# ATHENS WATER AND SEWERAGE COMPANY S.A. (E.Y.D.A.P)

INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE PERIOD 1<sup>ST</sup> JANUARY TO 31<sup>ST</sup> MARCH 2008

ACCORDING TO IFRS ADOPTED BY THE EUROPEAN UNION

DOMICILIATION
OROPOU 156
GALATSI

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The Condensed Financial Statements, page 1 to 17, were approved by the Board of Directors on  $28^{th}$  of May 2008. Under the permission of the Board of Directors the following officers named below sign the Financial Statements:

Athens May 28<sup>th</sup> 2008,

The Chairman of the Board of Directors Kostoulas Konstantinos The Chief Executive Officer Vartholomeos Antonios The Chief Financial Officer Leventi Maria The Chief Accounting Officer Spyropoulou Eleni

#### 1. GENERAL INFORMATION FOR THE COMPANY

Name: EYDAP SA

**Domiciliation:** Oropou 156 – Galatsi

**Date of Establishment:** 25/10/1999 **Duration:** 100 years

Main Activity: Water Supply - Sewerage

**Registration Number of S.A.:** 44724/06/B/99/52

**Prefecture:** Athens

**Tax Number:** 094079101

Members of the Board of Directors: K.Kostoulas, A.Vartholomeos,

Th.Georgakelos, E.Baltas, A.Manouris, G.Zafiropoulos, A.Spiropoulos, N.Sigalas, A.Giannouli, G.Mastraggelopoulos, A.Protonotarios, K.Galanis, E.Moutafis

**Ending Day of the Period:** 31<sup>st</sup> March 2008

**Period:** 3 months

Form of Financial Statements: Interim Condensed – First Quarter

**Date of Approval of Financial** 

Statements:

May 28<sup>th</sup> 2008

**Chartered Public Accountants:** M. Hatzipavlou and E. Giouroukos

**Auditing Company:** Deloitte Hatzipavlou, Sofianos &

Kampanis Public Accountants and

**Business Consultants SA** 

Internet address where the

**Financial Statements are** 

registered:

www.eydap.gr

All amounts in the Interim Condensed Financial Statements and Notes are in euro thousands unless otherwise stated

# 2. CONDENSED INTERIM INCOME STATEMENTS FOR THE THREE MONTH PERIODS ENDED AT $31^{\rm ST}$ MARCH 2008 & 2007

	NOTES	<b>31.03.2008</b> <i>Amounts in</i>	<b>31.03.2007</b> Thousands of Euro
Revenue from services rendered	3	84.156	83.201
Cost of Services	3	(49.053)	(48.396)
Gross Profit		35.103	34.805
Other Operating Income		375	746
General and administration expenses	3	(19.416)	(19.705)
Distribution and selling expenses	3	(8.980)	(9.212)
Profit from operating activities		7.082	6.634
Other operating expenses Finance income net Finance costs net		(415) 641 (2.124)	(215) 704 (1.373)
Profit from ordinary activities before income taxes		5.184	5.750
Income tax expense	4	(1.605)	(2.665)
Net profit for the year		3.579	3.085
Earnings per share (in €)	5	0,033	0,029

The accompanying notes on pages 6-15 form an integral part of these condensed interim income statements

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# 3. CONDENSED BALANCE SHEETS AT 31<sup>st</sup> MARCH 2008 AND AT 31<sup>st</sup> DECEMBER 2007

2007	NOTES	31.03.2008	31.12.2007
ASSETS		Amounts in thousands of Euro	
Non-current assets			
Goodwill		3.357	3.357
Other Intangible assets		2.910	3.260
Property, plant and equipment, net	7	974.604	976.255
Investment in associates	11	347	347
Available-for-sale Investments		1.457	1.669
Long-term receivables Deferred tax assets	10	103.735	103.205
	12	50.443	49.664
Total non-current assets		1.136.853	1.137.757
<b>Current assets</b>			
Materials and spare parts		20.152	19.263
Trade receivables	8	256.057	246.434
Other receivables		26.497	26.298
Cash and cash equivalents		14.881	14.486
Total Current assets		317.587	306.481
Total Assets		1.454.440	1.444.238
EQUITY Equity Share Capital Share Premium Reserves	15	63.900 40.502 377.918	63.900 40.502 378.130
Retained Earnings Total Equity	16	334.745 <b>817.065</b>	331.166 <b>813.698</b>
			<u> </u>
Non-current liabilities			
Long term loans and borrowings	13	0	0
Reserve for employees benefits	14	182.029	179.025
Provisions Investment subsidies and customer		39.971	40.198
contributions		204.131	204.731
Consumers' guarantees		16.055	15.864
Total non-current liabilities		442.186	439.818
Current Liabilities			
Operating Current Liabilities	9	26.779	38.379
Current tax liabilities	-	4.527	4.186
Short term loans and borrowings	13	123.341	115.840
Other current liabilities	10	40.542	32.317
Total Current Liabilities		195.189	190.722
Liabilities and Shareholder's Equity		1.454.440	1.444.238
-11		21.10 11.140	

The accompanying notes on pages 6-15 form an integral part of these condensed balance sheets

# 4. CONDENSED STATEMENTS OF CHANGES IN EQUITY FOR THE PERIOD 1<sup>st</sup> JANUARY -31<sup>st</sup> MARCH 2008 & 2007

2007	Share Capital	Share Premium	Legal reserve	Other non- taxable reserves	Other reserves	Retained Earnings	Total Equity
Equity Balance at 1/1/2007	63.900	40.502	16.500	358.283	377	301.763	781.325
Profit / (Losses) of the year, after tax						3.085	3.085
Dividends							
Net Profit from portfolio revaluation available for sale					(26)		(26)
Other							
Equity Balance at the end of 31 <sup>st</sup> of March 2007	63.900	40.502	16.500	358.283	351	304.848	784.384

2008	Share Capital	Share Premium	Legal reserve	Other non- taxable reserves	Other reserves	Retained Earnings	Total Equity
Equity Balance at 1/1/2008	63.900	40.502	18.664	358.283	1.183	331.166	813.698
Profit / (Losses) of the year, after tax Dividends						3.579	3.579
Net Profit from portfolio revaluation available for sale					(212)		(212)
Net Profit/Losses arising from participations impairment							
Equity Balance at the end of 31 <sup>st</sup> March 2008	63.900	40.502	18.664	358.283	971	334.745	817.065

The accompanying notes on pages 6-15 form an integral part of these Condensed Statements of Changes in Shareholders' Equity

# 5. CONDENSED CASH FLOW STATEMENT FOR THE PERIOD 1st JANUARY TO 31st MARCH 2008 & 2007

Cash Flows from operating activities	1.01-31.03-2008	1.01-31.03-2007
Profit before tax		
Adjustments for:	5.184	5.750
•	7 020	7.371
Depreciation and amortization	7.838	
Amortization of customers' contributions and subsidies	(2.149) 0	(2.103) 26
Impairment of participating interests Revenues from securities	0	26
Provisions	224	1.227
Interest and related income	(641)	(704)
Interest and related expense Operating income before working capital changes / changes in operating assets and liabilities	2.124	1.373
(Decrease in) Increase in		
Trade receivables	(10.073)	(4.764)
Other receivables	(1.994)	(5.693)
Long-term receivables	(530)	(200)
Materials and spare parts	(889)	(848)
Increase in (Decrease in)	(52.7)	(5.15)
Operating Current Liabilities	(13.760)	(6.577)
Other current liabilities	8.225	8.679
Consumers' guarantees	192	263
Reserve for employees benefits Minus:	3.004	2.548
Interest and related expenses paid	(2.117)	(1.931)
Income Tax paid	(15)	(1.731)
Net cash from operating activities (a)	<u>(5.377)</u>	4.423
Cash Flows from investing activities		
Interest and related income received	637	514
Purchases of property, plant, and equipment	(4.165)	(4.582)
Purchases of intangible assets	(102)	(98)
Proceeds from customers' contributions and subsidies	1.548	2.344
Investments in associates	0	(26)
Dividents received	0	C
Net cash from investing activities (b)	(2.082)	(1.848)
Cash Flows from financing activities		
<del>-</del>	10 000	5 500
<del>-</del>	10.000	
Proceeds from borrowings	10.000 (2.000) (146)	(14.500)
Proceeds from borrowings Repayments of borrowings Dividends paid	(2.000)	(14.500 <u>)</u> (121)
	(2.000) (146)	(14.500) (121) <b>(9.121</b> )
Proceeds from borrowings Repayments of borrowings Dividends paid  Net cash from investing activities (c)  Net (decrease) increase in cash and cash equivalents	(2.000) (146) <b>7.854</b>	5.500 (14.500) (121) (9.121) (6.546)

The accompanying notes on pages 6-15 form an integral part of these condensed cash flows

### 1. BASIS OF PREPARATION

The condensed financial statements have been conducted using Accounting policies in accordance with IFRS and International Accounting Standard (IAS) 34, Interim Financial Reporting.

### 2. SIGNIFICANT ACCOUNTING POLICIES

The condensed financial statements have been prepared under the historical cost convention, except for the revaluation of certain properties and financial instruments.

The accounting policies ,the presentation and the methods of calculation adopted in the conduction of the condensed financial statements are consistent with those followed in the preparation of the Company's Annual statements for the year ended 31st December 2007.

#### **3.RESULTS FOR THE PERIOD**

#### **REVENUES**

The company's revenues increased by €1,0 m mainly due to the income increase from water supply and sewerage services.

### COST OF GOODS SOLD

The cost of goods sold increased by € 0,7 m. This increase was caused mainly by:

#### The increase:

- in operation and conservation expenses (b' phase of Psytallia) by € 2,6 m.
- in third party providings (mainly of electrical power-b' phase of Psytallia) by € 1,9 m.

#### The decrease:

- in the transportation and deposition of dehydrated sludge by  $\in$  3,6 m.
- in other expenses by €0,2m

### **ADMINISTRATIVE COSTS**

The administrative costs decreased by € 0,3 m mainly due to the decrease:

• in third party expenses by € 0,2 m.

#### **DISTRIBUTION COSTS**

The distribution costs decreased by € 0,2 m mainly due to:

#### The increase

• in advertising and promotion expenses by € 0,3 m.

#### The decrease:

- in the provision of doubtful debts by € 0,2 m.
- in other expenses by € 0,3 m.

#### 4. INCOME TAX

Income tax for the current period was assessed as follows:

	31.03.2008	31.03.2007
Profit before tax	5.184	5.750
Income tax assessed based on the current tax rate (25%)	1.296	2.036
Tax of unaudited -by tax authorities- fiscal years	230	231
Tax over non-deductible tax expenses	79	398
	1.605	2.665

### 5. EARNINGS (LOSS) PER SHARE

The calculation of the basic earnings per share is based on the following data:

	31.03.2008	31.03.2007
Earnings	3.579	3.085
Number of shares	106.500	106.500
Earnings per share	0,033	0,029

#### 6. DIVIDENDS

The Board of Directors decided to propose to the General Shareholders Meeting the distribution of dividend of 14 cents ( $\in$ 0,14) per share for the year 2007 (Year 2006 :0,11 $\in$ ). The dividend is to be approved by the Annual Shareholders Meeting and is included in the account of Retained Earnings.

#### 7.TANGIBLE ASSETS

During the period 01/01/2008-31/03/2008, the company spent  $\in 5,1m$  for investments in order to improve and expand the water supply and sewerage networks plus  $\in 0,6$  m for the acquisition of other fixed assets like software, machinery , furnitures and fixtures and other equipment.

#### 8. CUSTOMERS

The customers balance increased in the current period by approximately  $\, \in \, 9,6 \, \, m$  mainly because of :

• an increase in claims towards the Greek State ,and Municipalities.

Trade Debtors account involves an amount of  $\in$  1,67m that has to do with a claim from the Municipality of New Peramos. This claim, that concerns with the trasferment of the respect water supply network will offset, according to the 5/4/2007 contract terms a) with the value (up to an amount of  $\in$  1,25m) of Agios Panteleimonas settlement ,which will deliver after its comletion (not after 31/12/2008),and b) with the value that incur after the valuation of fixed assets (lands ,water reservoirs etc) which will tranfer to the company according to the aforementioned contract. The objective value of these assets was at  $5/4/2007 \in 18,5$  th .

The company in order to confront credit risk concerning its failing to collect its claims has formed provisions for doubtful debts, the amount of which was approximately € 29,8 m at 31/3/2008.

The Direction of Economic Programming and Audit periodically audits and reexamines the company's exposition to credit risk .

Because of the great spreading of its clients (approximately 1.954.328 at 31/3/2008) credit risk is relatively low.

Simultaneously ,the contract terms of water supply and sewerage services are such giving the company the maximum possible degree of collecting its claims from the owners of water supplies.

The provision for doubtful debts that has been formed is mainly based on statistical figures concerning the collection of water supply and sewerage bills per category of billing and furthermore, on Management projections about the possible amount that will collect from claims that will settle in a future period.

#### 9. OPERATING CURRENT LIABILITIES

The operating current liabilities decreased substantially by €11,6 m comparing with those of 31/12/2007. The decrease is due to the:

- Decrease in dividends payable by approximately € 0,2 m.
- Decrease in the social security contributions by €4,0 m because of the Christmas benefit contributions which were included in 2007 use.
- Decrease in suppliers balance by € 6,2m.
- Decrease in other taxes-charges by € 1,2m.

#### 10. OTHER CURRENT LIABILITIES

The other current liabilities increased by €8,2m mainly due to:

- the provision for payroll benefits, holiday allowances, and for not taking (vacations) leave which amounts approximately € 7,0m.
- an increase in the provision for Contractors payments by € 5,3 m for works that had already completed however not priced until 31/3/2008.
- a decrease in the provision for transportation and deposition of dehydrated sludge from Psytallia Island by €4,8m. because of a decrease in indisposed tons from 90 thousands in 31/12/2007 to 35 thousands in 31/3/2008.
- an increase in the amount of unpaid checks payable by € 0,7 m.

#### 11. INVESTMENTS IN ASSOCIATES

Investments in associates of  $\in$  347 th. include the Participation of the Company at the "Suburbs Gas Company S.A." (E.P.A). On February 2003 the joint-venture of EYDAP S.A., ELLINIKI TECHNODOMIKI-TEV S.A. and AKTOR S.A. was choosen, by EPA Attikis, to promote the project of natural gas connections for households and small professional customers in the north part of Attica basin, as well as a part of the Athens Municipality. For this reason was established the "Gas Company of the Suburbs S.A." and EYDAP participates with a share of 35%.

At  $31^{st}$  March 2008 the acquisition cost of E.P.A climb to  $\leqslant$  542 while the impairment losses increased to  $\leqslant$  195.

Because the company participates only in associate enterprises, the financial statements under IFRS are them where the associate is accounted ,with the equity method. In this case the preparation of individual financial statements , where information about the impact of the method of cost or fair value on the balance sheet and income statement accounts , is not obligatory. (Decision 39 - 10/2/2005 Greek Accounting Standards)

The information provided in balance sheet accounts and the statement of income at 31<sup>st</sup> March 2008 will not be materially differentiated if individual financial statements were prepared, as far as the there is no significant difference between the acquisition cost (impairments included) and the equity of the associate as these are presented in the current financial statements.

#### 12. DEFERRED TAXATION

Below are the main assets and liabilities from deferred taxation recorded by the Company and their movements for the period ended at 31.03.2008 and the year ended at 31.12.2007

### **Deferred Assets**

		31/12/2007		31/03/	2008
	Opening Balance	Credit to profit/loss of the period	Ending Balance	Credit to profit/loss of the period	Ending Balance
Expensing of intangible assets	289	(62)	227	(19)	208
Slow moving Inventory	481	17	498	0	498
Employee Benefits liabilities	18.290	4.456	22.746	941	23.687
Provisions for Bad Debt	3.448	123	3.571	(55)	3.516
Other Provisions	7.287	304	7.591	(56)	7.535
Customer Contributions Depreciation difference from	14.741	1.387	16.128	232	16.360
revaluation of useful life	(1.310)	(1.212)	(2.522)	(289)	(2.811)
Accrual revenues	2.441	(2.522)	(81)	(86)	(167)
Other Deferred tax		, ,	, ,	, ,	. ,
assets	1.250	256	1.506	111	1.617
	46.917	2.747	49.664	779	50.443

The charge for deferred income taxes (deferred tax liability) in the accompanying income statements include the temporary tax differences arising from recorded revenues-profits that will be taxed in future time. The credit for deferred taxes (deferred tax assets) includes mainly temporary tax differences arising from specific provisions that are tax deductible at the time of the realization of the corresponding expenditure.

#### 13. BORROWINGS

The account on the accompanying financial statements is analyzed as follows:

	31 March 2008	31 December 2007
Bank Loans	120.199	112.698
Greek State Loans	3.142	3.142
	123.341	115.840
The borrowings are repayable as follows:		
On demand or within on year	123.341	115.840
In the second year		
Between the third and the fifth year		
After five years		
	123.341	115.840
Less: Amount due for settlement within 12 months (shown under current liabilities)	123.341	115.840
Amount due to settlement after 12 months	<u>Q</u>	<u>0</u>

During the current period the Company's short-term borrowings increased totally by  $\[ \in \]$ 7,5 m , according to the disclosed bank agreements because its liquidity was not sufficient enough for repayment. Both long-term and short-term bank loans repayments were made in line with previous disclosed terms.

The Company's bank borrowings are denominated in € and consequently are not subject to foreign currency risk. Bank borrowings are subject to floating interest rates and consequently the Company is subject to the risk of future cash flows but not on the risk of the fair value of the debt. The Company does not utilize derivative financial instruments in order to reduce its risk exposure, as at the balance sheet date, because management is of the opinion that there are no significant risks from interest rates changes.

The fair values of loans approximate their existing carrying amounts due to variable exchange rates.

#### 14. LIABILITIES FOR EMPLOYEES BENEFITS

The account is analyzed as follows:

	31 March 2008	31 December 2007
Employees' end-of-service indemnities	26.979	26.977
Employees healthcare scheme	154.224	151.266
Special Employees' end-of-service indemnity	826	782
	182.029	<u>179.025</u>

Income charges concerning each of the previous mentioned liabilities programmes separately are based on costs estimation resulted from the actuarial study of 31/12/2007.

#### 15. SHARE CAPITAL

The share capital of the Company at  $31^{st}$  March 2008 was equal to 63,9m consisting of 106.500.000 ordinary shares of 0,60 par value. There were no movements in the share capital of the Company in either the current or the prior interim reporting period.

#### **16. RETAINED EARNINGS**

Balance at 01.01.2007	301.763
Dividends payable	0
Profit after taxes for the period	3.085
Balance at 31.03.2007	<b>304.848</b>
Balance at 01.01.2008 Dividends payable Profit after taxes for the period Balance at 31.03.2008	331.166 0 3.579 <b>334.745</b>

#### 17. COMMITMENTS AND CONTINGENT LIABILITIES -ASSETS

#### **LIABILITIES**

Contingent liabilities are not recorded in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is minimal.

#### Litigations and claims

Lawsuits for civil law cases with claims of an amount of  $\in 54,6m$  have been raised against the Company as at  $31^{st}$  March 2008. These lawsuits are mainly related with damages caused by floods (either because of broken mains of from rainfalls) or they are lawsuits of various trade creditors and contractors for violation of contractual terms. There are also pending litigations with employees of around  $\in 31,0$  m Against all these potential losses, when the pending litigation will be finalized, EYDAP has formed a provision of  $\in 40,0$  m. as at  $31^{st}$  March 2008 and of  $\in 40,2$  m as at  $31^{st}$  December 2007, which are considered as sufficient.

#### Insurance coverage

The Company's property, plant and equipment are dispersed in many locations, mainly at the Attica region, and therefore risk of a major loss is reduced. The Company does not carry any form of insurance coverage on its assets.

### Unaudited by tax authorities fiscal years

The tax authorities had not audited the Company, until the fiscal period ended as at 31 December 2004. The accompanying financial statements include a related provision for the additional taxes and fees that are probable to be imputed until the 31<sup>st</sup> March 2008.

### **ASSETS**

#### Investment program:

(a) The Company according to its establishment Law 2744/99, has signed a contract with the Greek State, according to which the Greek State undertakes the commitment for the subsidization of EYDAP either from the Community Funds or from the Program of Public Investments for the coverage of the 60% of the capital expenditure, which EYDAP pays for the maintenance, restoration, improvement or the expansion of the water supply and sewerage network system for the 8 years period 2000-2008. Against the aforementioned investment program of around €1,22 billion, that includes, also the maintenances, the Company has spent for capital expenditures until 31<sup>st</sup> March 2008 an amount of € approximately 391,19 millions, for which it has the right to receive a subsidy of around €234,71 millions (391,19\*60%), while for the maintenance expenditures the Company claims the corresponding subsidy. The Company against the subsidy that has the right to receive has received until 31<sup>st</sup> March 2008 an amount of €9,08 millions. On the basis of the above the claim of the Company from the Greek State is raised to at least €225,63 millions (234,71-9,08).

Therefore this amount has not recorded in the accounts receivables with an equal debit of the long-term liabilities accounts, the carrying amount of which is gradually transferred in the profit/loss of the period in proportion to the depreciation rate of the subsidized water supply and sewerage network system. If the aforementioned entries were carried out then the profit/loss account of the current period would be improved by around  $\in 1,25m$  while the previous period by  $\in 1,25m$  approximately and the net equity at  $31^{st}$  March 2008 would be improved by around  $\in 30,65m$ .

**(b)** In addition to these claims the Company has a claim for a subsidy relates to the maintenance expenditures according to the contract with the Greek State. Since it is not feasible to extract the exact amount corresponding to maintenance from the total amount of expenditures concerning operation and maintenance of installations which is  $\[ \in \]$ 597,40 millions ,the proportional subsidy of  $\[ \in \]$  358,44m must be finalized between the company and the Greek State.

#### 18. EVENTS AFTER THE BALANCE SHEET DATE

The construction of two new hydroelectric power stations in Mandra (630KW) and Kartala –Kithaironas (1200KW) has been completed. Their commercial use will start within the current year .

Three works are under construction:

- New hydroelectric power station of 820 KW in Evinos place.
- Expansion of the Electrical and Thermal energy coproduction station (4,25 MW) with the firing of biogas in the island of Psytallia.
- New Electrical and Thermal Energy coproduction station (12,9 MW) with the firing of natural gas.

The commercial use of the above mentioned works is estimated to begin in 2009.

An application has been submitted concerning the permission of a 2mwp photovoltaic production station in the company's installations in Menidi.

In the section of its operations development EYDAP has set as a priority its geographical expansion

In the beginning of May 2007 the company incorporated the water supply network of New Peramos Municipality in its network apart from the network of Agios Panteleimonas settlement which will be delivered fully completed by the Municipality until the  $31^{st}$  of December 2008 with a minimum agreed in advance price of  $\in 1,25m$ .

E.YD.A.P has already run the taking over and embodiment of the water sullpy networks of Megara ,New Erithrea,Keratea,Vrilisia,Vari,Kalivia Municipalities and Anixi community ,as discussions for further network co-optations continue.

# Notes to the condensed financial statements for the period ended $\mathbf{31}^{st}$ March 2008

### 19. RELATED PARTY TRANSACTIONS

### A) Transactions and amounts outstanding with the Members of the Board

	31 <sup>st</sup> March 2008	31 <sup>st</sup> March 2007
- Salaries (Chairman & CEO and Executive Consulants)	51	52
<ul> <li>Salaries &amp; participation fees of the Members of the Board of Directors</li> </ul>	35	35
	<u>86</u>	<u>87</u>

# B) Transactions and amounts outstanding with the Greek State and the Municipalities

1) Transactions	31 <sup>st</sup> March <u>2008</u>	31 <sup>st</sup> March <u>2007</u>
- Revenues	13.680	13.100
<ul> <li>Cost of sales (construction works cost)</li> </ul>	(518)	(326)
- Provisions	(414)	(635)
2) Outstanding amounts	31 <sup>st</sup> March <u>2008</u>	31 <sup>st</sup> Dec. <u>2007</u>
<ul> <li>Long term receivables (Works(construction contracts) for third parties))</li> </ul>	93.676	93.126
<ul> <li>Long term receivables (Arrangements of Municipalities)</li> </ul>	7.336	7.426
- Trade receivables	142.183	138.101
<ul> <li>Other receivables (coverage of Employees' end-of- service indemnity)</li> </ul>	11.784	9.118
	<u>254.979</u>	<u>247.771</u>