

# **SEMI-ANNUAL FINANCIAL REPORT**

# OF THE GROUP AND EYDAP SA (COMPANY) FOR THE 1<sup>ST</sup> HALF OF 2015

IN ACCORDANCE WITH LAW 3556/2007 AND THE RELEVANT DECISIONS OF THE BOARD OF DIRECTORS OF THE CAPITAL MARKET COMMISSION



# **Semi-Annual Financial Report**

# Period from 1<sup>st</sup> January – 30<sup>th</sup> June 2015

The current Semi-Annual Financial Report was prepared according to Law 3556/2007 and the relevant decisions of the Board of Directors of the Capital Market Commission and includes the following:

- a) Statements of the Members of the Board of Directors
- b) Semi-Annual Board of Directors Management Report
- c) Interim Financial Statements for the period 01.01.2015 to 30.06.2015
- d) Independent Auditor's Report
- e) Data and Information for the period 01.01.2015 to 30.06.2015

It is declared that the current Semi-Annual Financial Report is the one which has been approved by the Board of Directors of "Athens Water Supply and Sewerage Company S.A." on 26.08.2015 and is available on the internet at the web site address <a href="http://www.eydap.gr">http://www.eydap.gr</a>.



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# 1. STATEMENTS OF THE MEMBERS OF THE BOARD OF DIRECTORS

(according to article 5, paragraph 2 of Law 3556/2007)

The following Members:

- 1. Konstantinos Papadopoulos, Chairman of the Board of Directors,
- 2. Ioannis Benisis, Chief Executive Officer and
- 3. Michael Stavroulakis, Board Member, specially designated by the Board of Directors

According to what is specified in the paragraph 2 of article 5 of Law 3556/2007, we hereby declare that according to our knowledge:

- a. The Semi-Annual Financial Statements for the period 01.01.2015 30.06.2015 of EYDAP S.A. were prepared according to the International Financial Reporting Standards in effect, depict in a true manner the accounts of assets and liabilities, the net worth and the results for the period of EYDAP SA and the companies included in the consolidation, which are regarded as a whole, in accordance with the provisions of paragraphs 3-5, article 5 of Law 3556/2007, and
- b. The Semi-Annual Consolidated Management Report of the Board of Directors, depict in a true manner the information required based on paragraph 6, article 5 of Law 3556/2007.

Athens, 26 August 2015

The Chairman of the Board The Chief Executive Officer The Board Member

Konstantinos Papadopoulos Ioannis Benisis Michael Stavroulakis ID No. □ 720446 ID No. AB 521661 ID No. AK 231180



# 2. SEMI-ANNUAL BOARD OF DIRECTORS MANAGEMENT REPORT

Dear Shareholders,

In accordance with paragraph 6 of the article 5 of law 3556/2007 and the delegated resolutions of the BoD and the Hellenic Capital Market Committee of the same Law, we hereby submit the Report of the Board of Directors for the period from 01/01/2015 to 30/06/2015.

The report presents an overview of the financial results of the Athens Water Supply and Sewerage Company S.A., under the title EYDAP S.A. (hereinafter referred to as the "Company" or "EYDAP") and the Group, it provides an overview of the significant events that took place during the first half of 2015 and their affect on the financial statements of the same period, it describes the potential risks and uncertainties for the second half of 2015 and describes the significant transactions between the Company, the Group and related parties.

#### OPERATIONS AND FINANCIAL REVIEW FOR THE PERIOD STARTING AT THE 1ST JANUARY UNTIL 30TH OF JUNE 2015

# I. Operations Overview- Progress of consumption and of water and sewerage sales income.

In H1 2015 the billed water consumption was formed to 144.655.979 m<sup>3</sup> compared to 145.374.693 m<sup>3</sup> of H1 2014, decreased by 0.5%. Moreover, the total water consumption (billed, free of charge and not billed, despite the billing from EYDAP S.A. or EYDAP Fixed Assets Company) was shaped at 207.596.093 m<sup>3</sup> compared to 196.367.254 m<sup>3</sup> of last year's same period, increased by 5.7%.

The non-billed consumption in H1 2015 was shaped at 56.865.750 m3 compared to 50.990.077 m3 in the respective period of 2014, increased by 11.5%.

As a result, during the first half of 2015 the non-billed to total consumption ratio was shaped at 27.4%, increased by 1,4% compared to the non-billed to total consumption ratio of H1 2014 which was formed to 26%.

More precisely, the consumption progress described above is summarized in the table 1:

| 1. Water Consumption Breakdown                        |             |             |            |          |  |  |
|---|-------------|-------------|------------|----------|--|--|
| Consumption Class                                     | 2015        | 2014        | Change     | % Change |  |  |
| Billed Consumption                                    |             |             |            |          |  |  |
| (m3 – Mandatory Consumption is not included)          | 144.655.979 | 145.374.693 | -718.714   | -0.5%    |  |  |
| Free Consumption (m3)                                 | 3.332       | 2.484       | 848        | 34,1%    |  |  |
| Non- Billed Consumption (m3)                          | 56.865.750  | 50.990.077  | 5.875.673  | 11,5%    |  |  |
| Total Consumption (m3)                                | 201.525.061 | 196.367.254 | 5.157.807  | 2,6%     |  |  |
| Billed Consumption EYDAP Fixed Assets (m3)            | 6.071.032   | 0           | 6.071.032  | _        |  |  |
| Total Consumption (EYDAP-EYDAP Fixed Assets) (m3)     | 207.596.093 | 196.367.254 | 11.228.839 | 5,7%     |  |  |
| Non-Billed Consumption to Total Consumption Ratio (%) | 27,4%       | 26,0%       | 1,4%       | -        |  |  |
| Mandatory Consumption                                 |             |             |            |          |  |  |
| (Common and Industrial/Corporate Class) (m3)          | 5.951.983   | 5.614.327   | 337.656    | 6,0%     |  |  |

Regarding the main customer classes, the consumption of the class of common consumers - which represents the overwhelming majority of customers – increased by 5.9% in H1 2015, compared to H1 2014.

Specifically, water consumption in common consumers' class in H1 2015 reached the 96.723.364m<sup>3</sup>, compared to 91.365.852 m<sup>3</sup> in H1 2014.



Bulk Water Supply to municipal networks, including the Aegean islands, which represents the second biggest class, increased slightly by 0.1% in H1 2015 compared to H1 2014.

More specifically, bulk water supply to municipal networks and the islands was shaped at 25.101.574 m<sup>3</sup> in H1 2015 compared to 25.072.684 m<sup>3</sup> in H1 2014.

The industrial consumers' class consumption increased by 13.7% in H1 2015 compared to H1 2014. Moreover, the class of State-Local Authorities also increased by 4.6% in H1 2015, compared to H1 2014.

More precisely, the consumption for each customer class is summarized in table 2:

| 2. Billed Water Consumption Breakdown per Customer Class (in m3 – Mandatory Consumption is not included) |             |             |             |          |  |
|--|-------------|-------------|-------------|----------|--|
| Customer Class   | 2015        | 2014        | Change (m3) | % Change |  |
| Common   | 96.723.364  | 91.365.852  | 5.357.512   | 5,9%     |  |
| Industrial/Corporate   | 10.826.945  | 9.518.833   | 1.308.112   | 13,7%    |  |
| Bulk Water Supply to Local Networks  | 25.101.574  | 25.072.684  | 28.890      | 0,1%     |  |
| State-Local Authorities  | 7.707.680   | 7.365.246   | 342.434     | 4,6%     |  |
| Other  | 4.296.416   | 12.052.078  | -7.755.662  | -64,4%   |  |
| Total Water Consumption  | 144.655.979 | 145.374.693 | -718.714    | -0,5%    |  |

Table 3 presents the water sales revenue for H1 of 2014 and 2014 and the change for the main customer classes:

| 3.H1 Water Sales Income per Customer Class (in € – mandatory consumption fee included) |             |            |            |          |
|--|-------------|------------|------------|----------|
| Customer Class   | 2015        | 2014       | Change (€) | % Change |
| Common   | 73.217.936  | 68.494.050 | 4.723.886  | 6,9%     |
| Industrial/Corporate   | 8.805.365   | 7.701.110  | 1.104.255  | 14,3%    |
| Bulk Water Supply to Local Networks  | 12.333.251  | 12.282.375 | 50.876     | 0,4%     |
| State-Local Authorities  | 7.781.453   | 7.442.799  | 338.654    | 4,6%     |
| Other  | 1.589.751   | 2.890.634  | -1.300.883 | -45,0%   |
| Total Water Consumption  | 103.727.756 | 98.810.968 | 4.916.788  | 5,0%     |

In table 4, the revenue from sewerage usage and the respective change for the main customer classes for H1 2015 and H1 2014 is presented:

| 4. H1 income from Sewerage per customer class  (in € – mandatory consumption fee included) |            |            |            |          |  |
|--|------------|------------|------------|----------|--|
| Customer Class   | 2015       | 2014       | Change (€) | % Change |  |
| Common   | 40.562.153 | 39.000.179 | 1.561.974  | 4,0%     |  |
| Industrial/Corporate   | 3.352.689  | 2.993.455  | 359.234    | 12,0%    |  |
| Bulk Water Supply to Local Networks  | 0          | 0          | 0          |          |  |
| State-Local Authorities  | 3.217.255  | 3.150.408  | 66.847     | 2,1%     |  |



| Total Water Consumption | 47.152.339 | 45.167.806 | 1.984.533 | 4,4%   |
|-------------------------|------------|------------|-----------|--------|
| Other                   | 20.242     | 23.764     | -3.522    | -14,8% |

The combination of table 3 and 4 results to table 5, which includes the total income of water supply and sewerage services sales for the first half of 2015 and 2014 for the main customer classes:

| <ul><li>5. H1 Total Income of Water Supply and Sewerage Sales<br/>(in € – mandatory consumption fee included)</li></ul> |             |             |            |          |  |
|---|-------------|-------------|------------|----------|--|
| Customer Class  | 2015        | 2014        | Change (€) | % Change |  |
| Common  | 113.780.089 | 107.494.229 | 6.285.860  | 5,8%     |  |
| Industrial/Corporate  | 12.158.054  | 10.694.565  | 1.463.489  | 13,7%    |  |
| Bulk Water Supply to Local Networks   | 12.333.251  | 12.282.375  | 50.876     | 0,4%     |  |
| State-Local Authorities   | 10.998.708  | 10.593.207  | 405.501    | 3,8%     |  |
| Other   | 1.609.993   | 2.914.398   | -1.304.405 | -44,8%   |  |
| Total Water Consumption   | 150.880.095 | 143.978.774 | 6.901.321  | 4,8%     |  |

Finally, table 6 depicts the average revenue per cubic meter of billed consumption in H1 2015 and 2014, separately for the water sales and the total of water supply and sewerage services, corresponding to each of the customer classes:

|                                     |             | 2015     |                        | 2014        |          |                           |
|-------------------------------------|-------------|----------|------------------------|-------------|----------|---------------------------|
| Customer Class                      | Water sales | Sewerage | Water sales & sewerage | Water sales | Sewerage | Water sales &<br>sewerage |
| Common                              | 0,76        | 0,42     | 1,18                   | 0,75        | 0,43     | 1,18                      |
| Industrial/Corporate                | 0,81        | 0,31     | 1,12                   | 0,81        | 0,31     | 1,12                      |
| Bulk Water Supply to Local Networks | 0,49        | 0,00     | 0,49                   | 0,49        | 0,00     | 0,49                      |
| State-Local Authorities             | 1,01        | 0,42     | 1,43                   | 1,01        | 0,43     | 1,44                      |
| Other                               | 0,37        | 0,00     | 0,37                   | 0,24        | 0,00     | 0,24                      |
| Customer Class                      | 0,72        | 0,33     | 1,04                   | 0,68        | 0,31     | 0,99                      |

Finally, the changes of the average revenue in 2015 compared to 2014, are depicted on table 7:

|                                     |             | Chang    | ge (€)                 | Change (%)  |          |               |
|-------------------------------------|-------------|----------|------------------------|-------------|----------|---------------|
| Contamon Class                      | Water sales | Sewerage | Water sales & sewerage | Water sales | Sewerage | Water sales & |
| Customer Class                      |             |          |                        |             |          | sewerage      |
| Common                              | 0,01        | -0,01    | 0,00                   | 1,0%        | -1,8%    | 0,0%          |
| Industrial/Corporate                | 0,00        | 0,00     | 0,00                   | 0,5%        | -1,5%    | -0,1%         |
| Bulk Water Supply to Local Networks | 0,00        | 0,00     | 0,00                   | 0,3%        | -        | 0,3%          |
| State-Local Authorities             | 0,00        | -0,01    | -0,01                  | -0,1%       | -2,4%    | -0,8%         |
| Other                               | 0,13        | 0,00     | 0,13                   | 54,3%       | 138,9%   | 55,0%         |
| Customer Class                      | 0,04        | 0,02     | 0,05                   | 5,5%        | 4,9%     | 5,3%          |
|                                     |             |          |                        |             |          |               |



According to the above tables, the average revenue from water sales increased by 5.5% in H1 2015 compared to the H1 2014. Specifically, from € 0.68 in H1 2014 it was shaped at € 0.72 per cubic meter in H1 2015.

Also, there has been a increase in the average revenue from sewerage usage by 4.9% in H1 2015 compared to H1 2014. Specifically, from €0.31 per m³ in 2014 it was formed at €0.33 per m³ in 2015.

Overall, the average revenue from the sale of water and sewerage usage increased by 5.3% in 2015 compared to 2014. Specifically, from € 0,99 per m³ in the year 2014 amounted to € 1,04 per m³ in 2015.

# II. Presentation of the Company's Major Financial Results

Due to the negligible effect of the subsidiary company (ISLANDS' EYDAP S.A.) on the financial accounts of the Group, the analysis of the financial results is performed on the basis of the parent company.

During the first half of 2015, turnover remained almost unchanged settling at € 151.7 million from € 151.8 million in the corresponding period of 2014 (decrease of -0.1% or by € -84 thous.).

Revenues from water supply and related revenues posted a slight drop by € 93 thous. (-0.1%) in the same pattern with the revenues from sewerage services which decreased by € 152 thous. (-0.3%).

Small increases were recorded by the revenues from construction works for third parties (€ +110 thous. or +16.2%) and the revenues from electric power (€ +31 thous. or +3.2%), whereas inventory sales posted an increase by € 22 thous. (+100%).

With regard to the revenues from water supply and related revenues, there was a slight increase by  $\in$  206 thousand (+0.2%) in the revenues from water supply, whereas revenues from new water supply connections continued to decline (by  $\in$  56 thous. or -6%). A decline was also recorded in the revenues from restoration works by  $\in$  131 thousand (-49.1%) and in the other income (mainly from reconnections) by  $\in$  109 thousand (-9.5%).

It should be also noted that the revenues from water consumption (as well as the revenues from sewerage usage rights) includes, apart from the invoiced income that is depicted in the issued water supply statements, the provision of it on accrued basis. For the first half of 2015, these amounts settled at  $\le$  103,728 thousand and  $\le$  -4,477 thousand respectively.

| In € thousand                                   | 1H 2013 | 1H 2014 | 1H 2015 |
|---|---------|---------|---------|
| Revenues from water consumption                 | 104,466 | 99,045  | 99,251  |
| New water supply connections                    | 1,247   | 941     | 885     |
| Connection fees and contributions               | 95      | 72      | 71      |
| Restoration works                               | 615     | 268     | 137     |
| Other revenues .                                | 846     | 1,148   | 1,039   |
| Revenues from water supply and related services | 107,267 | 101,475 | 101,382 |

Revenues from sewerage services remained almost unchanged posting a slight decline by 0.3% or € 152 thousand.

| 1H 2013 | 1H 2014                    | 1H 2015   |
|---------|----------------------------|---|
| 51,236  | 47,313                     | 47,566  |
| 329     | 638                        | 230   |
| 731     | 686                        | 702   |
| 24      | 32                         | 19  |
| 52,320  | 48,669                     | 48,517  |
|         | 51,236<br>329<br>731<br>24 | 51,236     47,313       329     638       731     686       24     32 |

The main category of sewerage revenue, which is the sewerage usage, posted a small increase by € 253 thousand (+0.5%), whereas sewage charges increased also slightly by € 16 thousand (2.4%). On contrary, a decline was recorded in the connection



fees by € 408 thousand (-64%) as well as in the sewerage works by € 13 thousand (-42.2%). It is noted that revenues from sewerage usage include invoiced revenues for the year of € 47,149 thousand as well as the projected revenues on accrued basis of € 416 thousand.

The operating cost settled at € 131.8 million posting a decrease of 4.4% compared to the same period of 2014 (€ -6.1 million). Specifically, the cost of sales during the first half of 2015 decreased by € 4.7 million (-5.2%) and settled at € 86.9 million versus € 91.6 million in the corresponding period of 2014. On contrary, administration expenses moved upward, posting an increase by € 0.2 million or +0.7%, whereas the distribution expenses decreased by € 1.5 million (-9.6%).

The above developments resulted into the increase of Gross Profit by € 4.6 million (+7.7%) settling at € 64.8 million from € 60.2 million in the first half of 2014. The gross profit margin settled at 42.7% from 39.7% in the first half of 2014.

The gross balance of trade receivables in the first half of 2015 settled at € 258.5 million versus € 232 million in the same period of 2014 posting an increase of 11.4%. At the same period, the Company increased the balance of doubtful customers by 21% to € 37.6 million from € 31.1 million in the first half of 2014.

| In € thousand | Allowance for Bad Debt | Trade Receivables before Allowance for Bad<br>Debt | Percentage  |
|---------------|------------------------|--|-------------|
|               | (1)                    | (2)  | (3)=(1)/(2) |
| 2010          | 48.049                 | 339.939  | 14%         |
| 2011          | 56.530                 | 378.545  | 15%         |
| 2012          | 85.663                 | 395.705  | 22%         |
| 2013          | 25.710                 | 228.891  | 11%         |
| 2014          | 37.585                 | 240.699  | 16%         |
| 1H 2011       | 50.689                 | 366.511  | 14%         |
| 1H 2012       | 64.846                 | 389.478  | 17%         |
| 1H 2013       | 88.790                 | 358.576  | 25%         |
| 1H 2014       | 31.099                 | 231.982  | 13%         |
| 1H 2015       | 37.585                 | 258.500  | 15%         |

The Company did not form any provision for bad debt receivables (doubtful customers) during the first half 2015 as the accumulated provisions of € 37.6 were deemed as sufficient. The provision for the corresponding period of 2014 had settled at € 5.4 million. Historically, the percentage of allowance for bad debt to the gross trade receivables balance during the years 2010 - 2014 was at 15.6% on average basis, while during the first half of 2015 it reached 15%.

In total, the provisions-expense during the first half of 2015 posted a decline by  $\le$  4 million (-83%) compared to the same period of 2014 and settled at  $\le$  0.8 million versus  $\le$  4.8 in the first half of 2014. These provisions mainly include the provisions for doubtful customers ( $\le$  0 in the first half of 2015), the provisions for litigation cases ( $\le$  645 thousand in the first half of 2015) and the provisions for obsolete inventories / third party works ( $\le$  157 thousand in the first half of 2015 versus  $\le$  335 thousand in the same period of 2014).

| In € thousand | Provisions for Doubtful Customers | Provisions for Litigation Cases |
|---------------|-----------------------------------|---------------------------------|
| 2010          | 12,078                            | 8,103                           |
| 2011          | 8,481                             | 11,021                          |
| 2012          | 29,133                            | 8,584                           |
| 2013          | -59,953                           | 31,025                          |
| 2014          | 14,981                            | 3,008                           |
| 1H 2011       | 2,578                             | 5,475                           |
| 1H 2012       | 7,316                             | 2,760                           |
| 1H 2013       | 3,127                             | 6,715                           |
| 1H 2014       | 5,389                             | -890                            |
| 1H 2015       | 0                                 | 645                             |



The provisions for litigation cases cover 22% of the total claims. With regard to the labor cases, the coverage rate is 36% (compared to a coverage rate in H1 2014 of 14%) while with regard to civil cases the rate settles at 19% (22% in H1 2013).

|        | Provisions Percentage of litigatio | n cases on the total amount of claims |             |
|--------|------------------------------------|---------------------------------------|-------------|
|        | Labor Cases                        | Civil Cases                           | Total Cases |
| 2010   | 75%                                | 22%                                   | 42%         |
| 2011   | 77%                                | 22%                                   | 44%         |
| 2012   | 68%                                | 27%                                   | 47%         |
| 2013   | 14%                                | 23%                                   | 22%         |
| 2014   | 36%                                | 13%                                   | 16%         |
| 1H2011 | 79%                                | 23%                                   | 45%         |
| 1H2012 | 69%                                | 22%                                   | 43%         |
| 1H2013 | 72%                                | 24%                                   | 45%         |
| 1H2014 | 14%                                | 22%                                   | 21%         |
| 1H2015 | 36%                                | 19%                                   | 22%         |

Earnings before interest, taxes, depreciation and amortization (EBITDA) posted an increase of 22.7% or by € 7.4 million amounting to € 40 million from € 32.6 million in the first half of 2014, whereas EBITDA margin settled at 26.3% from 21.5% previously.

Earnings before interest and taxes (EBIT) increased to € 18.5 million from € 13.6 million in the first half of 2014. EBIT margin settled at 12.2% from 8.9% in the first half 2014.

Financial expenses increased by 158% to € 0.8 million from € 0.3 million in the first half of 2014 whereas financial income decreased by € 1.6 million and reached € 7.8 million from € 9.4 million in the first half of 2014. The net financial result was positive and settled at € 7 million.

Earnings before taxes amounted to € 25.4 million from € 22.6 million in the first half of 2014 posting an increase of 12.5%.

Earnings after taxes amounted to € 17.1 million from € 15.6 million in the first half of 2014, posting an increase of 9.3%. Net profit margin settled at 11.2% from 10.3% in the first half of 2014.

Operating cash flows amounted to € +17.8 million from € -68.6 million in the same period of 2014. These figures were affected, with regard to 2014, from the settlement of legal cases involving the Company's personnel and pensioners based on the decision 18275/22.1.2014 of the BoD.

Cash flows from investing activities increased to € -0.5 million from € -1.7 million in the first half of 2014, whereas cash flows from financing activities declined to € 21 million from € 39 million in the first half of 2014 and exclusively concerned the dividend payments of the fiscal years 2014 and 2013 respectively.

# **SIGNIFICANT EVENTS OF FIRST HALF 2015**

# Annual General Shareholders' Meeting

The 33<sup>rd</sup> Annual General Shareholders' Meeting convened on April 29<sup>th</sup> 2015 at the Company's headquarters at Galatsi.. Among others, the Meeting approved the distribution of a dividend to the shareholders for year 2014 equivalent with 50% of the net earnings of the same year, amounting to Euro 21.3 million. Regarding the issues of the election up to nine (9) Members of the BoD by the majority shareholder, the Greek State, election of Independent Member of the BoD for the participation in the Audit Committee, according to article 37 of L.3693/2008, designation of the Audit Committee, according to article 37 of L.3693/2008-the majority Shareholder-the Greek State submitted, according to the article 39 paragraph 3 of L. 2190/1920 as in force, the request for the postponement of their discussion for the 13<sup>th</sup> of May 2015. The continuity of the postponed Ordinary General Meeting that was scheduled for the 13<sup>th</sup> of May 2015, did not reached a quorum and was postponed.



# Repeat following the postponement Ordinary Shareholders' Meeting

The Company's Repeat following the postponement Ordinary Shareholders' Meeting was held on Tuesday, June 2<sup>nd</sup> 2015, at 11.00 a.m. at the Company's headquarters at Galatsi. Reaching to the following resolutions:

- 1. The Majority Shareholder-Greek State revoked the Members of the Board of Directors Messrs. Evaggelos Palaiologos, Grigorios Zafeiropoulos, Lambros Zografos, Panteleimonas Kamas, Eleftheria Karachaliou, Anastasios Kourtis and Ioannis Chondrogiannos and recommended for their replacement the following Messrs. Konstantinos Vafeiadis, Michail Stavroulakis, Nikolaos Sarantis, Ioannis Kardaras, Georgios Makrinos, Eleftherios Magiakis and Eleftherios Charalabakis, who were also elected. The tenure of the new Members expires on June 28<sup>th</sup> 2018.
- **2.** The General Meeting elected as an Independent Member of the BoD for the participation in the Audit Committee Mr. Michail Stavroulakis in replacement of Mr. Lambros Zografos.
- **3.** The General Meeting designated the Audit Committee of EYDAP S.A. according to article 37 of L. 3693/2008, which consists of Messrs. Michail Stavroulakis as Chairman, Ioannis Kardaras and Eleftherios Magiakis as Members in replacement of Messrs. Lambros Zografos, Grigorios Zafeiropoulos and Epaminondas Sklavenitis.

# **OTA (LOCAL GOVERNMENT AUTHORITIES)**

During the first half of 2015 the Company intensively continued its efforts to faithfully implement the decisions of the BoD 18227 / 11.13.2013 and 18294 / 01.29.2014, regarding the framework of actions for the effective recovery of requirements of EYDAP by OTA, always in combination with previous decisions taken by the company, namely 16 926 / 07.14.2010 (categorization of overdue debts) 17 909 / 02.06.13 (approval of draft contract for network management) and 18045 / 04.30.2013 (payment in full of the outstanding debt of municipalities and without the deduction that comes from the regulation of these arrears).

The remaining overdue debts of Local Authorities (OTA) at 06.30.2015 amounted to 26.4 mil. euros, of which € 6.2 mil. euro is in a regulatory regime. Of the above mentioned overdue debts, 13.2 mil. euro belong to 3 Municipalities (Megara, Race and Salamis), representing 50.03% of total debt.

# ISLANDS' EYDAP S.A.

The scope of ISLANDS' EYDAP SA is to provide consulting services in the areas of water services, drainage and rainwater collection as well as a variety of activities related to the above, in the Greek islands territory.

During the first half of 2015, EYDAP NISON SA had a series of meetings with the Aegean and Island Policy Secretary General where common views were shared, in order for EYDAP NISON to assist the central government in providing technical - consulting services in the complete management of water and waste water of the Greek islands but also with a company of specialized consultants in order to ascertain the possibility of EYDAP NISON SA to support the Local Authorities of the Islands in NSRF programs.

Indicatively, during the first half of 2015, EYDAP NISON SA has activated in the following areas:

#### <u>Chios Island</u>

The works of the Project "Service for creating pressure zones in the water network of the city of Chios" were completed, delivered and invoiced, while the water company of CHIOS expressed interest in the assignment of the technical work emerging from above project in EYDAP NISON SA.

# Kea Island

EYDAP NISON submitted an offer on 06/24/15 to the Municipality of Kea for "Provision of services for water infrastructure."

#### Astros Kynourias

After a series of coordinated actions by EYDAP NISON, EYDAP SA undertook the project for imprinting, recording and technical evaluating the water supply network and infrastructure, as well as making suggestions for optimization. EYDAP NISON will participate as coordinator of operations and manager of the project.

# Samos Island

In March 2015, EYDAP NISON submitted a bid in Samos City for four main villages (Vathi, Karlovasi, Marathokampos, Pythagorio) for imprinting existing networks, optimizing the operation of the supply pumping stations and for conducting an operational model of pressure zones.

#### Edipsos-Istiaia

In April 2015 two (2) bids were submitted to the municipality of Istiea - Edipsos concerning:

A) The cleaning and video inspection of sewer pipe in two parts and the cleaning of the tank of the central sewage pumping station

# Semi-Annual Financial Report Period 01.01.2015 – 30.06.2015



B) The provision of services in mapping and recording of the water supply and distribution network, the technical assessment of existing water infrastructure and in proposing ways of optimization.

Also, according to the business and operational Plan of EYDAP NISON, an Engineer was placed as an Assistant General Manager.

#### **SIGNIFICANT EVENTS AFTER THE FIRST HALF 2015**

# **Management Changes**

On July 8<sup>th</sup> 2015, following the resignations of the Chairman of the BoD and CEO of EYDAP S.A. Mr. Anthony Vartholomeos and the Member of the BoD Mr. Epaminondas Sklavenitis, the BoD was convened today and elected Messrs. Konstantinos Papadopoulos and Ioannis Benisis in replacement of the resigned. Subsequently, and after the election from the BoD of Mr. Konstantinos Papadopoulos as Chairman of the BoD with executive authorities and of Mr. Ioannis Benisis as CEO with executive authorities, the new BoD was formed into a body as follows:

Konstantinos Papadopoulos Chairman of the BoD– Executive Member Ioannis Benisis Chief Executive Officer – Executive Member

Konstantinos Vafeiadis
Non-Executive Member
Ioannis Kardaras
Non-Executive Member
Eleftherios Magiakis
Non-Executive Member
Georgios Makrinos
Non-Executive Member
Nikolaos Sarantis
Non-Executive Member

Michail Stavroulakis Independent, Non-Executive Member

Georgios Chalabalakis
Panagiotis Skoularikis
Non-Executive Member
Christos Mistriotis
Non-Executive Member
Emmanuel Aggelakis
Non-Executive Member
Evangelos Moutafis
Non-Executive Member

#### Appointment of Executive Member

On July 22nd, the BoD appointed Mr. Konstantinos Vafeiadis as executive Member. Subsequently, the BoD was formed into a body.

# FUTURE OUTLOOK FOR THE 2<sup>ND</sup> HALF OF 2015

Having the exclusive right to provide services of water supply and distribution as well as sewerage services in the Attica region, EYDAP serves 40% of the Greek population.

The natural supply of water in Greece is abundant and the existing infrastructures, which collect and supply the Attica region with water of high quality, ensure the exceeding needs of the population served. Additionally, the excellent know-how of EYDAP of the integrated management of the water cycle, in combination with the existing expansion opportunities both by geographic expansion (Greek islands and neighboring areas of the region) and by entering new markets and complementary activities (liquid waste water management, environmental recovery of aquifers through integrated management of faulting water systems, etc. ) can provide significant benefits for the Company's growth and sustainability and enhancement of the hydrological cycle.

EYDAP remains committed to the optimal customer satisfaction by maintaining excellent quality of the supplied water and by providing high quality services and also committed to undertake continuous initiatives and actions to protect the environment.

Within the second half of 2015, EYDAP is expected to continue the implementation of its strategy, which is oriented towards Man, Society and the Environment, while also provides for clear actions to further increase the efficiency of the Company. Specifically, because of the specificity and the non-elasticity of the product, its demand is not affected by the imposition of capital controls, consequently the recent economic developments in Greece did not affect, nor are expected to affect during the second half of 2015 the turnover of the Company. The second half of each year reflects the increase in consumption observed during the summer months, strengthening the company's turnover in comparison to the first half. Also the Company continues to rationalize the expenditures and to reduce the operating costs, to the benefit of profitability of the Company. Moreover,



according to the provisions of Law 4334/2015 (GOV. GAZ. A' 80/16.07.2015) there was an amendment of paragraph 1 of article 58 of Law 4172/13, based on which the income tax rate of the Legal Entities was increased from 26% to 29%, applicable from 1st January 2015. The effect of the change in the income tax rate on 30.06.2015 would have resulted into the increase of the deferred tax asset by an amount of € 10.3 million approximately and will be depicted in the financial statements of the third quarter of 2015.

The company, fully supporting vulnerable social groups, applies reduced pricing and favorable regulations with a special social tariff, while since July and until further decision, all water supply cut offs due to debt, are suspended. A primary objective remains the further rationalization of expenditure and the reduction in operating costs through continuous improvement and simplification of corporate processes that enhance the operational efficiency of the Company. Moreover, the implementation of the strict framework of cooperation with local authorities is expected to be continued, in order to increase further the collectability rate of receivables from local authorities.

# MAJOR RISKS AND UNCERTAINTIES FOR THE 2<sup>ND</sup> HALF 2015

As a result of its operation, the Company is not exposed to any particular financial risks such as Market risks (changes in exchange rate parities, interest rates or market prices). The Company's financial risk management plan with regard to credit risk and liquidity risk is focused on the minimization of their probable negative effects over the Company's financial performance.

Risk management is processed by the Company's central Financial Services Department which operates under certain rules which have been approved by the Board of Directors. The Board of Directors provides guidance and directions for the general and management of specific risks such as the exchange risk, the interest rates risk and the credit risk.

#### (a) Credit Risk

The Company's exposure with respect to the credit risk is eliminated to the financial assets.

The Company reviews its receivables on constant basis either individually or by group (code of invoice, customer category) and incorporates the respective information in the credit control procedures.

With regard to the cash and cash equivalents the credit risk, which may arise from a potential inability of the banking institutions to fulfill their obligations towards the Group, is mitigated through the use of pre-approved limits based on the degree of exposure against each institution. These pre-approved limits are defined by the financial management policies of the Group. In their total, cash reserves are deposited in Greek banks and the Bank of Greece. Trade and other receivables include receivables from private customers which carry a relatively low level of loss risk mainly because of the extensive dispersion of claims, while for the receivables from Local Governments (OTA), the Company examines the possibility of collecting the respective due amounts through contract agreements (management of networks and settlements) or based on legislative arrangements.

None of the Company's financial assets is insured by mortgage or any other form of credit insurance. The available for sale financial items are assessed in their fair value which is their stock market value.

# (b) Liquidity Risk

The liquidity risk is been managed by the preservation of sufficient cash available and the assurance of bank credits for use .The existing available, unused and approved bank credit of the Company are adequate in order to confront any potential shortage of cash.

# (c) Relations with Greek State

With a joint ministerial decision of 3.12.2013 which was issued according to the above law provisions, it was defined that the overdue amounts payable to the Company from the Greek State concerning investment plan's subsidized expenditures of € 294 million for the decade 2000 − 2010 as stipulated from the agreement of 9.12.1999 between the Greek State and the Company, were offset with equivalent in value non tax related amounts payable to the Greek State from the Company, until 30.6.2013, concerning the cost of the collected crude water for the period 25.10.2004 − 30.6.2013. With the decision of the Extraordinary General Shareholders' Meeting on 27th December 2013, the above ministerial decision was accepted.

On the other hand, the signing of a written agreement - as it is defined in the article 15 of the agreement on 9.12.1999 between the Greek State and the Company which will determine the price paid for the crude water is pending. In absence of a written



agreement, the Company continues to offset the cost of the collected crude water with the maintenance and operation services it provides for the fixed assets owned by "L.E.P.L. EYDAP Fixed Assets" (Note 27), affecting accordingly its financial results.

# (d) Risks due to capital controls in Greece

With Act of Legislative Content on 28 June 2015, Greek banks entered into a bank holiday and capital controls were imposed. The bank holiday ended on 20 July 2015, whereas part of the capital controls remains in effect. As it is noted in the section "Outlook for the 2<sup>nd</sup> Half 2015" due to the specific nature and the inelasticity of the product, its demand is not affected from the capital controls imposed, therefore the recent economic developments in Greece have not affected the cash collections, the payments and the Company's turnover.

#### **RELATED PARTY TRANSACTIONS**

There are no essential changes in the nature of transactions regarding the related parties as compared to the annual financial statements.

# A) Transactions and Amounts Outstanding with Members of the Board

| Amounts in € thousands                         | 30.06.2015 | 30.06.2014 |
|--|------------|------------|
| Fees (Chairman & CEO, and Executive Directors) | 28         | 28         |
| Fees & attendance expenses of BoD members      | 39         | 39         |
| Total  | <u>67</u>  | <u>67</u>  |

# B) Transactions and Amounts Outstanding with Greek State and Municipalities

| Amounts in € thousands                                 | GRO        | DUP        | COMPANY    |            |
|--|------------|------------|------------|------------|
|  | 30.06.2015 | 30.06.2014 | 30.06.2015 | 30.06.2014 |
| 1) Transactions  |            |            |            |            |
| - Income   | 24,658     | 27,636     | 24,658     | 27,636     |
| - Cost of Goods Sold (cost of construction works)      | 744        | 641        | 744        | 641        |
| - Various provisions                                   | -          | 1,267      | -          | 1,267      |
| 2) Outstanding amounts                                 | 30.06.2015 | 31.12.2014 | 30.06.2015 | 31.12.2014 |
| Receivables (Projects for the Greek State)             | 3,441      | 2,652      | 3,441      | 2,652      |
| Customer receivables (Arrangements for Municipalities) | 3,378      | -          | 3,378      | -          |
| Customer receivables (Municipalities, Greek State)     | 51,003     | 48,107     | 51,003     | 48,107     |
| Other receivables (from the Greek State                |            |            |            |            |
| for deficit coverage and staff indemnities)            | 258        | 258        | 258        | 258        |

The transactions with the Greek State and the Local Government Authorities concern revenues of water supply, invoiced and accrued, as well as accrued income from the construction cost for the account of Ministry of Infrastructure, Transport and Networks and "EYDAP Fixed Assets L.E.P.L.".



# Galatsi, 26 August 2015

# The members of the Board of Directors

| Name                      | Position                                   |
|---------------------------|--|
| Konstantinos Papadopoulos | Chairman of the BoD– Executive Member      |
| Ioannis Benisis           | Chief Executive Officer – Executive Member |
| Konstantinos Vafeiadis    | Executive Member                           |
| Ioannis Kardaras          | Member                                     |
| Eleftherios Magiakis      | Member                                     |
| Georgios Makrinos         | Member                                     |
| Nikolaos Sarantis         | Member                                     |
| Michail Stavroulakis      | Member                                     |
| Georgios Chalabalakis     | Member                                     |
| Panagiotis Skoularikis    | Member                                     |
| Christos Mistriotis       | Member                                     |
| Emmanuel Aggelakis        | Member                                     |
| Evangelos Moutafis        | Member                                     |

Exact Copy of No. 1164 Minutes of the Board of Directors of 26<sup>th</sup> August 2015

The Chief Executive Officer

Ioannis Benisis



# 3. INTERIM CONDENSED FINANCIAL STATEMENTS

OF THE PERIOD 1 JANUARY TO 30 JUNE 2015
IN ACCORDANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (I.F.R.S.)
OF THE GROUP AND E.YD.A.P. SA (THE COMPANY)

DOMICILE: 156 OROPOU ST. – GALATSI SOC. ANON. REG. NO. 44724/06/B/99/52 GEMI NO. 121578960000



# **CONTENTS**

- General Information for the Company
- Interim Statement of Income for the period ended on 30<sup>th</sup> June 2015 & 2014
- Interim Statement of Total Comprehensive Income for the period ended on 30<sup>th</sup> June 2015 & 2014
- Interim Statement of Financial Position of 30<sup>th</sup> June 2015 & & 31<sup>st</sup> December 2014
- Interim Statement of Changes in Shareholders' Equity of 30<sup>th</sup> June 2015 & 2014
- Interim Cash Flow Statements of 30<sup>th</sup> June 2015 & 2014
- Notes on the Semi-Annual Financial Statements for the period ended on 30<sup>th</sup> June 2015

The present Condensed Interim Financial Statements of the Company, pages 17-37, were approved during the meeting of the Company's Board of Directors on 26 August 2015 and were signed, on mandate by the Board of Directors, from the following:

# Athens, 26 August 2015

| The Chairman of the Board of<br>Directors | The Chief Executive Officer | The Director of Financial Services             | The Head of Accounting<br>Department       |
|---|-----------------------------|--|--|
| Papadopoulos Konstantinos                 | Benisis Ioannis             | Spyropoulou Eleni                              | Skylaki Lemonia                            |
| ID No. Π 720446                           | ID No. AB 521661            | ID No. AI 060168<br>Economic Chamber of Greece | ID No. E 971227 Economic Chamber of Greece |
|   |                             | Accounting License Reg. No A/22806             | Accounting License Reg. No.<br>A/17806     |



# **GENERAL INFORMATION FOR THE COMPANY**

**Company Name:** Athens Water Supply and Sewerage Company S.A.

**Distinctive Title:** EYDAP S.A.

**Domiciliation:** 156 Oropou St. – Galatsi

Date of Establishment: 25.10.1999

Company Duration: 100 years

Main Activity: Water Supply - Sewerage

G.E.MI. (Greece's General Electronic Commercial

Registry) Number:

121578960000

Ministerial Authority: Finance, Infrastructure, Marine & Tourism

Tax Registration Number: 094079101

Members of the Board of Directors: K. Papadopoulos, I. Benisis, K. Vafeiadis, I. Kardaras, El. Magiakis, G.

Makrinos, G. Charalambakis, M. Stavroulakis, N. Sarantis, P. Skoularikis, Ch. Mistriotis, Emman. Aggelakis, Evang. Moutafis

**Ending Date of the Current Period:** 30 June 2015

**Duration of the Period:** 6 months

Form of Financial Statements (which have been the

basis in compiling the condensed financial

statements):

Condensed – First Half of the Year

Date of Approval of Financial Statements (which have

been the basis in compiling the condensed financial

statements):

26 August 2015

Chartered Auditors Accountants: Vasilis Papageorgakopoulos Reg. No. SOEL 11681

Efstratios Paparidis Reg. No. SOEL 14351

Auditing Company: «S.O.L.» S.A. CERTIFIED PUBLIC ACCOUNTANTS SOCIETE ANONYME

**REG. NUMBER SOEL 125** 

**Audit Report on the Semi-Annual Financial** 

**Statements from Chartered Auditor Accountants:** 

Qualified Opinion - Matter of Emphasis

Internet address where the Financial Statements are

registered:

www.eydap.gr

**Number of Shares** 



# **INTERIM STATEMENT OF INCOME**

| Amounts in € thousands                   | NOTES    | 30.06.2015               | 30.06.2014        | 01.04 -30.06.2015       | 01.04 -30.06.2014 |
|--|----------|--------------------------|-------------------|-------------------------|-------------------|
| Turnover                                 | 5        | 151,709                  | 151,794           | 79,820                  | 81,134            |
| Cost of Goods Sold                       | 5        | (86,870)                 | (91,600)          | (43,392)                | (45,253)          |
| cost of doods sold                       | <u> </u> | (//                      | (= /===/          | ( -7                    | ( -,,             |
| Gross Profit                             |          | 64,839                   | 60,194            | 36,428                  | 35,881            |
| Other Operating Income                   |          | 828                      | 963               | 612                     | 538               |
| General and Administration Expenses      | 5        | (30,421)                 | (30,218)          | (15,405)                | (16,014)          |
| Distribution and Selling Expenses        | 5        | (14,529)                 | (16,072)          | (7,006)                 | (8,640)           |
| Operating Profit                         |          | 20,717                   | 14,866            | 14,629                  | 11,765            |
| Other Expenses                           |          | (2,273)                  | (1,308)           | (1,519)                 | (838)             |
| Financial Income                         |          | 7,753                    | 9,354             | 3,151                   | 2,722             |
| Financial Expenses                       |          | (770)                    | (299)             | (766)                   | (141)             |
| Profit before Taxes                      |          | 25,427                   | 22,613            | 15,495                  | 13,508            |
|  |          |                          |                   |                         |                   |
| Income Tax                               | 6        | (8,394)                  | (7,024)           | (7,563)                 | (3,377)           |
| Net Profit after Taxes                   |          | 17,033                   | 15,590            | 7,932                   | 10,131            |
| Number of Shares                         |          | 106,500                  | 106,500           | 106,500                 | 106,500           |
| Earnings per Share for the Period (in €) | 7        | 0.16                     | 0.15              | 0.07                    | 0.09              |
| COMPANY                                  | NOTES    | 30.06.2015               | 30.06.2014        | 01.04 -30.06.2015       | 01.04 -30.06.2014 |
| Amounts in € thousands Turnover          | 5        | 151,702                  | 151,786           | 79,812                  | 81,126            |
| Cost of Goods Sold                       | 5        | (86,870)                 | (91,600)          | (43,391)                | (45,253)          |
|  | -        |                          |                   |                         |                   |
| Gross Profit                             |          | 64,832                   | 60,186            | 36,421                  | 35,873            |
| Other Operating Income                   |          | 828                      | 963               | 611                     | 538               |
| General and Administration Expenses      | 5        | (30,398)                 | (30,200)          | (15,402)                | (16,005)          |
| Distribution and Selling Expenses        | 5        | (14,529)                 | (16,072)          | (7,006)                 | (8,640)           |
| Operating Profit                         |          | 20,733                   | 14,877            | 14,624                  | 11,766            |
| Other Expenses                           |          | (2,273)                  | (1,308)           | (1,518)                 | (837)             |
| Financial Income                         |          | 7,753                    | 9,354             | 3,151                   | 2,722             |
| Financial Expenses                       |          | (770)                    | (299)             | (766)                   | (141)             |
| ·  |          | 25,443                   | 22,624            | 15,491                  | 13,510            |
| Profit before Taxes                      |          |                          |                   |                         |                   |
|  | 6        | (8,388)                  | (7,024)           | (7,557)                 | (3,377)           |
| Income Tax  Net Profit after Taxes       | 6        | (8,388)<br><b>17,055</b> | (7,024)<br>15,600 | (7,557)<br><b>7,934</b> | (3,377)           |

106,500

106,500

106,500

106,500



# INTERIM STATEMENT OF TOTAL COMPREHENSIVE INCOME

| GROUP  |  |                 |                   |                   |  |
|--|--|-----------------|-------------------|-------------------|--|
| Amounts in € thousands   | 17,033 equities available for sale - Other income ng years' results  13 ncome after Taxes  17,046  17,055 equities available for sale - Other income | 30.06.2014      | 01.04 -30.06.2015 | 01.04 -30.06.2014 |  |
| Net Profit for the Year  | 17.033   | 15,590          | 7,932             | 10,131            |  |
| Valuation of portfolio's equities available for sale - Other income                          | 27,000   | 10,000          | 7,552             | 10,101            |  |
| transferrable to following years' results  | 13   | (164)           | 34                | (185              |  |
| Total Comprehensive Income after Taxes   | 17,046   | 15,426          | 7,966             | 9,946             |  |
| COMPANY  |  |                 |                   |                   |  |
| Amounts in € thousands   | 30.06.2015   | 30.06.2014      | 01.04 -30.06.2015 | 01.04 -30.06.2014 |  |
|  |  |                 |                   |                   |  |
| Net Profit for the Year  | 17,055   | 15,600          | 7,934             | 10,133            |  |
| Net Profit for the Year  Valuation of portfolio's equities available for sale - Other income | 17,055   | 15,600          | 7,934             | 10,133            |  |
|  | ·  | 15,600<br>(164) | 7,934             | 10,133            |  |



# INTERIM STATEMENT OF FINANCIAL POSITION

|   |       | GRO        | UP         | COMPA      | ANY        |
|---|-------|------------|------------|------------|------------|
| Amounts in € thousands                          | NOTES | 30.06.2015 | 31.12.2014 | 30.06.2015 | 31.12.2014 |
| ASSETS  |       |            |            |            |            |
| NON-CURRENT ASSETS                              |       |            |            |            |            |
| Goodwill  |       | 3,357      | 3,357      | 3,357      | 3,357      |
| Other Intangible Assets                         | 9     | 3,211      | 2,054      | 3,211      | 2,054      |
| Tangible Assets                                 | 9     | 935,549    | 957,138    | 935,549    | 957,138    |
| Investments in Subsidiaries                     | 17    | 0          | 0          | 710        | 710        |
| Investments Available for Sale                  |       | 704        | 691        | 704        | 691        |
| Long-term Assets                                | 10    | 10,666     | 6,135      | 10,666     | 6,124      |
| Deferred Tax Assets                             | 18    | 89,098     | 87,228     | 89,092     | 87,228     |
| Total Non-Current Assets                        |       | 1,042,585  | 1,056,603  | 1,043,288  | 1,057,302  |
| CURRENT ASSETS                                  |       |            |            |            |            |
| Materials and Spare Parts                       | 11    | 13,041     | 14,371     | 13,041     | 14,371     |
| Trade Receivables                               | 12    | 220,937    | 203,114    | 220,915    | 203,114    |
| Other Receivables                               | 13    | 13,883     | 16,996     | 13,894     | 17,009     |
| Current Tax Receivables                         | 14    | 17,540     | 17,547     | 17,540     | 17,541     |
| Cash and Cash Equivalents                       |       | 230,062    | 233,314    | 229,459    | 232,664    |
| Total Current Assets                            |       | 495,463    | 485,342    | 494,849    | 484,699    |
| Total Assets                                    |       | 1,538,048  | 1,541,945  | 1,538,138  | 1,542,001  |
|   |       |            |            |            |            |
| LIABIITIES                                      |       |            |            |            |            |
| SHAREHOLDERS' EQUITY                            |       |            |            |            |            |
| Share Capital                                   | 19    | 63,900     | 63,900     | 63,900     | 63,900     |
| Share Premium                                   |       | 40,502     | 40,502     | 40,502     | 40,502     |
| Reserves  |       | 377,597    | 377,584    | 377,597    | 377,584    |
| Retained Earnings (earnings carried forward)    | 22    | 435,057    | 439,324    | 435,151    | 439,396    |
| Total Shareholders' Equity                      |       | 917,056    | 921,310    | 917,150    | 921,382    |
| LONG TERM LIABILITIES                           |       |            |            |            |            |
| Liabilities for Employee Benefits               | 20    | 300,075    | 298,213    | 300,075    | 298,213    |
| Provisions                                      | 23    | 34,692     | 34,046     | 34,692     | 34,046     |
| Investment Subsidies and Customer Contributions |       | 197,198    | 200,760    | 197,198    | 200,760    |
| Consumers' Guarantees                           |       | 18,174     | 18,128     | 18,174     | 18,128     |
| Total Long-Term Liabilities                     |       | 550,139    | 551,147    | 550,139    | 551,147    |
| SHORT-TERM LIABILITIES                          |       |            |            |            |            |
| Operating Short Term Liabilities                | 15    | 33,706     | 45,476     | 33,703     | 45,471     |
| Current Tax Liabilities                         | 21    | 10,959     | 0          | 10,959     | 0          |
| Other Short Term Liabilities                    | 16    | 26,188     | 24,012     | 26,187     | 24,001     |
| Total Short-Term Liabilities                    |       | 70,853     | 69,488     | 70,849     | 69,472     |
| Total Equity & Liabilities                      |       | 1,538,048  | 1,541,945  | 1,538,138  | 1,542,001  |

The accompanying notes that are presented in pages 23-37 form an integral part of the present Financial Statements



# INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| 2015  Amounts in € thousands    | Share Capital | Share Premium | Legal Reserve | Other Reserves | Securities'<br>Reserves | Results<br>(profit) carried<br>forward | Total Equity |
|---------------------------------|---------------|---------------|---------------|----------------|-------------------------|--|--------------|
| Equity Balance at               |               |               |               |                |                         | Torward                                |              |
| 1 <sup>st</sup> January 2015    | 63,900        | 40,502        | 21,547        | 355,765        | 272                     | 439,324                                | 921,310      |
| Net Profit for the Period       |               |               |               |                |                         | 17,033                                 | 17,033       |
| Net income recorded directly in |               |               |               |                |                         |  |              |
| Equity                          |               |               |               |                | 13                      |  | 13           |
| Dividends                       |               |               |               |                |                         | (21,300)                               | (21,300)     |
| Equity Balance at               |               |               |               |                |                         |  |              |
| 30 JUNE 2015                    | 63,900        | 40,502        | 21,547        | 355,765        | 285                     | 435,057                                | 917,056      |

| <b>2014</b> Amounts in € thousands | Share Capital | Share Premium | Legal Reserve | Other Reserves | Securities'<br>Reserves | Results<br>(profit) carried<br>forward | Total Equity |
|------------------------------------|---------------|---------------|---------------|----------------|-------------------------|--|--------------|
| Equity Balance at                  |               |               |               |                |                         |  |              |
| 1 <sup>st</sup> January 2014       | 63,900        | 40,502        | 21,547        | 357,805        | 950                     | 465,911                                | 950,615      |
| Net Profit for the Period          |               |               |               |                |                         | 15,590                                 | 15,590       |
| Net income recorded directly in    |               |               |               |                |                         |  |              |
| Equity                             |               |               |               |                | (164)                   |  | (164)        |
| Dividends                          |               |               |               | (2,039)        |                         | (38,431)                               | (40,470)     |
| Equity Balance at                  |               |               |               |                |                         |  |              |
| 30 JUNE 2014                       | 63,900        | 40,502        | 21,547        | 355,766        | 786                     | 443,070                                | 925,571      |

# COMPANY

| 2015                            | Share Capital | Share Premium | Legal Reserve | Other Reserves | Securities' | Results (profit) | Total Equity |
|---------------------------------|---------------|---------------|---------------|----------------|-------------|------------------|--------------|
| Amounts in € thousands          |               |               |               |                | Reserves    | carried forward  |              |
| Equity Balance at               |               |               |               |                |             |                  |              |
| 1 <sup>st</sup> January 2015    | 63,900        | 40,502        | 21,547        | 355,765        | 272         | 439,396          | 921,382      |
| Net Profit for the Period       |               |               |               |                |             | 17,055           | 17,055       |
| Net income recorded directly in |               |               |               |                |             |                  |              |
| Equity                          |               |               |               |                | 13          |                  | 13           |
| Dividends                       |               |               |               |                |             | (21,300)         | (21,300)     |
| Equity Balance at               |               |               |               |                |             |                  |              |
| 30 JUNE 2015                    | 63,900        | 40,502        | 21,547        | 355,765        | 285         | 435,151          | 917,150      |

| 2014                            | Character State | Chara Barata  | Level Breeze  | Other Breeze   | Securities' | Results (profit) | *            |
|---------------------------------|-----------------|---------------|---------------|----------------|-------------|------------------|--------------|
| Amounts in € thousands          | Share Capital   | Share Premium | Legal Reserve | Other Reserves | Reserves    | carried forward  | Total Equity |
| Equity Balance at               |                 |               |               |                |             |                  |              |
| 1 <sup>st</sup> January 2014    | 63,900          | 40,502        | 21,547        | 357,805        | 950         | 465,949          | 950,653      |
| Net Profit for the Period       |                 |               |               |                |             | 15,600           | 15,600       |
| Net income recorded directly in |                 |               |               |                |             |                  |              |
| Equity                          |                 |               |               |                | (164)       |                  | (164)        |
| Dividends                       |                 |               |               | (2,039)        |             | (38,431)         | (40,470)     |
| Equity Balance at               |                 |               |               |                |             |                  |              |
| 30 JUNE 2014                    | 63,900          | 40,502        | 21,547        | 355,766        | 786         | 443,118          | 925,619      |



# **INTERIM CASH FLOW STATEMENT**

|  | GRO            | DUP            | COMPANY        |                |  |
|--|----------------|----------------|----------------|----------------|--|
| Amounts in € thousands   | 1.1-30.06.2015 | 1.1-30.06.2014 | 1.1-30.06.2015 | 1.1-30.06.2014 |  |
| Cash Flows from operating activities   |                |                |                |                |  |
| Profit before tax  | 25,427         | 22,613         | 25,443         | 22,624         |  |
| Plus / minus adjustments for:  |                |                |                |                |  |
| Depreciation and amortization  | 25,587         | 20,833         | 25,587         | 20,833         |  |
| Amortization of customer contributions and investment subsidies                                      | (4,076)        | (1,820)        | (4,076)        | (1,820         |  |
| Income from securities   | (64)           | (75)           | (64)           | (75            |  |
| Provisions for personnel compensation  | 1,107          | 2,435          | 1,107          | 2,435          |  |
| Other provisions   | 803            | 4,834          | 803            | 4,834          |  |
| Interest and related income  | (7,689)        | (9,279)        | (7,689)        | (9,279         |  |
| Interest and related expense   | 770            | 299            | 770            | 299            |  |
| Plus / minus adjustments for changes in working capital accounts or related to operating activities: |                |                |                |                |  |
| (Increase) Decrease  |                |                |                |                |  |
| Trade receivables  | (15,670)       | (3,489)        | (15,653)       | (3,480)        |  |
| Materials and spare parts  | 1,173          | 721            | 1,173          | 721            |  |
| Increase (Decrease) Operating short term liabilities   | (10,039)       | (97,433)       | (10,025)       | (97,430        |  |
| Customers' guarantees  | 46             | 48             | 46             | 48             |  |
| Employee contribution for indemnity  | 755            | 924            | 755            | 924            |  |
| Minus:   | 755            | J21            | 755            | JE             |  |
| Interest and related expenses paid   | (8)            | (19)           | (8)            | (19            |  |
| Income tax paid  | (334)          | (9,241)        | (334)          | (9,241         |  |
| Net Cash Flows from Operating Activities (a)   | 17,788         | (68,649)       | 17,835         | (68,626)       |  |
| • • • • • • • • • • • • • • • • • • •  | 227200         | (65,615)       |                | (00,020)       |  |
| <u>Cash flows from investing activities</u>  |                |                |                |                |  |
| Dividends received   | 64             | 75             | 64             | 75             |  |
| Interest and related income received   | 4,113          | 5,354          | 4,113          | 5,354          |  |
| Purchases of tangible assets   | (1,386)        | (6,963)        | (1,386)        | (6,963)        |  |
| Purchases of intangible assets   | (3,768)        | (1,807)        | (3,768)        | (1,807)        |  |
| Proceeds from customer contributions and subsidies   | 514            | 1,795          | 514            | 1,795          |  |
| Participation in subsidiaries  | 0              | 0              | 0              | (150)          |  |
| Net Cash Flows from Investing Activities (b)   | (463)          | (1,546)        | (463)          | (1,696)        |  |
| Cash flows from financing activities   |                |                |                |                |  |
| Dividends paid   | (20,577)       | (38,979)       | (20,577)       | (38,979        |  |
| Net Cash Flows from Financing Activities (c)   | (20,577)       | (38,979)       | (20,577)       | (38,979)       |  |
| Net increase / (decrease) in cash and cash equivalents for the period                                |                |                |                |                |  |
| (a) + (b) + (c)  | (3,252)        | (109,174)      | (3,205)        | (109,301)      |  |
| Cash and Cash Equivalents at the beginning of period   | 233,314        | 331,967        | 232,664        | 331,941        |  |
| Coch and Coch Equivalents at the end of socied   | 220.062        | 222 702        | 220 450        | 222.644        |  |
| Cash and Cash Equivalents at the end of period   | 230,062        | 222,793        | 229,459        | 222,64         |  |



#### NOTES ON THE INTERIM CONDENSED SEMI-ANNUAL FINANCIAL STATEMENTS

#### 1. GENERAL INFORMATION

"Athens Water Supply and Sewerage Company" ("EYDAP" or "Company) was established in 1980 following the merger between the Hellenic Water Company and the Sewerage Organization of Athens.

The Company's Headquarters are located at 156 Oropou Street, Galatsi, pc 111 46, Athens.

The Company operates in the sector of supply and refinement of water, providing as well sewerages services and waste management in region of Attica. In accordance with its Articles of Association, where the operation clauses are referred, EYDAP is responsible for the analysis, construction, establishment, operation, exploitation, maintenance, expansion and renewal of water supply and sewerage installations and networks, within its area of responsibility.

EYDAP has the exclusive right to provide supply and distribution of water and sewerage services in the Attica region for 20 years commencing as of date of which the L 2744/1999 was published in the Government Gazette. This exclusive right is not transferable and it can be renewed following a written agreement between the Greek State and the Company.

By the article 35 par.2 of the law 4053/2012, EYDAP is enabled through its subsidiaries to undertake as well activities outside of its jurisdiction, as effective by the Law 1068/80 as effective through programmatic contracts of the article 100 of the law 3852/2010. In this case the subsidiaries are governed by the same legal and regulatory framework as effective for EYDAP with the exception of the tariffs policy which is defined by the programmatic contracts.

The Company's shares are listed on the Athens Exchange.

## 2. BASIS OF PREPARATION

The semi-annual financial statements are condensed and have been prepared in accordance with the International Accounting Standard (IAS) 34, "Interim Financial Reporting".

#### 3. ADOPTION OF NEW AND REVISED INTERNATIONAL STANDARDS

New standards, amendments to existing standards and interpretations have been issued that are mandatory for the annual periods beginning on or after 1 January 2015. The Company's assessment of the impact of the application of these new standards, amendments to existing standards and interpretations is set out below.

# Standards and Interpretations mandatory for the current financial year 2015

# IFRIC 21 "Levies"

The Interpretation clarifies that the "obligating event" that gives rise to the recognition of a liability, to pay a levy is the activity that triggers the payment of the levy, as identified by the relevant legislation. The interpretation is applicable for annual periods beginning on or after 17 June 2014 and is expected that will not have significant impact on the financial statements of the Company and the Group.

# Amendments to standards that constitute part of the annual improvements plan of the International Accounting Standards Board (IASB)

The IASB in the context of the annual improvements plan, in December 2013 issued the following cycles of limited amendments to existing standards. The amendments below are expected that will not have significant impact on the financial statements of the Company and the Group unless otherwise stated.



# Annual Improvements to IFRSs 2011-2013 Cycle

The amendments of the 2011 - 2013 Cycle were issued by the IASB on 12 December 2013 and are applicable for annual periods beginning on or after 1 January 2015.

# IFRS 1 "First-time Adoption of International Financial Reporting Standards"

The amendment clarifies that an entity, first-time adopter of IFRSs is allowed to choose either to apply the current version of an existing and mandatory IFRS or to early apply a new or revised IFRS that is not yet mandatory, if that new or revised IFRS permits early application. An entity is required to apply the same version of the IFRS throughout the periods covered by the entity's first IFRS financial statements.

#### IFRS 3 "Business Combinations"

The amendment clarifies that the IFRS 3 does not apply to the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

#### IFRS 13 "Fair Value Measurement"

The amendment clarifies that the scope of the portfolio exception, set out in paragraph 52 of IFRS 13 includes all the contracts that are accounted for and are within the scope of IAS 39 "Financial Instruments: Recognition and Measurement" or IFRS 9 "Financial Instruments", regardless of whether they meet the definitions of financial assets or financial liabilities as defined in IAS 32 "Financial Instruments: Presentation".

# IAS 40 "Investment Property"

The amendment clarifies that if a particular transaction meets the definition of a business combination as defined in IFRS 3 "Business Combinations" and the definition of an investment property, as defined in IAS 40, it is required the separate application of both standards.

# Standards and Interpretations mandatory for subsequent periods that have not been earlier applied by the Company

The following new standards, amendments to existing standards and interpretations have been issued but are mandatory for subsequent periods. The Company and the Group have not earlier applied these standards and are assessing their impact on the financial statements.

# IAS 19 (Amendment) "Employee benefits" - "Employee contributions"

The amendment clarifies how contributions by employees or third parties associated with the service shall be paid in periods of service. In addition, it permits a practical solution, if the amount of the contributions is independent from the number of the years of service. This amendment is applicable for annual periods beginning on or after 1 February 2015.

# IFRS 9 "Financial Instruments"

On 24 July 2014 the IASB issued the final version of the IFRS 9, which includes improvements for the classification and measurement, the impairment and the hedge accounting. The standard comes to supersede the IAS 39 and all the previous versions of the IFRS 9. The financial assets are valued at amortized cost, at fair value through profit or loss, or the fair value through other comprehensive income, based on the entity's business model for the management of the financial assets and the contractual cash flows of the financial assets. Except for the entity's credit risk, the classification and measurement of financial liabilities is not changed in relation to the existing requirements. The Company and the Group are assessing the impact of the IFRS 9 on its financial statements. The IFRS 9 is mandatory for annual periods beginning on or after 1 January 2018 and has not yet been approved by the European Union.

# Amendments to standards that constitute part of the annual improvements plan of the International Accounting Standards Board (IASB)

The IASB in the context of the annual improvements plan, in December 2013 and September 2014 issued the following cycles of limited amendments to existing standards. The amendments below are expected that will not have significant impact on the financial statements of the Company and the Group unless otherwise stated.



# Annual Improvements to IFRSs 2010-2012 Cycle

The amendments of the 2010 - 2012 Cycle were issued by the IASB on 12 December 2013, are applicable for annual periods beginning on or after 1 February 2015.

# IFRS 2 "Share-based Payment"

The definitions "vesting conditions" and "market condition" are amended and definitions for "performance condition" and "service condition" (previously making part of the definition "vesting conditions") are added.

#### IFRS 3 "Business Combinations"

The amendment clarifies that the contingent consideration classified as a financial instrument or a financial liability shall be measured at fair value at each balance sheet date.

# IFRS 8 "Operating Segments"

The amendment requires an entity to disclose the judgments made by management in applying the aggregation criteria in the operating segments. It is also clarified that an entity shall provide only reconciliations of the total of the reportable segments' assets to the entity's assets if the segment assets are reported regularly.

# • IFRS 13 "Fair Value Measurement"

The amendment clarifies that the issue of the IFRS 13 and the amendments to IFRS 9 and IAS 39 do not remove the ability to measure short-term receivables and payables with no stated interest rate at invoice amounts without discounting when the effect of not discounting is immaterial.

# IAS 16 "Property, Plant and Equipment"

The amendment clarifies that, when an item of property, plant and equipment is revalued, the carrying amount of that asset is adjusted to the revalued amount.

# • IAS 24 "Related Party Disclosures"

The amendment clarifies that an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity is a related party of the entity.

# IAS 38 "Intangible Assets"

The amendment clarifies that when an intangible asset is revalued, the carrying amount of that asset is adjusted to the revalued amount.

# Annual Improvements to IFRSs 2012 - 2014 Cycle

The amendments of the 2012 - 2014 Cycle were issued by the IASB on 25 September 2014, are applicable for annual periods beginning on or after 1 January 2016 and have not yet been approved by the European Union.

# IFRS 5 "Non-Current Assets Held for Sale and Discontinued Operations"

The amendment clarifies that the change from one method of disposal to another

(i.e. from a plan of sale to a plan of distribution to owners) should not be considered as a new plan of sale but as a continuation of the original plan of disposal. Consequently, the requirements of IFRS 5 should be applied. The amendment also clarifies that changes in methods of disposal shall not change the date of classification.

## IFRS 7 "Financial Instruments: Disclosures"

The amendment clarifies that a servicing contract that includes a fee, may give rise to continuing involvement in a financial asset that has been de-recognized. This affects the disclosure requirements of the standard. Also, the amendment clarifies that the disclosures of the IFRS 7 concerning the offsetting of financial assets and financial liabilities are not required in condensed interim financial statements.

# IAS 19 "Employee Benefits - Employee Contributions"

The amendment clarifies that the depth of the market for high quality corporate bonds should be assessed at a currency level that is the currency used to determine the obligation and not a country/regional market level where the obligation is due. If there is no deep market for high quality corporate bonds in such currency, the interest rates on government bonds shall be used.

# IAS 34 "Interim Financial Reporting"

The amendment clarifies that the disclosure requirements in the interim financial statements shall be given either in the



interim financial statements or incorporated by cross-reference from the interim financial statements to information in another statement (such as management report). It is also clarified that the other disclosures incorporated in the interim financial report should be available to users of the financial statements on the same terms as the interim financial statements and at the same time. If users of the financial statements do not have access to the information incorporated by cross-reference on the same terms and at the same time, the interim financial report is incomplete.

# IAS 1 (Amendment) "Presentation of Financial Statements" - Disclosure Initiative

The amendments to IAS 1 issued by the IASB on 18 December 2014, clarify that the materiality guidance applies to the financial statements as a whole and that the inclusion of immaterial information may result in obscuring useful information. In addition, the amendments clarify that entities shall use their professional judgment in determining where and by which order information is presented in the financial statements disclosures. The amendment is applicable for annual periods beginning on or after 1 January 2016 and has not yet been approved by the European Union.

# IAS 16 and IAS 38 (Amendments) "Clarifications about Permissible Depreciation Methods"

The amendment clarifies that the use of revenue-based methods are not appropriate for the calculation of an asset's depreciation, because the revenue that is generated from an activity that includes the use of an asset generally reflects other factors but not the exhaustion of future economic benefits that are embedded in the asset. The amendment is applicable for annual periods beginning on or after 1 January 2016 and has not yet been approved by the European Union.

# IAS 16 and IAS 41 (Amendments) "Agriculture: Bearer Plants"

These amendments established that the bearer plants that are used exclusively for increasing production shall be accounted for in the same manner as the tangible assets (IAS 16). Consequently, the amendments include the bearer plants in the scope of the IAS 16 instead of the IAS 41. These amendments are applicable for annual periods beginning on or after 1 January 2016, while earlier application is permitted and have not yet been approved by the European Union.

# IAS 27 (Amendment) "Equity method in separate Financial Statements"

The amendment to IAS 27 issued by the IASB on 12 August 2014 permits an entity to measure its investments in subsidiaries, joint-ventures and associates using the equity method in its separate financial statements. This is a choice of accounting policy for each class of investment. The amendment is applicable for annual periods beginning on or after 1 January 2016 and has not yet been approved by the European Union.

# IFRS 10 (Amendment) "Consolidated Financial Statements" and IAS 28 (Amendment) "Investments in Associates and Joint Ventures" - Sales or Contributions of Items of Assets between an Investor and the Associate or the Joint-Venture

Main consequence of this amendment issued by the IASB on 11 September 2014, is that full gain or loss is recognized when a transaction includes an entity (either housed in a subsidiary or not). Partial gain or loss is recognized when a transaction includes items of assets that do not constitute an entity, even if these assets are housed in a subsidiary. The amendment is applicable for annual periods beginning on or after 1 January 2016 and has not yet been approved by the European Union.

# IFRS 10, IFRS 12 and IAS 28 (Amendments) "Investment Companies: Applying the Consolidation Exemption"

On 18 December 2014 the IASB issued amendments to IFRS 10, IFRS 12 and IAS 28 regarding the requirements in applying the consolidation exemptions for the Investment Companies. The amendments are applicable for annual periods beginning on or after 1 January 2016, while earlier application is permitted and have not yet been approved by the European Union.

# IFRS 11 (Amendment) "Joint Arrangements - Accounting of acquisition of share in a joint operation"

The amendment requires an investor to apply the method of acquisition of share in a joint operation, which constitutes an entity and clarifies the appropriate accounting for such acquisitions. The amendment is applicable for annual periods beginning on or after 1 January 2016 and has not yet been approved by the European Union.



# IFRS 14 "Regulatory Deferral Accounts"

On 30 January 2014 the IASB issued the IFRS 14 "Regulatory Deferral Accounts".

The objective of this Standard is to achieve the comparability of financial reporting in entities that are engaged in rate-regulated activities, subject to a pricing framework and are within the scope of a rate regulation.

The IFRS 14 allows an entity, first-time adopter of IFRSs to continue accounting, by small changes, the balance of the "regulatory deferral accounts" according to the previous accounting standards, so at the first application of the IFRS as also in the subsequent financial statements. The balance and the movement of these accounts are presented separately in the statements of financial position, income and other comprehensive income while particular disclosures are required. The new standard is applicable for annual periods beginning on or after 1 January 2016 and has not yet been approved by the European Union.

#### IFRS 15 "Revenue from Contracts with Customers"

On 28 May 2014 the IASB issued the IFRS 15 "Revenue from Contracts with Customers", which is mandatory for annual periods beginning on or after 1 January 2017 and is the new standard referring to revenue recognition.

The IFRS 15 supersedes the IAS 18 "Revenue", IAS 11 "Construction contracts" and the interpretations IFRIC 13, IFRIC 15, IFRIC 18 and SIC 31.

The new standard establishes how and when an entity shall recognize revenue and requires entities to provide to users of the financial statements the most informative related disclosures. The standard provides a uniform model of five steps that shall be used in all the contracts with customers for the revenue recognition. The IFRS 15 has not yet been approved by the European Union.

#### 4. ACCOUNTING PRINCIPLES

The interim condensed semi-annual financial statements have been prepared according to the historical cost principle, with the exception of the revaluation of certain financial assets.

The basic accounting principles and the important accounting judgments adopted by the Management remain unchanged in comparison with the annual financial statements of the Company on 31 December 2014. The recent economic developments and the imposed capital controls did not affect the Management's estimates compared to the basic accounting principles and judgments and compared to the annual financial statements of the Company on 31 December 2014.

The Company's policy with regard to risk management issues remains the same with the one described in the annual financial statements of the Company for the fiscal year ended on 31 December 2014.

The interim condensed semi-annual financial statements of the Company do not include all the information required in the case of the annual financial statements, and therefore should be examined in conjunction with the annual audited, by the Certified Auditors Accountants, financial statements of 31 December 2014, which are available at the Company's website www.eydap.gr.

# **Basis of Consolidation**

The interim condensed semi-annual financial statements of the current period as well as of the previous period include the Parent Company and its subsidiary company "ISLANDS' EYDAP SA".

Subsidiaries are all the companies which are managed and controlled directly or indirectly by the parent company either through the majority holding of the companies' shares to which the investment has been made or through their dependency on the know-how which is provided to them by the Group. Subsidiaries' financial statements are included in the consolidated financial statements from the date of control accession until the date that the control ceases to exist.

During the acquisition of the subsidiary the respective receivables, liabilities as well as any potential liabilities are assessed at their fair value. In case that the cost value is greater than the fair value, the respective difference is recognized as goodwill. At the opposite case, where the cost value is lower than the fair value, the respective difference is credited in the financial results of the acquisition year. Minority interests are displayed at the proportion of the minority at the fair value of the assets and liabilities at which they have been recognized.



Subsidiaries' acquisitions are recognized under the purchase method. The subsidiaries' financial results which are either acquired or sold during the fiscal year, they are included in the respective consolidated statements from their acquisition date or the date of their disposal, respectively.

When is deemed necessary, subsidiaries' financial statements are restated in order for the data to be homogeneous and comparable with the respective data of the remaining companies of the Group. During the consolidation all the intra-group transactions and balances as well as the losses and gains between the companies of the Group are eliminated.

In the Company's financial statements, participations in subsidiaries and affiliates are displayed at their cost value deducted by any impairment of their value. The Company examines on a yearly basis or whenever there is any indication for impairment occurrence the accounting value of the aforementioned participations compared to the retrieval value on the basis of the higher value between fair value less cost to sell and the value in use.

#### 5. RESULTS FOR THE PERIOD

#### **REVENUES**

The Company's revenues posted no change versus the same period of the previous year.

#### **COST OF GOODS SOLD**

The cost of goods sold decreased by € 4.7 million approximately. This change is mainly due to the following: The reduction of:

- Provision for doubtful receivables by an amount of € 5.4 million approximately
- Fees and personnel benefits by an amount of € 0.7 million approximately

## The increase of:

- Third party fees and expenses by an amount of € 1.3 million approximately
- Other expenses by an amount of € 0.1 million approximately

# **GENERAL AND ADMINISTRATION EXPENSES**

General and administration expenses of the Company posted no significant change compared to same period of the previous year.

# **DISTRIBUTION AND SELLING EXPENSES**

The distribution and selling expenses of the Company decreased by € 1.5 million approximately. This change is mainly due to the following:

The reduction of:

- Third party fees and expenses by € 0.5 million approximately
- Fees and personnel expenses by an amount of € 0.5 million approximately
- Other expenses by € 0.5 million approximately

# **OPERATING PROFIT**

The operating profit of the Company increased by € 5.9 million approximately, as it is analyzed above.

#### **PROFIT BEFORE TAXES**

Following the positive effect of the financial results (€ 7.8 million approximately), the Company's profit before taxes settled at € 25.4 million approximately versus € 22.6 million approximately in the previous corresponding period. It is noted that the tax audit of the unaudited fiscal years 2008, 2009 and 2010 was completed within the first half of 2015 and the Company took advantage of the tax settlement provided by the article 1 of Law 4321/2015 whereas it waived the relevant tax surcharges imposed. Therefore the item "Financial income" includes non-utilized surcharges from the provision formed in the previous fiscal years for tax audit differences corresponding to those years, amounting to € 2 million approximately.



# **NET PROFIT AFTER TAXES**

Net profit after taxes of the Company accounted for € 17.1 million approximately versus € 15.6 million approximately in the corresponding period of the previous year.

The change is partially due to the item "income tax" which includes an offsetting entry concerning provision for income taxes with regard to unaudited previous fiscal years 2008, 2009 and 2010 amounting to € 1.5 million approximately following the completion of the tax audit on 22<sup>nd</sup> May 2015.

# **BUSINESS SEGMENTS**

The major business activities of the Company (water supply services, sewerage services and other services), are not subject to different risks and returns. Therefore, the Company did not proceed with any disclosures concerning the business segments.

#### 6. INCOME TAX

It is analyzed as follows:

| Amounts in € thousands  | 30.06.2015   | 30.06.2014   |
|---|--------------|--------------|
| Income Tax  | 11,287       | 0            |
| Provision for unaudited period's income tax and non-utilized differences of tax audit | (1,036)      | (731)        |
| Deferred Taxation   | (1,863)      | 7,755        |
| Total   | <u>8,388</u> | <u>7,024</u> |

The income tax during the current period derived as follows:

|  | GROU       | P          | COMPANY    |            |  |
|--|------------|------------|------------|------------|--|
| Amounts in € thousands   | 30.06.2015 | 30.06.2014 | 30.06.2015 | 30.06.2014 |  |
| Profit before taxes  | 25,427     | 22,613     | 25,443     | 22,624     |  |
| Income tax calculated with the tax rate in effect  | 6,611      | 5,879      | 6,615      | 5,882      |  |
| Provision for unaudited period's income tax  | 417        | 416        | 417        | 416        |  |
| Non-utilized provision for income taxes of years 2008, 2009,<br>2010 and audit differences related to tax compliance from<br>previous period | (1,452)    | (1,147)    | (1,452)    | (1,147)    |  |
| Tax on non deductible settled differences  | 2,818      | 1,876      | 2,808      | 1,873      |  |
| Total  | 8,394      | 7,024      | 8,388      | 7,024      |  |

# 7. EARNINGS PER SHARE

The calculation of the basic earnings per share is analyzed as follows:

|                                      | GRO        | UP         |
|--------------------------------------|------------|------------|
| Amounts in € thousands               | 30.06.2015 | 30.06.2014 |
| Net profit (earnings) for the period | 17,033     | 15,590     |
| Number of shares                     | 106,500    | 106,500    |
| Earnings per share (in €)            | 0.16       | 0.15       |



## 8. DIVIDENDS

The Annual General Meeting of Shareholders on 29.4.2015, approved the distribution of dividend from the profit of the year 2014 for a gross amount of 20 cents (Euro 0.20) per share (totaling € 21,300 thous.). Respectively, for the fiscal year 2013 there was an approval for gross dividend of 36 cents (Euro 0.36) per share (totaling € 38,340 thous.) and for a distribution of tax free reserves of 2 cents (Euro 0.02) per share (totaling € 2,130 thous.).

#### 9. OTHER INTANGIBLE AND TANGIBLE ASSETS

In the context of the strategic development of EYDAP, the Company proceeds each year with investments targeting the modernization of its operation segments and the coverage of the constantly rising water supply and sewerage needs of the capital's broader geographic area, as well as the maintenance of an exceptional quality of the water supplied and the services rendered. During the period 01.01.2015-30.06.2015 the Company implemented investments of  $\in$  2.5 million approximately concerning the water supply and sewage network, as well as of  $\in$  1.3 million approximately for the purchase of other fixed assets (machinery equipment, furniture and other equipment), and of  $\in$  3.7 million approximately for the purchase of software. The total depreciation of tangible assets during the quarter amounted to  $\in$  22.9 million approximately whereas the total amortization of the intangible assets over the same period amounted to  $\in$  2.6 million approximately.

# 10. LONG-TERM ASSETS

The account "long-term assets" includes:

- Settlement of overdue payments from Municipalities amounting to € 3.3 million approximately
- Receivables (accrued and non-invoiced) from the Greek State concerning expenses for the construction and maintenance of works under state ownership, amounting to € 3.4 million approximately (31.12.2014 amount of € 2.7 million approximately).
- Loans granted to personnel, amounting to € 3.3 million approximately (31.12.2014 amount of € 2.9 million approximately).
- Guarantees granted of € 0.6 million (31.12.2014 amount of € 0.7 million approximately.)

# 11. MATERIALS, SPARE PARTS & CONSUMABLES

Spare parts and consumables are utilized in the Company's networks (maintenance and expansion). Inventories include provisions for inventory impairment of € 2 million approximately, which are recorded as deduction from their acquisition value.

# 12. RECEIVABLES FROM CUSTOMERS

The balance of customers prior to as well as after impairment due to doubtful receivables was up by € 17.8 million approximately during the current period as compared to 31.12.2014.

With regard to its credit risk, the Company had created on 30.06.2015 provisions for doubtful receivables of a total amount of € 37.6 million approximately (on 31.12.2014 amount of € 37.6 million approximately). Due to the large number of customers (2,052,938 approximately on 30.06.2015), the credit risk of the Company is relatively limited. At the same time, the terms of the agreement concerning the water supply and sewerage services are such that they ensure to a large extent the collection of the receivables from customers. The provision for doubtful receivables that has been formed is mainly based on statistical evidence concerning the collectability of the water supply and sewerage services accounts per pricing category, as well as on the Management's estimates with regard to the amount which will be probably collected from customer receivables settled at a future time.



#### 13. OTHER RECEIVABLES

The balance of other receivables settled on 30.6.2015 at € 13.9 million approximately (whereas on 31.12.2014 had amounted to € 17.0 million approximately).

The change was mainly due to the decrease of:

- The receivables from third parties by € 2.8 million approximately
- The other receivables by € 0.3 million approximately

It is noted that the other receivables include provisions for doubtful receivables of € 5.3 million approximately (on 31.12.2014 € 5.3 million approximately).

# 14. CURRENT TAX ASSETS (GROUP & COMPANY)

During the previous year of 2014, the offsetting entries of tax receivables and tax liabilities resulted into a tax receivable of € 17.5 million approximately versus an imposed tax liability of € 10.9 million approximately on 30<sup>th</sup> June 2015 (Note 21). The receivable of € 17.5 million cannot be offset against the tax liability of the period 01/01-30/06/2015 and therefore it is recorded separately in the statement of financial position under the account "Current Tax Receivables".

#### It is also noted that:

**Tax unaudited years:** The ordinary tax audit of the unaudited years 2008, 2009 and 2010 was completed on 22<sup>nd</sup> May 2015. The Company collected the Final Acts concerning the Amendment in the Determination of Value Added Tax and Income Tax of the years 2008, 2009 and 2010 as well as of the Extraordinary Tax Levy of article 5, L.3845/2010, of the year 2010.

With the above actions, the main taxes imposed were of  $\le$  2.5 million approximately and the tax surcharges settled at  $\le$  2.8 million approximately. The Company paid on 22/5/2015 the main tax of  $\le$  2.5 million approximately and took advantage of the tax settlement provided by the article 1 of L. 4321/2015 which allowed for waiving the tax surcharges if the main tax obligation was paid one-off.

The provision for taxes of the tax unaudited fiscal years 2008, 2009 and 2010 concerning incremental taxes and tax surcharges which were formed by the Company until 31/12/2014 had settled at € 5.0 million approximately. The financial statements incorporate the benefit from the offsetting entry with regard to the provision for taxes and tax surcharges.

For the fiscal years 2011, 2012 and 2013, the Company was audited by its legal auditors in accordance with the article 82 of Law 2238/1994 and a relevant "tax compliance certificate" was issued under the opinion "in agreement". The tax audit of the fiscal year 2014 according to the article 65a of L. 4174/2013 has been almost completed whereas the issuance of the relevant tax certificate is pending. The financial statements incorporate sufficient provisions of € 1.3 million approximately for the fiscal year 2014 and for the first half of 2015.

ISLANDS' EYDAP S.A. has not been tax audited since its establishment from the year 2011 and onwards, and has not formed a relevant tax provision due to its limited business transactions.

# 15. OPERATING SHORT-TERM LIABILITIES

The Company's operating short-term liabilities in the current period declined by € 11.7 million compared to the corresponding level on 31.12.2014. This change was mainly due to:

The decrease of:

- The taxes withheld by € 4.6 million approximately.
- The liabilities to pension funds by € 1.3 million approximately.
- The suppliers by € 5.9 million approximately.



#### 16. OTHER SHORT-TERM LIABILITIES

Other short-term liabilities increased € 2.2 million approximately. The change was mainly due to:

- The increase of the provision for the non-granted license by € 2.6 million approximately.
- The decrease of the overdue checks payable by € 0.4 million approximately.

# 17. INVESTMENTS IN SUBSIDIARIES

On 18th July 2011, with the Board of Directors decision 17241/13.05.2011, EYDAP SA established a company under the name "ISLANDS WATER SUPPLY AND SEWERAGE S.A." with the distinctive title "ISLANDS' EYDAP SA", which is fully owned (100%) by EYDAP SA and had a share capital of € 710 thous. on 31.03.2015. "ISLANDS' EYDAP SA" plans to activate in the areas of water supply, sewerage, irrigation, and rain water collection in Greek islands. The subsidiary possesses limited business activity until today.

#### 18. DEFERRED TAX ASSET

| Amounts in € thousands                                    |                              |                                | 2014                             |                              | 2015                           |                              |
|---|------------------------------|--------------------------------|----------------------------------|------------------------------|--------------------------------|------------------------------|
| Description   | Ending Balance<br>01.01.2014 | (Burden) / Gain in the Results | (Burden) / Gain<br>in the Equity | Ending Balance<br>31.12.2014 | (Burden) / Gain in the Results | Ending Balance<br>30.06.2015 |
| Expensing of intangible assets                            | 35                           |                                |                                  | 35                           |                                | 35                           |
| Inventory impairment                                      | 589                          | (94)                           |                                  | 495                          | 41                             | 536                          |
| Liability for employee benefits                           | 42,978                       | 466                            | 10,569                           | 54,013                       | 951                            | 54,965                       |
| Provision for doubtful receivables                        | 4,041                        | 746                            |                                  | 4,787                        |                                | 4,787                        |
| Other provisions for risks and expenses                   | 23,190                       | (16,895)                       |                                  | 6,295                        | 168                            | 6,463                        |
| Customer contributions and Municipalities (OTA)           | 16,164                       | (671)                          |                                  | 15,493                       | (51)                           | 15,442                       |
| Depreciation differences due to revision of economic life | (5,859)                      | (187)                          |                                  | (6,046)                      | 444                            | (5,602)                      |
| Income and expenses accrued                               | (51)                         | (7)                            |                                  | (58)                         | (12)                           | (70)                         |
| Net Tax. in the Tax Reserves from revaluation of property | 8,071                        | -                              |                                  | 8,071                        | -                              | 8,071                        |
| Other deferred tax items                                  | 4,434                        | (291)                          |                                  | 4,143                        | 324                            | 4,465                        |
|   | 93,593                       | (16,933)                       | 10,569                           | 87,228                       | 1,863                          | 89,092                       |

The deferred tax asset on 30.06.2015, accounted for € 89.1 million approximately. The corresponding deferred tax asset on 31.12.2014 had accounted for € 87.3 million approximately.

#### 19. SHARE CAPITAL

EYDAP was established in 1980 pursuant to Law 1068/1980 and following the merger of the two water and sewerage utilities of Athens at the time, with the company names Hellenic Water Supply Company and the Sewerage Organization of Athens LEPL.

The initial share capital of the Company settled at € 130,502 and was based on the valuation of assets and liabilities of the merged entities according to the clauses of Law 1068/1980.

In 1992, the share capital amounted to € 1,253,507 consisting of 213,566,282 common shares with a nominal value of € 5.87 per share. The share capital increase took place pursuant to Law 1914/1990 following a new valuation of the Company's net worth in view of significant number installations, which were contributed by the Greek State to the Company at the time, and following the capitalization of liabilities towards the State.



The Shareholders General Meeting on 30 June 1998 approved an additional increase of the Company's share capital by € 6,845 via the capitalization of investment subsidies that had been collected up to 31 December 1997. Following the above increase, the Company's share capital amounted to € 1,260,352 consisting of 214,732,544 common shares with a nominal value of €5.87 (two thousands drachmas) per share.

In 1999, due to the Company's listing on the Athens Exchange and according to Law 2744/1999, its share capital was set at € 58,694 consisting of 100,000,000 common shares with a nominal value of € 0.59 (two hundred drachmas) per share. According to the same Law, the remaining amount of € 1,201,658 of the share capital was converted to a "Special Non Taxable Reserve", which was among others decreased by the net amount of fixed assets, which were transferred to «EYDAP Fixed Assets» at no cost. In December 1999, 6,500,000 new ordinary shares were issued at a nominal value of € 0.59 (two hundred drachmas) per share and were allocated through an initial public offering for the Company's listing on the Athens Exchange.

As a result, the Company's share capital as of December 31, 2000 had amounted to € 62,509 thousands consisting of 106,500,000 common shares with a nominal value of € 0.59 (two hundred drachmas) per share.

In May 2001, EYDAP decided to denominate its share capital into Euro, through the increase of the nominal value per share from € 0.59 to € 0.60, and the amount of € 1,391 of the above share capital increase was transferred from the "Share Premium Account". Thus, the share capital of the Company on 31 December 2012 and 31 December 2011 was equivalent to € 63,900 thousands consisting of 106,500,000 common shares with a nominal value of € 0.60 per share.

No change occurred in the Company's share capital during the current as well as the previous period.

# 20. LIABILITIES FOR EMPLOYEE BENEFITS (GROUP & COMPANY)

The account is analyzed as follows:

| Amounts in € thousands  | 30.06.2015 | 31.12.2014 |
|---|------------|------------|
| Provision for staff indemnity due to retirement                           | 31,928     | 31,285     |
| Healthcare coverage of personnel  | 185,767    | 186,045    |
| Special one-off indemnity (personnel hired prior to and after 25-10-1999) | 82,380     | 80,883     |
| Total   | 300,075    | 298,213    |

The change in the account amounting to € 1.9 million approximately is attributed to the burden on the results of the period which was based on the estimation of cost up to 30.06.2015 for each plan separately and in accordance with the actuarial study on 31.12.2014.

# 21. CURRENT TAX LIABILITIES (GROUP & COMPANY)

In the first half of 2015, the income tax accounted for € 10,959 thous. and is analyzed as follows:

| Amounts in € thousands                        |        |
|---|--------|
| Balance at 01.01.2015                         | 0      |
| Current Income Tax for the first half of 2015 | 11,287 |
| Withheld taxes                                | (328)  |
| Total Current Tax Liabilities 30.06.2015      | 10,959 |



#### 22. RETAINED EARNINGS

| Amounts in € thousands    | GROUP    | COMPANY  |
|---------------------------|----------|----------|
| Balance at 01.01.2014     | 465,911  | 465,949  |
| Dividends approved        | (38,431) | (38,431) |
| Net profit for the period | 15,590   | 15,600   |
| Balance at 30.06.2014     | 443,070  | 443,118  |
| Balance at 01.01.2015     | 439,324  | 439,396  |
| Dividends approved        | (21,300) | (21,300) |
| Net profit for the period | 17,033   | 17,055   |
| Balance at 30.06.2015     | 435,057  | 435,151  |

#### 23. PROVISIONS

As of 30.06.2015, the lawsuits for civil cases against the Company accounted for € 129.2 million. The lawsuits concern indemnities for damages from flooding (due to pipeline fractures or rainfalls), as well as cases involving various counterparty suppliers and sub-contractors with regard to violation of contractual terms. Furthermore, there are pending legal cases against the Company for labor differences of € 27.6 million approximately.

With regard to contingent losses from the above legal cases, provided that these cases become irrevocably resolved, the Company had formed provisions of € 34.7 million approximately on 30.06.2015 (€ 34 million on 31.12.2014). The provisions are deemed as adequate.

The provisions concerning the above legal cases are based on the Management's estimates, which are performed in cooperation with the Legal Services Department, with regard to the amount that is likely to be paid.

#### 24. COMMITMENTS AND CONTINGENT LIABILITIES – ASSETS

Contingent liabilities and assets are not recorded in the financial statements but they are disclosed, provided that the possibility of an outflow/inflow of resources incorporating financial benefits is minimal.

#### 24.1. RELATIONS WITH GREEK STATE

With a joint ministerial decision of 3.12.2013 which was issued according to the above law provisions, it was defined that the overdue amounts payable to the Company from the Greek State concerning investment plan's subsidized expenditures of € 294 million for the decade 2000 − 2010 as stipulated from the agreement of 9.12.1999 between the Greek State and the Company, were offset with equivalent in value non tax related amounts payable to the Greek State from the Company, until 30.6.2013, concerning the cost of the collected crude water for the period 25.10.2004 − 30.6.2013. With the decision of the Extraordinary General Shareholders' Meeting on 27th December 2013, the above ministerial decision was accepted.

On the other hand, the signing of a written agreement - as it is defined in the article 15 of the agreement on 9.12.1999 between the Greek State and the Company which will determine the price paid for the crude water is pending. In absence of a written agreement, the Company continues to offset the cost of the collected crude water with the maintenance and operation services it provides for the fixed assets owned by "L.E.P.L. EYDAP Fixed Assets" (Note 27), affecting accordingly its financial results.



#### 24.2. COMMITMENTS CONCERNING NON-EXECUTED CONTRACTS

The Company's commitments which concern expansions, improvements and maintenance of networks and installations, electrical and thermal energy production unit installations, etc., accounted for € 107 million approximately on 30.06.2015 (versus € 109 million on 31.12.2014).

# 24.3. LETTERS OF GUARANTEE

The Company has issued letters of guarantee for liability insurance of € 291 thous. on 30.06.2015.

#### 25. EVENTS AFTER THE BALANCE SHEET DATE

#### 25.1. CHANGE OF MANAGEMENT

On 8<sup>th</sup> July 2015, the Board of Directors of EYDAP S.A. approved the election of Mr. Konstantinos Papadopoulos as Chairman of the BoD of the Company, and of Mr. Ioannis Benisis as Chief Executive Officer of EYDAP S.A. following their ratification from the pertinent Committee of the Greek Parliament.

#### 25.2. INCOME TAX

According to the provisions of Law 4334/2015 (GOV. GAZ. A' 80/16.07.2015) there was an amendment of paragraph 1 of article 58 of Law 4172/13, based on which the income tax rate of the Legal Entities was increased from 26% to 29%. The change was applicable beginning from 1<sup>st</sup> January 2015. The effect of the change in the income tax rate on 30.06.2015 would have resulted into the increase of the deferred tax asset by an amount of € 10.3 million approximately and will be depicted in the financial statements of the third guarter of 2015.

According to the provisions of Law 4336/2015 (GOV. GAZ. A' 94/14.08.2015) there was an amendment of articles 71 and 72 of Law 4172/13, based on which the rate for the calculation of the income tax prepayment for the Legal Entities was increased from 80% to 100% and is already applicable for earnings recorded after 01.01.2014. The effect of the increase in the above rate will result into a reduction of the item "Current Tax Assets" by an amount of € 1 million approximately and will be recorded in the financial statements of the third guarter 2015.

# 26. RELATED PARTY TRANSACTIONS (GROUP & COMPANY)

There are no essential changes in the nature of transactions regarding the related parties as compared to the annual financial statements.

# A) Transactions and Amounts Outstanding with Members of the Board

| Amounts in € thousands                         | 30.06.2015 | 30.06.2014 |
|--|------------|------------|
| Fees (Chairman & CEO, and Executive Directors) | 28         | 28         |
| Fees & attendance expenses of BoD members      | 39         | 39         |
| Total  | <u>67</u>  | <u>67</u>  |



# B) Transactions and amounts outstanding with the Greek State and the Municipalities

| Amounts in € thousands                                 | GRO        | OUP        | COMPANY    |            |  |
|--|------------|------------|------------|------------|--|
|  | 30.06.2015 | 30.06.2014 | 30.06.2015 | 30.06.2014 |  |
| 1) Transactions  |            |            |            |            |  |
| - Income   | 24,658     | 27,636     | 24,658     | 27,636     |  |
| - Cost of Goods Sold (cost of construction works)      | 744        | 641        | 744        | 641        |  |
| - Various provisions                                   | -          | 1,267      | -          | 1,267      |  |
| 2) Outstanding amounts                                 | 30.06.2015 | 31.12.2014 | 30.06.2015 | 31.12.2014 |  |
| Receivables (Projects for the Greek State)             | 3,441      | 2,652      | 3,441      | 2,652      |  |
| Customer receivables (Arrangements for Municipalities) | 3,378      | -          | 3,378      | -          |  |
| Customer receivables (Municipalities, Greek State)     | 51,003     | 48,107     | 51,003     | 48,107     |  |
| Other receivables (from the Greek State                |            |            |            |            |  |
| for deficit coverage and staff indemnities)            | 258        | 258        | 258        | 258        |  |

The transactions with the Greek State and the Local Government Authorities concern revenues of water supply, invoiced and accrued, as well as accrued income from the construction cost for the account of Ministry of Infrastructure, Transport and Networks and "EYDAP Fixed Assets L.E.P.L.".

#### 27. EYDAP FIXED ASSETS «EYDAP L.E.P.L.»

- 1. "EYDAP Fixed Assets Legal Entity of Public Law L.E.P.L." was established at the time of the Company's public listing (IPO) aiming at transferring the ownership of the water dams and basins of Marathon, Mornos, Evinos and Yliki. Apart from the constructions and the expansions of the facilities which are connected to the above dams and basins, the Greek State through "EYDAP Fixed Assets L.E.P.L." supplies the Company with crude water so that the Company is in position to fulfill its obligations with regard to the provision of water supply services.
- 2. It is noted that until the approval date of the financial statements by the Board of Directors, the total ceded assets have not been transferred to EYDAP L.E.P.L., which have a total net book value of € 657 million approximately. More specifically the transferring of the following assets is pending:
  - The Water Reservoir of Iliki extending up to Viliza of Thiva
  - The work station in Amfissa and Hrissos of Delfoi.

It is noted that the above fixed assets are not included in the Company's assets and therefore have not been recorded in the Financial Statements of EYDAP.

- 3. The Board of Directors of "EYDAP S.A." with the decision 18448/ 24.09.2014 approved the signing of an agreement between "EYDAP Fixed Assets Legal Entity of Public Law L.E.P.L." and "EYDAP S.A." concerning the water supply and invoicing, since 1/10/2014, of the local government authorities and other legal entities of public law from "EYDAP Fixed Assets L.E.P.L." along the External Water Supply System which concerns geographic areas beyond the jurisdiction of "EYDAP S.A.". Particularly, the above decision concerned the following Municipalities:
  - Delfoi
  - Leivadia (and of DEYAL)
  - Thiva (and of DEYATH)
  - Tanagra
  - Chalkida (and of DEYACH)
  - Distomo Arachova



#### 28. RISK MANAGEMENT OF CAPITAL

Due to its activities, the Company is exposed to specific financial risks, such as market risks (changes in exchange rates, interest rates, market prices). The general plan of the Company's risk management focuses on the minimization of the potential negative effect from the above risks on the Company's financial performance with regard to credit risk and liquidity risk.

The risk management is performed by the Company's central Financial Services, operating under certain rules that have been approved by the Board of Directors. The Board of Directors provides guidance and directions about the broader risk management issues and special guidance about the management of specific risks such as exchange rate risk, interest rate risk and credit risk.

#### (a) Credit Risk

The Company's exposure with regard to its credit risk is confined to its financial assets.

The Company systematically monitors its receivables, on either separate or group basis (invoices' codes) and incorporates the respective information into the procedures of credit control.

With regard to the cash and cash equivalents the credit risk, which may arise from a potential inability of the banking institutions to fulfill their obligations towards the Group, is mitigated through the use of pre-approved limits based on the degree of exposure against each institution. These pre-approved limits are defined by the financial management policies of the Group. In their total, cash reserves are deposited in Greek banks and the Bank of Greece. Trade and other receivables include receivables from private customers, which possess the minimum possible risk of loss due to the wide dispersion of receivables, whereas regarding receivables from the local government authorities, the Company examines the option of collecting the overdue amounts by signing agreements for network management or through settlement.

None of the financial assets has been based collateral or any other form of credit coverage. The financial assets available for sale are measured at fair value which is equal with their stock market value.

#### (b) Liquidity risk

Liquidity risk is managed through the maintenance of sufficient cash reserves and the availability of bank credit lines for use. The existing available not-utilized and approved bank credit lines towards the Company are adequate to deal with any potential shortage of cash reserves.

## (c) Risks due to capital controls in Greece

With Act of Legislative Content on 28 June 2015, Greek banks entered into a bank holiday and capital controls were imposed. The bank holiday ended on 20 July 2015, whereas part of the capital controls remains in effect. Due to the specific nature and the inelasticity of the product, its demand is not affected from the capital controls imposed, therefore the recent economic developments in Greece have not affected the cash collections, the payments and the Company's turnover.



# 4. INDEPENDENT AUDITOR'S REPORT

#### **REVIEW REPORT ON INTERIM FINANCIAL INFORMATION**

To the Shareholders of the Athens Water Supply and Sewerage Company (EYDAP S.A.)

#### Introduction

We have reviewed the accompanying condensed separate and consolidated statement of financial position of the Athens Water Supply and Sewerage Company (EYDAP S.A.) as at 30 June 2015 and the relative condensed separate and consolidated income statement and statement of comprehensive income, changes in equity and cash flows for the six-month period then ended, as well as the selected explanatory notes, that constitute the condensed interim financial information, which is an integral part of the six-month financial report under the L. 3556/2007. Management is responsible for the preparation and presentation of this condensed interim financial information, in accordance with International Financial Reporting Standards, as adopted by the European Union (EU) and which apply to Interim Financial Reporting (International Accounting Standard "IAS 34"). Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

# Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit.

Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard "IAS 34".

# **Emphasis of Matter**

We draw your attention to note 24.1 to the condensed six-month financial statements, where reference is made to the matter that is still pending from 30.6.2013 the determination of cost, for the raw water that the Company supplies from the Greek State, which cost, in the absence of an agreement, the company continues to set off against the cost of services incurred for the



maintenance and operation of the assets used for saving and transferring water that belong to the Legal Entity under Public Law "EYDAP Assets". Our conclusion is not qualified in respect of this matter.

# **Report on Other Legal and Regulatory Requirements**

Our review did not identify any inconsistency or mismatching of the other data of the provided by the article 5 of L. 3556/2007 six-month financial report with the accompanying condensed interim financial information.

Athens, 27 August 2015
THE CERTIFIED PUBLIC ACCOUNTANTS AUDITORS

VASILEIOS D. PAPAGEORGAKOPOULOS Institute of CPA (SOEL) Reg. No. 11682 EFSTRATIOS G. PAPARIDIS
Institute of CPA (SOEL) Reg. No. 14351



Associated Certified Public Accountants s.a. member of Crowe Horwath International 3, Fok. Negri Street – 112 57 Athens, Greece Institute of CPA (SOEL) Reg. No. 125



# 5. DATA AND INFORMATION

# **©** EYDAP

#### ATHENS WATER AND SEWERAGE COMPANY S.A. (E.Y.D.A.P)

Domicile: Oropou 156 - 11146 Galatsi, Greece FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM 1st January 2015 to 30 June 2015 (In accordance with the Decision 4/507/28.4.2099 of the Hellenic Capital Market Commission)

The information and financial data below provide general information about the financial position and the results of EYDAP S.A. (the Company) and the Group. Therefore, we recommend the reader, before making any investment decision or proceedings to international Financial Reporting Standards together with the auditor's report, when needed, are presented.

Company Information

inisterial Authority: proprate Web Site: proposition of Board of Directors: ate of Approval of Financial Statements in the Board of Directors: partered Auditors Accountants:

Company Information

Ministry of Finance, Infrastructure, Marine & Tourism
www.evidib.org
K. Papadspoologe, I. Bernists, K. Valeiadis, I. Kardaras, El. Magiakis, G. Makrinos, G. Charalambakis, M. Stavoulakis, N. Samntis, P. Skoulakis, Ch. Mistriotis, Emman. Aggelakis, Evang Moutalis

20 August 2010
Vasilis Papageorgakopoulos Reg. No. SOEL 11681, Elstratios Paparidis Reg. No. SOEL 14351
«S.O.L» S.A. CERTIFIED PUBLIC ACCOUNTANTS SOCIETE ANONYMEREG. NUMBER SOEL 125:
Qualified 9 Ninon — Matter of Emphasis

| Audit Report from Chartered Auditor Accountants:    | Qualified Opinion – Matter o | f Emphasis      |                 |                 |  |              |            |            |            |
|---|------------------------------|-----------------|-----------------|-----------------|--|--------------|------------|------------|------------|
| STATEM  | ENT OF FINANCIAL POSIT       | ION             |                 |                 | STATEMENT OF CHANGES IN SHAREHOLI  | DERS' EQUITY |            |            |            |
| Amounts in € thousand                               | GROUI                        | •               | COM             | PANY            | Amounts in € thousand  | GRO          | OUP        | col        | MPANY      |
|   | 30.06.2015                   | 31.12.2014      | 30.06.2015      | 31.12.2014      |  | 30.06.2015   | 30.06.2014 | 30.06.2015 | 30.06.2014 |
| <u>ASSETS</u>                                       |                              |                 |                 |                 |  |              |            |            |            |
| Tangible assets                                     | 935.549                      | 957.138         | 935.549         | 957.138         | Equity balance at the beginning of the period (01.01.2015 and 01.01.2014 respectively) | 921.310      | 950.615    | 921.382    | 950.653    |
| Intangible assets                                   | 3.211                        | 2.054           | 3.211           | 2.054           | Profit of the year, after tax  | 17.033       | 15.590     | 17.055     | 15.600     |
| Other non current assets                            | 103.825                      | 97.418          | 104.529         | 98.110          | Net income directly recorded to equity   | 13           | (164)      | 13         | (164)      |
| Inventories   | 13.041                       | 14.371          | 13.041          | 14.371          | Total comprehensive income after tax   | 17.046       | 15.426     | 17.068     | 15.436     |
| Trade Receivables                                   | 220.937                      | 203.114         | 220.915         | 203.114         | Dividends Distributed  | (21.300)     | (40.470)   | (21.300)   | (40.470)   |
| Other current assets                                | 261.485                      | 267.850         | 260.893         | 267.214         | Equity balance at the end of the period (30.06.2015 and 30.06.2014 respectively)       | 917.056      | 925.571    | 917.150    | 925.619    |
| TOTAL ASSETS  | 1.538.048                    | 1.541.945       | 1.538.138       | 1.542.001       |  |              |            |            |            |
| EQUITY AND LIABILITIES                              |                              |                 |                 |                 |  |              |            |            |            |
| Share capital                                       | 63.900                       | 63.900          | 63.900          | 63.900          |  |              |            |            |            |
| Other Equity Items                                  | 853.156                      | 857.410         | 853.250         | 857.482         | CASH FLOW STATEMENT  |              |            |            |            |
| Total Equity  | 917.056                      | 921.310         | 917.150         | 921.382         | Amounts in € thousand  |              | ROUP       | COMP       | PANY       |
|   |                              |                 |                 |                 |  | 30.06.2015   | 30.06.2014 | 30.06.2015 | 30.06.2014 |
| Liabilities for employee benefits                   | 300.075                      | 298.213         | 300.075         | 298.213         |  |              |            |            |            |
| Investment subsidies and Consumers' participation   | 197.198                      | 200.760         | 197.198         | 200.760         | Cash Flows from operating activities   |              |            |            |            |
| Provisions/Other long-term liabilities              | 52.866                       | 52.174          | 52.866          | 52.174          | Profit before tax (continued activities)   | 25.427       | 22.613     | 25.443     | 22.624     |
| Other Short- term liabilities                       | 70.853                       | 69.488          | 70.849          | 69.472          | Plus / minus adjustments for:  |              |            |            |            |
| Total liabilities                                   | 620.992                      | 620.635         | 620.988         | 620.619         | Depreciation and amortization  | 25.587       | 20.833     | 25.587     | 20.833     |
| TOTAL EQUITY AND LIABILITIES                        | 1.538.048                    | 1.541.945       | 1.538.138       | 1.542.001       | Amortization of customers' contributions and subsidies                                 | (4.076)      | (1.820)    | (4.076)    | (1.820)    |
|   |                              |                 |                 |                 | Income from securities   | (64)         | (75)       | (64)       | (75)       |
|   |                              |                 |                 |                 | Provisions for personnel compensation  | 1.107        | 2.435      | 1.107      | 2.435      |
| STATEMENT O   | F TOTAL COMPREHENSIV         | E INCOME        |                 |                 | Other Provisions   | 803          | 4.834      | 803        | 4.834      |
| Amounts in € thousand                               |                              | GROUP           |                 |                 | Interest and related income  | (7.689)      | (9.279)    | (7.689)    | (9.279)    |
|   | 1.01-30.06.2015              | 1.01-30.06.2014 | 1.04-30.06.2015 | 1.04-30.06.2014 | Interest and related expense   | 770          | 299        | 770        | 299        |
| Turnover  | 151.709                      | 151.794         | 79.820          | 81.134          |  |              |            |            |            |
| Gross profit  | 64.839                       | 60.194          | 36.428          | 35.881          | Plus / minus adjustments for changes in working capital accounts or                    |              |            |            |            |
|   |                              |                 |                 |                 | related to operating activities  |              |            |            |            |
| Profit before tax, financial and investment results | 18.444                       | 13.558          | 13.109          | 10.927          | (Increase) Decrease in :   |              |            |            |            |
| Profit before tax                                   | 25.427                       | 22.613          | 15.495          | 13.508          | Trade Receivables  | (15.670)     | (3.489)    | (15.653)   | (3.480)    |
| Profit after tax (A)                                | 17.033                       | 15.590          | 7.932           | 10.131          | Materials and spare parts  | 1.173        | 721        | 1.173      | 721        |
| Other comprehensive income, net of tax (B)          | 13                           | (164)           | 34              | (185)           | Increase (Decrease) in :   |              |            |            |            |
| Total Comprehensive income for the period (A+B)     | 17.046                       | 15.426          | 7.966           | 9.946           | Liabilities  | (10.039)     | (97.433)   | (10.025)   | (97.430)   |
| Attributable to :                                   |                              |                 |                 |                 | Consumers' guarantees  | 46           | 48         | 46         | 48         |
| Shareholders  | 17.033                       | 15.590          | 7.932           | 10.131          | Employee contribution for indemnity  | 755          | 924        | 755        | 924        |
| Basic earnings per share (in €)                     | 0,16                         | 0,15            | 0,07            | 0,09            | Minus:   |              |            |            |            |
| Profit before tax, financial, investment results,   |                              |                 |                 |                 | Interest and related expenses paid   | (8)          | (19)       | (8)        | (19)       |
| depreciation and amortization                       | 39.955                       | 32.571          | 23.024          | 24.178          | Income tax paid  | (334)        | (9.241)    | (334)      | (9.241)    |
|   |                              |                 |                 |                 | Total cash inflows / (outflows) from operating activities (a)                          | 17.788       | (68.649)   | 17.835     | (68.626)   |
|   |                              |                 |                 |                 |  |              |            |            |            |
|   | F TOTAL COMPREHENSIV         |                 |                 |                 |  |              |            |            |            |
| Amounts in € thousand                               |                              | COMPAN          |                 |                 |  |              |            |            |            |
|   | 1.01-30.06.2015              | 1.01-30.06.2014 | 1.04-30.06.2015 | 1.04-30.06.2014 | Cash Flows from investing activities   |              |            |            |            |
| Turnover  | 151.702                      | 151.786         | 79.812          | 81.126          | Purchase of tangible assets  | (1.386)      | (6.963)    | (1.386)    | (6.963)    |
| Gross profit  | 64.832                       | 60.186          | 36.421          | 35.873          | Purchase of intangible assets  | (3.768)      | (1.807)    | (3.768)    | (1.807)    |
|   |                              |                 |                 |                 | Proceeds from customers' contributions and subsidies                                   | 514          | 1.795      | 514        | 1.796      |
| Profit before tax, financial and investment results | 18.460                       | 13.569          | 13.105          | 10.928          | Interest income received   | 4.113        | 5.354      | 4.113      | 5.354      |
| Profit before tax                                   | 25.443                       | 22.624          | 15.491          | 13.510          | Dividends Received   | 64           | 75         | 64         | 75         |
| Profit after tax (A)                                | 17.055                       | 15.600          | 7.934           | 10.133          | Participation in subsidaries   |              | 0          | 0          | (150)      |
| Other comprehensive income, net of tax (B)          | 13                           | (164)           | 34              | (185)           | Net cash flows from investing activities (b)   | (463)        | (1.546)    | (463)      | (1.696)    |
| Total Comprehensive income for the period (A+B)     | 17.068                       | 15.436          | 7.968           | 9.948           |  |              |            |            |            |
| Attributable to :                                   |                              |                 |                 |                 |  |              |            |            |            |
| Shareholders  | 17.055                       | 15.600          | 7.934           | 10.133          | Cash Flows from financing activities   |              |            |            |            |
| Profit before tax, financial, investment results,   |                              |                 |                 |                 | Dividends paid   | (20.577)     | (38.979)   | (20.577)   | (38.979)   |
| depreciation and amortization                       | 39.971                       | 32.582          | 23.024          | 24.179          | Total cash inflows / (outflows) from financing activities (c)                          | (20.577)     | (38.979)   | (20.577)   | (38.979)   |
|   |                              |                 |                 |                 |  |              |            |            |            |
|   |                              |                 |                 |                 |  | (3,252)      | (109,174)  | (3.205)    | (109.301)  |
|   |                              |                 |                 |                 | Net (decrease) increase in cash and cash equivalents (a) + (b) + (c)                   |              |            |            |            |
|   |                              |                 |                 |                 | Cash and cash equivalents, at the beginning of the period                              | 233.314      | 331.967    | 232.664    | 331.941    |
|   |                              |                 |                 |                 | Cash and cash equivalents, at the end of the period                                    | 230.062      | 222.793    | 229.459    | 222.640    |
|   |                              |                 |                 |                 |  |              |            |            |            |

The unaudited, by the tax authorities, fiscal years for the Company and the Group are presented in detail in the note 14 of the condensed financial statements. On 22nd May 2015, the Company collected the Final Acts concerning the Amendment in the Determination of Value Added Tax and Income Tax of the years 2008, 2009 and 2010 as well as of the Extraordinary Tax Levy of anicis 6, 1.3845/2010, of the year 2010. With the above actions, the main taxes imposed were of € 2.5 million approximately and the tax sucharges settled at € 2.5 million approximately, wheness the Company had formed a relevant provision of € 5 million approximately and the tax sucharges of the tax such as the tax of the ta

ADDITIONAL DATA AND INFORMATION

The proissions formed by the Company until 30 June 2015 concern:

Lawsuits for civil cases against the Company of a total amount € 129.2 million, mainly relating to indemnities for damages from water flooding (due to pipelines fractures and rainfalls), and to lawsuits from various courterparty suppliers and sub-contractors for violation of contractual terms.

There are also performing fligations for blood differences of € 7.6 million approximately. Against the losses which may arise if the above (a and b) pending fligations become invocably resolved, EYDAP has formed provisions of total amount € 34.7 million on 30 June 2015 venue € 34 million on 31 Dec

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secribed in the note 24 of the interim financial statements, the signing of a written agreement –as it is defined in the article 15 of the agreement on 09.12.1999 between the Greek State and the Company - which will determine the price paid to for the crude water collected is pending from the year 2004. In abstance of the company continues to other the cost of the collected crude water with the maintainness and operation services it provides for the fixed assets owned by "L.E.P.L. EYDAP Fixed Assets", burdening its financial results. b) Until the approval date of the financial statements by the Board of Directors explored assets of the financial statements are company of the statement of the st

Apart from EYDAP, the consolidated financial statements include ISLANDS' EYDAP S.A. with domicile in Althens. EYDAP holds 100% of the company's share capital. ISLANDS' EYDAP S.A. was consolidated according to the full consolidation method and as a result no minority rights have been recorded.

The matter of emphasis of the certified auditors is the following: "We advise that you gay attention to the analytical road 24.1 of the functions is the determination of the price of the rouse water supplied to the Company from the Creek State is perind go so a process of the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the company from the Creek State is perind go so and a stateboring or the Creek State is perind go so and a stateboring or the Creek State is perind go so and a stateboring or the Creek State is perind go so and a stateboring or the Creek State is perind go so and a stateboring or the Creek State is pe

| Athens, 26 August 2015                 |                             |  |  |
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| THE CHAIRMAN OF THE BOARD OF DIRECTORS | THE CHIEF EXECUTIVE OFFICER | THE DIRECTOR OF THE ECONOMIC DEPARTMENT                                      | THE CHIEF ACCOUNTANT SUPERVISOR  |
| PAPADOPOULOS KONSTANTINOS              | BENISIS IOANNIS             | SPYROPOULOU ELENI  | SKYLAKI LEMONIA  |
| ID No. Π 720446                        | ID No. AB 521661            | ID No. Al 060168 Economic Chamber of Greece Accounting License Reg No A22806 | ID No. E 971227<br>Economic Chamber of Greece<br>Accounting License Reg.No<br>A17806 |