

# **SEMI ANNUAL FINANCIAL REPORT**

For the period from 1st January to 30th June 2015 (In accordance with Law 3556/2007)



| Statement  | by the Members of the Board of Directors                                                    | 5  |
|------------|---------------------------------------------------------------------------------------------|----|
| Board of D | irectors' Semi-Annual Management Report                                                     | 7  |
|            | nt Auditors' Report on Review of Interim Financial Information nterim Financial Statements) | 17 |
|            | nsolidated Financial Statements as at 30.6.2015<br>nce with IAS 34)                         |    |
| Interim (  | Consolidated Income Statement                                                               | 19 |
| Interim (  | Consolidated Balance Sheet                                                                  | 20 |
| Interim (  | Consolidated Statement of Comprehensive Income                                              | 21 |
| Interim (  | Consolidated Statement of Changes in Equity                                                 | 22 |
|            | Consolidated Statement of Cash Flows                                                        |    |
|            | the Interim Consolidated Financial Statements                                               |    |
| Gener      | al Information                                                                              | 25 |
|            | nting policies applied                                                                      |    |
| 1.1        | Basis of presentation                                                                       | 27 |
| 1.2        | Estimates, decision making criteria and significant sources of uncertainty                  | 27 |
| Incom      | e Statement                                                                                 |    |
| 2.         | Impairments losses and provisions to cover credit risk                                      | 31 |
| 3.         | Income tax                                                                                  | 31 |
| 4.         | Earnings/(losses) per share                                                                 | 35 |
| Assets     |                                                                                             |    |
| 5.         | Loans and advances to customers                                                             | 36 |
| 6.         | Investment and held for trading securities                                                  | 38 |
| 7.         | Investment property                                                                         | 39 |
| 8.         | Property, plant and equipment                                                               | 40 |
| 9.         | Goodwill and other intangible assets                                                        | 41 |
| Liabili    | ties                                                                                        |    |
| 10.        | Due to banks                                                                                | 42 |
| 11.        | Debt securities in issue held by intitutional investors and other borrowed funds            | 42 |
| 12.        | Other libilities                                                                            | 44 |
| 13.        | Provisions                                                                                  | 45 |
| Equity     |                                                                                             |    |
| 14.        | Share capital and Retained earnings                                                         | 46 |
| 15.        | Hybrid securities                                                                           | 46 |
| Additi     | onal Information                                                                            |    |
| 16.        | Contingent liabilities and commitments                                                      | 47 |
| 17.        | Group consolidated companies                                                                | 51 |
| 18.        | Disclosures Law 4261/5.5.2014                                                               | 54 |
| 19.        | Operating segments                                                                          |    |
| 20.        | Exposure in credit risk from debt issued by the peripheral Eurozone countries               | 58 |

| 21.           | Disclosures relevant to the fair value of financial instruments                                                                                 |     |
|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 22.           | Capital adequacy                                                                                                                                | -   |
| 23.           | Comprehensive assessment - Recapitalisation framework                                                                                           |     |
| 24.           | Related-party transactions                                                                                                                      |     |
| 25.<br>26.    | Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P  Assets held for sale and other discontinued operations | -   |
| 26.<br>27.    | Corporate events                                                                                                                                |     |
| 28.           | Restatement of financial statements                                                                                                             |     |
| 29.           | Events after the balance sheet date                                                                                                             |     |
| •             | nt Auditors' Report on Review of Interim Financial Information nterim Financial Statements)                                                     | 75  |
|               | ancial Statements as at 30.6.2015<br>ce with IAS 34)                                                                                            |     |
| Interim Ir    | ncome Statement                                                                                                                                 | 77  |
|               | alance Sheet                                                                                                                                    |     |
|               |                                                                                                                                                 | -   |
|               | tatement of Comprehensive Income                                                                                                                |     |
| Interim S     | tatement of Changes in Equity                                                                                                                   | 80  |
| Interim S     | tatement of Cash Flows                                                                                                                          | 81  |
| Notes to      | the Interim Financial Statements                                                                                                                |     |
| Genera        | al Information                                                                                                                                  | 82  |
| Accour        | nting policies applied                                                                                                                          |     |
| 1.1           | Basis of presentation                                                                                                                           | 84  |
| 1.2           | Estimates, decision making criteria and significant sources of uncertainty                                                                      | 84  |
| Income        | e Statement                                                                                                                                     |     |
| 2.            | Impairment losses and provisions to cover credit risk                                                                                           | 88  |
| 3.            | Income tax                                                                                                                                      |     |
| 4.            | Earnings/(losses) per share                                                                                                                     | 91  |
| Assets        |                                                                                                                                                 |     |
| 5.            | Loans and advances to customers                                                                                                                 |     |
| 6.            | Investment and held for trading securities                                                                                                      |     |
| 7.            | Investment property                                                                                                                             |     |
| 8.            | Property, plant and equipment                                                                                                                   |     |
| 9.            | Goodwill and other intangible assets                                                                                                            | 96  |
| Liabilit      |                                                                                                                                                 |     |
| 10.           | Due to banks                                                                                                                                    |     |
| 11.<br>12.    | Debt securities in issue and other borrowed funds  Other liabilities                                                                            |     |
| 13.           | Provisions                                                                                                                                      |     |
|               | Trovisions                                                                                                                                      | 100 |
| Equity<br>14. | Share capital and Retained earnings                                                                                                             | 101 |
|               | · · · · · · · · · · · · · · · · · · ·                                                                                                           | 101 |
| Addition 15.  | onal Information  Contingent liabilities and commitments                                                                                        | 100 |
| 16.           | Operating segment                                                                                                                               |     |
| 10.           |                                                                                                                                                 | )   |

|         | 17.    | Exposure in credit risk from debt issued by the peripheral Eurozone countries                                                                                               | 6  |
|---------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
|         | 18.    | Disclosures relevant to the fair value of financial instruments                                                                                                             | )7 |
|         | 19.    | Capital adequacy11                                                                                                                                                          | 0  |
|         | 20.    | Comprehensive assessment - Recapitalisation framework                                                                                                                       | 11 |
|         | 21.    | Related-party transactions                                                                                                                                                  | 13 |
|         | 22.    | Investments in subsidiaries, associates and joint ventures                                                                                                                  | 15 |
|         | 23.    | Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P11                                                                                   | .6 |
|         | 24.    | Assets held for sale and discontinued operations                                                                                                                            | 8  |
|         | 25.    | Corporate events                                                                                                                                                            | 0  |
|         | 26.    | Restatement of financial statments                                                                                                                                          | 21 |
|         | 27.    | Events after the balance sheet date12                                                                                                                                       | 4  |
| to 30th | n June | formation of Alpha Bank A.E. and the Group for the period from 1st January e 2015 (In accordance with decision 4/507/28.4.2009 of the Board of Directors Market Commission) | 25 |
|         |        |                                                                                                                                                                             |    |



### Statement by the Members of the Board of Directors

(in accordance with article 5 paragraph 2 of Law 3556/2007)

To the best of our knowledge, the interim financial statements that have been prepared in accordance with the applicable International Financial Reporting Standards, give a true view of the assets, liabilities, equity and financial performance of Alpha Bank A.E. and of the group of companies included in the consolidated financial statements taken as a

whole, as provided in article 5 paragraphs 3-5 of Law 3556/2007, and the Board of Directors' semi-annual management report presents fairly the information required by article 5 paragraph 6 of Law 3556/2007 and the related decisions of the Hellenic Capital Market Commission.

Athens, 31 October 2015

THE CHAIRMAN
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE EXECUTIVE DIRECTOR

VASILEIOS T. RAPANOS ID. No AI 666242 DEMETRIOS P. MANTZOUNIS ID. No I 166670 ARTEMIS CH. THEODORIDIS ID. No AB 281969



# **Board of Directors Semi Annual Management Report**

#### THE GREEK ECONOMY

After six years of recession, the Greek Economy in 2014 entered a phase of modest recovery. In the first half 2015, according to the press release of the preliminary data of ELSTAT, the economy grew by 1.1% yoy. In particular, the growth rate of the economic activity in the second quarter of 2015 turned positive, 1.6% yoy (seasonally adjusted), compared to an increase of 0.2% in the second quarter of 2014. On a quarterly basis, GDP increased by 0.9% in second quarter 2015 compared to a marginal increase by 0.1% in first quarter 2015 and a marginal decrease (-0.1%) in second quarter 2014.

However, the imposition of capital controls and the introduction of fiscal measures prerequisites in July triggered a new recessionary disturbance for 2015 - 2016. In particular, the European Commission, after the imposition of capital controls estimated that the rate of real GDP growth will range between -4% and -2% in 2015, compared to a small rise of 0.7% recorded in 2014. However, the positive growth rate of GDP in the second quarter of 2015 is a positive sign, giving evidence that the real GDP growth, although negative in 2015, will be better than expected.

Additionally, some economic indicators recorded an improvement during the first months of 2015. In particular, manufacturing production increased in the first half of 2015, net employment flows increased significantly in March-June due to the start of the tourist season. Tourism receipts and tourist arrivals also move at a satisfactory level, whilst it is indicative that after the new Loan Agreement bookings increased.

The high degree of uncertainty intensified in recent months by the prolonged negotiations and the difficulty to predict the outcome. The loss of confidence exacerbated the economic sentiment indicators and private sector financing conditions, causing a significant deposit outflow of Euro 42.27 billion (end-September 2014-June 2015).

The new Loan Agreement with the partners is, however, an important step towards reducing uncertainty and restoring confidence. Achieving agreement deterred the imminent threat of uncontrolled bankruptcy, reducing drastically uncertainty. The needed structural reforms are carried on and fiscal achievements are secured. Moreover, the Agreement allows for a more lenient fiscal adjustment, which is based on lower and more realistic targets for the General Government primary surplus, thus enhancing growth prospects.

Greece could take advantage of the favorable international environment - determined by the decline in oil prices and the weak euro - and benefit from the highly supportive ECB quantitative easing program as well as from exploiting the possibility of speeding up the absorption and of substantive use of EU

funds. The removal of uncertainty may in turn, release the growth potentials of the Greek economy. These favorable developments, given the gradual restoration of the financing conditions of the economy, may lay the basis for achieving positive growth rate from 2017.

#### **WORLD ECONOMY**

The recent economic data indicate that global growth is showing signs of low acceleration, after unfavourable economic conditions, during the first quarter. However, it remains unclear what will be the extent of growth by the end of the year, since just before the end of the first semester, financial markets were faced with two challenges. First, the negotiation of the Greek government with its European creditors and second with the sharp adjustment of China's stock indices, as result of the extreme financial leverage and the devaluation of yuan. The unexpected move by the Central Bank of the People's of China reinforced investors' fears regarding the economy's condition, while at the same time, incurred significant losses both on commodity prices and emerging market currencies. The developed economies' contribution is becoming increasingly important in the world economy's recovery. World economy is characterized by very low inflationary pressures in most developed countries, high unemployment in the European Union and the continuation of geopolitical risks (Ukraine, Middle East).

International trade in goods and services is expected to register a significant increase by 4.1% in the current year, which will accelerate further to 4.4% in the next year. Unlike previous years, the recovery in global trade is expected to be more balanced, as the increase in imports and exports in advanced economies will not be considerably below the one of developing economies.

According to the latest projections by the International Monetary Fund (October 2015), world GDP is expected to grow by 3.1% in 2015, compared with 3.4% in 2014 and by 3.6% in 2016. Regarding developed economies as a whole, IMF envisages economic growth to reach 2.0% in 2015 from 1.8% in 2014.

In the US, adverse weather conditions in Q1 2015 affected domestic demand and exports, while economic activity contracted. The momentum of economic growth recovered in Q2 2015, as the impact of transitory factors diminished. However, economic activity is estimated to be lower than initially expected. In particular, the GDP growth rate in the US is expected to reach 2.6% in 2015 from 2.4% in 2014.

The Japanese economy is expected to expand at 0.6% in 2015, compared with a negative growth rate of 0.1% in 2014, even though the pace is lower than previous forecasted due to less favourable expectations regarding wages and private consumption.



In the Eurozone, GDP is expected to grow by 1.5% in 2015, compared with 0.9% in 2014, and to increase further by 1.6% in 2016. Eurozone recovery is spreading across most member states and is mainly supported by domestic demand. The accommodative monetary policy pursued by the European Central Bank, as well as the decline of Euro, contribute positively to economic activity.

In developing economies, economic activity is expected to decrease to 4.0% in 2015 from 4.6% in 2014, and increase by 4.5% in 2016.

In China, a slowdown in GDP growth is expected, to 6.8% in 2015 from 7.3% in 2014, as a result of investment reduction and the attempts make domestic consumption the locomotive of economic growth.

In Q2 2015 the countries of Southeastern Europe recorded an increase in economic activity, according to latest available data. The largest growth rates were posted by Romania (3.2%) and Bulgaria (2.2%). The economy of Cyprus saw a positive growth rate of 1.2% for the second consecutive quarter after fourteen consecutive quarters of negative readings. The latter resulted from the secondary sector production shrinking and the difficulties in the financial industry. At the same time, the Serbian economy registered GDP growth (0.9%) after five consecutive quarters of negative performance, due to the natural disasters of May 2014. The average growth rate in Southeast Europe (excluding Turkey) is projected to reach 1.7% in 2015 from 1.0% in 2014.

A key feature of global economic activity is the prevalence of relatively low inflation. This phenomenon occurs more in developed economies, where inflation is expected to remain stagnant in 2015 and accelerate (1.2%) in 2016.

The low inflationary pressures are mainly due to falling energy and commodity prices. In advanced economies low inflation allows the continuation of expansionary monetary policy in order to strengthen recovery and improve the financial conditions of the private sector. In developing markets, although inflation is higher, a decelerating trend is discerned.

Monetary policy continues to be expansionary in developed economies, supporting recovery efforts and the return of inflation to the targeted levels set by the Central Banks. In particular, the Bank of Japan postponed achieving its 2.0% inflation for April-October 2016 provided that oil prices will rise. The Bank of Japan will continue to strengthen the monetary base by ¥ 80 trillion (\$ 679 billion) per year for as long as it is necessary in order to meet its inflation target (2.0%).

The world economy is expected to remain on a recovery path though minor or even major disturbances cannot be excluded. Among the challenges for maintaining the growth of the world economy are geopolitical risks, the rise of interest rates in the US, the performance of the financial sector in China and the fiscal adjustment in Europe and Japan.

#### Financial statements analysis

On 16.1.2015 the sale of the Bank's participation in the insurance company "Alpha Insurance Ltd" in Cyprus was completed.

On 23.1.2015 the Bank proceeded to the sale of the total number of shares of the joint venture Cardlink A.E.

On 27.3.2015 the merger of Alpha Bank Cyprus Ltd and Emporiki Bank Cyprus Ltd was completed through absorption of the second from the first.

On 2.6.2015 the merger of Diners Club Greece A.E.P.P. from Alpha Bank was completed through absorption of the second from the first

The total equity of the Group as at 30.6.2015 amounted to € 6.3 billion while the equity Index and the Common Equity Tier 1 stood at 11.1%

In terms of balance sheet figures in the categories Assets held for Sale and Liabilities associated with Assets held for sale were recognized the Bank's Branch figures in Bulgaria, following the agreement announcement of 17.7.2015 between the Bank and Eurobank for the transfer of the Bulgarian Branch operations at Eurobank's subsidiary in Bulgaria (Postbank).

At the end of June 2015, loans of Group before impairment amounted to  $\in$  58.7 billion, while the Group's total deposits amounted to  $\in$  31.1 billion presenting a decrease compared to 31.12.2014 by 27.5%, configuring the loans to deposits ratio of the Group at 189%, deteriorated compared to 31.12.2014 which amounted to 136%, as a result of unstable economic and political conditions.

As a result of the deposits reductions was the increase in Bank's funding by the Eurosystem, which amounted to €27.8 billion, 88% higher compared to 31.12.2014. Furthermore the political developments of the first half brought about the shift of Bank's funding from the European Central Bank to the Emergency Liquidity Assistance mechanism of the Bank of Greece (ELA).

The impairment losses and provisions to cover credit risk amounted to €2,097.2 million compared to €740.7 million in the first semester of 2014, presenting an increase which is due to the special circumstances as at 30.06.2015 and until the date of approval of these interim financial statements which are analyzed thoroughly in note 2.

Non-performing loan coverage was 67.4% remaining stable compared to 31.12.2014, while accumulated provisions correspond to 24.4% of the loan portfolio.

Analyzing the results for the first semester, net interest income amounted to €957million, positively affected by the gradual decrease of the term deposits interest rates which observed throughout the first semester 2015. Negative impact was due to the increased cost of raising funds from the Eurosystem because of participation in the Emergency Liquidity Assistance (ELA) mechanism.

Net income from commissions amounted to € 162.9 million,



presenting a slight decrease by 0.5% compared to the first semester of 2014 which amounted to € 163.7 million and they were negatively affected by the reduced supplies of loan products, which was partially offset by the increase in credit card fees, mutual fund management, and purchase of securities, mainly due to the acquisition of the operations of Citibank Retail Banking including Diners Club Greece A.E.P.P.

Gains less losses on financial transactions recorded a gain of € 36.3 million, having mainly positively affected by valuation of derivative financial instruments.

Group's total expenses, amounted to  $\le$  559.7 million reduced by 10.3% compared to the first semester of 2014 which amounted to  $\le$  624.2 million, mainly due to the decrease of staff cost by 19.1%, as a result of the successful completion of the Voluntary Separation Scheme during the fourth quarter of 2014.

The results of the first half after income tax from continuing operations amounted to losses of  $\in$  1,163.2 million and the results after income tax from discontinued operations amounted to losses of  $\in$  88.9 million, including negative valuation difference of Bulgaria Branch Assets amounting to  $\in$  85.5 million.

# Participation in the program for the enhancement of liquidity of the Greek economy

In the context of the program for the enhancement of the Greek economy's liquidity, according to Law 3723/2008, the Bank proceeded with:

- The issuance of senior debt securities guaranteed by the Greek State amounting to € 9.8 billion.
- The borrowing of special securities issued by the Greek State amounting to € 1.6 billion.

These securities are pledged to the European Central Bank to obtain liquidity.

#### Other information

The Bank's Ordinary General Meeting of the Shareholders on 26.6.2015 decided the following:

- (i) Not to distribute dividend to the common shareholders.
- (ii) The non payment to the Greek State as defined by Article 1 paragraph 3 of Law 3723/2008 of the preference shares owned by the Greek State unitl 17.4.2014.

According to the paragraph 1 of article 5 of Law 3556/2007 (FEK A' 91)the deadline for the publication of the semi -annual financial statements is till 31st August 2015, date at which it has not been determined the context of the actions that should be performed in order to ensure the financial stability and the enhancement of sustainability of the credit institutions and also the context for the way of recapitalisation. Furthermore there has not been completed the assessment of the credit institutions, according to which the way and the process of recapitalization will be determined.

As a result and with the purpose of maintaining the financial

stability, the deadline for the publication of the semi- annual financial statements was postponed by the Minister of Economics initially till 30.9.2015 and subsequently till 31.10.2015 (FEK 1841/26.8.2015 and 2100/25.9.2015)

#### **Risk Management**

Alpha Bank Group, has established a framework of thorough and discreet management of all kinds of risks facing on the best supervisory practices and which based on the common European legislation and the current system of common banking rules, principles and standards is improving continuously over time in order to be applied in a coherent and effective way in daily conduct of the Bank's activities within and across borders.

The final objective of the Group is to improve the internal corporate governance within the current crucial and variable macroeconomic and financial environment.

The main pursuit of the Group in 2014 was to maintain the high quality internal governance and compliance with regulatory and supervisory risk management provisions in order to ensure confidence in the conduct of its business operations by providing appropriate financial services.

Furthermore, from November of 2014, the Group falls within the Single Supervisory Mechanism (SSM) of the new financial supervision system which involves the European Central Bank (ECB) and the Bank of Greece and as a major banking institution is directly supervised by the European Central Bank (ECB).

The Single Supervisory Mechanism is working with the European Banking Authority (EBA), the European Parliament, the Eurogroup, the European Commission and the European Systemic Risk Board (ESRB) within their respective competences.

Since January 1, 2014 EU Directive 2013/36/EU dated June 26, 2013 along with the EU Regulation 575/2013/EU, dated June 26, 2013 ("CRD IV") are effective. The Directive and the Regulation gradually introduce the new capital adequacy framework (Basel III) of credit institutions.

In this new regulatory and supervisory risk management framework, Alpha Bank Group further strengthens the internal governance and strategy of risk management and redefining its business model in order to achieve full compliance with the increased regulatory requirements and the extensive guidelines relating to the governance of data risks, the collection of these data and their incorporation in the required reports towards the management and supervisory authorities.

The new momentum approach of the Group set up a solid foundation for the continuous redefinition of Risk Management strategy through (a) the determination of the extent to which the Bank is willing to undertake risks (risk appetite) (b) the assessment of potential impacts of activities development strategy in defining the Risk Management limits, in so that the relevant decisions to combine the anticipated profitability with the potential losses and (c) the development of appropriate monitoring procedures of implementation of this strategy through a



mechanism which allocates Risk Management responsibilities between the Bank units.

More specifically, the Group, taking into consideration the nature, the scale and the complexity of its business as well as the risk profile develops risk management strategy around the three following lines of defense, which constitute a key factor of the efficient operation:

- Development Units of banking and trading arrangements {host functions and handling customer requests, promotion and marketing of banking products to the public (credits, deposit products and investment facilities), and generally the conduct of transactions (front line)}, which are functionally separated from requests approval units, confirmation, accounting and settlement.
  - They constitute the first line of defense and 'ownership' of risk, which recognizes and manages risks that will arise in exercising of banking business.
- Management and control risk and regulatory compliance Units, which are separated both between themselves and from the first line of defense.
  - They constitute the second line of defence and their function is complementary in conducting banking business of the first line of defense in order to ensure objectivity in decision making, measuring the effectiveness of these decisions in terms of risk conditions and compliance with the existing legislative and institutional framework involving internal regulations and ethical standards and the total view and evaluation of the total exposure of the Bank and the Group to risk.
- Internal audit Units, which are separated from the first and second line of defense.
  - They constitute the third line of defense, which through the audit mechanisms and procedures cover on an ongoing basis each operation of the Bank and the Group and ensure the consistent implementation of the business strategy, involving the risk management strategy, through the true and fair implementation of internal policies and procedures, and contributes to their efficient and secure operation.

#### **Credit Risk**

Credit risk arises from the potential borrowers' or counterparties' weakness to repay their debts as resulting from their loan obligations to the Group.

The primary objective of the Group's strategy for the credit risk management, in order to achieve the maximization of the adjusted relative to the performance risk, ensuring the conduct of daily business within a clearly defined framework of granting credit, which is supported by strict credit criteria, is the continuous, timely and systematic monitoring of the loan book and the maintenance of credit risks within the framework of acceptable overall risk appetite limits.

The framework of the Group's credit risk management is devel-

oped based on a series of credit policy processes and systems and measurement, monitoring and auditing models of credit risk which are subject to an ongoing review process in order to ensure full compliance with the new institutional and regulatory framework and international best practices and their adaptation to the requirements of respective financial circumstances and the nature and extent of the Group's business.

The indicative actions below represent the development and improvement that occurred in 2014 with respect to the aforementioned framework:

- Ongoing upgrade of Wholesale and Retail Banking Credit
  Policies in Greece and abroad to adapt to the given macroeconomic and financial conditions, to the Group's risk profile
  as well as each acceptable maximum risk appetite limits totally for each kind of risk.
- Ongoing update of the credit rating models for corporate and retail banking in Greece and abroad in order to ensure their proper and effective operation.
- Update the policy of depreciation of doubtful receivables and group write-offs.
- Updating the provisioning policy for Wholesale and Retail Banking.
- Centralized and automated approval process for retail banking applications in Greece and abroad.
- Complete centralization of the collections policy mechanisms for retail banking (mortgage loans, consumer loans, credit cards, retail banking corporate loans) in Greece and abroad.
- Systematic and periodic quality inspection of Corporate and Retail Banking credit.
- Systematic estimation and evaluation of credit risk per counterparty and per sector of economic activity.
- Periodic stress tests as a tool of assessment of consequences of various macroeconomic scenarios to establish the business strategy, business decisions and capital position of the Group. The stress tests are performed according to the requirements of the regulatory framework and concern fundamental parameter of the Group's credit risk management Policy.

Additionally, the actions below are in progress in order to enhance and develop the internal system of credit risk management:

- Initiation of the transition process for the Bank and the Group companies, including the portfolios of the former Emporiki Bank, in Greece, in the Advanced Method for the Calculation of Capital Requirements against Credit Risk. For the purpose of the above mentioned transition, the Advanced Internal Ratings Based Approach method will be used with regards to corporate loan portfolios, retail banking, leasing and factoring.
- Determining a specific framework for the management of overdue and non-performing loans, alongside with the ap-



plicable obligations which arise from the Executive Committee Act 2015/227 on 9 January 2015 of the European Committee for amending Executive Committee Act (EU) No. 680/2014 of the Committee for establishing executive technical standards regarding the submission of supervisory reports by institutions in accordance with regulation (EU) No. 575/2013 of the European Parliament and the Council and Executive Committee Act of Bank of Greece, P.E.E. 42/30.5.2014 and the amendment of this with the Executive Committee Act of Bank of Greece, P.E.E. 47/9.2.2015 which define the framework of supervisory commitments for the management of overdue and non-performing loans from credit institutions.

This framework is developing based on the following pillars:

- (a) The introduction of independent operation management for the "Troubled assets" (Troubled Asset Committee). This is achieved by the representation of the Administrative Bodies in the Evaluation and Monitoring of Denounced Customers Committee as well as in the Arrears Councils,
- (b) Establishing separate management strategy for these loans, and
- (c) Improving IT systems and processes in order to comply with the required periodic reporting to management and supervisory bodies.
- Continuous upgrade of databases on an ongoing basis in order to perform statistical tests in the Group's credit risk rating models. Upgrade and automation of the above mentioned process in relation to Wholesale and Retail banking by using specialized statistical software. Gradual implementation of an automatic interface of credit risk rating systems with the central systems (core banking systems I-flex) for all Group companies abroad.
- Reinforcing a mechanism for completeness and quality inspections of crucial areas of Wholesale and Retail Credit for monitoring, measuring and control of credit risk.

# Liquidity, interest rate and foreign exchange risk of banking portfolio

The first half of 2015 was characterized by major events that have affected the economic environment of the country and by extension of the Bank. The notice of national elections on 25 January of 2015 contributed to the increased political uncertainty and to the cause of insecurity on the part of depositors resulting in significant outflows of deposits from the bank system. Furthermore, it became very perceptible the reduction of investment interest by foreign investors, which was evident through the non-renewal of the positions held in Greek securities and of the money market acts. In addition, on 15.1.2015 the Central Bank of Switzerland decided to disconnect the Swiss Franc from the fixed exchange rate with the euro resulting in the liquidity of the Bank at the amount of € 500 million

as a result of the increase of the margin call. The result of all the above facts was the appeal of the Bank one day after the elections to the Special Liquidity Support Mechanism (ELA) where extra liquidity amounted to  $\in$  1 billion was pumped.

Furthermore, in February 2015 the Council of the European Central Bank decided that it will not accept Greek government bonds as well as bonds of other issuers, guaranteed by the Greek State. The consequence of this decision was that the Bank transferred the guarantees used for direct financing from the ECB to ELA with negative result the increase in financing costs.

In the remaining period of the semester, the outflow of deposits continued with a decreasing rate which was not able to reduce the financing of the system by the ELA mechanism. Instead throughout the semester the balance of ELA was increased in proportion to the coverage of the system's needs. However, the announcement of referendum at the end of June caused a significant increase in outflows of deposits that led to the closure of the banks and the imposition of restrictions on the capital movements (capital controls).

During the semester, the increase of the Bank's financing by the Euro-system amounted to  $\in$  13.02 billion. In particular, on 31.12.2014 the financing of the Bank by the ECB amounted to  $\in$  14.8 billion while the balance of the ELA mechanism was nil. Respectively on 30.6.2015, the financing by the ECB amounted to  $\in$  4.82 billion while funding from the ELA mechanism amounted to  $\in$  23 billion.

In the first half of 2015, the subsidiaries as well as the branches abroad made a systematic effort to be harmonized with the Group's policies on issues regarding the Liquidity Buffer & Liquidity Stress, Contingency Funding Plan, Recovery Plan, ICAAP and ILAAP.

More specifically, in this context, our subsidiaries abroad through the relevant Committees have approved the Group's policy "Liquidity Buffer and Liquidity Stress Scenario" and present the relevant results on a monthly basis to the local Management Committees Assets – Liabilities. Moreover, due to the conditions of the Greek economy, most units were asked by the Local Supervisors, to revise the Contingency Funding Plan and Recovery Plan during the first half of the year resulting in daily monitored liquidity ratios which indicate the need to enable these Schemes. Finally, the Group's contribution in the preparation of the ICAAP / ILAA Reports and to the judgment scenarios, which were presented in these reports on as many units as supervisory required to submit them, was significant.

The constant updating of an ALM system is essential for development and growth of the Bank's product structure taking into account the competition's current structure and economic conditions. Specifically, the monitoring and finalization of the conventions of re-pricing and movements of Non Maturing assets-liabilities, in collaboration with the Asset-Liabilities division, is



under the efficient and effective management of asset-liability risk.

The interbank financing (short-term, medium-long term) of the Bank, of its subsidiaries and foreign branches of the group is monitored on a daily basis with a corresponding production of reports, while major daily variations reported competently.

Regular stress tests are conducted for liquidity purposes to assess potential output (contractual or contingent) to determine the level of immediate liquidity available to meet Bank's needs. In addition, stress tests carried out for the purpose of interest rate risk in the banking portfolio in order to estimate the volatility of net interest income of the banking portfolio and the economic value of customer loans and deposits.

#### **Market and Counterparty Risk**

The Group has developed a strong environmental control policies and procedures in accordance with the regulatory framework and international best practices to meet the business needs that involve market and counterparty risk limiting the adverse effects on results and equity. The framework of methodologies and systems for the effective management of these risks is evolving on a continuous basis in accordance with the changing circumstances in the markets and in order to meet customer requirements.

The valuation of bonds and derivative positions are monitored on an ongoing basis and on a regular basis stress tests are conducted in order to assess the impact on the results and equity of various scenario in conditions in the markets where the Group operates.

Detailed structure for transaction limits, counterparty investment positions and country limits have been adopted and implemented, which involves regular monitoring of trigger events in order to perform extra revisions. The control limits are monitored on an ongoing basis and any violations are reported officially.

Hedging relationships with derivatives is in effect to limit market risk in the banking book and hedge effectiveness is tested on a regular basis.

#### **Operational Risk**

In the context of the continuous improvement in the implementation of the operational risk management framework, the Bank proceeded rigorously to the expansion of preventive measures in order to identify and evaluate risk as well as, the enhancement of the process of collecting and analyzing operational risk events.

More specifically, the RCSA method of operational risk self-assessment has been implemented during the year in accordance with the general plan for selected divisions as well as, for domestic and foreign Bank subsidiaries. It is noted that this method provides the recognition and assessment of potential operational risks through the implementation of audits (residual risks).

Further to the above the respective divisions proceed with the appropriate actions in order to hedge against negative results.

The events of operational risk, the self-assessment results as well as, other current issues of operational risk are systematically monitored to all the Group Companies by the competent Operational Risk Management Committees with increased responsibilities relating to the review of relevant information as well as the adoption of Operational Risk mitigation measures.

#### **Future prospects**

The bank holiday and the capital controls imposition deteriorated sharply investors' confidence in the Greek economy, hindering recovery prospects in the medium term. The depth of the recessionary disturbance of 2015 will depend on the impact of capital controls imposition and the increase of tax rates on a wide range of goods and services. In 2016, a new downturn in economic activity is expected, though at a slower pace, due to, among other factors, the carry- over effect of the intense recessionary disturbance of the second half of 2015, before the economy returns to growth in 2017. The economic activity decline is expected to dampen loan demand, thus negative credit growth is expected to continue in 2015 and 2016 as well, though at a slower pace compared to the previous years. However, the expected positive growth rate in 2017 and the strengthening of domestic demand may result in positive credit growth and easing of financial conditions in the banking sector.

The main challenges for the Greek banking system concern the management of the large stock of non-performing exposures and the return of deposits withdrawn from the system. The successful recapitalization of banks, which is expected to be completed at the end of 2015, the restoration of political stability in combination with the strict and prompt implementation of reforms, constitute the necessary requirements for the entrenchment of confidence, the lift of capital controls in banking transactions and the return of deposits. The stabilisation of the banking system may be achieved with the return of the largest part of deposits in the banking system, expected by the end of 2017, and in parallel, with the significant decrease of banks' financing through the Emergency Liquidity Assistance. Finally, the inclusion of Greece to the new ECB quantitative easing programme, is expected to have additional important stabilising results.

#### **Related parties**

According to the corresponding regulatory framework, this report must include the main transactions with related parties. All the transactions between related parties, of the Bank and the Group companies are performed in the ordinary course of business, conducted according to market conditions and are authorized by corresponding management personnel. There are no other material transactions between related parties beyond those described in the following paragraph.



**a.** The outstanding balances of the Group transactions with key management personnel which is composed by members of the Board of Directors and the Executive Committee of the Bank, as well as their close family members and the companies relating to them, as well as the corresponding results from those transactions are as follows:

Thousands of Euro

| Loans and advances to customers                      | 32,150 |
|------------------------------------------------------|--------|
| Due to customers                                     | 17,471 |
| Debt securities in issue                             | 1,254  |
| Employee defined benefit obligation                  | 407    |
| Letters of guarantee and approved limits             | 11,680 |
| Interest and similar income                          | 171    |
| Income from fees and commissions                     | 69     |
| Interest expense and similar charges                 | 137    |
| Fees paid to key management and close family members | 1,691  |

**b.** The outstanding balances and the corresponding results of the most significant transactions of the Bank with Group companies are as follows:

A. SUBSIDIARIES

Thousands of Euro

| , 5 0 5 5 1 5 1 1 1 1 1 1 5 5 5 5 5 5 5 5          |           |             |        |          | Thousands of Euro                               |
|----------------------------------------------------|-----------|-------------|--------|----------|-------------------------------------------------|
| Name                                               | Assets    | Liabilities | Income | Expenses | Letters of<br>guarantee and<br>other guarantees |
| Banks                                              |           |             |        |          |                                                 |
| 1. Alpha Bank London Ltd                           | 23,787    | 867         | 174    | 6        | 1,740                                           |
| 2. Alpha Bank Cyprus Ltd                           | 134,814   | 161,376     | 1,209  | 259      | 112,558                                         |
| 3. Emporiki Bank Cyprus Ltd                        |           |             | 171    | (10)     |                                                 |
| 4. Alpha Bank Romania S.A.                         | 1,644,272 | 1,632       | 12,089 | 12,425   | 477,815                                         |
| 5. Alpha Bank AD Skopje                            | 5,794     | 11          | 287    | (6)      | 502                                             |
| 6. Alpha Bank Srbija A.D.                          | 169,475   | 3,672       | 452    | (494)    | 43,025                                          |
| 7. Alpha Bank Albania SH.A.                        | 16,265    | 149         | 96     | 59       | 13                                              |
| Leasing companies                                  |           |             |        |          |                                                 |
| 1. Alpha Leasing A.E.                              | 238,002   | 526         | 3,182  | 102      |                                                 |
| 2. ABC Factors A.E.                                | 535,795   | 3,348       | 11,808 |          | 77,000                                          |
| 3. Diners Club Greece A.E.P.P.                     |           |             | 79     |          |                                                 |
| Investment Banking                                 |           |             |        |          |                                                 |
| 1. Alpha Finance A.E.P.E.Y.                        | 301       | 12,119      | 739    | 189      | 56                                              |
| 2. SSIF Alpha Finance Romania S.A.                 |           | 8           |        |          |                                                 |
| 3. Alpha Ventures A.E.                             |           | 30,996      | 3      | 250      |                                                 |
| 4. Alpha A.E. Ventures Capital Management – AKES   |           | 1,761       | 2      | 14       |                                                 |
| 5. Emporiki Ventures Capital Developed Markets Ltd |           | 125         |        |          |                                                 |
| 6. Emporiki Ventures Capital Emerging Markets Ltd  |           | 99          |        |          |                                                 |
| Asset Management                                   |           |             |        |          |                                                 |
| 1. Alpha Asset Management A.E.D.A.K.               | 2,908     | 40,499      | 5,812  | 468      |                                                 |
| Insurance                                          |           | ·           | ·      |          |                                                 |
| Alpha Insurance Agents A.E.                        |           | 6,171       |        | 48       |                                                 |
| Alpha Insurance Ltd                                |           | 0,171       |        | 10       |                                                 |
| 3. Alphalife A.A.E.Z.                              | 391       | 12,942      |        | 1,186    |                                                 |
| Real estate and hotel                              |           | ,           |        | .,       |                                                 |
| Alpha Astika Akinita A.E.                          | 555       | 4,480       | 587    | 2,696    |                                                 |
| 2. Ionian Hotel Enterprises A.E.                   | 70,345    | 5,537       | 896    | 163      |                                                 |
| 3. Oceanos A.T.O.E.E.                              | , 6,5 .5  | 2,094       | 030    | 14       |                                                 |
| Emporiki Development and Real Estate               |           | _,          |        |          |                                                 |
| Management A.E.                                    |           | 288         |        | 261      |                                                 |
| 5. Alpha Real Estate Bulgaria E.O.O.D.             |           | 235         |        | 2        |                                                 |
| 6. Chardash Trading E.O.O.D.                       | 33        | 3,794       |        | 991      |                                                 |
| 7. Alpha Investment Property Chalandriou A.E.      | 18,964    | 420         | 175    |          |                                                 |



Thousands of Euro

|                                                  |           |             |         |          | THOUSANDS OF EURO                               |
|--------------------------------------------------|-----------|-------------|---------|----------|-------------------------------------------------|
| Name                                             | Assets    | Liabilities | Income  | Expenses | Letters of<br>guarantee and<br>other guarantees |
| 8. Alpha Investment Property Attikis A.E.        | 6,456     | 4           | 84      |          |                                                 |
| 9. Alpha Investment Property Attikis II A.E.     | 1,500     | 77          | 04      |          |                                                 |
| 10. Alpha Investment Property Attikis II A.E.    | 962       | 23          | 3       |          |                                                 |
| 11. Alpha Investment Property Amarousion I A.E.  | 231       | 11          | 1       |          |                                                 |
| 12. Alpha Investment Property Amarousion II A.E. | 251       | 11          | I       |          |                                                 |
| 13. Stockfort Ltd                                | 22,953    | 283         | 230     |          |                                                 |
| 14. AGI-RRE Zeus S.R.L.                          | 31,051    | 203         | 281     |          |                                                 |
| 15. AGI-RRE Poseidon S.R.L.                      | 12,508    |             | 120     |          |                                                 |
| 16. AGI-BRE Participations 1 E.O.O.D.            | 4,426     | 2           | 54      |          |                                                 |
| 17. AGI-BRE Participations 2 E.O.O.D.            | 8,580     | 2           | 110     |          |                                                 |
| 18. AGI-BRE Participations 2BG E.O.O.D.          | 5,890     |             | 52      |          |                                                 |
| 19. AGI-BRE Participations 3 E.O.O.D.            | 19,708    | 48          | 141     |          |                                                 |
| 20. AGI-BRE Participations 4 E.O.O.D.            | 15,700    | 40          | 1-71    |          |                                                 |
| 21. APE Fixed Assets A.E.                        |           | 113         |         | 1        |                                                 |
| 22. HT-1 E.O.O.D.                                | 185       | 113         | 5       | ·        |                                                 |
| 23. SC Carmel Residential SRL                    | 7,812     |             | 6       |          |                                                 |
| 24. AGI – RRE Hera S.R.L.                        | 11,976    |             | 150     |          |                                                 |
| 25. Alpha Investment Property Neas Kifisias A.E. | 3,340     | 3           | 25      |          |                                                 |
| 26. Alpha Investment Property Kallirois A.E.     | 588       | 25          | 4       |          |                                                 |
| 27. Alpha Investment Property Leivadias A.E.     | 4,250     | 47          |         |          |                                                 |
| 28. Asmita Gardens S.R.L.                        | ·         |             |         |          |                                                 |
| 29. Alpha Investment Property Kefalariou A.E.    |           | 22          |         |          |                                                 |
| Special purpose and holding entities             |           |             |         |          |                                                 |
| Alpha Credit Group Plc                           | 207,539   | 1,128,049   | 8,209   | 26,476   |                                                 |
| 2. Alpha Group Jersey Ltd                        | 98        | 1,120,013   | 0,203   | 20,170   |                                                 |
| Alpha Group Investments Ltd                      | 30        | 13,097      |         |          |                                                 |
| 4. Ionian Holdings A.E.                          |           | 329,659     | 1       | 3,213    |                                                 |
| 5. Ionian Equity Participations Ltd              | 775       | 424         |         | ,        |                                                 |
| 6. Emporiki Group Finance Plc                    | 40,438    | 458,647     | 2,620   | 7,573    |                                                 |
| 7. AGI – RRE Participations 1 Ltd                |           | 1,448       |         |          |                                                 |
| 8. Alpha Group Ltd                               |           | 284,962     | (1,112) | 20,128   |                                                 |
| 9. Katanalotika Plc                              | 1,171     |             |         |          |                                                 |
| 10. Epihiro Plc                                  |           | 1,251       |         |          |                                                 |
| 11. Irida Plc                                    | 432,429   | 37,872      | 565     | 5        |                                                 |
| 12. Pisti 2010-1 Plc                             |           | 142         |         |          |                                                 |
| 13. Alpha Shipping Finance Ltd                   | 6         | 350,064     | 1,872   | 7,065    |                                                 |
| 14. Umera Ltd                                    | 435,043   | 21,249      | 814     | 28       |                                                 |
| 15. AGI-RRE Poseidon Ltd                         | 39,275    |             | 375     |          |                                                 |
| 16. AGI-BRE Participations 4 Ltd                 | 3,287     |             | 83      |          |                                                 |
| 17. AGI-RRE Artemis Ltd                          | 1,549     |             |         |          |                                                 |
| 18. Zerelda Ltd                                  |           | 1           |         |          |                                                 |
| 19. AGI-Cypre Ermis Ltd                          | 1,809,713 | 69,473      | 9,428   |          | 259,856                                         |
| 20. AGI-SRE Ariadni DOO                          |           |             |         |          |                                                 |
| Other companies                                  |           |             |         |          |                                                 |
| 1. Kafe Alpha A.E.                               |           | 139         | 9       | 88       |                                                 |
| 2. Alpha Supporting Services A.E.                | 303       | 27,737      | 279     | 3,905    |                                                 |
| 3. Real Car Rental A.E.                          |           | 20          |         |          |                                                 |
| 4. Zerelda Ltd                                   |           | 1           |         |          |                                                 |
| 5. Evisak A.E.                                   |           | 1,090       |         | 6        |                                                 |
| 6. Emporiki Management A.E.                      |           | 1,244       | 25      | 10       |                                                 |

14



#### **B. JOINT VENTURES**

3. Olganos A.E.

| <ol> <li>Cardlink A.E.</li> <li>APE Commercial Property A.E.</li> <li>APE Investment Property A.E.</li> <li>Alpha TANEO A.K.E.S.</li> <li>Rosequeens Properties SRL</li> </ol> C. ASSOCIATES | 154,093<br>10,703 | 13,547<br>4,849<br>828 | 1<br>2,461<br>395 | 115<br>37 |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------------|-------------------|-----------|--|
| <ol> <li>AEDEP Thessalias and Stereas Ellados</li> <li>Banking Information Systems A.E.</li> </ol>                                                                                           |                   | 36<br>153              |                   |           |  |

| Total | 6,143,583 | 3,039,789 | 65,057 | 87,273 | 972,565 |
|-------|-----------|-----------|--------|--------|---------|

3,044

#### c. Other related party transactions

The outstanding balances and the corresponding results are analyzed as follows:

Thousands of Euro

|                                          | Assets | Liabilities | Income | Expenses |
|------------------------------------------|--------|-------------|--------|----------|
| Employees Supplementary Funds – TAP      |        | 27,791      |        | 536      |
| Hellenic Financial Stability Fund - HFSF |        |             | 34     |          |

Athens, 31 October 2015

THE CHAIRMAN
OF THE BOARD OF DIRECTORS

VASILEIOS T. RAPANOS I.D. No Al 666242

# Independent Auditors' Report on Review of Interim Financial Information (Translated from the original in Greek)

To the Shareholders of ALPHA BANK A.E.

#### Introduction

We have reviewed the accompanying consolidated balance sheet of ALPHA BANK A.E. (the "Bank") as of June 30, 2015 and the related consolidated statements of income and comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, which comprise the condensed interim financial information and which forms an integral part of the six-month financial report of article 5 of Law 3556/2007. The Bank's management is responsible for the preparation and presentation of this condensed interim financial information in accordance with the International Financial Reporting Standards adopted by the European Union and specifically with IAS 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with IAS 34 "Interim Financial Reporting".

#### Emphasis of matter

Without modifying our conclusion we draw attention to the disclosures made in note 1.2.1 to the consolidated interim condensed financial information, which refer to, the current economic conditions in Greece, the effects of the increased provisions for credit risk on the Group's regulatory capital, the planned actions to restore the capital adequacy of the Group, as well as the material uncertainties regarding the macroeconomic environment, the developments in fiscal aggregates and the framework and process with respect to the recapitalization of the Greek banks. These material uncertainties may cast significant doubt on the Group's ability to continue as a going concern.

#### Report on other legal and regulatory requirements

Our review did not identify any inconsistency or disparity of the other information of the sixmonth financial report as provided for by article 5 of L. 3556/2007 with the accompanying condensed interim financial information.

Athens, 31 October 2015 KPMG Certified Auditors A.E. AM SOEL 114

Nikolaos Vouniseas Certified Auditor Accountant AM SOEL 18701 Ioannis Achilas Certified Auditor Accountant AM SOEL 12831



# **Interim Consolidated Financial Statements as at 30.6.2015**

### **Interim Consolidated Income Statement**

|                                                              |         | From 1 January to From 1 April to |                        |             |            |  |
|--------------------------------------------------------------|---------|-----------------------------------|------------------------|-------------|------------|--|
|                                                              | Note    | 30.6.2015                         | 30.6.2014*             | 30.6.2015   | 30.6.2014* |  |
| Interest and similar income                                  | Note    |                                   |                        |             |            |  |
| Interest expense and similar charges                         |         | 1,525,180<br>(568,075)            | 1,651,358<br>(709,870) | 763,610     | 823,989    |  |
| Net interest income                                          |         |                                   |                        | (281,700)   | (347,986)  |  |
| Net interest income                                          |         | 957,105                           | 941,488                | 481,910     | 476,003    |  |
| Fee and commission income                                    |         | 195,868                           | 186,837                | 96,941      | 97,095     |  |
| Commission expense                                           |         | (32,996)                          | (23,172)               | (18,830)    | (14,659)   |  |
| Net fee and commission income                                |         | 162,872                           | 163,665                | 78,111      | 82,436     |  |
|                                                              |         |                                   |                        |             |            |  |
| Dividend income                                              |         | 560                               | 945                    | 535         | 883        |  |
| Gains less losses on financial transactions                  |         | 36,253                            | 69,058                 | 10,177      | 26,674     |  |
| Other income                                                 |         | 31,497_                           | 33,119                 | 17,364_     | 18,154     |  |
|                                                              |         | 68,310                            | 103,122                | 28,076      | 45,711     |  |
| Total income                                                 |         | 1,188,287                         | 1,208,275              | 588,097     | 604,150    |  |
| Staff costs                                                  |         | (264,841)                         | (327,497)              | (130,578)   | (163,158)  |  |
| General administrative expenses                              |         | (240,780)                         | (246,342)              | (122,085)   | (120,873)  |  |
| Depreciation and amortization                                | 7, 8, 9 | (51,746)                          | (45,996)               | (26,024)    | (22,971)   |  |
| Other expenses                                               |         | (2,368)                           | (4,398)                | (1,302)     | (2,327)    |  |
| Total expenses                                               |         | (559,735)                         | (624,233)              | (279,989)   | (309,329)  |  |
| Impairment losses and provisions to cover credit risk        | 2       | (2,097,187)                       | (740,720)              | (1,672,282) | (347,042)  |  |
| Share of profit/(loss) of associates and joint ventures      |         | (3,987)                           | (4,992)                | (1,997)     | (2,786)    |  |
| Profit/(loss) before income tax                              |         | (1,472,622)                       | (161,670)              | (1,366,171) | (55,007)   |  |
| Income tax                                                   | 3       | 309,429                           | 432,884                | 318,621     | 419,415    |  |
| Profit/(loss) after income tax, from continuing operations   |         | (1,163,193)                       | 271,214                | (1,047,550) | 364,408    |  |
| Profit /(loss) after income tax, from discontinued           |         | (1,103,193)                       | 27 1,214               | (1,047,550) | 304,400    |  |
| operations                                                   | 26      | (88,890)                          | (3,798)                | (88,695)    | (2,857)    |  |
| Profit/(loss) after income tax                               |         | (1,252,083)                       | 267,416                | (1,136,245) | 361,551    |  |
| Profit/(loss) attributable to:                               |         |                                   |                        |             |            |  |
| Equity owners of the Bank                                    |         |                                   |                        |             |            |  |
| - from continuing operations                                 |         | (1,163,360)                       | 270,968                | (1,047,581) | 364,240    |  |
| - from discontinued operations                               |         | (88,890)                          | (3,798)                | (88,695)    | (2,857)    |  |
|                                                              |         | (1,252,250)                       | 267,170                | (1,136,276) | 361,383    |  |
| Non-controlling interests                                    |         |                                   |                        |             |            |  |
| - from continuing operations                                 |         | 167                               | 246                    | 31          | 168        |  |
| Earnings/(losses) per share:                                 |         |                                   |                        |             |            |  |
| Basic and diluted (€ per share)                              | 4       | (0.10)                            | 0.02                   | (0.09)      | 0.03       |  |
| Basic and diluted from continuing operations (€ per share)   | 4       | (0.09)                            | 0.02                   | (0.08)      | 0.03       |  |
| Basic and diluted from discontinued operations (€ per share) | 4       | (0.0070)                          | (0.0003)               | (0.0069)    | (0.0002)   |  |

The figures of the Consolidated Income Statement of comparative period have been restated due to modification of the presentation of legal expenses and the presentation of Bank's Branch in Bulgaria as a discontinued operation (notes 26 and 28).



### **Interim Consolidated Balance Sheet**

|                                                                                   | Note | 30.6.2015              | 31.12.2014         |
|-----------------------------------------------------------------------------------|------|------------------------|--------------------|
| ASSETS                                                                            | Note |                        | 31.12.2014         |
| Cash and balances with Central Banks                                              |      | 1 507 500              | 2 010 017          |
| Due from banks                                                                    |      | 1,587,508<br>2,230,052 | 2,019,017          |
| Securities held for trading                                                       | 6    |                        | 2,771,739<br>4,189 |
|                                                                                   | 0    | 4,751                  |                    |
| Derivative financial assets                                                       | _    | 930,203                | 1,148,476          |
| Loans and advances to customers                                                   | 5    | 47,722,569             | 49,556,985         |
| Investment securities - Available for sale                                        | C    | F 404 FF0              | F (00 20)          |
|                                                                                   | 6    | 5,481,550              | 5,688,286          |
| - Held to maturity                                                                | 6    | 244,713                | 310,818            |
| - Loans and receivables                                                           | 6    | 4,294,133              | 4,299,101          |
| Investments in associates and joint ventures                                      | _    | 45,966                 | 46,383             |
| Investment property                                                               | 7    | 606,171                | 567,212            |
| Property, plant and equipment                                                     | 8    | 1,056,704              | 1,083,348          |
| Goodwill and other intangible assets                                              | 9    | 329,740                | 331,424            |
| Deferred tax assets                                                               |      | 4,078,712              | 3,689,446          |
| Other assets                                                                      |      | 1,475,494              | 1,365,066          |
|                                                                                   |      | 70,088,266             | 72,881,490         |
| Assets held for sale                                                              | 26   | 466,787                | 53,971             |
| Total Assets                                                                      |      | 70,555,053             | 72,935,461         |
| LIABILITIES                                                                       |      |                        |                    |
| Due to banks                                                                      | 10   | 28,389,450             | 17,300,114         |
| Derivative financial liabilities                                                  |      | 1,825,896              | 1,948,541          |
| Due to customers (including debt securities in issue)                             |      | 31,091,267             | 42,900,633         |
| Debt securities in issue held by institutional investors and other borrowed funds | 11   | 1,186,026              | 1,523,521          |
| Amounts due for current income tax and other taxes                                |      | 39,916                 | 61,794             |
| Deferred tax liabilities                                                          |      | 33,288                 | 25,502             |
| Employee defined benefit obligations                                              |      | 108,122                | 105,353            |
| Other liabilities                                                                 | 12   | 1,101,889              | 1,091,747          |
| Provisions                                                                        | 13   | 238,708                | 212,712            |
|                                                                                   |      | 64,014,562             | 65,169,917         |
| Liabilities related to assets held for sale                                       | 26   | 287,062                | 58,994             |
| Total Liabilities                                                                 |      | 64,301,624             | 65,228,911         |
| EQUITY                                                                            |      |                        |                    |
| Equity attributable to equity owners of the Bank                                  |      |                        |                    |
| Share capital                                                                     | 14   | 3,830,718              | 3,830,718          |
| Share premium                                                                     | 14   | 4,858,216              | 4,858,216          |
| Reserves                                                                          |      | (93,084)               | 105,712            |
| Discontinued operations                                                           |      | (93,004)               |                    |
|                                                                                   | 1.4  | (2.205.640)            | (25)               |
| Retained earnings                                                                 | 14   | (2,395,640)            | (1,142,801)        |
| Non controlling interests                                                         |      | 6,200,210              | 7,651,820          |
| Non-controlling interests                                                         | 1 🗆  | 23,484                 | 23,266             |
| Hybrid securities                                                                 | 15   | 29,735                 | 31,464             |
| Total Equity                                                                      |      | 6,253,429              | 7,706,550          |
| Total Liabilities and Equity                                                      |      | 70,555,053             | 72,935,461         |



# Interim Consolidated Statement of Comprehensive Income

|                                                                                          |      | From 1 January to |           | From 1 April to |           |
|------------------------------------------------------------------------------------------|------|-------------------|-----------|-----------------|-----------|
|                                                                                          | Note | 30.6.2015         | 30.6.2014 | 30.6.2015       | 30.6.2014 |
| Profit / (loss), after income tax, recognized in the income statement                    |      | (1,252,083)       | 267,416   | (1,136,245)     | 361,551   |
| Other comprehensive income recognized directly in equity:                                |      |                   |           |                 |           |
| Amounts that may be reclassified to the income statement                                 |      |                   |           |                 |           |
| Change in available for sale securities' reserve                                         |      | (328,119)         | 147,181   | (127,829)       | 9,743     |
| Change in cash flow hedge reserve                                                        |      | 63,745            | (96,873)  | 153,944         | (41,740)  |
| Exchange differences on translating and hedging the net investment in foreign operations |      | 1,391             | (160)     | (1,003)         | (38)      |
| Change in the share of other comprehensive income of associates and joint ventures       |      | 101               | (1,054)   | 101             | (1,054)   |
| Income tax                                                                               | 3    | 62,563            | (8,778)   | (15,295)        | 10,344    |
| Total amounts that may be reclassified to the income statement after income tax          |      | (200,319)         | 40,316    | 9,918           | (22,745)  |
| Total of other comprehensive income recognized directly in equity, after income tax      | 3    | (200,319)         | 40,316    | 9,918           | (22,745)  |
| Total comprehensive income for the period, after income tax                              |      | (1,452,402)       | 307,732   | (1,126,327)     | 338,806   |
| Total comprehensive income for the period attributable to:                               |      |                   |           |                 |           |
| Equity owners of the Bank                                                                |      |                   |           |                 |           |
| - from continuing operations                                                             |      | (1,363,730)       | 311,287   | (1,037,679)     | 341,501   |
| - from discontinued operations                                                           |      | (88,890)          | (3,798)   | (88,695)        | (2,857)   |
|                                                                                          |      | (1,452,620)       | 307,489   | (1,126,374)     | 338,644   |
| Non controlling interests                                                                |      |                   |           |                 |           |
| - from continuing operations                                                             |      | 218               | 243       | 47              | 162       |



# Interim Consolidated Statement of Changes in Equity

(Amounts in thousand of Euro)

|                                                                                |      |                  |               |           |                      |             | (AIIIC                          | Julius III tilou  | sand of Euro) |
|--------------------------------------------------------------------------------|------|------------------|---------------|-----------|----------------------|-------------|---------------------------------|-------------------|---------------|
|                                                                                | Note | Share<br>Capital | Share Premium | Reserves  | Retained<br>earnings | Total       | Non<br>controlling<br>interests | Hybrid securities | Total         |
| Balance 1.1.2014                                                               |      | 4,216,872        | 4,212,062     | 631,033   | (747,572)            | 8,312,395   | 23,640                          | 31,700            | 8,367,735     |
| Changes for the period 1.1 - 30.6.2014                                         |      |                  |               |           |                      |             |                                 |                   |               |
| Profit for the period, after income tax                                        |      |                  |               |           | 267,170              | 267,170     | 246                             |                   | 267,416       |
| Other comprehensive income recognized directly in equity, after income tax     |      |                  |               | 40,319    |                      | 40,319      | (3)                             |                   | 40,316        |
| Total comprehensive income for the period, after income tax                    |      | _                | -             | 40.319    | 267,170              | 307,489     | 243                             | _                 | 307,732       |
| Share capital increase                                                         |      | 553,846          | 646,154       | .,        |                      | 1,200,000   |                                 |                   | 1,200,000     |
| Redemption of preference shares                                                |      | (940,000)        |               |           |                      | (940,000)   |                                 |                   | (940,000)     |
| Share capital increase expenses, after income tax                              |      |                  |               |           | (35,764)             | (35,764)    |                                 |                   | (35,764)      |
| Purchases/sales and change of ownership interests in subsidiaries              |      |                  |               |           | 13                   | 13          | (64)                            |                   | (51)          |
| Appropriation to reserves                                                      |      |                  |               | 1,442     | (1,442)              |             |                                 |                   |               |
| Other                                                                          |      |                  |               |           | 63                   | 63          |                                 |                   | 63            |
| Balance 30.6.2014                                                              |      | 3,830,718        | 4,858,216     | 672,794   | (517,532)            | 8,844,196   | 23,819                          | 31,700            | 8,899,715     |
| Changes for the period 1.7 - 31.12.2014                                        |      |                  |               |           |                      |             |                                 |                   |               |
| Profit for the period, after income tax                                        |      |                  |               |           | (596,979)            | (596,979)   | (145)                           |                   | (597,124)     |
| Other comprehensive income recognized directly in equity, after income tax     |      |                  |               | (567.011) | (20.427)             | /EOE 429\   | (65)                            |                   | /EOE EO2)     |
| Total comprehensive                                                            |      |                  |               | (567,011) | (28,427)             | (595,438)   | (65)                            |                   | (595,503)     |
| income for the period, after income tax                                        |      |                  | -             | (567,011) | (625,406)            | (1,192,417) | (210)                           |                   | (1,192,627)   |
| Purchases/sales and change of ownership interests in subsidiaries              |      |                  |               |           | 61                   | 61          | (343)                           |                   | (282)         |
| (Purchases), (Redemptions)/<br>Sales of hybrid securities,<br>after income tax |      |                  |               |           |                      |             |                                 | (236)             | (236)         |
| Appropriation to reserves                                                      |      |                  |               | (96)      | 96                   |             |                                 |                   |               |
| Other                                                                          |      |                  |               |           | (20)                 | (20)        |                                 |                   | (20)          |
| Balance 31.12.2014                                                             |      | 3,830,718        | 4,858,216     | 105,687   | (1,142,801)          | 7,651,820   | 23,266                          | 31,464            | 7,706,550     |

22



|                                                                                | Note | Share<br>Capital | Share Premium | Reserves  | Retained<br>earnings | Total       | Non<br>controlling<br>interests | Hybrid securities | Total       |
|--------------------------------------------------------------------------------|------|------------------|---------------|-----------|----------------------|-------------|---------------------------------|-------------------|-------------|
| Balance 1.1.2015                                                               |      | 3,830,718        | 4,858,216     | 105,687   | (1,142,801)          | 7,651,820   | 23,266                          | 31,464            | 7,706,550   |
| Changes for the period<br>1.1 - 30.6.2015                                      |      |                  |               |           |                      |             |                                 |                   |             |
| Profit/(loss) for the period, after income tax                                 |      |                  |               |           | (1,252,250)          | (1,252,250) | 167                             |                   | (1,252,083) |
| Other comprehensive income recognized directly in equity, after income tax     |      |                  |               | (200,370) |                      | (200,370)   | 51                              |                   | (200,319)   |
| Total comprehensive income for the period, after income tax                    |      | -                | -             | (200,370) | (1,252,250)          | (1,452,620) | 218                             | _                 | (1,452,402) |
| (Purchases), (Redemptions)/<br>Sales of hybrid securities,<br>after income tax |      |                  |               |           | 1,010                | 1,010       |                                 | (1,729)           | (719)       |
| Appropriation to reserves                                                      |      |                  |               | 1,599     | (1,599)              | -           |                                 |                   | -           |
| Balance 30.6.2015                                                              |      | 3,830,718        | 4,858,216     | (93,084)  | (2,395,640)          | 6,200,210   | 23,484                          | 29,735            | 6,253,429   |

### Interim Consolidated Statement of Cash Flows

|                                                                                                  | From 1 Ja               | nuary to                |
|--------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
|                                                                                                  |                         | •                       |
| Note                                                                                             | 30.6.2015               | 30.6.2014*              |
| Cash flows from operating activities                                                             |                         |                         |
| Profit/(loss) before income tax                                                                  | (1,472,622)             | (161,670)               |
| Adjustments for gain/(losses) before income tax for:                                             |                         |                         |
| Depreciation of fixed assets 7, 8                                                                | 29,236                  | 30,149                  |
| Amortization of intangible assets 9                                                              | 22,510                  | 15,847                  |
| Impairment losses from loans, provisions and staff leaving indemnity                             | 2,141,155               | 778,222                 |
| (Gains)/losses from investing activities                                                         | 34,524                  | (48,277)                |
| (Gains)/losses from financing activities Share of (profit)/loss of associates and joint ventures | 54,269                  | 59,255                  |
| Share of (profit/rioss of associates and joint ventures                                          | 3,987<br><b>813,059</b> | 4,992<br><b>678,518</b> |
| Net (increase)/decrease in assets relating to continuing operating activities:                   | 613,039                 | 070,310                 |
| Due from banks                                                                                   | 870,781                 | (120,792)               |
| Securities held for trading and derivative financial assets                                      | 217,710                 | (58,628)                |
| Loans and advances to customers                                                                  | (848,257)               | 806,921                 |
| Other assets                                                                                     | (90,138)                | (36,222)                |
|                                                                                                  | (50).50)                | (33)222)                |
| Net increase /(decrease) in liabilities relating to continuing operating activities:             |                         |                         |
| Due to banks                                                                                     | 11,092,319              | (2,778,847)             |
| Derivative financial liabilities                                                                 | (58,901)                | 20,026                  |
| Due to customers                                                                                 | (11,644,659)            | (436,005)               |
| Other liabilities                                                                                | (67,871)                | 32,419                  |
| Net cash flows from continuing operating activities before taxes                                 | 284,043                 | (1,892,610)             |
| Income taxes and other taxes paid                                                                | (30,601)                | (22,381)                |
| Net cash flows from continuing operating activities                                              | 253,442                 | (1,914,991)             |
| Net cash flows from discontinued operating activities                                            | 17,123                  | (959)                   |
| Cash flows from continuing investing activities                                                  |                         |                         |
| Investments in subsidiaries and associates                                                       | (344)                   | 1,015                   |
| Acquisitions during the period                                                                   | 9,151                   | .,                      |
| Amounts received from disposal of subsidiary                                                     | 15,392                  |                         |
| Dividends received                                                                               | 560                     | 945                     |
| Acquisition of fixed and intangible assets                                                       | (42,738)                | (34,871)                |
| Disposals of fixed and intangible assets                                                         | 6,318                   | 3,869                   |
| Net (increase)/decrease in investement securities                                                | (248,452)               | 1,176,686               |
| Net cash flows from continuing investing activities                                              | (260,113)               | 1,147,644               |
| Net cash flows from discontinued investing activities                                            | 178                     | 381                     |
| Carlo flavor frame annih u frame da markiniki                                                    |                         |                         |
| Cash flows from continuing financing activities                                                  |                         | (COA)                   |
| Dividends paid Receipts of debt securities in issue and other borrowed funds                     |                         | (604)<br>496,750        |
| Repayment of debt securities in issue and other borrowed funds                                   | (89,451)                | (64,697)                |
| (Purchases)/sales of hybrid securities                                                           | (467)                   | (04,097)                |
| Share capital increase                                                                           | (407)                   | 1,200,000               |
| Redemptions of preference shares                                                                 |                         | (940,000)               |
| Share capital increase expenses                                                                  |                         | (48,327)                |
| Net cash flows from continuing financing activities                                              | (89,918)                | 643,122                 |
| Effect of exchange rate fluctuations on cash and cash equivalents                                | 1,843                   | 2,449                   |
| Net increase/(decrease) in cash flows from continuing operations                                 | (94,746)                | (121,776)               |
| Net increase/(decrease) in cash flows – discontinued operations                                  | 17,301                  | (578)                   |
| Cash and cash equivalents at the beginning of the period                                         | 1,194,244               | 973,167                 |
| Cash and cash equivalents at the end of the period                                               | 1,116,799               | 850,813                 |

The figures of the Interim Consolidated Statement of Cash Flows of the comparative period have been restated due to a modification of the presentation of legal expenses and the presentation of Bank's Branch in Bulgaria as a discontinued operation (notes 26 and 28).



#### Notes to the Interim Consolidated Financial Statements

#### **GENERAL INFORMATION**

The Alpha Bank Group, which includes companies in Greece and abroad, offers the following services: corporate and retail banking, financial and financing services, investment banking and brokerage services, insurance services, real estate management, hotel activities.

The parent company of the Group is Alpha Bank A.E. which operates under the brand name of Alpha Bank. The Bank's registered office is 40 Stadiou Street, Athens and is listed in the General Commercial Register with registration number 223701000 (ex record number of Société Anonyme Companies Registry 6066/06/B/86/05). The Bank's duration is until 2100 but may be extended by the General Meeting of Shareholders.

In accordance with article 4 of the Articles of Incorporation,

the Bank's objective is to engage, on its own account or on behalf of third parties, in Greece and abroad, independently or collectively, including joint ventures with third parties, in any and all (main and secondary) operations, activities, transactions and services allowed to credit institutions, in conformity with whatever rules and regulations (domestic, community, foreign) may be in force each time. In order to serve this objective, the Bank may perform any kind of action, operation or transaction which, directly or indirectly, is pertinent, complementary or auxiliary to the activities mentioned above.

The tenure of the Board of Directors which was elected by the Ordinary General Meeting of Shareholders on 27.6.2014, lasts until 2018.

The Board of Directors as at 30.6.2015, consists of:

#### **CHAIRMAN (Non Executive Member)**

Vasileios T. Rapanos

#### VICE CHAIRMAN (Non Executive Independent Member)

Minas G. Tanes \*/\*\*\*/\*\*\*\*

#### **EXECUTIVE MEMBERS**

#### MANAGING DIRECTOR (CEO)

Demetrios P. Mantzounis

#### **EXECUTIVE DIRECTORS AND GENERAL MANAGERS**

Spyros N. Filaretos (COO) Artemis Ch. Theodoridis George K. Aronis

#### **NON-EXECUTIVE MEMBERS**

Efthymios O. Vidalis

Ioanna E. Papadopoulou \*\*\*\*

#### NON-EXECUTIVE INDEPENDENT MEMBERS

Paul A. Apostolidis \*\*/\*\*\*\*
Evangelos J. Kaloussis \*/\*\*\*
Ioannis K. Lyras \*/\*\*
Ibrahim S.Dabdoub \*\*
Shahzad A.Shahbaz \*\*\*

<sup>\*</sup> Member of the Audit Committee

<sup>\*\*</sup> Member of the Remuneration Committee

<sup>\*\*\*</sup> Member of the Risk Management Committee

<sup>\*\*\*\*</sup> Member of Corporate Governance and Nominations Committee

#### **NON-EXECUTIVE MEMBER**

(in accordance with the requirements of Law 3723/2008)

Marica S. Ioannou - Fragkakis (she replaced Mr Sarantis - Evangelos G. Lolos from 17.3.2015)

#### **NON-EXECUTIVE MEMBER**

(in accordance with the requirements of Law 3864/2010)

Panagiota S. Iplixian \*/\*\*/\*\*\*

#### **SECRETARY**

Georgios P. Triantafyllidis

The Ordinary General Meeting of Shareholders of 26.6.2015, has appointed as auditors for the interim and annual financial statements for 2015 the following:

a. Principal Auditors: Nikolaos E. Vouniseas

John A. Achilas

b. Substitute Auditors: Michael A. Kokkinos

Anastasios E. Panayides

of KPMG Certified Auditors A.E.

The Bank's shares are listed in the Athens Stock Exchange since 1925 and are constantly included among the companies with the higher market capitalization. Additionally, the Bank's share is included in a series of international indices, such as MSCI Emerging Markets Index, the FTSE All World and FTSE Med 100.

Also, the shares of the Bank are listed in the London Stock Exchange in the form of international certificates (GDRs) and they are traded over the counter in New York (ADRs).

The share capital of the Bank amounted to € 12,769,059,858 ordinary shares as at 30 June 2015. A number of 4,310,302,518 ordinary shares of the Bank are traded in the Athens Stock Exchange while the Hellenic Financial Stability Fund ("HFSF") pos-

sesses the remaining 8,458,757,340 ordinary, registered, voting, paperless shares or percentage equal to 66.24% on the total of ordinary shares issued by the Bank. The exercise of the voting rights for the shares of HFSF is subject to restrictions according to the article 7a of Law 3864/2010.

In addition, on the Athens Stock Exchange there are 1,141,734,167 warrants that are traded and each one incorporates the right of the holder to purchase 7,408683070 new shares owned by the HFSF.

During the first semester of 2015, the average daily volume per session for shares was  $\leq$  11,988,525 and for warrants  $\leq$  1,211,572.

The credit rating of the Bank performed by three international credit rating agencies is as follows:

- Moody's: Caa3 (deposits)/C (Senior Unsecured debt)
- Fitch Ratings: RD
- Standard & Poor's: D

The financial statements have been approved by the Board of Directors on 31 October 2015.

Member of the Audit Committee

<sup>\*\*</sup> Member of the Remuneration Committee

<sup>\*\*\*</sup> Member of the Risk Management Committee

<sup>\*\*\*\*</sup> Member of Corporate Governance and Nominations Committee



#### **ACCOUNTING POLICIES APPLIED**

#### 1.1 Basis of presentation

The Group has prepared the condensed interim financial statements as at 30.6.2015 in accordance with International Accounting Standard (IAS) 34, Interim Financial Reporting, as it has been adopted by the European Union.

The financial statements have been prepared on the historical cost basis. As an exception, some assets and liabilities are measured at fair value. Those assets are mainly the following:

- Securities held for trading
- Derivative financial instruments
- Available for sale securities
- The convertible bond issued by the Bank which is included in "Debt securities in issue held by institutional investors and other borrowed funds".

The financial statements are presented in Euro, rounded to the nearest thousand, unless otherwise indicated.

The accounting policies applied by the Group in preparing the condensed interim financial statements are consistent with those stated in the published financial statements for the year ended on 31.12.2014, after taking into account the following amendments to standards which were issued by the International Accounting Standards Board (IASB), adopted by the European Union and applied on 1.1.2015:

- Amendment to International Accounting Standard 19 "Employee Benefits": Defined benefit Plans: Employee Contributions (Regulation 2015/29/17.12.2014)
- Improvements to International Accounting Standards:
  - cycle 2010-2012 (Regulation 2015/28/17.12.2014)
  - cycle 2011-2013 (Regulation 1361/18.12.2014)

The adoption of the above amendments by the Group had no impact on its financial statements.

The adoption by the European Union, by 31.12.2015, of new standards, interpretations or amendments, which have been issued or may be issued during the year by the International Accounting Standards Board (IASB), and their mandatory or optional adoption for periods beginning on or after 1.1.2015, may affect retrospectively the periods presented in these interim financial statements.

# 1.2 Estimates, decision making criteria and significant sources of uncertainty

The Group, in the context of applying accounting policies and preparing financial statements in accordance with the International Financial Reporting Standards, makes estimates and assumptions that affect the amounts that are recognized as

income, expenses, assets or liabilities. The use of estimates and assumptions is an integral part of recognizing amounts in the financial statements that mostly relate to the following:

#### Fair value of assets and liabilities

For assets and liabilities traded in active markets, the determination of their fair value is based on quoted, market prices. In all other cases the determination of fair value is based on valuation techniques that use observable market data to the greatest extent possible. In cases where there is no observable market data, the fair value is determined using data that are based on internal estimates and assumptions eg. determination of expected cash flows, discount rates, prepayment probabilities or potential counterparty default.

#### Impairment losses of financial assets

The Group, when performing impairment tests on loans and advances to customers, makes estimates regarding the amount and timing of future cash flows. Given that these estimates are affected by a number of factors such as the financial position of the borrower, the net realizable value of any collateral or the historical loss ratios per portfolio, actual results may differ from those estimated. Similar estimates are used in the assessment of impairment losses of securities classified as available for sale or held to maturity.

#### Impairment losses of non - financial assets

The Group, at each year end balance sheet date, assesses for impairment non – financial assets, and in particular property, plant and equipment, investment property, goodwill and other intangible assets, as well as its investments in associates and joint ventures. Internal estimates are used to a significant degree to determine the recoverable amount of the assets, i.e. the higher between the fair value less costs to sell and the value in use.

#### **Income Tax**

The Group recognizes assets and liabilities for current and deferred tax, as well as the related expenses, based on estimates concerning the amounts expected to be paid to or recovered from tax authorities in the current and future periods. Estimates are affected by factors such as the practical implementation of the relevant legislation, the expectations regarding the existence of future taxable profit and the settlement of disputes that might exist with tax authorities etc. Future tax audits, changes in tax legislation and the amount of taxable profit actually realised may result in the adjustment of the amount of assets and liabilities for current and deferred tax and in tax payments other than those recognized in the financial statements of the Group. Any adjustments are recognized within the year that they become final.



#### **Employee defined benefit obligations**

Defined benefit obligations are estimated based on actuarial valuations that incorporate assumptions regarding discount rates, future changes in salaries and pensions, as well as the return on any plan assets. Any change in these assumptions will affect the amount of obligations recognized.

#### **Provisions and contingent liabilities**

The Group recognises provisions when it estimates that it has a present legal or constructive obligation that can be estimated reliably, and it is almost certain that an outflow of economic benefits will be required to settle the obligation. In contrast, when it is probable that an outflow of resources will be required, or when the amount of liability cannot be measured reliably, the Group does not recognise a provision but it provides disclosures for contingent liabilities, taking into consideration their materiality. The estimation for the probability of the outflow as well as for the amount of the liability are affected by factors which are not controlled by the Group, such as court decisions, the practical implementation of the relevant legislation and the probability of default of the counterparty, for those cases which are related to the exposure to off-balance sheet items.

The estimates and judgments applied by the Group in making decisions and in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate. The estimates and judgments are reviewed on an ongoing basis in order to take into account current conditions, and the effect of any changes is recognized in the period in which the estimates are revised.

#### 1.2.1 Going concern principle

The Group applied the going concern principle for the preparation of the financial statements as at 30.6.2015. For the application of this principle, the Group takes into consideration current economic developments in order to make projections for future economic conditions of the environment in which it operates. The main factors that cause uncertainties regarding the application of this principle relate to the adverse economic environment in Greece, and abroad, to the liquidity levels of the Hellenic Republic and the banking system as well as to the completion, within the year, of the process for the coverage of the Group's capital requirements, as these were determined during the recent assessment performed by the European Central Bank.

Specifically, during the first semester and as a result of the uncertainties in the internal economic environment, mainly regarding the outcome of the negotiations of the Hellenic Republic with the European Commission, the European Central Bank and the International Monetary Fund, there were significant outflows of deposits, which for the Bank amounted to  $\in$  10.3 billion. In addition, following the decision of the European

Central Bank, on 4.2.2015, to lift the waiver for securities issued or guaranteed by the Hellenic Republic, based on which these instruments were allowed to be used in Eurosystem monetary policy operations despite the fact that they did not fulfill minimum credit rating requirements, the liquidity needs of the credit institutions can be satisfied by the Emergency Liquidity Mechanisms of the Bank of Greece. The maximum funding amount of the credit institutions by the Bank of Greece is short-term and is determined by the European Central Bank by a decision of its Board of Directors that is periodically reviewed. At the end of the first semester, the significant increase in the rate of outflow of deposits in conjunction with the decision of the European Central Bank not to proceed with a corresponding increase in the level of funding from the Emergency Liquidity Mechanisms of the Bank of Greece, as a result of the expiry of the extension of the financial support program of Greece, led to the imposition of capital controls and a bank holiday which was announced on 28.6.2015 and lasted until 19.7.2015. Capital controls remain in place until the date of approval of the financial statements, a fact which contributed to the stabilization of the deposit base in the third quarter, while the detailed provisions for their application are amended where appropriate by the adoption of a legislative act.

The prolonged recession of the Greek economy as well as the high degree of uncertainty within the internal economic environment hindered the growth prospects and resulted in significant deterioration of the creditworthiness of corporates and individuals, which led to the recognition by the Group of significant impairment losses during the second quarter. These losses have, in turn, burdened significantly the equity and the regulatory capital of the Group.

During the third quarter, the negotiations of the Hellenic Republic for the coverage of the financing needs of the Greek economy were completed on the basis of the announcements at the Euro Summit on 12.7.2015 resulting in an agreement for a new financial support by the European Stability Mechanism. The relative agreement with the European Stability Mechanism, that was signed on 19.8.2015, among others, provides for:

- the coverage of the financing needs of the Hellenic Republic for the medium-term period, provided that the economic reforms that are expected to contribute to the economic stability and the sustainable development of the Greek economy will be implemented,
- an amount of € 10 up to € 25 billion available for the coverage of any recapitalization needs and/ or resolution of credit institutions.

In addition, the aforementioned agreement provided for the assessment of the four Greek systemic credit institutions from the Single Supervisory Mechanism, in order to determine the impact from the deterioration of the Greek economy on their



financial position as well as any capital needs. The assessment was performed during the third quarter and included both an Asset Quality Review (AQR) and a stress test. Based on the results of the assessment, which were announced on 31.10.2015, as it is described in detail in note 23, the capital needs for the Group were determined to  $\leq$  262.6 million under the base scenario, taking into consideration the Asset Quality Review, and to  $\leq$  2,743 million under the adverse scenario of the stress test. The Group, taking into account:

- that the medium-term financing of the Hellenic Republic by the European Stability Mechanism ('ESM'), in the context of the aforementioned program, which will contribute to the improvement of the economic environment within the country, has, under conditions, been ensured,
- the fact that the Bank has access to the liquidity mechanisms of the Eurosystem,
- the expected strengthening of the capital base of the Group by the completion of the Bank's liquidity management transaction, namely the optional offer to the holders of securities issued by subsidiaries of the Bank, under its guarantee, to exchange their securities for shares of the Bank and /or cash (as described in more detail in note 29),
- the fact that under the current institutional framework any mandatory participation of the holders of securities issued by the Group in the recapitalization process is not expected to constitute an event of default in the framework of financing agreements,
- the actions to which the Bank will proceed for the enhancement of its equity, by also attracting investors from the private sector,
- the availability of resources for the recapitalization of the credit institutions that was provided in the agreement of 19.8.2015 between the Greek Government and the ESM,

estimates that the uncertainties related to the coverage of its capital needs, as they were determined by the aforementioned assessment, are significantly reduced and that the conditions for the application of the going concern principle for the preparation of its financial statements are met, noting, however, the negative impact that would have on the application of the going concern principle the unsuccessful completion of the first evaluation of the program for the financing of the Hellenic Republic, a fact that may affect the timely availability of resources for the recapitalization of the credit institutions and finally the completion, within the year, of the process for the coverage of the Group's capital needs as there were determined by the recent assessment performed by the European Central Bank.

# 1.2.2 Estimation of the Group's exposure to the Hellenic Republic

The Group's total exposure to Greek Government securities

and loans related to the Hellenic Republic is presented in note 20. The main uncertainties regarding the estimations for the recoverability of the Group's total exposure relate to the debt service capacity of the Hellenic Republic, which, in turn, is affected by the development of the macroeconomic environment in Greece and the Eurozone as well as by the levels of liquidity of the Hellenic Republic.

Following the successful outcome of the negotiations of the Hellenic Republic for the coverage of the financing needs of the Greek economy, which were completed with the signing of a relative agreement with the European Stability Mechanism on 19.8.2015, a three-year funding (which could amount to € 86 billion) was ensured, provided that specific commitments that relate to the achievement of specific financial targets and the implementation of reforms in the Greek economy will be respected. The signing of the agreement preceded the granting of a bridge loan which was used for the repayment of the overdue debt to IMF and of other obligations of the Hellenic Republic. The financing agreement with the European Stability Mechanism is expected to cover the financing needs of the Hellenic Republic and in parallel to contribute to the development of the Greek economy. It is also noted that in the context of the negotiations it was agreed that measures will be taken for the support of the sustainability of the Greek debt including its restructuring. However, the relative procedures will begin after the first positive assessment of the program and the conditions under which the aforementioned restructuring will be achieved are not known.

Based on the above, the Group has not recognized impairment losses on the Greek Government securities that held as at 30.6.2015, while, for the loans that relate to the Hellenic Republic, the Group applies the credit risk policy which is presented in detail in note 42.1 of the annual financial statements as at 31.12.2014. The Group assesses the developments relating to the Greek Government debt in conjunction with the market conditions and it reviews its estimations for the recoverability of its total exposure at each reporting date.

#### 1.2.3 Recoverability of deferred tax assets

The Group recognizes deferred tax assets to the extent that it is probable that it will have sufficient future taxable profit available, against which, deductible temporary differences and tax losses carried forward can be utilized.

The main categories of deferred tax assets which have been recognized by the Group relate to tax losses carried forward, to losses from the Greek government bonds exchange program (PSI) and the December 2012 Greek government bond buyback program and to deductible temporary differences arising from loans' impairment.

Deferred tax assets on tax losses carried forward arise, to their greater extent, from the Bank and they relate to the



years 2012-2014. Tax losses can be offset against taxable profits within five years from their formation. The Group recognized the aforementioned assets since, according to the estimated future taxable profits of the Bank, for the coming years until the expiry of the right to set-off tax losses, these are recoverable even after the deduction of the temporary differences that are expected to occur within these years. The estimation of future taxable profits was based on forecasts for the development of the accounting results, as these are reflected in the updated business plan of the Bank, which was the basis for the stress test conducted during the third quarter. The existence of significant tax profits in the last decade, with the exception of the years from 2012, because of the unexpected major recession of the Greek economy and the loss from the PSI, was also taken into account.

Deferred tax assets associated with tax losses incurred by the PSI and the participation of the Bank in the December 2012 Greek government bond buyback program were recognized as a "debit difference" according to Law 4046/14.2.2012, Law 4110/23.1.2013 and a respective legal opinion. According to Law 4110/23.1.2013 the "debit difference" is deductible for tax purposes, gradually in equal installments, within 30 years, a fact which, according to the Group's estimation, provides a sufficient time period for its gradual utilization against taxable profits.

Regarding the temporary differences arising from loans' impairment, there are no time constraints concerning their re-

covery, as it also applies to the other deferred tax assets categories. The Group assessed their recoverability based on estimates for future taxable profits, as these are estimated to be formed on the basis of the aforementioned business plan, after extending the period of estimation for a limited number of years compared to the business plan.

The Group, based on the above, estimates that the total deferred tax assets it has recognized and that has been derived both from temporary differences and from tax losses carried forward is recoverable.

In addition, and regardless of the assessment of the recoverability of deferred tax assets that it is carried out based on what is mentioned above, Law 4303/2014 provides that in case that the after tax accounting result for the period is a loss, deferred tax assets arising from the PSI debit difference and from the accumulated provisions and other general losses due to credit risk are eligible to be converted into a final and settled claim against the Greek State, as described in detail in note 3.

The main uncertainties concerning the estimations for the recoverability of the deferred tax assets relate to the achievement of the goals set in the Bank's business plan, which is affected by the general macroeconomic environment in Greece and internationally. At each balance sheet date, the Group reassesses its estimation regarding the recoverability of deferred tax assets in conjunction with the development of the factors that affect it.



#### **INCOME STATEMENT**

#### 2. Impairment losses and provisions to cover credit risk

|                                                                               | From 1 Ja | nuary to  | From 1 April to |           |  |
|-------------------------------------------------------------------------------|-----------|-----------|-----------------|-----------|--|
|                                                                               | 30.6.2015 | 30.6.2014 | 30.6.2015       | 30.6.2014 |  |
| Impairment losses on loans and advances to customers (note 5)                 | 2,107,650 | 750,239   | 1,680,121       | 353,395   |  |
| Provisions to cover credit risk relating to off balance sheet items (note 13) | 2,701     | 856       | (145)           | 749       |  |
| Recoveries                                                                    | (13,164)  | (10,375)  | (7,694)         | (7,102)   |  |
| Total                                                                         | 2,097,187 | 740,720   | 1,672,282       | 347,042   |  |

For the preparation of the interim financial statements as of 30 June 2015, the Group took into consideration the special conditions that existed as at 30 June and until the date these interim financial statements were approved, affecting the recoverability estimations of the reference reporting period. These conditions were significantly different from those that existed when the annual financial statements were prepared and led to the recognition of significant impairment losses during the second quarter.

Specifically, in the retail sector, the Group took into account the current financial and macroeconomic conditions that exist in Greece and proceeded with modifications in certain parameters of the collective impairment methodology concerning loans and advances in Greece, the most important of which are the following:

- probability of default of loans for which the initial contract terms have been amended,
- cure rate of both past due exposures and of performing loans of clients facing financial difficulties, for which the initial contract terms have been amended,
- recoverable percentage of the most recent market value if the collateral is brought into liquidation, (sales ratio) and revaluation of future estimates of collateral values at the time of liquidation (index to sale).

The effect of the aforementioned modifications in the parameters used during the collective impairment is estimated at €0.8billion for the retail sector.

For loans of wholesale sector, the Group estimated the expected cash flows taking into account unfavorable forecasts for the course of the financial flows of the customers that operate in sectors of the economy that in the current situation were adversely affected, mainly due to:

- the revised estimate for the growth rate of the Greek economy,
- the reduction in demand in various sectors as well as the deterioration of the terms of collaboration with international suppliers,
- the continuing decrease in real estate property,
- the deterioration of other macroeconomic factors such as the reduction of the Greek's industry turnover, the decline in the imports of goods, the decline in private construction activity and in the volume of retail sales.

In addition, during the third quarter, the Single Supervisory Mechanism performed a comprehensive assessment of the Group which included an Asset Quality Review. The outcome of the assessment is presented in note 23.

#### 3. Income tax

For the subsidiaries and the Bank's branches operating in other countries, the applicable nominal tax rates for years periods 2014 and 2015 are as follows:

| Cyprus   | 12.5 |
|----------|------|
| Bulgaria | 10   |
| Serbia   | 15   |
| Romania  | 16   |

| FYROM   | 10 (1) |
|---------|--------|
| Albania | 15     |
| Jersey  | 10     |

United Kingdom 21 (2) (from 1.4.2014)

In accordance with article 65A of Law 4174/2013, from 2011, the statutory auditors and audit firms conducting statutory audits to a Societe Anonyme (AE), are obliged to issue an

<sup>(1)</sup> From 1.1.2015 the tax base for legal entities has changed. The tax rate of 10% is imposed on profits and not on the non deductible expenses or distributable profits. The above apply to the profits of 2014.

<sup>(2)</sup> Until 31.3.2014 the tax rate was 23%.



Annual Tax Certificate on the compliance on tax issues. This tax certificate is submitted to the entity being audited within 10 days from the submission of the corporate income tax return, as well as, electronically to the Ministry of Finance, no later than ten days following the date of the approval of the financial statements from the Ordinary Shareholders General Meeting.

After eighteen months from issuing an Unqualified Tax Compliance Report and on the precondition that no tax violations have been identified by audits performed by the Ministry of Finance, the tax audit for the year is considered as final.

The income tax in the income statement from continuing operations is analyzed on the table below:

|          | From 1 January to   |           | From 1 April to |           |
|----------|---------------------|-----------|-----------------|-----------|
|          | 30.6.2015 30.6.2014 |           | 30.6.2015       | 30.6.2014 |
| Current  | 9,477               | 11,303    | 4,753           | 6,081     |
| Deferred | (318,906)           | (444,187) | (323,374)       | (425,496) |
| Total    | (309,429)           | (432,884) | (318,621)       | (419,415) |

The Group, on 30.6.2014, has recognized a deferred tax asset of € 422,034 arising from impairment/valuation of loans derived from the acquisition of Emporiki Bank that has not been recognized on 31.12.2013.

Deferred tax recognized in the income statement is attributable to temporary differences, the effect of which is analyzed as follows:

|                                                                            | From 1 January to |           | From 1 April to |           |
|----------------------------------------------------------------------------|-------------------|-----------|-----------------|-----------|
|                                                                            | 30.6.2015         | 30.6.2014 | 30.6.2015       | 30.6.2014 |
| Debit difference of Law 4046/2012                                          | 19,973            | 19,973    | 9,987           | 9,987     |
| Revaluation/ impairment of assets                                          | (886)             |           |                 |           |
| Depreciation and write-offs of fixed assets                                | 10,760            | 4,723     | 5,092           | 2,263     |
| Valuation/ impairment of loans                                             | (389,149)         | (463,699) | (360,316)       | (442,641) |
| Valuation of loans due to hedging                                          | (550)             | 19        | (334)           | 20        |
| Employee defined benefit obligations                                       | (418)             | 22,283    | (216)           | (173)     |
| Valuation of derivatives                                                   | 14,012            | 11,602    | 7,226           | (155)     |
| Effective interest rate                                                    | (832)             | (1,346)   | (311)           | (1,234)   |
| Fair value change of liabilities to credit institutions and other borrowed |                   |           |                 |           |
| funds due to fair value hedge                                              | (2,433)           | (3,200)   | (1,060)         | (1,532)   |
| Tax losses carried forward                                                 | (29,089)          | (58,739)  | (13,126)        | 3,073     |
| Fair value change/impairment of bonds and other securities                 | 25,537            | 17,348    | 18,745          | 6,716     |
| Other temporary differences                                                | 34,169            | 6,849     | 10,939          | (1,820)   |
| Total                                                                      | (318,906)         | (444,187) | (323,374)       | (425,496) |

In accordance with the Article 1 par 4 of Law 4334/2015 "Urgent prerequisites for the negotiation and conclusion of an agreement with the European Stability Mechanism (ESM)" the corporate income tax rate for legal entities was increased from 26% to 29%. The increased rate will apply for profits arising in years commencing on or after 1 January 2015 given that there was no explicit definition in the law regarding the retrospective application of income tax rate for profits of year 2014 (note 29a). The effect of the change in the tax rate in the current income tax of the first semester of 2015 is an increase by €761 thousand. Since the change of the tax rate was done as a result in the changes in law which took place after 30 June 2015, this is

If the rate of 29% was used in preparing these interim financial statements, deferred tax (assets) / liabilities would amount to

not an adjusting event for the previous period.

 $\in$  (4,512,520) instead of  $\in$  (4,045,424) and the difference of  $\in$  (467,096) would be recorded in the current period's income and equity statement to an amount of  $\in$  (437,353) and  $\in$  (29,743) respectively.

According to article 5 of Law 4303/17.10.2014 "Ratification of the Legislative Act "Emergency legislation to replenish the General Secretary of Revenue due to early termination of his service" (A 136) and other provisions", deferred tax assets of the supervised by Bank of Greece legal persons of paragraphs 5, 6 and 7 of article 26 of Law 4172/2013 or will be recognized and are due to the debit difference arising from the PSI and the accumulated provisions and other losses due to credit risk, with respect to existing amounts up to 31 December 2014, are converted into final and settled claims against the State, if, the accounting result for the period, after taxes, is a loss, according



to the audited and approved financial statements by the Ordinary Shareholders' General Meeting.

The inclusion in the Law is implemented after a decision from the General Meeting of Shareholders, concerns tax assets created from 2016 onwards, whereas it is envisaged the end of inclusion in the Law with the same procedure and after obtaining relevant approval from the regulatory authority.

A draft legislation was submitted to Parliament on 30th of October 2015, amending the aforementioned regarding the date

of implementation, which is postponed for one year. In addition, the amount of deferred tax asset for credit risk which is included in the same legislation is limited to the amount of provisions for credit risk which were accounted until 30 June 2015. Furthermore, the phrase "resolution process" is deleted from paragraph 3, which provides for the events that convert deferred tax assets into a final and a settled claim against the Greek State.

A reconciliation between the nominal and effective tax rate is provided below:

|                                                                                                                      | From 1 January to |             |           |           |  |
|----------------------------------------------------------------------------------------------------------------------|-------------------|-------------|-----------|-----------|--|
|                                                                                                                      | 30.6.2015         |             | 30.6.2014 |           |  |
|                                                                                                                      | %                 |             | %         |           |  |
| Profit/(loss) before income tax                                                                                      |                   | (1,472,622) |           | (161,670) |  |
| Income tax (weighted average nominal tax rate)                                                                       | 25.74             | (379,069)   | 20.41     | (32,996)  |  |
| Increase/(decrease) due to:                                                                                          |                   |             |           |           |  |
| Additional tax on income from property                                                                               |                   |             | (0.06)    | 105       |  |
| Non taxable income                                                                                                   | 0.16              | (2,407)     | 0.39      | (630)     |  |
| Non deductible expenses                                                                                              | (2.82)            | 41,508      | (5.69)    | 9,206     |  |
| Effect of use of tax losses                                                                                          | 0.04              | (611)       |           |           |  |
| Other temporary differences                                                                                          | (2.12)            | 31,150      | (8.33)    | 13,465    |  |
| Total                                                                                                                | 21.00             | (309,429)   | 6.72      | (10,850)  |  |
| Deferred tax assets from impairment/valuation of Emporiki Bank's loans that has not been recognized in previous year |                   |             |           | (422,034) |  |
| Income tax                                                                                                           |                   | (309,429)   |           | (432,884) |  |

|                                                                                                                      | From 1 April to |             |         |           |  |
|----------------------------------------------------------------------------------------------------------------------|-----------------|-------------|---------|-----------|--|
|                                                                                                                      | 30.6.2015       |             | 30.6.   | 2014      |  |
|                                                                                                                      | %               |             | %       |           |  |
| Profit/(loss) before income tax                                                                                      |                 | (1,366,171) |         | (55.007)  |  |
| Income tax (weighted average nominal tax rate)                                                                       | 25.95           | (354,524)   | 16.40   | (9,020)   |  |
| Increase/(decrease) due to:                                                                                          |                 |             |         |           |  |
| Additional tax on income from property                                                                               |                 |             | (0.09)  | 52        |  |
| Non taxable income                                                                                                   | 0.16            | (2,177)     | 0.87    | (478)     |  |
| Non deductible expenses                                                                                              | (2.04)          | 27,892      | (2.90)  | 1,592     |  |
| Effect of use of tax losses                                                                                          |                 |             |         |           |  |
| Other temporary differences                                                                                          | (0.75)          | 10,188      | (19.04) | 10,473    |  |
| Total                                                                                                                | 23.32           | (318,621)   | (4.76)  | 2,619     |  |
| Deferred tax asset from impairment/ valuation of Emporiki Bank's loans that has not been recognized in previous year |                 |             |         | (422,034) |  |
| Income tax                                                                                                           |                 | (318,621)   |         | (419,415) |  |

The tax rate of 25.74% for the first semester of 2015 and 20.41% for the first semester of 2014, is the weighted average nominal tax rate based on the nominal income tax rate and

the profit/loss before tax of the parent company and of each of the Group's subsidiaries.



#### Income tax of comprehensive income recognized directly in equity

|                                                                                                  | From 1 January to |            |                  |                   |            |                  |
|--------------------------------------------------------------------------------------------------|-------------------|------------|------------------|-------------------|------------|------------------|
|                                                                                                  | 30.6.2015         |            |                  | 30.6.2014         |            |                  |
|                                                                                                  | Before income tax | Income tax | After income tax | Before income tax | Income tax | After income tax |
| Amounts that may be reclassified to the Income Statement                                         |                   |            |                  |                   |            |                  |
| Change in available for sale securities' reserve                                                 | (328,119)         | 77,921     | (250,198)        | 147,181           | (34,915)   | 112,266          |
| Change in cash flow hedge reserve                                                                | 63,745            | (16,586)   | 47,159           | (96,873)          | 25,187     | (71,686)         |
| Foreign exchange differences on translating and hedging the net investment in foreign operations | 1,391             | 1,228      | 2,619            | (160)             | 950        | 790              |
| Change in the share of other comprehensive income of associates and joint ventures               | 101               |            | 101              | (1,054)           |            | (1,054)          |
| Amounts that may be reclassified in the Income Statement from continuing operations              | (262,882)         | 62,563     | (200,319)        | 49,094            | (8,778)    | 40,316           |

|                                                                                                  | From 1 April to   |            |                  |                   |            |                  |
|--------------------------------------------------------------------------------------------------|-------------------|------------|------------------|-------------------|------------|------------------|
|                                                                                                  | 30.6.2015         |            |                  | 30.6.2014         |            |                  |
|                                                                                                  | Before income tax | Income tax | After income tax | Before income tax | Income tax | After income tax |
| Amounts that may be reclassified to the Income Statement                                         |                   |            |                  |                   |            |                  |
| Change in available for sale securities' reserve                                                 | (127,829)         | 25,396     | (102,433)        | 9,743             | (1,066)    | 8,677            |
| Change in cash flow hedge reserve                                                                | 153,944           | (40,038)   | 113,906          | (41,740)          | 10,852     | (30,888)         |
| Foreign exchange differences on translating and hedging the net investment in foreign operations | (1,003)           | (653)      | (1,656)          | (38)              | 558        | 520              |
| Change in the share of other comprehensive income of associates and joint ventures               | 101               |            | 101              | (1,054)           |            | (1,054)          |
| Amounts that may be reclassified to the Income Statement from continuing operations              | 25,213            | (15,295)   | 9,918            | (33,089)          | 10,344     | (22,745)         |

In the first semester of 2015 in "Retained Earnings" a debit amount of deferred tax amounting to  $\in$  251 was recorded concerning purchases, redemptions and sales of hybrid securities.

During the first semester of 2014, in "Retained Earnings"

there was a credit amount of deferred tax of € 12,564 arising from the share capital increase costs which were recorded on the same account, related to the share capital increase which was performed during the above-mentioned period.



# 4. Earnings/(losses) per share

### a. Basic

Basic earnings/(losses) per share are calculated by dividing the profit/(losses) after income tax attributable to ordinary equity owners of the Bank, by the weighted average number of outstanding ordinary shares of the Bank during the period, after deducting the weighted average number of shares held by companies of the Group, during the period.

For the calculation of basic earnings/(losses) per share, profit or loss for the period is adjusted with the deduction of the after-tax amount of the dividends of those preference shares that have been classified in equity. The after-tax amount of preference dividends that is deducted is:

- The after-tax amount of any dividends of preference shares of non-cumulative dividend approved for distribution during the year.
- ii. The after-tax amount of the dividends for cumulative dividend preference shares relating to the period, whether or not the dividends have been approved.

The Bank had issued non-cumulative dividend preference shares, according to Law 3723/2008 which were repaid on 17.4.2014.

### b. Diluted

Diluted earnings/(losses) per share are calculated by adjusting the weighted average number of ordinary shares outstanding during the period to assume conversion of all dilutive potential ordinary shares. The Group does not have dilutive potential ordinary shares and additionally, based on the preference shares' terms of issuance that held until 17.4.2014 and the convertible bond loan with Credit Agricole S.A., basic and dilutive earnings/(losses) per share should not differ.

|                                                         | From 1 January to |                | From 1 April to |                |
|---------------------------------------------------------|-------------------|----------------|-----------------|----------------|
|                                                         | 30.6.2015         | 30.6.2014      | 30.6.2015       | 30.6.2014      |
| Profit/(loss) attributable to equity owners of the Bank | (1,252,250)       | 267,170        | (1,136,276)     | 361,383        |
| Weighted average number of outstanding ordinary shares  | 12,769,059,858    | 11,891,881,788 | 12,769,059,858  | 12,769,059,858 |
| Basic and diluted earnings/(losses) per share (in €)    | (0.0981)          | 0.0225         | (0.0890)        | 0.0283         |

|                                                                | From 1 Ja      | nuary to       | From 1         | April to       |
|----------------------------------------------------------------|----------------|----------------|----------------|----------------|
|                                                                | 30.6.2015      | 30.6.2014      | 30.6.2015      | 30.6.2014      |
| Profit/(loss) from continuing operations attributable to       |                |                |                |                |
| the ordinary equity owners of the Bank                         | (1,163,360)    | 270,968        | (1,047,581)    | 364,240        |
| Weighted average number of outstanding ordinary shares         | 12,769,059,858 | 11,891,881,788 | 12,769,059,858 | 12,769,059,858 |
| Basic and diluted earnings/(losses) from continuing operations |                |                |                |                |
| per share (in €)                                               | (0.0911)       | 0.0228         | (0.0820)       | 0.0285         |

|                                                                  | From 1 Ja      | nuary to       | From 1         | April to       |
|------------------------------------------------------------------|----------------|----------------|----------------|----------------|
|                                                                  | 30.6.2015      | 30.6.2014      | 30.6.2015      | 30.6.2014      |
| Profit/(loss) from discontinued operations attributable to       |                |                |                |                |
| the ordinary equity owners of the Bank                           | (88,890)       | (3,798)        | (88,695)       | (2,857)        |
| Weighted average number of outstanding ordinary shares           | 12,769,059,858 | 11,891,881,788 | 12,769,059,858 | 12,769,059,858 |
| Basic and diluted earnings/(losses) from discontinued operations |                |                |                |                |
| per share (in €)                                                 | (0.0070)       | (0.0003)       | (0.0069)       | (0.0002)       |

The weighted average number of common shares, on 30.6.2014, is calculated based on the days during which the ordinary shares were in issue compared to the total number

of days of the reporting period, taking into account the new total number of common shares resulting from the share capital increase of Bank on 28.3.2014.



## **ASSETS**

### 5. Loans and advances to customers

|                                              | 30.6.2015    | 31.12.2014  |
|----------------------------------------------|--------------|-------------|
| Individuals                                  |              |             |
| Mortgages                                    |              |             |
| - Non-Securitized                            | 20,285,455   | 20,274,246  |
| Consumer:                                    |              |             |
| - Non-Securitized                            | 3,819,025    | 3,701,797   |
| - Securitized                                | 1,429,763    | 1,462,066   |
| Credit cards:                                |              |             |
| - Non-Securitized                            | 737,157      | 773,928     |
| - Securitized                                | 578,431      | 579,353     |
| Other                                        | 4,574        | 4,401       |
| Total                                        | 26,854,405   | 26,795,791  |
| Companies:                                   |              |             |
| Corporate loans:                             |              |             |
| - Non-Securitized                            | 28,126,642   | 27,860,246  |
| - Securitized                                | 2,068,259    | 2,084,171   |
| Finance leases (Leasing):                    |              |             |
| - Non-Securitized                            | 268,808      | 268,880     |
| - Securitized                                | 458,470      | 459,666     |
| Factoring                                    | 680,187      | 578,763     |
| Total                                        | 31,602,366   | 31,251,726  |
| Other receivables                            | 268,522      | 339,745     |
|                                              | 58,725,293   | 58,387,262  |
| Less:<br>Allowance for impairment losses (1) | (11,002,724) | (8,830,277) |
| Total                                        | 47,722,569   | 49,556,985  |

The Bank and Alpha Leasing A.E. have proceeded in securitization of consumer, corporate loans, credit cards and finance leases through special purpose entities controlled by them. Based on the contractual terms and structure of the above transactions (e.g. guarantees or/and credit enhancement or due to the Bank owing the bonds issued by the special purpose entities), the Bank and Alpha Leasing A.E. retained in all cases the risks and rewards deriving from the securitized portfolios.

The Bank has proceeded with the issuance of covered bonds, secured by mortgage loans. As at 30.6.2015, the balance of the covered bonds amounts to €3.7 billion and the book value of mortgage loans provided as coverage for the above mentioned bonds amounted to €4.4 billion.

<sup>(1)</sup> In addition to the allowance for impairment losses regarding loans and advances to customers, a provision of €18,127 (31.12.2014: €15,551) has been recorded to cover credit risk relating to off-balance sheet items. The total provision recorded to cover credit risk amounts to €11,020,851 (31.12.2014: €8,845,828).



# Allowance for impairment losses

| Balance 1.1.2014                                                     | 6,956,134  |
|----------------------------------------------------------------------|------------|
| Changes for the period 1.1 30.6.2014                                 |            |
| Impairment losses for the period from continuing operations (note 2) | 750,239    |
| Impairment losses for the period from discontinued operations        | 3,046      |
| Change in present value of the allowance account                     | 250,961    |
| Foreign exchange differences                                         | 3,769      |
| Loans written-off during the period                                  | (59,761)   |
| Balance 30.6.2014                                                    | 7,904,388  |
| Changes for the period 1.7 31.12.2014                                |            |
| Impairment losses for the period from continuing operations          | 1,166,525  |
| Impairment losses for the period from discontinued operations        | 4,258      |
| Change in present value of the allowance account                     | 263,037    |
| Reclassification to provisions from other contingent liabilities     | 775        |
| Reclassification to assets held for sale                             | (3,223)    |
| Loans written-off during the period                                  | (505,760)  |
| Foreign exchange differences                                         | 277        |
| Balance 31.12.2014                                                   | 8,830,277  |
| Changes for the period 1.1 30.6.2015                                 |            |
| Reclassification to assets held for sale 1.1.2015 (Bulgaria)         | (107,179)  |
| Impairment losses for the period (note 2)                            | 2,107,650  |
| Change in present value of the allowance account                     | 257,527    |
| Provisions of companies which are consolidated for the first time    | 521        |
| Foreign exchange differences                                         | 71,640     |
| Loans written-off during the period                                  | (157,712)  |
| Balance 30.6.2015                                                    | 11,002,724 |

The finance lease receivables by duration are as follows:

|                                  | 30.6.2015 | 31.12.2014 |
|----------------------------------|-----------|------------|
| Up to 1 year                     | 417,757   | 398,910    |
| From 1 year to 5 years           | 137,790   | 186,968    |
| Over 5 years                     | 298,167   | 280,637    |
|                                  | 853,714   | 866,515    |
| Non accrued finance lease income | (126,436) | (137,969)  |
| Total                            | 727,278   | 728,546    |

The net amount of finance lease receivables by duration is analyzed as follows:

|                        | 30.6.2015 | 31.12.2014 |
|------------------------|-----------|------------|
| Up to 1 year           | 397,060   | 376,693    |
| From 1 year to 5 years | 81,218    | 116,121    |
| Over 5 years           | 249,000   | 235,732    |
| Total                  | 727,278   | 728,546    |



# 6. Investment and held for trading securities

## i. Held for trading securities

Securities held for trading amounted to €4.8 million on 30.6.2015 (31.12.2014: €4.2 million) of which Greek Government Bonds €1 million (31.12.2014: €1.7 million).

### ii. Investment securities

## a. Available for sale

The available for sale portfolio amounting to € 5.5 billion as at 30.6.2015 (31.12.2014: € 5.7 billion). This amount includes securities issued by the Greek State that amount to € 3.6 billion as at 30.6.2015 (31.12.2014: € 3.7 billion) out of which € 2.1 billion (31.12.2014: € 2.2 billion) relate to Greek Government treasury bills. The Group during the first semester of 2015 recognized impairment loss for other bonds amounting to € 1.3 million and for mutual funds amounting to € 23 thousand which are included in "Gain less losses on financial transactions".

### b. Held to maturity

The held to maturity portfolio amounted to €244.7 million as at 30.6.2015 (31.12.2014: €310.8 million).

### c. Loans and receivables

Loans and receivables include bonds of the European Financial Stability Facility (E.F.S.F.) with a nominal value of €3,960,544 received by the Bank as a result of the share capital increase that was completed on 6.6.2013 and bond of nominal value of €284,628 which were transferred to the Bank from the H.F.S.F. for the undertaking of customer deposits from the former Cooperative Banks of West Macedonia, Evia and Dodecanese in December 2013. The total carrying amount of the above mentioned bonds as at 30.6.2015 amounted to €4.3 billion (31.12.2014: €4.3 billion).



# 7. Investment property

| 21. 44.224                                                                                                                | Land and Buildings     |
|---------------------------------------------------------------------------------------------------------------------------|------------------------|
| Balance 1.1.2014 Cost                                                                                                     | 627,457                |
| Accumulated depreciation and impairment losses                                                                            | (67,004)               |
| 1.1.2014 - 30.6.2014                                                                                                      | (37733.)               |
| Net book value 1.1.2014                                                                                                   | 560,453                |
| Additions                                                                                                                 | 6,426                  |
| Additions from companies consolidated for the first time in the first semester of 2014                                    | 9,848                  |
| Foreign exchange diffferences                                                                                             | 1,062                  |
| Disposals/Write-offs                                                                                                      | (815)                  |
| Depreciation for the period from continuing operations                                                                    | (5,279)                |
| Depreciation for the period from discontinued operations                                                                  | (19)<br><b>F71 676</b> |
| Net book value 30.6.2014                                                                                                  | 571,676                |
| Balance 30.6.2014                                                                                                         | C41 0F2                |
| Cost  Accumulated depreciation and impairment losses                                                                      | 641,853<br>(70,177)    |
| Accumulated depreciation and impairment losses                                                                            | (70,177)               |
| 1.7.2014 - 31.12.2014                                                                                                     | F71 C7C                |
| Net book value 1.7.2014                                                                                                   | 571,676                |
| Additions Additions from companies consolidated for the first time in 2014                                                | 8,114<br>42,887        |
| Disposals/Write-offs                                                                                                      | (3,273)                |
| Reclassifications to "Asset held for sale" (Property)                                                                     | 109                    |
| Reclassification from "Property, plant and equipment"                                                                     | 4,682                  |
| Reclassification from "Other assets"                                                                                      | 1,926                  |
| Reclassification to "Assets held for sale" (Alpha Insurance Ltd)                                                          | (1,269)                |
| Foreign exchange differences                                                                                              | (1,390)                |
| Depreciation for the period from continuing operations                                                                    | (5,763)                |
| Depreciation for the period from discontinued operations                                                                  | (18)                   |
| Impairments                                                                                                               | (50,469)               |
| Net book value 31.12.2014                                                                                                 | 567,212                |
| Balance 31.12.2014                                                                                                        |                        |
| Cost                                                                                                                      | 693,486                |
| Accumulated depreciation and impairment losses                                                                            | (126,274)              |
| 1.1.2015 - 30.6.2015                                                                                                      |                        |
| Net book value 1.1.2015                                                                                                   | 567,212                |
| Additions                                                                                                                 | 4,583                  |
| Additions from companies consolidated for the first time in the first semester of 2015                                    | 43,306                 |
| Reclassification to "Other assets"                                                                                        | (109)                  |
| Reclassification from "Property, plant and equipment"                                                                     | 3,800                  |
| Reclassification to "Asset held for sale"  Reclassification of assets of discontinued operations to "Asset held for sale" | (939)                  |
| Foreign exchange differences                                                                                              | (1,277)<br>489         |
| Disposals/Write-offs                                                                                                      | (5,502)                |
| Depreciation for the period from continuing operations                                                                    | (5,392)                |
| Net book value 30.6.2015                                                                                                  | 606,171                |
| Balance 30.6.2015                                                                                                         | 550,771                |
| Cost                                                                                                                      | 750,342                |
| Accumulated depreciation and impairment losses                                                                            | (144,171)              |
| , ,                                                                                                                       | (,.,.,                 |

The additions from companies consolidated for the first time relate to investment property which were obtained as collateral for loans and acquired by the Group in the context of its credit risk management.

In 2014, an impairment loss amounting to  $\leq$  50.5 million was recognized, in order for the carrying amount of investment property not to exceed their recoverable amount as at 31.12.2014, as estimated by certified valuators. The impairment amount was recorded in "Other Expenses".



# 8. Property, plant and equipment

|                                                                                                   | Land and buildings        | Leased equipment | Equipment              | Total                       |
|---------------------------------------------------------------------------------------------------|---------------------------|------------------|------------------------|-----------------------------|
| Balance 1.1.2014                                                                                  |                           |                  |                        |                             |
| Cost                                                                                              | 1,428,120                 | 4,378            | 515,075                | 1,947,573                   |
| Accumulated depreciation and impairment losses                                                    | (390,427)                 | (2,660)          | (432,016)              | (825,103)                   |
| 1.1.2014 - 30.6.2014                                                                              | 1 027 602                 | 1 710            | 02.050                 | 1 122 170                   |
| Net book value 1.1.2014 Foreign exchange differences                                              | 1,037,693<br>173          | 1,718<br>6       | 83,059<br>269          | 1,122,470<br>448            |
| Additions                                                                                         | 6,434                     | 14               | 7,387                  | 13,835                      |
| Additions from companies consolidated for the first time in first sementer of 2014                | 38                        |                  | 56                     | 94                          |
| Disposals/write-offs                                                                              | (2,803)                   |                  | (336)                  | (3,139)                     |
| Reclassification to "Other assets"                                                                | (681)                     |                  | 239                    | (442)                       |
| Depreciation for the period from continuing operations                                            | (14,595)                  | (287)            | (9,988)                | (24,870)                    |
| Depreciation for the period from discontinued operations<br>Net book value 30.6.2014              | (725)<br><b>1,025,534</b> | 1,451            | (541)<br><b>80,145</b> | (1,266)<br><b>1,107,130</b> |
| Balance 30.6.2014                                                                                 |                           |                  |                        |                             |
| Cost                                                                                              | 1,424,791                 | 4,435            | 519,229                | 1,948,455                   |
| Accumulated depreciation and impairment losses                                                    | (399,257)                 | (2,984)          | (439,084)              | (841,325)                   |
| <b>1.7.2014 - 31.12.2014</b> Net book value 1.7.2014                                              | 1 025 524                 | 1 451            | 90 145                 | 1 107 120                   |
| Foreign exchange differences                                                                      | 1,025,534<br>(1,654)      | 1,451 (8)        | 80,145<br>(328)        | 1,107,130<br>(1,990)        |
| Additions                                                                                         | 9,382                     | (6)              | 7,045                  | 16,427                      |
| Additions from companies consolidated for the first time                                          | ,                         |                  | 417                    | 417                         |
| Disposals/Write-offs                                                                              | (1,819)                   |                  | (201)                  | (2,020)                     |
| Reclassification from "Intangible assets"                                                         |                           |                  | 145                    | 145                         |
| Reclassification to "Investment property"                                                         | (4,682)                   |                  | 216                    | (4,682)                     |
| Reclassification internally to "Property, plant and equipment" Reclassification to "Other assets" | (216)<br>(2,891)          |                  | 216<br>(239)           | (3,130)                     |
| Reclassification to "Assets held for sale"                                                        | (212)                     |                  | (241)                  | (453)                       |
| Depreciation for the period from continuing operations                                            | (13,923)                  | (293)            | (10,083)               | (24,299)                    |
| Depreciation for the period from discontinued operations                                          | (717)                     |                  | (500)                  | (1,217)                     |
| Impairment losses                                                                                 | (3,001)                   | 4 450            | 21                     | (2,980)                     |
| Net book value 31.12.2014 <b>Balance 31.12.2014</b>                                               | 1,005,801                 | 1,150            | 76,397                 | 1,083,348                   |
| Cost                                                                                              | 1,417,632                 | 4,302            | 518,133                | 1,940,067                   |
| Accumulated depreciation and impairment losses                                                    | (411,831)                 | (3,152)          | (441,736)              | (856,719)                   |
| 1.1.2015 - 30.6.2015                                                                              |                           |                  |                        |                             |
| Net book value 1.1.2015                                                                           | 1,005,801                 | 1,150            | 76,397                 | 1,083,348                   |
| Foreign exchange differences                                                                      | 211                       |                  | 55                     | 266                         |
| Additions                                                                                         | 3,941                     |                  | 9,970                  | 13,911                      |
| Additions from companies consolidated for the first time in the first half of 2015                |                           |                  | 7                      | 7                           |
| Disposals/Write-offs                                                                              | (902)                     |                  | (58)                   | (960)                       |
| Reclassification to "Investment property"                                                         | (3,800)                   |                  |                        | (3,800)                     |
| Reclassification of assets of discontinued operations to "Assets                                  | (2.02.4)                  |                  | (2.545)                | (6.460)                     |
| held for sale"  Reclassification internally to "Property, plant and equipment"                    | (3,924)<br>49             |                  | (2,545)<br>(49)        | (6,469)                     |
| Reclassification to "Other assets"                                                                | (5,778)                   | (18)             | (43)                   | (5,796)                     |
| Reclassification from "Other assets"                                                              | (3,7,73)                  | (13)             | 41                     | 41                          |
| Depreciation for the period from continuing operations                                            | (13,788)                  | (294)            | (9,762)                | (23,844)                    |
| Net book value 30.6.2015                                                                          | 981,810                   | 838              | 74,056                 | 1,056,704                   |
| Balance 30.6.2015                                                                                 | 4 204 000                 | 1.000            | E44077                 | 4.043.046                   |
| Cost Accumulated depreciation and impairment losses                                               | 1,394,992<br>(413,182)    | 4,080<br>(3.242) | 514,877<br>(440,821)   | 1,913,949<br>(857,245)      |
| Accumulated depreciation and impairment losses                                                    | (413,182)                 | (3,242)          | (44U,0ZT)              | (857,245)                   |

In 2014, an impairment loss of  $\in$  3 million was recognized for property, plant and equipment and was recorded in "Other Expenses".

40



# 9. Goodwill and other intangible assets

|                                                                                 | Software  | Other<br>intangible | Total     |
|---------------------------------------------------------------------------------|-----------|---------------------|-----------|
| Balance 1.1.2014                                                                |           |                     |           |
| Cost                                                                            | 418,490   | 112,361             | 530,851   |
| Accumulated amortization and impairment losses                                  | (254,865) | (33,072)            | (287,937) |
| 1.1.2014 - 30.6.2014                                                            |           |                     |           |
| Net book value 1.1.2014                                                         | 163,625   | 79,289              | 242,914   |
| Additions                                                                       | 14,688    | 4                   | 14,692    |
| Disposals/Write-offs                                                            | (8)       |                     | (8)       |
| Reclassifications                                                               | 27,808    | (27,925)            | (117)     |
| Foreign exchange differences                                                    | 3         |                     | 3         |
| Amortization for the period from continuing operations                          | (9,728)   | (6,119)             | (15,847)  |
| Amortization for the period from discontinued operations                        | (325)     | (5)                 | (330)     |
| Net book value 30.6.2014                                                        | 196,063   | 45,244              | 241,307   |
| Balance 30.6.2014                                                               |           |                     |           |
| Cost                                                                            | 473,162   | 70,846              | 544,008   |
| Accumulated amortization and impairment losses                                  | (277,099) | (25,602)            | (302,701) |
| 1.7.2014 - 31.12.2014                                                           |           |                     |           |
| Net book value 1.7.2014                                                         | 196,063   | 45,244              | 241,307   |
| Additions                                                                       | 24,371    | (2)                 | 24,369    |
| Additions from companies consolidated for the first time in 2014                | 9         | 85,164              | 85,173    |
| Sale of subsidiary                                                              | (1)       |                     | (1)       |
| Disposals/Write-offs                                                            | (212)     |                     | (212)     |
| Reclassifications                                                               | (2,805)   | 2,777               | (28)      |
| Reclassification to "Assets held for sale"                                      | (74)      |                     | (74)      |
| Foreign exchange differences                                                    | (65)      |                     | (65)      |
| Amortization for the period from continuing operations                          | (7,188)   | (11,543)            | (18,731)  |
| Amortization for the period from discontinued operations                        | (310)     | (4)                 | (314)     |
| Net book value 31.12.2014                                                       | 209,788   | 121,636             | 331,424   |
| Balance 31.12.2014                                                              |           |                     |           |
| Cost                                                                            | 488,347   | 155,103             | 643,450   |
| Accumulated amortization and impairment losses                                  | (278,559) | (33,467)            | (312,026) |
| 1.1.2015 - 30.6.2015                                                            |           |                     |           |
| Net book value 1.1.2015                                                         | 209,788   | 121,636             | 331,424   |
| Additions                                                                       | 24,244    |                     | 24,244    |
| Reclassification of assets of discontinued operations to "Assets held for sale" | (3,432)   | 1                   | (3,431)   |
| Foreign exchange differences                                                    | 13        |                     | 13        |
| Amortization for the period from continuing operations                          | (11,090)  | (11,420)            | (22,510)  |
| Net book value 30.6.2015                                                        | 219,523   | 110,217             | 329,740   |
| Balance 30.6.2015                                                               |           |                     |           |
| Cost                                                                            | 506,086   | 153,827             | 659,913   |
| Accumulated amortization and impairment losses                                  | (286,563) | (43,610)            | (330,173) |

"Additions from companies consolidated for first time in 2014" includes an amount of  $\in\!25$  million regarding the acquired customer relationships from Diners Club and an amount of  $\in\!60$  million regarding the acquired customer relationships and the deposit base from the acquisition of Retail

Banking Operations of Citibank. The range of the useful life of customer relationships was determined between 8 and 9 years, whereas the useful life of deposit base accounts to 7 years.

## LIABILITIES LIABILITIES

### 10. Due to banks

|                                                | 30.6.2015  | 31.12.2014 |
|------------------------------------------------|------------|------------|
| Deposits:                                      |            |            |
| - Current accounts                             | 157,100    | 104,066    |
| - Term deposits                                |            |            |
| Central Banks                                  | 27,825,783 | 14,819,325 |
| Other credit institutions                      | 2,674      | 318,128    |
| Cash collateral for derivative margin accounts | 102,172    | 193,064    |
| Sale of repurchase agreements (Repos)          | 47,085     | 1,606,716  |
| Borrowing funds                                | 250,393    | 255,019    |
| Deposits on demand:                            |            |            |
| - Other credit institutions                    | 4,243      | 3,796      |
| Total                                          | 28,389,450 | 17,300,114 |

The Group's deposits to Eurosystem have increased by  $\leq$  13 billion during the first semester of 2015 due to the increase of the borrowings from the European System of Central Banks

mainly as a result of the Bank's deposits' outflow amounting to € 10.3 billion due to the adverse economic environment in Greece.

# 11. Debt securities in issue held by institutional investors and other borrowed funds

## i. Issues guaranteed by the Greek State (Law 3723/2008)

Under the programme for the enhancement of the Greek's economy's liquidity, according to Law 3723/2008, during the first semester of 2015, the Bank proceeded to the issuance of senior debt securities of a nominal value of  $\in$  9.83 billion with an interest rate of six month Euribor plus a spread of 6% (31.12.2014: 12%), while the maturities for the same period amounted to  $\in$  9.83 billion.

The total balance of senior debt securities guaranteed by the Greek State as at 30.6.2015 amounts to  $\leq$  9.83 billion (31.12.2014:  $\leq$  9.83 billion).

These securities are not included in the "Debt securities in issue and other borrowed funds", as they are held by the Bank.

### ii. Covered bonds<sup>(1)</sup>

Covered bonds issued by the Bank as at 30.6.2015 amount to  $\leq$  3.750 billion.

Covered bonds are not included in "Debt securities in issue and other borrowed funds" as the corresponding securities held by the Bank.

The Bank proceeded on 8.7.2015 to the cancellation of an amount of  $\leq$  3.745 billion of the above covered bonds.

After these cancellations the total outstanding amount of covered bonds amounts to  $\leq$  5 million.

### iii. Short term securities (ECP)

| Balance 1.1.2015                       | 26,339   |
|----------------------------------------|----------|
| Changes for the period 1.1 - 30.6.2015 |          |
| Maturities/Redemptions                 | (29,894) |
| Accrued interest                       | 106      |
| Foreign exchange differences           | 3,449    |
| Balance 30.6.2015                      | -        |

<sup>(1)</sup> Financial disclosures regarding covered bond issues, as determined by the 2620/28.8.2009 directive of Bank of Greece are published at the Bank's website.



### iv. Senior debt securities

| Balance 1.1.2015                       | 1,112,619 |
|----------------------------------------|-----------|
| Changes for the period 1.1 - 30.6.2015 |           |
| (Repurchases)/sales                    | (137,718) |
| Maturities/Repayments                  | (93,449)  |
| Fair value change                      | 602       |
| Accrued interest                       | 9,034     |
| Foreign exchange differences           | 205       |
| Balance 30.6.2015                      | 891,293   |

On 30.6.2015, the balance of bond issues relates to Alpha Credit Group PLC and Emporiki Group Finance PLC.

## v. Liabilities from the securitization of shipping loans

| Balance 1.1.2015                       | 414,446  |
|----------------------------------------|----------|
| Changes for the period 1.1 - 30.6.2015 |          |
| Maturities/Repayments                  | (81,100) |
| Accrued interest                       | 5,326    |
| Foreign exchange differences           | 35,839   |
| Balance 30.6.2015                      | 374,511  |

The Bank proceeded to a shipping loan securitization transaction, transferring them in the fully consolidated Special Purpose Entity, Alpha Shipping Finance Ltd. which raised funding from

third parties. The liability of the Group on 30.6.2015 amounts to  $\leq$  374.5 million.

## vi. Securitization of mortgage loans

Liabilities arising from the securitization of consumer loans, corporate loans, credit cards and finance lease receivables are not included in "Debt securities in issue and other borrowed

funds" since these securities amounting to a nominal value  $\in$  4.2 billion and which were issued by special purpose entities are held by the Bank.

## vii. Subordinated debt (Lower Tier - II)

## 1. Subordinated Securities (Lower Tier II, Upper Tier II)

| Balance 1.1.2015                       | 154,042 |
|----------------------------------------|---------|
| Changes for the period 1.1 - 30.6.2015 |         |
| (Repurchases)/sales                    | (4,264) |
| Maturities/Repayments                  | (7,669) |
| Accrued interest                       | 2,577   |
| Balance 30.6.2015                      | 144,686 |

The balance of 30.6.2015 of Subordinated Loan issues relates to from Alpha Credit Group PLC, Alpha Group Jersey and Alpha Bank Cyprus.

## 2. Convertible bond loan

| Balance 1.1.2015                       | 64,600   |
|----------------------------------------|----------|
| Changes for the period 1.1 - 30.6.2015 |          |
| Fair value change                      | (49,600) |
| Balance 30.6.2015                      | 15,000   |



The convertible bond concerns bond issue with nominal value € 150 million issued by the Bank on 1.2.2013 under an agreement with Credit Agricole SA for the acquisition of former

Emporiki Bank. The decrease in the liability from the convertible bond of the amount of € 49.6 million was recognized in financial income.

### Total debt securities in issue and other borrowed funds, not held by the Group as at 30.6.2015

1,425,490

Of the above debt securities in issue amounting to  $\le$  1,425,490 an amount of  $\le$  239,464 (31.12.2014:  $\le$  248,527) held by Bank customers has been reclassified to "Due to customer". There-

fore, the balance of "Debt securities in issue held by institutional investors and other borrowed funds" as at 30.6.2015, amounts to  $\in$  1,186,026 (31.12.2014:  $\in$  1,523,521).

## 12. Other liabilities

|                                | 30.6.2015 | 31.12.2014 |
|--------------------------------|-----------|------------|
| Liabilities to third parties   | 69,590    | 102,690    |
| Liabilities to insurance funds | 129,292   | 193,997    |
| Brokerage                      | 13,120    | 17,271     |
| Deferred income                | 10,288    | 10,957     |
| Accrued expenses               | 73,524    | 61,529     |
| Liabilities from credit cards  | 188,746   | 228,063    |
| Other                          | 617,329   | 477,240    |
| Total                          | 1,101,889 | 1,091,747  |

The caption "Other" includes an amount of €160 million which concerns the valuation of liabilities relating to the Emporiki Bank's acquisition that the Bank will pay to the seller if certain conditions are met.

On 23.7.2015, with the adoption of Law 4335 / 2015, the European Directive 2014/59 that establishes the framework for the recovery and resolution of financial institutions and investment firms was transposed. In particular, Resolution Scheme of the Deposit and Investment Guarantee Fund is established as the national Resolution Fund which should gradually, within ten years (until 31 December 2024), raise financial means equal to at least 1% of covered deposits by the HDIGF. For this purpose, financial institutions will pay contributions at least annually.

In addition, under the same Law, Law 3746/2009 was modified and all assets and liabilities of the Resolution Scheme of the Hellenic Deposit and Investment Guarantee Fund (HDIGF) are transferred into an Account for the Settlement of Past Year's Resolution Measures. However, the above provision of law is repealed by draft legislation that was submitted to the Parliament.

The amount relating to the contribution of the Bank for the period to the Resolution Fund, under the current legislation at 30.6.2015, equals to €15.5 million (31.12.2014:€15.2 million) and is included in "Other".



# 13. Provisions

|                                                      | 30.6.2015 | 31.12.2014 |
|------------------------------------------------------|-----------|------------|
| Insurance provisions                                 | 160,203   | 132,211    |
| Provisions to cover credit risk and other provisions | 78,505    | 80,501     |
| Total                                                | 238,708   | 212,712    |

# a. Insurance provisions

| Grand total           | 160.203   | 132.211    |
|-----------------------|-----------|------------|
| Total                 | 160,186   | 132,211    |
| Outstanding reserves  |           | 34         |
| Mathematical reserves | 160,186   | 132,177    |
| Life insurance        |           |            |
| Outstanding reserves  | 17        |            |
| General insurance     |           |            |
|                       | 30.6.2015 | 31.12.2014 |

# b. Provisions to cover credit risk and other provisions

| Balance 1.1.2014<br>Changes for the period 1.1 30.6.2014                                   | 140,183  |
|--------------------------------------------------------------------------------------------|----------|
| Provisions to cover credit risk relating to off-balance sheet items (note 2)               | 856      |
| Other provisions for the period                                                            | 573      |
| Reclassification to "Other liabilities"                                                    | (9,807)  |
| Other provisions used during the period                                                    | (941)    |
| Foreign exchange differences                                                               | 15       |
| Balance 30.6.2014                                                                          | 130,879  |
| Changes for the period 1.7 31.12.2014                                                      |          |
| Provisions to cover credit risk relating to off-balance sheet items                        | (52,286) |
| Other provisions used during the period                                                    | 4,501    |
| Reclassification to provisions from other contingent liabilities                           | (775)    |
| Other provisions for the period                                                            | (3,607)  |
| Provision for voluntary separation scheme                                                  | 1,786    |
| Other provisions form the acquisition of Citibank                                          | 117      |
| Foreign exchange differences                                                               | (114)    |
| Balance 31.12.2014                                                                         | 80,501   |
| Changes for the period 1.1 30.6.2015                                                       |          |
| Transfer of provisions of Bulgaria Branch to "Liabilities related to assets held for sale" | (780)    |
| Provisions to cover credit risk relating to off-balance sheet items (note 2)               | 2,701    |
| Other provisions                                                                           | 1,249    |
| Other provisions used during the period                                                    | (4,560)  |
| Write-offs                                                                                 | (612)    |
| Foreign exchange differences                                                               | 6        |
| Balance 30.6.2015                                                                          | 78,505   |

The amounts of other provisions charged to profit and loss account are included in the account "Other expenses" of the income statement.

On 30.6.2015 the balance of provisions to cover credit risk relating to off-balance sheet items amounts to  $\in$  18.1 million and other provisions to  $\in$  60.4 million out of which  $\in$  30.5 million relates to legal cases.



# **EQUITY**

# 14. Share capital and Retained earnings

## a) Share capital

On 30.6.2015 and 31.12.2014, the Bank's share capital amounts to  $\le$  3,830,718, divided to 12,769,059,858 shares of nominal value  $\le$  0.30.

In the process of warrant's exercise on the Bank's shares held by Hellenic Financial Stability Fund, held on 15.6.2015, 13,800 warrants were exercised by the common shareholders which corresponded to 102,239 ordinary shares resulting in the increase of issued shares.

### b) Retained earnings

Since in 2014 there are no distributable profits, in accordance with article 44a of Codified Law 2190/1920, the Ordinary General Meeting of Shareholders on 26.6.2015 decided:

• the non-distribution of dividends to ordinary shareholders of the Bank and

Thus, on 30.6.2015 and 31.12.2014 the Bank's shares are analyzed as follows:

- a) 4,310,302,518 (31.12.2014: 4,310,200,279) ordinary, registered, voting, non-paper shares
- b) 8,458,757,340 (31.12.2014: 8,458,859,579) ordinary, registered, voting, pursuant to restrictions of the article 7a of Law 3864/2010, non paper shares owned by the Hellenic Financial Stability Fund.
- the non payment to the Greek State of the respective return for 2014, under article 1 paragraph 3 of Law 3723/2008, on the preference shares issued by the Bank and owned by the Greek State up to 17.4.2014.

# 15. Hybrid securities

|                                                          | 30.6.2015 | 31.12.2014 |
|----------------------------------------------------------|-----------|------------|
| Perpetual with 1st call option on 18.2.2015 and annually | 31,700    | 31,700     |
| Securities held by Group companies                       | (1,965)   | (236)      |
| Total                                                    | 29,735    | 31,464     |

Based on Alpha Group Jersey announcement at 16.1.2015 and under the terms of the €600 million (trance B) CMS linked Non-cumulative Non-voting Preferred Securities (ISIN:DE000A0DX3M2), for which the subordinated guaran-

tee of the Bank has been issued, no (non-cumulative) dividend was distributed or paid to the hybrid securities holders at 18.2.2015.



## **ADDITIONAL INFORMATION**

# 16. Contingent liabilities and commitments

## a) Legal issues

The Group, in the ordinary course of business, is a defendant in claims from customers and other legal proceedings. According to the estimations of the legal department, the ultimate settlement of these matters is not expected to have a

material effect on the financial position or operations of the Group. The Group on 30.6.2015 has recorded a provision for pending legal cases amounting to  $\in$  30.5 million which is included in the caption "Provisions" in the balance sheet.

### b) Tax issues

Alpha Bank has been audited by the tax authorities for the years up to and including 2009. The years 2011 and 2012 are considered audited, while a tax certificate with no qualifications was issued for 2013 and 2014. Emporiki Bank has been audited by the tax authorities for the years up to and including 2008. The years 2011 and 2012 are considered audited, while it has obtained a tax certificate with no qualifications for 2013.

The Bank's branches in London and Bulgaria have been audited by the tax authorities for the years 2011 and 2007 respectively. Emporiki Bank's Cyprus branch has not been audited by the tax authorities since the commencement of its operations (2011).

On 30 September 2014, the acquisition of Retail Banking operations of Citibank International Plc (CIP) in Greece was completed. The acquisition does not affect the tax liabilities of the Bank since any obligations against the State until the date of acquisition remain at CIP.

On 2.6.2015, the merge via absorption of Diners Club of Greece A.E.P.P was completed. The company has been audited by the tax authorities for the years up to and including 2010. The years 2011 and 2012 are considered audited while a tax certificate with no qualifications was issued for 2013. Additional taxes and penalties may be imposed for the unaudited years due to the fact that some expenses may not be recognized as deductible by the tax authorities.

The Group's subsidiaries have been audited by the tax authorities up to and including the year indicated in the table below:

| Name                                                                                         | Year |
|----------------------------------------------------------------------------------------------|------|
| Banks                                                                                        |      |
| 1. Alpha Bank London Ltd (voluntary settlement of tax obligation)                            | 2011 |
| 2. Alpha Bank Cyprus Ltd (tax audit is in progress for years from 2008 – 2011)               | 2007 |
| 3. Emporiki Bank Cyprus Ltd (tax audit is in progress for years from 2003 – 2011)            | 2002 |
| 4. Alpha Bank Romania S.A.                                                                   | 2006 |
| 5. Alpha Bank AD Skopje (the years 1998 – 2006 have not been audited by the tax authorities) | 2009 |
| 6. Alpha Bank Srbija A.D.                                                                    | 2004 |
| 7. Alpha Bank Albania SH.A.                                                                  | 2011 |
| Leasing                                                                                      |      |
| 1. Alpha Leasing A.E. **                                                                     | 2007 |
| 2. Alpha Leasing Romania IFN S.A.                                                            | 2007 |
| 3. ABC Factors A.E.** (tax audit is in progress for year 2010)                               | 2009 |
| 4. Diners Club Greece A.E.P.P. **                                                            | 2010 |
| Investment Banking                                                                           |      |
| 1. Alpha Finance A.E.P.E.Y. **/***                                                           | 2009 |
| 2. SSIF Alpha Finance Romania S.A. (tax audit is in progress for years from 2003 – 2007)     | 2002 |
| 3. Alpha A.E. Investment Holdings **/***                                                     | 2009 |
| 4. Alpha A.E. Ventures Capital Management - AKES **/***                                      | 2009 |
| 5. Emporiki Ventures Capital Developed Markets Ltd                                           | 2007 |
| 6. Emporiki Ventures Capital Emerging Markets Ltd                                            | 2008 |
| Asset Management                                                                             |      |
| 1. Alpha Asset Management A.E.D.A.K. **/***                                                  | 2009 |
| 2. ABL Independent Financial Advisers Ltd (voluntary settlement of tax obligation)           | 2011 |
| Insurance                                                                                    |      |
| 1. Alpha Insurance Agents A.E. **/***                                                        | 2009 |

<sup>\*\*</sup> These companies received tax certificate for the years 2011, 2012 and 2013 without any qualification (note 3)

<sup>\*\*\*</sup> These companies have been audited by the tax authorities up to 2009 in accordance with Law 3888/2010 which relates to voluntary settlement for the unaudited tax years.



| Name                                                                                                                     | Year      |
|--------------------------------------------------------------------------------------------------------------------------|-----------|
| 2. Alpha Insurance Brokers S.R.L.                                                                                        | 2005      |
| 3. Alphalife A.A.E.Z. **/***                                                                                             | 2009      |
| Real estate and hotel                                                                                                    |           |
| 1. Alpha Astika Akinita A.E.**                                                                                           | 2009      |
| 2. Ioniki Hotel Enterprises A.E. **                                                                                      | 2010      |
| 3. Oceanos A.T.O.E.E. **/***                                                                                             | 2009      |
| 4. Emporiki Development and Real Estate Management A.E.                                                                  | 2008      |
| 5. Alpha Real Estate D.O.O. Beograd                                                                                      | 2008      |
| 6. Alpha Astika Akinita D.O.O.E.L. Skopje 7. Alpha Real Estate Bulgaria E.O.O.D. (commencement of operation 2007)        | 2007<br>* |
| 8. Chardash Trading E.O.O.D. (commencement of operation 2006)                                                            | *         |
| 9. Alpha Real estate Services S.R.L.                                                                                     | 1998      |
| 10. Alpha Investment Property Chalandriou A.E. (commencement of operation 2012)                                          | * *       |
| 11. Alpha Investment Property Attikis A.E. (commencement of operation 2012)                                              | * *       |
| 12. Alpha Investment Property Attikis II A.E. (commencement of operation 2012)                                           | * *       |
| 13. Alpha Investment Property Amaroussion I A.E. (commencement of operation 2012)                                        | * *       |
| 14. Alpha Investment Property Amaroussion II A.E. (commencement of operation 2012)                                       | * *       |
| 15. AGI – RRE Participations 1 S.R.L. (commencement of operation 2010)                                                   | *         |
| 16. AGI – BRE Participations 1 E.O.O.D. (commencement of operation 2010)                                                 | 2011      |
| 17. Stockfort Ltd (commencement of operation 2010)                                                                       | *         |
| 18. Romfelt Real Estate SA (commencement of operation 1991)                                                              | *         |
| 19. AGI – RRE Zeus S.R.L. (commencement of operation 2012) 20. AGI – RRE Athena S.R.L. (commencement of operation 2012)  | *         |
| 21. AGI – RRE Poseidon S.R.L. (commencement of operation 2012)                                                           | *         |
| 22. AGI – RRE Hera S.R.L. (commencement of operation 2012)                                                               | *         |
| 23. AGI - BRE Participations 2 E.O.O.D. (commencement of operation 2012)                                                 | *         |
| 24. AGI – BRE Participations 2BG E.O.O.D. (commencement of operation 2012)                                               | *         |
| 25. AGI – BRE Participations 3 E.O.O.D. (commencement of operation 2012)                                                 | *         |
| 26. AGI – BRE Participations 4 E.O.O.D. (commencement of operation 2012)                                                 | *         |
| 27. APE Fixed Assets A.E.**/***                                                                                          | 2009      |
| 28. SC Cordia Residence S.R.L.                                                                                           | 2011      |
| 29. HT-1 E.O.O.D                                                                                                         | *         |
| 30. AGI-RRE Venus S.R.L. (commencement of operation 2014)                                                                | *         |
| 31. AGI-RRE Cleopatra S.R.L. (commencement of operation 2014) 32. AGI-RRE Hermes S.R.L. (commencement of operation 2014) | *         |
| 33. SC Carmel Residential S.R.L. (commencement of operation 2014)                                                        | *         |
| 34. Alpha Investment Property Neas Kifisias A.E. (commencement of operation 2014)                                        | *         |
| 35. Alpha Investment Property Kallirois A.E. (commencement of operation 2014)                                            | *         |
| 36. Alpha Investment Property Livadias A.E. (commencement of operation 2014)                                             | *         |
| 37. AGI-SRE Ariadni DOO (commencement of operation 2015)                                                                 | *         |
| 38. Asmita Gardens SRL (commencement of operation 2015)                                                                  | *         |
| 39. Alpha Investment Property Kefalariou A.E. (commencement of operation 2015)                                           | *         |
| Special purpose and holding entities                                                                                     |           |
| 1. Alpha Credit Group Plc (voluntary settlement of tax obligation)                                                       | 2011      |
| Alpha Group Jersey Ltd     Alpha Group Investments Ltd (commencement of operation 2007)                                  | *         |
| 4. Ionian Holdings A.E.**/***                                                                                            | 2009      |
| 5. Ionian Equity Participations Ltd (commencement of operation 2006)                                                     | 2007      |
| 6. Emporiki Group Finance Plc                                                                                            | 2011      |
| 7. AGI – BRE Participations 1 Ltd (commencement of operation 2009)                                                       | *         |
| 8. AGI – RRE Participations 1 Ltd (commencement of operation 2009)                                                       | *         |
| 9. Alpha Group Ltd (commencement of operation 2012)                                                                      | *         |
| 10. Katanalotika Plc (voluntary settlement of tax obligation)                                                            | 2011      |
| 11. Epihiro Plc (voluntary settlement of tax obligation)                                                                 | 2011      |
| 12. Irida Plc (voluntary settlement of tax obligation)                                                                   | 2011      |
| 13. Pisti 2010 - 1 Plc (voluntary settlement of tax obligation)                                                          | 2011      |

<sup>\*</sup> These companies have not been audited by the tax authorities since the commencement of their operations.

<sup>\*\*</sup> These companies received tax certificate for the years 2011, 2012 and 2013 without any qualification (note 3)

<sup>\*\*\*</sup> These companies have been audited by the tax authorities up to 2009 in accordance with Law 3888/2010 which relates to voluntary settlement for the unaudited tax years.

<sup>\*\*\*\*</sup> These companies are not subject to tax audit.



| Name                                                                | Year |
|---------------------------------------------------------------------|------|
| 14. Alpha Shipping Finance Ltd (commencement of operation 2014)     | *    |
| 15. AGI – RRE Athena Ltd (commencement of operation 2011)           | *    |
| 16. AGI - RRE Poseidon Ltd (commencement of operation 2012)         | *    |
| 17. AGI - RRE Hera Ltd (commencement of operation 2012)             | *    |
| 18. Umera Ltd (commencement of operation 2012)                      | *    |
| 19. AGI – BRE Participations 2 Ltd (commencement of operation 2011) | *    |
| 20. AGI – BRE Participations 3 Ltd (commencement of operation 2011) | *    |
| 21. AGI – BRE Participations 4 Ltd (commencement of operation 2010) | *    |
| 22. Alpha Real Estate Services Ltd (commencement of operation 2010) | *    |
| 23. AGI – RRE Ares Ltd (commencement of operation 2010)             | *    |
| 24. AGI – RRE Venus Ltd (commencement of operation 2012)            | *    |
| 25. AGI – RRE Artemis Ltd (commencement of operation 2012)          | *    |
| 26. AGI – BRE Participations 5 Ltd (commencement of operation 2012) | *    |
| 27. AGI-RRE Cleopatra Ltd (commencement of operation 2013)          | *    |
| 28. AGI-RRE Hermes Ltd (commencement of operation 2013)             | *    |
| 29. AGI-Cypre Arsinoe Ltd (commencement of operation 2013)          | *    |
| 30. AGI-SRE Ariadni Ltd (commencement of operation 2014)            | *    |
| 31. Zerelda Ltd (commencement of operation 2012)                    | *    |
| 32.AGI-Cypre Alaminos Ltd (commencement of operation 2014)          | *    |
| 33. AGI-Cypre Tochini Ltd (commencement of operation 2014)          | *    |
| 34. AGI-Cypre Evagoras Ltd (commencement of operation 2014)         | *    |
| 35. AGI-Cypre Tersefanou Ltd (commencement of operation 2014)       | *    |
| 36. AGI-Cypre Mazotos Ltd (commencement of operation 2014)          | *    |
| 37. AGI-Cypre Ermis Ltd (commencement of operation 2014)            | *    |
| Other companies                                                     |      |
| 1. Alpha Bank London Nominees Ltd                                   | **** |
| 2. Alpha Trustees Ltd (commencement of operation 2002)              | *    |
| 3. Flagbright Ltd                                                   | **** |
| 4. Kafe Alpha A.E.**/***                                            | 2009 |
| 5. Alpha Supporting Services A.E.**/***                             | 2009 |
| 6. Real Car Rental A.E.**/***                                       | 2009 |
| 7. Evisak A.E.**/***                                                | 2009 |
| 8. Emporiki Management A.E.***                                      | 2009 |

# c) Operating leases

The Group's minimum future lease payments are:

|                              | 30.6.2015 | 31.12.2014 |
|------------------------------|-----------|------------|
| - less than one year         | 44,812    | 46,350     |
| - between one and five years | 111,008   | 118,782    |
| - over five years            | 141,740   | 176,372    |
| Total                        | 297,560   | 341,504    |

The minimum future lease revenues are:

|                              | 30.6.2015 | 31.12.2014 |
|------------------------------|-----------|------------|
| - less than one year         | 10,214    | 11,029     |
| - between one and five years | 40,645    | 36,633     |
| - over five years            | 38,486    | 39,996     |
| Total                        | 89,345    | 87,658     |

It is noted that the comparative data of minimum future payments and revenues of Group does not include Bulgaria Branch due to presentation as discontinued operation.

<sup>\*</sup> These companies have not been audited by the tax authorities since the commencement of their operations.

<sup>\*\*</sup> These companies received tax certificate for the years 2011, 2012 and 2013 without any qualification (note 3)

<sup>\*\*\*</sup> These companies have been audited by the tax authorities up to 2009 in accordance with Law 3888/2010 which relates to voluntary settlement for the unaudited tax years.

<sup>\*\*\*\*</sup> These companies are not subject to tax audit.



### d) Off balance sheet liabilities

The Group as part of its normal operations, is bound by contractual commitments, that in the future may result to changes in its asset structure. These commitments are monitored in off balance sheet accounts and relate to letters of credit, letters of guarantee, undrawn credit facilities and credit limits.

Letters of credit are used to facilitate trading activities and relate to the financing of contractual agreements for the transfer of goods locally or abroad, by undertaking the direct payment on behalf of the third party bound by the agreement on behalf of the Group's client. Letters of credit, as well as letters of guarantee, are commitments under specific terms and are issued by the Group for the purpose of ensuring that its clients will fulfill the terms of their contractual obligations.

The outstanding balances are as follows:

|                                           | 30.6.2015 | 31.12.2014 |
|-------------------------------------------|-----------|------------|
| Letters of credit                         | 54,563    | 53,731     |
| Letters of guarantee and other guarantees | 4,063,908 | 3,933,314  |

In addition, contingent liabilities for the Group arise from undrawn loan agreements and credit limits that may not be fulfilled immediately or may be partly fulfilled as long as the agreed upon requirements are fulfilled by counterparties.

The liability from limits that can not be recalled (committed) in case where counterparties fail to meet their contractual obligations as at 30.6.2015 amounts to  $\leq$  274.5 million (31.12.2014:  $\leq$  367.5 million) and are included in the calculation of risk weighted assets.

## e) Assets pledged

Assets pledged, as at 30.6.2015 analyzed as follows:

- Deposits pledged amounting to € 1.1 billion concerning the Group's obligation to maintain deposits in Central Banks according to percentages determined by the respective country.
- Deposits pledged amounting to € 0.2 billion concerning guarantees granted and provided for on behalf of the Greek State.
- Deposits pledged to credit institutions amounting to € 1.2 billion which have been provided as guarantee for derivative transactions.
- Loans and advances to customers:
  - i. An amount of nominal value of € 17.2 billion pledged to central banks for liquidity purposes.
  - ii. An amount of €2.1 billion granted as collateral to the Greek State in order for the Bank to receive securities issued by the Greek State amounting to €1.6 billion in accordance with Law 3723/2008, that have been pledged to central banks for liquidity purposes.
  - iii. A carrying amount of €4.4 billion which relates to mortgage loans granted as collateral to the Greek State in order for the Bank to receive securities issued amounting to €3.7 billion, pledged to Central banks liquidity purpose.
  - iv. A carrying amount of € 3.6 billion which relates to corporate, consumer loans leasing and credit cards has been securitized for the issuance of Special Purpose Entities' bonds of a nominal value of € 4.2 billion, which are held by the Bank and pledged to central banks for liquidity purposes.
  - v. A carrying amount of  $\in$  0.7 billion which relates to shipping loans, has been securitized for the purpose of financ-

- ing the Bank through a Special Purpose Entity of the Group which amounts to  $\leq$  0.4 billion at 30.6.2015.
- vi. An amount of nominal value of €0.2 billion has been granted as collateral in the context of other financing transactions.
- Securities held for trading and investment securities portfolio out of which:
  - i. An amount of nominal value of € 3.6 billion of Greek government securities, of which a nominal amount of € 3.55 billion has been pledged to central banks in order to participate in main refinancing operations, while Greek State securities of a nominal amount of € 0.05 billion have been pledged for other loan facilities.
  - ii. An amount of nominal value € 4.3 billion relates to securities issued by the European Financial Stability Facility (EFSF), that the Bank received by the HFSF in the context of a) its participation to the share capital increase that was completed on 6.6.2013 and b) due to the coverage of the difference between the values of assets and liabilities transferred from Cooperative Banks, of which an amount of nominal value € 4.1 billion is pledged as collateral to Central Banks for participation in main refinancing operations.

In addition an amount of nominal value  $\in$  9.8 billion that relates to securities issued with the guarantee of the Greek State in accordance with Law 3723/2008 and are held by the Bank, are pledged as collateral to Central Banks for participation in main refinancing operations.



# 17. Group Consolidated Companies

The conolisated financial statements, apart from the parent company Alpha Bank include the following entities:

# A. Subsidiaries

|                                                         | Country of     | Group's ownership intere |            |  |
|---------------------------------------------------------|----------------|--------------------------|------------|--|
| Name                                                    | incorporation  | 30.6.2015                | 31.12.2014 |  |
| Banks                                                   | <u> </u>       |                          |            |  |
| 1. Alpha Bank London Ltd                                | United Kingdom | 100.00                   | 100.00     |  |
| 2. Alpha Bank Cyprus Ltd (27g)                          | Cyprus         | 100.00                   | 100.00     |  |
| 3. Emporiki Bank Cyprus Ltd (27g)                       | Cyprus         | 100.00                   | 100.00     |  |
| 4. Alpha Bank Romania S.A.                              | Romania        | 99.92                    | 99.92      |  |
| 5. Alpha Bank AD Skopje                                 | FYROM          | 100.00                   | 100.00     |  |
| 6. Alpha Bank Srbija A.D.                               | Serbia         | 100.00                   | 100.00     |  |
| 7. Alpha Bank Albania SH.A.                             | Albania        | 100.00                   | 100.00     |  |
|                                                         | Albania        | 100.00                   | 100.00     |  |
| Leasing companies  1. Alpha Leasing A.E.                | Greece         | 100.00                   | 100.00     |  |
| · · · · · · · · · · · · · · · · · · ·                   | Romania        |                          |            |  |
| 2. Alpha Leasing Romania IFN S.A.                       |                | 100.00                   | 100.00     |  |
| 3. ABC Factors A.E.                                     | Greece         | 100.00                   | 100.00     |  |
| 4. Diners Club Greece A.E.P.P. (27e)                    | Greece         |                          | 100.00     |  |
| Investment Banking                                      |                |                          |            |  |
| 1. Alpha Finance A.E.Π.Ε.Υ.                             | Greece         | 100.00                   | 100.00     |  |
| 2. SSIF Alpha Finance Romania S.A.                      | Romania        | 100.00                   | 100.00     |  |
| 3. Alpha A.E. Investment Holdings                       | Greece         | 100.00                   | 100.00     |  |
| 4. Alpha A.E. Ventures Capital Management – AKES        | Greece         | 100.00                   | 100.00     |  |
| 5. Emporiki Ventures Capital Developed Markets Ltd      | Cyprus         | 100.00                   | 100.00     |  |
| 6. Emporiki Ventures Capital Emerging Markets Ltd       | Cyprus         | 100.00                   | 100.00     |  |
| Asset Management                                        |                |                          |            |  |
| 1. Alpha Asset Management A.E.D.A.K.                    | Greece         | 100.00                   | 100.00     |  |
| 2. ABL Independent Financial Advisers Ltd               | United Kingdom | 100.00                   | 100.00     |  |
| Insurance                                               |                |                          |            |  |
| 1. Alpha Insurance Agents A.E.                          | Greece         | 100.00                   | 100.00     |  |
| 2. Alpha Insurance Ltd <sup>(27a)</sup>                 | Cyprus         |                          | 100.00     |  |
| 3. Alpha Insurance Brokers S.R.L.                       | Romania        | 100.00                   | 100.00     |  |
| 4. Alphalife A.A.E.Z.                                   | Greece         | 100.00                   | 100.00     |  |
| Real estate and hotel                                   |                |                          |            |  |
| 1. Alpha Astika Akinita A.E.                            | Greece         | 93.17                    | 93.17      |  |
| 2. Ioniki Hotel Enterprises A.E.                        | Greece         | 97.27                    | 97.27      |  |
| 3. Oceanos A.T.O.E.E.                                   | Greece         | 100.00                   | 100.00     |  |
| 4. Emporiki Development and Real Estate Management A.E. | Greece         | 100.00                   | 100.00     |  |
| 5. Alpha Real Estate D.O.O. Beograd                     | Serbia         | 93.17                    | 93.17      |  |
| 6. Alpha Astika Akinita D.O.O.E.L. Skopje               | FYROM          | 93.17                    | 93.17      |  |
| 7. Alpha Real Estate Bulgaria E.O.O.D.                  | Bulgaria       | 93.17                    | 93.17      |  |
| 8. Chardash Trading E.O.O.D.                            | Bulgaria       | 93.17                    | 93.17      |  |
| 9. Alpha Real Estate Services S.R.L.                    | Romania        | 93.17                    | 93.17      |  |
| 10. Alpha Investment Property Chalandriou A.E.          | Greece         | 100.00                   | 100.00     |  |
| 11. Alpha Investment Property Attikis A.E.              | Greece         | 100.00                   | 100.00     |  |
| 12. Alpha Investment Property Attikis II A.E.           | Greece         | 100.00                   | 100.00     |  |
| 13. Alpha Investment Property Amaroussion I A.E.        | Greece         | 100.00                   | 100.00     |  |
| 14. Alpha Investment Property Amaroussion II A.E.       | Greece         | 100.00                   | 100.00     |  |
| 15. AGI-RRE Participations 1 S.R.L.                     | Romania        | 100.00                   | 100.00     |  |
| 16. AGI-BRE Participations 1 E.O.O.D.                   | Bulgaria       | 100.00                   | 100.00     |  |
| 17. Stockfort Ltd                                       | Cyprus         | 100.00                   | 100.00     |  |
| 18. Romfelt Real Estate S.A. (26j)                      | Romania        | 98.86                    | 95.89      |  |
| 19. AGI-RRE Zeus S.R.L.                                 | Romania        | 100.00                   | 100.00     |  |



|                                                     | Country of               | Group's owne | rship interest % |
|-----------------------------------------------------|--------------------------|--------------|------------------|
| Name                                                | Country of incorporation | 30.6.2015    | 31.12.2014       |
| 20. AGI – RRE Athena S.R.L.                         | Romania                  | 100.00       | 100.00           |
| 21. AGI – RRE Poseidon S.R.L.                       | Romania                  | 100.00       | 100.00           |
| 22. AGI – RRE Hera S.R.L.                           | Romania                  | 100.00       | 100.00           |
| 23. AGI-BRE Participations 2 E.O.O.D.               | Bulgaria                 | 100.00       | 100.00           |
| 24. AGI-BRE Participations 2BG E.O.O.D.             | Bulgaria                 | 100.00       | 100.00           |
| 25. AGI-BRE Participations 3 E.O.O.D.               | Bulgaria                 | 100.00       | 100.00           |
| 26. AGI-BRE Participations 4 E.O.O.D.               | Bulgaria                 | 100.00       | 100.00           |
| 27. APE Fixed Assets A.E.                           | Greece                   | 72.20        | 72.20            |
| 28. SC Cordia Residence S.R.L.                      | Romania                  | 100.00       | 100.00           |
| 29. HT-1 E.O.O.D.                                   | Bulgaria                 | 100.00       | 100.00           |
| 30. AGI-RRE Venus S.R.L.                            | Romania                  | 100.00       | 100.00           |
| 31. AGI-RRE Cleopatra S.R.L.                        | Romania                  | 100.00       | 100.00           |
| 32. AGI-RRE Hermes S.R.L.                           | Romania                  | 100.00       | 100.00           |
| 33. SC Carmel Residential S.R.L.                    | Romania                  | 100.00       | 100.00           |
| 34. Alpha Investment Property Neas Kifisias A.E.    | Greece                   | 100.00       | 100.00           |
| 35. Alpha Investment Property Kallirois A.E.        | Greece                   | 100.00       | 100.00           |
| 36. Alpha Investment Property Livadias A.E.         | Greece                   | 100.00       | 100.00           |
| 37. AGI-SRE Ariadni DOO (27c)                       | Serbia                   | 100.00       |                  |
| 38. Asmita Gardens SRL (27i)                        | Romania                  | 100.00       |                  |
| 39. Alpha Investment Property Kefalariou A.E. (27h) | Greece                   | 100.00       |                  |
| Special purpose and holding entities                |                          |              |                  |
| 1. Alpha Credit Group Plc                           | United Kingdom           | 100.00       | 100.00           |
| 2. Alpha Group Jersey Ltd                           | Jersey                   | 100.00       | 100.00           |
| 3. Alpha Group Investments Ltd                      | Cyprus                   | 100.00       | 100.00           |
| 4. Ionian Holdings A.E.                             | Greece                   | 100.00       | 100.00           |
| 5. Ionian Equity Participations Ltd                 | Cyprus                   | 100.00       | 100.00           |
| 6. Emporiki Group Finance Plc                       | United Kingdom           | 100.00       | 100.00           |
| 7. AGI – BRE Participations 1 Ltd                   | Cyprus                   | 100.00       | 100.00           |
| 8. AGI – RRE Participations 1 Ltd                   | Cyprus                   | 100.00       | 100.00           |
| 9. Alpha Group Ltd                                  | Cyprus                   | 100.00       | 100.00           |
| 10. Katanalotika Plc                                | United Kingdom           |              |                  |
| 11. Epihiro Plc                                     | United Kingdom           |              |                  |
| 12. Irida Plc                                       | United Kingdom           |              |                  |
| 13. Pisti 2010-1 Plc                                | United Kingdom           |              |                  |
| 14. Alpha Shipping finance Ltd                      | United Kingdom           |              |                  |
| 15. AGI – RRE Athena Ltd                            | Cyprus                   | 100.00       | 100.00           |
| 16. AGI – RRE Poseidon Ltd <sup>(27i)</sup>         | Cyprus                   | 100.00       | 100.00           |
| 17. AGI – RRE Hera Ltd                              | Cyprus                   | 100.00       | 100.00           |
| 18. Umera Ltd                                       | Cyprus                   | 100.00       | 100.00           |
| 19. AGI-BRE Participations 2 Ltd                    | Cyprus                   | 100.00       | 100.00           |
| 20. AGI-BRE Participations 3 Ltd                    | Cyprus                   | 100.00       | 100.00           |
| 21. AGI-BRE Participations 4 Ltd                    | Cyprus                   | 100.00       | 100.00           |
| 22. Alpha Real Estate Services Ltd                  | Cyprus                   | 100.00       | 100.00           |
| 23. AGI-RRE Ares Ltd                                | Cyprus                   | 100.00       | 100.00           |
| 24. AGI-RRE Venus Ltd                               | Cyprus                   | 100.00       | 100.00           |
| 25. AGI-RRE Artemis Ltd                             | Cyprus                   | 100.00       | 100.00           |
| 26. AGI-BRE Participations 5 Ltd                    | Cyprus                   | 100.00       | 100.00           |
| 27. AGI-RRE Cleopatra Ltd                           | Cyprus                   | 100.00       | 100.00           |
| 28. AGI-RRE Hermes Ltd                              | Cyprus                   | 100.00       | 100.00           |
| 29. AGI-RRE Arsinoe Ltd (27d)                       | Cyprus                   | 100.00       | 100.00           |
| 30. AGI-SRE Ariadni Ltd                             | Cyprus                   | 100.00       | 100.00           |
| 31. Zerelda Ltd                                     | Cyprus                   | 100.00       | 100.00           |
| 32. AGI-Cypre Alaminos Ltd                          | Cyprus                   | 100.00       | 100.00           |



|                                   | Country of     | Group's owne | ership interest % |
|-----------------------------------|----------------|--------------|-------------------|
| Name                              | incorporation  | 30.6.2015    | 31.12.2014        |
| 33. AGI-Cypre Tochini Ltd         | Cyprus         | 100.00       | 100.00            |
| 34. AGI-Cypre Evagoras Ltd        | Cyprus         | 100.00       | 100.00            |
| 35. AGI-Cypre Tersefanou Ltd      | Cyprus         | 100.00       | 100.00            |
| 36. AGI-Cypre Mazotos Ltd         | Cyprus         | 100.00       | 100.00            |
| 37. AGI-Cypre Ermis Ltd           | Cyprus         | 100.00       | 100.00            |
| Other companies                   |                |              |                   |
| 1. Alpha Bank London Nominees Ltd | United Kingdom | 100.00       | 100.00            |
| 2. Alpha Trustees Ltd             | Cyprus         | 100.00       | 100.00            |
| 3. Flagbright Ltd                 | United Kingdom | 100.00       | 100.00            |
| 4. Kafe Alpha A.E.                | Greece         | 100.00       | 100.00            |
| 5. Alpha Supporting Services A.E. | Greece         | 100.00       | 100.00            |
| 6. Real Car Rental A.E.           | Greece         | 100.00       | 100.00            |
| 7. Evisak A.E.                    | Greece         | 85.71        | 85.71             |
| 8. Emporiki Management A.E.       | Greece         | 100.00       | 100.00            |

### b. Joint ventures

| 1. Cardlink A.E. <sup>(26b)</sup> | Greece  |       | 50.00 |
|-----------------------------------|---------|-------|-------|
| 2. APE Commercial Property A.E.   | Greece  | 72.20 | 72.20 |
| 3. APE Investment Property A.E.   | Greece  | 72.80 | 72.80 |
| 4. Alpha TANEO A.K.E.S.           | Greece  | 51.00 | 51.00 |
| 5. Rosequeens Properties Ltd.     | Cyprus  | 33.33 | 33.33 |
| 6. Rosequeens Properties S.R.L.   | Romania | 33.33 | 33.33 |

### c. Associates

| AEDEP Thessalias and Stereas Ellados | Greece | 50.00 | 50.00 |
|--------------------------------------|--------|-------|-------|
| 2. A.L.C. Novelle Investments Ltd    | Cyprus | 33.33 | 33.33 |
| 3. Banking Information Systems A.E.  | Greece | 23.77 | 23.77 |
| 4. Propindex A.E.D.A.                | Greece | 35.58 | 35.58 |
| 5. Olganos A.E.                      | Greece | 30.44 | 30.44 |
| 6. Aquaculture SELONDA AEGE (27f)    | Greece | 23.01 |       |

Subsidiaries are fully consolidated, while joint ventures and associates are accounted under the equity method, in accordance with IAS 28 "Investments in associates and joint ventures" and IFRS 11 "Joint Arrangements".

Consolidated financial statements do not include the Commercial Bank of London Ltd which is a dormant company and Smelter Medical Systems AEVE, Emporiki Media Ltd, Aris Diomidis Emporiki SA, Metek SA, Historical archive -cultural contribution of Emporiki Bank's Non-Profit Company which have been fully impaired and are in the process of liquidation.

It is noted that on 30.9.2015 the process of liquidation of the subsidiary company of the Bank, Emporiki Media Advertising Ltd was completed.

On 9.10.2015 the liquidation process of the company Historical archive -cultural contribution of Emporiki Bank's Non-Profit Company was completed.

The Group hedges the foreign exchange risk arising from the net investment in subsidiaries through the use of derivatives in their functional currency.



## 18. Disclosures of Law 4261/5.5.2014

Article 81 of Law 4261/5.5.2014 incorporated into Greek legislation the Article 89 of Directive 2013/36/EC of the European Parliament and of the Council of 26 June 2013, according to which, it is adopted for the first time the obligation to disclose information on a consolidated basis by Member State and third

country in which the Group has headquarters and specified as follows: name or names, nature of business, geographic location, turnover, results before tax, taxes on results, public subsidies received and number of full time employees.

#### Greece

Revenue in Greece on 31.12.2014 amounted to  $\le$  3,460,274, results before tax amounted to losses  $\le$  (757,110), taxes on results amounted to  $\le$  682,658 and the number of employees was 10,352 and the following companies were included:

### **Banks**

1. Alpha Bank A.E.

(including the Bank's branches in Bulgaria, Cyprus and United Kingdom)

### Leasing companies

- 1. Alpha Leasing A.E.
- 2. ABC Factors A.E.
- 3. Diners Club Greece A.E.P.P.

### **Investment Banking**

- 1. Alpha Finance A.Ε.Π.Ε.Υ.
- 2. Alpha A.E. Investment Holdings
- 3. Alpha A.E. Ventures Capital Management AKES
- 4. Emporiki Management A.E.

# **Asset Management**

1. Alpha Asset Management A.E.D.A.K.

## Insurance

- 1. Alpha Insurance Agents A.E.
- 2. Alphalife A.A.E.Z.

### Real estate and hotel

1. Alpha Astika Akinita A.E.

- 2. Ioniki Hotel Enterprises A.E.
- 3. Oceanos A.T.O.E.E.
- 4. Emporiki Development and Real Estate Management A.E.
- 5. Alpha Investment Property Chalandriou A.E.
- 6. Alpha Investment Property Attikis A.E.
- 7. Alpha Investment Property Attikis II A.E.
- 8. Alpha Investment Property Amaroussion I A.E.
- 9. Alpha Investment Property Amaroussion II A.E.
- 10. Alpha Investment Property Eleonas A.E.
- 11. APE Fixed Assets A.E.
- 12. Alpha Investment Property Neas Kifisias A.E.
- 13. Alpha Investment Property Kallirois A.E.
- 14. Alpha Investment Property Levadias A.E.

## Special purpose and holding entities

1. Ionian Holdings A.E.

## Other companies

- 1. Kafe Alpha A.E.
- 2. Alpha Supporting Services A.E.
- 3. Real Car Rental A.E.
- 4. Evisak A.E.

## **Cyprus**

Revenue in Cyprus on 31.12.2014 amounted to  $\leq$  203,050, results before tax amounted to losses  $\leq$  (131,688), taxes on results amounted to  $\leq$  (971), number of employees was 965 and the following companies were included:

## Banks

- 1. Alpha Bank Cyprus Ltd
- 2. Emporiki Bank Cyprus Ltd

## **Investment Banking**

- 1. Emporiki Ventures Capital Developed Markets Ltd
- 2. Emporiki Ventures Capital Emerging Markets Ltd

### Insurance

1. Alpha Insurance Ltd

# Real estate and hotel

1. Stockfort Ltd

# Special purpose and holding entities

- 1. Alpha Group Investments Ltd
- 2. Ionian Equity Participations Ltd
- 3. AGI BRE Participations 1 Ltd
- 4. AGI RRE Participations 1 Ltd
- 5. Alpha Group Ltd



- 6. AGI RRE Athena Ltd
- 7. AGI RRE Poseidon Ltd
- 8. AGI RRE Hera Ltd
- 9. Umera Ltd
- 10. AGI-BRE Participations 2 Ltd
- 11. AGI-BRE Participations 3 Ltd
- 12. AGI-BRE Participations 4 Ltd
- 13. AGI-RRE Apollo Ltd
- 14. AGI-RRE Ares Ltd
- 15. AGI-RRE Venus Ltd
- 16. AGI-RRE Artemis Ltd
- 17. AGI-BRE Participations 5 Ltd
- 18. AGI-RRE Cleopatra Ltd

- 19. AGI-RRE Hermes Ltd
- 20. AGI-Cypre Arsinoe Ltd
- 21. AGI-SRE Ariadni Ltd
- 22. AGI-Cypre Alaminos Ltd
- 23. AGI-Cypre Tochini Ltd
- 24. AGI-Cypre Evagoras Ltd
- 25. AGI-Cypre Tersefanou Ltd
- 26. AGI-Cypre Mazotos Ltd
- 27. AGI-Cypre Ermis Ltd

## Other companies

- 1. Alpha Trustees Ltd
- 2. Zerelda Ltd

# **United Kingdom**

Revenue in United Kingdom on 31.12.2014 amounted to  $\le$  326,208, results before tax amounted to gain  $\le$  5,044, taxes on results amounted to  $\le$  (1,102), the number of employees was 45 and the following companies were included:

#### **Banks**

1. Alpha Bank London Ltd

### **Asset Management**

1. ABL Independent Financial Advisers Ltd

## Special purpose and holding entities

- 1. Alpha Credit Group Plc
- 2. Emporiki Group Finance Plc
- 3. Katanalotika Plc

- 4. Epihiro Plc
- 5. Irida Plc
- 6. Pisti 2010-1 Plc
- 7. Lithos Mortgage Financing Plc
- 8. Alpha Finance Shipping LTD

## Other companies

- 1. Alpha Bank London Nominees Ltd
- 2. Flagbright Ltd

## **Bulgaria**

Revenue in Bulgaria on 31.12.2014 amounted to  $\le$  3,334, results before tax amounted to losses  $\le$  (1,632), taxes on results amounted to  $\le$  40 and the following companies were included:

## Real estate and hotel

- 1. Alpha Real Estate Bulgaria E.O.O.D.
- 2. Chardash Trading E.O.O.D.
- 3. AGI-BRE Participations 1 E.O.O.D.
- 4. AGI-BRE Participations 2 E.O.O.D.

- 5. AGI-BRE Participations 2BG E.O.O.D.
- 6. AGI-BRE Participations 3 E.O.O.D.
- 7. AGI-BRE Participations 4 E.O.O.D.
- 8. HT-1 E.O.O.D.

### **Jersey**

Revenue in Jersey on 31.12.2014 amounted to € 1,493 and the results before tax amounted to losses € (54).

# Special purpose and holding entities

1. Alpha Group Jersey Ltd.

## Serbia

Revenue in Serbia on 31.12.2014 amounted to  $\in$  65,380, results before tax amounted to gain  $\in$  605, taxes on results amounted to  $\in$  (34), the number of employees was 1,137 and the following companies were included:

#### **Banks**

1. Alpha Bank Srbija A.D.

### Real estate and hotel

1. Alpha Real Estate D.O.O. Beograd

### Romania

Revenue in Romania on 31.12.2014 amounted to  $\leq$  224,207 thousand, results before tax amounted to losses  $\leq$  (38,182), taxes on results amounted to  $\leq$  2,018, the number of employees was 2,046 and the following companies were included:

### **Banks**

1. Alpha Bank Romania S.A.

### **Leasing companies**

1. Alpha Leasing Romania IFN S.A.

## **Investment Banking**

1. SSIF Alpha Finance Romania S.A.

### Insurance

1. Alpha Insurance Brokers S.R.L.

### Real estate and hotel

- 1. Alpha Astika Akinita Romania S.R.L.
- 2. AGI-RRE Participations 1 S.R.L.

- 3. Romfelt Real Estate S.A.
- 4. AGI-RRE Zeus S.R.L.
- 5. AGI RRE Athena S.R.L.
- 6. AGI RRE Poseidon S.R.L.
- 7. AGI RRE Hera S.R.L.
- 8. AGI-RRE Venus S.R.L.
- 9. AGI-RRE Cleopatra S.R.L.
- 10. AGI-RRE Hermes S.R.L.
- 11. SC Cordia Residence S.R.L.
- 12. SC Carmel Residential S.R.L.

## **Albania**

Revenue in Albania on 31.12.2014 amounted to  $\le$  34,188, results before tax amounted to gain  $\le$  3,451, taxes on results amounted to  $\le$  (670), the number of employees was 402 and the following companies were included:

### **Banks**

1. Alpha Bank Albania SH.A.

### **FYROM**

Revenue in Fyrom on 31.12.2014 amounted to  $\in$  7,303, results before tax amounted to losses  $\in$  (1,455), taxes on results amounted to  $\in$  (887), the number of employees was 246 and the following companies were included:

### **Banks**

1. Alpha Bank AD Skopje

# Real estate and hotel

1. Alpha Astika Akinita D.O.O.E.L. Skopje

Neither the Bank nor the Group companies have received any public subsidies. According to article 82 of Law 4261/5.5.2014 with which incorporated into Greek legislation the article 90 of Directive 2013/36/EU of the European Parliament and of the

Council of 26 June 2013 is established the requirement to disclose the total return on assets  $^{\star}$ . The overall performance of the assets of the Group for the year of 2014 amounted to (0.5)% (31.12.2013: 4.2%).

<sup>\*</sup> Is calculated as the ratio of the annual net gain /loss after income tax, attributable to the equity holders of the Bank to the average balance of total assets. The average balance of assets is calculated as the numerical average of the total assets at the end of each reporting period and the total assets at the end of the previous year.



# 19. Operating segments

(Amounts in million of Euro)

|                                                           |                      |                      |                                   | 1.1 - 30.6.2015                    |                            |                  |                      |
|-----------------------------------------------------------|----------------------|----------------------|-----------------------------------|------------------------------------|----------------------------|------------------|----------------------|
|                                                           | Retail               | Corporate<br>Banking | Asset<br>Management/<br>Insurance | Investment<br>Banking/<br>Treasury | South<br>Eastern<br>Europe | Other            | Group                |
| Net interest income                                       | 486.6                | 350.6                | 8.2                               | (48.4)                             | 159.7                      | 0.4              | 957.1                |
| Net fee and commission income Other income                | 56.0<br>3.6          | 65.3<br>7.0          | 27.4<br>0.1                       | (2.5)<br>42.4                      | 16.2<br>(12.4)             | 0.5<br>23.6      | 162.9<br>64.3        |
| Total income                                              | 546.2                | 422.9                | 35.7                              | (8.5)                              | 163.5                      | 24.5             | 1,184.3              |
| Total expense                                             | (325.5)              | (70.8)               | (16.4)                            | (14.7)                             | (108.4)                    | (23.9)           | (559.7)              |
| Impairment losses                                         | (1,067.5)            | (895.3)              |                                   |                                    | (134.4)                    |                  | (2,097.2)            |
| Profit/(loss) before income tax                           | (846.8)              | (543.2)              | 19.3                              | (23.2)                             | (79.3)                     | 0.6              | (1,472.6)            |
| Income tax                                                |                      |                      |                                   |                                    |                            |                  | 309.4                |
| Profit/(loss) after income tax from continuing operations |                      |                      |                                   |                                    |                            |                  | (1,163.2)            |
| Profit/(loss) from discontinued operations                |                      |                      |                                   |                                    | (88.9)                     |                  | (88.9)               |
| Profit/(loss) after income tax                            |                      |                      |                                   |                                    |                            |                  | (1,252.1)            |
| Assets 30.6.2015<br>Liabilities 30.6.2015                 | 25,357.8<br>22,638.6 | 15,346.3<br>4,523.3  | 515.5<br>1,486.1                  | 12,128.9<br>26,709.6               | 12,265.2<br>8,505.9        | 4,941.4<br>438.1 | 70,555.1<br>64,301.6 |

Total expenses include merger expenses amounting to €3.1 million.

(Amounts in million of Euro)

|                                                           |          |                      |                                   | 1.1 - 30.6.2014                    |                            |         |          |
|-----------------------------------------------------------|----------|----------------------|-----------------------------------|------------------------------------|----------------------------|---------|----------|
|                                                           | Retail   | Corporate<br>Banking | Asset<br>Management/<br>Insurance | Investment<br>Banking/<br>Treasury | South<br>Eastern<br>Europe | Other   | Group    |
| Net interest income                                       | 407.6    | 357.3                | 7.2                               | 6.3                                | 162.3                      | 0.8     | 941.5    |
| Net fee and commission income                             | 51.9     | 72.6                 | 16.8                              | 4.9                                | 17.1                       | 0.4     | 163.7    |
| Other income                                              | 2.7      | 6.7                  | 1.7                               | 40.8                               | 21.0                       | 25.1    | 98.0     |
| Total income                                              | 462.2    | 436.6                | 25.7                              | 52.0                               | 200.4                      | 26.3    | 1,203.2  |
| Total expense                                             | (361.9)  | (80.6)               | (15.2)                            | (13.7)                             | (115.4)                    | (37.4)  | (624.2)  |
| Impairment losses                                         | (233.5)  | (336.4)              |                                   |                                    | (170.8)                    |         | (740.7)  |
| Profit/(loss) before income tax                           | (133.2)  | 19.6                 | 10.5                              | 38.3                               | (85.8)                     | (11.0)  | (161.7)  |
| Income tax                                                |          |                      |                                   |                                    |                            |         | 432.9    |
| Profit/(loss) after income tax from continuing operations |          |                      |                                   |                                    |                            |         | 271.2    |
| Profit/(loss) from discontinued operations                |          |                      |                                   |                                    | (3.8)                      |         | (3.8)    |
| Profit/(loss) after income tax                            |          |                      |                                   |                                    |                            |         | 267.4    |
| Assets 31.12.2014                                         | 25,128.1 | 18,725.4             | 404.2                             | 11,132.9                           | 12,386.3                   | 5,158.6 | 72,935.5 |
| Liabilities 31.12.2014                                    | 29,837.8 | 7,046.0              | 1,938.9                           | 15,938.9                           | 9,977.0                    | 490.3   | 65,228.9 |

Total expenses include expenses relating to the merger of Emporiki Bank amounting to  $\in$  7.4 million.



### i. Retail

Includes all individuals (retail banking customers), professionals, small and very small companies operating in Greece and abroad, except from South-Eastern Europe countries.

The Group, through its extended branch network, offers all types of deposit products (deposits/ savings accounts, working capital/ current accounts, investment facilities/ term deposits, Repos, Swaps), loan facilities (mortgages, consumer, corporate loans, letters of guarantee) and debit and credit cards of the above customers.

## ii. Corporate Banking

Includes all medium-sized and large companies, with international activities, corporations managed by the Corporate Banking Division and shipping corporations operating in Greece and abroad except from South Eastern Europe countries. The Group offers working capital facilities, corporate loans, and letters of guarantee of the abovementioned corporations. This sector also includes the leasing products which are offered through the subsidiary Alpha Leasing A.E. and factoring services offered thourgh the subsidiary ABC Factors A.E.

## iii. Asset Management/Insurance

Consists of a wide range of asset management services

offered through Group's private banking units and the subsidiary, Alpha Asset Management A.E.D.A.K. In addition, it includes income received from the sale of a wide range of insurance products to individuals and companies through either AXA insurance, which is the corporate successor of the subsidiary Alpha Insurance A.E. or the subsidiary Alphalife A.A.E.Z.

# iv. Investment Banking/Treasury

Includes stock exchange, advisory and brokerage services relating to capital markets, and also investment banking facilities, offered either by the Bank or specialized subsidiaries (Alpha Finance A.E.P.E.Y., Alpha Ventures S.A.). It also includes the activities of the Dealing Room in the interbank market (FX Swaps, Bonds, Futures, IRS, Interbank placements – Loans etc.).

## v. South Eastern Europe

Consists of the Bank's branches and the Group's subsidiaries operating in South Eastern Europe.

### vi. Other

This segment consists of the non-financial subsidiaries of the Group and Bank's income and expenses that are not related to its operating activity.

## 20. Exposure in credit risk from debt issued by the peripheral Eurozone countries

Due to the prolonged turmoil in the Eurozone countries, and the issues which the Greek economy faces, concerning the service of public debt, the Group monitors credit risk from its exposure to the Greek State as well as to the peripheral Eurozone countries.

### i. Exposure to the Greek State

The table below presents the Group's total exposure in Greek Government securities:

|                    | 30.6.            | 2015               | 31.12.2014       |                    |  |
|--------------------|------------------|--------------------|------------------|--------------------|--|
| Portfolio          | Nominal<br>value | Carrying<br>amount | Nominal<br>value | Carrying<br>amount |  |
| TOTCIONO           | value            | aniount            | value            | aniount            |  |
| Available for sale | 4,682,113        | 3,569,008          | 4,703,271        | 3,708,048          |  |
| Trading            | 1,818            | 1,001              | 2,675            | 1,729              |  |
| Total              | 4,683,931        | 3,570,009          | 4,705,946        | 3,709,777          |  |

In addition the public entities securities on 30.6.2015 amounted to  $\in$  121,880 million (31.12.2014:  $\in$  138,862).

The Group's exposure to Greek State from other financial instruments, excluding securities is presented in the table below:

### Balance sheet exposure

|                                                | 30.6.2015       | 31.12.2014      |
|------------------------------------------------|-----------------|-----------------|
|                                                | Carrying amount | Carrying amount |
| Derivative financial instruments – assets      | 399,305         | 566,070         |
| Derivative financial instruments – liabilities | (387,444)       | (290,879)       |



Derivative financial liabilities to public sector entities/organizations amounted to  $\in$  4.4 million on 30.6.2015 (31.12.2014:  $\in$  29.1 million).

The Group's exposure in loans to public sector entities/organizations on 30.6.2015 amounted € 1,396 million (31.12.2014:

€ 1,324 million). The Group for the above receivables has recognized impairment amounting to € 35 million as at 30.6.2015 (31.12.2014: € 28.2 million).

In addition the balance of Group's loans guaranteed by the Greek State (directly guaranteed by Greek government, loans guaranteed by Guarantee Fund for small and very small entitees (TEMPME), Loans guaranteed by Common Ministerial Decisions) on 30.6.2015 amounted to  $\in$  727 million (31.12.2014:  $\in$  725 million). For these loans the Group has recognized impairment amounted to  $\in$  141 million as at 30.6.2015 (31.12.2014:  $\in$  142 million).

### Off balance sheet exposure

|                                                     | 30.6.2015                |   | 30.6.2015 31.12.2014 |            | .2014 |
|-----------------------------------------------------|--------------------------|---|----------------------|------------|-------|
|                                                     | Nominal value Fair value |   | Nominal value        | Fair value |       |
| Bonds used as collaterals for refinancing operation | -                        | - | 105,641              | 65,202     |       |

Balances at 31.12.2014 concern reverse repo transactions with Greek Government Bonds used as collaterals, which ended at 7.1.2015.

## ii. Exposure to other peripheral Eurozone countries debt

The Group holds in its available for sale portfolio, bonds and treasury bills of the Republic of Cyprus with a book value of  $\in$  90.9 million (31.12.2014:  $\in$  50.9 million) and a bond of Cyprus Popular Bank (senior) with a book value of  $\in$  1.6 million (31.12.2014:  $\in$  1.6 million) after an impairment of  $\in$  34.6 million recognized in 2013 income statement.

Additionally, the Group holds in its available for sale portfolio,

bonds issued by the Italian Republic with a book value of  $\in$  6.5 million (31.12.2014:  $\in$  6.8 million) and bonds issued by the Spanish Republic with a book value of  $\in$  6.1 million (31.12.2014:  $\in$  6.3 million).

The Group as at 30.6.2015 had no exposures from bonds from Portugal and Ireland.

# 21. Disclosures relevant to the fair value of financial instruments

# Fair value of financial instruments measured at amortized cost

|                                 | 30.6.2015     |                 | 31.12.2014    |                    |
|---------------------------------|---------------|-----------------|---------------|--------------------|
|                                 | Fair<br>value | Carrying amount | Fair<br>value | Carrying<br>amount |
| Assets                          |               |                 |               |                    |
| Loans and advances to customers | 47,499,684    | 47,722,569      | 49,125,976    | 49,556,985         |
| Investments securities          |               |                 |               |                    |
| - Held to maturity              | 207,509       | 244,713         | 309,592       | 310,818            |
| - Loans and receivables         | 4,385,954     | 4,294,133       | 4,370,874     | 4,299,101          |
| Liabilities                     |               |                 |               |                    |
| Due to customers                | 31,079,041    | 31,091,267      | 42,557,113    | 42,900,633         |
| Debt securities in issue (1)    | 727,969       | 1,171,026       | 1,286,879     | 1,458,921          |

The table above presents the fair value and the carrying amount of financial instruments which are measured at amortized cost.

The fair value of loans is estimated based on the interbank market yield curves by adding a liquidity premium and spread per loan category and business unit for the expected loss. The fair value of deposits is estimated based on the interbank market

yield curves by deducting customer's spread depending on the type of deposit. In both of these cases, the future cash flows (floating rate) are calculated based on the implied forward rates until their maturity.

The fair value of held to maturity securities and of debt securities in issue is calculated using market prices, as long as the

<sup>(1)</sup> Debt securities in issue do not include the convertible bond loan issued by the Bank in the context of the agreement with Credit Agricole S.A. regarding the acquisition of Emporiki Bank since this security is measured at fair value.



market is active. In all other cases as well as for the loan portfolio, the discounted cash flows method is used and all significant variables are based either on observable market data or on a combination of observable and unobservable market data. The fair value of other financial assets and liabilities which are valued at amortized cost does not differ materially from the respective carrying amount.

## Hierarchy of financial instruments measured at fair value

|                                   | 30.6.2015 |           |         |                     |
|-----------------------------------|-----------|-----------|---------|---------------------|
|                                   | Level 1   | Level 2   | Level 3 | Total Fair<br>value |
| Derivative financial assets       | 6,831     | 919,540   | 3,832   | 930,203             |
| Securities held for trading       |           |           |         |                     |
| - Bonds and treasury bills        |           | 1,001     |         | 1,001               |
| - Shares                          | 119       | 3,575     |         | 3,694               |
| - Other variable yield securities |           | 56        |         | 56                  |
| Available for sale securities     |           |           |         |                     |
| - Bonds and treasury bills        | 593,971   | 4,753,976 | 13,949  | 5,361,896           |
| - Shares                          |           | 13,671    | 61,449  | 75,120              |
| - Other variable yield securities |           | 44,534    |         | 44,534              |
| Derivative financial liabilities  | 135       | 1,825,761 |         | 1,825,896           |
| Convertible bond                  |           | 15,000    |         | 15,000              |

|                                   | 31.12.2014 |           |         |                     |
|-----------------------------------|------------|-----------|---------|---------------------|
|                                   | Level 1    | Level 2   | Level 3 | Total Fair<br>value |
| Derivative financial assets       | 12,368     | 1,136,108 |         | 1,148,476           |
| Securities held for trading       |            |           |         |                     |
| - Bonds and treasury bills        | 1,729      |           |         | 1,729               |
| - Shares                          | 2,380      |           |         | 2,380               |
| - Other variable yield securities | 80         |           |         | 80                  |
| Available for sale securities     |            |           |         |                     |
| - Bonds and treasury bills        | 4,693,769  | 862,161   | 14,442  | 5,570,372           |
| - Shares                          | 11,913     |           | 62,011  | 73,924              |
| - Other variable yield securities | 43,990     |           |         | 43,990              |
| Derivative financial liabilities  | 86         | 1,943,062 | 5,393   | 1,948,541           |
| Convertible bond                  |            | 64,600    |         | 64,600              |

The tables above present the fair value hierarchy of financial instruments which are measured at fair value based on the inputs used for the fair value measurement.

Securities which are traded in an active market and exchangetraded derivatives are classified as Level 1.

The available for sale securities whose fair value is calculated based on non-binding market prices provided by dealers-brokers or on the application of the income approach methodology using interest rates and credit spreads which are observable in the market, are classified as Level 2. Level 3 classification includes securities, whose fair value is estimated using significant unobservable inputs.

The fair value of non-listed shares, as well as shares not traded in an active market is determined based on the estimations made by the Group which relate to the future profitability of the issuer after taking into account the expected growth rate of its operations, as well as the weighted average rate of capital return which is used as a discount rate. Given that the above parameters are mainly non observable, the valuation of these shares is classified as Level 3.

For the valuation of over the counter derivatives income approach methodologies are used: discounted cash flow models, option-pricing models or other widely accepted valuation models. Valuations are checked on a daily basis with the respective prices of the counterparty banks in the context of the daily process of provision of collaterals and settlement of derivatives. If the non-observable inputs are significant, the fair value that arises is classified into Level 3 or otherwise in Level 2.

The Group recognizes the transfer between fair value hierarchy Levels at the end of the reporting period.



On 28 June 2015, Legilative Act was announced for Bank short term holdiday, which resulted in discontinuation of trading activity of Greek FI, except for the clearing of transactions before Legilative Act occurred. On the same day the HCMC, following the Legislative Act "Bank short term holiday" announced that the Secondary Electronic Securities Market will remain closed which constitutes the main Greek public securities trading market. On 29 June 2015, the international custodians Euroclear and Clearstream announced that due to the adoption of restriction in capital movements by the Greek State, they will not accept clearing of transactions commands for payment ("Delivery vs Payment") for Greek securities. On 30 June 2015, it was decided on the Luxembourg Stock Exchange the interruption of transactions in securities issued by the Greek State.

The interruption of the function of the basic regulated market had as a result the loss of the characteristics of liquidity and depth. Hence in order to assess the value of the portfolio of Greek State bonds of the Group for 30.6.2015 a valuation model was applied which takes into account observable market prices.

On 30.6.2015 the fair value of bonds and treasury bills issued by the Greek State as well as of quoted shares and mutual funds was calibrated in Level 2, due to the non-satisfaction of the criteria of active market.

Within the period, a Greek corporate bond and other Government's bonds amounting to €24.2 million were transferred from Level 2 to Level 1 due to the satisfaction of the criteria of active market. In addition, whithin the period €386.5 million of corporate bonds from greek issuers with the exception of Greek State were transferred from Level 1 to Level 2, due to the non-satisfaction of the criteria of active market.

The table below presents the valuation methods used for the measurement of Level 3 fair value:

|                             |                                 | 30.6.2015  |                                                                                                                  |                                                                                                                   |  |
|-----------------------------|---------------------------------|------------|------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|--|
|                             | Total<br>fair value             | Fair value | Valuation method                                                                                                 | Significant<br>non-observable inputs                                                                              |  |
|                             | ve Financial Assets 3,832 3,034 |            | Discounted cash flows with<br>interest rates being the<br>underlying instrument                                  | Valuation of reserve adequacy<br>for payment of hybrid<br>secutities' dividends                                   |  |
| Derivative Financial Assets |                                 |            | Discounted cash flows<br>underlying interest rates<br>taking into account the credit<br>risk of the counterparty | The probability of default<br>and loss given default of the<br>counterparty calculated using<br>an internal model |  |
| Available for sale bonds    | 13,949                          | 13,949     | Based on issuer price                                                                                            | Price                                                                                                             |  |
| Available for sale shares   | 61,449                          | 61,449     | Discounted cash flows –<br>Multiples valuation method<br>– Cost of acquisition                                   | Future profitability of the issuer                                                                                |  |

|                                  | 31.12.2014          |            |                                                                                                                   |                                                                                 |  |
|----------------------------------|---------------------|------------|-------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--|
|                                  | Total fair<br>value | Fair value | Valuation method                                                                                                  | Significant non-observable inputs                                               |  |
| Available for sale bonds         | 14,442              | 14,442     | Based on issuer price                                                                                             | Price                                                                           |  |
| Available for sale shares        | 62,011              | 62,011     | Discounted cash flows –<br>Multiples valuation method –<br>Cost of acquisition                                    | Future profitability of the issuer                                              |  |
| Derivative Financial Liabilities | 5,393               | 20         | Discounted cash flows - Black<br>Scholes valuation model<br>with shares basket being the<br>underlying instrument | Coefficient of variation and correlation coefficient between shares             |  |
| Derivative Financial Liabilities |                     | 5,373      | Discounted cash flows with<br>interest rates being the<br>underlying instrument                                   | Valuation of reserve adequacy<br>for payment of hybrid<br>secutities' dividends |  |

A fair variation in non-observable inputs of the financial instruments which are measured at fair value classified in Level 3 would not affect significantly the results of the Group.



A reconciliation for the movement of financial instruments measured at fair value in Level 3 is depicted below.

|                                                                                                                                                | 30.6.2015                                                 |         |                                     |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|---------|-------------------------------------|--|--|
|                                                                                                                                                | Asse                                                      | ets     | Liabilities                         |  |  |
|                                                                                                                                                | Available for sale Derivative Financial securities Assets |         | Derivative Financial<br>Liabilities |  |  |
| Opening balance 1.1.2015                                                                                                                       | 76,453                                                    |         | (5,393)                             |  |  |
| Total gain or loss recognized in the income statement                                                                                          | (756)                                                     | 798     | 5,373                               |  |  |
| Total gain or loss recognized directly in equity                                                                                               | (1,215)                                                   |         |                                     |  |  |
| Purchases/Issues                                                                                                                               | 7,754                                                     |         |                                     |  |  |
| Sales/Repayments/Settlements                                                                                                                   | (6,838)                                                   |         | 20                                  |  |  |
| Transfers to Level 3 from Level 2                                                                                                              |                                                           | 3,034   |                                     |  |  |
| Balance 30.6.2015                                                                                                                              | 75,398                                                    | 3,832   |                                     |  |  |
| Amounts included in the income statement and relate to financial instruments included in the balance sheet at the end of the reporting period. | (1,364)                                                   | (1,221) |                                     |  |  |

During the period purchases of foreign corporated bonds amounting to  $\in$  7.3 million and of shares of amount of  $\in$  0.5 million took place, which were classified in Level 3, since no observable parameters were utilized for valuation purposes. In addition, sales-repayments of foreign corporate bonds

amounting to  $\in$  6.1 million and of shares of amount of  $\in$  0.7 million took place. Furthermore, derivatives were transfered from Level 2 to Level 3 due to the non-satisfaction of the criteria for significant non-observable inputs.

|                                                                                                        | 31.12.                        | 2014                             |
|--------------------------------------------------------------------------------------------------------|-------------------------------|----------------------------------|
|                                                                                                        | Assets                        | Liabilities                      |
|                                                                                                        | Available for sale securities | Derivative Financial Liabilities |
| Opening balance 1.1.2014                                                                               | 75,261                        | (582)                            |
| Changes for the period 1.1 - 30.6.2014                                                                 |                               |                                  |
| Total gain or loss recognized in the income statement                                                  | 3,932                         | (1,604)                          |
| Total gain or loss recognized directly in equity                                                       | 3,045                         |                                  |
| Purchases/Issues                                                                                       | 643                           |                                  |
| Sales/Repayments/Settlements                                                                           | (9,832)                       |                                  |
| Transfers to Level 3 from Level 1                                                                      |                               | 17                               |
| Transfers to Level 3 from Level 2                                                                      | 714                           |                                  |
| Balance 30.06.2014                                                                                     | 73,763                        | (2,169)                          |
| Changes for the period 1.7- 31.12.2014                                                                 |                               |                                  |
| Total gain or loss recognized in the income statement                                                  | (3,929)                       | (3,225)                          |
| Total gain or loss recognized directly in equity                                                       | 621                           |                                  |
| Purchases/Issues                                                                                       | 443                           |                                  |
| Sales/Repayments/Settlements                                                                           | (1,609)                       | 18                               |
| Transfers to Level 3 from Level 1                                                                      | 7,164                         | (17)                             |
| Balance 31.12.2014                                                                                     | 76,453                        | (5,393)                          |
| Amounts included in the income statement and relate to                                                 |                               |                                  |
| financial instruments included in the balance sheet at the end of the reporting period 1.1 - 30.6.2014 | 261                           | (1,604)                          |



## 22. Capital adequacy

The policy of the Group is to maintain a strong capital base to ensure depositors investors, creditors and market confidence and to sustain future development of the Group.

Share capital increases are performed through Shareholders' General Meeting or Board of Directors' decisions in accordance with articles of incorporation or relevant laws.

The Group is allowed to purchase treasury shares based on the terms and conditions of law.

The Group's capital adequacy is supervised by the Single Supervising Mechanism of ECB, to which reports are submitted on a quarterly basis. The minimum ratios (Common Equity Tier I capital, Tier I capital and Capital Adequacy Ratio) are determined by the Bank of Greece Committee Act.

The capital adequacy ratio compares the Group's regulatory capital with the risks that it undertakes (risk weighted assets). Regulatory capital includes Tier I capital (share capital, reserves, non-controlling interests), additional Tier I capital (hybrid securities) and Tier II capital (subordinated debt). Risk-weighted assets include the credit risk of the investment portfolio, the market risk of the trading book and operational risk.

Since January 1, 2014 EU Directive 2013/36/EU of the European Parliament and Council dated 26 June 2013 along with the EU Regulation 575/2013/EU, dated June 26, 2013 ("CRD IV"), have come into force and gradually introduce the new capital adequacy framework (Basel III) of credit institutions.

From 1.1.2014, besides the 8% capital adequacy limit, new limits of 4.5% for Common Equity Tier I ratio and 6% for Tier I ratio were set according to the Regulation 575/2013 and the transitional provisions/ for the calculation of own funds as adopted by the Bank of Greece. These limits should be satisfied on a standalone and on a consolidated basis.

In the context of the regulation review and the new financial support programme of Greece from August 2015 an exercise of evaluation of Greek Banks by the Single Supervisory Mechanism (SSM) of ECB is in progress.

The exercise includes Asset Quality Review and Stress Tests. The results and the ratios that should be met were announced on 31 October 2015 as specially mentioned in note 23.

|                        | 30.6.2015  | 31.12.2014* | 31.12.2014  |
|------------------------|------------|-------------|-------------|
|                        | (estimate) | (restated)  | (published) |
| Common Equity Tier I   | 11.2%      | 14.3%       | 14.3%       |
| Tier I                 | 11.2%      | 14.3%       | 14.3%       |
| Capital adequacy ratio | 11.4%      | 14.6%       | 14.7%       |

# 23. Comprehensive assessment - Recapitalisation framework

## **Comprehensive Assessment**

According to the Agreement for Financial Support to be provided by the European Stability Mechanism, in the third quarter of 2015 a comprehensive assessment ("CA") was conducted for the four Greek systemic financial institutions, by the Single Supervisory Mechanism - SSM. The CA included the following steps (a) Asset Quality Review (AQR),(b) a stress test. The minimum capital threshold for the baseline scenario was a CET1 ratio of 8%. Although the above CA was based on the methodology applied for the comprehensive assessment conducted by the ECB in 2014 for the total of the banks that it supervises, the parameters and assumptions currently applied were more adverse due to the current economic circumstances. The CA was

conducted with a reference date of 30.6.2015. As part of the asset quality review a portfolio of Greek loans was reviewed in terms of credit risk, adequacy of provision coverage and management practices. In the context of the stress test, SSM conducted, with the support of appointed financial advisors, an estimation of the future impairment losses of the Group's loans with a two and a half years horizon, for a base and an adverse macroeconomic scenario. The assumptions of the two scenarios were defined by the SSM. In addition, the SSM took into consideration the financial projections and estimations of future profitability made by the financial institutions, based on commonly accepted levels of macroeconomic indices for the base scenario, while the development of the macroeconomic figures in the adverse scenario was configured by the ECB.

<sup>\*</sup> The change of 10 basis points as at 31.12.2014 in the capital adequacy ratio is due to the final calculation of the credit risk weighted assets which became final after the publication of the 2014 Annual Financial Report.



The assessment of additional capital requirements was performed based on adjustments to the above figures according to the methodological approach of the SSM and was calculated from the differences between the Common Equity Tier I ratio that arose for credit institutions for each year until 2017 against a limit of 9.5% and 8% for the base and adverse scenario respectively.

The results of the CA were announced on 31 October 2015. The Group presented zero capital needs as a result of the AQR, which amounted to  $\leq$  1.7 billion, and also presented low capital needs amounting to  $\leq$  262.6 million under the base scenario. Under the adverse scenario the capital needs amounted to  $\leq$  2,743 million.

In order to cover the above capital needs the Bank has already announced the optional exchange offer, with shares and/or cash, of hybrid securities, subordinated securities and senior bonds issued by subsidiaries of the Bank (Alpha Credit Group Plc, Emporiki Group Finance Plc and Alpha Group Jersey Limited), while at the same time it intends to proceed to actions for the enhancement of its equity which will be completed by the end of 2015, based on the institutional framework currently in force and the changes that are expected to be made to that framework.

In particular the AQR, as in 2014, was a regulatory exercise that was based upon a single standardized procedure applied by the ECB to assess the quality of the loan portfolio in Greece with a reference date of 30.6.2015. The result of the AQR amounted to €1.7 billion before income tax and is further analyzed as follows:

- $\in$  531 million from the individual credit file review of a sample of loans,
- € 903 million from the collective assessment of loans, out of which € 816 million relate to mortgage loans,
- € 290 million from the extrapolation of the results of the credit file review to the remaining portfolio and
- € 22 million for additional variations in the derivatives valuation regarding counterparty risk.

The total AQR result expresses the difference from the provisional book values of the loan portfolio that were provided to the SSM for the purpose of conducting the exercise before the finalization of the recoverability assessment of the loans and advances portfolio of 30.6.2015. Therefore, it does not express an adjustment to the Group's book values as presented in the financial statements as at 30.6.2015. However, within the last quarter of 2015, in the context of the periodic assessment of the methodology and parameters applied for the impairment assessment of the loans and advances portfolio, the Group shall consider the AQR methodology and results and will adjust the parameters applied where required, taking also into consideration the circumstances prevailing at that time.

Finally, in the context of the Memorandum for Economic and Financial Stability, which was signed between Serbia and the International Monetary Fund a diagnostic assessment of the balance sheet of Banks operating in Serbia is in progress. The Central Bank of Serbia has appointed an international audit firm as Advisor for the execution and completion of the Asset Quality Review. The assessment is a regulatory exercise based on a single standard procedure and is performed with a common methodology for all participating banks. Alpha Bank Srbija A.D has been included in the population of the banks under assessment, providing the requested data by the auditor. The results of the assessment will be announced prior to the end of 2015.

### **Recapitalisation Framework**

On 23.7.2015, Law 4335/2015 was announced that adopts European Directive 2014/59, which defines the context of the reestablishment and resolution for credit institutions.

In accordance with this Directive a set of rules was established to deal with financial crises across the EU to ensure that share-holders, creditors (including unsecured depositors) share the burden of a potential recapitalization and/or the liquidation of troubled banks.

In accordance with Law 4335/2015 the Bank of Greece is designated as the resolution authority and has the power to apply resolution tools and exercise resolution powers.

The main resolution tools provided for by Law that may be applied individually or in any combination are the following:

- the sale of business tool,
- the bridge institution tool,
- the asset separation tool (in order to avoid the use of this tool exclusively as a tool of public financial support, the asset separation tool should be applied only in conjunction with other tools), and
- the bail-in tool (write-down or/and conversion of capital instruments and liabilities).

In addition, under this Directive the Ministry of Finance is empowered to use measures of public capital support or, if the credibility preconditions of a financial institution are satisfied, the provision of financial support through capital injection or purchase of equity instruments is available. In particular, as far as the recapitalization of financial institutions in Greece is concerned, on 30 October 2015, a draft legislation regarding the recapitalization framework of the credit institutions was submitted to vote in the Hellenic Parliament. The draft legislation, inter alia, provides for:

The Hellenic Financial Stability Fund, according to the Financial Facility Agreement of 19.8.2015 is appointed as the competent body for the provision of capital support to the financial institutions



- The operation authorities of the Fund, the decision-making bodies and the selection procedures are established
- The procedures for the mobilization of the Fund are determined, as well as the conditions of supply of capital support not only for purposes of precautionary recapitalization but also for the implementation of measures of public financial stability
- Issues regarding the voting rights that the Fund acquires are described, as well as the special rights provided due to the share and contingent voting rights holding.

In particular with respect to capital support, this is provided through the participation of the Fund in the share capital increase of the credit institution through the issuance of common shares with voting rights or the issuance of contingent convertible bonds or other convertible instruments. In addition, in order to limit State aid to the lowest level, certain mandatory measures exist to provide for the allocation of any capital shortfall to holders of equity instruments and liabilities, without triggering any default clauses or to be accounted for as non fulfillment of contractual obligations.

# 24. Related-party transactions

The Bank and the Group companies enter into a number of transactions with related parties in the normal course of business. These transactions are performed at arm's length and are approved by the respective committees.

**a.** The outstanding balances of the Group's transactions with key management personnel, which consist of members of the Board of Directors and the Bank's Executive Committee,

their close family members and the entities controlled by them, as well as, the results related to those transactions are as follows:

|                                          | 30.6.2015 | 31.12.2014 |
|------------------------------------------|-----------|------------|
| Assets                                   |           |            |
| Loans and advances to customers          | 32,150    | 32,529     |
| Liabilities                              |           |            |
| Due to customers                         | 17,471    | 46,912     |
| Debt securities in issue                 | 1,254     | 2,370      |
| Employee defined benefit obligations     | 407       | 387        |
| Total                                    | 19,132    | 49,669     |
| Letters of guarantee and approved limits | 11,680    | 11,917     |

|                                                      | From 1 January to |           |
|------------------------------------------------------|-------------------|-----------|
|                                                      | 30.6.2015         | 31.6.2014 |
| Income                                               |                   |           |
| Interest and similar income                          | 171               | 704       |
| Fee and commission income                            | 69                | 63        |
| Total                                                | 240               | 767       |
| Expenses                                             |                   |           |
| Interest expense and similar charges                 | 137               | 1,119     |
| Fees paid to key management and close family members | 1,691             | 1,741     |
| Other expenses                                       |                   | 1         |
| Total                                                | 1,828             | 2,861     |

**b.** The outstanding balances of the Group's transactions with associates and joint ventures and the results related to these transactions are as follows:

|                                 | 30.6.2015 | 31.12.2014 |
|---------------------------------|-----------|------------|
| Assets                          |           |            |
| Loans and advances to customers | 168,021   | 171,731    |
| Other assets                    | 774       | 391        |
| Total                           | 168,795   | 172,122    |
| Liabilities                     |           |            |
| Due to customers                | 19,503    | 7,265      |



|                                      | From 1 January to |           |  |
|--------------------------------------|-------------------|-----------|--|
|                                      | 30.6.2015         | 30.6.2014 |  |
| Income                               |                   |           |  |
| Interest and similar income          | 2,851             | 2,579     |  |
| Fee and commission income            | 2                 | 1         |  |
| Other income                         | 409               | 416       |  |
| Total                                | 3,262             | 2,996     |  |
| Expenses                             |                   |           |  |
| Interest expense and similar charges | 152               | 51        |  |
| General administrative expenses      |                   | 2,699     |  |
| Other expenses                       | 1,106             | 1,094     |  |
| Total                                | 1,258             | 3,844     |  |

**c.** The Supplementary Fund of former Alpha Credit Bank's employees holds bonds of the subsidiary Alpha Credit Group Plc of  $\in$  21,725 (31.12.2014:  $\in$  19,031), while its deposits with Alpha Bank amount to  $\in$  6,066 (31.12.2014:  $\in$  29,876). The interest expense related to the bond and to the deposits

amount at €496 and €40 respectively. Additionally, Alpha Bank's shares of €740 (31.12.2014: €1,075) are included in the assets of the Supplementary Fund.

**d.** The Hellenic Financial Stability Fund (HFSF) has significant influence on the Bank. In particular, according to Law 3864/2010, HFSF acquired representation in the Board of

Directors and other significant Committees of the Bank. Therefore, according to IAS 24, its controlling entities are considered related parties of the Group.

The outstanding balances and the results related to these transactions are analyzed as follows:

|                             | From 1 January to |           |
|-----------------------------|-------------------|-----------|
|                             | 30.6.2015         | 30.6.2014 |
| Income                      |                   |           |
| Interest and similar income |                   | 289       |
| Fee and commission income   | 34                |           |
| Total                       | 34                | 289       |



# 25. Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.

On 30.9.2014, the acquisition by the Bank of Retail Banking operations of Citibank, including the company Diners Club Greece A.E.P.P. was completed, following the agreement signed on 13.6.2014 between the Bank and the Citibank International plc (hereinafter "CIP") and Citibank Overseas Investment Corporation and the receipt of required regulatory approvals.

An analysis of the above transactions is included in Note 47 of the 2014 Group's financial statements. The valuation process of the fair value of the net assets acquired through the acquisition of the retail banking operations of CIP and Diners, had not been completed as of 31.12.2014, due to the short period of time between the completion of the transaction and

the publication of the annual financial statements. Within the first quarter of 2015 the Group completed the valuation process of the net assets acquired in the context of the above mentioned transactions without any adjustment in the temporary fair values disclosed in the annual financial statements of 31.12.2014.

The following tables present the final fair values as of 30.9.2014 for the assets acquired from the acquisition of the retail banking operations of CIP and Diners respectively.

It is noted that, on 2.6.2015, merger through absorption of the company Diners Club Greece A.E.P.P. was completed by the Bank.

### **CIP Transaction**

|                                      | Fair value |
|--------------------------------------|------------|
| Net assets                           |            |
| Assets                               |            |
| Cash and balances with Central Banks | 20,279     |
| Loans and advances to customers      | 227,466    |
| Property, plant and equipment        | 458        |
| Other intangible assets              | 60,079     |
| Funding gap                          | 680,950    |
| Other assets                         | 695        |
| Total Assets                         | 989,927    |
| Liabilities                          |            |
| Due to customers                     | 927,343    |
| Employee defined benefit obligations | 2,936      |
| Other liabilities and provisions     | 12,948     |
| Total Liabilities                    | 943,227    |
| Net assets                           | 46,700     |
| Price                                | (46,700)   |
| Negative goodwill                    |            |

### Diners Club Greece A.E.P.P.

|                                      | Fair value |
|--------------------------------------|------------|
| Net assets                           |            |
| Assets                               |            |
| Cash and balances with Central Banks | 1,455      |
| Loans and advances to customers      | 147,924    |
| Other intangible assets              | 25,085     |
| Other assets                         | 181        |
| Total Assets                         | 174,645    |
| Liabilities                          |            |
| Due to banks                         | 107,794    |
| Employee defined benefit obligations | 5,398      |
| Deferred tax liabilities             | 6,522      |
| Other liabilities and provisions     | 13,207     |
| Total Liabilities                    | 132,921    |
| Net assets                           | 41,724     |
| Price                                | (1,437)    |
| Negative goodwill                    | 40,287     |



## 26. Assets held for sale and other discontinued operations

On 17.7.2015, the Bank and Eurobank, with a common statement, disclosed their agreement, concerning the principal terms, for the transfer of operations of Bank's Bulgaria Branch to Eurobank's subsidiary in Bulgaria (PostBank). The transfer will be completed in 2015, after the conclusion of definitive contracts and obtaining of necessary regulatory approvals. On 30.6.2015 the assets of Bulgaria Branch, and directly related liabilities, meet the classification criteria as "Held for sale" in accordance with IFRS 5, as at that date, the management had decided to sell the unit and was already in negotiations with the prospective buyer. Simultaneously, the Bulgaria Branch is a distinctive geographical area of operations for the Group which is included in the Southeast Europe for reporting purposes per operating segment. After the classification of the Bulgaria Branch, which is the only entity in the banking sector through which the Group operates in Bulgaria, as asset held for sale, its operations are classified as "discontinued operations". Therefore, for the purpose of preparation of the Group's interim financial statements as at 30.6.2015, the Group valued the assets and liabilities of Bulgaria Branch at the lower of their carrying amount and fair value less costs to sell, recognizing the difference which amounted to €85.5 million as "Net loss after income tax from discontinued operations" in the Income Statement. After the aforementioned valuation, assets of Bulgaria Branch amounted to €460.8 million, and are presented in the balance sheet as "Assets held for sale", including other Group properties held for sale which amounted to €6 million, increasing the total Assets held for sale of Group to €466.8 million.

On 31.12.2014 the corresponding figure of assets held for sale of the Group amounted to €54 million, of which an amount of €46.1 million related to the subsidiary Alpha Insurance Ltd (Note 25 of the Consolidated Financial Statements of 31.12.2014), which was sold on 16.1.2015. The remaining amount of €7.9 million related to other assets held for sale. The liabilities of Bulgaria Branch, amounting to €287.1 million, are presented in the balance sheet as Liabilities related to assets held for sale. The corresponding amount of the Group amounted to €59 million as at 31.12.2014 and related to Alpha Insurance Ltd. The figures of Bulgaria Branch are analyzed in the table below:

(Amounts in thousands of Euro)

|                                                                        | 30.6.2015 | 31.12.2014 |
|------------------------------------------------------------------------|-----------|------------|
| ASSETS                                                                 |           |            |
| Cash and balances with Central Banks                                   | 128,223   | 2          |
| Due from banks                                                         | 17,278    | 1,863      |
| Securities held for trading                                            |           | 1,005      |
| Loans and advances to customers                                        | 387,615   | 15,347     |
| Investment securities                                                  |           |            |
| - Available for sale                                                   | 6         | 5,145      |
| Investment property                                                    | 1,258     | 1,269      |
| Property, plant and equipment                                          | 5,351     | 453        |
| Goodwill and other intangible assets                                   | 3,220     | 73         |
| Other assets                                                           | 3,383     | 26,227     |
|                                                                        | 546,334   | 51,384     |
| Difference from valuation at fair value                                | (85,500)  | (5,270)    |
| Assets held for sale                                                   | 460,834   | 46,114     |
| LIABILITIES                                                            |           |            |
| Due to banks                                                           |           | (399)      |
| Due to customers (including debt securities in issue)                  | 281,019   |            |
| Amounts due to current income tax and other taxes                      | 135       |            |
| Deferred tax liabilities                                               |           | 160        |
| Other liabilities                                                      | 5,030     | 2,052      |
| Provisions                                                             | 878       | 57,181     |
| Total Liabilities related to assets held for sale                      | 287,062   | 58,994     |
| EQUITY                                                                 |           |            |
| Reserve for available for sale securities                              |           | 53         |
| Exchange differences                                                   |           | (78)       |
| Amounts that were recognized in equity and regard assets held for sale |           | (25)       |



The results and cash flows from the Bulgaria Branch are presented as "discontinued operations" in the income Statement with a corresponding restatement of comparative periods 1.1.2014 to 30.6.2014 and 1.4.2014 to 30.6.2014 and in the

Cash Flow Statement with a restatement of comparative period 1.1.2014 to 30.6.2014. The following table analyzes the amounts presented in the Income Statement as discontinued operations.

### **Income Statement**

(Amounts in thousand of Euro)

|                                                              | From 1 January to From 1 |           | April to  |           |
|--------------------------------------------------------------|--------------------------|-----------|-----------|-----------|
|                                                              | 30.6.2015                | 30.6.2014 | 30.6.2015 | 30.6.2014 |
| Interest and similar income                                  | 14,646                   | 18,073    | 7,288     | 8,251     |
| Interest expense and similar charges                         | (2,770)                  | (7,830)   | (1,746)   | (3,858)   |
| Net interest income                                          | 11,876                   | 10,243    | 5,542     | 4,393     |
|                                                              |                          |           |           |           |
| Fee and commission income                                    | 3,276                    | 2,822     | 1,597     | 1,492     |
| Commission expense                                           | (200)                    | (208)     | (103)     | (105)     |
| Net fee and commission income                                | 3,076                    | 2,614     | 1,494     | 1,387     |
|                                                              |                          |           |           |           |
| Dividend income                                              |                          |           |           |           |
| Gains less losses on financial transactions                  | 277                      | 207       | 116       | 133       |
| Other income                                                 | 188                      | 244       | 78        | 83        |
|                                                              | 465                      | 451       | 194       | 216       |
| Total income                                                 | 15,417                   | 13,308    | 7,230     | 5,996     |
| Staff costs                                                  | (5,055)                  | (5,182)   | (2,596)   | (2,659)   |
| General administrative expenses                              | (7,958)                  | (7,395)   | (4,149)   | (3,860)   |
| Depreciation and amortization expenses                       | (1,474)                  | (1,615)   | (723)     | (803)     |
| Other expenses                                               | (18)                     | (50)      | (14)      | (40)      |
| Total expenses                                               | (14,505)                 | (14,242)  | (7,482)   | (7,362)   |
| Impairment losses and provisions to cover the credit risk    | (4,302)                  | (2,864)   | (2,943)   | (1,491)   |
| Profit/(loss) before income tax                              | (3,390)                  | (3,798)   | (3,195)   | (2,857)   |
| Income tax                                                   |                          |           |           |           |
| Profit/(loss) after income tax                               | (3,390)                  | (3,798)   | (3,195)   | (2,857)   |
| Difference from valuation at fair value                      | (85,500)                 |           | (85,500)  |           |
| Profit/ (loss) from discontinued operations after income tax | (88,890)                 | (3,798)   | (88,695)  | (2,857)   |

It is noted that both the sale of the Branch in Bulgaria and of the Alpha Insurance Ltd are part of the commitments undertaken by the Bank to implement as included in the approved by the European Commission Restructuring Plan. In particular, this Restructuring Plan provides for specific restructuring and rationalization actions that must be performed by the Bank and which are in progress. Indicatively these actions include the reduction of Bank's total expenses in Greece, the reduction of the financing cost and the strengthening of the balance sheet, the concentration of activities in key markets and

the restriction of assets and of additional funding which are related to international activities as well as the reduction of investments and other securities portfolio of the Bank. The Group assesses, at each reporting date of the financial statements, the actions undertaken within the context of implementation of the restructuring plan in order to classify, in the cases where the criteria of IFRS 5 are met (which are listed in note 1.17 of the consolidated financial statements of 31.12.2014), as held for sale the assets and the liabilities that are directly associated with them.



## 27. Corporate events

- **a.** On 16.1.2015 was completed the sale of the total number of shares of the subsidiary Alpha Insurance Limited in Cyprus. The result of the transaction, amounting to € 5.3 million, was recognized in "Gains less losses on financial transactions" of year 2014, at which the assets and liabilities of the subsidiary were classified in held for sale and they were valued at the lower price between the book value and the fair value less selling expenses.
- **b.** On 23.1.2015 the Bank proceeded in the sale of the total number of shares of the joint venture Cardlink SA. The result for the group from the sale was a gain of amount € 6.8 million and was presented in "Gains less losses on financial transactions".
- **c.** On 3.2.2015, the Group's subsidiary AGI-SRE Ariadni Ltd acquired the total number of shares of AGI–SRE Ariadni DOO based in Serbia for a total amount of € 1.
- **d.** On 6.2.2015, the Group's subsidiary AGI-Cypre Arsinoe Ltd was renamed to AGI-RRE Arsinoe Ltd.
- **e.** On 16.2.2015 the Bank's Board of Directors approved the initiation of the procedures of merger and absorption of Diners Club SA with the Bank, in accordance with the provision of articles 68 paragraph 2 and 78 of Codified Law 2190/1920,

- in combination with article 16, paragraph 18(a) and (d) (1) of Law 2515/1997 and also in accordance with article 54 of Law 4172/2013. On 2.6.2015 this merger was completed.
- **f.** On 17.3.2015 the Bank acquired the 23.01% of the shares of SELONDA AEGE as consequence of an agreement for restructuring of the company's debt. The fair value of the acquired shares has been set at € 1. The Bank has the intention to sell the corresponding shares.
- **g.** On 27.3.2015 the merger of Alpha Bank Cyprus Ltd and Emporiki Bank Cyprus Ltd was completed through absorption of the second from the first.
- **h.** On 16.4.2015 the subsidiary of the Bank, Alpha Group Investments Ltd founded the company Alpha Investment Property Kefalariou SA for an amount of  $\le 24$  thousand.
- i. On 30.4.2015, the Group's subsidiary, AGI-RRE Participations 1 Ltd acquired the 99.996% of the shares of Asmita Gardens Srl based in Romania, for the amount of € 1.07 million. Figures of Asmita Gardens Srl are immaterial and the valuation process at fair value is not yet finalized.
- **j.** On 7.5.2015 the Group's subsidiary, AGI-RRE POSEIDON LTD acquired the 2.97% of the minority interests of Romfelt Real Estate SA and therefore the Group holds the 98.86%.

## 28. Restatement of financial statements

During the current period the Group modified the disclosure of legal fees which, according to the loan agreements, are attributed to the loan accounts. Those expenses, which so far were included in general administrative expenses, are offset, for disclosure purposes, with the relevant income arising during the debit of the loan accounts, which is included in the fee and commission income.

The modification of the legal fees and of the relevant income disclosure was chosen because the substance of the transaction is better reflected in this way, since in the amounts of expenses no longer are included amounts that in essence are not charged to the Bank, and also corresponding to amounts of

income there are't amounts included that are not provided by the Group as service.

As a result of this change, some funds of the income statement of the comparative period were restated without changing the result.

The restated statements of income and cash flows for the period ended 30.6.2014 are presented after the change of the presentation of legal expenses and related revenues and presentation of Branch Bank in Bulgaria as discontinued activity and adjustment of the index Basic and diluted earnings / (loss) per share.



# **Consolidated Income Statement**

|                                                              | From 1 January to 30.6.2014 |                                                                            |                      |                         |                               |  |  |  |
|--------------------------------------------------------------|-----------------------------|----------------------------------------------------------------------------|----------------------|-------------------------|-------------------------------|--|--|--|
|                                                              | Published<br>Amounts        | Restatements due<br>to changes in the<br>presentation of<br>Legal Expenses | Restated<br>Amounts  | Discontinued operations | Continuing operations         |  |  |  |
| Interest and similar income                                  | 1,669,431                   |                                                                            | 1,669,431            | 18,073                  | 1,651,358                     |  |  |  |
| Interest expense and similar charges                         | (717,700)                   |                                                                            | (717,700)            | (7,830)                 | (709,870)                     |  |  |  |
| Net interest income                                          | 951,731                     |                                                                            | 951,731              | 10,243                  | 941,488                       |  |  |  |
| Fee and commission income                                    | 218,239                     | (28,580)                                                                   | 189,659              | 2,822                   | 186,837                       |  |  |  |
| Commission expense                                           | (23,380)                    | (20,500)                                                                   | (23,380)             | (208)                   | (23,172)                      |  |  |  |
| Net fee and commission income                                | 194,859                     | (28,580)                                                                   | 166,279              | 2,614                   | 163,665                       |  |  |  |
| Dividend income                                              | 945                         |                                                                            | 945                  |                         | 945                           |  |  |  |
| Gains less losses on financial                               |                             |                                                                            |                      |                         |                               |  |  |  |
| transactions                                                 | 69,265                      |                                                                            | 69,265               | 207                     | 69,058                        |  |  |  |
| Other income                                                 | 33,363                      |                                                                            | 33,363               | 244                     | 33,119                        |  |  |  |
|                                                              | 103,573                     |                                                                            | 103,573              | 451                     | 103,122                       |  |  |  |
| Total income                                                 | 1,250,163                   | (28,580)                                                                   | 1,221,583            | 13,308                  | 1,208,275                     |  |  |  |
| Staff costs                                                  | (332,679)                   |                                                                            | (332,679)            | (5,182)                 | (327,497)                     |  |  |  |
| General administrative expenses                              | (282,317)                   | 28,580                                                                     | (253,737)            | (7,395)                 | (246,342)                     |  |  |  |
| Depreciation and amortization                                | (47.611)                    |                                                                            | (47.611)             | (1,615)                 | (45,996)                      |  |  |  |
| expenses Other expenses                                      | (47,611)                    |                                                                            | (47,611)             | ` ' '                   |                               |  |  |  |
| Total expenses                                               | (4,448)<br>(667,055)        | 28,580                                                                     | (4,448)<br>(638,475) | (50)<br>(14,242)        | (4,398)<br>( <b>624,233</b> ) |  |  |  |
| Total expenses                                               | (007,033)                   | 20,300                                                                     | (030,473)            | (14,242)                | (024,233)                     |  |  |  |
| Impairment losses and provisions to cover credit risk        | (743,584)                   |                                                                            | (743,584)            | (2,864)                 | (740,720)                     |  |  |  |
| Share of profit/(loss) of associates and joint ventures      | (4,992)                     |                                                                            | (4,992)              |                         | (4,992)                       |  |  |  |
| Profit/(Loss) before income tax                              | (165,468)                   |                                                                            | (165,468)            | (3,798)                 | (161,670)                     |  |  |  |
| Income tax                                                   | 432,884                     |                                                                            | 432,884              |                         | 432,884                       |  |  |  |
| Profit/(Loss) after income tax                               | 267,416                     | -                                                                          | 267,416              | (3,798)                 | 271,214                       |  |  |  |
| Profit/(Loss) attributable to:                               |                             |                                                                            |                      |                         |                               |  |  |  |
| Equity owners of the Bank                                    | 267,170                     |                                                                            | 267,170              | (3,798)                 | 270,968                       |  |  |  |
| Non controlling interests                                    | 246                         |                                                                            | 246                  |                         | 246                           |  |  |  |
| Earningsl/(losses) per share:                                |                             |                                                                            |                      |                         |                               |  |  |  |
| Basic and diluted earnings/(losses) per share (€ per share): | 0.02                        |                                                                            | 0.02                 | (0.0003)                | 0.02                          |  |  |  |



|                                                              | From 1 April to 30.6.2014 |                                                                            |                     |                         |                       |  |  |  |  |  |
|--------------------------------------------------------------|---------------------------|----------------------------------------------------------------------------|---------------------|-------------------------|-----------------------|--|--|--|--|--|
|                                                              | Published<br>Amounts      | Restatements due<br>to changes in the<br>presentation of<br>Legal Expenses | Restated<br>Amounts | Discontinued operations | Continuing operations |  |  |  |  |  |
| Interest and similar income                                  | 832,240                   |                                                                            | 832,240             | 8,251                   | 823,989               |  |  |  |  |  |
| Interest expense and similar charges                         | (351,844)                 |                                                                            | (351,844)           | (3,858)                 | (347,986)             |  |  |  |  |  |
| Net interest income                                          | 480,396                   |                                                                            | 480,396             | 4,393                   | 476,003               |  |  |  |  |  |
| Fee and commission income                                    | 114,429                   | (15,842)                                                                   | 98,587              | 1,492                   | 97,095                |  |  |  |  |  |
| Commission expense                                           | •                         | (13,042)                                                                   | (14,764)            | (105)                   | (14,659)              |  |  |  |  |  |
| Net fee and commission income                                | <u>(14,764)</u><br>99,665 | (15,842)                                                                   | 83,823              | 1,387                   | 82,436                |  |  |  |  |  |
| Net ree and commission income                                | 99,005                    | (15,642)                                                                   | 83,823              | 1,387                   | 82,430                |  |  |  |  |  |
| Dividend income                                              | 883                       |                                                                            | 883                 |                         | 883                   |  |  |  |  |  |
| Gains less losses on financial                               |                           |                                                                            |                     |                         |                       |  |  |  |  |  |
| transactions                                                 | 26,807                    |                                                                            | 26,807              | 133                     | 26,674                |  |  |  |  |  |
| Other income                                                 | 18,237                    |                                                                            | 18,237              | 83                      | 18,154                |  |  |  |  |  |
|                                                              | 45,927                    |                                                                            | 45,927              | 216                     | 45,711                |  |  |  |  |  |
| Total income                                                 | 625,988                   | (15,842)                                                                   | 610,146             | 5,996                   | 604,150               |  |  |  |  |  |
| Staff costs                                                  | (165,817)                 |                                                                            | (165,817)           | (2,659)                 | (163,158)             |  |  |  |  |  |
| General administrative expenses                              | (140,575)                 | 15,842                                                                     | (124,733)           | (3,860)                 | (120,873)             |  |  |  |  |  |
| Depreciation and amortization expenses                       | (23,774)                  |                                                                            | (23,774)            | (803)                   | (22,971)              |  |  |  |  |  |
| Other expenses                                               | (2,367)                   |                                                                            | (2,367)             | (40)                    | (2,327)               |  |  |  |  |  |
| Total expenses                                               | (332,533)                 | 15,842                                                                     | (316,691)           | (7,362)                 | (309,329)             |  |  |  |  |  |
| Impairment losses and provisions to                          |                           |                                                                            |                     |                         |                       |  |  |  |  |  |
| cover credit risk                                            | (348,533)                 |                                                                            | (348,533)           | (1,491)                 | (347,042)             |  |  |  |  |  |
| Share of profit/(loss) of associates and joint ventures      | (2,786)                   |                                                                            | (2,786)             |                         | (2,786)               |  |  |  |  |  |
| Profit/(Loss) before income tax                              | (57,864)                  |                                                                            | (57,864)            | (2,857)                 | (55,007)              |  |  |  |  |  |
| Income tax                                                   | 419,415                   |                                                                            | 419,415             | , , ,                   | 419,415               |  |  |  |  |  |
| Profit/(Loss) after income tax                               | 361,551                   | -                                                                          | 361,551             | (2,857)                 | 364,408               |  |  |  |  |  |
| Profit/(Loss) attributable to:                               |                           |                                                                            |                     |                         |                       |  |  |  |  |  |
| Equity owners of the Bank                                    | 361,383                   | -                                                                          | 361,383             | (2,857)                 | 364,240               |  |  |  |  |  |
| Non controlling interests                                    | 168                       |                                                                            | 168                 |                         | 168                   |  |  |  |  |  |
| Earningsl/(losses) per share:                                |                           |                                                                            |                     |                         |                       |  |  |  |  |  |
| Basic and diluted earnings/(losses) per share (€ per share): | 0.03                      |                                                                            | 0.03                | (0.0002)                | 0.03                  |  |  |  |  |  |



# **Consolidated Statement of Cash Flows**

|                                                                                      | From 1 January to 30.6.2014 |                                                |                                                 |  |
|--------------------------------------------------------------------------------------|-----------------------------|------------------------------------------------|-------------------------------------------------|--|
|                                                                                      | Published<br>Amounts        | Restatement from<br>Discontinued<br>Operations | Amounts including<br>Discontinued<br>Operations |  |
| Cash flows from operating activities                                                 |                             |                                                |                                                 |  |
| Profit/(loss) before income tax                                                      | (165,468)                   | (3,798)                                        | (161,670)                                       |  |
| Adjustments for gain/(losses) before income tax for:                                 |                             |                                                |                                                 |  |
| Depreciation/Impairment of fixed assets                                              | 31,434                      | 1,285                                          | 30,149                                          |  |
| Amortization/Impairment of intangible assets                                         | 16,177                      | 330                                            | 15,847                                          |  |
| Impairment losses from loans, provisions and staff leaving indemniy                  | 781,319                     | 3,097                                          | 778,222                                         |  |
| (Gains)/losses from investing activities                                             | (48,310)                    | (33)                                           | (48,277)                                        |  |
| (Gains)/losses from financing activities                                             | 59,255                      |                                                | 59,255                                          |  |
| Share of (profit)/loss of associates and joint ventures                              | 4,992                       |                                                | 4,992                                           |  |
|                                                                                      | 679,399                     | 881                                            | 678,518                                         |  |
| Net (increase)/decrease in assets relating to continuing operating activities:       |                             |                                                |                                                 |  |
| Due from banks                                                                       | (126,235)                   | (5,443)                                        | (120,792)                                       |  |
| Securities held for trading and derivative financial assets                          | (58,618)                    | 10                                             | (58,628)                                        |  |
| Loans and advances to customers                                                      | 782,291                     | (24,630)                                       | 806,921                                         |  |
| Other assets                                                                         | (36,020)                    | 202                                            | (36,222)                                        |  |
| Net increase /(decrease) in liabilities relating to continuing operating activities: |                             |                                                |                                                 |  |
| Due to banks                                                                         | (2,779,537)                 | (690)                                          | (2,778,847)                                     |  |
| Derivative financial liabilities                                                     | 20,012                      | (14)                                           | 20,026                                          |  |
| Due to customers                                                                     | (407,708)                   | 28,297                                         | (436,005)                                       |  |
| Other liabilities                                                                    | 33,011                      | 592                                            | 32,419                                          |  |
| Net cash flows from continuing operating activities before taxes                     | (1,893,405)                 | (795)                                          | (1,892,610)                                     |  |
| Income taxes and other taxes paid                                                    | (22,545)                    | (164)                                          | (22,381)                                        |  |
| Net cash flows from continuing operating activities                                  | (1,915,950)                 | (959)                                          | (1,914,991)                                     |  |
| Net cash flows from discontinued operating activities                                |                             |                                                | (959)                                           |  |
| Cash flows from continuing investing activities                                      |                             |                                                |                                                 |  |
| Investments in subsidiaries, associates and joint ventures                           | 1,015                       |                                                | 1,015                                           |  |
| Dividends received                                                                   | 945                         |                                                | 945                                             |  |
| Acquisition of fixed and intangible assets                                           | (34,953)                    | (82)                                           | (34,871)                                        |  |
| Disposals of fixed and intangible assets                                             | 3,939                       | 70                                             | 3,869                                           |  |
| Net (increase)/decrease in investement securities                                    | 1,177,079                   | 393                                            | 1,176,686                                       |  |
| Net cash flows from continuing investing activities                                  | 1,148,025                   | 381                                            | 1,147,644                                       |  |
| Net cash flows from discontinued investing activities                                |                             |                                                | 381                                             |  |
| Cash flows from continuing financing activities                                      |                             |                                                |                                                 |  |
| Dividends paid                                                                       | (604)                       |                                                | (604)                                           |  |
| Receipts of debt securities in issue and other borrowed funds                        | 496,750                     |                                                | 496,750                                         |  |
| Repayment of debt securities in issue and other borrowed funds                       | (64,697)                    |                                                | (64,697)                                        |  |
| Share capital increase                                                               | 1,200,000                   |                                                | 1,200,000                                       |  |
| Redemptions of preference shares                                                     | (940,000)                   |                                                | (940,000)                                       |  |
| Share capital increase expenses                                                      | (48,327)                    |                                                | (48,327)                                        |  |
| Net cash flows from continuing financing activities                                  | 643,122                     |                                                | 643,122                                         |  |
| Effect of exchange rate fluctuations on cash and cash equivalents                    | 2,449                       |                                                | 2,449                                           |  |
| Net increase/(decrease) in cash flows – continuing activities                        | (122,354)                   | (578)                                          | (121,776)                                       |  |
| Net increase/(decrease) in cash flows – discontinued activities                      |                             |                                                | (578)                                           |  |
| Cash and cash equivalents at the beginning of the period                             | 973,167                     |                                                | 973,167                                         |  |
| Cash and cash equivalents at the end of the period                                   | 850,813                     |                                                | 850,813                                         |  |



#### 29. Events after the balance sheet date

- **a.** On 15.7.2015, after the voting of Law 4334/2015, the income tax rate of legal entities increased from 26% to 29%, for profits arising in years starting from 1.1.2015 and onwards.
- **b.** On 17.7.2015, the Bank entered into an agreement with Bank Eurobank Ergasias SA for the transfer of the Bulgaria Branch of the Bank to Eurobank Bulgaria AD, a subsidiary of Eurobank Ergasias A.E. The proposed transaction is consistent with the restructuring plans of the two banking groups (note 26).
- **c.** On 20.7.2015 the Bank participated in the increase in the share capital of the joint venture "APE Investment Property SA" based on its percentage of participation paying an amount of € 11.8 million.
- **d.** On 23.7.2015, with the enactment of Law 4335/2015 the legislation for the institutional context, which regulates the contributions payable by the credit institutions to the resolution fund, was amended. Specific reference is made in note 12. Additionally, with the enactment of Law 4335/2015 the European Directive 2014/59, which defines the context of resolution for credit institutions, was incorporated into the Greek Law.
- **e.** On 29.7.2015 the subsidiary of the Bank, Emporiki Development and Real Estate Management S.A. sold all the shares held in the company "Marina Zeas S.A.".
- **f.** On 2.9.2015 the Bank participated in the share capital increase of its subsidiary, Alpha Group Investments Ltd, by paying the amount of  $\leq 28.15$  million.
- **g.** On 2.9.2015 the subsidiary of the Bank, Alpha Group Investments Ltd, participated in the capital increase of the Group's subsidiaries, AEP Amarousion I, AEP Amarousion II, AEP Chalandriou, AEP Nea Kifissia and AEP Kallirois by  $\leq$  10 million,  $\leq$  4.05 million,  $\leq$  12 million,  $\leq$  1.4 million and  $\leq$  0.7 million respectively.
- **h.** On 23.9.2015 the subsidiary of the Bank, Alpha Group Investments Ltd, founded the Alpha Bank Debtors Information Services S.A. company for an amount of € 350 thousands.
- **i.** On 28.10.2015 the Bank announced separate invitations to holders of all of the outstanding series of securities issued by Alpha Credit Group Plc, Emporiki Group Finance Plc and Alpha Group Jersey Limited, to offer all outstanding securities to

exchange for non-transferable receipts issued by the Bank. The exchange offers are being made in order to strengthen the Offeror's capital base, which has been impacted by the negative macro-economic conditions recently experienced in the Hellenic Republic that are affecting all Greek financial institutions.

In addition, the Exchange Offers in relation to the Subordinated Securities and the Preferred Securities reflect the fact that, if State aid is required to meet any part of the additional capital requirements that may be imposed as a result of the Comprehensive Assessment conducted by the Single Supervisory Mechanism (SSM) or otherwise, burden-sharing will need to be achieved to the maximum extent possible through expected mandatory contributions by holders of equity, hybrid capital and subordinated debt of the Offer or as a prior condition to the grant of such state aid.

The Exchange Offer concerns senior securities of  $\in$  985 million and subordinated and hybrid securities of a total amount of  $\in$  100.9 million. The total perimeter of securities to be exchanged amounts to about  $\in$  1.1 billion.

The terms of Alpha Bank's Exchange Offer is the exchange:

- in cash on the nominal value including accrued interest (excluding hybrid securities) at 50% for senior securities, 9% for subordinated securities and 5% for hybrid securities.
- 2. in shares (or any combination thereof) on the nominal value including accrued interest (excluding hybrid securities) at 100% for senior securities, 85% for subordinated securities and 50% for hybrid securities
- 3. Cash Resale Amount, only in the case of non-permitted equityholders.
- **j.** On 30.10.2015 the Bank participated in the share capital increase of the company Alpha Group Investments Ltd by contributing an amount of  $\in$  6.85 million.
- **k.** On 30.10.2015 the subsidiary company of the Bank, Alpha Group Investments Ltd, participated in the share capital increase of its subsidiaries AEP Attikis and AEP Attikis II with the amount of  $\in$  0,35 million and  $\in$  6.5 million respectively.

Athens, 31 October 2015

THE CHAIRMAN
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE GENERAL MANAGER AND CHIEF FINANCIAL OFFICER

THE ACCOUNTING AND TAX MANAGER

VASILEIOS T. RAPANOS ID. No. AI 666242 DEMETRIOS P. MANTZOUNIS ID. No. I 166670 VASSILIOS E. PSALTIS ID. No. AI 666591 MARIANNA D. ANTONIOU ID. No. X 694507

# Independent Auditors' Report on Review of Interim Financial Information (Translated from the original in Greek)

To the Shareholders of ALPHA BANK A.E.

#### Introduction

We have reviewed the accompanying balance sheet of ALPHA BANK A.E. (the "Bank") as of June 30, 2015 and the related statements of income and comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, which comprise the condensed interim financial information and which forms an integral part of the six-month financial report of article 5 of Law 3556/2007. The Bank's management is responsible for the preparation and presentation of this condensed interim financial information in accordance with the International Financial Reporting Standards adopted by the European Union and specifically with IAS 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with IAS 34 "Interim Financial Reporting".

### Emphasis of matter

Without modifying our conclusion we draw attention to the disclosures made in note 1.2.1 to the interim condensed financial information, which refer to, the current economic conditions in Greece, the effects of the increased provisions for credit risk on the Bank's regulatory capital, the planned actions to restore the capital adequacy of the Bank, as well as the material uncertainties regarding the macroeconomic environment, the developments in fiscal aggregates and the framework and process with respect to the recapitalization of the Greek banks. These material uncertainties may cast significant doubt on the Bank's ability to continue as a going concern.

Athens, 31 October 2015 KPMG Certified Auditors A.E. AM SOEL 114

Nikolaos Vouniseas Certified Auditor Accountant AM SOEL 18701 Ioannis Achilas Certified Auditor Accountant AM SOEL 12831



# **Interim Financial Statements as at 30.6.2015**

### **Interim Income Statement**

|                                                              |         | From 1 Ja   | nuary to   | From 1 A    | April to   |
|--------------------------------------------------------------|---------|-------------|------------|-------------|------------|
|                                                              | Note    | 30.6.2015   | 30.6.2014* | 30.6.2015   | 30.6.2014* |
| Interim and similar income                                   |         | 1,321,497   | 1,404,400  | 668,044     | 701,996    |
| Interest expense and similar charges                         |         | (538,633)   | (655,052)  | (269,747)   | (322,726)  |
| Net interest income                                          |         | 782,864     | 749,348    | 398,297     | 379,270    |
|                                                              |         |             |            |             |            |
| Fee and commission income                                    |         | 159,597     | 150,211    | 79,213      | 78,087     |
| Commission expense                                           |         | (27,265)    | (17,932)   | (15,918)    | (11,967)   |
| Net fee and commission income                                |         | 132,332     | 132,279    | 63,295      | 66,120     |
|                                                              |         |             |            |             |            |
| Dividend income                                              |         | 1,123       | 976        | 390         | 968        |
| Gains less losses on financial transactions                  |         | (29,780)    | 94,182     | (23,091)    | 31,262     |
| Other income                                                 |         | 9,601       | 8,968      | 5,015       | 4,887      |
|                                                              |         | (19,056)    | 104,126    | (17,686)    | 37,117     |
| Total income                                                 |         | 896,140     | 985,753    | 443,906     | 482,507    |
| Staff costs                                                  |         | (200,018)   | (261,087)  | (98,087)    | (129,724)  |
| General administrative expenses                              |         | (187,826)   | (191,704)  | (93,776)    | (91,789)   |
| Depreciation and amortization                                | 7, 8, 9 | (34,144)    | (28,776)   | (17,394)    | (14,286)   |
| Other expenses                                               |         | (1,685)     | (3,502)    | (1,095)     | (1,617)    |
| Total expenses                                               |         | (423,673)   | (485,069)  | (210,352)   | (237,416)  |
| Impairment losses and provisions to cover credit risk        | 2       | (1,964,855) | (560,905)  | (1,590,914) | (254,895)  |
| Negative goodwill from acquisition of Diners                 | 23      | 48,237_     |            | 48,237      |            |
| Profit/(Loss) before income tax                              |         | (1,444,151) | (60,221)   | (1,309,123) | (9,804)    |
| Income tax                                                   | 3       | 335,829     | 435,543    | 325,661     | 422,371    |
| Profit/(Loss) after income tax from continuing               |         |             |            |             |            |
| operations                                                   |         | (1,108,322) | 375,322    | (983,462)   | 412,567    |
| Profit/(Loss) after income tax from discontinued operations  | 24      | (89,559)    | (2,431)    | (88,607)    | (1,866)    |
| Profit/(Loss), after income tax                              |         | (1,197,881) | 372,891    | (1,072,069) | 410,701    |
| Earnings/(Losses) per share:                                 |         |             |            |             |            |
| Basic and diluted (€ per share)                              | 4       | (0.09)      | 0.03       | (0.08)      | 0.03       |
| Basic and diluted from continuing operations (€ per share)   | 4       | (0.09)      | 0.03       | (0.08)      | 0.03       |
| Basic and diluted from discontinued operations (€ per share) | 4       | (0.0070)    | (0.0002)   | (0.0069)    | (0.0001)   |

<sup>\*</sup> The figures of the Interim Income Statement of the comparative period have been restated due to a modification of the presentation of legal expenses and the presentation of Bank's Branch in Bulgaria as a discontinued operation (notes 24 and 26).



# **Interim Balance Sheet**

| ASSETS                                                     | Note | 30.6.2015   | 31.12.2014  |
|------------------------------------------------------------|------|-------------|-------------|
| ASSETS                                                     |      |             |             |
|                                                            |      |             |             |
| Cash and balances with Central Banks                       |      | 759,472     | 1,265,442   |
| Due from banks                                             |      | 3,701,222   | 4,714,551   |
| Securities held for trading                                | 6    | 1,001       | 1,729       |
| Derivative financial assets                                |      | 932,819     | 1,153,944   |
| Loans and advances to customers                            | 5    | 42,655,706  | 43,475,910  |
| Investment securities                                      |      |             |             |
| - Available for sale                                       | 6    | 4,861,817   | 4,638,825   |
| - Held to maturity                                         | 6    | 45,323      | 93,817      |
| - Loans and receivables                                    | 6    | 4,294,133   | 4,299,101   |
| Investments in subsidiaries, associates and joint ventures | 22   | 2,069,254   | 2,072,689   |
| Investment property                                        | 7    | 29,542      | 31,939      |
| Property, plant and equipment                              | 8    | 711,922     | 729,585     |
| Goodwill and other intangible assets                       | 9    | 285,588     | 261,351     |
| Deferred tax assets                                        |      | 4,023,777   | 3,604,079   |
| Other assets                                               |      | 1,387,862   | 1,289,764   |
|                                                            |      | 65,759,438  | 67,632,726  |
| Assets held for sale                                       | 24   | 460,867     | 1,831       |
| Total Assets                                               |      | 66,220,305  | 67,634,557  |
| LIABILITIES                                                |      |             |             |
| Due to banks                                               | 10   | 28,482,988  | 17,558,462  |
| Derivative financial liabilities                           |      | 1,823,593   | 1,946,401   |
| Due to customers                                           |      | 27,022,784  | 37,817,447  |
| Debt securities in issue and other borrowed funds          | 11   | 1,747,800   | 2,021,165   |
| Amounts due for current income tax and other taxes         |      | 22,730      | 47,819      |
| Employee defined benefit obligations                       |      | 103,155     | 94,683      |
| Other liabilities                                          | 12   | 1,026,195   | 993,887     |
| Provisions                                                 | 13   | 333,857     | 333,520     |
|                                                            |      | 60,563,102  | 60,813,384  |
| Liabilities related to assets held for sale                | 24   | 291,684     | 00,0.0,00.  |
| Total Liabilities                                          | - '  | 60,854,786  | 60,813,384  |
| FOURTY                                                     |      |             |             |
| EQUITY  Share conital                                      | 1.4  | 2 020 710   | 2 020 710   |
| Share capital                                              | 14   | 3,830,718   | 3,830,718   |
| Share premium                                              |      | 4,858,216   | 4,858,216   |
| Reserves                                                   | 1.4  | (204,422)   | 53,351      |
| Retained earnings                                          | 14   | (3,118,993) | (1,921,112) |
| Total Equity                                               |      | 5,365,519   | 6,821,173   |
| Total Liabilities and Equity                               |      | 66,220,305  | 67,634,557  |



# Interim Statement of Comprehensive Income

|                                                                                  |      | From 1 January to |           | From 1 April to |           |
|----------------------------------------------------------------------------------|------|-------------------|-----------|-----------------|-----------|
|                                                                                  | Note | 30.6.2015         | 30.6.2014 | 30.6.2015       | 30.6.2014 |
| Profit/(Loss), after income tax, recognized in the Income Statement              |      | (1,197,881)       | 372,891   | (1,072,069)     | 410,701   |
| Other comprehensive income recognized directly in Equity:                        |      |                   |           |                 |           |
| Amounts that may be reclassified to the Income Statement                         |      |                   |           |                 |           |
| Net change in available for sale securities' reserve                             |      | (412,125)         | 203,166   | (146,237)       | 32,325    |
| Net change in cash flow hedge reserve                                            |      | 63,792            | (99,560)  | 154,949         | (43,542)  |
| Income tax                                                                       |      | 90,560            | (26,937)  | (2,266)         | 2,917     |
| Amounts that will be reclassified to the Income Statement                        |      | (257,773)         | 76,669    | 6,446           | (8,300)   |
| Total other comprehensive income recognized directly in Equity, after income tax | 3    | (257,773)         | 76,669    | 6,446           | (8,300)   |
| Total comprehensive income for the period, after income tax                      |      | (1,455,654)       | 449,560   | (1,065,623)     | 402,401   |
| Total comprehensive income for the period attributable to:                       |      |                   |           |                 |           |
| Equity owners of the Bank                                                        |      |                   |           |                 |           |
| - from continuing operations                                                     |      | (1,366,095)       | 451,991   | (977,016)       | 404,267   |
| - from discontinued operations                                                   |      | (89,559)          | (2,431)   | (88,607)        | (1,866)   |



# Interim Statement of Changes in Equity

(Amounts in thousand of Euro)

|                                                                            | Note | Share capital | Share premium | Reserves  | Retained<br>earnings | Total     |
|----------------------------------------------------------------------------|------|---------------|---------------|-----------|----------------------|-----------|
| Balance 1.1.2014                                                           |      | 4,216,872     | 4,212,062     | 517,559   | (1,799,187)          | 7,147,306 |
| Changes for the period 1.1- 30.6.2014                                      |      |               |               |           |                      |           |
| Profit for the period, after income tax                                    |      |               |               |           | 372,891              | 372,891   |
| Other comprehensive income recognized directly in equity, after income tax |      |               |               | 76,669    |                      | 76,669    |
| Total comprehensive income for the period, after income tax                |      |               |               | 76,669    | 372,891              | 449,560   |
| Share capital increase                                                     |      | 553,846       | 646,154       |           |                      | 1,200,000 |
| Repayment of preference shares                                             |      | (940,000)     |               |           |                      | (940,000) |
| Share capital increase expenses, after income tax                          |      |               |               |           | (35,764)             | (35,764)  |
| Balance 30.6.2014                                                          |      | 3,830,718     | 4,858,216     | 594,228   | (1,462,060)          | 7,821,102 |
| Changes for the period<br>1.7- 31.12.2014                                  |      |               |               |           |                      |           |
| Profit for the period, after income tax                                    |      |               |               |           | (431,420)            | (431,420) |
| Other comprehensive income recognized directly in equity, after income tax |      |               |               | (540,877) | (27,632)             | (568,509) |
| Total comprehensive income for the period, after income tax                |      |               |               | (540,877) | (459,052)            | (999,929) |
| Balance 31.12.2014                                                         |      | 3,830,718     | 4,858,216     | 53,351    | (1,921,112)          | 6,821,173 |

|                                                                            | Note | Share capital | Share premium | Reserves  | Retained<br>earnings | Total       |
|----------------------------------------------------------------------------|------|---------------|---------------|-----------|----------------------|-------------|
| Balance 1.1.2015                                                           |      | 3,830,718     | 4,858,216     | 53,351    | (1,921,112)          | 6,821,173   |
| Changes for the period 1.1- 30.6.2015                                      |      |               |               |           |                      |             |
| Profit for the period, after income tax                                    |      |               |               |           | (1,197,881)          | (1,197,881) |
| Other comprehensive income recognized directly in equity, after income tax | 3    |               |               | (257,773) |                      | (257,773)   |
| Total comprehensive income for the period, after income tax                |      | _             | _             | (257,773) | (1,197,881)          | (1,455,654) |
| Balance 30.6.2015                                                          |      | 3,830,718     | 4,858,216     | (204,422) | (3,118,993)          | 5,365,519   |



# Interim Statement of Cash Flows

| Primata   Profitable   Profit   |                                                                                          |      |              | ousand of Euro) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------|--------------|-----------------|
| Cash   Infows from operating activities   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)   (60,221)      |                                                                                          |      | From 1 Ja    | nuary to        |
| Profit (Loss) before income tax   Adjustments for gains/(losses) before income tax for:   Depreciation/impairment of fixed assets   9   17,912   12,374   12,375   12,376   16,232   16,402   Amortization of intangible assets   9   17,912   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,376   12,37   |                                                                                          | Note | 30.6.2015    | 30.6.2014*      |
| Adjustments for gains/(losses) before income tax for:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Cash flows from operating activities                                                     |      |              |                 |
| Depreciation/mpairment of fixed assets         7,8         16,232         16,002           Amortization of intangible assets         9         1,977,882         575,766           Negative goodwill from acquisition of Diners Club Greece A.E.P.P.         48,237         1,977,882         575,766           Negative goodwill from acquisition of Diners Club Greece A.E.P.P.         61,324         (91,780)           Claim/losses from financing activities         52,422         57,265           Oke fill (increase)/decrease in assets relating to continuing operating activities:         937,465         60,834         509,806           Net (increase)/decrease in assets relating to continuing operating activities:         937,465         610,043         779,746           Loans and advances to customers         (10,14,200)         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740 <t< td=""><th>Profit/(Loss) before income tax</th><td></td><td>(1,444,151)</td><td>(60,221)</td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Profit/(Loss) before income tax                                                          |      | (1,444,151)  | (60,221)        |
| Depreciation/mpairment of fixed assets         7,8         16,232         16,002           Amortization of intangible assets         9         1,977,882         575,766           Negative goodwill from acquisition of Diners Club Greece A.E.P.P.         48,237         1,977,882         575,766           Negative goodwill from acquisition of Diners Club Greece A.E.P.P.         61,324         (91,780)           Claim/losses from financing activities         52,422         57,265           Oke fill (increase)/decrease in assets relating to continuing operating activities:         937,465         60,834         509,806           Net (increase)/decrease in assets relating to continuing operating activities:         937,465         610,043         779,746           Loans and advances to customers         (10,14,200)         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740         779,740 <t< td=""><th>Adjustments for gains/(losses) before income tax for:</th><td></td><td></td><td></td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Adjustments for gains/(losses) before income tax for:                                    |      |              |                 |
| Amortization of intangible assets   9   17,912   12,337   18,757,566     Negative goodwill from acquisition of Diners Club Greece A.E.P.P. (48,237)   (48,237)   (63ains)/losses from investing activities   61,824   59,7265   633,884   509,806     Net (increase)/decrease in assets relating to continuing operating activities:   23,422   57,265   633,884   509,806     Net (increase)/decrease in assets relating to continuing operating activities:   21,145,20   779,740   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (78,676)   (   | Depreciation/impairment of fixed assets                                                  | 7, 8 | 16,232       | 16,402          |
| Negative goodwill from acquisition of Diners Club Greece A.E.P.P.         (48,237 (50,786)         (18,224 (50,786)         (20,786)         (20,786)         (20,786)         (20,786)         (20,786)         (20,786)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,888)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)         (20,886)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                          |      | 17,912       | 12,374          |
| Negative goodwill from acquisition of Diners Club Greece A.E.P.P.         (48,237 (50,180)         (48,237 (50,180)         (51,824 (51,826)         (51,824 (51,826)         (51,824 (51,826)         (52,422 (57,265)         52,422 (57,265)         53,884 (50,806)         509,806           Net (increase)/decrease in assets relating to continuing operating activities:         937,465 (10,643)         (50,666)         (51,716,50)         (51,716,50)         (779,740)         (78,675)         (34,049)         (78,676)         (34,049)         (78,676)         (34,049)         (78,676)         (34,049)         (78,676)         (34,049)         (78,676)         (34,049)         (78,676)         (34,049)         (78,676)         (34,049)         (48,237)         (48,237)         (48,238)         (59,018)         (33,984)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,398)         (28,298)         (28,298)         (28,298)         (28,298)         (28,298)         (29,298)         (29,298)         (29,298)         (29,298)         (29,298)         (29,298)         (29,298)         (29,298)         (29,298)         (29,298)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Impairment losses from loans, provisions and define benefit obligations                  |      | 1,977,882    | 575,766         |
| Gains/losses from financing activities         52,422         57,256           Net (increase)/decrease in assets relating to continuing operating activities:         33,865         100,643           Due from banks         337,655         (100,643)         52,1853         (57,196)           Cecurities held for trading and derivative financial assets         221,853         (57,196)         (27,797,40)           Other assets         (17,14620)         779,774         (28,676)         (28,678)         (28,787)           Net increase/(decrease) in liabilities relating to operating activities:         10,925,398         (26,340,87)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)         (28,988)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                          |      |              |                 |
| Net (increase)/decrease in assets relating to continuing operating activities:         633,884         509,806           Due from banks         937,465         (100,643)           Securities held for trading and derivative financial assets         21,713         (57,196)           Loans and advances to customers         (17,14,620)         779,740           Other assets         (78,676)         (34,049)           Net increase/(decrease) in liabilities relating to operating activities:         10,925,398         (2,634,087)           Due to banks         10,925,398         (78,676)         23,984           Due to customers         (75,678)         27,622           Other liabilities         (75,678)         27,622           Net cash flows from continuing operating activities before taxes         259,685         (22,26,839)           Income taxes and other taxes paid         (10,030)         (11,023)           Net cash flows from continuing operating activities         234,745         (2,237,862)           Net cash flows from discontinued operating activities         324,745         (2,237,862)           Income taxes and other taxes paid         1,025         4,02           Net cash flows from discontinued operating activities         36,741         1,055           Cash flows from continuing investing activities         6,741<                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (Gains)/losses from investing activities                                                 |      | 61,824       | (91,780)        |
| Net (increase)/decrease in assets relating to continuing operating activities:         937,465         (10,64)           Due from banks         221,853         (57,196)           Loans and advances to customers         (1,714,620)         779,740           Other assets         (1,714,620)         779,740           Other assets         10,825,398         (6,640,87)           Due to customers         (19,530,923)         (74,2016)           Derivative financial liabilities         (59,018)         23,984           Due to customers         (19,530,923)         (75,678)         22,628           Due to Customers         (19,530,923)         (74,016)         27,622         77,5278         27,622           Net cash flows from continuing operating activities before taxes         259,685         222,6839         1,020         21,685         222,628,399           Income taxes and other taxes paid         (24,940)         (11,023)         24,243         (11,023)         22,37,862         22,37,862         22,28,378         22,228,399         22,228,399         22,228,399         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862         22,237,862                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (Gains)/losses from financing activities                                                 |      | 52,422       | 57,265          |
| Due from banks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                          |      | 633,884      | 509,806         |
| Securities held for trading and derivative financial assets         (57,196)           Loans and advances to customers         (778,676)         779,740           Other assets         (78,676)         (34,049)           Net increase/(decrease) in liabilities relating to operating activities:         10,55,398         (2,634,087)           Due to banks         (59,018)         23,984           Due to customers         (10,530,923)         (742,016)           Other liabilities         (75,678)         22,762           Other liabilities         (75,678)         27,622           Net cash flows from continuing operating activities before taxes         259,685         (22,28,839)           Income taxes and other taxes paid         (24,940)         (11,023)           Net cash flows from continuing operating activities         17,496         (959)           Cash flows from continuing investing activities         11,496         (959)           Cash flows from continuing investing activities         6,741         1,054           Investments in subsidiaries, associates and joint ventures         6,741         1,054           Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.         10,046         425           Investments in subsidiaries, associates and joint ventures         6,051         1,052                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Net (increase)/decrease in assets relating to continuing operating activities:           |      |              |                 |
| Loans and advances to customers         (1,714,620)         779,740           Other assets         (78,676)         (34,049)           Net increase/(decrease) in liabilities relating to operating activities:         10,925,398         (2,634,087)           Due to banks         10,925,398         (2,634,087)           Derivative financial liabilities         (59,018)         23,988           Oute to customers         (10,530,923)         (74,2016)           Other liabilities         259,685         (22,26,839)           Net cash flows from continuing operating activities before taxes         259,685         (2,226,839)           Income taxes and other taxes paid         (24,940)         (21,023)           Net cash flows from continuing operating activities         234,745         (2,237,862)           Net cash flows from discontinued operating activities         6,741         1,022           Net cash flows from continuing investing activities         6,741         1,055           Investments in subsidianes, associates and joint ventures         6,741         1,055           Acquisition of fixed and intangible assets         3,386         22,132           Acquisition of fixed and intangible assets         3,386         22,232           Net cash flows from continuing investing activities         669,328         1,486,619                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Due from banks                                                                           |      | 937,465      | (100,643)       |
| Other assets         (78,676)         (34,049)           Net increase/(decrease) in liabilities relating to operating activities         (26,34,087)           Due to banks         10,925,398         (2,634,087)           Derivative financial liabilities         (59,018)         23,984           Due to customers         (10,530,923)         (742,016)           Other liabilities         (75,678)         27,622           Net cash flows from continuing operating activities before taxes         259,685         (2,226,839)           Income taxes and other taxes paid         (24,940)         (11,023)           Net cash flows from continuing operating activities         17,496         (22,37,862)           Net ash flows from discontinued operating activities         17,496         (959)           Cash flows from continuing investing activities         17,496         (959)           Cash flows from continuing investing activities         6,741         1,055           Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.         10,046         2,213           Dividends received         1,409         425         42,386         42,213           Acquisition of fixed and intangible assets         1,102         2,701           Net (increase)/decrease in investing activities         (605,182)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Securities held for trading and derivative financial assets                              |      | 221,853      | (57,196)        |
| Net increase/(decrease) in liabilities relating to operating activities:     10,925,398     (2,634,087)       Derivative financial liabilities     (59,018)     23,984       Due to customers     (10,530,923)     (742,016)       Other liabilities     (75,678)     27,622       Net cash flows from continuing operating activities before taxes     259,685     (2,226,839)       Income taxes and other taxes paid     (24,940)     (11,023)       Net cash flows from continuing operating activities     234,745     (2,237,862)       Net cash flows from discontinued operating activities     17,496     (959)       Cash flows from continuing investing activities     6,741     1,055       Investments in subsidiaries, associates and joint ventures     6,741     1,055       Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.     10,046     425       Acquisition of fixed and intangible assets     (33,866)     (22,132,       Dividends received     1,409     425       Acquisition of fixed and intangible assets     (33,866)     (22,132,       Dividends received     1,00     (605,182)     1,1486,619       Net cash flows from continuing investing activities     (605,182)     1,488,6619       Net cash flows from discontinued investing activities     (79,000)     (79,000)       Share capital incre                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Loans and advances to customers                                                          |      | (1,714,620)  | 779,740         |
| Due to banks         10,925,398         (2,634,087)           Derivative financial liabilities         (59,018)         23,984           Due to customers         (10,530,923)         (742,016)           Other liabilities         (75,678)         27,622           Net cash flows from continuing operating activities before taxes         259,685         (2,26,839)           Income taxes and other taxes paid         (11,023)         (24,940)         (11,023)           Net cash flows from continuing operating activities         234,745         (2,237,862)           Net cash flows from discontinued operating activities         17,496         (959)           Cash flows from continuing investing activities         6,741         1,055           Investments in subsidiaries, associates and joint ventures         6,741         1,055           Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.         10,046         1,056           Dividends received         1,409         425           Acquisition of fixed and intangible assets         (33,866)         122,132           Disposals of fixed and intangible assets         (102         2,701           Net cash flows from continuing investing activities         (601,182)         1,488,619           Net cash flows from continuing investing activities <t< td=""><th>Other assets</th><td></td><td>(78,676)</td><td>(34,049)</td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Other assets                                                                             |      | (78,676)     | (34,049)        |
| Due to banks         10,925,398         (2,634,087)           Derivative financial liabilities         (59,018)         23,984           Due to customers         (10,530,923)         (742,016)           Other liabilities         (75,678)         27,622           Net cash flows from continuing operating activities before taxes         259,685         (2,26,839)           Income taxes and other taxes paid         (11,023)         (24,940)         (11,023)           Net cash flows from continuing operating activities         234,745         (2,237,862)           Net cash flows from discontinued operating activities         17,496         (959)           Cash flows from continuing investing activities         6,741         1,055           Investments in subsidiaries, associates and joint ventures         6,741         1,055           Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.         10,046         1,056           Dividends received         1,409         425           Acquisition of fixed and intangible assets         (33,866)         122,132           Disposals of fixed and intangible assets         (102         2,701           Net cash flows from continuing investing activities         (601,182)         1,488,619           Net cash flows from continuing investing activities <t< td=""><th>Net increase/(decrease) in liabilities relating to operating activities:</th><td></td><td></td><td></td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Net increase/(decrease) in liabilities relating to operating activities:                 |      |              |                 |
| Derivative financial liabilities         (59,018)         23,984           Due to customers         (10,530,923)         (742,016)           Other liabilities         (75,678)         27,622           Net cash flows from continuing operating activities before taxes         259,685         (2,226,839)           Income taxes and other taxes paid         (24,940)         (11,023)           Net cash flows from continuing operating activities         23,745         (2,237,862)           Net cash flows from discontinued operating activities         17,496         (959)           Cash flows from continuing investing activities         10,046         10,055           Net cash flows from continuing investing activities         10,046         10,055           Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.         10,046         425           Acquisition of fixed and intangible assets         (33,866)         (22,132)           Disposals of fixed and intangible assets         1,102         2,701           Net (increase)/decrease in investment securities         (605,182)         1,486,619           Net cash flows from discontinued investing activities         (619,750)         1,486,619           Net cash flows from ontinuing investing activities         (72,427)         (490,000)           Share capital increa                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                          |      | 10,925,398   | (2,634,087)     |
| Other liabilities         (75,678)         27,622           Net cash flows from continuing operating activities before taxes         259,685         (2,226,839)           Net cash flows from continuing operating activities         234,745         (2,237,862)           Net cash flows from discontinued operating activities         17,496         (959)           Cash flows from continuing investing activities         6,741         1,055           Investments in subsidiaries, associates and joint ventures         6,741         1,055           Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.         10,046         22,132           Dividends received         1,409         425           Acquisition of fixed and intangible assets         33,866         (22,132)           Disposals of fixed and intangible assets         1,102         2,701           Net (increase)/decrease in investment securities         (605,182)         1,486,619           Net cash flows from continuing investing activities         (619,750)         381           Cash flows from continuing investing activities         (190,000         381           Share capital increase expenses         (940,000)           Redemptions of preference shares         (940,000)         460,200           Share capital increase expenses         (940,000)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Derivative financial liabilities                                                         |      |              | 23,984          |
| Net cash flows from continuing operating activities before taxes259,685(2,226,839)Income taxes and other taxes paid(24,940)(11,023)Net cash flows from continuing operating activities234,745(2,237,862)Net cash flows from discontinued operating activities17,496959Cash flows from continuing investing activities1,1006,7411,055Investments in subsidiaries, associates and joint ventures6,7411,055Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.10,04622,132Dividends received1,409425Acquisition of fixed and intangible assets(33,866)(22,132)Disposals of fixed and intangible assets1,1022,701Net (increase)/decrease in investment securities(605,182)1,486,619Net cash flows from discontinued investing activities(619,750)381Net cash flows from discontinued investing activities(195)381Cash flows from continuing investing activities(195)381Cash flows from continuing investing activities(90,000)49,000Redemptions of preference shares(940,000)(940,000)Share capital increase expenses(940,000)496,750Dividends paid to ordinary shareholders(72,427)(42,950)Net cash flows from continuing financing activities(72,427)664,868Repayments of debt securities in issue and other borrowed funds(72,427)664,868Net cash flows from continuing financing activities(72,427) <th>Due to customers</th> <td></td> <td>(10,530,923)</td> <td>(742,016)</td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Due to customers                                                                         |      | (10,530,923) | (742,016)       |
| Income taxes and other taxes paid  Net cash flows from continuing operating activities  Net cash flows from continuing operating activities  Cash flows from continuing investing activities  Investments in subsidiaries, associates and joint ventures  Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.  Dividends received  Acquisition of fixed and intangible assets  Disposals of fixed and intangible assets  Acquisition of fixed and intangible assets  Acquisition of fixed and intangible assets  Liuc 2,701  Net (increase)/decrease in investment securities  Net cash flows from continuing investing activities  Net cash flows from discontinued investing activities  Net cash flows from continuing investing activities  Share capital increase  Share capital increase expenses  Dividends paid to ordinary shareholders  Proceeds from the issuance of debt securities in issue and other borrowed funds  Net cash flows from continuing investing activities  Net cash flows from continuing investing activities  Share capital increase expenses  Nividends paid to ordinary shareholders  Repayments of debt securities in issue and other borrowed funds  Reffect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from continued investing activities  Cash and cash equivalents at the beginning of the period  1,223,029  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Other liabilities                                                                        |      | (75,678)     | 27,622          |
| Net cash flows from continuing operating activities  Net cash flows from discontinued operating activities  Cash flows from continuing investing activities  Investments in subsidiaries, associates and joint ventures  Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.  Dividends received  Acquisition of fixed and intangible assets  Cash flows from continuing investing activities  Net (increase)/decrease in investment securities  Cash flows from continuing investing activities  Net cash flows from continuing investing activities  Net cash flows from continuing investing activities  Share capital increase  Proference shares  Dividends paid to ordinary shareholders  Dividends paid to ordinary shareholders  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Reflect of exchange rate fluctuations on cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Cash and cash equivalents at the beginning of the period  1,223,029  1,283,745  (52,287)  (523,786)  (524,741)  1,000,000  1,408,668  1,100  1,223,029  1,486,619  1,000  1,468,668  1,100  1,223,029  1,486,619  1,000  1,468,668  1,100  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000  1,000 | Net cash flows from continuing operating activities before taxes                         |      | 259,685      | (2,226,839)     |
| Net cash flows from discontinued operating activities Investments in subsidiaries, associates and joint ventures Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P. Dividends received Acquisition of fixed and intangible assets Acquisition of fixed and intangible assets Investments in subsidiaries, associates and joint ventures Acquisition of fixed and intangible assets Acquisition of fixed and intangible assets Into Into Into Into Into Into Into Into                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Income taxes and other taxes paid                                                        |      | (24,940)     | (11,023)        |
| Cash flows from continuing investing activities   Investments in subsidiaries, associates and joint ventures   1,055   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046   10,046     | Net cash flows from continuing operating activities                                      |      | 234,745      | (2,237,862)     |
| Investments in subsidiaries, associates and joint ventures Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.  10,046 Dividends received 1,409 Acquisition of fixed and intangible assets Cisposals of fixed and intangible assets 1,102 2,701 Net (increase)/decrease in investment securities (605,182) Net cash flows from continuing investing activities Net cash flows from discontinued investing activities (619,750) Share capital increase Redemptions of preference shares Share capital increase expenses Dividends paid to ordinary shareholders Proceeds from the issuance of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and cash equivalents Retincrease/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,23,029 748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Net cash flows from discontinued operating activities                                    |      | 17,496       | (959)           |
| Investments in subsidiaries, associates and joint ventures Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.  10,046 Dividends received 1,409 Acquisition of fixed and intangible assets Cisposals of fixed and intangible assets 1,102 2,701 Net (increase)/decrease in investment securities (605,182) Net cash flows from continuing investing activities Net cash flows from discontinued investing activities (619,750) Share capital increase Redemptions of preference shares Share capital increase expenses Dividends paid to ordinary shareholders Proceeds from the issuance of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and cash equivalents Retincrease/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,23,029 748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Cash flows from continuing investing activities                                          |      |              |                 |
| Dividends received Acquisition of fixed and intangible assets Disposals of fixed and intangible assets Disposals of fixed and intangible assets Net (increase)/decrease in investment securities Net cash flows from continuing investing activities Net cash flows from discontinued investing activities Net cash flows from continuing investing activities Share capital increase Redemptions of preference shares Dividends paid to ordinary shareholders Proceeds from the issuance of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and othe |                                                                                          |      | 6,741        | 1,055           |
| Acquisition of fixed and intangible assets Disposals of fixed and intangible assets Net (increase)/decrease in investment securities Net cash flows from continuing investing activities Net cash flows from discontinued investing activities Cash flows from continuing investing activities Share capital increase Redemptions of preference shares Dividends paid to ordinary shareholders Proceeds from the issuance of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Effect of exchange rate fluctuations on cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from continued investing activities  Cash and cash equivalents at the beginning of the period  (22,132) 2,701 1,102 2,701 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148,619 1,148, | Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P. |      | 10,046       |                 |
| Disposals of fixed and intangible assets  Net (increase)/decrease in investment securities  Net cash flows from continuing investing activities  Net cash flows from discontinued investing activities  Net cash flows from continuing investing activities  Cash flows from continuing investing activities  Share capital increase  Redemptions of preference shares  Dividends paid to ordinary shareholders  Proceeds from the issuance of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Refect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  17,301 (578)                                                                                                                                                                                                                                                                                                                                               | Dividends received                                                                       |      | 1,409        | 425             |
| Net (increase)/decrease in investment securities  Net cash flows from continuing investing activities  Net cash flows from discontinued investing activities  Cash flows from continuing investing activities  Share capital increase  Redemptions of preference shares  Share capital increase expenses  Dividends paid to ordinary shareholders  Proceeds from the issuance of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and cash equivalents  Seffect of exchange rate fluctuations on cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,223,029  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Acquisition of fixed and intangible assets                                               |      | (33,866)     | (22,132)        |
| Net cash flows from continuing investing activities  Net cash flows from discontinued investing activities  Cash flows from continuing investing activities  Share capital increase Redemptions of preference shares  Share capital increase expenses  (940,000) Share capital increase expenses  Dividends paid to ordinary shareholders  Proceeds from the issuance of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities  Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,223,029  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Disposals of fixed and intangible assets                                                 |      | 1,102        | 2,701           |
| Net cash flows from discontinued investing activities  Cash flows from continuing investing activities  Share capital increase Redemptions of preference shares  Share capital increase expenses  (940,000) Share capital increase expenses  Dividends paid to ordinary shareholders  Proceeds from the issuance of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities  Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Cash and cash equivalents at the beginning of the period  1,223,029  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Net (increase)/decrease in investment securities                                         |      | (605,182)    | 1,486,619       |
| Cash flows from continuing investing activities  Share capital increase Redemptions of preference shares (940,000) Share capital increase expenses (948,328) Dividends paid to ordinary shareholders Proceeds from the issuance of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Net cash flows from continuing financing activities Effect of exchange rate fluctuations on cash and cash equivalents Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Net cash flows from continuing investing activities                                      |      | (619,750)    | 1,468,668       |
| Share capital increase Redemptions of preference shares Share capital increase expenses (940,000) Share capital increase expenses Dividends paid to ordinary shareholders Proceeds from the issuance of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities Effect of exchange rate fluctuations on cash and cash equivalents Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,223,029 748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Net cash flows from discontinued investing activities                                    |      | (195)        | 381             |
| Redemptions of preference shares  Share capital increase expenses  Dividends paid to ordinary shareholders  Proceeds from the issuance of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities  Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  (940,000)  (48,328)  (604)  (72,427)  (62,950)  (72,427)  664,868  (11,153)  (103,715)  (103,715)  (578)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Cash flows from continuing investing activities                                          |      |              |                 |
| Share capital increase expenses Dividends paid to ordinary shareholders Proceeds from the issuance of debt securities in issue and other borrowed funds Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,223,029 748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Share capital increase                                                                   |      |              | 1,200,000       |
| Dividends paid to ordinary shareholders  Proceeds from the issuance of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities  Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  (604)  496,750  (72,427)  664,868  1,153  611  (456,279)  (103,715)  (578)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Redemptions of preference shares                                                         |      |              | (940,000)       |
| Proceeds from the issuance of debt securities in issue and other borrowed funds  Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities  Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  496,750  (72,427)  (42,950)  (72,427)  664,868  (1,153)  (456,279)  (103,715)  (578)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Share capital increase expenses                                                          |      |              | (48,328)        |
| Repayments of debt securities in issue and other borrowed funds  Net cash flows from continuing financing activities  Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,223,029  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Dividends paid to ordinary shareholders                                                  |      |              | (604)           |
| Net cash flows from continuing financing activities  Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  (72,427)  664,868  1,153  611  (456,279)  (103,715)  (578)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Proceeds from the issuance of debt securities in issue and other borrowed funds          |      |              | 496,750         |
| Effect of exchange rate fluctuations on cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  1,223,029  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Repayments of debt securities in issue and other borrowed funds                          |      | (72,427)     | (42,950)        |
| Net increase/(decrease) in cash and cash equivalents from continuing investing activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  (456,279)  (103,715)  (578)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                          |      | (72,427)     | 664,868         |
| Activities  Net increase/(decrease) in cash and cash equivalents from discontinued investing activities  Cash and cash equivalents at the beginning of the period  17,301 (578)  748,999                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                          |      | 1,153        | 611             |
| activities ————————————————————————————————————                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                          |      | (456,279)    | (103,715)       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                          |      | 17,301       | (578)           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Cash and cash equivalents at the beginning of the period                                 |      | 1,223,029    | 748,999         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Cash and cash equivalents at the end of the period                                       |      | 784,051      | 644,706         |

Certain figures of the Interim Statement of Cash Flows of the comparative period have been restated due to the presentation of the Bank's Branch in Bulgaria as a discontinued operation (notes 24 and 26).



### Notes to the Interim Financial Statements

#### **GENERAL INFORMATION**

Currently, the Bank operates under the brand name of Alpha Bank A.E. using the sign Alpha Bank. The Bank's registered office is 40 Stadiou Street, Athens and is listed in the General Commercial Registry with registration number 223701000 (former registration number of Société Anonyme Companies Registry 6066/06/B/86/05). The Bank's duration is until 2100, but may be extended by the General Meeting of Shareholders. In accordance with article 4 of the Articles of Incorporation,

In accordance with article 4 of the Articles of Incorporation, the Bank's objective is to engage, on its own account or on behalf of third parties, in Greece and abroad, independently or collectively, including joint ventures with third parties, in any and all (main and secondary) operations, activities, trans-

actions and services allowed to credit institutions, in conformity with whatever rules and regulations (domestic, community, foreign) may be in force each time. In order to serve this objective, the Bank may perform any kind of action, operation or transaction which, directly or indirectly, is pertinent, complementary or auxiliary to the activities mentioned above.

The tenure of the Board of Directors which was elected by the Ordinary General Meeting of Shareholders on 27.6.2014 expires in 2018.

The Board of Directors as at 30 June 2015, consists of:

#### **CHAIRMAN (Non Executive Member)**

Vasileios T. Rapanos

#### VICE CHAIRMAN (Non Executive Independent Member)

Minas G. Tanes \*/\*\*\*/\*\*\*\*

#### **EXECUTIVE MEMBERS**

#### MANAGING DIRECTOR (CEO)

Demetrios P. Mantzounis

#### **EXECUTIVE DIRECTORS AND GENERAL MANAGERS**

Spyros N. Filaretos (COO) Artemis Ch. Theodoridis George K. Aronis

#### **NON-EXECUTIVE MEMBERS**

Efthymios O. Vidalis Ioanna E. Papadopoulou \*\*\*\*

#### NON-EXECUTIVE INDEPENDENT MEMBERS

Paul A. Apostolidis \*\*/\*\*\* Evangelos J. Kaloussis \*/\*\*\* Ioannis K. Lyras \*/\*\* Ibrahim S.Dabdoub \*\* Shahzad A.Shahbaz \*\*\*

Member of the Audit Committee

<sup>\*\*</sup> Member of the Remuneration Committee

<sup>\*\*\*</sup> Member of the Risk Management Committee

<sup>\*\*\*\*</sup> Member of Corporate Governance and Nominations Committee



#### **NON-EXECUTIVE MEMBER**

(in accordance with the requirements of Law 3723/2008)

Marica S. Ioannou - Fragkakis (she replaced Mr. Sarantis - Evangelos G. Lolos from 17.3.2015)

#### **NON-EXECUTIVE MEMBER**

(in accordance with the requirements of Law 3864/2010)

Panagiota S. Iplixian \*/\*\*/\*\*\*

#### **SECRETARY**

Georgios P. Triantafyllidis

The Ordinary General Meeting of Shareholders of 26.6.2015, has appointed as auditors for the interim and annual financial statements for 2015 the following:

a. Principal Auditors: Nikolaos E. Vouniseas

John A. Achilas

b. Substitute Auditors: Michael A. Kokkinos

Anastasios E. Panayides

of KPMG Certified Auditors A.E.

The Bank's shares are listed in the Athens Stock Exchange since 1925 and are ranked among the companies with the higher market capitalization. The Bank's share is included in a series of international indices, such as MSCI Emerging Markets Index, the FTSE All World and FTSE Med 100.

Also, the shares of the Bank are listed in the London Stock Exchange in the form of international certificates (GDRs) and they are traded over the counter in New York (ADRs).

The Bank's ordinary shares in issue amounted to 12,769,059,858 as at 30 June 2015. A number of 4,310,302,518 ordinary shares of the Bank are traded in the Athens Stock Exchange while the

Hellenic Financial Stability Fund ("HFSF") possesses the remaining 8,458,757,340 ordinary, registered, voting, paperless shares or percentage equal to 66.24% on the total of ordinary shares issued by the Bank. The exercise of the voting rights for the shares of HFSF is subject to restrictions according to the article 7a of Law 3864/2010.

In addition, on the Athens Stock Exchange there are 1,141,734,167 warrants that are traded and each one incorporates the right of the holder to purchase 7,408683070 new shares owned by the HFSF.

During the first semester of 2015, the average daily volume per session for shares was  $\leq$  11,988,525 and for warrants  $\leq$  1,211,572.

The credit rating of the Bank performed by three international credit rating agencies is as follows:

- Moody's: Caa3 (deposits)/C (Senior Unsecured debt)
- Fitch Ratings: RD
- Standard & Poor's: D

The financial statements have been approved by the Board of Directors on 31 October 2015.

<sup>\*</sup> Member of the Audit Committee

<sup>\*\*</sup> Member of the Remuneration Committee

<sup>\*\*\*</sup> Member of the Risk Management Committee

<sup>\*\*\*\*</sup> Member of Corporate Governance and Nominations Committee



#### **ACCOUNTING POLICIES APPLIED**

#### 1.1 Basis of presentation

The Bank has prepared the condensed interim financial statements as at 30.6.2015 in accordance with International Accounting Standard (IAS) 34, Interim Financial Reporting, as it has been adopted by the European Union.

The financial statements have been prepared on the historical cost basis. As an exception, some assets and liabilities are measured at fair value. Those assets are mainly the following:

- Securities held for trading
- Derivative financial instruments
- Available for sale securities
- The convertible bond issued by the Bank which is included in "Debt securities in issue and other borrowed funds".

The financial statements are presented in Euro, rounded to the nearest thousand, unless otherwise indicated.

The accounting policies applied by the Bank in preparing the condensed interim financial statements are consistent with those stated in the published financial statements for the year ended on 31.12.2014, after taking into account the following amendments to standards which were issued by the International Accounting Standards Board (IASB), adopted by the European Union and applied on 1.1.2015:

- Amendment to International Accounting Standard
   19 «Employee Benefits»: Defined benefit Plans: Employee Contributions (Regulation 2015/29/17.12.2014)
- Improvements to International Accounting Standards:
  - cycle 2010-2012 (Regulation 2015/28/17.12.2014)
  - cycle 2011-2013 (Regulation 1361/18.12.2014)

The adoption of the above amendments by the Bank had no impact on its financial statements.

The adoption by the European Union, by 31.12.2015, of new standards, interpretations or amendments, which have been issued or may be issued during the year by the International Accounting Standards Board (IASB), and their mandatory or optional adoption for periods beginning on or after 1.1.2015, may affect retrospectively the periods presented in these interim financial statements.

# 1.2 Estimates, decision making criteria and significant sources of uncertainty

The Bank, in the context of applying accounting policies and preparing financial statements in accordance with the International Financial Reporting Standards, makes estimates and assumptions that affect the amounts that are recognized as income, expenses, assets or liabilities. The use of estimates

and assumptions is an integral part of recognizing amounts in the financial statements that mostly relate to the following:

#### Fair value of assets and liabilities

For assets and liabilities traded in active markets, the determination of their fair value is based on quoted, market prices. In all other cases the determination of fair value is based on valuation techniques that use observable market data to the greatest extent possible. In cases where there is no observable market data, the fair value is determined using data that are based on internal estimates and assumptions eg. determination of expected cash flows, discount rates, prepayment probabilities or potential counterparty default.

#### Impairment losses of financial assets

The Bank, when performing impairment tests on loans and advances to customers, makes estimates regarding the amount and timing of future cash flows. Given that these estimates are affected by a number of factors such as the financial position of the borrower, the net realizable value of any collateral or the historical loss ratios per portfolio, actual results may differ from those estimated. Similar estimates are used in the assessment of impairment losses of securities classified as available for sale or held to maturity.

#### Impairment losses of non - financial assets

The Bank, at each year end balance sheet date, assesses for impairment non – financial assets, and in particular property, plant and equipment, investment property, goodwill and other intangible assets, as well as its investments in subsidiaries, associates and joint ventures. Internal estimates are used to a significant degree to determine the recoverable amount of the assets, i.e. the higher between the fair value less costs to sell and the value in use.

#### **Income Tax**

The Bank recognizes assets and liabilities for current and deferred tax, as well as the related expenses, based on estimates concerning the amounts expected to be paid to or recovered from tax authorities in the current and future periods. Estimates are affected by factors such as the practical implementation of the relevant legislation, the expectations regarding the existence of future taxable profit and the settlement of disputes that might exist with tax authorities etc. Future tax audits, changes in tax legislation and the amount of taxable profit actually realised, may result in the adjustment of the amount of assets and liabilities for current and deferred tax and in tax payments other than those recognized in the financial statements of the Bank. Any adjustments are recognized within the year that they become final.

#### **Employee defined benefit obligations**

Defined benefit obligations are estimated based on actu-



arial valuations that incorporate assumptions regarding discount rates, future changes in salaries and pensions, as well as the return on any plan assets. Any change in these assumptions will affect the amount of obligations recognized.

#### **Provisions and contingent liabilities**

The Bank recognises provisions when it estimates that it has a present legal or constructive obligation that can be estimated reliably, and it is almost certain that an outflow of economic benefits will be required to settle the obligation. In contrast, when it is probable that an outflow of resources will be required, or when the amount of liability cannot be measured reliably, the Bank does not recognise a provision but it provides disclosures for contingent liabilities, taking into consideration their materiality. The estimation for the probability of the outflow as well as for the amount of the liability are affected by factors which are not controlled by the Bank, such as court decisions, the practical implementation of the relevant legislation and the probability of default of the counterparty, for those cases which are related to the exposure to off-balance sheet items.

The estimates and judgments applied by the Bank in making decisions and in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate. The estimates and judgments are reviewed on an ongoing basis in order to take into account current conditions, and the effect of any changes is recognized in the period in which the estimates are revised.

#### 1.2.1 Going concern principle

The Bank applied the going concern principle for the preparation of the financial statements as at 30.6.2015. For the application of this principle, the Bank takes into consideration current economic developments in order to make projections for future economic conditions of the environment in which it operates. The main factors that cause uncertainties regarding the application of this principle relate to the adverse economic environment in Greece, and abroad, to the liquidity levels of the Hellenic Republic and the banking system as well as to the completion, within the year, of the process for the coverage of the Group's capital requirements, as these were determined during the recent assessment performed by the European Central Bank.

Specifically, during the first semester and as a result of the uncertainties in the internal economic environment, mainly regarding the outcome of the negotiations of the Hellenic Republic with the European Commission, the European Central Bank and the International Monetary Fund, there were significant outflows of deposits, which for the Bank amounted to  $\in$  10.3 billion. In addition, following the decision of the European Central Bank, on 4.2.2015, to lift the waiver for securities issued or guaranteed by the Hellenic Republic, based on which these instruments were allowed to be used

in Eurosystem monetary policy operations despite the fact that they did not fulfill minimum credit rating requirements, the liquidity needs of the credit institutions can be satisfied by the Emergency Liquidity Mechanisms of the Bank of Greece. The maximum funding amount of the credit institutions by the Bank of Greece is short-term and is determined by the European Central Bank by a decision of its Board of Directors that is periodically reviewed. At the end of the first semester, the significant increase in the rate of outflow of deposits in conjunction with the decision of the European Central Bank not to proceed with a corresponding increase in the level of funding from the Emergency Liquidity Mechanisms of the Bank of Greece, as a result of the expiry of the extension of the financial support program of Greece, led to the imposition of capital controls and a bank holiday which was announced on 28.6.2015 and lasted until 19.7.2015. Capital controls remain in place until the date of approval of the financial statements, a fact which contributed to the stabilization of the deposit base in the third quarter, while the detailed provisions for their application are amended where appropriate by the adoption of a legislative act.

The prolonged recession of the Greek economy as well as the high degree of uncertainty within the internal economic environment hindered the growth prospects and resulted in significant deterioration of the creditworthiness of corporates and individuals, which led to the recognition by the Bank of significant impairment losses during the second quarter. These losses have, in turn, burdened significantly the equity and the regulatory capital of the Bank.

During the third quarter, the negotiations of the Hellenic Republic for the coverage of the financing needs of the Greek economy were completed on the basis of the announcements at the Euro Summit on 12.7.2015 resulting in an agreement for a new financial support by the European Stability Mechanism. The relative agreement with the European Stability Mechanism, that was signed on 19.8.2015, among others, provides for:

- the coverage of the financing needs of the Hellenic Republic for the medium-term period, provided that the economic reforms that are expected to contribute to the economic stability and the sustainable development of the Greek economy will be implemented,
- an amount of € 10 up to € 25 billion available for the coverage of any recapitalization needs and/ or resolution of credit institutions.

In addition, the aforementioned agreement provided for the assessment of the four Greek systemic credit institutions from the Single Supervisory Mechanism, in order to determine the impact from the deterioration of the Greek economy on their financial position as well as any capital needs. The assessment was performed during the third quarter and included both



an Asset Quality Review (AQR) and a stress test. Based on the results of the assessment, which were announced on 31.10.2015, as it is described in detail in note 20, the capital needs for the Group were determined to  $\leq$  262.6 million under the base scenario, taking into consideration the Asset Quality Review, and to  $\leq$  2,743 million under the adverse scenario of the stress test.

The Bank, taking into account:

- that the medium-term financing of the Hellenic Republic by the European Stability Mechanism ('ESM'), in the context of the aforementioned program, which will contribute to the improvement of the economic environment within the country, has, under conditions, been ensured,
- the fact that the Bank has access to the liquidity mechanisms of the Eurosystem,
- the expected strengthening of the capital base of the Group by the completion of the Bank's liquidity management transaction, namely the optional offer to the holders of securities issued by subsidiaries of the Bank, under its guarantee, to exchange their securities for shares of the Bank and /or cash (as described in more detail in note 27),
- the fact that under the current institutional framework any mandatory participation of the holders of securities issued by the Group in the recapitalization process is not expected to constitute an event of default in the framework of financing agreements,
- the actions to which the Bank will proceed for the enhancement of its equity, by also attracting investors from the private sector,
- the availability of resources for the recapitalization of the credit institutions that was provided in the agreement of 19.8.2015 between the Greek Government and the ESM,

estimates that the uncertainties related to the coverage of the capital needs, as they were determined by the aforementioned assessment, are significantly reduced and that the conditions for the application of the going concern principle for the preparation of its financial statements are met, noting, however, the negative impact that would have on the application of the going concern principle the unsuccessful completion of the first evaluation of the program for the financing of the Hellenic Republic, a fact that may affect the timely availability of resources for the recapitalization of the credit institutions and finally the completion, within the year, of the process for the coverage of the Group's capital needs as there were determined by the recent assessment performed by the European Central Bank.

# 1.2.2 Estimation of the Bank's exposure to the Hellenic Republic

The Bank's total exposure to Greek Government securities and loans related to the Hellenic Republic is presented in note

17. The main uncertainties regarding the estimations for the recoverability of the Bank's total exposure relate to the debt service capacity of the Hellenic Republic, which, in turn, is affected by the development of the macroeconomic environment in Greece and the Eurozone as well as by the levels of liquidity of the Hellenic Republic.

Following the successful outcome of the negotiations of the Hellenic Republic for the coverage of the financing needs of the Greek economy, which were completed with the signing of a relative agreement with the European Stability Mechanism on 19.8.2015, a three-year funding (which could amount to € 86 billion) was ensured, provided that specific commitments that relate to the achievement of specific financial targets and the implementation of reforms in the Greek economy will be respected. The signing of the agreement preceded the granting of a bridge loan which was used for the repayment of the overdue debt to IMF and of other obligations of the Hellenic Republic. The financing agreement with the European Stability Mechanism is expected to cover the financing needs of the Hellenic Republic and in parallel to contribute to the development of the Greek economy. It is also noted that in the context of the negotiations it was agreed that measures will be taken for the support of the sustainability of the Greek debt including its restructuring. However, the relative procedures will begin after the first positive assessment of the program and the conditions under which the aforementioned restructuring will be achieved are not known.

Based on the above, the Bank has not recognized impairment losses on the Greek Government securities that held as at 30.6.2015, while, for the loans that relate to the Hellenic Republic, the Bank applies the credit risk policy which is presented in detail in note 38.1 of the annual financial statements as at 31.12.2014. The Bank assesses the developments relating to the Greek Government debt in conjunction with the market conditions and it reviews its estimations for the recoverability of its total exposure at each reporting date.

#### 1.2.3 Recoverability of deferred tax assets

The Bank recognizes deferred tax assets to the extent that it is probable that it will have sufficient future taxable profit available, against which, deductible temporary differences and tax losses carried forward can be utilized.

The main categories of deferred tax assets which have been recognized by the Bank relate to tax losses carried forward, to losses from the Greek government bonds exchange program (PSI) and the December 2012 Greek government bond buyback program and to deductible temporary differences arising from loans' impairment.

Deferred tax assets on tax losses carried forward relate to the years 2012-2014. Tax losses can be offset against taxable profits within five years from their formation. The Bank rec-



ognized the aforementioned assets since, according to its estimated future taxable profits, for the coming years until the expiry of the right to set-off tax losses, these are recoverable even after the deduction of the temporary differences that are expected to occur within these years. The estimation of future taxable profits was based on forecasts for the development of the accounting results, as these are reflected in the updated business plan of the Bank, which was the basis for the stress test conducted during the third quarter. The existence of significant tax profits in the last decade, with the exception of the years from 2012, because of the unexpected major recession of the Greek economy and the loss from the PSI, was also taken into account.

Deferred tax assets associated with tax losses incurred by the PSI and the participation of the Bank in the December 2012 Greek government bond buyback program were recognized as a "debit difference" according to Law 4046/14.2.2012, Law 4110/23.1.2013 and a respective legal opinion. According to Law 4110/23.1.2013 the "debit difference" is deductible for tax purposes, gradually in equal installments, within 30 years, a fact which, according to the Bank's estimation, provides a sufficient time period for its gradual utilization against taxable profits.

Regarding the temporary differences arising from loans' impairment, there are no time constraints concerning their recovery, as it also applies to the other deferred tax assets

categories. The Bank assessed their recoverability based on estimates for future taxable profits, as these are estimated to be formed on the basis of the aforementioned business plan, after extending the period of estimation for a limited number of years compared to the business plan.

The Bank, based on the above, estimates that the total deferred tax assets it has recognized and that has been derived both from temporary differences and from tax losses carried forward is recoverable.

In addition, and regardless of the assessment of the recoverability of deferred tax assets that it is carried out based on what is mentioned above, Law 4303/2014 provides that in case that the after tax accounting result for the period is a loss, deferred tax assets arising from the PSI debit difference and from the accumulated provisions and other general losses due to credit risk are eligible to be converted into a final and settled claim against the Greek State, as described in detail in note 3.

The main uncertainties concerning the estimations for the recoverability of the deferred tax assets relate to the achievement of the goals set in the Bank's business plan, which is affected by the general macroeconomic environment in Greece and internationally. At each balance sheet date, the Bank reassesses its estimation regarding the recoverability of deferred tax assets in conjunction with the development of the factors that affect it.



#### **INCOME STATEMENT**

#### 2. Impairment losses and provisions to cover credit risk

|                                                                               | From 1 January to |           | From 1    | April to  |
|-------------------------------------------------------------------------------|-------------------|-----------|-----------|-----------|
|                                                                               | 30.6.2015         | 30.6.2014 | 30.6.2015 | 30.6.2014 |
| Impairment losses on loans and advances to customers (note 5)                 | 1,970,772         | 569,029   | 1,595,612 | 260,650   |
| Provisions to cover credit risk relating to off balance sheet items (note 13) | 4,725             |           | 2,040     |           |
| Recoveries                                                                    | (10,642)          | (8,124)   | (6,738)   | (5,755)   |
| Total                                                                         | 1,964,855         | 560,905   | 1,590,914 | 254,895   |

For the preparation of the interim financial statements as of 30 June 2015, the Bank took into consideration the special conditions that existed as at 30 June and until the date these interim financial statements were approved, affecting the recoverability estimations of the reference reporting period. These conditions were significantly different from those that existed when the annual financial statements were prepared and led to the recognition of significant impairment losses during the second quarter.

Specifically, in the retail sector, the Bank took into account the current financial and macroeconomic conditions that exist in Greece and proceeded with modifications in certain parameters of the collective impairment methodology concerning loans and advances in Greece, the most important of which are the following:

- probability of default of loans for which the initial contract terms have been amended,
- cure rate of both past due exposures and of performing loans of clients facing financial difficulties, for which the initial contract terms have been amended,
- recoverable percentage of the most recent market value if the collateral is brought into liquidation, (sales ratio) and revaluation of future estimates of collateral values at the time of liquidation (index to sale).

The effect of the aforementioned modifications in the parameters used during the collective impairment is estimated at €0.8billion for the retail sector.

For loans of wholesale sector, the Bank estimated the expected cash flows taking into account unfavorable forecasts for the course of the financial flows of the customers that operate in sectors of the economy that in the current situation were adversely affected, mainly due to:

- the revised estimate for the growth rate of the Greek economy,
- the reduction in demand in various sectors as well as the deterioration of the terms of collaboration with international suppliers,
- the continuing decrease in real estate property,
- the deterioration of other macroeconomic factors such as the reduction of the Greek's industry turnover, the decline in the imports of goods, the decline in private construction activity and in the volume of retail sales.

In addition, during the third quarter, the Single Supervisory Mechanism performed a comprehensive assessment of the Group which included an Asset Quality Review. The outcome of the assessment is presented in note 20.

#### 3. Income tax

In accordance with article 65A of Law 4174/2013, from 2011 the statutory auditors and audit firms conducting statutory audits to greek Société Anonyme (AE), are obliged to issue an Annual Tax Certificate on the compliance on tax issues. This tax certificate is submitted to the entity being audited within 10 days from the submission of the corporate income tax return, as well as electronically to the Ministry of Finance, no later than ten days following the date of the approval of the

financial statements from the Ordinary Shareholders General Meeting.

After eighteen months from issuance of an Unqualified Tax Compliance Report and on the precondition that no tax violations have been identified by audits performed by the Ministry of Finance, the tax audit for the year is considered as final. For the year 2014 the tax audit for the Bank has been completed and has obtained unqualified tax certificate.



Income tax expense is analyzed as follows:

|            | From 1 January to |           | From 1 April to |           |
|------------|-------------------|-----------|-----------------|-----------|
|            | 30.6.2015         | 30.6.2014 | 30.6.2015       | 30.6.2014 |
| ferred tax | (335,829)         | (435,543) | (325,661)       | (422,371) |
| l          | (335,829)         | (435,543) | (325,661)       | (422,371) |

Deferred tax recognized in the income statement is attributable to temporary differences, the effect of which is analyzed as follows:

|                                                                          | From 1 January to |           | From 1 April to |           |
|--------------------------------------------------------------------------|-------------------|-----------|-----------------|-----------|
|                                                                          | 30.6.2015         | 30.6.2014 | 30.6.2015       | 30.6.2014 |
| Debit difference of Law 4046/2012                                        | 19,973            | 19,973    | 9,987           | 9,987     |
| Revaluation/impairment of assets                                         | (886)             |           |                 |           |
| Depreciation and write-offs of fixed assets                              | 5,339             | 5,264     | 2,892           | 2,738     |
| Valuation/impairment of loans                                            | (386,024)         | (466,388) | (358,773)       | (443,961) |
| Valuation of loans due to hedging                                        | (550)             | 19        | (334)           | 20        |
| Employee defined benefit obligations                                     | (398)             | 22,279    | (199)           | (194)     |
| Valuation of derivatives                                                 | 14,012            | 11,602    | 7,226           | (155)     |
| Effective interest rate                                                  | (832)             | (330)     | (311)           | (218)     |
| Valuation of liabilities to credit institutions and other borrowed funds |                   |           |                 |           |
| due to fair value hedge                                                  | (2,433)           | (3,200)   | (1,060)         | (1,532)   |
| Valuation of investments in subsidiaries due to hedging                  | (4,947)           | 1,510     | 416             | 1,290     |
| Tax losses carried forward                                               | (29,577)          | (56,331)  | (13,302)        | 5,199     |
| Valuation/Impairment of bonds and other securities                       | 18,281            | 13,183    | 13,243          | 4,705     |
| Other temporary differences                                              | 32,213            | 16,876    | 14,554          | (250)     |
| Total                                                                    | (335,829)         | (435,543) | (325,661)       | (422,371) |

The Bank has recognized deferred tax asset amounting to €422,034 as at 30.06.2014 for impairment/valuation of loans derived from the acquisition of Emporiki Bank that were not recognized as at 31.12.2013.

In accordance with the Article 1 par. 4 of Law 4334/2015 "Urgent prerequisites for the negotiation and conclusion of an agreement with the European Stability Mechanism (ESM)" the corporate income tax rate for legal entities was increased from 26% to 29%. The increased rate will apply for profits arising in years commencing on and after 1 January 2015 without of an explicit definition in the law regarding the retrospective application of income tax rate for profits of year 2014.

The change in the tax rate doesn't constitute an adjusting event for the financial statements since it was legislated after the date of 30.6.2015 (Note 27a). If the rate of 29% was used in preparing these interim financial statements, deferred tax (assets)/liabilities would amount to  $\in$  (4,488,059) instead of  $\in$  (4,023,777) and the difference of  $\in$  (464,282) would be recorded in the current period's income statement and equity to an amount of  $\in$  (430,675) and  $\in$  (33,607) respectively.

According to article 5 of Law 4303/17.10.2014 "Ratification of the Legislative Act "Emergency legislation to replenish the General Secretary of Revenue due to early termination of his service" (A 136) and other provisions", deferred tax assets of legal entities supervised by the Bank of Greece, under article 26 paragraphs 5, 6 and 7 of Law 4172/2013 that have been or will be recognized and are due to the debit difference aris-

ing from the PSI and the accumulated provisions and other losses due to credit risk, with respect to existing amounts up to 31 December 2014, are converted into final and settled claims against the State, if, the accounting result for the period, after taxes, is a loss, according to the audited and approved financial statements by the Ordinary Shareholders' General Meeting.

The inclusion in the Law is implemented after the decision from the General Meeting of Shareholders, concerns tax assets created from 2016 onwards, whereas it is envisaged the end of inclusion in the Law with the same procedure and after obtaining relevant approval from the regulatory authority.

A draft legislation was submitted to Parliament on 30th of October 2015, amending the aforementioned regarding the date of implementation, which is postponed for one year. In addition, the amount of deferred tax asset for credit risk which is included in the same legislation is limited to the amount of provisions for credit risk which were accounted until 30 June 2015. Furthermore, the phrase "resolution process" is deleted from paragraph 3, which provides for the events that convert deferred tax assets into a final and a settled claim against the Greek State.



A reconciliation between the nominal and effective tax rate is provided below:

|                                                                 | From 1 January to |             |        |           |  |
|-----------------------------------------------------------------|-------------------|-------------|--------|-----------|--|
|                                                                 | 30.6.             | 2015        | 30.6.  | 2014      |  |
|                                                                 | %                 |             | %      |           |  |
| Profit/(loss) before income tax                                 |                   | (1,444,151) |        | (60,221)  |  |
| Income tax (nominal tax rate)                                   | 26                | (375,479)   | 26     | (15,657)  |  |
| Increase/(decrease) due to:                                     |                   |             |        |           |  |
| Non taxable income                                              | 0.08              | (1,153)     | 0.72   | (431)     |  |
| Non deductible expenses                                         | (2.76)            | 39,848      | (4.70) | 2,829     |  |
| Other differences                                               | (0.07)            | 955         | 0.42   | (250)     |  |
| Total                                                           | 23.25             | (335,829)   | 22.44  | (13,509)  |  |
| Deferred tax asset from impairment/valuation of Emporiki Bank's |                   |             |        |           |  |
| loans that has not been recognized in previous fiscal year      |                   |             |        | (422,034) |  |
| Income tax                                                      |                   | (335,829)   |        | (435,543) |  |

|                                                                 | From 1 April to |             |         |           |
|-----------------------------------------------------------------|-----------------|-------------|---------|-----------|
|                                                                 | 30.6.           | 2015        | 30.6.   | 2014      |
|                                                                 | %               |             | %       |           |
| Profit/(loss) before income tax                                 |                 | (1,309,123) |         | (9,804)   |
| Income tax (nominal tax rate)                                   | 26              | (340,372)   | 26      | (2,549)   |
| Increase/(decrease) due to:                                     |                 |             |         |           |
| Non taxable income                                              | 0.09            | (1,153)     | 3.43    | (336)     |
| Non deductible expenses                                         | (2.17)          | 28,397      | 39.53   | (3,876)   |
| Other temporary differences                                     | 0.96            | (12,533)    | (65.52) | 6,424     |
| Total                                                           | 24.88           | (325,661)   | 3.44    | (337)     |
| Deferred tax asset from impairment/valuation of Emporiki Bank's |                 |             |         |           |
| loans that has not been recognized in previous fiscal year      |                 |             |         | (422,034) |
| Income tax                                                      |                 | (325,661)   |         | (422,371) |

#### Income tax of comprehensive income recognized directly in equity

| From 1 January to                                        |                   |            |                  |                   |            |                  |  |
|----------------------------------------------------------|-------------------|------------|------------------|-------------------|------------|------------------|--|
|                                                          |                   | 30.6.2015  |                  |                   | 30.6.2014  |                  |  |
|                                                          | Before income tax | Income tax | After income tax | Before income tax | Income tax | After income tax |  |
| Amounts that may be reclassified to the Income Statement |                   |            |                  |                   |            |                  |  |
| Net change in available for sale securities' reserve     | (412,125)         | 107,146    | (304,979)        | 203,166           | (52,823)   | 150,343          |  |
| Net change in cash flow hedge reserve                    | 63,792            | (16,586)   | 47,206           | (99,560)          | 25,886     | (73,674)         |  |
| Total                                                    | (348,333)         | 90,560     | (257,773)        | 103,606           | (26,937)   | 76,669           |  |

|                                                          | From 1 April to   |            |                  |                   |            |                  |
|----------------------------------------------------------|-------------------|------------|------------------|-------------------|------------|------------------|
|                                                          |                   | 30.6.2015  |                  |                   |            |                  |
|                                                          | Before income tax | Income tax | After income tax | Before income tax | Income tax | After income tax |
| Amounts that may be reclassified to the Income Statement |                   |            |                  |                   |            |                  |
| Net change in available for sale securities' reserve     | (146,237)         | 38,021     | (108,216)        | 32,325            | (8,404)    | 23,921           |
| Net change in cash flow hedge reserve                    | 154,949_          | (40,287)   | 114,662          | (43,542)          | 11,321     | (32,221)         |
| Total                                                    | 8,712             | (2,266)    | 6,446            | (11,217)          | 2,917      | (8,300)          |

The first semester of 2014, "Retained Earnings" includes a deferred tax credit amounting to €12,564 arising from the share capital increase expenses which were recorded in the

same account and relate to the share capital increase which was completed during the reported period.



#### 4. Earnings/(losses) per share

#### a. Basic

Basic earnings/(losses) per share are calculated by dividing the profit/(losses) after income tax attributable to ordinary equity owners of the Bank, by the weighted average number of outstanding ordinary shares of the Bank during the period, after deducting the weighted average number of treasury shares held by the Bank during the period.

For the calculation of basic earnings/(losses) per share, profit or loss for the period is adjusted with the deduction of the after-tax amount of the dividends of those preference shares that have been classified in equity. The after-tax amount of preference dividends that is deducted is:

- i. The after-tax amount of any dividends of preference shares of non-cumulative dividend approved for distribution during the year and
- ii. The after-tax amount of dividends for cumulative dividend preference shares relating to the period, whether or not the dividends have been approved.

The Bank had issued non-cumulative dividend preference shares, according to Law 3723/2008, which were repaid on 17.4.2014.

#### b. Diluted

Diluted earnings/(losses) per share are calculated by adjusting the weighted average number of ordinary shares outstanding during the period to assume conversion of all dilutive potential ordinary shares. The Bank does not have dilutive potential odinary shares and additionally, based on the preference shares' terms of issuance that held until 17.4.2014 and the convertible bond loan with Credit Agricole S.A., basic and dilutive earnings/(losses) per share should not differ.

|                                                          | From 1 Ja      | anuary to      | From 1 April to |                |  |
|----------------------------------------------------------|----------------|----------------|-----------------|----------------|--|
|                                                          | 30.6.2015      | 30.6.2014      | 30.6.2015       | 30.6.2014      |  |
| Profit/(loss) attributable to the ordinary equity owners |                |                |                 |                |  |
| of the Bank                                              | (1,197,881)    | 372,891        | (1,072,069)     | 410,701        |  |
| Weighted average number of outstanding ordinary shares   | 12,769,059,858 | 11,891,881,788 | 12,769,059,858  | 12,769,059,858 |  |
| Basic and diluted earnings/(loss) per share (in €)       | (0.09)         | 0.03           | (0.08)          | 0.03           |  |
|                                                          |                |                |                 |                |  |

|                                                                                                                     | From 1 January to |                | From 1 April to |                |
|---------------------------------------------------------------------------------------------------------------------|-------------------|----------------|-----------------|----------------|
|                                                                                                                     | 30.6.2015         | 30.6.2014      | 30.6.2015       | 30.6.2014      |
| Profit/(loss) from continuing operations attributable to the ordinary equity owners of the Bank                     | (1,108,322)       | 375,322        | (983,462)       | 412,567        |
| Weighted average number of outstanding ordinary shares Basic and diluted earnings/(loss) from continuing operations | 12,769,059,858    | 11,891,881,788 | 12,769,059,858  | 12,769,059,858 |
| per share (in €)                                                                                                    | (0.09)            | 0.03           | (80.0)          | 0.03           |

|                                                                                                   | From 1 Ja      | nuary to       | From 1 April to |                |
|---------------------------------------------------------------------------------------------------|----------------|----------------|-----------------|----------------|
|                                                                                                   | 30.6.2015      | 30.6.2014      | 30.6.2015       | 30.6.2014      |
| Profit/(loss) from discontinued operations attributable to the ordinary equity owners of the Bank | (89,559)       | (2,431)        | (88,607)        | (1,866)        |
| Weighted average number of outstanding ordinary shares                                            | 12,769,059,858 | 11,891,881,788 | 12,769,059,858  | 12,769,059,858 |
| Basic and diluted earnings/(loss) from discontinued operations per share (in $\in$ )              | (0.0070)       | (0.0002)       | (0.0069)        | (0.0001)       |

The weighted average number of common shares, on 30.6.2014, is calculated based on the days during which the ordinary shares were in issue compared to the total number

of days of the reporting period, taking into account the new total number of common shares resulting from the share capital increase of Bank on 28.3.2014.



#### **ASSETS**

#### 5. Loans and advances to customers

|                                                | 30.6.2015   | 31.12.2014  |
|------------------------------------------------|-------------|-------------|
| Individuals:                                   |             |             |
| Mortgages                                      |             |             |
| - Non-Securitized                              | 16,661,348  | 16,857,072  |
| Consumer:                                      |             |             |
| - Non-Securitized                              | 3,162,077   | 3,037,977   |
| - Securitized                                  | 1,429,763   | 1,462,066   |
| Credit cards:                                  |             |             |
| - Non-Securitized                              | 678,462     | 563,560     |
| - Securitized                                  | 578,431     | 579,353     |
| Total                                          | 22,510,081  | 22,500,028  |
| Companies:                                     |             |             |
| Corporate loans                                |             |             |
| - Non-Securitized                              | 26,760,480  | 25,529,128  |
| - Securitized                                  | 2,068,259   | 2,084,171   |
| Other receivables                              | 247,735     | 307,033     |
|                                                | 51,586,555  | 50,420,360  |
| Less:                                          |             |             |
| Allowance for impairment losses <sup>(1)</sup> | (8,930,849) | (6,944,450) |
| Total                                          | 42,655,706  | 43,475,910  |

The Bank has proceeded in the securitization of consumer, corporate loans and credit cards through special purpose entities controlled by the Bank.

Based on the contractual terms and structure of the above transactions (e.g. guarantees or/and credit enhancement or due to the Bank owing the bonds issued by the special purpose entities), the Bank has retained in all cases the risks and rewards deriving from the securitized portfolios.

The Bank has proceeded with the issuance of covered bonds, secured by mortgage loans. As at 30.6.2015, the balance of the covered bonds amounts to  $\in$  3.7 billion (note 15). The book value of mortgage loans provided as coverage for the above mentioned bonds amounts to  $\in$  4.4 billion.

Loans and advances to customers as at 30.6.2015 include loans obtained from the merge of Diners Club Greece A.E.P.P. (note 23).

<sup>(1)</sup> In addition to the allowance for impairment losses regarding loans and advances to customers, a provision of €280,832 (31.12.2014: €276,235) has been recorded to cover credit risk relating to off-balance sheet items. The total provision recorded to cover credit risk amounts to €9,211,681 (31.12.2014: €7,220,685).



#### **Accumulated impairment**

| Balance 1.1.2014                                                     | 5,559,391 |
|----------------------------------------------------------------------|-----------|
| Changes for the period 1.1 - 30.6.2014                               |           |
| Impairment losses for the period from continuing operations (note 2) | 569,029   |
| Impairment losses for the period from discontinued operations        | 3,046     |
| Change in present value of the allowance account                     | 221,338   |
| Foreign exchange differences                                         | 386       |
| Loans written-off during the period                                  | (8,632)   |
| Balance 30.6.2014                                                    | 6,344,558 |
| Changes for the period 1.7 - 31.12.2014                              |           |
| Impairment losses for the period from continuing operations          | 750,501   |
| Impairment losses for the period from discontinued operations        | 4,130     |
| Change in present value of the allowance account                     | 225,995   |
| Foreign exchange differences                                         | 467       |
| Loans written-off during the period                                  | (381,201) |
| Balance 31.12.2014                                                   | 6,944,450 |
| Changes for the period 1.1 - 30.6.2015                               |           |
| Transfer of accumulated provisions to assets held for sale 1.1.2015  | (107,179) |
| Impairment losses for the period (note 2)                            | 1,970,772 |
| Change in present value of the allowance account                     | 215,326   |
| Foreign exchange differences                                         | 8,678     |
| Loans written-off during the period                                  | (101,198) |
| Balance 30.6.2015                                                    | 8,930,849 |

#### 6. Investment and held for trading securities

#### i. Held for trading securities

Securities held for trading amounted to  $\le$  1 million on 30.6.2015 (31.12.2014:  $\le$  1.7 million) and relate to Greek State Bonds (31.12.2014:  $\le$  1.7 million).

#### ii. Investment securities

#### a. Available for sale

The available for sale portfolio amounted to  $\in$  4.9 billion as at 30.6.2015 (31.12.2014:  $\in$  4.6 billion). This amount includes securities issued by the Greek State that amount to  $\in$  3.5 billion as at 30.6.2015 (31.12.2014:  $\in$  3.4 billion) out of which  $\in$  2.1 billion (31.12.2014:  $\in$  1.9 billion) relate to Greek State treasury bills.

The Bank during the first semester of 2015 has recognized impairment losses for other bonds amounting to  $\in$  1.3 million which are included in "Gain less losses on financial transactions".

#### b. Held to maturity

The held to maturity portfolio amounted to €45.3 million as at 30.6.2015 (31.12.2014: €93.8 million).

#### c. Loans and receivables

Loans and receivables include bonds by the European Financial Stability Facility (E.F.S.F.) with a nominal value of  $\in$  3,960,544 received by the Bank as a result of the share capital increase that was completed on 6.6.2013 and bonds of nominal value of  $\in$  284,628 which were transferred to the Bank from the Hellenic Financial Stability Fund for the undertaking of customer deposits from the former Cooperative Banks of West Macedonia, Evia and Dodecanese in December 2013. The total carrying amount of above-mentioned bonds as at 30.6.2015 amounted to  $\in$  4.3 billion (31.12.2014:  $\in$  4.3 billion).



### 7. Investment property

|                                                                                                    | Land - Buildings |
|----------------------------------------------------------------------------------------------------|------------------|
| Balance 1.1.2014                                                                                   |                  |
| Cost                                                                                               | 41,487           |
| Accumulated depreciation and impairment losses                                                     | (13,282)         |
| 1.1.2014 - 30.6.2014                                                                               |                  |
| Net book value 1.1.2014                                                                            | 28,205           |
| Depreciation for the period from discontinued operations                                           | (19)             |
| Depreciation for the period from continuing operations                                             | (158)            |
| Net book value 30.6.2014                                                                           | 28,028           |
| Balance 30.6.2014                                                                                  |                  |
| Cost                                                                                               | 41,487           |
| Accumulated depreciation and impairment losses                                                     | (13,459)         |
| 1.7.2014 - 31.12.2014                                                                              |                  |
| Net book value 1.7.2014                                                                            | 28,028           |
| Impairment losses                                                                                  | (468)            |
| Reclassification from "Property, plant and equipment"                                              | 2,659            |
| Reclassification from "Other assets"                                                               | 1,926            |
| Depreciation for the period from discontinued operations                                           | (18)             |
| Depreciation for the period from continuing operations                                             | (188)            |
| Net book value 31.12.2014                                                                          | 31,939           |
| Balance 31.12.2014                                                                                 |                  |
| Cost                                                                                               | 46,149           |
| Accumulated depreciation and impairment losses                                                     | (14,210)         |
| 1.1.2015 - 30.6.2015                                                                               |                  |
| Net book value 1.1.2015                                                                            | 31,939           |
| Reclassification of investment assets of discontinued operations to "Asset held for sale" 1.1.2015 | (1,277)          |
| Additions                                                                                          | 5                |
| Reclassifications to "Other Assets"                                                                | (939)            |
| Depreciation for the period from continuing operations                                             | (186)            |
| Net book value 30.6.2015                                                                           | 29,542           |
| Balance 30.6.2015                                                                                  |                  |
| Cost                                                                                               | 43,845           |
| Accumulated depreciation and impairment losses                                                     | (14,303)         |

In 2014, an impairment loss amounting to €468 was recognized, in order for the carrying amount of investment property not to exceed their recoverable amount as at 31.12.2014,

as estimated by certified valuators. The impairment amount was recorded in "Other Expenses".



### 8. Property, plant and equipment

|                                                                                  | Land and<br>Buildings     | Leased<br>Equipment | Equipment                | Total                      |
|----------------------------------------------------------------------------------|---------------------------|---------------------|--------------------------|----------------------------|
| Balance 1.1.2014                                                                 |                           |                     |                          |                            |
| Cost  Assumulated depreciation and impairment lesses                             | 986,066                   | 784                 | 378,803                  | 1,365,653                  |
| Accumulated depreciation and impairment losses                                   | (289,284)                 | (36)                | (322,034)                | (611,354)                  |
| <b>1.1.2014 - 30.6.2014</b> Net book value 1.1.2014                              | 696,782                   | 748                 | 56,769                   | 754,299                    |
| Additions                                                                        | 5,635                     | 740                 | 5,080                    | 10,715                     |
| Disposals/write-offs                                                             | (2,463)                   |                     | (193)                    | (2,656)                    |
| Depreciation for the period from discontinued operations                         | (725)                     |                     | (541)                    | (1,266)                    |
| Depreciation for the period from continuing operations                           | (9,747)                   | (54)                | (6,443)                  | (16,244)                   |
| Net book value 30.6.2014                                                         | 689,482                   | 694                 | 54,672                   | 744,848                    |
| Balance 30.6.2014                                                                |                           | ==.                 |                          |                            |
| Cost                                                                             | 984,019                   | 784                 | 380,615                  | 1,365,418                  |
| Accumulated depreciation and impairment losses                                   | (294,537)                 | (90)                | (325,943)                | (620,570)                  |
| 1.7.2014 - 31.12.2014                                                            | 500, 400                  | 50.4                | 54.672                   | 744.040                    |
| Net book value 1.7.2014<br>Additions                                             | 689,482<br>7,820          | 694                 | 54,672<br>3,233          | 744,848<br>11,053          |
| Impairments                                                                      | (2,772)                   |                     | 3,233                    | (2,772)                    |
| Disposals/write-offs                                                             | (1,150)                   |                     | (77)                     | (1,227)                    |
| Reclassification to "Investment Property"                                        | (2,659)                   |                     | ` ,                      | (2,659)                    |
| Reclassification to "Other Assets"                                               | (3,013)                   |                     |                          | (3,013)                    |
| Additions from the acquisition of Citibank                                       | 37                        |                     | 421                      | 458                        |
| Depreciation for the period from discontinued operations                         | (717)                     | (= 4)               | (500)                    | (1,217)                    |
| Depreciation for the period from continuing operations Net book value 31.12.2014 | (9,148)<br><b>677,880</b> | (54)<br><b>640</b>  | (6,684)<br><b>51,065</b> | (15,886)<br><b>729,585</b> |
| Balance 31.12.2014                                                               | 077,880                   | 040                 | 51,065                   | 729,363                    |
| Cost                                                                             | 984,065                   | 784                 | 383,690                  | 1,368,539                  |
| Accumulated depreciation and impairment losses                                   | (306,185)                 | (144)               | (332,625)                | (638,954)                  |
| 1.1.2015 - 30.6.2015                                                             |                           |                     |                          |                            |
| Net book value 1.1.2015                                                          | 677,880                   | 640                 | 51,065                   | 729,585                    |
| Reclassification of assets of discontinued operations to "Assets                 | , , , , ,                 |                     | , , , , ,                | ,                          |
| held for sale" 1.1.2015                                                          | (3,924)                   |                     | (2,545)                  | (6,469)                    |
| Additions                                                                        | 2,905                     |                     | 8,371                    | 11,276                     |
| Disposals/write-offs                                                             | (633)                     | (1.0)               | (13)                     | (646)                      |
| Reclassification to "Other Assets" Reclassification from "Other Assets"          | (5,778)                   | (18)                | 18                       | (5,796)<br>18              |
| Depreciation for the period from continuing operations                           | (9,030)                   | (54)                | (6,962)                  | (16,046)                   |
| Net book value 30.6.2015                                                         | 661,420                   | 568                 | 49,934                   | 711,922                    |
| Balance 30.6.2015                                                                |                           |                     |                          |                            |
| Cost                                                                             | 965,235                   | 753                 | 378,082                  | 1,344,070                  |
| Accumulated depreciation and impairment losses                                   | (303,815)                 | (185)               | (328,148)                | (632,148)                  |

The carrying amount of owned land and buildings included in the above balances amounts to  $\leq$  627,604 as at 30.6.2015 (31.12.2014:  $\leq$  637,083).

In 2014, an impairment loss amounting to  $\leq$  2,772 was recognized for owned property, plant and equipment and was recorded in "Other Expenses".



### 9. Goodwill and other intangible assets

|                                                                  | Software             | Banking rights   | Other              | Total                |
|------------------------------------------------------------------|----------------------|------------------|--------------------|----------------------|
| Balance 1.1.2014                                                 | 252.065              | 4 705            | 55.262             | 100.013              |
| Cost Accumulated amortization and impairment losses              | 352,865<br>(208,159) | 1,785<br>(1,785) | 55,263<br>(3,902)  | 409,913<br>(213,846) |
|                                                                  | (200,133)            | (1,703)          | (3,302)            | (215,040)            |
| <b>1.1.2014 - 30.6.2014</b> Net book value 1.1.2014              | 144,706              |                  | 51,361             | 196,067              |
| Additions                                                        | 11,499               |                  | 31,301             | 11,499               |
| Amortization for the period from discontinued operations         | (325)                |                  | (5)                | (330)                |
| Amortization for the period from continuing operations           | (6,258)              |                  | (6,116)            | (12,374)             |
| Net book value 30.6.2014                                         | 149,622              | -                | 45,240             | 194,862              |
| Balance 30.6.2014                                                | 264.264              | 1 705            | FF 262             | 424 442              |
| Cost Accumulated amortization and impairment losses              | 364,364<br>(214,742) | 1,785<br>(1,785) | 55,263<br>(10,023) | 421,412<br>(226,550) |
|                                                                  | (217,772)            | (1,703)          | (10,023)           | (220,330)            |
| <b>1.7.2014 - 31.12.2014</b> Net book value 1.7.2014             | 149,622              |                  | 45,240             | 194,862              |
| Additions                                                        | 21,429               |                  | 43,240             | 21,429               |
| Additions from the acquisition of Citibank                       |                      |                  | 60,079             | 60,079               |
| Amortization for the period from discontinued operations         | (310)                |                  | (4)                | (314)                |
| Amortization for the period from continuing operations           | (6,723)              |                  | (7,982)            | (14,705)             |
| Net book value 31.12.2014                                        | 164,018              | -                | 97,333             | 261,351              |
| <b>Balance 31.12.2014</b> Cost                                   | 385,793              | 1,785            | 115,342            | 502,920              |
| Accumulated amortization and impairment losses                   | (221,775)            | (1,785)          | (18,009)           | (241,569)            |
| 1.1.2015 - 30.6.2015                                             | , ,                  | . , ,            | , , ,              | , ,                  |
| Net book value 1.1.2015                                          | 164,018              |                  | 97,333             | 261,351              |
| Reclassification of assets of discontinued operations to "Assets | ·                    |                  | ,                  | ·                    |
| held for sale" 1.1.2015                                          | (3,432)              |                  |                    | (3,432)              |
| Additions Additions from the acquisition of Diners               | 22,586               |                  | 22,995             | 22,586<br>22,995     |
| Amortization for the period from continuing operations           | (7,799)              |                  | (10,113)           | (17,912)             |
| Net book value 30.6.2015                                         | 175,373              | -                | 110,215            | 285,588              |
| Balance 30.6.2015                                                |                      |                  |                    |                      |
| Cost                                                             | 401,707              | 1,785            | 138,267            | 541,759              |
| Accumulated amortization and impairment losses                   | (226,334)            | (1,785)          | (28,052)           | (256,171)            |

The amount reported as "Additions from the acquisition of Diners" in the first semester of 2015 relates to the recognition of an intangible asset regarding the customer relationships from the acquired operation of credit cards, whose useful life was determined at 7 years.

The amount reported as "Additions from the acquisition of Citibank" in the year of 2014 relate to the recognition of an intangible asset regarding the acquired customer relationships and the acquired deposit base, whose useful life was determined at 9 and 7 years respectively.



#### LIABILITIES

#### 10. Due to banks

|                                                | 30.6.2015  | 31.12.2014 |
|------------------------------------------------|------------|------------|
| Deposits:                                      |            |            |
| - Current accounts                             | 151,245    | 115,207    |
| - Term deposits:                               |            |            |
| Central Banks                                  | 27,825,783 | 14,819,325 |
| Other credit institutions                      | 1,968      | 495,852    |
| Cash collateral for derivative margin accounts | 102,172    | 193,064    |
| Sale of repurchase agreements (Repos)          | 150,487    | 1,681,959  |
| Borrowing funds                                | 251,333    | 253,055    |
| Total                                          | 28,482,988 | 17,558,462 |

The deposits to Eurosystem have increased by € 13 billion during the first semester of 2015 due to the increase of the borrowings from the European System of Central Banks mainly

as a result of the deposits' outflow amounting to  $\in$  10.3 billion due to the adverse economic environment in Greece.

#### 11. Debt securities in issue and other borrowed funds

#### i. Issues guaranteed by the Greek State (Law 3723/2008)

Under the programme for the enhancement of the Greek's economy's liquidity, according to Law 3723/2008, during the first semester of 2015, the Bank proceeded to the issuance of senior debt securities of a nominal value of  $\in$  9.83 billion with an interest rate of six month Euribor plus a spread of 6% (31.12.2014: 12%), while the maturities for the same period amounted to  $\in$  9.83 billion.

The total balance of senior debt securities guaranteed by the Greek State as at 30.6.2015 amounts to  $\leq$  9.83 billion (31.12.2014:  $\leq$  9.83 billion).

These securities are not included in the "Debt securities in issue and other borrowed funds", as they are held by the Bank.

#### ii. Covered bonds (1)

Covered bonds issued by the Bank as at 30.6.2015 amounts to  $\leq$  3.750 billion.

Covered bonds are not included in "Debt securities in issue and other borrowed funds" as the corresponding securities are held by the Bank.

The Bank proceeded on 8.7.2015 to the cancellation of an amount of  $\in$  3.745 billion of the above covered bonds.

After these cancellations the total outstanding amount of covered bonds amounts to  $\in$  5 million.

#### iii. Short term securities (ECP)

| Balance 1.1.2015                       | 26,341   |
|----------------------------------------|----------|
| Changes for the period 1.1 - 30.6.2015 |          |
| Maturities/Repayments                  | (29,894) |
| Accrued interest                       | 106      |
| Foreign exchange differences           | 3,447_   |
| Balance 30.6.2015                      | -        |

<sup>(1)</sup> Financial disclosures regarding covered bond issues, as determined by the 2620/28.08.2009 directive of Bank of Greece are published at the Bank's website.



#### iv. Senior debt securities

| Balance 1.1.2015                       | 1,444,249 |
|----------------------------------------|-----------|
| Changes for the period 1.1 - 30.6.2015 |           |
| Maturities/Repayments                  | (162,792) |
| Fair value change                      | 619       |
| Accrued interest                       | (3,018)   |
| Foreign exchange differences           | 211       |
| Balance 30.6.2015                      | 1,279,269 |

The outstanding amount as at 30.6.2015 relates to borrowings for issued bonds to Alpha Credit Group PLC and Emporiki Group Finance PLC.

#### v. Liabilities from the securitization of shipping loans

| Balance 1.1.2015                       | 365,577  |
|----------------------------------------|----------|
| Changes for the period 1.1 - 30.6.2015 |          |
| Maturities/Repayments                  | (53,685) |
| Accrued interest                       | 5,297    |
| Foreign exchange differences           | 31,348_  |
| Balance 30.6.2015                      | 348,537  |

The Bank proceeded to a shipping loan securitization transaction, transferring them in the Special Purpose Entity, Alpha Shipping Finance Ltd, which in term raised funding from third

parties. The liability as at 30.6.2015 which relates with the securitized shipping loans amounts to € 348.5 million.

#### vi. Liabilities from the securitization of other loans

Liabilities arising from the securitization of consumer loans, corporate loans and credit cards are not included in "Debt securities in issue and other borrowed funds" since the cor-

responding securities of a nominal value € 3.7 billion which were issued by special purpose entities are held by the Bank.

#### vii. Subordinated debt

#### 1. Subordinated debt Lower Tier II, Upper Tier II

| 2.1                                    | 00.500   |
|----------------------------------------|----------|
| Balance 1.1.2015                       | 88,602   |
| Changes for the period 1.1 - 30.6.2015 |          |
| Maturities/Repayments                  | (15,351) |
| Accrued interest                       | (63)     |
| Balance 30.6.2015                      | 73,188   |

On 30.6.2015, the balance relates to borrowings to Alpha Credit Group PLC.

#### 2. Hybrid capital

|                                        | 31,796 |
|----------------------------------------|--------|
| Changes for the period 1.1 – 30.6.2015 |        |
| Accrued interest                       | 10     |
| Balance 30.6.2015                      | 31.806 |

On 30.6.2015, the balance relates to borrowings for hybrid capital to the Alpha Credit Group PLC.

According to the announcement of Alpha Group Jersey Limited on 16.1.2015 and in accordance with the terms of the €600 million (Series B) CMS Linked Non-cumulative non-

voting Preferred Securities (ISIN: DE000A0DX3M2) for which has been granted subordinated guarantee by the Bank, no dividend (non-cumulative) has been disrtibuted or paid to the holders of hybrid securities on 18.2.2015.



#### 3. Convertible bond loan

|                                      | 64,600   |
|--------------------------------------|----------|
| Changes for the period 1.1-30.6.2015 |          |
| Fair value change                    | (49,600) |
| Balance 30.6.2015                    | 15,000   |

The convertible bond relates to bond issue with nominal value of  $\in$  150 million issued by the Bank on 1.2.2013 under the agreement with Credit Agricole SA for the acquisition of for-

mer Emporiki Bank. The decrease in the liability from the convertible bond amounting to €49.6 million was recognized in trading income.

Total of debt securities in issue and other borrowed funds, not held by the Bank, as at 30.6.2015

1,747,800

#### 12. Other liabilities

|                                                          | 30.6.2015 | 31.12.2014 |
|----------------------------------------------------------|-----------|------------|
| Suppliers                                                | 36,965    | 51,988     |
| Deferred income                                          | 8,433     | 8,980      |
| Accrued expenses                                         | 62,937    | 50,650     |
| Liabilities to third parties                             | 67,781    | 99,696     |
| Liabilities to insurance funds E.T.A.T and I.K.A-T.E.A.M | 129,292   | 193,997    |
| Liabilities from credit cards                            | 206,925   | 226,277    |
| Other                                                    | 513,862   | 362,299    |
| Total                                                    | 1,026,195 | 993,887    |

The caption "Other" includes an amount of €160 million which concerns the valuation of liabilities relating to the Emporiki Bank's acquisition that the Bank will pay to the seller if certain conditions are met.

On 23.7.2015, with the adoption of Law 4335 / 2015, the European Directive 2014/59 that establishes the framework for the recovery and resolution of financial institutions and investment firms was transposed. In particular, Resolution Scheme of the Deposit and Investment Guarantee Fund is established as the national Resolution Fund which should gradually, within ten years (until 31 December 2024), raise financial means equal to at least 1% of covered deposits by the HDIGF. For this purpose, financial institutions will pay contributions at least annually.

In addition, under the same Law, Law 3746/2009 was modified and all assets and liabilities of the Resolution Scheme of the Hellenic Deposit and Investment Guarantee Fund (HDIGF) are transferred into an Account for the Settlement of Past Year's Resolution Measures. However, the above provision of law is repealed by draft legislation that was submitted to the Parliament.

The amount relating to the contribution of the Bank for the period to the Resolution Fund, under the current legislation at 30.6.2015, equals to €15.5 million (31.12.2014:€15.2 million) and is included in "Other".



#### 13. Provisions

| Balance 1.1.2014                                                                           | 258,945 |
|--------------------------------------------------------------------------------------------|---------|
| Changes for the period 1.1 - 30.6.2014                                                     |         |
| Other provisions                                                                           | 76      |
| Other provisions used during the period                                                    | (914)   |
| Reclassification to "Other Liabilities"                                                    | (9,807) |
| Balance 30.6.2014                                                                          | 248,300 |
| Changes for the period 1.7 - 31.12.2014                                                    |         |
| Other provisions                                                                           | 3,070   |
| Other provisions used during the period                                                    | (2,645) |
| Provisions to cover credit risk relating to off-balance sheet items                        | 82,892  |
| Provision for voluntary separation scheme                                                  | 1,786   |
| Other provisions from the acquisition of Citibank                                          | 117     |
| Balance 31.12.2014                                                                         | 333,520 |
| Changes for the period 1.1- 30.6.2015                                                      |         |
| Transfer of provisions of Bulgaria Branch to "Liabilities related to assets held for sale" | (780)   |
| Other provisions                                                                           | 1,016   |
| Other provisions used during the period                                                    | (4,012) |
| Write-offs                                                                                 | (612)   |
| Provisions to cover credit risk relating to off-balance sheet items (note 2)               | 4,725   |
| Balance 30.6.2015                                                                          | 333,857 |

The amounts of other provisions charged to profit and loss account are included in "Other expenses" of the income statement.

On 30.6.2015 the balance of provisions to cover credit risk relating to off-balance sheet items amounts to  $\in$  280.8 million and other provisions to  $\in$  53.1 million out of which  $\in$  28.2 million relates to legal cases.



#### **EQUITY**

#### 14. Share capital and Retained earnings

#### a) Share capital

On 30.6.2015 and 31.12.2014 the Bank's share capital amounted to  $\le$  3,830,718, divided to 12,769,059,858 shares, of nominal value of  $\le$  0.30 each.

In the process of warrant's exercise on the Bank's shares held by the Hellenic Financial Stability Fund, held on 15.6.2015, 13,800 warrants were exercised by the common shareholders which corresponded to 102,239 ordinary shares resulting in the increase of issued shares.

#### b) Retained earnings

Since in 2014 there are no distributable profits, and in accordance with article 44a of Codified Law 2190/1920 the Ordinary General Meeting of Shareholders on 26.6.2015 decided:

• the non-distribution of dividends to ordinary shareholders of the Bank and

Thus, on 30.6.2015 and 31.12.2014 the Bank's shares are analyzed as follows:

- a) 4,310,302,518 (31.12.2014: 4,310,200,279) ordinary, registered, voting, non-paper shares
- b) 8,458,757,340 (31.12.2014: 8,458,859,579) ordinary, registered, voting, pursuant to restrictions of the article 7a of Law 3864/2010, non paper shares owned by the Hellenic Financial Stability Fund.
- the non payment to the Greek State of the respective return for 2014 on its preference shares under article 1 paragraph 3 of Law 3723/2008, on the preference shares issued by the Bank and owned by the Greek State up to 17.4.2014.



#### **ADDITIONAL INFORMATION**

#### 15. Contingent liabilities and commitments

#### a) Legal issues

The Bank, in the ordinary course of business, is a defendant in claims from customers and other legal proceedings. According to the estimations of the legal department, their ultimate settlement is not expected to have a material effect on the financial position or operations of the Bank.

The Bank on 30.6.2015 has recorded a provision for pending legal cases amounting to  $\in$  28.2 million which is included in the caption "Provisions" in the balance sheet.

#### b) Tax issues

Alpha Bank has been audited by the tax authorities for the years up to and including 2009. The years 2011 and 2012 are considered audited, while a tax certificate with no qualifications was issued for 2013 and 2014. Emporiki Bank has been audited by the tax authorities for the years up to and including 2008. The years 2011 and 2012 are considered audited, while Emporiki Bank has obtained a tax certificate with no qualifications for 2013.

The Bank's branches in London and Bulgaria have been audited by the tax authorities for the years 2011 and 2007 respectively. Emporiki Bank's Cyprus branch has not been audited by the tax authorities since the commencement of its operations (2011).

On 30.9.2014, the acquisition of Retail Banking operations of Citibank International Plc (CIP) in Greece was completed. The acquisition does not affect the tax liabilities of the Bank since any obligations against the State until the date of acquisition remain to CIP.

On 2.6.2015, the merger via absorption of Diners Club of Greece A.E.P.P was completed. This entity has been audited by the tax authorities up to and including 2010. The years 2011 and 2012 are considered final, while a tax certificate with no qualifications was issued for 2013.

Additional taxes and penalties may be imposed for the unaudited years due to the fact that some expenses may not be recognized as deductible by the tax authorities.

#### c) Operating leases

#### The Bank as lessee

The Bank has various obligations with respect to leases of buildings which are used as branches or for administrative purposes. The duration of the lease agreements is initially for twelve years with a renewal or extension option according to counterparties agreement. The policy of the Bank is to renew these contracts.

The minimum future lease payments are:

|                            | 30.6.2015 | 31.12.2014* |
|----------------------------|-----------|-------------|
| Less than one year         | 33,459    | 33,316      |
| Between one and five years | 89,546    | 92,228      |
| More than five years       | 88,095    | 92,927      |
| Total                      | 211,100   | 218,471     |

Total lease expenses for the first semester of 2015 relating to rental of buildings amounted to €16,734 (first semester of 2014: €15,760)\* and are included in "General administrative expenses".

<sup>\*</sup> In the comparative figures the Bulgarian Branch is not included because it is presented as a discontinued operation.



#### The Bank as a lessor

The Bank's receivables from leases relate to leases from buildings either to group companies or third parties.

The minimum future lease fees are:

|                            | 30.6.2015 | 31.12.2014* |
|----------------------------|-----------|-------------|
| Less than one year         | 3,148     | 3,258       |
| Between one and five years | 7,358     | 7,308       |
| More than five years       | 7,130     | 7,408       |
| Total                      | 17,636    | 17,974      |

The lease revenues for the first semester of 2015 amounted to  $\leq$  1,665 (first semester of 2014:  $\leq$  1,543)\* and are included in "Other income".

#### d) Off balance sheet liabilities

The Bank as part of its normal operations, is bound by contractual commitments, that in the future may result to changes in its asset structure. These commitments are monitored in off balance sheet accounts and related to letters of credit, letters of guarantee, undrawn credit facilities and credit limits, as well as guarantees provided for bonds issued by subsidiaries and other guarantees to subsidiaries.

In addition, contingent liabilities for the Bank arise from undrawn loan commitments and credit limits that may not be fulfilled immediately or may be partly fulfilled as long as the agreed upon requirements are fulfilled by counterparties.

The outstanding balances are as follows:

|                                                                 | 30.6.2015 | 31.12.2014 |
|-----------------------------------------------------------------|-----------|------------|
| Letters of credit                                               | 41,698    | 38,087     |
| Letters of guarantee and other guarantees                       | 4,863,659 | 4,897,126  |
| Guarantees relating to bonds issued by subsidiaries of the Bank | 1,555,081 | 1,759,966  |

Letters of credit are used to facilitate trading activities and relate to the financing of contractual agreements for the transfer of goods locally or abroad, by undertaking the direct payment on behalf of the third party bound by the agreement on behalf of the Bank's client. Letters of credit, as well as letters of guarantee, are commitments under specific terms and are issued by the Bank for the purpose of ensuring that its clients will fulfill the terms of their contractual obligations.

The liability from limits that can not be recalled (committed) in case where counterparties fail to meet their contractual obligations as at 30.6.2015 amounts to  $\leq$  189.5 million (31.12.2014:  $\leq$  292.4 million) and are included in the calculation of risk weighted assets.

#### e) Assets pledged

Assets pledged, as at 30.6.2015 are analyzed as follows:

- Deposits pledged amounting to €0.4 billion concerning the Bank's obligation to maintain deposits in the Bank of Greece, corresponding to 1% of total customer deposits.
- Deposits pledged amounting to €0.2 billion concerning guarantees granted to the Greek State.
- Deposits pledged to credit institutions amounting to € 1.2 billion which have been provided as guarantee for derivative transactions.
- Due from banks:

- i. An amount of € 1.1 billion pledged to central banks for liquidity purposes.
- ii. An amount € 0.4 billion given to foreign subsidiaries as collateral for credit risk.
- Loans and advances to customers:
  - i. An amount of nominal value of €18.0 billion pledged to Central Banks for liquidity purposes.
  - ii. An amount of € 2.1 billion granted as collateral to the Greek State in order for the Bank to receive securities issued by the Greek State amounting to € 1.6 billion in

<sup>\*</sup> In the comparative figures the Bulgarian Branch is not included because it is presented as a discontinued operation.



- accordance with Law 3723/2008, that have been pledged to Central Banks for liquidity purposes.
- iii. A carrying amount of € 4.4 billion which relates to mortgage loans granted as collateral in order for the Bank to issue covered bonds of nominal value of € 3.7 billion, which are held by the Bank and pledged to Central Banks for liquidity purposes.
- iv. A carrying amount of  $\in$  3.2 billion, which relates to corporate, consumer loans and credit cards, has been securitized for the issuance of Special Purpose Entities' bonds of a nominal value of  $\in$  3.7 billion, which are held by the Bank and pledged to Central Banks for liquidity purposes.
- v. A carrying amount of €0.7 billion, which relates to shipping loans, has been securitized for the purpose of financing the Bank through a Special Purpose Entity, which amounts to €0.4 billion at 30.6.2015.
- iv. An amount of nominal value of €0.2 billion has been granted as collateral in the context of other financing transactions.
- Securities held for trading and investment securities portfolio out of which:
  - i. An amount of nominal value of €3.6 billion of Greek State securities, of which a nominal amount of €3.55 billion has been pledged to Central Banks in order for

- the Bank to participate in main refinancing operations, while Greek State securities of a nominal amount of  $\in 0.05$  billion has been pledged for other loan faci-lities.
- ii. An amount of nominal value of €4.3 billion relates to securities issued by the European Financial Stability Facility (EFSF), that the Bank received by the HFSF in the context of a) its participation to the share capital increase that was completed on 6.6.2013 and b) due to the coverage of the difference between the values of assets and liabilities transferred from Cooperative Banks, of which an amount of nominal value €4.1 billion is pledged as collateral to Central Banks for participation in main refinancing operations and an amount of nominal value €0.2 billion has been given as collateral for the repurchase agreements (repo).
- iii. An amount of nominal value of €0.5 billion relates to bonds which come from the securitization of receivables from finance leases of a Group's entity, has been pledged to Central Banks in order for the Bank to participate in main refinancing operations.

In addition an amount of nominal value € 9.8 billion that relates to securities issued with the guarantee of the Greek State in accordance with Law 3723/2008 and are held by the Bank, is pledged as collateral to Central Banks for participation in main refinancing operations.



### 16. Operating segments

(Amounts in million of Euro)

|                                                                 | 1.1 - 30.6.2015 |                      |                                   |                                    |                            |         |           |
|-----------------------------------------------------------------|-----------------|----------------------|-----------------------------------|------------------------------------|----------------------------|---------|-----------|
|                                                                 | Retail          | Corporate<br>Banking | Asset<br>Management/<br>Insurance | Investment<br>Banking/<br>Treasury | South<br>Eastern<br>Europe | Other   | Total     |
| Net interest income                                             | 484.7           | 346.8                | 1.3                               | (49.9)                             |                            |         | 782.9     |
| Net fee and commission                                          |                 |                      |                                   |                                    |                            |         |           |
| income                                                          | 54.6            | 61.0                 | 23.0                              | (6.3)                              |                            |         | 132.3     |
| Other income                                                    | 3.6             | 3.6                  | 0.7                               | 39.3                               |                            | (66.3)  | (19.1)    |
| Total income                                                    | 542.9           | 411.4                | 25.0                              | (16.9)                             |                            | (66.3)  | 896.1     |
| Total expenses                                                  | (330.4)         | (60.4)               | (8.7)                             | (8.4)                              |                            | (15.7)  | (423.7)   |
| Impairment losses                                               | (1,068.0)       | (896.9)              |                                   |                                    |                            |         | (1,964.9) |
| Negative goodwill from acquisitions                             |                 |                      |                                   |                                    |                            | 48.2    | 48.2      |
| Profit/(loss) before income tax                                 | (855.5)         | (545.8)              | 16.3                              | (25.3)                             |                            | (33.8)  | (1,444.1) |
| Income tax                                                      |                 |                      |                                   |                                    |                            |         | 335.8     |
| Profit/(loss) after income tax                                  |                 |                      |                                   |                                    |                            |         | (1,108.3) |
| Net profit/(loss) after income tax from discontinued operations |                 |                      |                                   |                                    | (89.6)                     |         | (89.6)    |
| Profit/(loss) after income tax                                  |                 |                      |                                   |                                    | (03.0)                     |         | (1,197.9) |
| Assets 30.6.2015                                                | 24,933.8        | 20,385.1             | 105.0                             | 13,878.3                           |                            | 6,918.1 | 66,220.3  |
| Liabilities 30.6.2015                                           | 22,834.0        | 5,298.2              | 629.0                             | 31,716.3                           |                            | 377.3   | 60,854.8  |

Total expenses include expenses relating to merger amounting to  $\in$  3.1 million.

(Amounts in million of Euro)

|                                         | 1.1 - 30.6.2014 |           |                      |                        |                  |         |          |
|-----------------------------------------|-----------------|-----------|----------------------|------------------------|------------------|---------|----------|
|                                         | D . 1           | Corporate | Asset<br>Management/ | Investment<br>Banking/ | South<br>Eastern | 0.1     | T I      |
|                                         | Retail          | Banking   | Insurance            | Treasury               | Europe           | Other   | Total    |
| Net interest income                     | 393.6           | 339.6     | 1.3                  | 14.8                   |                  |         | 749.3    |
| Net fee and commission                  |                 |           |                      |                        |                  |         |          |
| income                                  | 51.7            | 68.2      | 11.9                 | 0.5                    |                  |         | 132.3    |
| Other income                            | 2.7             | 3.4       | 0.4                  | 51.7                   |                  | 45.8    | 104.1    |
| Total income                            | 448.0           | 411.2     | 13.6                 | 67.0                   |                  | 45.8    | 985.8    |
| Total expenses                          | (372.6)         | (67.8)    | (9.4)                | (9.7)                  |                  | (25.6)  | (485.1)  |
| Impairment losses                       | (233.6)         | (327.3)   | -                    | -                      |                  |         | (560.9)  |
| Profit/(loss) before                    | ( 4)            |           |                      |                        |                  |         | (55.5)   |
| income tax                              | (158.1)         | 16.1      | 4.2                  | 57.3                   |                  | 20.3    | (60.2)   |
| Income tax                              |                 |           |                      |                        |                  |         | 435.5    |
| Profit/(loss) after income tax          |                 |           |                      |                        |                  |         | 375.3    |
| Net profit/(loss) after income tax from |                 |           |                      |                        |                  |         |          |
| discontinued operations                 |                 |           |                      |                        | (2.4)            |         | (2.4)    |
| Profit/(loss) after income tax          |                 |           |                      |                        |                  |         | 372.9    |
| Assets 31.12.2014                       | 25,271.0        | 20,189.2  | 108.6                | 14,925.6               | 757.8            | 6,382.4 | 67,634.6 |
| Liabilities 31.12.2014                  | 29,973.2        | 7,478.9   | 1,353.1              | 21,120.2               | 517.0            | 371.0   | 60,813.4 |

Total expenses include expenses relating to the merger of Emporiki Bank amounting to  $\in$  7.4 million.



#### i. Retail

Includes all individuals (retail banking customers), free-lancers, small and very small companies except from those whose management is done from branches abroad (South Eastern Europe).

The Bank, through its extended branch network, offers all types of deposit products (deposits/ savings accounts, working capital/ current accounts, investment facilities/ term deposits, Repos, Swaps), loan facilities (mortgages, consumer, corporate loans, letters of guarantee) and debit and credit cards of the above customers.

#### ii. Corporate Banking

Includes all medium-sized and large companies, with international activities, corporations managed by the Corporate Banking Division and shipping corporations. The Bank offers working capital facilities, corporate loans, and letters of guarantee of the abovementioned corporations.

#### iii. Asset Management / Insurance

Consists of a wide range of asset management services of-

fered through the Bank's private banking units. In addition, a wide range of insurance products to individuals and companies is provided.

#### iv. Investment Banking / Treasury

Includes stock exchange, advisory and brokerage services relating to capital markets, and also investment banking facilities, offered by the Bank. It also includes the activities of the Dealing Room in the interbank market (FX Swaps, Bonds, Futures, IRS, Interbank placements – Loans etc.).

#### v. South Eastern Europe

Consists of the Bank's branches operating in South Eastern Europe.

#### vi. Other

This segment consists of the Bank's administration section and the Bank's income and expenses that are not related to its operating activities or that are not repetitive and are due to external factors.

#### 17. Exposure in credit risk from debt issued by the peripheral Eurozone countries

Due to the prolonged turmoil in the Eurozone countries, and the issues which the Greek economy faces, concerning the service of public debt, the Bank monitors credit risk from its exposure to the Greek State as well as the remaining peripheral Eurozone countries.

#### i. Exposure to the Greek State

The table below presents the Bank's total exposure in Greek State securities:

|                    | 30.6          | 2015            | 31.12.2014    |                 |  |
|--------------------|---------------|-----------------|---------------|-----------------|--|
| Portfolio          | Nominal value | Carrying amount | Nominal value | Carrying amount |  |
| Available for sale | 4,586,563     | 3,505,932       | 4,360,221     | 3,396,496       |  |
| Trading            | 1,818         | 1,001           | 2,675         | 1,729           |  |
| Total              | 4,588,381     | 3,506,933       | 4,362,896     | 3,398,225       |  |

In addition securities issued by the public entities/organisations on 30.6.2015 amounted to  $\in$  111.8 million (31.12.2014:  $\in$  27.6 million).

The Bank's exposure to Greek State from other financial instruments, excluding securities, is depicted in the table below:

#### Balance sheet exposure

|                                                | 30.6.2015       | 31.12.2014      |
|------------------------------------------------|-----------------|-----------------|
|                                                | Carrying amount | Carrying amount |
| Derivative financial instruments – assets      | 399,305         | 566,070         |
| Derivative financial instruments – liabilities | (387,444)       | (290,879)       |

Derivative financial liabilities to public sector entities/organizations amounted to  $\in$  4.4 million on 30.6.2015 (31.12.2014:  $\in$  29.1 million).

The Bank's exposure from loans to public entities/organizations on 30.6.2015 amounted to  $\in$  1,396 million (31.12.2014:  $\in$  1,324 million). The Bank for the above receivables has recognized im-



pairment amounted to  $\leq$  35 million as at 30.6.2015 (31.12.2014:  $\leq$  28.2 million).

In addition the balance of Bank's loans guaranteed by the Greek State (directly guaranteed by Greek State, loans guaranteed by Guarantee Fund for small and very small entitees (TEMPME),

Loans guaranteed by Common Ministerial Decisions) on 30.6.2015 amounted to € 727 million (31.12.2014: € 725 million). For these loans the Bank has recognized impairment amounted to € 141 million as at 30.6.2015 (31.12.2014: € 142 million).

### Off balance sheet exposure

|                                                     | 30.6.2015     |             | 31.12         | .2014       |
|-----------------------------------------------------|---------------|-------------|---------------|-------------|
|                                                     | Nominal value | Fair amount | Nominal value | Fair amount |
| Bonds used as collaterals for refinancing operation | -             |             | 105,641       | 65,202      |

The balances as at 31.12.2014 relate to reverse repo transactions with pledged Greek State bonds which matured on 7.1.2015.

### ii. Exposure to other peripheral Eurozone countries debt

The Bank holds in its available for sale portfolio, a bond of Cyprus Popular Bank (senior) with a book value of  $\in$  1.6 million after an impairment of  $\in$  31.8 million recognized in 2013 income statement.

The Bank as at 30.6.2015 had no exposures from bonds from Italy, Spain, Portugal and Ireland.

### 18. Disclosures relevant to the fair value of financial instruments

### Fair value of financial instruments measured at amortized cost

|                                 | 30.6.2015     |                    | 31.12.2014    |                    |
|---------------------------------|---------------|--------------------|---------------|--------------------|
|                                 | Fair<br>value | Carrying<br>amount | Fair<br>value | Carrying<br>amount |
| Assets                          |               |                    |               |                    |
| Loans and advances to customers | 42,492,465    | 42,655,706         | 43,199,945    | 43,475,910         |
| Investments securities          |               |                    |               |                    |
| - Held to maturity              | 40,401        | 45,323             | 89,097        | 93,817             |
| - Loans and receivables         | 4,385,954     | 4,294,133          | 4,370,874     | 4,299,101          |
| Liabilities                     |               |                    |               |                    |
| Due to customers                | 27,016,499    | 27,022,784         | 37,551,523    | 37,817,447         |
| Debt securities in issue (1)    | 1,028,171     | 1,732,800          | 1,744,230     | 1,956,565          |

The table above presents the fair value and the carrying amount of financial instruments which are measured at amortized cost.

The fair value of loans is estimated based on the interbank market yield curves by adding a liquidity premium and spread per loan category and business unit for the expected loss. The fair value of deposits is estimated based on the interbank market yield curves by deducting customer's spread depending on the type of deposit. In both of these cases, the future cash flows (floating rate) are calculated based on the implied forward rates until their maturity.

The fair value of held to maturity securities and of debt securities in issue is calculated using market prices, as long as the market is active. In all other cases as well as for the loan portfolio, the discounted cash flows method is used and all significant variables are based either on observable market data or on a combination of observable and unobservable market data. The fair value of other financial assets and liabilities which are valued at amortized cost does not differ materially from the respective carrying amount.

<sup>(1)</sup> Debt securities in issue do not include the convertible bond loan issued by the Bank in the context of the agreement with Credit Agricole S.A. regarding the acquisition of Emporiki Bank since this security is measured at fair value.



### Hierarchy of financial instruments measured at fair value

|                                   | 30.6.2015 |           |         |                     |
|-----------------------------------|-----------|-----------|---------|---------------------|
|                                   | Level 1   | Level 2   | Level 3 | Total Fair<br>value |
| Derivative financial assets       | 6,826     | 922,109   | 3,884   | 932,819             |
| Securities held for trading       |           |           |         |                     |
| - Bonds and treasury bills        |           | 1,001     |         | 1,001               |
| Available for sale securities     |           |           |         |                     |
| - Bonds and treasury bills        | 21,419    | 4,788,766 | 13,949  | 4,824,134           |
| - Shares                          |           | 10,762    | 18,257  | 29,019              |
| - Other variable yield securities |           | 8,664     |         | 8,664               |
| Derivative financial liabilities  | 38        | 1,823,503 | 52      | 1,823,593           |
| Convertible bond                  |           | 15,000    |         | 15,000              |

|                                   | 31.12.2014 |           |         |                     |
|-----------------------------------|------------|-----------|---------|---------------------|
|                                   | Level 1    | Level 2   | Level 3 | Total Fair<br>value |
| Derivative financial assets       | 12,360     | 1,141,545 | 39      | 1,153,944           |
| Securities held for trading       |            |           |         |                     |
| - Bonds and treasury bills        | 1,729      |           |         | 1,729               |
| Available for sale securities     |            |           |         |                     |
| - Bonds and treasury bills        | 3,787,720  | 796,448   | 15,710  | 4,599,878           |
| - Shares                          | 10,786     |           | 19,046  | 29,832              |
| - Other variable yield securities | 9,115      |           |         | 9,115               |
| Derivative financial liabilities  | 74         | 1,940,895 | 5,432   | 1,946,401           |
| Convertible bond                  |            | 64,600    |         | 64,600              |

The tables above present the fair value hierarchy of financial instruments which are measured at fair value based on the inputs used for the fair value measurement.

Securities which are traded in an active market and exchangetraded derivatives are classified as Level 1.

The available for sale securities whose fair value is calculated based on non-binding market prices provided by dealers-brokers or on the application of the income approach methodology using interest rates and credit spreads which are observable in the market, are classified as Level 2. Level 3 classification includes securities, whose fair value is estimated using significant unobservable inputs.

The fair value of non-listed shares, as well as shares not traded in an active market is determined based on the estimations made by the Bank which relate to the future profitability of the issuer after taking into account the expected growth rate of its operations, as well as the weighted average rate of capital return which is used as a discount rate. Given that the above parameters are mainly non observable, the valuation of these shares is classified as Level 3.

For the valuation of over the counter derivatives income approach methodologies are used: discounted cash flow models, option-pricing models or other widely accepted valuation models. Valuations are checked on a daily basis with the respective prices of the counterparty banks in the context of the daily process of provision of collaterals and settlement of derivatives. If the non-observable inputs are significant, the

fair value that arises is classified into Level 3 or otherwise in Level 2.

The Bank recognizes the transfer between fair value hierarchy Levels at the end of the reporting period.

On 28 June 2015, Legislative Act was announced for Bank short term holiday, which resulted in discontinuation of trading activity of Greek Financial Institutions, except for the clearing of transactions before Legislative Act occurred. On the same day the HCMC, following the Legislative Act "Bank short-term holiday" announced that the Secondary Electronic Securities Market will remain closed which constitutes the main Greek public securities trading market. On 29 June 2015, the international custodians Euroclear and Clearstream announced that due to the adoption of restriction in capital movements by the Greek State, they will not accept clearing of transactions commands for payment ("Delivery vs Payment") for Greek securities. On 30 June 2015, it was decided on the Luxembourg Stock Exchange the interruption of transactions in securities issued by the Greek State.

The interruption of the function of the basic regulated market had as a result the loss of the characteristics of liquidity and depth. Hence in order to assess the value of the portfolio of Greek State bonds of the Bank for 30.6.2015 a valuation model was applied which takes into account the observable market prices.

On 30.6.2015 the fair value of bonds and treasury bills issued by the Greek State as well as of quoted shares and mutual



funds was calibrated in Level 2, due to the non-satisfaction of the criteria of active market.

Within the period, a Greek corporate bond amounting to €16.3 million was transferred from Level 2 to Level 1 due to

the satisfaction of the criteria of active market. In addition, within the period, €439 million were transferred from Level 1 to Level 2, due to the non-satisfaction of the criteria of active market.

The table below presents the valuation methods used for the measurement of Level 3 fair value:

|                                  |                     |            | 30.6.2015                                                                                                        |                                                                                                                      |
|----------------------------------|---------------------|------------|------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|
|                                  | Total fair<br>value | Fair value | Valuation method                                                                                                 | Significant<br>non-observable inputs                                                                                 |
|                                  |                     | 850        | Discounted cash flows with<br>interest rates being the<br>underlying instrument                                  | Estimation of reserve adequacy for payment of hybrid secutities' dividends                                           |
| Derivative Financial Assets      | 3,884               | 3,034      | Discounted cash flows<br>underlying interest rates<br>taking into account the credit<br>risk of the counterparty | The probability of default<br>and loss given default of the<br>counterparty is calculated<br>using an internal model |
| Available for sale bonds         | 13,949              | 13,949     | Based on issuer price                                                                                            | Price                                                                                                                |
| Available for sale shares        | 18,257              | 18,257     | Discounted cash flows –<br>Multiples valuation method<br>– Cost of acquisition                                   | Future profitability of the issuer                                                                                   |
| Derivative Financial Liabilities | 52                  | 52         | Discounted cash flows with<br>interest rates being the<br>underlying instrument                                  | Valuation of reserve adequacy<br>for payment of hybrid<br>secutities' dividends                                      |

|                                  |                     |                                                                                       | 31.12.2014                                                                                                        |                                                                                  |
|----------------------------------|---------------------|---------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
|                                  | Total fair<br>value | Fair value                                                                            | Valuation method                                                                                                  | Significant<br>non-observable inputs                                             |
| Derivative Financial Assets      | 39                  | 39                                                                                    | Discounted cash flows with<br>interest rates being the<br>underlying instrument                                   | Estimation of reserve<br>adequacy for payment of<br>hybrid secutities' dividends |
| Available for sale bonds         | 15,710              | 15,710                                                                                | Based on issuer price                                                                                             | Price                                                                            |
| Available for sale shares        | 19,046              | Discounted cash flows –<br>19,046 Multiples valuation method –<br>Cost of acquisition |                                                                                                                   | Future profitability of the issuer                                               |
| Derivative Financial Liabilities | 5,432               | 20                                                                                    | Discounted cash flows - Black<br>Scholes valuation model<br>with shares basket being the<br>underlying instrument | Coefficient of variation<br>and correlation coefficient<br>between shares        |
|                                  |                     | 5,412                                                                                 | Discounted cash flows with<br>interest rates being the<br>underlying instrument                                   | Valuation of reserve adequacy<br>for payment of hybrid<br>secutities' dividends  |

A fair variation in non-observable inputs of the financial instruments which are measured at fair value classified in Level 3 would not affect significantly the results of the Bank.

A reconciliation for the movement of financial instruments measured at fair value in Level 3 is depicted below.

|                                                                                                                                                           | 30.6.2015                                                 |         |                                     |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|---------|-------------------------------------|--|
|                                                                                                                                                           | Ass                                                       | ets     | Liabilities                         |  |
|                                                                                                                                                           | Available for sale Derivative securities Financial Assets |         | Derivative Financial<br>Liabilities |  |
| Opening balance 1.1.2015                                                                                                                                  | 34,756                                                    | 39      | (5,432)                             |  |
| Total gain or loss recognized in the income statement Total gain or loss recognized directly in equity Purchases/Issues Sales/Repayments/Settlements      | (738)<br>(1,248)<br>7,622<br>(8,186)                      | 811     | 5,360                               |  |
| Transfers to Level 3 from Level 2                                                                                                                         |                                                           | 3,034   |                                     |  |
| Balance 30.6.2015  Amounts included in the income statement and relate to financial instruments included in the balance sheet at the end of the reporting | 32,206                                                    | 3,884   | (52)                                |  |
| period.                                                                                                                                                   | (861)                                                     | (1,169) | (52)                                |  |



During the period, purchases of foreign corporate bonds amounting to  $\in$ 7.6 million took place, which were classified in Level 3, because no observable parameters were utilized for valuation purposes. In addition, sales-repayments of foreign corporate bonds amounting to  $\in$ 7.7 million and of shares

amounting to  $\in$  0.5 million took place. In the derivative financial assets, it took place transfer of derivative from Level 2 to Level 3 due to the satisfaction of the criteria for significant non-observable inputs.

|                                                                                                                                              | 31.12.2014                    |                                |                                     |  |  |  |
|----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------------------|-------------------------------------|--|--|--|
|                                                                                                                                              | Asse                          | ets                            | Liabilities                         |  |  |  |
|                                                                                                                                              | Available for sale securities | Derivative<br>Financial Assets | Derivative Financial<br>Liabilities |  |  |  |
| Opening balance 1.1.2014                                                                                                                     | 30,854                        | 64                             | (646)                               |  |  |  |
| Changes for the period 1.1 - 30.6.2014                                                                                                       |                               |                                |                                     |  |  |  |
| Total gain or loss recognized in the income statement                                                                                        | 688                           | (64)                           | (1,540)                             |  |  |  |
| Total gain or loss recognized directly in equity                                                                                             | 2,717                         |                                |                                     |  |  |  |
| Purchases/Issues                                                                                                                             | 206                           |                                |                                     |  |  |  |
| Sales/Repayments/Settlements                                                                                                                 | (3,434)                       |                                | 17                                  |  |  |  |
| Transfers to Level 3 from Level 2                                                                                                            | 714                           |                                |                                     |  |  |  |
| Balance 30.6.2014                                                                                                                            | 31,745                        | -                              | (2,169)                             |  |  |  |
| Changes for the period 1.7 - 31.12.2014                                                                                                      |                               |                                |                                     |  |  |  |
| Total gain or loss recognized in the income statement                                                                                        | (2,345)                       | 39                             | (3,264)                             |  |  |  |
| Total gain or loss recognized directly in equity                                                                                             | (1,897)                       |                                |                                     |  |  |  |
| Purchases/Issues                                                                                                                             | 547                           |                                |                                     |  |  |  |
| Sales/Repayments/Settlements                                                                                                                 | (458)                         |                                | 1                                   |  |  |  |
| Transfers to Level 3 from Level 1                                                                                                            | 7,164                         |                                |                                     |  |  |  |
| Balance 31.12.2014                                                                                                                           | 34,756                        | 39                             | (5,432)                             |  |  |  |
| Amounts included in the income statement<br>and relate to financial instruments included in<br>the balance sheet at the end of the reporting |                               |                                |                                     |  |  |  |
| period 1.1 - 30.6.2014                                                                                                                       | 710                           |                                | (1,540)                             |  |  |  |

### 19. Capital adequacy

The policy of the Bank is to maintain a strong capital base to ensure depositors, investors, creditors and market confidence and to sustain future development of the Bank.

Share capital increases are performed through Shareholders' General Meeting or Board of Directors' decisions in accordance with articles of incorporation or relevant laws.

The Bank is allowed to purchase treasury shares based on the terms and conditions of law.

The Bank's capital adequacy is supervised by the Single Supervising Mechanism of ECB, to which reports are submitted on a quarterly basis. The minimum ratios (Common Equity Tier I capital, Tier I capital and Capital Adequacy Ratio) are determined by the Bank of Greece Committee Act.

The capital adequacy ratio compares the Bank's regulatory capital with the risks that it undertakes (risk weighted assets). Regulatory capital includes Tier I capital (share capital, reserves, non-controlling interests), additional Tier I capital (hybrid securities) and Tier II capital (subordinated debt). Risk-weighted assets include the credit risk of the investment portfolio, the market risk of the trading book and operational risk.

Since January 1, 2014 EU Directive 2013/36/EU of the European Parliament and Council dated 26 June 2013 along with the EU Regulation 575/2013/EU, dated June 26, 2013 ("CRD IV"), have come into force and gradually introduce the new capital adequacy framework (Basel III) of credit institutions.

From 1.1.2014, besides the 8% capital adequacy limit, new limits of 4.5% for Common Equity Tier I ratio and 6% for Tier I ratio were set according to the Regulation 575/2013 and the transitional provisions for the calculation of own funds as adopted by the Bank of Greece. These limits should be satisfied on a standalone and on a consolidated basis.

In the contect of the regulation review and the new financial support programme of Greece from August 2015 an exercise of evaluation of Greek Banks by the Single Supervisory Mechanism (SSM) of ECB is in progress.

The exercise includes Asset Quality Review and Stress Tests. The results and the ratios that should be met are anticipated to be announced on 30 October 2015 as specially mentioned in note 20.



|                        | 30.6.2015<br>(estimate) | 31.12.2014 |
|------------------------|-------------------------|------------|
| Common Equity Tier I   | 11.1%                   | 14.7%      |
| Tier I                 | 11.1%                   | 14.7%      |
| Capital adequacy ratio | 11.2%                   | 14.9%      |

### 20. Comprehensive assessment - Recapitalisation framework

### **Comprehensive Assessment**

According to the Agreement for Financial Support to be provided by the European Stability Mechanism, in the third quarter of 2015 a comprehensive assessment ("CA") was conducted for the four Greek systemic financial institutions, by the Single Supervisory Mechanism - SSM. The CA included the following steps (a) Asset Quality Review (AQR),(b) a stress test. The minimum capital threshold for the baseline scenario was a CET1 ratio of 9.5% and for the adverse scenario was a CET1 ratio of 8%. Although the above CA was based on the methodology applied for the comprehensive assessment conducted by the ECB in 2014 for the total of the banks that it supervises, the parameters and assumptions currently applied were more adverse due to the current economic circumstances. The CA was conducted with a reference date of 30.6.2015. As part of the asset quality review a portfolio of Greek loans was reviewed in terms of credit risk, adequacy of provision coverage and management practices. In the context of the stress test, SSM conducted, with the support of appointed financial advisors, an estimation of the future impairment losses of the Group's loans with a two and a half years horizon, for a base and an adverse macroeconomic scenario. The assumptions of the two scenarios were defined by the SSM. In addition, the SSM took into consideration the financial projections and estimations of future profitability made by the financial institutions, based on commonly accepted levels of macroeconomic indices for the base scenario, while the development of the macroeconomic figures in the adverse scenario was configured by the ECB.

The assessment of additional capital requirements was performed based on adjustments to the above figures according to the methodological approach of the SSM and was calculated from the differences between the Common Equity Tier I ratio that arose for credit institutions for each year until 2017 against a limit of 9.5% and 8% for the base and adverse scenario respectively.

The results of the CA were announced on 31 October 2015. The Group presented zero capital needs as a result of the AQR, which amounted to  $\in$  1.7 billion, and also presented low capital needs amounting to  $\in$  262.6 million under the base scenario. Under the adverse scenario the capital needs amounted to  $\in$  2,743 million.

In order to cover the above capital needs the Bank has already announced the optional exchange offer, with shares and/or cash, of hybrid securities, subordinated securities and senior bonds issued by subsidiaries of the Bank (Alpha Credit Group Plc, Emporiki Group Finance Plc and Alpha Group Jersey Limited), while at the same time it intends to proceed to actions for the enhancement of its equity which will be completed by the end of 2015, based on the institutional framework currently in force and the changes that are expected to be made to that framework.

In particular the AQR, as in 2014, was a regulatory exercise that was based upon a single standardized procedure applied by the ECB to assess the quality of the loan portfolio in Greece with a reference date of 30.6.2015. The result of the AQR amounted to  $\leq$ 1.7 billion before income tax and is further analyzed as follows:

- € 531 million from the individual credit file review of a sample of loans,
- € 903 million from the collective assessment of loans, out of which € 816 million relate to mortgage loans,
- € 290 million from the extrapolation of the results of the credit file review to the remaining portfolio and
- € 22 million for additional variations in the derivatives valuation regarding counterparty risk.

The total AQR result expresses the difference from the provisional book values of the loan portfolio that were provided to the SSM for the purpose of conducting the exercise before the finalization of the recoverability assessment of the loans and advances portfolio as at 30.6.2015. Therefore, it does not express an adjustment to the Bank's book values as presented in the financial statements of 30.6.2015. However, within the last quarter of 2015, in the context of the periodic assessment of the methodology and parameters applied for the impairment assessment of the loans and advances portfolio, the Bank shall consider the AQR methodology and results and will adjust the parameters applied where required, taking also into consideration the circumstances prevailing at that time.

Finally, in the context of the Memorandum for Economic and Financial Stability, which was signed between Serbia and the International Monetary Fund a diagnostic assessment of the



balance sheet of Banks operating in Serbia is in progress. The Central Bank of Serbia has appointed an international audit firm as Advisor for the execution and completion of the Asset Quality Review. The assessment is a regulatory exercise based on a single standard procedure and is performed with a common methodology for all participating banks. Alpha Bank Srbija A.D has been included in the population of the banks under assessment, providing the requested data by the auditor. The results of the assessment will be announced prior to the end of 2015.

### **Recapitalisation Framework**

On 23.7.2015, Law 4335/2015 was announced that adopts European Directive 2014/59, which defines the context of the reestablishment and resolution for credit institutions.

In accordance with this Directive a set of rules was established to deal with financial crises across the EU to ensure that share-holders, creditors (including unsecured depositors) share the burden of a potential recapitalization and/or the liquidation of troubled banks.

In accordance with Law 4335/2015 the Bank of Greece is designated as the resolution authority and has the power to apply resolution tools and exercise resolution powers.

The main resolution tools provided for by Law that may be applied individually or in any combination are the following:

- the sale of business tool,
- the bridge institution tool,
- the asset separation tool (in order to avoid the use of this tool exclusively as a tool of public financial support, the asset separation tool should be applied only in conjunction with other tools), and
- the bail-in tool (write-down or/and conversion of capital instruments and liabilities).

In addition, under this Directive the Ministry of Finance is em-

powered to use measures of public capital support or, if the credibility preconditions of a financial institution are satisfied, the provision of financial support through capital injection or purchase of equity instruments is available. In particular, as far as the recapitalization of financial institutions in Greece is concerned, on 30 October 2015, a draft legislation regarding the recapitalization framework of the credit institutions was submitted to vote in the Hellenic Parliament. The draft legislation, inter alia, provides for:

- The Hellenic Financial Stability Fund, according to the Financial Facility Agreement of 19.8.2015 is appointed as the competent body for the provision of capital support to the financial institutions
- The operation authorities of the Fund, the decision-making bodies and the selection procedures are established
- The procedures for the mobilization of the Fund are determined, as well as the conditions of supply of capital support not only for purposes of precautionary recapitalization but also for the implementation of measures of public financial stability
- Issues regarding the voting rights that the Fund acquires are described, as well as the special rights provided due to the share and contingent voting rights holding.

In particular with respect to capital support, this is provided through the participation of the Fund in the share capital increase of the credit institution through the issuance of common shares with voting rights or the issuance of contingent convertible bonds or other convertible instruments. In addition, in order to limit State aid to the lowest level, certain mandatory measures exist to provide for the allocation of any capital shortfall to holders of equity instruments and liabilities, without triggering any default clauses or to be accounted for as non fulfillment of contractual obligations.



### 21. Related-party transactions

The Bank enters into a number of transactions with related parties in the normal course of business. These transactions are performed at arm's length and are approved by the Bank's respective committees.

**a.** The outstanding balances of the Bank's transactions with key management personnel, which consist of members of the Board of Directors and the Bank's Executive Committee

as well as their close family members and the companies relating to and the results related to those transactions are as follows:

|                                          | 30.6.2015 | 31.12.2014 |
|------------------------------------------|-----------|------------|
| Assets                                   |           |            |
| Loans and advances to customers          | 32,150    | 32,529     |
| Liabilities                              |           |            |
| Due to customers                         | 10,629    | 42,582     |
| Employee defined benefit obligations     | 407       | 387        |
| Total                                    | 11,036    | 42,969     |
| Letters of guarantee and approved limits | 11,680    | 11,917     |

|                                                      | From 1 January to |           |
|------------------------------------------------------|-------------------|-----------|
|                                                      | 30.6.2015         | 30.6.2014 |
| Income                                               |                   |           |
| Interest and similar income                          | 138               | 668       |
| Fee and commission income                            | 69                | 63        |
| Total                                                | 207               | 731       |
| Expenses                                             |                   |           |
| Interest expense and similar charges                 | 132               | 1,116     |
| Fees paid to key management and close family members | 1,691             | 1,735     |
| Total                                                | 1,823             | 2,851     |

**b.** The outstanding balances with the Bank's subsidiaries, joint ventures and associates and the results related to these transactions are as follows:

### i. Subsidiaries

|                                                   | 30.6.2015 | 31.12.2014 |
|---------------------------------------------------|-----------|------------|
| Assets                                            |           |            |
| Due from banks                                    | 1,968,782 | 2,783,157  |
| Derivative financial assets                       | 8,925     | 12,959     |
| Loans and advances to customers                   | 3,318,065 | 2,271,310  |
| Available for sale securities                     | 677,526   | 753,009    |
| Other assets                                      | 2,443     | 6,483      |
| Total                                             | 5,975,741 | 5,826,918  |
| Liabilities                                       |           |            |
| Due to banks                                      | 163,859   | 322,834    |
| Due to customers                                  | 971,113   | 630,046    |
| Derivative financial liabilities                  | 32,504    | 20,381     |
| Debt securities in issue and other borrowed funds | 1,847,867 | 2,081,452  |
| Other liabilities                                 | 5,032     | 5,746      |
| Total                                             | 3,020,375 | 3,060,459  |
| Letters of guarantee and other guarantees         | 972,565   | 1,157,316  |

Additionally to the financing of the subsidiaries that have issued debt securities, guarantees have been granted for the issue of these securities by the Bank's subsidiaries amounting to  $\leq$  1,555,081 (31.12.2014:  $\leq$  1,759,966)



|                                               | From 1 January to |           |  |
|-----------------------------------------------|-------------------|-----------|--|
|                                               | 30.6.2015         | 30.6.2014 |  |
| Income                                        |                   |           |  |
| Interest and similar income                   | 52,065            | 42,468    |  |
| Fee and commission income                     | 8,225             | 9,364     |  |
| Gains less losses on financial transactions   |                   | 42,029    |  |
| Other income                                  | 1,905             | 2,135     |  |
| Total                                         | 62,195            | 95,996    |  |
| Expenses                                      |                   |           |  |
| Interest expense and similar charges          | 47,703            | 35,353    |  |
| Commission expense                            | 1,149             | 869       |  |
| Gains less losses from financial transactions | 30,639            |           |  |
| General administrative expenses               | 7,630             | 10,211    |  |
| Total                                         | 87,121            | 46,433    |  |

### ii. Joint ventures

|                                 | 30.6.2015 | 31.12.2014 |
|---------------------------------|-----------|------------|
| Assets                          |           |            |
| Loans and advances to customers | 164,796   | 168,507    |
| Other assets                    |           | 15_        |
| Total                           | 164,796   | 168,522    |
| Liabilities                     |           |            |
| Due to customers                | 19,224    | 7,120      |

|                                      | From 1 January to |           |  |
|--------------------------------------|-------------------|-----------|--|
|                                      | 30.6.2015         | 30.6.2014 |  |
| Income                               |                   |           |  |
| Interest and similar income          | 2,846             | 2,576     |  |
| Fee and commission income            | 2                 | 3         |  |
| Other income                         | 9                 | 16        |  |
| Total                                | 2,857             | 2,595     |  |
| Expenses                             |                   |           |  |
| Interest expense and similar charges | 152               | 51        |  |
| General administrative expenses      |                   | 2,699     |  |
| Total                                | 152               | 2,750     |  |

### iii. Associates

|                                 | 30.6.2015 | 31.12.2014 |
|---------------------------------|-----------|------------|
| Assets                          |           |            |
| Loans and advances to customers | 3,044     | 3,044      |
| Liabilities                     |           |            |
| Due to customers                | 189       | 207        |

|                             | From 1 January to |           |  |
|-----------------------------|-------------------|-----------|--|
|                             | 30.6.2015         | 30.6.2014 |  |
| Income                      |                   |           |  |
| Interest and similar income | 5                 | -         |  |

**c.** The Supplementary Fund of former Alpha Credit Bank's employees holds bonds of the subsidiary Alpha Credit Group Plc of  $\in$  21,725 (31.12.2014:  $\in$  19,031), while its deposits in Alpha Bank amount to  $\in$  6,066 (31.12.2014:  $\in$  29,876). The

interest expense related to the bond and to the deposits amounts at  $\in$  496 and  $\in$  40 respectively. Additionally, Alpha Bank's shares of  $\in$  740 (31.12.2014:  $\in$  1,075) are included in the assets of the Supplementary Fund.



**d.** The Hellenic Financial Stability Fund (HFSF) has significant influence on the Bank. In particular, due to its participation in the share capital increase which took place on 6.6.2013 in the context of Law 3864/2010, HFSF acquired representation in

the Board of Directors and other significant Committees of the Bank. Therefore, according to IAS 24, HFSF and its controlling entities are considered related parties for the Bank.

The outstanding balances and the results related to these transactions are analyzed as follows:

|                             | From 1 January to   |     |  |
|-----------------------------|---------------------|-----|--|
|                             | 30.6.2015 30.6.2014 |     |  |
| Income                      |                     |     |  |
| Interest and similar income | -                   | 289 |  |
| Fee and commission income   | 34                  |     |  |
| Total                       | 34                  | 289 |  |

### 22. Investments in subsidiaries, associates and joint ventures

|                                                          | 1.1 - 30.6.2015 | 1.7 - 31.12.2014 | 1.1 - 30.6.2014 |
|----------------------------------------------------------|-----------------|------------------|-----------------|
| Subsidiaries                                             |                 |                  |                 |
| Opening balance                                          | 2,015,422       | 1,989,971        | 1,982,262       |
| Additions                                                | 33,955          | 41,437           | 1,901           |
| Disposals                                                | (41,113)        | (11,890)         |                 |
| Transfer due to reclassification to assets held for sale |                 | (1,831)          |                 |
| Valuation of investments due to fair value hedge (1)     | 3,429           | (2,265)          | 5,808           |
| Closing balance                                          | 2,011,693       | 2,015,422        | 1,989,971       |
| Associates                                               |                 |                  |                 |
| Opening balance                                          | 631             | 631              | 631             |
| Closing balance                                          | 631             | 631              | 631             |
| Joint ventures                                           |                 |                  |                 |
| Opening balance                                          | 56,636          | 86,787           | 87,842          |
| Additions                                                | 344             | 294              | 470             |
| Disposals                                                | (50)            | (30,445)         | (1,525)         |
| Closing balance                                          | 56,930          | 56,636           | 86,787          |
| Total                                                    | 2,069,254       | 2,072,689        | 2,077,389       |

Additions represent: share purchases, participation in share capital increases as well as acquisitions of shares due to mergers.

Disposals represent: sales of shares, return of capital, proceeds arising from the liquidiation of companies, contribution in kind and impairments.

The additions/disposals in subsidiaries amounting to  $\leqslant$  33,955 and  $\leqslant$  39,676 respectively, relate to the acquisition of the shares of Emporiki Bank Cyprus from Alpha Bank Cyprus, in the context of which the Bank transferred its shares to Emporiki Bank Cyprus for Alpha Bank Cyprus shares. From the sale of the shares of Emporiki Bank Cyprus Ltd a loss of  $\leqslant$  5.7 million incurred which was recorded in "Gains Less Losses on financial transactions".

Also, disposal amounting to  $\leq$  1,437 regards the merger via absorption of Diners Club Greece A.E.P.P. from the Bank which took place on 2.6.2015 (note 23).

The additions in joint ventures amounting € 344 relate to the Bank's capital contribution to ALPHA-TANEO AKES.

The disposals of the joint ventures amounting to  $\leq$  0.05 million relate to the sale of the total number of shares of Cardlink AE (note 25b).

On 9.10.2015, the liquidation process of Bank's Company Historical Archive-Cultural Contribution of Emporiki Bank's Non Profit Company was completed.

<sup>(1)</sup> The Bank uses FX swaps and money market loans to hedge the foreign exchange risk of its investments in its subsidiaries abroad.



### 23. Acquisition of the Retail Banking operations of Citibank and Diners Club Greece A.E.P.P.

On 30.9.2014, the acquisition by the Bank of the Retail Banking operations of Citibank, including the company Diners Club Greece A.E.P.P. was completed, following the agreement signed on 13.6.2014 between the Bank and Citibank Inter-

national plc (hereinafter "CIP") and Citibank Overseas Investment Corporation and the receipt of required regulatory approvals.

### a. CIP transaction

An analysis of the above transaction is included in Note 43 of the 2014 Bank's financial statements. The measurement at fair value of the net assets acquired through the acquisition of the retail banking operations of CIP, had not been completed as at 31.12.2014, due to the short period of time between the completion of the transaction and the publication of the annual financial statements. Within the first quarter of

2015 the Bank completed the valuation of the net assets acquired in the context of the above mentioned transaction without any adjustment in the provisional fair values disclosed in the annual financial statements of 31.12.2014.

The following table presents the final fair values as of 30.9.2014 for the assets acquired from the acquisition of the retail banking operations of CIP.

### **Retail banking operations of CIP**

|                                      | Fair Value |
|--------------------------------------|------------|
| Net assets                           |            |
| Assets                               |            |
| Cash and balances with Central Banks | 20,279     |
| Loans and advances to customers      | 227,466    |
| Property, plant and equipment        | 458        |
| Other intangible assets              | 60,079     |
| Funding gap                          | 680,950    |
| Other assets                         | 695        |
| Total Assets                         | 989,927    |
| Liabilities                          |            |
| Due to customers                     | 927,343    |
| Employee defined benefit obligations | 2,936      |
| Other liabilities and provisions     | 12,948     |
| Total liabilities                    | 943,227    |
| Net assets                           | 46,700     |
| Consideration                        | (46,700)   |
| Negative goodwill                    | -          |

### b. Merger of Company Diners Club Greece A.E.P.P.

On 30.9.2014 the Bank obtained the control of Diners Club Hellas A.E.P.P after the acquisition of 100% of the share capital of the company. Since that date the company constitutes a subsidiary of the Bank. The details of this transaction and the accounting effects of the merger at a Group level are included in note 47 of the consolidated financial statements of the year 2014 and in Note 22 of the interim consolidated financial statements as at 31.3.2015.

On 2.6.2015, pursuant to the 59073/2.6.2015 resolution of the Directorate of companies and General Commercial Register of the Ministry of Economy, Infrastructure, Shipping and Tourism, with registration number 367376/2.6.2015 in the General Commercial Register the merger of the Bank and Diners Club was approved through absorption of the second company from the first.

The transaction of absorption of a subsidiary by the holding company constitutes a business combination under joint control and hence its accounting treatment is not covered by the provisions of IFRS. In these cases IAS 8 requires the company to implement an accounting policy which is relevant and reliable according to the provisions of IAS for similar and relevant transactions and any relevant provisions of other accounting principles except for IAS. The Bank's accounting policy is the accounting recognition of all business combinations according to IFRS 3 even for cases of companies which were already under Bank's control.

The valuation of Diners' net assets as at 30.9.2014 according to the provisions of IFRS 3 for preparation of the consolidated financial statements purposes, was completed within the first quarter of 2015. Due to the short period of time between the



date of acquisition (30.9.2014) and the date of merger (2.6.2015) it is estimated that any changes in the fair value of Diners' net assets are not significant and therefore a new valuation of Diners' net assets will not be conducted as at 2.6.2015 for the purpose of presenting the merger in the Bank's separate financial statements. The Bank recognized the acquired Diners'

net assets at the values of 2.6.2015 as these resulted by adjusting their fair value on 30.9.2014 for the transactions and financial results of Diners of the period 30.9.2014 – 2.6.2015.

The table below depicts the final values of net assets acquired as at 2.6.2015.

### Diners Club Greece A.E.P.P.

|                                      | Fair value |
|--------------------------------------|------------|
| Net assets                           |            |
| Assets                               |            |
| Cash and balances with Central Banks | 895        |
| Loans and advances to customers      | 139,021    |
| Other intangible assets              | 22,995     |
| Other assets                         | 141_       |
| Total Assets                         | 163,052    |
| Liabilities                          |            |
| Due to banks                         | 85,656     |
| Employee defined benefit obligations | 5,875      |
| Deferred tax liabilities             | 6,692      |
| Other liabilities and provisions     | 15,155     |
| Total Liabilities                    | 113,378    |
| Net assets                           | 49,674     |
| Consideration (Acquisition Cost)     | (1,437)    |
| Negative goodwill                    | 48,237     |

ognized relates to the value which was attributed to the acquired customer relationships of the credit cards operations. In addition, deferred tax liabilities amounting to  $\in$  6.7 million were recognized arising from taxable temporary differences between the tax base and the accounting value which is recognized according to IFRS 3. These differences concern the provisions of credit card receivables and the intangible asset

of the acquired customer relationships.

In intangible assets an amount of €22.9 million that was rec-

The amount of €48.2 million that has been recognized in "Negative Goodwill from acquisitions" in the Income Statement, represents the amount of negative goodwill arising from fair values. The negative goodwill arose from the very low acquisition price of the company (€1.4 million, which is the acquisition cost of the total share capital of Diners Club Greece A.E.P.P. as at 30.9.2014) in relation with the estimat-

ed value of its loan portfolio and the acquired customer relationships. The respective amount did not constitute a taxable item during the legal merger of Alpha Bank with Diners Club Greece A.E.P.P.

The balance of Loans and Advances acquired from the merger of Diners before impairment amounted to € 170.8 million. Regarding the estimation for the amounts that are expected not to be recovered, it is noted that the Bank examines the loans in the context of the impairment policy that it follows and the credit risk policy is analyzed in note 38.1 of the Bank's annual financial statements of the year 2014.

The table below presents the total income, expenses and results before and after tax that would have arisen for the Bank if the acquisition of Diners had taken place on 1.1.2015. Due to the legal merger the separate presentation of Diners Club Greece A.E.P.P. results after 2.6.2015 it is not feasible.

|                                 | Results of Bank<br>1.1 - 30.06.2015 |
|---------------------------------|-------------------------------------|
| Total Income                    | 954,616*                            |
| Total Expenses                  | (2,391,235)                         |
| Profit/(Loss) before income tax | (1,436,619)                         |
| Profit/(Loss) after income tax  | (1,190,436)                         |

<sup>\*</sup> This amount includes the negative goodwill amounting to €48.2 million.



### 24. Assets held for sale and discontinued operations

On 17.7.2015, the Bank and Eurobank, with a common statement, disclosed their agreement, concerning the principal terms, for the transfer of operations of Bank's Bulgaria Branch to Eurobank's subsidiary in Bulgaria (PostBank). The transfer will be completed in 2015, after the conclusion of definitive contracts and obtaining of necessary regulatory approvals. On 30.6.2015 the assets of Bulgaria Branch, and directly related liabilities, meet the classification criteria as "Held for sale" in accordance with IFRS 5, as at that date, the management had decided to sell the unit and was already in negotiations with the prospective buyer. Simultaneously, the Bulgaria Branch is a distinctive geographical area of operations for the Bank which is included in the Southeast Europe for reporting purposes per operating segment. After the classification of the Bulgaria Branch, which is the only entity in the banking sector through which the Bank operates in Bulgaria, as asset held for sale, its operations are classified as "discontinued operations". Therefore, for the purpose of preparation of the Bank's interim financial statements as at 30.6.2015, the Bank valued the assets and liabilities of Bulgaria Branch at the lower of their carrying amount and fair value less costs to sell, recognizing the difference which amounted to €85.5 million as "Loss after income tax from discontinued operations" in the Income Statement. After the aforementioned valuation, the assets of the Branch amount to €460,867 and are presented in the Balance Sheet as "Assets held for sale". Liabilities of the Branch which amount to €291,684 are presented in the Balance Sheet as "liabilities related to assets held for sale". On 31.12.2014 the corresponding figure of assets held for sale amounted to €1.8 million and concerned the subsidiary Alpha Insurance Ltd (see note 19 of the Financial Statements of 31.12.2014), which was sold on 16.1.2015. The aforementioned figures of Bulgaria Branch are analyzed in the table below:

### (Amounts in thousand of Euro)

|                                                    | 30.6.2015 |
|----------------------------------------------------|-----------|
| ASSETS                                             |           |
| Cash and balances with Central Banks               | 128,223   |
| Due from banks                                     | 17,278    |
| Loans and advances to customers                    | 387,615   |
| Investment securities                              |           |
| - Available for sale                               | 6         |
| Investment property                                | 1,258     |
| Property, plant and equipment                      | 5,351     |
| Goodwill and other intangible assets               | 3,220     |
| Other assets                                       | 3,416     |
|                                                    | 546,367   |
| Difference from valuation at fair value            | (85,500)  |
| Assets held for sale                               | 460,867   |
| LIABILITIES                                        |           |
| Due to customers                                   | 285,094   |
| Liabilities for current income tax and other taxes | 135       |
| Other liabilities                                  | 5,577     |
| Provisions                                         | 878       |
| Total Liabilities related to assets held for sale  | 291,684   |



The results and cash flows from the Bulgaria Branch are presented as "discontinued operations" in the Income Statement, with a corresponding restatement of comparative periods 1.1.2014 to 30.6.2014 and 1.4.2014 to 30.6.2014 and

in the cash flow statement with a restatement of comparative period 1.1.2014 to 30.6.2014. The following table analyzes the amounts presented in the Income Statement.

### **Income Statement**

(Amounts in thousand of Euro)

|                                                                 | From 1 Ja | nuary to  | From 1    | April to  |
|-----------------------------------------------------------------|-----------|-----------|-----------|-----------|
|                                                                 | 30.6.2015 | 30.6.2014 | 30.6.2015 | 30.6.2014 |
| Interest and similar income                                     | 15,211    | 19,454    | 7,418     | 9,251     |
| Interest expense and similar charges                            | (4,004)   | (7,845)   | (1,789)   | (3,868)   |
| Net interest income                                             | 11,207    | 11,609    | 5,629     | 5,383     |
|                                                                 |           |           |           |           |
| Fee and commission income                                       | 3,276     | 2,823     | 1,597     | 1,493     |
| Commission expense                                              | (200)     | (209)     | (103)     | (106)     |
| Net fee and commission income                                   | 3,076     | 2,614     | 1,494     | 1,387     |
|                                                                 |           |           |           |           |
| Dividend income                                                 |           |           |           |           |
| Gains less losses on financial transactions                     | 277       | 207       | 116       | 132       |
| Other income                                                    | 188       | 245       | 78        | 84        |
|                                                                 | 465_      | 452       | 194_      | 216       |
| Total income                                                    | 14,748    | 14,675    | 7,317     | 6,986     |
| Staff costs                                                     | (5,055)   | (5,182)   | (2,596)   | (2,659)   |
| General administrative expenses                                 | (7,958)   | (7,396)   | (4,147)   | (3,861)   |
| Depreciation and amortization                                   | (1,474)   | (1,615)   | (723)     | (803)     |
| Other expenses                                                  | (18)      | (50)      | (15)      | (40)      |
| Total expenses                                                  | (14,505)  | (14,243)  | (7,481)   | (7,363)   |
| Impairment losses and provisions to cover credit risk           | (4,302)   | (2,863)   | (2,943)   | (1,489)   |
| Profit/(Loss) before income tax                                 | (4,059)   | (2,431)   | (3,107)   | (1,866)   |
| Income tax                                                      |           |           |           |           |
| Profit/(loss), after income tax                                 | (4,059)   | (2,431)   | (3,107)   | (1,866)   |
| Difference from valuation at fair value                         | (85,500)  |           | (85,500)  |           |
| Net profit/(Loss) after income tax from discontinued operations | (89,559)  | (2,431)   | (88,607)  | (1,866)   |

It is noted that both the sale of the Branch in Bulgaria and of the Alpha Insurance Ltd are part of the commitments undertaken by the Bank to implement its Restructuring Plan approved by the European Commission. In particular, this Restructuring Plan provides for specific restructuring and rationalization actions that must be performed by the Bank and which are in progress. Indicatively these actions include the reduction of Bank's total expenses in Greece, the reduction of the financing cost and the strengthening of the balance sheet, the concentration of activities in key markets and

the restriction of assets and of additional funding which are related to international activities as well as the reduction of investments and other securities portfolio of the Bank. The Bank assesses, at each reporting date of the financial statements, the actions undertaken within the context of implementation of the restructuring plan in order to classify, in the cases where the criteria of IFRS 5 are met (which are listed in note 1.16 of the financial statements of 31.12.2014), as held for sale the assets and the liabilities that are directly associated with them.



### 25. Corporate events

- **a.** On 16.1.2015 the sale of the Bank's participation in the insurance company "Alpha Insurance Ltd" in Cyprus was completed. From the transaction a loss of  $\in$  0.3 million incurred and was recognized in "Gain Less Losses on financial transactions", while until the completion of the share transfer a receipt of dividends of  $\in$  0.7 million was recognized in "Divident Income" of the current period.
- **b.** On 23.1.2015 the Bank proceeded to the sale of the total number of shares of the joint venture Cardlink A.E. From the transaction a gain of € 5.95 million incurred and was recognized in "Gain Less Losses from financial transactions".
- **c.** On 16.2.2015 the Bank's Board of Directors approved the initiation of the procedures to merge and absorb Diners Club Greece A.E.P.P. with the Bank, by absorption of the second
- from the first, in accordance with the provision of articles 68 paragraph 2 and 78 of Codified Law 2190/1920, in combination with article 16, paragraph 18(a) and (d) (1) of Law 2515/1997 and also in accordance with article 54 of Law 4172/2013, that was completed on 2.6.2015 by absorption of the company Diners Club Greece A.E.P.P from the Bank.
- **d.** On 17.3.2015 the Bank in accordance with the relevant loan restructuring agreement of the company SELONDA AEGE, acquired 23.01% of its shares at the total price of €1. The Bank intends to sell those shares in the near future.
- **e.** On 27.3.2015 the merger of Alpha Bank Cyprus Ltd and Emporiki Bank Cyprus Ltd was completed through absorption of the second from the first.



### 26. Restatement of financial statements

During the current period the Bank modified the way of disclosing legal fees which, according to the loan agreements, are attributed to the loan accounts. Those expenses, which so far were included in general administrative expenses, are offset, for disclosure purposes, with the relevant income arising during the debit of the loan accounts, which is included in the fee and commission income.

The modification of the legal fees and of the relevant income disclosure was chosen because the substance of the transaction is better reflected in this way, since in the amounts of expenses no longer are included amounts that in essence are not charged to the Bank, and also corresponding to amounts of

income there are't amounts included that are not provided by the Bank as service.

As a result of this change, some funds of the income statement of the comparative period were restated without changing the result.

The restated statements of income and cash flows for the period ended 30.6.2014 are presented below after the change of the presentation of legal expenses and related revenues and also classification of Branch in Bulgaria as discontinued activity and adjustment of the index basic and diluted earnings / (loss) per share.

### **Income Statement**

(Amounts in thousands of Euro)

|                                                                |                      | Fror                                                                       | n 1 January to 30.6.2 | 014                     |                       |
|----------------------------------------------------------------|----------------------|----------------------------------------------------------------------------|-----------------------|-------------------------|-----------------------|
|                                                                | Published<br>Amounts | Restatements due<br>to changes in the<br>presentation of<br>Legal Expenses | Restated Amounts      | Discontinued operations | Continuing operations |
| Interest and similar income                                    | 1,423,854            |                                                                            | 1,423,854             | 19,454                  | 1,404,400             |
| Interest expense and similar charges                           | (662,897)            |                                                                            | (662,897)             | (7,845)                 | (655,052)             |
| Net interest income                                            | 760,957              |                                                                            | 760,957               | 11,609                  | 749,348               |
| Fee and commission income                                      | 181,614              | (28,580)                                                                   | 153,034               | 2,823                   | 150,211               |
| Commission expense                                             | (18,141)             |                                                                            | (18,141)              | (209)                   | (17,932)              |
| Net fee and commission income                                  | 163,473              | (28,580)                                                                   | 134,893               | 2,614                   | 132,279               |
| Dividend income                                                | 976                  |                                                                            | 976                   |                         | 976                   |
| Gains less losses on financial                                 |                      |                                                                            |                       |                         |                       |
| transactions                                                   | 94,389               |                                                                            | 94,389                | 207                     | 94,182                |
| Other income                                                   | 9,213                |                                                                            | 9,213                 | 245                     | 8,968                 |
|                                                                | 104,578              |                                                                            | 104,578               | 452                     | 104,126               |
| Total income                                                   | 1,029,008            | (28,580)                                                                   | 1,000,428             | 14,675                  | 985,753               |
| Staff costs                                                    | (266,269)            |                                                                            | (266,269)             | (5,182)                 | (261,087)             |
| General administrative expenses  Depreciation and amortization | (227,680)            | 28,580                                                                     | (199,100)             | (7,396)                 | (191,704)             |
| expenses                                                       | (30,391)             |                                                                            | (30,391)              | (1,615)                 | (28,776)              |
| Other expenses                                                 | (3,552)              |                                                                            | (3,552)               | (50)                    | (3,502)               |
| Total expenses                                                 | (527,892)            | 28,580                                                                     | (499,312)             | (14,243)                | (485,069)             |
| Impairment losses and provisions to cover credit risk          | (563,768)            |                                                                            | (563,768)             | (2,863)                 | (560,905)             |
| Profit/(Loss) before income tax                                | (62,652)             |                                                                            | (62,652)              | (2,431)                 | (60,221)              |
| Income tax                                                     | 435,543              |                                                                            | 435,543               |                         | 435,543               |
| Profit/(Loss) after income tax                                 | 372,891              | -                                                                          | 372,891               | (2,431)                 | 375,322               |
| Basic and diluted earnings/(losses) per share (€ per share):   | 0.03                 |                                                                            | 0.03                  | (0.0002)                | 0.03                  |



(Amounts in thousands of Euro)

|                                                                                                   |                                  | Fro                                                                        | om 1 April to 30.6.20            | 14                      |                                          |
|---------------------------------------------------------------------------------------------------|----------------------------------|----------------------------------------------------------------------------|----------------------------------|-------------------------|------------------------------------------|
|                                                                                                   | Published<br>Amounts             | Restatements due<br>to changes in the<br>presentation of<br>Legal Expenses | Restated Amounts                 | Discontinued operations | Continuing operations                    |
| Interest and similar income                                                                       | 711,247                          |                                                                            | 711,247                          | 9,251                   | 701,996                                  |
| Interest expense and similar charges                                                              | (326,594)                        |                                                                            | (326,594)                        | (3,868)                 | (322,726)                                |
| Net interest income                                                                               | 384,653                          |                                                                            | 384,653                          | 5,383                   | 379,270                                  |
| Fee and commission income                                                                         | 95,422                           | (15,842)                                                                   | 79,580                           | 1,493                   | 78,087                                   |
| Commission expense                                                                                | (12,073)                         |                                                                            | (12,073)                         | (106)                   | (11,967)                                 |
| Net fee and commission income                                                                     | 83,349                           | (15,842)                                                                   | 67,507                           | 1,387                   | 66,120                                   |
| Dividend income  Gains less losses on financial                                                   | 968                              |                                                                            | 968                              |                         | 968                                      |
| transactions                                                                                      | 31,394                           |                                                                            | 31,394                           | 132                     | 31,262                                   |
| Other income                                                                                      | 4,971                            |                                                                            | 4,971                            | 84                      | 4,887                                    |
|                                                                                                   | 37,333                           |                                                                            | 37,333                           | 216                     | 37,117                                   |
| Total income                                                                                      | 505,335                          | (15,842)                                                                   | 489,493                          | 6,986                   | 482,507                                  |
| Staff costs                                                                                       | (132,383)                        |                                                                            | (132,383)                        | (2,659)                 | (129,724)                                |
| General administrative expenses                                                                   | (111,492)                        | 15,842                                                                     | (95,650)                         | (3,861)                 | (91,789)                                 |
| Depreciation and amortization expenses                                                            | (15,089)                         |                                                                            | (15,089)                         | (803)                   | (14,286)                                 |
| Other expenses                                                                                    | (1,657)                          |                                                                            | (1,657)                          | (40)                    | (1,617)                                  |
| Total expenses                                                                                    | (260,621)                        | 15,842                                                                     | (244,779)                        | (7,363)                 | (237,416)                                |
| Impairment losses and provisions to cover credit risk  Profit/(Loss) before income tax Income tax | (256,384)<br>(11,670)<br>422,371 |                                                                            | (256,384)<br>(11,670)<br>422,371 | (1,489)<br>(1,866)      | (254,895)<br>( <b>9,804</b> )<br>422,371 |
| Profit/(Loss) after income tax                                                                    | 410,701                          | -                                                                          | 410,701                          | (1,866)                 | 412,567                                  |
| Basic and diluted earnings/(losses) per share (€ per share):                                      | 0.03                             |                                                                            | 0.03                             | (0.0001)                | 0.03                                     |



### **Statement of Cash Flows**

(Amounts in thousands of Euro)

|                                                                                                            | Fr                         | om 1 January to 30.6.2                   | 014                                         |
|------------------------------------------------------------------------------------------------------------|----------------------------|------------------------------------------|---------------------------------------------|
|                                                                                                            | Published<br>Amounts       | Restatement from discontinued operations | Restated amounts from continuing operations |
| Cash flows from operating activities                                                                       | ()                         | (- ·-·)                                  | /                                           |
| Profit/(Loss) before income tax                                                                            | (62,652)                   | (2,431)                                  | (60,221)                                    |
| Adjustments for gains/(losses) before income tax for:                                                      | 17.607                     | 1 205                                    | 16.402                                      |
| Depreciation/ impairment of fixed assets                                                                   | 17,687                     | 1,285<br>330                             | 16,402                                      |
| Amortization of intangible assets Impairment losses from loans and provisions                              | 12,704<br>578,863          | 3,097                                    | 12,374<br>575,766                           |
| (Gains)/losses from investing activities                                                                   |                            | (33)                                     | (91,780)                                    |
| (Gains)/losses from financing activities                                                                   | (91,813)<br>57,265         | (53)                                     | 57,265                                      |
| (Gains/1035e3 Hoff financing activities                                                                    | 512,054                    | 2,248                                    | 509,806                                     |
| Net (increase)/decrease in assets relating to operating activities:                                        | 312,034                    | 2,240                                    | 303,000                                     |
| Due from banks                                                                                             | (104,812)                  | (4,169)                                  | (100,643)                                   |
| Securities held for trading and derivative financial assets                                                | (57,186)                   | 10                                       | (57,196)                                    |
| Loans and advances to customers                                                                            | 755,110                    | (24,630)                                 | 779,740                                     |
| Other assets                                                                                               | (33,899)                   | 150                                      | (34,049)                                    |
| Net increase /(decrease) in liabilities relating to operating activities:                                  |                            |                                          |                                             |
| Due to banks                                                                                               | (2,634,782)                | (695)                                    | (2,634,087)                                 |
| Derivative financial liabilities                                                                           | 23,970                     | (14)                                     | 23,984                                      |
| Due to customers                                                                                           | (716,303)                  | 25,713                                   | (742,016)                                   |
| Other liabilities                                                                                          | 28,214                     | 592                                      | 27,622                                      |
| Net cash flows from operating activities before taxes                                                      | (2,227,634)                | (795)                                    | (2,226,839)                                 |
| Income taxes and other taxes paid                                                                          | (11,187)                   | (164)                                    | (11,023)                                    |
| Net cash flows from continuing operating activities                                                        | (2,238,821)                | (959)                                    | (2,237,862)                                 |
| Net cash flows from discontinued operating activities                                                      |                            |                                          | (959)                                       |
| Cash flows from investing activities                                                                       |                            |                                          |                                             |
| Investments in subsidiaries, associates and joint ventures                                                 | 1,055                      |                                          | 1,055                                       |
| Dividends received                                                                                         | 425                        |                                          | 425                                         |
| Purchases of fixed and intangible assets                                                                   | (22,214)                   | (82)                                     | (22,132)                                    |
| Disposals of fixed and intangible assets                                                                   | 2,771                      | 70                                       | 2,701                                       |
| Net (increase)/decrease in investment securities                                                           | 1,487,012                  | 393                                      | 1,486,619                                   |
| Net cash flows from continuing investing activities                                                        | 1,469,049                  | 381                                      | 1,468,668                                   |
| Net cash flows from discontinued investing activities                                                      |                            |                                          | 381                                         |
| Cash flows from financing activities                                                                       |                            |                                          |                                             |
| Share capital increase                                                                                     | 1,200,000                  |                                          | 1,200,000                                   |
| Dividends paid to preference shareholders                                                                  | (940,000)                  |                                          | (940,000)                                   |
| Share capital increase expenses                                                                            | (48,328)                   |                                          | (48,328)                                    |
| Dividends paid to ordinary shareholders                                                                    | (604)                      |                                          | (604)                                       |
| Proceeds from the issuance of debt securities in issue and other borrowed funds                            | 496,750                    |                                          | 496,750                                     |
| Repayments of debt securities in issue and other borrowed funds                                            | (42,950)<br><b>664,868</b> |                                          | (42,950)                                    |
| Net cash flows from continuing financing activities  Net cash flows from discontinued financing activities | 004,008                    |                                          | 664,868                                     |
| Effect of exchange rate fluctuations on cash and cash equivalents                                          | 611                        |                                          | 611                                         |
| Net increase / (decrease) in cash flows from continuing operating activities                               | (104,293)                  | (578)                                    | (103,715)                                   |
| Net increase / (decrease) in cash flows from discontinued operating                                        | (101,233)                  | (370)                                    | (105,7.15)                                  |
| activities                                                                                                 |                            |                                          | (578)                                       |
| Cash and cash equivalents at the beginning of the period                                                   | 748,999                    |                                          | 748,999                                     |
| Cash and cash equivalents at the end of the period                                                         | 644,706                    |                                          | 644,706                                     |



### 27. Events after the balance sheet date

- **a.** On 15.7.2015, after the voting of Law 4334 / 2015, the income tax rate of legal entities increased from 26% to 29%, for profits arising in tax years starting from 1.1.2015 onwards.
- **b.** On 17.7.2015, the Bank entered into an agreement with Eurobank Ergasias SA for the transfer of the Bulgaria Branch to Eurobank Bulgaria AD, a subsidiary of Eurobank Ergasias A.E. The proposed transaction is consistent with the restructuring plans of the two banking groups (note 24).
- **c.** On 20.7.2015 the Bank's participation in the share capital increase of the joint venture "APE Investment Property SA" by contributing its share amounting to  $\in$  11.8 million.
- **d.** On 23.7.2015, with the enactment of Law 4335/2015 the legislation for the institutional context, which regulates the contributions payable by the credit institutions to the Resolution Fund, was amended. Specific reference is made in note 12. Additionally, with the enactment of Law 4335/2015 the European Directive 2014/59, which defines the context of resolution for credit institutions, was incorporated into the Greek Law. Specific reference is made in note 20.
- **e.** On 2.9.2015 the Bank participated in the share capital increase of its subsidiary, Alpha Group Investments Ltd, by contributing € 28.15 million.
- **f.** On 30.9.2015 the process of liquidation of the subsidiary company of the Bank, Emporiki Media Advertising EPE was completed.
- **g.** On 28.10.2015 the Bank announced separate invitations to holders of all of the outstanding series of securities issued by Alpha Credit Group Plc, Emporiki Group Finance Plc and Alpha Group Jersey Limited, to offer all outstanding securities to exchange for non-transferable receipts issued by the Bank. The exchange offers are being made in order to strengthen the Offeror's capital base, which has been impacted by the

negative macro-economic conditions recently experienced in the Hellenic Republic that are affecting all Greek financial institutions.

In addition, the Exchange Offers in relation to the Subordinated Securities and the Preferred Securities reflect the fact that, if State aid is required to meet any part of the additional capital requirements that may be imposed as a result of the Comprehensive Assessment conducted by the Single Supervisory Mechanism (SSM) or otherwise, burden-sharing will need to be achieved to the maximum extent possible through expected mandatory contributions by holders of equity, hybrid capital and subordinated debt of the Offer or as a prior condition to the grant of such state aid.

The Exchange Offer concerns senior securities of  $\in$  985 million and subordinated and hybrid securities of a total amount of  $\in$  100.9 million. The total perimeter of securities to be exchanged amounts to about  $\in$  1.1 billion.

The terms of Alpha Bank's Exchange Offer is the exchange:

- in cash on the nominal value including accrued interest (excluding hybrid securities) at 50% for senior securities, 9% for subordinated securities and 5% for hybrid securities
- in shares (or any combination thereof) on the nominal value including accrued interest (excluding hybrid securities) at 100% for senior securities, 85% for subordinated securities and 50% for hybrid securities
- 3. Cash Resale Amount, only in the case of non-permitted equityholders.
- **h.** On 30.10.2015 the Bank participated in the share capital increase of the company Alpha Group Investments Ltd by contributing an amount of  $\leq 6.85$  million.

Athens, 31 October 2015

THE CHAIRMAN
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE GENERAL MANAGER AND CHIEF FINANCIAL OFFICER

THE ACCOUNTING AND TAX MANAGER

VASILEIOS T. RAPANOS ID. No. AI 666242 DEMETRIOS P. MANTZOUNIS ID. No. I 166670 VASSILIOS E. PSALTIS ID. No. AI 666591 MARIANNA D.ANTONIOU ID. No. X 694507

(former S.A. REGISTRATION NUMBER: 6066/06/B/86/05) 40 STADIOU STREET, GR - 102 52 ATHENS G.C.R. NUMBER: 223701000

# FINANCIAL INFORMATION OF ALPHA BANK A.E. AND THE GROUP

For the period from January 1, 2015 to June 30, 2015

(In accordance with decision 4/507/28.4.2009 of the Board of Directors of the Capital Market Commission)

(Amounts in thousands of Euro)

Therefore, we recommend to the reader, before any investment decision or transaction is performed with the Bank, to visit the web site of the Bank www.alpha.gr, where the interim financial statements, The financial information derived from the financial statements, provide a general presentation of the financial position and results of Alpha Bank A.E. and the Group.

The interim financial statements as at 30.6.2015 were approved by the Board of Directors on October 31, 2015.

prepared in accordance with International Financial Reporting Standards are available together with the auditor's review report if required.

Type of auditors' review report: Statutory auditors:

Ioannis A. Achilas (A.M. SOEL 12831) KPMG Certified Auditors A.E. (A.M. SOEL 114) Nikolaos E. Vouniseas (A.M. SOEL 18701) Unqualified opinion - Emphasis of matter

### **BALANCE SHEET**

|                                                              | Consolidated | idated     | Alpha Bank | Bank       |                          |
|--------------------------------------------------------------|--------------|------------|------------|------------|--------------------------|
|                                                              |              | 7.7.1.0    |            | 102:21:10  |                          |
| ASSETS                                                       |              |            |            |            | Interes                  |
| Cash and balances with Central Banks                         | 1,587,508    | 2,019,017  | 759,472    | 1,265,442  | Interes                  |
| Due from banks                                               | 2,230,052    | 2,771,739  | 3,701,222  | 4,714,551  | Net int                  |
| Securities held for trading                                  | 4,751        | 4,189      | 1,001      | 1,729      | Fee an                   |
| Derivative financial assets                                  | 930,203      | 1,148,476  | 932,819    | 1,153,944  | Comm                     |
| Loans and advances to customers                              | 47,722,569   | 49,556,985 | 42,655,706 | 43,475,910 | Net fee                  |
| Investment securities                                        |              |            |            |            | Divider                  |
| - Available for sale                                         | 5,481,550    | 5,688,286  | 4,861,817  | 4,638,825  | Gains                    |
| - Held to maturity                                           | 244,713      | 310,818    | 45,323     | 93,817     |                          |
| - Loans and receivables                                      | 4,294,133    | 4,299,101  | 4,294,133  | 4,299,101  | Total                    |
| Investments in subsidiaries, associates and joint ventures   |              |            | 2,069,254  | 2,072,689  | Staff co                 |
| Investments in associates and joint ventures                 | 45,966       | 46,383     |            |            | Genera                   |
| Investment property                                          | 606,171      | 567,212    | 29,542     | 31,939     | Deprec                   |
| Property, plant and equipment                                | 1,056,704    | 1,083,348  | 711,922    | 729,585    | Other                    |
| Goodwill and other intangible assets                         | 329,740      | 331,424    | 285,588    | 261,351    | lotal .                  |
| Deferred tax assets                                          | 4,078,712    | 3,689,446  | 4,023,777  | 3,604,079  | Impairi<br>Nogati        |
| Other assets                                                 | 1,475,494    | 1,365,066  | 1,387,862  | 1,289,764  | Share                    |
|                                                              | 70,088,266   | 72,881,490 | 65,759,438 | 67,632,726 |                          |
| Non-current assets held for sale                             | 466,787      | 53,971     | 460,867    | 1,831      | Profit/                  |
| Total Assets                                                 | 70,555,053   | 72,935,461 | 66,220,305 | 67,634,557 | Income<br><b>Profit/</b> |
| LIABILITIES                                                  |              |            |            |            | Profit/(                 |
| Due to banks                                                 | 28,389,450   | 17,300,114 | 28,482,988 | 17,558,462 |                          |
| Derivative financial liabilities                             | 1,825,896    | 1,948,541  | 1,823,593  | 1,946,401  | Fourt                    |
| Due to customers                                             |              |            | 27,022,784 | 37,817,447 | - from                   |
| (including debt securities in issue)                         | 31,091,267   | 42,900,633 |            |            | - from                   |
| Debt securities in issue held by institutional investors and | 1 186 036    | 1 533 531  | 1 747 900  | 3031 16E   | Non-con                  |
| Utilet bottowed tailes                                       | 020,020      | 1,25,55,1  | 006,747,1  | 2,021,103  | - from                   |
| Deferred tax liabilities                                     | 33,288       | 25.502     | 06/,22     | 610,14     | Other                    |
| Employee defined benefit obligations                         | 108.122      | 105,353    | 103.155    | 94.683     | Items                    |
| Other liabilities                                            | 1,101,889    | 1,091,747  | 1,026,195  | 993,887    | Chang                    |
| Provisions                                                   | 238,708      | 212,712    | 333,857    | 333,520    | Exchar                   |
|                                                              | 64,014,562   | 65,169,917 | 60,563,102 | 60,813,384 | subsidi                  |
| Liabilities related to non-current assets held for sale      | 287,062      | 58,994     | 291,684    | 0          | Chang                    |
| Total Liabilities (a)                                        | 64,301,624   | 65,228,911 | 60,854,786 | 60,813,384 | ltems .                  |

# STATEMENT OF TOTAL COMPREHENSIVE INCOME

|                                                                                                                                            |                                  | Consolidated               | dated                            |                          |                                  | Alpha Bank                | Bank                              |                          |
|--------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------------|----------------------------------|--------------------------|----------------------------------|---------------------------|-----------------------------------|--------------------------|
|                                                                                                                                            | From 1 Ja<br>30.6.2015           | From 1 January to 3.6.2015 | From 1 April to 30.6.2           | April to<br>30.6.2014    | From 1 January to 30.6.20        | nuary to<br>30.6.2014     | From 1 April to 30.6.2015 30.6.2  | pril to<br>30.6.2014     |
| Interest and similar income                                                                                                                | 1,525,180                        | 1,651,358                  | 763,610                          | 823,989                  | 1,321,497                        | 1,404,400                 | 668,044                           | 701,996                  |
| Interest expense and similar charges                                                                                                       | (568,075)                        | (709,870)                  | (281,700)                        | (347,986)                | (538,633)                        | (655,052)                 | (269,747)                         | (322,726)                |
| Net Ilitelest Ilitolile<br>Fae and commission income                                                                                       | 195 268                          | 741,400                    | 016,194                          | 97.005                   | 159 597                          | 15021                     | 762,056                           | 78.087                   |
| Commission expense                                                                                                                         | (32,996)                         | (23,172)                   | (18,830)                         | (14,659)                 | (27,265)                         | (17,932)                  | (15,918)                          | (11,967)                 |
| Net fee and commission income                                                                                                              | 162,872                          | 163,665                    | 78,111                           | 82,436                   | 132,332                          | 132,279                   | 63,295                            | 66,120                   |
| Dividend income<br>Gains less losses on financial transactions                                                                             | 36.253                           | 945                        | 535                              | 883                      | 1,123                            | 976                       | 390 (73 091)                      | 31 262                   |
| Other income                                                                                                                               | 31,497                           | 33,119                     | 17,364                           | 18,154                   | 9,601                            | 8,968                     | 5,015                             | 4,887                    |
| Total income                                                                                                                               | 68,310<br>1,188,287              | 1,208,275                  | 28,076                           | 45,711<br><b>604,150</b> | (19,056)<br><b>896,140</b>       | 104,126<br><b>985,753</b> | (17,686)                          | 37,117<br><b>482,507</b> |
| Staff costs                                                                                                                                | (264,841)                        | (327,497)                  | (130,578)                        | (163,158)                | (200,018)                        | (261,087)                 | (98,087)                          | (129,724)                |
| General administrative expenses Depreciation and amortization expenses                                                                     | (240,780) (51,746)               | (246,342) (45,996)         | (122,085) (26,024)               | (120,873) (22,971)       | (187,826) (34,144)               | (191,704)<br>(28,776)     | (93,776) (17,394)                 | (91,789)<br>(14,286)     |
| Other expenses Total expenses                                                                                                              | (2,368)                          | (4,398)                    | (1,302)                          | (309.329)                | (1,685)                          | (3,502)                   | (1,095)                           | (1,617)                  |
| Impairment losses and provisions to cover credit risk                                                                                      | (2,097,187)                      | (740,720)                  | (1,672,282)                      | (347,042)                | (1,964,855)                      | (560,905)                 | (1,590,914)                       | (254,895)                |
| Negative goodwill from the acquisitions Share of profit/(loss) of associates and joint ventures                                            | (3,987)                          | (4,992)                    | (1,997)                          | (2,786)                  | 46,237                           |                           | 46,23/                            |                          |
| Profit/(Loss) before income tax                                                                                                            | (2,101,174)                      | (745,712)                  | (1,674,279)                      | (349,828)                | (1,916,618)                      | (560,905)                 | (1,542,677)                       | (254,895)<br>(9,804)     |
| Income tax                                                                                                                                 | 309,429                          | 432,884                    | 318,621                          | 419,415                  | 335,829                          | 435,543                   | 325,661                           | 422,371                  |
| Profit/(Loss) after income tax from continuing operations Profit/(Loss) after income tax from discontinued operations                      | (1,163,193)                      | (3.798)                    | (1,047,550)                      | 364,408                  | (1,108,322)                      | <b>375,322</b> (2.431)    | (983,462)                         | <b>412,567</b> (1.866)   |
| Profit/(Loss) after income tax (a)                                                                                                         | (1,252,083)                      | 267,416                    | (1,136,245)                      | 361,551                  | (1,197,881)                      | 372,891                   | (1,072,069)                       | 410,701                  |
| Profit/(Loss) attributable to:                                                                                                             |                                  |                            |                                  |                          |                                  |                           |                                   |                          |
| - from continuing operations                                                                                                               | (1.163.360)                      | 270.968                    | (1.047.581)                      | 364.240                  | (1.108.322)                      | 375.322                   | (983.462)                         | 412.567                  |
| - from discontinued operations                                                                                                             | (88,890)                         |                            | (88,695)                         | (2,857)                  | (89,559)                         | (2,431)                   | (88,607)                          | (1,866)                  |
| Non-controlling interests                                                                                                                  | (002/202/1)                      |                            | (1,130,270)                      | 200,100                  | (1,00,161,1)                     | 372,031                   | (1,012,003)                       | ì                        |
| - from continuing operations                                                                                                               | 167                              | 246                        | 31                               | 168                      |                                  |                           |                                   |                          |
| Other comprehensive income recognized directly in Equity:                                                                                  |                                  |                            |                                  |                          |                                  |                           |                                   |                          |
| Change in available for sale securities' reserve                                                                                           | (328,119)                        | 147,181                    | (127,829)                        | 9,743                    | (412,125)                        | 203,166                   | (146,237)                         | 32,325                   |
| Change in cash flow hedge reserve<br>Exchange differences on translation and badding of pat investments in foreign                         | 63,745                           | (96,873)                   | 153,944                          | (41,740)                 | 63,792                           | (66) (260)                | 154,949                           | (43,542)                 |
| subsidiaries                                                                                                                               | 1,391                            | (160)                      | (1,003)                          | (38)                     |                                  |                           |                                   |                          |
| Change in share of other comprehensive income from associates<br>Income tax                                                                | 101 62.563                       | (1,054)                    | 101 (15.295)                     | (1,054)                  | 90.560                           | (26.937)                  | (2.266)                           | 2.917                    |
| Items that may be reclassified subsequently to profit or loss, after income tax                                                            | (200,319)                        | 40,316                     | 9,918                            | (22,745)                 | (257,773)                        | 76,669                    | 6,446                             | (8,300)                  |
| Total of other comprehensive income recognized directly in Equity, after income tax (b)                                                    | (200,319)                        | 40,316                     | 9,918                            | (22,745)                 | (257,773)                        | 76,669                    | 6,446                             | (8,300)                  |
| Total comprehensive income for the period, after income tax (a)+(b)                                                                        | (1,452,402)                      | 307,732                    | (1,126,327)                      | 338,806                  | (1,455,654)                      | 449,560                   | (1,065,623)                       | 402,401                  |
| Total comprehensive income for the period attributable to:<br>Equity owners of the Bank                                                    |                                  |                            |                                  |                          |                                  |                           |                                   |                          |
| - from continuing operations                                                                                                               | (1,363,730)                      | 311,287                    | (1,037,679)                      | 341,501                  | (1,366,095)                      | 451,991                   | (977,016)                         | 404,267                  |
| - Italii discontanded operations                                                                                                           | (1,452,620)                      | 307,489                    | (1,126,374)                      | 338,644                  | (1,455,654)                      | 449,560                   | (1,065,623)                       | 402,401                  |
| Non-controlling interests<br>- from continuing operations                                                                                  | 218                              | 243                        | 47                               | 162                      |                                  |                           |                                   |                          |
| Earnings/(Losses) per share:                                                                                                               | 10000                            |                            | 0000                             |                          | (0000)                           | 0                         | 0,000                             |                          |
| basic and united by the Shallon bears and continuing operations (€ per share) Basic and diluted from discontinued operations (€ per share) | (0.0981)<br>(0.0911)<br>(0.0070) | 0.0228 (0.0003)            | (0.0820)<br>(0.0820)<br>(0.0069) | 0.0285 (0.0002)          | (0.0868)<br>(0.0868)<br>(0.0070) | 0.0316 (0.0002)           | (0.0770)<br>(0.00770)<br>(0.0069) | 0.0323<br>(0.0001)       |
|                                                                                                                                            |                                  |                            |                                  |                          |                                  |                           |                                   |                          |

(1,921,112)

(3,118,993)

6,821,173

5,365,519

7,651,820 23,266 (1,142,801)

23,484

(2,395,640) 6,200,210

Amounts recognized directly in Equity, related to Assets held for Sale

Share premium Share Capital Reserves

EQUITY

Equity attributable to Equity owners of the Bank

Retained earnings

Non-controlling interests

6,821,173 67,634,557

5,365,519

7,706,550

6,253,429 29,735

31,464

66,220,305

72,935,461

70,555,053

Total Liabilities and Equity (a)+(b)

Fotal Equity (b) Hybrid securities

4,858,216

4,858,216 (204,422)

4,858,216 105,712

4,858,216 (93,084)

3,830,718 53,351

3,830,718

3,830,718

3,830,718

### STATEMENT OF CASH FLOWS

|              |                   |           |                                                     | Equity at the beginning                               | (1.1.2015 and 1.1.2014 res                   | Total comprehensive income                          | Operation of the contract of t | Acquisition of preference sh                 | Share canital increase relate                       | Change of ownership intere                   | (Purchases), (Redemptions)/                                                    | income tax                                                        | Other                           | Equity at the end of the                                 | (30.6.2015 and 30.6.2014                           |
|--------------|-------------------|-----------|-----------------------------------------------------|-------------------------------------------------------|----------------------------------------------|-----------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|-----------------------------------------------------|----------------------------------------------|--------------------------------------------------------------------------------|-------------------------------------------------------------------|---------------------------------|----------------------------------------------------------|----------------------------------------------------|
| Bank         | nuary to          | 30.6.2014 | (2,237,862)                                         | (626)                                                 | (2,238,821)                                  | 1,468,668                                           | 381                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1,469,049                                    | 664,868                                             | 664,868                                      | (104,904)                                                                      | 611                                                               | (104,293)                       | 748,999                                                  | 644,706                                            |
| Alpha Bank   | From 1 January to | 30.6.2015 | 234,745                                             | 17,496                                                | 252,241                                      | (619,750)                                           | (195)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (619,945)                                    | (72,427)                                            | (72,427)                                     | (440,131)                                                                      | 1,153                                                             | (438,978)                       | 1,223,029                                                | 784,051                                            |
| idated       | nuary to          | 30.6.2014 | (1,914,991)                                         | (626)                                                 | (1,915,950)                                  | 1,147,644                                           | 381                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1,148,025                                    | 643,122                                             | 643,122                                      | (124,803)                                                                      | 2,449                                                             | (122,354)                       | 973,167                                                  | 850,813                                            |
| Consolidated | From 1 January to | 30.6.2015 | 253,442                                             | 17,123                                                | 270,565                                      | (260,113)                                           | 178                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | (259,935)                                    | (89,918)                                            | (89,918)                                     | (79,288)                                                                       | 1,843                                                             | (77,445)                        | 1,194,244                                                | 1,116,799                                          |
|              |                   |           | Net cash flows from continuing operating activities | Net cash flows from discontinued operating activities | Net cash flows from operating activities (a) | Net cash flows from continuing investing activities | Net cash flows from discontinued investing activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Net cash flows from investing activities (b) | Net cash flows from continuing financing activities | Net cash flows from financing activities (c) | Net increase/(decrease) in cash and cash equivalents of the period (a)+(b)+(c) | Effect of exchange rate fluctuations on cash and cash equivalents | Total cash flows for the period | Cash and cash equivalents at the beginning of the period | Cash and cash equivalents at the end of the period |

# STATEMENT OF CHANGES IN EQUITY

|                                                                               | Consolidated<br>From 1 January to | dated<br>nuary to | Alpha Bank<br>From 1 January to | Bank<br>nuary to |
|-------------------------------------------------------------------------------|-----------------------------------|-------------------|---------------------------------|------------------|
|                                                                               | 30.6.2015                         | 30.6.2014         | 30.6.2015                       | 30.6.2014        |
| Equity at the beginning of the period<br>(1.1.2015 and 1.1.2014 respectively) | 7,706,550                         | 8,367,735         | 6,821,173                       | 7,147,306        |
| Total comprehensive income for the period, after income tax                   | (1,452,402)                       | 307,732           | (1,455,654)                     | 449,560          |
| Share capital increase                                                        |                                   | 1,200,000         |                                 | 1,200,000        |
| Acquisition of preference shares                                              |                                   | (940,000)         |                                 | (940,000)        |
| Share capital increase related expenses, after income tax                     |                                   | (35,764)          |                                 | (35,764)         |
| Change of ownership interests in subsidiaries                                 |                                   | (51)              |                                 |                  |
| (Purchases), (Redemptions)/Sales of hybrid securities, after income tax       | (719)                             |                   |                                 |                  |
| Other                                                                         |                                   | 63                |                                 |                  |
| Equity at the end of the period<br>(30.6.2015 and 30.6.2014 respectively)     | 6,253,429                         | 8,899,715         | 5,365,519                       | 7,821,102        |

## ADDITIONAL DATA AND INFORMATION

- Companies included in the Interim Consolidated Financial Statements, the solidation method, are presented in note 17 of the Interim Consolidated Group's participation in them as at 30.6.2015 as well as the applied con-Financial Statements as at 30.6.2015. Companies, not included in the Interim Consolidated Financial Statements, are also listed in this note.
  - During the period from 1.7.2014 until 30.6.2015 the following changes took place in the Interim Consolidated Financial Statements: 7
    - a. Concerning companies which are fully consolidated:
- iary, AGI-RRE Poseidon Ltd acquired 2,97% minority shareholder of 4. The unaudited tax years of the Bank and the Group companies are listed acquired the total number of shares of AGI-SRE Ariadni DOO, reg-• New Companies: On 2.7.2014, the Bank's subsidiary Alpha Group number of shares of the companies AGI-Cypre Tersefanou Ltd and AGI-Cypre Mazotos Ltd, both registered in Cyprus. On 18.11.2014 the Bank's subsidiary, Alpha Group Investments Ltd founded the companies Alpha Investment Property Livadias S.A. and AGI-Cypre Ermis Ltd. On 3.2.2015, the Group's subsidiary, AGI-SRE Ariadni Ltd istered in Serbia. On 16.4.2015 the subsidiary of the Bank, Alpha Group Investments Ltd founded the company Alpha Investment RRE Participations 1 Ltd acquired 99.996% of the shares of Asmita Investments Ltd founded the companies Alpha Investment Property both registered in Greece. On 27.8.2014, the Bank's subsidiary, Alpha Group Investments Ltd acquired the total number of shares of the companies AGI-Cypre Alaminos Ltd, AGI-Cypre Tochini Ltd and AGI-Cypre Evagoras Ltd, all registered in Cyprus. On 8.9.2014, the Bank's subsidiary Alpha Group Investments Ltd acquired the total Property Kefalariou S.A. On 30.4.2015, the Group's subsidiary, AGI-Gardens Srl, registered in Romania. On 7.5.2015 the Group subsid-Neas Kifissias A.E. and Alpha Investment Property Kallirois A.E., Romfelt Real Estate S.A. and therefore the Group holds 98.86%.
  - the sale of all the shares of the subsidiary Alpha Insurance Ltd. On 5. There are neither pending legal cases nor issues in progress, nor deci-Liquidations/Sales: On 11.12.2014, the Bank signed a contract for

- 30.12.2014 the subsidiary of the Bank, Alpha Group Investments Alpha Investment Property Eleona S.A. On 16.01.2015, the sale of Ltd proceeded with the sale of the total shares of its subsidiary the total number of shares of the subsidiary Alpha Insurance Ltd in Cyprus was completed.
- Ltd. On 2.12.2014 the Group's subsidiary, Alpha Astika Akinita 7. The total number of employees of the Group as at 30.6.2015 was 15,106 Changes/Renames: On 27.11.2014 the subsidiary of the Group, AGI-RRE Apollo Ltd was renamed to Alpha Real Estate Services Romania Srl was renamed to Alpha Real Estate Services Srl. On veloped Markets Ltd acquired 0.73% of minority shareholder of On 6.2.2015, the Group's subsidiary, AGI-Cypre Arsinoe Ltd was Emporiki Bank Cyprus Ltd and therefore the Group held 100%. 29.12.2014 the Bank's subsidiary Emporiki Venture Capital Derenamed to AGI-RRE Arsinoe Ltd. On 27.3.2015 the merger of AIpha Bank Cyprus Ltd and Emporiki Bank Cyprus Ltd was completed through absorption of the second from the first.
- b. Concerning companies consolidated under the equity method:
- New companies: On 17.3.2015 the Bank acquired 23.01% of the shares of the company Aquaculture SELONDA AEGE
- Liquidations/Sales: On 23.1.2015 the Bank proceeded in the sale of the total number of shares of the joint venture Cardlink.
- structure, Shipping and Tourism, with registration No 367376/2.6.2015 Diners Club SA was approved, through absorption of the second from On 2.6.2015, the merger of the Bank with its subsidiary, since 30.9.2014, the first, pursuant to the Decision No 59073/2.6.2015 of the Company's and General Commerce Division of the Ministry of Economy, Infrain the General Commercial Register. m
- in notes 16b and 15b of the Interim Financial Statements as at  $30.6.2015\,$ of the Group and the Bank respectively

- sions of legal or arbitrary authorities, which may have a material impact 9. The income and expense items recognized directly in Equity are analyzed Group and the Bank have raised a provision for them which amounts to on the financial position or operation of the Group and the Bank. The Euro 30.5 mil. and Euro 28.2 mil. respectively, as well as other provisions amounting to Euro 238.7 mil. and Euro 305.6 mil. respectively.
  - The Bank and the Group companies did not hold any treasury shares as at 30.6.2015. 6
- (30.6.2014: 16,855) and of the Bank was 9,781 (30.6.2014: 11,213), of which 744 relate to Bulgaria branch that has been reclassified as a discontinued operation.
- The results arising from the related party transactions during the period 1.1.2015 until 30.6.2015 are as follows: œί
- With members of the Board of Directors and other key management personnel: a) of the Group: income Euro 240 thousand, expenses Euro 1,828 thousand b) of the Bank: income Euro 207 thousand, expenses Euro 1,823 thousand
- With other related parties: a) of the Group: income Euro 3,296 thousand, expenses Euro 1,794 thousand b) of the Bank: income Euro 65,091 thousand, expenses Euro 87,313 thousand

The balances as at 30.6.2015 of the receivables and liabilities arising from the above transactions are as follows:

- With members of the Board of Directors and other key management personnel: a) of the Group: receivables Euro 32,150 thousand, liabilities Euro 19,132 thousand, letters of guarantee Euro 11,680 thousand b) of the Bank: receivables Euro 32,150 thousand, liabilities Euro 11,036 thousand, letters of quarantee Euro 11,680 thousand
- Euro 6,143,581 thousand, liabilities Euro 3,045,854 thousand, letters With other related parties: a) of the Group: receivables Euro 168,795 thousand, liabilities Euro 47,294 thousand b) of the Bank: receivables of guarantee and other guarantees Euro 972,565 thousand.

- in the "Statement of total comprehensive income", as presented above.
- 10. Due to the fact that no distributable profits exist for the Bank as at 31.12.2014 and, therefore the article 44a of Codified Law 2190/1920 applies, the Ordinary General Meeting of Shareholders held on 26.6.2015 decided the:
- the non distribution of dividends to the common shareholders of the Bank.
- the non-payment to the Greek State of the respective return for the year 2014 on the preference shares it owned until 17.4.2014, under article 1 paragraph 3 of Law 3723/2008.
- ments of the Group and the Bank were restated due to modification of the presentation of legal expenses and of Bank's Branch in Bulgaria as a discontinued operation. Relevant reference is made in notes 26 and 28 of the Interim Financial Statements of the Group and 24 and 26 of the 11. The figures of the comparative periods of the Interim Financial State-Interim Financial Statements of the Bank respectively.
- 12. Profits and losses from discontinued operations are stated in detail in note 26 and 24 of the Financial Statements as at 30.9.2015 of the Group and Bank respectively
- 13. The emphasis of matter concerns an uncertainty that could adversely affect the going concern assumption of the Bank, as referred to the disclosures made in note 1.2.1 of the Interim Financial Statements of the Group and the Bank respectively
- aration of the Interim Financial Statements as at 30.6.2015, are in acwhich are available on the website of the Bank, after taken into consideration the amendments stated in note 1 of the Interim Financial State-14. The accounting policies applied by the Group and the Bank for the prepcordance with those stated in the Financial Statements as at 31.12.2014, ments as at 30.6.2015 of the Group and the Bank

Athens, October 31, 2015

AND CHIEF EXECUTIVE OFFICER THE MANAGING DIRECTOR

AND CHIEF FINANCIAL OFFICER THE GENERAL MANAGER

AND TAX MANAGER THE ACCOUNTING

**VASILEIOS T. RAPANOS** 

ID. No. AI 666242

OF THE BOARD OF DIRECTORS

THE CHAIRMAN

**DEMETRIOS P. MANTZOUNIS** ID. No. I 166670

**VASSILIOS E. PSALTIS** ID. No. AI 666591

MARIANNA D. ANTONIOU