## I.KLOUKINAS-I.LAPPAS CONSTRUCTION & COMMERSE S.A. S.A. REG.NO. 5828/06/B/86/14 HEAD OFFICE: 3 PASTEUR ST. ATHENS DATA AND INFORMATION FOR THE FISCAL YEAR JANUARY 1, 2007 TO DECEMBER 31, 2007

The following information aims to provide an overall view of the financial position and results of the I.KLOUKINAS-I.LAPPAS S.A. Group of companies. The reader is therefore urged, prior to any investment decision or transaction, to access the company's web site www.klmate.gr and review the annual reports, posted in accordance with the International Financial Reporting Standards.

COMPANY INFORMATION

Company Address: 3 Pasteur St. - Athens 11521 S.A. Registry No.:

5828/06/B/86/14

Relevant Authority Ministry of Development, Gen. Secretariat of Commerce Date of approval of interim Financial Statements: 19.3.2008

Certified Auditor: Kalogeropoulos Ioannis Baker Tilly HELLAS A.E. Auditing firm: Type of Audit report: Unqualified Company web site:

BALANCE SHEET (c		прапу)		
Ailloui	nts in EURO GROUP		COMPANY	
	31/12/2007	31/12/2006	31/12/2007	31/12/2006
ASSETS				
Fixed Assets	70.841.867	54.597.716	68.687.563	52.268.597
Inventories	9.127.814	7.967.075	6.697.956	6.651.084
Trade debtors	22.168.504	23.788.026	21.072.213	23.525.706
Other Assets	13.830.936	7.952.257	9.142.537	6.282.244
TOTAL ASSETS	115.969.121	94.305.075	105.600.270	88.727.632
LIABILITIES				
Long-term liabilities	28.036.422	19.689.575	26.160.312	19.200.058
Short-term bank loans	3.734.396	2.312.648	1.652.002	960.658
Other short-term liabilities	17.815.415	17.602.856	13.106.720	14.286.209
Total Liabilities (a)	49.586.234	39.605.078	40.919.033	34.446.924
Share capital	7.425.086	6.187.572	7.425.086	6.187.572
Other net equity attributable to company shareholders	57.887.520	47.944.066	57.256.150	48.093.135
Net equity attributable to company shareholders (b)	65.312.606	54.131.638	64.681.236	54.280.707
Minority Interests (c)	1.070.281	568.358	0	0
Net Equity (d) = (b) + (c)	66.382.888	54.699.996	64.681.236	54.280.707
TOTAL LIABILITIES & EQUITY (e) = (a) + (d)	115.969.121	94.305.075	105.600.270	88.727.632

	STATEMENT OF CHANGES IN EQUITY ( consolidated and company)  Amounts in EURO				
GROUP		COMPANY			
31/12/2007	31/12/2006	31/12/2007	31/12/2006		
54.699.996	41.799.624	54.280.707	42.107.839		
16.228.281 <b>70.928.278</b>	13.583.760 55.383.384	14.151.297 <b>68.432.005</b>	12.828.625 <b>54.936.464</b>		
198.553	4.125.048	0	4.125.048		
0	-4.125.048	0	-4.125.048		
0	0	589.794	0		
-24.584	23.157	0	0		
24.584	-79.137	0	0		
-119.424	28.285	0	0		
-38.261		-9.262			
-4.586.257	0	-4.331.300	0		
0	-655.693	0	-655.757		
0	0	0	0		
66.382.888	54.699.996	64.681.237	54.280.707		
	31/12/2007 54.699.996 16.228.281 70.928.278 198.553 0 0 -24.584 24.584 -119.424 -38.261 -4.586.257 0	31/12/2007 31/12/2006  54.699.996 41.799.624  16.228.281 13.583.760 70.928.278 55.383.384  198.553 4.125.048  0 -4.125.048  0 0  -24.584 23.157  24.584 -79.137  -119.424 28.285  -38.261  -4.586.257 0  0 -655.693  0 0	31/12/2007         31/12/2006         31/12/2007           54.699.996         41.799.624         54.280.707           16.228.281         13.583.760         14.151.297           70.928.278         55.383.384         68.432.005           198.553         4.125.048         0           0         -4.125.048         0           0         0         589.794           -24.584         23.157         0           24.584         -79.137         0           -119.424         28.285         0           -38.261         -9.262           -4.586.257         0         -4.331.300           0         -655.693         0           0         0         0		

ADDITIONAL INFORMATION AND NOTES TO THE FINANCIAL STATEMENTS
1. The Group subsidiaries, their addresses, the Group's shareholding percentage in each and the fiscal years not audited by tax authorit

α.) Full consolidation method	% Percentage % Percenta Direct partic. Inirect parti	•
I.Kloukinas-I.Lappas Construction & Commerce S.AGreece KLTH Carpentry works Ltd -Greece I.Kloukinas-I.Lappas Energy S.AGreece	parent co 99,59% 93,14%	2005-2007 2005-2007 2003-2007
MYIE Kerasovou S.AGreece	82,89%	2001-2007
KLM SA-TEDRA SA joint venture-Greece	70%	2004-2007
KLM SA-ISTOS LTD joint venture-Greece	75%	2005-2007
COMPTON HOUSE PROPERTIES LIMITED COMPANY	100%	-
COMPTON HOUSE HELLAS(ELC) SYSMEROM COM SRL - Romania KLM BULGARIA EOOD - Bulgaria	100% 100% 100%	2004-2007 2006-2007 2005-2007
KLMS COM DOOEL - FYROM	100%	2007
KLSAL LTD KLSER COMMERCE LTD	100%	- 2006-2007
KLM TRGOVINA KROATIA KLSLV D.O.O	100% 100%	2006-2007 2006-2007
**U.Y.T = Un-audited Years by Tax authorities ESTABLISHED 26.06.2007 β.) Consolidated using the Equity method	(1)	
ENTELIA SA	40%	
KLOUKINAS-LAPPAS SA-ERGO SA joint venture	50%	
K.L.M.SA &SIA ERGO PALLINIS EE	70%	

The principal accounting policies adopted in the preparation of the Financial Statements as of December 31, 2006 were c sistently applied herein.

K.L.M.SA &SIA EE ATHONIKI TECHNIKI-KLM SA joint venture

ATTIKAT ATE & SIA ETE

3. Parent company and Group assets are burdened with mortgage prenotations in the amount of euro 3.228.174.01. Legal proceedings lift these burdens have been initiated, following the full repayment of the related bank loans.

70% 50%

10%

- . There are no legal or arbitration decisions pending against the company that could substantially affect the company's or the Group's
- 5. Number of employees at the end of the current fiscal period:Group 588 (year 2006, 437) Company 400( year 2006,348)
- 6. Earnings per share were calculated based on the weighted average number of ordinary shares outstanding 6. Larnings per share were calculated based on the weighted average number of ordinary shares outstandir 7. The company's shares are listed on the Athens Stock Exchange under the KLM ticker symbol. Each ordinary share is entitled to one vote. The General Shareholder's Meeting on 17/5/2007 approved an increase of the company's share capital through the capitalization of reserves and the issuance of two (2) bonus shares for every ten (10) shares existing Following the above increase, the company's share capital amounts t€ 7,425,086.40 comprised of 24,750,288 shares with a par value of € 0,30 each.
- 8. The company absorbed its 100% subsidiary Net Style SA in accordance with the approval of the Ministry of Development on 26th October 2007.
- 9. The company on November 23<sup>d</sup> 2007, acquired the entire share capital (100%) of the Cyprian Company under the name "COMPTON HOUSE PROPERTIES LIMITED", consisting the sole shareholder of the Greek Company under the name "COMPTON HOUSE (HELLAS) TRADE OF CHILDREN'S PRODUCTS & LEARNING TOYS SOCIETE ANONYME", which retains the exclusive right of purchasing products of the Company under the name "Early Learning Centre Limited" in Greece. The acquisition cost amounted to€ 6.000.000.
- 10. The company participated by 40% in the share capital of the newly ,established company "ENTELIA ANONYMOUS CARPENTRY COMPANY" amounting to 100.000€.

  11.The BoD decided on 29.01.08 a) the commencement of reorganization proceedings of the Cypriot Company under the name
- "COMPTON HOUSE PROPERTIES LIMITED" by the commencement of the merger by absorption by the Company of the company under the name "COMPTON HOUSE (HELLAS) TRADE OF CHILDREN'S PRODUCTS & LEARNING TOYS SOCIETE ANONYME" and under the distinctive title "COMPTON HOUSE (HELLAS) S.A.". with Transformation Balance sheet 31.03.2008 and c) the commencement of the eparation of the construction sector of the Company and the contribution of the above construction sector to an affiliated company, 100 ercent owned, KLTH CARPENTRY WORKS LTD. The construction sector represents above 30% of the total sales turnover of the

previous liscal year.			
Related party disclosures	GROUP	COMPANY	
Sales of Goods and Services	0	1.520.221	
Purchase of Goods and Services	0	417.989	
Receivables	0	3.132.997	
Liabilities	0	84.238	
Transactions and management & BOD compensation	729.529	729.529	
Receivables from management and BOD members	33.204	33.204	
Obligations to management and BOD members	0	0	

BOARD OF DIRECTORS Ioannis Kloukinas Ioannis Lappas

Chairman & Managing Director Vice Chairman & Managing Director Executive Member

Loukas Spentzaris Non-Executive Member Alexios Kloukinas Violeta Lappas Non-Executive Member Non-Executive Member Anastasia Vlachou Anastasios Kapasakalis Non-Executive Member George Kokkinakis Athanasios Fylaktos Independent Member Independent Member

## INCOME STATEMENT (consolidated and company)

Amounts in EURO				
	GROUP		COMPANY	
	01.01 - 31.12.2007	01.01 - 31.12.2006	01.01 - 31.12.2007	01.01 - 31.12.2006
Turnover (Sales)	64.003.215	56.683.305	54.284.642	51.374.697
Gross Profit / (loss)	30.841.330	23.351.675	24.376.886	20.574.616
Profit / (loss) before tax, financing and investment results and depreciation	24.540.254	18.627.654	19.985.703	17.099.598
Profit /(loss) before tax, financing and investment results	23.295.653	17.470.626	18.822.512	16.150.752
Profit /(loss) before tax	21.861.117	16.768.598	18.802.584	15.502.670
Less Tax	5.632.835	3.184.839	4.651.287	2.674.045
Profit / (loss) after tax	16.228.281	13.583.760	14.151.297	12.828.625
Attributable to:				
Company shareholders	15.691.032	13.347.999	14.151.297	12.828.625
Minority interests	537.249	235.760	14.131.297	0
Earnings after tax per share (in €)	0,63	0,54	0,57	0,52
Propoded divident per share	0,00	0,01	0,25	0,21

## CASH FLOW STATEMENT(consolidated and company)

Amounts in EURO				
	GROUP		COMPANY	
	01.01 - 31.12.2007	01.01 - 31.12.2006	01.01 - 31.12.2007	01.01 - 31.12.2006
Cash flows from operating activities	04 004 447	40 700 500	40,000,504	45 500 070
Net profit before taxation	21.861.117	16.768.598	18.802.584	15.502.670
Adjustments for				
Depreciation	1.244.602	1.157.028	1.163.191	948.846
Provisions	77.020	0	76.169	0
Currency transalation differences	-159.276	0	-130.620	0
Income/Loss from associates	7.757	3.852	-1.217.101	-600.864
Proceeds of sale of assets	-200	-3.000	-200	0
Depreciation of government grant	-23.532	-30.241	0	0
Dividents received	0.074	5.500	0.074	5.500
	-8.674	-5.560	-8.674	-5.560
Revaluation of Investment Property	-6.970.909	-7.009.091	-6.970.909	-7.009.091
Profit from acquisition of company		-650.225		
Interest received	-31.054	-22.759	-5.006	-22.759
Interest expense	1.466.506	1.262.189	1.250.709	1.167.174
Operating profit before working capital changes				
(Increase) /Decrease in inventories	-142.681	583.067	-31.523	1.166.077
(Increase)/Decrease in trade receivables	1.602.845	-512.722	3.620.296	161.170
Increase/(Decrease) in trade payables	-2.234.073	84.498	-2.165.383	-635.104
Less:				
Interest paid	-1.246.116	-1.045.910	-1.030.319	-950.894
Income taxes paid	-1.694.935	-1.995.747	-1.236.999	-1.652.201
Net Cash flows from operating activities(a)	13.748.398	8.583.977	12.116.213	8.069.463
Investing Activities				
Acquisition of subsidiaries, affiliates, joint ventures and other investments	-6.040.000	-2.005.671	-8.100.000	-2.872.344
Cash from acquisition of company	148.180			
Proceeds from disposal of subsidiaries, affiliates, joint ventures	0	3.303.574	0	3.303.574
and other investments Purchase of tangible and intangible assets	-3.936.177	-2.103.778	-1.968.493	-1.059.677
Proceeds from disposal of tangible and intangible assets	200	3.000	200	0
Interest received	31.054	22.759	5.006	22.759
Dividends received	8.674	5.560	8.674	5.560
Net cash flows from investing activities (b)	<u>-9.788.070</u>	<u>-774.555</u>	<u>-10.054.613</u>	<u>-600.127</u>
Financing activities				
Proceeds from share capital increase	198.553	0	0	0
Expenses due to Share Capital Increase	-38.261	0	-9.262	0
Proceeds from issued/undertaken loans	16.863.081	13.394.477	15.500.000	13.056.340
Repayment of loans	-9.851.693	-14.847.886	-9.547.012	-13.992.501
Payment of finance lease liabilities	-997.170	-870.343	-903.397	-870.343
Dividends paid	-4.478.743 <b>1 695 768</b>	-3.962.849 -6.286.601	-4.328.743 <b>711 587</b>	-3.712.849 - <b>5.519.353</b>
Net cash flows from financing activities (c) Net increase in cash and cash equivalents(a)+(b)+ ©	1.695.768 5.656.096	<u>-6.286.601</u> 1.522.821	<u>711.587</u> 2.773.187	<u>-5.519.353</u> 1.949.983
Cash and cash equivalents at beginning of period	6.881.825	5.359.004	5.356.593	3.406.610
	· <u> </u>	<u> </u>		
Net increase in cash and cash equivalents at end of period	12.537.920	<u>6.881.825</u>	<u>8.129.780</u>	5.356.593

Athens, March 19 2008

THE CHAIRMAN OF THE BOARD OF DIRECTORS

THE VICE CHAIRMAN OF THE BOARD OF DIRECTORS THE CHIEF FINANCIAL OFFICER & ACCOUNTING MANAGER

IOANNIS KLOUKINAS ID # X-366775

IOANNIS LAPPAS ID # P-560148

PANAYOTIS KANDIROS ID # AE632783