

HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A.

AR.MAE 347/06/B86/10

REGISTERED OFFICE: 99 KIFFISIAS AVE - 15124 MAROUSI, ATHENS

FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM 1 JANUARY TO 31 MARCH 2007 $(In\ accordance\ with\ the\ Decision\ 2/396/31.08.2006\ of\ the\ BoD\ of\ the\ Hellenic\ Capital\ Market\ Commission)$

The financial data and information contained below is only for general information purposes regarding the financial position and results of the HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A and the Group. Therefore, we recommend the users of that financial data and information, before making any investment decision or proceding to any transaction with the company, to obtain the necessary information from the website, where the financial statements in accordance with International Financial Reporting Standards are available, together with the auditors' report, when required.

Full consolidation method (direct investment)

U.T.Y.: Unaudited Tax Years

Company's Web Site : <u>www.ote.gr</u> Board of Directors approval date : 29 May 2007

| BALANCE SHEETS | S (Amounts in millions of Euro) | | | | CASH FLOW S1 | ATEMENTS (Amounts in | millions of Euro) | | |
|---|-----------------------------------|---|--------------------|---------------|--|----------------------|-------------------|------------------|------------------|
| | GRO | (I P | COMPAN | ıv | | CP | OUP | COMI | DANV |
| ASSETS | 31.03.2007 | 31.12.2006 | 31.03.2007 | 31.12.2006 | | 01.01-31.03.2007 | 01.01-31.03.2006 | 01.01-31.03.2007 | 01.01-31.03.2006 |
| To aikle and intermible access | 7,637.7 | 7,667.2 | 4,497.2 | 4.524.6 | Cook flows from an autima activities | | | | |
| Tangible and intangible assets | 207.9 | 205.4 | 29.3 | | Cash flows from operating activities | 241.2 | 203.4 | 71.2 | 29 |
| Inventories Accounts receivable | 1,178.5 | 1,160.5 | 805.7 | | Profit before taxes Adjustments for: | 241.2 | 203.4 | 71.2 | 29 |
| Other assets | 1,515.7 | 1,473.0 | 748.3 | | Depreciation and amortization | 279.3 | 284.3 | 130.1 | 134 |
| Cash and cash equivalents | 1,724.1 | 2,042.5 | 716.8 | 814.7 | Provision for voluntary retirement program's cost | 22.1 | 204.3 | 22.1 | 134 |
| TOTAL ASSETS | 12.263.9 | 12.548.6 | 6,797.3 | | Provisions Provisions | 47.3 | 51.7 | 36.9 | 46 |
| TOTAL ASSETS | 12,203.9 | 12,546.0 | 0,797.3 | 0,001.4 | Foreign currency translation differences | (5.8) | (1.4) | 0.3 | 4(|
| | | | | | | . , | | | |
| EQUITY AND LIABILITIES | | | | | Investment and financial (income)/ loss | (32.5) 8.8 | (16.1) 8.8 | (17.0) 8.8 | (7. |
| EQUITY AND LIABILITIES | | | | | Amortization of advances to pension funds Interest expense | 57.4 | 42.3 | 21.6 | 26 |
| Y 4 111.11.41 | 5,144.6 | 5,001.4 | 2,198.3 | 2 202 0 | | 37.4 | 42.3 | 21.0 | 20 |
| Long-term liabilities | 39.3 | 553.2 | 2,198.3 17.5 | | Adjustments for working capital movements related to | | | | |
| Short-term borrowings | | 2,105.3 | 1,277.6 | | operating activities: | (2.5) | ((7) | 6.8 | |
| Other current liabilities | 2,014.0 | | | | Decrease / (increase) in materials and supplies | (2.5) | (6.7) | | 3 |
| Total liabilities (a) | 7,197.9 | 7,659.9 | 3,493.4 | 3,551.7 | | (51.9) | (13.5) | (127.9) | (26. |
| Share Capital | 1,171.5 | 1,171.5 | 1,171.5 | 1,171.5 | | (183.7) | (123.0) | (108.3) | (82. |
| Other Equity items | 2,641.4 | 2,493.3 | 2,132.4 | 2,078.2 | | | | | |
| Equity attributable to equity holders of the parent (b) | 3,812.9 | 3,664.8 | 3,303.9 | 3,249.7 | | (46.3) | (42.1) | - | (12. |
| Minority interest (c) | 1,253.1 | 1,223.9 | = | - | Income taxes paid | (12.8) | (14.9) | - | |
| Total equity (d) = (b) + (c) | 5,066.0 | 4,888.7 | 3,303.9 | 3,249.7 | Net cash provided by operating activities | 320.6 | 372.8 | 44.6 | 120. |
| TOTAL EQUITY AND LIABILITIES (a) + (d) | 12,263.9 | 12,548.6 | 6,797.3 | 6,801.4 | | | | | |
| INCOME STATEMEN | VTS (Amounts in millions of Euro) | | | | | | | | |
| INCOME STATEMEN | GRO | | COMPAN | IV | Cash flows from investing activities Acquisition of subsidiary or associate, net of cash acquired | (19.3) | | | |
| | 01.01-31.03.2007 01 | | | | | (53.6) | - | (113.6) | |
| | 01.01-31.03.2007 01 | .01-31.03.2000 01 | .01-31.03.2007 01. | 01-31.03.2000 | - | (33.0) | = | (113.0) | 5. |
| T-t-1 | 1,508.6 | 1 206 7 | 660.0 | 6947 | Proceeds from loans | (222.2) | (160.5) | (41.6) | (61. |
| Total revenues | | 1,386.7 | 660.9 | | Purchase of property, plant and equipment or intangible assets | (223.2) | (168.5) | (41.6) | (61. |
| Operating expenses before depreciation | (969.0) | (874.2) | (454.7) | (501.1) | Proceeds from sale of investment | 6.3 | - | 5.8 | |
| Earnings before taxes, investment income, | | | | | Other long-term liabilities | 144.5 | = | - | |
| financial income and depreciation-amortization | 539.6 | 512.5 | 206.2 | 183.6 | Interest received | 13.7 | 9.0 | 6.9 | 3 |
| Depreciation and amortization | (279.3) | (284.3) | (130.1) | (134.7) | Net cash used in investing activities | (131.6) | (159.5) | (142.5) | (51. |
| Earnings before taxes, investment income | · | | | | | | | | |
| and financial income | 260.3 | 228.2 | 76.1 | 48.9 | | | | | |
| Investment and financial income /(loss) | (19.1) | (24.8) | (4.9) | (19.7) | Cash flows from financing activities | | | | |
| Profit before tax | 241.2 | 203.4 | 71.2 | | Proceeds from minority shareholders for issuance of | | | | |
| Income taxes | (63.5) | (61.5) | (20.9) | | subsidiary's share capital | 12.6 | 12.0 | _ | |
| Net profit for the period from continued operations | 177.7 | 141.9 | 50.3 | | Proceeds from long-term debt and short-term borrowings | - | 12.0 | _ | |
| Attributable to: | | | | | Repayment from long-term debt and short-term borrowings | (519.6) | (26.9) | _ | |
| Equity holders of the parent | 140.9 | 109.7 | 50.3 | 20.5 | Dividends paid to the parent company's shareholders | (0.4) | (20.5) | | (0. |
| Minority interest | 36.8 | 32.2 | 30.3 | 20.3 | Net cash used in financing activities | (507.4) | (14.9) | 0.0 | (0. |
| Basic earnings per share (in €) | 0.2875 | 0.2238 | 0.1026 | 0.0418 | ivet cash used in financing activities | (307.4) | (14.9) | 0.0 | (0. |
| J | · | | | | | | | | |
| | | | | | | | | | |
| STATEMENTS OF CHANGES IN EQUITY (Amounts in millions of Euro) | | Net increase /(decrease) in cash and cash equivalents | (318.4) | 198.4 | (97.9) | 68. | | | |
| | GRO | UP 31.03.2006 | COMPAN | | Cash and cash equivalents at beginning of the year | 2,042.5 | 1,512.2 | 814.7 716.8 | 844.3 913.1 |
| | 31.03.2007 | 31.03.2006 | 31.03.2007 | 31.03.2000 | Cash and cash equivalents at end of the year | 1,724.1 | 1,710.6 | /10.8 | 913. |
| Total equity at beginning of the period (01.01.2007 and 01.01.2006) | 4,888.7 | 4,513.4 | 3,249.7 | 2,707.9 | | | | | |
| Profit for the period | 177.7 | 141.9 | 50.3 | 20.5 | | | | | |
| | 5,066.4 | 4,655.3 | 3,300.0 | 2,728.4 | | | | | |
| Dividends declared | <u> </u> | - | - | - |] | | | | |
| Net income recognized directly in equity | 3.9 | 12.9 | 3.9 | 12.9 | | | | | |
| Foreign currency translation | (10.0) | 86.7 | - | - | | | | | |
| Net change of investment in subsidiaries | 5.7 | 6.1 | - | = | | | | | |
| Total equity at end of the period (31.03.2007 and 31.03.2006) | 5,066.0 | 4,761.0 | 3,303.9 | 2,741.3 | | | | | |
| 1 | | | | | 1 | | | | |
| | | | ADI | DITIONAL IN | FORMATION | | | | |
| | | | | | | | | | |

U.T.Y.

1) The companies of the Group that are included in the consolidated financial statements, their location and the Group's (direct and indirect investment) ownership interest therein at 31 of March 2007, are as follows:

| run consondation method (un'ect nivestment) | | | <u>U.1.1.</u> |
|---|---------------------|------------------|------------------------|
| HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A. | Greece | PARENT | From 2002 |
| HELLASCOM INTERNATIONAL S.A. | Greece | 100.00% | From 2006 |
| OTE PLUS S.A. | Greece | 100.00% | From 2005 |
| OTE - ESTATE S.A. | Greece | 100.00% | From 2001 |
| OTENET S.A. | Greece | 94,59% | From 2004 |
| OTESAT-MARITEL S.A. | Greece | 94.08% | From 2004 |
| INFOTE S.A. | Greece | 100.00% | From 2006 |
| COSMOTE S.A. | Greece | 66.78% | From 2004 |
| OTE GLOBE S.A. | Greece | 100.00% | From 2002 |
| OTE-INSURANCE S.A. | Greece | 100.00% | From 2003 |
| COSMO ONE S.A. | Greece | 51.48% | From 2002 |
| HELLAS-SAT CONSORTIUM LTD | Cyprus | 99.05% | From 2003 |
| OTE ACADEMY S.A. | Greece | 100.00% | From 2000 |
| OTE PLC | United Kingdom | 100.00% | From 2005 |
| OTE INTERNATIONAL INVESTMENTS LTD | Cyprus | 100.00% | From 1998 |
| HATWAVE LTD | Cyprus | 52.67% | From 1996 |
| O.T.E. AUSTRIA HOLDING GMBH | Austria | 100.00% | From 2001 |
| Full consolidation method (indirect investment) | Romania | | |
| ROMTELECOM S.A. | Romania Romania | 54.01% | From 2001 |
| S.C. COSMOTE ROMANIAN MOBILE TELECOMMUNICATIONS S.A. COSMOFON MOBILE TELECOMMUNICATIONS SERVICES A.D. | FYROM | 62.95% 66.78% | From 2004 From 2001 |
| | | | |
| COSMOBULGARIA MOBILE EAD ALBANIAN MOBILE TELECOMMUNICATIONS S.A. | Bulgaria Albania | 66.78% | From 2005 From 2006 |
| ALBANIAN MOBILE TELECOMMUNICATIONS S.A. COSMO-HOLDING ALBANIA S.A. | Albania Greece | 55.06% 64.78% | From 2006 From 2000 |
| | Netherlands | | |
| O.T.E. MTS B.V. HOLDING | | 66.78% | From 2001 |
| VOICENET S.A. | Greece | 79.52% | From 2004 |
| OTENET CYPRUS S.A. | Cyprus | 68.78% | From 2000 |
| OTENET TELECOMMUNICATIONS LTD | Cyprus | 66.32% | From 2001 |
| HELLAS SAT S.A. | Greece | 99.05% | From 2002 |
| | | | |

| Full consolidation method (indirect investment) | | | <u>U.T.Y.</u> |
|---|----------|---------|---------------|
| OTE INVESTMENT SERVICES S.A. | Greece | 100.00% | From 2005 |
| OTE PLUS ROMANIA | Romania | 100.00% | From 2006 |
| OTE PLUS BULGARIA | Bulgaria | 100.00% | Exemption |
| COSMOHOLDING CYPRUS LTD | Cyprus | 60.10% | From 2006 |
| GERMANOS S.A. | Greece | 59.81% | From 2004 |
| E-VALUE A.E. | Greece | 59.81% | From 2003 |
| GERMANOS TELECOM SKOPJE S.A. | FYROM | 59.81% | From 2003 |
| GERMANOS TELECOM ROMANIA S.A. | Romania | 59.81% | From 2003 |
| SUNLIGHT ROMANIA S.R.LFILIALA | Romania | 59.81% | From 2001 |
| GERMANOS TELECOM BULGARIA A.D. | Bulgaria | 59.81% | From 2005 |
| MOBILBEEEP LTD | Greece | 60.10% | From 2006 |
| GRIGORIS MAVROMICHALIS AND PARTNERS LIMITED | Greece | 59.22% | From 2006 |
| GEORGIOS PROKOPIS AND PARTNERS LIMITED COMPANY | Greece | 29.91% | From 2003 |
| IOANNIS TSAPARAS AND PARTNERS LIMITED COMPANY | Greece | 30.50% | From 2004 |
| ALBATROS & PARTNERS LTD | Greece | 59,22% | From 2006 |

- 2) The company has been audited from the tax authorities until fiscal year 2001. During May 2006, the tax authorities commenced the tax audit of OTE's books for the fiscal years 2002-2005.
- 3) There are no restrictions on title on property, plant and equipment.
 4) Appropriate provisions have been established for litigation and claims the outcome of which is expected to be unfavorable for the company.
 5) Number of employees at the end of the year: Group 33.181 (31.12.2006: 39.250), Company 11.720 (31.12.2006: 14.694)
- 6) The Company's transactions with its related parties as defined in IAS 24, are analyzed as follows: Sales and purchases of goods and servises in the three months ended 31 March 2007, amounted to € 58.1 million and € 81.0 million, respectively. Interest income and interest expense in the three months period ended 31 March 2007 amounted to ϵ 1.3 million and ϵ 16.1 million respectively. The outstanding balance of receivables and payables from/to related parties as of 31 March 2007 derived from current transactions amounted to ϵ 96.6 million and ϵ 149.8 million, respectively. The outstanding balance of receivables and payables from/to related from the loans granted and received amount to ϵ 118.2 million and ϵ 1,309.1 million respectively. Fees paid to the members of the Board of Directors of the Company and key management personell compensation charged in the Income Statement of the three months period ended 31 March 2007 and 2006, amount to ε 0.8 million and ε 0.6 million respectively. At the
- Group level there are no further transactions and outstanding balances with related parties.
- Oroup level there are no turner transactions and outstanding balances with related parties.

 1. Earnings per share were calculated based on the weighted average number of shares outstanding.

 2. On 15 January 2007, Microstar LTD (Cyprus Holding Company controlled 100% by P.Germanos) acquired a 10% participation to the share capital of Cosmote's subsidiary COSMOHOLDING CYPRUS LTD. On April 2007, COSMOHOLDING CYPRUS LTD's squeeze-out of the remaining share of GERMANOS S.A. has been completed. Following the completion of the above purchase, COSMOHOLDING CYPRUS LTD's participation in GERMANOS S.A. is 99,998%. According to the no 427/09.05.2007 decision of the Hellenic Capital Markets Commission, the delisting of the shares of GERMANOS S.A. from the Athens Stock Exchange, has been approved as of 11.5.2007.

Athens, 29 May 2007

CHAIRMAN AND MANAGING DIRECTOR CHIEF FINANCIAL OFFICER ACCOUNTING MANAGER

P. VOURLOUMIS I.D. Number N 032981

I. AIVAZIS I.D. Number Π 308566

A. MAVROMARAS I.D. Number P 504752 License Number 039603