



**ALPHA BANK**

## **SEMI-ANNUAL FINANCIAL REPORT**

For the period from 1st January to 30th June 2011

(In accordance with the Law 3556/2007)



Athens,  
August 29, 2011



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## Statement by the Members of the Board of Directors

(In accordance with article 5 paragraph 2 of Law 3556/2007)

To the best of our knowledge, the Interim Financial Statements that have been prepared in accordance with the applicable Accounting Standards, give a true view of the assets, liabilities, equity and financial performance of Alpha Bank A.E. and of the group of companies included in the consolidated financial statements taken as a whole, as pro-

vided in article 5 paragraphs 3-5 of Law 3556/2007, and the Board of Directors' semi-annual management report presents fairly the information required by article 5 paragraph 6 of Law 3556/2007 and the related decisions of the Hellenic Capital Market Commission.

Athens, August 29, 2011

THE CHAIRMAN  
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE EXECUTIVE DIRECTOR

YANNIS S. COSTOPOULOS  
I.D. No. X 661480

DEMETRIOS P. MANTZOUNIS  
I.D. No I 166670

ARTEMIS CH. THEODORIDIS  
I.D. No AB 281969





# Board of Directors' Semi Annual Management Report

## Greek Economy

In the extraordinary European Summit (held on 21.7.2011) a considerable financial reinforcement for the Greek economy and Banking system was accomplished which amounts to EUR 109 billion. This second stimulus package includes € 34 billion ordinary financing (with lower interest-rates and extended maturities, which will contribute to the decrease in the debt to GDP ratio and will enforce the increase of GDP), € 35 billion in bonds (AAA) of the European Financial Stability Facility (EFSF), which will be used as collateral for the Greek bonds with maturities of 15 to 30 years, which will be issued as a replacement to private investors for their bonds amounting the € 135 billion that mature during the period 2011 – 2020 (Private Sector Involvement or PSI), € 20 billion which will be used to reinforce Greek financial stability fund, set up to reinforce the capital base of Greek banks if deemed necessary and € 20 billion for the acquisition of debt in the secondary market. Further to the above, there is also the remaining € 45 billion (from the € 110 billion) of the initial stimulus package that are planned to be attributed to Greece in December 2011, and during 2012. Consequently, Greece is granted with € 154 billion for the period 2011-2014 provided that the conditions stipulated in the Medium-term Fiscal Strategy Framework (2011-2015) are met.

Soon after the European Summit consumer and investor confidence were reinforced and the decline in private deposits was reversed. The second stimulus package of financial support: a) Facilitates the implementation of the objectives set by the Medium-term Fiscal Strategy Framework, which leads to primary fiscal surpluses, and provides for broader institutional and structural reforms that improve the competitiveness of Greek economy and provide time for the Greek economy to recover b) contributes to the significant improvement in the country's key financial indicators as well as to the gradual mobilization of consumers and businesses, which will lead to the timely and necessary recovery in consumption and investments.

In light of the above developments, **the IMF's estimations in the 4th review of the state's economic policy program** are the following:

The GDP (in constant values) is expected to decrease by 3.9% in 2011, from -4.4% in 2010, due to the implementation of an austerity policy for the necessary restriction of the fiscal deficit and generally due to the exceptionally low investor and consumer confidence that continues to affect the Greek economy until July 2011. However, the IMF fore-

casts the economic activity recovery from 2012, with the increase of GDP at 0.6% in 2012, 2.1% in 2013, 2.3% in 2014 and 2.7% in 2015.

**In relation to the constitutes of demand, in 2011** a further decrease by 4.9% of private consumption is expected (2010: -4.6%), as well as a decrease in gross fixed capital investments by 8.8% in 2011, after their fall by 16.5% in 2010 (2008: -13.9%, 2009:-11.2%). An increase in investments is expected from 2013. New investment incentives (both domestic and foreign) are expected to be enforced progressively due to the compression in labor costs in an extended range of the economy's activities, the structural reforms, the improvement of the institutional framework for promoting investments and accelerating the initiation of projects and programs of the NSFR, that have already been noted (degree of absorption 2010:18%, June 2011:24.6%).

Also, the IMF forecasts that exports of goods and services will increase considerably in 2011 at 6.4%, compared to the increase of 3.8% in 2010, while their continual increase above 6% by 2015 is expected. The growth in the export of goods excluding fuel by 11.8% during the first half of 2011 is considerable, while the increase in the export of goods including fuel during the same period amounts to 40% on an annual basis. In addition, in relation to services, an increased activity is noted in tourism (arrivals in the main airports: 1st seven months of 2011: +9.95%, 1st semester of 2010:-3.5%) suggests that 2011 will be a year where revenues from external tourism will increase significantly (first semester of 2011: 12.6%). The increased activity in tourism also results from the significant improvement in business expectations in "hotels and restaurants" (June 2011: 98.2, June 2010: 77.8). The increase in exports of goods as well as, the increased activity in tourism, constitute the main positive developments for 2011. On the contrary, imports of goods and services are estimated to decrease by 4.2% in 2011 (2010: -4.8%), due to the reduction in domestic demand. It is noted that imports of goods (excluding fuel) dropped by 7.8% in the first semester of 2011. Consequently, the increase in net exports will have a significant positive impact in the growth rate of GDP during the second quarter of 2011, and during 2011 in total, after its high positive contribution by 4.6 percentage points during the first quarter of 2011.

**With regards to fiscal indicators**, the additional fiscal measures, amounting to € 6.4 billion for 2011, which relate to the Medium-term Fiscal Strategy Framework 2011-2015, it is expected that they will lead in achieving the decrease in



general government for deficit to -7.6% of GDP in 2011 (2010: -10.4%). Thereafter a further considerable decrease is expected in the general government deficit which will mainly result from primary surpluses generated as a percentage of GDP to 1.5% in 2012, 3.8% in 2013, 3.6% in 2014 and 3.5% in 2015. The resulting primary surpluses will considerably enhance investor expectations and it will improve the country's credit rating since, in combination with income from privatizations and the exploitation of state property (2011-2014: €28 billion, 2011-2015: €50 billion) will contribute in limiting public debt which amounted in 2010 to 143% of GDP.

Necessary prerequisite for the improvement and stabilization of the fiscal state is the adherence to the reforms stipulated in the Medium-term Fiscal Strategy Framework 2011-2015 that aim at restructuring the state mechanism and removing distortions that exist in the Greek economy. In this context, the reduction of tax evasion, the reduction in the number of public servants, the abolishment of public institutions, the liberalization of the labor market and professions, the reformation of the social security system, the exploitation of state property and the extent of privatizations are of crucial importance. Already considerable progress is noted in all the above mentioned structural reforms.

**Developments in the Labor Market:** The decline in economic activity in 2010 and in 2011 resulted in a reduction in employment (by 6.8% on an annual basis in May 2011) and the considerable increase of unemployment rate to 16.6% in May 2011 and especially the unemployment of young persons (above 40%). Consequently, the unemployment rate is estimated to increase to 16.5% of the workforce in 2011 (2010:12.5%). Stabilization of the unemployment rate is expected in 2012 (16.2%) and decline in 2013 (15.0%), 2014 (14.5%) and 2015 (13.3%).

**Credit Expansion:** In terms of financing private consumption through lending, the criteria and financing terms and conditions, especially relating to households, will remain strict contributing to the restriction in borrowing and consumer expenditure. Indicative is that credit expansion towards the private sector decreased in May 2011 by 1.1% on an annual basis (households:-2.3%, businesses:+0.3%, freelancers: -3.2%), compared to the increase of 2.8% in May 2010 (households: +2.0%, businesses: +3.4%, freelancers: +4.4%).

During the following months, the negative growth rate of lending towards the private sector is expected to continue,

as the declining GDP and the liquidity issues faced by the banking system persist. This trend will be reversed when market confidence in the ability of the Greek State to service its debt is reinstated and to this will contribute, the implementation of the European Summit decisions relating to the second stimulus package of financial support for Greece.

### World Economy

During the first half of 2011 a considerable slowdown in growth in the USA was noted, where the increase of GDP was limited to 0.4% and to 1.3% on an annual basis during the first and second quarter respectively, while evidence shows that growth will remain at low levels during the third quarter of 2011. Moreover, recent Government and US Congress decisions to proceed with the implementation of programs to reduce public expenditure and fiscal deficits, will lead to decreased domestic demand in the fourth quarter of 2011 and in 2012 and consequently to decreased growth levels during this period as well.

In addition, a considerable slowdown is noted in the Eurozone GDP since its increase was limited to 0.2% on a quarterly basis in the second quarter of 2011, from 0.8% in the first quarter of 2011. More specifically, in Germany the increase in GDP was close to zero compared to its very high 1.3% on a quarterly basis during the first quarter of 2011. In addition, indicators show that growth will continue to slow down in the third quarter of 2011 as well. Indicatively, it is mentioned that the decline in the economic sentiment in the Eurozone to 103.2 in July 2011, as well as the decline of the PMI index in manufacturing (July 2011: 50.4) and in services (July 2011: 51.4), while unemployment rate remains high at 9.9% in June 2011. Moreover, in the Eurozone evidence confirms the gap that exists between the powerful economies of the center and those of the peripheries, since a greater decline in economic activity (drop in GDP) is noted in the countries of the peripheries that implement strict fiscal adjustment programs to limit the public debt crisis that they face. However, this crisis as well as the declining growth in the USA seems to adversely affect the development dynamics of the larger Eurozone countries like Germany and France.

The **International Monetary Fund (IMF) in its revised forecasts (June 2011)** estimates that the world GDP will increase by 4.3% in 2011 and by 4.5% in 2012, with the increase in the volume of world trade by 8.2% in 2011 and 6.7% in 2012, compared to 12.4% in 2010.

## GDP growth percentage and world trade

	2009	2010	2011*	2012*
World GDP	(0.5)	5.1	4.3	4.5
World Trade	(10.8)	12.4	8.2	6.7
USA	(2.6)	2.9	2.5	2.7
Eurozone	(4.1)	1.8	2.0	1.7
United Kingdom	(4.9)	1.3	1.5	2.3
Japan	(6.3)	4.0	(0.7)	2.9
Countries in Central and Eastern Europe	(3.6)	4.5	5.3	3.2
China	9.2	10.3	9.6	9.5
India	6.8	10.4	8.2	7.8

\* Estimates

Source: IMF

Based on the above, FED announced that it will maintain its low interest rate policy 0% - 0.25%, for the next two years, while on the contrary ECB proceeded with the increase in interest rates by 25 basis points in May 2011 and an additional 25 basis points in July 2011, in order to limit the risk of inflationary pressures. Inflation in the Eurozone stood at 2.5% in July 2011 and credit expansion in the private sector remains retained at 2.5% in June 2011. Nevertheless, there is high probability that ECB will proceed with another increase in intervention interest rates to 1.75% by the end of year. This increase will not materialize only if the deceleration of Eurozone economies continues by maintaining inflation at lower levels, but also if the debt crisis becomes more intense.

**In Japan**, production and trade balance data indicate that the economy is gradually recovering from June 2011, after the big shock it suffered mainly due to the devastating earthquake in March 2011. However, the increase in GDP is not expected to exceed 0.4% in 2011, while the great revaluation of the Yen (JPY) in July and August adversely affected the recovery of its economy.

**In China**, GDP increased above expectations, by 9.6% in the first half of 2011 (second quarter 2011: +9.5%, first quarter 2011: +9.7%), while the continual increase of trade surplus, the growth in exports by 17.9% on an annual basis in June 2011, the rise of inflation in a three year high at 6.4% in June 2011 and the rise of foreign reserves available in USD which amounted to 3.198 trillion in the end of June 2011, intensify the concerns relating to overheating of China's economy and the expansion of world macroeconomic imbalances. The monetary authorities of China undertake deflationary policy measures, such as the increase in interest-rates as well as the increase in banks' reserve requirements with the Central Bank, however the adverse effects of an important deceleration of the USA economy and the world economy would not be considered negligible. Recent developments make increasingly necessary the further revaluation of the Yuan (CNY) against the USD and other currencies.

## Analysis of Financial Information

The financial information of the first half of 2011 has been affected by the decisions of the recent Eurozone Summit (21.07.2011).

The voluntary participation of the private sector to the support mechanism for the financial aid towards Greece requires the replacement or the extension of maturity of existing Greek Government bonds held in investors' portfolios, with new ones.

The initial statement of intent from most Greek banks to participate in the above plan and the estimation that the restructuring of the Greek debt with unfavorable terms for the debtors constitute impairment indicators for the bonds which will be included in the plan, led the Group to calculate the potential loss from participating in the above plan which is recognized in the income statement of the first half, as an adjusting event on balance sheet date. The loss amounted to €539 million after the calculation of the deferred tax asset on the Greek Government bonds portfolio which are estimated to be included in the plan, amounting to €3.7 billion.

Profit for the Group during the first half of 2011, without the above impact, amounted to €14 million compared to €38.4 million of the corresponding period last year, presenting a decrease of 64%.

Profits of the first half are adversely affected by increased provisions for doubtful debt impairment which constitute the basic tool for credit risk management, and aid the organization in managing today's adverse economic environment. Impairment losses and provisions to cover credit risk amounted to €532.2 million, an amount increased by 26% compared to the amount of €421.3 million of the corresponding period of 2010, resulting in an impairment ratio of 2.1%.

Moreover, profits for the first half of 2010 were affected by additional tax of Law 3845/2010, amounting to €61.9 million. Respective tax was not imposed in 2010 for Greek companies; however income tax of the current period was affected by the following:



- The additional tax imposed on Cyprus Credit Institutions according to Law 84/29.4.2011 and which is calculated at a rate 0.095% on their total deposits as at 31.12.2010 and 31.12.2011.
- The conclusion of the Bank's tax audit for the fiscal years 2008 and 2009.
- The change in the tax rate of legal entities from 1.1.2011 onwards to 20%.

Thus, profits before income tax and impairment losses amounted in €559.8 million compared to €562 million, presenting a decrease of 0.4%.

Total expenses decreased by 3% and were limited to €556.3 million compared to €571.1 million in the corresponding period in 2010, which resulted in a profitability ratio of costs over income of 49.88%. This decrease is due to the continuing effort to limit operating expenses in Greece and abroad as well as the program for the rationalization of the Groups branch network which is gradually implemented through the merge of neighboring branches or the transfer of others.

The total income amounted to €1,116.1 million compared to €1,133.1 in the first half of 2010 presenting a decrease of 1.5%.

Analyzing total income, the net interest income has decreased by 4.1% and amounted to €879.4 million versus €917.4 million in the corresponding period last year.

The above is due to the decrease in balance sheet figures, however the net interest margin on average assets remained stable at 2.7%.

The Group's net commission income amounted to €144.3 million presenting a decrease of 16.1% compared to the first half of 2010 which mainly reflects the reduction in transaction volumes in general and more specifically in reduction of loan disbursements.

Gains and losses on financial transactions amount to €56 million compared to €14.6 million recognized in the corresponding period last year.

Finally, other income amounted to €36.4 million compared to €29.1 million in the corresponding period last year presenting an increase of 25.2%, which is mainly due to extraordinary income from the provisions of services.

For balance sheet figures, deposits on 30.6.2011 presented a decrease by 13% or €4.8 billion and amounted to €33.5 billion compared to €38.3 billion on 31.12.2010.

This led to a selective reduction of assets which decreased by approximately €3.3 billion or 5% and amounted to €63.4 billion on 30.6.2011.

The above gap of approximately €2 billion was covered mainly by liquidity provided by the European Central Bank. The Group's borrowings from the European Central Bank amounted to €16.9 billion on 30.6.2011 compared to €14.2 billion on 31.12.2010.

The Group's investments in Greek Government securities amount to €6.1 billion on 30.6.2011 compared to €5.4 billion on 31.12.2010 and the increase is mainly due to its participation in auctions of Greek Government Treasury Bills.

The Group's own funds amounted to €5.3 billion, while the accrued return of the preference shares owned by the Greek State amounting to €75.2 million after income tax has been removed, which according to the decision of the Annual General Meeting was paid to the Greek State.

### **Participation in the program for the enhancement of liquidity of the Greek economy**

According to Law 3723/2008 for the enhancement of the Greek economy's liquidity program, the Bank proceeded with:

- The issuance of senior debt securities guaranteed by the Greek State amounting to €10.8 billion.
- The borrowing of special securities issued by the Greek State amounting to €1.3 billion.

The above mentioned securities were pledged to the European Central Bank in order to obtain liquidity.

### **Other Information**

The Bank's Ordinary General Meeting of the Shareholders held on the 21st of June 2011 decided on the following:

- payment to the Greek State of an amount of €94 million which corresponds to the accrued return for the fiscal year 2010 on the preference shares under its ownership as stipulated in its article of association.
- Not to distribute dividends to the common shareholders of the Bank for the fiscal year 2010 in accordance to the provisions of article 19 of Law 3965/2011 and the decision 20708/B.1175/23-4-2009 of the Minister of Economy and Finance.

With the second Repetitive General Meeting of the Bank on 15.7.2011 the following decisions were taken:

- The Bank proceeded with the reduction of the par value of the common shares with voting rights, to the statutory minimum of €0.30 through the creation of a reserve fund of an equal amount, in accordance with article 4 paragraph 4a of Law 2190/1920. The above mentioned reduction was implemented on 9.8.2011 further to the approval of the competent Ministry.
- The ability to raise funds was offered by way of an increase of the share capital of the Bank, up to the amount of the issued and paid-in common share capital, on the date of approval by the General Meeting, through a payment in cash and the issuance of common, nominal, non paper shares with voting rights.
- The ability was granted to issue a bond convertible in common shares with voting rights of an amount up to 10% of the issued and paid-in total share capital of the Bank on the

date of approval by the General Meeting, foregoing pre-emption rights of common and preferred shareholders.

### Risk Management

Alpha Bank Group in the first half of 2011 continues to undertake significant measures in order to reinforce itself against all types of financial risks.

### Credit Risk

The provision of a complete and timely support for the decision making process of business units and the continuous and systematic monitoring of its loan portfolio in accordance with the provisions set out in the group policies and procedures, the regulatory framework and international best practices constitute the main objectives for the Bank's Credit Risk management. These objectives materialize through a continuously evolving framework of methodologies and systems amidst an adverse domestic economic environment.

The indicative actions below represent the development and enhancement activities that took place in relation to the above framework:

- Initiation of the transition process for the Bank and the Companies of the Group in Greece in the Advanced Method for the Calculation of Capital Requirements against Credit Risk. For the purpose of the above mentioned transition, the Advanced Internal Rating Based Approach method will be used with regards to corporate loan portfolios (excluding small business loans), leasing and factoring.
- Initiation of the process of ratification of Credit Rating models of large and medium sized companies with complete financial information at Group level.
- Development of a new Model for the Evaluation of Potential Loss Given Default (the LGD Scorecard) and the behavioral scorecard for obligors (Behavioral Scorecard).
- Modification of the credit policy at Group level by introducing the overall risk model, for the entire retail portfolio, in order to incorporate changes in the macroeconomic environment as well as, recent economic measures.
- The creation of additional committees for the evaluation of Retail Banking applications based on the overall risk of the obligor as well as the unsecured portion of his loan contracts with the bank.
- Aiming not to further burden households with debt obligations, provided that they do not satisfy certain minimum income criteria to cover the cost of living, the Bank incorporated in its credit policy - for financing of individuals - the concept of Minimum Disposable Income. The Minimum Disposable Income is calculated according to the customer's family and financial situation.
- Development of a fully automated mechanism for the evaluation of consumer credit applications based on the

Bank's credit policy for the specific product category. Through this mechanism models are incorporated in the approval process - in terms of the obligor - that have been developed for the calculation of capital adequacy within the framework of Basel II (PD models).

- At Group level 4 stress test exercises were performed aiming to measure, forecast and manage in general, the inherent risk involved in the particular scenarios. More specifically:
  - The 1st exercise was performed to assess the possible impact in delinquencies from a potential change in property prices.
  - The 2nd exercise related to the estimation of the non performing loans ratio (NPL) from a potential change in the exchange rates for the portfolio maintained in a non local currency
  - The 3rd exercise aimed to estimate the delays from a potential change in monthly earnings.
  - The last exercise relates to the potential impact that a change in the borrowing rate would have in the delinquencies of the Bank.
- Reductions of credit limits for revolving Consumer Credit products are gradually implemented at a Group level, based on the estimated risk arising from the client's credit behavior.
- Progressive installation of the electronic platform for the input and process of applications (I-Apply) as well as the completion of the installation of the electronic platform for managing past due debt (Qualco) of the Bank's Subsidiaries abroad.
- Development of a model for monitoring bank subsidiaries, whose methodology is based on comparing portfolio behavior data among countries.

The Bank's policy for accounting for sufficient provisions continues to be its basic tool to manage credit risk.

### Market Risk

During 2011, the public debt crisis in Greece deteriorated, with multiple downgrades from credit rating agencies, further increase in credit spreads compared to the German Treasury bonds and it extended in the Greek economy, while the risk of extension in other countries of the Eurozone emerged. The Bank continues to retain small positions in bonds while seeking low market risk.

Interest rate risk arising from fixed interest rate loans is hedged in order to minimize the possible negative impact on net interest income by an adverse interest rate fluctuation.

### Liquidity Risk

In the adverse economic environment the outflow of client deposits continued. The bank fully utilized all the provisions



set in the program for the enhancement of the economy's liquidity and monitors on an ongoing basis the relative indicators (early warning indicators), which are used to identify liquidity problems, increased liquidity risk or increased financing needs.

The last two years the European Central Bank has been as an additional source of funding with the use of collaterals pledged. The Group's total borrowings from the European Central Bank amounted to €16.9 billion on 30.6.2011 (31.12.2010: €14.2 billion 31.12.2009: €10.3 billion). The increase in the Group's ECB borrowings in the first half of 2011 reflects the deterioration of Greek liquidity market which is due to the downgrade of the Greek State's credit rating.

### Operational Risk

The recording of the operational risk events through a specialized information technology system as well as, the process of evaluating operational risks arising from the Group's operations continue. Based on the information relating to loss making operational risk events and the results from the evaluation process, measures are established for the avoidance of future loss making events.

In order to better monitor the Bank's accounting figures relating to operational risk events, circulars were issued that determine the process relating to the accounting treatment of the relevant losses in transitional and income statement accounts of the accounting framework and central computer applications were upgraded to record the relevant information.

### Stress Test Exercises

The bank participated in the stress test exercise performed at a European level (2011 EU Wide Stress Testing Exercise of European Banks) by the European Banking Authority (EBA), in cooperation with the Bank of Greece, the European Central Bank (ECB), the European Commission (EC) and the European Systemic Risk Board (ESRB).

The exercise has been carried out using a static balance sheet assumption as at December 31st, 2010 and the use of scenarios, methodologies and basic assumptions provided by the European Central Bank and covers a two year time horizon (2011-2012). The exercise does not account for events that have already occurred as well as future business strategies and management actions designed to reduce risks.

The result of the above mentioned exercise classified Alpha Bank in the 44th place out of a total of 90 banks, confirmed its capital adequacy and brought into light competitive advantages that are very important at this time. The impact of the adverse scenario changes the Core Tier 1 capital ratio to 7.4% in 2012 versus 10.8% in the end of 2010, which is well above the minimum 5% threshold which has been set as a benchmark. This result incorporates only measures that have

been announced and have been fully accepted until 30 April, 2011. In the case where additional measures are accepted as mentioned in greater detail in the published data of the exercise, the estimated Core Tier 1 capital ratio is estimated at 8.2% for 2012.

### Future Prospects

Greek Banks are expected during the second half of 2011 to cope with problems such as, the continuing recession of the Greek economy, the participation of the private sector in the support program for the Greek economy, the evolution of deposits and the possibility of being funded by the European Central Bank with the existence of acceptable collaterals for refinancing.

However, the Bank's strong capital adequacy, proven also by the announcement of the results of the European stress test exercise, the adequate accumulated provisions to cover credit risk and the relatively limited Greek State securities portfolio compared to the Bank's equity, as well as the continuous efforts to reduce the operational risk, create a strong base for the Bank to base its operations.

Moreover, the possibility of obtaining new funds through a share capital increase and the more efficient management of the banking book are expected to further enforce the Bank in today's environment.

### Related Party Transactions

According to the corresponding regulatory framework, the present report must contain the main transactions with related parties. All the transactions between the related parties, of the Bank and the Group companies are performed in the ordinary business course, conducted according to the market's conditions and are authorized by corresponding management personnel. There are no other material transactions between the related parties beyond those described in the following paragraph.

a. The outstanding balances of the transactions of the Group companies with members of their Boards of Directors, their close family members and the companies related to them, as well as the corresponding results from those transactions as of 30.6.2011 are as follows:

(Thousands of Euro)

Loans and advances to customers	162,863
Due to customers	90,814
Debt securities in issue	20,828
Letters of guarantee	5,234
Interest and similar income	3,164
Other Income	43
Interest expense and similar charges	2,513
Staff Costs	5,351

b. The outstanding balances and the corresponding results of the most significant transactions of the Bank with Group companies are as follows:

**A. SUBSIDIARIES**

(Amounts in thousands of Euro)

Name	Assets	Liabilities	Income	Expense	Off Balance Sheet Accounts
<b>Banks</b>					
1. Alpha Bank London Ltd	166,046	7,459	1,120	155	281,907
2. Alpha Bank Cyprus Ltd	3,384,960	1,613,968	15,352	20,871	366,902
3. Alpha Bank Romania S.A.	2,437,795	73,380	21,928	41	26,233
4. Alpha Bank AD Skopje	29,389	1,638	376	6	280
5. Alpha Bank Srbija A.D.	176,014	1,236	2,633	797	184,859
6. JSC Astra Bank	1,444	3,082	48	16	
<b>Leasing companies</b>					
1. Alpha Leasing A.E.	462,945	769	5,155	77	
2. Alpha Leasing Romania IFN S.A.	6,246		153		
3. ABC Factors A.E.	398,591	28	6,013	4	9,000
<b>Investment Banking</b>					
1. Alpha Finance A.E.P.E.Y.	123	20,961	1,151	127	56
2. SSIF Alpha Finance Romania S.A.		32			
3. Alpha Ventures A.E.	1	695	6	373	
4. Alpha Ventures Capital Management - AKES		757	11	10	
<b>Asset Management</b>					
1. Alpha Asset Management A.E.D.A.K.	2,257	67	6,165	179	
<b>Insurance</b>					
1. Alpha Insurance Agents A.E.		1,365		13	
2. Alpha Insurance Ltd		279			
3. Alphalife A.A.E.Z.	345	8,533	1	573	
<b>Real Estate and Hotel</b>					
1. Alpha Astika Akinita A.E.	447	24,216	803	3,291	
2. Ionian Hotel Enterprises A.E.	5,327	7,483	919	94	
3. Oceanos A.T.O.E.E.		836		14	
4. Alpha Real Estate Bulgaria E.O.O.D.		125		13	
5. Chardash Trading E.O.O.D.		3,079		17	
<b>Special purpose and holding entities</b>					
1. Alpha Credit Group Plc	436,601	4,110,046	4,110	79,995	
2. Alpha Group Jersey Ltd	8,091	586,987	571		
3. Alpha Group Investments Ltd		78,421		126	
4. Ionian Holdings A.E.		236		3,381	
5. Ionian Equity Participations Ltd	1,750	199	1		
6. Katanalotika Plc		911,398			
7. Epihiro Plc					
8. Irida Plc	358,874		3,230		
9. Pisti 2010-1 Plc	57,220				
<b>Other companies</b>					
1. Kafe Alpha A.E.		196	9	68	
2. Alpha Supporting Services A.E.	54,248	5,137	979	7,843	
3. Real Car Rental A.E.		100			

**B. JOINT VENTURES**

1. Cardlink A.E.		245	17	120	
2. APE Fixed Assets A.E.	16,175	139	251	2	
3. APE Commercial Property A.E.	36,858	5,676	571	112	
4. APE Investment Property S.A.	92,742	5,692	1,575	135	
5. Alpha TANE0 A.K.E.S.		192			

**C. ASSOCIATES**

1. Evisak A.E	16	45	1	1	
2. AEDEP Thessalias and Stereas Ellados A.E		141			
<b>Total</b>	<b>8,134,505</b>	<b>7,474,838</b>	<b>73,149</b>	<b>118,454</b>	<b>869,237</b>

Athens, August 29, 2011

THE CHAIRMAN  
OF THE BOARD OF DIRECTORS

YIANNIS S.COSTOPOULOS  
ID No X 661480



# **Independent Auditors' Report on Review of Condensed Interim Financial Information**

**(Translated from the original in Greek)**

To the Shareholders of  
ALPHA BANK A.E.

## Introduction

We have reviewed the accompanying consolidated balance sheet of ALPHA BANK A.E. (the "Bank") as of June 30, 2011 and the related consolidated statements of income and comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, which comprise the interim financial information and which forms an integral part of the six-month financial report of article 5 of Law 3556/2007. Bank's management is responsible for the preparation and presentation of this condensed interim financial information and specifically with the International Financial Reporting Standards adopted by the European Union and specifically with IAS 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

## Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34 "Interim Financial Reporting".

**Report on other legal and regulatory requirements**

Our review did not identify any inconsistency or disparity of the other information of the six-month financial report as provided for by article 5 of L. 3556/2007 with the accompanying financial information.

Athens, 29 August 2011

KPMG Certified Auditors A.E.

AM SOEL 114

Nikolaos Vouniseas  
Certified Auditor Accountant  
AM SOEL 18701

Harry Sirounis  
Certified Auditor Accountant  
AM SOEL 19071

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## Interim Consolidated Income Statement

(Thousands of Euro)

	Note	From 1 January to		From 1 April to	
		30.6.2011	30.6.2010	30.6.2011	30.6.2010
Interest and similar income		1,799,796	1,737,524	919,826	879,968
Interest expense and similar charges		(920,436)	(820,150)	(469,869)	(418,365)
Net interest income		879,360	917,374	449,957	461,603
Fee and commission income		171,776	196,163	86,595	102,700
Commission expense		(27,432)	(24,137)	(12,155)	(13,696)
Net fee and commission income		144,344	172,026	74,440	89,004
Dividend income		3,476	1,112	1,020	800
Gains less losses on financial transactions		55,987	14,611	20,108	13,783
Other income		32,141	28,414	18,140	14,304
		91,604	44,137	39,268	28,887
<b>Total income</b>		<b>1,115,308</b>	<b>1,133,537</b>	<b>563,665</b>	<b>579,494</b>
Staff costs	2	(270,544)	(279,713)	(137,020)	(136,448)
General administrative expenses		(237,331)	(247,082)	(121,125)	(125,584)
Depreciation and amortization expenses	9, 10, 11	(46,185)	(44,700)	(22,710)	(22,247)
Other expenses		(2,255)	379	(1,573)	62
<b>Total expenses</b>		<b>(556,315)</b>	<b>(571,116)</b>	<b>(282,428)</b>	<b>(284,217)</b>
Impairment losses and provisions to cover credit risk	3	(532,177)	(421,263)	(271,890)	(221,293)
Share of profit/(loss) of associates		772	(465)	374	919
<b>Profit/(loss) before income tax, additional tax and impact from exposure to Greek Government bonds</b>		<b>27,588</b>	<b>140,693</b>	<b>9,721</b>	<b>74,903</b>
Income tax before the impact of impairment of Greek Government bonds	5	(13,618)	(40,454)	(6,288)	(26,216)
Additional tax (Law 3845/2010)	5		(61,879)		
		<b>13,970</b>	<b>38,360</b>	<b>3,433</b>	<b>48,687</b>
Impairment losses of Greek Government bonds after income tax	4	(538,621)		(538,621)	
<b>Profit/(loss) after income tax</b>		<b>(524,651)</b>	<b>38,360</b>	<b>(535,188)</b>	<b>48,687</b>
<b>Profit/(loss) attributable to:</b>					
<b>Equity owners of the Bank</b>		<b>(524,796)</b>	<b>38,216</b>	<b>(535,271)</b>	<b>48,657</b>
Non-controlling interests		145	144	83	30
<b>Earnings/(losses) per share:</b>					
Basic and diluted (€ per share)	6	(1.05)	0.004	(1.04)	0.07

The attached notes (pages 23 - 53) form an integral part of these interim consolidated financial statements

## Interim Consolidated Balance Sheet

(Thousands of Euro)

	Note	30.6.2011	31.12.2010
<b>ASSETS</b>			
Cash and balances with Central Banks		2,049,863	4,124,283
Due from banks		1,870,175	2,397,664
Securities held for trading		20,692	41,268
Derivative financial assets		482,297	441,082
Loans and advances to customers	7	47,963,037	49,304,745
Investment securities			
-Available for sale	8	3,698,357	2,375,964
-Held to maturity	8	4,370,262	5,282,498
Investments in associates		51,217	49,617
Investment property	9	70,434	71,729
Property, plant and equipment	10	1,238,870	1,240,658
Goodwill and other intangible assets	11	177,661	193,191
Deferred tax assets		554,702	427,554
Other assets		701,227	666,984
		<u>63,248,794</u>	<u>66,617,237</u>
Non-current assets held for sale		195,559	181,078
<b>Total Assets</b>		<b>63,444,353</b>	<b>66,798,315</b>
<b>LIABILITIES</b>			
Due to banks	12	19,547,838	16,461,381
Derivative financial liabilities		1,133,913	1,105,433
Due to customers (including debt securities in issue)		33,483,565	38,292,501
Debt securities in issue held by institutional investors and other borrowed funds	13	2,483,539	3,561,188
Liabilities for current income tax and other taxes		46,194	136,520
Deferred tax liabilities		274,599	263,510
Employee defined benefit obligations		54,289	52,592
Other liabilities		1,059,397	1,058,511
Provisions	14	88,039	82,745
<b>Total Liabilities</b>		<b>58,171,373</b>	<b>61,014,381</b>
<b>EQUITY</b>			
<b>Equity attributable to equity owners of the Bank</b>			
Share capital	15	3,451,067	3,451,067
Share premium		406,867	406,867
Reserves		226,309	104,441
Retained earnings	15	620,505	1,248,496
		<u>4,704,748</u>	<u>5,210,871</u>
<b>Non-controlling interests</b>		<b>12,779</b>	<b>13,413</b>
<b>Hybrid Securities</b>		<b>555,453</b>	<b>559,650</b>
<b>Total Equity</b>		<b>5,272,980</b>	<b>5,783,934</b>
<b>Total Liabilities and Equity</b>		<b>63,444,353</b>	<b>66,798,315</b>

The attached notes (pages 23 - 53) form an integral part of these interim consolidated financial statements

## Interim Consolidated Statement of Comprehensive Income

(Thousands of Euro)

	Note	From 1 January to		From 1 April to	
		30.6.2011	30.6.2010	30.6.2011	30.6.2010
<b>Profit/(Loss) after income tax, recognized in the income statement</b>		<b>(524,651)</b>	<b>38,360</b>	<b>(535,188)</b>	<b>48,687</b>
<b>Other comprehensive income recognized directly in Equity:</b>					
Change in available for sale securities' reserve		86,118	(127,415)	(7,805)	(100,018)
Change in available for sale securities reserve due to impairment of Greek Government bonds	4	76,893		76,893	
Change in cash flow hedge reserve		4,714	(40,663)	2,370	(11,466)
Exchange differences on translating and hedging the net investment in foreign operations	22	(3,818)	(1,843)	(9,003)	(14,119)
Income tax	5	(43,730)	40,794	(16,657)	25,112
<b>Total other comprehensive income recognized directly in Equity, after income tax</b>	5	<b>120,177</b>	<b>(129,127)</b>	<b>45,798</b>	<b>(100,491)</b>
<b>Total comprehensive income for the period, after income tax</b>		<b>(404,474)</b>	<b>(90,767)</b>	<b>(489,390)</b>	<b>(51,804)</b>
<b>Total comprehensive income for the period attributable to:</b>					
<b>Equity owners of the Bank</b>		<b>(404,468)</b>	<b>(90,963)</b>	<b>(489,298)</b>	<b>(51,677)</b>
Non-controlling interests		(6)	196	(92)	(127)

## Interim Consolidated Statement of Changes in Equity

(Thousands of Euro)

	Note	Share capital	Share premium	Reserves	Retained earning	Total	Non-controlling interests	Hybrid securities	Total
<b>Balance 1.1.2010</b>		<b>3,451,067</b>	<b>406,867</b>	<b>239,253</b>	<b>1,274,961</b>	<b>5,372,148</b>	<b>17,424</b>	<b>583,787</b>	<b>5,973,359</b>
<b>Changes for the period 1.1 - 30.6.2010</b>									
Profit for the period, after income tax					38,216	38,216	144		38,360
Other comprehensive income, after income tax, recognized directly in Equity				(129,179)		(129,179)	52		(129,127)
<b>Total comprehensive income for the period, after income tax</b>				<b>(129,179)</b>	<b>38,216</b>	<b>(90,963)</b>	<b>196</b>		<b>(90,767)</b>
Expenses relating to the share capital increase after income tax					(607)	(607)			(607)
Purchases/sales and change of ownership interests in subsidiaries					(10,992)	(10,992)	(3,992)		(14,984)
Purchases, redemptions/ sales of hybrid securities, after income tax					(780)	(780)		(6,023)	(6,803)
Dividend paid for preference shares					(57,945)	(57,945)			(57,945)
Dividends distributed to non-controlling interests							(330)		(330)
Dividends paid to hybrid securities owners					(23,786)	(23,786)			(23,786)
Appropriation to reserves				22,700	(22,700)				
Other					248	248			248
<b>Balance 30.6.2010</b>		<b>3,451,067</b>	<b>406,867</b>	<b>132,774</b>	<b>1,196,615</b>	<b>5,187,323</b>	<b>13,298</b>	<b>577,764</b>	<b>5,778,385</b>
<b>Changes for the period 1.7 - 31.12.2010</b>									
Profit for the period, after income and additional tax					47,433	47,433	246		47,679
Other comprehensive income, after income tax recognized directly in Equity				(26,462)		(26,462)	405		(26,057)
<b>Total comprehensive income for the period, after income tax</b>				<b>(26,462)</b>	<b>47,433</b>	<b>20,971</b>	<b>651</b>		<b>21,622</b>
Purchases/sales and change of ownership interests in subsidiaries					(249)	(249)	(536)		(785)
Purchases, redemptions/sales of hybrid securities, after income tax					7,095	7,095		(18,114)	(11,019)
Dividends paid to hybrid securities owners					(4,387)	(4,387)			(4,387)
Appropriation to reserves				(1,871)	1,871				
Other					118	118			118
<b>Balance 31.12.2010</b>		<b>3,451,067</b>	<b>406,867</b>	<b>104,441</b>	<b>1,248,496</b>	<b>5,210,871</b>	<b>13,413</b>	<b>559,650</b>	<b>5,783,934</b>

(Thousands of Euro)

	Note	Share capital	Share premium	Reserves	Retained earning	Total	Non-controlling interests	Hybrid securities	Total
<b>Balance 1.1.2011</b>		<b>3,451,067</b>	<b>406,867</b>	<b>104,441</b>	<b>1,248,496</b>	<b>5,210,871</b>	<b>13,413</b>	<b>559,650</b>	<b>5,783,934</b>
<b>Changes for the period 1.1 - 30.6.2011</b>									
Profit for the period, after income tax					(524,796)	(524,796)	145		(524,651)
Other comprehensive income, after income tax, recognized directly in Equity				120,328		120,328	(151)		120,177
<b>Total comprehensive income for the period, after income tax</b>				<b>120,328</b>	<b>(524,796)</b>	<b>(404,468)</b>	<b>(6)</b>		<b>(404,474)</b>
Purchases/sales and change of ownership interests in subsidiaries					(53)	(53)	(628)		(681)
Purchases, redemptions / sales of hybrid securities, after income tax					1,795	1,795		(4.197)	(2,402)
Distribution of dividend for preference shares after income tax	15b				(75,200)	(75,200)			(75,200)
Dividends paid to hybrid securities owners					(27,832)	(27,832)			(27,832)
Appropriation to reserves				1,540	(1,540)	-			-
Other					(365)	(365)			(365)
<b>Balance 30.6.2011</b>		<b>3,451,067</b>	<b>406,867</b>	<b>226,309</b>	<b>620,505</b>	<b>4,704,748</b>	<b>12,779</b>	<b>555,453</b>	<b>5,272,980</b>

The attached notes (pages 23 - 53) form an integral part of these interim consolidated financial statements

## Interim Consolidated Statement of Cash Flows

(Thousands of Euro)

	Note	From 1 January to	
		30.6.2011	30.6.2010
<b>Cash flows from operating activities</b>			
Profit before income tax, additional tax and impact from exposure to Greek Government bonds		27,588	140,693
Impairment losses from Greek Government bonds, before income tax	4	(673,276)	
Profit/(loss) before income and additional tax		(645,688)	140,693
<b>Adjustments for:</b>			
Depreciation of fixed assets	9, 10	30,761	31,689
Amortization of intangible assets	11	15,424	13,011
Impairment losses from loans and provisions		551,846	440,702
Impairment losses from Greek Government bonds	4	673,276	
Other adjustments		(105)	
(Gains)/losses from investing activities		(52,713)	14,122
(Gains)/losses from financing activities		(132,028)	73,971
Share of (profit)/loss from associates		(772)	465
		<b>440,001</b>	<b>714,653</b>
<b>Net (increase)/decrease in assets relating to operating activities:</b>			
Due from banks		736,049	(104,240)
Securities held for trading and derivative financial assets		(20,638)	(179,422)
Loans and advances to customers		779,691	(502,470)
Other assets		(32,556)	27,523
<b>Net increase/(decrease) in liabilities relating to operating activities:</b>			
Due to banks		3,086,457	2,628,472
Derivative financial liabilities		33,192	496,133
Due to customers		(5,597,245)	(4,627,545)
Other liabilities		(100,506)	37,082
		<b>(675,555)</b>	<b>(1,509,814)</b>
<b>Net cash flows from operating activities before taxes</b>			
Income taxes and other taxes paid		(110,174)	(96,316)
<b>Net cash flows from operating activities</b>		<b>(785,729)</b>	<b>(1,606,130)</b>
<b>Cash flows from investing activities</b>			
Investments in subsidiaries and associates		(1,126)	(14,984)
Dividends received		3,476	1,112
Purchases of fixed and intangible assets		(34,113)	(65,512)
Disposals of fixed and intangible assets		5,694	2,985
Net (increase)/decrease in investment securities		(868,949)	(996,624)
<b>Net cash flows from investing activities</b>		<b>(895,018)</b>	<b>(1,073,023)</b>
<b>Cash flows from financing activities</b>			
Expenses relating to the share capital increase			(799)
Dividends paid		(2,280)	(58,398)
Repayment of debt securities		(157,312)	(23,473)
(Purchases)/sales of hybrid securities		(2,346)	(5,237)
Dividends paid to hybrid securities owners		(27,832)	(23,786)
<b>Net cash flows from financing activities</b>		<b>(189,770)</b>	<b>(111,693)</b>
Effect of exchange rate fluctuations on cash and cash equivalents		3,835	(2,347)
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>(1,866,682)</b>	<b>(2,793,193)</b>
<b>Cash and cash equivalents at the beginning of the period</b>		<b>3,151,288</b>	<b>6,187,182</b>
<b>Cash and cash equivalents at the end of the period</b>		<b>1,284,606</b>	<b>3,393,989</b>

The attached notes (pages 23 - 53) form an integral part of these interim consolidated financial statements



## Notes to the Interim Consolidated Financial Statements

### GENERAL INFORMATION

The Alpha Bank Group, which includes companies in Greece and abroad, offers the following services: corporate and retail banking, financial services, investment banking and brokerage services, insurance services, real estate management, hotel activities.

The parent company of the Group is ALPHA BANK A.E. which operates under the brand name of ALPHA BANK. The Bank's registered office is 40 Stadiou Street, Athens and it is listed as a societe anonyme with registration number 6066/06/B/86/05. The Bank's duration is until 2100 which can be extended by the General Meeting of Shareholders.

In accordance with article 4 of the Articles of Incorporation, the Bank's objective is to engage, on its own account or on behalf of third parties, in Greece and abroad, independently or collectively, including joint ventures with third parties, in any and all (main and secondary) operations, activities,

transactions and services allowed to credit institutions, in conformity with whatever rules and regulations (domestic, community, foreign) may be in force each time. In order to serve this objective, the Bank may perform any kind of action, operation or transaction which, directly or indirectly, is pertinent, complementary or auxiliary to the purposes mentioned above.

The tenure of the Board of Directors which was elected by the Ordinary General Meeting of Shareholders on 22.6.2010 expires in 2014.

The Board of Directors as at 30.6.2011, according to the minutes of its meeting held on 22.3.2011, consists of:

#### CHAIRMAN (Executive Member)

Yannis S. Costopoulos

#### VICE CHAIRMAN (Non-Executive Independent Member)

Minas G. Tanes \*\*\*

#### EXECUTIVE MEMBERS

##### MANAGING DIRECTOR

Demetrios P. Mantzounis

##### EXECUTIVE DIRECTORS AND GENERAL MANAGERS

Spyros N. Filaretos (COO) \*\*\*

Artemis Ch. Theodoridis

George C. Aronis (from 22.3.2011)

#### NON-EXECUTIVE MEMBERS

Sophia G. Eleftheroudaki

Paul G. Karakostas \*

Nicholaos I. Manassis \*\*

Ioanna E. Papadopoulou

#### NON-EXECUTIVE INDEPENDENT MEMBERS

George E. Agouridis \*

Pavlos A. Apostolides \*\*

Thanos M. Veremis

Evangelos J. Kaloussis \*/\*\*\*

Ioannis K. Lyras \*\*

\* Member of the Audit Committee

\*\* Member of the Remuneration Committee

\*\*\* Member of the Risk Management Committee

**NON-EXECUTIVE MEMBER****(in accordance with the requirements of Law 3723/2008)**

Sarantis – Evangelos G. Lolos

**SECRETARY**

Hector P. Verykios

The Ordinary General Meeting of Shareholders, held on 21.6.2011, has appointed as auditors of the semi annual and annual financial statements for 2011 the following:

**Principal Auditors:** Nikolaos E. Vouniseas  
Charalambos G. Sirounis

**Substitute Auditors:** Nikolaos Ch. Tsiboukas  
John A. Achilas

of KPMG Certified Auditors A.E.

The Bank's shares have been listed in the Athens Stock Exchange since 1925. As at June 30, 2011 Alpha Bank was ranked seventh in terms of market capitalization. Additionally, the Bank's share is included in a series of international indices, such as S&P Europe 350, FTSE Med 100, MSCI Europe, DJ Euro Stoxx and FTSE4Good.

Apart from the Greek listing, the shares of the Bank are listed in the London Stock Exchange in the form of international certificates (GDRs) and they are traded over the counter in New York (ADRs).

As at June 30, 2011 the Bank has 534,269,648 ordinary and 200,000,000 preference shares in issue.

During the first semester of 2011 an average of 2,264,821 shares have been traded daily.

The credit rating of the Bank performed by three international credit rating agencies is as follows:

- Moody's: B3
- Fitch Ratings: B+ (from 14.7.2011: B-)
- Standard & Poor's: CCC

**The financial statements have been approved by the Board of Directors on August 29, 2011.**

## ACCOUNTING POLICIES APPLIED

### 1. Basis of Presentation

The Group has prepared the condensed interim financial statements as at 30.6.2011 in accordance with International Accounting Standard (IAS) 34, Interim Financial Reporting.

The financial statements have been prepared on the historical cost basis except for the following assets and liabilities which are measured at fair value:

- Securities held for trading
- Derivative financial instruments
- Available for sale securities

The financial statements are presented in Euro, rounded to the nearest thousand, unless otherwise indicated.

The accounting policies applied by the Group in preparing the condensed interim financial statements are consistent with those stated in the published financial statements for the year ended 31.12.2010, after taking into account the following amendments of International Accounting Standards and the Interpretations, which were issued by the International Accounting Standards Board (IASB), adopted by the European Union and applied on 1.1.2011:

- **Amendment of International Financial Reporting Standard 1** «Limited Exemption from Comparative

IFRS7 Disclosures for First-time Adopters» (Regulation 574/30.6.2010)

- **Amendment of International Accounting Standard 24** «Related Party Disclosures» (Regulation 632/19.7.2010)
- **Amendment of International Accounting Standard 32** «Classification of Rights Issues» (Regulation 1293/23.12.2009)
- **Improvements to International Accounting Standards** (Regulation 149/18.2.2011)
- **Amendment of Interpretation 14** «Prepayment of a Minimum Funding Requirement» (Regulation 633/19.7.2010)
- **Interpretation 19** «Extinguishing Financial Liabilities with Equity Instruments» (Regulation 662/23.7.2010)

The adoption of the above did not have a substantial impact on the Group's financial statements.

The adoption by the European Union, by 31.12.2011, of new standards, interpretations or amendments, which have been issued or may be issued during the year by the International Accounting Standards Board (IASB), and their mandatory or optional adoption for periods beginning on or after 1.1.2011 may retrospectively affect the periods presented in these interim financial statements.

### Estimates, decision making criteria and significant sources of uncertainty

The estimates and judgments applied by the Group in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate.

The estimates and assumptions are reviewed on an ongoing basis to take into account current conditions, and the effect of any changes is recognized in the period in which the estimate is revised.

The main sources of uncertainty relating to estimations used in the preparation of the current period interim financial statements mainly relate to the estimation of the value of bonds issued by the Greek State that are owned by the Group. More specifically, in the current period, the Group recognized an impairment loss relating to the value of bonds issued by the Greek State (note 4), based on estimations that bear a significant amount of uncertainty since the restructuring program, of the Greek Government debt is still under development, based on the decisions of the European Summit on July 21st,

2011. This program provides for the voluntary replacement of current securities issued by the Greek State, maturing up to 2020, with new securities of extended maturities that will be issued by the Greek State and their capital will be guaranteed by a high credit rated institution. The program will be implemented later in 2011 and the impact on the value of bonds depends on factors such as:

- The completion of the program's voting process by the parliaments of the Eurozone member states
- The participation rate of the private sector
- Market conditions during the program's implementation period, and especially those conditions that will determine interest rates as well as, the remaining terms and conditions of the new bonds.
- The developments in the Eurozone debt crisis.

Based on the above it is possible that the final impact on the value of the bonds will differ from the impairment rec-



ognized in the current period's financial statements, which has been calculated based on the description of the bond's replacement program included in the letter of inquiry sent by the Minister of Finance on 25.8.2011, to other Ministers of

Finance of various countries, and on the current estimations relating to interest rates, where the impact from the implementation of the above mentioned program on the viability of Greek Government debt was taken into account.

## INCOME STATEMENT

### 2. Staff Costs

The Bank in collaboration with AXA Insurance has created a new savings plan for its employees that were hired and insured for the first time in 1.1.1993 and onwards. The plan's effective date is 1 January 2011 and its aim is to provide a lump sum monetary benefit to retiring employees. The plan's assets will be formed by the fixed monthly contributions, of

the Bank and its employees, which will be invested in low risk mutual funds. In particular, for employees hired by the Bank and insured from 1.1.1993 until 31.12.2004 the final lump sum benefit to be received upon retirement will have as a minimum the amount as defined in Law 2084/1992.

### 3. Impairment losses and provisions to cover credit risk

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Impairment losses of loans and advances to customers <sup>(note 7)</sup>	539,868	438,315	275,036	233,742
Provisions to cover credit risk relating to off-balance sheet items <sup>(note14)</sup>	1,723	(62)	1,783	(27)
Recoveries	(9,414)	(16,990)	(4,929)	(12,422)
<b>Total</b>	<b>532,177</b>	<b>421,263</b>	<b>271,890</b>	<b>221,293</b>

### 4. Exposure to credit risk from debt issued by peripheral countries in the Eurozone

#### a. Exposure to Greek Government debt

Analysis of impairment losses of Greek Government bonds is depicted below:

	Available for sale	Held to maturity	Total
Impairment losses of Greek Government bonds	76,893	596,383	673,276
Deferred tax	(15,379)	(119,276)	(134,655)
<b>Impairment losses of Greek Government bonds after income tax</b>	<b>61,514</b>	<b>477,107</b>	<b>538,621</b>

The European Summit on 21 July 2011 agreed upon the improvement of the terms of the initial financial enhancement program for Greece, through the decrease of the country's lending interest rates and the extension of maturities of the loans granted. An expansion of the activities of the European Financial Stability Facility (EFSF) was also decided.

In this context, a financial proposal was formed for a voluntary replacement program, for existing securities issued by the Greek Government, maturing up to 2020, with new securities of extended maturities which will be issued by the Greek State and their capital will be guaranteed by a high credit rated institution.

The voluntary replacement of bonds will be performed under the conditions initially set forth by the Institute of International Finance (IIF), and as amended by the letter of inquiry sent by the Minister of Finance on 25.8.2011, to the Minister's of Finance of various other countries with final re-

ipients the private Greek bond holders. According to the terms of the proposal the voluntary replacement program does not include Treasury Bills and specific bond issues.

The terms include four different choices. Three of the choices relate to the immediate replacement of existing bonds with new ones of 30 year or on average of a 15 year duration issued at par value or at a discount, with capital partially or entirely guaranteed by a high credit rated agency which will issue solely for this purpose 30 year or 15 year bonds of a triple A credit rating (AAA). The fourth choice relates to a commitment for reinvestment upon maturity of the existing bonds into new bonds with a 30 year maturity which will be issued at par value and will be capital guaranteed upon maturity.

Private investors who hold Greek Government bonds are expected to answer by 9.9.2011, as far as their intent to participate in the exchange program for the Greek Govern-

ment bonds that they hold in their portfolio and mature up to 13.7.2020.

The Bank has expressed its intent to participate in the above mentioned program for the Group's bonds that fall within it.

In addition, the Bank, estimating that the participation in the above program for the restructuring of the Greek debt with adverse consequences for the investor constitutes objective evidence of impairment of the value of bonds that fall within this program, has recognized in its interim financial statements impairment losses amounting to €673.3 million before tax, for the Greek Government bonds maturing up to 13.7.2020.

More specifically, for the available for sale bond portfolio, the Group recognized a total loss amounting to €77 million

by transferring the total loss from the bond valuation from equity to the period's income statement.

Respectively, for the held to maturity bond portfolio, an impairment loss was recognized amounting to €596 million which includes an amount of €8.3 thousand which related to the unamortized debit balance of the available for sale securities reserve as at 30.6.2011, that had been formed up to the transfer of these securities in prior periods, to the held to maturity portfolio.

The following tables depict the Group's total exposure in Greek Government bonds as at 30.6.2011 and their maturity analysis.

Portfolio	Subject to the IIF voluntary replacement program			Not Subject to the IIF voluntary replacement program		
	Amortized cost before impairment	Book value before impairment <sup>(1)</sup> / fair value <sup>(2)</sup>	Book value after impairment <sup>(1)</sup> / fair value <sup>(2)</sup>	Amortized cost	Book value <sup>(1)</sup> / fair value <sup>(2)</sup>	Reserve balance
Available for sale	801,388	724,495 <sup>(2)</sup>	724,495 <sup>(2)</sup>	2,037,332	2,009,640 <sup>(2)</sup>	(27,692)
Held to maturity	2,930,667	2,930,667 <sup>(1)</sup>	2,334,292 <sup>(1)</sup>	1,062,935	1,062,935 <sup>(1)</sup>	
Trading	8,574	7,997 <sup>(2)</sup>	7,997 <sup>(2)</sup>	274	217 <sup>(2)</sup>	
<b>Total</b>	<b>3,740,629</b>	<b>3,663,159</b>	<b>3,066,784</b>	<b>3,100,541</b>	<b>3,072,792</b>	<b>(27,692)</b>

Portfolio	Up to 31.12.2014	From 1.1.2015 up to 13.7.2020	After 14.7.2020
<b>Subject to conditions of the IIF</b>			
Available for sale	237,267	487,228	-
Held to maturity	273,356	2,060,936	-
Trading	6,632	1,365	-
<b>Total</b>	<b>517,255</b>	<b>2,549,529</b>	<b>-</b>
<b>Not subject to conditions of the IIF</b>			
Available for sale	1,998,130	-	11,510
Held to maturity	910,258	-	152,677
Trading	-	-	217
<b>Total</b>	<b>2,908,388</b>	<b>-</b>	<b>164,404</b>

The table that follows depicts the hierarchy of the Greek State securities accounted at fair value, based on the quality of inputs used for the estimation of their fair value:

	30.6.2011		31.12.2010	
	Bonds in available for sale bond portfolio	Bonds in trading portfolio	Bonds in available for sale bond portfolio	Bonds in trading portfolio
Level 1	2,733,684	8,214	1,377,775	27,561
Level 2	451	-	536	-
Level 3	-	-	-	-
<b>Total</b>	<b>2,734,135</b>	<b>8,214</b>	<b>1,378,311</b>	<b>27,561</b>

Furthermore, for securities that do not fall within this program, the Group has estimated that no evidence of impairment exists since the extended participation of the private sector in the restructuring program as well as the remaining measures agreed upon in the Summit for the financial enhancement of the Greek economy, considerably increase

the possibilities that bonds maturing after 2020 will be fully repaid.

In addition, the Group's exposure to Greek Government risk from financial instruments other than securities is depicted in the table below:

<b>Balance sheet items</b>	<b>Book Value</b>	<b>Fair Value</b>
Derivative financial instruments – assets	239,824	239,824
Derivative financial instruments – liabilities	(125,197)	(125,197)
<b>Off balance sheet items</b>	<b>Nominal Value</b>	<b>Fair Value</b>
Bonds accepted as guarantees for funding purposes	58,676	49,952

The amounts that the Bank has granted as loans to the central or local governments are not material.

#### **b. Exposure to the peripheral Eurozone countries' debt**

The Group owned on 30.06.2011 a bond issued by the Spanish State amounting to € 15.8 million that matured on 30.7.2011 and its proceeds were received according to schedule.

Additionally, on 30.6.2011 the Group has no exposure to bonds issued by Portugal and Ireland.



## 5. Income tax

According to Law 3697/2008 the tax rate for 2010 is 24%.

According to article 14 of Law 3943/2011 "Combating tax evasion, staffing of the tax auditing department and other provisions under the responsibility of the Ministry Finance", a 20% tax rate is effective for the legal entities from 1.1.2011 and thereon. For profit distribution, withholding tax is imposed with a 25% tax rate. For financial statements up to 31.12.2010 a tax rate of 21% is imposed on distributed profits.

The nominal tax rates of years 2010 and 2011 of the subsidiaries and the Bank's branches operating abroad are as follows:

Cyprus	10
Bulgaria	10
Serbia	10
Romania	16
FYROM	10 (1)
Albania	10
Ukraine	25
Jersey	10
United Kingdom	28
Luxembourg	28,59

In accordance with article 5 of Law 3845/6.5.2010 "Measures for the implementation of the supporting mechanism of the Greek economy through the Eurozone Member-States and the International Monetary Fund" an additional tax was imposed to legal entities for social responsibility purposes and is calculated on the total net income for fiscal year 2010 (accounting year 1.1 - 31.12.2009) provided that it exceeds € 100,000. The additional tax is imposed on profits before income tax as reported under International Financial Reporting Standards (IFRS), only if these are greater than the total taxable profits.

The additional tax recognized in the Consolidated Financial Statements as at 31.3.2010 amounts to €61.8 million which was paid in January 2011.

According to Law 84/29.4.2011 additional tax was imposed in credit institutions operating in Cyprus, which is calculated at a rate of 0.095% on their total deposits as at 31.12.2010 and 31.12.2011 and shall be paid in four instalments commencing from 31.5.2011.

The income tax expense is analysed as follows:

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Current	19,847	42,043	10,833	35,108
Deferred	(6,229)	(1,589)	(4,545)	(8,892)
	<b>13,618</b>	<b>40,454</b>	<b>6,288</b>	<b>26,216</b>
Deferred tax due to the impairment of Greek Government bonds	(134,655)		(134,655)	
<b>Total</b>	<b>(121,037)</b>	<b>40,454</b>	<b>(128,367)</b>	<b>26,216</b>
Additional tax (Law 3845/2010)		61,879		

The current tax for the first semester of 2011 includes an additional tax arising from the Bank's tax audit for the years 2008 and 2009 and an additional tax of Cyprus Credit Institutions.

<sup>(1)</sup> From 1.1.2009 non distributable profits are not subject to tax. When distributed are taxed at the tax rate on the date of distribution.



Deferred tax recognized in the income statement is attributable to temporary differences the effects of which are analyzed as follows:

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Write-offs and depreciation of fixed assets	1,946	1,614	811	1,046
Valuation of loans	(22,765)	46,653	5,214	25,769
Suspension of interest accruals	20,340	14,372	1,862	10,582
Loans impairment	(44,461)	(48,599)	(14,449)	(25,389)
Employee defined benefit obligations	2,388	13,866	(415)	(1,122)
Valuation of derivatives	24,773	(33,035)	(5,744)	(21,940)
Application of effective interest rate	(5,768)	2,155	(5,549)	503
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	2,926	(9,039)	(892)	(4,024)
Valuation of bonds	5,609	9,453	11,274	8,123
Valuation of other securities	1,760	(305)	2,915	(215)
Tax losses carried forward	(5,568)	(547)	(5,323)	12,902
Other differences	12,591	1,823	5,751	(15,127)
	<b>(6,229)</b>	<b>(1,589)</b>	<b>(4,545)</b>	<b>(8,892)</b>
Impairment of Greek Government bonds	(134,655)		(134,655)	
<b>Total</b>	<b>(140,884)</b>	<b>(1,589)</b>	<b>(139,200)</b>	<b>(8,892)</b>

A reconciliation between the effective and nominal tax rate is provided below:

	From 1 January to			
	30.6.2011		30.6.2010	
	%		%	
<b>Profit before income tax, additional tax and impact from exposure to Greek Government bonds</b>		<b>27,588</b>		<b>140,693</b>
Impairment losses of Greek Government bonds		(673,276)		
<b>Profit/(loss) before income tax</b>		<b>(645,688)</b>		<b>140,693</b>
Income tax (tax rate)	19.92	(128,646)	19.70	27,722
Increase/(decrease) due to:				
Additional tax on income from fixed assets	(0.16)	1,030	0.08	114
Non taxable income	0.16	(1,017)	(0.72)	(1,009)
Non deductible expenses	(0.54)	3,470	0.87	1,226
Withholding tax that has not been offset			2.14	3,017
Other differences	(0.63)	4,126	6.67	9,384
<b>Income Tax (effective tax rate)</b>	<b>18.75</b>	<b>(121,037)</b>	<b>28.74</b>	<b>40,454</b>



	From 1 April to			
	30.6.2011		30.6.2010	
	%		%	
<b>Profit before income tax, additional tax and impact from exposure to Greek Government bonds</b>		<b>9,721</b>		<b>74,903</b>
Impairment losses of Greek Government bonds		(673,276)		
<b>Profit/(loss) before income tax</b>		<b>(663,555)</b>		<b>74,903</b>
Income tax (tax rate)	19.93	(132,266)	19.71	14,760
Increase/(decrease) due to:				
Additional tax on income from fixed assets	(0.15)	976	0.11	85
Non taxable income	0.15	(998)	10.86	8,135
Non deductible expenses	(0.50)	3,297	1.17	873
Withholding tax that has not been offset			(10.02)	(7,506)
Other differences	(0.09)	624	13.17	9,869
<b>Income Tax (effective tax rate)</b>	<b>19.34</b>	<b>(128,367)</b>	<b>35.00</b>	<b>26,216</b>

The tax rate of 19.92% for the first semester of 2011 and 19.70% for the first semester of 2010 is the weighted average nominal tax rate based on the nominal income tax rate and the profit before tax of the Group's subsidiaries.

#### Income tax of other comprehensive income recognized directly in Equity

	From 1 January to					
	30.6.2011			30.6.2010		
	Before Income tax	Income tax	After Income tax	Before Income tax	Income tax	After Income tax
Change in available for sale securities' reserve	86,118	(18,509)	67,609	(127,415)	31,287	(96,128)
Change in available for sale securities' reserve due to the impairment of Greek Government bonds	76,893	(15,379)	61,514			
Change in cash flow hedge reserve	4,714	(942)	3,772	(40,663)	9,759	(30,904)
Tax rate effect (Law 3943/2011)		(9,357)	(9,357)			
Exchange differences on translating and hedging the net investment in foreign operations	(3,818)	457	(3,361)	(1,843)	(252)	(2,095)
<b>Total</b>	<b>163,907</b>	<b>(43,730)</b>	<b>120,177</b>	<b>(169,921)</b>	<b>40,794</b>	<b>(129,127)</b>

	From 1 April to					
	30.6.2011			30.6.2010		
	Before Income tax	Income tax	After Income tax	Before Income tax	Income tax	After Income tax
Change in available for sale securities' reserve	(7,805)	183	(7,622)	(100,018)	22,291	(77,727)
Change in available for sale securities' reserve due to the impairment of Greek Government bonds	76,893	(15,379)	61,514			
Change in cash flow hedge reserve	2,370	(473)	1,897	(11,466)	2,752	(8,714)
Tax rate effect (Law 3943/2011)		(1,146)	(1,146)			
Exchange differences on translating and hedging the net investment in foreign operations	(9,003)	158	(8,845)	(14,119)	69	(14,050)
<b>Total</b>	<b>62,455</b>	<b>(16,657)</b>	<b>45,798</b>	<b>(125,603)</b>	<b>25,112</b>	<b>(100,491)</b>

## 6. Earnings/ (losses) per share

### a. Basic

Basic earnings per share are calculated by dividing the profit after income tax, attributable to ordinary equity owners of the Bank, by the weighted average number of ordinary shares outstanding during the period, after deducting the weighted average number of treasury shares held by Group companies, during the period.

### b. Diluted

Diluted earnings per share are calculated by adjusting the weighted average number of ordinary shares outstanding for the period to assume conversion of all dilutive potential ordinary shares.

The Group does not have diluted potential ordinary shares and additionally, based on the preference shares' terms of issuance, basic and dilutive earnings per share should not differ.

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Profit/(losses) attributable to ordinary equity owners of the Bank	(524,796)	38,216	(535,271)	48,657
Weighted average number of outstanding ordinary shares	534,269,648	534,269,648	534,269,648	534,269,648
Basic and diluted earnings/ (losses) per share (in €)	(0.98)	0.07	(1.00)	0.09

Taking into consideration the impact of the accrued return on preference shares, earnings / (losses) per share are formed as follows:

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Profit / (losses) attributable to ordinary equity owners of the Bank less the accrued return on preference shares of the Greek State (Law 3723/2008)	(562,087)	2,323	(554,020)	36,264
Weighted average number of outstanding ordinary shares	534,269,648	534,269,648	534,269,648	534,269,648
Basic and diluted earnings/ (losses) per share (in €)	(1.05)	0.004	(1.04)	0.07

## ASSETS

### 7. Loans and advances to customers

	<u>30.6.2011</u>	<u>31.12.2010</u>
<b>Individuals</b>		
Mortgages	14,262,750	14,288,457
Consumer:		
- Non-Securitized	2,784,412	2,701,235
- Securitized	1,785,184	1,958,435
Credit cards:		
- Non-Securitized	314,374	466,927
- Securitized	785,246	724,027
Other	65,857	68,541
<b>Total</b>	<b>19,997,823</b>	<b>20,207,622</b>
<b>Companies</b>		
Corporate loans:		
- Non-Securitized	26,791,793	27,494,817
- Securitized	1,536,227	1,562,067
Leasing:		
- Non-Securitized	702,531	736,627
- Securitized	430,368	460,872
Factoring	553,903	612,211
<b>Total</b>	<b>30,014,822</b>	<b>30,866,594</b>
<b>Receivables from insurance and re-insurance activities</b>	10,545	11,197
<b>Other receivables</b>	438,414	439,324
	<b>50,461,604</b>	<b>51,524,737</b>
Less:		
Allowance for impairment losses <sup>(1)</sup>	(2,498,567)	(2,219,992)
<b>Total</b>	<b>47,963,037</b>	<b>49,304,745</b>

The Bank and Alpha Leasing A.E. have proceeded in securitizing consumer, corporate loans, credit cards and finance leases through special purpose entities controlled by them.

Based on the contractual terms and structure of the above transactions (e.g. allowance of guarantees or/and credit enhancement or due to the Bank owning the bonds issued by the special purpose entities) the Bank and Alpha Leasing AE retained in all cases the risks and rewards deriving from the securitized portfolios.

The Bank has proceeded in the issuance of covered bonds which were covered by mortgage loans. As at 30.6.2011 the balance of the covered bonds amounted to € 3.5 billion and the value of mortgage loans provided as coverage for the above mentioned bonds amounted to € 4.1 billion.

<sup>(1)</sup> In addition to the allowance for impairment losses and advances to customers, a provision of €2,154 (31.12.2010: €438) has been recorded to cover credit risk relating to off-balance sheet items. The total provision recorded to cover credit risk amounts to €2,500,721 (31.12.2010: €2,220,430)

## Allowance for impairment losses

<b>Balance 1.1.2010</b>	<b>1,642,808</b>
<b>Changes for the period 1.1 - 30.6.2010</b>	
Impairment losses for the period <sup>(note 3)</sup>	438,315
Change in present value of allowance	58,855
Foreign exchange differences	4,878
Loans written-off during the period	(197,761)
<b>Balance 30.6.2010</b>	<b>1,947,095</b>
<b>Changes for the period 1.7 - 31.12.2010</b>	
Impairment losses for the period	463,562
Change in present value of allowance	70,423
Foreign exchange differences	5,229
Loans written-off during the period	(266,317)
<b>Balance 31.12.2010</b>	<b>2,219,992</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Impairment losses for the period <sup>(note 3)</sup>	539,868
Change in present value of allowance	84,794
Foreign exchange differences	660
Loans written-off during the period	(346,747)
<b>Balance 30.6.2011</b>	<b>2,498,567</b>

The finance lease receivables by duration are as follows:

	30.6.2011	31.12.2010
Up to 1 year	376,234	392,531
From 1 year to 5 years	463,859	557,665
More than 5 years	570,816	515,750
	<b>1,410,909</b>	<b>1,465,946</b>
Non accrued finance lease income	(278,010)	(268,447)
<b>Total</b>	<b>1,132,899</b>	<b>1,197,499</b>

The net amount of financial lease receivables by duration is analyzed as follows:

	30.6.2011	31.12.2010
Up to 1 year	335,882	353,345
From 1 year to 5 years	350,814	429,892
More than 5 years	446,203	414,262
<b>Total</b>	<b>1,132,899</b>	<b>1,197,499</b>

## 8. Investment securities

### a. Available for sale

The available for sale portfolio amounts to €3.7 billion as at 30.6.2011 compared to €2.4 billion as at 31.12.2010. The aforementioned amounts include Greek Government securities that amount to €2.7 billion as at 30.6.2011 (31.12.2010: €1.4 billion) out of which €2 billion (31.12.2010: €872 million) relate to treasury bills. The Group during the first se-

mester of 2011 has recognized an impairment loss for the Greek Government bonds which amounts to €76.9 million (note 4) and for the other securities to €43.7 million which are included in "gain/losses on financial transactions".

### b. Held to maturity

The held to maturity portfolio amounts to €4.4 billion as at 30.6.2011 compared to €5.3 billion as at 31.12.2010. The aforementioned amounts include Greek Government securities that amount to €3.4 billion as at 30.6.2011 (31.12.2010:

€4.1 billion) out of which €0.9 billion relates to security that was transferred to the bank's ownership for the issuance of the preference shares in the name of the Greek State according to Law 3723/2008.

The Group during the first semester of 2011 has recognized an impairment loss for the Greek Government bonds which amounts to €596.4 million (note 4) and for the other securi-

ties to €33.4 million which are included in "gain/losses on financial transactions".

### Allowance for impairment losses

<b>Balance 1.1.2010</b>	<b>19,626</b>
<b>Changes for the period 1.1. - 30.6.2010</b>	
Change in present value of allowance	516
Foreign exchange differences	660
Securities written-off during the period	(8,999)
<b>Balance 30.6.2010</b>	<b>11,803</b>
<b>Changes for the period 1.7. - 31.12.2010</b>	
Impairment losses for the period	21,854
<b>Balance 31.12.2010</b>	<b>33,657</b>
<b>Changes for the period 1.1. - 30.6.2011</b>	
Change in present value of allowance	111
Impairment losses from Greek Government bonds	596,383
Impairment losses from other bond issuers	33,355
Securities written-off during the period	(42,874)
Recycling of reserve from reclassification of securities from the available for sale portfolio to held to maturity	(8)
<b>Balance 30.6.2011</b>	<b>620,624</b>

## 9. Investment Property

	<u>Land and buildings</u>
<b>Balance 1.1.2010</b>	
Cost	79,570
Accumulated depreciation	(6,902)
<b>1.1.2010 - 30.6.2010</b>	
Net book value 1.1.2010	72,668
Foreign exchange differences	(83)
Depreciation charge for the period	(399)
Net book value 30.6.2010	<b>72,186</b>
<b>Balance 30.6.2010</b>	
Cost	79,470
Accumulated depreciation	(7,284)
<b>1.7.2010 - 31.12.2010</b>	
Net book value 1.7.2010	72,186
Foreign exchange differences	(41)
Depreciation charge for the period	(416)
Net book value 31.12.2010	<b>71,729</b>
<b>Balance 31.12.2010</b>	
Cost	79,426
Accumulated depreciation	(7,697)
<b>1.1.2011 - 30.6.2011</b>	
Net book value 1.1.2011	71,729
Additions	13
Reclassification to "Property, plant and equipment"	(930)
Foreign exchange differences	48
Depreciation charge for the period	(426)
Net book value 30.6.2011	<b>70,434</b>
<b>Balance 30.6.2011</b>	
Cost	78,392
Accumulated depreciation	(7,958)

## 10. Property, plant and equipment

	Lands and buildings	Leased equipment	Equipment	Total
<b>Balance 1.1.2010</b>				
Cost	1,404,715	12,191	471,015	1,887,921
Accumulated depreciation	(277,771)	(2,811)	(348,888)	(629,470)
<b>1.1.2010 - 30.6.2010</b>				
Net book value 1.1.2010	1,126,944	9,380	122,127	1,258,451
Foreign exchange differences	(4,448)	(47)	(602)	(5,097)
Additions	14,658	186	12,151	26,995
Disposals	(208)	(1,653)	(286)	(2,147)
Other reclassifications		75	(75)	
Depreciation charge for the period	(14,680)	(995)	(15,615)	(31,290)
Net book value 30.6.2010	<b>1,122,266</b>	<b>6,946</b>	<b>117,700</b>	<b>1,246,912</b>
<b>Balance 30.6.2010</b>				
Cost	1,413,073	10,107	479,116	1,902,296
Accumulated depreciation	(290,807)	(3,161)	(361,416)	(655,384)
<b>1.7.2010-31.12.2010</b>				
Net book value 1.1.2010	1,122,266	6,946	117,700	1,246,912
Foreign exchange differences	494	27	192	713
Additions	15,599	181	14,801	30,581
Disposals /Impairments	(3,217)	(2,154)	(126)	(5,497)
Reclassifications	(18)	2	16	
Depreciation charge for the period	(14,828)	(556)	(16,667)	(32,051)
Net book value 31.12.2010	<b>1,120,296</b>	<b>4,446</b>	<b>115,916</b>	<b>1,240,658</b>
<b>Balance 31.12.2010</b>				
Cost	1,425,109	7,419	491,675	1,924,203
Accumulated depreciation	(304,813)	(2,973)	(375,759)	(683,545)
<b>1.1.2011-30.6.2011</b>				
Net book value 1.1.2011	1,120,296	4,446	115,916	1,240,658
Foreign exchange differences	1,105	(5)	369	1,469
Additions	9,020	87	8,988	18,095
Disposals	(3,474)	(467)	(215)	(4,156)
Reclassifications	930		13,380	14,310
Write-offs	(1,171)			(1,171)
Depreciation charge for the period	(14,748)	(523)	(15,064)	(30,335)
Net book value 30.6.2011	<b>1,111,958</b>	<b>3,538</b>	<b>123,374</b>	<b>1,238,870</b>
<b>Balance 30.6.2011</b>				
Cost	1,428,400	6,816	512,821	1,948,037
Accumulated depreciation	(316,442)	(3,278)	(389,447)	(709,167)

**11. Goodwill and other intangible assets**

	Goodwill	Software	Other intangible	Total
<b>Balance 1.1.2010</b>				
Cost	48,811	260,424	51,718	360,953
Accumulated depreciation		(165,810)	(17,034)	(182,844)
<b>1.1.2010-30.6.2010</b>				
Net book value 1.1.2010	48,811	94,614	34,684	178,109
Foreign exchange differences	(3,663)	(216)	(131)	(4,010)
Additions		26,776	33	26,809
Amortization		(10,407)	(2,604)	(13,011)
Net book value 30.6.2010	<b>45,148</b>	<b>110,767</b>	<b>31,982</b>	<b>187,897</b>
<b>Balance 30.6.2010</b>				
Cost	45,148	286,824	50,490	382,462
Accumulated depreciation		(176,057)	(18,508)	(194,565)
<b>1.7.2010- 31.12.2010</b>				
Net book value 1.7.2010	45,148	110,767	31,982	187,897
Foreign exchange differences	(317)	(178)	(74)	(569)
Additions		21,120	878	21,998
Disposals		(16)		(16)
Amortization		(13,249)	(2,870)	(16,119)
Net book value 31.12.2010	<b>44,831</b>	<b>118,444</b>	<b>29,916</b>	<b>193,191</b>
<b>Balance 31.12.2010</b>				
Cost	44,831	307,642	51,252	403,725
Accumulated depreciation		(189,198)	(21,336)	(210,534)
<b>1.1.2011- 30.6.2011</b>				
Net book value 1.1.2011	44,831	118,444	29,916	193,191
Foreign exchange differences	1,316	268	(203)	1,381
Additions		10,382	1,590	11,972
Disposals		(79)		(79)
Reclassifications to "Property, plant and equipment"		(13,380)		(13,380)
Amortization		(13,805)	(1,619)	(15,424)
Net book value 30.6.2011	<b>46,147</b>	<b>101,830</b>	<b>29,684</b>	<b>177,661</b>
<b>Balance 30.6.2011</b>				
Cost	46,147	304,530	53,299	403,976
Accumulated depreciation		(202,700)	(23,615)	(226,315)



## LIABILITIES

### 12. Due to Banks

The liabilities to credit institutions amount to €19.5 billion as at 30.6.2011 compared to €16.5 billion as at 31.12.2010. The European Central Bank deposits amount to €16.9 bil-

lion as at 30.6.2011 (31.12.2010: €14.2 billion) and are included in the above amounts.

### 13. Debt securities in issue and other borrowed funds

#### Long-term

#### i. Issues guaranteed by the Greek State (Law 3723/2008)

According to Law 3723/2008 for the enhancement of the Greek economy's liquidity program, the Bank proceeded with the issuance of senior debt securities guaranteed by the Greek State and are analysed as follows:

- On 15.2.2011 an amount of €950 million with a three year duration and bearing an interest rate of three month Euribor plus a spread of 8.5%.
- On 30.6.2011 an amount of €400 million with a three year duration and bearing an interest rate of three month Euribor plus a spread of 12%.

After these issuances, the outstanding balance of the above mentioned issues as at 30.6.2011 amounts to €10.8 billion.

On 23.5.2011 the spread of all the existing issues guaranteed by the Greek State was amended to 12% with effect immediately prior to the beginning of the value period for every issue.

The above mentioned securities are not presented in the "Debt securities in issue and other borrowed funds", as they are held by the Bank.

#### ii. Covered Bonds

According to the covered bond program, which provides direct issuance from the Bank up to the amount of €8 billion, the Bank proceeded to issues the balance of which as at 30.6.2011 amounts to €3.5 billion.

The covered bonds are not included in the "Debt securities in issue and other borrowed funds" as they are held by the Bank<sup>(1)</sup>.

#### iii. Senior Debt Securities

<b>Balance 31.12.2010</b>	<b>3,959,162</b>
<b>Changes for the period 1.1 – 30.6.2011</b>	
New issues	677,541
(Purchases)/Sales by Group companies	(718,243)
Maturities/Redemptions	(960,507)
Fair value change due to hedging	(10,181)
Accrued interest	(4,141)
Foreign exchange differences	(2,832)
<b>Balance 30.6.2011</b>	<b>2,940,799</b>

The following securities are included in the amount of "new issues":

- nominal value of €5 million maturing on 11.3.2013, bearing a fixed three month interest rate of 4.25%.
- nominal value of USD 5 million maturing on 11.3.2013, bearing a fixed three month interest rate of 3%.
- nominal value of €2 million maturing on 11.4.2018, bearing a fixed annual interest rate of 6%.
- nominal value of USD 5 million maturing on 14.4.2014, bearing a fixed three month interest rate of 3.5%.
- nominal value of €5 million maturing on 14.4.2014, bearing a fixed annual interest rate of 4.5%
- nominal value of €100 million maturing on 20.6.2013, bearing a fixed annual interest rate of 5.5%.
- nominal value of €100 million maturing on 20.6.2014, bearing a fixed annual interest rate of 6%.

<sup>(1)</sup> Financial disclosure regarding covered bond issues, as determined by the 2620/28.8.2009 directive of Bank of Greece, will be published at the Bank's website.



- nominal value of €5 million maturing on 21.6.2013, bearing a fixed three month interest rate of 4.5%.
- nominal value of USD 5 million maturing on 21.6.2013, bearing a fixed three month interest rate of 3%.
- nominal value of €100 million maturing on 3.9.2013, bearing a floating interest rate of three month Euribor plus a spread of 2.75%.
- nominal value of €350 million maturing on 9.12.2013, bearing a floating interest rate of three month Euribor plus a spread of 1.5%.

Additionally, the amount of maturities/redemptions includes maturities of issues amounting to €909 million.

#### iv. Subordinated Debt

<b>Balance 31.12.2010</b>	<b>840,805</b>
<b>Changes for the period 1.1 – 30.6.2011</b>	
(Purchases)/Sales by Group companies	(3,521)
Maturities/Redemptions	(262,375)
Fair value change due to hedging	(7,285)
Accrued interest	(2,239)
Foreign exchange differences	(13,920)
<b>Balance 30.6.2011</b>	<b>551,465</b>

- On 1.2.2011 an amount of €25 million was repaid from the issue maturing on 1.2.2017 with a call option on 1.2.2012.
- On 1.2.2011 an amount of €15 million was repaid from the issue maturing on 8.3.2017 with a call option on 8.3.2012.
- On 24.3.2011 the issue JPY 30 billion (equivalent in Euro 262,4 million) maturing on 4.3.2035, was repaid.

<b>Total of Debt securities in issue and other borrowed funds that are not owned by the Group</b>	<b>3,492,264</b>
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From the above debt securities amounting to €3,492,264, an amount of €1,008,725 (31.12.2010: €1,238,779), held by Bank customers, has been reclassified to "Due from customers". Therefore the balance of "Debt securities in issue held by institutional investors and other borrowed funds" as at 30 June 2011, amounts to €2,483,539 (31.12.2010: €3,561,188).

In addition, bonds of €4.5 billion from the securitization of consumer and corporate loans, credit cards and finance lease loans are not presented in "debt securities in issue and other borrowed funds", since these securities, issued by Group companies established for this purpose, are held by the Group.

## 14. Provisions

	<u>30.6.2011</u>	<u>31.12.2010</u>
Insurance provisions	75,904	67,446
Provisions to cover credit risk and other provisions	9,407	7,918
Restructuring program provisions	2,728	7,381
<b>Total</b>	<b>88,039</b>	<b>82,745</b>

### a. Insurance provisions

	<u>30.6.2011</u>	<u>31.12.2010</u>
<b>Non-life insurance</b>		
Unearned premiums	5,355	5,743
Outstanding claim reserves	<u>5,519</u>	<u>5,355</u>
<b>Total</b>	<b>10,874</b>	<b>11,098</b>
<b>Life insurance</b>		
Mathematical reserves	37,199	28,979
Outstanding claim reserves	<u>2,877</u>	<u>2,635</u>
<b>Total</b>	<b>40,076</b>	<b>31,614</b>
<b>Reserves for investments held on behalf and at risk of life insurance policy holders</b>	<b>24,954</b>	<b>24,734</b>
<b>Total</b>	<b>75,904</b>	<b>67,446</b>

### b. Provisions to cover credit risk and other provisions

<b>Balance 1.1.2010</b>	<b>9,748</b>
<b>Changes for the period 1.1 - 30.6.2010</b>	
Reversal of provisions to cover credit risk relating to off-balance sheet items <sup>(note 3)</sup>	(62)
Reversal of other provisions	(566)
Foreign exchange differences	<u>(285)</u>
<b>Balance 30.6.2010</b>	<b>8,835</b>
<b>Changes for the period 1.7 - 31.12.2010</b>	
Reversal of provisions to cover credit risk relating to off-balance sheet items	(29)
Reversal of other provisions	(861)
Foreign exchange differences	<u>(27)</u>
<b>Balance 31.12.2010</b>	<b>7,918</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Provisions to cover credit risk relating to off-balance sheet items <sup>(note 3)</sup>	1,723
Reversal of other provisions	(30)
Provisions used during the period	(273)
Foreign exchange differences	<u>69</u>
<b>Balance 30.6.2011</b>	<b>9,407</b>

### c. Restructuring program provisions

<b>Balance 1.1.2010</b>	
<b>Changes for the period 1.1 - 31.12.2010</b>	
Provisions for the restructuring program	<u>7,381</u>
<b>Balance 31.12.2010</b>	<b>7,381</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Provisions used during the period	<u>(4,653)</u>
<b>Balance 30.6.2011</b>	<b>2,728</b>

The amounts of other provisions charged to profit and loss account are included in the account "Other expenses" of the income statement.



## EQUITY

### 15. Share capital and Retained earnings

#### a) Share Capital

The Bank's share capital as at 30.6.2011 amounts to €3,451,067,345.60 distributed as 734,269,648 shares, of which 534,269,648 are common, registered, voting, non paper and 200,000,000 are preference registered, non voting, paper and redeemable, of nominal value €4.70 each.

Preference shares have been issued on 21.5.2009 according to Law 3723/2008 for the enhancement of Greek economy's liquidity program.

According to article 39 of Law 3844/3.5.2010 which amended Law 3723/9.12.2008, the return on preference shares has a step up feature of 2% annually, if after five years following the issuance, the preference shares have not been redeemed.

The Bank has recognized the preference shares as part of its equity and the related return for the first semester of 2011 amounts to €37.3 million after income tax.

#### b) Retained earnings

The Bank's Ordinary General Meeting of Shareholders held on 21.6.2011 decided the following:

- the payment to the Greek State of €94 million regarding the accrued return on its preference shares of the year 2010, according to the Bank's Articles of Incorporation. So, the account "Retained Earnings" decreased by the amount of €75.2 million after income tax.
- not to distribute dividends to Bank's common shareholders for the fiscal year 2010 according to the provisions of article 19 of Law 3965/2011 and the decision 20708/B.1175/23.4.2009 of the Minister of Economy and Finance.

## ADDITIONAL INFORMATION

### 16. Contingent liabilities and commitments

#### a) Legal Issues

The Bank, in the ordinary course of business, is a defendant in claims from customers and other legal proceedings. No provision has been recorded because after consultation with the legal department, the ultimate disposition of these matters is not expected to have a material effect on the financial position or operations of the Bank.

There are no pending legal cases or issues in progress which may have a material impact on the financial statements or operations of the other companies of the Group. The Group recorded a provision amounting to €2.8 million for pending legal cases.

#### b) Tax issues

On March 2011, Bank's tax audit for the years 2008 and 2009 was completed. The Bank's branches in Albania, London and Bulgaria have been audited by the tax authorities for the years up to and including 2009, 2008 and 2007 respectively.

The Group's subsidiaries have been audited by the tax authorities up to and including the year indicated in the table below:

Name	Year
<b>Banks</b>	
1. Alpha Bank London Ltd (voluntary settlement of tax obligation)	2009
2. Alpha Bank Cyprus Ltd	2007
3. Alpha Bank Romania S.A.	2006
4. Alpha Bank AD Skopje(the years 1998-2006 have not been audited by the tax authorities)	2009
5. Alpha Bank Jersey Ltd(voluntary settlement of tax obligation)	2009
6. Alpha Bank Srbija A.D.	2004
7. JSC Astra Bank(commencement of operation 2008)	*
<b>Leasing Companies</b>	
1. Alpha Leasing A.E.	2007
2. Alpha Leasing Romania IFN S.A.	2007
3. ABC Factors A.E.	2008
4. Alpha Asset Finance C.I. Ltd (voluntary settlement of tax obligation)	2009
<b>Investment Banking</b>	
1. Alpha Finance A.E.P.E.Y	2007
2. SSIF Alpha Finance Romania S.A.. (tax audit is in progress for years from 2003 - 2007)	2002
3. Alpha A.E. Ventures	***
4. Alpha A.E. Ventures Capital Management - AKES	***
<b>Asset Management</b>	
1. Alpha Asset Management A.E.Δ.A.K. . (In March 2011 the audit of years 2004-2008 was completed)	2008
2. ABL Independent Financial Advisers Ltd (voluntary settlement of tax obligation)	2009
<b>Insurance</b>	
1. Alpha Insurance Agents A.E	***
2. Alpha Insurance Ltd	2008
3. Alpha Insurance Brokers S.R.L.	2005
4. Alphalife A.A.E.Z.	***

\* These companies have not been audited by the tax authorities since the commencement of their operations.

\*\*\* These companies have been audited by the tax authorities up to 2009 in accordance with Law 3888/2010 which relates to voluntary tax settlement for the unaudited tax years.



Name	Year
<b>Real Estate and Hotel</b>	
1. Alpha Astika Akinita A.E.	2005
2. Ionian Hotel Enterprises A.E.	2005
3. Oceanos A.T.O.E.E.	***
4. Alpha Real Estate D.O.O. Beograd	2008
5. Alpha Astika Akinita D.O.O.E.L. Skopje	2007
6. Alpha Real Estate Bulgaria E.O.O.D.	2006
7. Chardash Trading E.O.O.D.(commencement of operation 2006)	*
8. Alpha Astika Akinita Romania S.R.L.	1998
<b>Special purpose and holding entities</b>	
1. Alpha Credit Group Plc (voluntary settlement of tax obligation)	2009
2. Alpha Group Jersey Ltd (voluntary settlement of tax obligation)	2009
3. Alpha Group Investments Ltd	2007
4. Ionian Holdings A.E.	***
5. Ionian Equity Participations Ltd (commencement of operation 2006)	*
6. ABL Holdings Jersey Ltd (voluntary settlement of tax obligation)	2009
7. Alpha Covered Bonds Plc (commencement of operation 2008)	*
8. Katanalotika Plc (commencement of operation 2008)	*
9. Epihiro Plc (commencement of operation 2009)	*
10. Irida Plc (commencement of operation 2009)	*
11. Pisti 2010 - 1 Plc (commencement of operation 2010)	*
12. AGI – BRE Participations 1 Ltd (commencement of operation 2010)	*
13. AGI – RRE Participations 1 Ltd (commencement of operation 2010)	*
14. AGI – RRE Participations 1 S.R.L. (commencement of operation 2010)	*
15. AGI – BRE Participations 1 E.O.O.D. (commencement of operation 2010)	*
16. Stockford Ltd (commencement of operation 2010)	*
<b>Other companies</b>	
1. Alpha Bank London Nominees Ltd	**
2. Alpha Trustees Ltd	2002
3. Flagbright Ltd	**
4. Kafe Alpha A.E	***
5. Alpha Supporting Services A.E	***
6. Real Car Rental A.E.	***

Additional taxes and penalties may be imposed for the unaudited years.

### c) Operating leases

The Group's minimum future lease payments are:

	30.6.2011	31.12.2010
■ Less than one year	49,185	49,663
■ Between one and five years	155,820	166,628
■ More than five years	194,656	235,527
<b>Total</b>	<b>399,661</b>	<b>451,818</b>

\* These companies have not been audited by the tax authorities since the commencement of their operations.

\*\* These companies are not subject to tax audits.

\*\*\* These companies have been audited by the tax authorities up to 2009 in accordance with Law 3888/2010 which relates to declaration of taxable income for the unaudited tax years.

The minimum future lease revenues are:

	30.6.2011	31.12.2010
■ Less than one year	4.812	4.764
■ Between one and five years	9.987	12.423
■ More than five years	3.131	5.112
<b>Total</b>	<b>17.930</b>	<b>22.299</b>

#### d) Off balance sheet liabilities

The Group pursuant to its normal operations, is binded by contractual commitments, that in the future may result to changes in its asset structure. These commitments, are monitored in off balance sheet accounts and relate to letters of credit, letters of guarantee, undrawn credit facilities. Letters of credit are used to facilitate trading activities and relate to the financing of contractual agreements for the

transfer of goods domestically or abroad, by undertaking the direct payment of the third party bind by the agreement on behalf of the Group's client. Letters of credit, as well as letters of guarantee, are commitments under specific terms and are issued by the Group for the purpose of ensuring that its clients will fulfill the terms of their contractual obligations.

The outstanding balances are as follows:

	30.6.2011	31.12.2010
Letters of credit	110,829	108,154
Letters of guarantee	4,894,187	5,032,985

Additionally, contingent liabilities for the Group arise from the undrawn loan agreements and credit limits that may not be fulfilled immediately or may be partly fulfilled as long as the agreed upon requirements are fulfilled by counterparties.

The liability from limits that can not be recalled (committed) in the case where counterparties fail to meet their contractual obligations as of 30.6.2011 amount to €348.5 million (31.12.2010: €594.8 million) and are included in the calculation of risk weighted assets.

#### e) Assets pledged

	30.6.2011	31.12.2010
Assets pledged	26,274,173	27,800,579

Assets pledged include:

- Loans and advances to customers amounting to €4.5 billion from which:
  - i. An amount of €2.8 billion has been pledged as collateral to the Bank of Greece in accordance with the Monetary Policy Council Act No 54/27.2.2004 as in force. With this act the Bank of Greece accepts as collateral for monetary policy purposes and intraday credit non marketable assets, which should meet the terms and conditions of the above act.
  - ii. An amount of €1.5 billion has been granted as collateral to the Greek State in order for the Bank to receive securities issued by the Greek State that amount to €1.3 billion in accordance with Law 3723/2008.
  - iii. An amount of €0.2 billion has been granted to the Cyprus State from Alpha Bank Cyprus Ltd in order for the

Bank to receive securities issued by the Cyprus State in accordance with Law 118(I) of 2009.

- Securities of the held for trading and investment portfolio as well as securities from Reverse Repos amounting to €21.7 billion out of which:
  - i. An amount of €3.5 billion relates to the issuance of covered bonds secured by mortgage loans of €4.1 billion.
  - ii. An amount of €10.8 billion relates to securities issued with the guarantee of the Greek State in accordance with Law 3723/2008.
  - iii. An amount of €7.4 billion relates to Greek Government bonds and other bonds.

From the aforementioned securities an amount of €0.8 billion has been granted as collateral to the Greek State in order for the Bank to receive securities issued by Greek State that

amount to € 1.3 billion, in accordance with Law 3723/2008. The remaining securities are pledged as collateral to the European Central Bank for participation in main refinancing operations and to the Bank of Greece for the participation in the

Intra-Europe clearing of payments system on an ongoing time (TARGET), to the Athens Derivative Exchange Clearing House, as well as to the European Investment Bank.

#### f) Other guarantees:

On 7.5.2008 the Bank completed a new Medium Term Notes Program amounting to USD 7.5 billion, according to Rule 144A of the American Law, which will be offered to institutional investors.

The issuer will be Alpha Group Jersey Ltd, a wholly owned subsidiary of the Bank. The Notes will be guaranteed by the Bank and will be traded in Luxembourg Stock Exchange. The program currently is inactive.

## 17. Group Consolidated Companies

The consolidated financial statements apart from the parent company ALPHA BANK include the following entities:

### A. SUBSIDIARIES:

Name	Country of incorporation	Group's ownership interest %	
		30.6.2011	31.12.2010
<b>Banks</b>			
1. Alpha Bank London Ltd	United Kingdom	100.00	100.00
2. Alpha Bank Cyprus Ltd	Cyprus	100.00	100.00
3. Alpha Bank Romania S.A.	Romania	99.92	99.92
4. Alpha Bank AD Skopje	FYROM	100.00	100.00
5. Alpha Bank Jersey Ltd <sup>(1)</sup>	Jersey	100.00	100.00
6. Alpha Bank Srbija A.D.	Serbia	100.00	100.00
7. JSC Astra Bank	Ukraine	100.00	100.00
<b>Leasing companies</b>			
1. Alpha Leasing A.E.	Greece	100.00	100.00
2. Alpha Leasing Romania IFN S.A.	Romania	100.00	100.00
3. ABC Factors A.E.	Greece	100.00	100.00
4. Alpha Asset Finance C.I. Ltd	Jersey	100.00	100.00
<b>Investment Banking</b>			
1. Alpha Finance A.E.P.E.Y.	Greece	100.00	100.00
2. Alpha Finance US Corporation <sup>(21d)</sup>	U.S.A.		100.00
3. SSIF Alpha Finance Romania S.A.	Romania	100.00	100.00
4. Alpha Ventures A.E.	Greece	100.00	100.00
5. Alpha A.E. Ventures Capital Management - AKES	Greece	100.00	100.00
<b>Asset Management</b>			
1. Alpha Asset Management A.E.D.A.K.	Greece	100.00	100.00
2. ABL Independent Financial Advisers Ltd	United Kingdom	100.00	100.00
<b>Insurance</b>			
1. Alpha Insurance Agents A.E.	Greece	100.00	100.00
2. Alpha Insurance Ltd	Cyprus	100.00	100.00
3. Alpha Insurance Brokers S.R.L.	Romania	99.92	99.92
4. Alphalife A.A.E.Z.	Greece	100.00	100.00

<sup>(1)</sup> On 31.12.2010 Alpha Bank Jersey Ltd announced the decision for the cease of its operations. The process is expected to be completed on the second half of 2011.



Name	Country of incorporation	Group's ownership interest %	
		30.6.2011	31.12.2010
<b>Real estate and hotel</b>			
1. Alpha Astika Akinita A.E.	Greece	91.89	91.46
2. Ionian Hotel Enterprises A.E.	Greece	97.15	97.10
3. Oceanos A.T.O.E.E	Greece	100.00	100.00
4. Alpha Real Estate D.O.O. Beograd	Serbia	91.89	91.46
5. Alpha Astika Akinita D.O.O.E.L. Skopje	FYROM	91.89	91.46
6. Alpha Real Estate Bulgaria E.O.O.D.	Bulgaria	91.89	91.46
7. Chardash Trading E.O.O.D.	Bulgaria	91.89	91.46
8. Alpha Astika Akinita Romania S.R.L.	Romania	91.89	91.46
<b>Special purpose and holding entities</b>			
1. Alpha Credit Group Plc	United Kingdom	100.00	100.00
2. Alpha Group Jersey Ltd	Jersey	100.00	100.00
3. Alpha Group Investments Ltd	Cyprus	100.00	100.00
4. Ionian Holdings A.E..	Greece	100.00	100.00
5. Messana Holdings S.A. <sup>(21e)</sup>	Luxembourg		100.00
6. Ionian Equity Participations Ltd	Cyprus	100.00	100.00
7. ABL Holdings Jersey Ltd	Jersey	100.00	100.00
8. Alpha Covered Bonds Plc <sup>(1)</sup>	United Kingdom	100.00	100.00
9. AGI – BRE Participations 1 Ltd	Cyprus	100.00	100.00
10. AGI – RRE Participations 1 Ltd	Cyprus	100.00	100.00
11. AGI – RRE Participations 1 S.R.L.	Romania	100.00	100.00
12. AGI – BRE Participations 1 E.O.O.D.	Bulgaria	100.00	100.00
13. Stockford Ltd	Cyprus	100.00	100.00
14. Katanalotika Plc	United Kingdom		
15. Epihiro Plc	United Kingdom		
16. Irida Plc	United Kingdom		
17. Pisti 2010-1 Plc	United Kingdom		
<b>Other companies</b>			
1. Alpha Bank London Nominees Ltd	United Kingdom	100.00	100.00
2. Alpha Trustees Ltd	Cyprus	100.00	100.00
3. Flagbright Ltd	United Kingdom	100.00	100.00
4. Evremathea A.E. <sup>(21c)</sup>	Greece		100.00
5. Kafe Alpha A.E.	Greece	100.00	100.00
6. Alpha Supporting Services A.E.	Greece	100.00	100.00
7. Real Car Rental A.E.	Greece	100.00	100.00

## B. JOINT VENTURES

1. Cardlink A.E.	Greece	50.00	50.00
2. APE Fixed Assets A.E.	Greece	60.10	60.10
3. APE Commercial Property A.E.	Greece	72.20	72.20
4. APE Investment Property A.E.	Greece	67.42	67.42
5. Alpha TANEO A.K.E.Σ.	Greece	51.00	51.00

## C. ASSOCIATES

1. Evisak A.E.	Greece	27.00	27.00
2. AEDEP Thessalias & Stereas Ellados	Greece	50.00	50.00
3. A.L.C. Novelle Investments Ltd	Cyprus	33.33	33.33
4. EL.P.ET. Valkaniki A.E	Greece	26.71	26.71
5. Kritis Gi - Tsatsakis A.V.E.E.	Greece	22.95	22.95
6. Biokid A.E.	Greece	29.75	27.22
7. Piraiki Zythopiia A.E.	Greece	27.01	
8. Dipirites Chandakos A.E.	Greece	22.55	

<sup>(1)</sup> The Company is under liquidation process, which is estimated to be completed in the fourth quarter of 2011.



The subsidiaries are fully consolidated, joint ventures are consolidated under the proportionate method, while the associates are accounted under the equity method.

The consolidated financial statements do not include the Commercial Bank of London Ltd which is a dormant company and Primatech Hellas S.A, which have been fully impaired and are in the process of liquidation.

The Group hedges the foreign exchange risk arising from the net investment in Alpha Bank London Ltd and Alpha Bank Romania S.A. through the use of the FX swaps and interbank deposits in the functional currency of the above subsidiaries.

## 18. Operating segment

(Amounts in millions of Euro)

1.1 - 30.6.2011							
	Retail	Corporate Banking	Asset Management/ Insurance	Investment Banking/ Treasury	South Eastern Europe	Other	Group
Net interest income	431.8	227.8	7.7	13.8	197.7	0.6	879.4
Net fee and commission income	53.8	41.8	16.5	1.1	31.9	(0.8)	144.3
Other income	2.9	3.9	1.6	55.9	18.2	9.8	92.3
<b>Total income</b>	<b>488.5</b>	<b>273.5</b>	<b>25.8</b>	<b>70.8</b>	<b>247.8</b>	<b>9.6</b>	<b>1,116.0</b>
<b>Total expenses</b>	<b>(278.7)</b>	<b>(65.9)</b>	<b>(16.6)</b>	<b>(14.5)</b>	<b>(151.9)</b>	<b>(28.7)</b>	<b>(556.3)</b>
Impairment losses	(197.7)	(214.6)			(119.9)	(673.3)	(1,205.5)
<b>Profit before income tax</b>	<b>12.1</b>	<b>(7.0)</b>	<b>9.2</b>	<b>56.3</b>	<b>(24.0)</b>	<b>(692.4)</b>	<b>(645.8)</b>
Income tax							121.1
<b>Profit after income tax</b>							<b>(524.7)</b>

The amount of €673.3 million included in the operating segment as "Other" refers to impairment losses from Greek Government bonds (note 4).

(Amount in millions of Euro)

1.1 - 30.6.2010							
	Retail	Corporate Banking	Asset Management/ Insurance	Investment Banking/ Treasury	South Eastern Europe	Other	Group
Net interest income	426.7	208.2	6.6	58.7	216.5	0.7	917.4
Net fee and commission income	56.8	43.3	21.1	15.4	35.8	(0.4)	172.0
Other income	3.3	4.1	0.8	(6.1)	24.1	17.5	43.7
<b>Total income</b>	<b>486.8</b>	<b>255.6</b>	<b>28.5</b>	<b>68.0</b>	<b>276.4</b>	<b>17.8</b>	<b>1,133.1</b>
<b>Total expenses</b>	<b>(291.2)</b>	<b>(64.9)</b>	<b>(18.4)</b>	<b>(17.1)</b>	<b>(151.3)</b>	<b>(28.2)</b>	<b>(571.1)</b>
Impairment losses	(150.3)	(175.4)			(95.6)		(421.3)
<b>Profit before income tax</b>	<b>45.3</b>	<b>15.3</b>	<b>10.1</b>	<b>50.9</b>	<b>29.5</b>	<b>(10.4)</b>	<b>140.7</b>
Income tax							(102.3)
<b>Profit after income tax</b>							<b>38.4</b>

### i. Retail Banking

Includes all individuals (retail banking customers), professionals, small and very small companies operating in Greece and abroad except from South-Eastern Europe countries.

The Group through its extended branch network offers all types of deposit products (deposits/ savings accounts, working capital/ current accounts, investment facilities/ term de-

posits, Repos, Swaps), loan facilities (mortgages, consumer, corporate loans, letters of guarantee) and debit and credit cards to the above customers.

### ii. Corporate Banking

Includes all medium-sized and large companies, corporations with international activities, corporations managed by the Corporate Banking Division (Corporate) and shipping

corporations operating in Greece and abroad except from South Eastern Europe countries. The Group offers working capital facilities, corporate loans, and letters of guarantee. This sector also includes the leasing products which are offered through Alpha Leasing A.E. and factoring services offered through the subsidiary company ABC Factors A.E.

### iii. Asset Management / Insurance

Consists of a wide range of asset management services through Group's private banking units and Alpha Asset Management A.E.D.A.K. In addition, it includes commissions received from the sale of a wide range of insurance products to individuals and companies through either AXA insurance, which is the corporate successor of the subsidiary Alpha Insurance A.E. or the subsidiary Alphalife A.A.E.Z.

### iv. Investment Banking / Treasury

Includes stock exchange, advisory and brokerage services

## 19. Capital Adequacy

The Group's capital adequacy is monitored by the Bank of Greece, to which the Group reports on a quarterly basis.

The minimum capital adequacy ratios (Tier I and Capital Adequacy Ratio) which the Group must comply with are set by Bank of Greece Governor's Acts.

From 1 January 2008 onwards, capital adequacy calculation is determined under the new regulatory framework (Basel II), which has been transposed into the Greek legislation by Law 3601/2007.

The capital adequacy ratio is determined by comparing the Group's regulatory own funds with the risks that the Group undertakes (risk weighted assets). Own funds include Tier I capital (share capital, reserves, non controlling interests), additional Tier I capital (hybrid securities) and Tier II capital (subordinated debt and fixed asset revaluation reserves).

relating to capital markets, and also investment banking facilities, offered either by the Bank or specialized Group companies (Alpha Finance A.E.P.E.Y., Alpha Ventures A.E.). It also includes the activities of the Dealing Room in the interbank market (FX Swaps, Bonds, Futures, IRS, Interbank placements – Loans etc.).

### v. South-Eastern Europe

Consists of the Bank's branches and subsidiaries of the Group operating in South Eastern Europe.

### vi. Other

This segment consists of the non-financial subsidiaries of the Group and Bank's income and expenses that are not related to its operating activities.

The risk-weighted assets arise from the credit risk of the banking book, the market risk of the trading book and the operational risk.

The Group's policy is to maintain a robust capital base to sustain its development and retain the trust of depositors, shareholders, markets and business partners.

The ratios for Tier I capital and Capital Adequacy are much higher than the minimum levels set by the respective Bank of Greece Governor's Act and provide a solid base that will allow the Bank to support its business activities in the coming years.

In addition, the percentage of hybrid securities and subordinated debt is considerably lower than the regulatory limits, meaning that the Group can, if necessary, further utilise these forms of capital.

	30.6.2011 (estimation)	31.12.2010
Tier I ratio	11.1%	11.9%
<b>Capital adequacy ratio (Tier I + Tier II)</b>	<b>12.3%</b>	<b>13.6%</b>



## 2011 EU Wide Stress Testing Exercise of European Banks

The Bank participated in the stress test exercise performed at a European level (2011 EU Wide Stress Testing Exercise of European Banks), conducted by the European Banking Authority (EBA), in cooperation with the Bank of Greece, the European Central Bank (ECB), the European Commission (EC) and the European Systemic Risk Board (ESRB). The results of the Stress Test Exercise were published on July 15th and are available in the Alpha Bank's website.

The exercise was conducted per bank on a consolidated basis, carried out across 90 banks from 21 EU member countries covering over 65% of the EU banking system total assets. The assumptions and methodology of the scenarios were formed by the European Central Bank in order to assess bank's capital adequacy against a 5% Core Tier 1 capital benchmark and cover a two-year time horizon (2011-2012). The stress test has been carried out using a static balance sheet assumption as at December 2010. The stress test does not take into account certain events that have already taken place as well as future business strategies and management actions formed to decrease risks. (See the entire report as published in the website of EBA.)

Two basic criteria differentiate the exercise compared to the one performed last year:

- The current benchmark which was set at 5% versus 6% last year.
- The definition of the capital adequacy ratio used in the current exercise was the Core Tier 1 capital ratio instead of the Basic Tier 1 used in last year's exercise.

The adverse scenario reflects extreme potential risks ("what if" type). An additional significant difference compared to last year's exercise is that Government receivables included in the banking book of financial institutions are treated with methodology similar to the one used on other loan portfolios where credit risk is incorporated (corporate, mortgage and consumer loans).

The bank passed with success the stress test, with the estimated consolidated Core Tier 1 capital ratio of Alpha Bank to change to 7.4% under the adverse scenario in 2012 compared to 10.8% as of the end of 2010, bringing the bank above the 5% threshold which had been set as benchmark. The above ratio amounts to 8.2% in 2012 in the case where the Bank's ability to issue a bond loan convertible to newly issued common shares with voting rights of maximum

amount up to 10% of its paid-in share capital, is accounted for the date of the relevant approval by the General Meeting of €345 million. The above has been included in the wide stress test exercise "in the supplementary measures designed or implemented for the reduction of risks.

The estimated consolidated Core Tier 1 capital ratio of 8.2% does not include the following:

- The ability to raise funds by way of an increase of the share capital, following the recent decision of the General Meeting of the Shareholders of Alpha Bank, through a payment in cash and the issuance of common, nominal, non paper shares with voting rights. Indicatively, for every capital increase of Euro 500 million the capital ratios would strengthen by approx. 1% taking into account the risk weighted assets at the end of 2010.
- The initiatives in order to further enhance our capital ratios by actively managing our balance sheet. A targeted deleveraging has achieved a reduction in the Risk Weighted Assets by Euro 0.8 billion over the 1st quarter of 2011. Those initiatives will continue for the rest of 2011 and for 2012, further strengthening Alpha Bank's capital position.
- The enhancement of our profitability and thereby our capital through the successful implementation of our cost reduction program with a target to achieve total savings in the order of 10% of our 2010 operating expenses, by the end of 2013. The cost reduction program consists of procurement optimization, platform redesign, branch rationalization and in-sourcing.

It is noted that the Bank's performance is the best amongst banks in the private sector and the second amongst all Greek Banks. Similar were the results of the stress test performed in 2010, in which the Bank had the best performance amongst its main competitors. At a European level, the stress test results of EBA classify Alpha Bank to the 44th position on a total of 90 banks, a satisfactory result, especially when taking into account the stricter assumptions to which the Bank was imposed to.

When taking into consideration that the above result does not include the events that have already occurred as well as actions planned to reduce risks, the Bank's competitive advantage and capital adequacy are brought into light which is particularly important in the current environment.

## 20. Related-party transactions

The Bank enters into a number of transactions with related parties in the normal course of business. These transactions are performed at arms length and are approved by relevant Bank committees.

a. The outstanding balances of the transactions with members of the Board of Directors, their close family members and the entities controlled by them and the related results of these transactions are as follows:

	<u>30.6.2011</u>	<u>31.12.2010</u>
<b>Asset</b>		
Loans and advances to customers	162,863	166,337
<b>Liabilities</b>		
Due to customers	90,814	98,973
Debt securities in issue	20,828	19,763
<b>Total</b>	<b>111,642</b>	<b>118,736</b>
<b>Letters of guarantee</b>	<b>5,234</b>	<b>4,806</b>
	From 1 January to	
	<u>30.6.2011</u>	<u>30.6.2010</u>
<b>Income</b>		
Interest and similar income	3,164	2,207
Other income	43	
<b>Total</b>	<b>3,207</b>	<b>2,207</b>
<b>Expenses</b>		
Interest expense and similar charges	2,513	1,008

The Group Companies' Board of Directors and Executive General Managers' fees recorded in the income statement for the first semester of 2011 amounted to €5,351 (first semester 2010: €5,400).

b. The outstanding balances with associates and the results related to these transactions are as follows:

	<u>30.6.2011</u>	<u>31.12.2010</u>
<b>Assets</b>		
Loans and advances to customers	16	24
<b>Liabilities</b>		
Due to customers	186	431
	From 1 January to	
	<u>30.6.2011</u>	<u>30.6.2010</u>
<b>Income</b>		
Interest and similar income	1	1
<b>Expenses</b>		
Interest expense and similar charges	1	15
Other expenses	1,095	1,139
<b>Total</b>	<b>1,096</b>	<b>1,154</b>

c. The Supplementary Fund of former Alpha Credit Bank's employees holds bonds of the subsidiary Alpha Credit Group of €82.7 million, while its receivables from Alpha Bank amount to €31.1 million and its deposits with Alpha Bank to €5.6 million. Additionally it holds shares of €2.7

million. The Bank has recognised in its income statement an amount of €0.9 million that relates to the accrued expense of the new group insurance plan in collaboration with AXA Insurance.

## 21. Corporate events

a. On 28.2.2011 the liquidation of HSO Europe B.V. was completed.

b. On 14.3.2011 the Bank's subsidiary Alpha Astika Akinita A.E. participated in the share capital increase of its 100% owned subsidiary Chardash Trading E.O.O.D by €9.3 million.

c. On 4.5.2011 the liquidation process of Evremathea A.E. was completed.

d. On 13.5.2011 the liquidation process of Alpha Finance US Corporation was completed.

e. On 23.6.2011 the Bank purchased 200 shares of its subsidiary Alpha Finance A.E., for the amount of €12 thousand, due to the liquidation of its 100% owned subsidiary Messana Holdings S.A., a process which was completed on 30.6.2011.

f. On 29.6.2011 the Bank participated proportionally in the share capital increase of the joint venture APE Investment Property A.E. by €6.7 million.

## 22. Restatement of prior year balances

Other comprehensive income recognized directly in equity as at 30.6.2010 was restated as follows:

	From 1 January to 30.6.2010		
	Published amounts	Restated Amounts	Reclassifications
<b>Other comprehensive income recognized directly in equity:</b>			
Change in available for sale securities reserve	(127,415)	(127,415)	
Change in cash flow hedge reserve	(40,663)	(40,663)	
Exchange differences on translating and hedging the net investment in foreign operations	(2,095)	(1,843)	252
Income tax	41,046	40,794	(252)
<b>Total of other comprehensive income recognized directly in equity, after income tax</b>	<b>(129,127)</b>	<b>(129,127)</b>	

	From 1 April to 30.6.2010		
	Published amounts	Restated Amounts	Reclassifications
<b>Other comprehensive income recognized directly in equity:</b>			
Change in available for sale securities reserve	(100,018)	(100,018)	
Change in cash flow hedge reserve	(11,466)	(11,466)	
Exchange differences on translating and hedging the net investment in foreign operations	(14,050)	(14,119)	(69)
Income tax	25,043	25,112	69
<b>Total of other comprehensive income recognized directly in equity, after income tax</b>	<b>(100,491)</b>	<b>(100,491)</b>	

### 23. Events after the balance sheet date

**a.** On 12.7.2011 the Bank participated proportionally in the share capital increase of its joint venture APE Fixed Assets A.E. by € 27.0 million.

**b.** On 12.7.2011 the Bank participated proportionally in the share capital increase of its joint venture APE Commercial Property A.E. by € 45.6million.

**c.** The Second General Meeting of the Shareholders of Alpha Bank held on 15.7.2011 decided the following:

- The reduction of the par value of the common shares with voting rights, to the statutory minimum of €0.30 through the creation of a reserve fund of an equal amount. By the K2-7149/9.8.2011 decision of the Ministry of Development, Competitiveness & Shipping the Bank's share capital amounts to € 1,100,280,894.40 and is divided into 734,269,648 shares, of which 534,269,648 are common, registered, voting, non paper shares of nominal value €0.30 each and 200,000,000 are preferred, registered, without voting rights, paper and redeemable shares issued in accordance with the provisions of Law 3723/2008 with nominal value € 4.70 each. Further to the above, since Wednesday 17.8.2011, the Bank's common shares are traded in the Athens Stock Exchange with the new par value of € 0.30 each.
- The ability to raise funds by way of an increase of the share capital of the Bank, up to the amount of its paid-in common share capital, on the date of approval by the General Meeting, through a payment in cash and the issuance of common, registered, non paper shares with voting rights.
- The ability to issue a bond, convertible in common shares with voting rights of an amount up to 10% of the total paid-in share capital of the Bank, on the date of approval by the General Meeting, foregoing pre-emption rights of common and preferred shareholders.

**d.** In the European Summit on 21 July 2011, the European country leaders agreed to provide significant financial enhancement to the Greek Economy through the second stim-

ulus package. In the above context, an additionally financial proposal is included, relating to a voluntary replacement program, for bonds issued by the Greek State with new ones which will bear the guarantee of the European Financial Stability Facility (EFSF). The Bank has declared its intention to participate in this plan.

On 25.08.2011 the Minister of Finance in Greece sent a letter which describes the relevant terms for the voluntary participation of the private sector in the program for the Exchange of Greek Government bonds according to which, individual investors holding Greek Government bonds maturing up to 31.12.2020 need to declare their intent to participate in the program up to 9.9.2011.

The above was considered an adjusting event relating to the value of Greek Government bonds owned by the Group on balance sheet date and information relating to its impact in the interim financial statements is described in notes 1 and 4.

**e.** On 4.8.2011, the General Meeting of the 100% owned subsidiary of the Bank, Alpha Bank Srbija A.D., decided the increase of its share capital by € 20 million by converting subordinated loans of equivalent amounts.

**f.** On 22.8.2011, the subsidiary of the Bank, Alpha Bank Romania SA, transferred all of its shares in its 100% owned subsidiary, Alpha Insurance Brokers Srl., to another subsidiary of the Bank, Alpha Leasing Romania IFN SA, at a total cost of € 205 thousand.

**g.** On 25.8.2011 the Bank proceeded to the issuance of covered bonds of nominal value amounting to € 250 million bearing an interest rate of 3 month Euribor plus a spread of 1.45% and maturing date on 23.1.2014. The covered bond program has received a BBB- credit rating by Fitch and Ba3 credit rating by Moody's. The above covered bonds will be used as collateral for liquidity purposes to the European Central Bank.

**h.** On 29.8.2011 the Board of Directors of Alpha Bank and Eurobank EFG jointly announced that they have reached an agreement (for the commencement of procedures) relating to the merger of the two credit institutions.

Athens, August 29, 2011

THE CHAIRMAN  
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE CHIEF  
FINANCIAL OFFICER

THE ACCOUNTING  
MANAGER

YANNIS S. COSTOPOULOS  
I.D. No. X 661480

DEMETRIOS P. MANTZOUNIS  
I.D. No. I 166670

VASILEIOS E. PSALTIS  
I.D. No. AI 666591

MARIANNA D. ANTONIOU  
I.D. No. X 694507





# **Independent Auditors' Report on Review of Condensed Interim Financial Information**

**(Translated from the original in Greek)**

To the Shareholders of  
ALPHA BANK A.E.

## Introduction

We have reviewed the accompanying balance sheet of ALPHA BANK A.E. (the "Bank") as of June 30, 2011 and the related statements of income and comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, which comprise the interim financial information and which forms an integral part of the six-month financial report of article 5 of Law 3556/2007. Bank's management is responsible for the preparation and presentation of this condensed interim financial information and specifically with the International Financial Reporting Standards adopted by the European Union and specifically with IAS 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

## Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34 "Interim Financial Reporting".

Athens, 29 August 2011

KPMG Certified Auditors A.E.

AM SOEL 114

Nikolaos Vouniseas  
Certified Auditor Accountant  
AM SOEL 18701

Harry Sirounis  
Certified Auditor Accountant  
AM SOEL 19071



# Interim Financial Statements as at 30.6.2011

## Interim Income Statement

(Thousands of Euro)

	Note	From 1 January to		From 1 April to	
		30.6.2011	30.6.2010	30.6.2011	30.6.2010
Interest and similar income		1,517,993	1,442,810	777,295	736,935
Interest expense and similar charges		(859,212)	(763,405)	(440,876)	(391,315)
Net interest income		658,781	679,405	336,419	345,620
Fee and commission income		128,531	141,837	65,299	74,635
Commission expense		(23,080)	(18,972)	(10,407)	(11,049)
Net fee and commission income		105,451	122,865	54,892	63,586
Dividend income		564	26,290	561	26,284
Gains less losses on financial transactions		62,965	3,103	6,492	5,476
Other income		8,852	5,211	5,463	2,114
		72,381	34,604	12,516	33,874
<b>Total income</b>		<b>836,613</b>	<b>836,874</b>	<b>403,827</b>	<b>443,080</b>
Staff costs	2	(198,129)	(206,093)	(100,450)	(100,514)
General administrative expenses		(187,009)	(194,690)	(95,947)	(98,572)
Depreciation and amortization expenses	9, 10, 11	(29,895)	(27,111)	(14,958)	(13,618)
Other expenses		(254)	(425)	(105)	(296)
<b>Total expenses</b>		<b>(415,287)</b>	<b>(428,319)</b>	<b>(211,460)</b>	<b>(213,000)</b>
Impairment losses and provisions to cover credit risk	3	(420,900)	(344,660)	(215,173)	(180,126)
<b>Profit/(Loss) before income tax, additional tax and impact from exposure to Greek Government bonds</b>		<b>426</b>	<b>63,895</b>	<b>(22,806)</b>	<b>49,954</b>
Income tax before the impact of impairment of Greek Government bonds	5	(10,177)	(24,723)	477	(19,981)
Additional tax (Law 3845/2010)	5		(55,512)		
		<b>(9,751)</b>	<b>(16,340)</b>	<b>(22,329)</b>	<b>29,973</b>
Impairment losses on Greek Government bonds after income tax	4	(537,532)		(537,532)	
<b>Profit/ (Loss) after income tax</b>		<b>(547,283)</b>	<b>(16,340)</b>	<b>(559,861)</b>	<b>29,973</b>
<b>Earnings/ (Losses) per share:</b>					
Basic and diluted (€ per share)	6	(1.09)	(0.10)	(1.08)	0.03

## Interim Balance Sheet

(Thousands of Euro)

	Note	30.6.2011	31.12.2010
<b>ASSETS</b>			
Cash and balances with Central Banks		1,326,773	2,805,166
Due from banks		7,290,643	8,824,257
Securities held for trading		15,029	35,796
Derivative financial assets		511,682	442,013
Loans and advances to customers	7	38,601,704	39,919,035
Investment securities			
- Available for sale	8	3,665,809	2,808,560
- Held to maturity	8	4,250,917	5,181,136
Investment in subsidiaries, associates and joint ventures	20	1,858,881	1,853,042
Investment property	9	45,980	47,706
Property, plant and equipment	10	634,840	631,262
Goodwill and other intangible assets	11	82,890	98,520
Deferred tax assets		565,098	455,552
Other assets		601,723	582,163
		<u>59,451,969</u>	<u>63,684,208</u>
Non-current assets held for sale		88,382	86,687
<b>Total Assets</b>		<b>59,540,351</b>	<b>63,770,895</b>
<b>LIABILITIES</b>			
Due to banks	12	20,691,825	18,729,995
Derivative financial liabilities		1,147,723	1,106,591
Due to customers		26,963,050	31,233,710
Debt securities in issue and other borrowed funds	13	5,572,419	6,980,873
Liabilities for current income tax and other taxes		27,920	113,295
Deferred tax liabilities		247,182	234,819
Other liabilities		941,254	931,867
Provisions	14	6,655	9,247
<b>Total Liabilities</b>		<b>55,598,028</b>	<b>59,340,397</b>
<b>EQUITY</b>			
Share capital	15	3,451,067	3,451,067
Share premium		406,867	406,867
Reserves		127,766	(6,542)
Retained earnings	15	(43,377)	579,106
<b>Total Equity</b>		<b>3,942,323</b>	<b>4,430,498</b>
<b>Total Liabilities and Equity</b>		<b>59,540,351</b>	<b>63,770,895</b>

The attached notes (pages 63 - 88) form an integral part of these interim financial statements

## Interim Statement of Comprehensive Income

(Thousands of Euro)

	Note	From 1 January to		From 1 April to	
		30.6.2011	30.6.2010	30.6.2011	30.6.2010
<b>Profit/(Loss), after income tax, recognized in the income statement</b>		<b>(547,283)</b>	<b>(16,340)</b>	<b>(559,861)</b>	<b>29,973</b>
<b>Other comprehensive income recognized directly in Equity:</b>					
Change in available for sale securities reserve	5	107,959	(137,485)	(65,030)	(19,746)
Change in available for sale securities reserve due to the impairment of Greek Government bonds	4	75,944		75,944	
Change in cash flow hedge reserve	5	4,714	(40,663)	2,370	(11,466)
Exchange differences on translating foreign operations	5	16	(21)	16	10
Income tax	5	(54,325)	42,606	(3,801)	7,490
<b>Total of other comprehensive income recognized directly in Equity</b>	5	<b>134,308</b>	<b>(135,563)</b>	<b>9,499</b>	<b>(23,712)</b>
<b>Total comprehensive income for the period, after income tax</b>		<b>(412,975)</b>	<b>(151,903)</b>	<b>(550,362)</b>	<b>6,261</b>



## Interim Statement of Changes in Equity

(Thousands of Euro)

	Note	Share Capital	Share Premium	Reserves	Retained Earnings	Total
<b>Balance 1.1.2010</b>		<b>3,451,067</b>	<b>406,867</b>	<b>202,391</b>	<b>715,247</b>	<b>4,775,572</b>
<b>Changes for the period 1.1 - 30.6.2010</b>						
Loss for the period, after income and additional tax					(16,340)	(16,340)
Other comprehensive income recognized directly in Equity after income tax				(135,716)	153	(135,563)
<b>Total comprehensive income for the period, after income tax</b>				<b>(135,716)</b>	<b>(16,187)</b>	<b>(151,903)</b>
Expenses relating to the share capital increase after income tax					(607)	(607)
Appropriation to statutory reserve				21,433	(21,433)	-
Dividend paid for preference shares					(57,945)	(57,945)
<b>Balance 30.6.2010</b>		<b>3,451,067</b>	<b>406,867</b>	<b>88,108</b>	<b>619,075</b>	<b>4,565,117</b>
<b>Changes for the period 1.7 - 31.12.2010</b>						
Loss for the period, after income and additional tax					(39,969)	(39,969)
Other comprehensive income recognized directly in Equity after income tax				(94,650)		(94,650)
<b>Total comprehensive income for the period, after income tax</b>				<b>(94,650)</b>	<b>(39,969)</b>	<b>(134,619)</b>
<b>Balance 31.12.2010</b>		<b>3,451,067</b>	<b>406,867</b>	<b>(6,542)</b>	<b>579,106</b>	<b>4,430,498</b>

(Thousands of Euro)

	Note	Share Capital	Share Premium	Reserves	Retained Earnings	Total
<b>Balance 1.1.2011</b>		<b>3,451,067</b>	<b>406,867</b>	<b>(6,542)</b>	<b>579,106</b>	<b>4,430,498</b>
<b>Changes of the period 1.1 - 30.6.2011</b>						
Loss for the period, after income tax					(547,283)	(547,283)
Other comprehensive income recognized directly in Equity, after income tax				134,308		134,308
<b>Total comprehensive income for the period, after income tax</b>				<b>134,308</b>	<b>(547,283)</b>	<b>(412,975)</b>
Distribution of dividend for preference shares, after income tax	15b				(75,200)	(75,200)
<b>Balance 30.6.2011</b>		<b>3,451,067</b>	<b>406,867</b>	<b>127,766</b>	<b>(43,377)</b>	<b>3,942,323</b>

## Interim Statement of Cash Flows

(Thousands of Euro)

	Note	From 1 January to	
		30.6.2011	30.6.2010
<b>Cash flows from operating activities</b>			
Profit before income tax, additional tax and the impact from exposure to Greek Government bonds		426	63,895
Impairment losses on Greek Government bonds before income tax	4	(671,913)	
Profit/(loss) before income and additional tax		(671,487)	63,895
Adjustments for:			
Depreciation of fixed assets	9, 10	18,052	18,520
Amortization of intangible assets	11	11,843	8,591
Impairment losses from loans and provisions		423,022	358,833
Impairment losses on Greek Government bonds	4	671,913	
(Gains)/losses from investing activities		(39,640)	(38,762)
(Gains)/losses from financing activities		(68,590)	108,670
		<b>345,113</b>	<b>519,747</b>
<b>Net (increase)/decrease in assets relating to operating activities:</b>			
Due from banks		776,115	(761,232)
Securities held for trading and derivative financial assets		(48,902)	(155,935)
Loans and advances to customers		892,450	63,340
Other assets		(13,542)	43,378
<b>Net increase/(decrease) in liabilities relating to operating activities:</b>			
Due to banks		1,961,830	2,698,403
Derivative financial liabilities		45,846	469,890
Due to customers		(5,482,695)	(5,124,659)
Other liabilities		(82,458)	11,583
		<b>(1,606,243)</b>	<b>(2,235,485)</b>
<b>Net cash flows from operating activities before taxes</b>		<b>(1,606,243)</b>	<b>(2,235,485)</b>
Income taxes and other taxes paid		(95,953)	(89,993)
<b>Net cash flows from operating activities</b>		<b>(1,702,196)</b>	<b>(2,325,478)</b>
<b>Cash flows from investing activities</b>			
Investments in subsidiaries, associates and joint ventures		(7,602)	(85,217)
Dividends received		338	20,495
Purchases of fixed and intangible assets		(23,923)	(53,782)
Disposals of fixed and intangible assets		5,817	2,477
Net (increase)/decrease in investment securities		(374,383)	(290,024)
<b>Net cash flows from investing activities</b>		<b>(399,753)</b>	<b>(406,051)</b>
<b>Cash flows from financing activities</b>			
Expenses relating to share capital increase			(799)
Dividends paid to ordinary and preference shareholders		(2,280)	(58,068)
Liabilities from the securitization of consumer loans		135,642	(151,346)
Repayments of debt securities in issue and other borrowed funds		(267,578)	(407,409)
<b>Net cash flows from financing activities</b>		<b>(134,216)</b>	<b>(617,622)</b>
Effect of exchange rate fluctuations on cash and cash equivalents		273	1,520
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>(2,235,892)</b>	<b>(3,347,631)</b>
<b>Cash and cash equivalents at the beginning of the period</b>		<b>4,645,869</b>	<b>8,424,719</b>
<b>Cash and cash equivalents at the end of the period</b>		<b>2,409,977</b>	<b>5,077,088</b>

The attached notes (pages 63 - 88) form an integral part of these interim financial statements



## Notes to the Interim Financial Statements

### GENERAL INFORMATION

At present, the Bank operates under the brand name of ALPHA BANK A.E. and with the sign of ALPHA BANK. The Bank's registered office is 40 Stadiou Street, Athens and it is listed as a societe anonyme with registration number 6066/06/B/86/05. The Bank's duration is until 2100 which can be extended by the General Meeting of Shareholders.

In accordance with article 4 of the Articles of Incorporation, the Bank's objective is to engage, on its own account or on behalf of third parties, in Greece and abroad, independently or collectively, including joint ventures with third parties, in any and all (main and secondary) operations, activities, transactions and services allowed to credit institutions, in

conformity with whatever rules and regulations (domestic, community, foreign) may be in force each time. In order to serve this objective, the Bank may perform any kind of action, operation or transaction which, directly or indirectly, is pertinent, complementary or auxiliary to the purposes mentioned above.

Based on the decision of the Ordinary General Meeting of Shareholders, held on 22.6.2010, the tenure of the Bank's Board of Directors expires in 2014.

The Board of Directors as at 30.6.2011, according to the minute of its meeting held on 22.3.2011, consists of:

#### CHAIRMAN (Executive Member)

Yannis S. Costopoulos

#### VICE CHAIRMAN (Non-Executive Independent Member)

Minas G. Tanes \*\*\*

#### EXECUTIVE MEMBERS

##### MANAGING DIRECTOR

Demetrios P. Mantzounis

##### EXECUTIVE DIRECTORS AND GENERAL MANAGERS

Spyros N. Filaretos (COO) \*\*\*

Artemis Ch. Theodoridis

George C. Aronis (as of 22.3.2011)

#### NON-EXECUTIVE MEMBERS

Sophia G. Eleftheroudaki

Paul G. Karakostas \*

Nicholaos I. Manassis \*\*

Ioanna E. Papadopoulou

#### NON-EXECUTIVE INDEPENDENT MEMBERS

George E. Agouridis \*

Pavlos A. Apostolides \*\*

Thanos M. Veremis

Evangelos J. Kaloussis \*/\*\*\*

Ioannis K. Lyras \*\*

\* Member of the Audit Committee

\*\* Member of the Remuneration Committee

\*\*\* Member of the Risk Management Committee

**NON-EXECUTIVE MEMBER****(in accordance with the requirements of Law 3723/2008)**

Sarantis – Evangelos G. Lolos

**SECRETARY**

Hector P. Verykios

The Ordinary General Meeting of Shareholders, held on 21.6.2011, has appointed as auditors of the semi annual and annual financial statements for the year 2011 the following:

**Principal Auditors:** Nikolaos E. Vouniseas  
Charalambos G. Sirounis

**Substitute Auditors:** Nikolaos Ch. Tsiboukas  
John A. Achilas

of KPMG Certified Auditors A.E.

The Bank's shares have been listed in the Athens Stock Exchange since 1925. As at June 30, 2011 Alpha Bank was ranked seventh in terms of market capitalization. Additionally, the Bank's share is included in a series of international indices, such as among others S&P Europe 350, FTSE Med 100, MSCI Europe, DJ Euro Stoxx and FTSE4Good.

Apart from the Greek listing, the shares of the Bank are listed in the London Stock Exchange in the form of international certificates (GDRs) and they are traded over the counter in New York (ADRs).

As at June 30, 2011 the Bank has 534,269,648 ordinary and 200,000,000 preference shares in issue.

During the first semester of 2011 an average of 2,264,821 shares have been traded daily.

The credit rating of the Bank performed by three international credit rating agencies is as follows:

- Moody's: B3
- Fitch Ratings: B+ (from 14.7.2011: B-)
- Standard & Poor's: CCC

**The financial statements have been approved by the Board of Directors on August 29, 2011.**

## ACCOUNTING POLICIES APPLIED

### 1. Basis of Presentation

The Bank has prepared the condensed interim financial statements as at 30.6.2011 in accordance with International Accounting Standard (IAS) 34, Interim Financial Reporting.

The financial statements have been prepared on the historical cost basis except for the following assets and liabilities which are measured at fair value:

- Securities held for trading
- Derivative financial instruments
- Available for sale securities

The financial statements are presented in Euro, rounded to the nearest thousand, unless otherwise indicated.

The accounting policies applied by the Bank in preparing the condensed interim financial statements are consistent with those stated in the published financial statements for the year ended 31.12.2010, after taking into account the following amendments of International Accounting Standards and the Interpretations, which were issued by the International Accounting Standards Board (IASB), adopted by the European Union and applied on 1.1.2011:

- **Amendment of International Financial Reporting Standard 1** «Limited Exemption from Comparative IFRS 7 Disclosures for First-time Adopters» (Regulation 574/30.6.2010)

- **Amendment of International Accounting Standard 24** «Related Party Disclosures» (Regulation 632/19.7.2010)
- **Amendment of International Accounting Standard 32** «Classification of Rights Issues» (Regulation 1293/23.12.2009)
- **Improvements to International Accounting Standards** (Regulation 149/18.2.2011)
- **Amendment of Interpretation 14** «Prepayment of a Minimum Funding Requirement» (Regulation 633/19.7.2010)
- **Interpretation 19** «Extinguishing Financial Liabilities with Equity Instruments» (Regulation 662/23.7.2010)

The adoption of the above did not have a substantial impact on the Bank's financial statements.

The adoption by the European Union, by 31.12.2011, of new standards, interpretations or amendments, which have been issued or may be issued during the year by the International Accounting Standards Board (IASB), and their mandatory or optional adoption for periods beginning on or after 1.1.2011 may retrospectively affect the periods presented in these interim financial statements.

### Estimates, decision making criteria and significant sources of uncertainty

The estimates and judgments applied by the Bank companies in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate.

The estimates and assumptions are reviewed on an ongoing basis to take into account current conditions, and the effect of any revisions is recognized in the period in which the estimate is revised.

The main sources of uncertainty relating to estimations used in the preparation of the current period interim financial statements mainly relate to the estimation of the value of bonds issued by the Greek State that are owned by the Bank. More specifically, in the current period, the Bank recognized an impairment loss relating to the value of bonds issued by the Greek State (note 4), based on estimations that bear a significant amount of uncertainty since the restructuring program of the Greek government debt is still under development based on the decisions of the European Summit on July 21st, 2011. This program provides for the voluntary replacement of current securities issued by the

Greek State, maturing up to 2020, with new securities of extended maturities that will be issued by the Greek State and their capital will be guaranteed by a high credit rated institution. The program will be implemented later in 2011 and the impact on the value of bonds depends on factors such as:

- The completion of the program's voting process by the parliaments of the Eurozone member states
- The participation rate of the private sector
- Market conditions during the program's implementation period, and especially those conditions that will determine interest rates as well as, the remaining terms and conditions of the new bonds.
- The developments in the Eurozone debt crisis.

Based on the above it is possible that the final impact on the value of the bonds will differ from the impairment recognized in the current period's financial statements, which has been calculated based on the description of the bonds replacement program included in the letter of inquiry sent



by the Minister of Finance on 25.8.2011, to other Ministers of Finance of various countries, and on the current estimations relating to interest rates, where the impact from the

implementation of the above mentioned program on the viability of Greek Government debt was taken into account.

## INCOME STATEMENT

### 2. Staff Costs

The Bank in collaboration with AXA Insurance has created a new group savings plan for its employees that were hired and insured for the first time from 1.1.1993 and onwards. The program's aim is to provide a lump sum monetary benefit to retiring employees. The plan assets, which will be formed by the fixed monthly contributions, of the Bank and its employ-

ees, will be invested in low risk mutual funds. In particular, for employees hired by the Bank and insured from 1.1.1993 until 31.12.2004 the final lump sum benefit to be received upon retirement will have a lower limit which is defined in Law 2084/1992. The plan's effective date is January 1, 2011.

### 3. Impairment losses and provisions to cover credit risk

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Impairment losses on loans and advances to customers <sup>(note 7)</sup>	424,881	358,407	217,350	191,271
Reversal of impairment losses on participations	(11)			
Provisions to cover credit risk relating to off balance sheet items <sup>(note 14)</sup>	1,500		1,500	
Recoveries	(5,470)	(13,747)	(3,677)	(11,145)
<b>Total</b>	<b>420,900</b>	<b>344,660</b>	<b>215,173</b>	<b>180,126</b>

### 4. Exposure to credit risk from debt issued by peripheral countries in the Eurozone

#### a. Exposure to Greek Government debt

Analysis of impairment losses on Greek Government bonds is depicted below:

	Available for sale	Held to maturity	Total
Impairment losses on Greek Government bonds	75,944	595,969	671,913
Deferred tax	(15,189)	(119,192)	(134,381)
<b>Impairment losses on Greek Government bonds after income tax</b>	<b>60,755</b>	<b>476,777</b>	<b>537,532</b>

The European Summit on 21 July 2011 agreed upon the improvement of the terms of the initial financial enhancement program for Greece, through the decrease of the country's lending interest rates and the extension of maturities of the loans granted. An expansion of the activities of the European Financial Stability Facility (EFSF) was also decided.

In this context, a financial proposal was formed for a voluntary replacement program, for existing securities issued by the Greek Government, maturing up to 2020, with new securities of extended maturities which will be issued by the Greek State and their capital will be guaranteed by a high credit rated institution.

The voluntary replacement of bonds will be performed under the conditions initially set forth by the Institute of International Finance (IIF), and as amended by the letter of inquiry sent by the Minister of Finance on 25.8.2011, to the Minister's of Finance of various other countries with final recipients the private Greek bond holders. According to the

terms of the proposal the voluntary replacement program does not include Treasury Bills and specific bond issues.

The terms include four different choices. Three of the choices relate to the immediate replacement of existing bonds with new ones of 30 year or on average of a 15 year duration issued at par value or at a discount, with capital partially or entirely guaranteed by a high credit rated institution which will issue solely for this purpose 30 year or 15 year bonds of a triple A credit rating (AAA). The fourth choice relates to a commitment for reinvestment upon maturity of the existing bonds into new bonds with a 30 year maturity which will be issued at par value and will be capital guaranteed upon maturity.

Private investors who hold Greek Government bonds are expected to answer by 9.9.2011, as far as their intent to participate in the exchange program for the Greek Government bonds that they hold in their portfolio and mature up to 13.7.2020.

The Bank has expressed its intent to participate in the above mentioned program.

In addition, the Bank, estimating that the participation in the above program for the restructuring of the Greek debt, with adverse consequences for the investor, constitutes objective evidence of impairment of the value of bonds that fall within this program, recognized in its interim financial statements impairment losses amounting to €671.9 million before tax, for the Greek Government bonds maturing up to 13.7.2020.

More specifically, for the available for sale bond portfolio, the Bank recognized a total loss amounting to €76 million

by transferring the total loss from the bond valuation from equity to the period's income statement.

Respectively, for the held to maturity bond portfolio, an impairment loss was recognized amounting to €596 million which includes an amount of €8.3 thousand which related to the unamortized debit balance of the available for sale securities reserve as at 30.6.2011, that had been formed up to the transfer of these securities in prior periods, to the held to maturity portfolio.

The following tables depict the Bank's total exposure in Greek Government bonds as at 30.6.2011 and their maturity analysis.

Portfolio	Subject to the IIF voluntary replacement program			Not Subject to the IIF voluntary replacement program		
	Amortized cost before impairment	Book value before impairment <sup>(1)</sup> / fair value <sup>(2)</sup>	Book value after impairment <sup>(1)</sup> / fair value <sup>(2)</sup>	Amortized cost	Book value <sup>(1)</sup> / fair value <sup>(2)</sup>	Reserve balance
Available for sale	799,308	723,364 <sup>(2)</sup>	723,364 <sup>(2)</sup>	2,037,332	2,009,640 <sup>(2)</sup>	(27,692)
Held to maturity	2,928,428	2,928,428 <sup>(1)</sup>	2,332,467 <sup>(1)</sup>	1,045,586	1,045,586 <sup>(1)</sup>	
Trading	8,574	7,997 <sup>(2)</sup>	7,997 <sup>(2)</sup>	274	217 <sup>(2)</sup>	
<b>Total</b>	<b>3,736,310</b>	<b>3,659,789</b>	<b>3,063,828</b>	<b>3,083,192</b>	<b>3,055,443</b>	<b>(27,692)</b>

Portfolio	Up to 31.12.2014	From 1.1.2015 up to 13.7.2020	After 14.7.2020
<b>Subject to conditions of the IIF</b>			
Available for sale	237,267	486,097	-
Held to maturity	271,962	2,060,505	-
Trading	6,632	1,365	-
<b>Total</b>	<b>515,861</b>	<b>2,547,967</b>	<b>-</b>
<b>Not subject to conditions of the IIF</b>			
Available for sale	1,998,130	-	11,510
Held to maturity	892,909	-	152,677
Trading	-	-	217
<b>Total</b>	<b>2,891,039</b>	<b>-</b>	<b>164,404</b>

The table that follows depicts the hierarchy of Greek State securities accounted at fair value, based on the quality of inputs used for the estimation of their fair value:

	30.6.2011		31.12.2010	
	Bonds in available for sale portfolio	Bonds in trading portfolio	Bonds in available for sale portfolio	Bonds in trading portfolio
Level 1	2,732,553	8,214	1,376,393	27,561
Level 2	451	-	536	-
Level 3	-	-	-	-
<b>Total</b>	<b>2,733,004</b>	<b>8,214</b>	<b>1,376,929</b>	<b>27,561</b>

Furthermore, for securities that do not fall within this program, the Bank has estimated that no evidence of impairment exists since the extended participation of the private sector in the restructuring program, as well as the remaining measures agreed upon in the Summit for the financial enhancement of the Greek economy, considerably increase

the possibilities that bonds maturing after 2020 will be fully repaid.

In addition, the Bank's exposure to Greek Government risk from financial instruments other than securities is depicted in the table below:

<b>Balance sheet items</b>	<b>Book Value</b>	<b>Fair Value</b>
Derivative financial instruments – assets	239,824	239,824
Derivative financial instruments – liabilities	(125,197)	(125,197)
<b>Off balance sheet items</b>	<b>Nominal Value</b>	<b>Fair Value</b>
Bonds accepted as guarantees for funding purposes	58,676	49,952

The amounts that the Bank has granted as loans to the central or local governments are not material.

#### **b. Exposure to the peripheral Eurozone countries' debt**

The Bank on 30.6.2011 has no exposure to bonds issued by Spain, Portugal and Ireland.

### **5. Income Tax**

According to Law 3697/2008 the tax rate for 2010 is 24%.

According to article 14 of Law 3943/2011 "Combating tax evasion, staffing of the tax auditing department and other provisions under the responsibility of the Ministry of Finance" which states that for the periods commencing from 1.1.2011 and thereon, a 20% tax rate is effective for legal entities. For profit distribution, a withholding tax is imposed with a 25% tax rate. For financial statements up to 31.12.2010 a tax rate of 21% is imposed on distributed profits.

In accordance with article 5 of Law 3845/6.5.2010 "Measures for the implementation of the supporting mechanism of Greek economy through the Eurozone Member -States and

the International Monetary Fund" an additional tax was imposed on legal entities for social responsibility purposes and is calculated on the total net income for the fiscal year 2010 (accounting year 1.1-31.12.2009) provided that it exceeds €100,000. The additional tax was imposed on profits before income tax as reported under International Financial Reporting Standards (IFRS), only if these are greater than the total taxable profits.

According to the above, the additional tax recognized in the Financial Statements of the Bank as at 30.6.2010 amounted to € 55.5 million and it was paid in January 2011.

The income tax expense is analyzed as follows:

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Current	8,504	36,814	4,333	36,814
Deferred	1,673	(12,091)	(4,810)	(16,833)
	<b>10,177</b>	<b>24,723</b>	<b>(477)</b>	<b>19,981</b>
Deferred tax due to impairment on Greek Government bonds	(134,381)		(134,381)	
<b>Total</b>	<b>(124,204)</b>	<b>24,723</b>	<b>(134,858)</b>	<b>19,981</b>
Additional tax (Law 3845/2010)		55,512		

The current tax for the first semester of 2011 includes an additional tax arising from the tax audit for the years 2008 and 2009.

Deferred tax recognized in the income statement is attributable to temporary differences the effects of which are analyzed as follows:

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Depreciation and fixed assets write-offs	1,161	1,447	562	756
Valuation of loans	(22,767)	47,727	5,208	26,843
Suspension of interest accruals	20,340	14,372	1,862	10,582
Loans impairment	(48,081)	(52,996)	(17,522)	(28,200)
Liabilities to Common Insurance Fund of Bank Employees	2,409	13,884	(401)	(1,100)
Valuation of derivatives	24,777	(35,977)	(5,739)	(24,578)
Effective interest rate	(324)	2,061	(154)	512
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	2,926	(9,039)	(892)	(4,024)
Valuation of investments in subsidiaries due to hedging	2,507	(422)	1,772	(215)
Valuation of bonds	9,940	4,580	9,915	5,192
Valuation of shares	(1,899)	233	(8)	57
Tax losses carried forward				12,703
Other temporary differences	10,684	2,039	587	(15,361)
	<b>1,673</b>	<b>(12,091)</b>	<b>(4,810)</b>	<b>(16,833)</b>
Impairment on Greek Government bonds	(134,381)		(134,381)	
<b>Total</b>	<b>(132,708)</b>	<b>(12,091)</b>	<b>(139,191)</b>	<b>(16,833)</b>

A reconciliation between the effective and nominal tax rate is provided below:

	From 1 January to			
	30.6.2011		30.6.2010	
	%		%	
<b>Profit before income tax, additional tax and impact from impairment losses on Greek Government bonds</b>		<b>426</b>		<b>63,895</b>
Impairment losses on Greek Government bonds		(671,913)		
<b>Profit/(loss) before income tax</b>		<b>(671,487)</b>		<b>63,895</b>
Income tax (nominal tax rate)	20	(134,297)	24	15,335
Increase/(decrease) due to:				
Non taxable income	0.02	(112)	(12.88)	(8,228)
Non deductible expenses	(0.39)	2,634	1.39	885
Additional tax	(0.01)	50	0.09	55
Withholding tax that has not been offset			4.72	3,017
Other differences	(1.12)	7,521	21.38	13,659
<b>Income Tax (effective tax rate)</b>	<b>18.50</b>	<b>(124,204)</b>	<b>38.70</b>	<b>24,723</b>



	From 1 April to			
	30.6.2011		30.6.2010	
	%		%	
<b>Profit before income tax, additional tax and impact from impairment losses on Greek Government bonds</b>		<b>(22,806)</b>		<b>49,954</b>
Impairment losses on Greek Government bonds		(671,913)		
<b>Profit/(loss) before income tax</b>		<b>(694,719)</b>		<b>49,954</b>
Income tax (nominal tax rate)	20	(138,943)	24	11,989
Increase/(decrease) due to:				
Non taxable income	0.02	(112)	2.03	1,014
Non deductible expenses	(0.35)	2,462	1.54	770
Additional tax	(0.01)	23	0.11	55
Withholding tax that has not been offset			(15.02)	(7,506)
Other differences	(0.25)	1,712	27.34	13,659
<b>Income Tax (effective tax rate)</b>	<b>19.41</b>	<b>(134,858)</b>	<b>40.00</b>	<b>19,981</b>

### Income tax of other comprehensive income recognized directly in Equity

	From 1 January to					
	30.6.2011			30.6.2010		
	Before Income tax	Income tax	After Income tax	Before Income tax	Income tax	After Income tax
Change in available for sale securities reserve	107,959	(21,584)	86,375	(137,485)	32,847	(104,638)
Change in available for sale securities reserve due to impairment on Greek Government bonds	75,944	(15,189)	60,755	(40,663)	9,759	(30,904)
Change in cash flow hedge reserve	4,714	(943)	3,771	(40,663)	9,759	(30,904)
Effect of tax rate adjustment (Law 3943/2011)		(16,609)	(16,609)			
Exchange differences on translating foreign operation	16		16	(21)		(21)
<b>Total</b>	<b>188,633</b>	<b>(54,325)</b>	<b>134,308</b>	<b>(178,169)</b>	<b>42,606</b>	<b>(135,563)</b>

	From 1 April to					
	30.6.2011			30.6.2010		
	Before Income tax	Income tax	After Income tax	Before Income tax	Income tax	After Income tax
Change in available for sale securities reserve	(65,030)	13,008	(52,022)	(19,746)	4,738	(15,008)
Change in available for sale securities reserve due to impairment on Greek Government bonds	75,944	(15,189)	60,755	(11,466)	2,752	(8,714)
Change in cash flow hedge reserve	2,370	(474)	1,896	(11,466)	2,752	(8,714)
Effect of tax rate adjustment (Law 3943/2011)		(1,146)	(1,146)			
Exchange differences on translating foreign operation	16		16	10		10
<b>Total</b>	<b>13,300</b>	<b>(3,801)</b>	<b>9,499</b>	<b>(31,202)</b>	<b>7,490</b>	<b>(23,712)</b>



## 6. Earnings/ (losses) per share

### a. Basic

Basic earnings/(losses) per share are calculated by dividing the profit/(losses) after income tax for the period, by the weighted average number of ordinary shares outstanding, after deducting the weighted average number of treasury shares held by the Bank during the period.

### b. Diluted

Diluted earnings/(losses) per share are calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

The Bank does not have dilutive potential ordinary shares and additionally, based on the preference shares terms of issuance, basic and dilutive earnings/(losses) per share should not differ.

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Profit/(loss) attributable to ordinary equity owners of the Bank	(547,283)	(16,340)	(559,861)	29,973
Weighted average number of outstanding ordinary shares	534,269,648	534,269,648	534,269,648	534,269,648
Basic and diluted earnings/ (losses) per share (in €)	(1.02)	(0.03)	(1.05)	0.06

Taking into consideration the impact of the accrued return on preference shares, earnings/(losses) per share are formed as follows:

	From 1 January to		From 1 April to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Profit/ (loss) attributable to ordinary equity owners of the Bank less the accrued return on preference shares of the Greek State (Law 3723/2008)	(584,574)	(52,233)	(578,610)	17,580
Weighted average number of outstanding ordinary shares	534,269,648	534,269,648	534,269,648	534,269,648
Basic and diluted earnings/ (losses) per share (in €)	(1.09)	(0.10)	(1.08)	0.03

## ASSETS

### 7. Loans and advances to customers

	30.6.2011	31.12.2010
<b>Individuals:</b>		
Mortgages	11,246,403	11,363,534
Consumer:		
- Non-Securitized	1,876,292	1,772,396
- Securitized	1,785,184	1,958,435
Credit cards:		
- Non-Securitized	245,756	400,875
- Securitized	785,247	724,026
Other	54,295	54,824
<b>Total</b>	<b>15,993,177</b>	<b>16,274,090</b>
<b>Companies:</b>		
Corporate loans:		
- Non-Securitized	22,551,053	23,241,798
- Securitized	1,536,227	1,562,067
<b>Other receivables</b>	<b>447,323</b>	<b>592,417</b>
	<b>40,527,780</b>	<b>41,670,372</b>
Less:		
Allowance for impairment losses <sup>(1)</sup>	(1,926,076)	(1,751,337)
<b>Total</b>	<b>38,601,704</b>	<b>39,919,035</b>

The Bank has proceeded in securitizing consumer and corporate loans as well as credit cards through special purpose entities controlled by the Bank.

Based on the contractual terms and structure of the above transactions (e.g. allowance of guarantees or/and credit enhancement or due to the Bank owning the bonds issued by the special purpose entities) the Bank retained in all cases

the risks and rewards deriving from the securitized portfolios.

The Bank through the program of direct issuance of covered bonds issued an amount of €3.5 billion which was covered by mortgage loans. As of 30.6.2011 the value of mortgage loans provided as coverage for the above mentioned bonds amounted to €4.1 billion.

### Allowance for impairment losses

<b>Balance 1.1.2010</b>	<b>1,273,354</b>
<b>Changes for the period 1.1 - 30.6.2010</b>	
Impairment losses for the period <sup>(note 3)</sup>	358,407
Change in present value of impairment reserve	52,387
Foreign exchange differences	650
Loans written-off during the period	(164,712)
<b>Balance 30.6.2010</b>	<b>1,520,086</b>
<b>Changes for the period 1.7 - 31.12.2010</b>	
Impairment losses for the period	365,828
Change in present value of impairment reserve	64,147
Foreign exchange differences	400
Loans written-off during the period	(199,124)
<b>Balance 31.12.2010</b>	<b>1,751,337</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Impairment losses for the period <sup>(note 3)</sup>	424,881
Change in present value of impairment reserve	78,050
Foreign exchange differences	201
Loans written-off during the period	(328,393)
<b>Balance 30.6.2011</b>	<b>1,926,076</b>

<sup>(1)</sup> In addition to the allowance for impairment losses, an additional provision of €1,500 (31.12.2010: no balance) has been recorded to cover credit risk relating to off-balance sheet items. The total provision recorded to cover credit risk amounts to €1,927,576.

## 8. Investment securities

### a. Available for sale

Available for sale investment securities amounted to €3.7 billion as at 30.6.2011 compared to €2.8 billion as at 31.12.2010. The aforementioned amounts include Greek Government bonds amounting to €2.7 billion as at 30.6.2011 (31.12.2010: €1.4 billion) of which Greek Government Treasury Bills amount to €2 billion (31.12.2010: €872 million).

During the first semester of 2011 the Bank has recognized impairment loss for Greek Government bonds which amounts to €75.9 million (note 4) and impairment loss for other securities that amounts to €43.7 million which is included in "Gains less losses on financial transactions".

### b. Held to maturity

Held to maturity investment securities amounted to €4.2 billion as at 30.6.2011 compared to €5.2 billion as at 31.12.2010. The aforementioned amounts include Greek Government bonds that amount to €3.4 billion as at 30.6.2011 (31.12.2010: €4.1 billion) of which the amount of €0.9 billion relates to the bond transferred to the full ownership of the Bank over the issuance of preference shares

of the Greek State in accordance with the Law 3723/2008.

During the first semester of 2011 the Bank has recognized impairment loss for Greek Government bonds which amounts to €596 million (note 4) and impairment loss for other securities that amounts to €33.4 million which is included in "Gains less losses on financial transactions".

### Allowance for impairment losses

<b>Balance 1.1.2010</b>	<b>19,626</b>
<b>Changes for the period 1.1 - 30.6.2010</b>	
Change in present value of impairment allowance	516
Foreign exchange differences	660
Securities written-off during the period	(8,999)
<b>Balance 30.6.2010</b>	<b>11,803</b>
<b>Changes for the period 1.7 - 31.12.2010</b>	
Impairment losses for the period	21,854
<b>Balance 31.12.2010</b>	<b>33,657</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Change in present value of impairment allowance	111
Impairment losses on Greek Government bonds	595,969
Impairment losses on other bond issuers	33,355
Securities written-off during the period	(42,874)
Recycling of reserve from the reclassification of securities from the available for sale portfolio to held to maturity	(8)
<b>Balance 30.6.2011</b>	<b>620,210</b>

## 9. Investment Property

	<u>Land and Buildings</u>
<b>Balance 1.1.2010</b>	
Cost	56,796
Accumulated depreciation	(8,471)
<b>1.1.2010 - 30.6.2010</b>	
Net book value 1.1.2010	48,325
Depreciation charge for the period	(309)
Net book value 30.6.2010	<u>48,016</u>
<b>Balance 30.6.2010</b>	
Cost	56,796
Accumulated depreciation	(8,780)
<b>1.7.2010 - 31.12.2010</b>	
Net book value 1.7.2010	48,016
Depreciation charge for the period	(310)
Net book value 31.12.2010	<u>47,706</u>
<b>Balance 31.12.2010</b>	
Cost	56,796
Accumulated depreciation	(9,090)
<b>1.1.2011 - 30.6.2011</b>	
Net book value 1.1.2011	47,706
Additions	45
Reclassification to "Property, plant and equipment"	(1,465)
Depreciation charge for the period	(306)
Net book value 30.6.2011	<u>45,980</u>
<b>Balance 30.6.2011</b>	
Cost	54,908
Accumulated depreciation	(8,928)

**10. Property, plant and equipment**

	Lands and buildings	Leased equipment	Equipment	Total
<b>Balance 1.1.2010</b>				
Cost	796,184		323,692	1,119,876
Accumulated depreciation	(209,856)		(270,798)	(480,654)
<b>1.1.2010 - 30.6.2010</b>				
Net book value 1.1.2010	586,328		52,894	639,222
Additions	6,840	186	9,564	16,590
Foreign exchange differences	74		24	98
Disposals	(208)		(129)	(337)
Reclassification to "Non current assets held for sale"	(1,703)			(1,703)
Reclassification from "Non current assets held for sale"	1,712			1,712
Depreciation charge for the period	(9,059)	(9)	(9,143)	(18,211)
Net book value 30.6.2010	583,984	177	53,210	637,371
<b>Balance 30.6.2010</b>				
Cost	802,147	186	332,062	1,134,395
Accumulated depreciation	(218,163)	(9)	(278,852)	(497,024)
<b>1.7.2010 - 31.12.2010</b>				
Net book value 1.7.2010	583,984	177	53,210	637,371
Additions	5,916	29	7,903	13,848
Foreign exchange differences	(96)		(38)	(134)
Disposals/Impairments	(899)		(28)	(927)
Reclassification to "Non current assets held for sale"	(6)			(6)
Depreciation charge for the period	(9,230)	(18)	(9,642)	(18,890)
Net book value 31.12.2010	579,669	188	51,405	631,262
<b>Balance 31.12.2010</b>				
Cost	806,164	215	338,897	1,145,276
Accumulated depreciation	(226,495)	(27)	(287,492)	(514,014)
<b>1.1.2011 - 30.6.2011</b>				
Net book value 1.1.2011	579,669	188	51,405	631,262
Additions	2,839	32	7,362	10,233
Foreign exchange differences	(173)	(4)	(69)	(246)
Disposals	(3,456)		(52)	(3,508)
Reclassification from "Investment Property"	1,465			1,465
Reclassification			13,380	13,380
Depreciation charge for the period	(9,116)	(22)	(8,608)	(17,746)
Net book value 30.6.2011	571,228	194	63,418	634,840
<b>Balance 30.6.2011</b>				
Cost	805,023	242	358,766	1,164,031
Accumulated depreciation	(233,795)	(48)	(295,348)	(529,191)

The book value of owned land and buildings included in the above balances amounts to €504,545 as at 30.6.2011 (31.12.2010: €505,930).

## 11. Goodwill and other intangible assets

	Software	Bank rights	Other Intangible	Total
<b>Balance 1.1.2010</b>				
Cost	216,891	1,785	69	218,745
Accumulated amortization	(142,031)	(744)	(19)	(142,794)
<b>1.1.2010-30.6.2010</b>				
Net book value 1.1.2010	74,860	1,041	50	75,951
Additions	25,486			25,486
Foreign exchange differences	8			8
Amortization charge for the period	(8,408)	(178)	(5)	(8,591)
Net book value 30.6.2010	91,946	863	45	92,854
<b>Balance 30.6.2010</b>				
Cost	242,400	1,785	69	244,254
Accumulated amortization	(150,454)	(922)	(24)	(151,400)
<b>1.7.2010 - 31.12.2010</b>				
Net book value 1.7.2010	91,946	863	45	92,854
Additions	17,138			17,138
Foreign exchange differences	(13)			(13)
Amortization charge for the period	(11,275)	(179)	(5)	(11,459)
Net book value 31.12.2010	97,796	684	40	98,520
<b>Balance 31.12.2010</b>				
Cost	259,508	1,785	69	261,362
Accumulated amortization	(161,712)	(1,101)	(29)	(162,842)
<b>1.1.2011 - 30.6.2011</b>				
Net book value 1.1.2011	97,796	684	40	98,520
Additions	9,615			9,615
Foreign exchange differences	(22)			(22)
Reclassification to "Property, plant and equipment"	(13,380)			(13,380)
Amortization charge for the period	(11,660)	(178)	(5)	(11,843)
Net book value 30.6.2011	82,349	506	35	82,890
<b>Balance 30.6.2011</b>				
Cost	255,689	1,785	69	257,543
Accumulated amortization	(173,340)	(1,279)	(34)	(174,653)



## LIABILITIES

### 12. Due to banks

Due to banks amounted to €20.7 billion as at 30.6.2011 compared to €18.7 billion as at 31.12.2010. The above mentioned amounts include European Central Bank's deposits

that amount to €16.7 billion as at 30.6.2011 (31.12.2010: €14 billion).

### 13. Debt securities in issue and other borrowed funds

#### Long-term

#### i. Issues guaranteed by the Greek State (Law 3723/2008)

According to Law 3723/2008 for the enhancement of the Greek economy's liquidity program, the Bank proceeded in the following new issues of senior debts guaranteed by the Greek State.

- On 15.2.2011 an amount of €950 million with a three year duration and bearing an interest rate of three month Euribor plus a spread of 8.5%.
- On 3.6.2011 an amount of €400 million with a three year duration and bearing an interest rate of three month Euribor plus a spread of 12%.

After these issuances, the outstanding balance of the above mentioned issues amounts to €10.8 billion as at 30.6.2011.

On 23.5.2011 the spread of all the existing issues guaranteed by the Greek State was amended to 12% with immediate effect prior to the beginning of the value interest bearing period for every issue.

The above mentioned securities are not presented in the "Debt securities in issue and other borrowed funds", as they are held by the Bank.

#### ii. Covered Bonds

According to the covered bond program, which provides direct issuance from the Bank up to the amount of €8 billion, the Bank proceeded to issues, the balance of which as at 30.6.2011 amounts to €3.5 billion.

The covered bonds are not included in the "Debt securities in issue and other borrowed funds" as they are held by the Bank <sup>(1)</sup>.

#### iii. Senior debt securities

<b>Balance 1.1.2011</b>	<b>4,802,728</b>
<b>Changes for the period 1.1 – 30.6.2011</b>	
New issues	677,541
Maturities/Redemptions	(1,866,276)
Fair value change due to hedging	(10,040)
Accrued interest	(10,428)
Foreign exchange differences	(2,832)
<b>Balance 30.6.2011</b>	<b>3,590,693</b>

The following securities are included in the amount of "new issues":

- nominal value of €5 million maturing on 11.3.2013, bearing a fixed three month interest rate of 4.25%.
- nominal value of USD 5 million maturing on 11.3.2013, bearing a fixed three month interest rate of 3%.
- nominal value of €2 million maturing on 11.4.2018, bearing a fixed annual interest rate of 6%.
- nominal value of USD 5 million maturing on 14.4.2014, bearing a fixed three month interest rate of 3.5%.
- nominal value of €5 million maturing on 14.4.2014, bearing a fixed three month interest rate of 4.5%.
- nominal value of €100 million maturing on 20.6.2013, bearing a fixed annually interest rate of 5.5%.
- nominal value of €100 million maturing on 20.6.2014, bearing a fixed annually interest rate of 6%.

<sup>(1)</sup> Financial disclosure regarding covered bond issues, as determined by the 2620/28.8.2009 directive of Bank of Greece, will be published at the Bank's website.



- nominal value of €5 million maturing on 21.6.2013, bearing a fixed three month interest rate of 4.5%.
- nominal value of USD5 million maturing on 21.6.2013, bearing a fixed three month interest rate of 3%.
- nominal value of €100 million maturing on 3.9.2013, bearing a floating interest rate of three month Euribor plus a spread of 2.75%.
- nominal value of €350 million maturing on 9.12.2013, bearing a floating interest rate of three month Euribor plus a spread of 1.5%.

Additionally, the amount of maturities/redemptions includes maturities of issues amounting to €1,014 million.

#### iv. Liabilities from the securitization of consumer loans

<b>Balance 1.1.2011</b>	<b>774,915</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Net collections (repayments)	11,940
Securitization of new loans	116,917
Interest	6,785
<b>Balance 30.6.2011</b>	<b>910,557</b>

In addition liabilities deriving from the securitization of consumer loans, corporate loans as well as from credit cards are not presented in "Debt securities in issue and other borrowed

funds" since these securities, amounting to €3.2 billion, issued by special purpose entities are held by the Bank.

#### v. Subordinated debt

<b>Balance 1.1.2011</b>	<b>810,213</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Maturities/Redemptions	(302,375)
Fair value change due to hedging	(7,285)
Accrued interest	(2,450)
Foreign exchange differences	(13,920)
<b>Balance 30.6.2011</b>	<b>484,183</b>

- On 1.2.2011 an amount of €25 million was repaid from the issue maturing on 1.2.2017 and with a call option on 1.2.2012.
- On 1.2.2011 an amount of €15 million was repaid from the issue maturing on 8.3.2017 and with a call option on 8.3.2012.
- On 24.3.2011 the issue JPY 30 billion (equivalent in €262.4 million) maturing on 4.3.2035, was repaid.

#### vi. Hybrid securities

<b>Balance 1.1.2011</b>	<b>593,017</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Accrued interest	(6,031)
<b>Balance 30.6.2011</b>	<b>586,986</b>
<b>Total of Debt securities in issue and other borrowed funds not held by the Bank</b>	<b>5,572,419</b>



## 14. Provisions

<b>Balance 1.1.2010</b>	<b>3,768</b>
<b>Changes for the period 1.1 - 30.6.2010</b>	
Other provisions	238
Provisions used during the period	<u>(2)</u>
<b>Balance 30.6.2010</b>	<b>4,004</b>
<b>Changes for the period 1.7 - 31.12.2010</b>	
Restructuring program provisions	5,481
Reversal of other provisions	<u>(238)</u>
<b>Balance 31.12.2010</b>	<b>9,247</b>
<b>Changes for the period 1.1 - 30.6.2011</b>	
Provisions to cover credit risk relating to off-balance sheet items <sup>(note 3)</sup>	1,500
Reversal of other provisions	(490)
Restructuring program provisions used during the period	<u>(3,602)</u>
<b>Balance 30.6.2011</b>	<b>6,655</b>

The amounts of other provisions charged to profit or loss account and of the restructuring program provisions are included in the account "Other expenses" of the income statement.

## EQUITY

### 15. Share Capital and Retained Earnings

#### a) Share capital

The Bank's share capital as at 30.6.2011 amounts to €3,451,067,345.60 distributed as 734,269,648 shares, of which 534,269,648 are ordinary, registered, voting, non paper and 200,000,000 are preference, registered, non voting, paper and redeemable, of nominal value €4.70 each.

Preference shares have been issued on 21.5.2009, according to Law 3723/2008 regarding the enhancement of Greek economy's liquidity program.

According to article 39 of Law 3844/3.5.2010, which amended Law 3723/9.12.2008, the return on preference shares has a step up feature of 2% annually, if after five years following the issuance, preference shares have not been redeemed.

The Bank has recognized the preference shares as part of its equity and the related return for the first semester of 2011 amounts to €37.3 million after income tax.

#### b) Retained earnings

The Bank's Ordinary General Meeting of Shareholders held on 21.6.2011 decided the following:

- the payment to the Greek State of €94 million regarding the accrued return on its preference shares for the year 2010, according to the Bank's Articles of Incorporation. So, the account "Retained Earnings" decreased by the amount of €75.2 million after income tax.
- not to distribute dividends to Bank's common shareholders for the year 2010 according to the provisions of the article 19 of the Law 3965/2011 and the decision 20708/B.1175/23.4.2009 of the Minister of Economy and Finance .

## ADDITIONAL INFORMATION

### 16. Contingent liabilities and commitments

#### a) Legal Issues

The Bank, in the ordinary course of business, is a defendant in claims from customers and other legal proceedings. No provision has been recorded because, after consultation

with the legal department, the ultimate disposition of these matters is not expected to have a material effect on the financial position or operations of the Bank.

#### b) Tax issues

In March 2011, Bank's tax audit for the years 2008 and 2009 was completed. The Bank's branches in Albania, London and Bulgaria have been audited by the tax authorities for the

years up to and including 2009, 2008, 2007 respectively. Additional taxes and penalties may be imposed for the unaudited years.

#### c) Operating leases

##### The Bank as a lessee

The Bank has various obligations with respect to leases of buildings which are used as branches or for administrative purposes.

The duration of the lease agreements is initially for 12 years with a renewal or extension option according to the lease agreements. The policy of the Bank is to renew these contracts.

The Bank's minimum future lease payments are:

	<u>30.6.2011</u>	<u>31.12.2010</u>
■ less than one year	31,484	31,448
■ between one year and five years	96,548	107,445
■ more than five years	81,224	95,153
<b>Total</b>	<b>209,256</b>	<b>234,046</b>

The total lease expense of the Bank for the first semester of 2011 relating to rental of buildings amounted to € 17,279 (First semester of 2010: € 19,376) and it is included in the account "General administrative expenses".

##### The Bank as a lessor

The Bank's receivables from leases relate to buildings leased either to group companies or to third parties.

The minimum future lease revenues are as follows:

	<u>30.6.2011</u>	<u>31.12.2010</u>
■ less than one year	2,869	2,814
■ between one year and five years	4,984	6,614
■ more than five years	2,173	3,981
<b>Total</b>	<b>10,026</b>	<b>13,409</b>

The lease revenues for the first semester of 2011 amounted to € 1,639 (First semester of 2010: € 1,860) and are included in the account "Other Income".

#### d) Off balance sheet liabilities

The Bank, pursuant to its normal operations, is bound by contractual commitments that in the future may result in changes in its asset structure. These commitments, monitored in off balance sheet accounts, relate to letters of credit, letters of guarantee and undrawn credit facilities and credit limits.

Letters of credit are used to facilitate trading activities and relate to the financing of contractual agreements for the transfer of goods domestically or abroad, by undertaking the direct payment of the third party bound by the agreement on behalf of the Bank's clients.

Letters of credit, as well as letters of guarantee, are commitments under specific terms and are issued by the Bank for

the purpose of ensuring that its clients will fulfill the terms of their contractual obligations.

The outstanding balances are as follows:

	<u>30.6.2011</u>	<u>31.12.2010</u>
Letters of guarantee	5,509,450	5,577,106
Letters of credit	49,060	47,225

Additionally, contingent liabilities for the Bank arise from the undrawn loan agreements and credit limits that may not be fulfilled immediately or may be partly fulfilled as long as the agreed upon requirements are fulfilled by counterparties.

The liability of limits that can not be committed in case counterparties fail to meet their contractual obligations as of 30.6.2011 amounts to €263.8 million (31.12.2010: €442.6 million) and is included to the calculation of risk weighted assets.

### e) Assets pledged

	<u>30.6.2011</u>	<u>31.12.2010</u>
Assets pledged	26,035,642	27,556,022

Assets pledged include:

- Loans and advances to customers amounting to €4.3 billion from which:
  - i. an amount of €2.8 billion has been pledged as collateral to the Bank of Greece in accordance with the Monetary Policy Council Act No 54/27.2.2004 as in force. With this act the Bank of Greece accepts as collateral, for monetary policy purposes and intraday credit, non marketable assets, which should meet the terms and conditions of the above act.
  - ii. An amount of €1.5 billion has been granted as collateral to the Greek State in order for the Bank to receive securities issued by the Greek State that amount to €1.3 billion in accordance with Law 3723/2008.
- Securities held for trading and investment securities portfolio as well as securities from Reverse Repos amounting to €21.7 billion out of which:

- i. An amount of €3.5 billion relates to the issuance of covered bonds secured by mortgage loans of €4.1 billion.
- ii. An amount of €10.8 billion relates to securities issued with the guarantee of the Greek State in accordance with Law 3723/2008.
- iii. An amount of €7.4 billion relates to Greek Government bonds and other bonds.

From the aforementioned securities, an amount of €0.8 billion has been granted as collateral to the Greek State in order for the Bank to receive securities issued by the Greek State that amount to €1.3 billion in accordance with Law 3723/2008. The remaining securities are pledged as collateral to the European Central Bank for participation in main refinancing operations and to the Bank of Greece for the participation in the Intra-Europe clearing of payments system on an ongoing time (TARGET), to the Athens Derivative Exchange Clearing House, as well as to the European Investment Bank.

### f) Other pledges

On 7 May 2008 the Bank completed a new Medium Term Notes Program amounting to USD 7.5 billion, according to Rule 144A of the American Law, which will be offered to institutional investors. The issuer will be Alpha Group Jersey

Limited, a wholly owned subsidiary of the Bank. The Notes will be guaranteed by the Bank and will be traded in Luxembourg's Stock Exchange. The program is currently inactive.



## 17. Operating segment

(Amount in millions of Euro)

	1.1 - 30.6.2011						
	Total	Retail Banking	Corporate Banking	Asset Management/ Insurance	Investment Banking/ Treasury	South Eastern Europe	Other
Net interest income	658.8	420.7	205.1	0.6	12.8	19.6	
Net fee and commission income	105.5	53.3	39.8	11.9	(2.9)	3.4	
Other income	72.3	2.7	3.3	1.3	70.7	1.0	(6.7)
<b>Total income</b>	<b>836.6</b>	<b>476.7</b>	<b>248.2</b>	<b>13.8</b>	<b>80.6</b>	<b>24.0</b>	<b>(6.7)</b>
<b>Total expenses</b>	<b>(415.3)</b>	<b>(291.9)</b>	<b>(62.3)</b>	<b>(10.1)</b>	<b>(8.1)</b>	<b>(27.0)</b>	<b>(15.9)</b>
Impairment losses	(1,092.8)	(197.7)	(206.6)			(16.6)	(671.9)
<b>Profit/(loss) before income tax</b>	<b>(671.5)</b>	<b>(12.9)</b>	<b>(20.7)</b>	<b>3.7</b>	<b>72.5</b>	<b>(19.6)</b>	<b>(694.5)</b>
Income tax	124.2						
<b>Loss after income tax</b>	<b>(547.3)</b>						

The amount of €671.9 million included in the operating segment as "Other" refers to impairment losses from Greek Government bonds (note 4).

(Amount in millions of Euro)

	1.1 - 30.6.2010						
	Total	Retail Banking	Corporate Banking	Asset Management/ Insurance	Investment Banking/ Treasury	South Eastern Europe	Other
Net interest income	679.4	405.4	196.5	0.2	58.7	18.6	
Net fee and commission income	122.9	54.6	41.1	14.1	9.3	3.8	
Other income	34.6	3.0	3.8	0.5	(4.5)	1.1	30.7
<b>Total income</b>	<b>836.9</b>	<b>463.0</b>	<b>241.4</b>	<b>14.8</b>	<b>63.5</b>	<b>23.5</b>	<b>30.7</b>
<b>Total expenses</b>	<b>(428.3)</b>	<b>(297.0)</b>	<b>(59.3)</b>	<b>(11.3)</b>	<b>(9.7)</b>	<b>(28.8)</b>	<b>(22.2)</b>
Impairment losses	(344.7)	(150.3)	(174.0)			(20.4)	
<b>Profit/(loss) before income tax</b>	<b>63.9</b>	<b>15.7</b>	<b>8.1</b>	<b>3.5</b>	<b>53.8</b>	<b>(25.7)</b>	<b>8.5</b>
Income tax	(80.2)						
<b>Profit/(loss) after income tax</b>	<b>(16.3)</b>						

### i. Retail Banking

Includes all individuals (retail banking customers), professionals, small and very small companies.

The Bank offers through its extended branch network, all types of deposit products (deposits/ savings accounts, working capital/ current accounts, investment facilities/ term deposits, Repos, Swaps), loan facilities (mortgages, consumer, corporate loans, letters of guarantee) and debit and credit cards to the above customers.

### ii. Corporate Banking

Includes all medium-sized and large companies, corporations with international activities, corporations managed by the Corporate Banking Division and shipping corporations.

The Bank offers working capital facilities, corporate loans and letters of guarantee.

### iii. Asset Management / Insurance

Consists of a wide range of asset management services offered through the Bank's private Banking units. In addition, it offers a wide range of insurance products to individuals and companies.

### iv. Investment Banking / Treasury

Includes stock exchange, advisory and brokerage services relating to capital markets, as well as investment banking facilities offered by the Bank. It also includes the activities of the Dealing Room in the interbank market (FX Swaps, Bonds, Futures, IRS, Interbank placements – Loans etc.).

#### v. South- Eastern Europe

Consists of the Bank's branches operating in South Eastern Europe.

### 18. Capital adequacy

The Bank's capital adequacy is supervised by the Bank of Greece, to which reports are submitted on a quarterly basis. The minimum requirements regarding tier I ratio and the capital adequacy ratio of the Bank are determined by Bank of Greece Governor's Acts.

Since 1 January 2008, the new regulatory framework (Basel II) has been applied in order to calculate capital adequacy. Those requirements were transposed into Greek law by Law 3601/2007.

The capital adequacy ratio compares regulatory capital with the risks that the Bank undertakes (risk-weighted assets). Regulatory capital includes Tier I capital (share capital, reserves), additional Tier I capital (hybrid securities) and Tier II capital (subordinated debt, real estate properties revaluation reserves). Risk-weighted assets include the credit risk of the

#### vi. Other

This segment consists of the Bank's administration section.

investment portfolio, the market risk of the trading book and the operational risk.

Alpha Bank's policy is to maintain a robust capital base to sustain its development and retain the trust of depositors, shareholders, markets and business partners.

The ratios (for Tier I capital and capital adequacy) are much higher than the minimum levels set by the respective Bank of Greece Governor's Act and provide a solid base that will allow the Bank to support its business activities in the coming years.

In addition, the percentage of hybrid securities and subordinated debt is considerably lower than the regulatory limits, meaning that the Bank can, if necessary, further utilise these forms of capital.

	30.6.2011 (estimate)	31.12.2010
Tier I ratio	11.1%	11.8%
<b>Capital adequacy ratio (Tier I + Tier II)</b>	<b>12.2%</b>	<b>13.5%</b>

### 19. Related-party transactions

The Bank enters into a number of transactions with related parties in the normal course of business. These transactions are performed at arm's length and are approved by the relevant Bank committees.

a. The outstanding balances of the transactions with members of the Board of Directors, their close family members and the entities controlled by them as well as the results related to these transactions are as follows:

	30.6.2011	31.12.2010
<b>Asset</b>		
Loans and advances to customers	162,513	165,787
<b>Liabilities</b>		
Due to customers	78,681	81,445
<b>Letters of guarantee</b>	<b>5,234</b>	<b>4,806</b>
	From 1 January to	
	30.6.2011	30.6.2010
<b>Income</b>		
Interest and similar income	3,155	2,184
<b>Expenses</b>		
Interest expense and similar charges	1,525	557

The Board of Directors' and Executive General Managers' fees recorded in the income statement for the first semester of 2011 amounted to € 1,545 (A' semester of 2010: € 1,642).

b. The outstanding balances with subsidiaries and associates and the results related to these transactions are as follows:

### I. Subsidiaries

	<u>30.6.2011</u>	<u>31.12.2010</u>
<b>Assets</b>		
Due from banks	6,150,658	7,204,124
Securities held for trading	411	394
Derivative financial assets	33,940	513
Loans and advances to customers	1,151,576	1,433,637
Available for sale securities	795,111	1,134,353
Other assets	2,793	11
<b>Total</b>	<b>8,134,489</b>	<b>9,773,032</b>
<b>Liabilities</b>		
Due to banks	1,684,355	2,658,488
Due to customers	199,520	419,758
Derivative financial liabilities	16,408	780
Debt securities in issue and other borrowed funds	5,573,261	6,980,278
Other liabilities	1,108	1,406
<b>Total</b>	<b>7,474,652</b>	<b>10,060,710</b>
<b>Letters of guarantee and other guarantees</b>	<b>869,237</b>	<b>799,680</b>

	From 1 January to	
	<u>30.6.2011</u>	<u>30.6.2010</u>
<b>Income</b>		
Interest and similar income	61,995	69,908
Dividend income		25,519
Fee and commission income	9,564	11,932
Gains less losses on financial transactions		(94)
Other income	1,589	1,204
<b>Total</b>	<b>73,148</b>	<b>108,469</b>
<b>Expenses</b>		
Interest expense and similar charges	107,381	126,051
Commission expense	495	422
General administrative expenses	10,577	10,805
<b>Total</b>	<b>118,453</b>	<b>137,278</b>

### II. Associates

	<u>30.6.2011</u>	<u>31.12.2010</u>
<b>Assets</b>		
Loans and advances to customers	16	24
<b>Liabilities</b>		
Due to customers	186	431

	From 1 January to	
	<u>30.6.2011</u>	<u>30.6.2010</u>
<b>Income</b>		
Interest and similar income	1	1
<b>Expenses</b>		
Interest expense and similar charges	1	15



c. The Supplementary Fund of former Alpha Credit Bank's employees holds bonds of the subsidiary of the Bank Alpha Credit Group of €82.7 million, while its receivables from Alpha Bank amount to €31.1 million and its deposits with Alpha Bank to €5.6 million. Additionally it holds Alpha

Bank's shares of €2.7 million. The Bank has recognised in its income statement an amount of €0.9 million that relates to the accrued expense of the new group insurance plan in collaboration with AXA Insurance.

## 20. Investments in subsidiaries, associates and joint ventures

	1.1 - 30.6.2011	1.7 - 31.12.2010	1.1 - 30.6.2010
<b>Subsidiaries</b>			
<b>Opening balance</b>	<b>1,828,848</b>	<b>1,860,095</b>	<b>1,772,540</b>
Additions	12	12,358	89,667
Disposals	(110)	(47,936)	
Valuation of investments due to fair value hedge <sup>(1)</sup>	(1,653)	4,331	(2,112)
<b>Closing balance</b>	<b>1,827,097</b>	<b>1,828,848</b>	<b>1,860,095</b>
<b>Associates</b>			
<b>Opening balance</b>	<b>74</b>	<b>74</b>	<b>74</b>
<b>Closing balance</b>	<b>74</b>	<b>74</b>	<b>74</b>
<b>Joint ventures</b>			
<b>Opening balance</b>	<b>24,120</b>	<b>22,386</b>	<b>22,105</b>
Additions	7,590	1,734	281
<b>Closing balance</b>	<b>31,710</b>	<b>24,120</b>	<b>22,386</b>
<b>Total</b>	<b>1,858,881</b>	<b>1,853,042</b>	<b>1,882,555</b>

Additions represent: share purchases, participation in share capital increases and acquisitions of shares due to mergers.

Disposals represent: sales of shares, return of capital and proceeds arising from the liquidation of companies, contributions in kind and impairments.

The additions in subsidiaries amounting to €12 thousand relate to the purchase of Alpha Finance A.E.P.E.Y. shares.

The disposals in subsidiaries amounting to €110 thousand relate to the liquidation of Messina Holdings S.A.

The additions in joint ventures amounting to €7,590 relate to:

- €6,742 for participation in APE Investment Property SA share capital increase.
- €848 for capital payment to Alpha-TANEO AKES.

## 21. Corporate events

a. On 28.2.2011 the liquidation of HSO Europe B.V. was completed.

b. On 4.5.2011 the liquidation of Evremathea A.E, was completed.

c. On 13.5.2011 the liquidation of Alpha Finance US Corporation was completed.

d. On 23.6.2011 the Bank proceeded with the purchase of 200 shares issued by subsidiary Alpha Finance A.E.P.E.Y., for

the amount of €12 thousand, in view of the complete liquidation of the subsidiary Messina Holdings S.A. which was completed on 30.6.2011.

e. On 29.6.2011 the Bank proceeded with its proportional coverage of the share capital increase of the joint venture APE Investment Property SA amounting to €6.7 million.

<sup>(1)</sup> The Bank uses FX swaps and money market loans to hedge the foreign exchange risk in its subsidiaries Alpha Bank London Ltd and Alpha Bank Romania SA.



## 22. Events after the balance sheet

**a.** On 12.7.2011 the Bank participated proportionally in the share capital increase of its joint venture APE Fixed Assets AE by €27.0 million.

**b.** On 12.7.2011 the Bank participated proportionally in the share capital increase of its joint venture APE Commercial Property AE by €45.6million.

**c.** The Bank's Second General Meeting of the Shareholders held on 15.7.2011 decided the following:

- The reduction of the par value of the common shares with voting rights, to the statutory minimum of €0.30 through the creation of a reserve of an equal amount. By the K2-7149/9.8.2011 decision of the Ministry of Development, Competitiveness & Shipping the Bank's share capital amounts to €1,100,280,894.40 and is divided into 734,269,648 shares, of which 534,269,648 are common, registered, voting, non paper shares of a nominal value €0.30 each and 200,000,000 are preferred, registered, without voting rights, paper and redeemable shares issued in accordance with the provisions of Law 3723/2008 with a nominal value €4.70 each. Further to the above, since Wednesday 17.8.2011, the Bank's common shares are traded in the Athens Stock Exchange with the new par value of €0.30 each.
- The ability to raise funds by way of an increase of the share capital of the Bank, up to the amount of its paid-in common share capital, on the date of approval by the General Meeting, through a payment in cash and the issuance of common, registered, non paper shares with voting rights.
- The ability to issue a bond, convertible in common shares with voting rights of an amount up to 10% of the total paid-in share capital of the Bank, on the date of approval by the General Meeting, foregoing pre-emption rights of common and preferred shareholders.

**d.** In the European Summit on 21 July 2011, the European Union country leaders agreed to provide significant financial enhancement to the Greek Economy through the second stimulus package. In the above context, an additional financial proposal is included, relating to a voluntary replacement program, for bonds issued by the Greek State with new ones which will bear the guarantee of the European Financial Stability Facility (EFSF). The Bank has declared its intention to participate in this plan.

On 25.8.2011 the Minister of Finance of Greece sent a letter which describes the relevant terms for the voluntary participation of the private sector in the program for the Exchange of Greek Government bonds according to which, individual investors holding Greek Government bonds maturing up to 31.12.2020 need to declare their intention to participate in the program up to 9.9.2011.

The above was considered an adjusting event relating to the value of Greek Government bonds owned by the Bank on balance sheet date and information relating to its impact in the interim financial statements is described in notes 1 and 4.

**e.** On 4.8.2011, the General Meeting of the 100% owned subsidiary of the Bank, Alpha Bank Srbija A.D., decided the increase of its share capital by €20 million by converting subordinated loans of equivalent amounts.

**f.** On 25.8.2011 the Bank proceeded to the issuance of covered bonds of nominal value amounting to €250 million bearing an interest rate of 3 month Euribor plus a spread of 1.45% and maturing date on 23.1.2014. The covered bond program has received a BBB- credit rating by Fitch and Ba3 credit rating by Moody's. The above covered bonds will be used as collateral for liquidity purposes to the European Central Bank.

**g.** On 29.8.2011 the Board of Directors of Alpha Bank and Eurobank EFG jointly announced that they have reached an agreement (for the commencement of procedures) relating to the merger of the two credit institutions.

Athens, August 29, 2011

THE CHAIRMAN  
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE CHIEF  
FINANCIAL OFFICER

THE ACCOUNTING  
MANAGER

YANNIS S. COSTOPOULOS  
I.D. No. X 661480

DEMETRIOS P. MANTZOUNIS  
I.D. No. I 166670

VASILEIOS E. PSALTIS  
I.D. No. AI 666591

MARIANNA D. ANTONIOU  
I.D. No. X 694507



## FINANCIAL INFORMATION OF ALPHA BANK A.E. AND THE GROUP

For the period from January 1, 2011 to June 30, 2011

(In accordance with decision 4/507/28.4.2009 of the Board of Directors of the Capital Market Commission)

(Amounts in thousands of Euro)

The financial information derived from the financial statements, provide a general presentation of the financial position and results of Alpha Bank A.E. and the Group.

Therefore, we recommend to the reader, before any investment decision or transaction is performed with the Bank, to visit the web site of the Bank [www.alpha.gr](http://www.alpha.gr), where the interim financial statements prepared in accordance with International Financial Reporting Standards are available together with the auditors' review report if required.

The interim financial statements as at 30.6.2011 were approved by the Board of Directors on August 29, 2011.

Statutory auditors:  
Nick E. Vouniseas (A.M. SOEL 18701)  
Charalampos G. Sirounis (A.M. SOEL 19071)  
KPMG Certified Auditors A.E.  
Type of auditors' review report:  
Unqualified opinion

### BALANCE SHEET

	Consolidated		Alpha Bank	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
<b>ASSETS</b>				
Cash and balances with Central Banks	2,049,863	4,124,283	1,326,773	2,805,166
Due from banks	1,870,175	2,397,664	7,290,643	8,824,257
Securities held for trading	20,692	41,268	15,029	35,796
Derivative financial assets	482,297	441,082	511,682	442,013
Loans and advances to customers	47,963,037	49,304,745	38,601,704	39,919,035
Investment securities				
- Available for sale	3,698,357	2,375,964	3,665,809	2,808,560
- Held to maturity	4,370,262	5,282,498	4,250,917	5,181,136
Investments in subsidiaries, associates and joint ventures			1,858,881	1,853,042
Investments in associates	51,217	49,617		
Investment property	70,434	71,729	45,980	47,706
Property, plant and equipment	1,238,870	1,240,658	634,840	631,262
Goodwill and other intangible assets	177,661	193,191	82,890	98,520
Deferred tax assets	554,702	427,554	565,098	455,552
Other assets	701,227	666,984	601,723	582,163
	63,248,794	66,617,237	59,451,969	63,684,208
Non-current assets held for sale	195,559	181,078	88,382	86,687
<b>Total Assets</b>	<b>63,444,353</b>	<b>66,798,315</b>	<b>59,540,351</b>	<b>63,770,895</b>
<b>LIABILITIES</b>				
Due to banks	19,547,838	16,461,381	20,691,825	18,729,995
Derivative financial liabilities	1,133,913	1,105,433	1,147,723	1,106,591
Due to customers	33,483,565	38,292,501	26,963,050	31,233,710
(including debt securities in issue)				
Debt securities in issue held by institutional investors and other borrowed funds	2,483,539	3,561,188	5,572,419	6,980,873
Liabilities for current income tax and other taxes	46,194	136,520	27,920	113,295
Deferred tax liabilities	274,599	263,510	247,182	234,819
Employee defined benefit obligations	54,289	52,592		
Other liabilities	1,059,397	1,058,511	941,254	931,867
Provisions	88,039	82,745	6,655	9,247
<b>Total Liabilities (a)</b>	<b>58,171,373</b>	<b>61,014,381</b>	<b>55,598,028</b>	<b>59,340,397</b>
<b>EQUITY</b>				
Share Capital	3,451,067	3,451,067	3,451,067	3,451,067
Share premium	406,867	406,867	406,867	406,867
Reserves	226,309	104,441	127,766	(6,542)
Retained earnings	620,505	1,248,496	(43,377)	579,106
Equity attributable to Equity owners of the Bank	4,704,748	5,210,871	3,942,323	4,430,498
Non-controlling interests	12,779	13,413		
Hybrid securities	555,453	559,650		
<b>Total Equity (b)</b>	<b>5,272,980</b>	<b>5,783,934</b>	<b>3,942,323</b>	<b>4,430,498</b>
<b>Total Liabilities and Equity (a) + (b)</b>	<b>63,444,353</b>	<b>66,798,315</b>	<b>59,540,351</b>	<b>63,770,895</b>

### STATEMENT OF CASH FLOWS

	Consolidated		Alpha Bank	
	From 1 January to 30.6.2011	From 1 January to 30.6.2010	From 1 January to 30.6.2011	From 1 January to 30.6.2010
Net cash flows from operating activities (a)	(785,729)	(1,606,130)	(1,702,196)	(2,325,478)
Net cash flows from investing activities (b)	(895,018)	(1,073,023)	(399,753)	(406,051)
Net cash flows from financing activities (c)	(189,770)	(111,693)	(134,216)	(617,622)
<b>Net increase/(decrease) in cash and cash equivalents of the period (a) + (b) + (c)</b>	<b>(1,870,517)</b>	<b>(2,790,846)</b>	<b>(2,236,165)</b>	<b>(3,349,151)</b>
Effect of exchange rate fluctuations on cash and cash equivalents	3,835	(2,347)	273	1,520
<b>Total cash flows for the period</b>	<b>(1,866,682)</b>	<b>(2,793,193)</b>	<b>(2,235,892)</b>	<b>(3,347,631)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>3,151,288</b>	<b>6,187,182</b>	<b>4,645,869</b>	<b>8,424,719</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>1,284,606</b>	<b>3,393,989</b>	<b>2,409,977</b>	<b>5,077,088</b>

### STATEMENT OF CHANGES IN EQUITY

	Consolidated		Alpha Bank	
	From 1 January to 30.6.2011	From 1 January to 30.6.2010	From 1 January to 30.6.2011	From 1 January to 30.6.2010
Equity at the beginning of the period (1.1.2011 and 1.1.2010 respectively)	5,783,934	5,973,359	4,430,498	4,775,572
Total comprehensive income for the period, after income tax	(404,474)	(90,767)	(412,975)	(151,903)
Expenses relating to the share capital increase, after income tax		(607)		(607)
Change of ownership interests in subsidiaries	(681)	(14,984)		
Dividends distributed to non-controlling interests		(330)		
Dividends paid to hybrid securities' owners	(27,832)	(23,786)		
Dividends paid for preference shares	(75,200)	(57,945)	(75,200)	(57,945)
(Purchases) / Sales of hybrid securities	(2,402)	(6,803)		
Other	(365)	248		
<b>Equity at the end of the period (30.6.2011 and 30.6.2010 respectively)</b>	<b>5,272,980</b>	<b>5,778,385</b>	<b>3,942,323</b>	<b>4,565,117</b>

# STATEMENT OF TOTAL COMPREHENSIVE INCOME

	Consolidated			Alpha Bank		
	From 1 January to		From 1 April to	From 1 January to		From 1 April to
	30.6.2011	30.6.2010	30.6.2011	30.6.2011	30.6.2010	30.6.2010
Interest and similar income	1,799,796	1,737,524	879,968	1,517,993	1,442,810	777,295
Interest expense and similar charges	(920,436)	(820,150)	(418,365)	(859,212)	(763,405)	(440,876)
Net interest income	879,360	917,374	461,603	658,781	679,405	336,419
Fee and commission income	171,776	196,163	102,700	128,531	141,837	74,635
Commission expense	(27,432)	(24,137)	(13,696)	(23,080)	(18,972)	(11,049)
Net fee and commission income	144,344	172,026	89,004	105,451	122,865	63,586
Dividend income	3,476	1,112	800	564	26,290	26,284
Gains less losses on financial transactions	55,987	14,611	13,783	62,965	3,103	5,476
Other income	32,141	28,414	14,304	8,852	5,211	2,114
	91,604	44,137	28,887	72,381	34,604	33,874
<b>Total income</b>	<b>1,115,308</b>	<b>1,133,537</b>	<b>579,494</b>	<b>836,613</b>	<b>836,874</b>	<b>403,827</b>
Staff costs	(270,544)	(279,713)	(136,448)	(187,009)	(206,093)	(100,514)
General administrative expenses	(237,331)	(247,082)	(121,125)	(187,009)	(194,690)	(95,947)
Depreciation and amortization expenses	(46,185)	(44,700)	(22,710)	(29,895)	(27,111)	(13,618)
Other expenses	(2,255)	379	62	(254)	(425)	(296)
<b>Total expenses</b>	<b>(556,315)</b>	<b>(284,248)</b>	<b>(284,217)</b>	<b>(415,287)</b>	<b>(428,319)</b>	<b>(211,460)</b>
Impairment losses and provisions to cover credit risk	(532,177)	(421,263)	(221,293)	(420,900)	(344,660)	(215,173)
Share of profit/(loss) of associates	772	(465)	374	426	63,895	(21,806)
	(531,405)	(421,728)	(220,374)	(410,177)	(280,765)	(180,126)
<b>Profit/(Loss) before income tax, additional tax and the impact of the exposure to Greek Government bonds</b>	<b>27,588</b>	<b>140,693</b>	<b>74,903</b>	<b>426</b>	<b>63,895</b>	<b>49,954</b>
Income tax before the impact of the impairment of Greek Government bonds	(13,618)	(40,454)	(6,288)	(10,177)	(24,723)	(19,981)
Additional tax (Law 3845/2010)	(1,970)	<b>38,360</b>	<b>48,687</b>	<b>(9,751)</b>	<b>(16,340)</b>	<b>29,973</b>
Impairment losses on Greek Government bonds, after income tax	(15,588)	(40,838)	(12,576)	(20,152)	(41,463)	(19,981)
<b>Profit/(Loss) after income tax (a)</b>	<b>12,010</b>	<b>39,815</b>	<b>62,127</b>	<b>(7,927)</b>	<b>(7,568)</b>	<b>29,973</b>
<b>Profit/(Loss) attributable to:</b>						
Equity owners of the Bank	(524,796)	38,216	48,657	(547,283)	(16,340)	29,973
Non-controlling interests	145	144	30	(547,830)	(16,340)	29,973
<b>Other comprehensive income recognized directly in Equity:</b>						
Change in available for sale securities' reserve	86,118	(127,415)	(7,805)	107,959	(137,485)	(19,746)
Change in liability for sale securities' reserve due to impairment losses on Greek Government bonds	76,893	(127,415)	(7,805)	75,944	(137,485)	(19,746)
Change in cash flow hedge reserve	4,714	(40,663)	(11,466)	4,714	(40,663)	(11,466)
Exchange differences on translating and hedging the net investment in foreign operations	(3,818)	(1,843)	(9,003)	16	(21)	10
Income tax	(43,730)	40,794	25,112	(54,325)	42,606	7,490
<b>Total of other comprehensive income recognized directly in Equity, after income tax (b)</b>	<b>(120,177)</b>	<b>(129,127)</b>	<b>(45,798)</b>	<b>(134,308)</b>	<b>(135,563)</b>	<b>(23,712)</b>
<b>Total comprehensive income for the period, after income tax (a) + (b)</b>	<b>(404,474)</b>	<b>(90,767)</b>	<b>(51,804)</b>	<b>(412,975)</b>	<b>(151,903)</b>	<b>6,261</b>
<b>Total comprehensive income for the period attributable to:</b>						
Equity owners of the Bank	(404,468)	(90,963)	(51,677)	(412,975)	(151,903)	6,261
Non-controlling interests	(6)	196	(127)	(6)	(6)	(6)
<b>Earnings/(Losses) per share:</b>						
Basic and diluted (€ per share)	(1,052.1)	0.0043	0.0679	(1,094.2)	(0.0978)	0.0329

## ADDITIONAL DATA AND INFORMATION

- Companies included in the Consolidated Financial Statements, the Group's participation in them as at 30.6.2011, as well as the method of consolidation applied, are presented in note 17 of the Interim Consolidated Financial Statements as at 30.6.2011. Companies, not included in the Interim Consolidated Financial Statements, are also listed in this note.
- During the period from 1.7.2010 until 30.6.2011 the following changes took place in the companies which are fully consolidated and are included in the Interim Consolidated Financial Statements:
  - New companies: On 31.12.2010 the special purpose entity Stockford Ltd, acquired from the Bank's subsidiary Alpha Group Investments Ltd, was consolidated for the first time.
  - Renamed Companies: On 1.7.2010 the Bank's subsidiary Ionian Supporting Services A.E. was renamed to Alpha Supporting Services A.E. On 8.7.2010 the Bank's subsidiary OJSC Astra Bank was renamed to JSC Astra Bank.
  - Liquidations: On 28.2.2011 the liquidation of HSO Europe B.V. was completed.
  - On 4.5.2011, 13.5.2011 and 30.6.2011 the liquidation of Evreathra A.E., Alpha Finance US Corporation and Messana Holdings S.A. was completed respectively.
- The unaudited tax years of the Bank and the Group companies are listed in note 16b of the Interim Financial Statements as at 30.6.2011 of the Bank and the Group respectively.
- There are no pending legal cases or issues or issues in progress, as well as decisions of legal or arbitrary authorities, which may have a material impact on the financial position or operation of the Group and the Bank. The Group has raised a provision for them which amounts to Euro 2.8 million. Other provisions raised by the Group and the Bank amount to Euro 85.2 million and Euro 6.7 million respectively.
- The Bank and the Group companies did not hold any treasury shares as at 30.6.2011.
- The total number of employees of the Group as at 30.6.2011 was 14,673 (30.6.2010: 15,158) and of the Bank was 8,495 (30.6.2010: 8,907).
- The results arising from the related party transactions during the period 1.1.2011 until 30.6.2011 are as follows:
  - With members of the Board of Directors and other key management personnel:
    - a) of the Group: income Euro 3,207 thousand, expenses Euro 7,864 thousand b) of the Bank: income Euro 3,155 thousand, expenses Euro 3,070 thousand.
    - With other related parties: a) of the Group: income Euro 1 thousand, expenses Euro 2,006 thousand b) of the Bank: income Euro 73,149 thousand, expenses Euro 119,364 thousand.
  - The balances as at 30.6.2011 of the receivables and liabilities arising from the above transactions are as follows:
    - With members of the Board of Directors and other key management personnel:
      - a) of the Group: income Euro 15,158 thousand, expenses Euro 14,673 thousand (30.6.2010: 15,158) and of the Bank was 8,495 (30.6.2010: 8,907).
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Athens, August 29, 2011

THE CHAIRMAN  
OF THE BOARD OF DIRECTORS

YANNIS S. COSTOPOULOS  
I.D. No. X 661480

THE MANAGING DIRECTOR

DEMETRIOS P. MANTZOUNIS  
I.D. No. I 166670

THE CHIEF  
FINANCIAL OFFICER

VASSILIOS E. PSALIS  
I.D. No. AI 666591

THE ACCOUNTING  
MANAGER

MARIANNA D. ANTONIOU  
I.D. No. X 694507

- The Second Repetitive General Meeting of the Shareholders of Alpha Bank held on 15.7.2011 decided the following: a) the reduction of the par value of the common shares with voting rights, to the statutory minimum of €0.30 b) the ability to raise funds by way of an increase of the share capital of the Bank, up to the amount of its paid-in common share capital, on the date of the corresponding approval by the General Meeting and c) the ability to issue a bond, convertible in common shares with voting rights of an amount up to 10% of the total paid-in share capital of the Bank, on the date of the corresponding approval by the General Meeting, foregoing pre-emption rights of common and preferred shareholders.
- On 29.8.2011 the Board of Directors of Alpha Bank and Eurobank EFG jointly announced that they have reached an agreement (for the commencement of procedures) relating to the merger of the two credit institutions.
- Certain amounts of the Interim Consolidated Financial Statements as at 30.6.2010 were reclassified in order to render them comparable to the respective amounts as at 30.6.2011. This reclassification had no impact on results and equity of the Group. Details are included in note 22 of the Interim Consolidated Financial Statements as at 30.6.2011.
- The accounting policies, applied by the Group and the Bank for the completion of the Interim Financial Statements as at 30.6.2011, are consistent with those stated in the Financial Statements as at 31.12.2010, which are available on the website of the Bank.



## Report on the use of funds raised from the share capital increase through cash payment with pre-emption and over subscription rights in favor of existing common shareholders

Pursuant to the decision of the Athens Stock Exchange 25/17.7.2008 and the Hellenic Capital Market Commission Board of Director's decision 7/448/11.10.2007 it is hereby notified that from the Bank's share capital increase through cash payment which took place on the basis of the decision of the Bank's Board of Directors meeting held on 19.10.2009, raised capital amounted to € 986.3 million. Costs of the issue amounted to € 43.7 million.

From the share capital increase 123,292,996 new common, non paper, registered, with voting rights shares were issued

of nominal value € 4.70 each which were listed for trading on the Athens Stock Exchange on 7.12.2009.

The Bank's share capital increase was confirmed by the Board of Directors meeting held on 30.11.2009.

The Bank intends to use the net proceeds of the share capital increase solely for the full redemption followed by cancellation of the 200,000,000 preference, registered, without voting rights redeemable shares with nominal value € 4.70 each which were issued pursuant to article 1 of Law 3723/2008.

### TABLE OF AVAILABILITY OF FUNDS RAISED FROM THE SHARE CAPITAL INCREASE

Amounts in millions of Euro	Total of funds raised	Available funds up to 30.6.2011	Balance of Funds for disposal on 30.6.2011
	986.3	43.7	942.6

The amount of € 43.7 million utilized up to 30.06.2011 relates to issue costs, before tax.

Net proceeds from the share capital increase, up to the date of its intended use, will be used to enforce the Bank's Tier I capital.