



A STAR ALLIANCE MEMBER 

**AEGEAN AIRLINES S.A.**  
Societe Anonyme Reg. No.: 32603/06/B/95/3  
31 Viltanioti Street, Kifissia, Attica

**Interim Financial Statements  
for the period  
(1<sup>st</sup> January to 31<sup>st</sup> March 2013)**

In accordance to art. 5 of Law 3556/2007 and the Board of Directors'  
Resolutions of the Hellenic Capital Market Commission

**TABLE OF CONTENTS**

1. Financial Position as at 31.03.2013 .....	3
2. Statement of Comprehensive Income.....	4
3. Statement of changes in Equity for the period ended at 31.03.2013 .....	5
4. Cash Flow Statement for the period ended at 31.03.2013.....	6
5. Notes to the Interim Financial Statements .....	7
5.1 General information .....	7
5.2 Nature of operations .....	8
5.3 Basis of preparation of the interim financial statements .....	8
5.4 Standards and Interpretations Effective for the Year 2013 .....	8
5.5 New Standards and Interpretations effective after 01.01.2013 .....	8
5.6 Seasonality .....	8
5.7 Operating Segments .....	8
5.8 Tangible assets.....	10
5.9 Advances for assets' acquisition.....	12
5.10 Changes on accounting policy .....	12
5.11 Financial Derivatives .....	12
5.12 Customers and other trade receivables.....	13
5.13 Revenue .....	13
5.14 Financial income / expense .....	14
5.15 Financial Assets .....	14
5.16 Existing encumbrances.....	14
5.17 Commitments.....	14
5.18 Provisions .....	15
5.19 Income tax .....	15
5.20 Contingent assets and liabilities.....	16
5.21 Loans .....	16
5.22 Related parties transactions.....	16
5.23 Transactions with directors and Board of Directors members .....	16
5.24 Other events .....	17
5.25 Assets & Liabilities accounted in Fair Value .....	17
5.26 Other information .....	17

**1. Financial Position as at 31.03.2013**

	Note	31/03/2012	31/12/2012	01/01/2012
<b>ASSETS</b>				
<b>Non current assets</b>				
Intangible assets		27.292,69	26.791,31	27.176,57
Tangible assets	5.8	87.049,36	89.240,61	98.944,87
Advances for assets acquisition	5.9 a	20.094,94	20.094,94	20.109,34
Advances for investing activities	5.9 b	20.000,00	20.000,00	0,000
Deferred tax assets		22.711,82	16.384,50	12.767,19
Other long term assets		9.935,72	9.256,75	9.245,74
Hedging derivatives		0,00	0,00	2.514,07
<b>Total non current assets</b>		<b>187.084,53</b>	<b>181.768,12</b>	<b>170.757,78</b>
<b>Current assets</b>				
Inventories		5.448,02	5.331,19	5.975,14
Customers and other receivables	5.12	62.658,07	47.089,63	52.425,11
Advances		8.132,58	4.450,02	11.730,93
Financial Assets at fair value	5.15	6.890,00	6.784,37	5.460,00
Hedging derivatives		3.269,58	2.145,93	4.957,17
Cash and cash equivalents		160.115,09	149.299,77	166.800,94
<b>Total current assets</b>		<b>246.513,35</b>	<b>215.100,91</b>	<b>247.349,28</b>
<b>TOTAL ASSETS</b>		<b>433.597,88</b>	<b>396.869,03</b>	<b>418.107,06</b>
<b>EQUITY</b>				
Share capital		46.421,11	46.421,11	46.421,11
Share premium account		144.774,41	144.774,41	144.774,41
Other reserves		2.969,26	1.040,40	6.648,40
Retained profit / (loss)		(39.104,95)	(37.865,53)	(26.995,59)
<b>Total equity</b>		<b>155.059,83</b>	<b>154.370,39</b>	<b>170.848,32</b>
<b>LIABILITIES</b>				
<b>Long term liabilities</b>				
Financial lease liabilities	5.17 c	61.527,30	61.661,38	70.751,86
Long term loans		8.340,00	8.340,00	0,00
Hedging derivatives		2.823,21	2.823,21	2.771,67
Personnel retirement obligations		6.403,57	6.353,57	5.602,20
Provisions		29.229,98	29.129,25	30.383,42
<b>Total long term liabilities</b>		<b>108.324,06</b>	<b>108.307,42</b>	<b>109.509,15</b>
<b>Short term liabilities</b>				
Suppliers		46.181,13	48.469,67	41.190,52
Long term loans payable next year		2.295,89	4.370,39	0,00
Short term loans		0,00	0,00	20.024,92
Long term financial leases' obligations payable next year	5.17 c	8.036,80	7.753,91	7.699,80
Other short term liabilities		21.315,91	16.582,75	19.130,35
Liabilities from tickets sold but not flown		76.514,38	38.747,20	33.043,88
Accrued expenses		13.018,58	12.183,08	15.133,81
Derivatives instruments liabilities		276,52	1.759,43	0,00
Provisions		2.574,77	4.324,77	1.400,00
<b>Total short term liabilities</b>		<b>170.213,99</b>	<b>134.191,22</b>	<b>137.749,59</b>
<b>Total liabilities</b>		<b>278.538,05</b>	<b>242.498,64</b>	<b>247.258,74</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>433.597,88</b>	<b>396.869,03</b>	<b>418.107,06</b>

## 2. Statement of Comprehensive Income

### Income statement

	Note	31/03/2013	31/03/2012
<b>Revenue</b>	5.13	<b>115.853,60</b>	<b>104.582,52</b>
Other operating income		1.261,65	1.127,23
Personnel expenses		(13.924,26)	(17.664,03)
Depreciation		(2.436,03)	(2.757,98)
Consumption of materials and services		(107.464,66)	(118.363,66)
(Loss) / gain from fair value revaluation		105,62	455,00
Financial income	5.14	2.537,22	4.425,97
Financial expense	5.14	(4.177,58)	(2.956,79)
<b>Profit / (loss) before tax</b>		<b>(8.244,46)</b>	<b>(31.151,75)</b>
Income tax	5.19	7.005,03	6.170,35
<b>Profit / (loss) after tax</b>		<b>(1.239,43)</b>	<b>(24.981,40)</b>

### Statement of total income

		31/03/2013	31/03/2012
<b>(a) Transferred in the income statement</b>			
Cash flow hedging		2.606,58	(4.282,99)
Cash flow hedging income tax		(677,72)	856,60
<b>Total (a)</b>		<b>1.928,86</b>	<b>(3.426,39)</b>
<b>(b) Non-transferred in the income statement</b>			
Profit / (loss) for the employee retirement benefits	5.10	0,00	(116,71)
Deferred tax	5.10	0,00	23,34
<b>Total (b)</b>		<b>0,00</b>	<b>(93,37)</b>
<b>Other comprehensive income for the period after taxes</b>		<b>1.928,86</b>	<b>(3.519,76)</b>
<b>Total comprehensive income</b>		<b>689,43</b>	<b>(28.501,16)</b>
<b>Basic earnings / (loss) per share in €</b>		<b>(0,0174)</b>	<b>(0,3498 )</b>

**3. Statement of changes in Equity for the period ended at 31.03.2013**

	<b>Issued capital</b>	<b>Share premium</b>	<b>Cash flow hedging reserves</b>	<b>Reserves (other)</b>	<b>Accumulated profit / (loss)</b>	<b>Total equity</b>
<b>Balance as at 1 January 2012</b>	<b>46.421,11</b>	<b>144.774,41</b>	<b>3.658,63</b>	<b>2.989,76</b>	<b>(28.524,97)</b>	<b>169.318,94</b>
Change in accounting policy (IFRS 19)					1.529,38	<b>1.529,38</b>
Total comprehensive income after taxes			(3.426,39)		(25.074,77)	<b>(28.501,16)</b>
<b>Balance as at 31 March 2012</b>	<b>46.421,11</b>	<b>144.774,41</b>	<b>232,24</b>	<b>2.989,76</b>	<b>(52.070,36)</b>	<b>142.347,16</b>
<b>Balance as at 1 January 2013</b>	<b>46.421,11</b>	<b>144.774,41</b>	<b>(1.949,36)</b>	<b>2.989,76</b>	<b>(37.865,53)</b>	<b>154.370,39</b>
Total comprehensive income after taxes			1.928,86		(1.239,43)	<b>689,43</b>
<b>Balance as at 31 March 2013</b>	<b>46.421,11</b>	<b>144.774,41</b>	<b>(20,50)</b>	<b>2.989,76</b>	<b>(39.104,95)</b>	<b>155.059,83</b>

**4. Cash Flow Statement for the period ended at 31.03.2013**

	<b>31/03/2013</b>	<b>31/03/2012</b>
<b>Cash flows from operating activities</b>		
Profit / (loss) before tax	<b>(8.244,46)</b>	<b>(31.151,75)</b>
<b>Adjustments for:</b>		
Depreciation of tangible assets	2.436,03	2.757,89
Provisions	150,73	1.261,29
Foreign currency exchange (gain) / loss	1.530,81	(2.713,36)
(Profit) / loss from investing activities	(1.017,19)	(486,53)
Finance Cost	1.021,13	1.275,71
<b>Cash flows from operating activities before changes in working capital</b>	<b>(4.122,95)</b>	<b>(29.056,75)</b>
<b>Changes in working capital</b>		
(Increase)/Decrease in inventories	(116,83)	62,76
(Increase)/Decrease in trade & other receivables	(18.621,81)	(3.539,80)
(Increase)/Decrease in hedging derivatives assets	(1.123,66)	3.919,55
Increase/(Decrease) in trade payables	39.696,13	30.866,43
Increase /(Decrease) in derivatives liabilities	445,95	(3.062,95)
<b>Total changes in working capital</b>	<b>20.279,78</b>	<b>28.245,99</b>
Interest expenses payable	(803,94)	(996,43)
<b>Net cash flows from operating activities</b>	<b>15.352,89</b>	<b>(1.807,19)</b>
<b>Cash flows from investing activities</b>		
Purchases of tangible assets	(745,10)	(566,75)
Sale of tangible assets	(1,06)	0,00
Interest and other financial income received	383,30	215,52
<b>Net cash flows from investing activities</b>	<b>(362,85)</b>	<b>(351,23)</b>
<b>Cash flows from financing activities</b>		
Loans paid	(2.269,22)	(4.801,51)
Finance leases capital repayment	(1.905,51)	(1.974,42)
<b>Net cash flows from financing activities</b>	<b>(4.174,73)</b>	<b>(6.775,94)</b>
<b>Net (decrease)/ increase in cash and cash equivalents</b>	<b>10.815,31</b>	<b>(8.934,36)</b>
Cash and cash equivalents at the beginning of the year	149.299,77	166.800,94
<b>Cash and cash equivalents at the end of the period</b>	<b>160.115,09</b>	<b>157.866,58</b>

## **5. Notes to the Interim Financial Statements**

### **5.1 General information**

The Company AEGEAN AIRLINES S.A. is a Societe Anonyme airline Company under the discreet title AEGEAN AIRLINES, which bears the title of AEGEAN AIRLINES S.A. in its international transactions. The Company's duration has been defined until 31/12/2044 and can be elongated following the decision of the general meeting of the shareholders. The Company's registered address is in the Municipality of Kifissia, Attiki (31 Viltanioti St. PC 145 64).

### **5.2 Nature of operations**

The Company operates in the sector of aviation transportation, providing services that concern the transportation of passengers and commodities in the sector of public aviation transportation inside and outside Greece, conducting scheduled and unscheduled flights. At the same time, the Company renders services of aviation applications, technical support and ground handling of aircraft services. Indicatively, the Company's objectives include also the following activities/operations:

- a. Participation in any type of local or foreign company of the similar nature of operations
- b. Foundation of subsidiaries and agencies
- c. Import, trade, leasing of aircraft and spare parts.

### **5.3 Basis of preparation of the interim financial statements**

The Company's interim financial statements are reporting on the 3-month period from 1 January 2013 to 31 March 2013. The financial statements have been prepared under the historical cost principle as it is modified by the revaluation of certain categories of assets and liabilities in current values, the going concern principle and are in accordance with the International Financial Reporting Standards (IFRS) and in particular with the IAS 34 for interim financial reporting. The reporting currency is Euro and the amounts are expressed in thousands.

The interim financial statements for the three month period of 2013 have been prepared on the same basis of the accounting principles used for the preparation and presentation of the Company's financial statements for the period ended at 31 December 2012.

The attached interim financial statements should be read along with the annual financial statements for the period ended at 31 December 2012 which include a thorough analysis of the accounting principles' and methods' used, as well as a detailed analysis of the consisting material balances.

The preparation of the financial statements according to the International Financial Reporting Standards (IFRS) requires the usage of accounting estimations and management's judgment for the implementation of the Company's accounting principles. Material management's judgments are noted when necessary. The estimations and other judgments of the management are evaluated continuously and are based on empirical data and/or other factors such as expectations on future outcomes that are considered probable under certain conditions.

### **5.4 Standards and Interpretations Effective for the Year 2013**

**Amendment to IAS 1 "Presentation of Items of Other Comprehensive Income"**. The amendment requires for entities to group items presented in OCI on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). It did not have effect on the financial statements of the company other than the differentiation in their presentation. (Effective for annual periods beginning on or after 01.07.2012).

**New (Modified) IAS 19 "Employee Benefits".** The new standard eliminates the corridor approach and calculates finance costs on a net funding basis. It is not expected to have a material effect on the financial statements of the company. (Effective for annual periods beginning on or after 01.01.2013). The company has applied the new standard and has recognised retrospectively in OCI the total amount of actuarial gains/(losses). The effect is analyzed in note 5.10.

**New IAS 13 "Fair Value Measurement.** It did not have effect on the financial statements of the company other than some additional notifications regarding the fair values which from now on have to be reported in the interim Financial Statements too (note 5.25).

## **5.5 New Standards and Interpretations Effective for Annual Periods Beginning after 01.01.2013**

**IFRS 9 "Financial Instruments".** IFRS 9 replaces IAS 39. Under this standard financial assets are measured at amortized cost or fair value and depend on the basis of the entity's business model for managing the financial assets. It is not expected to have material effect on the financial statements. (Effective for annual periods beginning on or after 1 January 2015).

**"Amendment to IAS 32 Financial Instruments - Presentation "**. The amendments refer to offsetting financial assets and financial liabilities. It is not expected to have material effect on the financial statements. (Effective for annual periods beginning on or after 1 January 2014).

**"Investment Entities (Amendments in: IFRS 10, IFRS 11 and IAS 27)".** Not applicable to the Company. (Effective for annual periods beginning on or after 1 January 2014).

## **5.6 Seasonality**

The Company's operating result fluctuates significantly each quarter during the financial year, a trend that is expected to continue in the future as a result of the demand's seasonality, in combination with the relatively high fixed costs of the Company. Historically the Company's significant part of income from passengers is realized between April and September and in a lesser degree, during the holiday periods of Easter and Christmas/New Year's. Demand and average fares are in general higher during these periods. Consequently the Company has higher revenues in the second and third quarter of the financial year. On the contrary revenues are lower during the first and fourth quarter, since the demand is lower during winter season. The Company suffers most of its costs evenly during the year and therefore it is generally expected that the operating results are lower during the first and fourth quarter.

## **5.7 Operating Segments**

The Company reports on 2 segments:

- Scheduled flights
- Charter flights

The accounting standards applied for every reported segment are the same as those followed in the financial statements of the Company.

The performance of each segment is evaluated on the basis of the result produced, profit or loss from operating activities before taxes, excluding results from financial transactions and extraordinary items.

Operational segments are managed and monitored individually from the Board of Directors (Chief Operating Decision Maker), since the services they offer are of different nature and also subject to different customer demand and profit margin.

Results per segment are analyzed as follows:



<b>01/01/2013-31/03/2013</b>	<b>Scheduled flights</b>	<b>Charter flights</b>	<b>Other income</b>	<b>Total</b>
<b>Total revenue</b>	<b>105.766,25</b>	<b>1.533,01</b>	<b>8.554,33</b>	<b>115.853,60</b>
<b>Operating result</b>	<b>(8.934,78)</b>	<b>(45,99)</b>	<b>1.009,41</b>	<b>(7.971,36)</b>
Financial results				(1.534,75)
Other income/(expense)				1.261,65
<b>Profit before taxes</b>				<b>(8.244,46)</b>
Income tax				7.005,03
<b>Net result for the period</b>				<b>(1.239,43)</b>
<b>01/01/2012-31/03/2012</b>	<b>Scheduled flights</b>	<b>Charter flights</b>	<b>Other income</b>	<b>Total</b>
<b>Total revenue</b>	<b>96.697,90</b>	<b>1.052,27</b>	<b>6.832,35</b>	<b>104.582,52</b>
<b>Operating result</b>	<b>(35.050,30)</b>	<b>(54,72)</b>	<b>901,87</b>	<b>(34.203,15)</b>
Financial results				1.924,17
Other income/(expense)				1.127,23
<b>Profit before taxes</b>				<b>(31.151,75)</b>
Income tax				6.170,35
<b>Net result for the period</b>				<b>(24.981,40)</b>

Other income consists of cargo revenue, products sold during flights as well as revenue relating to income generated from ticket sales services.

Assets and liabilities breakdown per segment is analyzed as follows:

<b>01/01/2013-31/03/2013</b>	<b>Scheduled flights</b>	<b>Charter flights</b>	<b>Total</b>
Segment's assets	220.133,26	383,19	220.516,45
Non assigned to segments assets			213.081,43
<b>Total Assets</b>			<b>433.597,88</b>
Segment's liabilities	252.055,10	3.768,99	255.824,08
Non assigned to segments liabilities			22.713,97
<b>Total Liabilities</b>			<b>278.538,05</b>
<b>01/01/2012-31/03/2012</b>	<b>Scheduled flights</b>	<b>Charter flights</b>	<b>Total</b>
Segment's assets	205.593,05	621,03	206.214,07
Non assigned to segments assets			207.603,70
<b>Total Assets</b>			<b>413.817,77</b>
Segment's liabilities	241.761,96	3.535,78	245.297,74
Non assigned to segments liabilities			27.608,90
<b>Total Liabilities</b>			<b>272.906,64</b>

The change in assets compared to 31/12/2012 includes the tangible assets that are mentioned in paragraph 5.8 and are related to the segment of scheduled flights.

## **5.8 Tangible assets**

### **(a) Aircraft**

The Company's fleet as at 31.03.2013 consisted of 28 aircraft, as analyzed below:

- 22 Airbus A320
- 4 Airbus A321
- 2 Airbus A319

### **b) Table of tangible assets**

	Land plots	Buildings	Machinery	Self owned aircraft	Aircraft Leasing	Aircraft Leasing maint. reserves	Aircraft equipment	Aircraft leasing equipment	Airport equipment	Airport equipment Leasing	Other vehicles	Other vehicles Leasing	Furniture and spare parts	Furniture and spare parts Leasing	Total
<b>Period to 31 March 2012</b>	<b>22,51</b>	<b>11.935,58</b>	<b>2.151,93</b>	<b>6.475,32</b>	<b>69.795,08</b>	<b>40.160,02</b>	<b>5.507,89</b>	<b>(0,01)</b>	<b>1.195,48</b>	<b>628,91</b>	<b>559,28</b>	<b>201,96</b>	<b>8.129,74</b>	<b>214,43</b>	<b>146.978,12</b>
<b>Balance at 1 January 2012</b>		-		-	-		-	-	-	-					-
Reclassifications	-	40,35	-	-	-	-	86,83	-	209,40	-	-	-	26,58	-	363,15
Additions	-	(2,10)	-	-	-	-	(9,03)	-	(0,45)	-	(47,27)	-	(17,84)	-	(76,69)
Disposals	<b>22,51</b>	<b>11.973,84</b>	<b>2.151,93</b>	<b>6.475,32</b>	<b>69.795,08</b>	<b>40.160,02</b>	<b>5.585,68</b>	<b>(0,01)</b>	<b>1.404,43</b>	<b>628,91</b>	<b>512,01</b>	<b>201,96</b>	<b>8.138,47</b>	<b>214,43</b>	<b>147.264,58</b>
<b>Balance at 31 March 2012</b>															
<b>Accumulated depreciation</b>	<b>-</b>	<b>3.408,83</b>	<b>1.534,50</b>	<b>1.699,77</b>	<b>9.459,43</b>	<b>17.805,54</b>	<b>4.090,15</b>	<b>0,00</b>	<b>805,71</b>	<b>628,91</b>	<b>477,07</b>	<b>85,29</b>	<b>7.823,62</b>	<b>214,43</b>	<b>48.033,25</b>
<b>Balance at 1 January 2012</b>	-	207,85	11,22	80,94	785,19	1.162,56	55,24	-	27,25	-	24,45	-	146,23	-	2.500,93
Depreciation	-	(0,39)	-	-	-	-	(9,03)	-	(0,22)	-	(47,19)	-	(14,02)	-	(70,85)
Disposals	-	<b>3.616,29</b>	<b>1.545,72</b>	<b>1.780,71</b>	<b>10.244,62</b>	<b>18.968,10</b>	<b>4.136,35</b>	<b>0,00</b>	<b>832,75</b>	<b>628,91</b>	<b>454,33</b>	<b>85,29</b>	<b>7.955,83</b>	<b>214,43</b>	<b>50.463,33</b>
<b>Balance at 31 March 2012</b>	<b>22,51</b>	<b>8.357,55</b>	<b>606,21</b>	<b>4.694,61</b>	<b>59.550,46</b>	<b>21.191,92</b>	<b>1.449,33</b>	<b>(0,01)</b>	<b>571,67</b>	<b>0,00</b>	<b>57,68</b>	<b>116,67</b>	<b>182,64</b>	<b>-</b>	<b>96.801,26</b>
<b>Depreciable value at 31 March 2012</b>															
<b>Period to 31 March 2013</b>	<b>22,51</b>	<b>12.186,96</b>	<b>1.271,97</b>	<b>6.475,32</b>	<b>69.795,08</b>	<b>40.160,02</b>	<b>7.093,11</b>	<b>-</b>	<b>1.357,46</b>	<b>628,91</b>	<b>464,39</b>	<b>201,95</b>	<b>7.959,66</b>	<b>214,43</b>	<b>147.831,77</b>
<b>Balance at 1 January 2013</b>		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Reclassifications	-	-	0,70	-	-	-	-	-	-	-	-	-	6,50	-	7,19
Additions	-	-	(1,06)	-	-	-	-	-	-	-	-	-	-	-	(1,06)
Disposals	<b>22,51</b>	<b>12.186,96</b>	<b>1.271,61</b>	<b>6.475,32</b>	<b>69.795,08</b>	<b>40.160,02</b>	<b>7.093,11</b>	<b>-</b>	<b>1.357,46</b>	<b>628,91</b>	<b>464,39</b>	<b>201,95</b>	<b>7.966,15</b>	<b>214,43</b>	<b>147.837,91</b>
<b>Balance at 31 March 2013</b>															
<b>Accumulated depreciation</b>	<b>-</b>	<b>4.453,43</b>	<b>1.133,60</b>	<b>2.023,53</b>	<b>12.600,21</b>	<b>23.235,92</b>	<b>5.800,73</b>	<b>-</b>	<b>876,95</b>	<b>628,91</b>	<b>353,74</b>	<b>201,95</b>	<b>7.067,76</b>	<b>214,43</b>	<b>58.591,16</b>
<b>Balance at 1 January 2013</b>	-	144,27	7,23	80,94	785,19	994,14	63,68	-	20,87	-	5,88	-	96,23	-	2.198,43
Depreciation	-	-	(1,06)	-	-	-	-	-	-	-	-	-	-	-	(1,06)
Disposals	-	<b>4.597,71</b>	<b>1.139,77</b>	<b>2.104,47</b>	<b>13.385,40</b>	<b>24.230,05</b>	<b>5.864,41</b>	<b>-</b>	<b>897,82</b>	<b>628,91</b>	<b>359,62</b>	<b>201,95</b>	<b>7.163,99</b>	<b>214,43</b>	<b>60.788,53</b>
<b>Balance at 31 March 2013</b>	<b>22,51</b>	<b>7.589,25</b>	<b>131,84</b>	<b>4.370,85</b>	<b>56.409,68</b>	<b>15.929,97</b>	<b>1.228,70</b>	<b>-</b>	<b>459,64</b>	<b>0,00</b>	<b>104,76</b>	<b>0,00</b>	<b>802,16</b>	<b>0,00</b>	<b>87.049,37</b>

## 5.9 Advances for assets' acquisition

- (a) The advances for acquisition of assets relate to advances given to Airbus for the purchase by the Company of aircrafts
- (b) The advances for investing activities relate to advance given to Marfin Investment Group for the acquisition of 100% of the share capital of Olympic Air .

## 5.10 Changes in accounting policies

According to revised IFRS 19, profit and loss for employees retirement benefit is recognized in the "Statement of total income" and is not transferred in the income statement. Until 31/12/2012 the policy of margin was applied according to previous version of IFRS 19.

The consequences of the retroactive application of the above mentioned accounting policy are the following:

	31/12/2012	1/1/2012
<b>Employees retirement benefit</b>		
Provision before implementation of revised IFRS 19	7.798,47	7.513,94
Effect of revised IFRS 19	(1.444,90)	(1.911,74)
<b>EQUITY</b>	<b>31/12/2012</b>	<b>1/1/2012</b>
Equity before implementation of revised IFRS 19	153.214,47	169.318,93
Implementation of revised IFRS 19	1.444,90	1.911,74
Change of deferred tax asset recognized in the income statement	(288,98)	(382,35)
<b>Equity after implementation of revised IFRS 19</b>	<b>154.370,39</b>	<b>170.848,32</b>
<b>Provision after implementation of revised IFRS 19</b>	<b>6.353,57</b>	<b>5.602,20</b>

	31/12/2012	1/1/2012
<b>Deferred taxed</b>		
Balance before implementation of revised IFRS 19	16.673,48	13.149,54
Effect of revised IFRS 19	(288,98)	(382,35)
<b>Balance after implementation of revised IFRS 19</b>	<b>16.384,50</b>	<b>12.767,19</b>

	1/1/2012- 31/3/2012
<b>Profit/(Loss) for the period</b>	
Balance before implementation of revised IFRS 19	(24.981,40)
Effect of revised IFRS 19	(116,71)
Change of deferred tax asset recognized in the income statement	23,34
<b>Balance after implementation of revised IFRS 19</b>	<b>(25.074,77)</b>

## 5.11 Financial Derivatives

### (a) Foreign currency forward contracts

The Company enters into derivative contracts relating to foreign currency forwards. These forward contracts are used for cash flow hedging of the risks arising from the movement in US dollar's exchange spot rates and to avoid the increase in the value of liabilities by securing fixed exchange rates. On 31 March 2013, the Company had entered into forward contracts to hedge its 2013 expected needs in US dollars for round 33% and its 2014 expected need for round 4%.

The forward contracts' nominal value as at 31.03.2013 was US\$ 93.000,00 thousand and is analyzed as follows:

<b>Maturity of contracts</b>	<b>Nominal amount in thousand USD</b>
2013	81.000,00
2014	12.000,00
	<b>93.000,00</b>

### **(b) Jet fuel swaps (commodity swaps)**

On 31 March 2013 the Company had forward contracts for jet fuel (commodity swaps) for 31,5 thousand metric tons which cover approximately 21,6% of the expected jet fuel needs for the period 2013. These contracts are used for cash flow hedging for the risks arising from the movement in the jet fuel spot prices.

The commodity swaps contracts' nominal amount as at 31.03.2013 was US\$ 30.771,00 thousand. This is analyzed below:

<b>Maturity of contracts</b>	<b>Fuel quantity in metric tons</b>	<b>Nominal amount in thousand \$</b>
2013	31.500	30.771,00

### **(c) Interest rate swaps**

As at 31 March 2013, the Company had entered into Interest Rate Swap contracts (IRS) as hedging instruments for cash flow hedging resulting from liabilities at a variable interest rate, for 49% of the total finance leases capital.

On 31 March 2013 the nominal amount of the IRS maturing on 22/04/2020 was € 33.510,87 thousand.

## **5.12 Customers and other trade receivables**

The receivables of the Company refer mainly to the following categories:

	<b>31/03/2013</b>	<b>31/03/2012</b>
Domestic customers	9.408,69	5.658,24
Foreign customers	2.211,08	5.667,19
Greek State	1.424,14	4.851,52
Other miscellaneous debtors	46.676,98	36.243,74
Accrued income receivable	1.170,34	749,81
Prepayments to suppliers	1.766,84	2.659,80
<b>Total</b>	<b>62.658,07</b>	<b>55.830,31</b>

"Other miscellaneous debtors" balance refers to receivables from ticket sales through IATA travel agents and tickets sold from/to other airlines.

Receivables from the Greek State mainly refer to ticket sales to the armed forces staff and press transfer.

## **5.13 Revenue**

Revenue per service category is analyzed as follows:

	<b>31/03/2013</b>	<b>31/03/2012</b>
Proceeds from scheduled flights	88.806,00	81.286,46
Proceeds from charter flights	1.510,41	413,06
Proceeds from airport passenger charges	16.982,86	16.050,65

Other operating income	8.554,33	6.832,35
<b>Total</b>	<b>115.853,60</b>	<b>104.582,52</b>

#### 5.14 Financial income / expense

(a) Financial income / expense analysis follows:

	31/03/2013	31/03/2012
Interest and expenses from long term liabilities	417,50	221,67
Interest and expenses from short term liabilities	0,00	348,85
Bank of Guarantee commissions	353,49	291,58
Financial leases interest	162,48	212,45
Foreign exchange losses	3.156,46	1.681,08
Other financial expenses	87,66	201,17
<b>Total</b>	<b>4.177,58</b>	<b>2.956,79</b>
Other interest income	1.017,19	486,53
Foreign exchange gains	1.520,03	3.939,44
<b>Total</b>	<b>2.537,22</b>	<b>4.425,97</b>

#### 5.15 Financial Assets

This balance relates to a portion of the Company's cash invested to corporate bonds of total face value € 6.500,00 thousand, measured at fair value through the income statement.

	31/03/2013	31/03/2012
Financial assets measured at fair value through the income statement	6.890,00	5.915,00

#### 5.16 Existing encumbrances

There are no encumbrances on the Company's tangible assets (buildings, owned aircraft etc.).

#### 5.17 Commitments

##### (a) Operating leases

The Company's operating leases' obligations arise mainly from leased aircraft and spare engines.

The minimum future lease payments are analyzed below:

	31/03/2013	31/03/2012
	in thousand €	in thousand €
Up to 1 year	63.611,08	73.218,05
Between 1 and 5 years	149.966,55	116.463,84
More than 5 years	91.419,01	11.443,12
<b>Total</b>	<b>304.996,64</b>	<b>201.125,01</b>

##### (b) Capital commitments

The Company commitments that refer to the order of Airbus aircraft acquisition are analyzed per delivery year as follows:

- 2015 2 aircraft A320
- 2016 3 aircraft A320

**(c) Financial leases**

The analysis of finance lease agreements of the Company is as follows:

<b>Future Payments</b>	<b>31/03/2013</b>	<b>31/03/2012</b>
Up to 1 year	8.662,56	8.413,24
From 1 till 5 years	36.404,53	34.502,61
More than 5 years	28.598,34	36.616,20
<b>Total</b>	<b>73.665,43</b>	<b>79.532,04</b>
<b>Financial cost</b>	<b>4.101,33</b>	<b>5.333,25</b>
<b>Present value of future payments</b>	<b>31/03/2013</b>	<b>31/03/2012</b>
Up to 1 year	8.018,91	7.556,21
From 1 till 5 years	34.269,16	31.914,46
More than 5 years	27.276,03	34.728,12
<b>Total</b>	<b>69.564,10</b>	<b>74.198,79</b>

**5.18 Provisions**
**(a) Tax unaudited periods**

The Company is not tax audited for the financial years from 2007 till 2010. On 14/05/2013 a tax audit has started and is still ongoing for the periods 2007 till 2011.

The accumulated amount provisioned for tax unaudited periods is € 1.400 thousand.

For 2011 the company has been audited based on POL 1159/2011 by a statutory auditor. 2012 financial year will also be audited in the same way.

**(b) Maintenance reserves**

The accumulated amount the Company provisioned for future aircraft maintenance (maintenance reserves) at 31.12.2012 was € 29.129,25 thousand. The net change (increase) in the maintenance reserves during the first quarter of 2013 was € 100,73 thousand bringing the aircraft maintenance reserves on 31.03.2013 at € 29.229,98 thousand.

**5.19 Income tax**

Income tax is analyzed below:

	<b>31/03/2013</b>	<b>31/03/2012</b>
<b>Profit /(loss) before tax</b>	<b>(8.244,46)</b>	<b>(31.151,75)</b>
	<b>26%</b>	<b>20%</b>
Tax estimated on existing tax coefficient basis	2.143,56	6.230,35
Tax on expenses not deductible for tax purposes	(156,00)	(60,00)
Impact from change of tax coefficient	5.017,47	0,00
<b>Income tax</b>	<b>7.005,03</b>	<b>6.170,35</b>

The amount of 5.017,47 euro (Impact from change of tax coefficient) relates to income tax (profit) that derived due to the change of the companies tax coefficient basis in 2013 (26% from 20%).

## 5.20 Contingent assets and liabilities

### (a) Legal or in arbitration disputes

There are legal or in arbitration disputes and other contingent future events which have not changed since 31.12.2012 and it is not expected that would have a material effect in the financial position or the operation of the Company. Therefore the Company has not formed any related provision.

### (b) Contingent assets

There are contingent assets which have not changed since 31.12.2012 and are not expected to have an effect in the Company's financial statements

## 5.21 Loans

In the current period a total amount of 2.269,22 euros of short term loans have been repaid while another € 1.905,51 thousand relating to liabilities from financial leases were repaid.

## 5.22 Related parties transactions

The most significant transactions of the Company with related parties according to IAS 24, which are immaterial for the size of the Company, are transactions with companies owned by the majority shareholder and they appear on the following table:

	<b>31/03/2013</b>	<b>31/03/2012</b>
Receivables (End of period balance from sale of goods- services) Total	61,08	43,12
Payables (End of period balance from purchase of goods- services) Total	166,39	184,61
Income – Services provided from the Company	36,73	50,66
Expenses – Services received from the Company	384,39	408,54

The above transactions with other companies owned by the major shareholder of the Company relate mainly to rents and services provided or received.

All transactions are on arm's length basis.

## 5.23 Transactions with directors and Board of Directors members

Compensation to directors and BoD members from the Company is analyzed below:

	<b>31/3/2013</b>	<b>31/3/2012</b>
- BoD members fees	300,00	276,67
- Directors' salaries	363,05	350,16
- Directors' social insurance expenses	42,92	22,55
- Benefits in kind and other payments to directors	64,87	102,43
<b>Total</b>	<b>770,84</b>	<b>751,82</b>
- Payables to directors and BoD members	208,43	177,68

Except for the above there are no other transactions, receivables or liabilities with the directors or the BoD members.



**5.24 Other events**

- (a) On 22/10/2012 Aegean Airlines has signed an agreement with Marfin Investment Group regarding the acquisition of 100% of the share capital of Olympic Air. After the completion of the transaction, Olympic Air will be subsidiary of Aegean Airlines S.A. The transaction and its relevant completion timeframe are conditional upon the approval of the European Competition Commission. The price of 100% of Olympic Air is set at 72 million euros and will be partially paid in cash.
- (b) According to the new tax legislation (valid from the beginning of 2013), tax on dividends has been reduced from 25% to 10% for profits that will be distributed based on General Assemblies resolutions after 01.01.2014.

**5.25 Assets & Liabilities accounted in fair value**

<b>Assets / (Liabilities)</b>	<b>Fair Value 31.03.2013</b>	<b>Hierarchy level</b>	<b>Measurement</b>
Forward contracts in USD	2.852,79	2	Technical valuation
Jet fuel commodity swaps	(2.620,19 )	2	Technical valuation
Interest rate swaps	(62,74 )	2	Technical valuation
Bonds (commercial portfolio)	6.890,00	1	Published price

**5.26 Other information**

The Interim Financial Statements for the first quarter of 2012 have been approved by the Board of Directors of "Aegean Airlines S.A." on 27.05.2013 and are posted on the Company's website ([www.aegeanair.com](http://www.aegeanair.com)) for investors' reference, where they will remain for at least 5 years after their compilation and public announcement date.

Kifissia, 27 May 2013

Chairman

Chief Executive Officer

Chief Financial Officer

Chief Accountant

Theodore Vasilakis  
I.D. no. 3458197

Dimitrios Gerogiannis  
I.D. no. AB642495

Michael Kouveliotis  
I.D. no. P490629

Maria Zannaki  
I.D. no. Σ723984

## 6) Figures and Information for the period 01.01.2013 – 31.03.2013



### AEGEAN AIRLINES S. A.

#### SUMMARY FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM 1 JANUARY 2013 TO 31 MARCH 2013

(In accordance with the Decision 4/507/28.04.2009 of the BoD of the Hellenic Capital Market Committee)

The following data and information aim at providing a general overview of the financial status and results of AEGEAN AIRLINES S.A. Consequently, it is recommended to the reader, before any investment decision and transaction with the Company, to refer to the Company's Website (www.aegeanair.com) where the financial statements are posted. (Amounts in thousand €)

**COMPANY INFORMATION :**  
Address of head offices :  
Societe Anonyme Reg. No.

: Vitanioti 31, 145 64 Kifisia  
: 32603/06/B/95/3

Supervising Authority : Ministry of Development  
Website address : www.aegeanair.com  
Date of Approval of Financial Statements : 27 May 2013

FINANCIAL POSITION		STATEMENT OF COMPREHENSIVE INCOME		
	31/3/2013	31/12/2012		
<b>ASSETS</b>				
Tangible assets	87.049,36	89.240,61	Revenue	
Intangible assets	27.292,69	26.791,31	Operating profit / (loss)	
Other non current assets	72.744,42	65.736,20	Profit / (loss) before tax, financing and investing results	
Inventories	5.448,02	5.331,19	Profit / (loss) before tax	
Customers and other trade receivables	62.658,07	47.089,63	Income tax	
Other current assets	178.407,25	162.680,10	Profit / (loss) after tax (a)	
<b>TOTAL ASSETS</b>	<b>433.599,81</b>	<b>396.869,03</b>	Other Total Comprehensive Income / (expense) (b)	
<b>EQUITY AND LIABILITIES</b>				
Share capital	46.421,11	46.421,11	<b>Total Comprehensive Income (c) = (a)+(b)</b>	
Additional paid-in capital and reserves	108.638,72	107.949,28	Basic (after taxes) earnings per share in €	
<b>Total shareholders' equity (a)</b>	<b>155.059,83</b>	<b>154.370,39</b>	Profit / (loss) before tax, financing, investing results and depreciation	
Loan long term liabilities	8.340,00	8.340,00	<b>STATEMENT OF CHANGES IN EQUITY</b>	
Provisions and other long term liabilities	99.984,06	99.967,42	Equity balance at the year's beginning (1.1.2013 & 1.1.2012 respectively)	31/3/2013
Short term bank loans	2.295,89	4.370,39	Effect due to change of accounting policy (IFRS 19)	31/3/2012
Other short term liabilities	167.918,10	129.820,83	Profit / (loss) after tax	154.370,40
<b>Total liabilities (b)</b>	<b>278.538,05</b>	<b>242.498,64</b>	Balance as of end of period (31.03.2013 & 31.03.2012 respectively)	0,00
<b>EQUITY AND LIABILITIES (c) = (a) + (b)</b>	<b>433.597,88</b>	<b>396.869,03</b>		1.529,38
<b>CASH FLOW STATEMENT</b>				
	31/3/2013	31/3/2012		
<b>Operating activities</b>				
Profit / (loss) before taxes	(8.244,46)	(31.151,75)	8. The statement of total income is analyzed as follows :	
Plus / less adjustments for:			Amounts in thousand €	
Depreciation	2.436,03	2.757,89	a) Revenue	36,73
Provisions	150,73	1.261,29	b) Expenses	384,39
Foreign exchange differences	1.530,81	(2.713,36)	c) Receivables - Deposits	61,08
(Profit) / loss from investing activities	(1.017,19)	(486,53)	d) Payables	166,39
Finance Cost	1.021,13	1.275,71	e) Management's and Board of Directors' remuneration	770,84
<b>Cash flows from operating activities before changes in working capital</b>			f) Payables to Management and Board of Directors	208,43
(Increase) / Decrease in inventories	(116,83)	62,76	g) Receivables from Management and Board of Directors	0,00
(Increase) / Decrease in trade & other receivables	(18.823,74)	(3.539,80)	8. The statement of total income is analyzed as follows :	
(Increase) / Decrease in derivative receivables	(1.123,66)	3.919,55	Amounts in thousand €	31/3/2013
Increase / (Decrease) in payables (other than banks)	39.896,13	30.886,43	(a) Transferred in income statement :	31/3/2012
Increase / (Decrease) in derivatives liabilities	445,95	(3.062,95)	Reclassification of (profit) / loss in the result for the period	77,51
Interest expenses paid	(803,94)	(996,43)	Profit / (loss) for the period	2.529,06
Tax paid	-	-	Cash flow hedging income tax	(677,72)
<b>Net cash flows from operating activities (a)</b>	<b>15.350,96</b>	<b>(1.807,19)</b>	<b>total (a)</b>	<b>1.928,86</b>
<b>Investing Activities</b>				
Purchases of assets	(745,10)	(566,75)	(b) Non transferred in income statement	
Proceeds from sale of tangible & intangible assets	(1,06)	-	Profit / (loss) for the employee retirement benefits	0,00
Interest and other financial income received	383,30	215,52	Deferred tax	0,00
<b>Net cash flows from investing activities (b)</b>	<b>(362,85)</b>	<b>(566,75)</b>	<b>total (b)</b>	<b>0,00</b>
<b>Financing Activities</b>				
Changes in finance lease capital	(1.905,51)	(1.974,42)	<b>Other comprehensive income for the period after taxes</b>	<b>0,00</b>
Loans' repayments	(2.289,22)	(4.801,51)	Athens, 27 May 2013	
<b>Net cash flows from financing activities (c)</b>	<b>(4.174,73)</b>	<b>(6.775,94)</b>	Chairman of BoD : Theodoros Vassilakis	
<b>Net increase / (decrease) in cash and cash equivalents (a)+(b)+(c)</b>	<b>10.813,38</b>	<b>(8.934,36)</b>	Chief Executive Officer : Dimitrios Gerogiannis	
Cash and cash equivalents at the beginning of the period	149.299,77	166.800,94	Chief Financial Officer : Michael Kouvelots	
Cash and cash equivalents at the end of the period	160.113,15	157.866,58	Head of Accounting dept : Maria Zannaki	