

## O.P.A.P. S.A.

## GREEK ORGANIZATION OF FOOTBALL PROGNOSTICS S.A.

SUMMARY FINANCIAL INFORMATION FOR THE PERIOD JANUARY 1st TO DECEMBER 31st 2007

(published according to L. 2190, article 135 for companies preparing annual financial statements, consolidated or not, in accordance with I.F.R.S.)

The following information aims at a condensed presentation of O.P.A.P. S.A.'s financial status and results as well as of OPAP Group. The reader aiming at collecting information about the financial status and results of the company should access the annual financial status and results in accordance with I.F.R.S. and the review report of the chartered accountants. The reader may find this information in the company's website www.opap.gr.

## COMPANY INFORMATION:

Register Number: Supervisor responsible: Board of Directors:

Kifisou Ave 62, 121 32 Peristeri

46329/06/B/00/15 Ministry of Development, Department of Societe Anonyme

Christos Hadijemmanuil, Michail Galanis, Stavros Theodoropoulos, Panaviotis Liverakos,

Konstantinos Barkouras, Sotirios Nikolaropoulos, Dimitrios Panageas, Konstantinos Papadopoulos, Nikolaos Pavlias, Emilios Stasinakis, Georgios Tzovlas

Approval date of the annual fiscal statements (from which the

March 26, 2008 summary information has been collected):

Chartered Accountants: Deligiannis N. Georgios - Konstantinou A. Sotirios Grant Thornton Company: Unqualified

Review report: Website www.opap.gr

| BALANCE SHEET INFORMATION                 |                            |            |            | INCOME STATEMENT INFORMATION |                                    |  |                |                |                |
|---|----------------------------|------------|------------|------------------------------|------------------------------------|--|----------------|----------------|----------------|
|   | (Amounts in thousand GROUP |            | COMPANY    |                              |                                    | (Amounts in thousand euro except earn GROU | COMPANY        |                |                |
|   | 31.12.2007                 | 31.12.2006 | 31.12.2007 | 31.12.2006                   |                                    | 1.1-31.12.2007                             | 1.1-31.12.2006 | 1.1-31.12.2007 | 1.1-31.12.2006 |
| <u>ASSETS</u>                             |                            |            |            |                              |                                    |  |                |                |                |
| Fixed assets                              | 481,385                    | 288,478    | 521,577    | 325,613                      | Total revenues                     | 5,065,751                                  | 4,633,429      | 4,929,708      | 4,524,105      |
| Inventories                               | 703                        | 608        | 703        | 608                          | Gross profit (loss)                | 1,021,893                                  | 858,546        | 999,642        | 840,638        |
| Trade receivables                         | 36,839                     | 102,050    | 38,213     | 100,128                      | Profit before tax, interest,       |  |                |                |                |
| Other receivables(other assets)           | 647,996                    | 568,792    | 559,073    | 508,432                      | amortization and depreciation      | 810,004                                    | 738,211        | 785,396        | 720,907        |
| TOTAL ASSETS                              | 1,166,923                  | 959,928    | 1,119,566  | 934,781                      | Profit before tax and interest     | 762,075                                    | 712,588        | 737,850        | 695,837        |
|   |                            |            | *!         |                              | Profit before tax                  | 776,622                                    | 725,517        | 754,020        | 713,533        |
| LIABILITIES & EQUITY                      |                            |            |            |                              | Minus income tax                   | (205,198)                                  | (215,716)      | (199,718)      | (212,440)      |
| Long term liabilities                     | 120,910                    | 25,830     | 120,785    | 25,709                       | Net profit (after tax)             | 571,424                                    | 509,801        | 554,302        | 501,093        |
| Current liabilities                       | 476,932                    | 416,379    | 474,516    | 419,139                      |                                    | ·  |                |                |                |
| Total liabilities (a)                     | 597,842                    | 442,209    | 595,301    | 444,848                      | Attributable to:                   |  |                |                |                |
| Share capital                             | 95,700                     | 95,700     | 95,700     | 95,700                       | Shareholders equity                | 571,437                                    | 509,807        | 554,302        | 501,093        |
| Equity attributable to shareholders       | 473,260                    | 421,885    | 428,565    | 394,233                      | Minority interest                  | 13   | 6              | -              | -              |
| Total equity of shareholders (b)          | 568,960                    | 517,585    | 524,265    | 489,933                      | Earnings per share - basic (in €)  | 1.79                                       | 1.60           | 1.74           | 1.57           |
| Minority interest (c)                     | 121                        | 134        | · -        | -                            | Dividend proposed per share (in €) | 1.74                                       | 1.58           | 1.74           | 1.58           |
| Total equity (d)=(b)+(c)                  | 569,081                    | 517,719    | 524,265    | 489,933                      | 1                                  |  |                |                |                |
| TOTAL LIABILITIES AND EQUITY (e)= (a)+(d) | 1,166,923                  | 959,928    | 1,119,566  | 934,781                      |                                    |  |                |                |                |

| INFORMATION OF CHANGES IN SHAREHOLDER EQUITY |                      |                |                |                |  |  |  |
|--|----------------------|----------------|----------------|----------------|--|--|--|
|  | (Amounts in thousand | d euro)        |                |                |  |  |  |
|  | GROU                 | P              | COMPANY        |                |  |  |  |
|  | 1.1-31.12.2007       | 1.1-31.12.2006 | 1.1-31.12.2007 | 1.1-31.12.2006 |  |  |  |
| Balance as at January 1st, 2007 and 2006     | 517,719              | 483,323        | 489,933        | 464,150        |  |  |  |
| Profit/ (loss) after tax                     | 571,424              | 509,801        | 554,302        | 501,093        |  |  |  |
|  | 1,089,143            | 993,124        | 1,044,235      | 965,243        |  |  |  |
| Dividends distributed                        | (519,970)            | (475,310)      | (519,970)      | (475,310)      |  |  |  |
| Net income charged directly to equity        | (92)                 | (95)           | -              | -              |  |  |  |
| Balance as at December 31st, 2007 and 2006   | 569,081              | 517,719        | 524,265        | 489,933        |  |  |  |
|  |                      |                |                |                |  |  |  |

## ADDITIONAL INFORMATION:

- 1. The company has been inspected by tax authorities until 2006 inclusive. Fiscal years not inspected by tax authorities per subsidiary are: i) OPAP CYPRUS LTD, from 2003 to 2006, ii) OPAP GLORY LTD, from 2002 to 2006, iii) OPAP INTERNATIONAL LTD, from 2004 to 2006 and iv) OPAP SERVICES S.A., for the year 2006. Fiscal years not inspected by tax authorities for the associate GLORY TECHNOLOGY LTD are from 2002 to 2006.
- 2. The Group's assets are currently unencumbered.
- 3. According to the company's Legal Adviser there are: a) lawsuits from third parties amounting approximately to € 37,637 th. the outcome of which is expexted to be positive for the company and b) lawsuits from part-time employees and other parties, for which a provision of € 8,000 th. has been recognized.
- 4. The number of permanent employees on 31.12.2007 was 282 for the company (338 for the Group). Average number of part time employees for the period ended on 31.12.2007 was 560 for the company (562 for the Group).
- 5.The company's and Group's total sales, purchases, receivables and liabilities to related companies and related parties, according to I.F.R.S. 24, are as follows:

|    |   | GROUP           | COMPANY     |
|----|---|-----------------|-------------|
|    |   | (Amounts in the | usand euro) |
| a) | Sales of goods and services                                       | 0               | 12,829      |
| b) | Purchases of goods and services                                   | 641             | 23,640      |
| c) | Receivables   | 0               | 3,703       |
| d) | Liabilities   | 201             | 9,234       |
| e) | Transactions and salaries of executive and administration members | 12,934          | 10,928      |
| f) | Receivables from executive and administration members             | 2,329           | 2,329       |
| a) | Liabilities from executive and administration members             | 3,566           | 3,566       |

- 6. There has not been any change in the method of consolidation or in the consolidated companies, compared to the year ended on 31.12.2006
- 7. Ownership interest, country of incorporation and method of consolidation of the parent's consolidated subsidiaries are as follows:

| Consolidated subsidiary | Ownership interest | Country of incorporation | Method of consolidation |
|-------------------------|--------------------|--------------------------|-------------------------|
| OPAP (CYPRUS) LTD       | 100%               | Cyprus                   | Fully consolidated      |
| OPAP GLORY LTD          | 90%                | Cyprus                   | Fully consolidated      |
| OPAP INTERNATIONAL LTD  | 100%               | Cyprus                   | Fully consolidated      |
| OPAP SERVICES S.A.      | 100%               | Greece                   | Fully consolidated      |
| GLORY TECHNOLOGY LTD    | 20%                | Cyprus                   | Equity method           |

- 8. The fixed assets purchases concerning the period 01.01-31.12.2007 arose to the amount of€ 79,983 th. (€ 80,196 th. for the Group). 9. On 29.1.2007 a two year period operation of the Game "Stihima" (30.1.2005 -29.1.2007) was completed (in Greece). On June 25th 2005, the company partialy revised the contract with Betting company S.A.
- 10. Following the expiry of the two year contract with the Operator of «Stihima» on 29.1.2007, OPAP S.A. undertook the management. organization and operation of the "Stihima" game inhouse.
- 11. On 23.11.2006 the Company signed a six month Agreement (effective from 29.1.2007 to 29.7.2007) with the consortium Intralot S.A-Intralot International LTD and Betting Company S.A. concerning: a) technical expertise transfer, b) provision and installation at OPAP S.A.headquarters of the total complex of technological structure as well as the professional staff training on its operation c) provision of 3,500 terminals for the agencies and d) provision of maintenance services – technical support of technological structure. The total price amounted to € 65 mil. plus VAT.
- 12. OPAP S.A. BoD on 9.7.2007 decided to cancel the results of the International Public Tender "Supply, Installation and Maintenance of IT equipment of the Centers and Terminals as well as Supporting Equipment and Services"
- 13. On 31.7.2007, OPAP S.A. signed a three year agreement with the consortium Intralot S.A-Intralot International LTD and Betting Company S.A. The essential parts of this agreement are: a) the provision of consulting and supporting services for "Stihima" game as well as the upgrade of the relative technological infrastructure, b) the provision of 29,400 terminals (agency terminals, self ticket checkers as well as terminals for independent use by the players inside the agencies), c) the upgrade of OPAP's computer system equipment that is used in the conduct of the games (hardware and software), d) provision of services of added value, e) new games, f) other services, g) the training of the company's personnel as well as the know-how transfer, h) provision of the Source Code.

| 0/10/11  | FLOW STATEMENT INFOR<br>(Amounts in thousand euro |                    |                             |                |
|--|---|--------------------|-----------------------------|----------------|
|  | (Amounts in thousand euro)  GROUP  COMPANY        |                    |                             |                |
|  | 1.1-31.12.2007                                    | 1.1-31.12.2006     | 1.1-31.12.2007              | 1.1-31.12.200  |
| Operating activities   |   |                    |                             |                |
| Profit before tax  | 776,622   | 725,517            | 754,020                     | 713,53         |
| Adjustments for:   |   |                    |                             |                |
| Depreciation and amortization                                  | 47,929  | 25,623             | 47,546                      | 25,07          |
| Net financing results  | (14,547)  | (12,929)           | (13,583)                    | (12,11         |
| Employee benefit plans   | 1,963   | (3,888)            | 1,963                       | (3,88          |
| Dividends from subsidiaries                                    | -   | -                  | (2,587)                     | (5,58          |
| Provisions for bad debts                                       | 3,500   | 5,000              | 3,500                       | 5,0            |
| Other provisions   | 7,858   | - (000)            | 7,858                       |                |
| Foreign exchange differences                                   | (254)   | (226)              | -                           |                |
| Results from investing activities (revenues, expenses, profit, |   |                    |                             |                |
| loss)  | 4,155   | 24                 | 5,739                       | · ·            |
| O  | 827,226   | 739,121            | 804,456                     | 722,0          |
| Changes in working capital:                                    | (05)  | (004)              | (05)                        | (00            |
| Increase/ Decrease in inventories                              | (95)  | (204)              | (95)                        | (20            |
| Increase/ Decrease in trade and other receivables              | 87,794  | (71,334)           | 84,734                      | (69,02         |
| Increase/ Decrease in payables (excluding banks)               | 10,058  | 24,308             | 5,688                       | 35,4           |
| Increase/ Decrease in taxes payable                            | (825)   | 6,105              | (866)                       | 5,6            |
|  | 924,158   | 697,996            | 893,917                     | 693,98         |
| Minus:   | (0.707)   | (004)              | (0.740)                     | (00            |
| Interest expense Income taxes paid                             | (3,767)<br>(215.953)                              | (924)<br>(244.203) | (3,748)<br>(215,508)        | (89<br>(243.78 |
| Cash flow from operating activities (a)                        | 704,438   | 452.869            | (215,506)<br><b>674.661</b> | 449,3          |
| cash now from operating activities (a)                         | 704,430   | 432,003            | 074,001                     | 443,3          |
| Investing activities   |   |                    |                             |                |
| Proceeds from sales of tangible and intangible assets          | -   | 31                 | -                           |                |
| Guarantees   | (85)  | (196)              | (78)                        | (19            |
| Loans paid to personnel  | 552   | (4,013)            | 552                         | (4,01          |
| Purchase of tangible and intangible assets                     | (80,196)  | (18,364)           | (79,983)                    | (18,21         |
| Interest collected   | 18,314  | 13,853             | 17,331                      | 13,0           |
| Dividends from subsidiaries                                    | <u> </u>  | <u> </u>           | 2,587                       | 5,5            |
| Cash flow from investing activities (b)                        | (61,415)  | (8,689)            | (59,591)                    | (3,81          |
| Financing activities   |   |                    |                             |                |
| Repayment of borrowings  | =   | (25,345)           | _                           | (25,34         |
| Repayment of financial lease funds                             | (9,766)   | (12)               | (9,766)                     | (20,0-         |
| Dividends paid   | (524,523)   | (471,698)          | (524,523)                   | (471.69        |
| Cash flow used in financing activities (c)                     | (534,289)   | (497,055)          | (534,289)                   | (497,0         |
| oash now used in infancing activities (c)                      | (334,209)   | (431,033)          | (334,203)                   | (491,00        |
| Net increase/decrease in cash                                  |   |                    |                             |                |
| and cash equivalents (a)+(b)+(c)                               | 108,734   | (52,875)           | 80,781                      | (51,5          |
| Cash and cash equivalents in the beginning of the year         | 384,126   | 437,001            | 324,044                     | 375,6          |
| Cash and cash equivalents at end of the year                   | 492.860   | 384,126            | 404.825                     | 324,0          |

The total fee for the use of the equipment and the software, the provision of support services for the STIHIMA game and the know-how transfer for the software development for the three year duration of the agreement, is € 96.48 million plus VAT. The agreement also regulates matters concerning the maintenace and support of this infrastructure. Moreover it defines the option rights for both parties concerning the transfer of all technological infrastructure as well as licenses to OPAP S.A. for a price of € 20 mil. and € 58.52 mil. respectively plus VAT. In accordance with the aforementioned and pursuant to the article 13.2 of the agreement dated 31.7.2007 between OPAP S.A and the consortium, the latter on 27.11.2007 exercised its put option right whereby it is entitled to the transfer of all the licences to use of paragraph b, to OPAP S.A. The fee of € 58.52 mil. plus VAT will be paid in eleven (11) equal quarterly installments until the agreement expiry.

- 14. OPAP S.A. BoD, by the decision No. 38/21.11.2007 approved the financial statements of the nineconsequently approved an interim dividend of 0.60 € per share (totalling € 191,400,000.00). The cut off date was 13.12.2007 and the starting payment date was the 21.12.2007.
- 15. OPAP S.A. BoD, with the decision 10/26.3.2008, approved the financial statements of 31.12.2007 and will propose the approval of a dividend of € 1.74 per share for the year 2007 (sum total of € 555,060,000.00) to the Ordinary General Shareholder Meeting. Given the fact that an interim dividend has already been distributed (see note 14), the remaining dividend is € 1.14 per share (sum total of € 363,660,000.00).

Peristeri, March 26, 2008

a Member of the BoD The Chairman and CEO

Chief Financial Officer

**Chief Accounting Officer** 

Christos Hadjiemmanuil I.D. no M 327646

**Dimitrios Panageas** I.D. no AZ 022376

Saraintaris Ioannis I.D. no X 575693

Tsilivis Konstantinos I.D. no Π 603617