordinary shares on nominal value 0.57 € and offer price of 2.50 € each and abdication of the existing shareholders' preference right over the company York Global Finance Offshore BDH (Luxembourg) S.a.r.l

On 23/12/2013 it was recorded to the General Commercial Registry the N. K2 -7312 decision of the Ministry of Development and Competitiveness by which it has been approved the aforementioned increase of the Share Capital.

The 8,579,680 new share which have been issued as a consequence of the capital rise are been traded in the Athens Stock Exchange as of 8-1-2014.

As a result of the above, the Share Capital stands now to the amount of fifty three million eight hundred forty three thousand five hundred forty nine euro and seventy six cents (53,843,549.76) euro, it is fully paid up and divided into ninety four million four hundred and sixty two thousand three hundred and sixty eight (94,462,368) common registered shares with a nominal value of fifty seven cents (0.57) each.

The Company's shares are listed and traded on the Securities Main Market of the Athens Exchange.

All the rights and obligations stipulated by Law and the Company's Articles of Association emanate from each share.

### b) Limitations to the transfer of Company shares

The transfer of Company shares takes place according to Law and there is no limitation to their transfer according to the Articles of Association.

It is noted that according to the clauses defined by as of 22.01.2014 Ordinary Bond Loan Issuance Scheme between the Company and Alpha Bank S.A. as Coordinator and Representative of the Bondholders, the reduction of Mr. G. Peristeri's share to less than 12.5% in the share capital of the company constitutes a breach of the terms-event of the aforementioned Ordinary Bond Loan Scheme.

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## c) Significant direct or indirect participations according to the definition of the provisions of L. 3556/2007

It is displayed below the Shareholders' Table who held on 31/12/2013 percentage over 5%:

SHAREHOLDER NAME	No. of shares	%	
George Peristeris	13,348,124	15.542%	
Nikolaos Kampas	10,654,209	12.406%	

**After the introduction for trading** in the Athens Stock Exchange, **on 8/1/2014, of** the 8,579,680 new shares which were issued as a result of the share capital increase, the Shareholders who hold now percentage above 5% are the following:

SHAREHOLDER NAME	No. of shares	%
George Peristeris	13,363,224	14.147%
Nikolaos Kampas	10,669,209	11.295%
York Global Finance Offshore BDH (Luxembourg) Sarl	8,579,680	9.083%

### d) Shares providing special control rights

According to the Company's Articles of Association there are no shares that provide special control rights.

### e) Limitations to voting rights

According to the Company's Articles of Association there are no limitations of voting rights emanating from its shares.

### f) Agreements between Company Shareholders

To the Company's knowledge, there are no agreements between its Shareholders, which imply limitation to the transfer of its shares or to the exercise of voting rights emanating from its shares.

## g) Rules for appointment and replacement of Board Members and amendments of the Articles of Association

The Company's Articles of Association have been conformed to the provisions of L. N,3604/2007 and their provisions do not differ from those stipulated by C.L. 2190/20 as in effect, both as regards to the appointment and replacement of Board Members and as regards to the amendment of its articles.

## h) Authority of the Board of Directors for the issuance of new shares or the purchase of treasury shares

According to those stipulated by par. 2 article 5 of the Articles of Association, the General Meeting may by means of its decision, assign authority to the Board of Directors to increase by means of its decision, the share capital according to those stipulated by C.L. 2190/20.

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According to the provisions of article 13 par. 13 of C.L. 2190/20, as in effect, the Board of Directors may increase the share capital by issuing new shares in the context of implementing the approved by the General Meeting Stock Option Plan, for acquisition of Company shares by the beneficiaries.

According to the provisions of article 16 of C.L. 2190/1920, as in effect, following approval of the General Meeting, the Company may with the responsibility of the Board of Directors, acquire through the Athens Exchange, its own shares with the condition that the nominal value of shares acquired, including shares acquired previously and maintained by the Company, does not exceed 10% of its paid up share capital.

The Ordinary General Meeting of June 26, 2014 decided to renew the share buyback program by the Company through the Athens Stock Exchange until the completion of 10% of the paid up share capital of the Company, taking into account the 708,953 own shares already held by the Company for the purpose in accordance with the provisions of L.2190 / 20 as effective, Regulation 2273/2003 and Decision 1/503 / 13.3.2009 of the Hellenic Capital Market Commission, until June 25, 2016, at a minimum purchase price of ten cents (0.10 euros) and a maximum price of thirty (30) Euros per share and authorized the Board of Directors for the implementation of that decision.

The above General Assembly in the 1st Repeat meeting of July 7, 2014 decided on a scheme providing stock options of the Company to its directors, in accordance with the provisions of par. 13 of Article 13 of the C.L. 2190 / 20, and gave the authorization to the Board of Directors to determine the beneficiaries, how to exercise the right and the other terms of the scheme.

The A' Repetitive Extraordinary General Meeting of November 6, 2013 decided to issue a bond loan of 68,300,000 euros partially convertible into common shares of the Company and partially exchangeable with shares issued by TERNA ENERGY SA owned by the Company in order to (a) partly finance (by 75%) the general corporate needs and (b) the partial funding (by 25%) of renewable energy with elimination of the existing shareholder's preemptive rights for the coverage of the loan, so as the disposal of the loan's bonds to be made at its issue with private coverage conducted by the company York Global Finance Offshore BDH (Luxembourg) S.a.r.l.

The bond loan is interest-bearing at a rate of 2% and it will have five years duration. The Company reserves the right of its early prepayment by the amount € 25,000,000 including its accrued interest in 15 months after its issuance.

The conversion and exchange of the bonds into Company's shares and into shares issued by TERNA ENERGY SA, owned by the Company, respectively, will be made throughout the duration of the loan at a time that will be chosen by the Bondholder and the conversion price will be related to the initial conversion price (2.50 € per share), and the holding period in combination with the stock prices of GEK TERNA and TERNA ENERGY, respectively, as they will be determined during the conversion's preceding month.

According to the term of the aforementioned bond, the bondholder lender York Global Finance Offshore BDH (Luxembourg) S.a.r.l. acquired financial instruments which may result in the acquisition of a total of 15,968,963 shares of Terna Energy SA, namely 14.6% of the share capital of the Company. Already on 12.10.2013 the company York Global Finance Offshore BDH (Luxembourg) S.a.r.l. acquired 3,279,432 shares, namely 3.00% of the share capital.

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With O.T.C. transaction on 4/12/2014 the company York Global Finance Offshore BDH (Luxembourg) S.a.r.l. acquired additional 5,133,174 shares of Terna Energy S.A., namely 4.70% of the share capital, in partial repayment of the aforementioned Bond Loan, of total nominal value € 14,000,000.00

By exercising the right to convert the bonds into shares of the Company GEK TERNA SA an equal increase of the share capital will incur and as a result the Board of Directors will be required until the end of the next month from the date of the conversion right's exercise to ascertain the increase and adjust the respective chapter of the Article of Association, in line with the publication requirements of the article 7b of C.L. 2190/1920.

Already on 23/3/15 the holder of convertible / exchangeable bonds with the name YORK GLOBAL FINANCE OFFSHORE BDH (LUXEMBOURG) S.A.R.L., provided to the company declaration for the conversion into shares of 140 bonds and as a result of the conversion the Share Capital will be adjusted.

## i) Important agreements put into effect, amended or terminated in case of change in control following a tender offer

There are no agreements which are put into effect, amended or terminated in case of change in the Company's control following a tender offer.

### j) Agreements of Members of the Board of Directors or the Company's Employees

There are no agreements of the Company with members of its Board of Directors or its employees, which include the payment of indemnity, specifically in case of resignation or termination without reasonable cause or termination of term or employment due to a tender offer.

Dear Shareholders,

2014 was a year during which the Group continued its stable trend. Moreover, the Group carefully continues its investment plan, by maintaining at the same time adequate liquidity.

We would like to express our thanks to the Board or Directors, our Staff, Executives and Partners for their contribution to our work.

We also thank our Customers, Suppliers and cooperating Banks and of course you Shareholders for your trust in us.

The Board of Directors unanimously approves the above Management Report to be submitted to the Ordinary General Meeting of Shareholders.

Athens, 27 March 2015

On behalf of the Board of Directors,

Nikolaos Kampas Chairman of the Board of Directors

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## IV. ANNUAL FINANCIAL STATEMENTS SEPARATE AND CONSOLIDATED OF 31 DECEMBER 2014 (1 January - 31 December 2014)

In accordance with the International Financial Reporting Standards

The accompanying Financial Statements were approved by the Board of Directors of GEK TERNA SOCIETE ANONYME HOLDINGS REAL ESTATE CONSTRUCTIONS on 27 March 2015 and have been published by being posted on the internet at the website <a href="http://www.gekterna.com">http://www.gekterna.com</a> where such will remain at the disposal of the investment community for at least 5 years from their issue and publication. It is noted that the published Data and Information aim at providing the reader with general information on the financial position and the results of the Company and Group but do not provide a full picture of the financial position and the results of the Company and Group, in accordance with the International Financial Reporting Standards (IFRS).

### STATEMENT OF FINANCIAL POSITION

		GRO	GROUP		COMPANY	
	Note	31.12	31.12	31.12	31.12	
		2014	2013 (*)	2014	2013 (*)	
ASSETS						
Non-current assets						
Intangible fixed assets	6	107,058	117,476	51	52	
Tangible fixed assets	7	936,460	868,838	10,458	10,854	
Goodwill		9,759	9,759	0	0	
Investment property	8	61,214	73,599	15,007	17,398	
Participations in subsidiaries	4, 9	0	0	190,228	179,876	
Participations in associates	4, 10	6,203	5,341	9,195	7,994	
Participations in joint ventures	4, 11	100,689	93,873	59,303	61,387	
Investments available for sale	18	24,828	18,444	24,643	18,262	
Other long-term assets	12	65,713	57,265	47,767	42,135	
Receivables from derivatives	28	325	1,443	0	0	
Deferred Tax Assets	31	41,442	24,542	0	145	
Total non-current assets		1,353,691	1,270,580	356,652	338,103	
Current assets						
Inventories	13	75,718	89,235	6,730	9,601	
Trade receivables	14	228,661	239,218	5,836	3,405	
Receivables from construction contracts	15	176,282	140,811	O	153	
Advances and other receivables	16	175,087	210,218	15,953	6,523	
Income tax receivables		17,957	30,912	2,859	2,783	
Investments available for sale	18	778	9,447	194	265	
Cash and cash equivalents	5, 19	352,739	326,608	1,680	52,044	
Total current assets		1,027,222	1,046,449	33,252	74,774	
Non-Current assets held for sale		0	0	0	0	
TOTAL ASSETS		2,380,913	2,317,029	389,904	412,877	
EQUITY AND LIABILITIES						
Shareholders' equity						
Share capital	29	53,844	53,844	53,844	53,844	
Share premium account		364,589	364,589	186,081	186,081	
Reserves	30	207,227	162,605	91,463	91,726	
Retained earnings						
		(261,647)	(136,175)	(33,412)	(38,540)	
		364,013		297,976	-	
Total Non-controlling interests		-	444,863 195,195	-	<b>293,111</b>	

Non-current liabilities					
Long-term loans	5, 20	452,396	516,661	57,472	79,873
Loans from finance leases	5, 20	23,786	6,762	0	0
Liabilities from financial instruments	21	40,847	35,217	0	0
Other long-term liabilities	26	166,705	76,516	121	125
Other provisions	23	23,988	8,162	0	0
Provisions for staff leaving indemnities	22	6,774	5,432	51	46
Grants	24	287,703	278,290	0	0
Liabilities from derivatives	28	5,553	2,320	0	0
Deferred tax liabilities	31	14,251	25,983	853	1,652
Total non-current liabilities		1,022,003	955,343	58,497	81,696
Current liabilities					
Suppliers	25	215,997	175,353	1,966	2,497
Short term loans	5, 27	131,637	166,223	13,348	19,637
Long term liabilities payable during the next financial year	5, 20	124,585	93,655	13,014	12,876
Liabilities from construction contracts	15	80,111	33,209	988	708
Liabilities from financial instruments	21	3,091	2,879	0	0
Accrued and other short term liabilities	26	227,098	246,040	2,546	2,311
Income tax payable		10,440	4,269	1,569	41
Total current liabilities		792,959	721,628	33,431	38,070
Liabilities directly linked to the non-current assets held for sale		0	0	0	0
Total Liabilities		1,814,962	1,676,971	91,928	119,766
TOTAL EQUITY AND LIABILITIES		2,380,913	2,317,029	389,904	412,877

<sup>(\*)</sup> The financial figures on 31/12/2013 at Group and Company level have been restated according to the clauses of IFRS 11 (see note 42).

The accompanying notes constitute an integral part of the financial statements.

### STATEMENT OF COMPREHENSIVE INCOME

		GRO	DUP	СОМІ	PANY
	Note	1.1 – 31.12	1.1 – 31.12	1.1 – 31.12	1.1 – 31.12
Profit and Loss		2014	2013 (*)	2014	2013 (*)
Continued operations					
Revenues	5	923,894	602,877	4,017	3,941
Cost of sales	32	(861,203)	(543,185)	(3,938)	(3,481)
Gross profit		62,691	59,692	79	460
Administrative and distribution expenses	32	(34,984)	(30,283)	(1,272)	(1,134)
Research and development expenses	32	(2,524)	(2,586)	(360)	0
Other income/(expenses)	34	(39,101)	(73,041)	(4,090)	(5,550)
Net financial income/(expenses)	36	(53,272)	(53,668)	(4,652)	(4,595)
Income/(losses) from participations		2,212	(214)	6,383	4,628
Profit / (loss) from sale of participations and securities	35	(529)	8,267	10,536	15,256
Profit / (loss) from valuation of participations and securities		(3)	(2,365)	0	(33,564)
Profit / (loss) from valuation of associates under the equity method	10	(341)	(643)	0	0
Profit / (loss) from valuation of joint ventures under the equity method	11	11,028	18,773	0	0
EARNINGS BEFORE TAXES	5	(54,823)	(76,068)	6,624	(24,499)
Income tax	5, 31	(4,240)	(8,301)	(945)	561
Net Earnings/(losses) from continued operations	5	(59,063)	(84,369)	5,679	(23,938)
Discontinued operations			-		
Earnings from discontinued operations after tax		0	0	0	0
Net Earnings / (Losses)	5	(59,063)	(84,369)	5,679	(23,938)
Other Comprehensive Income/(Expenses)  a) Other Comprehensive Income/(expenses) which are transferred to Income Statement of subsequent periods			<u> </u>		<u> </u>
Valuation of investments available for sale	18	(2,352)	391	(70)	50
Proportion in Other comprehensive income of joint ventures	11	(2,262)	4,645	0	0
Proportion in Other comprehensive income of associates		0	0	0	0
Valuation of cash flow hedging contracts	28	(4,071)	2,956	0	0
Translation differences from incorporation of foreign entities		(6,195)	570	0	0
Share capital increase expenses		(219)	(1,298)	(55)	(888)
Other comprehensive income		(2,315)	0	0	0
Tax corresponding to the above results	31	1,858	(367)	31	(657)

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		(15,556)	6,897	(94)	(1,495)
b) Other Comprehensive Income/(expenses) which are not transferred to Income Statement					
in subsequent periods Actuarial gains/(losses) on defined benefit pension plan	22	(215)	475	7	63
Proportion in Other comprehensive income of joint ventures	11	9	(22)	0	0
Net Other Comprehensive Income/(Losses)		(15,762)	7,350	(87)	(1,432)
TOTAL COMPREHENSIVE INCOME/(LOSS)		(74,825)	(77,019)	5,592	(25,370)
Net earnings/(losses) attributed to:					
Owners of the parent from continued operations, Basic	29	(61,261)	(85,984)		
Non-controlling interests from continued operations		2,198	1,615		
Total comprehensive income/(losses)					
Owners of the parent from continued operations		(74,738)	(79,609)		
Non-controlling interests from continued operations		(87)	2,590		
Basic Earnings/(losses) per share (in Euro)	29	(0,65967)	(1,01229)		
Diluted Earnings/(losses) per share (in Euro)	29	(0,60001)	(1,00463)		

<sup>(\*)</sup> The financial figures on 31/12/2013 at Group and Company level have been restated according to the clauses of IFRS 11 (see note 42).

The accompanying notes constitute an integral part of the financial statements.

# **STATEMENT OF CASH FLOWS**

		GROUP		COMPANY	
	Nata	1.1 - 31.12	1.1 – 31.12	1.1 – 31.12	1.1 - 31.12
Cash flows from operating activities	Note	2014	2013 (*)	2014	2013 (*)
Profit before tax	5	(54,823)	(76,068)	6,624	(24,499)
Adjustments for the agreement of the net flows from the		(5 3,522)	(	3,5_3	(= :, :== )
operating activities					
Depreciation	5, 6, 7	73,435	56,758	411	424
Grants amortization	5, 24	(9,039)	(8,763)	0	0
Provisions		13,537	1,916	5	12
Impairments	34	28,392	75,655	1,272	34,767
Interest and related revenue	5, 36	(7,093)	(4,710)	(3,080)	(2,053)
Interest and other financial expenses	5, 36	60,366	58,378	7,732	6,647
Results from derivatives	28, 36	0	0	0	0
Results from associates and joint ventures		(10,687)	(18,130)	0	0
Results from withdrawal of associate		0	0	0	0
Results from participations and securities		(4,202)	(8,052)	0	(15,256)
Results from investment property	8	13,061	10,547	3,100	3,940
Results from fixed assets		(338)	311	0	0
Foreign exchange differences		(7,351)	5,342	0	0
Other adjustments		57	0	0	0
Operating profit before changes in working capital		95,315	93,184	16,064	3,982
(Increase)/Decrease in:					
Inventories		741	4,510	(320)	(234)
Trade receivables		30,502	30,113	(2,323)	4,135
Prepayments and other short term receivables		32,811	(44,883)	(10,256)	229
Increase/(Decrease) in:		·			
Suppliers		55,641	(3,585)	(188)	904
Accruals and other short term liabilities		21,822	20,808	(166)	(2,972)
Collection of grants	16, 24	48,892	91,067	0	0
Other long-term receivables and liabilities		(27,310)	(19,221)	3	29
Income tax payments		(16,256)	(12,800)	(224)	(503)
Operating cash flows from discontinued operations		0	0	0	0
Net cash flows from operating activities		242,158	159,193	2,589	5,570
Cash flows from investing activities					
(Purchases) / Sales of fixed assets	-	(85,604)	(43,011)	(14)	(36)
(Purchases) / Sales of investment property		(83,004)	(43,011)	0	(30)
Interest and related income received		1,955	2,220	1,136	8
(Purchases) / sales of participations and securities Initial cash reserves of companies which were		912	(23,274)	(19,199)	7,638
purchased or in which the proportional share of consolidation was decreased		0	45,215	0	0
Returns/(Receipts) of Loans		0	(3,766)	(3,242)	(10,224)
Net cash flows for investing activities		(82,737)	(22,638)	(21,319)	(2,614)

Cash flows from financing activities					
Change in share capital of parent	29	0	20,816	0	20,816
Receipts from bond loan mandatorily convertible into shares	29, 30	0	21,650	0	21,650
Receipts/payments from increase/(decrease) of share capital from subsidiaries		(7,164)	(4,772)	0	0
Purchase of own shares from subsidiary		(192)	(602)	0	0
Net change of short-term loans		(26,337)	(2,009)	500	(60)
Net change of long-term loans		(41,268)	15,054	(24,960)	12,029
Payments for financial leases	20	(10,811)	(10,106)	0	0
Dividends paid		0	0	0	0
Interest and related expenses paid		(53,051)	(54,332)	(7,174)	(7,050)
Payments for financial instruments		(1,340)	(12,239)	0	0
Change of other financial assets		5,992	(10,715)	0	114
Financing cash flows from discontinued operations		0	0	0	0
Net cash flows from financing activities		(134,171)	(37,255)	(31,634)	47,499
Effect of foreign exchange differences in cash		881	(626)	0	0
Net increase /(decrease) of cash and cash equivalents from continued operations		26,131	98,674	(50,364)	50,455
Net increase /(decrease) of cash and cash equivalents from discontinued operations		0	0	0	0
Cash and cash equivalents at the beginning of the year from continued operations	5	326,608	227,934	52,044	1,589
Cash and cash equivalents at the beginning of the year from discontinued operations		0	0	0	0
Cash and cash equivalents at the end of the year from continued operations	5	352,739	326,608	1,680	52,044
Cash and cash equivalents at the end of the year from discontinued operations		0	0	0	0

<sup>(\*)</sup> The financial figures on 31/12/2013 at Group and Company level have been restated according to the clauses of IFRS 11 (see note 42).

The accompanying notes constitute an integral part of the financial statements.

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# STATEMENT OF CHANGES IN EQUITY OF THE COMPANY

COMPANY	Share capital	Share premium	Reserves	Retained earnings	Total
1 <sup>st</sup> January 2014 (*)	53,844	186,081	91,726	(38,540)	293,111
Total comprehensive income for the year	0	0	(87)	5,679	5,592
Share capital issuance	0	0	0	0	0
Dividends	0	0	0	0	0
Purchase of Treasury stocks	0	0	(192)	0	(192)
Discontinuation of joint venture's consolidation	0	0	0	(535)	(535)
Formation/(Distribution) of reserves	0	0	16	(16)	0
31 <sup>st</sup> December 2014	53,844	186,081	91,463	(33,412)	297,976
1 <sup>st</sup> January 2013 (*)	48,953	170,410	66,365	(10,347)	275,381
Total comprehensive income for the year	0	(888)	(201)	(24,281)	(25,370)
Share capital issuance	4,891	16,559	21,650	0	43,100
Dividends	0	0	0	0	0
Purchase of Treasury stocks	0	0	0	0	0
Formation/(Distribution) of reserves	0	0	3,912	(3,912)	0
31 <sup>st</sup> December 2013	53,844	186,081	91,726	(38,540)	293,111

<sup>(\*)</sup> The financial figures on 31/12/2013 at Group and Company level have been restated according to the clauses of IFRS 11 (see note 42).

**GEK TERNA GROUP** 

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GROUP	Share capital	Share premium	Reserves	Retained earnings	Sub-Total	Non- Controlling Interest	Total
1 <sup>st</sup> January 2014 (*)	53,844	364,589	162,605	(136,175)	444,863	195,195	640,058
Total comprehensive income for the year	0	0	(13,477)	(61,261)	(74,738)	(87)	(74,825)
Share capital issuance	0	0	0	0	0	0	0
Dividends	0	0	0	0	0	(5,321)	(5,321)
Share capital increase of subsidiary/associate/joint venture	0	0	0	0	0	147	147
Discontinuation of joint venture's consolidation	0	0	0	41	41	0	41
Purchase of Treasury stocks	0	0	(192)	0	(192)	0	(192)
Change in controlling interest of consolidated subsidiary	0	0	0	(5,973)	(5,973)	12,004	6,031
Formation of reserves/Transfers	0	0	58,291	(58,279)	12	0	12
31 <sup>st</sup> December 2014	53,844	364,589	207,227	(261,647)	364,013	201,938	565,951
1 <sup>st</sup> January 2013 (*)	48,953	349,045	110,293	(25,892)	482,399	187,972	670,371
Total comprehensive income for the year	0	(1,015)	5,640	(84,234)	(79,609)	2,590	(77,019)
Share capital issuance	4,891	16,559	21,650	0	43,100	0	43,100
Dividends	0	0	0	0	0	0	0
Share capital return	0	0	0	0	0	0	0
Change in controlling interest of consolidated subsidiary	0	0	0	(1,027)	(1,027)	4,633	3,606
Formation of reserves/Transfers	0	0	25,022	(25,022)	0	0	0
31 <sup>st</sup> December 2013	53,844	364,589	162,605	(136,175)	444,863	195,195	640,058

<sup>(\*)</sup> The financial figures on 31/12/2013 at Group and Company level have been restated according to the clauses of IFRS 11 (see note 42).

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#### V. NOTES ON THE FINANCIAL STATEMENTS

#### 1. ESTABLISHMENT AND ACTIVITY OF THE COMPANY

"GEK TERNA Holdings, Real Estate, Construction S.A.", (the "Company" or "GEK TERNA") as the company GEK TERNA Holdings, Real Estate, Construction S.A. was renamed according to the decision of the Extraordinary General Shareholders' Meeting on 18.11.2008 and approved by the No. K2-15459/23-12-2008 decision of the Ministry of Development published in the Government Gazette with No. 14045/23-12-2008 (SA & LTD Companies Issue), is registered in the General Commercial Register of the Ministry of Development under Reg. No. 253001000 and in the Société Anonyme Registry of the Ministry of Development with Registration number 6044/06/B/86/142. The duration of the company has been set to thirty (30) years, while according to the decision of the Extraordinary General Shareholders' Meeting on 26.03.1990 the duration of the company is extended up to the 31st of December 2030.

The company is based in the municipality of Athens and its head offices are located in 85 Mesogeion Avenue, Postal Code 11526, Athens (tel: 210-6968200), following the decision of its Board of Directors on the 14th of March 2003.

The company was founded in 1960 under the name ERMIS HOTELS AND ENTERPRISES S.A. In the middle of the 1960s it was renamed to ERMIS REAL ESTATE CONSTRUCTIONS ENTERPRISES S.A. with its main activity being building constructions (ERMIS mansion, apartment buildings and maisonettes in various areas across the country). In 1969, the company listed its shares in the Athens Stock Exchange (28.08.1969). Following the Extraordinary General Shareholders' Meeting on the 4th of August 1999 the company's ownership status is altered. On 16.10.2000, the decision No. K2-10469/16.10.2000 of the Ministry of Development is registered in the Société Anonyme Registry. This decision approved the amendment, by changing the numbering and the provisions of the Articles, and the codification of the company's Articles of Association in accordance with the decision of the Extraordinary General Shareholders' Meeting on 17.07.2000. On the same date, the complete new text of the Articles of Association, with the amendments, is registered in the Société Anonyme registry. On 10/02/04 the Board of Directors decided that the company should merge with the company "General Construction Company S.A." by absorbing it. The Extraordinary General Shareholders' Meetings of both the acquiring and the absorbed company, that took place on 15/10/2004, approved the Merger Contract Plan. The merger was completed on 3/12/04 with decision K2-13956 of the Ministry of Development that was published in the Government Gazette under No. 14334/3-12-04. At the same time, the change of the company's name and the amendment of its corporate objective were approved.

On 23.12.2008 the merger through absorption of part of the other activities of the company TERNA SOCIETE ANONYME TOURISM TECHNICAL AND SHIPPING COMPANY, was approved by means of the decision by the Ministry of Development under Reg. No. K2-15458/23.12.2008 and at the same time the share capital increase was approved by 25,386,322.56 euro. Thus the share capital amounts to euro 48,953,132.16 divided into 85,882,688 common registered shares, with a nominal value of 0.57 euro each.

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By the decision on 6.12.2013 of the A' Repetitive Extraordinary General Assembly it has been decided the increase of the Company's Share Capital by the amount of 4,890,417.60 € with cash deposits, through the issuance of 8,579,680 common ordinary shares on nominal value 0.57 € and offer price of 2.50 € each. The derived difference from the share premium amounting to 16,558,782.40 € it was credited to the share premium account. The specific share capital increase has been completed through the abdication of the existing shareholders' preference right over the company York Global Finance Offshore BDH (Luxembourg) S.a.r.l

As a result of the above, the share capital of the company stands now to the amount 53,843,549.76 euro, it is fully paid up and divided into 94,462,368 common registered shares with a nominal value of 0.57 each. On 23/12/2013 it was recorded to the General Commercial Registry the N. K2 -7312 decision of the Ministry of Development and Competitiveness by which it has been approved the aforementioned increase of the Share Capital.

The main activity of the Company is the development and management of investment property, the construction of any kind, the management of self-financed or co-financed projects, the construction and operation of energy projects, as well as its participation in companies having similar activities.

The Group has a significant and specialized presence in construction, energy as well as in the development, management and exploitation of investment property having a strong capital base.

The Group is also active in the production of quarry products through its subsidiary TERNA SA, and the exploitation of magnesite quarries through the rights that its subsidiary TERNA MAG S.A. possesses.

The activities of the Group mainly take place in Greece, while at the same time it has significant presence in the Balkans, the Middle East, Eastern Europe and North America.

#### 2. BASIS FOR THE PRESENTATION OF THE FINANCIAL STATEMENTS

# a) Basis for the Preparation of the financial statements

The accompanying company and consolidated financial statements have been prepared according to the historic cost principal, except for investment property, financial derivatives and investments available for sale that are valued at fair value. Also, several self-used tangible fixed assets on the transition date (1 January 2004) to the International Financial Reporting Standards (IFRS) were valued at fair values, which were used as deemed cost, according to the provisions of IFRS 1 "First time adoption of IFRS".

The accompanying financial statements consist of the separate and consolidated financial statements of the Parent Company and its Group and have been prepared according to IFRS, as such have been adopted by the European Union.

### b) New standards, interpretations and amendments of standards

The accounting principles applied during the preparation of the financial statements are the same as those followed for the preparation of the Group's and company's financial statements for the year ended on December, 31 2013, except for the adoption of amendments of several standards, whose application is mandatory by the European Union for periods beginning on 1 January 2014.

Therefore, from January 1, 2014 the Group and the company adopted specific amendments of standards as follows:

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### Standards and Interpretations mandatory for 2014

# - IAS 32 "Financial Instruments: Presentation" (Amendment) and IFRS 7 "Financial Instruments: Disclosures" (Amendment) - Offsetting financial assets and financial liabilities

Effective for annual periods beginning on or after January 1, 2014. Earlier application is permitted. The amendment to IAS 32 concerns the guidance on the application of the standard with respect to the offsetting of a financial asset and a financial liability and the related disclosures of IFRS 7. The amendment affects the presentation only and it does not affect the financial position or the performance of the Company and the Group.

# - IAS 36 "Impairment of Assets" (Amendment) - Recoverable amount disclosures of non financial assets

The amendment introduces the disclosure of information on the recoverable amount of impaired assets if the amount is based on fair value less the disposal cost. The amendment does not have an important impact on the financial statements of the Company and the Group.

# - IAS 39 "Financial Instruments: Recognition and Measurement" (Amendment) - Novation of derivatives and continuation of hedge accounting

The amendment allows the continuation of hedge accounting in a situation where a derivative, that has been designated as a hedging instrument, is novated in order to be cleared with a new central counterparty as a result of laws or regulations, provided certain conditions are met. The amendment does not have an important impact on the financial statements of the Company and the Group.

#### - Group of standards regarding consolidation and joint arrangements

The IASB published five new standards regarding consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (Amendment), IAS 28 (Amendment).

The major terms of the standards are the following:

# IFRS 10 'Consolidated Financial Statements'

The IFRS 10 replaces all the guidelines regarding the control and the consolidation which are provided in IAS 27 and in SIC 12. The new standard alters the definition of the control as a determinant factor as to whether an economic entity will be consolidated or not. The standard provides extensive clarifications which dictate the different ways according to which an economic entity (investor) can control another economic entity (investment). The revised definition of the control focuses on the need of simultaneous existence of the right (the possibility to direct the activities which significantly affect the performances) and the variable performances (positive, negative or both) in order for control to exist. The new standard provides as well clarifications regarding the equity rights and protective rights, as well as with respect to the relations between brokerage/entity being in brokerage.

#### IFRS 11 «Joint Arrangements»

The IFRS 11 provides a more realistic approach to the joint arrangements focusing on the rights and liabilities rather than on their legal form. The types of the arrangements are constrained into two: jointly controlled activities and joint ventures. The method of the proportional consolidation is no longer allowed. The participants in joint ventures implement compulsory the equity consolidation method. The economic entities which participate in jointly controlled activities (construction joint ventures) consolidate the assets and liabilities into their financial statements according to the proportion they possess the above assets and liabilities.

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The standard provides additionally clarifications regarding the participants in joint arrangements, without joint control existing.

#### IFRS 12 'Disclosure of interests in other entities'

The IFRS 12 refers to the necessary disclosures of an economic entity, including important judgments and assumptions, which allow to the readers of the financial statements to evaluate the nature, the risks and the financial implications which are related to the participation of the economic entity in subsidiaries, associates, joint ventures and non-consolidated economic entities (structured entities). An economic entity has the possibility to make some or all of the aforementioned disclosures without being obliged to implement IFRS 12 complete, or the IFRS 10 or 11 or the amended IFRS 27 or 28.

### IAS 27 'Separate financial statements' (Amendment)

The standard was published at the same time with IFRS 10 and in combination, these two standards replace IAS 27 'Consolidated and separate financial statements'. The amended IAS 27 defined the accounting treatment and the necessary disclosures regarding the participations in subsidiaries, joint ventures and associates when an economic entity prepares separate financial statements. Simultaneously, the IASB has transferred the IAS 27 terms of IAS 28 'Investments in associates' and of IAS 31 "Participations in joint ventures" which refer to separate financial statements.

### IAS 28 'Investments in associates and joint ventures' (Amendment)

The IAS 28 'Investments in associates and joint ventures' replaces the IAS 28 'Investments in associates'. The aim of the standard is to define the accounting treatment regarding the investments in associates and to display the requirements for the implementation of the equity consolidation method according to the accounting of the investments in associates and joint ventures, as it stems from the publication of IFRS 11.

The main effect is coming from the adoption of IFRS 11 «Joint Arrangements» based on which the joint-ventures will be included in the consolidated financial statement with the equity method mandatorily instead of the proportionate consolidation in effect until 31.12.2013.

# - Consolidated Financial Statements, Joint Arrangements, Disclosures of Interests in other Entities: Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12)

It is applied for the annual periods that begin on or after 1 January 2014

In June 2012, the International Accounting Standards Board (IASB) proceeded with issuing the above guidance which provides clarifications regarding the transition provisions of IFRS 10. The amendments also provide additional facilitations during the transition to IFRS 10, IFRS 11 and IFRS 12 by reducing the requirements for providing adjusted comparative information only during the previous comparative period. Also, as regards to the disclosures for non-consolidated companies, the amendments remove the requirement to present comparative information for periods prior to the first application of IFRS 12. The Group has assessed the effect of the above on the consolidated Financial Statement (see note 42).

### - Investment entities (Amendments to IFRS 10, IFRS 12 and IAS 27)

The amendments provide the definition of an investment entity and introduce the exemption from the consolidation of specific subsidiaries of investment entities. The amendments require that the investment entity measures such subsidiaries at fair value through profit and loss in accordance with *IFRS 9 Financial instruments* in the consolidated and separate financial statements. Also, the amendments introduce new disclosures for investment entities in IFRS 12 and IAS 27.

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# Standards and Interpretations mandatory in the European Union for financial statements beginning after 1 January 2014

There have been published and are mandatory for accounting periods beginning during the current year or later, specific new standards, amendments to existing standards and interpretations. The estimate of the Company and the Group on the impact of these new standards, amendments and interpretations is set out below.

#### - IFRIC 21 "Levies imposed from the state"

IFRIC 21 is related to *IAS 37 Provisions, Contingent Liabilities and Contingent Assets* and examines the accounting treatment of a levy which is imposed by the Government on the operation of an economic entity. It provides guidance on when to recognize a liability for a levy for the State utilizing defined criteria of recognition.

### - IAS 19 "Employee Benefits" (Amendment)

Effective for annual periods beginning on or after July 1, 2014. Earlier application is permitted.

The amendment describes the accounting treatment of contributions made by an employee or a third party in a defined benefit plan. Given the fact the Group's defined benefit plans do not require any contributions from the employees or third parties, it is estimated that this amendment will have no impact on the financial statements of the Company and the Group.

#### - IFRS 7 "Financial Instruments: Disclosures" (Amended)

The initial mandatory implementation date on January 1, 2015 was postponed on the basis of the amendment to IFRS 9 in November 2013.

On 16.12.2011, the International Accounting Standards Board issued an amendment to IFRS 7, according to which disclosures regarding the transition to IFRS 9 were added to the standard. The amendment has not been adopted by the European Union. The Company and the Group assess the impact of the adoption of this amendment on its financial statements.

# - IFRS 9 "Financial Instruments" (Amendment) - Hedge Accounting and amendments to IFRS 9, IFRS 7 and IAS 39

The amendment was adopted in November 2013 and, first of all, sets the postponement of the original date of mandatory application of IFRS 9, which was set on January 1, 2015.

This amendment introduces substantial changes to hedge accounting and aligns the accounting presentation with risk management applied by an entity. Furthermore, it improves the related disclosures.

The second important element of the change is the improvement in the accounting presentation of changes in fair value of the entity's debt, when its measurement has been selected to be made at fair value.

The Group is currently assessing the impact of the amendments to IFRS 9 on its financial statements. The standard has not yet been adopted by the EU

### - IAS 1 (Amendment) " Presentation of Financial Statements " - Disclosure Initiative

The amendments to IAS 1 adopted by the Council on December 18, 2014, clarify that the significance applied to the whole of the financial statements and the inclusion in such trivial information may encumber the usefulness of the disclosures. In addition, the amendments clarify that the companies should use their professional judgment, determining where and in which order the information in disclosures is presented on the financial statements.

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The amendment is effective for annual periods beginning on or after January 1, 2016 and has not been adopted yet by the European Union. The Group is currently assessing the impact of this amendment on its financial statements.

### - IAS 16 and IAS 38 (Amendment) - Clarifications for allowable depreciation methods

The amendment clarifies that the use of methods based on revenue are not suitable for the calculation of an asset's depreciation and that the revenues are not considered as an appropriate basis for the measurement of the economic benefits' consumption embodied in an intangible asset. As a result the ratio of revenue generated over the total revenues expected to be generated, it can be used for the depreciation of the fixed assets. The amendment is effective for annual periods beginning on or after January 1, 2016 and has not been adopted by the European Union. The Group is currently assessing the impact of this amendment on its financial statements.

# - IAS 27 (Amendment) "Separate Financial Statements" Equity Method in Separate Financial Statements

The amendment in IAS 27 that issued the IASB on August 12, 2014, permits to an entity to use the equity method in order to account for its investments in subsidiaries, joint ventures and associates in its separate financial statements. This is an accounting policy option for each investment category. The amendment is effective for annual periods beginning on or after January 1, 2016 and has not been adopted by the European Union. The Group is currently assessing the impact of this amendment on its financial statements.

# - IFRS 10 (Amendment) "Consolidated Financial Statements" and IAS 28 (Amendment) "Investments in Associates and Joint Ventures" - Sale or Contribution of assets among the investor and his/her Associate or Joint Venture

The main consequence of the amendment issued by the IASB on September 11, 2014, is that a full gain or loss is recognized when a transaction involves a company (whether is based on a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a corporation, even if these assets are located in a subsidiary. The amendment is effective for annual periods beginning on or after January 1, 2016 and has not been adopted by the European Union. The Group is currently assessing the impact of this amendment on its financial statements.

# - IFRS 10, IFRS 12 and IAS 28 (Amendment) "Investment Companies"

The amendment to IFRS 10 defines an investment company and provides an exception from the consolidation. Many investment funds and similar companies that meet the criteria of the definition for investment companies are excluded from the consolidation of most subsidiaries that are accounted for as investments at fair value through the financial results, although control is exercised. The amendments in IFRS 12 introduce the disclosures that need to be provided by an investment company. Finally, the amendments in IAS 28 'Investments in Associates and Joint Ventures' allow to the investor, by the application of the equity method, to maintain the fair value measurement that is applied by the Associate company of the investment company or the Joint Venture in its participations in subsidiaries. The amendment is effective for annual periods beginning on or after January 1, 2016 and has not been adopted by the European Union. The Group is currently assessing the impact of this amendment on its financial statements.

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# - IFRS 11 (Amendment) "Schemes under common control" -Accounting treatment of share acquisition in joint operations

The amendment requires from an investor to implement the method of acquisition when he/she acquires a participation in a joint operation that constitutes a corporation. The amendment is effective for annual periods beginning on or after January 1, 2016 and has not been adopted by the European Union. The Group is currently assessing the impact of this amendment on its financial statements.

# - IFRS 9 "Financial Instruments"

The original mandatory implementation date of January 1, 2015 was postponed on the basis of the amendment to IFRS 9 in November 2013.

The IFRS 9 constitutes the first part of the first phase of the project of the IASB (International Accounting Standards Board) for the replacement of IAS 39. The IFRS 9 defines that all the financial assets are initially measured at their fair value plus, in case of a financial asset which is not at fair value through the results, certain trade costs. The posterior assessment of the financial assets is performed either at the depreciated cost or the fair value and depends on the business model of the financial entity with regards to the management of the financial assets and the conventional cash flows of this financial asset. The IFRS 9 forbids the reclassifications, apart from the rare cases where the business model of the financial entity changes and in that case the financial entity is required to reclassify in the future the affected financial assets. According to the principles of the IFRS 9, all the investments equities have to be assessed at fair value. Nevertheless, the Management has the option of presenting among the other total income, the realized and unrealized gains and losses of fair value of equities which are not held for commercial purposes. This determination is executed during the initial recognition of each financial asset separately and cannot be changed. The gains and losses of fair value are not carried forward to the results, while the income stemming from the dividends will continue being recognized at the results. The IFRS 9 abolishes the exception of valuation at cost for the non-listed shares and the derivatives on non-listed shares, but provides guidance as to when the cost can be a representative assessment of the fair value.

The Group is in the process of assessing the effect of the IFRS 9 on its financial statements. The standard has not yet been adopted by the E.U.

#### - IFRS 14 Regulatory Deferral Accounts

The standard is effective for annual periods beginning on or after 1 January 2016. The aim of this interim standard is to enhance the comparability of financial reporting by entities that are engaged in rate-regulated activities, whereby governments regulate the supply and pricing of particular types of activity. This can include utilities such as gas, electricity and water. Rate regulation can have a significant impact on the timing and amount of an entity's revenue. The IASB has a project to consider the broad issues of rate regulation and plans to publish a Discussion Paper on this subject in 2014. Pending the outcome of this comprehensive Rate regulated Activities project, the IASB decided to develop IFRS 14 as an interim measure. IFRS 14 permits first-time adopters to continue to recognize amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognize such amounts, the standard requires that the effect of rate regulation must be presented separately from other items. An entity that already presents IFRS financial statements is not eligible to apply the standard. The management of the Group is in the process of assessing the impact of IFRS 14 on the Group's financial statements.

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#### - IFRS 15 Revenue from contracts with customers

On May 28, 2014 the IASB issued IFRS 15 "Revenue from Contracts with Customers" whose application is mandatory for annual periods beginning on or after January 1, 2017 and it constitutes the new standard for the recognition of revenues. The respective standard is fully harmonized with the requirements regarding the recognition of revenues according to the principles of IFRS and the American accounting principles (US GAAP).

IFRS 15 replaces IAS 18, IAS 11 and interpretations IFRIC 13, IFRIC 15, IFRIC 18 and SIC 31.

The new standard specifies how and when an entity should recognize revenue and requires from entities to provide to the users of the financial statements more informative related disclosures. The standard provides a single five-step model that should be applied to all the contracts with customers for the recognition of revenue. These requirements will also apply to the recognition and measurement of profits and losses stemming from the sale of certain non-financial assets which do not arise from the ordinary activities of the entity (eg. property sales or other plant and equipment or intangible assets). Extensive disclosures will be required, including the analysis of total revenues, information regarding the performance obligations, changes in the balances of the assets contract and contract obligations between periods and key judgments and estimates. IFRS 15 has not been adopted by the European Union. The Group is currently assessing the impact of this amendment on its financial statements.

# - Amendments in standards which constitute part of the annual improvement scheme (2010-2012 cycle of the IASB – International Accounting Standards Board)

(effective for annual periods beginning on or after 1 July 2014)

The amendments set out below describe the key changes to IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.

# IFRS 2 "Share-based payment"

The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.

# IFRS 3 "Business combinations"

The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments: Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.

#### IFRS 8 "Operating segments"

The amendment requires disclosure of the judgments made by management in aggregating operating segments.

### IFRS 13 "Fair value measurement"

The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.

### IAS 16 "Property, plant and equipment" and IAS 38 "Intangible assets"

Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.

# IAS 24 "Related party disclosures"

The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.

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### **IAS 38 Intangible Assets**

The amendment clarifies that when an intangible asset is revalued, the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount.

# - Amendments in standards which constitute part of the annual improvement scheme (period 2011-2013) of the IASB International Accounting Standards Board

(effective for annual periods beginning on or after 1 July 2014)

The amendments set out below describe the key changes to IFRSs following the publication of the results of the IASB's 2011-13 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.

#### IFRS 3 "Business combinations"

This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the financial statements of the joint arrangement itself.

### IFRS 13 "Fair value measurement"

The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.

#### IAS 40 "Investment property"

The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.

#### IFRS 1 "First-time adoption of International Financial Reporting Standards"

The amendment clarifies that a first-time adopter can use either the old or the new version of a revised standard when early adoption is permitted.

# Amendments in standards that form part of the annual improvements scheme (period 2012-2014) of the IASB- International Accounting Standards Board

Amendments period 2012-2014, issued by the Board on September 25, 2014, apply to periods beginning on or after July 1, 2016 and have not been adopted by the European Union.

#### IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations"

The amendment clarifies that the change from a disposal method to another (i.e. sale or distribution to owners) should not be considered as a new sale plan but a continuation of the initial plan. Therefore, there is no cease in the application of IFRS 5 requirements. The amendment also clarifies that change in the disposal method does not alter the classification date.

#### IFRS 7 "Financial Instruments: Disclosures"

The amendment clarifies that the service contract which involves payment may constitute a continuing involvement in a financial asset that is no longer recognized. This affects the disclosures required by the standard. The amendment also clarifies that the disclosures of IFRS 7 on the offsetting of financial assets and liabilities are not required in the condensed interim financial statements.

#### IAS 19 "Employee Benefits-contributions from employees"

The amendment clarifies that the evaluation of an active market's existence for high quality corporate bonds is evaluated based on the currency that the obligation is expressed and not based on the country that the obligation exists. When there is no active market for high quality corporate bonds in this currency, there are utilized the interest rates of the government bonds.

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### IAS 34 "Interim Financial Report "

The amendment clarifies that the disclosure requirements for interim financial statements should be located either in the financial statements or to be incorporated through cross-references among the interim financial statements and the point where there are included in the interim financial report (i.e. in the Management Report). It is also clarified that the other information in the interim financial report should be to the disposal of users under the same conditions and at the same time as the interim financial statements. If the users do not have access to the other information by this way, then the interim financial report is incomplete.

# c) Use of Estimates

The Group makes estimations, assumptions and judgments in order to choose the best accounting principle related to the future evolution of events and transactions. These estimations, assumptions and judgments are continuously assessed in order to reflect current information and risk and are based on the management's experience related to level/volume of transactions or events.

The main assumptions and judgments that refer to data that may affect the financial statements in the coming 12 months are as follows:

i) Recognition of income from construction contracts and agreements for the construction of real estate: The Group uses the percentage of completion method to recognize such income, in accordance with IAS 11. According to this method the construction cost as of each date of the statement of financial position, is compared to the budgeted total cost of the project in order to determine the percentage of completion of such. The cumulated effect of the restatements/reassessments of the total budgeted cost of the projects and the total contractual payment (recognition of work over and above the contract) are recorded in the financial years during which such restatements arise.

The total budgeted cost arises from estimation procedures and is reassessed and reviewed at each statement of financial position date.

*ii)Depreciation of fixed assets*: For the calculation of depreciation, the group reviews the useful life and residual value of tangible and intangible assets based on the technological, institutional and financial developments, as well as on experience from their use.

*iii)Value readjustment of investment property*: For the valuation of its investment property, when there is an active market the Group defines the fair value based on valuation reports prepared on its behalf from independent appraisers. If no objective reports are available, especially due to the financial conditions, then the management based on its previous experience and taking into account the available information estimates the fair value.

*iv)Valuation of inventories*: For the valuation of its inventories, the Group estimates, based on valuation reports of statistical data and market conditions, expected sale prices and the cost of their finalization and distribution, per category of inventory.

v)Impairment of assets and reversals: The Group evaluates the technological, institutional and financial developments looking for indications of impairment of any kind of assets (fixed, trade and other receivables, financial assets etc) as well as their reversal.

vi)Provision for staff indemnities: The Group, based on IAS 19, proceeds with estimations of assumptions based on which the provision for staff indemnities is calculated actuarially.

vii)Provision for income tax: The Group, based on IAS 12, makes a provision for income tax, current and deferred. It also includes a provision for additional taxes that may arise from tax audits. The final settlement of income tax may differ from the respective amounts registered in the interim and annual financial statements.

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viii) Provision for environmental rehabilitation: The Group creates a provision against its relevant liabilities for dismantlement of the technical equipment of wind parks and rehabilitation of the environment, which emanate from the documented environmental law or from the Group's binding practices. The provision for environmental rehabilitation reflects the present value (based on an appropriate discount rate), during the date of the financial statements, of the rehabilitation liability reduced by the estimated recoverable value of materials expected to be dismantled and sold. ix)Valuation of cash flow hedging agreements

The Group uses financial derivatives and specifically it enters into interest rate swaps to hedge its risk linked to fluctuations of interest rates. The swap agreements are valued according to market estimations regarding the trend of relevant interest rates for periods up to thirty years. According to such estimated interest rates, the cash flows are discounted in order to define the liability on the date of the financial statements.

x) Fair value of financial assets and liabilities:

The Group applies estimation of the fair value of financial assets and liabilities.

xi) Liabilities from Financial Instruments:

The Group has issued financial securities, in the context of a tax equity investment program, the payments of which depend on the future returns on specific Group investments. This financial liability is measured at amortized cost with the effective interest rate method. The calculation of the effective interest rate is based on management's estimations regarding the future cash flows of the specific investments for the entire expected duration of such.

xii) Evaluation of agreements that include lease elements

In the context of electric power contracts that the Group concludes with the electric energy supplier, the Group undertakes the commitment to sell the total amount of electric energy produced by a specific facility. According to the requirements of the interpretations IFRIC 4 "Defining whether a contract includes a lease", the Group examines the electric power sales contracts, in order to evaluate if these contracts include lease elements, so to recognize the relative revenues according to IAS 17 "Leases". Lease elements is considered that are included in a contract, when the total amount of production of a specific windfarm is sold to the provider and the conventional price is neither fixed nor representative of the current price of the market during the time of production. The evaluation of the lease revenues, which are recognized on a straight line basis, depends on the future production of the windfarm, according to the capacity and the wind measurements.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

The main accounting principles adopted during the preparation of the attached financial statements are the following:

#### a) Basis of consolidation

The attached consolidated interim condensed financial statements include those of GEK TERNA SA and its subsidiaries.

The attached consolidated interim condensed financial statements include those of GEK TERNA SA and its subsidiaries. Subsidiaries are the companies at which the Group has the control of their operations and they have been consolidated under the full consolidation method. The Group is considered to have the control of a subsidiary when it holds rights which provide the current ability to manage its respective activities, namely the activities which affect substantially the performance of the subsidiary. The authority stems from the rights. In certain cases the assessment of control is relatively simple as in the case where the authority upon an issuer is gained directly and exclusively from the voting rights provided by participation titles such as shares, and it can be estimated through

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the examination of voting rights stemming from the specific participations. In other cases the assessment is more complicated and requires the examination of more than one factor for example when the authority stems from one of more contractual arrangements. The subsidiaries are consolidated as from the date that the Group gains control on them and ends when as from the date that the specific control ceases to exist. The intergroup transactions and balances have been omitted in the accompanying consolidated financial statements. When it is required the accounting principles of the subsidiaries have been amended as to ensure the consistency in the accounting principles adopted by the Group.

### b) Investments in Joint Ventures

The participation of the Group in Joint ventures when there is common control, are incorporated in the attached financial statements with the equity consolidation method which instructs for the presentation of the participation at its cost value plus the proportion of the participation in the joint-venture of the shareholders' equity change minus any provisions for impairment in the value of the respective participations. As a result the assets, liabilities, and total income are not incorporated in the consolidated financial statements. Under the context of the standard, as Joint-ventures are considered the forms under joint control where the members have rights in the net assets of the participations and they are responsible up to the percentage of the contribution in the share capital of the company. If the participation of the Group to the losses of a Joint Venture exceeds the value of the participation, then the Group terminates any additional recognition of losses. The allocation of the operating results and other comprehensive income is made on proportional basis, meaning according to the percentage of participation.

### c) Investments in Associates

Includes companies in which the Group exercises significant influence however they are not subsidiaries or joint ventures. The Group's participating interests are recorded using the equity method. According to this method the participating interest in the associate company is carried at acquisition cost plus any change in the percentage of its Equity held by the Group, less any provisions for impairment.

The consolidated comprehensive income statement shows the Group's share in the total comprehensive income of the associate companies. If the participation of the Group to the losses of a Associate company exceeds the value of the participation, then the Group terminates any additional recognition of losses. The allocation of the operating results and other comprehensive income is made on proportional basis, meaning according to the percentage of participation.

#### d) Joint operations

It refers to tax construction joint operations. The above do not constitute separate entity under the framework of IFRS. Their assets and liabilities are incorporated in the financial statements of the Company or its subsidiaries according to the percentage that they possess of each item.

# e) Investments and other (non-derivative) financial assets

Financial assets that fall under the provisions of IAS 39 and are governed by them are classified according to their nature and characteristics into one of the following four categories:

- (i)Investments available for sale
- (ii)Receivables and loans
- (iii)Financial assets at fair value through the comprehensive income statement
- (iv)Investments held to maturity

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Initially they are recognized at acquisition cost, which represents the fair value plus, in some cases, the direct transaction and acquisition expenses.

The classification of the above financial assets is made upon their initial recognition and wherever permitted it is reviewed and reassessed on a periodic basis.

### (i)Investments available for sale

Financial assets (non-derivative) that cannot be classified in any of the above categories are designated and classified as investments available for sale. After the initial recognition, available for sale investments are valued at fair value with the resulting gains or losses being recognized in the other total income of the Comprehensive income statement. Upon sale or write-off or impairment of the investment the accumulated gains or losses are included in the net earnings.

#### (ii)Receivables and loans

Receivables and loans created by the activities of the Group (and which fall outside the usual credit limits), are valued at net amortized cost using the effective interest rate method. Gains or losses are recorded in the net earnings when the relevant amounts are written-off or suffer impairment as well as through the amortization process.

(iii) Financial assets at fair value through the net earnings

This relates to the trading portfolio and comprises investments acquired with a view to liquidate them in the near future. Gains or losses from the valuation of such assets are recorded in the net earnings.

#### (iv)Investments held to maturity

Financial assets (non-derivative) with defined flows and defined maturity are classified as held to maturity when the company is willing and able to retain them until their maturity. Investments held indefinitely or for a predetermined period cannot be classified in this category. Held to maturity investments are valued, after the initial recognition, at net amortized cost using the effective interest rate method. Gains or losses are recorded in the net earnings when the relevant amounts are written-off or suffer impairment as well as through the amortization process.

The fair value of such investments that are traded in an organized exchange is derived by the exchange value of the investment at the closing date. As regards to investments that are not traded in an active market, their fair value is calculated on the basis of relevant valuation techniques. These techniques are based on recent arm's-length investment transactions, with reference to the exchange value of another investment with characteristics similar to the investment valued, discounted cash-flow analysis and investment valuation models.

#### f) Financial Instruments and Risk Management

Non-derivative financial assets and liabilities in the Statement of financial position include cash balances, receivables, participations bank loans and other short and long-term liabilities. The accounting principles for the recognition and measurement of these items are mentioned in the respective accounting principles, which are presented in this Note. Financial instruments are disclosed as receivables, liabilities or equity based on the substance and the contents of the relevant contracts from which they stem.

Interest, dividends, gains and losses resulting from the financial instruments that are classified as receivables or liabilities are accounted for as expenses or income respectively. The distribution of dividends to shareholders is accounted for directly through equity. Financial instruments are netted-off when the Company, according to the law, has this legal right and intends to set them off (against each other) on a net basis or to recover the asset and net the liability off at the same time. Financial risk management aims to reduce possible negative consequences. More specifically:

(i)Interest rate risk and exchange rate risk

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The Group's bank debt is mainly in Euro and is subject to variable and fixed interest rates. The Group has entered into interest rate swap agreements in order to reduce its exposure to interest rate volatility risk of certain significant bank debt liabilities. The Management of the Group follows the development of interest rates and exchange rates and takes the necessary measures to reduce the risk.

#### (ii)Fair Value

The amounts appearing in the attached Statements of financial position for cash balances, short-term receivables and other short-term liabilities approximate their respective fair values due to their short-term nature. The fair value of short-term bank loans does not differ from their accounting value due to the use of floating interest rates.

# (iii)Credit Risk Concentration

A substantial part of trade receivables in general relate to agencies and entities of the Public sector with which there is no credit risk, per se. Despite the aforementioned fact these receivables are under special monitoring and in case it is considered necessary respective adjustments will be made. Group's policy is to seek business with customers of satisfactory credit standing while the constant aim is to resolve any resulting differences within an amicable settlement context. Moreover the credit risk concentration is limited due to the great dispersion of the balances.

### (iv)Market Risk

The Company has not entered into contracts in order to hedge the market risk arising from its exposure to fluctuations in the prices of raw materials used in the production process.

# g) Operation and Presentation Currency and Foreign Exchange Conversion

The euro is the currency of operation and presentation of the Company. Transactions in other currencies are converted into euro using the exchange rates in effect at the date of the transaction. At the date of compilation of the financial statements the monetary asset and liability items that are denominated in other currencies are adjusted so as to reflect the current exchange rates.

The profits and losses resulting from transactions in foreign currencies and from the end-of-year valuation of monetary items in foreign currencies are recorded in the net earnings.

The currency of operation for the foreign subsidiaries of the Group is the official currency of the country in which the subsidiary operates. Therefore, at any financial statements date all subsidiaries' accounts in the Statement of financial position are translated to euro based on the foreign exchange rate prevailing at that date. Revenues and expenses are translated based on the weighted average exchange rate of the year. Any foreign exchange differences resulting as mentioned above are recoded directly in other comprehensive income. During the sale or disposal of foreign subsidiaries the cumulative foreign exchange differences are recorded in net earnings.

# h) Intangible assets

Intangible assets mainly consist of rights related to quarries and mines, software acquisition costs as well as acquired rights (licenses of wind parks, quarries, and construction agreements recognized on acquisition at fair value).

Furthermore intangible assets include the fair value of rights under service concession agreements with the state and more specifically those providing for the building, operating, transferring (BOT) of motorways and car parks. Fair value is calculated as construction costs plus a reasonable construction profit.

Amortization on rights regarding the use of quarries, mines and wind parks licenses are based on straight line method during the normal period for the use of quarries (20-50 years) and within the period of their productive use while the amortization on software is accounted for based on the straight line method for a period of three years. The amortization on the acquired right for construction agreements is made based on the rate of execution of the respective projects.

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Amortization of rights stemming from car parking concession contracts is conducted based on the duration of the concession.

#### i) Tangible Fixed Assets

As previously mentioned, the Company has valued certain land and buildings at fair value on January 1<sup>st</sup>, 2004 and these fair values have been used as deemed cost at the date of transition to IFRS. The resulting surplus was credited to the profits carried forward account. The remaining land, buildings, machinery and vehicles are measured at purchase cost less accumulated depreciation and any provisions for impairment.

Repairs and maintenance are booked as expenses during the year in which they are incurred. Significant improvements are capitalized in the cost of the respective fixed assets provided that they augment the useful economic life, increase the production level or improve the efficiency of the respective fixed assets.

Tangible fixed asset items are eliminated from the balance sheet on disposal or withdrawal or when no further economic benefits are expected from their continued use. Gains or losses resulting from the elimination of an asset from the balance sheet are included in the income statement of the financial year in which the fixed asset in guestion is eliminated.

Fixed assets under construction include fixed assets that are work in progress and are recorded at cost. Fixed assets under construction are not depreciated until the asset is completed and put into operation.

#### j)Depreciation

Depreciation is calculated according to the straight-line method using rates that approximate the relevant useful economic life of the respective assets. The useful economic life per fixed asset category ranges between:

Category of Fixed Asset	Years
Buildings and Construction projects	8-30
Machinery and Technical Installations	3-12
Vehicles	5-12
Fixtures and Other Equipment	3-12

### k) Impairment of the Value of Fixed Assets

The book values of long-term assets, other than goodwill and tangible fixed assets with an indefinite life are reviewed for impairment purposes when facts or changes in circumstances imply that the book value may not be recoverable. When the book value of an asset exceeds its recoverable amount, the respective impairment loss is recorded in the ret earnings. The recoverable amount is defined as the largest between the fair value minus the sale cost and the value in use.

The fair value minus the sale cost is the plausible income from the sale of an asset in the context of an arm's-length transaction, in which all parties have full knowledge and willingness, after the deduction of each additional direct sales cost for the asset. The value in use consists of the net present value of future estimated cash flows expected to occur from the continuous use of the asset and from the income expected to arise from its sale at the end of its estimated useful economic life. In order to determine the impairment, the asset items are grouped at the lowest level for which cash flows can be recognized separately.

A reversal of an impairment for the value of assets accounted for in previous years, takes place only when there are sufficient indications that such impairment no longer exists or it has been reduced. In these cases the above reversal is treated as income in net earnings.

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# *I) Investment property*

Investments in property are those held for the purpose to receive rent or capital appreciation and are valued at their fair value which is based on market value, that is to say at the estimated value of which the property may be sold, at the day of the estimation, in a normal transaction. When there is an active market, the Group defines the fair value of investment property based on valuation reports prepared on its behalf by independent appraisers. If no objective information is available, specifically due to economic conditions, then the Management based on its previous experience and taking into account available information, performs an estimation of fair value.

Profits or losses that arise from changes in the fair value of investments in property are included in the net earnings of the period during which they arise. Repairs and maintenance are recorded as expenses in the year in which they are incurred. Material subsequent expenses are capitalized when they augment the useful economic life of the buildings, their productive capacity or reduce their operation cost.

The investment property is eliminated from the Statement of financial position upon sale. All gains or losses resulting from the sale of an investment property are included in the net earnings of the year during which it was sold.

Investment property being build or developed are monitored, as those completed, at fair value.

#### m) Inventories

Inventories include under construction or real estate for development which are intended to be sold, excavated from the quarry material and mineral resources, construction material, spare parts and raw and auxiliary material. Inventories are valued at the lower of cost and net realizable value. The cost of raw materials, semi-finished and finished products is defined based on the weighted average method.

The cost of finished and semi-finished products includes all the realized expenses in order for them to reach the current point of storing and processing and consists of raw materials, labor costs, general industrial expenses and other costs that directly relate to the purchase of materials.

The net realizable value of finished products is their estimated selling price during the Company's normal course of business less the estimated costs for their completion and the estimated necessary costs for their sale.

The net realizable value of raw materials is their estimated replacement cost during the normal course of business.

A provision for impairment is made if it is deemed necessary.

#### n) Receivables Accounts

Short-term receivables are accounted for at their nominal value less the provisions for doubtful receivables, while long-term receivables are valued at net amortized cost based on the effective interest rate method. At each date of the financial statements, all overdue or doubtful receivables are reviewed in order to determine the necessity for a provision for doubtful receivables.

The balance of the specific provision for doubtful receivables is appropriately adjusted at each balance sheet date in order to reflect the estimated relevant risks. Each write-off of customer balances is debited to the existing provision for doubtful receivables.

#### o) Cash and Cash Equivalents

The Group considers time deposits and other highly liquid investments with an initial maturity less than three months, as cash and cash equivalents.

For the compilation of the cash flow statements, cash and cash equivalents consist of cash, deposits in banks and cash and cash equivalents as defined above.

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### p) Long-term loan liabilities

All long-term loan liabilities are initially booked at cost, which is the actual value of the received payment less the issuance expenses related to the loan. After the initial recording, interest-bearing loans are valued at the net book value using the effective interest rate method. The net book value is calculated after taking into account the issuance expenses and the differences between the initial amount and the amount at maturity. Profits and losses are registered in the net profit or loss when the liabilities are written off or impaired and through the amortization procedure. Interest expenses are recognized on an accruals basis.

We note that interest on loans related to the construction of fixed assets and inventories, whose construction requires a significant period of time, increase the value of relevant assets, based on the revised IAS 23. The capitalization of interest is disrupted when the asset is ready for the use it is intended for.

### q) Provisions for Staff Retirement Indemnities

According to the provisions of L2112/20, the Group reimburses its retiring or dismissed employees, and the amount of the relevant indemnities depends on the years of service, the level of wages and the reason for exit from employment (dismissal or retirement).

The liabilities for staff retirement indemnities are calculated using the discounted value of future benefits that have accrued at the end of the year, based on the recognition of the employees' benefit rights during the duration of their expected working years.

The above liabilities are calculated based on the financial and actuarial assumptions and are defined using the projected unit method of actuarial valuation.

Net retirement costs for the period are included in the net earnings and consist of the present value of benefits that have accrued during the year, the interest on the benefits' liability, the cost of prior service, the actuarial profit or loss and any other additional retirement costs. The liabilities for retirement benefits are not financed. As at the 1<sup>st</sup> of January 2004 (transition date to IFRS and compilation of initial Balance Sheet) the Company, applying the exemptions provided for by IFRS 1 for the first-time application of the IFRS, recognized the total actuarial losses that had accumulated as of the 1<sup>st</sup> of January 2004. During the compilation of subsequent financial statements the Group, applying the general provisions of IAS 19, followed the "corridor" method for the recognition of accumulated actuarial losses/profits.

However from the beginning of 2013 based on the implementation of the revised IAS 19, both actuarial profit and losses are registered directly as income or expenses to the non-recycled other comprehensive results. The prior service costs in case that they change within the fiscal year they are recorded in the respective year's results.

### r) Government Pension Plans

The staff of the Group is mainly covered by the main Government Social Security Fund for the private sector (IKA) and which provides pension and medical-pharmaceutical benefits. Each employee is required to contribute part of his/her monthly salary to the fund, while part of the total contribution is covered by the Company. At the time of retirement, the pension fund is responsible for the payment of retirement benefits to the employees. Consequently, the Company has no legal or constructive obligation for the payment of future benefits according to this plan.

#### s) Finance and Operating Leases

Finance leases, which essentially transfer to the Group all the risks and returns related to the leased fixed asset, are capitalized during the inception of the lease based on the leased asset's fair value or, if it is lower, on the present value of the minimal leases. Payments for finance leases are allocated between the financial expenses and the reduction of the financing liability, in order to achieve a fixed

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interest rate on the remaining portion of the liability. The financial expenses are debited directly to the net earnings. Capitalized leased fixed assets are depreciated based on straight lime method during the useful life of the asset.

Leases where the lessor maintains all the risks and returns related to ownership of the fixed asset are recorded as operating leases. The payments of operating leases are recognized as an expense in the net earnings on a constant basis for the duration of the lease.

#### t) Government Grants

Government grants relating to subsidies of tangible fixed assets are recognized when there is reasonable certainty that the grant will be received and all relevant terms will be met.

These government grants are recorded in a deferred income account and are transferred to the comprehensive income statement in equal annual installments based on the expected useful life of the asset that was subsidized, as a reduction to the relevant depreciation expense. When the grant relates to an expense it is recognized as income during the period deemed necessary to match the grant on a systematic basis with the expenses it is meant to reimburse.

#### u) Provisions, Contingent Liabilities and Contingent Receivables

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is possible that a transfer of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The provisions are reviewed on each date of the financial statements and are adjusted in order to reflect the present value of expenses that are expected to be required for the settlement of the liability. If the effect of the time value of money is significant, then provisions are calculated by discounting the expected future cash flows with a pre-tax rate, which reflects the market's current estimations for the time value of money, and wherever considered necessary, the risks related specifically to the obligation. Contingent liabilities are not recognized in the financial statements but are disclosed, unless the outflow of economic resources that include an economic loss benefits is probable.

Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of financial benefits is possible.

#### v) Financial Derivatives and Hedging Instruments

The Group has used financial derivatives and specifically in enters into interest rate swaps to hedge its risk linked to fluctuations of interest rates for substantial loans. The financial derivatives are valued at fair value during the reference date. The fair value of such derivatives is mainly defined based on the market value and is confirmed by the counterparty financial institutions.

For the purposes of hedge accounting, the hedges are classified as follows:

- -Fair value hedges when used to hedge the changes in the fair value of a recognized asset or liability or a non-recognized certain corporate commitment.
- -Cash flow hedges when used for the hedge of the fluctuation of cash flows in relation to a recognized asset or liability or in relation to a very possible commitment.
- -Hedges of a net investment in a foreign operation.

The full hedged part of the profit/loss of a measurement of derivatives that meet the conditions for hedge accounting is registered in other comprehensive income, if such refers to cash flow hedges, while the non-effective part is registered in net earnings. If such refers to a fair value hedge, the relevant profit or loss is recognized in net earnings, where the fair value change if the hedged instrument is registered respectively.

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When the estimated hedged future transactions or liabilities lead to the recognition of a receivable or liability, the profit or losses previously registered in the statement of comprehensive income (cash flow hedges) are incorporated in the initial valuation of the cost of such receivables or liabilities. Otherwise, the amounts presented in equity are transferred to the statement of comprehensive income and are characterized as an income or expense during the period in which the estimated hedged transactions affect the statement of comprehensive income.

#### w) Revenue recognition

Revenue is recognized to the extent that it is probable that economic benefit will result for the Group and that the relevant amounts can be accurately measured. The following specific recognition criteria must also be met for the recognition of revenue.

### (i) Revenue from construction activities

The construction subsidiaries and joint ventures realize the income from construction contracts in their accounting books based on amounts invoiced to customers, which result from the relevant partial certifications of work completed that are issued by the responsible engineers and correspond to the work completed up to the closing date. For reasons of compliance with the IFRS, income from construction activity is accounted for in the attached consolidated financial statements using the percentage-of-completion method in accordance with the provisions of IAS 11 "Construction Contracts".

According to the percentage-of-completion method the construction costs incurred up to the date of the Statement of Financial position, are compared to the total estimated cost of the project in order to determine the percentage of the project that has been completed.

This percentage is applied to the total revised contract price in order to determine the cumulated income from the project, based on which the invoiced income to date is revised. The cumulated effect of the revisions of the total estimated construction cost and the total contract price are accounted for during the accounting periods in which they arise.

In the cases of contracts where it is forecast that the total estimated cost will exceed the total contract price, the entire loss is recognized in the year during which the loss-making events become probable.

Non-invoiced accrued income relates to income recognized on the basis of the method described above that has not yet been invoiced, while non-accrued income comprises amounts invoiced up to the balance sheet date over and above the income calculated using the percentage-of-completion method.

Project execution down-payments represent amounts received by the Company upon signing the relevant contracts and are proportionally netted-off with the partial invoicing. The remaining amount due appears as a liability in the attached financial statements.

### (ii) Sale of goods

Revenue from the sale of goods, net of trade discounts, sales incentive discounts and the corresponding VAT, is recognized when the significant risks and benefits from ownership of the goods have been transferred to the buyer.

# (iii) Revenues from car parks

Such revenues come from concessions for the operation of car parks' operations. Such revenue equals the amounts received.

### (iv) Revenue from the sale of Electric Energy

Revenue from the sale of Electric Energy is accounted for in the year in which it accrues. Revenue from sales of electric energy to LAGIE or any other buyer that have not yet been invoiced is recognized as accrued non-invoiced income in the financial statements. Furthermore, the expected revenues from the production of Electric Energy that includes, according to the IFRIC 4, lease elements, are recognized proportional during the duration of the contract, insofar these revenues

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are related with the lease contract. An Electric Energy contract is consider that includes lease elements when regards the total amount of production of a specific settlement and the conventional price per production unit is neither fixed during the duration of the contract, nor representative of the current price of the market during the time of production.

### (v) Revenue from the construction and sale of buildings

Buildings owned by the Company that are under construction, appear as inventories. From the price defined by the sale contract drawn by a final notary deed or memorandum agreement (given that the relevant risks in the context of the company's guaranteed responsibilities are covered by insurance), the portion that corresponds to the realized construction cost of the sold building or part of such until the end of the period, is recognized in the revenue for the period according to the percentage-of-completion method.

#### (vi) Rent Revenue

Rent revenue (operating leases) is recognized using the straight-line method, according to the terms of the lease.

### (vii) Dividends

Dividends are accounted for when the right to receive them has been finalized by the shareholders by virtue of a Shareholders' General Meeting resolution.

### (viii) Interest

Interest income is recognized on an accruals basis.

### x) Income Tax (Current and Deferred)

Current and deferred taxes are calculated based on the financial statements of each of the companies included in the consolidated statements that are compiled according to the tax regulations in effect in Greece or in other countries in which the foreign subsidiaries operate. Current income tax is calculated based on the earnings of each company as such are reformed on the company's tax returns, additional income tax emerging from the Tax Authorities' tax audits, on deferred income tax based on the enacted tax rates, as well as any possible extraordinary tax contribution calculated on earnings.

Deferred income tax is calculated using the liability method on all temporary differences between the tax base and the book value of assets and liabilities on the date of the financial statements. Deferred tax liabilities are recognized for all taxable temporary differences.

Deferred tax assets are recognized for all the exempt temporary differences and the transferable tax losses, to the extent that it is likely that there will be available taxable earnings, which will be set against the exempt temporary differences and the transferable unused tax losses.

The deferred tax assets are estimated on each date of the financial statements and are reduced to the degree that it is not considered likely that there will be adequate taxable earnings against which part or the total of receivables from deferred income taxes may be used.

Deferred tax assets and liabilities are calculated according to the tax rates that are expected to be in effect during the financial year when the asset will be realized or the liability will be settled, and are based on the tax rates (and tax regulations) that are effective or enacted on the date of the financial statements.

Income tax that relates to items, which have been directly recognized in other comprehensive income, is also recognized in other comprehensive income.

#### y) Earnings per Share

Basic earnings per share (EPS) are calculated by dividing net earnings corresponding to the parent's owners with the average weighted number of common shares that are outstanding during each year, with the exception of the average common shares acquired by the group as treasury-shares.

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Diluted earnings per share are calculated by dividing the net earnings corresponding to owners of the parent (after deducting the interest on convertible shares, after taxes) with the weighted average number of shares that are outstanding during the year (adjusted for the effect of the diluted convertible shares).

# z) Business Combinations, Goodwill from Acquisitions and Changes in Percentages of noncontrolling Participations

Business Combinations are accounted on the basis of the acquisition method. According to this method, the financial assets (including the formerly not recognized intangible assets) and the obligations (including the possible obligations) of the acquired firm/activity are recognized at fair value at the date of the transaction.

The goodwill arising from the Business Combinations derives as the difference of the fair values at the transaction date of a) the price paid, the amount which corresponds to the percentage to the percentage of non-controlling participation and the potential participation in the acquired company and b) the value of the individual assets which were acquired and the liabilities undertaken. At the date of the transaction (or at the date that the allocation of the respective price paid is completed), the goodwill which gained, is distributed to cash generating units or to cash generating units which are expected to be benefitted from this combination. If the fair value of the assets acquired exceeds the cost of the combination, then the Group re-estimates the recognition and the measurement of the recognized net assets and the cost of the combination and recognizes immediately in the results the negative difference between the price of the acquisition and the fair value of the net assets (negative goodwill).

The goodwill is valued at historical cost minus the accumulated impairment losses. The goodwill is not depreciated but is subject to impairment control on annual basis or more frequently when the situation or changes of conditions imply that the value might have been impaired.

If the book value of a cash generating unit, including the pro rata goodwill, exceeds its recoverable sum, then loss impairment is recognized. This impairment is defined by estimating the recoverable sum of the units generating cash flows, which are associated with the goodwill.

If part of the cash flow generating unit to which the goodwill has been distributed, is sold, then the goodwill which is proportionate to the sold part, is defined according to the relevant prices of the part that was sold and the part of the cash flow generating unit that remains.

The goodwill that has arisen from acquisitions or business combinations has been distributed and is being monitored on Group basis at the basic units generating cash flows, which have been defined according to IAS 36 "Impairment of Assets".

When the Group increases its participation ratio to current subsidiaries (acquisition of percentages of non-controlled participations) the total difference between the acquisition price and the proportion of the percentages of the non-controlled participations which are acquired is recognized directly to the shareholders' equity as it is deemed as a transaction between shareholders. Respectively, when percentages of non-controlled participations are sold (without the final participation leading to the loss of control on the subsidiary), the relevant gains or losses are directly recognized at the shareholders' equity.

### aa) Expenses of Mining - Mineral's Extraction Operating Development

It refers to the expenses of mining and minerals' operational development which mainly include stripping, tunneling and waste removal. During the operational development phase of mineral-mining extraction areas (before production begins), stripping costs are usually capitalized as part of mining's developing and construction depreciable cost. The depreciation of the operational development expenditure of mineral-mining extraction areas — are calculated based on the extraction percentage of the commercially extractable deposit.

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Depreciation – expense of capitalized development expenditure of mineral-mining extraction is included in the cost of mining-ore extraction. The mining-ore operational development costs - are capitalized if and only if all the following conditions are met:

- (a) the Group will derive future economic benefits (improved access to the ore deposit) associated with the stripping activity,
- (b) the Group can utilize the portion of the deposit to which access has been improved and,
- (c) the cost of stripping-related activity related to this part can be measured reliably. The asset stemming from the stripping activity is been added to the cost of the mine and subsequently is measured at the cost less accumulated depreciation and any impairment in value.

# ab) Provisions for dismantling of windfarms and environmental rehabilitation:

The Group is forming provisions for dismantling the wind turbines from the windfarms and the rehabilitation of the surrounding area. The provisions of dismantling and rehabilitation reflects the present value at the reference date, the estimated cost, reduced by the expected salvage value of the recoverable materials. The provisions are reviewed every time the financial statements are issued and adjust in order to reflects the present value of the expenses that expected to be disbursed for the clearing of the dismantling and rehabilitation obligation.

The relative provision is registered accretive of the acquisition cost of the wind turbines and is depreciated in fixed method babis, within the 20 year duration of the Electric Energy contract. The depreciation expense of the capitalized dismantling and rehabilitation expenses is included in the income statement with the depreciations of the windfarms.

Any changes to the evaluations in reference to the estimated cost or the discount rate are added or reduced respectively to the cost of the asset. The effect of the discount of the estimated cost is registered at the income statement as an interest expense.

#### 4. STRUCTURE OF THE GROUP AND THE COMPANY

The following tables present the participations of the parent company GEK TERNA SA, direct and indirect in economic entities during 31.12.2014, which were included in the consolidation. According to the level of their consolidation, they are classified as follows:

4.1	Com	pany	Struc	ture
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ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI- DATION METHOD
CONSTRUCTION SEGMENT – JOINT VENTURES					
J/V HELLAS TOLLS	Greece	33.33	0.00	33.33	
ALTE ATE – TERNA SA GP	Greece	50.00	0.00	50.00	
4.2 Group Structure  ECONOMIC ENTITY	DOMICILE 	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI- DATION METHOD
CONSTRUCTION SEGMENT - SUBSIDIARIES					
TERNA SA	Greece	100.00	0.00	100.00	Full
TERNA ENERGY SA	Greece	45.91	0.00	45.91	Full
J/V EUROIONIA	Greece	0.00	100.00	100.00	Full

ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI- DATION METHOD
J/V CENTRAL GREECE MOTORWAY E-65	Greece	0.00	100.00	100.00	Full
GEK TERNA SA & SIA LP	Greece	100.00	0.00	100.00	Full
ILIOHORA SA	Greece	70.55	29.45	100.00	Full
TERNA OVERSEAS LTD	Cyprus	0.00	100.00	100.00	Full
TERNA QATAR LLC	Qatar	0.00	40.00	40.00	Full
TERNA BAHRAIN HOLDING WLL	Bahrain	0.00	99.99	99.99	Full
TERNA CONTRACTING CO WLL	Bahrain	0.00	100.00	100.00	Full
TERNA ELECTRICAL MECHANICAL WLL	Bahrain	0.00	100.00	100.00	Full
TERNA VENTURES WLL	Bahrain	0.00	100.00	100.00	Full
TERNA SAUDI ARABIA LTD	Saudi Arabia	0.00	60.00	60.00	Full
CONSTRUCTIONS SEGMENT - JOINT VENTURES					
J/V TOMI ABETE-ILIOHORA SA	Greece	0.00	30.00	30.00	
J/V AVAX SA-VIOTER SA-ILIOHORA SA	Greece	0.00	37.50	37.50	
J/V ILIOCHORA-KASTAT CONSTRUCTIONS (Koumpila- Louloudi project)	Greece	0.00	70.00	70.00	
J/V TERNA-KARAYIANNIS-ATTALOS-ILIOCHORA	Greece	0.00	50.00	50.00	
J/V GEK SERVICES SA – SPAKON LTD	Greece	0.00	60.00	60.00	
J/V AEGEK-TERNA	Greece	0.00	45	45	
J/V ALPINE MAYREDER BAU Gmbh-TERNA SA - AKTOR - POWEL	Greece	0.00	31.5	31.5	
J/V TERNA SA - IMPEGILO SPA (TRAM)	Greece	0.00	55	55	
J/V ANCIENT OLYMPIA BY-PASS	Greece	0.00	50	50	
J/V UNDERGROUND CAR PARK THESSALONIKI	Greece	0.00	50	50	
J/V ATHENS CONCERT HALL	Greece	0.00	69	69	
J/V PERISTERI METRO	Greece	0.00	50	50	
J/V TERNA S.AATHENA ATE ARACHTHOS-PERISTERI	Greece	0.00	62.5	62.5	
J/V TERNA SA - KARAGIANNIS TEFAA KOMOTINI PROJECT	Greece	0.00	24	24	
J/V ETETH-TERNA-AVAX -PANTECHNIKI HORSE RIDING CENTRE	Greece	0.00	35	35	
J/V AVAX-VIOTER (OLYMPIC VILLAGE CONSTRUCTION)	Greece	0.00	37.5	37.5	
J/V TERNA S.APANTECHNIKI S.A.	Greece	0.00	83.5	83.5	
J/V TERNA S.A AKTOR A.T.E J&P AVAX (Concert Hall)	Greece	0.00	69	69	
J/V TERNA-MICHANIKI AGRINIO BY-PASS	Greece	0.00	65	65	
J/V THALES ATM SA-TERNA IMPROVEMENTS OF TACAN STATIONS	Greece	0.00	50	50	
J/V UNDERGROUND CHAIDARI-PART A	Greece	0.00	50	50	
J/V CONSTRUCTION OF PROJECT PARADEISIA-TSAKONA	Greece	0.00	49	49	
J/V AKTOR-DOMOTECHNIKI-THEMELIODOMI-TERNA-ETETH	Greece	0.00	25	25	

ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI- DATION METHOD
J/V TERNA-MOCHLOS-AKTOR TUNNEL KIATO-AIGIO	Greece	0.00	35	35	
J/V J&P AVAX-TERNA-AKTOR PLATANOS TUNNEL	Greece	0.00	33.33	33.33	
J/V TERNA-AKTOR	Greece	0.00	50	50	
J/V TERNA SA- AKTOR ATE DOMOKOS	Greece	0.00	50	50	
J/V TERNA SA- THALES AUSTRIA	Greece	0.00	37.4	37.4	
J/V TERNA SA-AKTOR ATE J&P AVAX-TREIS GEFYRES	Greece	0.00	33.33	33.33	
J/V J&P AVAX SA-VIOTER SA-TERNA SA	Greece	0.00	33.33	33.33	
J/V ALPINE BAU-TERNA SA	Greece	0.00	49	49	
J/V AKTOR-TERNA	Greece	0.00	50	50	
J/V METKA-TERNA	Greece	0.00	90	90	
J/V APION KLEOS	Greece	0.00	17	17	
J/V TERNA SA-SICES CONSTRUCTIONS S.p.A	Greece	0.00	50	50	
J/V TERNA SA-NEON STAR SA-RAMA SA (OPAP Project)	Greece	0.00	51	51	
J/V AKTOR-TERNA-PORTO KARRAS (Florina-Niki road)	Greece	0.00	33.33	33.33	
J/V TERNA SA-NEON STAR SA-RAMA (OPAP 1)	Greece	0.00	51	51	
J/V AKTOR-TERNA (PATHE at Stylida road)	Greece	0.00	50	50	
J/V TERNA - AEGEK Constructions (Promachonas road)	Greece	0.00	50	50	
J/V AKTOR-TERNA (Harbor of Patras )	Greece	0.00	70	70	
J/V AKTOR ATE-J&P AVAX - TERNA SA (Koromilia- Kristalopigi project)	Greece	0.00	33.33	33.33	
J/V IMPREGILO SpA-TERNA SA (Cultural center of Stavros Niarchos Foundation)	Greece	0.00	49	49	
J/V AKTOR ATE – TERNA SA (Lignite works)	Greece	0.00	50	50	
J/V AKTOR ATE – TERNA SA (Thriasio B')	Greece	0.00	50	50	
J/V AKTOR SA – J&P AVAX – TERNA SA (Tithorea Domokos)	Greece	0.00	33.33	33.33	
JV QBC S.A. – TERNA SA	Greece	0.00	40	40	
J/V AKTOR SA – J&P AVAX – TERNA SA (Bridge RL 26)	Qatar	0.00	44.56	44.56	
J/V AKTOR SA – TERNA SA (Thriasio ERGOSE)	Greece	0.00	50	50	
CONSTRUCTION SEGMENT - ASSOCIATES					
ATTIKAT ATE	Greece	22.15	0.00	22.15	
S ENERGY SEGMENT - SUBSIDIARIES					
RNA ENERGY SA	Greece	41.21	0,00	41.21	Full
ECO HONOS LASITHIOU CRETE SA	Greece	0.00	41.21	41.21	Full
ERGIAKI SERVOUNIOU SA	Greece	0.00	41.21	41.21	Full
		0.00			
RNA ENERGY EVROU SA	Greece	0.00	41.21	41.21	Full

AIOLIKI RACHOULAS DERVENOCHORION S.A.	Greece	0.00	41.21	41.21	Full
AIOLIKI ILIOKASTROU S.A	Greece	0.00	41.21	41.21	Full
ENERGEIAKI XIROVOUNIOU S.A.	Greece	0.00	41.21	41.21	Full
AIOLIKI MALEA LAKONIAS S.A.	Greece	0.00	41.21	41.21	Full
ENERGIAKI FERRON EVROU S.A.	Greece	0.00	41.21	41.21	Full
AIOLIKI DERVENI TRAIANOUPOLEOS S.A.	Greece	0.00	41.21	41.21	Full
ENERGIAKI PELOPONNISOU S.A.	Greece	0.00	41.21	41.21	Full
ENERGIAKI DERVENOCHORION S.A.	Greece	0.00	41.21	41.21	Full
ENERGIAKI NEAPOLEOS LAKONIAS S.A.	Greece	0.00	41.21	41.21	Full
AIOLIKI PANORAMATOS S.A.	Greece	0.00	41.21	41.21	Full
EUROWIND S.A.	Greece	0.00	41.21	41.21	Full
DELTA AXIOU ENERGEIAKI S.A	Greece	0.00	41.21	41.21	Full
VATHICHORI ONE PHOTOVOLTAIC S.A.	Greece	0.00	41.21	41.21	Full
VATHICHORI TWO SA	Greece	0.00	41.21	41.21	Full
VATHICHORI ENVIRONMENTAL S.A.	Greece	0.00	41.21	41.21	Full
ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI-DATION METHOD
TERNA ENERGY SEA WIND PARKS S.A.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY WIND PARKS XIROKAMPOS AKRATAS S.A.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO AIOLIKI KARYSTIAS EVIAS SA	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & Co AIOLIKI POLYKASTROU G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & Co AIOLIKI PROVATA TRAIANOUPOLEOS G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO ENERGEIAKI VELANIDION LAKONIAS G.P	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO ENERGIAKI DYSTION EVIAS G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO AIOLIKI PASTRA ATTIKIS G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO ENERGIAKI ARI SAPPON G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO AIOLIKI EASTERN GREECE G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO AIOLIKI MARMARIOU EVIAS G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO ENERGIAKI PETRION EVIAS G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO AIOLIKI ROKANI DERVENOCHORION G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO ENERGIAKI STYRON EVIAS G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA & CO ENERGIAKI KAFIREOS EVIAS G.P.	Greece	0.00	41.21	41.21	Full
TERNA ENERGY SA VECTOR WIND PARKS GREECE-WIND PARK TROULOS G.P.	Greece	0.00	41.21	41.21	Full
CHRISOUPOLI ENERGY Ltd	Greece	0.00	41.21	41.21	Full
LAGADAS ENERGY SA	Greece	0.00	41.21	41.21	Full
DOMOKOS ENERGY SA	Greece	0.00	41.21	41.21	Full
DIRFIS ENERGY SA	Greece	0.00	41.21	41.21	Full
FILOTAS ENERGY SA	Greece	0.00	41.21	41.21	Full
MALESINA ENERGY SA	Greece	0.00	41.21	41.21	Full
ORCHOMENOS ENERGY Ltd	Greece	0.00	41.21	41.21	Full
ALISTRATI ENERGY Ltd	Greece	0.00	41.21	41.21	Full
TERNA ENERGY AI-GIORGIS SA	Greece	0.00	41.21	41.21	Full
TERNA ENERGY AMARINTHOU SA	Greece	0.00	41.21	41.21	Full
TERNA ENERGY AITOLOAKARNANIAS SA	Greece	0.00	41.21	41.21	Full

TERNA ILIAKI VIOTIAS SA		0.00	44.04		Full
TERNA AIOLIKI XEROVOUNIOU SA	Greece	0.00	41.21	41.21	Full
TERNA ILIAKI ILIOKASTROU SA	Greece	0.00	41.21	41.21	Full
TEPNA ILIAKI PANORAMATOS SA.	Greece	0.00	41.21	41.21	Full
	Greece		41.21	41.21	
TEPNA ILIAKI PELLOPONISSOU SA.	Greece	0.00	41.21	41.21	Full
GEOTHERMIKI ENERGY ANAPTYXIAKI SA	Greece	0.00	41.21	41.21	Full
ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI-DATION METHOD
COLD SPRINGS WINDFARM LLC	U.S.A.	0.00	44.24	41.21	Full
DESERT MEADOW WINDFARM LLC	U.S.A.	0.00	41.21	41.21	Full
HAMMETTHILL WINDFARM LLC	U.S.A.	0.00	41.21	41.21	Full
MAINLINE WINDFARM LLC	U.S.A.	0.00	41.21	41.21	Full
RYEGRASS WINDFARM, LLC	U.S.A.	0.00	41.21	41.21	Full
TWO PONDS WINDFARM, LLC	U.S.A.	0.00	41.21	41.21	Full
·			41.21	41.21	Full
MOUNTAIN AIR WIND, LLC TERNA ENERGY USA HOLDING CORPORATION	U.S.A. U.S.A.	0.00	41.21	41.21	Full
		0.00	41.21	41.21	
EOLOS POLSKA SPZOO EOLOS NOWOGRODZEC SPZO	Poland	0.00	41.21	41.21	Full
	Poland	0.00	41.21	41.21	Full
TERNA ENERGY TRANSATLANTIC SPZOO	Poland	0.00	41.21	41.21	Full
EOLOS NORTH SPZOO	Poland	0.00	41.21	41.21	Full
EOLOS EAST SPZOO	Poland	0.00	41.21	41.21	Full
GP ENERGY	Bulgaria	0.00	41.21	41.21	Full
HAOS INVEST 1 EAD	Bulgaria	0.00	41.21	41.21	Full
ECOENERGY DOBRICH 2 EOOD	Bulgaria	0.00	41.21	41.21	Full
ECOENERGY DOBRICH 3 EOOD	Bulgaria	0.00	41.21	41.21	Full
ECOENERGY DOBRICH 4 EOOD	Bulgaria	0.00	41.21	41.21	Full
TERNA ENERGY OVERSEAS LTD	Cyprus	0.00	41.21	41.21	Full
VALUE PLUS LTD	Cyprus	0.00	41.21	41.21	Full
GALLETE LTD	Cyprus	0.00	41.21	41.21	Full
TERNA ENERGY NETHERLANDS BV	Holland	0.00	41.21	41.21	Full
TERNA ENERGY TRADING LTD	Cyprus	0.00	41.21	41.21	Full
JP GREEN sp.z.o.o.	Poland	0.00	41.21	41.21	Full
WIRON sp.z.o.o.	Poland	0.00	41.21	41.21	Full
BALLADYNA sp.z.o.o.	Poland	0.00	41.21	41.21	Full
TETRA DOOEL SKOPJE	FYROM	0.00	41.21	41.21	Full
PROENTRA D.O.O BEOGRAD	Serbia	0.00	41.21	41.21	Full
RES ENERGY SEGMENT – JOINT VENTURES					
TERNA ENERGY SA – MEL MACEDONIAN PAPER MILLS SA & CO CO-PRODUCTION GP	Greece	0.00	20.60	20.60	
TERNA ENERGY AVETE & SIA LP	Greece	0.00	28.84	28.84	

RES ENERGY SEGMENT - ASSOCIATES					
CYCLADES RES ENERGY CENTER SA	Greece	0.00	18.54	18.54	Equity
EN.ER.MEL S.A.	Greece	0.00	19.78	19.78	Equity
ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI-DATION METHOD
THERMAL ENERGY SEGMENT - JOINT VENTURES					
HERON THERMOELECTRIC S.A.	— Greece	50.00	0.00	50.00	Equity
HERON II VIOTIA THERMOELECTRIC STATION S.A.	Greece	0.00	25.00	25.00	Equity
REAL ESTATE SEGMENT - SUBSIDIARIES	_				
IOANNINON ENTERTAINMENT DEVELOPMENT S.A.	Greece	69.30	0.00	69.30	Full
MONASTIRIOU TECHNICAL DEVELOPMENT S.A.	Greece	100.00	0.00	100.00	Full
VIPA THESSALONIKI S.A.	Greece	100.00	0.00	100.00	Full
GEK SERVICES SA	Greece	51.00	0.00	51.00	Full
GEK CYPRUS LTD	Cyprus	100.00	0.00	100.00	Full
ICON EOOD	Bulgaria	100.00	0.00	100.00	Full
ICON BOROVEC EOOD	Bulgaria	0.00	100.00	100.00	Full
DOMUS DEVELOPMENT EOOD	Bulgaria	0.00	100.00	100.00	Full
SC GEK ROM SRL	Romania	100.00	0.00	100.00	Full
HERMES DEVELOPMENT SRL	Romania	0.00	100.00	100.00	Full
HIGHLIGHT SRL	Romania	0.00	100.00	100.00	Full
MANTOUDI BUSINESS PARK S.A.	Greece	0.00	100.00	100.00	Full
REAL ESTATE SEGMENT - JOINT VENTURES AND ASSOCIATES	_				
KEKROPS S.A.	— Greece	23.97	0.00	23.97	Equity
GEKA S.A.	Greece	33.34	0.00	33.34	Equity
GAIA INVESTMENT SA	Greece	35.78	0.00	35.78	Equity
VIPATHE MANAGEMENT SA	Greece	0.00	33.30	33.30	Equity
GLS EOOD	Bulgaria	50.00	0.00	50.00	Equity
CONCESSIONS SEGMENT - SUBSIDIARIES	_				
IOLKOS S.A.	Greece	100.00	0.00	100.00	Full
HIRON CAR PARK S.A.	Greece	99.47	0.53	100.00	Full
KIFISIA PLATANOU SQ. CAR PARK SA	Greece	83.33	16.67	100.00	Full
PARKING STATION SAROKOU SQUARE CORFU S.A	Greece	49.00	51.00	100.00	Full
CONCESSIONS SEGMENT - JOINT VENTURES	<del>_</del>				
NEA ODOS SA	Greece	33.33	0.00	33.33	Equity
CENTRAL GREECE MOTORWAY S.A.	Greece	33.33	0.00	33.33	Equity
PARKING OUIL SA	Greece	50.00	0.00	50.00	Equity
ATHENS CAR PARK S.A.	Greece	20.00	0.00	20.00	Equity

ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI-DATION METHOD	
THESSALONIKI CAR PARK S.A.	Greece	24.39	0.00	24.39	Equity	
AG. NIKOLAOS PIRAEUS CAR PARK S.A.	Greece	30.00	0.00	30.00	Equity	
POLIS PARK SA	Greece	25.04	0.00	25.04	Equity	
SMYRNI PARK S.A.	Greece	20.00	0.00	20.00	Equity	
HELLINIKON ENTERTAINMENT AND ATHLETIC PARKS S.A.	Greece	29.62	0.00	29.62	Equity	
METROPOLITAN ATHENS PARK SA	Greece	22.91	0.00	22.91	Equity	
MANAGEMENT COMPANY OF HELLINIKON ENTERTAINMENT AND ATHLETIC PARKS S.A.	Greece	25.00	0.00	25.00	Equity	
INDUSTRIAL-MINES SEGMENT - SUBSIDIARIES						
VIOMEK ABETE	Greece	66.50	28.64	95.14	Full	
STROTIRES AEBE	Greece	51.00	0.00	51.00	Full	
TERNA MAG SA	Greece	51.02	48.98	100.00	Full	
EUROPEAN AGENCIES OF METALS SA	Greece	0.00	100.00	100.00	Full	
VRONDIS QUARRY PRODUCTS SA	Greece	0.00	100.00	100.00	Full	
CEMENT PRODUCTION AND EXPORT FZC	Libya	0.00	75.00	75.00	Full	
MALCEM CONSTRUCTION MATERIALS LTD	Malta	0.00	75.00	75.00	Full	
ECONOMIC ENTITY	DOMICILE	DIRECT PARTI- CIPATION %	INDIRECT PARTI- CIPATION %	TOTAL PARTI- CIPATION %	CONSOLI-DATION METHOD	
SEGMENT OF HOLDINGS – SUBSIDIARIES						
QE ENERGY EUROPE LTD	Cyprus	0.00	100.00	100.00	Full	

The voting rights of GEK TERNA in all of the above participations coincide with the stake it owns in their outstanding share capital.

\*The affiliate TERNA QATAR is fully consolidated as per IFRS 10 «Consolidated financial statements», as the Group has, contractually, the control of its management and of its return.

The following table presents the joint ventures for the construction of technical projects, in which the Group participates. These joint ventures have already concluded the projects they were established for, their guarantee period has expired, their relations with third parties have been settled and their final liquidation is pending. Therefore such are not included in the consolidation.

COMPANY NAME	(Indirect)
J/V IMPREGILO Spa – TERNA SA-ALTE SA (EXECUTIONS)	33.33%
J/V EVINOU-AEGEK-METON SA-TERNA SA-EYKLEIDIS SA	33.33%
J/V MAIN ARROGATION CANAL D 1	75.00%
J/V AKTOR, AEGEK, EKTER, TERNA AIRPORT INSTAL. SPATA	20.00%
J/V DEPA PROJECT	10.00%
J/V ARTA-FILIPPIADA BY-PASS	98.00%
J/V ATHENS CAR PARKS	20.00%

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(Amounts in thousands Euro, unless otherwise stated)

COMPANY NAME	TOTAL PARTICIPATION % (Indirect)
J/V FRAGMATOS PRAMORITSA	33.33%
J/V EUROPEAN TECHNICAL-HOMER-TERNA	50.00%
J/V EMPEDOS SA-TERNA SA (PROJECT EKTHE THIRD PARTY)	50.00%
J/V NAVY ACADEMY –GNOMON ATE-TERNA SA-GENER SA	33.00%

During the year 2014, the following joint ventures were liquidated on a tax basis since their activities ceased to exist:

COMPANY NAME	TOTAL PARTICIPATION % (Indirect)				
J/V UNIVERSITY OF CRETE-RETHYMNON	25.00%				
J/V AKTOR SA – TERNA SA	50.00%				
J/V AKTOR-TERNA SA IASO BUILDING	50.00%				
J/V MINISTRY OF TRANSPORTATION & COMMUNICATION PROJECT	33.00%				
TERNA SA – PANTECHNIKI SA (O.A.K.A.) GP	50.00%				
J/V FOUNDATION OF THE HELLENIC WORLD – FULL CONSTRUCTION	60.00%				
J/V TERNA SA / AKTOR SA - GOULANDRIS MUSEUM	50.00%				
J/V TERNA SA-TH. KARAGIANNIS SA	50.00%				
J/V TERNA SA-PANTECHNIKI-SA	50.00%				
J/V TERNA SA – MOCHLOS SA	70.00%				
J/V VIOTER SA – TERNA SA	50.00%				
J/V EVANGELISMOS PROJECT C'	50.00%				
J/V TERNA SA – IONIOS SA	90.00%				
J/V TERNA – TERNA ENERGY – TSAMBRAS (DRAMA HOSPITAL)	40.00%				
J/V TERNA SA – AKTOR SA – EBEDOS SA – J&P AVAX SA - IMEC GmbH	24.00%				
J/V J&P AVAX SA – TERNA SA - EFKLEIDIS	35.00%				
J/V EPL DRAMA	40.00%				
J/V ATHINA – PANTECHNIKI – TERNA – J/V PLATAMONAS PROJECT	39.20%				
J/V VIOTER SA – TERNA SA	50.00%				
J/V TERNA SA – VIOTER SA	50.00%				

During the reported period, the acquisition procedure of 50% of the company GEK TERNA-VIOTER GP was completed (49% was acquired from GEK TERNA SA and 1% from TERNA SA). The name of the company changed into GEK TERNA SA – TERNA SA GP. The company was liquidated within the year 2014.

During the reported period the following companies were established:

- J/V AKTOR ATE J&P AVAX TERNA SA (Tithorea Domokos)
- J/V AKTOR ATE J&P AVAX TERNA SA (SG 26 Bridge Construction J/V)
- J/V AKTOR ATE -TERNA SA (Thriasio B' ERGOSE)

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Within the present period, the liquidation procedures of the companies ERGON CITY DEVELOPMENT SRL and SC TERNA INTERNATIONAL CONSTRUCTION ROMANIA, both domiciled in Romania, was completed. Therefore, these companies are not any longer consolidated in the Financial Statements of the Group.

During 2014, in Poland the companies JP GREEN sp.z.o.o., WIRON sp.z.o.o, and BALLADYNA sp.z.o.o. were acquired, whereas in Serbia the Group acquired the company PROENTRA D.O.O. BEOGRAD. Also during the same period, the companies TERNA ENERGY TRADING LTD and TETRA DOOEL SKOPJE were founded in Cyprus and FYROM respectively.

#### 5. OPERATING SEGMENTS

An operating segment is a component of an economic entity: a) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses that concern transactions with other components of the same economic entity) and, b) whose operating results are regularly reviewed by the chief operating decision maker of the entity to make decisions about resources to be allocated to the segment and assess of its performance.

The term "chief operating decision maker" defines the Board of Directors that is responsible for the allocation of resources and the assessment of the operating segments.

The Group presents separately the information on each operating segment that fulfils certain criteria of characteristics and exceeds certain quantitative limits.

The amount of each element of the segment is that which is presented to the "Chief operating decision maker" with regard to the allocation of resources to the segment and the evaluation of its performance.

The above information is presented in the attached statements of financial position and total comprehensive income according to the IFRS, whereas previously recorded operating segments —as presented in the financial statements of the previous year-require no modifications.

Specifically, the Group recognizes the following operating segments that must be reported, whereas no other segments exist that could be incorporated in the "other segments" category.

<u>Construction:</u> refers, almost exclusively, to contracts for the construction of technical projects.

<u>Electricity from renewable sources of energy:</u> refers to the electricity production from wind generators (wind parks), from hydroelectric projects and other renewable energy sources.

<u>Electricity from thermal energy sources and trading of electric energy:</u> refers to the electricity production using natural gas as fuel, and to the trading of electric energy.

<u>Real estate development:</u> refers to the purchase, development and management of real estate as well as to investments for value added from an increase of their price.

*Industry:* refers to the production of quarry products and the exploitation of magnesite quarries.

<u>Concessions:</u> refers to the construction and operation of infrastructure (i.e. roads) and other facilities (i.e. car parks etc.) of public interest with the exchange of their long-term exploitation from provision of services to the public.

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<u>Holdings</u>: refers to the supporting operation of all of the segments of the Group and the trial operation of new operating segments.

The tables that follow present an analysis on the data of the Group's operating segments for the period ended on 31.12.2014.

#### **Calculation of disclosed data on Operating segments**

Following we present the calculation of disclosed data that do not result directly from the accompanying financial statements:

The item "Net debt / (Surplus)" is an index used by Management to judge the cash flow of an operating segment at every point in time. It is defined as the total liabilities from loans and financial leases minus Cash and cash equivalents.

The item "Operating results (EBIT)", is an index used by Management to judge the operating performance of an activity. It is defined as Gross profit, minus Administrative and distribution expenses, minus Research and development expenses, plus/minus Other income/(expenses) except of the payment and valuation related Foreign exchange differences, the Impairments of fixed assets, the Impairments of inventories, the Other impairments and provisions, and the Impairments / write-offs of trade receivables, as presented in the accompanying financial statements.

The item "EBITDA" is defined as the Operating results (EBIT), plus depreciations of fixed assets, minus the grants amortization, as presented in the attached financial statements.

The item "adjusted EBITDA" is defined as the EBITDA, increased by any non-cash items included therein.

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Business segments 31.12.2014	Constructions	Electricity from RES	Electricity from thermal energy and trading	Real Estate	Mining / Industry	Concessions	Holdings	Eliminations on consolidation	Consolidated Total
Sales of products and goods	85	110,354	12,357	464	1,845	0	0		125.105
Sales of Services	1,938	0	0	0	0	2.020	264		4.222
Income from constructional services	791,448	0	0	3,119	0	(1,256)	1,256		794.567
Revenue from external customers	793,471	110,354	12,357	3,583	1,845	764	1,520		923,894
Inter-segmental turnover	21,168	0	0	565	68	0	174	(21,975)	0
Revenue	814,639	110,354	12,357	4,148	1,913	764	1,694	(21,975)	923,894
	-		·	-	_	·	_	_	
Operating results (EBIT)	3,908	41,741	(389)	(14,482)	(3,918)	(2,633)	(645)		23,582
Interest income	2,381	1,854	11	42	4	23	2,779		7,094
Interest and related expenses	(17,570)	(32,522)	45	(3,216)	(469)	(104)	(6,530)		(60,366)
Foreign exchange differences and other non-operating results	(20,996)	1,704	57	(14,184)	(1,120)	(3,679)	2,930		(35,288)
Results from associates and Joint Ventures	0	0	5,103	(835)	0	6,419	0		10,687
Results from participations and securities	2,179	0	0	(2,331)	(1)	0	(379)		(532)
Results before tax	(30,098)	12,777	4,827	(35,006)	(5,504)	26	(1,845)		(54,823)
Income tax	(8,860)	(4,593)	(38)	5,182	476	1,150	2,443		(4,240)
Net Results	(38,958)	8,184	4,789	(29,824)	(5,028)	1,176	598		(59,063)
Net depreciation	29,331	32,216	26	916	1,703	316	14		64,522
EBITDA from continued activities	33,239	73,957	(363)	(13,566)	(2,215)	(2,317)	(631)		88,104
Provisions and other non cash results	2,682	298	0	12,862	11	2	10		15,865
Adjusted EBITDA from continued activities	35,921	74,255	(363)	(704)	(2,204)	(2,315)	(621)		103,969

**GEK TERNA GROUP**Annual Financial Statements of the financial year 1 January 2014 - 31 December 2014 (Amounts in thousands Euro, unless otherwise stated)

Business segments 31.12.2014	Constructions	Electricity from RES	Electricity from thermal energy and trading	Real Estate	Mining / Industry	Concessions	Holdings	Eliminations on consolidation	Consolidated Total
Assets	823,254	1,095,724	12,949	154,736	96,613	73,994	16,751		2,274,021
Investments in associates	0	4,050	0	2,153	0	0	0		6,203
Investments in joint ventures	0	0	54,663	1,411	33	44,582	0		100,689
investments in joint ventures						44,302			100,003
Total Assets	823,254	1,099,774	67,612	158,300	96,646	118,576	16,751		2,380,913
Liabilities	824,521	773,402	2,765	91,168	57,807	46,124	19,175		1,814,962
Loans	146,483	423,379	55	82,697	26,569	41,967	14,345		735,495
Cash and Cash Equivalents	177,254	166,165	765	1,916	5,129	446	1,064		352,739
Net debt / (surplus)	(30,771)	257,214	(710)	80,781	21,440	41,521	13,281		382,756
Canthal annual thoras familia									
Capital expenditure for the period 1.1-31.12.2014	37,933	56,266	0	31	12,077	4,699	14		111.020

**GEK TERNA GROUP**Annual Financial Statements of the financial year 1 January 2014 - 31 December 2014

(Amounts in thousands Euro, unless otherwise stated)

Business segments 31.12.2013(*)	Constructions	Electricity from RES	Electricity from thermal energy and trading	Real Estate	Mining / Industry	Concessions	Holdings	Eliminations on consolidation	Consolidated Total
Sales of products and goods	92	105,248	0	539	530	0	871		107,280
Sales of Services	2,025	493	0	2,689	30	678	487		6,402
Income from constructional services	489,181	0	0	0	0	0	14		489,195
Revenue from external customers	491,298	105,741	0	3,228	560	678	1,372		602,877
Inter-segmental turnover	20,561	0	0	499	101		188	(21,349)	0
Revenue	511,859	105,741	0	3,727	661	678	1,560	(21,349)	602,877
Operating results from continued activities (EBIT)	4,764	36,557	(405)	(12,552)	(2,644)	(927)	(1,461)		23,332
Interest income	2,339	1,758	(62)	61	28	485	101		4,710
Interest and related expenses	(21,702)	(26,292)	(821)	(5,934)	(1,169)	(1,768)	(692)		(58,378)
Foreign exchange differences and other non-operating results	(41,002)	(487)	(2,146)	(24,557)	(298)	0	(1,274)		(69,764)
Results from acquisitions, sales of interests and securities	33	0	9,037	(851)	0	0	48		8,267
Results from associates and Joint Ventures	0	0	5,790	(1,607)	0	13,947	0		18,130
Loss from valuation of interests	(1,868)	0	1	(498)	0	0	0	_	(2,365)
Results before tax	(57,436)	11,536	11,394	(45,938)	(4,083)	11,737	(3,278)		(76,068)
Income tax	(4,503)	(4,968)	(822)	1,436	(63)	215	404	_	(8,301)
Net Results	(61,939)	6,568	10,572	(44,502)	(4,146)	11,952	(2,874)	_	(84,369)
Net depreciation	18,314	27,369	35	985	1,084	198	9	-	47,995
EBITDA from continued activities	23,078	63,926	(370)	(11,567)	(1,560)	(729)	(1,452)		71,326
Provisions and other non cash results	1,777	6,774	0	10,563	49	2	8		19,173
Adjusted EBITDA from continued activities	24,855	70,700	(370)	(1,004)	(1,511)	(727)	(1,444)		90,499

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Business segments 31.12.2013(*)	Constructions	Electricity from RES	Electricity from thermal energy and trading	Real Estate	Mining / Industry	Concessions	Holdings	Eliminations on consolidation	Consolidated Total
Assets	756,696	1,037,523	54,923	186,250	67,796	61,838	52,789		2,217,815
Investments in associates	0	4,049	0	1,292	0	0	0		5,341
Investments in joint ventures	(103)	0	52,034	1,906	33	39,652	351		93,873
Total Assets	756,593	1,041,572	106,957	189,448	67,829	101,490	53,140		2,317,029
Liabilities	749,796	705,456	12,857	90,057	14,903	25,084	78,818		1,676,971
Net equity	6,858	336,116	94,100	99,391	52,924	77,413	(26,744)		640,058
Loans	246,558	366,821	9,775	80,908	9,014	28,936	41,289		783,301
Cash and Cash Equivalents	149,675	121,412	(219)	2,260	794	984	51,702		326,608
Net debt / (surplus)	96,883	245,409	9,994	78,648	8,220	27,952	(10,413)		456,693
Capital expenditure for the period 1.1-31.12.2013	3,785	46,927	0	55	889	3,324	41		55,021

<sup>(\*)</sup> The financial accounts of 31/12/2013 have been restated in accordance with the provisions of IFRS 11 (see note 42).

Geographical segments 31.12.2014	Greece	Balkans	Middle East	Eastern Europe	USA	Other regions	Consolidated total
Revenue from external customers	696,988	88,218	97,133	19,057	21,755	743	923,894
Non-current Assets (excl. Deferred tax assets and financial instruments)	840,323	31,583	10,188	137,270	201,607	412	1,221,383
Capital expenditure	89,857	351	4,129	16,683	0	0	111,020

Geographical segments 31.12.2013	Greece	Balkans	Middle East	Eastern Europe	USA	Other regions	Consolidated total
Revenue from external customers	384,504	86,230	97,748	15,317	19,078	0	602,877
Non-current Assets (excl. Deferred tax assets and financial instruments)	771,249	98,652	7,237	99,787	191,961	0	1,168,886
Capital expenditure	42,878	770	427	6,054	4,892	0	55,021

# 6. INTANGIBLE FIXED ASSETS

The account of intangible fixed assets on 31 December 2014, in the accompanying financial statements, is analyzed as follows:

GROU
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	Concessions and other Rights	Rights from construction contract	Software	Research and development	Total
Net book value 1.1.2014	71.542	45.039	310	585	117.476
Additions	7,400	0	279	1,278	8,957
Cost of borrowing	0	0	0	0	0
Change in acquisition cost due to variation in consolidation percentage/Sales	0	0	0	0	0
Transfer of the corresponding for the year grants of concessions (IFRIC 12)	0	0	0	0	0
Sales / Write offs	(4,649)	0	0	0	(4,649)
Change in amortization due to variation in consolidation percentage/Sales	0	0	0	0	0
Other changes of acquisition cost/Foreign exchange differences	1,000	0	36	0	1,035
Other changes in amortization	875	0	(31)	0	845
(Amortization for the year)	(2,048)	(14,338)	(146)	(74)	(16,606)
Net book value 31.12.2014	74,121	30,701	448	1,789	107,058

# **GROUP**

	Concessions and other Rights	Rights from construction contract	Software	Research and development	Total
Cost 1.1.2014	78,467	88,021	2,526	660	169,674
Accumulated Amortization 1.1.2014	(6,925)	(42,982)	(2,216)	(75)	(52,198)
Net book value 1.1.2014	71,542	45,039	310	585	117,476
Cost 31.12.2014	82,219	88,021	2,840	1,938	175,019
Accumulated Amortization 31.12.2014	(8,098)	(57,320)	(2,392)	(149)	(67,960)
Net book value 31.12.2014	74,121	30,701	448	1,789	107,058

# **GROUP**

		`			
- -	Concessions and other Rights	Rights from construction contract	Software	Research and development	Total
Net book value 1.1.2013 (*)	69,777	13,571	227	348	83,923
Additions	3,655	37,550	235	264	41,704
Cost of borrowing	0	0	0	0	0
Change in acquisition cost due to variation in consolidation percentage/Sales	0	0	128	0	128
Transfer of the corresponding for the year grants of concessions (IFRIC 12)	0	0	0	0	0
Sales / Write offs	(189)	0	0	0	(189)
Change in amortization due to variation in consolidation percentage/Sales	0	0	(109)	0	(109)
Other changes of acquisition cost/Foreign exchange differences	(294)	0	0	0	(294)
Other changes in amortization	14	0	0	0	14
(Amortization for the year)	(1,421)	(6,082)	(171)	(27)	(7,701)
Net book value 31.12.2013(*)	71,542	45,039	310	585	117,476
Cost 1.1.2013	75,295	50,471	2,174	397	128,337
Accumulated Amortization 1.1.2013	(5,518)	(36,900)	(1,947)	(49)	(44,414)
Net book value 1.1.2013(*)	69,777	13,571	227	348	83,923
Cost 31.12.2013 Accumulated Amortization 31.12.2013	78,467 (6,925)	88,021 (42,982)	2,526 (2,216)	660 (75)	169,674 (52,198)
Net book value 31.12.2013(*)	71,542	45,039	310	585	117,476

<sup>(\*)</sup> The financial accounts of 01/01/22013 and 31/12/2013 have been restated in accordance with the provisions of IFRS 11.

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The amortization for the years 2014 and 2013 has been recognized in Cost of sales by 16.261 (7,159 in 2013) and in Administrative and distribution expenses by 338 (542 in 2013).

The account Concessions and Other Rights includes the recognition of purchased rights for the exploitation of quarries and magnesite quarries, with a net book value of 31,274 (31,435 in 2013), with an initial agreed duration of 20-30 years.

Also, the account Concessions and Other Rights includes paid rights for installation of wind parks, with a net book value of 30,042 (28,491 in 2013).

The Company's intangible assets, with a book value of 51 (52 in 2013), relate to software with a cost of 363 (353 in 2013) and accumulated amortization of 312 (301 in 2013). The amortization of 2014 amounting to 11 (6 in 2013), has been registered in Administrative and distribution expenses.

# **Rights from Concession Contracts**

The account Concessions and rights includes the net book value of concession rights amounting to 11,792 (11,214 in 2013).

The rights from concession contracts on 31.12.2014 are as follows:

COMPANY	CONCESSION	CONSOLIDATI ON%	COST 31.12.2014	NET BOOK VALUE 31.12.2014	REMAINING CONCESSIO N PERIOD	NOTES
IOLKOS SA	Tsalapata preservable pottery Center in Volos	100,00%	2,053	1,665	39	In operation
HERON PARKING SA	Car park station in Volos	100.00%	2,888	2,392	41	In operation
PARKING STATION PLATANOU SQ. KIFISIA S.A.	Parking station in Kifisia Square	100,00%	7,738	7,634	19	In operation
PARKING STATION SAROKOU SQ. CORFU S.A.	Parking station in Corfu	100,00%	101	101	27	Termination of development
TOTAL			12,780	11,792		

From the impairment test, that performed in IOLKOS SA, an impairment loss of amount 3,699 was calculated and accounted in Other income/expenses of the Statement of Comprehensive Income. The method that was applied by an independent valuer for the valuation of the mentioned asset is Capitalized Income method. As Discount Rate was used the rate of 9-11%.

The rights from concession contracts on 31.12.2013 are as follows:

COMPANY	CONCESSION	CONSOLIDATI ON%	COST Σ 31.12.2013	NET BOOK VALUE 31.12.2013	REMAINING CONCESSION PERIOD	NOTES
IOLKOS SA	Tsalapata preservable pottery Center in Volos	100.00%	6,662	5,552	40	In operation
HERON PARKING SA	Car park station in Volos	100.00%	2,914	2,478	42	In operation
PARKING STATION PLATANOU SQ. KIFISIA S.A.	Parking station in Kifisia Square	100.00%	3,094	3,094	20	Under construction
PARKING STATION SAROKOU SQ. CORFU S.A.	Parking station in Corfu	100.00%	90	90	28	Termination of development
TOTAL			12,760	11,214		'

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# 7. TANGIBLE FIXED ASSETS

The account of tangible fixed assets on 31 December 2014, in the accompanying financial statements, is analyzed as follows:

GROUP	Quarries/ Land-Plots	Buildings	Machinery	Vehicles	Other	Assets under construction and prepayments for acquisition of fixed assets	Total
Net book value 1.1.2014	21,010	60,904	587,291	10,479	4,335	184,819	868,838
Additions	397	360	48,647	8,524	2,402	40,755	101,085
Cost of borrowing	0	0	197	0	0	782	978
Transfers of constructed fixed assets	0	24,970	143,203	0	(299)	(167,873)	0
Cost of sold/written off fixed assets	(182)	0	(2,008)	(123)	(65)	(268)	(2,647)
Accumulated depreciation of sold/written off fixed assets	0	0	2,553	270	25	0	2,848
Change of percentage of proportionally consolidated company in cost	0	0	(3)	0	(5)	0	(8)
Change of participation percentage in accumulated depreciation	0	0	3	0	5	0	8
Impairments / Impairments Reversal of acquisition cost	90	0	0	0	0	(2,029)	(1,939)
Provisions for restoration and cleanup works	0	0	3,382	0	0	0	3,382
Other movements on cost of fixed assets (foreign exchange differences etc)	0	1,654	21,956	257	207	(1,148)	22,926
Other movements in depreciation of fixed assets (foreign exchange differences etc)	0	525	(2,585)	(204)	82	0	(2,182)
Depreciation for the year	(277)	(4,418)	(47,102)	(2,879)	(2,154)	0	(56,829)
Net book value 31.12.2014	21,038	83,995	755,532	16,324	4,533	55,038	936,460
Cost 1.1.2014	22,967	85,673	778,070	31,183	21,444	184,819	1,124,156
Accumulated Depreciation 1.1.2014	(1,957)	(24,769)	(190,779)	(20,704)	(17,109)	0	(255,318)
Net book value 1.1.2014	21,010	60,904	587,291	10,479	4,335	184,819	868,838
		-	_				
Cost 31.12.2014	23,272	112,657	993,442	39,840	23,684	55,038	1,247,933
Accumulated Depreciation 31.12.2014	(2,234)	(28,662)	(237,911)	(23,516)	(19,151)	0	(311,473)
Net book value 31.12.2014	21,038	83,995	755,532	16,324	4,533	55,038	936,460

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GROUP	Quarries/ Land-Plots	Buildings	Machinery	Vehicles	Other	Assets under construction and prepayments for acquisition of fixed assets	Total
Net book value 1.1.2013 (*)	21,385	64,708	623,239	11,760	4,885	153,027	879,004
Additions	164	176	2,144	449	1,415	38,848	43,196
Cost of borrowing	0	0	0	0	0	2,048	2,048
Transfers of constructed fixed assets	0	626	7,211	0	0	(7,837)	0
Cost of sold/written off fixed assets	0	(284)	(1,368)	(999)	(337)	0	(2,988)
Accumulated depreciation of sold/written off fixed assets	0	94	1,266	876	247	0	2,483
Change of percentage of proportionally consolidated company in cost	0	78	37	173	1,073	0	1,361
Change of participation percentage in accumulated depreciation	0	25	(18)	(108)	(941)	0	(1,042)
Impairments of acquisition cost	(262)	(79)	0	0	0	(803)	(1,144)
Provisions for restoration and cleanup works	0	0	5,294	0	0	(62)	5,232
Other movements on cost of fixed assets (foreign exchange differences etc)	0	(574)	(9,662)	(73)	(85)	(403)	(10,797)
Other movements in depreciation of fixed assets (foreign exchange differences etc)	0	51	761	55	64	0	931
Depreciation for the year	(277)	(3,917)	(41,613)	(1,654)	(1,986)	0	(49,447)
Net book value 31.12.2013 (*)	21,010	60,904	587,291	10,479	4,335	184,818	868,838
Cost 1.1.2013	23,065	85,731	774,414	31,633	19,378	153,027	1,087,248
Accumulated Depreciation 1.1.2013	(1,680)	(21,023)	(151,175)	(19,873)	(14,493)	155,027	(208,244)
Net book value 1.1.2013 (*)	21,385	64,708	623,239	11,760	4,885	153,027	879,004
1101 8001 10180 1112010 ( )	21,303	04,700	023,233	11,700	7,003	133,027	073,004
Cost 31.12.2013	22,967	85,673	778,070	31,183	21,444	184,819	1,124,156
Accumulated Depreciation 31.12.2013	(1,957)	(24,769)	(190,779)	(20,704)	(17,109)	0	(255,318)
Net book value 31.12.2013 (*)	21,010	60,904	587,291	10,479	4,335	184,819	868,838

(Amounts in thousands Euro, unless otherwise stated)

Net book value 31.12.2013 (\*)

#### Land/ **COMPANY Buildings** Machinery **Vehicles** Other **Total Plots** Net book value 1.1.2014 2,113 8,672 0 68 10,854 1 0 0 4 Additions 0 0 4 Acquisition cost of sold - written off 0 0 0 0 0 0 fixed assets Accumulated depreciation of sold -0 0 0 0 0 0 written off fixed assets (Depreciation for the year) 0 (390)0 0 (10)(400)Net book value 31.12.2014 10,458 2,113 8,282 1 0 62 Cost 1.1.2014 2,113 12,815 126 36 1,648 16,738 Accumulated Depreciation 1.1.2014 0 (4,143)(125)(36)(1,580)(5,884)Net book value 1.1.2014 2,113 8,672 1 0 68 10,854 Cost 31.12.2014 126 36 16,761 2,113 12,815 1,671 **Accumulated Depreciation** 0 (4,533)(125)(36)(1,609)(6,303)31.12.2014 Net book value 31.12.2014 0 2,113 8,282 1 62 10,458 Land/ **COMPANY Buildings** Machinery **Vehicles** Other **Total Plots** Net book value 1.1.2013 (\*) 2,113 9,058 2 5 98 11,276 0 0 0 0 Additions 0 0 Acquisition cost of sold - written off 0 0 0 (13)0 (13)fixed assets Accumulated depreciation of sold -0 0 0 9 0 9 written off fixed assets (1)(Depreciation for the year) 0 (386)(1) (30)(418)Net book value 31.12.2013 (\*) 2,113 8,672 1 0 68 10,854 Cost 1.1.2013 2,113 12,815 135 42 1,648 16,759 Accumulated Depreciation 1.1.2013 0 (3,757)(133)(37)(1,550)(5,483)Net book value 1.1.2013 (\*) 2,113 9,058 2 5 98 11,276 Cost 31.12.2013 2,113 12,815 126 36 1,648 16,738 Accumulated Depreciation (1,580)0 (4,143)(125)(36)(5,884)31.12.2013

8,672

1

0

68

10,854

2,113

<sup>(\*)</sup> The financial accounts of  $01/0\overline{1/2013}$  and 31/12/2013 of the Group and the Company have been restated in accordance with the provisions of IFRS 11.

Depreciation of the Group for year 2014 has been recognized in Cost of sales by 55,132 (47,525 in 2013), in Administrative and distribution expenses by 1.538 (1,009 in 2013), in Research and development expenses by 166 (175 in 2013) and at Other income/ (expense) by 0 (348 in 2013).

Depreciation of the Company amounting to 400 (418 in 2013) is presented in the Statement of comprehensive income by 298 (317 in 2013) in Cost of sales and by 102 (101 in 2013) in administrative and distribution expenses.

The above tangible assets of the Group also include those that have been acquired through financial leasing contracts:

	Machinery	Vehicles	lotai
Cost 31.12.2014	64,625	20,184	84,809
Accumulated depreciation 31.12.2014	(11,630)	(4,700)	(16,330)
Net book value 31.12.2014	52,995	15,484	68,479
	Machinery	Vehicles	Total
Cost 31.12.2013	<b>Machinery</b> 37,328	Vehicles 9,688	Total 47,016
Cost 31.12.2013 Accumulated depreciation 31.12.2013			
	37,328	9,688	47,016

Mortgage liens of various types amounting to a total of 57,280 have been written on the group's property for security against bond loans.

The account "Technological and mechanical equipment" includes Wind Park wind generators which have been collateralized in favor of banks to secure long-term loans.

The categories "Land-plots", "Buildings and installations" and "Technological and mechanical equipment", include fixed assets with a net book value of 11,975 and 13,389 on 31 December 2014 and 2013 respectively, which concern Installations of Distribution Networks constructed by the Company and as stipulated by contracts with D.E.D.D.I.E., are transferred to D.E.D.D.I.E., at no cost, during the initial operation of each Wind Park. However, ever after their transfer, such installations will continue to serve the purpose for which such were constructed, namely the sale of the produced electric energy to D.E.D.D.I.E. and L.A.G.I.E., remaining at the exclusive use of the Company, and thus the net book value during the transfer date will continue to be depreciated, as previously, until the fulfillment of the 20-year depreciation period of Wind Parks.

#### 8. INVESTMENT PROPERTY

Investment property on 31 December 2014 in the accompanying financial statements is analyzed as follows:

	GR	OUP	COMPANY		
	2014	2013 Restated	2014	2013 Restated	
Book value 1 January	73,599	81,589	17,398	18,795	
Additions for the period	0	14	0	0	
Fair value adjustments	(13,061)	(10,547)	(3,100)	(3,940)	
Foreign exchange differences	(33)	0	0	0	
Transfer from/to					
inventories and fixed	709	2,543	709	2,543	
assets					
Book value 31 December	61,214	73,599	15,007	17,398	

During the closing year, in cases of active market there was a valuation of the fair value of the Group's property Greece and Balkans from independent auditors. The respective valuations are presented in the following table:

For the valuation of specific investment property, it was not possible to establish reliable comparable market prices, based on which the definition of fair value could be reliably evidenced. For such cases, the Management, with the assistance of real estate professionals, defined the fair values by taking into account its experience as well as the current general economic environment and conditions. Company's investment property valuation is performed taking into consideration the high and best use of each asset that is legally permissible and financially possible.

From the aggregate valuations conducted for the Group's investment property, a loss of 13,061 (10,547 in 2013) was incurred.

The following table presents data concerning the major assumptions taken into consideration for the valuation of the investment properties on 31.12.2014:

Property	Fair Value 31.12.2014	Valuer	Technique	Value	Discount Rate	Inflation	Rate of return	Cost of development
Salonica Port- Parking spaces	1,084	AXIES SA	Direct Capitalization	65 euro per sqm per month	8.75%	-	10%	-
Metaxourhio-	4.620	CBRE AXIES	Market comparison for apartments	2,500 euro per sqm	-	-	-	-
Apartments and Shops	4,630	SA	Direct Capitalization for shops	12 euro per sqm per month	-	-	8.25%	-

Property	Fair Value 31.12.2014	Valuer	Technique	Value	Discount Rate	Inflation	Rate of return	Cost of development
Palaia Volos – Shopping mall	6,850	DANOS SA	Capitalization of income with discounted cash flows and replacement cost	1-12 euro per sqm per month	8.5%	2%	8.50%	-
Oropos Attica-Land	252	GEK TERNA Group	Market comparison	20.50 euro per sqm	-	-	-	-
Ipirou Road Athens- Right in property	140	GEK TERNA Group	Market comparison	44 euro per sqm	-	-	-	-
Monastiriou Road (Salonica)- Land	9,278	CBRE AXIES SA	Development	900-2,100 euro per sqm	8%	-	-	775 euro per sqm
Paralimnio (Ioannina)- Shopping mall	13,780	DANOS SA	Capitalization of income, depreciated replacement cost	1-15 euro per sqm per month	10%- 10.50%	2%	8.50%	-
Kos - Land	1,596	GEK TERNA Group	Market comparison	38 euro per	-	-	-	-
Mantoudi (Evia)- Land	623	GEK TERNA Group	Market comparison	sqm 0.50 euro per sqm	-	-	-	-
3 Septemvriou Road (Athens)- Offices	575	GEK TERNA Group	Market comparison	1,025 euro per sqm	-	-	-	-
Land for logistics	2,604	Independen t Certified Auditor	Market comparison	26 euro per sqm	-	-	-	-
Bulgaria - Land	11,377	Independen t Certified Auditor	Market comparison	45 euro per sqm	-	-	-	-
Romania - Land	715	Independen t Certified Auditor	Market comparison	11.26 euro per sqm	-	-	-	-
Romania - Land	640	GEK TERNA Group	Market comparison	477 euro per sgm	-	-	-	-
Romania - Land	3,350	Jones Lang LaSalle	Market comparison	480 euro per sqm	-	-	-	-
Romania - Land	3,720	GEK TERNA Group	Development	1,960 euro per sqm	6.50%	-	8.50%	893 euro per sqm
	61,214	:						

The corresponding information of the major assumptions taken into consideration for the valuation of the investment properties on 31.12.2013, are as follows:

Property	Fair Value 31.12.2013	Valuer	Technique	Value	Discount Rate	Inflation	Rate of return	Cost of development
Salonica Port- Parking spaces	1,084	AXIES SA	Direct Capitalization	65 euro per sqm per month	-	-	10%	-
Metaxourhio- Apartments and Shops	3,921	AXIES SA	Market comparison for apartments	2,000-3,000 euro per sqm	-	-	-	-

			Direct Capitalization for shops	6-8 euro per sqm per month	-	-	8.25%	-
Palaia Volos – Shopping mall	9,350	DANOS SA	Capitalization of income with discounted cash flows	9-12 euro per sqm per month	8.5%- 9.4%	-0.2%-1.4%	8.50%	-
Oropos Attica-Land	252	GEK TERNA Group	Market comparison	20.50 euro per sqm	-	-	-	-
Ipirou Road Athens- Right in property	740	GEK TERNA Group	Market comparison	700 euro per sqm	-	-	-	-
Monastiriou Road (Salonica)- Land	13,807	GEK TERNA Group	Development	390-2,000 euro per sqm	8%	-	-	890 euro per sqm
Paralimnio (Ioannina)- Shopping mall	16,215	DANOS SA	Capitalization of income with discounted cash flows	8-15 euro per sqm per month	11%- 12.15%	-0.2%-1.4%	11%	-
Kos - Land	1,596	GEK TERNA Group	Market comparison	36 euro per sgm	-	-	-	-
Mantoudi (Evia)- Land	623	GEK TERNA Group	Market comparison	0.50 euro per sqm	-	-	-	-
3 Septemvriou Road (Athens)- Offices	785	GEK TERNA Group	Market comparison	1,400 euro per sqm	-	-	-	-
Bulgaria - Land	3,228	GEK TERNA Group	Market comparison	165-4,000 euro per sqm	-	-	-	-
Bulgaria - Land	12,537	GEK TERNA Group	Market comparison	16-50 euro per sqm	-	-	-	-
Romania - Land	1,500	GEK TERNA Group	Market comparison	24 euro per sgm	-	-	-	-
Romania - Land	731	GEK TERNA Group	Market comparison	545 euro per sqm	-	-	-	-
Romania - Land	3,560	Jones Lang LaSalle	Market comparison	510 euro per sgm	-	-	-	-
Romania - Land	3,670	GEK TERNA Group	Development	1,943 euro per sqm	6.50%	-	8.50%	900 euro per sqm
:	73,599							

The Group received rents from investment property amounting to 727 and 695 in 2014 and 2013 respectively.

Mortgage liens amounting to a total of 28,981 have been written on the investment properties of the Group's companies for security against bond loans.

# 9. PARTICIPATION IN SUBSIDIARIES

The accounts and items of the financial statements of significant subsidiaries, in which exist non-controlling interests, are as follows:

	TERNA	TERNA
	ENERGY	ENERGY
	GROUP	GROUP
	Greece,	Greece,
Geographical area of activity	Balkans, East.	Balkans, East.
	Europe, USA	Europe, USA
	Production of	Production of
	electricity	electricity
	from wind,	from wind,
Business Activity	hydroelectric	hydroelectric
	and other RES	and other RES
	<ul><li>Construction</li></ul>	<ul><li>Construction</li></ul>
	Services.	Services.
	31.12.2014	31.12.2013
Percentage of non-controlling interests	58.79%	53.86%
Dividends of subsidiaries paid to non-controlling		
interests	0	0
Results corresponding to non-controlling		
interests	3,509	2,462
Equity corresponding to non-controlling interests	197,174	190,257
Non-current assets	861,133	822,950
Current assets	279,141	265,520
(Long-term liabilities)	(649,975)	(612,799)
(Short-term liabilities)	(152,054)	(124,693)
Net fixed assets	338,245	350,978
	,	<u> </u>
Turnover	158,251	139,595
Net Profit	5,847	4,355
Other Comprehensive Income	(4,010)	1,882
Total Results	1,837	6,237
	=,:3:	-,

The above financial accounts are before consolidation entries.

Apart from TERNA ENERGY SA presented above, there are no other subsidiaries with significant non-controlling interests.

# **10. PARTICIPATIONS IN ASSOCIATES**

The movement of participations in associates on 31.12.2014 has as follows:

	(	GROUP	COMPANY		
	2014 2013 Restated		2014	2013 Restated	
Balance 1 January	5,341	9,032	7,994	11,908	
Additions	1,201	148	1,201	183	
Losses from Sales	0	(851)	0	(725)	
Valuation losses	0	(2,365)	0	(3,372)	
Transfer of the value of former subsidiary	2	20	0	0	
Withdrawal of associate	0	0	0	0	
Results from the application of the equity consolidation method	(341)	(643)	0	0	
Balance 31 December	6,203	5,341	9,195	7,994	

The financial data of associates are as follows (100%):

31.12.2014	Assets	Liabilities	Equity	Turnover	Net earnings / (losses)	Other comprehensive income / (expenses)
KEKROPS SA	17,367	9,567	7,800	19	(1,329)	(74)
Other associates with positive equity	8,641	12	8,629	0	(48)	0
, , , , , , , , , , , , , , , , , , , ,	26,008	9,579	16,429	19	(1,377)	(74)
Other associates with negative (debit) equity	167,343	215,450	(48,106)	537	(22,566)	0

The financial accounts of the associate companies ATTIKAT SA and GAIA INVESTMENTS SA at the table of 31.12.2014 refer to the most recent financial statements with dates 30/09/2014 and 30/06/2014 respectively, as the latest available dates.

31.12.2013	Assets	Liabilities	Equity	Turnover	Net earnings / (losses)	Other comprehensive income / (expenses)
KEKROPS SA	17,341	11,880	5,461	18	(2,721)	0
Other associates with positive equity	9,185	69	9,116	0	(46)	0
	26,526	11,949	14,577	18	(2,767)	0
Other associates with negative (debit) equity	176,654	188,509	(11,855)	692	(12,962)	0

The market value of the company KEKROPS S.A., which is listed on the Athens Exchange, on 31.12.2014 amounted to 1,002 (1,488 on 31.12.2013).

The market value of the company ATTIKAT S.A., which is listed on the Athens Stock Exchange, on 31.12.2013 amounted to 235 (434 on 31.12.2013).

# 11. INTERESTS IN JOINT VENTURES

The Group holds interests in joint ventures which are consolidated with the Equity method. The movement of participations in joint ventures as of 31.12.2014 is as follows:

	GR	OUP	COMPANY			
	2014	2013 Restated	2014	2013 Restated		
Balance 1 January	93,873	93,839	61,387	66,933		
Additions	0	-	415	0		
Earnings/(losses) from sale	0	-	0	(725)		
Earnings/(losses) from valuation	0		0	(2,974)		
Capital increases	471	473	0	653		
Capital decreases	(2,500)	(2,517)	(2,500)	(2,500)		
Sale of equity stake (25% HERON II)	0	(24,918)	0	0		
Proportion in the change of equity	8,808	20,610	0	0		
Change of interest	37	0	0	0		
Elimination of intra-group results / items	0	6,386	0	0		
Balance 31 December	100,689	93,873	59,302	61,387		

The accounts and items of the financial statements of these important joint ventures during the year 2014 are as follows:

Joint venture name	HERON II VOIOTIA SA	HERON THERMOELECTRIC SA NEW ODOS		CENTRAL GREECE MOTORWAY SA	
Geographical area of activity	Greece		Greece		
Business activity	Production of electricity from natural gas		Construction and management of motorways		
Importance of the participation for the Group	Secondary due to cash factors		supplementary	to cash factors and in the construction gment	
Interest as of 31.12.14	25.00%	50.00%	33.33%	33.33%	

	HERON II VOIOTIA SA			CENTRAL GREECE MOTORWAY SA
	31.12.2014	31.12.2014	31.12.2014	31.12.2014
Non-current assets	213,406	27,750	194,590	403,030
Cash and cash equivalents	6,271	7,004	203,747	28,848
Other current assets	65,631	38,961	130,731	223,048
Total assets	285,308	73,714	529,068	654,926
Long-term financial liabilities (apart from trade and other liabilities and provisions)	105,277	0	139,717	579,137
Other long-term liabilities	14,579	5,116	170,512	56,494
Short-term financial liabilities (apart from trade and other liabilities and provisions)	10,292	0	43,205	56,384
Other short-term liabilities	24,422	28,790	56,600	40,614
Total liabilities	154,570	33,906	410,034	733,629
Net fixed assets	130,738	39,808	119,034	(78,703)
Proportion in the net fixed assets before valuation differences at fair value	32,685	19,904	39,674	0
valuation differences at fair value	4,781	0	0	0
Proportion in the net fixed assets	37,466	19,904	39,674	0
	4 4 24 42 2044	4 4 24 42 2044	4 4 24 42 2044	4 4 24 42 2044
<b>.</b>	1.1-31.12.2014	1.1-31.12.2014	1.1-31.12.2014	1.1-31.12.2014
Turnover	93,900 (13,984)	111,350 (4,304)	72,553 (9,288)	7,782 (3,777)
(Depreciation) (Financial expenses)	(9,224)	(114)	(14,255)	(4,917)
Financial income	168	34	765	(4,917)
(Expense)/Income from				
tax	(1,666)	(2,839)	(2,836)	1,952
Results from continued operations	4,446	8,002	22,628	(1,964)
Results from discontinued operations	0	0	0	0
Other comprehensive income	51	6	(6,833)	(61,589)

Total Results	4,497	8,008	15,795	(63,553)
Share in the results of the Group	1,112	4,002	7,542	0
Share in the other comprehensive results of the Group	12	3	(2,277)	0
Share in the total comprehensive results of the Group	1,124	4,005	5,265	0

The accounts and items of the financial statements of these important joint ventures during the year 2013 are as follows:

ı		T			
Joint venture name	HERON II VOIOTIA SA	HERON THERMOELECTRIC SA	NEW ODOS SA	CENTRAL GREECE MOTORWAY SA	
Geographical area of activity	,	Greece	G	reece	
Business activity	Production of ele	ctricity from natural gas		nd management of torways	
Importance of the participation for the Group	Secondary o	due to cash factors	Secondary due to cash factors and supplementary in the construction segment		
Interest as of 31.12.13	25.00%	50.00%	33.33%	33.33%	
	HERON II HERON VOIOTIA SA THERMOELECTRIC SA		NEW ODOS SA	CENTRAL GREECE MOTORWAY SA	
	31.12.2013	31.12.2013	31.12.2013	31.12.2013	
Non-current assets	227,227	31,977	189,699	512,605	
Cash and cash equivalents	8,850	4,741	98,310	84,061	
Other current assets	74,068	31,690	206,695	171,806	
Total assets	310,144	68,408	494,704	768,472	
Long-term financial liabilities (apart from trade and other liabilities and provisions)	39,100	0	125,142	524,438	
Other long-term liabilities Short-term financial	5,415	5,775	252,548	220,050	
liabilities (apart from trade and other liabilities and provisions)	96,359	0	3,244	32,703	
Other short-term liabilities	43,030	25,833	10,530	6,430	
Total liabilities	183,903	31,608	391,464	783,621	

Net fixed assets	126,241	36,800	103,240	(15,149)
Proportion in the net fixed assets before valuation differences at fair value	31,560	18,400	34,410	0
valuation differences at fair value	4,781	0	0	0
Proportion in the net fixed assets	36,341	18,400	34,410	0

	1.1-31.12.2013	1.1-31.12.2013	1.1-31.12.2013	1.1-31.12.2013
Turnover	185,107	64,883	77,826	27,464
(Depreciation)	(15,620)	(4,442)	(9,709)	(1,747)
(Financial expenses)	(12,204)	(110)	(24,559)	(16,449)
Financial income	191	59	2	1
(Expense)/Income from tax	(3,250)	(3,131)	(16,634)	845
Results from continued operations	7,478	2,726	45,485	(10,071)
Results from discontinued operations	0	0	0	0
Other comprehensive income	(32)	(11)	13,876	273,360
Total Results	7,446	2,715	59,361	263,289
Share in the results of the Group	1,870	1,363	15,160	0
Share in the other comprehensive results of the Group	(8)	(6)	4,625	0
Share in the total comprehensive results of the Group	1,862	1,357	19,785	0

Unless there is a specified note in the tables above, the items represent 100% of the net equity of the joint ventures.

During the comparative period, no dividends were collected from the above joint ventures.

The major items of the other joint ventures (with credit net equity) are as follows:

	31.12.2014	31.12.2013
Non-current assets	11,063	11,588
Current assets	6,552	6,960
Long-term liabilities	(51,102)	(5,302)
Short-term liabilities	(5,902)	(5,558)
Share in the net fixed assets	6,611	7,688
	1.131.12.2014	1.131.12.2013
Turnover	1,214	1,199
Results from continued operations	(1,593)	(2,405)
Results from discontinued operations	0	0
Other comprehensive income	9	11
Total results	(1,584)	(2,394)

The above financial figures of the other joint ventures are depicted according to the Group's percentages of participation in their net equity.

The financial figures of the joint ventures are based on financial statements compiled according to the IFRS.

The account of participations in joint ventures include joint ventures with credit net equities as well as differences from valuation at fair value during the acquisition of the respective interests in accordance with the IFRS 3.

The application field of IFRS 5 is irrelevant for all joint ventures.

The financial statements of the joint ventures have been compiled with the same date compared to the ones of the Group.

# 12. OTHER LONG-TERM RECEIVABLES

The account "Other long-term receivables" on 31 December 2014 in the accompanying financial statements is analyzed as follows:

	GROUP		COMPANY	
	2014	2013 Restated	2014	2013 Restated
Loans to joint ventures and other related companies	52,522	50,181	47,742	42,106
Given guarantees	2,547	3,582	25	29
Other long-term receivables	10,644	3,502	0	0
Total	65,713	57,265	47,767	42,135

The Company and the Group have participated in the issuance of bond loans of joint ventures and other related companies of the road concessions segment amounting to 42,744 (40,357 during the end of the previous year). These loans carry an interest of about 7% and are paid back, along with the interests, at the maturity of these concessions. Moreover the item "Other long-term receivables" mainly includes accrued income from agreements concerning sale of electricity from RES, with leasing elements.

#### 13. INVENTORIES

The account "inventories" on 31 December 2014 in the accompanying financial statements are analyzed as follows:

	GROUP		CON	<b>IPANY</b>
	2014	2013 Restated	2014	2013 Restated
Raw-auxiliary materials	6,987	9,104	0	0
Spare parts of fixed assets	1,657	1,441	0	0
Merchandise and Finished and semi- finished products	12,010	7,005	785	30
Property finished	26,158	31,396	894	3,757
Property to be developed	5,051	5,379	5,051	5,379
Property under construction	23,855	34,910	0	435
Total	75,718	89,235	6,730	9,601

The Group during the annual review process of the net realizable value of its inventories, found out, following a relevant study by independent appraisers, impairments on the value of commercial properties in Bulgaria and Greece, which are included in the real estate segment, and it recognized the resulting loss of 13,966  $\kappa\alpha\iota$  1,277 respectively (24,268  $\kappa\alpha\iota$  736 during the previous year respectively) in the "Other income/(expenses)" in the Statement of comprehensive income.

With the exception of the above case, there was no need for impairment of other impaired or low turnover inventories during 31 December 2014.

Mortgage liens amounting to a total of 19,019 have been written on an under development property of a company of the Group for security against bond loans.

### 14. TRADE RECEIVABLES

The trade receivables on 31 December 2014 in the accompanying financial statements are analyzed as follows:

	GROUP		COI	MPANY
	2014	2013 Restated	2014	2013 Restated
Invoiced receivables	233,346	212,461	5,979	3,539
Accrued income	2,023	40,457	0	0
Customers – Doubtful and litigious	6,878	6,507	309	318
Notes / Checks Receivable overdue	868	868	0	0
Checks Receivable	3,387	374	0	0
Minus: Provisions for doubtful trade receivables	(17,841)	(21,449)	(452)	(452)
	228,661	239,218	5,836	3,405

The above trade receivables also include trade receivables from the Energy segment amounting to 16.987 (12,470 on 31 December 2013), which are pledged to banks as security against provided long-term and bond loans to finance the construction of Wind Parks.

In 2014, L.4254 imposed a retrospective reduce in sell prices of electric energy by 10% for windfarms and by 35% for photovoltaic parks. The Group had created a provision of amount 6,559 in the financial statements of the previous year, which was reversed at 2014.

# 15. CONSTRUCTION CONTRACTS

The technical works, undertaken by the Group that were under construction on 31.12.2014 are analyzed as follows:

	GF	ROUP	COMPANY		
Cumulatively from the beginning of the projects	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated	
Cumulative costs	3,260,727	2,397,776	9,508	8,923	
Cumulative profit	394,228	290,341	3,399	3,399	
Cumulative loss	(134,708)	(55,451)	0	0	
Invoices	(3,487,702)	(2,549,259)	(13,895)	(12,877)	
	32,545	83,407	(988)	(555)	
Customer Receivables from construction contracts	176,282	140,811	0	153	
Liabilities to construction contracts (long-term)	(63,626)	(24,195)	0	0	
Liabilities to construction contracts (short-term)	(80,111)	(33,209)	(988)	(708)	
Net receivables from construction contracts	32,545	83,407	(988)	(555)	
Customers' prepayments	266,651	223,530	0	0	
Withheld amounts from customers of projects	54,146	51,748	0	0	

## 16. PREPAYMENTS AND OTHER RECEIVABLES

The prepayments and other receivables on the 31st of December 2014 in the accompanying financial statements are analyzed as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Advances to suppliers	49,253	33,045	0	0
Receivables from sale of participation in HERON II	0	42,365	0	0
Accounts of advances and credits	6,838	3,806	0	0
Prepayment to insurance funds (Social Security Organization of technical works)	4,421	4,064	0	0
VAT refund – offsetting entry	24,930	35,736	0	0
Receivables from other taxes except for income tax	1,874	1,874	1,874	1,874
Accrued income	3,107	3,049	15	0
Prepaid insurance premiums	7,097	8,460	0	3
Prepaid commissions for letters of guarantee	2,699	243	0	0
Prepaid rents	1,364	1,070	0	0
Other deferred expenses	2,360	2,398	348	0
Receivables from j/v, related companies and other associates	12,098	12,789	4,249	5,250
Receivables from wind park subsidies	13,821	55,173	0	0
Receivables from grants relating to the investment industrial plan	10,441	0	0	0
Receivables from other subsidies	0	953	0	0
Receivables from motorway subsidies $\boldsymbol{\epsilon}$	0	0	0	0
Receivables from insurance indemnities	2,032	1,296	0	0
Receivable from indemnity based on decision ICC	0	0	0	0
Blocked bank deposit accounts	13,932	4,809	10,050	0
Other receivables – Sundry debtors	23,184	13,452	417	396
Minus: Provisions for doubtful other receivables	(4,364)	(14,364)	(1,000)	(1,000)
	175,087	210,218	15,953	6,523

The Group has recognized on 31st of December 2014 receivables from grants amounting to 24,262 (56,126 on 31.12.2013). During the year 2014, a grant amounting to 4,585 of the investment industrial plan of the subsidiary TERNA MAG S.A. was collected as well as wind park investment subsidies of 44,306 included in the outstanding amount as of 31.12.2013.

The account "Receivables from taxes excluding income tax" of the Company and the Group includes withheld dividend tax, from dividends of an amount of 1,360 (1,360 on 31.12.2013). For this tax there are respective earnings for distribution in the fiscal year, defined according to the provisions of the Income Tax Code and the Greek GAAP. However, the results defined according to the requirements of the IFRS, which are implemented by the Company, report lower earnings. The Company presumes that the POL 1129/6.6.2012 is a tax clause and refers to earnings which arise from the implementation of the Income Tax Code and the Greek GAAP and not from those defined according to the IFRS and that it will offset the tax in future distributions. With respect to the specific issue, a relevant question has been submitted to the Ministry of Finance, which has not been answered until the approval date of the financial statements.

### 17. PROVISION FOR IMPAIRMENT OF RECEIVABLES

The movement of the account provision for impairment of trade and other receivables during the period is analyzed as follows:

	GROUP		COMPANY	
	31.12.2014 31.12.2013 Restated		31.12.2014	31.12.2013 Restated
Balance 1.1	35,814	13,194	1,451	1,351
Provisions for the year	2,961	22,620	0	100
Use of provision	(16,569)	0	0	0
Provisions recovery for the year	0	0	0	0
Balance 31.12	22,206	35,814	1,451	1,451

The above provisions for 2014 were recognized by in Other income/ (expenses).

The receivables of the Group and the Company include balances of a total amount 39,067 and 2,100 respectively (50,686 and 2,100 respectively for 2013) which concern overdue receivables apart from those impaired. The collection of these receivables is certain as they relate to the State and customers whose creditworthiness is not doubted.

The maturity of the above receivables has as follows:

31.12.2014	GROUP	COMPANY
Up to 1 year	2,000	0
1-2 years	3,863	0
2-3 years	3,500	0
More than 3 years	29,704	2,100
	39,067	2,100

31.12.2013	GROUP	COMPANY
Up to 1 year	3,500	0
1-2 years	5,182	0
2-3 years	3,324	0
More than 3 years	38,680	2,100
_	50,686	2,100

### 18. INVESTMENTS AVAILABLE FOR SALE

Investments available for sale on 31st December 2014, in the accompanying financial statements are analyzed as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Participating interests in companies	24,778	18,393	24,643	18,262
Mutual Funds	194	265	194	265
Securities and other titles	634	9,233	0	0
	25,606	27,891	24,837	18,527
				_
Non-current	24,828	18,444	24,643	18,262
Current	778	9,447	194	265

The participations in companies refer to participations in non-listed companies with participation percentage less than 20%.

On 31.12.2014, the mutual funds and the shares of the Group and the Company were valued at 778 and 194 respectively (9,498 and 265 on 31.12.2013 respectively) at market value.

The Group proceeded with the sale of equities and warrants in 2014. The gain of 1,991 resulting from the sale was recorded in Profit / (loss) from sale of participations and securities

From the valuation of the investments available for sale derived a loss of 2,352 for the Group and 70 for the Company (gain 391 for the Group and gain 50 for the Company respectively on 31.12.2013), which was registered in Other comprehensive income.

# 19. CASH AND CASH EQUIVALENTS

The cash and cash equivalents on 31 December 2014 in the accompanying financial statements are analyzed as follows:

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	GF	ROUP	СО	MPANY
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Cash in hand	234	203	34	32
Sight Deposits	242,687	277,939	1,646	51,912
Term Deposits	109,818	48,466	0	100
Total	352,739	326,608	1,680	52,044

Term deposits have a usual duration of 3 months and their carrying interest rates ranged during the year between 1.70% - 2.00% (1.80% - 2.00% for the previous year).

# 20. LONG-TERM LOANS AND FINANCE LEASES

The long-term loans and liabilities from finance leases on 31st December 2014, in the accompanying financial statements, are analyzed as follows:

	GROUP		СОМІ	PANY
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Liabilities from finance leases	33,582	14,699	0	0
Minus: Short-term portion	(9,796)	(7,937)	0	0
Long-term loans	567,185	602,379	70,486	92,749
Minus: Short-term portion	(114,789)	(85,718)	(13,014)	(12,876)
Long term part	476,182	523,423	57,472	79,873

The repayment period of long-term loans is analyzed in the following table:

	G	ROUP	СО	MPANY
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Up to 1 Year	114,789	85,718	13,014	12,876
Between 2 - 5 Years	242,651	304,799	53,782	79,873
Over 5 Years	209,745	211,862	3,690	0

The repayment period of liabilities from finance leases is analyzed in the following table:

	GROUP			
	31.12.2014	31.12.2013 Restated		
Up to 1 Year	9,796	7,937		
Between 2 - 5 Years	17,990	6,762		
Over 5 Years	5,796	0		

### A. Long-term Loans

Long term debt is by 66.21% in euro (74.52% at the end of the previous year), by 12.14% in PLN (9.74% at the end of the previous year) and by 21.66% in USD (15,74% at the end of the previous year), and represents approximately 80.81% of the Group's total debt (76.90% at the end of the previous year). The long term debt mainly covers financing needs for the investments of construction, energy and concessions segments of the Group.

The Group, continuing its efforts for the conversion of its short-term debt into long-term debt, achieved a debt restructuring via the issuance of bond loans amounting to 30 million euro approximately.

Within the year 2014, the amount of 41 million euro was repaid for long-term bank debts.

The average effective interest rate paid for the long-term debt during the closing year settled at 6.08% (5.74% in the previous financial year).

# **B. Financial Leasing contracts**

During the closing financial year the Group paid the amount of 10,811 (10,106 in 2013) for lease payments and interest on existing financial leasing agreements with an average effective interest rate of 4.10% (3.76% in 2013).

During the present year, the Group entered into new leasing agreements amounting to 28,742 (0 during the previous year) mostly to cover the needs of the construction segment.

The remaining balance of the financial leasing contracts, with the accrued interest, as of 31.12.2014 amounted to 33,579 (14,699 in 31.12.2013), from which 9,793 are due within the following 12 months (7,937 on 31.12.2013).

# C. Loan guarantees

For the guarantee of certain Group's loans:

- ➤ Wind parks' generators have been pledged,
- Insurance contracts, receivables from sales to L.A.G.I.E. or D.E.D.D.I.E. as well as from construction services have been forfeited to lending banks,
- Lien mortgages of various series have been written on the real estate of some of the Group's companies amounting to 105,280 (103,787 during the end of the previous year) and,

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➤ Shares of subsidiary companies with a nominal value of 31,612 (77,665 during the end of the previous year) have been provided by the parent company as collateral.

#### 21. LIABILITIES FROM FINANCIAL INSTRUMENTS

In the USA, the TERNA ENERGY sub-group, in order to take advantage of the tax benefits provided by local law as much as possible, entered a transaction during the last quarter of 2012 where the counterparty company paid the amount of € 49,693 in order to acquire the right to receive, mainly, cash and tax losses (tax equity investment).

The basic characteristics of the transaction are as follows:

- Regardless of the participation stake in the share capital held by the counterparty company, TERNA ENERGY sub-group maintains control of management of the wind parks and therefore such are fully consolidated in the group's financial statements.
- The counterparty company receives a significant portion of the earnings and tax losses created from such wind parks until such achieve a predefined (during the initial investment) rate of return.
- The counterparty company remains a shareholder of the wind parks until the predefined rate of return on their investment is achieved.
- When the return on the investment of the counterparty company reaches the predefined level, the Group has the option to acquire the rights of the counterparty company at the amount of return of the investment.
- The return of the investment of the minority shareholders, depends exclusively on the performance of the wind parks. Even though TERNA ENERGY sub-group commits to operate such parks in the best possible manner and takes all possible measures to ensure their smooth operation, it is not obliged to pay cash to the counterparty company over the amount required to achieve the predefined return on their investment.

The Group, based on the objective of such transactions, classifies the investment of the counterparty company as a "Financial liability" in the consolidated statement of financial position. Subsequently, the financial liability is measured at amortized cost.

### 22. PROVISION FOR STAFF INDEMNITIES

According to Greek labor law, each employee is entitled to a lump-sum indemnity in case of dismissal or retirement. The amount of the indemnity depends on the length of service with the company and the employee's wages the day he/she is dismissed or retires. Employees that resign or are justifiably dismissed are not entitled to such an indemnity. The indemnity payable in case of retirement in Greece is equal to 40% of the indemnity calculated in case of dismissal. According to the practices in the countries where the subsidiaries of the Group are operating in, staff indemnity programs are usually not funded.

The liabilities for staff indemnity liabilities were determined through an actuarial study. The following tables present an analysis of the net expenditure for the relevant provisions recorded in the consolidated net earnings for the financial year ended on the 31st of December, 2014 and the movement of the relevant provision accounts for staff indemnities presented in the attached consolidated Statement of financial position for the year ended on December 31st 2014.

The expense for staff indemnities is recognized by the Group in Income Stetement and registered in Cost of sales by 2,090 and in Administrative and distribution expenses by 107 (1,909 and 31 during the previous year, respectively), and by the Company in Administrative and distribution expenses (during the present and previous year) is analyzed as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Current service cost	1,981	1,624	10	5
Financial cost	66	77	2	3
Effect of cut-backs or settlements	150	239	0	8
Recognition of actuarial (profits) / losses	215	(475)	(7)	(63)
	2.412	1.465	5	(47)

The movement of the relevant provision in the Statement of financial position is as follows:

	G	ROUP	COMPANY		
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated	
Balance 1.1	5,432	5,810	46	122	
Provision recognized in Net earnings	2,197	1,940	12	16	
Provision recognized in Other Total Income	215	(475)	(7)	(63)	
Transfers from other provisions/liabilities/write offs	0	0	0	0	
Foreign exchange translation differences	496	(129)	0	0	
Compensation payments	(1,566)	(1,714)	0	(29)	
Balance 31.12	6,774	5,432	51	46	

The main actuarial assumptions for the financial years 2014 and 2013 are as follows:

	2014	2013
Discount rate (based on the yields of the E.C.B. bonds)	2,5%	3,5%
Mortality: Greek mortality table	MT_EAE2012P	MT_EAE2012P
Future salaries increases	2,0%	2,4%
Movement of salaried workers (departure under their own will)	1%	1%
Movement of day-waged workers (departure under their own will)	1%	1%
Movement of salaried workers (laid-off)	8%	8%
Movement of day-waged workers (laid-off)	8%	8%

The following table presents the sensitivity of the liability concerning the rendering of benefits to personnel in cases of changes occurring in certain actuarial assumptions.

	Scenario 1	Scenario 2	Scenario 3	Scenario 4
Discount Rate	1,50%	2,50%	2,50%	3,00%
Future Salaries Increases	2,00%	2,50%	1,50%	1,50%
Effect on the net earnings / (losses) 2014	(378)	(179)	163	310

# 23. OTHER PROVISIONS

The movement of the relevant provision in the Statement of financial position for 2014 and 2013 is as follows:

	Provisions for environmental rehabilitation	Other provisions	Provisions of concessions segment	Total
Balance 1.1.2014	4,210	3,932	20	8,162
Provision recognized in net earnings	0	13,201	0	13,201
Provision recognized in fixed assets Interest on	3,382	0	0	3,382
provisions recognized in net earnings	340	0	0	340
Recovery of provisions	0	(1,000)	(20)	(1,020)
Reduction of participation stake in related company	0	0	0	0
Foreign exchange differences	(77)	0	0	(77)
Balance 31.12.2014	7,855	16,133	0	23,988

	Provisions for environmental rehabilitation	Other provisions	Provisions of concessions segment	Total
Balance 1.1.2013	3,678	3,532	20	7,230
Provision recognized in net earnings	87	400	0	487
Provision recognized in fixed assets	439	0	0	439
Interest on provisions recognized in net earnings	26	0	0	26
Transfer in the	0	0	0	0

Balance 31.12.2013 Restated	4,210	3,932	20	8,162
Utilized provisions	0	0	0	0
Foreign exchange differences	(20)	0	0	(20)
Recovery of provisions	0	0	0	0
investment property				

In the account of "Provisions for environmental rehabilitation" there are recognized provisions which are formed by the Group's energy segment companies, as well as some of the industry segment aiming at covering the rehabilitation expenses of the environment, where electricity production and quarries' exploitation units are established, after the completion of the exploitation, which lasts for 20-30 years, according to the received licenses by the State. The above provision of 7,855 (4,210 on 31.12.2013) represents the required expenditure for the equipment's dismantling and the formulation of the places where there are installed, utilizing the current technology and materials.

Account "Other provisions" inludes provisions recognized for: (a) unaudited financial years of the Group's companies amount of 1,801 (1,601 on 31.12.2013), (b) contingent liabilities from litigations amount of 1,690 (690 on 31.12.2013), (c) contractual liabilities of an amount 642 (1,641 on 31.12.2013) (d) impairment in demands of construction projects as well as (e) 2,000 other provisions.

# 24. GRANTS

The movement of grants in the Statement of financial position for 2014 and 2013 is as follows:

	2014	2013 Restated
Balance as at 1.1	278,290	295,836
Restatement of opening balance of approved but not collected grants due to change of estimation	(3,030)	(6,450)
Receipts of grants	4,585	0
Approved but not yet received grants	10,441	0
Transfer of grants to fixed assets (IFRIC 12)	0	0
Foreign exchange differences	6,455	(2,333)
Amortization of grants on fixed assets	(9,038)	(8,763)
Balance as at 31.12	287,703	278,290

Grants refer to those provided by the State for the construction of motorways, the development of wind parks, car park stations and industrial development. The grants are amortized in accordance to the granted assets' depreciation or utilization rates.

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# 25. SUPPLIERS

The suppliers on 31st December 2014, in the accompanying financial statements, are analyzed as follows:

	G	ROUP	COMPANY		
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated	
Suppliers	205,598	165,734	1,966	2,497	
Checks and notes payable	10,399	9,619	0	0	
	215,997	175,353	1,966	2,497	

# 26. ACCRUED AND OTHER LIABILITIES

The account "Accrued and other liabilities" (long and short term) on 31st December 2014 in the accompanying financial statements, is analyzed as follows:

	GROUP		COI	MPANY
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Liabilities from taxes-duties	12,828	11,450	683	687
Social security funds	3,283	1,728	20	15
Dividends payable	48	61	24	31
Liabilities against joint ventures, associates and other related companies	17,847	17,536	1,172	580
Customer prepayments	329,240	260,101	1	454
Accrued expenses and deferred income and other transitory accounts	17,416	10,128	154	31
Guarantees of leased property	403	401	121	125
Liability from subsidy return	0	3,150	0	0
Sundry Creditors	12,738	18,001	492	513
	393,803	322,556	2,667	2,436
Long-term portion	166,705	76,516	121	125
Short-term portion	227,098	246,040	2,546	2,311

Of the long-term liabilities, an amount of 102,676 concerns customer advances for construction works, the certification and offsetting of which will be implemented after 31.12.2015 (51,919 on 31.12.2013), as well as an amount of 63,626 (24,195 as at 31.12.13) which refers to obligations with regard to construction agreements that will be amortized after 31/12/2015.

# (Amounts in thousands Euro, unless otherwise stated)

### 27. SHORT-TERM LOANS

The Group's short-term loans refer mainly to revolving bank loans having duration between one and three months depending on the needs. The amounts withdrawn are used partly to cover the liquidity needs of the Group either during the construction period of technical works or during the construction period of installments of the Group's energy segment.

Such loans, with the completion of the relevant projects, are repaid with the collection of the contractor prices, or are converted to long-term as regards to wind parks or other energy projects.

The largest part of the Group's loans is issued in euro and the weighted average interest rate for such during the year amounted to 6.35% (6.85% during 2013).

### 28. LIABILITIES FROM DERIVATIVES

The Group, in the context of managing and minimizing its financial risks, has entered into interest rate swap agreements.

Interest rate swaps aim at hedging the risk from the negative fluctuation of future cash outflows that stem from interest on loan agreements that have been signed under the context of the activities mainly for the segment of and electricity production from RES in Greece and the U.S.A.

Taking into account the purpose of such derivatives, namely the hedging of cash flows, hedge accounting has been used and their fair value was calculated.

Information regarding the derivatives is displayed below:

			GROUP		сом	PANY
	Nominal Value		Liability Fair Value	Liability Fair Value	Liability Fair Value	Liability Fair Value
	31.12.2014	31.12.201 3	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Interest rate swaps:	€ 7,537	€ 7,537	673	530	-	-
Interest rate swaps:	€ 5,772	€ 5,772	379	222	-	-
Interest rate swaps:	€ 17,000	€ 17,000	2,020	972	-	-
Interest rate swaps:	€ 15,400	€ 15,400	771	218	-	-
Interest rate swaps:	€ 9,000	-	312	-	-	-
Interest rate swaps:	€ 9,000	-	760	-	-	-
Interest rate swaps:	€ 6,563	€ 6,563	638	378	0	0
			5,553	2,320	0	0

			GF	ROUP	сом	PANY
	Nomina	al Value	Liability Fair Value	Liability Fair Value	Liability Fair Value	Liability Fair Value
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Interest rate swaps:	\$25,000	\$25,000	325	1,443	-	-
			325	1,443	-	-

In the Statement of Financial Position of 2013, amount 1,443 has been reclassified from "Other long-term assets" into "Receivables from derivatives" for a fairer presentation. This reclassification did not have any impact on the Equity or the Net earnings of the Company or the Group.

### 29. SHARE CAPITAL - EARNINGS PER SHARE

On 6/12/2013, a decision of the Extraordinary General Shareholders' Meeting approved the collaboration agreement with YORK CAPITAL MANAGEMENT. The context of the agreement provided for a share capital increase by the Company by the issuance of 8,579,680 shares for 2.5 euro per share and nominal value of 0.57 euro per share, via cash payment. Following the above, the Company's outstanding number of shares accounted on 31.12.2013 for 94,462,368, whereas the share capital amounted to 53,843,549.76 euro.

On 31.12.2014 the Group held directly through the parent and indirectly through its subsidiaries, 1,595,898 treasury shares, with a total acquisition cost of 9,052. Within the year the number of own shares of the Company increased via the purchase of 65,400 shares.

Within the year 2013, the Company in the context of its agreement with York Capital Management (approved by the Extraordinary GM on 6/12/2013), issued a 5-year bond loan amounting to 68,300 thous. euro, mandatorily partially convertible, until 6/12/2018, into new shares of GEK TERNA and partially exchangeable with existing shares of TERNA ENERGY currently held by GEK TERNA.

Of the total, amount of 21,650 thous euro. concerns an item in the Equity and it was recognized as such, given that it corresponds to the share capital mandatorily to be issued until 6/12/2018, with the predetermined conversion price at 2.5 euro. As a result, both basic and diluted earnings per share must be calculated.

In the table below the relevant calculations of the earnings per share are depicted:

Calculation of diluted earnings per share	1.1- 31.12.2014	1.1- 31.12.2013 Restated
Net earnings/(losses) attributable to Owners of the parent from continued operations	(61,261)	(85,984)
After tax interest attributable to obligatorily convertible bond loan	344	55
Diluted earnings/(losses) attributable to Owners of the parent from continued operations	(60,917)	(85,929)

Calculation of diluted weighted average number of shares	1.1-	1.1-31.12.2013
	31.12.2014	Restated
Basic weighted average number of shares (without treasury shares)	92,866,470	84,939,839
Average weighted effect of the obligatorily convertible bond loan	8,660,000	593,151
Diluted weighted average number of shares	101,526,470	85,532,990

### 30. RESERVES

The Reserves account is analyzed as follows:

	G	ROUP	COMPANY		
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated	
Fair value reserve of assets available for sale	(4.399)	(2.990)	(346)	(294)	
Fair value reserve from hedging derivatives	710	2.621	0	0	
Contribution to Relatives and JV's Other Income	(26.990)	(29.046)	0		
Part of the mandatorily convertible into shares bond loan	21.650	21.650	21,650	21,650	
Tax-exempt reserves	186.819	131.348	4,199	5,581	
Statutory reserve	23.576	23.016	7,007	7,007	
Other reserves	5.861	16.006	58,953	57,782	
	207.227	162.605	91,463	91,726	

Tax exempt reserves in case of distribution or capitalization will be taxed according to the current tax rate.

During the current year, the Company and the Group submitted a statement for the taxation of their reserves according to Law 4172/2013 by an amount of 4,199 for the Company and 12,953 for the Group.

Of the above amounts, the total reserves of the Company were offset with existing losses, whereas for the Group an amount of 10,169 was offset with existing losses, while the remaining amount of 2,783 was taxed according to the provisions of the tax legislation.

# 31. INCOME TAX

According to Greek tax legislation, the tax rate corresponds to 26%. The effective tax rate differs from the nominal. The calculation of the effective tax rate is affected by several factors, the most important of which are the non-tax exemption of specific expenses, differences from the use of depreciation rates that emerge between the fixed asset's useful life and the use of rates stipulated by L.4110/2013, the capability of companies to create tax-exempt discounts and tax-exempt reserves, and the aforementioned increase of the tax rate through calculations of deferred income tax.

# (a) Income tax expense

Income tax in the total comprehensive income statement is analyzed as follows:

	G	ROUP	COMPANY		
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated	
Current tax	30,254	7,703	1,569	27	
Provision for tax audit differences	200	400	0	0	
Adjustments of tax of previous years	556	6	0	0	
	31,010	8.109	1,569	27	
Deferred tax expense	(26,770)	192	(624)	(588)	
Total expense/(income)	4,240	8,301	945	(561)	

The parent company GEK TERNA S.A. has been audited by the relevant tax authorities up to fiscal year 2009 included. The income tax statements are submitted on an annual basis, but earnings or losses (particularly for the parent company and the Greek subsidiaries that emerged up to 2010 included) that are stated remain temporary until the tax authorities audit the books and data of the entity and the final audit report is issued. In this case possible additional taxes and surcharges may be imposed by the tax authorities. For this purpose, relevant provisions have been made for 2014 against additional taxes and surcharges that may be imposed, for the Group amounting to 1,801 (1,601 during the previous year). Such provisions are included in the account "Other provisions". The tax losses, to the extent that such are accepted by the tax authorities, may offset future taxable earnings for a period of five years from the year such resulted in.

A reconciliation of income tax and the accounting profit multiplied by the applicable tax rate is as follows:

	GROUP		COMPANY	
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated
Earnings/(loss) before tax	(54,823)	(76,068)	6,624	(24,499)
Nominal tax rate	26%	26%	26%	26%
Income tax expense/(income) based on the nominal tax rate	(14,254)	(19,778)	1,722	(6,370)
Complementary property tax	4	2	0	0
Deemed taxation method	(42)	(190)	0	0
Expenses not included in the calculation of tax	1,219	4,697	(190)	10,635
Effect of differences of tax rate	2,209	918	0	105
Adjustments of tax of previous years and additional taxes	556	6	253	161
Difference in taxation of foreign companies	11,420	16,430	0	0
Write-off/(Offsetting) of tax losses	2,928	5,816	(575)	286
Provision for tax audit differences	200	400	0	0
Tax-exempt results	0	0	(265)	(5,378)
Real Tax expense	4,240	8,301	945	(561)

During the preparation date of the accompanying financial statements, the tax un-audited fiscal years of the Group's companies, including financial year 2014, are as follows:

ECONOMIC ENTITY	DOMICILE	TOTAL PARTICIPATION %	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
CONSTRUCTION				
SEGMENT – JOINT				
VENTURES	=			
J/V HELLAS TOLLS	Greece	33,33	Proportionate	2010-2014
ALTE S.ATERNA S.A. G.P.	Greece	50	Proportionate	2002-2014
ECONOMIC ENTITY	DOMICILE	TOTAL PARTICIPATION %	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
CONSTRUCTIONS SEGMENT - SUBSIDIARIES				
TERNA S.A.	Greece	100	Full	2010
TERNA ENERGY SA & CO LTD	Greece	41,21	Full	2009-2010
J/V EUROIONIA	Greece	100	Full	2010-2014
J/V CENTRAL GREECE MOTORWAY E-65	Greece	100	Full	2008-2014
GEK TERNA SA & CO. Limited	Greece	100	Full	2003-2014
ILIOHORA SA	Greece	100	Full	2010
TERNA OVERSEAS LTD	Cyprus	100	Full	2007-2014
TERNA QATAR LLC	Qatar	35	Full	2007-2014
TERNA BAHRAIN HOLDING WLL	Bahrain	99,99	Full	-
TERNA CONTRACTING CO WLL TERNA ELECTRICAL MECHANICAL WLL	Bahrain Bahrain	100 100	Full Full	-
TERNA VENTURES WLL	Bahrain	100	Full	_
	Saudi			
TERNA SAUDI ARABIA LTD	Arabia	60	Full	2012-2014
CONSTRUCTIONS SEGMENT - JOINT VENTURES				
J/V TOMI SA & CO LTD- ILIOHORA SA	Greece	30	Proportionate	2010-2014
J/V J&P AVAX SA -VIOTER SA-ILIOHORA SA	Greece	37,5	Proportionate	2007-2014
J/V ILIOCHORA - KASTAT CONSTRUCTIONS (Koumpila-	Greece	70	Proportionate	2012-2014
Louloudi project)	dieece	70	Proportionate	2012-2014
J/V TERNA-KARAYIANNIS-ATTALOS-ILIOCHORA	Greece	50	Proportionate	2010-2014
J/V GEK SERVICES SA –SPAKON LTD	Greece	60	Proportionate	2013-2014
J/V AEGEK-TERNA	Greece	45	Proportionate	2010-2014
J/V TERNA SA - AKTOR - POWEL	Greece	31,5	Proportionate	2007-2014
J/V TERNA SA-IMPEGILO SPA (TRAM )  J/V ANCIENT OLYMPIA BY-PASS	Greece Greece	55 50	Proportionate Proportionate	2010-2014 2008-2014
J/V UNDERGROUND CAR PARK THESSALONIKI	Greece	50	Proportionate	2008-2014
·			•	
J/V ATHENS CONCERT HALL	Greece	69	Proportionate	2010-2014
J/V PERISTERI METRO	Greece	50	Proportionate	2003-2014
J/V TERNA S.AATHENA ATE ARACHTHOS-PERISTERI J/V TERNA SA - KARAGIANNIS TEFAA KOMOTINI	Greece	62,5	Proportionate	2010-2014
PROJECT	Greece	24	Proportionate	2010-2014
J/V ETETH-TERNA-AVAX - PANTECHNIKI HORSE RIDING CENTRE	Greece	35	Proportionate	2010-2014
J/V AVAX-VIOTER (OLYMPIC VILLAGE CONSTRUCTION)	Greece	37,5	Proportionate	2007-2014

J/V TERNA S.A. - PANTECHNIKI S.A. (OAKA)

PPC RENEWABLES - TERNA ENERGY SA

J/V TERNA S.A PANTECHNIKI S.A. (OAKA)	dieece	63,3	Froportionate	2007-2013
J/V TERNA S.A AKTOR A.T.E J&P AVAX (Concert	Greece	69	Proportionate	2010-2014
Hall)  J/V TERNA-MICHANIKI AGRINIO BY-PASS	Greece	65	Proportionate	2007-2014
J/V THALES ATM SA-TERNA IMPROVEMENTS OF TACAN STATIONS	Greece	50	Proportionate	2010-2014
J/V UNDERGROUND CHAIDARI-PART A	Greece	50	Proportionate	2010-2014
J/V CONSTRUCTION OF PROJECT PARADEISIA- TSAKONA	Greece	49	Proportionate	2010-2014
J/V AKTOR-DOMOTECHNIKI-THEMELIODOMI-TERNA- ETETH	Greece	25	Proportionate	2010-2014
J/V TERNA-MOCHLOS-AKTOR TUNNEL KIATO-AIGIO	Greece	35	Proportionate	2008-2014
J/V J&P AVAX-TERNA-AKTOR PLATANOS TUNNEL	Greece	33,33	Proportionate	2007-2014
J/V AKTOR-TERNA SA	Greece	50	Proportionate	2010-2014
J/V TERNA SA - AKTOR ATE DOMOKOS	Greece	50	Proportionate	2008-2014
J/V TERNA SA- THALES AUSTRIA	Greece	37,4	Proportionate	2010-2014
J/V TERNA SA-AKTOR ATE J&P AVAX PIRAEUS -TREIS	Greece	37,4	Proportionate	2010-2014
GEFYRES	Greece	33,33	Proportionate	2010-2014
J/V J&P AVAX SA-VIOTER SA-TERNA SA	Greece	33,33	Proportionate	2010-2014
J/V ALPINE BAU-TERNA SA	Greece	49	Proportionate	2010-2014
J/V AKTOR-TERNA (BANQUET)	Greece	50	Proportionate	2010-2014
J/V METKA-TERNA	Greece	90	Proportionate	2009-2014
J/V APION KLEOS	Greece	17	Proportionate	2010-2014
J/V TERNA SA-SICES CONSTRUCTIONS S.p.A.  J/V TERNA SA-NEON STAR SA-RAMA SA (OPAP	Greece	50	Proportionate	2010-2014
Project)	Greece	51	Proportionate	2011-2014
J/v AKTOR-TERNA-MOCHLOS (Florina-Niki road)	Greece	33,33	Proportionate	2012-2014
J/V TERNA SA-NEON STAR SA-RAMA (OPAP 1)	Greece	51	Proportionate	2012-2014
J/V AKTOR-TERNA (PATHE at Stylida road)	Greece	50	Proportionate	2012-2014
J/V TERNA - AEGEK Constructions (Promachonas road)	Greece	50	Proportionate	2012-2014
J/V AKTOR-TERNA (Harbor of Patras )	Greece	70	Proportionate	2012-2014
J/V AKTOR ATE-J&P AVAX - TERNA SA (Koromilia- Kristalopigi project)	Greece	33,33	Proportionate	2012-2014
J/V IMPREGILO SpA-TERNA SA (Cultural center of Stavros Niarchos Foundation)	Greece	49	Proportionate	2012-2014
J/V AKTOR ATE – TERNA SA (Lignite works)	Greece	50	Proportionate	2013-2014
J/V AKTOR ATE – TERNA SA (Thriasio B')	Greece	50	Proportionate	2013-2014
J/V AKTOR ATE-J&P AVAX-TERNA SA (Tithorea-Domokos)	Greece	33,33	Proportionate	2014
J/V AKTOR ATE-J&P AVAX-TERNA SA (Bridge T26 Tithorea- Domokos)	Greece	44,56	Proportionate	2014
J/V AKTOR ATE-TERNA SA (Thriasio B' ergose)	Greece	50	Proportionate	2014
JV QBC S.ATERNA S.A.	Qatar	35	Proportionate	2002-2014
CONSTRUCTION SEGMENT - ASSOCIATES				
ATTIKAT ATE	Greece	22,15	Equity	2003-2014
RES ENERGY SEGMENT - SUBSIDIARIES	DOMICILE	TOTAL PARTICIPATION %	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
TERNA ENERGY SA & CO LTD	Greece	41,21	Full	2009-2010
IWECO HONOS LASITHIOU CRETE SA	Greece	41,21	Full	2010-2014
ENERGIAKI SERVOUNIOU SA	Greece	41,21	Full	2010-2014
TERNA ENERGY EVROU SA	Greece	41,21	Full	2010-2014
DDG DENEMARIES - TERMA ENERGY CA	•	44.04		

83,5

Greece

2007-2013

Proportionate

Greece

41,21

Full

2010-2014

ALOURI DA DODANA ATOS DEDVENIOS DO DIONIOS SA		44.04	- "	2010 2011
AIOLIKI PARORAMATOS DERVENOCHORION SA	Greece	41,21	Full	2010-2014
AIOLIKI RACHOULAS DERVENOCHORION SA	Greece	41,21	Full	2010-2014
ENERGIAKI DERVENOCHORION SA	Greece	41,21	Full	2010-2014
AIOLIKI MALEA LAKONIAS SA	Greece	41,21	Full	2010-2014
ENERGIAKI FERRON EVROU SA	Greece	41,21	Full	2011-2014
AIOLIKI DERVENI TRAIANOUPOLEOS SA	Greece	41,21	Full	2011-2014
ENERGIAKI PELOPONNISOU SA	Greece	41,21	Full	2010-2014
ENERGIAKI NEAPOLEOS LAKONIAS SA	Greece	41,21	Full	2010-2014
AIOLIKI ILIOKASTROU SA	Greece	41,21	Full	2010-2014
EUROWIND SA	Greece	41,21	Full	2010-2014
ENERGIAKI XIROVOUNIOU SA	Greece	41,21	Full	2011-2014
DELTA AXIOU ENERGIAKI SA	Greece	41,21	Full	2011-2014
TERNA ENERGY SEA WIND PARKS SA	Greece	41,21	Full	2011-2014
TERNA ENERGY WIND PARKS XIROKAMPOS AKRATAS SA	Greece	41,21	Full	2010-2014
VATHICHORI ENVIRONMENTAL SA	Greece	41,21	Full	2010-2014
VATHICHORI ONE PHOTOVOLTAIC SA	Greece	41,21	Full	2011-2014
CHRISOUPOLI ENERGY Ltd	Greece	41,21	Full	2011-2014
LAGADAS ENERGY SA	Greece	41,21	Full	2011-2014
DOMOKOS ENERGY SA	Greece	41,21	Full	2011-2014
DIRGIS ENERGY SA	Greece	41,21	Full	2012-2014
FILOTAS ENERGY SA	Greece	41,21	Full	2012-2014
MALESINA ENERGY Ltd	Greece		Full	2012-2014
		41,21		2012-2014
ORCHOMENOS ENERGY Ltd	Greece	41,21	Full	
ALISTRATI ENERGY Ltd	Greece	41,21	Full	2012-2014
TERNA ENERGY AI -GIORGIS SA	Greece	41,21	Full	2012-2014
TERNA AIOLIKI AMARINTHOU SA	Greece	41,21	Full	2012-2014
TERNA AIOLIKI AITOLOAKARNANIAS SA	Greece	41,21	Full	2012-2014
TERNA ILIAKI VIOTIAS SA	Greece	41,21	Full	2012-2014
VATHICHORI TWO ENERGY SA	Greece	41,21	Full	2012-2014
TERNA AIOLIKI XEROVOUNIOU SA	Greece	41,21	Full	2012-2014
TERNA ILIAKI ILIOKASTROU SA	Greece	41,21	Full	2012-2014
TEPNA ILIAKI PANORAMATOS SA	Greece	41,21	Full	2012-2014
AIOLIKI KARISTIAS EVIAS SA	Greece	41,21	Full	2007-2014
GEOTHERMIKI ENERGY ANAPTIXIAKI SA	Greece	41,21	Full	2012-2014
TEPNA ILIAKI PELLOPONISSOU SA	Greece	41,21	Full	2012-2014
GP ENERGY LTD	Bulgaria	41,21	Full	2005-2014
TERNA ENERGY OVERSEAS LTD	Cyprus	41,21	Full	2009-2014
EOLOS POLSKA sp.z.o.o.	Poland	41,21	Full	2011-2014
EOLOS NOWOGRODZEC sp.z.o.o.	Poland	41,21	Full	2011-2014
TERNA ENERGY NETHERLANDS BV	Netherlands	41,21	Full	2009-2014
HAOS INVEST 1 EAD	Bulgaria	41,21	Full	2011-2014
VALE PLUS LTD	Cyprus	41,21	Full	2010-2014
GALLETTE LTD	Cyprus	41,21	Full	2009-2014
ECO ENERGY DOBRICH 2 EOOD	Bulgaria	41,21	Full	2011-2014
ECO ENERGY DOBRICH 3 EOOD	Bulgaria	41,21	Full	2011-2014
ECO ENERGY DOBRICH 4 EOOD	Bulgaria	41,21	Full	2011-2014
COLD SPRINGS WINDFARM LLC	U.S.A.	41,21	Full	2011-2014
DESERT MEADOW WINDFARM LLC	U.S.A.	41,21	Full	2011-2014
HAMMETTHILL WINDFARM LLC	U.S.A.		Full	2011-2014
		41,21		
MAINLINE WINDFARM LLC	U.S.A.	41,21	Full	2011-2014
RYEGRASS WINDFARM, LLC	U.S.A.	41,21	Full	2011-2014
TWO PONDS WINDFARM, LLC	U.S.A.	41,21	Full	2011-2014
MOUNTAIN AIR WIND, LLC	U.S.A.	41,21	Full	2011-2014
TERNA ENERGY USA HOLDING CORPORATION	U.S.A.	41,21	Full	2011-2014
TERNA ENERGY TRANSATLANTIC sp.z.o.o.	Poland	41,21	Full	2011-2014
EOLOS NORTH sp.z.o.o.	Poland	41,21	Full	2012-2014
EOLOS EAST sp.z.o.o.	Poland	41,21	Full	2012-2014
AIOLIKI PASTRA ATTIKIS SA	Greece	41,21	Full	2012-2014
TERNA ENERGY TRADING LTD	Cyprus	41,21	Full	2007-2014

JP GREEN sp.z.o.o.	Poland	41,21	Full	-
WIRON sp.z.o.o.	Poland	41,21	Full	-
BALLADYNA sp.z.o.o.	Poland	41,21	Full	=
TETRA DOOEL SKOPJE	Skopje	41,21	Full	-
PROENTRA D.O.O BEOGRAD	Serbia	41,21	Full	-
TERNA ENERGY SA & Co AIOLIKI POLYKASTROU G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO ENERGEIAKI VELANIDION LAKONIAS G.P	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO ENERGIAKI DYSTION EVIAS G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO ENERGIAKI ARI SAPPON G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO AIOLIKI EASTERN GREECE G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO AIOLIKI MARMARIOU EVIAS G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO ENERGIAKI PETRION EVIAS G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO AIOLIKI ROKANI DERVENOCHORION G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO ENERGIAKI STYRON EVIAS G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & CO ENERGIAKI KAFIREOS EVIAS G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA & Co AIOLIKI PROVATA TRAIANOUPOLEOS G.P.	Greece	41,21	Full	2007-2014
TERNA ENERGY SA VECTOR WIND PARKS GREECE-WIND PARK TROULOS G.P.	Greece	41,21	Full	2011-2014
RES ENERGY SEGMENT – JOINT VENTURES	_			
TERNA ENERGY SA - M.E.L. MACEDONIAN PAPER COMPANY	Greece	20,6	Proportionate	2009-2014
SA & CO CO-PRODUCTION G.P.	Greece	20,0	Froportionate	2009-2014
TERNA ENERGY SA & CO LTD	Greece	28,84	Proportionate	2009-2014
RES ENERGY SEGMENT - ASSOCIATES		40.54	F. 9	2042 2044
CYCLADES RES ENERGY CENTER SA	Greece	18,54	Equity	2012-2014
EN.ER.MEL S.A.	Greece	19,78	Equity	2012-2014
THERMAL ENERGY SEGMENT - JOINT VENTURES	DOMICILE	TOTAL PARTICIPATION %	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
HERON THERMOELECTRIC S.A.	Greece	50	Equity	2010
HERON II VIOTIA THERMOELECTRIC STATION S.A.	Greece	25	Equity	2010
	2,000	25	-quity	2007-2010
REAL ESTATE SEGMENT - SUBSIDIARIES	DOMICILE	TOTAL PARTICIPATION %	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
IOANNINON ENTERTAINMENT DEVELOPMENT S.A.	Greece	69,3	Full	2010
MONASTIRIOU TECHNICAL DEVELOPMENT S.A	C	100	Full	2010
VIPA THESSALONIKI S.A.	Greece	100	run	2010
	Greece	100	Full	2010 2010
GEK SERVICES SA				
GEK SERVICES SA GEK CYPRUS LTD	Greece	100	Full	2010
	Greece Greece	100 51	Full Full	2010 2009-2010
GEK CYPRUS LTD	Greece Greece Cyprus	100 51 100	Full Full Full	2010 2009-2010 2010-2014
GEK CYPRUS LTD ICON EOOD	Greece Greece Cyprus Bulgaria	100 51 100 100	Full Full Full Full	2010 2009-2010 2010-2014 2009-2014
GEK CYPRUS LTD ICON EOOD ICON BOROVEC EOOD	Greece Greece Cyprus Bulgaria Bulgaria	100 51 100 100	Full Full Full Full Full	2010 2009-2010 2010-2014 2009-2014 2009-2014
GEK CYPRUS LTD ICON EOOD ICON BOROVEC EOOD DOMUS DEVELOPMENT EOOD	Greece Greece Cyprus Bulgaria Bulgaria Bulgaria	100 51 100 100 100	Full Full Full Full Full	2010 2009-2010 2010-2014 2009-2014 2009-2014 2007-2014
GEK CYPRUS LTD ICON EOOD ICON BOROVEC EOOD DOMUS DEVELOPMENT EOOD SC GEK ROM SRL	Greece Greece Cyprus Bulgaria Bulgaria Bulgaria Romania	100 51 100 100 100 100	Full Full Full Full Full Full	2010 2009-2010 2010-2014 2009-2014 2009-2014 2007-2014
GEK CYPRUS LTD ICON EOOD ICON BOROVEC EOOD DOMUS DEVELOPMENT EOOD SC GEK ROM SRL HERMES DEVELOPMENT SRL	Greece Greece Cyprus Bulgaria Bulgaria Bulgaria Romania	100 51 100 100 100 100 100	Full Full Full Full Full Full	2010 2009-2010 2010-2014 2009-2014 2009-2014 2007-2014 2007-2014 2009-2014

QE ENERGY EUROPE LTD

SEGMENT OF HOLDINGS – SUBSIDIARIES	DOMICILE	TOTAL PARTICIPATION	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
MALCEM CONSTRUCTION MATERIALS LTD	Malta	75	Full	2008-2014
CEMENT PRODUCTION AND EXPORT FZC	Libya	75	Full	2010-2014
VRONDIS QUARRY PRODUCTS SA	Greece	100	Full	2010
EUROPEAN AGENCIES OF METALS SA	Greece	100	Full	2010
TERNA MAG SA	Greece	100	Full	2010
STROTIRES AEVE	Greece	51	Full	2010
VIOMEK SA & CO LTD	Greece	96,59	Full	2010
INDUSTRIAL-MINES SEGMENT - SUBSIDIARIES	DOMICILE	TOTAL PARTICIPATION %	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
MANAGEMENT COMPANY OF HELLINIKON ENTERTAINMENT AND ATHLETIC PARKS SA	Greece	25	Equity	2010-2014
METROPOLITAN ATHENS PARK SA	Greece	22,91	Equity	2010-2014
HELLINIKON ENTERTAINMENT AND ATHLETIC PARKS SA	Greece	29,62	Equity	2010-2014
SMYRNI PARK SA	Greece	20	Equity	2010-2014
POLIS PARK SA	Greece	25,04	Equity	2010-2014
AG.NIKOLAOS PIRAEUS CAR PARK SA	Greece	30	Equity	2008-2010
THESSALONIKI CAR PARK SA	Greece	24,39	Equity	2010-2014
ATHENS CAR PARK STATION SA	Greece	20	Equity	2010-2014
PARKING OUIL SA	Greece	50	Equity	2008-2014
CENTRAL GREECE MOTORWAY SA	Greece	33,33	Equity	2010
CONCESSIONS SEGMENT - JOINT VENTURES  NEA ODOS SA	Greece	33,33	Equity	2008-2010
PARKING STATION SAROKOU SQ.CORFOU SA	Greece	100	Full	2010
KIFISIA PLATANOU SQ.CAR PARK SA	Greece	100	Full	2010
HIRON PARKING SA	Greece	100	Full	2010
IOLKOS SA	Greece	100	Full	2010
CONCESSIONS SEGMENT - SUBSIDIARIES	DOMICILE	TOTAL PARTICIPATION %	CONSOLIDATION METHOD	UNAUDITED TAX YEARS
GLS EOOD	Bulgaria	50	Equity	2008-201
VIPATHE MANAGEMENT SA	Greece	33,3 50	Equity	2008-201
GAIA INVESTMENT SA	Greece	35,78	Equity	2008-201
	Greece	33,34	Equity	2011-20
GEKA SA			Equity	

Cyprus

100

Full

2007-2014

# (b) Deferred tax

Deferred income tax is calculated on all the temporary tax differences between the book value and the tax basis of the assets and liabilities.

	GROUP		COMPANY		
	31.12.2014	31.12.2013 Restated	31.12.2014	31.12.2013 Restated	
Net deferred tax asset / (liability)	27,191	(1,441)	(853)	(1,507)	
Opening Balance Effect of discontinued	(1,441)	(1,858)	(1,507)	(1,440)	
operations/acquisitions of entities	0	977	0	0	
(Expense)/Income recognized in net earnings	26,770	(192)	624	589	
(Expense)/Income recognized in Other comprehensive income	1,857	(368)	30	(656)	
Foreign Exchange Differencies	5	0			
Closing Balance	27,191	(1,441)	(853)	(1,507)	

The deferred taxes (assets and liabilities) of 2014 and 2013 are analyzed as follows:

GROUP		t of financial sition	Net earnings (Debit)/Credit	Other comprehensive income (Debit)/Credit
	31.12.2014	31.12.2013 Restated	1.1 – 31.12.2014	1.1 – 31.12.2014
Deferred tax asset				
Expense for issuing capital	3,217	3,162	9	46
Provision for staff indemnities	573	476	234	(137)
Valuation of derivatives	1,213	514	0	699
Recognized tax losses	8,850	17,547	(8,697)	0
Other provisions	5,497	3,598	1,899	0
Provisions for doubtful receivables	3,490	2,736	754	0
Discontinued operations	0	0	0	0
Impairment of inventories	2,860	0	2,860	0
Differencies fron amortized cost method in loan liabilities	576	0	576	0
Other	87	80	7	0
Deferred tax liability				
Investment property valuation	1,984	(507)	2,491	0

Recognition of finance leases	70	1,733	(1,663)	0
Valuation of investments	(911)	(3,129)	968	1,250
Recognition of revenue based on the percentage of completion	23,735	10,089	13,646	0
Depreciation differences	(11,031)	(8,733)	(2,298)	0
Intangible assets differences	911	(666)	1,577	0
Tangible assets differences	(1,294)	(1,042)	(252)	0
Companies' acquisitions and sales	(12,636)	(27,299)	14,663	0
Deferred tax on net earnings/ other comprehensive income		_	26,774	1,858
Net deferred income tax asset / (liability)	27,191	(1,441)		

GROUP	Statement of financial position		Net earnings (Debit)/Credit	Other comprehensive income (Debit)/Credit	
	31.12.2013 Restated	31.12.2012 Restated	1.1 – 31.12.2013 Restated	1.1 – 31.12.2013 Restated	
Deferred tax asset					
Expense for issuing capital	3,162	2,823	0	339	
Provision for staff indemnities	476	481	129	(134)	
Valuation of derivatives	514	655	0	(141)	
Recognized tax losses	17,547	10,404	7,143	0	
Other provisions	3,598	1,590	2,008	0	
Provisions for doubtful receivables	2,736	2,127	609	0	
Discontinued operations	0	0	0	0	
Other	80	(246)	291	35	
Deferred tax liability					
Investment property valuation	(507)	(4,577)	4,070	0	
Recognition of finance leases	1,733	5	1,728	0	
Valuation of investments	(3,129)	(1,389)	(893)	(847)	
Recognition of revenue based on the percentage of completion	10,089	3,293	6,796	0	
Depreciation differences	(8,733)	(3,790)	(4,943)	0	
Intangible assets differences	(666)	(1,030)	364	0	
Tangible assets differences	(1,042)	(1,588)	166	380	
Companies' acquisitions and sales	(27,299)	(10,616)	(17,660)	0	
Deferred tax on net earnings/ other comprehensive income		_	(192)	(368)	
Net deferred income tax asset / (liability)	(1,441)	(1,858)			

COMPANY	Statement of financial position		Net earnings (Debit)/Credit	Other comprehensive income (Debit)/Credit
	31.12.2014	31.12.2013 Restated	1.1 – 31.12.2014	1.1 – 31.12.2014
Deferred tax asset				
Provision for staff indemnities	13	12	3	(2)
Valuation of investments	(2,527)	(2,650)	105	18
Income recognition according to IAS 11	281	145	136	0
Recognized tax losses	0	253	(253)	0
Other Provisions	93	0	93	0
Deferred tax liability				
Expensing of intangible fixed assets	35	100	(65)	0
Fixed asset valuation differences	364	364	0	0
Expense for issuing capital	150	136	0	14
Valuation of investment property	738	133	605	0
Deferred tax on net earnings/ other comprehensive income		_	624	30
Net deferred income tax asset / (liability)	(853)	(1,507)		
COMPANY		of financial	Net earnings	Other comprehensive

COMPANY	Statement of financial position		Net earnings (Debit)/Credit	Other comprehensive income (Debit)/Credit
	31.12.2013 Restated	31.12.201 2 Restated	1.1 – 31.12.2013 Restated	1.1 – 31.12.2013 Restated
Deferred tax asset				
Provision for staff indemnities	12	24	4	(16)
Valuation of investments	(2,650)	(1,511)	(279)	(860)
Income recognition according to IAS 11	145	177	(32)	0
Recognized tax losses	253	318	(65)	0
Deferred tax liability				
Expensing of intangible fixed assets	100	(30)	130	0
Fixed asset valuation differences	364	280	0	84
Expense for issuing capital	136	0	0	136
Valuation of investment property	133	(698)	831	0
Deferred tax on net earnings/ other comprehensive income			589	(656)
Net deferred income tax asset / (liability)	(1,507)	(1,440)		

# 32. COST OF SALES - ADMINISTRATIVE AND DISTRIBUTION EXPENSES - RESEARCH AND DEVELOPMENT EXPENSES

The cost of sales as at 31st December 2014 in the accompanying financial statements, are analyzed as follows:

	G	ROUP	COMPANY		
	1.1-	1.1-31.12.2013	1.1-	1.1-31.12.2013	
	31.12.2014	Restated	31.12.2014	Restated	
Inventory cost-construction materials	256,116	153,725	196	964	
Employee remuneration	82,080	60,787	209	12	
Sub-contractors	230,746	135,990	184	479	
Consultants' fees	102,449	48,660	338	454	
Transportation expenses	15,718	7,333	0	0	
Interest related expenses of projects	13,633	18,969	2,388	868	
Insurance premiums	7,791	6,808	8	12	
Operating leases	41,809	22,464	0	0	
Repairs-Maintenance expenses	17,450	10,388	2	4	
Other third-party expenses	7,397	5,067	214	235	
Taxes-duties	6,898	6,814	101	136	
Provisions	5,027	5,798	0	0	
Depreciation	71,393	54,684	298	317	
Other	2,695	5,698	0	0	
Total	861,203	543,185	3,938	3,481	

The administrative and distribution costs during 2014 in the accompanying financial statements are analyzed as follows:

	G	ROUP	COI	MPANY
	1.1-	1.1-31.12.2013	1.1-	1.1-31.12.2013
	31.12.2014	Restated	31.12.2014	Restated
Employee remuneration	7,836	7,554	316	441
Consultants' fees	10,804	10,106	299	155
Operating leases	1,166	1,647	56	56
Other third-party expenses	1,409	1,952	41	109
Taxes - Duties	1,542	1,747	217	3
Depreciation	1,876	1,551	112	107
Provisions	411	127	0	8
Subscriptions-contributions- Advertising expenses	612	549	0	23
Travel expenses	634	792	12	20

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Repairs - Maintenance	760	622	93	0
Auditors fees	803	590	98	108
Remuneration of BoD	0	480	0	0
Insurance Premiums	248	0	17	6
Promotion and advertising expenses	272	0	0	0
Transportation expenses	144	0	0	0
Other	6,468	2,566	11	98
Total	34,984	30,283	1,272	1,134

The Research and Development expenses during 2014 in the accompanying financial statements are analyzed as follows:

	GROUP					
	1.1-	1.1-31.12.2013				
	31.12.2014	Restated				
Employee remuneration	115	102				
Consultants' fees	1,818	2,044				
Other third-party expenses	28	169				
Depreciation	166	175				
Travel expenses	58	65				
Scientific/laboratory controls	0	0				
Other	338	31				
Total	2,524	2,586				

Moreover, in the Company there is an amount of 360 concerning consultants' fees, included in the research and development expenses.

#### 33. AUDITORS FEES

	G	ROUP	COMPANY			
	1.1- 31.12.2014	1.1-31.12.2013	1.1- 31.12.2014	1.1-31.12.2013		
	31.12.2014	Restated	31.12.2014	Restated		
Fees for statutory audits	826	567	73	62		
Fees for other audits	30	45	0	0		
Fees for other services	74	71	25	46		
Total	930	683	98	108		

From the above fees for the Group, an amount of 803 (590 in 2013) has been recognized in Administrative expenses and an amount of 127 (93 in 2013) in Cost of sales. The respective fees for the Company have been recognized in Administrative expenses.

# 34. OTHER INCOME/(EXPENSES)

The analysis of the other income/ (expenses) as of 31.12.2014 is presented in the following table:

	G	ROUP	COMPANY		
	1.1-	1.1-31.12.2013	1.1-	1.1-31.12.2013	
	31.12.2014	Restated	31.12.2014	Restated	
Amortization of grants on fixed assets	9,038	8,763	0	0	
Income from rents	534	163	0	0	
Indemnities of prior year expenses	1,671	1,607	0	0	
Amount payable written off due to settlement	250	1,009	0	0	
Other income	707	1,912	0	0	
Charges of expenses	1,249	554	102	0	
Sales of fixed assets and inventories	404	560	0	0	
Other provision of services	458	1,091	0	14	
Foreign exchange differences on payments	3,120	2,700	0	(1)	
Foreign exchange differences on valuation	8,227	(5,342)	0	0	
Impairments of fixed assets	(5,699)	(341)	0	0	
Impairments of inventories	(13,996)	(24,268)	(1,277)	(736)	
Collapse of guarantees of criminal clauses	233	0	0	0	
Impairment / Write-off of receivables	(29,253)	(42,300)	364	(467)	
Expenses grants	24	25	0	0	
Valuation of Investment Properties	(13,061)	(10,547)	(3,100)	(3,940)	
Depreciation	0	(348)	0	0	
Non-operating expenses (idle activities)	(53)	0	0	0	
Levies under L. 4093/2012	(1,915)	(7,476)	0	0	
Taxes – duties	(1,039)	(803)	(179)	(420)	
Total other income / (expenses)	(39,101)	(73,041)	(4,090)	(5,550)	

# 35. GAINS / (LOSSES) FROM SALE OF PARTICIPATION

The Company in November 2014 according to an agreement with the investment house YORK CAPITAL MANAGEMENT, exchanged part of the loan of 14,000 with a percentage of 4.695% of the share capital of TERNA ENERGY SA (5,133,787 shares). From this transaction, the Company generated a gain of 12,471.

# **36. FINANCIAL INCOME/(EXPENSES)**

The financial income / (expenses) during the year 2014, in the accompanying financial statements, are analyzed as follows:

	G	ROUP	COMPANY			
	1.1-	1.1-31.12.2013	1.1-	1.1-31.12.2013		
	31.12.2014	Restated	31.12.2014	Restated		
Interest on sight accounts	1,815	1,040	300	18		
Interest on term accounts	1,966	1,100	0	0		
Interest on loans	3,228	2,209	2,780	2,036		
Other financial income	84	361	0	0		
	7,093	4,710	3,080	2,054		
Interest on short-term loans and guarantees	(7,656)	(12,051)	(1,345)	(2,479)		
Interest on long-term loans	(35,870)	(32,313)	(6,361)	(4,137)		
Interests on financial leasing contracts	(2,956)	(3,019)	0	0		
Bank commissions and expenses	(10,540)	(8,735)	(26)	(33)		
Discounting of provisions	(329)	(130)	0	0		
Losses from valuation of risk hedging derivatives	0	0	0	0		
Expenses from interest rate swap contracts	(3,014)	(2,130)	0	0		
	(60,365)	(58,378)	(7,732)	(6,649)		
Total net	(53,272)	(53,668)	(4,652)	(4,595)		

#### 37. PERSONEL COST

Expenses for employee remuneration during the year 2014 are analyzed as follows:

	G	ROUP	COMPANY			
	1.1-	1.1-31.12.2013	1.1-	1.1-31.12.2013		
	31.12.2014	Restated	31.12.2014	Restated		
Wages and related employee benefits	73,218	57,195	412	345		
Social security fund contributions	14,616	9,308	101	92		
Provision for employee indemnities	2,197	1,940	12	16		
Other	0	0	0	0		
Total	90,031	68,443	525	453		

# 38. TRANSACTIONS WITH RELATED PARTIES

The Company's and the Group's transactions with related parties for the period ending on 31.12.2014 and 31.12.2013, as well as the balances of receivables and liabilities which have derived from such transactions on 31.12.2014 and 31.12.2013 are as follows:

(Amounts in thousands Euro, unless otherwise stated)

Year 31.12.2014		GR	OUP		COMPANY				
Related party	Revenue	Purchases	Debit Balances	Credit Balances	Revenue	Purchases	Debit Balances	Credit Balances	
Subsidiaries	0	0	0	0	6,086	1,596	7,266	19,766	
Joint Ventures	422,910	1,541	52,822	150,484	3,564	239	28,252	762	
Associates	48	0	1,724	8	48	0	1,705	43	

1

Year 31.12.2013 Restated		GR	OUP	COMPANY				
Related party	Revenue	Purchases	Debit Balances	Credit Balances	Revenue	Purchases	Debit Balances	Credit Balances
Subsidiaries	0	0	0	0	1,343	2,460	5,480	7,430
Joint Ventures	2,405	199	33,197	109,524	1,672	172	22,021	590
Associates	36	0	1,675	11	36	0	1,669	5

The transactions with related parties take place with the same terms that hold for transactions with third parties.

During the period the Company paid the amounts of 10,570, 446  $\kappa\alpha\iota$  1,201 for the share capital increase of subsidiaries, joint ventures and associates respectively, while it owes to subsidiaries from their share capital increases the amount of 40. Also the Company gave loans in the amount of 3,245 to subsidiaries, while the Company received loans in the amount of 16,020 from its subsidiaries. The amounts described above are not included in the above tables

Also, during the period, a subsidiary of the Company decreased its share capital and of the relevant amount of 4,517, it has been fully collected. Likewise, a joint venture in which the Company participates decreased its share capital and the amount of 2,500 corresponding to the Company has been received. The amounts described above are not included in the above tables

Transactions and remuneration of the Board of Directors members and senior executives: The remuneration of the Board of Directors members and senior executives of the Group and Company, recognized for the periods ended on 31.12.2014 and 31.12.2013, as well as the balances of receivables and liabilities that have emerged from such transactions on 31.12.2014 and 31.12.2013 are as follows:

The remuneration of the members of the Board of Directors and of the senior executives of the Group and the Company during the year 2014, as well as the relevant balances on 31.12.2014, have as follows:

	G	ROUP	COMPANY			
	1.1-	1.1-31.12.2013	1.1-	1.1-31.12.2013		
	31.12.2014	Restated	31.12.2014	Restated		
Remuneration for services rendered	1,974	1,598	110	147		
Remuneration of employees	132	213	44	95		
Remuneration for participation in Board meetings	1,025	480	0	0		
	3,131	2,291	154	242		
Liabilities	601	469	12	94		
Receivables	20	1	0	0		

#### 39. AIMS AND POLICIES OF RISK MANAGEMENT

The Group is exposed to financial risks such as market risk (volatility in exchange rates, interest rates, market prices etc.), credit risk and liquidity risk. The risk management plan aims to eliminate the negative effect of these risks on financial results of the group as these effects are the results of the uncertainty in financial markets and the changes in costs and sales.

The risk management policy is undertaken by the treasury of the Group.

The procedure implemented is as follows:

- Evaluation of risks related to Group's activities and operations.
- Planning of the methodology and choice of the necessary financial products for the limitation of risk.
- Execution/application, in accordance with the approved procedure by the management, of the risk management plan.

The financial instruments of the Group are mainly deposits in banks, short-term financial products of high liquidity traded in the money market, trade debtors and creditors, loans to and from subsidiaries, associates and joint ventures, shares, dividends payable, liabilities arising from leasing and derivatives.

#### **MARKET RISK**

The Group, regarding its financial instruments, is not exposed to market risk except for a long-term liability of 6,059, whose future cash flows are linked to the Euro zone consumer price index excluding tobacco. This liability is recognized at fair value through profit and loss.

#### **FOREIGN EXCHANGE RISK**

Foreign exchange risk is the risk that results from the fact that the fair value of future cash flows of a financial instrument will be subject to fluctuations due to changes in exchange rates.

This type of risk may result, for the Group, from transactions realized in foreign currency, with countries outside the Euro zone and in countries with currencies not pegged to the euro. The transactions mainly concern purchases of fixed assets and inventories, commercial sales, investments in financial assets, loans, as well as net investments in foreign operations. The Group operates through branches and companies in Greece, the Middle East, the Balkans, in Poland, the U.S.A. and thus it may be exposed to foreign exchange risk.

The Group's current foreign activities concern construction projects, real estate development and the development of production of electricity from renewable energy resources.

As regards to the construction projects in the Balkans: the contractual receivables, liabilities to basic suppliers (cement, iron products, asphalt, cobble, skids etc) and sub-contractors are realized in euro and thus the exposure to foreign exchange risk is limited. Moreover, the Bulgarian lev (BGN) has a fixed exchange rate against the euro.

The development of real estate in the Balkans is mainly realized by the Group's construction companies and thus it is exposed to the same foreign exchange risk as the aforementioned construction companies. From the perspective of sales (and receivables), such are realized mainly in euro, and thus the exposure to foreign exchange risk is limited.

As regards to the construction projects in the Middle East: the contractual receivables, liabilities to basic suppliers (concrete, iron products, asphalt, cobble, skids etc) and sub-contractors are realized in local currencies, which are pegged to the US dollar (USD) and thus there is exposure to foreign exchange from change in the USD exchange rate.

The electricity production from renewable energy sources activity is performed in Bulgaria, Poland, and in the U.S.A. The contractual receivables, liabilities are realized in local currencies and therefore there is exposure to foreign exchange from the fluctuations of the exchange rate of USD dollar, and the Polish Zloty against Euro.

The following table presents the financial assets and liabilities in foreign currency:

							2014						
(amounts in euros)	RON	ALL	MKD	AED	QAR	BHD	IQD	SR	USD	LYD	PLN	RSD	SRB
Financial assets	1,800	4,024	1,135	27,209	92,511	35,294	2,556	482	10,068	3,135	11,317	48,126	2,300
Financial liabilities	1,241	110	(3,137)	29,022	99,103	39,589	501	77	7,588	7,044	9,792	33,167	2,150
Total current	559	3,914	4,272	(1,813)	(6,592)	(4,295)	2,055	405	2,480	(3,909)	1,525	14,959	150
		_		-	-					-		-	
Financial assets	80	59	524	7.278	3.969	1.108	180	0	55.904	81	1.412	671	0
Financial liabilities	3.367	40	0	12.305	11.053	2.962	1.462	0	201.465	0	48.105	3.418	0
Total current	(3.287)	19	524	(5.027)	(7.084)	(1.854)	(1.282)	0	(145.561)	81	(46.693)	(2.747)	0

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(Amounts in thousands Euro, unless otherwise stated)

		2013 Restated								
(amounts in euros)	RON	ALL	MKD	AED	QAR	BHD	USD	LYD	PLN	RSD
Financial assets	2,171	3,362	1,065	19,576	99,842	27,341	6,302	177	10,703	39,957
Financial liabilities	(4,034)	(990)	(697)	(18,958)	(98,673)	(20,749)	(13,622)	(5)	(6,273)	(26,836)
Total current	(1,863)	2,372	368	618	1,169	6,592	(7,320)	172	4,430	13,121
Financial assets	162	0	0	252	95	0	43,550	0	1,412	2
Financial liabilities	0	(40)	0	(8,946)	(1,113)	(9,078)	(180,372)	0	(45,330)	(4,701)
Total non-current	162	(40)	0	(8,694)	(1,018)	(9,078)	(136,822)	0	(43,918)	(4,699)

The following table presents the sensitivity of Net Earnings as well as Other comprehensive income to fluctuations of exchange rates through their effect on financial assets and liabilities. For the BGN currency we did not examine the sensitivity as it maintains a stable exchange rate against the euro. For all other currencies, we examined the sensitivity to a +/- 10% change.

The table presents the effects of the +10% change. The effects of the -10% change is represented by the opposite amount.

Effect on Net earnings
Effect on other
comprehensive income

					2014							
RON	ALL	MKD	AED	QAR	BHD	IQD	SR	USD	LYD	PLN	RSD	SRB
(273)	393	480	(684)	(1.368)	(615)	77	41	(14.308)	(383)	(4.517)	1.221	15
(97)	(27)	6	(14)	(591)	58	0	0	81	0	0	0	0

-	2013 Restated									
_	RON	ALL	MKD	AED	QAR	BHD	USD	LYD	PLN	RSD
Effect on Net earnings Effect on other	(170)	233	37	(808)	15	(249)	(14,414)	17	(3,949)	842
comprehensive income	(94)	(27)	6	50	25	53	78	0	0	0

To manage this category of risk, the Group's Management and financial department makes sure that the largest possible part of receivables (income) and liabilities (expenses) are realized in euro or in currencies pegged to the euro (i.e. the Bulgarian lev, BGN) or in the same currency in order to be matched against each other.

#### SENSITIVITY ANALYSIS OF INTEREST RATE RISK

The Group's policy is to minimize its exposure to interest rate risk regarding its long-term financing. The shares of 28.48%, amount of 165,193, of long-term debt (23.79%, amount 143,351 on 31.12.2013) and 4%, amount of 1,344 of liabilities from financial leasing (31.1%, amount 4,602 on 31.12.2013) are in fixed rates. Moreover, 19.64%, amount of 113,926 (15.6%, amount 93,894 on 31.12.2013) of long-term debt is covered by interest rate derivatives.

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The following table presents the sensitivity of Net earnings for the period towards a reasonable change in interest rates (on receivables and liabilities) amounting to +/-20% (2013: +/-20%). The changes in interest rates are estimated to be normal in relation to current market conditions.

	2014	4	2013 Restated	
	+20%	-20%	+20%	-20%
Net earnings after income tax (from interest bearing liabilities)	(422)	422	(3,993)	3,993
Net earnings after income tax (from interest earning assets)	294	(294)	381	(381)

The Group is not exposed to other interest rate risks or price risk of securities whose price is traded on a financial market.

#### **ANALYSIS OF CREDIT RISK**

The credit risk exposure of the Group is limited to financial assets which are as follows:

	2014	2013 Restated
Receivables from derivatives	325	1,443
Investments available for sale	194	265
Cash and equivalents	352,505	326,405
Loans and receivables	531,847	514,496
Total	884,871	842,609

GEK TERNA Group continuously monitors its receivables, either separately or per group and encompasses any differences in its credit risk. In cases that is deemed necessary external reports related to current or potential customers are used. The Group's policy is to co-operate only with trustworthy customers.

The Group is not exposed to significant credit risk from customers' receivables. This is attributed to the fact that one the hand to the Group's policy which is focused on the cooperation with reliable clients and on the other to the activities' nature of the Group.

Especially the whole amount of receivables refers to the broader public segment in Greece and abroad or to clients with significant financial position. Despite that these receivables as well are under special monitoring and if it is required necessary adjustments will be made.

The credit risk for the cash and the other receivables is considered negligible given that the counterparties are reliable banks with high quality capital structure, the Greek State and the broader public sector and powerful groups.

The management of the Group assumes that the aforementioned financial assets for which necessary impairment is calculated are of high credit quality.

# **ANALYSIS OF LIQUIDITY RISK**

GEK TERNA Group manages its liquidity needs by closely monitoring its long-term financial liabilities and the daily payments. The liquidity needs are monitored in different time-zones daily and weekly as well as in a rolling 30 day period. The liquidity needs for the coming 6 months and the coming year are estimated on a monthly basis.

The company maintains cash and deposits in banks in order to cover its liquidity needs for periods up to 30 days. The capital for long-term liquidity needs is disbursed from time-deposits of the Group. The maturity of financial liabilities at the 31<sup>st</sup> of December 2014 for the GEK TERNA Group is analyzed as follows:

	0 to 12 months	2 to 5 years	Over 5 years
Long-term Debt	148,890	325,705	281,055
Other financial liabilities	3,091	11,176	29,671
Loans at fair value	-	6,059	-
Liabilities from finance leases	10,986	21,465	6,358
Liabilities from derivatives	-	2,049	3,504
Short-term Debt	132,711	0	0
Trade Liabilities	215,997	0	0
Other liabilities	30,746	60,044	0
Total	542,421	426,498	320,588

The respective maturity of financial liabilities for 31st December 2013 was as follows:

	0 to 12 months	2 to 5 years	Over 5 years
Long-term Debt	162,686	341,208	270,514
Other financial liabilities	2,879	11,886	34,331
Loans at fair value	0	5,059	0
Liabilities from finance leases	8,228	6,956	0
Liabilities from derivatives	0	1,104	1,216
Short-term Debt	167,873	0	0
Trade Liabilities	175,353	0	0
Other liabilities	51,498	36,200	0
Total	568,517	402,413	306,061

The above contractual maturities reflect the gross cash flows, which may differ from the book values of liabilities during the balance sheet date.

# 40. PRESENTATION OF FINANCIAL ASSETS AND LIABILITIES PER CATEGORY

The financial assets as well as the financial liabilities during the date of the financial statements may be categorized as follows:

	2014	2013 Restated
Non-current assets		
Other Long-term Assets - Loans and receivables	65,713	57,265
Financial assets in fair value - Investments available for sale	24,828	18,393
Financial assets in fair value - Derivatives	325	1,443
Total	90,866	77,101
	_	
Current assets		
Investments available for sale	778	9,447
Loans and receivables - Trade receivables	228,661	239,218
Loans and receivables - Trade receivables from construction contracts	176,282	140,811
Loans and receivables - Prepayments and other receivables	61,191	77,202
Cash and cash equivalents	352,739	326,608
Total	819,651	793,286
	2014	2013 Restated
Non-current liabilities		
Loans - Financial liabilities at amortized cost	470,123	518,364
Loans – Financial liabilities at fair value	6,059	5,059
		2,320
Derivatives - Financial liabilities at fair value	5,553	2,320
Derivatives - Financial liabilities at fair value  Liabilities from financial instruments — financial liabilities at amortized cost	5,553 40,847	35,217
Liabilities from financial instruments – financial liabilities at		
Liabilities from financial instruments – financial liabilities at amortized cost	40,847	35,217
Liabilities from financial instruments – financial liabilities at amortized cost  Trade liabilities - Financial liabilities at amortized cost	40,847 60,044	35,217 36,200
Liabilities from financial instruments – financial liabilities at amortized cost  Trade liabilities - Financial liabilities at amortized cost	40,847 60,044	35,217 36,200
Liabilities from financial instruments – financial liabilities at amortized cost  Trade liabilities - Financial liabilities at amortized cost  Total	40,847 60,044	35,217 36,200
Liabilities from financial instruments – financial liabilities at amortized cost Trade liabilities - Financial liabilities at amortized cost Total  Current liabilities	40,847 60,044 <b>586,626</b>	35,217 36,200 <b>597,160</b>
Liabilities from financial instruments – financial liabilities at amortized cost Trade liabilities - Financial liabilities at amortized cost  Total  Current liabilities Loans - Financial liabilities at amortized cost	40,847 60,044 <b>586,626</b> 256,222	35,217 36,200 <b>597,160</b> 259,878
Liabilities from financial instruments – financial liabilities at amortized cost Trade liabilities - Financial liabilities at amortized cost  Total  Current liabilities  Loans - Financial liabilities at amortized cost  Derivatives - Financial liabilities at fair value	40,847 60,044 <b>586,626</b> 256,222 0	35,217 36,200 <b>597,160</b> 259,878 0
Liabilities from financial instruments – financial liabilities at amortized cost Trade liabilities - Financial liabilities at amortized cost  Total  Current liabilities  Loans - Financial liabilities at amortized cost  Derivatives - Financial liabilities at fair value  Suppliers - Financial liabilities at amortized cost  Liabilities from financial instruments – financial liabilities at	40,847 60,044 <b>586,626</b> 256,222 0 215,997	35,217 36,200 <b>597,160</b> 259,878 0 175,353

# Annual Financial Statements of the financial year 1 January 2014 - 31 December 2014 (Amounts in thousands Euro, unless otherwise stated)

#### FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE

The hierarchy of financial assets and liabilities measured at fair value is as follows:

- Level 1: Market prices in an active market
- Level 2: Prices from valuation models which are based on observable data of the market
- Level 3: Prices from valuation models which are not based on observable data of the market

The financial items that are valued at fair value on 31.12.2014 to the above mentioned levels of hierarchy are as follows:

Financial instrument	Hierarchy Level	Fair value of the financial asset/(liability)	Change in net earnings/(losses)	Changes in Other comprehensive Income/(expenses)
Unlisted shares (investments available for sale)	3	24,778	0	0
Listed shares (investments available for sale)	1	584	1,991	(2,282)
Mutual Funds (investments available for sale)	2	194	0	(70)
Long-term loans	2	(6,058)	(2,299)	0
Cash flow hedging derivatives	2	(5,228)	0	(4,071)

The respective amounts on 31.12.2013 were as follows:

Financial instrument	Hierarchy Level	Fair value of the financial asset/(liability)	Change in net earnings/(losses)	Changes in Other comprehensive Income/(expenses)
Unlisted shares (investments available for sale)	3	18,393	0	0
Listed shares (investments available for sale)	1	9,182	33	341
Mutual Funds (investments available for sale)	2	264	48	50
Long-term loans	2	(5,059)	(2.219)	0
Cash flow hedging derivatives	2	(877)	0	2,956

The liability from the long-term loan of € 6,058 thousand is included in level 2. The fair value of the loan is determined using a valuation technique. This evaluation is based both on data observable in the market and on data that are not directly observable, such as the estimation of the future Euro zone inflation rate excluding tobacco. In case of a reasonable change in the valuation model's data regarding the specific loan (inflation rate), the fair value would not change significantly. This is due to the fact that the loan agreement states that the loan payments do not change given that the inflation rate fluctuates within a specific range.

The financial derivatives are included in level 2, as the measurement of their fair value is performed with reference to the market yield curves.

#### 41. POLICIES AND PROCEDURES FOR CAPITAL MANAGEMENT

The aims of GEK TERNA Group regarding the management of its capital are as follows:

- > To ensure the ability of the Group to continue its activity (going-concern) and
- To secure a satisfactory return for its shareholders by pricing products and services according to their level of risk.

The Group defines the level of capital in proportion to the risk of its activities, it monitors the developments of the economic environment and their effect on the risk characteristics, and it manages the capital structure (relation of debt to equity) with the adjustment of the amount and maturity of debt, the issue of new shares or the return of capital to shareholders, with the adjustment of the dividend and the sale of individual or a group of assets.

For this purpose, the Group monitors its capital based on the leverage ratio which is defined as: Adjusted Net Debt / Adjusted Equity, where Adjusted Net Debt is defined as Liabilities from loans, financial leases and liabilities from financial instruments minus Cash equivalents, as such appear in the Statement of Financial Position, while Adjusted Equity is defined as Equity plus Grants.

The ratio at the end of 2014 and 2013 was as follows:

	2014	2013 Restated
Interest bearing debt	732,404	783,301
Liabilities from financial instruments	43,938	38,096
Minus:		
Cash and Cash equivalents	(352,739)	(326,608)
Adjusted Net Debt	423,603	494,789
Equity	565,951	640,058
Grants	287,703	278,290
Adjusted Equity	853,654	918,348
Leverage ratio	49.62%	53.88%

# 42. RESTATEMENT OF FINANCIAL STATEMENTS BASED ON IFRS 11

As of the beginning of the fiscal year which started on the 1st of January 2014 the Group and the Company implement IFRS 11, which replaces IAS 31 Participation in Joint Ventures and Interpretation 13 Jointly-Controlled entities — Non Cash contributions from the joint ventures. IFRS 11 abolishes the choice of the proportional consolidation of the jointly controlled companies. Instead of the above, the jointly controlled companies which meet the definition of the joint venture should be accounted by applying the equity consolidation method. The implementation of the new standard affects the interim financial position of the Group and the Company, with the replacement of the proportional method by the equity method. This concerns the joint ventures which are formed in concessions

(motorways and car-parking companies), companies which operate in electric energy production from thermal sources, and companies which operate in real estate development.

The effect of the change is presented in the following tables:

# STATEMENT OF FINANCIAL

POSITION		GROUP			COMPANY	
	RESTATED	ADJ. DUE TO	PUBLISHED	RESTATED	ADJ. DUE	PUBLISHED
	31/12/13	IFRS 11	31/12/13	31/12/13	TO IFRS 11	31/12/13
ASSETS						
Non-current assets						
Goodwill	9,759	0	9,759	0	0	0
Intangible fixed assets	117,476	(236,309)	353,785	52	0	52
Tangible fixed assets	868,838	(73,132)	941,970	10,854	0	10,854
Investment property	73,599	0	73,599	17,398	0	17,398
Participations in subsidiaries	0	0	0	179,876	(175)	180,051
Participations in associates	5,341	0	5,341	7,994	0	7,994
Participations in joint-ventures	93,873	93,015	858	61,387	15	61,372
Investments available for sale	18,444	(2)	18,446	18,262	0	18,262
Other long-term assets	57,265	31,614	25,651	42,135	1	42,134
Receivables from derivatives	1,443	0	1,443			
Deferred tax assets	24,542	(8,997)	33,539	145	145	0
Total non-current assets	1,270,580	(193,811)	1,464,391	338,103	(14)	338,117
Current assets						
Inventories	89,235	(5,641)	94,876	9,601	1,445	8,156
Trade receivables	239,218	(63,746)	302,964	3,405	(53)	3,458
Receivables from construction contracts	140,811	0	140,811	153	153	0
Advances and other receivables	210,218	(58,928)	269,146	6,523	852	5,671
Income tax receivables	30,912	(112)	31,024	2,783	93	2,690
Investments available for sale	9,447	0	9,447	265	1	264
Cash and cash equivalents	326,608	(65,591)	392,199	52,044	344	51,700
Total current assets	1,046,449	(194,018)	1,240,467	74,774	2,835	71,939
TOTAL ASSETS	2,317,029	(387,829)	2,704,858	412,877	2,821	410,056
TOTAL ASSETS	2,317,023	(367,823)	2,704,636	412,077	2,021	410,030
<b>EQUITY AND LIABILITIES</b>						
Share capital	53,844	0	53,844	53,844	0	53,844
Share premium account	364,589	0	364,589	186,081	0	186,081
Reserves	162,605	1,848	160,757	91,726	0	91,726
Profit/(losses) carried forward	(136,175)	3,768	(139,943)	(38,540)	87	(38,627)
NAin authorinkaua - t -	444,863	5,616	439,247	293,111	87	293,024
Minority interests	195,195	0	195,195	0	0	0
Total equity	640,058	5,616	634,442	293,111	87	293,024

# (Amounts in thousands Euro, unless otherwise stated)

Non-current liabilities						
Long-term loans	516,661	(159,844)	676,505	79,873	0	79,873
Loans from finance leases	6,762	0	6,762	0	0	0
Liabilities from derivatives	2,320	(39,859)	42,179	0	0	0
Provisions for staff indemnities	5,432	(180)	5,612	46	0	46
Other provisions	8,162	(50,807)	58,969	0	0	0
Grants	278,290	(104,884)	383,174	0	0	0
Other long-term liabilities	76,516	1	76,515	125	7	118
Liabilities from financial instruments	35,217	0	35,217	0	0	0
Deferred tax liabilities	25,983	(5,114)	31,097	1,652	0	1,652
Total non-current liabilities	955,343	(360,687)	1,316,030	81,696	7	81,689
Current liabilities:						
Short term loans	166,223	(3,274)	169,497	19,637	2,174	17,463
Liabilities from derivatives	0	(7,307)	7,307	0	0	0
Long term liabilities payable during the next 12 months	93,655	(28,481)	122,136	12,876	0	12,876
Suppliers	175,353	(19,241)	194,594	2,497	314	2,183
Liabilities from construction contracts	33,209	(477)	33,686	708	708	0
Accrued and other short term liabilities	246,040	26,961	219,079	2,311	(510)	2,821
Liabilities from financial instruments	2,879	0	2,879	0	0	0
Income tax payable	4,269	(939)	5,208	41	41	0
Total current liabilities	721,628	(32,758)	754,386	38,070	2,727	35,343
TOTAL EQUITY AND LIABILITIES	2,317,029	(387,829)	2,704,858	412,877	2,821	410,056

STATEMENT OF COMP	PREHENSIVE
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INCOME		GROUP		COMPANY			
	RESTATED	ADJ. DUE	PUBLISHED	RESTATED	ADJ. DUE	PUBLISHED	
	1/1- 31/12/13	TO IFRS 11	1/1-31/12/13	1/1- 31/12/13	TO IFRS 11	1/1-31/12/13	
A. Results for the period							
Continued operations							
Turnover	602,877	(126,961)	729,838	3,941	681	3,260	
Cost of sales	(543,185)	102,905	(646,090)	(3,481)	(383)	(3,098)	
Gross profit	59,692	(24,056)	83,748	460	298	162	
Administrative and distribution expenses	(30,283)	5,783	(36,066)	(1,134)	(34)	(1,100)	
Research and development expenses	(2,586)	0	(2,586)	0	0	0	
Other income/(expenses)	(73,041)	(23,781)	(49,260)	(5,550)	(4)	(5,546)	

Net financial income/(expenses)	(53,668)	18,892	(72,560)	(4,595)	(208)	(4,387)
Income from participations	(214)	0	(214)	4,628	58	4,570
Profit / (Loss) from sale of participations	8,267	0	8,267	15,256	0	15,256
Profit / (Loss) from valuation of participations	(2,365)	0	(2,365)	(33,564)	0	(33,564)
Profit / (Loss) from valuation of associates under the equity method	(643)	0	(643)	0	0	0
Profit / (Loss) from valuation of joint ventures under the equity method	18,773	18,773	0	0	0	0
Earnings / (Losses) before income tax for the period	(76,068)	(4,389)	(71,679)	(24,499)	110	(24,609)
Income tax expense	(8,301)	7,859	(16,160)	561	(46)	607
Net Earnings/(losses) from continued operations	(84,369)	3,470	(87,839)	(23,938)	64	(24,002)
B. Other comprehensive results						
Valuation of investments available	391	0	391	50	0	50
for sale	331	U	391	30	U	30
Proportion in the Other Comprehensive Income of Associates	0	0	0	O	0	0
Proportion in the NON reclassified in						
the net results, for the period, other	0	0	0	0	0	0
income of associates  Proportion in the reclassified in the						
net results, for the period, other	0	0	0	0	0	0
income of associates						
Proportion in the NON reclassified in the net results, for the period, other	(22)	(22)	0	0	0	0
income of joint ventures (JVs)	(22)	(22)	O .	O	U	O
Proportion in the reclassified in the						
net results, for the period, of joint ventures (JVs)	4,645	4,645	0	0	0	0
Actuarial income/(expense) from	475	10	45.0	6.0		62
defined benefit schemes	475	19	456	63	0	63
Valuation of cash flow hedging contracts	2,956	(116,609)	119,565	0	0	0
Translation differences from	F70	0	F70	0	0	0
incorporation of foreign entities	570	0	570	0	U	0
Other comprehensive income/(expenses) for the period	(1,298)	9	(1,307)	(888)	0	(888)
Income tax corresponding to the	(367)	20,814	(21,181)	(657)	0	(657)
above results	(307)	23,014	(21,101)	(037)	Ü	(03.)
Other Comprehensive Income for the period	7,350	(91,144)	98,494	(1,432)	0	(1,432)
TOTAL COMPREHENSIVE INCOME	(77,019)	(87,674)	10,655	(25,370)	64	(25,434)

		GROUP		COMPANY			
STATEMENT OF CASH FLOWS	RESTATED	ADJ. DUE	PUBLISHED	RESTATED	ADJ. DUE	PUBLISHED	
	1/1-31/12/13	TO IFRS 11	1/1-31/12/13	1/1- 31/12/13	TO IFRS 11	1/1-31/12/13	
Cash flows from operating activities							
Profit / (Losses) for the year	(76,068)	(4,389)	(71,679)	(24,499)	110	(24,609)	
<b>before income tax</b> Adjustments for the agreement of	(10,000)	( .,,	(, _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(= 1, 100)	110	(= 1,000)	
the net flows from the operating							
activities:							
Fixed assets' depreciation Fixed asset grants'	56,758	(11,601)	68,359	424	0	424	
amortization	(8,763)	115	(8,878)	0	0	0	
Provisions	1,916	(2,178)	4,094	12	0	12	
Impairments	75,655	(7,032)	82,687	34,767	1	34,766	
Interest and related income	(4,710)	(1,699)	(3,011)	(2,053)	(4)	(2,049)	
Interest and other financial	58,378	(11,213)	69,591	6,647	211	6,436	
expenses							
Results from derivatives Results from associates and	0	(5,980)	5,980	0	0	0	
joint ventures	(18,130)	(18,773)	643	0	0	0	
Result from withdrawal of associate	0	0	0	0	0	0	
Results from participations and securities	(8,052)	0	(8,052)	(15,256)	0	(15,256)	
Results from investment property	10,547	0	10,547	3,940	0	3,940	
Results from fixed assets	311	0	311	0	0	0	
Foreign exchange differences	5,342	0	5,342	0	0	0	
Other adjustments	0	0	0	0	0	0	
Operating profit before changes in working capital	93,184	(62,750)	155,934	3,982	318	3,664	
(Increase)/Decrease in:	4.540		2.405	(224)	4	(204)	
Inventories	4,510	2,315	2,195	(234)	(30)	(204)	
Trade receivables Prepayments and other	30,113	26,532	3,581	4,135	2,121	2,014	
short term receivables	(44,883)	4,452	(49,335)	229	(71)	300	
Increase/(Decrease) in:		0			0		
Suppliers	(3,585)	10,753	(14,338)	904	(27)	931	
Accruals and other short	20,808	10,031	10,777	(2,972)	(2,931)	(41)	
term liabilities							
Collection of grants Other long-term	91,067	(65,441)	156,508	0	0	0	
receivables and liabilities	(19,221)	(11,871)	(7,350)	29	0	29	
Income tax payments	(12,800)	1,194	(13,994)	(503)	(282)	(221)	
Operating flows from discontinued activities	0	0	0	0	0	0	
Net cash flows from operating activities	159,193	(84,784)	243,977	5,570	(902)	6,472	

Cash flows from investing						
activities:						
(Purchases) / Sales of fixed assets	(43,011)	28,304	(71,315)	(36)	0	(36)
(Purchases) / Sales of	(22)	_	(22)	0		0
investment property	(22)	0	(22)	0	0	0
Interest and related	2,220	552	1,668	8	0	8
income received (Purchases) / sales of						
participations and	(23,274)	2,500	(25,774)	7,638	21	7,617
securities		,				
Cash reserves of						
companies acquired or in which the consolidation	45,215	852	44,363	0	0	0
percentage was decreased						
Net change of loans	(3,766)	4,708	(8,474)	(10,224)	0	(10,224)
granted	(3,700)	4,706	(0,474)	(10,224)	U	(10,224)
Cash flows from investing activities of discontinued	0	0	0	0	0	0
activities	U	U	0	o o	U	ŭ
Net cash flows for investing	(22,638)	36,916	(59,554)	(2,614)	21	(2,635)
activities	(22,030)	30,310	(33,334)	(=,===,		(=,===,
Cook flows from financia						
Cash flows from financing activities						
Change of parent	20.016	•	20.016	20.016		20.016
company's share capital	20,816	0	20,816	20,816	0	20,816
Receipts from mandatorily convertible bond loan into	21.650	•	21 650	21.650		21 650
shares	21,650	0	21,650	21,650	0	21,650
Payments/Receipts from						
increases/decrease of	(4,772)	0	(4,772)	0	0	0
subsidiaries' share capital Purchase of treasury shares						
by subsidiary	(602)	0	(602)	0	0	0
Net change of short-term	(2,009)	•	(2,009)	(60)	0	(60)
loans	(2,009)	0	(2,009)	(60)	0	(60)
Net change of long-term loans	15,054	(2,923)	17,977	12,029	0	12,029
Payments for financial	(40.406)		(40.406)			2
leases	(10,106)	0	(10,106)	0	0	0
Dividends paid	0	0	0	0	0	0
Interest and related	(54,332)	8,719	(63,051)	(7,050)	(181)	(6,869)
expenses paid Payments for financial		,			, ,	
instruments	(12,239)	0	(12,239)	0	0	0
Change in other financial	(10,715)	0	(10,715)	114	0	114
assets	(10). 10)	O	(20): 20)		O	
Cash flows from financing activities of discontinued	0	0	0	0	0	0
activities						
Net cash flows from financing	(37,255)	5,796	(43,051)	47,499	(181)	47,680
activities	, ,, , , ,		, , , , ,	,	(101)	,
Effect of foreign exchange						
differences on cash	(626)	0	(626)	0	0	0
Net increase /(decrease) of cash	98,674	(42,072)	140,746	50,455	(1,062)	51,517
and cash equivalents	30,074	(42,072)	1-0,7-10	30,433	(1,002)	31,311

Annual Financial Statements of the financial year 1 January 2014 - 31 December 2014 (Amounts in thousands Euro, unless otherwise stated)

Cash and cash equivalents at the beginning of the period from continued activities Cash and cash equivalents at

the end of the period

326,608	(65,591)	392,199
227,934	(23,519)	251,453

1,589	1,406	183
52,044	344	51,700

The total effect due to the change of IFRS 11 is depicted in the following tables:

GROUP	Previous financial year				
	Published before changes	Published before changes			
Turnover	729,838	602,877			
Results after taxes & minority interests	(89,454)	(85,984)			
Net equity of the Company	439,247	444,863			

COMPANY	Previous financial year				
	Published before changes	Published before changes			
Turnover	3,260	3,941			
Results after taxes & minority interests	(24,002)	(23,938)			
Net equity of the Company	293,024	293,111			

#### 43. CONTINGENT LIABILITIES

The Group in the context of construction projects, has issued Letters of Guarantee of good execution e.t.c. amounting to euro 1,097 million (911 million during the end of the previous year).

#### **Tax Compliance Report**

For fiscal year 2011 and onwards, Greek Société Anonyme Companies and Limited Liability Companies whose annual financial statements must be audited by a Certified Auditor, are obliged to receive a "Tax Compliance Report" in accordance with par. 5 of article 82 of L.2238/1994, which is issued after a tax audit conducted by the same Legal Auditor or audit firm that audits the annual financial statements. After the tax audit is completed, the Legal Auditor or audit firm issues a "Tax Compliance Report" for the company and subsequently the Legal Auditor or audit firm submits such electronically to the Ministry of Finance the latest up to the 10th day of the 7th month following the end of the management period. The Ministry of Finance will select a sample of companies representing at least 9% of the total to be audited by the relevant audit services of the Ministry. This audit must be completed in a period no longer than eighteen months from the date the "Tax Compliance Report" was submitted to the Ministry, otherwise the fiscal years will be deemed as finalized as regards to tax.

Annual Financial Statements of the financial year 1 January 2014 - 31 December 2014 (Amounts in thousands Euro, unless otherwise stated)

For the year 2014 (as well as for the years 2011-2012-2013), the parent company and its Greek subsidiaries are subject to the tax audit by Certified Auditors Accountants as defined by the provisions of article 82 par. 5 of L. 2238/1994. This audit is underway and the relevant tax certificate is expected to be issued following the publication of the 2014 financial statements. The Group's Management considers that during the tax audit, no addition tax liabilities will arise that will have a significant effect, apart from those registered and presented in the financial statements.

In the context of executing its operations, the Company may face probable legal claims from third parties. According to the Company's management and legal consultant such possible claims are not expected to have a significant effect on the operations and financial position of the Company as of the 31<sup>st</sup> of December 2014.

#### 44. EVENTS AFTER THE BALANCE SHEET DATE

On 27 March 2015, the BoD of GEK TERNA in line with the decision of the Extraordinary Shareholders' Meeting of 6/12/2013 approved the adjustment of the Company's share capital via the issuance of 5,765,117 new shares with nominal value of 0.57 euro per share and offering price at 2.43 euro per share, due to the conversion of bonds held by GLOBAL FINANCE OFFSHORE BDH (LUXEMBOURG). The decision is subject to approval from the pertinent authorities.

In the beginning of 2015, the operation licenses of 2 wind parks in Greece, of total 40.2MW capacity, were issued. The Group commenced the construction of 3 wind parks in Poland, of total 16MW capacity.

THE CHAIRMAN OF THE BOARD THE CHIEF EXECUTIVE OFFICER

NIKOLAOS KAMPAS GEORGIOS PERISTERIS

THE CHIEF FINANCIAL OFFICER THE CHIEF ACCOUNTANT

CHRISTOS ZARIBAS NIKOLAOS VALMAS

# VI. DATA AND INFORMATION FOR THE PERIOD 1.1.2014-31.12.2014

		CEK I	FEDNIA	COCIE	TE ANONYME HOLDING	P DEAL F	OTATE	CONSTRUCTION	vie.	
GEK TERNA	-	GEK	ERNA	SOCIE	TE ANONYME HOLDINGS S.A. Reg. No. 6044/06/B/86/142, General Comme 85 Mesoaelon Ave., 115 26, Athe	ercial Registry No.	253001000	CONSTRUCTION	NS	
GROUP OF COMPANIE	s			According to	DATA AND INFORMATION FOR THE YEAR FROM 1 JA the 4/507/28.4.2009 decision issued by the Board of Dir	ANUARY TO 31 DEC		mission		
ne data and information presented below, that are der	rived from the fin	ancial statemen	ts, aim at provid	ling summary in	formation on the financial position and results of GEK TER aders should refer to the company's website where the fina	NA SOCIETE ANOI	NYME HOLDINGS	REAL ESTATE CONSTRUCTIONS.	Therefore, before proceeding with any	kind of investment choice or other
		·	LI ISCOCIONI WILL	the company, re		dicial statements, a	o men do tre dodi	or o report are published.		
Company website: Date of approval of the financial statements by the B	c 27/3/2015	com			Board of Directors Composition: NIKOLAOS KAMBAS (PRESIDENT NON EXECUTIVE N DIMITRIOS ANTONAKOS, AGGELOS BENOPOULOS, I	MEMBER)				
Legal auditor: Audit firm:	Georgios Lagga SOL SA				GEORGIOS PERISTERIS (MANAGING DIRECTOR EXEC	CUTIVE MEMBER)				
Type of audit report: Competent Authority:	Unqualified opin General Secret	nion ary of Commerc	9		KONSTANTINOS VAVALETSKOS, EMMANOUIL VRAIL PANAGIOTIS POTHOS (NON EXECUTIVE MEMBER)					
					AGGELOS TAGMATARHIS, APOSTOLOS TAMVAKAKIS	S, PANAGIOTIS KIR	IAKOPOULOS (IN	IDEPENDENT NON EXECUTIVE MEM	BERS)	
ELEMENTS OF THE STATE	MENT OF THE F					ELEMENTS OF THE	E STATEMENT O	F COMPREHENSIVE INCOME (amou	nts in thousand euro)	
		Amounts in th					GR	OUP	COMP	ANY
	GR	OUP	CON	IPANY		1/1/14 - 3	31/12/14	1/1/13 - 31/12/13	1/1/14 - 31/12/14	1/1/13 - 31/12/13
	31/12/14	31/12/13	31/12/14	31/12/13		Continued		Continued activities	Continued activities	Continued activities
ASSETS Self used tangible fixed assets	936.460	868.838	10.458	10.854	Revenue Gross Profit		923.894 62.691 23.582	602.877 59.692	4.017	3.941 460
Investment property Intangible assets	61.214 116.817	73.599 127.235	15.007	17.398 52	Earnings/(Losses) before interest and tax (EBIT) Earnings/(Losses) before tax		-54.823	23.332 -76.068	11.276 6.624	-19.904 -24.499
Other non-current assets Inventories	239.200 75.718	200.908 89.235	331.136 6.730	309.799 9.601	Earnings/(Losses) after tax (A) -Owners of the Parent		-59.063 -61.261	-84.369 -85.984	5.679	-23.938
Trade receivables Other current assets	228.661 722.843	239.218 717.996	5.836 20.686	3.405 61.768	-Non-controlling interests		2.197	1.615	-	-
TOTAL ASSETS	2.380.913	2.317.029	389.904	412.877	Other comprehensive income after taxes (B)  Total comprehensive income after taxes (A) + (B)		-15.762 -74.825	7.350 -77.019	-87 5.592	-1.432 -25.370
EQUITY AND LIABILITIES Share capital	53 844	53 844	53 844	53 844	-Owners of the Parent -Non-controlling interests		-74.738 -87	-79.609 2.590		
Other equity	310.169	391.019	244.132	239.267	Earnings/(Losses) after taxes per share - basic (in					
Total equity of the owners of the parent (a)	364.013	444.863	297.976	293.111	Euro)		-0,65967	-1,01229	-	-
Non-controlling interests (b)	201.938	195.195	-	-	Earnings/losses after taxes per share - diluted (in Euro)		-0,60001	-1,00463	-	-
Total Equity (c) = (a) + (b)	565.951	640.058	297.976	293.111	Earnings/(Losses) before interest, tax, depreciation & amortization (EBITDA)		88.104	71.326	11.687	-19.480
Long-term loans Provisions/Other-long-term liabilities	476.182 545.821	523.423 431.920	57.472 1.025	79.873 1.823	ELEMENTS OF THE	STATEMENT OF CH	IANGES IN EQUIT	ry		
Short-term bank liabilities	256.222	259 878	26 362	32.513					housand euro	
Short-term bank liabilities	256.222	259.878	26.362	32.513				Amounts in t	nousand euro	
Other short-term liabilities Total liabilities (d)	536.737 1.814.962	461.750 1.676.971	7.069 91.928	5.557 119.766		31/12	GR /2014	OUP 31/12/2013	31/12/2014 COMP	ANY 31/12/2013
TOTAL EQUITY & LIABILITIES (c) + (d)	2.380.913	2.317.029	389.904	412.877	Total Equity at the beginning of the period (1.1.14 and 1.1.13 respectively)		640.058	670.371	293.111	275.381
					Total comprehensive income after taxes		-74.825	-77.019	5.592	-25.370
					Increase/decrease of share capital Dividents paid		147 -5.321	43.100 0	0	43.100 0
ELEMENTS OF THE STATEME	NT OF CASH FL	OWS (indirect Amounts in th	method) ousand euro		Purchases / sales of treasury shares Other movements		-192 6.084	0 3.606	-192 -535	0
					Total equity at end of the period (31.12.14 and 31.12.13 respectively)		565.951	640.058	297.976	293.111
	1/1/14-	1/1/13-	1/1/14-	1/1/13-			ADDITION	AL DATA AND INFORMATION		
Cash flows from operating activities	31/12/14	31/12/13	31/12/14	31/12/13		1		11		
Earnings before income tax	-54.824	-76.068	6.624	-24,498	<ol> <li>The Companies and Joint Ventures of the Grou fact that their activities have been concluded, are</li> </ol>	reported in detail	in Note 4 of the	annual financial statements of 31/	12/2014.	
Adjustments for the agreement of net flows from	-54.024	-76.066	6.624	-24.490	<ul> <li>The participations of GEK TERNA HOLDINGS I in the Financial Statements of 31/12/2013, as suc S.ATERNA S.A. (Tithorea-Domokos), b) J/V AK</li> </ul>	REAL ESTATE CO ch were establishe	ONSTRUCTION d, commenced	S that were consolidated in the Fin activities or were acquired during to	ancial Statements of 31/12/2014 th he present period are the following:	at had not been consolidated a) JV AKTOR S.AJ&P AVAX
operating activities Depreciation and amortization of fixed assets	73.435	56.758	411	424	S.ATERNA S.A. (Tithorea-Domokos), b) J/V AK ENERGY TRADING LTD, e)JP GREEN sp.z.o.o completion of liquidation the following companies	TOR S.A. J&P AV	AX-TERNA AE D.O. g)BALLAD	(Construction J/V Bridge SG 26), YNA sp.z.o.o, h) TETRA DOOE	c) J/V AKTÓR ATE-TERNA SA (Ťr L SKOPJE and i) PROENTRA D.C	riasio B' ERGOSE), d)TERNA .O. BEOGRAD. Due to
Amortization of grants on fixed assets Provisions	-9.039 13.537	-8.763 1.916	5	12	completion of liquidation the following companies DEVELOPMENT S.R.L. and d) SC TERNA INTE 2. The parent company, GEK TERNA S.A. has b	were not included	in the Financial NSTRUCTION F	Statements of 31/12/2014: a) J/V ROMANIA.	GEK TERNA S.A TERNA S.A,	b)ERGON CITY
Impairments Interest and related revenues	28.392 -7.093	75.655 -4.710	1.272 -3.080	34.766 -2.053	<ol><li>The parent company, GEK TERNA S.A. has be have been audited from their Legal Auditors, as it</li></ol>	been audited by the t is provided in arti	e tax authorities icle 85, paragrap	up to the fiscal year 2009. For the h 5 of the Law 2238/1994. No tax	fiscal years 2011-2014 the parent discrepancies had been found from	company and its subsidiaries this audit. The tax un-audited
Interest and other financial expenses Results from derivatives	60.366	58.378 0	7.732	6.648	I'lle parent company, GER TERNA S.A. has o have been audited from their Legal Auditors, as it fiscal years of the other consolidated companies.     There are no pending litigations or cases under provision for all of the litigations or cases under a	and joint ventures or arbitration by con	are referred to i urts or arbitration	n Note 31 of the annual Financial authorities that may have a signif	statements of 31/12/2014.  icant impact on the Company's or 0	Group's financial position. The
Results from Associates and Joint Ventures	-10.687	-18.130	0	0	formed up until 31/12/2014 amount to 28.0	Jos tn. € for the Gr	roup and 51 th. t	t for the Company. The amount pr	ovisioned for the tax un-audited fisc	ai years which has been
Results from sale of shares and securities Results from investment properties	-4.202 13.061	-8.052 10.547	3,100	-15.256 3.940	The Other comprehensive income after income for the Company, b) Loss from proportion of total	e tax relates to: a)	Loss from the re	evaluation of financial assets availant Venrtures, amounting to 2,262	ble for sale amounting to 2.352 th. th. € for the Group, c) Loss from	€ for the Group and 70 th. € revaluation of cash flow
Results from fixed assets Foreign exchange differences	-338 -7.351	311 5.342	0	0	4. The Other comprehensive income after income for the Company, b) Loss from proportion of total hedging contracts, amounting to 4.071 th € for this hard capital increase amounting to 219 th. € for that corresponds to the above amounts amounting.	e Group, d) Loss to the Group, and 5	from Foreign exc 55 th. € for the o	change differences from foreign op company, f) Loss from reclassificat	erations amounting to 6.195 th. € to ion of warrants, amounting to 2.315	or the Group, e) Expenses for 5 th, € f) Income Tax revenue
Other adjustments Operating profit before changes in working	57	0	0	0	that corresponds to the above amounts amountin 5. At the end of the closing year the Company en	ng to 1.857 th. € fo nployed 14 individu	or the Group and uals and the Gro	I 31 th. € for the Company. up 1.747 (excluding Joint Venture:	s and Foreign Companies). Respec	tively, at the end of the
capital (Increase)/Decrease in:	95.314	93.184	16.064	3.983	<ol> <li>At the end of the closing year the Company en previous fiscal year 1/1 - 31/12/13 the Company</li> <li>The transactions of the company and the Grou</li> </ol>	employed 11 and up with related par	the Group 825 i ties for the closi	ndividuals (excluding Joint Venture ng year 1/1 – 31/12/14 as well as t	es and Foreign Companies) the balances at 31/12/14, are analy.	zed as follows (in thousand €):
Inventories Trade receivables	741 30.502	4.510 30.113	-320 -2.323	-234 4.135	1					
Prepayments and other short term receivables (Increase)/Decrease in:	32.811	-44.883	-10.256	228		Group	Company			
Suppliers	55.641	-3.585	-188	904	Inflows- Revenues	422.958	9.698			
Accruals and other short term liabilities Collection of grants	21.822 48.892	20.808 91.067	-167 0	-2.972 0	Outflows- Expenses Receivables	1.541 54.546	1.835 37.223			
Other long-term receivables and liabilities	-27.310	-19.221	3	29	Liabilities Transactions & remuneration of BoD members	150.492	20.571			
Income tax payments	-16.256	-12.800	-224	-503	and executives	3.131	154			
Operating flows from discontinued operations	0	0	0	0	Receivables from BoD members and executives	20	0			
Net cash flows from operating activities (a)	242.157	159.193	2.589	5.570	Liabilities towards BoD members and executives	601	12			
Cash flows from investing activities					The Group holds 1.595.898 treasury shares, direct     At the beginning of the fiscal year which started at	ctly through the pare	ent company GEK	TERNA SA and indirectly through sul	osidiaries, with an acquisition cost of 9.	052 thousand Euro.
(Purchases) / Sales of fixed assets (Purchases) / Sales of investment property	-85.604 0	-43.011 -22	-14 0	-36 0	At the beginning of the fiscal year which started at Interpretation 13 Jointly-Controlled entities – Non Cas of the above, the jointly controlled companies which n	sh contributions from	the joint ventures the joint venture	". IFRS 11 abolished the choice of the should be accounted by applying the	e proportional consolidation of the joint	ly controlled companies. Instead reference is included in Note 42
Interest and related income received	1.955	2.220	1.136	8	of the annual Financial Statements as of 31/12/2014	The impact from the	implementation	of the aforesaid definition is as follows		
(Purchases) / sales of participations and securities	912	-23.274	-19.199	7.638	1					
Initial cash and cash equivalents of entities which has been taken over or their proportional percent of		20.274	-10.100	7.000	GROUP	I	Previous annua	I fiscal year 2013		
consolidation decreased  Loans returned/(olven)	0	45.215 -3.766	-3.242	-10.224	GROOP		T TO VIOUS UTILING	i nacai year 2010		
Net cash flows from investing activities (b)	-82.737	-22.638	-21.319	-2.614		Published		Restated Amounts		
Cash flows from financing activities Increase/decrease of parent's company share					Turnover Results after tax and non-controlling interests		729.838	602.877		
capital  Receips from bond loan mandatorily convertible into	0	20.816	0	20.816	Shareholders equity		-89.454	-85.984		
shares Payments/Collections from increases/decreases of	0	21.650	0	21.650			439.247	444.863		
subsidiaries share capital Purchases of treasury shares of subsidiaries	-7.164 -192	-4.772 -602	0	0	COMPANY		Draudou	I ficeal year 2012		
Net change of short-term loans Net change of long-term loans	-26.337 -41.268	-2.009 15.054	500 -24.960	-60 12.029		Published		I fiscal year 2013 Restated Amounts		
Payments of loans from financial leases Dividents paid	-10.811	-10.106	0	0	Turnover Results after tax and non-controlling interests	1	3.260 -24.002	3.941 -23.937		
Interest and other financial expenses paid Payments for financial instruments	-53.051 -1.340	-54.332 -12.239	-7.174	-7.050	Shareholders equity	1	293.024	293.111		
Other finacial assets variation Financial cash flows from discontinued activities	-1.340 5.992	-12.239 -10.715	0	114			Athens,	27 March 2015		
Net cash flows from financing activities (c)	-134.171	-37.255	-31.634	47.499	THE CHAIRMAN OF THE BOARD	THE MANAGES	DIDECTOR	THE CHIEF FINANCIAL O	DEFICER THE CHI	EF ACCOUNTANT
Effect from foreing exchange changes in cash and cash equivalents (d)	882	-626	0	0	THE GOVERNMENT OF THE BOARD	THE MANAGING	DIRECTOR	THE CRIEF FINANCIAL (	a rock	
Net increase /(decrease) of cash & cash equivalents (a+b+c+d)	26.131	98.674	-50.364	50.455						AOS VALMAS
Cash & cash equivalents at the beginning of the					NIKOLAOS KAMPAS ID No. : X 679387	GEORGIOS PER ID No. : AB 5		CHRISTOS ZARIMB G.E.C. No. 001305	MO	0086235 - A' CLASS
period  Cash & cash equivalents at the end of the	326.608	227.934	52.044	1.589						
period	352.739	326.608	1.680	52.044						

## VII. INFORMATION OF ARTICLE 10 L. 3401/2005

### **Press Releases – Corporate Announcements**

The following Press Releases and Corporate Announcements are listed on the Company's website as well as on the website of the Athens Exchange, at the electronic addresses: <a href="https://www.gekterna.com">www.gekterna.com</a> and <a href="https://www.helex.gr">www.helex.gr</a>

#### Press Releases 2014

30/12/2014 TERNA ENERGY: Signing of SDIT Agreement for the electronic ticket

28/11/2014 IR Report 30.09.2014

28/11/2014 GEK TERNA Group: 9M results of 2014 - Significant growth in the construction division - High construction backlog at 3.5 billion euro

30/08/2014 First half 2014 Financial Results of GEK TERNA GROUP

30/08/2014 IR Report 30.06.2014

08/07/2014 TERNA ENERGY: Issuance of Approval Decision of the Environmental Terms for Project of "INTEGRATED WASTE MANAGEMENT OF THE REGION OF PELOPONNESE UNDER PPP»

19/06/2014 TERNA ENERGY signs a Memorandum of Understanding with Sinohydro Corporation and Industrial & Commercial Bank of China

31/05/2014 1st Quarter 2014 Results - Construction backlog of 3.76 billion euro - Further significant reduction of the net bank debt

31/05/2014 IR Report 31.03.2014

06/05/2014 TERNA ENERGY signs a Memorandum of Understanding with Abu Dhabi National Energy Company PJSC (TAQA)

31/03/2014 Annual Results 2013 of GEK TERNA GROUP

31/03/2014 IR Report 31.12.2013

05/03/2014 HERON II POWER PLANT - Adding value to a strategic Partnership between GEK TERNA and QPI

20/01/2015 TERNA MAG SA: Investment plan of € 100 million under implementation. Magnesite cargo exported for the first time in 15 years!

## **Corporate Announcements 2014**

22/12/2014 Replacement of BoD Members

09/12/2014 Notification of Transaction

05/12/2014 Transfer of TERNA ENERGY shares as partial payment of Bond Loan

26/11/2014 Notification of Transaction

26/11/2014 Date of announcement of Q3 2014

Annual Financial Statements of the financial year 1 January 2014 - 31 December 2014

(Amounts in thousands Euro, unless otherwise stated)

16/10/2014 Purchase of GEK TERNA's shares

15/10/2014 Purchase of GEK TERNA's shares

30/09/2014 Notification of Transaction

30/09/2014 Notification of Transaction

30/09/2014 Purchase of GEK TERNA's shares

17/09/2014 Notification of Transaction

27/08/2014 Date of announcement of H1 2014

16/07/2014 Notification of Transaction

07/07/2014 Decisions by the A' Repeat Ordinary General Meeting of Shareholders held on 7/7/2014

27/06/2014 Purchase of Treasury Shares

26/06/2014 Decisions of the Ordinary Shareholders' General Assembly dated 26/6/2014

23/06/2014 Notification of Transaction

04/06/2014 Invitation to Annual Ordinary General Assembly

30/05/2014 Replacement of the Internal Auditor

28/05/2014 Date of announcement of Q1 2014

20/05/2014 Annual Analysts Briefing

08/05/2014 Notification of Transaction

07/05/2014 Rescheduling Analysts' Annual Briefing

05/05/2014 Notification of Transaction

14/04/2014 Announcement

27/03/2014 Financial Calendar Of The Year 2014

13/02/2014 Notification of Transaction

11/02/2014 Election of new member of the BoD and of the Audit Committee

09/01/2014 Notification concerning acquisition of shares and voting rights

08/01/2014 Notification about significant change in voting rights according to Law 3556/2007

08/01/2014 Announcement of the Company about the amount of share capital and the number of shares

03/01/2014 Announcement regarding the admission for trading of shares issued as a result of Share Capital increase, with redemption of preemption rights

The annual financial statements of the Group and Company, as well as the financial statements of the consolidated companies, the audit report by the Certified Auditor and the Reports by the Board of Directors for the year ended on 31<sup>st</sup> December 2014, have been posted on the Company's website <a href="http://www.gekterna.com">http://www.gekterna.com</a>