

# PIRAEUS R.E.I.C.

# **Condensed Interim Financial Information**

30 September 2007

According to the International Financial Reporting Standards

The attached condensed interim financial information have been approved by Piraeus R.E.I.C. Board of Directors on 16.10.2007 and they are available in the web site of Piraeus R.E.I.C. at <a href="https://www.piraeusaeeap.gr">www.piraeusaeeap.gr</a>

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# **INTERIM BALANCE SHEET**

	<u>Note</u>	30.09.2007	31.12.2006
ASSETS			
Non – Current Assets			
Tangible Assets		1.273,90	1.768,39
Intangible Assets		640,21	480,57
Investments Property	7	100.861.864,00	99.928.635,00
Other receivables		36,128.56	36.128,56
	_	100.899.906,67	99.967.012,52
Current Assets			
Trade receivables	8	238.528,84	243.141,81
Other receivables	9	35.166,73	199.019,00
Cash and cash equivalents		9.737.210,23	10.654.465,96
·		10.010.905,80	11.096.626,77
TOTAL ASSETS		110.910.812,47	111.063.639,29
	_		
LIABILITIES			
EQUITY			
Share Capital		62.023.711.20	62.023.711,20
Share Premium		163.190,75	163.190,75
Reserves		1.438.177,90	1.090.233,40
Retained earnings		46.536.454,67	46.963.692,48
TOTAL EQUITY		110.161.534,52	110.240.827,83
Non – current liabilities			
Retirement benefit obligations		10.822,00	8.296,00
Other non-current liabilities		83.884,98	83.884,98
	<u> </u>	94.706,98	92.180,98
Oursent lightilising			
Current liabilities		E16 202 12	E66 014 7E
Suppliers and other liabilities	10	516.322,13	566.014,75
Income tax	10	138.248,84	164.615,73
TOTAL LIABILITIES		654.570,97	730.630,48
TOTAL LIABILITIES		749.277,95	822.811,46
TOTAL EQUITIES AND LIABILITIES	_	110.910.812,47	111.063.639,29

## **INTERIM INCOME STATEMENT**

	Note	01.01.2007-30.09.2007	01.01.2006-30.09.2006	01.07.2007-30.09.2007	01.07.2006-30.09-2006
Income from leased assets		6.010.411.89	5.749.732,21	1.981.085,87	1.921.485,68
Gains from adjustments to fair values	7	2.245.940,00	832.597,70	(27.334,00)	0,00
Gains/Losses from sale of investment property		387.289,00	502.601,39	387.289,00	502.601,39
Interest Income		299.683,02	264.849,58	117.357,79	70.319,17
Total Operating Income		8.943.323,91	7.349.780,88	2.458.398,66	2.494.406,24
Investment property operating expenses	11	(487.767,23)	(360.547,35)	(191.114,19)	(131.626,34)
Staff costs		(50.097,59)	(57.926,52)	(16.923,85)	(15.359,45)
Other operating expenses	12	(1.326.947,03)	(713.910,35)	(404.159,23)	(229.808,97)
Depreciation		(666,35)	(19.448,70)	(215,40)	(6.583,09)
Total Operating Expenses		(1.865.478,20)	(1.151.832,92)	(612.412,67)	(383.377,85)
Profit Before Income Tax		7.077.845,71	6.197.947,96	1.845.985,99	2.111.028,39
Income tax expense	10	(405.885,50)	(256.975,96)	(138.248,84)	(84.819,38)
Profit for the Period		6.671.960,21	5.940.972,00	1.707.737,15	2.026.209,01
Formings now Share (in 6)					
Earnings per Share (in €)	13	0,12	0,11	0,03	0,04
Basic & Diluted		-, -	-,	5,55	5,5

# INTERIM STATEMENT OF CHANGES IN EQUITY

	Share Capital	Share Premium	Other reserves	Retained earnings	TOTAL
Opening balance as at 1 January 2006	49.898.400,00	12.436.157,41	840.013,29	46.509.650,45	109.684.221,15
Share Capital Issue	12.125.311,20	(12.125.311,20)	) -	-	0,00
Share Capital issue expenses	-	(147.655,46)	-	-	(147.655,46)
Dividend paid for year 2005	-			(7.520.000,00)	(7.520.000,00)
Retained earnings transferred to other reserves	-		- 250.220,11	(250.220,11)	0,00
Profit for the period 01.01.2006-30.09.2006	-			5.940.972,00	5.940.972,00
Balance as at 30 September 2006	62.023.711,20	163.190,75	1.090.233,40	44.680.402,34	107.957.537,69
•					
Opening balance as at 1st October 2006	62.023.711,20	163.190,75	1.090.233,40	44.680.402.34	107.957.537,69
Profit for the period 01.10.2006 – 31.12.2006	-		-	2.283.290,14	2.283.290,14
Balance as at 31 December 2006	62,023,711.20	163,190.75	1,090,233.40	46.963.692,48	110,240,827.83
•					
Opening balance as at 1 January 2007	62,023,711.20	163,190.75	1,090,233.40	46,963,692.48	110,240,827.83
Dividends paid for year 2006	-			(6.751.253,52)	(6.751.253,52)
Retained earnings transferred to other reserves	-		347.944,50	(347.944,50)	0,00
Profit for the period 01.01.2007-30.09.2007	-			6.671.960,21	6.671.960,21
Balance as at 30 September 2007	62.023.711,20	163.190,75	1.438.177,90	46.536.454,67	110.161.534,52

## **INTERIM CASH FLOW STATEMENT**

	01.01.2007-30.09.2007	01.01.2006-30.09.2006
Cash flows from operating activities		
Profit before tax	7.077.845,71	6.197.947,96
Adjustments to profit before tax :		
Depreciation	666,35	19.448,70
Provisions	402.526,00	(5.506,67)
Gains from adjustments to fair values	(2.245.940,00)	(832.597,70)
Gains form sale of investment property	(387.289,00)	(502.601,39
Results (income, expenses, profits & losses) from investing activities	(299.683,02)	(264.849,58)
Adjustments related to working capital or operating activities:		
Acquisition of investment property	-	(9.117.809,00)
Income from sale of investment property	1.700.000,00	2.100.000,00
(Increase) /Decrease in receivables	(231.534,76)	144.716,43
(Decrease) / Increase in liabilities (banks not included)	(52.637,01)	147.848,16
Less:		
Tax expenses	(432.252,39)	(485.556,27)
Net cash from operating activities	5.531.701,88	(2.598.959,36)
Cash flows from investing activities		
Acquisitions of tangible & intangible assets	(331,50)	(2.410,31)
Interest Income	299.683,02	264.849,58
Net cash from investing activities	299.351,52	262.439,27
Cash flows from financing activities		
Share capital issue expenses	-	(147.655,46)
Dividends paid	(6.748.309,13)	(7.517.54,58)
Net cash from financing activities	(6.748.309,13)	(7.665.240,04)
Net (decrease)/ increase in cash and cash equivalents	(917.255,73)	(10.001.760,13)
Cash and cash equivalents at beginning of period	10.654.465,96	19.006.933,52
Cash and cash equivalents at end of period	9.737.210,23	9.005.173,39

#### 1. GENERAL INFORMATION ABOUT THE COMPANY

Piraeus R.E.I.C. operates in accordance with the Law 2190/1920 and the Law 2778/1999 concerning investment property portfolio management. The main object of the company is to lease assets through operating leases.

Company operates in Greece and its head offices are at 5, Korai Street in Athens.

Company's shares trade in the Athens Stock Exchange.

Company is member of Piraeus Bank Group. Piraeus Bank is the major shareholder of the Company with 38.39% participation stake in its share capital on 30.09.2007. The attached financial statements have been approved by the Company's Board of Directors on 16.10.2007.

#### 2. GENERAL ACCOUNTING POLICIES OF THE COMPANY

The accounting policies adopted for the preparation of these condensed financial statements are consistent with those of the annual statements for the year ended 31.12.2006. The Company is adopting the IFRS 7 from 01.01.2007 and the financial statements for the year ending 2007 will be prepared according to the requirements of IFRS 7.

## 3. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS

These condensed interim financial information have been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting" and should be read in conjunction with the Company's published financial statements for the year ended 31.12.2006.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

Estimates and judgements are continually evaluated and are based on historical experience as adjusted for current market conditions and other factors.

Management makes estimates and assumptions concerning the future. The resulting amounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below:

#### Estimate of fair value of investment properties :

The best evidence of fair value is current prices in an active market for similar lease and other contracts. In the absence of such information, the Company determines the amount within the range of reasonable fair value estimates. In making its judgement, the Company considers information from a variety of sources including:

- i) current prices in an active market for properties of different nature, condition or location (or subject to different lease or other contracts), adjusted to reflect those differences;
- ii) recent process of similar properties in less active markets, with adjustments to reflect any changes in economic conditions since the date of the transactions that occurred at those prices;
- discounted cash flow projections based on reliable estimates of future cash flows, derived from the terms of any existing lease and other contracts and (where possible) from external evidence such as current market rents for similar properties in the same location and condition, and using discount rates that reflect current market assessments of the uncertainty in the amount and timing of the cash flows.

### 5. BUSINESS SEGMENTS

The Company has identified the following business segments:

- Shops
- Offices
- Gas stations
- Garages

The Company activates only in the Greek market and consequently there is not an analysis in secondary business segments.

Segment results are as follows:

01.01.2007 - 30.09.2007	Shops	Offices	Gas Stations	Garages	Unallocated	Total
Income from leases	937.308,13	4.401.045,44	557.034,81	115.023,51	0,00	6.010.411,89
Gains form adjustments	(132.837,00)	1.866.108,00	285.489,00	227.180,00	0,00	2.245.940,00
Gains from sale of investment property	0,00	387.289,00	0,00	0,00	0,00	387.289,00

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Total income from property	804.471,13	6.654.442,44	842.523,81	342.203,51	0,00	8.643.640,89
Net Financial Outcome	0,00	0,00	0,00	0,00	299.683,02	299.683,02
Total operating expenses	(76.066,03)	(357.161,17)	(45.205,44)	(9.334,58)	(1.377.710,97)	(1.865.478,20)
Profit before taxes	728.405,10	6.297.281,27	797.318,37	332.868,93	(1.078.027,95)	7.077.845,71
Tax Expense	(63.286,06)	(236.854,12)	(44.291,23)	(25.612,42)	(35.841,66)	(405.885,50)
Profit after taxes	665.119,03	6.060.427,15	753.027,14	307.256,50	(1.113.869,61)	6.671.960,21
30.09.2007						
Segment assets	17.249.714,00	64.558.697,00	12.072.343,00	6.981.110,00	1.914,11	100.863.778,11
Total of claims and cash	210.229,72	0,00	0,00	67.539,69	9.769.264,95	10.047.034,36
Total Assets	17.459.943,72	64.558.697,00	12.072.343,00	7.048.649,69	9.771.179,06	110.910.812,47
Total liabilities	83.884,98	0,00	0,00	0,00	665.392,97	749.277,95
01.01.2006 – 30.09.2006	Shops	Office	Gas Stations	Garages	Unallocated	Total
Income from leases	820.693,23	4.211.861,77	605.339,70	117.837,51	0,00	5.749.732,21
Gains from adjustments	1.210.606,38	168.866,12	769.871,00	(1.316.745,80)	0,00	832.597,70
Gains from sale of investment property	0,00	0,00	502.601,39	0,00	0,00	502.601,39
Total income from property	2.031.299,61	4.380.727,89	1.877.812,09	(1.204.908,29)	0,00	7.084.931,30
Net Financial Outcome	0,00	0,00	0,00	0,00	264.849,58	264.849,58
Total operating expenses	(51.463,05)	(264.112,40)	(37.958,92)	(7.012,98)	(791,285,57)	(1.151.832,92)
Profit before taxes	1.979.836,56	4.116.615,49	1.839.853,17	(1.211.921,27)	(526.435,99)	6.197.947,96
Tax Expense	(41.248,87)	(150.874,75)	(27.190,81)	(15.659,20)	(22.002,33)	(256.975,96)
Profit after taxes	1.938.587,69	3.965.740,74	1.812.662,36	(1.227.580,47)	(548.438,32)	5.940.972,00
31.12.2006						
Segment assets	17,382,551.00	64,005,300.00	11,786,854.00	6,753,930.00	2,248.96	99,930,883.96
Total of claims and cash	393,847.35	0.00	0.00	58,535.03	10,680,372.95	11,132,755.33
Total Assets	17,776,398.35	64,005,300.00	11,786,854.00	6,812,465.03	10,682,621.91	111,063,639.29
Total liabilities	83,884.98	0.00	0.00	0.00	738,926.48	822,811.46

## 6. RELATED PARTY TRANSACTIONS

The company has transaction with other companies of Piraeus Bank Group. All transaction with the Parent Company and related parties arm's length transactions take place in the normal course of business.

	30.09.20	007	01.01.2007 - 3	80.09.2007
	RECEIVABLES LIABILITIES		INCOME	EXPENSES
Parent Company	9.718.424,77	193.237,00	4.698.548,43	488.151,49
Other related parties	0,00	96.110,92	0,00	277.848,44
TOTAL	9.718.424,77	289.347,92	4.698.548,43	765.999,93

	<u>31.12.2</u>	006	01.01.2006 – 3	30.09.2006
	RECEIVABLES	LIABILITIES	INCOME	EXPENSES
Parent Company	10.223.625,70	166.407,99	4.473.617,81	324.304,85
Other related parties	0,00	76.159,70	0,00	193.472,75
TOTAL	10.223.625,70	242.567,69	4.473.617,81	517.777,60

Receivables from Mother Company, concern bank deposits in Mother Bank, while the income concerns rents from investment properties. The expenses concern the provision of consulting services and property facility management.

#### **BENEFITS TO THE MANAGEMENT**

For the period 1.1.2007 to 30.09.2007, emoluments were € 46.153,89, when for the period 1.1.2006 to 30.09.2006 were € 48.754,12.

#### 7. INVESTMENT PROPERTY

The investment property of the company is analysed as follows:

	30.09.2007	<u>31.12.2006</u>
OPENING BALANCE	99.928.635,00	90.956.994,39
Acquisitions	0,00	9.117.809,00
Gains form adjustments to fair values	2.245.940,00	1.265.372,22
Cost of sales	(1.312.711,00)	(1.411.540,61)
CLOSING BALANCE	100.861.864,00	99.928.635,00

The investment property is free of any liens or encumbrances.

The Company sold a property in the price of €1.700.000 during the period from 01.07.2007-30.09.2007.

The real estate property valuation was conducted by the Chartered Actuaries/Surveyors on 30.06.2007, according to the requirements of Law 2778/99.

#### 8. TRADE RECEIVABLES

	30.09.2007	<u>31.12.2006</u>
Customers – Lessees	468.528.84	243.141,81
Less: Provisions	(230.000,00)	0,00
TOTAL	238.528.84	243.141,81

#### 9. OTHER RECEIVABLES

	30.09.2007	31.12.2006
Other customers	201.711,82	173.119,34
Next period's expenses	3.454,91	25.899,66
Less: Provisions	(170.000,00)	0,00
TOTAL	35.166,73	199.019,00

### 10. INCOME TAX

From 01.01.2007, the company's income tax is calculated using the effective tax rate of 0.475% (and not 0.3% that was used on 31.12.2006), on the average 6-month investment property and cash and cash equivalents. There is no deferred tax applicable on the investments. The tax amount of €405.885,50 regards the tax for the period 01.01 - 30.09.2007, based on the investments and the available funds on 30.06.2007 and is analysed as follows: €267.636,66 regards tax for the 1<sup>st</sup> semester 2007 (already paid) and €138.248,84 regards tax provision for the 3<sup>rd</sup> trimester 2007.

#### 11. INVESTMENT PROPERTY OPERATING EXPENSES

The operating expenses for investment property are made up as follows:

	01.01 - 30.09.2007	01.01 - 30.09.2006
Property & facility management fees	224.839,44	149.332,75
Evaluation fees	76.700,00	44.075,00
Insurance	126.058,66	124.530,50
Levies and maintenance	60.005,28	42.211,61

Other expenses	163,85	397,49
Total	487.767,23	360.547,35

The property & facility management fees are higher than last period, because they concern 6-month fees, while last period's fees concerned 4-month fees.

#### 12. OTHER OPERATING EXPENSES

Other operating expenses are made up as follows:

	01.01 - 30.09.2007	01.01 - 30.09.2006
Taxes and duties	178.469,89	183.752,07
Publishing expenses	34.233,11	21.652,51
Administration fees	46.153,89	48.754,12
Rent	900,00	13.296,90
Third party fees	580.933,64	383.687,45
Provisions	400.000,00	0,00
Tax audit differences	46.958,00	0,00
Other expenses	39.298,50	62.767,30
Total	1.326.947,03	713.910,35

Third party fees, which mainly concern consulting services fees of Piraeus Bank, are higher than last period because they represent 9-month fees and not 7-month as last period.

#### 13. EARNINGS PER SHARE

Basic and diluted earnings per share are calculated based on after tax profit divided by weighted average number of shares.

	01.01 - 30.09.2007	01.01 - 30.09.2006
Profits after taxes (amounts in €)	6.671.960,41	5.940.972,00
Weighted average number per share	54.888.240	53.779.387
Basic and diluted earning per share (amounts in €)	0,12	0,11

#### 14. DIVIDENDS PER SHARE

A dividend in respect of 2006 of €0.123 per share, amounting to a total dividend of €6,751,253.52 has been approved by the Annual General Assembly by the Board of Directors, which took place on 29.06.2007. The date of commencement of the dividend payment is 29.08.2007.

#### 15. RECLASSIFICATION AND ANALYSIS OF COMPARATIVE SUMS

In the cash flow statement the amounts of  $\in$  9.117.809,00 and  $\in$  2.100.000,00, which regard acquisition and sale of investment property respectively, have been reclassified from the investment activities to the operating activities, so as to be comparable with last year's sums.

### 16. CONTINGENT LIABILITIES AND COMMITMENTS

There are neither pending legal actions against company nor contingent liabilities that would affect company's performance on 30.09.2007

#### 17. POST BALANCE SHEET EVENTS

There are no post balance sheet events that would have a significant effect on Company's Financial Statements.

## 18. SEASONALITY

The Company's rental income is not subject to seasonal fluctuations.

Athens, 16 October 2007

THE CHAIRMAN OF THE BOARD OF DIRECTORS

THE VICE-CHAIRMAN OF THE BOARD OF DIRECTORS
AND MANAGING DIRECTOR

THE CHIEF FINANCIAL OFFICER

GEORGIOS A. PROVOPOULOS

IRAKLIS DIM. HORTARIAS

**IOANNIS A. LETSIOS**