

## **PIRAEUS BANK GROUP**

## Consolidated Interim Condensed Financial Information

30 September 2008

# According to the International Financial Reporting Standards

The attached Consolidated Interim Condensed Financial Information has been approved by the Piraeus Bank S.A. Board of Directors on October 20th, 2008 and it is available on the web site of Piraeus Bank at <a href="https://www.piraeusbank.gr">www.piraeusbank.gr</a>

This financial information has been translated from the original interim financial information that has been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial information, the Greek language financial information will prevail over this document.

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## CONSOLIDATED INTERIM INCOME STATEMENT

|  |      | Period from 1 January to Perio |                      | Period from          | d from 1 July to     |  |
|--|------|--------------------------------|----------------------|----------------------|----------------------|--|
|  | Note | 30 September<br>2008           | 30 September<br>2007 | 30 September<br>2008 | 30 September<br>2007 |  |
| Interest and similar income  |      | 2,836,565                      | 1,893,411            | 1,109,618            | 705,116              |  |
| Interest expense and similar charges                                     |      | (1,975,609)                    | (1,251,262)          | (804,619)            | (474,458)            |  |
| NET INTEREST INCOME  |      | 860,956                        | 642,149              | 304,999              | 230,658              |  |
| Fee and commission income  |      | 219,520                        | 189,459              | 70,776               | 66,451               |  |
| Fee and commission expense   |      | (33,419)                       | (25,270)             | (11,968)             | (9,624)              |  |
| NET FEE AND COMMISSION INCOME  |      | 186,101                        | 164,189              | 58,808               | 56,827               |  |
| Dividend income  |      | 22,673                         | 9,931                | 6,419                | 2,017                |  |
| Net trading income   |      | 31,044                         | 26,005               | (3,645)              | 20,563               |  |
| Net income from financial instruments designated                         |      |                                |                      |                      |                      |  |
| at fair value through profit or loss                                     |      | 5,185                          | 11,723               | 17,467               | 672                  |  |
| Gains/ (Losses) from investment securities                               | 6    | 24,685                         | 175,107              | 7,137                | 7,636                |  |
| Other operating income   |      | 168,625                        | 154,405              | 64,064               | 56,012               |  |
| TOTAL NET INCOME   |      | 1,299,269                      | 1,183,509            | 455,249              | 374,385              |  |
| Staff costs  |      | (315,843)                      | (261,638)            | (107,137)            | (89,965)             |  |
| Administrative expenses  |      | (259,869)                      | (200,812)            | (96,525)             | (68,485)             |  |
| Depreciation and amortisation  |      | (62,792)                       | (45,795)             | (20,028)             | (16,262)             |  |
| Gains/ (Losses) from sale of assets                                      |      | 3,448                          | 3,007                | 639                  | 842                  |  |
| Impairment losses on loans and receivables                               | 10   | (133,109)                      | (83,768)             | (50,892)             | (31,746)             |  |
| Other provisions   |      | (555)                          | (958)                | 0                    | (486)                |  |
| TOTAL OPERATING EXPENSES   |      | (768,720)                      | (589,964)            | (273,942)            | (206,102)            |  |
| Share of profit of associates  |      | 6,026                          | 2,783                | 2,275                | 137                  |  |
| PROFIT BEFORE INCOME TAX   |      | 536,575                        | 596,328              | 183,582              | 168,420              |  |
| Income tax expense   | 7    | (80,164)                       | (69,563)             | (20,145)             | (24,872)             |  |
| PROFIT FOR THE PERIOD  |      | 456,411                        | 526,765              | 163,437              | 143,548              |  |
| Profit for the period attributable to the equity holders of Piraeus Bank |      | 441,100                        | 512,071              | 157,289              | 139,808              |  |
| Minority Interest  |      | 15,311                         | 14,694               | 6,149                | 3,740                |  |
| Earnings per share to equity holders (in euros):                         |      |                                |                      |                      |                      |  |
| - Basic  | 8    | 1.3567                         | 1.8346               | 0.4857               | 0.4950               |  |
| - Diluted  | 8    | 1.3538                         | 1.8217               | 0.4851               | 0.4917               |  |

## **CONSOLIDATED INTERIM BALANCE SHEET**

| ASSETS  | Note | 30 September 2008 | 31 December 2007 |
|---|------|-------------------|------------------|
| Cash and balances with central banks                              |      | 3,458,336         | 3,400,169        |
| Treasury bills and other eligible bills                           |      | 208,303           | 214,819          |
| Loans and advances to credit institutions                         |      | 2,159,969         | 2,611,891        |
| Derivative financial instruments - assets                         | 9    | 306,926           | 83,216           |
| Trading securities  |      | 3,155,618         | 4,506,731        |
| Financial instruments at fair value through profit or loss        |      | 835,154           | 508,137          |
| Loans and advances to customers (net of provisions)               | 10   | 38,386,570        | 30,288,785       |
| Investment securities   |      |                   |                  |
| -Available for sale securities                                    | 11   | 744,993           | 1,383,628        |
| -Held to maturity   |      | 112,569           | 110,356          |
| Investments in associated undertakings                            | 12   | 158,817           | 116,946          |
| Intangible fixed assets   |      | 295,291           | 264,635          |
| Property, plant and equipment                                     |      | 923,978           | 863,430          |
| Investment property   |      | 685,655           | 692,799          |
| Assets held for sale  |      | 4,855             | 4,696            |
| Deferred tax assets   |      | 169,098           | 144,397          |
| Inventories - property  |      | 196,423           | 182,743          |
| Other assets  |      | 1,056,057         | 1,049,963        |
| TOTAL ASSETS  |      | 52,858,613        | 46,427,340       |
| LIABILITIES   |      |                   |                  |
| Due to credit institutions  |      | 9,810,781         | 10,705,784       |
| Derivative financial instruments - liabilities                    | 9    | 258,914           | 87,038           |
| Due to customers  | 13   | 28,125,105        | 22,067,315       |
| Debt securities in issue  | 14   | 9,135,191         | 7,788,572        |
| Other borrowed funds  | 15   | 777,201           | 795,831          |
| Hybrid capital  | 15   | 174,974           | 193,406          |
| Retirement benefit obligations                                    |      | 196,131           | 169,604          |
| Other provisions  |      | 14,172            | 3,750            |
| Current income tax liabilities                                    |      | 61,949            | 97,851           |
| Deferred tax liabilities  |      | 124,831           | 134,354          |
| Other liabilities   |      | 823,504           | 1,074,256        |
| TOTAL LIABILITIES   |      | 49,502,753        | 43,117,761       |
| EQUITY  |      |                   |                  |
| Share capital   | 17   | 1,571,923         | 1,617,977        |
| Share premium   | 17   | 927,775           | 1,099,903        |
| Less: Treasury shares   | 17   | (126,984)         | (250,863)        |
| Other reserves  | 18   | (44,601)          | 53,939           |
| Retained earnings   | 18   | 862,577           | 561,058          |
| Capital and reserves attributtable to Piraeus Bank equity holders |      | 3,190,689         | 3,082,015        |
| Minority Interest   | 18   | 165,170           | 227,565          |
| TOTAL EQUITY  |      | 3,355,859         | 3,309,579        |
| TOTAL LIABILITIES AND EQUITY                                      |      | 52,858,613        | 46,427,340       |

## CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

Balance as at 30 September 2008

|  |       | Attribut           | able to equity            | holdere             |                           |                           |                       |                       |
|--|-------|--------------------|---------------------------|---------------------|---------------------------|---------------------------|-----------------------|-----------------------|
|  | Note  | Share<br>Capital   | Share<br>Premium          | Treasury<br>shares  | Other reserves            | Retained earnings         | Minority interests    | TOTAL                 |
| Opening balance as at 1 January 2007   | Note  | 1,288,830          | 88,146                    | (97,302)            | 163,650                   | 172,877                   | 216,219               | 1,832,420             |
| Issue of share capital by cash contribution of September 2007  | 17    | 322,208            | 994,774                   | (37,302)            | 103,030                   | 172,077                   | 210,213               | 1,316,982             |
| Purchases of treasury shares   | 17    |                    |                           | (183,324)           |                           |                           |                       | (183,324)             |
| Sales of treasury shares   | 17    |                    |                           | 35,079              |                           | 2,973                     |                       | 38,052                |
| Available for sale reserve   | 18    |                    |                           |                     | (92,452)                  |                           |                       | (92,452)              |
| Profit after tax 1/1/2007 - 30/9/2007  | 18    |                    |                           |                     | (- , - ,                  | 512,071                   | 14,694                | 526,765               |
| Dividend relating to the previous year   |       |                    |                           |                     |                           | (86,462)                  | (7,219)               | (93,681)              |
| Transfers between other reserves and retained earnings   |       |                    |                           |                     | 2,099                     | (2,099)                   | ( , - ,               | 0                     |
| Reserve for stock option plan  |       |                    |                           |                     | 5,093                     | , , ,                     |                       | 5,093                 |
| Acquisitions, disposals and movement in subsidiaries holding   |       |                    |                           |                     | (156)                     | (3,677)                   | (11,847)              | (15,680)              |
| Currency translation differences and other adjustments   |       |                    |                           |                     | (16,927)                  | (4,595)                   | 2,537                 | (18,985)              |
| Balance as at 30 September 2007  |       | 1,611,038          | 1,082,920                 | (245,547)           | 61,307                    | 591,088                   | 214,384               | 3,315,190             |
|  |       |                    |                           |                     |                           |                           |                       |                       |
|  |       | Attributa<br>Share | able to equity  <br>Share | holders<br>Treasury | Other                     | Retained                  | Minority              |                       |
|  | Note  | Capital            | Premium                   | shares              | reserves                  | earnings                  | interests             | TOTAL                 |
| Opening balance as at 1 October 2007   |       | 1,611,038          | 1,082,920                 | (245,547)           | 61,307                    | 591,088                   | 214,384               | 3,315,190             |
| Share capital increase expenses of September 2007  |       |                    | (293)                     |                     |                           |                           |                       | (293)                 |
| Issue of share capital due to the exercise of share options  | 17    | 6,939              | 17,276                    |                     | (4,571)                   |                           |                       | 19,644                |
| Purchases of treasury shares   | 17    |                    |                           | (5,315)             |                           |                           |                       | (5,315)               |
| Available for sale reserve   | 18    |                    |                           |                     | (2,199)                   |                           |                       | (2,199)               |
| Profit after tax 1/10/2007 - 31/12/2007  | 18    |                    |                           |                     | , ,                       | 110,070                   | 14,624                | 124,694               |
| Dividend relating to the previous year   |       |                    |                           |                     |                           |                           | (424)                 | (424)                 |
| Interim dividend for year 2007   |       |                    |                           |                     |                           | (117,598)                 | ( /                   | (117,598)             |
| Transfer between other reserves and retained earnings  |       |                    |                           |                     | 23,002                    | (23,002)                  |                       | 0                     |
| Reserve for stock option plan  |       |                    |                           |                     | 1,698                     | (20,002)                  |                       | 1,698                 |
| ·  |       |                    |                           |                     | (196)                     | 5,325                     | (783)                 | 4,346                 |
| Acquisitions, disposals and movement in subsidiaries holding  Currency translation differences and other adjustments |       |                    |                           |                     |                           |                           | (237)                 |                       |
| Balance as at 31 December 2007   |       | 1,617,977          | 1,099,903                 | (250,862)           | (25,102)<br><b>53,939</b> | (4,825)<br><b>561,058</b> | 227,564               | (30,164)<br>3,309,579 |
| Datalice as at 31 December 2007  |       | 1,017,377          | 1,033,303                 | (250,002)           | 33,333                    | 301,030                   | 221,304               | 3,303,313             |
|  |       | Attributa          | able to equity            | holders             |                           |                           |                       |                       |
|  | Note  | Share<br>Capital   | Share<br>Premium          | Treasury shares     | Other reserves            | Retained<br>earnings      | Minority<br>interests | TOTAL                 |
| Opening balance as at 1 January 2008   | 14010 | 1,617,977          | 1,099,903                 | (250,862)           | 53,939                    | 561,058                   | 227,564               | 3,309,579             |
| Cancellation of treasury shares  | 17    | (49,644)           | (184,526)                 | 234,170             | 33,333                    | 551,555                   |                       | 0                     |
| Share capital increase due to reinvestment of dividends  | 17    | 3,589              | 12,398                    | 204,170             |                           |                           |                       | 15,987                |
|  | 17    | 3,309              | 12,390                    | (110 201)           |                           |                           |                       |                       |
| Purchases of treasury shares   |       |                    |                           | (110,291)           | (400, 400)                |                           |                       | (110,291)             |
| Available for sale reserve   | 18    |                    |                           |                     | (106,469)                 | 444 400                   | 45.044                | (106,469)             |
| Profit after tax 1/1/2008 - 30/9/2008  | 18    |                    |                           |                     |                           | 441,100                   | 15,311                | 456,411               |
| Prior year dividends   |       |                    |                           |                     | _                         | (118,122)                 | (2,390)               | (120,512)             |
| Transfer between other reserves and retained earnings  |       |                    |                           |                     | 7,179                     | (7,179)                   |                       | 0                     |
| Reserve for stock option plans   | 18    |                    |                           |                     | 2,492                     |                           |                       | 2,492                 |
| Acquisitions, disposals and movement in subsidiaries holding   |       |                    |                           |                     | (4,495)                   | (12,885)                  | (73,084)              | (90,464)              |
| Currency translation differences and other adjustments   |       |                    |                           |                     | 2,753                     | (1,395)                   | (2,231)               | (873)                 |
|  |       |                    |                           |                     |                           |                           |                       |                       |

1,571,923 927,775

(126,984) (44,601)

862,577

165,170

3,355,859

## CONSOLIDATED INTERIM CASH FLOW STATEMENT

|   | Note | From Janu<br>30 September 2008 | ary 1st to<br>30 September 2007 |
|---|------|--------------------------------|---------------------------------|
| Cash flows from operating activities  |      |                                |                                 |
| Profit before tax   |      | 536,575                        | 596,328                         |
| Adjustments to profit before tax  |      | 400.004                        | 0.4.700                         |
| Add: impairment for loans and advances and other provisions   | 10   | 133,664                        | 84,726                          |
| Add: depreciation and amortisation  |      | 62,792                         | 45,795                          |
| Add: retirement benefits  |      | 22,817                         | 25,106                          |
| (Gains)/ losses from valuation of trading securities and financial instruments at fair value through profit or loss |      | (18,552)                       | (4,672)                         |
| (Gains)/ losses from investing activities   |      | (91,720)                       | (272,674)                       |
| Cash flows from operating profits before changes in operating assets and liabilities                                |      | 645,577                        | 474,609                         |
| Changes in operating assets and liabilities:  |      |                                |                                 |
| Net (increase)/ decrease in cash and balances with Central Bank   |      | (296,871)                      | (157,506)                       |
| Net (increase)/ decrease in treasury bills and other eligible bills   |      | 19,496                         | (95,267)                        |
| Net (increase)/ decrease in trading securities and financial instruments at fair value through profit or loss       |      | 599,568                        | 183,455                         |
| Net (increase)/ decrease in loans and advances to credit institutions   |      | 418,222                        | (574,240)                       |
| Net (increase)/ decrease in loans and advances to customers   |      | (8,123,272)                    | (7,460,996)                     |
| Net (increase)/ decrease in other assets  |      | (47,282)                       | (247,086)                       |
| Net increase/ (decrease) in due to credit institutions  |      | (957,343)                      | 2,597,796                       |
| Net increase/ (decrease) in amounts due to customers  |      | 5,787,187                      | 3,345,676                       |
| Net increase/ (decrease) in other liabilities   |      | (252,577)                      | 107,644                         |
| Net cash flow from operating activities before income tax payment   |      | (2,207,295)                    | (1,825,915)                     |
| Income tax paid   |      | (47,525)                       | (21,072)                        |
| Net cash inflow/ (outflow) from operating activities  |      | (2,254,820)                    | (1,846,987)                     |
| Cash flows from investing activities  |      |                                |                                 |
| Purchases of property, plant and equipment  |      | (233,508)                      | (123,931)                       |
| Sales of property, plant and equipment  |      | 55,875                         | 94,844                          |
| Purchases of intangible assets  |      | (21,438)                       | (11,313)                        |
| Purchases of available for sale securities  |      | (116,681)                      | (160,603)                       |
| Disposals of available for sale securities  |      | 680,687                        | 831,701                         |
| Purchase of held to maturity securities   |      | (31,829)                       | (32,148)                        |
| Maturity of held to maturity securities   |      | 29,247                         | 23,801                          |
| Acquisition of subsidiaries (net of cash & cash equivalents acquired)   | 20   | 156,653                        | (65,396)                        |
| Disposals of subsidiaries (net of cash & cash equivalents disposed)   | 20   | 5,731                          | 1,939                           |
| Acquisition of associates   | 20   | (3,650)                        | (19,058)                        |
| Disposal of associates  | 20   | 120                            | 24,855                          |
| Dividends receipts  |      | 18,894                         | 9,926                           |
| Net cash inflow/ (outflow) from investing activities  |      | 540,101                        | 574,617                         |
| Cash flows from financing activities  |      |                                |                                 |
| Net proceeds from issue/ (repayment) of debt securities and other borrowed funds                                    |      | 1,309,556                      | 1,776,585                       |
| Net proceeds from issue of share capital due to reinvestment of dividends   | 17   | 15,987                         | 1,316,982                       |
| Prior year dividends  |      | (120,147)                      | (96,722)                        |
| Purchases of treasury shares  | 17   | (110,291)                      | (183,324)                       |
| Sales of treasury shares  | 17   | -                              | 38,052                          |
| Other cashflows from financing activities   |      | 7,152                          | (38,352)                        |
| Net cash inflow/ (outflow) from financing activities  |      | 1,102,257                      | 2,813,221                       |
| Foreign exchange differences on cash and cash equivalents   |      | (19,795)                       | (6,687)                         |
| Net increase/ (decrease) in cash and cash equivalents of the period   |      | (632,257)                      | 1,534,164                       |
|   |      |                                |                                 |
| Cash and cash equivalents at the beginning of the period  |      | 5,062,568                      | 4,381,289                       |
| Cash and cash equivalents at the end of the period  |      | 4,430,311                      | 5,915,453                       |

## 1 General Information about the Group

Piraeus Bank S.A. is a banking institution operating in accordance with the provisions of Law 2190/1920 on societés anonymes, Law 3601/2007 on credit institutions, and other relevant laws. According to article 2 of its Statute, the object of the company is to execute, on its behalf or on behalf of third parties, any and every operation acknowledged or delegated by law to banks.

Piraeus Bank (parent company) is incorporated and domiciled in Greece. The address of its registered office is 4 Amerikis st., Athens. Piraeus Bank and its subsidiaries (together " the Group") provide services in the Southeast Europe, Egypt, the U.S., as well as Western Europe. The Group employs 14,376 people.

Apart from the ATHEX Composite Index, the Piraeus Bank share is included in a series of other indices, such as FTSE/ATHEX- 20, MSCI Greece, MSCI EAFE, DJ Euro Stoxx, DJ Euro Stoxx Banks and FTSE4Good Index.

## 2 General accounting policies of the Group

The same accounting policies and methods of computation as those in the annual consolidated financial statements for the year ended 31 December 2007 have been followed. Piraeus Bank made use of the amendments of International Accounting Standard (IAS) 39 and International Financial Reporting Standard (IFRS) 7, which were published during October 2008 and are effective since 1/7/2008.

The amounts of the consolidated interim condensed financial information attached are expressed in thousand euros (unless otherwise stated).

## 3 Basis of presentation of the consolidated interim condensed financial information

The consolidated interim condensed financial information has been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting" and it should be read along with the Group's annual consolidated financial statements for the year ended 31 December 2007

## 4 Critical accounting estimates and judgements

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### 1. Impairment losses on loans and advances

The Group examines, at every reporting period, whether trigger for impairment exists for its loans or loans portfolios. If such triggers exist, the recoverable amount of the loan portfolio is calculated and the relevant provision for this impairment is raised. The provision is recorded in the profit or loss statement. The estimates, methodology and assumptions used are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### 2. Fair value of financial instruments

The fair values of financial instruments that are not quoted in active markets are determined by using valuation techniques. All models use observable data, however areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Assumptions that affect the reported fair values of financial instruments are examined regularly.

## 3. Impairment of available for sale investments

The available for sale portfolio is recorded at fair value and any changes in fair value are recorded in the available for sale reserve. Available for sale investments are impaired when there is significant or prolonged decline (judgement is required) in the fair value below cost. When this occurs, the relevant portion of the available for sale reserve is recycled to the income statement of the period. Judgement is also required for the estimation of the fair value of investments that are not traded in a market. For these investments, the fair value computation through financial models takes also into account evidence of deterioration in the financial health of the investee, industry and sector performance and changes in technology.

## 4. Securitisations and special purpose entities

The Group sponsors the formation of special purpose financing entities (SPEs) for various purposes including asset securitisation. The Group does not consolidate SPEs that it does not control. As it can sometimes be difficult to determine whether the Group does control an SPE, it makes judgements about its exposure to the risks and rewards, as well as about its ability to make operational decisions for the SPE in question. In many instances, elements are present that, considered in isolation, indicate control or lack of control over an SPE, but when considered together make it difficult to reach a clear conclusion. In such cases, the SPE is consolidated.

## 5. Held to maturity investments

The Group follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. This classification requires significant judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than for the specific circumstances - for example, selling an insignificant amount close to maturity - it will be required to reclassify the entire class as available for sale. The investments would therefore be remeasured at fair value.

## 6. Income taxes

The Group is subject to income taxes in the countries in which operates. This requires estimates in determining the provision for income taxes and therefore the final income tax determination is uncertain during the fiscal year. Where the final income tax expense is different from the amounts that were initially recorded, differences will impact the income tax and deferred tax provisions in the period in which the tax computation is finalised.

Other

## 5 Business segments

Piraeus Bank Group has defined the following business segments:

**Retail Banking -** This segment includes the retail banking facilities of the Bank and its subsidiaries, which are addressed to retail customers as well as to small - medium companies (deposits, loans, working capital, imports – exports, letters of guarantees, etc.)

Corporate Banking - This segment includes facilities related to retail banking, provided by the Bank and its subsidiaries, addressed to large and maritime companies, which due to their specific needs are serviced centrally (deposits, loans, syndicated loans, project financing, working capital, imports-exports, letters of guarantee, etc.).

**Investment Banking -** This segment includes activities related to investment banking facilities of the Bank and its subsidiaries (investment advisory and stock exchange services, underwriting services and public listings, etc.).

**Asset Management and Treasury –** This segment includes asset management facilities for clients of the Group and for behalf of the Group (wealth management facilities, mutual funds management, treasury).

Other – Includes other facilities of the Bank and its subsidiaries that are not included in the above segments (Bank's administration, real estate activities, IT activities etc.).

An analysis of income and other financial figures per business segment of the Group is presented below:

|  | D-4-II            | 0                    |                          | 4 14                          | Other                         |              |                         |
|--|-------------------|----------------------|--------------------------|-------------------------------|-------------------------------|--------------|-------------------------|
| 1/1-30/9/2008                                    | Retail<br>Banking | Corporate<br>Banking | Banking                  | sset Management<br>& Treasury | business<br>segments          | Eliminations | Group                   |
| Revenues   | 1,525,953         | 574,082              | 40,731                   | 893,873                       | 273,659                       | _            | 3,308,297               |
| Revenues from other business segments            | 233,619           | 23,687               | 1,045                    | 857                           | 372,868                       | (632,076)    | 0,000,207               |
| Total revenues                                   | 1,759,571         | 597,769              | 41,775                   | 894,730                       | 646,528                       | (632,076)    | 3,308,297               |
|  |                   |                      |                          |                               |                               |              |                         |
| Net revenues                                     | 1,130,516         | 195,891              | 31,465                   | 75,477                        | (134,081)                     | -            | 1,299,269               |
| Net revenues from other business segments        | (202,448)         | (22,792)             | (5,849)                  | (3,217)                       | 275,990                       | (41,682)     | 0                       |
| Total net revenues                               | 928,068           | 173,099              | 25,616                   | 72,260                        | 141,909                       | (41,682)     | 1,299,269               |
| Segment results                                  | 345,155           | 84,694               | 19,800                   | 43,423                        | 37,477                        | -            | 530,549                 |
| Share of profit of associates                    |                   |                      |                          |                               |                               |              | 6,026                   |
| Profit before tax                                |                   |                      |                          |                               |                               |              | 536,575                 |
| Income tax expense                               |                   |                      |                          |                               |                               |              | (80,164)                |
| Profit after tax                                 |                   |                      |                          |                               |                               |              | 456,411                 |
| Other segment items                              |                   |                      |                          |                               |                               |              |                         |
| Capital expenditure                              | 162,058           | 29,351               | 440                      | 211                           | 62,886                        | -            | 254,946                 |
| Depreciation and amortisation                    | 31,677            | 4,476                | 497                      | 418                           | 25,725                        | -            | 62,792                  |
| Impairment charge - loans                        | 98,005            | 28,177               | 63                       | -                             | 6,864                         | -            | 133,109                 |
| <u>1/1-30/9/2007</u>                             | Retail<br>Banking | Corporate<br>Banking | Investment As<br>Banking | sset Management<br>& Treasury | Other<br>business<br>segments | Eliminations | Group                   |
| Revenues   | 971,408           | 313,251              | 73,043                   | 759,278                       | 343,061                       | -            | 2,460,041               |
| Revenues from other business segments            | 151,287           | 16,534               | 344                      | 93                            | 267,170                       | (435,428)    | 0                       |
| Total revenues                                   | 1,122,695         | 329,785              | 73,387                   | 759,371                       | 610,231                       | (435,428)    | 2,460,041               |
| Net revenues                                     | 815,810           | 153,945              | 63,879                   | 53,302                        | 96,573                        | _            | 1,183,509               |
| Net revenues from other business segments        | (140,213)         | (30,111)             | (11,023)                 | (8,093)                       | 229,840                       | (40,400)     | 1,163,309               |
| Total net revenues                               | 675,597           | 123,834              | 52,856                   | 45,209                        | 326,413                       | (40,400)     | 1,183,509               |
|  |                   |                      |                          |                               |                               |              |                         |
| Segment Results                                  | 260,484           | 48,566               | 52,632                   | 36,010                        | 195,853                       | -            | 593,545                 |
| Share of profit of associates  Profit before tax |                   |                      |                          |                               |                               |              | 2,783<br><b>596,328</b> |
| Income tax expense                               |                   |                      |                          |                               |                               |              | (69,563)                |
| income tax expense                               |                   |                      |                          |                               |                               |              | 526,765                 |
| Profit after tax                                 |                   |                      |                          |                               |                               |              |                         |
| Profit after tax  Other segment items            |                   |                      |                          |                               |                               |              |                         |
|  | 68,624            | 34,349               | 205                      | 412                           | 31,654                        | -            | 135,244                 |
| Other segment items                              | 68,624<br>23,951  | 34,349<br>4,550      | 205<br>806               | 412<br>549                    | 31,654<br>15,939              | -<br>-       | 135,244<br>45,795       |

| At 30 September 2008 | Retail Banking | Corporate<br>Banking | Investment Ass<br>Banking | et Management<br>& Treasury | Other business<br>segments | Eliminations | Group      |
|----------------------|----------------|----------------------|---------------------------|-----------------------------|----------------------------|--------------|------------|
| Segment assets       | 27,104,447     | 12,212,974           | 157,155                   | 10,293,844                  | 3,090,193                  | -            | 52,858,612 |
| Segment liabilities  | 19,256,050     | 2,776,280            | 97,483                    | 19,177,627                  | 8,195,313                  | -            | 49,502,753 |
| At 31 December 2007  |                |                      |                           |                             |                            |              |            |
| Segment assets       | 22,334,173     | 9,263,542            | 130,416                   | 11,332,738                  | 3,366,471                  | -            | 46,427,340 |
| Segment liabilities  | 13,372,301     | 1,110,708            | 124,121                   | 19,237,790                  | 9,272,841                  | -            | 43,117,761 |

Other business segments results for the period 1/1-30/9/2007 include amount of € 159.3 million which relates to the sale of the Bank's participation in Bank of Cyprus.

Capital expenditure includes additions of intangible and tangible assets that took place in the period by each business segment.

Revenues and net revenues from other business segments include revenues and net revenues derived from transactions between business segments.

#### 6 Gains less losses from investment securities

During the period 1/1-30/9/2008, gains less losses from investment securities amount to  $\le 24.7$  million (30/9/2007:  $\le 175.1$  million). It should be noted that during the period 1/1 - 30/9/2007 gains less losses from investment securities include amount of  $\le 159.3$  million which derives from the sale of Piraeus Bank's participation in Bank of Cyprus (percentage 8.08%).

## 7 Income tax expense

|              | 1/1-30/9/2008 | 1/1-30/9/2007 |
|--------------|---------------|---------------|
| Current Tax  | (81,142)      | (42,551)      |
| Deferred tax | 978           | (27,012)      |
|              | (80,164)      | (69,563)      |

The tax rate for Greek legal entities, in accordance with the provisions in force of article 109, par. 1 of Law 2238/1994, is 25% for the years 2007 and 2008. For the subsidiaries operating abroad, the tax has been calculated according to the respective nominal tax rates that were imposed in the fiscal years of 2007 and 2008 (Bulgaria: 10%, Romania: 16%, U.S.A.: 35%, Serbia: 10%, Ukraine: 25%, Egypt: 20% and Cyprus 10%). The nominal tax rate in Albania has decreased from 20% in 2007 to 10% in 2008.

Piraeus Bank has been audited by the tax authorities and all the unaudited fiscal years until 2006 have been finalized. The tax audit of the prementioned years resulted to additional debit balances in the accounts "tax exempt reserves" of article 38, of law 2283/1994.

The current tax has been charged, except from the provisions for tax differences, with tax amounts from accounting differences that resulted from the recent tax audit and with the extraordinary taxation that is required from article 26, of law 3634/2008. All the related tax liabilities were settled during the 9 month period of 2008.

The unaudited tax years of the subsidiaries and associates are included in note 12. For the unaudited tax years, a provision has been raised according to International Financial Reporting Standards (IFRS).

## 8 Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of shares in issue during the period, excluding the average number of ordinary shares purchased by the Group and held as treasury shares.

For the calculation of the diluted earnings per share, all the dilutive potential ordinary shares are taken into consideration. The two share option schemes are the only cases of dilutive potential ordinary shares for the Group. Specifically, the weighted average number of ordinary shares used for the calculation of the basic earnings per share is increased by the number of shares that arises from the comparison of a) the number of shares that would have been issued at fair value for the total consideration received from the exercise of the share options and b) the number of shares issued due to the exercise of the share options.

| 1/1 - 30/9/2008 | 1/1 - 30/9/2007   | 1/7 - 30/9/2008   | 1/7 - 30/9/2007  |
|-----------------|---|---|--|
| 441,100         | 512,071   | 157,289   | 139,808  |
|                 |   |   |  |
| 325,128,782     | 279,112,566   | 323,852,707   | 282,422,785  |
| 1.3567          | 1.8346  | 0.4857  | 0.4950   |
|                 |   |   |  |
| 1/1 - 30/9/2008 | 1/1 - 30/9/2007   | 1/7 - 30/9/2008   | 1/7 - 30/9/2007  |
| 441,100         | 512,071   | 157,289   | 139,808  |
|                 |   |   |  |
| 325,128,782     | 279,112,566   | 323,852,707   | 282,422,785  |
| 694,982         | 1,977,563   | 366,255   | 1,924,723  |
| 325,823,763     | 281,090,129   | 324,218,962   | 284,347,507  |
| 1.3538          | 1.8217  | 0.4851  | 0.4917   |
|                 | 441,100<br>325,128,782<br>1.3567<br>1/1 - 30/9/2008<br>441,100<br>325,128,782<br>694,982<br>325,823,763 | 441,100     512,071       325,128,782     279,112,566       1.3567     1.8346       1/1 - 30/9/2008     1/1 - 30/9/2007       441,100     512,071       325,128,782     279,112,566       694,982     1,977,563       325,823,763     281,090,129 | 441,100         512,071         157,289           325,128,782         279,112,566         323,852,707           1.3567         1.8346         0.4857           1/1 - 30/9/2008         1/1 - 30/9/2007         1/7 - 30/9/2008           441,100         512,071         157,289           325,128,782         279,112,566         323,852,707           694,982         1,977,563         366,255           325,823,763         281,090,129         324,218,962 |

According to the requirements of IAS 33, the weighted average number of shares has been adjusted with a factor of 1.00014 for the 9 month period of 2007 and the 3rd quarter of 2007 in order to adjust earnings per share (basic and diluted) for the reinvestment of dividend that took place during the period of 1/1 - 30/9/2008.

## 9 Derivative financial instruments

The Group gradually expands the use of the derivative financial instruments, mainly towards the management of interest rate risk of the Group as well as its customers.

## 10 Loans and advances to customers

| Loans to individuals  |           |                             | 30 September<br>2008 | 31 December<br>2007 |
|---|-----------|-----------------------------|----------------------|---------------------|
| Mortgages   |           |                             | 6,567,732            | 5,743,069           |
| Consumer/ personal and other loans  |           |                             | 4,627,279            | 3,717,054           |
| Credit cards  |           | _                           | 738,490              | 618,665             |
|   |           |                             | 11,933,501           | 10,078,788          |
| Loans to corporate entities   |           | <del>-</del>                | 27,002,335           | 20,626,020          |
| Total loans and advances to customers   |           |                             | 38,935,836           | 30,704,809          |
| Less: Allowance for losses (impairment) on loans and advances to customers        |           |                             | (549,266)            | (416,024)           |
| Total loans and advances to customers (less allowances for losses)                |           | _                           | 38,386,570           | 30,288,785          |
| Current loans and advances to customers   |           |                             | 16,693,705           | 12,904,404          |
| Non current loans and advances to customers                                       |           | _                           | 21,692,865           | 17,384,381          |
| Movement in allowance (impairment) for losses on loans and advances to customers: |           | _                           | 38,386,570           | 30,288,785          |
| a) Loans to individuals   |           |                             |                      |                     |
| a) Evans to mulviduals  |           | Consumer/                   |                      |                     |
|   | Mortgages | personal and<br>other loans | Credit cards         | Total               |
| Balance at 1 January 2007   | 9,880     | 102,663                     | 16,295               | 128,838             |
| Opening balance of new subsidiaries   | 122       | 213                         | -                    | 335                 |
| Charge for the period   | 3,181     | 33,972                      | 9,586                | 46,739              |
| Loans written-off   | -         | (25,109)                    | (407)                | (25,516)            |
| Foreign exchange differences  | (28)      | 1,556                       | (7)                  | 1,521               |
| Balance at end of period 30/9/2007  | 13,155    | 113,295                     | 25,467               | 151,917             |
| Balance at 1 October 2007   | 13,155    | 113,295                     | 25,467               | 151,917             |
| Charge for the period   | 2,061     | 14,046                      | 4,535                | 20,642              |
| Loans written-off   | -         | (2,374)                     | -                    | (2,374)             |
| Foreign exchange differences  | 303       | (3,886)                     | 124                  | (3,459)             |
| Balance at end of year 31/12/2007   | 15,519    | 121,081                     | 30,126               | 166,726             |
| Balance at 1 January 2008   | 15,519    | 121,081                     | 30,126               | 166,726             |
| Opening balance of new subsidiaries   | -         | 1,574                       | 180                  | 1,754               |
| Charge for the period   | 8,048     | 47,991                      | 16,803               | 72,841              |
| Loans written-off   | (4)       | (3,560)                     | (5)                  | (3,569)             |
| Foreign exchange differences  | (41)      | (597)                       | 28                   | (610)               |
| Balance at end of period 30/9/2008  | 23,522    | 166,489                     | 47,132               | 237,143             |
| b) Loans to corporate entities  |           |                             |                      |                     |
| Balance at 1 January 2007   |           |                             |                      | 248,994             |
| Opening balance of new subsidiaries   |           |                             |                      | 672                 |
| Charge for the period   |           |                             |                      | 31,328              |
| Loans written-off   |           |                             |                      | (35,880)            |
| Foreign exchange differences  |           |                             | _                    | (3,003)             |
| Balance at end of period 30/9/2007  |           |                             | _                    | 242,111             |
| Balance at 1 October 2007   |           |                             |                      | 242,111             |
| Opening balance of new subsidiaries   |           |                             |                      | 655                 |
| Charge for the period   |           |                             |                      | 9,482               |
| Loans written-off Foreign exchange differences                                    |           |                             |                      | (6,574)<br>3,624    |
| Balance at end of year 31/12/2007   |           |                             | <u> </u>             | 249,298             |
|   |           |                             |                      |                     |
| Balance at 1 January 2008   |           |                             |                      | 249,298             |
| Opening balance of new subsidiaries  Charge for the period                        |           |                             |                      | 10,397<br>55,537    |
| Charge for the period   |           |                             |                      | 55,537<br>(4.101)   |
| Loans written-off Foreign exchange differences                                    |           |                             |                      | (4,101)<br>992      |
| Balance at end of period 30/9/2008  |           |                             | _                    | 312,123             |
|   |           |                             | _                    | 312,123             |

The charge for the period 1/1 - 30/9/2008 (€ 133,109 thousand) in the income statement includes amount of € 4,730 thousand which relates to impairment of other receivables. The charge for the period 1/1 - 30/9/2007 (€ 83.768 thousand) in the income statement includes amount of € 3.320 thousand which relates to the charge for the period for impairment on other receivables, loans written off directly to profit or loss, amount of € 2,461 thousand and amount of € 80 thousand which relates to reversal of provisions of other assets.

## 11 Investment securities

In accordance with the amendments to IAS 39, the Bank on 1/7/2008 has reclassified from the "Trading Securities" portfolio to the "Available for Sale Securities" portfolio, shares listed in the Athens Exchange and mutual funds of amount € 50.6 million. This reclassification was based on the assessment that, due to the current turmoil and the volatility on the financial markets, the prices of the listed shares do not reflect the fair value and potentials of these companies. The Bank has the intention to hold these shares and mutual funds in the near term. Remeasuring these shares and mutual funds, for the period from 1/7/2008 to 30/9/2008, resulted to a fair value loss of amount € 8.0 million, which has been recognized in the Available for Sale reserve. The loss from the valuation of the premetioned securities of amount € 20.7 million for the period 1/11 - 30/9/2008. The Bank did not made use of these amendments for bonds and derivatives, which are still mainly included in the "trading securities" portfolio, with the changes in fair value being recognized to the income statement of the period.

Available for sale securities decreased from € 1,383.6 million as at 31/12/2007 to € 745.0 million as at 30/9/2008, mainly due to the sale of Eurozone's government bonds.

## 12 Investments in subsidiaries and associate companies

The investments of Piraeus Bank in subsidiaries and associates are:

#### A) Subsidiaries companies (full consolidation method)

| A)  | Subsidiaries companies (full consolidation method) |   |           |                | Unaudited tax |
|-----|--|---|-----------|----------------|---------------|
| a/a | Name of Company                                    | Activity  | % holding | Country        | years         |
| 1.  | Marathon Banking Corporation                       | Banking Activities                                | 87.91%    | U.S.A          | -             |
| 2.  | Tirana Bank I.B.C.                                 | Banking Activities                                | 90.72%    | Albania        | 2007          |
| 3.  | Piraeus Bank Romania S.A.                          | Banking Activities                                | 100.00%   | Romania        | 2007          |
| 4.  | Piraeus Bank Beograd A.D.                          | Banking Activities                                | 100.00%   | Serbia         | 2006-2007     |
| 5.  | Piraeus Bank Bulgaria A.D.                         | Banking Activities                                | 99.98%    | Bulgaria       | 2004-2007     |
| 6.  | Piraeus Bank Egypt S.A.E.                          | Banking Activities                                | 95.36%    | Egypt          | 1999-2007     |
| 7.  | OJSC Piraeus Bank ICB                              | Banking Activities                                | 99.95%    | Ukraine        | -             |
| 8.  | Piraeus Bank Cyprus LTD                            | Banking Activities                                | 100.00%   | Cyprus         | 2006-2007     |
| 9.  | Piraeus Asset Management Europe S.A.               | Mutual Funds Management                           | 100.00%   | Luxemburg      | -             |
| 10. | Piraeus Leasing S.A.                               | Finance Leasing                                   | 90.78%    | Greece         | 2006-2007     |
| 11. | Piraeus Leasing Romania S.R.L.                     | Finance Leasing                                   | 100.00%   | Romania        | 2003-2007     |
| 12. | Piraeus Insurance and Reinsurance Brokerage S.A.   | Insurance and Reinsurance Brokerage               | 100.00%   | Greece         | 2006-2007     |
| 13. | Tirana Leasing S.A.                                | Finance Leasing                                   | 100.00%   | Albania        | 2005-2007     |
| 14. | Piraeus Securities S.A.                            | Stock Exchange Operations                         | 100.00%   | Greece         | 2006-2007     |
| 15. | Piraeus Group Capital LTD                          | Debt Securities Issue                             | 100.00%   | United Kingdom | -             |
| 16. | Piraeus Leasing Bulgaria EAD.                      | Finance Leasing                                   | 100.00%   | Bulgaria       |               |
| 17. | Piraeus Auto Leasing Bulgaria EAD.                 | Auto Leasing                                      | 100.00%   | Bulgaria       |               |
| 18. | Piraeus Group Finance P.L.C.                       | Debt Securities Issue                             | 100.00%   | United Kingdom | 2005-2007     |
| 19. | Multicollection S.A.                               | Assessment and collection of commercial debts     | 51.00%    | Greece         | 2005-2007     |
| 20. | Piraeus Factoring S.A.                             | Corporate factoring                               | 100.00%   | Greece         | 2005-2007     |
| 21. | Piraeus Multifin S.A.                              | Motor vehicles trading                            | 100.00%   | Greece         | 2007          |
| 22. | ETBA Finance S.A.                                  | Special liquidations                              | 100.00%   | Greece         | 2003-2007     |
| 23. | Picar S.A.   | City Link Areas Management                        | 100.00%   | Greece         | 2005-2007     |
| 24. | Bulfina S.A.                                       | Property Management                               | 100.00%   | Bulgaria       | 2003-2007     |
| 25. | Piraeus ATFS S.A.                                  | Accounting and tax consulting                     | 100.00%   | Greece         | 2007          |
| 26. | General Construction and Development Co. S.A.      | Property development/ holding company             | 66.67%    | Greece         | 2005-2007     |
| 27. | Piraeus Best Leasing S.A.                          | Auto Leasing                                      | 43.65%    | Greece         | 2003-2007     |
| 28. | Pireaus Direct Services S.A.                       | Call center services                              | 100.00%   | Greece         | 2007          |
| 29. | Exodus S.A.  | Information technology & software                 | 50.10%    | Greece         | 2005-2007     |
| 30. | Komotini Real Estate Development S.A.              | Property Management                               | 100.00%   | Greece         | 2006-2007     |
| 31. | Piraeus Real Estate S.A.                           | Construction company                              | 100.00%   | Greece         | 2005-2007     |
| 32. | ND Development S.A.                                | Property Management                               | 100.00%   | Greece         | 2002-2007     |
| 33. | Property Horizon S.A.                              | Property Management                               | 100.00%   | Greece         | 2003-2007     |
| 34. | ETBA Industrial Estates S.A.                       | Development/ Management of Industrial Areas       | 65.00%    | Greece         | 2006-2007     |
| 35. | Piraeus Property S.A.                              | Property Management                               | 100.00%   | Greece         | 2006-2007     |
| 36. | Piraeus Development S.A.                           | Property Management                               | 100.00%   | Greece         | 2006-2007     |
| 37. | Piraeus Asset Management S.A.                      | Mutual Funds Management                           | 100.00%   | Greece         | 2005-2007     |
| 38. | Piraeus Buildings S.A.                             | Property Development                              | 100.00%   | Greece         | 2005-2007     |
| 39. | Piraeus Developer S.A.                             | Property Management                               | 100.00%   | Greece         | 2006-2007     |
| 40. | Estia Mortgage Finance PLC                         | SPE for securitization of mortgage loans          | -         | United Kingdom | -             |
| 41. | Euroinvestment & Finance Public LTD                | Banking, Asset Management, real estate operations | 90.79%    | Cyprus         | 2002-2007     |
| 42. | Lakkos Mikelli Real Estate LTD                     | Property Management                               | 50.65%    | Cyprus         | 2005-2007     |
| 43. | Philoktimatiki Public LTD                          | Land and property development                     | 53.26%    | Cyprus         | 2005-2007     |
| 44. | Philoktimatiki Ergoliptiki LTD                     | Construction company                              | 53.26%    | Cyprus         | 2005-2007     |
| 45. | AGR Investments S.A.                               | Securitised Receivable Investments                | 100.00%   | Greece         | 2005-2007     |
| 46. | New Evolution S.A.                                 | Property, Tourism & Development Company           | 100.00%   | Greece         | 2005-2007     |
| 47. | Imperial Stockbrokers Limited                      | Stock Exchange Operations                         | 90.79%    | Cyprus         | 2002-2007     |
| 48. | Imperial Eurobrokers Limited                       | Stock Exchange Operations                         | 90.79%    | Cyprus         | 2002-2007     |
| 49. | EMF Investors Limited                              | Investment company                                | 90.79%    | Cyprus         | 2002-2007     |
|     |  |   |           |                |               |

|   |  |  | s in thousand e   | `  |  |
|---|--|--|---|--|--|
| a/a   | Name of Company  | Activity   | % holding   | Country  | Unaudited tax<br>years   |
| 50.   | Euroinvestment Mutual Funds Limited  | Mutual Funds Management  | 90.79%  | Cyprus   | 2002-2007  |
| 51.   | Bull Fund Limited  | Investment company   | 90.79%  | Cyprus   | 2002-2007  |
| 52.   | Good Works Energy Photovoltaics S.A.   | Construction & Operation PV Solar Projects   | 33.15%  | Greece   | 2005-2007  |
| 53.   | Piraeus Green Investments S.A.   | Holding company  | 100.00%   | Greece   | 2005-2007  |
| 54.   | New Up Dating Development Real Estate and Tourism S.A.   | Property, Tourism & Development Company  | 100.00%   | Greece   | 2005-2007  |
| 55.   | Sunholdings Properties Company LTD   | Land and property development  | 26.63%  | Cyprus   | 2005-2007  |
| 56.   | Piraeus Cards S.A.   | Financial services and consultancy   | 100.00%   | Greece   | 2005-2007  |
| 57.   | Polytropon Properties Limited  | Land and property development  | 39.95%  | Cyprus   | 2006-2007  |
| 58.<br>59.  | Shinefocus Limited Capital Investments & Finance S.A.  | Land and property development Investment company   | 53.26%<br>100.00%   | Cyprus<br>Liberia  | 1999-2007  |
| 60.   |  | Investment company   | 100.00%   | British Virgin<br>Islands  | -  |
| 61.   | Margetson Invest & Finance S.A.  | Investment company   | 100.00%   | British Virgin<br>Islands  | -  |
| 62.   | Vitria Investments S.A.  | Investment company   | 100.00%   | Panama   | -  |
| 63.   | Piraeus Insurance Brokerage EOOD   | Insurance Brokerage  | 99.98%  | Bulgaria   | 2007   |
| 64.   | SSIF Piraeus Securities Romania S.A.   | Stock Exchange Operations  | 99.33%  | Romania<br>Pritich Virgin  | 2007   |
| 65.   | Trieris Real Estate Management LTD   | Management of Trieris Real Estate Ltd  | 100.00%   | British Virgin<br>Islands  | -  |
| 66.   | Piraeus Egypt Asset Management S.A.E.  | Property Administration  | 85.71%  | Egypt  | 2003-2007  |
| 67.   | Piraeus Egypt Leasing Co.  | Finance Leasing  | 95.30%  | Egypt  | 2007   |
| 68.<br>69.  | Piraeus Egypt Brokerage Co. Piraeus Insurance Reinsurance Broker Romania S.R.L.  | Stock Exchange Operations  Insurance and Reinsurance Brokerage   | 94.98%  | Egypt<br>Romania   | 2007   |
| 70.   | Piraeus Real Estate Consultants S.R.L.   | Construction company   | 100.00%   | Romania  | 2007   |
| 71.   | Piraeus Leases S.A.  | Finance Leasing  | 90.78%  | Greece   | 2000-2007  |
| 72.   | lapetos Energy Photovoltaics S.A.  | PV Solar projects development  | 33.16%  | Greece   | 2007   |
| 73.   | Phoebe Energy Photovoltaics S.A.   | PV Solar projects development  | 33.16%  | Greece   | 2007   |
| 74.   | Orion Energy Photovoltaics S.A.  | PV Solar projects development  | 33.16%  | Greece   | 2007   |
| 75.   | Astraios Energy Photovoltaics S.A.   | PV Solar projects development  | 33.16%  | Greece   | 2007   |
| 76.   | Multicollection Romania S.R.L.   | Assessment and collection of commercial debts  | 51.00%  | Romania  | 2006-2007  |
| 77.   | Olympic Commercial & Tourist Enterprises S.A.  | Operating Leasing  | 94.00%  | Greece   | <u> </u>   |
| 78.   | Piraeus Rent Doo Beograd   | Operating Leasing  | 100.00%   | Serbia   | <u>-</u>   |
| 79.   | Estia Mortgage Finance II PLC  | SPE for securitization of mortgage loans   | -   | United Kingdom   |  |
| 80.   | Piraeus Leasing Doo Beograd  | Financial Leasing  | 100.00%   | Serbia   | -  |
| 81.   | Piraeus Real Estate Consultants Doo  | Construction company   | 100.00%   | Serbia   | 2006-2007  |
|   |  |  |   |  |  |
| 82.   | Piraeus Real Estate Bulgaria EOOD  | Construction company   | 100.00%   | Bulgaria   | 2007   |
| 83.   | Piraeus Real Estate Egypt LLC  | Construction company   | 99.80%  | Egypt  | 2007   |
| 83.<br>84.  | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company  | Construction company<br>Investment company   | 99.80%<br>95.17%  | Egypt<br>Egypt   | 2007   |
| 83.<br>84.<br>85.   | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD  | Construction company Investment company Auto Leasing   | 99.80%<br>95.17%<br>99.98%  | Egypt<br>Egypt<br>Bulgaria   | 2007   |
| 83.<br>84.<br>85.<br>86.  | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A.  | Construction company Investment company Auto Leasing Insurance Agency  | 99.80%<br>95.17%<br>99.98%<br>100.00%   | Egypt<br>Egypt<br>Bulgaria<br>Greece   | 2007<br>-<br>2007<br>2007  |
| 83.<br>84.<br>85.<br>86.  | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A.  | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company  | 99.80%<br>95.17%<br>99.98%  | Egypt<br>Egypt<br>Bulgaria<br>Greece<br>Greece   | 2007   |
| 83.<br>84.<br>85.<br>86.<br>87.   | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans   | 99.80%<br>95.17%<br>99.98%<br>100.00%<br>100.00%  | Egypt Egypt Bulgaria Greece Greece United Kingdom  | 2007<br>-<br>2007<br>2007  |
| 83.<br>84.<br>85.<br>86.  | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A.  | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company  | 99.80%<br>95.17%<br>99.98%<br>100.00%   | Egypt<br>Egypt<br>Bulgaria<br>Greece<br>Greece   | 2007<br>-<br>2007<br>2007<br>-<br>-  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.  | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage   | 99.80%<br>95.17%<br>99.98%<br>100.00%<br>100.00%<br>-<br>93.35%<br>80.97%   | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt  | 2007<br>-<br>2007<br>2007<br>-<br>-<br>-   |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b>   | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method) Name of Company   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt Country  | 2007 - 2007 2007 2004-2007  Unaudited tax years  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b>   | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method) Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A.  | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45%  | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt Country Greece   | 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b>   | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method) Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A.   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management   | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00%   | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece   | 2007 - 2007 2007 2004-2007  Unaudited tax years 2000-2007 2000-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.  | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A.  | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production   | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00%  | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece  | 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2000-2007 2003-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.  | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD  | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services   | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70%   | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus   | 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2000-2007 2003-2007 2006-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.<br>4.<br>5.                                | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD Project on Line S.A.   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software   | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00%  | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece  | 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2000-2007 2003-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.<br>4.<br>5.<br>6.                          | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD Project on Line S.A. Alexandria for Development and Investment   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98%   | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece Egypt  | 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2000-2007 2003-2007 2006-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.<br>4.<br>5.                                | Piraeus Real Estate Egypt LLC  Piraeus Bank Egypt Investment Company  Piraeus Best Leasing Bulgaria EAD  Piraeus Insurance Agency S.A.  KL Real Estate S.A.  Estia Mortgage Finance III PLC  Piraeus Insurance Consultant Integrated Storage System Co.  Associate companies (equity accounting method)  Name of Company  Crete Scient. &Tech. Park Manag. & Dev. Co. S.A.  "Evros" Development Company S.A.  Stalko S.A.  Delphi Advanced Research Technologies LTD  Project on Line S.A.  Alexandria for Development and Investment  Nile Shoes Company  | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51%  | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Greece Greece Egypt Egypt Egypt  | 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2006-2007 2004-2007 2003-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.<br>4.<br>5.<br>6.                          | Piraeus Real Estate Egypt LLC  Piraeus Bank Egypt Investment Company  Piraeus Best Leasing Bulgaria EAD  Piraeus Insurance Agency S.A.  KL Real Estate S.A.  Estia Mortgage Finance III PLC  Piraeus Insurance Consultant Integrated Storage System Co.  Associate companies (equity accounting method)  Name of Company  Crete Scient. & Tech. Park Manag. & Dev. Co. S.A.  "Evros" Development Company S.A.  Stalko S.A.  Delphi Advanced Research Technologies LTD  Project on Line S.A.  Alexandria for Development and Investment  Nile Shoes Company   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer Real estate, development/ tourist services   | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98%   | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece Egypt  | 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2000-2007 2003-2007 2006-2007  |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>1.<br>2.<br>3.<br>4.<br>5.<br>6.<br>7.                           | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD Project on Line S.A. Alexandria for Development and Investment Nile Shoes Company APE Commercial Property Real Estate Tourist & Develop.S.A.   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51% 27.80%   | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Greece Egypt Egypt  Greece Egypt Egypt  Egypt  Greece  | 2007 - 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2006-2007 - 2004-2007 - 2003-2007 - 2003-2007 - 2003-2007 - 2005-2007 |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.<br>4.<br>5.<br>6.<br>7.<br>8.              | Piraeus Real Estate Egypt LLC  Piraeus Bank Egypt Investment Company  Piraeus Best Leasing Bulgaria EAD  Piraeus Insurance Agency S.A.  KL Real Estate S.A.  Estia Mortgage Finance III PLC  Piraeus Insurance Consultant Integrated Storage System Co.  Associate companies (equity accounting method)  Name of Company  Crete Scient. & Tech. Park Manag. & Dev. Co. S.A.  "Evros" Development Company S.A.  Stalko S.A.  Delphi Advanced Research Technologies LTD  Project on Line S.A.  Alexandria for Development and Investment  Nile Shoes Company  APE Commercial Property Real Estate Tourist & Development S.A.  Borg El Arab Company   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer Real estate, development/ tourist services Real estate, development/ tourist services  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51% 27.80% 27.80%                                    | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Greece Cyprus Greece Egypt Egypt Greece Greece   | 2007 - 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2006-2007 - 2004-2007 - 2003-2007 - 2003-2007 - 2003-2007 - 2005-2007 |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.<br>4.<br>5.<br>6.<br>7.<br>8.              | Piraeus Real Estate Egypt LLC  Piraeus Bank Egypt Investment Company  Piraeus Best Leasing Bulgaria EAD  Piraeus Insurance Agency S.A.  KL Real Estate S.A.  Estia Mortgage Finance III PLC  Piraeus Insurance Consultant Integrated Storage System Co.  Associate companies (equity accounting method)  Name of Company  Crete Scient. & Tech. Park Manag. & Dev. Co. S.A.  "Evros" Development Company S.A.  Stalko S.A.  Delphi Advanced Research Technologies LTD  Project on Line S.A.  Alexandria for Development and Investment  Nile Shoes Company  APE Commercial Property Real Estate Tourist & Development S.A.  Borg El Arab Company   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer Real estate, development/ tourist services Manufacturing vegetable oils & animal foods   | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51% 27.80% 26.20%                                    | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece Egypt Egypt Egypt Egypt Egypt Egypt Greece Greece Egypt Egypt British Virgin   | 2007 - 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2006-2007 - 2004-2007 - 2003-2007 - 2003-2007 - 2003-2007 - 2005-2007 |
| 83.<br>84.<br>85.<br>86.<br>87.<br>88.<br>89.<br>90.<br><b>B)</b><br>a/a<br>1.<br>2.<br>3.<br>4.<br>5.<br>6.<br>7.<br>8.<br>9.<br>90. | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD Project on Line S.A. Alexandria for Development and Investment Nile Shoes Company APE Commercial Property Real Estate Tourist & Develops.S.A. Borg El Arab Company Trieris Real Estate LTD   | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer Real estate, development/ tourist services Real estate, development/ tourist services Manufacturing vegetable oils & animal foods Property Management  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51% 27.80% 27.80% 26.20%                             | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece Egypt Egypt Greece Greece Egypt Egypt British Virgin Islands   | 2007 - 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2006-2007 - 2003-2007 - 2003-2007 2005-2007                           |
| 83. 84. 85. 86. 87. 88. 90. B) a/a 1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11.   | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD Project on Line S.A. Alexandria for Development and Investment Nile Shoes Company APE Commercial Property Real Estate Tourist & Develops.S.A. Borg El Arab Company Trieris Real Estate LTD  European Reliance Gen. Insurance Co. S.A.  | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer Real estate, development/ tourist services Real estate, development/ tourist services Manufacturing vegetable oils & animal foods Property Management General and life insurance and reinsurance   | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51% 27.80% 27.80% 26.20% 22.80% 30.23%               | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece Egypt Egypt Greece Greece Egypt British Virgin Islands Greece  | 2007 - 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2006-2007 - 2003-2007 - 2003-2007 2005-2007                           |
| 83. 84. 85. 86. 87. 88. 89. 90. B) a/a 1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15.   | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD Project on Line S.A. Alexandria for Development and Investment Nile Shoes Company APE Commercial Property Real Estate Tourist & Develop.S.A. APE Fixed Assets Real Estate Tourist & Development S.A. Borg El Arab Company Trieris Real Estate LTD  European Reliance Gen. Insurance Co. S.A. Hellenic Steel Company S.A. Sciens International Investments & Holding S.A. | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer Real estate, development/ tourist services Real estate, development/ tourist services Manufacturing vegetable oils & animal foods Property Management  General and life insurance and reinsurance Manufacturing and trading of steel products Real estate, development/ tourist services Holding Company | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51% 27.80% 22.80% 22.80% 30.23% 30.83% 27.20% 29.80% | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece Egypt Egypt Greece Greece Egypt British Virgin Islands Greece | 2007 - 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2006-2007 2003-2007 2005-2007 2001-2007 2001-2007                     |
| 83. 84. 85. 86. 87. 88. 89. 90. <b>B)</b> a/a  1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16.                                 | Piraeus Real Estate Egypt LLC Piraeus Bank Egypt Investment Company Piraeus Best Leasing Bulgaria EAD Piraeus Insurance Agency S.A. KL Real Estate S.A. Estia Mortgage Finance III PLC Piraeus Insurance Consultant Integrated Storage System Co. Associate companies (equity accounting method)  Name of Company Crete Scient. &Tech. Park Manag. & Dev. Co. S.A. "Evros" Development Company S.A. Stalko S.A. Delphi Advanced Research Technologies LTD Project on Line S.A. Alexandria for Development and Investment Nile Shoes Company APE Commercial Property Real Estate Tourist & Develop.S.A. APE Fixed Assets Real Estate Tourist & Development S.A. Borg El Arab Company Trieris Real Estate LTD  European Reliance Gen. Insurance Co. S.A. Hellenic Steel Company S.A. APE Investment Property S.A.                    | Construction company Investment company Auto Leasing Insurance Agency Real Estate Company SPE for securitization of mortgage loans Insurance Brokerage Warehouse & Mail Distribution Management  Activity Scientific and technology park management European community programs management Electrical equipment production Information technology services Information technology & software Investment company Footwear Seller- Manufacturer Real estate, development/ tourist services Real estate, development/ tourist services Manufacturing vegetable oils & animal foods Property Management General and life insurance and reinsurance Manufacturing and trading of steel products Real estate, development/ tourist services                  | 99.80% 95.17% 99.98% 100.00% 100.00% - 93.35% 80.97%  % holding 30.45% 30.00% 25.00% 22.70% 40.00% 20.98% 37.51% 27.80% 26.20% 22.80% 30.23% 30.83% 27.20%        | Egypt Egypt Bulgaria Greece Greece United Kingdom Egypt Egypt  Country Greece Greece Greece Cyprus Greece Egypt Egypt Greece Greece Egypt British Virgin Islands Greece Greece Greece Greece Greece Greece Greece Greece Greece        | 2007 - 2007 - 2007 - 2007 2004-2007  Unaudited tax years 2000-2007 2003-2007 2004-2007 2003-2007 2005-2007 2001-2007                               |

The changes in the portfolio of subsidiaries and associates are referred at note 20. **13 Due to customers** 

|                            | 2008       | 2007       |
|----------------------------|------------|------------|
| Current and sight deposits | 5,116,748  | 5,007,055  |
| Savings account            | 3,630,339  | 3,572,553  |
| Term deposits              | 17,565,603 | 12,353,526 |
| Other accounts             | 454,274    | 264,141    |
| Repurchase agreements      | 1,358,142  | 870,040    |
|                            | 28,125,105 | 22,067,315 |

31 December

30 September

## Piraeus Bank Group - 30 September 2008

30 September 2008

27,551,853

31 December 2007

21,225,542

Amounts in thousand euros (Unless otherwise stated)

| Current due to customers                             |                        |                        |                             | 27,551,853                  | 21,225,542                     |
|--|------------------------|------------------------|-----------------------------|-----------------------------|--------------------------------|
| Non current due to customers                         |                        |                        | _                           | 573,252                     | 841,773                        |
| Debt securities in issue                             |                        |                        | _                           | 28,125,105                  | 22,067,315                     |
| Debt securities in issue                             |                        | Average inte           | rest rate (%)               |                             |                                |
|  | <b>0</b>               |                        |                             | 30 September                | 31 Decembe                     |
| ETBA bonds   | <b>Currency</b><br>EUR | 1/1-30/9/2008<br>4.65% | 3.30%                       | 2008<br>2,995,114           | 2007<br>793,972                |
|  |                        |                        |                             |                             |                                |
| Euro Commercial Paper (Short term securities)        | EUR                    | 4.80%                  | 4.20%                       | 2,086,198                   | 2,559,822                      |
|  | USD                    | 3.87%                  | 5.40%                       | 127,354                     | 206,200                        |
|  | GBP<br>CHF             | 5.99%<br>3.14%         | 5.75%                       | 12,643                      | 50,25<br>20,78                 |
|  | JPY                    | 1.17%                  | 2.64%<br>1.00%              | 17,037<br>127,818           | 68,418                         |
|  | JF 1                   | 1.17 70                | 1.00%                       | 2,371,051                   | 2,905,491                      |
| Other debt securities                                | BGN                    | 7.28%                  | 5.33%                       | 19,006                      | 19,107                         |
|  |                        |                        | Interest rate               | 30 September                | 31 Decembe                     |
| Euro Medium Term Note (Medium/ long term securities) |                        |                        | (%)                         | 2008                        | 200                            |
| € 32.5 m. floating rate notes due 2010               |                        |                        | Variable                    | 705                         | 738                            |
| € 21.65 m. floating rate notes due 2010              |                        |                        | Variable                    | 430                         | 1,350                          |
| € 500 m. floating rate notes due 2010                |                        |                        | Euribor + 0.30%             | 471,259                     | 489,288                        |
| € 2.15 m. floating rate notes due 2008               |                        |                        | Variable                    | -                           | 2,150                          |
| € 3.43 m. floating rate notes due 2009               |                        |                        | Variable                    | 390                         | 3,02                           |
| USD 15 m. floating rate notes due 2009               |                        |                        | Libor + 0.10%               | 8,002                       | 8,476                          |
| USD 20 m. floating rate notes due 2009               |                        |                        | Libor + 0.20%               | 162                         | 9,659                          |
| USD 15 m. floating rate notes due 2008               |                        |                        | Libor + 0.05%               | -                           | 8,944                          |
| € 500 m. floating rate notes due 2009                |                        |                        | Euribor + 0.20%             | 483,618                     | 492,36                         |
| € 25 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.15%             | -                           | 24,999                         |
| € 60 m. floating rate notes due 2015                 |                        |                        | Variable                    | 60,000                      | 60,000                         |
| € 20 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.10%             | -                           | 12,907                         |
| € 10 m. floating rate notes due 2013                 |                        |                        | Euribor + 0.30%             | 9,991                       | 9,990                          |
| € 500 m. floating rate notes due 2011                |                        |                        | Euribor + 0.25%             | 451,784                     | 455,257                        |
|  |                        |                        | Fusibar LO 05%              | · .                         |                                |
| € 20 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.05%<br>Variable |                             | 11,036                         |
| € 5.05 m. floating rate notes due 2011               |                        |                        |                             | 4,750                       | 5,050                          |
| € 50 m. floating rate notes due 2010                 |                        |                        | Euribor + 0.225%            | 50,000                      | 50,000                         |
| € 750 m. floating rate notes due 2010                |                        |                        | Euribor + 0.20%             | 710,550                     | 711,605                        |
| € 53 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.08%             | -                           | 53,000                         |
| € 60 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.05%             | -                           | 59,983                         |
| € 20 m. floating rate notes due 2012                 |                        |                        | Euribor + 0.20%             | 19,972                      | 19,966                         |
| € 30 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.05%             | -                           | 29,988                         |
| € 20 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.05%             | -                           | 19,989                         |
| € 20 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.05%             | -                           | 19,990                         |
| € 20 m. floating rate notes due 2008                 |                        |                        | Euribor + 0.05%             | -                           | 19,99                          |
| € 10 m. fixed rate notes due 2009                    |                        |                        | Fixed                       | -                           | 10,000                         |
| € 10 m. fixed rate notes due 2009                    |                        |                        | Fixed                       | -                           | 10,000                         |
| € 45 m. fixed/ floating rate notes due 2009          |                        |                        | Fixed/ Euribor + 0.25%      | 45,000                      |                                |
| € 45 m. fixed/ floating rate notes due 2009          |                        |                        | Fixed/ Euribor +            | 45,000                      |                                |
| € 40 m. fixed/ floating rate notes due 2009          |                        |                        | 0.25%<br>Fixed/ Euribor +   | 40,000                      |                                |
| € 10 m. fixed/ floating rate notes due 2010          |                        |                        | 0.28%<br>Fixed/ Euribor +   | 3,612                       |                                |
|  |                        |                        | 0.35%                       |                             | 10.04                          |
| Accrued interest and other expenses                  |                        |                        | _                           | 7,941<br><b>2,413,165</b>   | 10,248<br><b>2,609,99</b>      |
| Securitisation of mortgage loans                     |                        |                        |                             |                             |                                |
| € 750 m. floating rate notes due 2040                |                        |                        | Euribor + 0.18%             | 350,024                     | 444,600                        |
| € 1,250 m. floating rate notes due 2054              |                        |                        | Euribor + 0.18%             | 986,832<br><b>1,336,856</b> | 1,015,412<br><b>1,460,01</b> 2 |
| Total debt acquisites in issue                       |                        |                        | _                           |                             |                                |
| Total debt securities in issue                       |                        |                        | _                           | 9,135,191                   | 7,788,572                      |
|  |                        |                        |                             | 30 September<br>2008        | 31 Decembe<br>2007             |
| Current debt securities in issue                     |                        |                        |                             | 5,829,046                   | 3,409,073                      |
| Non current debt securities in issue                 |                        |                        | _                           | 3,306,145                   | 4,379,499                      |
|  |                        |                        |                             | 9,135,191                   | 7,788,572                      |

Current due to customers

Issuance under the Euro Commercial Paper and Euro Medium Term Note programs is undertaken through Piraeus Group Finance PLC, a subsidiary of Piraeus Bank Group. Euro Commercial Paper (ECP) short term securities issuance during the period 1/1/2008 - 30/9/2008, averaged at approximately € 2.8 billion with no significant changes in average maturity and spreads compared to previous periods.

Piraeus Bank undertook its first Residential Mortgage Backed Securitisation (RMBS) transaction, ESTIA I, on June 2005. ESTIA I had an outstanding value of € 750 million at issue and was undertaken through the UK-based special purpose vehicle Estia Mortgage Finance PLC. The bonds are callable by the issuer after 9 years and have an average cost of 3 month Euribor plus 18 basis points.

The second RMBS transaction, ESTIA II, was undertaken through the UK-based special purpose vehicle Estia Mortgage Finance II PLC on July, 2007. The € 1.25 billion bonds are callable by the issuer after 7 years and have an average cost of 3 month Euribor plus by 18 basis points.

The third RMBS transaction called ESTIA III was undertaken through the UK-based special purpose vehicle Estia Mortgage Finance III PLC on April, 2008. The € 800 million bonds are callable by the issuer after 7 years and have an average cost of 3 month Euribor plus by 45 basis points. This issue has been retained by Piraeus Bank and can be used for refinancing from the E.C.B.

Other debt securities have been issued by Piraeus Bank Bulgaria on 19/7/2004 (€ 3.6 million, non callable, with a fixed rate 6.67% and 5 years duration) and on 7/3/2007 (€ 15.3 milion, non callable, with nominal coupon 3 month Sofibor plus 0.7%, with 3 years duration).

## 15 Hybrid capital and other borrowed funds

| Hybrid capital (Tier I)                       | Interest rate<br>(%) | 30 September<br>2008 | 31 December<br>2007 |
|---|----------------------|----------------------|---------------------|
| € 200 m. floating rate notes                  | Euribor + 1.25%      | 173,033              | 191,632             |
| Accrued interest and other expenses           | _                    | 1,941                | 1,774               |
|   |                      | 174,974              | 193,406             |
| Subordinated loans (Tier II)                  |                      |                      |                     |
| € 400 m. floating rate notes due 2014         | Euribor + 0.60%      | 384,481              | 393,650             |
| € 400 m. floating rate notes due 2016         | Euribor + 0.55%      | 384,633              | 395,784             |
| Accrued interest and other expenses           | _                    | 4,518                | 2,895               |
|   |                      | 773,632              | 792,329             |
| Other borrowed funds (USD)                    | 6.60%                | 3,569                | 3,502               |
| Total hybrid capital and other borrowed funds |                      | 952,175              | 989,237             |

TIER I hybrid capital was issued by Piraeus Group Capital LTD in October 2004. These securities are callable by the issuer after 10 years and bear a nominal coupon of 3 month Euribor plus 125 basis points.

Lower Tier II subordinated debt was issued by Piraeus Group Finance PLC via the EMTN program. On 29/9/2004, an amount of € 400 million was issued, with a 10 year maturity, which is callable by the issuer after 5 years and bears a 3 month Euribor nominal coupon plus 60 basis points. On 20/7/2006, an amount of € 400 million was issued, with a 10 year maturity, which is callable after 5 years and bears a 3 month Euribor nominal coupon plus 55 basis points.

Accrued interest on hybrid capital and other borrowed funds is included in the respective amounts of hybrid capital and other borrowed funds. The Bank is not in default of any payments of principal, interest or redemption amounts of the aforementioned hybrid capital and other borrowed funds. The balance of hybrid capital and other borrowed funds on 30/9/2008 (€ 952.2 million) is non current.

## 16 Contingent liabilites and commitments

## A) Legal procedures

The legal proceedings outstanding against the Group as at 30/9/2008, are not expected to have any significant impact on the financial statements of the Group, according to the opinion of the legal affairs division of the Bank and its subsidiaries.

## B) Credit commitments

As at 30/9/2008 the Group had the following capital commitments:

|   | 30 September<br>2008 | 31 December<br>2007 |
|---|----------------------|---------------------|
| Letters of guarantee  | 3,064,052            | 2,595,065           |
| Letters of credit   | 384,410              | 243,875             |
| Commitments to extend credit  | 12,220,957           | 11,756,868          |
|   | 15,669,419           | 14,595,808          |
| C) Assets pledged   | 30 September<br>2008 | 31 December<br>2007 |
| Balances with central banks   | 235                  | -                   |
| Trading securities  | 1,095,391            | 3,073,425           |
| Investment securities   | 72,274               | 85,071              |
|   | 1,167,900            | 3,158,496           |
| D) Operating lease commitments and receivables  |                      |                     |
| The future minimum lease payments under non-cancellable operating leases are analysed as follows: | 30 September<br>2008 | 31 December<br>2007 |
| Up to 1 year  | 36,978               | 37,150              |
| From 1 to 5 years   | 169,059              | 150,901             |
| More than 5 years   | 390,857              | 308,777             |
|   | 596,894              | 496,828             |

## 17 Share capital

| •  | Share Capital | Share Premium | Treasury Shares | Total     |
|--|---------------|---------------|-----------------|-----------|
| At 1 January 2007  | 1,288,830     | 88,146        | (97,302)        | 1,279,674 |
| Issue of shares  | 322,208       | 994,481       | -               | 1,316,689 |
| Issue of share capital from the exercise of share options under the 2nd & 3rd share option plans | 6,939         | 17,276        | -               | 24,215    |
| Purchases of treasury shares   | -             | -             | (188,639)       | (188,639) |
| Sales of treasury shares   | -             | -             | 24,417          | 24,417    |
| Sale of pre - emption rights from treasury shares  |               | -             | 10,662          | 10,662    |
| At 31 December 2007  | 1,617,977     | 1,099,903     | (250,862)       | 2,467,018 |
| At 1 January 2008  | 1,617,977     | 1,099,903     | (250,862)       | 2,467,018 |
| Cancellation of treasury shares  | (49,644)      | (184,526)     | 234,170         | 0         |
| Share capital increase due to reinvestment of dividends  | 3,589         | 12,398        | -               | 15,987    |
| Purchases of treasury shares   |               |               | (110,291)       | (110,291) |
| At 30 September 2008   | 1,571,923     | 927,775       | (126,984)       | 2,372,714 |

Changes to the number of Bank's shares are analysed in the table below:

|   |               | Number of shares |                         |  |
|---|---------------|------------------|-------------------------|--|
|   | Issued shares | Treasury shares  | Net number of<br>shares |  |
| Opening balance at 1st January 2007                     | 270,195,031   | (4,758,247)      | 265,436,784             |  |
| Issue of shares   | 67,548,758    | -                | 67,548,758              |  |
| Issue of shares due to the exercise of share options    | 1,454,798     | -                | 1,454,798               |  |
| Purchases of treasury shares                            | -             | (7,323,853)      | (7,323,853)             |  |
| Sales of treasury shares                                | -             | 1,000,000        | 1,000,000               |  |
| Sale of pre - emption rights from treasury shares       |               |                  |                         |  |
| Balance at 31st December 2007                           | 339,198,587   | (11,082,100)     | 328,116,487             |  |
|   |               | Number of shares |                         |  |
|   | Issued shares | Treasury shares  | Net number of<br>shares |  |
| Opening balance at 1st January 2008                     | 339,198,587   | (11,082,100)     | 328,116,487             |  |
| Cancellation of treasury shares                         | (10,407,537)  | 10,407,537       | 0                       |  |
| Share capital increase due to reinvestment of dividends | 752,478       | -                | 752,478                 |  |
| Purchases of treasury shares                            |               | (5,879,083)      | (5,879,083)             |  |
| Balance at 30 September 2008                            | 329,543,528   | (6,553,646)      | 322,989,882             |  |

Piraeus Bank's registered shares are at a nominal value of € 4.77 each. The share capital is fully paid-in.

During the Annual General Meeting of shareholders of the Bank at 3/4/2008 it was decided, according to the article 16 of codified Law 2190/1920, the purchase of treasury shares through the Athens Stock Exchange up to a maximum number of 33,000,000 treasury shares, which is less than 10% of the Bank's total number of issued shares, including the shares that have already been acquired and held by the Bank or by any person executing on his account but for the Bank's interest. The minimum and maximum purchase price for the shares is between  $\emptyset$  4 and  $\emptyset$  40. The purchases of the treasury shares must be completed within twenty four months from the General Meeting resolution, that is the latest by 3/4/2010 and the treasury shares acquired may be distributed to the staff of the Bank or the staff of any affiliated company.

The 2nd Iterative Ordinary General Meeting of Piraeus Bank's shareholders, held on the 7/5/2008, resolved on the decrease of the Bank's share capital by  $\le 49,643,951.49$  by cancellation of 10,407,537 treasury shares, in order to fulfill the obligation undertaken in the Prospectus for the Bank's share capital increase dated 6/7/2007. Following the decrease, the share capital of the Bank amounted to  $\le 1,568,333,308.50$ , divided into 328,791,050 shares of nominal value  $\le 4.77$  each.

In addition, the same General Meeting resolved on the increase of the Bank's share capital up to the amount of  $\leqslant$  26,378,367.12 by issuing up to 5,530,056 new ordinary registered shares. The share capital increase was effected by cash contribution and provided the shareholders the option of reinvesting the dividend of the fiscal year 2007 (that remains following the deduction of the already paid interim dividend) that is  $\leqslant$  0.36 per share. The new shares were issued at  $\leqslant$  21.36 per share. The total reinvested dividend amounted to  $\leqslant$  16,072,930.08. Consequently, the Bank's share capital increased by  $\leqslant$  3,589,320.06, by issuing 752,478 new shares of nominal value of  $\leqslant$  4.77 per share. The additional paid-in value of the shares amounting to  $\leqslant$  12,483,610.02 minus the relevant share capital increase expenses, was credited to the share premium account.

Following all the above corpotate acts, the Bank's share capital currently amounts to € 1,571,922,628.56, divided into 329,543,528 ordinary registered shares.

## Share option plans

The terms of the two existing share option plans are described in the annual financial statements of the year 2007.

The 2nd Iterative Ordinary General Meeting at 7/5/2008 decided on the authorization of the Board of Directors, according to the article 13 par. 14 of codified Law 2190/1920, valid for a year, to establish a five-year stock option plan for the management and personnel of the Bank and its affiliated companies (as they are defined in article 42e of codified Law 2190/1920). The stock option plan enables the issue of new shares up to a total number of 5,000,000 shares (from which 1/5 will be vested each year). The stock option plan enables, additionally or alternatively, the allocation of existing treasury shares or shares acquired to that end. The minimum offering price of these shares shall be € 21.36 per share.

## 18 Other reserves, retained earnings and minority interest

| o other reserves, retained earnings and minority interest                                    | 30 September<br>2008 | 31 December<br>2007 |
|--|----------------------|---------------------|
| Legal reserve  | 72,553               | 65,374              |
| Extraodinary reserve   | 1,205                | 1,205               |
| Available for sale reserve   | (91,483)             | 14,986              |
| Currency translation reserve   | (33,868)             | (36,604)            |
| Other reserves   | 6,993                | 8,978               |
| Total other reserves   | (44,601)             | 53,939              |
| Retained earnings  | 862,577              | 561,058             |
| Total other reserves and retained earnings   | 817,975              | 614,997             |
| Other reserves movement  | 30 September<br>2008 | 31 December<br>2007 |
| Opening balance for the period   | 53,939               | 163,650             |
| Available for sale reserve   | (106,469)            | (94,651)            |
| Transfer from retained earnings  | -                    | 1,239               |
| Formation of legal reserve   | 7,179                | 23,862              |
| Reserve for stock option plan  | 2,492                | 6,791               |
| Transfer to share premium due to exercise of share options                                   | -                    | (4,571)             |
| Foreign exchange differences and other adjustments   | (1,742)              | (42,381)            |
| Closing balance for the period   | (44,601)             | 53,939              |
| Available for sale reserve movement  | 30 September<br>2008 | 31 December<br>2007 |
| Opening balance for the period   | 14,986               | 109,637             |
| Gains/ (losses) from the valuation of available for sale bonds                               | (21,406)             | (7,246)             |
| Gains/ (losses) from the valuation of available for sale shares and mutual funds             | (95,300)             | 43,145              |
| Deferred income tax  | 28,853               | 28,830              |
| Recycling of the accumulated fair value adjustment of disposed available for sale securities | (19,319)             | (162,293)           |
| Foreign exchange differences and other adjustments   | 703                  | 2,913               |
| Closing balance for the period   | (91,483)             | 14,986              |
| Retained earnings movement   | 30 September<br>2008 | 31 December<br>2007 |
| Opening balance for the period   | 561,058              | 172,877             |
| Profit after tax for the period attributable to the equity holders of Piraeus Bank           | 441,100              | 622,141             |
| Prior year dividends   | (118,122)            | (86,462)            |
| Interim dividend for the year 2007   | -                    | (117,598)           |
| Gains/ (losses) from sales of treasury shares  | -                    | 2,973               |
| Transfer to other reserves   | (7,179)              | (25,101)            |
| Acquisitions, absorptions and movement in subsidiaries holding                               | (12,885)             | 1,648               |
|  |                      |                     |
| Differences from currency translations and other adjustments                                 | (1,395)              | (9,420)             |

During the Annual General Meeting of shareholders of Piraeus Bank which was held on April 3, 2008, it was decided among other  $\in$  0.72 dividend per share for the year 2007 (the interim dividend mentioned below is included). Out of the total amount of dividend per share ( $\in$  0.72), an interim dividend of  $\in$  0.36 per share was paid in December 2007 in accordance with the decision of the Board of Directors of 31/10/2007. The interim dividend ( $\in$  0.36 per share) was recognised as a deduction in the Bank's equity during 2007.

The reduction in the minority interest from € 227.6 million at 31/12/2007 to € 165.2 million at 30/9/2008 is mainly due to the change in consolidation method of Piraeus Real Estate Investment Property S.A.

## 19 Related party transactions

Related parties include a) Members of the Bank Board of Directors and key management personnel of the Bank, b) Close family and financially dependants (husbands, wives, children etc) of Board of Directors members and key management personnel, c) Companies having transactions with Piraeus Bank Group, if the total cumulative participating interest (of members of Board of Directors, key management personnel and their dependants/ close family) exceeds 20%.

|          | Board of Directors n | Board of Directors members and key |  |
|----------|----------------------|------------------------------------|--|
|          | management           | personnel                          |  |
|          | 30 September         | 31 December                        |  |
|          | 2008                 | 2007                               |  |
| Loans    | 281,878              | 177,459                            |  |
| Deposits | 150,955              | 28,169                             |  |

Letters of guarantee and letters of credit to the members of the board of directors and to the key management personnel as at 30/9/2008 are € 2.1 million (31/12/2007: € 11 million). The total income on loans to members of the board of directors and to key management personnel as at 30/9/2008 is € 10.5 million (1/1-30/9/2007: € 3.3 million). The total expense on deposits of the prementioned related parties as at 30/9/2008 is € 1.3 million (1/1-30/9/2007: € 0.8 million).

Loans and letters of guarantees issued to related parties represent an insignificant part of total loans and letters of guarantees issued by the Group, respectively. Loans and letters of guarantee have been issued to related parties in the normal course of business, within the approved credit policies and Group procedures, adequately collateralised. Loans to related parties are performing and no provision has been raised for their balances.

|                                 | 30 September | 30 September |
|---------------------------------|--------------|--------------|
| Director's remuneration         | 2008         | 2007         |
| Salaries and other remuneration | 6,177        | 8,455        |
| Post employment benefits        | 3,464        | 4,354        |
|                                 | 9,641        | 12,809       |

The total cost for the share options granted to Board of Directors members and key management personnel is € 1.2 million (1/1-30/9/2007: € 2.4 million). The total amount of provisions for Board of Directors members and key management personnel is € 34 million as at 30/9/2008 (31/12/2007: € 32.7 million). This amount has been included in the retirement benefit obligation.

|                  | Associ               | ates                |
|------------------|----------------------|---------------------|
|                  | 30 September<br>2008 | 31 December<br>2007 |
| Deposits         | 102,288              | 41,947              |
| Loans            | 25,686               | 301                 |
|                  |                      |                     |
|                  | 1/1-30/9/2008        | 1/1-30/9/2007       |
| Interest expense | (2,990)              | (546)               |
| Interest income  | 529                  | 10                  |

## 20 Changes in the portfolio of subsidiaries and associates

In the period from 1/1/2008 to 30/9/2008, the following changes took place in the Group's portfolio of subsidiaries and associates:

## a) Acquisitions

On 25/1/2008, Piraeus Bank acquired, by its local subsidiary in Cyprus, Piraeus Bank Cyprus LTD, the branch network of Arab Bank in Cyprus for a consideration of € 15 million. The goodwill recorded initially from the above acquisition was approximately € 25 million. The allocation of the cost of the business combination to the identifiable assets acquired, liabilities and contingent liabilities assumed at fair values will be carried out according to the rules of IFRS 3 "Business combinations". The Group will complete the purchase price allocation exercise within 12 months from the date of acquisition of the branch network of Arab Bank in Cyprus, when the accounting of the acquisition will be finalized.

## b) Participation in share capital increases

On 3/1/2008 and 24/1/2008 Piraeus Bank covered the total amount of share capital increases of Piraeus Bank Cyprus LTD with the amounts of  $\leq$  2 million and  $\leq$  47.4 million respectively, without altering its shareholding (100%).

On 30/1/2008 Piraeus Bank participated in the share capital increases of the associate company Trieris Real Estate Ltd in the amount of € 3.65 million without altering its shareholding (22.8%).

On 27/2/2008 and 23/7/2008 Piraeus Bank covered the total amount of share capital increases of Piraeus Bank Beograd A.D. with the amount of € 50 million without altering its shareholding (100%).

On 12/5/2008 it was fulfilled a share capital decrease of General Construction and Development Co. SA., during which amount of € 6 million were paid back in Piraeus Bank without altering its shareholding (66.67%).

On 25/6/2008 Piraeus Bank participated in the share capital increases of Marathon Banking Corporation in the amount of € 6.4 million increasing in this way its shareholding from 86.64% to 87.91%.

On 28/7/2008 Piraeus Bank participated in the share capital increases of Piraeus Bank Egypt S.A.E. in the amount of € 22.9 million, without altering its shareholding (95.4%).

On 29/7/2008 Piraeus Bank covered the total amount of share capital increases of Piraeus Factoring S.A. with the amount of € 6 million without altering its shareholding (100%).

On 6/8/2008 it was fulfilled a share capital decrease of Piraeus Leasing S.A., during which an amount of € 9.6 million were paid back in Piraeus Bank without altering its shareholding.

On 16/9/2008 Piraeus Leases S.A., 100% subsidiary of Piraeus Leasing S.A., decreased its share capital by a decrease in its share's face value. According to that, Piraeus Leasing S.A. received a share capital return of € 28.4 million without altering its shareholding.

On 29/7/2008 Piraeus Bank Egypt S.A.E. subsidiary of Piraeus Bank, participated in the share capital increases of Piraeus Egypt leasing Co. in the amount of  $\in$  2.4 million without altering its shareholding (99.93%).

On 30/9/2008, Piraeus Bank Egypt SAE, subsidiary of Piraeus Bank, participated in a share capital increase of Piraeus Insurance Consultant SAE in the amount of € 85.9 thousand without altering its shareholding (40%). Piraeus Bank Egypt Investment Co., 99.8% subsidiary of Piraeus Bank Egypt SAE, participated in the previous share capital increase in the amount of € 124.5 thousand without altering its shareholding (58%).

## c) Increases of participation

Piraeus Bank increased its shareholding in Piraeus Leasing S.A. by 3.23% for a consideration of  $\leqslant 4.15$  million, increasing in this way its shareholding to 90.78%.

On 1/2/2008, Piraeus Bank increased its shareholding in Euroinvestment & Finance LTD by 0.13% for a consideration of € 11 thousand, increasing in this way its shareholding to 90.79%.

Piraeus Bank increased its shareholding in Piraeus Real Estate Investment Property S.A. by 0.1%, for a consideration of € 130 thousand, increasing in this way its shareholding to 38.8%.

On 12/6/2008, European Reliance Gen. Insurance Co S.A., decreased its share capital by cancellation of treasury shares. Following the decrease, Piraeus Bank increased its shareholding from 30.00% to 30.23%.

On 22/9/2008 Piraeus Bank Egypt Investment Company, 99.8% subsidiary of Piraeus Bank Egypt S.A.E. acquired a 58% shareholding in Piraeus Insurance Consultant Egypt S.A.E. with the amount of € 79 thousand. It should be noted that Piraeus Bank Egypt S.A.E. has a 40% shareholding at Piraeus Insurance Consultant Egypt S.A.E.

On 22/9/2008, Bank Egypt Investment Company, 99.8% subsidiary of Piraeus Bank Egypt S.A.E., acquired a 45 % shareholding in Integrated Storage System Co., with the amount of € 144 thousand. It should be noted that Piraeus Bank Egypt S.A.E. has a 40% shareholding of Integrated Storage System Co.

## d) Liquidation and disposal of shareholding percentages

On 1/2/2008 Piraeus Bank sold its shareholding (25%) in the associate company Etanal S.A. for a consideration of € 120 thousand.

On 6/3/2008, Ekathariseis Aktoploias S.A., 100% subsidiary of Piraeus ATFS S.A. was partly sold (49%) to Piraeus Bank for a consideration of € 32 thousand and the remaining (51%) was sold to third parties for a consideration of € 34 thousand.

On 25/9/2008, KL Real Estate S.A., 100% subsidiary of Piraeus ATFS. S.A. was sold (100%) to Piraeus Bank for a consideration of € 66 thousand.

On 19/9/2008 Piraeus Bank sold 5% of its participation in Piraeus Real Estate Investment Property S.A. for a consideration of  $\in$  5.69 million, decreasing its shareholding to 33.8%. Resulting, Piraeus Real Estate Investing Property S.A. to be considered as an associate, as the requirements for consolidation under the full method of consolidation are no longer met.

## e) Renames

Piraeus Bank's subsidiaries OJSC International Commerce Bank (ICB) and Phenillion Enterprises LTD have been renamed to OJSC Piraeus Bank ICB and Piraeus Bank Cyprus LTD respectively.

The Group's portfolio changes in subsidiaries for the period 1/1 - 30/9/2008 which are described above, are analysed in the table as follows:

|   | 2008      | 2007     |
|---|-----------|----------|
| Participation in share capital increases  | 137,360   | 565,884  |
| Incorporation of companies  | 16        | 2,552    |
| Total participation in share capital increases and incorporation of companies                             | 137,376   | 568,436  |
|   |           |          |
| Increase of shareholding percentage in Group subsidiaries   | 4,520     | 16,540   |
| Acquisition of subsidiaries   | 15,000    | 81,235   |
| Less: Cash and cash equivalents of subsidiaries acquired  | (176,173) | (33,239) |
| Total net cash inflow/ (outflow) from acquisition of subsidiaries and increase of shareholding percentage | (156,653) | 64,536   |

During the period 1/1 - 30/9/2008, the goodwill raised from the acquisition of subsidiaries and the increase of shareholding in Group subsidiaries was € 26,211 thousand (2007: € 42,646 thousand).

## 21 Post Balance Sheet events

On 7/10/2008 Standard & Poor's credit rating agency affirmed Piraeus Bank's credit rating to BBB+, while it revised the outlook to stable from positive, on the basis of the conditions that are currently formed in the banking markets.

On 24/09/2008, Piraeus Bank S.A. submitted an optional public offer, that is currently in progress, concerning the acquisition of shares of the subsidiary, Piraeus Leasing S.A. This acquisition will be carried out by cash contribution of  $\le 5.30$  per share. On October 7th 2008 Capital Market Commission approved the public offer document and the acceptance period is scheduled to remain open from October 10th 2008 to November 7th 2008

On October 13th 2008, the management of Piraeus Bank reached an agreement with the management of Proton Bank and shareholders representing 26.98% of its outstanding share capital to acquire the above stake via a share exchange transaction. The exchange ratio agreed was 1 Piraeus Bank share for every 5.5 shares of Proton Bank. The consideration to be paid by Piraeus Bank will be sourced from its Treasury Stock. The intention of the managements of the two banks is that, ultimately, Proton Bank will be merged into Piraeus Bank Group. The agreement signed between the parties is subject to approval by the competent regulatory authorities.

Athens, October 20th, 2008

CHAIRMAN OF THE BOARD OF DIRECTORS

VICE-CHAIRMAN OF THE BOARD OF DIRECTORS and MANAGING DIRECTOR

DEPUTY GENERAL MANAGER

CONSTANTINOS I. LIAPIS

MICHAEL G. SALLAS THEODOROS N. PANTALAKIS