

ANNUAL FINANCIAL REPORT

For the period from 1st January to 31st December 2008
(In accordance with the Law 3556/2007)

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STATEMENT BY THE MEMBERS OF THE BOARD OF DIRECTORS

(In accordance with article 4 paragraph 2 of Law 3556/2007)

To the best of our knowledge, the annual financial statements that have been prepared in accordance with the applicable International Financial Reporting Standards, give a true view of the assets, liabilities, equity and financial performance of Alpha Bank A.E. and of the group of companies included in the consolidated financial statements taken as a whole, as provided in article 4 paragraphs 3 and 4 of Law 3556/2007, and the Board of Directors' annual report presents fairly the information required by article 4 paragraphs 7 and 8 of Law 3556/2007 and the related decisions of the Hellenic Capital Market Commission.

Athens, 24 February 2009

THE CHAIRMAN
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE EXECUTIVE DIRECTOR

YANNIS S. COSTOPOULOS
I.D. No. X 661480

DEMETRIOS P. MANTZOUNIS
I.D. No I 166670

MARINOS S. YANNOPOULOS
I.D. No N 308546

Director's Report for year 2008

The activities and economic results of Alpha Bank in Greece and abroad in the year 2008 under review have developed along satisfactory lines, within an environment of rapidly deteriorating global financial markets. The difficulties faced by banks internationally in obtaining financing through the interbank and commercial paper markets has rendered their economic position fragile and has necessitated the extensive intervention of the monetary and fiscal authorities in each and every country in an effort to secure the stability and the functioning of the system.

In particular, interventions have taken the form of: a) facilitating the financing of the banks in each country from the central bank and the interbank markets, mainly through the provision of government securities that may be used as collateral, at a fee, b) providing, against an appropriate fee, government guarantees for the refinancing the loans that are on the books of banks via the commercial paper market and c) bolstering bank's own capital via the purchase of preferred or/and common stocks by the state.

Despite the extensive intervention, it was not possible to avert a significant slowdown or/and curtailment of credit expansion across economies. Already, the global financial system is going through a second bout of unfavorable effects flowing from the global financial crisis.

In particular, the severe financial crisis that started in July 2007 in the market for securitized subprime mortgages in the USA, expanded in the market for corporate bonds and in the whole of the global financial system. The crisis resulted in the write-off of a significant part of the value of the financial assets in the balance sheet of many of the major banks in the world as a consequence of their valuation in their new, much lower, current prices prevailing in the malfunctioning markets of securitized mortgages and other complex derivative financial products. The crisis compelled banks to look for capital of comparable magnitude and restore their capital base, a function which became all the more crucial in an environment of rapidly declining stock markets and one where the trust of the general public in the credit institutions of many countries, was gradually being eroded owing to the uncertainty regarding their exposure to the malfunctioning market of mortgages and asset backed bonds in the USA and their actual financial state.

On the other hand, the crisis has contributed to the curtailment of the liquidity in the interbank markets as the perceived counterparty risk between financial institutions increased substantially. Liquidity in these markets had been partially restored by July of 2008 which can be gaged from the fall in the margins observed in the interbank markets, as a result of intensive interventions by the Central Banks who accepted as collateral an extensive array of financial assets and of the drastic reduction, by the FED and the Bank of England, of their respective benchmark interest rates.

Nevertheless, in the first seven months of 2008, the financial crisis overlapped with the large increases in the price of oil and food products which contributed to the rise of inflation and the eruption of inflationary expectations in the USA and in Europe which led the ECB to increase (as opposed to the required decrease in) its benchmark interest rate in July of 2008. This fact was one of the basic factors which led to the abrupt deceleration of the economic activity across all economies from the 3rd quarter of 2008 and, importantly, to the deterioration and geographical amplification of the financial crisis from September of 2008 in all those countries which we now know to be affected by the crisis and which include emerging economies.

In particular, following the nationalization of the big mortgage securitization companies Freddie Mac and Fannie Mae in August of 2008, the continued fall in the housing market and the market for corporate bonds, resulted in the substantial increase in the write offs of non performing assets and the further curtailment of the capacity of the big investment banks and other financial institutions to refinance their liabilities in the interbank and the commercial paper markets. This led the situation to crisis point in the middle of September of 2008 when Lehman Brothers, the largest investment bank, went into bankruptcy, AIG, the largest insurance company in the world was virtually nationalized, Merrill Lynch was bought out by Bank of America, the remaining investment banks were transformed into banks under the oversight of and with access to FED refinancing, etc. These developments contributed to the almost total disruption of the functioning of the interbank markets and the markets for corporate bonds and commercial paper and led to the unveiling of the large problems of liquidity and doubtful liabilities that faced many European banks. In this way, the financial crisis was transferred with great force to Europe and to the emerging economies, compelling governments to take measures in support of banks, as has been previously mentioned. The resulting intensification of the credit crunch situation led all the advanced economies into a deep recession and all emerging economies to an abrupt slowdown of their economic growth and also to a large fall in commodities prices and the volume of international trade.

Moreover, the drastic reduction in the price of oil, in combination with the recession of the global economy, has led to a significant retrenchment of inflation in all economies. Thus in December 2008 inflation was 0.1% in the USA and 1,6% in the Euro zone, while, GDP fell considerably in annual terms in the 4th quarter of 2008 by -0.2% in the USA, -1.2% in the Euro zone and -4.6% in Japan. The general consensus holds that 2009 GDP will fall even more, by -2.0% in the USA, -2.3% in the Euro zone, -2.4% in Japan and -2.9% in the United Kingdom.

The considerable slowdown in the growth of emerging economies across the world, including the economies of southeastern Europe, is another contributing factor to the negative economic juncture currently underway. Greek banks have invested heavily in expanding their operation in the countries of South Eastern Europe, which have also undergone a slowdown in economic growth. In particular, the general consensus holds that GDP growth in China will slow to around 6.5% in 2009 from 9.0% in 2008, owing to the significant fall of its exports, as a result of the slowdown of global demand. Also, in our neighboring counties, growth is expected to slow in Bulgaria and Romania to 2.3% and 2.8% respectively in 2009, from 6.0% and 7.8% respectively in 2008.

The Greek economy retained a strong growth of 3.0% in 2008, from 4.0% in 2007, despite the significant slowdown it had to endure as a result of the global financial crisis. Growth in 2008 was characterized by the increase of consumer expenditure by 2.4%, the substantial fall in investment, especially investment in the housing sector, the increase of exports of goods and services by 3.0% in real terms and the decline of imports by around -0.5%. Furthermore, the abovementioned growth in 2008 was based on the increase of credit expansion in the private sector of the economy by 16.5%, with credit expansion to households slowing to 12.8% in December

2008 and credit expansion to businesses remaining robust at 19.8%. Finally, the economic growth in 2008 was combined with a new surge of the general government deficit to the 3.7% of GDP and the forecast in the 2008 Update of the Hellenic Stability and Growth Program 2008-2011 for an equally high deficit in 2009, as well as for a deficit above 3.0% of GDP in 2010. This apparent inability of making any headway in the management of the fiscal finances, in combination with pervasive risk aversion as a result of the global financial crisis, has led to the significant widening of the spread between the yields of German and Greek government bonds to 230-300bps.

The report of the Bank of Greece concerning the Monetary Policy for 2008-2009 estimates a GDP growth in 2009 of around 0.5%, whereas the Stability and Growth Program foresees GDP growth to reach 1.1% in 2009. Nevertheless, the Bank of Greece also maintains that there are a number of important factors which could lead to a greater increase of GDP in Greece in 2009. Despite the high level of uncertainty surrounding economic developments in 2009 and the following years, prospects are still favorable for growth exceeding 1.5% in 2009.

In contrast to the significant problems faced by the banks in many countries of Europe and in USA, Greek banks have not recorded direct losses from the financial crisis. In order to secure their appropriate financing in the interbank and corporate bonds markets and in view of the unfavorable economic environment in 2009, the Greek banks are making use of the government measures of € 28 billion to strengthen liquidity in the Greek economy, ensuring the continuation of the financing and development of the economy. Overall, Greek banks are aiming to consolidate their position in the market for financial services not only in Greece but also across the countries of South Eastern Europe. The expansion of the Greek banks in the countries of South Eastern Europe was realized in full understanding of the macro-economic and other risks which existed and still exist in the region, especially in the previously mentioned turbulent environment of the global financial crisis. That which is primarily being monitored in the current period, is the systemic risks that arise as a result of the unavoidable curtailment of net capital inflows from abroad in these countries. In any case, this expansion was and still remains necessary for the Greek banks but also for the numerous Greek businesses that operate in the region. Moreover, it is not accidental that the increase of Greek exports of goods and services during the last years has been based on their substantial increase towards the countries of South Eastern Europe.

Alpha Bank, according to the decision made by the board of directors on 16.12.2008, will make use of the government measures of €28 billion that were implemented via the law 3723/2008 for the enforcement of the liquidity in economy as measure to encounter the effects of the global financial crisis. Alpha Bank's General Assembly on 12.01.2009, following the above-mentioned Board of Director's decision, has decided among other to increase the share capital till the amount of € 950 million through the issue and distribution of preference shares and to appoint a government representative as member of the Board of Directors as required by the above-mentioned law and under the condition that the government will participate in the Bank's share capital.

Alpha Bank's rapid growth, both in Greece and Southeastern Europe, is reflected by the increase in market share in the majority of sectors within which the bank operates.

The Bank maintains its long-term leading position in **corporate loans** in Greece, which has been enhanced by the expansion of services to medium size enterprises, by utilizing its new centralized management relations scheme, a result of the creation of 10 new Business Centers. In **mortgage lending**, we achieved a market share of 14.4% and the second largest portfolio in the Greek Market. Furthermore, during 2008, our growth in **consumer credit** exceeded that of the market, increasing our market share to 13.5% from 13.0% in 2007. In the broader region of **Southeastern Europe** Alpha Bank operates has achieved a market share of more than 8%.

Our presence in Greece and in Southeastern Europe is supported by a solid network of approximately 1000 branches in both urban and rural areas, which has allowed us to easily adjust to the changing market conditions. However, due to the negative effect of the global financial crisis on the region, we have decided to postpone our plans to further expand our branch network. Instead, our focus has now shifted to fully utilizing our existing branch network and to increase our brand's visibility in the market.

Alpha Bank, under the current financial circumstances, has increased by 19,4% its assets as result of the dynamic expansion of loans by 20,5%, acquiring the funds from deposits and from the interbank markets.

The Bank, during 2008, has performed securitization of mortgage and consumer loans in order to enhance its liquidity. In detail, the Bank has issued two series of covered bonds, on 18 July, via its subsidiary Alpha Covered Bonds Plc that was founded for this reason. The 2 series of bonds, which amount to € 1 billion each, have three and five years duration, are guaranteed by the Bank and are covered by mortgage loans. The bonds that have been rated as AAA from three international firms (Standard & Poor's, Moody's and Fitch) have been used as collateral in monetary acts with Bank of Greece. Two more bond loans were issued in 9.12.2008 through the Bank's subsidiary company Katanalotika Plc with coverage of consumer loans. The bonds, which amount to € 1,5 billion, have been acquired by the Bank and their mutual issuance, that has been rated as Aa2 by the international firm Moody's, has been used for refinancing purposes with the Bank of Greece.

The guarantee of bank deposits that are insured by the deposit guarantee fund has been increased from € 20.000 to € 100.000 per depositor according to updated legislation as consequence of the financial uncertainty derived from the collapse of financial institutions abroad the last quarters of 2008. Consequence of the above measures that were mending to protect the banks' depositors is the increase of the contribution fees paid by the banks to the Hellenic deposit guarantee fund. The corresponding legislation that was presented in the Parliament, under the title "Deposit and investment guarantee fund" provides that the additional contribution formats a fund of which every financial institutions entitles a portion based on the amounts of its contribution.

The impairment charge that was performed in 2008 was up to 1,13% of the total balance of loans and receivables (31.12.2007: 0,6%) and the total percentage coverage of credit risk is up to 2,46% of the portfolio of loans and receivables. This increase reflects the

Bank's policy that requires the formation of adequate provisions in face of the anticipated deterioration in the repayments of the portfolio of loans.

Consequently, the profit after tax for year 2008 has decreased by 33% comparing to last year's results from continuing activities, mainly due to the increase in the impairment charge by 139%.

The capital adequacy has been preserved at high levels resulting in a capital adequacy ratio of 10,1% and core Tier 1 ratio of 8,3%. Capital adequacy from 1 January 2008 is calculated under the new regulatory framework (Basel II) which has been incorporated into Greek law by Law 3601/2007. The new regulatory framework significantly amends the measurement of credit risk and introduces capital requirements for operational risk. There are no significant changes in the measurement of market risk. Specifically, credit risk of the investment portfolio and operational risk are measured based on the Standardized Approach.

The main developments were the acquisitions of 93% of the newly established Ukraine bank OJSC Astra Bank and the transition of 100% of the share capital of company "Touristika Theretra A.E." owner of the hotel Hilton Rhodes Resort that was held by 50% from the "Greek Hotel Company Lampsa S.A." and by 50% from the "Plaka S.A". The total purchase price was up to € 35,5 million.

In the middle of the year, Alpha Bank has sold part of its treasury shares which represented 4% of its share capital to the Paramount Services Holding Limited, a company which is mainly controlled by one of the most prominent families of Qatar.

On 31.12.2008 the Bank owned 5.683.358 treasury shares, of acquisition value €68,9 million and of market value €38 million. The group's companies don't hold any treasury shares. In the period from 31.12.2008 till 16.2.2009, the Bank has purchased 457.601 treasury shares, of acquisition value €2,6 million (€5,83 per share). Therefore, the total number of treasury shares as at 16.2.2009 amounted to 6.140.959 shares of total acquisition value of €71,7million and represent 1,49% of the share capital.

Also, on 17.02.2009 the third securitization of a part of the portfolio of bond loans amounting to 1,25 billion was completed through the special purpose entity Talanto PLC. A part of those bonds, which has received an A1 rating from the international firm Moody's, is accepted by the European Central Bank as collateral for refinancing purposes.

Alpha Bank is constantly keeping pace with the evolving international macroeconomic environment, adapting to international trends and moving forwards with added emphasis on managing and controlling the quality of its lending, the inherent credit risk and its liquidity, and is continuously seeking to maximize the use of its capital, while strengthening the policies, procedures and the models used according to international best practices. Based on the above and its long-standing history, the Bank is steadily developing while maintaining strong and healthy assets.

The liquidity risk faced by the Bank has increased due to the current financial circumstances and the difficulty to access the international capital markets. During 2008, the Bank has proceeded to issue covered bonds on a collateral pool of mortgage loans and to securitize a portfolio of consumer loans, which are currently used as collateral to draw liquidity from Bank of Greece. During 2009 the Bank intends to proceed with additional securitization of loans as decided by the Asset/ Liability Committee (ALCO). If the current market conditions persist, the above securitizations will be used as collateral to draw liquidity from Bank of Greece. Additionally, the Bank has decided to participate in the Greek government's bank liquidity support plan, which will improve its liquid reserves and its capital adequacy ratios.

Moreover, today's challenges in global financial markets demand vigilance and the ability to manage uncertainty. Throughout its long standing history, Alpha Bank has always effortlessly and successfully navigated the changing market conditions, relying on its well established reputation, leveraging the Bank's organizational structure and qualified personnel while maintaining mutually beneficial relationships with customers and a conservative approach to risk taking.

The Board of Directors' intention was to propose a cash dividend for the year 2008, as per the provisions of Law 3723/2008. However, in light of the forthcoming legislative amendments regarding the distribution of dividend, the Board of Directors will suspend any decision on the distribution of dividend until the Annual General Meeting of Shareholders, by which time it expects to be in a position to formulate its final proposal

According to the corresponding regulatory framework, the present report must contain the main transactions with related parties. All the transactions between the related parties, the bank and the group's companies are performed in the ordinary business course, conducted according the market's conditions and are authorized by corresponding management personnel. There are no other material transactions between the related parties beyond those described in the following paragraph.

a. The outstanding balances and the corresponding income and expense of the Group companies with members of their Boards of Directors and their close family members are as follows:

Loans	172.472
Deposits	73.991
Debt securities in issue	20.096
Letters of guarantee	21.392
Interest and similar income	10.295
Interest expense and similar charges	3.942
Staff costs	13.021

b. The outstanding balances and the corresponding results of the most significant transactions with subsidiaries are as follows:

ALPHA BANK LONDON

Assets	
Due from banks	169.715
Liabilities	
Due to banks	202.793
Letters of guarantee	479.477
Income	
Interest and similar income	10.003

ALPHA LEASING A.E

Assets	
Loans and advances to customers	970.900
Income	
Interest and similar income	47.510

ABC FACTORS A.E

Assets	
Loans and advances to customers	455.212
Income	
Interest and similar income	17.017

ALPHA LEASING ROMANIA S.A

Assets	
Loans and advances to customers	115.893
Income	
Interest and similar income	724

ALPHA BANK SRBIJA A.D

Assets	
Due from banks	143.507
Income	
Interest and similar income	8.176

ALPHA BANK ROMANIA

Assets	
Due from banks	2.551.692
Letters of guarantee	52.637

Income	
Interest and similar income	120.272

ALPHA CREDIT GROUP PLC

Assets	
Investment securities Available for sale	5.464.510
Liabilities	
Debt securities in issue and other liabilities	17.395.646

Income	
Interest and similar income	224.204
Expenses	
Interest expense and other expenses	1.026.366

ALPHA BANK CYPRUS LTD

Assets	
Due from banks	2.863.071
Liabilities	
Due to banks	1.977.836
Letters of guarantee	462.953

Income	
Interest and similar income	67.597
Expenses	
Interest expense and other expenses	63.054

ALPHA GROUP INVESTMENTS LTD

Income	
Gain/Loss form financial transactions	84.297

Explanatory Report of the Board of Directors for the year 2008

The Explanatory Report of the Board of Directors for the year 2008 to the Ordinary General Meeting of Shareholders contains detailed information in accordance with article 11 of Law 3371/2005, the reference date being 31.12.2008.

- a. The share capital of the Bank is Euro 1,931,590,264.40 and is divided into 410,976,652 common, nominal, voting, paperless shares of nominal value of Euro 4.70 each. All shares are listed on the Athens Exchange. The Bank shares are registered, voting and indivisible, in a paperless form or as the law provides from time to time.

It is reminded that the Extraordinary General Meeting of Shareholders on 12.1.2009 approved:

- The increase of the share capital of the Bank in a maximum amount of Euro 950,000,000, in accordance with Law 3723/2008, by means of the issuance and distribution of new, redeemable, preferred, non-voting, non tradable in an organised market, shares in material form, together with the abolition of the pre-emptive rights, if any, of its existing shareholders.
- The grant of authority to the Board of Directors of the Bank to specify the terms (of issuance) of the preferred shares.
- The amendment of article 5 of the Articles of Incorporation of the Bank to reflect the share capital increase and the adaptation to the terms of Law 3723/2008.

The above decision has not yet been approved by the Ministry of Development and as per article 7b paragraph 11 of Codified Law 2190/1920, has not yet been implemented.

- b. The Articles of Incorporation contain no restrictions on the transfer of shares, save as otherwise provided for in the law.
- c. From the Bank's records there are no qualified, direct or indirect, holdings within the meaning of Law 3556/2007.
- d. The Articles of Incorporation provide for no shares bestowing on their holders special rights of control.
- e. The Articles of Incorporation contain no restrictions on voting rights and the deadlines for exercising the same, save as otherwise provided for in the law.
- f. To the knowledge of the Bank, there are no shareholder agreements providing for restrictions on share transfers or the exercise of voting rights.
- g. There are no rules for the appointment and replacement of the Board of Directors, as well as for the amendment of the Articles of Incorporation, which are at variance with those stipulated in Laws 3601/2007, 3016/2002 and Codified Law 2190/1920.
- h. The Ordinary General Meeting of Shareholders of 3.4.2008 approved the increase of the share capital of the Bank by Euro 328,781,321.60 by the capitalisation of the "share premium" account of Euro 184,033,179.45 and part of the "retained earnings" account of Euro 144,748,142.15. No new shares were issued for this increase but the nominal value of the existing shares was increased from Euro 3.90 to Euro 4.70. The aforementioned resolution was communicated to the Ministry of Development and, by virtue of decision no. K2-5168/22.4.2008 of the latter, it was registered in the Register of Societies Anonymes. Following the aforementioned increase, the share capital of the Bank is as defined in the above paragraph a., where its modification thenceforth is also stated.

The Bank may increase its share capital by virtue of a resolution of its General Meeting of Shareholders or of its Board of Directors, in accordance with its Articles of Incorporation and the statutory provisions then in force. The Bank may acquire treasury shares according to the stipulations of the law. By virtue of its resolution dated 6 June 2006, in accordance with section 13 of Codified Law 2190/1920 and for a period of four (4) years, i.e. till the expiration of the term of the current Board of Directors, the General Meeting of the Bank's Shareholders assigned to its Board of Directors the authority to cause an extraordinary increase of the share capital of the Bank. If such authority is exercised, then, under section 13(4) of Codified Law 2190/1920, the share capital may be increased by an amount up to the outstanding paid in share capital on the date the above authority was granted i.e. up to the amount of Euro 1,589,971,702.80. By virtue of a resolution of the General Meeting of Shareholders and subject to the publicity requirements of section 7b of Codified Law 2190/1920, this authority of the Board of Directors may be renewed for a period not to exceed five (5) years per each renewal, such renewal to take effect upon the expiration of each five-year period.

The Bank may purchase its own shares by the definitions and under the provisions of the law. The Ordinary General Meeting of Shareholders of 3.4.2008 approved, in accordance with the provisions of article 16 of Codified Law 2190/1920 as in effect, a share buy-back scheme expiring on 3.4.2010 for up to 5.00% of the outstanding paid in share capital at a minimum price of Euro 1.00 and a maximum of Euro 33.00 per share. Acting on the above-mentioned resolution, in the period between 8.4.2008 through to 27.6.2008, the Bank purchased 7,989,610 treasury shares, representing 1.94% of the outstanding paid in share capital, at an aggregate acquisition cost of Euro 166,666,842.39. The total amount of treasury shares held by the Bank on 27.6.2008 was

16,522,691, representing 4.02% of the outstanding paid in share capital. On 30.6.2008 and by way of private placement, the Bank sold 16,439,066 treasury shares representing 4.00% of the Bank's outstanding paid in share capital to Paramount Services Holding Limited, a company representing the business interests of the most prominent family in Qatar. Furthermore, in the period between 4.7.2008 through to 31.12.2008, the Bank purchased 5,599,733 treasury shares, representing 1.36% of the outstanding paid in share capital, at an aggregate acquisition cost of Euro 67,247,830.52. On 31.12.2008, the Bank held 5,683,358 treasury shares, representing 1.38% of the outstanding paid in share capital, at an aggregate acquisition cost of Euro 68,984,548.89 and a market value of Euro 38,078,498.60 on 31.12.2008.

- i. The Bank has entered into no major agreement, which comes into effect, is amended or expires upon a change of control of the Bank following a public tender offer.
- j. The Bank has entered into no agreement with the Board Directors or the staff, providing for compensation upon their resignation, or dismissal without just cause, or termination of tenure/employment, owing to a public tender offer, except in accordance with the law.

Athens, 24 February 2009
THE CHAIRMAN OF THE BOARD OF DIRECTORS
YIANNIS S.COSTOPOULOS



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Independent Auditors' Report
(Translated from the original in Greek)

To the Shareholders of
ALPHA BANK A.E.

Report on the Financial Statements

We have audited the accompanying Consolidated Financial Statements of ALPHA BANK A.E. (the "Bank") which comprise the balance sheet as at 31 December 2008, and the statements of income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and the fair presentation of these Consolidated Financial Statements in accordance with International Financial Reporting Standards, as adopted by the European Union. This responsibility includes: designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the Consolidated Financial Statements give a true and fair view, of the consolidated financial position of the Bank as of 31 December 2008, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

Report on other legal and regulatory requirements

We verified that the contents of the Board of Directors' Report are consistent and correspond with the accompanying Financial Statements within the scope set by articles 37 and 107 of C.L. 2190/1920

Athens, 24 February 2009

KPMG Certified Auditors AE

Marios T. Kyriacou
Certified Auditor Accountant
AM SOEL 11121

Nick Vouniseas
Certified Auditor Accountant
AM SOEL 18701

GROUP FINANCIAL STATEMENTS AS AT 31.12.2008

Consolidated Income Statement

	Note	(Thousands of Euro)	
		From 1 January to	
		31.12.2008	31.12.2007
Interest and similar income	2	4,406,935	3,406,725
Interest expense and similar charges	2	<u>(2,608,333)</u>	<u>(1,801,472)</u>
Net interest income	2	1,798,602	1,605,253
Fee and commission income		505,039	507,651
Commission expense		<u>(40,625)</u>	<u>(43,061)</u>
Net fee and commission income	3	464,414	464,590
Dividend income	4	2,591	2,254
Gains less losses from financial transactions	5	(6,848)	82,542
Other income	6	<u>79,944</u>	<u>81,432</u>
		75,687	166,228
Total income		2,338,703	2,236,071
Staff costs	7	(589,488)	(526,935)
General administrative expenses	8	(495,623)	(416,253)
Depreciation and amortization expenses	20, 21, 22	(88,949)	(78,254)
Other expenses		<u>(4,256)</u>	<u>(3,903)</u>
Total expenses		(1,178,316)	(1,025,345)
Impairment losses and provisions to cover credit risk	9	(541,751)	(226,683)
Share of profit/(loss) of associates	19	6,997	1,220
Profit before tax		625,633	985,263
Income tax	10	<u>(112,186)</u>	<u>(214,565)</u>
Profit after tax from continuing operations		513,447	770,698
Profit after income tax from discontinued operations	11		80,388
Profit after tax		513,447	851,086
Profits attributable to:			
Equity holders of the Bank		512,067	850,035
Minority interests		1,380	1,051
Earnings per share:	12		
From continuing and discontinued operations			
Basic earnings per share (€)		1.26	2.10
Diluted earnings per share (€)		1.26	2.09
From continuing operations			
Basic earnings per share (€)		1.26	1.90
Diluted earnings per share (€)		1.26	1.89

The attached notes (pages 23 to 102) form an integral part of these consolidated financial statements.

Consolidated Balance Sheet

(Thousands of Euro)

	Note	<u>31.12.2008</u>	<u>31.12.2007</u>
ASSETS			
Cash and balances with Central Banks	13	3,450,947	3,263,612
Due from banks	14	2,829,970	3,509,696
Financial assets at fair value through profit or loss			
- Held for trading	15	81,135	266,047
Derivative financial assets	16	485,026	383,432
Loans and advances to customers	17	50,704,702	42,072,071
Investments securities			
-Available for sale	18	752,526	3,156,901
-Held to maturity	18	4,488,709	-
Investments in associates	19	59,260	5,320
Investment property	20	66,875	73,560
Property, plant and equipment	21	1,254,240	1,173,275
Goodwill and other intangible assets	22	159,961	134,497
Deferred tax assets	23	333,499	170,257
Other assets	24	<u>549,299</u>	<u>385,676</u>
		65,216,149	54,594,344
Non-current assets held for sale	25	53,805	89,945
Total Assets		65,269,954	54,684,289
LIABILITIES			
Due to banks	26	8,963,796	4,437,736
Derivative financial liabilities	16	805,346	384,139
Due to customers (including debt securities in issue)	27	42,546,777	34,665,158
Debt securities in issue held by institutional investors and other borrowed funds	28	7,241,185	9,189,297
Liabilities for current income tax and other taxes	29	128,062	158,797
Deferred tax liabilities	23	197,779	94,807
Employee defined benefit obligations	30	42,762	42,019
Other liabilities	31	1,350,287	1,323,554
Provisions	32	<u>53,263</u>	<u>95,935</u>
		61,329,257	50,391,442
Liabilities related to non-current assets held for sale	25		1,583
Total Liabilities		61,329,257	50,393,025
EQUITY			
Equity attributable to equity holders of the Bank			
Share capital	33	1,931,590	1,602,809
Share premium	34		184,033
Reserves	35	188,404	445,662
Retained earnings	36	969,815	1,138,195
Treasury shares	37	<u>(68,985)</u>	<u>(188)</u>
		3,020,824	3,370,511
Minority interest		32,567	32,859
Hybrid securities	38	887,306	887,894
Total Equity		3,940,697	4,291,264
Total Liabilities and Equity		65,269,954	54,684,289

The attached notes (pages 23 to 102) form an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Equity

(Thousands of Euro)

Note	Share capital	Share premium	Reserves	Retained earnings	Treasury shares	Total	Minority interests	Hybrid securities	Total equity
Balance 1.1.2007	1,591,286	127,961	349,121	686,018	(14,653)	2,739,733	44,280	829,654	3,613,667
Changes in equity for the period 1.1 - 31.12.2007									
Net change in fair value of available-for-sale securities			(38,613)			(38,613)			(38,613)
Net change in fair value available-for-sale securities transferred to profit or loss from sales			123,054			123,054			123,054
Foreign currency translation differences for foreign operations			68			68			68
Net income recognized directly in equity			84,509			84,509			84,509
Net income for the period after tax				850,035		850,035	1,051		851,086
Total			84,509	850,035		934,544	1,051		935,595
Purchases/sales and change of ownership interests in subsidiaries				(3,613)		(3,613)	(11,395)		(15,008)
Purchases/sales of treasury shares and hybrid securities	37, 38			(18,197)	14,465	(3,732)		58,240	54,508
Recognition of employee share options			19,487			19,487			19,487
Exercise of employee share options	34, 35	25,477	(25,477)						
Issue of new shares due to share options exercise	33, 34	11,523	30,595			42,118			42,118
Dividends distributed to equity holders of the Bank and minority interest	36			(304,421)		(304,421)	(1,077)		(305,498)
Dividends paid to hybrid securities holders				(52,996)		(52,996)			(52,996)
Transfer of reserves			(36,827)	36,827					
Appropriation to reserves	35		54,849	(54,849)					
Other				(609)		(609)			(609)
Balance 31.12.2007	1,602,809	184,033	445,662	1,138,195	(188)	3,370,511	32,859	887,894	4,291,264

The attached notes (pages 23 to 102) form an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Equity

(Thousands of Euro)

	Note	Share capital	Share premium	Reserves	Retained earnings	Treasury shares	Total	Minority interests	Hybrid securities	Total equity
Balance										
1.1.2008		1,602,809	184,033	445,662	1,138,195	(188)	3,370,511	32,859	887,894	4,291,264
Changes in equity for the period										
1.1 - 31.12.2008										
Net change in fair value of available for sale securities (after tax)				(205,653)			(205,653)			(205,653)
Net change in fair value available-for-sale reserve transferred to profit or loss from sales				33,655			33,655			33,655
Foreign currency translation differences for foreign operations				(132,924)			(132,924)			(132,924)
Net income recognized directly in equity				(304,922)			(304,922)			(304,922)
Profit for the period, after income tax					512,067		512,067	1,380		513,447
Total				(304,922)	512,067		207,145	1,380		208,525
Share capital increase by capitalization of share premium and retained earnings	33, 34, 36	328,781	(184,033)		(144,748)					
Expenses relating to the share capital increase					(2,204)		(2,204)			(2,204)
Purchases/ sales and change of ownership interests in subsidiaries					(5,270)		(5,270)	(1,140)		(6,410)
Purchases/sales of treasury shares and hybrid securities	37, 38				(57,789)	(68,797)	(126,586)		(588)	(127,174)
Dividends distributed to equity holders of the Bank and minority interest	36				(362,199)		(362,199)	(532)		(362,731)
Dividends paid to hybrid securities holders					(58,575)		(58,575)			(58,575)
Appropriation to reserves	35			47,664	(47,664)					
Other					(1,998)		(1,998)			(1,998)
Balance										
31.12.2008		1,931,590		188,404	969,815	(68,985)	3,020,824	32,567	887,306	3,940,697

The attached notes (pages 23 to 102) form an integral part of these consolidated financial statements.

Consolidated Cash Flow Statement

		(Thousands of Euro)	
		From 1 January to	
	Note	31.12.2008	31.12.2007
Cash flows from operating activities			
Profit before income tax		625,633	985,263
Adjustments for:			
Depreciation of property, plant and equipment	20, 21	59,191	54,509
Amortization of intangible assets	22	29,758	23,745
Impairment losses from loans and provisions		614,490	237,398
Other adjustments		1,932	19,487
(Gains)/losses from investing activities		14,661	15,323
(Gains)/losses from financing activities		43,338	53,487
Share of (profit)/loss of associates		(6,996)	(1,220)
		1,382,007	1,387,992
Net (increase)/decrease in assets relating to operating activities:			
Due from banks		(186,744)	(240,602)
Financial assets at fair value through profit or loss and derivative financial assets		83,319	(97,812)
Loans and advances to customers		(9,260,424)	(10,050,212)
Other assets		(162,254)	(13,071)
Net increase/(decrease) in liabilities relating to operating activities:			
Due to banks		4,520,683	(2,307,395)
Derivative financial liabilities		421,206	159,563
Due to customers		6,255,366	6,216,867
Other liabilities		(11,239)	(33,841)
Net cash flows from operating activities before taxes		3,041,920	(4,978,511)
Income taxes and other taxes paid		(153,537)	(126,471)
Net cash flows from continuing operating activities		2,888,383	(5,104,982)
Cash flows from investing activities			
Acquisitions of subsidiaries and associates		(140,550)	(22,387)
Proceeds from sale of investments in subsidiaries and associates		1,840	20
Dividends received	4	2,591	2,254
Purchase of property, plant and equipment		(225,253)	(183,060)
Disposal of property, plant and equipment		27,492	21,637
Net (increase)/decrease in investment securities		(2,394,454)	4,451,770
Net cash flows from continuing investing activities		(2,728,334)	4,270,234
Cash flows from financing activities			
Equity increase from share options exercise			42,118
Expenses relating to the share capital increase		(2,204)	
Dividends paid		(361,094)	(303,531)
(Purchase)/sale of treasury shares		(122,140)	11,466
Proceeds from the issue of loans		100,000	677,038
Repayment of loans		(410,965)	(526,956)
(Purchases)/sales of hybrid securities		(210)	43,042
Dividends paid to hybrid securities holders		(58,575)	(52,996)
Net cash flows from continuing financing activities		(855,188)	(109,819)
Effect of exchange rate fluctuations on cash and cash equivalents		(83,256)	67
Net increase /(decrease) in cash and cash equivalents from continuing activities		(778,395)	(944,500)
Net cash flows from discontinued operating activities			
Net cash flows from discontinued investing activities			160,700
Net cash flows from discontinued financing activities			
Net increase/(decrease) in cash and cash equivalents from discontinued activities			160,700
Cash and cash equivalents at the beginning of the period	13	3,792,031	4,575,831
Cash and cash equivalents at the end of the period	13	3,013,636	3,792,031

The attached notes (pages 23 to 102) form an integral part of these consolidated financial statements.

Notes to the Group Financial Statements

GENERAL INFORMATION

The Alpha Bank Group, which includes companies in Greece and abroad, offers services such as: banking, corporate and retail banking, financial services, investment banking and brokerage services, insurance services, real estate management, hotel activities. The parent company of the Group is ALPHA BANK A.E. which operates under the brand name of ALPHA BANK. The Bank's registered office is 40 Stadiou Street, Athens and it is listed as a societe anonyme with registration number 6066/06/B/86/05. The Bank's duration is until 2100 which can be extended by the General Meeting of Shareholders.

In accordance with article 4 of the Articles of Incorporation, the Bank's objective is to engage, on its own account or on behalf of third parties, in Greece and abroad, independently or collectively, including joint ventures with third parties, in any and all (main and secondary) operations, activities, transactions and services allowed to credit institutions, in conformity with whatever rules and regulations (domestic, Community, foreign) may be in force each time. In order to serve this objective, the Bank may perform any kind of action, operation or transaction which, directly or indirectly, is pertinent, complementary or auxiliary to the purposes mentioned above.

The term of the Board of Directors, elected by the Shareholders at the General Meeting of 19 April 2005, ends in 2010.

The General Meeting of Shareholders on 3 April 2008 approved the resolution to increase the number of the Directors from 14 to 15, as set out in the Bank's Articles of Incorporation and elected Mrs. Ioanna E. Papadopoulou as a non-executive member. It also elected Mr. Minas G. Tanes and Mr. George E. Agouridis as non-executive independent members. The Board of Directors as at 31 December 2008 consists of:

CHAIRMAN (Executive Member)

Yannis S. Costopoulos

VICE CHAIRMAN (Non Executive Independent Member)

Minas G. Tanes***

EXECUTIVE MEMBERS

MANAGING DIRECTOR

Demetrios P. Mantzounis

EXECUTIVE DIRECTORS AND GENERAL MANAGERS

Marinos S. Yannopoulos (CFO)***

Spyros N. Filaretos

Artemis Ch. Theodoridis

NON-EXECUTIVE MEMBERS

Sophia G. Eleftheroudaki

Paul G. Karakostas*

Nicholaos I. Manassis **

Ioanna E. Papadopoulou

NON-EXECUTIVE INDEPENDENT MEMBERS

George E. Agouridis *

Pavlos A. Apostolides **

Thanos M. Veremis

Evangelos J. Kaloussis */***

Ioannis K. Lyras **

SECRETARY

Hector P. Verykios

* Member of the Audit Committee

** Member of the Remuneration Committee

*** Member of the Risk Management Committee

The certified auditors of the semi-annual and year end financial statements are:

Principal Auditors: Marios T. Kyriacou

Nick E. Vouniseas

Substitute Auditors: Charalambos G. Sirounis

Nikolaos Ch. Tsiboukas

of KPMG Certified Auditors A.E.

The Bank's shares are listed in the Athens Stock Exchange since 1925. As at 31 December 2008 Alpha Bank was ranked sixth in terms of market capitalization. Since February 2004 the Bank has been included in the FTSE Eurofirst 300 Index, an index which consists of the 300 largest European companies. Additionally, the Bank is included in a series of other indices, such as S&P Europe 350, FTSE Med 100, MSCI Europe, DJ Euro Stoxx and FTSE4 Good.

Apart from the listing in Greece, the shares of the Bank are listed in the London Stock Exchange in the form of international certificates (GDR's) and they are traded over the counter in New York (ADR's).

As at 31 December 2008 the Bank has 410,976,652 shares in issue.

During 2008 the shares liquidity amounted to an average 1,422,261 shares per day. The credit rating of the Bank is evaluated by three international credit rating agencies (Standard & Poor's: BBB+, Moody's: A2, Fitch Ratings: A-).

The financial statements have been approved by the Board of Directors on 24 February 2009

ACCOUNTING POLICIES APPLIED

1.1 Basis of presentation

These consolidated financial statements relate to the fiscal year 1 January 2008 to 31 December 2008 and they have been prepared:

a) in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union in accordance with Regulation 1606/2002 of the European Parliament and the Council of the European Union on 19 July 2002 and

b) on the historical cost basis except for the following assets and liabilities which are measured at fair value:

- Securities held for trading
- Derivative financial instruments
- Available-for-sale securities

The financial statements are presented in Euro, rounded to the nearest thousand unless otherwise indicated.

The estimates and judgments applied in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate.

The estimates and assumptions are reviewed on an ongoing basis to take into account current conditions, and the effect of any revisions are recognized in the period in which the estimate is revised.

The accounting policies, applied by the Group in the financial statements as at 31 December 2008, are the same as those applied in the financial statements for the year ended 31 December 2007 after taking into account the following amendments to International Accounting Standards, and the new interpretations issued by the International Accounting Standards Board (IASB) and adopted by the European Union which are effective for annual periods beginning on or after 1.1.2008:

- **Amendment of International Accounting Standard 39** «Financial Instruments: Recognition and Measurement» and the **International Financial Reporting Standard 7** «Financial Instruments: Disclosures» regarding to the reclassification of financial assets (Regulation 1004/15.10.2008)

This amendment, issued on 13 October 2008, allows under specific conditions, the reclassification of certain financial assets to other categories with different measurement rules than those of the category in which the financial assets were classified upon initial recognition. This reclassification can be applied retrospectively from 1 July 2008. The Group made use of this amendment and the impact on the financial statements is set out to in note 17.

- **Interpretation 11** «IFRS 2 – Group and treasury share transactions» (Regulation 611/1.6.2007)

The adoption of this interpretation did not have a significant impact on the financial statements.

- **Interpretation 14** «IAS 19 – The limit on a defined benefit asset, minimum funding requirements and their interaction» (Regulation 1263/16.12.2008)

This interpretation defines when a surplus in a defined benefit plan can be recognized as an asset and to what extent the recognition is limited by any obligation to fund benefit that will accrue in the future.

The adoption of this interpretation did not have a significant impact on the Group's financial statements.

Apart from the above Standards and Interpretations, the European Union adopted the following standards and interpretations, which are effective for annual periods beginning after 1.1.2008 and which have not been early adopted by the Group.

- **International Financial Reporting Standard 8 «Operating Segments»** (Regulation 1358/21.11.2007)
Effective for annual periods beginning on or after 1.1.2009
This standard replaces IAS 14 «Segment reporting». Its adoption by the European Union and by the Group will have an impact on the Group's disclosures relating to operating segments.
- **Amendment of International Accounting Standard 23 «Borrowing costs»** (Regulation 1260/10.12.2008)
Effective for annual periods beginning on or after 1.1.2009
On 29 March 2007, the Board issued the revised IAS 23, which removes the option to expense borrowing costs directly attributable to the acquisition of assets that have a substantial period of time to be ready for use or sale. Such borrowing costs are capitalized as part of the cost of the asset.
Its adoption will not have a significant impact on the Group's financial statements.
- **Amendment of International Financial Reporting Standard 2 «Share based payments»** (Regulation 1261/16.12.2008)
Effective for annual periods beginning on or after 1.1.2009
This amendment issued on 17 January 2008 clarifies that the vesting conditions are distinguished to:
 - i. Service conditions which are further distinguished to:
 - vesting conditions that require to complete a specified period of service and
 - conditions that require performance targets
 - ii. Conditions that are not connected to service.
 In addition, for each of the above categories the amendment defines when non-vesting conditions are taken into account in measuring the grant date fair value of the share-based payment as well as the respective accounting treatment. The adoption of this standard by the European Union and the Group, is not expected to have a significant impact on the financial statements.
- **Amendment of International Accounting Standard 1 «Presentation of financial statements»** (Regulation 1274/17.12.2008)
Effective for annual periods beginning on or after 1.1.2009
On 6 September 2007, the Board published the revised version of IAS 1. The most significant changes are the following:
 - i. Introduction of a statement of comprehensive income. This statement includes the profit or loss of the period and all non-owner changes in equity. Entities may present a separate income statement, but all non-owner changes in equity must be presented in an additional statement.
 - ii. The statement of changes in equity, will include transactions between the entity and the equity holders.
 - iii. In the instances where a new accounting standard is retrospectively implemented or items are restated, the comparative figures must include the opening and closing balance sheet of the prior year.
 The adoption of this Standard by the European Union and the Group will affect the presentation of financial statements.
- **Amendment of International Accounting Standard 32 – «Financial instruments: Presentation»** and IAS 1 «Presentation of Financial Statements» (Regulation 53/21.1.2009)
Effective for annual periods beginning on or after 1.1.2009
With the implementation of the above amendment, issued on 14 February 2008, financial instruments that give the holder of the financial instrument the right to require the issuer to repurchase or repay the financial instruments may be classified as equity if certain conditions are met. A similar classification, under certain condition, is also possible for financial instruments where the holder is entitled to a pro-rata share of the net assets of the entity only on liquidation. This amendment requires additional disclosures on the financial statements.
The Group is examining whether there will be an impact from the adoption of the above amendment in the financial statements.

- **Amendment of International Accounting Standard 27** «Consolidated and Separate Financial Statements» and the **International Financial Reporting Standard 1** «First Time Adoption of International Financial Reporting Standards» regarding the cost of an investment in a subsidiary, associate and jointly controlled entity.

Effective for annual periods beginning on or after 1.1.2009 (Regulation 69/23.1.2009).

With this amendment, issued by the Council on 22 May 2008, the cost of an investment in a subsidiary, associate or joint venture in the investor's separate financial statements will not be adjusted for distributions of profits relating to periods prior to acquisition. These profit appropriations will be accounted in income statement as dividend income. This amendment also made changes to IAS 36 - Impairment of Assets, where indications of impairment on investments were included, based on the effect of dividend distribution on equity.

With regard to the first time adopters of IFRS and in order to facilitate the issuance of financial statements, options are given on the cost measurement of an investment in a subsidiary, associate and jointly controlled entity based on either their fair value at the date of transition or their previous GAAP carrying amount.

The amendment will make changes in accounting policies for recognition of dividend's income and determination of the cost of acquisition of Group's investments.

- **Interpretation 13** «Customer loyalty programs» (Regulation 1262/16.12.2008)

Effective for annual periods beginning on or after 1.7.2008

This interpretation, issued on 28 June 2007, addresses the accounting of customer loyalty programs offered by entities to customers as an incentive to increase sales or revenues. In particular, it states that the value of credits awarded to customers must be separated from the initial sale and be recognized as revenue when the credits are redeemed. In cases where the entity collects amounts on behalf of third parties who grant reward points to the entity's customers, these should be accounted for as a liability to third parties.

The adoption of this interpretation is not expected to have a significant impact on the Group's financial statements.

- **Improvements to International Accounting Standards** (Regulation 70/23.1.2009)

As part of the improvements project the International Accounting Standards Board issued on 22 May 2008, certain non urgent but necessary amendments to various standards. The majority of these are effective for annual periods beginning on or after 1.1.2009.

The adoption of these improvements is not expected to have a significant impact on the Group's financial statements.

In addition, the International Accounting Standards Board (IASB) has issued the following standards and interpretations which have not yet been adopted by the European Union and they have not also been early adopted by the Group.

- **Amendment of International Accounting Standard 27** – «Consolidated and Separate Financial Statements» and **International Financial Reporting Standard 3** «Business combinations»

Effective for annual period beginning on or after 1.7.2009

The main changes from the amended standards issued on 10 January 2008, are summarized as follows:

- i. In cases of changes in ownership interests of subsidiaries with which control is obtained or lost, the value of the investment existed prior to the change of ownership interest or the remaining ownership interest, should be measured at fair value with changes recognized in profit and loss account.
- ii. Upon initial recognition non-controlling interest might be measured at fair value. In addition non-controlling interest should absorb the total losses incurred attributable to their interest.
- iii. Any contingent consideration of an entity is recognized as a liability and measured at fair value.
- iv. Costs incurred by the acquirer are not included in the cost of a business combination but are expensed.

Finally, changes in a parent's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. The Group has already implemented the above accounting treatment (relevant note 1.2).

● **Amendment of International Financial Reporting Standard 1** «First time adoption of International Financial Reporting Standards»

Effective for annual periods beginning on or after 1.7.2009.

On 27 November 2008 IASB published a revised edition with a change in the structure of this standard. The purpose of this change was to improve information and to facilitate implementation of future amendments. This revised edition does not apply to the Group's financial statements.

● **Amendment of International Accounting Standard 39** «Financial Instruments: Recognition and Measurement»

concerning eligible hedged items.

Effective for annual periods beginning on or after 1.7.2009.

This amendment issued on 31 July 2008 provides clarifications regarding the application of hedge accounting. It is clarified that in a fair value hedge or a cash flow hedge the following can be designated as hedged items:

- The partial change in fair value or cash flows of financial instruments
- The change in cash flows related to inflation (under conditions)
- The increase or decrease of cash flow or fair value in relation to a specific reference value (one-sided risk).

The Group is examining whether there will be an impact from the adoption of the above amendment in the financial statements.

● **Interpretation 12** «Service concession arrangements»

Effective for annual periods beginning on or after 1.1.2008

The interpretation issued on 30 November 2006, clarifies issues relating to the recognition and valuation of assets arising from service concession agreements of public infrastructure. This interpretation does not apply in Group's activities.

● **Interpretation 15** «Agreements for the construction of real estate»

Effective for annual periods beginning on or after 1.1.2009

This interpretation issued on 3 July 2008 provides guidance on how to determine whether an agreement for the construction of real estate or agreements with buyers before the completion of real estate construction is within the scope of IAS 11 (construction contracts) or IAS 18 Revenue (as contracts to provide services or sell goods).

The adoption of this interpretation will have no impact on the financial statements since it does not apply to the Group.

● **Interpretation 16** «Hedges of a net investment in a foreign operation»

Effective for annual periods beginning on or after 1.10.2008.

This interpretation, issued on 3 July 2008, provides clarifications regarding the application of hedge accounting of the net investment in a foreign operation which has different functional currency from that of the parent.

This interpretation is not expected to have a significant impact on the consolidated financial statements.

● **Interpretation 17** «Distribution of non-cash assets to owners»

Effective for annual periods beginning on or after 1.7.2009

This interpretation, issued on 27 November 2008, provides guidance to an entity in order to recognize and subsequently measure a liability arising from the distribution of non-cash assets to owners. The Group is in the process of evaluating the potential effects of this interpretation.

● **Interpretation 18** «Transfer of assets from customers»

Effective for annual periods beginning on or after 1.7.2009

This interpretation, issued on 29 January 2009, clarifies the accounting treatment for agreements under which an entity receives from a customer an item of property, plant and equipment that the entity must then use to serve conventional obligations to him. The interpretation applies also, in cases where the entity receives cash from customers to construct or to buy an item of property, plant and equipment to be used as defined above. This interpretation does not apply to Group activities.

1.2 Basis of consolidation

The consolidated financial statements include the parent company Alpha Bank, its subsidiaries, associates and joint ventures.

a. Subsidiaries

Subsidiaries are entities controlled, directly or indirectly, by the Bank. The Group assesses control based on voting rights which are presently exercisable and the power to govern the financial operating policies of the entities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. When the cost of acquisition exceeds the fair value of the Group's share of the identifiable net assets acquired the excess is recorded as goodwill, which is tested for impairment annually. If the cost of acquisition is less than the fair value of the identifiable net assets of the subsidiary acquired, the difference is recognized directly in the income statement.

When the Group's interest in a subsidiary increases as a result of an acquisition, the difference between the consideration paid and the share of net assets acquired is recognized directly to retained earnings.

Sales of ownership interests in subsidiaries that do not result in a loss of control for the Group, is considered as a transaction between equity parties and the gain or loss arising from the sale is recognized directly to retained earnings.

Special purpose entities are consolidated when the substance of the relationship between the Bank and the entity indicates that the entity is controlled by the Bank.

In assessing control, besides voting rights and the power to govern the financial and operating policies, the following circumstances may indicate a relationship in which, in substance, the Group controls the SPE:

- i.** the activities of the SPE are being conducted on behalf of the Group according to its specific business needs so that the Group obtains benefits from the SPE's operation,
- ii.** the Group has the decision-making powers to obtain the majority of the benefits of the activities of the SPE,
- iii.** the Group has rights to obtain the majority of the benefits of the SPE and therefore may be exposed to risks incident to the activities of the SPE.
- iv.** the Group retains the majority of the residual or ownership risk related to the SPE or its assets in order to obtain benefits from its activities.

The Group, according with the voting rights or the above mentioned circumstances controls the special purposes entities which are used for the issuance of debt and the securitization of financial assets.

Accounting policies of subsidiaries have been adjusted when necessary to ensure consistency with the policies of the Group.

b. Associates

Associates are entities over which the Group has significant influence but not control, generally accompanying a shareholding, directly or indirectly, of between 20% and 50% of the voting rights.

Investments in associates are accounted for by the equity method of accounting.

The Group's share of the associates post-acquisition profits or losses is recognized separately in the income statement. Accounting policies of associates have been adjusted where necessary to ensure consistency with the policies of the Group.

c. Joint ventures

According to IAS 31, «joint ventures are those entities over whose activities, the Group has joint control, established by contractual agreement whereby two or more parties undertake an economic activity».

The consolidated financial statements include the Group's share of the joint venture under the proportionate consolidation method.

Inter company transactions are eliminated unless the transaction provides evidence of impairment of the asset transferred and it is recognized in the consolidated balance sheet.

Details of the entities and the Group's ownership interest of subsidiaries, associates and joint ventures is provided in note 40.

1.3 Segment reporting

The Group after considering the present management and reporting structure, and that the majority of its income arises from activities in Greece decided that:

- a. the primary reporting format are the following business segments:
 - Retail
 - Corporate
 - Asset Management and Insurance
 - Investment Banking and Treasury
 - South Eastern Europe
 - Other

- b. the geographical segments are the secondary reporting format:
 - Greece
 - Other Countries

Detailed information relating to business and geographical segments is presented in note 41.

1.4 Transactions in foreign currency and translation of foreign operations

a. Transactions in foreign currency

The consolidated financial statements are presented in Euro, which is the functional currency and the currency of the country of incorporation of the parent company Alpha Bank.

Items included in the financial statements of the subsidiaries are measured using the currency of the country of incorporation or the currency of the primary economic environment in which the company operates or the currency used for the majority of transactions held.

Transactions in foreign currencies are translated to the functional currency of each subsidiary at the closing exchange rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the closing exchange rate at that date. Foreign exchange differences arising on translation are recognized in the income statement.

Non-monetary assets and liabilities are recognized at the exchange rate ruling at initial recognition, except for non-monetary items denominated in foreign currencies that are stated at fair value. The exchange differences relating to these items are part of the change in fair value and they are recognized in the income statement or recorded directly in equity depending on the classification of the non-monetary item.

b. Translation of foreign operations

The financial statements of all group entities that have a functional currency that is different from the presentation currency of Group financial statements are translated as follows:

- i.** Assets and liabilities are translated to Euro at the closing rate applicable on the balance sheet date. The comparative figures presented are translated to Euro at the closing rates at the respective date of the comparative balance sheet.
- ii.** Income and expense items are translated to Euro at average exchange rates applicable for each period presented.

The resulting exchange difference from the retranslation and those arising from other monetary items designated as a part of the net investment in the entity are recorded in equity. When a foreign subsidiary is sold, the exchange differences are recognized in the income statement as part of the gain or loss on sale.

1.5 Cash and cash equivalents

For the purposes of the consolidated cash flow statement, cash and cash equivalents consists of:

- a.** Cash on hand
- b.** Non-restricted placements with Central Banks and
- c.** Short-term balances due from banks

Short-term balances due from banks are amounts that mature within three months of the balance sheet date.

1.6 Classification and measurement of financial assets

Initial recognition

The Group, upon initial recognition measures financial assets at fair value plus, in case of securities not at fair value through profit or loss, incremental direct transaction costs.

Subsequent measurement

The Group classifies its financial assets as:

- Loans and receivables
- Held-to-maturity investments
- Financial assets at fair value through profit or loss
- Available-for-sale financial assets

For each of the above classifications the following is applicable:

a) Loans and receivables

In this category, the Group has included:

- i.** loans to customers
- ii.** amounts paid for a portion or total acquisition of bonds issued by customers that are note quoted in an active market.
- iii.** all receivables from customers, banks etc.

This category is measured at amortized cost.

b) Held-to-maturity

Held-to-maturity investments are financial assets that the Group has the positive intent and ability to hold to maturity.

In this category, the Group has included bonds and other debt securities with fixed maturity and fixed or determinable cash flows.

This category is carried at amortized cost.

c) Financial assets at fair value through profit or loss

Financial assets included in this category are:

i. Financial assets which are acquired principally for the purpose of selling in the near term for short term profit (held for trading).

The Group has included in this category fixed rate Greek Government bonds and treasury bills, except for certain specific issues, for which different decisions have been taken, and a limited number of shares.

ii. The Group, at initial recognition, designates these financial assets at fair value and recognizes changes in the fair value in the income statement.

This classification is used in the following circumstances:

- When management monitors and manages the financial instruments on a fair value basis in accordance with a documented risk management or investment strategy.
- When the designation eliminates an accounting mismatch which would otherwise arise from measuring financial assets and liabilities on a different basis (i.e. amortized cost) in relation to another financial asset or liability (i.e. derivatives which are measured at fair value through the profit or loss).
- When the financial instrument contains an embedded derivative that significantly modifies the cash flows, or the separation of these derivatives from the main financial instruments is not prohibited.

d) Available-for-sale

Available-for-sale financial assets are investments that have not been classified in any of the previous categories.

The Group has included in this category:

i. Variable debt securities and interest rate bonds

ii. Certain issues of fixed rate Greek Government bonds, for which a specific decision has been taken, and fixed rate bonds of other issuers

iii. Shares and

iv. Mutual fund units

This category is measured at fair value. Changes in fair value are recognized directly in equity until the financial asset is sold or impaired where upon the cumulative gains and losses previously recognized in equity are recognized in profit or loss. The financial assets included in this category are reviewed at each balance sheet date to determine whether there is any indication of impairment. When a subsequent event causes the amount of impairment loss on an available-for-sale debt security to decrease, the impairment loss is reversed through profit or loss. An impairment loss is reversed through the profit or loss if it can be objectively related to an event occurring after the impairment loss was recognized. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in equity. The measurement principles noted above are not applicable when a specific financial asset is the hedged item in a hedging relationship, in which case the principles set out in note 1.7.

Reclassification of financial assets

Reclassification of non-derivative financial assets is permitted as follows:

i. Reclassification out of the held-for-trading category to the loans and receivable category, investments held to maturity category or available-for-sale category is permitted only in rare circumstances and the financial assets are no longer held for sale in the foreseeable future.

ii. Reclassification out of held-for-trading category to either loans and receivables, or available-for-sale is permitted only if the financial assets meet the definition of loans and receivables and there is the intention to hold them for the foreseeable future or until maturity.

iii. Reclassification out of available-for-sale category to the loans and receivables category, is permitted for financial assets that would have met the definition of loans and receivables and the entity has the intent to hold the financial asset for the foreseeable future or until maturity.

iv. Reclassification out of available-for-sale category to the held to maturity category, is permitted for financial assets that meet the relevant characteristics and the entity has the intent and ability to hold that financial asset until maturity.

Reclassification out of the held-to-maturity category to other categories is not permitted. Any sale or reclassification of a more than insignificant amount of held-to-maturity investment would result in the reclassification of all held-to-maturity investments as available-for-sale, and also this would result in a prevention from classifying securities as held-for-maturity for the current and the following two financial years.

The Group has reclassified certain financial assets which is analysed in notes 17 and 18.

Derecognition

The Group derecognizes financial assets when:

- the cash flows from the financial assets expire.
- when it transfers the contractual right to receive the cash flows of the financial asset and at the same time it transfers both risks and rewards of ownership.
- when loans or investments in securities are no longer recoverable and consequently written off.

In the case of transactions, where despite the transfer of the contractual right to recover the cash flows from financial assets, both the risk and rewards remain with the Group no derecognition of these financial assets occurs. The amount received by the transfer is recognized as a financial liability. The accounting practises followed by the Group in such transactions are discussed further in notes 1.20 and 1.21.

In the case of transactions, whereby the Group neither maintains nor transfers risks and rewards of the financial assets, but retains control they are recognized, to the extent of the Group's continuing involvement. If the Group does not retain control of assets then their derecognition occurs, and in their position, it recognizes, distinctively, the assets and liabilities which are created or retained during the transfer. No such transactions occurred upon balance sheet date.

1.7 Derivative financial instruments and hedge accounting

Derivatives are financial instruments that upon inception have a minimal or zero value and subsequently change in accordance with a particular underlying instrument (foreign exchange, interest rate, index or other variable).

All derivatives are recognized as assets when their fair value is positive, and as liabilities when their fair value is negative.

Derivatives are entered into for either hedging or trading purposes and they are measured at fair value irrespective of the purpose for which they have been transacted.

In the cases when derivatives are embedded in other financial instruments, such as bonds, loans, deposits, borrowed funds etc and the host contract is not itself carried at fair value through profit or loss then they are accounted for as separate derivatives when the derivative is not closely related to the host contract. These embedded derivatives are measured at fair value and are recognized as derivative assets or liabilities.

In the cases where derivatives embedded in financial instruments have been designated at fair value through profit or loss, the changes in the fair value of the derivative is included in the fair value change of the combined instrument and recognized in gains less losses on financial transactions.

The Group uses derivatives as a means of exercising asset-liability management within the guidelines established by the Asset-Liability Committee (ALCO).

In addition the Group uses derivatives for trading purposes to exploit short-term market fluctuations, within the Group risk level set by the Asset-Liability Committee (ALCO)

Valuation differences arising from these derivatives are recognized in gains less losses on financial transactions.

When the Group uses derivatives for hedging purposes it ensures that appropriate documentation exists on inception of the transaction, and that the effectiveness of the hedge is monitored on an ongoing basis and the above are repeated at each balance sheet date.

We emphasize the following:

a. Synthetic Swaps

The parent company (Alpha Bank), in order to increase the return on deposits to selected customers, uses synthetic swaps. This involves the conversion of a Euro deposit to JPY with a simultaneous forward purchase of JPY to cover the foreign exchange exposure.

The result arising from the forward foreign exchange is recognized as interest expense, foreign exchange differences and other gains less losses on financial transactions.

b. FX Swaps

These types of swaps are entered into primarily to hedge the exposures arising from customer loans and deposits.

As there is no documentation to support hedge accounting they are accounted for as trading instruments.

The result arising from these derivatives is recognized as interest, foreign exchange differences, in order to match with the interest element resulting from the deposits and loans, and other gains less losses on financial transactions.

Hedge accounting

Hedge accounting establishes the valuation rules to offset the gain or loss of the fair value of a hedging instrument and a hedged item which would not have been possible if the normal measurement principles were applied.

Documentation of the hedge relationship upon inception and of the effectiveness of the hedge on a on-going basis are the basic requirements for the adoption of hedge accounting.

The hedge relationship is documented upon inception and the hedge effectiveness test is carried out upon inception and it is repeated at each reporting date.

a. Fair value hedges

A fair value hedge of a financial instrument offsets the change in the fair value of the hedged item in respect of the risks being hedged. Changes in the fair value of both the hedging instrument and the hedged item in respect of the specific risk being hedged are recognized in the income statement.

When the hedge relationship no longer exists, the hedged items are remeasured based on the classification and valuation principles set out in notes 1.6 and 1.16.

Specifically any adjustment, up to the point that the hedge relationship ceases to be effective, to a hedged item for which the effective interest method is used, is amortized to interest income or expense based on a recalculated effective interest rate of the item, over its remaining life.

The Group uses interest rate swaps (IRS's) to hedge risks relating to borrowings, bonds, loans and fixed rate term deposits.

b. Cash flow hedge

A cash flow hedge changes the cash flows of a financial instrument from a variable rate to a fixed rate.

The effective portion of the gain or loss on the hedging instrument is recognized directly in equity, whereas the ineffective portion is recognized in profit or loss. The accounting treatment of the hedged item does not change.

There were no instances that would require cash flow hedge accounting.

c. Hedges of net investment in a foreign operation

The Group uses foreign exchange derivatives or borrowing to hedge foreign exchange risks arising from investment in foreign operations.

Hedge accounting of net investment in foreign operation is similar to cash flow hedge accounting. In cases where the hedge relationship no longer exists the cumulative gain or loss recognized in equity is reversed and recognized in profit or loss, at the time the disposal of the foreign operation takes place.

1.8 Property, plant and equipment

This caption includes: land, buildings (owned and leased) for use by the branches or for administrative purposes, additions and improvements of leased fixed assets and equipment. Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directed attributable to the acquisition of the asset.

Subsequent expenditure is recognized in carrying amount of the item when it increases future economic benefit. Expenditure on repairs and maintenance is recognized in profit or loss as an expense as incurred.

Depreciation is charged on a straight line basis over the estimated useful lives of property, plant and equipment.

The estimated useful lives are as follows:

- Buildings: 20 to 33 years.
- Additions to leased fixed assets and improvements: duration of the lease.
- Equipment and vehicles: 4 to 20 years.

Land is not depreciated.

The right to use of land for indefinite period that is held by Alpha Real Estate D.O.O. Belgrade, a subsidiary of the Group, is recorded as land and is not depreciated. The residual value of property and equipment and their useful lives are periodically reviewed and adjusted if necessary at each reporting date.

Property, plant and equipment are reviewed at each reporting date to determine whether there is an indication of impairment and if they are impaired the carrying amount is adjusted to its recoverable amount with the difference recorded in profit or loss.

Gains and losses from the sale of property and equipment are recognized in profit or loss.

1.9 Investment property

The Group includes in this category buildings or a portion of buildings together with the respective portion of the land that is held to earn rental income.

Investment property is measured at cost, which includes all expenditures directly attributable to the acquisition.

After initial recognition investment property is measured at cost less accumulated depreciation and impairment losses.

All costs for repairs and maintenance are recognized in profit or loss as incurred.

The estimated useful lives over which depreciation is calculated using the straight line method, are the same as those applied to property, plant and equipment.

1.10 Goodwill and other intangible assets

Goodwill

Goodwill represents the difference between the cost of an acquisition and the fair value of the net identifiable assets acquired.

Positive goodwill arising from acquisitions after 1/1/2004 is recorded to "Goodwill and other intangible assets". Goodwill on acquisitions of associates is included in "Investment in associates".

At the end of each fiscal year recognized goodwill is tested for impairment.

Negative goodwill is recognized in profit or loss.

Other intangible assets

The Group has included in this caption:

a) Intangible assets (deposit base, relationships with customers and brand name) which were recognized from the acquisition of the Serbian Bank Jubanka A.D. Beograd (currently Alpha Bank Srbija A.D.) in accordance with IFRS 3.

The intangible assets are carried at cost less accumulated amortization. The amortization is charged over the estimated useful life of each asset which is as follows:

- Deposit base and customer relationships: 6 year
- Brand name: 2 years

b) Software, which is carried at cost less accumulated amortization. Amortization is charged over the estimated useful life which the Group has estimated between 3 to 4 years. Expenditure incurred to maintain the software programs is recognized in the income statement as incurred.

c) Brand names and other rights are carried at cost less accumulated amortization. The amortization is charged over the estimated useful life which the Bank has defined to 5 years.

Intangible assets are measured at cost less accumulated amortization, excluding those with indefinite useful life, which are not amortized. All intangible assets are subject to an impairment test.

For intangible assets no residual value is estimated.

1.11 Leases

The Group enters into leases either as a lessee or as a lessor.

When the risks and rewards incident to ownership of an asset are transferred to the lessee they are classified as finance leases.

All other lease agreements are classified as operating leases.

The accounting treatment followed depends on the classification of the lease, which is as follows:

a) When the Group is the lessor

i. Finance leases:

For finance leases where the Group is the lessor the aggregate amount of lease payments is recognized as loans and advances.

The difference between the present value (net investment) of lease payments, and the aggregate amount of lease payments, is recognized as unearned finance income and is deducted from loans and advances.

The lease rentals received decrease the aggregate amount of lease payments and finance income is recognized on an accrual basis.

The finance lease loans are subject to the same impairment testing as applied to customer loans and advances as described in note 1.13.

ii. Operating leases:

When the Group is a lessor of assets under operating leases, the leased asset is recognized and depreciation is charged over its estimated useful life. Income arising from the leased asset is recognized as other income on an accrual basis.

b) When the Group is the lessee

i. Finance leases:

For finance leases, where the Group is the lessee, the leased asset is recognized as property, plant and equipment and a respective liability is recognized in other liabilities.

At the commencement of the lease the leased asset and liability are recognized at amounts equal to the fair value of leased property or, if lower, the present value of the minimum lease payments. The discount rate used in calculating the present value of the minimum lease payments is the interest rate implicit in the lease or if this is not available the Group's borrowing rate for similar financing.

Subsequent to initial recognition the leased assets are depreciated over their useful lives unless the duration of the lease is less than the useful life of the leased asset and the Group is not expected to obtain ownership at the end of the lease, in which case the asset is depreciated over the term of the lease.

The lease payments are apportioned between the finance charge and the reduction of the outstanding liability.

ii. Operating leases:

For operating leases, the Group as a lessee does not recognize the leased asset but charges in general administrative expenses, the lease payments on an accrual basis.

1.12 Insurance activities

a) Insurance reserves

The insurance reserves are the current estimates of future cash flows arising from insurance life and non-life contracts. The reserves consist of:

i. Mathematical reserves

The insurance reserves for the term life contracts (e.g. term, comprehension, investment) are calculated on actuarial principles using the present value of future liabilities less the present value of premiums to be received.

The calculations are based on technical assumptions (mortality tables, interest rates) in accordance with the respective supervisory authorities on the date the contract was signed.

If the carrying amount of the insurance reserves is inadequate, the entire deficiency is provided for.

ii. Unearned premiums reserves

Represent part of net premiums earned which cover proportionally the period from the balance sheet date to the termination of the period the net premium covers.

iii. Outstanding claims reserves

Concern liabilities on claims occurred and reported but not yet paid at the balance sheet date. These claims are determined on a case-by-case basis based on existing information (loss adjustors' reports, doctors reports, court decisions etc) at the balance sheet date.

Provisions are also determined for claims incurred but not reported at the balance sheet date (IBNR), the calculation of these provisions is based on the estimated average cost of claim.

iv. Reserves for investments held on behalf and at risk of the insurance policy holders

These reserves are accounted for as assets and liabilities at the current value of the associated investments.

b) Revenue recognition

Revenue from life and non-life insurance contracts is recognized when it becomes payable.

c) Reinsurance

The reinsurance premiums ceded and the respective ceded portion of the insurance reserves follow the terms of the relevant reinsurance agreements.

d) Distinction of insurance products

In accordance with IFRS 4 contracts that do not transfer significant insurance risk are characterized as investment and/or service contracts, and their accounting treatment is covered by IAS 32 and IAS 39 for financial instruments, and IAS 18 for revenue.

Based on the above the following were separated from insurance services:

- i. The individual unit-linked contracts with zero insured capital
- ii. Group pension fund contracts under unit-linked management
- iii. Group contract services provided for which the Group acts as intermediate
(e.g. motor assistance and accident care)

e) Liability adequacy test

In accordance with IFRS 4 an insurer shall assess at each reporting date whether its recognized insurance reserves are adequate less deferred acquisition costs to cover the risk arising from the insurance contracts.

If that assessment shows that the carrying amount of its insurance reserves is inadequate, the entire deficiency is recognized in profit or loss.

The methodology applied for life insurance was based on current estimates of all future cash flows from insurance contracts and of related handling costs. These estimates were based on assumptions representing current market conditions and regarding mortality, cancellations, future changes and allocation of administrative expenses, medical inflation relating to medical changes and the discount rate. The guaranteed return included in certain insurance contracts has also been taken into account in estimating cash flows.

For the liability adequacy test of claims reserves, the triangulation method (chain-ladder/link ratio) was used which is based on the assumption that the proportional relation occurred in past years between the amounts of cumulative claims (paid and outstanding) will be repeated in the future. Data of the last five years were used for the calculation of the relevant test.

1.13 Impairment losses on loans and advances

The Group assesses as at each balance sheet date, whether there is evidence of impairment in accordance with the general principles and methodology set out in IAS 39 and the relevant implementation guidance.

Specifically, the steps performed are the following:

a. Establishment of events that provide objective evidence that a loan is impaired (trigger events)

The loans and advances with payment of interest or principal overdue by more than 90 days represents the majority of the loans which are tested for impairment.

In addition an impairment test may be performed for accounts with delays less than 90 days, or accounts with no delay when:

- i. procedures for forced recovery and settlement of debts, with more burdensome conditions on the Group, have been initiated or
- ii. the Group has information that indicates that the financial position of the borrower is deteriorating (reduced sales, gross margins, profit etc.) or other events (bankruptcy filing, extra-ordinary events such as floods, fire, etc at the installations of the borrower) which occurred after the date of initial recognition and which are considered to affect the ability of the borrower to adhere to the agreed repayment schedule.

Finally, an impairment test is performed on loans and advances granted to sectors of the economy or geographical regions which are experiencing problems that arose after the date of initial recognition of the loans.

b. The criteria of assessment on an individual or collective basis

The outstanding balance is the basic factor in determining whether the assessment of impairment will be performed on an individual basis or on a collective basis.

In determining the amount for each entity of the Group numerous factors are considered such as the composition of the loan portfolio, the specific circumstances of the market and experience obtained from the management of the portfolio.

More specifically for the Group's parent company Alpha Bank the separation point is the amount of € 1 million.

c. Establishment of groups of assets with similar risk characteristics

In those instances whereby based on the amount outstanding the assessment of impairment is performed on a collective basis of assets with similar risk characteristics, with respect to credit risk, the collective groups were determined as follows:

- i. buckets arising from ageing analysis of loans and advances to customers.
- ii. the type of loan (consumer, credit cards, mortgage etc.) for retail loans.

Based on detailed internal data the above groups are either expanded or combined in the event that this is justified from the historical data.

d. Methodology in determining future cash flows from impaired loans

The Group has accumulated a significant amount of historical data of the last six years, which includes the loss given default for loans after the completion of forced recovery, or other measures taken to secure collection of loans, including the realization of collaterals.

On the basis of this data the amount of the impairment is determined on both an individual and collective basis taking into account the time value of money.

The cash flows are discounted at the loans' original effective interest rate.

e. Interest income recognition

Interest income on impaired loans is recognized based on the carrying value of the loan net of impairment at the original effective interest rate.

f. Impairment recognition

Impaired loans are usually written-off, with the exception of a small number of accounts with large outstandings where an allowance account is established.

g. Recoveries

If in a subsequent period after the recognition of the impairment loss, events occur which require the impairment loss to be reduced, or there has been a collection of amounts from loans and advances previously written-off, the recoveries are recognized in profit and loss account.

1.14 Deferred taxation

Deferred taxation is the tax that will be paid, or for which relief will be obtained in future periods from the different period that certain items are recognized for financial reporting purpose and for taxation purposes. Deferred tax is provided for temporary differences between the tax base of assets and liabilities and their respective carrying amounts in the financial statements.

Deferred tax assets and liabilities are calculated using the tax rates that are expected to apply the temporary difference reverses, based on the tax rate (and laws) enacted at the balance sheet date.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the asset can be utilized.

Deferred tax is recognized in profit or loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

1.15 Non-current assets held for sale and related liabilities

Non-current assets or disposal group comprise assets and liabilities that are expected to be recovered primarily through sale and therefore they are classified as held-for-sale.

These items consist of:

- Assets acquired through the enforcement of security over customer loans and advances,
- Items related to the company Tourist Resorts A.E. for which as at 15.1.2008 an agreement was reached for the transfer of 100% shares held by another subsidiary Ionian Hotel Enterprises A.E.
- Items related to Alpha Insurance A.E., where the Group transferred its total shares at 23.3.2007 to the insurance company AXA (only for fiscal year 2006).

Before their classification as held for sale, the assets are remeasured in accordance with the respective accounting policy. Thereafter they are measured at the lower of their carrying amount and fair value less cost of sale.

Any loss arising from the above measurement is recorded in the profit or loss. This loss which can be reversed in the future, is allocated to assets in the disposal group that are within the scope of the measurement requirements of the Standard. The impairment loss on a disposal group first is allocated to goodwill and then to remaining assets and liabilities on a pro-rata basis.

Property in this category is not depreciated, however, it is reviewed for impairment at each reporting date.

Gains or losses from the sale of these assets are recognized in the income statement.

1.16 Financial liabilities

Initial recognition

At initial recognition financial liabilities are measured at fair value plus, for financial liabilities which are not measured at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue

Subsequent measurement

The Group for measurement purposes classifies financial liabilities in the following categories:

a) Financial liabilities measured at fair value through profit or loss

i. This category includes financial liabilities held for trading:

- when the financial liability is acquired or incurred principally for the purpose of selling or repurchasing in the near term for short term profit or
- they are derivatives which are not used for hedging purposes.

ii. In addition in this category the Group includes financial liabilities which are designated at initial recognition, as fair value through profit or loss in accordance to the principles set in note 1.6 (point cii).

The Group has included in the category of financial liabilities held for trading, derivatives which are not used for hedging purposes.

Liabilities arising from both the derivatives held for trading and derivatives which are used for hedging purposes are presented in "derivative financial liabilities" and measurement principles are set out in note 1.7.

At present no financial liabilities have been designated, at initial recognition, as at fair value through profit or loss.

b) Financial liabilities carried at amortized cost

The liabilities which are classified in this category are measured at amortized cost using the effective interest method.

Liabilities to credit institutions and customers, debt securities in issue and other loan liabilities are classified in this category.

If financial liabilities included in this category are the hedged item in a hedge relationship the accounting principles applied are those set out in note 1.7.

Derecognition

The Group derecognizes a financial liability (or part thereof) when its contractual obligations are discharged or cancelled or expire.

The difference between the book value of a financial liability that has been repaid or transferred and the consideration paid is recognized in the financial results.

1.17 Employee benefits

The Group has both defined benefit and defined contribution plans. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement which is dependent, among others, on years of service and salary on date of retirement and it is guaranteed by the Bank.

A defined contribution plan is where the Group pays fixed contributions into a separate entity and the Group has no legal or constructive obligation to pay further contributions if the fund does not have sufficient assets to pay all employees the benefits relating to employee service in current or prior years.

The liability recognized in the consolidated financial statements in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets together with adjustments for unrecognized actuarial gains or losses and past service costs.

The defined benefit obligation is calculated annually based on actuarial valuation performed by independent actuaries using the projected unit credit method.

Cumulative actuarial gains and losses arising from experience adjustments and changes, and actuarial assumption variations to the extent that they exceed 10 per cent of the greater of the accrued obligation or the fair value of plan assets are amortized over the period equal to the average remaining working lives of the employees.

Past-service costs are recognized immediately in the income statement, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In the second case, the past service costs are amortized on a straight line basis over the vesting period.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans, to insurance companies and other funds on a mandatory or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense on an accrual basis. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

1.18 Share options granted to employees

The Group rewards the performance of its executives and managers by granting share options. The number of granted share options, the price and the exercise date are decided from the Board of Directors in accordance to Shareholders' Meeting approvals.

The fair value calculated at grant date, is recognized over the period from the grant date and exercise date and recorded as an expense in payroll and related costs with an increase of a reserve in equity respectively. The amount paid by the beneficiaries of share options on the exercise date increases the share capital of the Group and the reserve in equity from previously recognized fair value of the exercised options is transferred to share premium.

1.19 Provisions

A provision is recognized if as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable an outflow of economic benefits will be required to settle the obligation.

Provisions are determined by discounting the expected future cash flows. The discount rate applied reflects current market assessments of the time value of money required to settle the obligation. Cash payments are recorded to provisions to the extent that they relate to the specific provision. At each reporting period provisions are re-assessed.

Provisions are not recognized for future operating losses.

Future events that may affect the amount required to settle the obligation, for which a provision has been recognized, are taken into account when sufficient objective evidence exists that they will occur.

Reimbursements from third parties relating to a portion of or all of the estimated cash outflow are recognized as assets, only when it is virtually certain that they will be received. The expense recognized in the profit or loss relating to the provision may be presented net of the amount of the reimbursement.

1.20 Sale and repurchase agreements and securities lending

The Group enters into purchases of securities under agreements to resell at a certain date in the future at a fixed price. Securities purchased subject to commitments to resell them at future dates are not recognized as investments.

The amounts paid are recognized in loans and advances to either banks or customers. The difference between the purchase price and the resale price is recognized as interest on an accrual basis.

Securities that are sold under agreements to repurchase continue to be recognized in the consolidated balance sheet and are measured in accordance with accounting policy of the category that they have been classified and are presented as investments.

The proceeds from the sale of the securities are reported as liabilities to either banks or customers. The difference between the sales price and the repurchase price is recognized on an accrual basis as interest.

Securities borrowed by the Group under securities lending agreements are not recognized in the consolidated balance sheet except when they have been sold to third parties whereby the liability to deliver the security is recognized and measured at fair value.

1.21 Securitization

The Group securitises financial assets, by transferring these assets to special purpose entities, which in turn issue bonds.

In each securitization of financial assets the assessment of control of the special purpose entity is considered, based on the circumstances mentioned in note 1.2, so as to examine whether it should be consolidated. In addition, the contractual terms and the economic substance of transactions are considered, in order to decide whether the Group should proceed with the derecognition of the securitised financial assets, as referred in note 1.6.

1.22 Equity

Incremental costs of share capital increase

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

Share premium

The difference between the nominal value of the shares issued and their market value, in cases of the exchange of shares as consideration for the acquisition of a business by the Group is recorded as share premium.

This also includes the difference between the nominal value of the shares and the cost consideration received in the case of a share capital increase.

Treasury shares

The cost of acquiring treasury shares is recognized as a reduction of equity. Subsequent gains or losses from the sale of treasury shares, after deducting all direct costs and taxes, is recognized directly in retained earnings.

Retained earnings

Dividends are deducted from retained earnings and recorded as a liability in the period that the dividend is approved by the shareholders in general meeting.

1.23 Interest income and expense

Interest income and expense is recognized in the income statement for all instruments measured at amortized cost.

The recognition of interest income and expense is performed on the accrual basis using the effective interest rate method.

The effective interest rate method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or the next repricing date, in order the present value of the future cash flows to be equal to the carrying amount of the financial instrument including fees or transaction costs.

Interest on financial assets that are impaired is determined on the balance after the impairment provision using the effective interest rate.

Interest income and expense is also calculated for interest bearing financial instruments that are measured at fair value.

1.24 Fee and commission income

Fee and commission income are recognized on an accrual basis when the relevant service has been provided.

Transaction revenues relating to the recognition of a financial instrument which measured at amortized cost, such as loans and advances, are capitalized and recognized in the income statement using the effective interest method.

1.25 Discontinued operations

A discontinued operation is a component of the Group that either has been disposed of, or it has been classified as held for sale and represents:

- a major line of Group's business; or
- a geographical area of operations; or
- a subsidiary acquired exclusively with a view to resale.

The assets and liabilities of discontinued operation are presented separately from other assets and liabilities in balance sheet and are not offset.

Any cumulative income or expense recognized directly in equity relating to a discontinued operation are presented separately (as a separate line in equity).

The post tax profit or loss from discontinued operations and any losses recognized on the measurement to fair value less costs to sell of the disposal group are presented in a separate line in the face of the income statement after net profit from continuing operations.

The comparative financial statements are restated only for the income statement and the cash flow statement.

The Group has classified in 2006 its subsidiary Alpha Insurance A.E. representing significant line of Asset Management/Insurance business segment as a discontinued operation based on the signed agreement of sale to the insurance company AXA, reached on February 2008.

1.26 Comparatives

To the extent considered necessary the comparatives have been adjusted to facilitate changes in presentation of the current year amounts.

INCOME STATEMENT

2. Net interest income

Interest and similar income

	From 1 January to	
	31.12.2008	31.12.2007
Due from banks	201,868	286,634
Loans and advances to customers	3,289,190	2,615,855
Securitized loans	74,635	
Financial assets at fair value through profit or loss	7,523	10,035
Available-for-sale securities	140,852	170,030
Held to maturity securities	46,025	
Derivative financial instruments	636,022	313,538
Other	10,820	10,633
Total	4,406,935	3,406,725

Interest expense and similar charges

Due to banks	(255,019)	(151,580)
Due to customers	(942,971)	(563,045)
Debt securities in issue and other borrowed funds	(683,206)	(684,800)
Derivative financial instruments	(622,881)	(310,625)
Other	(104,256)	(91,422)
Total	(2,608,333)	(1,801,472)
Net interest income	1,798,602	1,605,253

3. Net fee and commission income

	From 1 January to	
	31.12.2008	31.12.2007
Loans	71,650	70,140
Letters of guarantee	40,398	36,821
Imports – Exports	15,588	17,071
Credit Cards	83,466	54,537
Fund transfers	88,389	89,214
Mutual funds	51,757	70,204
Advisory fees and securities transactions fees	4,955	4,175
Other	108,211	122,428
Total	464,414	464,590

4. Dividend income

	From 1 January to	
	31.12.2008	31.12.2007
Available-for-sale securities	2,591	2,254
Total	2,591	2,254

5. Gains less losses on financial transactions

	From 1 January to	
	31.12.2008	31.12.2007
Foreign exchange differences	64,378	46,732
Financial assets at fair value through profit or loss:		
- Bonds	(10,967)	(1,676)
- Shares	(1,586)	4,414
Available-for-sale securities:		
- Bonds	48,167	(38,245)
- Shares	(31,154)	2,044
- Other securities	(58)	13,129
Sale of participations	1,903	
Derivative financial instruments	(79,757)	54,490
Other financial instruments	2,226	1,654
Total	(6,848)	82,542

6. Other income

	From 1 January to	
	31.12.2008	31.12.2007
Insurance activities	6,026	2,669
Hotel activities	41,758	47,607
Operating lease income	6,133	5,773
Sale of property, plant and equipment	7,485	8,019
Other	18,542	17,364
Total	79,944	81,432

Income from insurance activities is analyzed as follows:

	From 1 January to	
	31.12.2008	31.12.2007
Non-life Insurance		
Premiums and other related income	12,726	12,911
Less:		
- Reinsurance premiums ceded	(3,986)	(3,385)
- Commissions	(1,107)	(873)
- Claims from policyholders	(6,244)	(6,395)
Reinsurers' participation	562	109
Net income from non-life insurance	1,951	2,367
Life insurance		
Premiums and other related income	10,039	9,365
Less:		
- Reinsurance premiums ceded	(784)	(906)
- Commissions	(1,254)	(1,147)
- Claims from policyholders	(4,716)	(7,325)
Reinsurers' participation	790	315
Net income from life insurance	4,075	302
Total	6,026	2,669

7. Staff costs

	From 1 January to	
	31.12.2008	31.12.2007
Wages and salaries	432,975	387,535
Social Security contributions	90,455	81,380
E.T.A.T.	20,417	
Employee defined benefit obligation ^(note 30)	6,163	16,539
Other	39,478	41,481
Total	589,488	526,935

The total employees of the Group as at 31.12.2008 were 15,619 (31.12.2007: 12,907) of which 8,421 (31.12.2007: 7,846) are employed in Greece and 7,198 (31.12.2007: 5,061) are employed abroad.

Defined contribution plans

All the employees of the Group in Greece receive their main pension from the Social Insurance Fund (IKA). Specifically for the Bank's employees the following apply:

a) The supplementary pension plan for employees of the former Ionian and Popular Bank of Greece is TAPILTAT, a multi-employer plan. The Bank has obtained legal opinions that indicate that it has no obligation if the fund does not have sufficient assets to pay employee benefits. Therefore the Bank considers that the fund is a defined contribution plan and it is accounted for as such. The Bank has applied for membership in ETAT (Common Insurance Fund of Bank Employees) for its employees who are insured in TAPILTAT (Pension Plan for employees of Ionian – Popular Bank and other Banks).

b) All employees of the Bank receive medical benefits from the Bank Employee and Companies Common Benefit Plan (TAYTEKO). This plan has been accounted for as a defined contribution plan.

Defined benefit plans

An analysis of liabilities arising from defined benefit plans are set out in note 30.

8. General administrative expenses

	From 1 January to	
	31.12.2008	31.12.2007
Rent of buildings	51,872	36,416
Rent and maintenance of EDP equipment	25,534	22,124
EDP expenses	45,536	39,314
Marketing and advertisement expenses	51,652	43,736
Telecommunications and postage	39,400	30,822
Third party fees	57,368	42,243
Consultants fees	9,983	8,981
Contribution to Deposit Guarantee Fund	16,785	12,697
Insurance	14,823	11,219
Consumables	11,334	9,834
Electricity	11,130	8,837
Agency fees	7,443	4,713
Taxes (VAT, real estate etc)	53,468	41,968
Other	99,295	103,349
Total	495,623	416,253

9. Impairment losses and provisions to cover credit risk

	From 1 January to	
	31.12.2008	31.12.2007
Impairment losses on loans and advances to customers	601,285	206,232
Impairment loss of participation	5,100	
Reversal of impairment losses from due from banks	(24)	(14)
Provisions to cover credit risk relating to off balance sheet items	(42,178)	30,983
Recoveries	(22,432)	(10,518)
Total	541,751	226,683

The severe aggravation of credit turmoil during the third quarter of 2008 and its gradual transfer to real economy represents a significant indication of loan impairment.

Despite the fact that there are not as yet any signs that the credit turmoil has affected the repayment of loans, the Group reassessed the potential impairment loss, which as a percentage of loans amounts for 2008 to 1.13% compared to 0.60% as of 2007.

10. Income tax

In accordance with Greek tax law the profits of entities in Greece are taxed at a rate of 25% for fiscal year 2007 and thereafter. According to Law 3697/08 the tax rate is reduced by one percent each year starting from 2010 until the rate reaches 20% in 2014 and thereafter.

In accordance with article 26 of Law 3634/2008 income tax is imposed for the fiscal year 2007, at the current tax rate (25%), on profits which previously were not subject to tax until distributed or capitalized (interest on Greek government bonds, gains from the sale of listed shares etc.). Only dividend income is not subject to tax since it has been already taxed at the corporate level for the fiscal years 2007 and 2008.

It should be noted, that in accordance with Law 3697/08, dividends approved by the general shareholders meetings after 1.1.2009 are subject to a withholding tax of 10% with no further tax obligation for the beneficiary.

The tax rates of years 2007 and 2008 of the subsidiaries and the Bank's branches operating abroad, are as follows:

	<u>Fiscal year 2007</u>	<u>Fiscal year 2008</u>
	%	%
Cyprus	10	10
Bulgaria	10	10
Serbia	10	10
Romania	16	16
Jersey	20	20
Ukraine	25	25
Luxembourg	29.63	29.63
FYROM	12	10
Albania	20	10
United Kingdom	30	28

The income tax expense is analysed as follows:

	From 1 January to	
	31.12.2008	31.12.2007
Current tax	126,940	156,097
Deferred tax	(14,754)	58,468
Total	112,186	214,565

Under the provisions of Law 3697/2008 concerning the gradual reduction of tax rates between the years 2010 to 2014, the Bank and the subsidiaries in Greece performed a recalculation of deferred taxes under the new tax rates. The effect was recorded in the financial statements.

Deferred tax recognized in the income statement is attributable to the following temporary differences:

	From 1 January to	
	31.12.2008	31.12.2007
Depreciation and fixed asset write-offs	3,185	7,882
Fixed assets revaluation	(8,236)	
Valuation of loans	91,511	(6,844)
Suspension of interest accruals	40,108	29,108
Loans impairment	(49,360)	27,301
Employee defined benefit obligations	17,508	15,454
Liabilities to E.T.A.T. (Common Insurance Fund of Bank Employees)	11,716	
Valuation of derivatives	(84,493)	(3,595)
Effective interest rate	15,586	5,364
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	(10,119)	9,886
Valuation of bonds	10,067	1,838
Valuation of other securities	(7,951)	
Carry forward of unused tax losses	(434)	516
Other temporary differences	(43,842)	(28,442)
Total	(14,754)	58,468

The temporary differences attributable to the valuation of bonds and other securities are due to the tax imposed according to Law 3634/2008.

Reconciliation of effective and nominal tax rate:

	From 1 January to			
	31.12.2008	31.12.2007		
	%	%		
Profit before income tax		625,633		985,263
Income tax (nominal tax rate)	22.01	137,727	22.06	217,315
Increase/(decrease) due to:				
Additional tax on income of fixed assets	0.09	538	(0.06)	(552)
Non taxable income	(4.58)	(28,625)	(2.32)	(22,856)
Non deductible expenses	1.71	10,708	1.00	9,804
Part of profit relating to non taxable income			0.07	670
Part of profit relating to distributable income		5	(0.03)	(295)
Effect of tax rates used for current and deferred tax	(0.36)	(2,236)		
Other temporary differences	(0.93)	(5,832)	1.07	10,520
Usage of tax losses	(0.02)	(99)	(0.01)	(41)
Income tax (effective tax rate)	17.93	112,186	21.78	214,565

The applicable income tax rate of 22.01% for 2008 and 22.06% for 2007 is the weighted average nominal tax rate based on the nominal income tax rate and the profit before tax of the Group's subsidiaries.

11. Profit after income tax from discontinued operations

On 23 March 2007, the sale of 99.57% shares of the subsidiary Alpha Insurance A.E. to AXA, an insurance company which is the worldwide leader in financial protection was completed.

Alpha Bank and AXA have also signed a long term exclusive bankassurance agreement for the distribution of AXA products through the extensive branch network of the Bank.

The results of Alpha Insurance A.E. which has been classified as a discontinued operation for the period 1.1.2007 up to 23.3.2007 and the profit from the sale are included in caption "profit after income tax from discontinued operations" and are analyzed as follows:

	From 1 January to 31.12.2007
Income	
Net interest income	860
Net fee and commission income	409
Other income (premiums etc.)	3,573
Total income	4,842
Expense	
Staff costs	(2,338)
General administrative expenses	(1,583)
Depreciation and amortization expenses	(239)
Total expense	(4,160)
Profit/(losses) before income tax	682
Income tax	(421)
Profit/(losses) after income tax	261
Profit from the disposal of Alpha Insurance A.E.	80,127
Profit after income tax from discontinued operations	80,388

12. Earnings per share

a. Basic

Basic earnings per share is calculated by dividing the profit after tax for the period attributable to the equity holders of the Bank by the weighted average number of ordinary shares outstanding, after deducting the weighted average number of treasury shares held by the companies of the Group, during the period.

	From 1 January to	
	31.12.2008	31.12.2007
<i>Profit attributable to equity holders of the Bank from continuing and discontinued operations</i>	512,067	850,035
Weighted average number of outstanding ordinary shares	405,624,439	405,502,633
Basic earnings per share from continuing and discontinued operations (in €)	1.26	2.10

	From 1 January to	
	31.12.2008	31.12.2007
<i>Profit attributable to equity holders of the Bank from continuing operations</i>	512,067	769,647
Weighted average number of outstanding ordinary shares	405,624,439	405,502,633
Basic earnings per share from continuing operations (in €)	1.26	1.90

b. Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

The Bank has a single category of dilutive potential ordinary shares resulting from a share options program granted to executives and managers of the Group exercised during 2007.

For the share options, a calculation is performed to determine the number of shares that could have been acquired at fair value (determined as the average market share price of the Bank's shares for the period) based on the monetary value of the subscription rights attached to outstanding share options. Upon the issuance of new ordinary shares resulting from share options exercise, the shares are included in the calculation of basic and dilutive earnings per share.

The weighted average number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	From 1 January to	
	31.12.2008	31.12.2007
<i>Profit attributable to equity holders of the Bank from continuing and discontinued operations</i>		
Weighted average number of outstanding ordinary shares	512,067	850,035
Adjustment for share options	405,624,439	405,502,633
Weighted average number of outstanding ordinary shares for diluted earnings per share		727,195
	405,624,439	406,229,828
Diluted earnings per share from continuing and discontinued operations (in €)	1.26	2.09

	From 1 January to	
	31.12.2008	31.12.2007
<i>Profit attributable to equity holders of the Bank from continuing operations</i>		
Weighted average number of outstanding ordinary shares	512,067	769,647
Adjustment for share options	405,624,439	405,502,633
Weighted average number of outstanding ordinary shares for diluted earnings per share		727,195
	405,624,439	406,229,828
Diluted earnings per share from continuing operations (in €)	1.26	1.89

ASSETS

13. Cash and balances with Central Banks

	<u>31.12.2008</u>	<u>31.12.2007</u>
Cash	491,410	411,539
Cheques receivable	99,212	69,052
Balances with Central Banks	<u>2,860,325</u>	<u>2,783,021</u>
Total	3,450,947	3,263,612
Less: Deposits pledged to Central Banks	<u>(2,252,477)</u>	<u>(1,826,958)</u>
Total	1,198,470	1,436,654

The Bank is required to maintain a current account with the Bank of Greece (Central Bank) in order to facilitate interbank transactions with the Central Bank and other financial institutions through the Trans European – Automated Real Time Gross Settlement Express Transfer System (TARGET).

The Bank of Greece also requires, that all financial institutions established in Greece maintain reserve deposits with the Central Bank equal to 2% of customer deposits.

These deposits bear interest at the refinancing rate as set by the European Central Bank which as at 31.12.2008 was 2.50% (31.12.2007: 4.18%).

Cash and cash equivalents (as presented for the purposes of the cash flow statement)

	<u>31.12.2008</u>	<u>31.12.2007</u>
Cash and balances with Central Banks	1,198,470	1,436,654
Sale and repurchase agreements (Reverse Repos)	523,863	47,874
Short-term placements with other banks	1,291,303	2,307,503
Total	3,013,636	3,792,031

14. Due from banks

	<u>31.12.2008</u>	<u>31.12.2007</u>
Placements with other banks	1,878,105	2,790,362
Sale and repurchase agreements (Reverse Repos)	523,863	47,874
Loans to credit institutions	435,869	678,157
Less:		
Allowance for impairment losses	(7,867)	(6,697)
Total	2,829,970	3,509,696

Allowance for impairment losses

Balance 1.1.2007

7,683

Changes for the period 1.1 - 31.12.2007

Decrease of impairment losses from due from banks ^(note 9)

(14)

Foreign exchange differences

(972)

Balance 31.12.2007

6,697

Changes for the period 1.1 - 31.12.2008

Decrease of impairment losses from due from banks ^(note 9)

(24)

Foreign exchange differences

1,194

Balance 31.12.2008

7,867

15. Financial assets at fair value through profit or loss – Held for trading

	<u>31.12.2008</u>	<u>31.12.2007</u>
Government bonds	78,457	241,724
Other debt securities:		
- Listed	543	21,459
- Non-listed	457	270
Shares:		
- Listed	1,678	2,594
Total	81,135	266,047

16. Derivative financial instruments (assets and liabilities)

31 December 2008

	Contract nominal amount	Fair value	
		Assets	Liabilities
Derivatives held for trading			
a. Foreign exchange derivatives			
Currency forwards	2,417,331	101,825	97,943
Currency swaps	3,444,037	49,595	95,481
Cross currency swaps	380,931	54,369	7,850
Currency options	151,341	2,246	2,207
Currency options embedded in customer products	4,083	59	
Total non-listed	6,397,723	208,094	203,481
b. Interest rate derivatives			
Interest rate swaps	14,983,030	208,482	263,290
Interest rate options (caps)	810,214	4,057	3,268
Total non-listed	15,793,244	212,539	266,558
Options	20,000	30	
Total listed	20,000	30	
c. Commodity derivatives			
Commodity swaps	5,078	2,942	2,933
Total non-listed	5,078	2,942	2,933
d. Index derivatives			
Otc options	10,000	423	
Total non-listed	10,000	423	
Futures	1,536	59	19
Options	6,284	34	
Total listed	7,820	93	19
e. Credit derivatives			
Credit default swaps embedded in debt securities	304,445		45,521
Total non-listed	304,445		45,521
Derivatives for hedging			
a. Foreign exchange derivatives			
Currency swaps	89,522	5,882	1,696
Cross currency swaps	237,831	21,865	
Total non-listed	327,353	27,747	1,696
b. Interest rate derivatives			
Interest rate swaps	3,124,810	24,616	285,138
Total non-listed	3,124,810	24,616	285,138
c. Index derivatives			
Index swap	30,998	8,542	
Total non-listed	30,998	8,542	
Grand total	26,021,471	485,026	805,346

31 December 2007

	Contract nominal amount	Fair value	
		Assets	Liabilities
Derivatives held for trading			
a. Foreign exchange derivatives			
Currency forwards	1,150,445	12,746	9,480
Currency swaps	2,888,361	35,013	44,797
Cross currency swaps	555,968	63,655	40,104
Currency options	175,822	3,438	3,261
Currency options embedded in customer products	631	1	
Total non-listed	4,771,227	114,853	97,642
b. Interest rate derivatives			
Interest rate swaps	8,199,341	161,842	136,593
Interest rate options (caps)	616,963	2,233	1,388
Total non-listed	8,816,304	164,075	137,981
Futures	354,305	99	28
Options	6,300	32	
Total listed	360,605	131	28
c. Commodity derivatives			
Commodity swaps	14,410	138	124
Total non-listed	14,410	138	124
d. Index derivatives			
Futures	202		1
Options	383	4	
Total listed	585	4	1
Derivatives for hedging			
a. Foreign exchange derivatives			
Currency swaps	137,380	12,114	
Cross currency swaps	181,895		46,258
Total non-listed	319,275	12,114	46,258
b. Interest rate derivatives			
Interest reate swaps	4,083,070	92,117	102,105
Total non-listed	4,083,070	92,117	102,105
Grand total	18,365,476	383,432	384,139

17. Loans and advances to customers

	<u>31.12.2008</u>	<u>31.12.2007</u>
Individuals		
Mortgages:		
- Non-Securitized	10,822,806	11,186,669
- Securitized	2,715,262	
Consumer:		
- Non-Securitized	3,183,581	3,606,631
- Securitized	1,485,843	
Credit cards	1,285,118	1,092,863
Other	<u>119,399</u>	<u>146,762</u>
Total	19,612,009	16,032,925
Companies:		
Corporate loans ⁽¹⁾	29,779,390	24,771,065
Leasing	1,448,224	1,338,340
Factoring	<u>599,888</u>	<u>532,640</u>
Total	31,827,502	26,642,045
Receivables from insurance and re-insurance activities	9,950	9,494
Other receivables	<u>531,235</u>	<u>228,201</u>
	51,980,696	42,912,665
Less:		
Allowance for impairment losses ⁽²⁾	(1,275,994)	(840,594)
Total	50,704,702	42,072,071

Allowance for impairment losses

Balance 1.1.2007	977,249
Changes for the period from 1.1 - 31.12.2007	
Impairment of assets classified as held for sale	(57)
Change in present value of impairment reserve	41,288
Foreign exchange differences	(2,016)
Impairment losses for the period ^(note 9)	206,232
Loans written-off during the period	<u>(382,102)</u>
Balance 31.12.2007	<u>840,594</u>
Changes for the period from 1.1 - 31.12.2008	
Change in present value of impairment reserve	64,453
Foreign exchange differences	(8,106)
Impairment losses for the period ^(note 9)	601,285
Loans written-off during the period	<u>(222,232)</u>
Balance 31.12.2008	<u>1,275,994</u>

The Bank securitized mortgage and consumer loans through special purpose entities. The Group retains all risks of these loans as it has issued a guarantee to the holders of the bonds issued in the securitization.

⁽¹⁾ In accordance with amendments to IAS 39, the Group reclassified securities of €21.8 million from the available-for-sale portfolio to the loans portfolio. These securities are not traded in an active market and the Group has the intention to hold them in the foreseeable future. The above securities which are included in corporate loans have been impaired of amount of € 17.4 million.

⁽²⁾ In addition to the allowance for impairment losses, an additional provision of € 3,627 (31.12.2007: €45,929) has been recorded to cover credit risk relating to off-balance sheet items (note 32). The total provision recorded to cover credit risk amounts to €1,279,621 (31.12.2007: €886,523).

The financial lease receivables are analyzed as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Up to 1 year	456,651	398,360
From 1 year up to 5 years	716,826	675,630
More than 5 years	<u>785,959</u>	<u>829,707</u>
	1,959,436	1,903,697
Unearned finance income	(511,212)	(565,357)
Total	1,448,224	1,338,340

The net amount of finance leases is analyzed by duration as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Up to 1 year	374,042	316,096
From 1 year up to 5 years	502,288	456,249
More than 5 years	571,894	565,995
Total	1,448,224	1,338,340

18. Investment securities

a) Available for sale

	<u>31.12.2008</u>	<u>31.12.2007</u>
Government bonds	366,804	1,909,248
Other debt securities:		
- Listed	89,994	1,065,924
- Non-listed	169,328	36,983
Shares:		
- Listed	40,465	69,446
- Non-listed	36,597	21,661
Other variable yield securities	49,338	53,639
Total	752,526	3,156,901

b) Held to maturity

	<u>31.12.2008</u>	
	<u>Cost</u>	<u>Fair value</u>
Government bonds	1,805,579	1,697,446
Other debt securities:		
- Listed	2,558,601	2,144,857
- Non listed	124,529	121,637
Total	4,488,709	3,963,940

The held-to-maturity portfolio includes bonds from the Bank amounting to €1.1 billion, which up to 30.6.2008 were classified as "Available-for-sale".

The reclassification of these bonds was performed at their fair value as at 30.6.2008, which became their new amortized cost on the basis of which the effective interest rate method was used to allocate the interest income thereafter. At that date the fair value of these bonds was €63.3 million less than their carrying amount. This difference, already recognized in equity, will be amortized to interest income over the remaining period to maturity of the bonds.

Had the above mentioned bonds not been reclassified from the available-for-sale portfolio, their fair value would have been lower than the carrying amount by an additional amount of €217 million.

19. Investments in associates

	From 1 January to	
	31.12.2008	31.12.2007
Opening balance	5,320	4,091
Purchases/ Recognition of participation	46,954	20
Dividends received	(11)	(11)
Share of profit/ (loss)	6,997	1,220
Closing balance	59,260	5,320

The increase of the account "Investments in associates" compared to 31.12.2007, is attributed to the recognition of EL.P.ET. Balcan S.A. which is valued under the equity method.

The Group's investments in associates are analyzed as follows:

Name	Country of incorporation	Group's ownership interest %	
		31.12.2008	31.12.2007
a. Evisak A.E.	Greece	27.00	27.00
b. AEDEP Thessalias & Stereas Ellados ⁽¹⁾	Greece	50.00	50.00
c. A.L.C. Novelle Investments Ltd	Cyprus	33.33	33.33
d. EL.P.ET. Balcan A.E.	Greece	26.71	

The Group's share in profit and loss of each associate is set out below:

Name	Equity	Profit/ (loss)	Total	Share of
	(in thousands of €)	after tax	(in thousands of €)	profit/(loss) 31.12.2008
a. Evisak A.E.	3,166	179	3,345	11
b. AEDEP Thessalias & Stereas Ellados ⁽¹⁾	147		147	
c. A.L.C. Novelle Investments Ltd	11,690	1,873	13,563	(739)
d. EL.P.ET. Balcan A.E.	204,594		204,594	7,725
Total	219,597	2,052	221,649	6,997

⁽¹⁾ It is a non profit company

20. Investment property

Land and buildings

Balance 1.1.2007

Cost	34,948
Accumulated depreciation	<u>(3,430)</u>
Net book value 1.1.2007	<u>31,518</u>

1.1.2007 – 31.12.2007

Net book value 1.1.2007	31,518
Foreign exchange differences	(35)
Additions	26,602
Disposals	(480)
Reclassification from "Property, plant and equipment"	16,628
Depreciation charge for the period	<u>(673)</u>
Net book value 31.12.2007	<u>73,560</u>

Balance 31.12.2007

Cost	78,526
Accumulated depreciation	(4,966)

1.1.2008 - 31.12.2008

Net book value 1.1.2008	73,560
Foreign exchange differences	(90)
Additions	466
Reclassification from "Property, plant and equipment"	(6,450)
Depreciation charge for the period	<u>(611)</u>
Net book value 31.12.2008	<u>66,875</u>

Balance 31.12.2008

Cost	72,244
Accumulated depreciation	(5,369)

Transfers from «Property, plant and equipment» in 2007 relate to a building owned by the subsidiary Oceanos A.T.O.E.E. amounting to € 15.8 million, leased by a subsidiary Alpha Insurance A.E. until 23.3.2007. The fair value of the above property as at 31.12.2007 was € 22 million.

The fair value of investment property as at 31.12.2008 as determined by Alpha Astika Akinita A.E. amounted to € 70,080.

21. Property, plant and equipment

	Land and buildings	Leased equipment	Equipment	Total
Balance 1.1.2007				
Cost	1,058,044	4,055	361,639	1,423,738
Accumulated depreciation	<u>(209,573)</u>	<u>(1,963)</u>	<u>(276,206)</u>	<u>(487,742)</u>
Net book value 1.1.2007	<u>848,471</u>	<u>2,092</u>	<u>85,433</u>	<u>935,996</u>
1.1.2007 – 31.12.2007				
Net book value 1.1.2007	848,471	2,092	85,433	935,996
Foreign exchange differences	(1,669)	(73)	(536)	(2,278)
Additions	64,714	1,747	37,848	104,309
Disposals	(5,435)		(1,349)	(6,784)
Additions from companies consolidated for first time in 2007	145,909		23,346	169,255
Reclassification to "Investment property"	(16,628)			(16,628)
Reclassification from "Non-current assets held-for-sale" ⁽¹⁾	42,405			42,405
Other reclassifications			(268)	(268)
Depreciation charge for the period ⁽²⁾	<u>(24,405)</u>	<u>(694)</u>	<u>(27,633)</u>	<u>(52,732)</u>
Net book value 31.12.2007	<u>1,053,362</u>	<u>3,072</u>	<u>116,841</u>	<u>1,173,275</u>
Balance 31.12.2007				
Cost	1,283,906	5,414	414,199	1,703,519
Accumulated depreciation	(230,544)	(2,342)	(297,358)	(530,244)
1.1.2008 - 31.12.2008				
Net book value 1.1.2008	1,053,362	3,072	116,841	1,173,275
Foreign exchange differences	(10,174)	(400)	(3,294)	(13,868)
Additions	93,192		54,108	147,300
Disposals	(842)	(930)	(1,145)	(2,917)
Additions from companies consolidated for first time in 2008	1,465		1,115	2,580
Reclassification to "Investment property" ⁽³⁾	6,450			6,450
Other reclassifications	4,038	345	(4,383)	
Depreciation charge for the period	<u>(26,840)</u>	<u>(280)</u>	<u>(31,460)</u>	<u>(58,580)</u>
Net book value 31.12.2008	<u>1,120,651</u>	<u>1,807</u>	<u>131,782</u>	<u>1,254,240</u>
Balance 31.12.2008				
Cost	1,373,990	2,814	454,795	1,831,599
Accumulated depreciation	(253,339)	(1,007)	(323,013)	(577,359)

As at 31 December 2008 "Land and Buildings" include owned fixed assets of € 1,048,391. The fair value of these assets as determined by Alpha Astika Akinita A.E. the same date was €1,151,849.

⁽¹⁾ During 2007 property, plant and equipment amounting to € 42.4 million was reclassified from «Non-current assets held for sale» due to Bank's decision for own use. The depreciation for the respective period that the specific Property, plant and equipment was classified as "Non-current assets held for sale" amounts to € 2.2 million and it was charged to the profit and loss account in 2007.

⁽²⁾ The depreciation charge for the period 1.7 – 31.12.2007 does not include an amount of € 1.1 million that concerns Hilton Rhodes Resort which was classified as "Non current assets held for sale" (note 25).

⁽³⁾ The reclassifications from "Investment property" relate to a building owned by Alpha Real Estate D.O.O. Beograd leased by Alpha Bank Srbija A.D.

22. Goodwill and other intangible assets

	Goodwill	Other intangible	Software	Total
Balance την 1.1.2007				
Cost	58,344	18,293	144,745	221,382
Accumulated amortization	-	<u>(5,884)</u>	<u>(98,360)</u>	<u>(104,244)</u>
Net book value 1.1.2007	<u>58,344</u>	<u>12,409</u>	<u>46,385</u>	<u>117,138</u>
1.1.2007 - 31.12.2007				
Net book value 1.1.2007	58,344	12,409	46,385	117,138
Foreign exchange differences	(336)	145	(233)	(424)
Additions		5,340	35,484	40,824
Disposals			(920)	(920)
Reclassification from "Property, plant and equipment"			268	268
Additions from companies consolidated for first time in 2007		1,333		1,333
Amortization charge for the period	-	<u>(3,484)</u>	<u>(20,238)</u>	<u>(23,722)</u>
Net book value 31.12.2007	<u>58,008</u>	<u>15,743</u>	<u>60,746</u>	<u>134,497</u>
Balance 31.12.2007				
Cost	58,008	25,785	181,273	265,066
Accumulated amortization		(10,042)	(120,527)	(130,569)
1.1.2008 - 31.12.2008				
Net book value 1.1.2008	58,008	15,743	60,746	134,497
Foreign exchange differences	(7,272)	(479)	(640)	(8,391)
Additions		17,947	44,499	62,446
Disposals			(183)	(183)
Other reclassifications		(3,453)	3,453	
Additions from companies consolidated for first time in 2008 ⁽¹⁾	1,551	1	49	1,601
Impairment losses for the period ⁽²⁾	(251)			(251)
Amortization charge for the period	-	<u>(4,669)</u>	<u>(25,089)</u>	<u>(29,758)</u>
Net book value 31.12.2008	<u>52,036</u>	<u>25,090</u>	<u>82,835</u>	<u>159,961</u>
Balance 31.12.2008				
Cost	52,036	37,983	227,612	317,631
Accumulated amortization		(12,893)	(144,777)	(157,670)

The annual impairment test performed on the goodwill arising from the acquisition of Alpha Bank Srbija A.D. confirmed that no adjustment to the carrying amount is necessary. Specifically, the value in use and the fair value less costs to sell were determined to be higher than the carrying amount of the subsidiary presented in the consolidated financial statements and therefore no impairment loss exists.

Other intangible assets which were recognized upon acquisition of the above mentioned bank that relate to the deposit base, and customer relationships, their recoverable amount was also estimated to be higher than their carrying amount and no impairment loss was required. The only exception was the brand name and the software which have been fully amortized and no longer used.

⁽¹⁾ The goodwill of 2008 relates to the acquisition of 90% ownership interest of Astra Bank OJSC (note 45d).

⁽²⁾ The impairment losses of the period concern goodwill of the subsidiary Evremathea A.E..

23. Deferred tax assets and liabilities

	<u>31.12.2008</u>	<u>31.12.2007</u>
Deferred tax assets	333,499	170,257
Deferred tax liabilities	(197,779)	(94,807)
Total	135,720	75,450

Deferred tax assets and liabilities arise from:

	1.1.2008 - 31.12.2008			
	Recognized in			Balance
	Balance	Income statement		Balance
	1.1.2008	Equity	31.12.2008	
Depreciation	4,104	(3,185)	(175)	744
Revaluation of fixed assets		8,236		8,236
Valuation of loans	19,803	(91,511)		(71,708)
Suspension of interest accruals	(53,320)	(40,108)		(93,428)
Impairment of loans	(21,978)	49,360		27,382
Valuation of derivative financial instruments	3	84,493		84,496
Tax losses carry forward	4,329	434	954	5,717
Other provisions	28,037	43,842	1,036	72,915
Effective interest rate	2,212	(15,586)		(13,374)
Employee defined benefit obligations	111,770	(17,508)		94,262
Common Insurance Fund of Bank employees obligation		(11,716)		(11,716)
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	(17,672)	10,119		(7,553)
Valuation of investments due to hedge		7,951	5,252	13,203
Valuation of bonds	(1,838)	(10,067)	38,449	26,544
Total	75,450	14,754	45,516	135,720

1.1.2007 - 31.12.2007**Recognized in**

	Balance	Income statement Equity		Balance
	1.1.2007			31.12.2007
Depreciation	15,009	(7,882)	(3,023)	4,104
Valuation of loans	12,977	6,844	(18)	19,803
Suspension of interest accruals	(24,212)	(29,108)		(53,320)
Impairment of loans	5,323	(27,301)		(21,978)
Valuation of derivative financial instruments	(3,592)	3,595		3
Tax losses carry forward	4,988	(516)	(143)	4,329
Other provisions	(742)	28,442	337	28,037
Effective interest rate	7,576	(5,364)		2,212
Employee defined benefit obligations	127,224	(15,454)		111,770
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedges	(7,786)	(9,886)		(17,672)
Valuation of bonds		(1,838)		(1,838)
Total	136,765	(58,468)	(2,847)	75,450

24. Other assets

	31.12.2008	31.12.2007
Investments on behalf of life insurance policyholders	21,486	18,109
Prepaid expenses	18,344	25,759
Accrued income	7,078	3,316
Tax advances and withholding taxes	186,578	166,723
Receivables from employee defined benefit plan ^(note 30)	47,311	49,189
Additional contribution to TEK	52,290	
Other	216,212	122,580
Total	549,299	385,676

In accordance with article 6 of Law 3714/7.11.2008 the amount of deposits guaranteed by the deposit guarantee fund, increased from € 20,000 to € 100,000. The contribution paid by banks to deposit guarantee fund also increased.

Thus, the Banks have made additional contributions for 2008. The Law 3746/16.2.2009 concerning the "Deposits Guarantee Fund and Investment (TEKE)" provides that the difference between the regular annual contribution of credit institutions resulting from the application of article 6 of Law 3714/2008 will be included in a special assets group whose elements are jointly included in the proportion of each participant in the credit institutions.

25. Non-current assets held for sale and related liabilities

a. Fixed assets

As at 31.12.2008 "Non-current assets held for sale" include land and buildings amounting to € 53,574 (31.12.2007: € 54,651) and office equipment amounting to € 231 (31.12.2007: € 570). The fair value of "Non-current assets held for sale" as determined by Alpha Astika Akinita AE amounted to € 64,815.

b. Other

As at 28.3.2008 Ionian Hotel Enterprises A.E. transferred the shares of the subsidiary Tourist Resort A.E., which owns the Rhodes Hotel Resort (note 45b).

The assets and liabilities of Hilton Rhodes Resort as at 31 December 2007 have been classified as "Non-current assets held for sale" and "Liabilities related to non-current assets held for sale" respectively and were as follows:

	<u>31.12.2007</u>
Non-current assets held for sale	
Cash and balances with Central Banks	38
Loans and advances to customers	1,336
Goodwill and other intangible assets	9
Property, plant and equipment	29,745
Deferred tax assets	3,319
Other assets	277
Total	34,724
Liabilities related to non-current assets held for sale	
Liabilities for current income tax and other taxes	39
Deferred tax liabilities	308
Other liabilities	970
Employee defined benefit obligations	266
Total	1,583

LIABILITIES

26. Due to banks

	<u>31.12.2008</u>	<u>31.12.2007</u>
Deposits:		
- Current accounts	426,525	66,591
- Term deposits		
- European Central Bank term deposits	5,187,133	96,314
- Other credit institutions term deposits	1,364,140	2,002,813
Sale and repurchase agreements (Repos)	934,078	1,923,548
Borrowings	1,051,920	348,470
Total	8,963,796	4,437,736

27. Due to customers (including debt securities in issue)

	<u>31.12.2008</u>	<u>31.12.2007</u>
Deposits:		
- Current accounts	6,340,839	6,857,487
- Savings accounts	7,985,913	9,212,287
- Term deposits	24,872,206	11,977,552
Debt securities in issue	3,151,516	6,335,599
Sale and repurchase agreements (Repos)	34,742	94,078
	42,385,216	34,477,003
Cheques payable	161,561	188,155
Total	42,546,777	34,665,158

28. Debt securities in issue and other borrowed funds

Short term securities (ECP) ⁽¹⁾

Balance 1.1.2008

Changes for the period 1.1 – 31.12.2008

New issues	2,605,910
(Purchases)/sales by Group companies	(115,000)
Maturities/Redemptions	(2,409,223)
Accrued interest	20,851
Foreign exchange differences	27,492
Balance 31.12.2008	130,030

Senior debt securities

Balance 1.1.2008

14,296,007

Changes for the period 1.1 – 31.12.2008

New issues ⁽²⁾	4,972,407
(Purchases)/sales by Group companies	(1,940,808)
Maturities/Redemptions	(8,083,035)
Fair value change due to hedging	25,887
Accrued interest	(10,347)
Foreign exchange differences	27,470
Balance 31.12.2008	9,287,581

Subordinated debt

Balance 1.1.2008

1,228,888

Changes for the period 1.1 – 31.12.2008

New issues ⁽³⁾	100,000
(Purchases)/sales by Group companies	(69,637)
Maturities/Redemptions ⁽⁴⁾	(350,000)
Fair value change due to hedging	11,931
Accrued interest	(2,584)
Foreign exchange differences	56,492
Balance 31.12.2008	975,090

Total

10,392,701

Of the above debt securities in issue an amount of € 3,151,516 (31.12.2007: € 6,335,598) held by Bank customers has been reclassified to "Due from customers". Therefore the balance of "Debt securities in issue held by institutional investors and other borrowed funds" as at 31 December 2008 amounts to € 7,241,185 (31.12.2007: €9,189,297).

⁽¹⁾ The Bank raises short term liquidity, through a Euro Commercial paper program amounting to total € 5 billion. Under this program commercial paper may be issued at a discount or may bear floating, fixed or index linked interest with 1 to 364 days duration. The commercial paper can be issued in Euro, US Dollar, GB pound, Swiss Franc, Japanese Yen, Australian Dollar, Canadian Dollar and any other currency that will be agreed by the counterparties.

Issues in Euro pay an average spread of 9 to 35 basis points over Euribor of the respective period.

The issues in US Dollars were set on from 14 to 42 basis points over Libor of the respective period.

The issues in YEN were set on from 20 to 25 basis points over Libor of the respective period

⁽²⁾ The new senior debt issues amounting to € 4,609 million pay a Euribor floating rate, with a spread from 12 up to 125 basis points, depending on the duration of issue.

Additionally, new senior debt issues amounting to € 555 million, an embedded put option for the investor exists which bears Euribor plus variable spread. If the investor does not exercise the option, the spread may increase to a maximum between 40 and 120 basis points.

⁽³⁾ On 30.5.2008 the subsidiary Alpha Bank Cyprus Ltd, issued subordinate debt securities (lower Tier II) amounting to € 100 million with a 10 year duration paying three month Euribor plus 180 basis points for the first 5 years. If Alpha Bank Cyprus Ltd does not redeem the security, the spread for the following years increases to 280 basis points.

⁽⁴⁾ On 19 February 2008, five years after issuance, the Bank redeemed a 10 year subordinated debt amounting to € 100 million.

On 10 July 2008, five years after issuance, the Bank redeemed a 10 year subordinated debt amounting to € 100 million.

On 24 November 2008, five years after issuance, the Bank redeemed a 10 year subordinated debt amounting to € 150 million.

On 18 July 2008 the issuance of two covered bonds was performed by Alpha Covered Bonds Plc, a subsidiary of the Bank, in accordance with paragraph 91 of Law 3601/2007 and P.D./BOG 2598/2-11-2007. Each covered bond issue amounts to € 1 billion, and has a three and five year duration respectively. The bonds are guaranteed by the Bank and they are collateralised with mortgage loans. The bonds received a AAA rating from three international credit rating agencies (Standard & Poor's, Moody's, and Fitch). To date the bonds have been pledged as collateral for monetary policy purposes with the Bank of Greece. In the future these bonds may also be sold to investors.

The liability due to the securitization of the Bank's mortgage loans is not presented in "bond securities in issue and other borrowed funds" since these securities, issued by the Bank's subsidiary Alpha Covered Bond PLC, are held by the Bank.

On 9 December 2008, the issuance of the bond loans, through the Bank's Subsidiary Katanalotika Plc was completed. The bonds are collateralized with personal, consumer and car loans of the Bank. The bonds rated as Aa2 by the credit rating agency Moody's have been retained by the Bank and pledge as collateral for refinancing purposes with the Bank of Greece.

The € 1.45 billion liability due to the securitization of consumer loans is not presented in "debt securities in issue and other borrowed funds" since these securities, issued by the Bank's subsidiary, are held by the Bank.

29. Liabilities for current income tax and other taxes

	31.12.2008	31.12.2007
Current income tax	86,849	127,360
Other taxes	41,213	31,437
Total	128,062	158,797

30. Employee defined benefit obligations

The total amounts recognized in the financial statements for employee defined benefit obligations are presented in the table below:

	Balance sheet		Balance sheet	
	31.12.2008	Income statement	31.12.2007	Income statement
	Liability/ (Asset)	1.1.-31.12.2008 Expense/(Income)	Liability/ (Asset)	1.1.-31.12.2007 Expense/(Income)
TAP – supplementary pension	-	-	-	(1,199)
TAP – Lump sum benefit	(47,311)	3,008	(49,189)	4,203
Total	(47,311)	3,008	(49,189)	3,004
TAPILT	-	(3,733)	3,733	8,194
Alpha Bank Cyprus Ltd	37,673	6,438	33,320	5,650
Other companies	5,089	450	4,966	(309)
Total		6,163		16,539

Balance sheet and income statement amounts are as follows:

i. Bank

a. Supplementary Pension Fund (TAP) of former Alpha Credit Bank Employees

After TAP was absorbed by the Common Insurance Fund of Bank Employees for the supplementary pension (Article 10, Law 3620/2007), TAP obligation is restricted to paying a lump-sum benefit to retiring employees, which is guaranteed by the Bank.

The amounts in balance sheet are analyzed as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Present value of defined benefit obligations	128,895	127,035
Fair value of plan assets	(156,268)	(162,031)
Deficit/(Surplus)	(27,373)	(34,996)
Unrecognized actuarial losses	(19,938)	(14,193)
Asset in balance sheet	(47,311)	(49,189)

Amounts included in profit and loss are as follows:

	<u>From 1 January to</u>	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Current service cost	4,751	5,484
Interest cost	6,391	5,342
Expected return on plan assets	(8,134)	(6,623)
Total (included in staff costs)	3,008	4,203

The movement in present value of accrued liabilities is as follows:

	<u>2008</u>	<u>2007</u>
Opening balance	127,035	121,463
Current service cost	4,751	5,484
Interest cost	6,391	5,342
Employee contributions	1,396	1,032
Benefits paid	(6,912)	(8,466)
Benefits paid directly by the Bank	(1,130)	(1,357)
Expenses	(5)	(68)
Actuarial losses/(Gain)	(2,631)	3,605
Closing balance	128,895	127,035

The movement in fair value of plan assets is as follows:

	<u>2008</u>	<u>2007</u>
Opening balance	162,031	165,051
Expected return	8,134	6,623
Bank contribution	-	-
Employee contributions	1,396	1,032
Benefits paid	(6,912)	(8,466)
Expenses	(5)	(68)
Actuarial losses	(8,376)	(2,141)
Closing balance	156,268	162,031

The Plan assets include deposits with Alpha Bank of € 36.7 million, receivables from Alpha Bank of € 31.1 million bonds issued, Alpha Credit Group plc of € 82.6 million and Alpha Bank shares of € 3.2 million.

The movement of the receivable is as follows:

Balance 1.1.2007	(52,035)
Accrued expense	4,203
Contributions paid	-
Benefits paid directly by the Bank	(1,357)
Balance 31.12.2007	(49,189)
Balance 1.1.2008	(49,189)
Accrued expense	3,008
Contributions paid	-
Benefits paid directly by the Bank	(1,130)
Balance 31.12.2008	(47,311)

The principal actuarial assumptions used are the following:

	31.12.2008	31.12.2007
Discount rate	5.8%	5.5%
Expected return on plan assets	5.0%	5.0%
Future salary increases	3.5%	3.5%

b. Ionian and Popular Bank Insurance Fund (TAPILT – welfare sector)

Ionian and Popular Bank Insurance Fund (TAPILT – Welfare Sector) is responsible for the payment of a lump sum to retired employees of the former Ionian Bank.

In accordance with article 10 of Law 3655/2008 passed on 31.3.2008 a public sector entity was established "Bank employee and Companies Common Benefit Plan (TAYTEKO)" to provide supplementary insurance, lump sum benefits and health insurance. This insurance fund includes the welfare sector of TAPILT among other funds. For this fund the Bank had applied defined benefit plan accounting as it considered that it had a constructive liability.

The liability was written off due to the adoption of the above law and the incorporation of TAPILT's welfare sector to TAYTEKO from 1.10.2008.

The amounts recognized in Balance Sheet are as follows:

	31.12.2007
Present value of defined benefit obligations	74,737
Fair value of plan assets	(64,006)
Deficit/(Surplus)	10,731
Unrecognized actuarial losses	(6,998)
Liability (asset) in balance sheet	3,733

Amounts included in profit and loss are as follows:

	31.12.2007
Current service cost	255
Interest cost	2,744
Expected return on plan assets	(2,508)
Actuarial losses recognized in this fiscal year	28
Past service cost	7,675
Total (included in staff costs)	8,194

The movement in present value of the liabilities in 2007 is as follows:

	2007
Opening balance	63,458
Current service cost	255
Interest cost	2,744
Employees contribution	3,061
Benefits paid	(3,096)
Expenses	(85)
Past service cost	7,675
Actuarial losses	725
Closing balance	74,737

The movement in fair value of plan assets during 2007 is as follows:

	<u>2007</u>
Opening balance	61,202
Expected return	2,508
Employees contribution	3,061
Benefits paid	(3,096)
Expenses	(85)
Actuarial gain/(losses)	416
Closing balance	64,006

The movement of liability is as follows

Balance 1.1.2007	(4,461)
Accrued expense	8,194
Balance 31.12.2007	3,733
Balance 1.1.2008	3,733
Accrued expense	(66)
Income from the write-off liability	(3,667)
Balance 31.12.2008	-

The principal actuarial assumptions used are the following:

	<u>31.12.2007</u>
Discount rate	5.5%
Expected return on plan assets	5.0%
Future salary increases	3.5%

ii. Group companies

a. Alpha Bank Cyprus Ltd

Personnel receive a lump sum benefit on retirement which is calculated based on the years of service and salary.

Amounts included in balance sheet are as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Present value of defined benefit obligations	44,860	42,378
Unrecognized actuarial gains	(7,187)	(9,058)
Recognized liability	37,673	33,320

Amounts included in profit and loss are as follows:

	<u>From 1 January to</u>	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Current service cost	4,042	3,452
Interest cost	2,186	1,870
Net actuarial losses recognized in fiscal year	210	125
Past service cost		203
Total (included in staff costs)	6,438	5,650

The movement of the present value of accrued benefit arises as follows:

	<u>2008</u>	<u>2007</u>
Opening balance	33,320	31,281
Current service cost	4,042	3,452
Interest cost	2,186	1,870
Actuarial losses recognized in fiscal year	210	125
Past service cost recognized in fiscal year	-	203
Foreign exchange differences	-	(389)
Benefits paid	(2,085)	(3,222)
Closing balance	37,673	33,320

The principal actuarial assumptions used are the following:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Discount rate	5.75%	5.25%
Future salary increases	6.50%	6.50%

b. Other companies

The employees of the subsidiaries in Greece with indefinite employment contracts receive a lump sum payment on retirement, which is defined by Law 2112/1920. In the subsidiary Alpha Bank Srbija A.D., the employees receive a lump sum payment on retirement, which equals three salaries of Serbian State employees. The liability arises as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Liability in balance sheet	5,089	4,966
	From 1 January to	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Expense (included in staff costs)	450	(309)

31. Other liabilities

	<u>31.12.2008</u>	<u>31.12.2007</u>
Dividends payable	9,965	8,304
Liabilities to third parties	233,364	241,970
Liabilities to E.T.A.T. ⁽¹⁾	518,400	565,263
Brokerage services	22,872	37,970
Deferred income	59,090	59,659
Accrued expenses	83,143	50,807
Liabilities from credit cards	228,789	225,127
Reinsurance activities	115	1,574
Financial lease	72	407
Other	194,477	132,473
Total	1,350,287	1,323,554

32. Provisions

	<u>31.12.2008</u>	<u>31.12.2007</u>
Insurance provisions	39,770	41,561
Provisions to cover credit risk	3,627	45,929
Other	9,866	8,445
Total	53,263	95,935

⁽¹⁾ In accordance with article 10 of Law 3620/2007 and the mandatorily joint of TAP members to Common Insurance Fund of Bank Employees (E.T.A.T.) from 1.1.2008 (note 30), Bank's financial burden amounted to € 543 million which will be attributed in ten equal annual installments. In 31.12.2007 liability it is included the above amount and interest for 2007 while 31.12.2008 liability has been formed from the payment of the annual installments and interest for the current year.

a. Insurance provisions

	<u>31.12.2008</u>	<u>31.12.2007</u>
Non-life insurance		
Unearned premiums	5,163	4,643
Outstanding claim reserves	<u>4,109</u>	<u>5,780</u>
Total	9,272	10,423
Life insurance		
Mathematical reserves	7,635	6,992
Outstanding claim reserves	<u>1,377</u>	<u>1,325</u>
Total	9,012	8,317
Reserves for investments held on behalf and at risk of life insurance policy holders	21,486	22,821
Total	39,770	41,561

b. Provisions to cover credit risk

Balance 1.1.2007		14,946
Changes for the period 1.1. – 31.12.2007		
Provisions to cover credit risk relating to off-balance sheet items ^(note 9)		30,983
Balance 31.12.2007		45,929
Changes for the period 1.1. – 31.12.2008		
Provisions to cover credit risk relating to off-balance sheet items ^(note 9)		(42,178)
Exchange differences		(124)
Balance 31.12.2008		3,627

c. Other provisions

Balance 1.1.2007		11,432
Changes for the period 1.1. – 31.12.2007		
Decrease of provision for contingent liabilities		(2,895)
Provisions used during the period		(18)
Foreign exchange differences		(74)
Balance 31.12.2007		8,445
Changes for the period 1.1. – 31.12.2008		
Provisions charged to profit and loss		2,190
Provisions used during the period		(443)
Foreign exchange differences		(326)
Balance 31.12.2008		9,866

The amount of other provisions charged to profit and loss is included in "other expenses" of the income statement.

EQUITY

33. Share capital

	<u>Number of shares</u>	<u>Paid-in capital</u>
Opening balance 1 January 2007	408,022,002	1,591,286
Exercise of share options	<u>2,954,650</u>	<u>11,523</u>
Balance 31 December 2007	410,976,652	1,602,809
Share capital increase through the capitalization of the share premium reserve of € 184,033 and part of taxed retained earnings of € 144,748, with an increase of the nominal value of each share from € 3.90 to € 4.70 (Decision of Shareholders' meeting held on 3 April 2008)		<u>328,781</u>
Balance 31 December 2008	410,976,652	1,931,590

Each share has a single voting right in the Shareholders meetings.

34. Share premium

Opening balance (1 January 2007)	127,961
Difference of exercised share options	<u>56,072</u>
Balance 31 December 2007	184,033
Capitalization ^(note 33)	<u>(184,033)</u>
Balance 31 December 2008	

35. Reserves

Reserves are analyzed as follows

	<u>31.12.2008</u>	<u>31.12.2007</u>
Statutory reserve	460,184	412,520
Available for sale reserve	(173,773)	(1,775)
Foreign exchange difference reserve from the translation of foreign operations	(98,007)	34,917
Total	188,404	445,662

According to the Bank's articles of association (article 26) as amended in May 2008, the Bank is required to transfer 5% of its annual net profit to the statutory reserve, until the reserve amounts to 50% of share capital. This reserve can only be used to offset losses according to article 44 of Law 2190/1920.

For the companies incorporated abroad the statutory reserve is formed according to local regulations.

36. Retained earnings

a. Included in retained earnings are gains from the sale of listed shares and other non-taxable income or special taxable income that is not subject to tax and will not be distributed.

The reserves which were formed by 31 December 2005, have been taxed.

The reserves which were formed during 2007 and thereafter are subject to tax at the rate applicable to the Bank (Law 3634/2008).

The reserves which have been subject to tax may be distributed or capitalized without any further tax liability.

b. According to the article 3 paragraph 1 of Law 148/1967 entities are obliged to distribute each year dividends, unless decided otherwise by the Shareholders in general meeting a minimum amount equal to 35% of the annual profits after the deduction of the statutory reserve appropriation and the gain from the sale of shares. The net profit arising from the valuation of financial instruments to fair value after deducting losses for the same reason is not included in the calculation of the dividend as defined by the law 148/67.

According to paragraph 3 of article 1 of Law 3723/2008 relating to strength of liquidity in order to deal with the challenges of the international crisis, the dividend distribution cannot exceed 35% as determined in the above law.

The ordinary General Shareholders' Meeting held on 3 April 2008, approved the distribution of a dividend for 2007 of € 0.90 per share. As at 31.12.2008, the total amount of € 362,199 has been deducted from retained earnings.

37. Treasury shares

On 25 February 2008 the Bank's wholly subsidiary Alpha Insurance Agents A.E. sold 10,080 of the Bank's shares with cost value € 188 at the sale price of €20,8 per share. The net of proceeds of the sale amounted to € 21, which was recognized directly to retained earning.

The Bank pursuant to the decisions of prior years General Meeting of Shareholders, purchased during the first quarter of 2008, 8,123,677 treasury shares at a cost of € 167,551 (€ 20.63 per share).

Based on the decision of the general meeting of shareholders held on 3 April 2008 which approved the establishment of a share buy back program, for the period April 2008 - April 2010, the Bank acquired during 1.4 - 31.12.2008 13,998,747 treasury shares at a cost of € 242,839 (€ 17.35 per share).

On 30 June 2008, the Bank completed the sale of 16,439,066 treasury shares the cost of which amounted to € 341,405, through a private placement, which represented 4% of its issued share capital. The result of the above transaction has been recognized directly to the Retained earnings.

As at 31 December 2008 the Bank holds 5,683,358 treasury shares with a cost of € 68,985 (€ 12.14 per share).

The number of treasury shares and the cost are analyzed as follows:

	Number of shares	Cost	Percentage
Balance 31.12.2007	10,080	188	
Purchases 1.1 - 31.12.2008	22,122,424	410,390	5.38%
Sales 1.1 - 31.12.2008	(16,449,146)	(341,593)	(4.01%)
Balance 31.12.2008	5,683,358	68,985	1.38%

38. Hybrid Securities

Alpha Group Jersey a wholly owned subsidiary of the Bank has issued the following hybrid securities:

- On 5 December 2002 an amount of € 200 million preferred securities with interest step up clause, which represent Lower Tier 1 capital for the Group.
These are perpetual securities and may be redeemed by the issuer after the expiration of 10 years. The issuer has the discretion not to pay a dividend on the conditions that the Bank does not pay a dividend to common Shareholders. They carry interest at 3-month Euribor plus a margin of 2.65%. If redemption option is not exercised by the issuer the margin is increased by 1.325% reaching 3.975% in total. The preferred securities are listed on the Luxembourg Stock Exchange.
- On 5 December 2003 an amount of € 100 million preferred securities were issued with the same characteristics as those issued on 5 December 2002.
- On 18 February 2005 amount of € 600 million preferred securities without an interest step up clause, which also represent Lower Tier 1 capital for the Group since they fulfill the requirements of securities with interest step up clause as described above. The expenses of the issue amounted to € 12 million.

Non-cumulative dividend of preferred securities carry fixed interest at 6% for the first 5 years and thereafter interest is determined based on the formula $4 \times (\text{CMS10} - \text{CMS2})$ with a ceiling and floor rate of 10% and 3.25% respectively. CMS10 and CMS2 represent the Euribor of interest rate swaps of 10 and 2 years, respectively.

Hybrid securities	31.12.2008	31.12.2007
Perpetual with 1 st call option in 2012	300,000	300,000
Perpetual with 1 st call option in 2015	588,000	588,000
Total	<u>888,000</u>	<u>888,000</u>
Securities held from Group companies	(694)	(106)
Total	<u>887,306</u>	<u>887,894</u>

ADDITIONAL INFORMATION

39. Contingent liabilities and commitments

a) Legal issues

The Bank, in the ordinary course of business, is a defendant in claims from customers and other legal proceedings. No provision has been recorded because after consultation with legal department, the ultimate disposition of these matters is not expected to have a material effect on the financial position or operations of the Bank.

There are no pending legal cases or issues in progress which may have a material impact on the financial statements or operations of the other companies of the Group. However, the Group recorded a provision amounting to € 4.2 million for pending legal cases or issues in progress.

b) Tax issues

The Bank and the companies, Alpha Astika Akinita A.E., Messana Holdings S.A., Ionian Hotel Enterprises A.E., ABC Factors A.E. and Kafe Alpha A.E. have been audited by the tax authorities for the years up to and including 2005. The Bank's branches in Bulgaria and in Albania have been audited by the tax authorities for the years up to and including 2007, while in London has been audited by tax authorities for the years up to and including 2005. Alpha Bank Romania S.A. and Alpha Insurance Agents AE. have been audited by the tax authorities for the year up to and including 2006. Tax audits are in progress at Alpha Finance A.E.P.E.Y., and Alpha Leasing A.E. for fiscal years from 2003-2006 and 2005-2007 respectively. The companies Alpha Ventures A.E., Alpha Private Investment Services A.E.P.E.Y., Oceanos A.T.O.E.E., Ionian Holdings A.E., Evremethea A.E. and APE Commercial Property A.E. used the clauses of Law 3697/08 and concluded their unaudited tax fiscal years 2002-2006, 2002-2005, 2003-2006, 2005-2006, 2005-2006 and 2003-2006, respectively. The remaining companies of the Group has been audited by the tax authorities, for the years up to and including the year ended 31 December 2002.

Additional taxes and penalties may be imposed for the unaudited years.

c) Operating leases

The Group's minimum future lease payments are:

	31.12.2008	31.12.2007
<input type="checkbox"/> less than one year	48,624	30,894
<input type="checkbox"/> between one and five years	162,958	92,662
<input type="checkbox"/> more than five years	134,604	79,219
Total	346,186	202,775

The minimum future revenues are:

	31.12.2008	31.12.2007
<input type="checkbox"/> less than one year	6,056	6,017
<input type="checkbox"/> between one and five years	19,267	22,806
<input type="checkbox"/> more than five years	6,901	9,177
Total	32,224	38,000

d) Off balance sheet liabilities

	31.12.2008	31.12.2007
Letters of credit	191,937	48,014
Letters of guarantee	5,652,060	4,835,271
Undrawn credit facilities	18,040,379	17,573,361
Total	23,884,376	22,456,646

e) Assets pledged

	31.12.2008	31.12.2007
Loans to customers	964,490	800,490
Securities from reverse Repos	400,000	
Financial assets at fair value through profit or loss	60,964	
Investment securities	5,632,896	160,000
Total	7,058,350	960,490

The Bank has collateralized customer loans to the Bank of Greece in accordance with the Monetary Policy Council Act No 54/27.2.2004 as in force, and following its amendment by Monetary Policy Council Act No 61/6.12.2006. With this act the Bank of Greece accepts as collateral for monetary policy purposes and intraday credit, non-marketable assets, which should meet the terms and conditions of the above act.

From the investments securities an amount of €5 million is pledged as collateral to the clearing house of derivative transactions "ETESEP AE" as a margin account insurance.

The above mentioned financial assets measured at fair value through profit or loss derived from reserve repos and investments securities are pledged as collateral to Bank of Greece for the participation in the Intra – Europe clearing of payments system on an ongoing time (TARGET) and in major acts of financing from European Central Bank.

From the above securities € 3.5 billion are held by the Bank from the securitization of mortgage and consumer loans. The above bonds are not presented in "Investment Securities" but are presented net from the banks liabilities to the special purpose entities that issued these securities.

f) Other pledges

On 7 May 2008 the Bank completed a new Medium Term Notes Program amounting to USD 7.5 billion, according to Rule 144A of the American Law, which will be offered to institutional investors. The issuer will be Alpha Group Jersey Limited a wholly owned subsidiary of the Bank. The Notes will be guaranteed by the Bank and will be traded in Luxembourg's stock exchange. The program is not yet active.

40. Group consolidated companies

The consolidated financial statements apart from the parent company ALPHA BANK include the following entities:

A. Subsidiaries

Name	Country of Incorporation	Group's ownership interest %	
		31.12.2008	31.12.2007
Banks			
1. Alpha Bank London Ltd	United Kingdom	100.00	100.00
2. Alpha Bank Cyprus Ltd	Cyprus	100.00	100.00
3. Alpha Bank Romania S.A.	Romania	99.91	99.91
4. Alpha Bank AD Skopje	FYROM	100.00	100.00
5. Alpha Bank Jersey Ltd	Jersey	100.00	100.00
6. Alpha Bank Srbija A.D.	Serbia	100.00	99.99
7. Astra Bank OJSC ^(note 45d)	Ukraine	93.33	
Leasing Companies			
1. Alpha Leasing A.E.	Greece	100.00	100.00
2. Alpha Leasing Romania S.A.	Romania	99.99	99.99
3. ABC Factors A.E.	Greece	100.00	100.00
4. Alpha Asset Finance C.I. Ltd	Jersey	100.00	100.00
Investment Banking			
1. Alpha Finance A.E.P.E.Y. ^(note 45a)	Greece	100.00	100.00
2. Alpha Finance US Corporation	USA	100.00	100.00
3. Alpha Finance Romania S.A.	Romania	99.98	99.98
4. Alpha Ventures A.E.	Greece	100.00	100.00
5. AEF European Capital Investments B.V. ^(note 45c)	The Netherlands		100.00
6. Alpha Ventures Capital Management ^(note 45h)	Greece	100.00	
Asset Management			
1. Alpha Asset Management A.E.D.A.K.	Greece	100.00	100.00
2. Alpha Private Investment Services A.E.P.E.Y.	Greece	100.00	100.00
3. ABL Independent Financial Advisers Ltd	United Kingdom	100.00	100.00
Insurance			
1. Alpha Insurance Agents A.E.	Greece	100.00	100.00
2. Alpha Insurance LTD Cyprus	Cyprus	100.00	100.00
3. Alpha Insurance Brokers S.R.L.	Romania	99.91	99.91
4. ALPHALIFE A.A.E.Z.	Greece	100.00	100.00
Real estate and hotel			
1. Alpha Astika Akinita A.E.	Greece	88.59	84.10
2. Ionian Hotel Enterprises A.E.	Greece	96.64	94.81
3. Oceanos A.T.O.E.E.	Greece	100.00	100.00
4. Alpha Real Estate D.O.O. Beograd	Serbia	88.59	84.10
5. Alpha Astika Akinita D.O.O.E.L. Skopje	FYROM	88.59	84.10
6. Tourist Resorts A.E. ^(note 45b)	Greece		94.81
7. Alpha Immovables Bulgaria E.O.O.D.	Bulgaria	88.59	84.10
Special purpose entities			
1. Alpha Credit Group Plc	United Kingdom	100.00	100.00
2. Alpha Group Jersey Ltd	Jersey	100.00	100.00
3. Alpha Group Investment Ltd	Cyprus	100.00	100.00
4. Ionian Holdings A.E.	Greece	100.00	100.00
5. Messana Holdings S.A.	Luxemburg	100.00	100.00
6. Ionian Equity Participations Ltd	Cyprus	100.00	100.00
7. Alpha Covered Bonds Plc ^(note 45ib)	United Kingdom	100.00	
8. ABL Holdings Jersey Ltd ^(note 45id)	Jersey	100.00	
9. Katanalotika Plc ^(note 45ie)	United Kingdom		
Other companies			
1. Alpha Bank London Nominees Ltd	United Kingdom	100.00	100.00
2. Alpha Trustees Ltd	Cyprus	100.00	100.00
3. Flagbright Ltd	United Kingdom	100.00	100.00
4. Alpha Advisory Romania S.R.L.	Romania	99.98	99.98
5. Evremathea A.E.	Greece	100.00	100.00
6. Kafe Alpha A.E.	Greece	100.00	100.00
7. Ionian Supporting Services A.E.	Greece	100.00	100.00

B. JOINT VENTURES

Name	Country of Incorporation	Group's ownership interest %	
		31.12.2008	31.12.2007
1. Cardlink A.E.	Greece	50.00	50.00
2. APE Fixed Assets A.E.	Greece	60.10	60.10
3. APE Commercial Property A.E.	Greece	72.20	60.10
4. Anadolu Alpha Gayrimenkul Ticaret Anonim Sirketi ^(note 45ic)	Turkey		50.00
5. APE Investment Property S.A.	Greece	67.42	67.42
6. Alpha TANE0 A.K.E.S. ^(note 45h)	Greece	51.00	

The subsidiaries were fully consolidated and the joint ventures were consolidated under the proportionate method.

The Group hedges the foreign exchange risk arising from the net investment in Alpha Bank London Ltd., Alpha Bank Romania S.A. and Alpha Finance US Corporation through the use of the FX swaps and interbank deposits in the functional currency of the above subsidiaries.

C. ASSOCIATES

Name	Country of Incorporation	Group's ownership interest %	
		31.12.2008	31.12.2007
1. Evisak A.E.	Greece	27.00	27.00
2. AEDEP Thessalias and Stereas Ellados	Greece	50.00	50.00
3. A.L.C. Novelle Investments Ltd	Cyprus	33.33	33.33
4. EL.P.E.T. Valkaniki A.E. ^(note 45i)	Greece	26.71	

The associates included in consolidated financial statements are measured under the equity method.

41. Segment reporting

a. Analysis by sector

amounts in million Euro

1.1 - 31.12.2008

	Retail	Corporate Banking	Asset Management/Insurance	Investment Banking/Treasury	South-Eastern Europe	Other	Group
Interest	1,093.8	322.9	15.3	21.8	342.6	2.2	1,798.6
Commission	185.9	86.0	65.3	43.2	85.7	(1.7)	464.4
Other income	14.2	12.0	1.6	(15.4)	68.9	1.4	82.7
Total income	1,293.9	420.9	82.2	49.6	497.2	1.9	2,345.7
Total expenses	(595.3)	(129.9)	(51.2)	(40.7)	(295.7)	(65.5)	(1,178.3)
Impairment losses	(278.9)	(172.6)	(0.3)	(0.1)	(89.9)		(541.8)
Profit before tax	419.7	118.4	30.7	8.8	111.6	(63.6)	625.6
Assets	23,605.0	19,925.4	1,800.4	8,722.7	10,532.6	683.9	65,270.0
Liabilities	34,267.3	2,898.1	1,935.3	13,825.5	6,880.7	1,522.4	61,329.3
Capital expenditures	80.8	30.1	2.1	6.7	85.3	5.2	210.2
Depreciation and amortization	37.3	10.4	2.0	1.8	23.4	14.0	88.9

1.1 - 31.12.2007

	Retail	Corporate Banking	Asset Management / Insurance	Investment Banking/Treasury	South-Eastern Europe	Other	Group	Discontinued operation	Group (continuing operation)
Interest	993.6	308.4	18.7	36.9	231.7	16.9	1,606.2	0.9	1,605.3
Commission	166.0	91.5	89.6	50.6	69.2	(2.0)	464.9	0.4	464.5
Other income	18.6	5.5	13.3	28.7	44.9	140.2	251.2	83.7	167.5
Total income	1,178.2	405.4	121.6	116.2	345.8	155.1	2,322.3	85.0	2,237.3
Total expenses	(554.0)	(110.3)	(63.8)	(38.1)	(201.3)	(62.0)	(1,029.5)	(4.2)	(1,025.3)
Impairment losses	(115.7)	(84.0)		1.0	(27.4)	(0.6)	(226.7)		(226.7)
Profit before tax	508.5	211.1	57.8	79.1	117.1	92.5	1,066.1	80.8	985.3
Assets	19,877.5	17,455.1	2,284.6	7,423.5	7,104.0	539.6	54,684.3		54,684.3
Liabilities	28,430.3	2,552.0	1,818.8	9,626.2	6,198.8	1,766.9	50,393.0		50,393.0
Capital expenditures	72.7	41.9	2.0	2.0	55.2	9.2	183.0		183.0
Depreciation and amortization	35.9	8.6	2.3	1.2	19.8	10.7	78.5	0.2	78.3

i. Retail banking

Includes all individuals (retail banking customers) of the Group, professionals small and very small companies operating in Greece and abroad except from South-Eastern Europe countries.

The Group through its extensive branch network offers all types of deposit products (deposits/ savings accounts, working capital/ current accounts, investment facilities/ term deposits, Repos, Swaps), loan facilities (mortgages, consumer, corporate loans, letter of guarantees) and debit and credit cards to the above customers.

ii. Corporate Banking

Includes all medium-sized and large companies, corporations with international activities, corporations managed by the Corporate Banking Division (Corporate) and shipping corporations operating in Greece and abroad except from South-Eastern Europe countries. The Group offers working capital facilities, corporate loans, and letters of guarantees.

This sector also includes the leasing products which are offered through Alpha Leasing A.E. and factoring services to third parties through ABC Factors A.E.

iii. Asset Management / Insurance

Consists of a wide range of asset management services through Group's private banking and Alpha Asset Management A.E.D.A.K.

In addition commissions are included due to the wide range of insurance products to individuals and companies through AXA Insurance which is the corporate successor of the subsidiary Alpha Insurance A.E.

iv. Investment Banking / Treasury

Includes stock exchange, advisory and brokerage services relating to capital markets, and also investment banking facilities, offered either by the Bank or specialized Group companies (Alpha Finance AEPEY, Alpha Ventures A.E.). It also includes activities of the Dealing Room in the interbank market (FX Swaps, Bonds, Futures, IRS, Interbank placements – Loans etc.).

v. South-Eastern Europe

Consists of the Bank's branches and subsidiaries operating in South Eastern Europe.

vi. Other

This segment consists of the non-financial subsidiaries of the Group and Bank's income and expenses that are not related to its operating activities.

b. Analysis by geographical sector

amounts in million Euro

	1.1 - 31.12.2008			
	Greece	Other countries	Group	
Interest	1,437.5	361.1		1,798.6
Commission	375.4	89.0		464.4
Other income	11.5	71.2		82.7
Total income	1,824.4	521.3		2,345.7
Total expenses	(869.1)	(309.2)		(1,178.3)
Impairment	(402.0)	(139.8)		(541.8)
Profit before tax	553.3	72.3		625.6
Assets	51,234.4	14,035.6		65,270.0

1.1 - 31.12.2007

	Greece	Other countries	Group	Discontinued operation	Group (continuing operation)
Interest	1,359.8	246.4	1,606.2	0.9	1,605.3
Commissions	393.5	71.4	464.9	0.4	464.5
Other income	203.4	47.8	251.2	83.7	167.5
Total income	1,956.7	365.6	2,322.3	85.0	2,237.3
Total expenses	(816.1)	(213.4)	(1,029.5)	(4.2)	(1,025.3)
Impairment	(199.3)	(27.4)	(226.7)		(226.7)
Profit before tax	941.3	124.8	1,066.1	80.8	985.3
Assets	45,524.2	9,160.1	54,684.3		54,684.3

42. Financial risk management

The Group has established a systematic and disciplined management framework for the reliable measurement of risk. Considering the stability and continuity of its operations, management places high priority on the goal of implementing and continuously improving this framework, in order to minimize potential negative effects on Group's financial results.

The Board of Directors of the Bank has overall responsibility for the improvement and oversight of the Risk Management framework. Risk Management Committee meets on a quarterly basis and reports its activities to the Board of Directors. The Risk Management Committee is responsible for the implementation and monitoring compliance with the risk management policies. The Bank re-examines the effectiveness of the risk management framework on a regular basis in order to ensure compliance with international best practices and regulatory framework.

Risk management division operate within the Group under the supervision of the Group's Chief Risk Officer and have been assigned with the responsibility of implementing the risk management framework, according to the directions of the Risk Management Committee.

42.1 Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk is considered the most significant risk for the Group, and its continuous monitoring is management's first priority.

The Group in order to effectively manage credit risk has developed specific methodologies and systems to measure credit risk. These systems and methodologies are continuously evolving so as to provide to the maximum extent possible current and productive support in the decisions making process of the business units in order to avoid possible adverse consequences on the results of the Group.

The main tool for the measurement of credit risk is the credit risk grading system established in Alpha Bank Group. Current systems use both quantitative and qualitative criteria of measurement and also criteria of transactional behavior in order to report customer probabilities of loss given defaults. Respective models are continuously improved in order for the total loan portfolio to be included in the new system of internal grading imposed by capital adequacy. The credit grading system consists of nine basic grades. Additionally, the Group uses ratings provided by International Rating Agencies.

Credit risk rating also determine both credit limits and collaterals and it is systematically reassessed on a six or twelve month basis. The reassessment is based on the customer's credit worthiness and on any new information and events that may have a significant impact on the level of credit risk.

Credit risk grading systems are being constantly tested qualitatively in order to assure at every turn their ability.

At the same time the Group performs stress testing exercises concerning credit risk on a regular basis. Based on respective stress testing an estimation is provided of the size of financial losses that could occur under extreme transactional behavior of the clients or of economic environment. Additionally, on regular basis large exposures are monitored and management and the Board of Directors are informed.

The Group assesses on regular basis whether there is objective evidence of impairment.

The Group assesses as at each balance sheet date, whether there is evidence of impairment in accordance with the general principles and methodology set out in IAS 39 and the relevant implementation guidance.

Specifically the above mentioned procedures include the following steps:

- a.** Establishment of events that provide objective evidence that a loan is impaired (trigger events).
- b.** The criteria for assessment on an individual or collective basis.
- c.** Establishment of groups of assets with similar risk characteristics.
- d.** Methodology in determining future cash flows from impaired loans.
- e.** Interest income recognition.
- f.** Recoveries/ Receivable from loans impaired.

In note 1.13 "Impairment losses on loans and advances" the accounting principles applied for loan impairment are described in detail.

FINANCIAL INSTRUMENTS CREDIT RISK

	31.12.2008			31.12.2007		
	Exposure before impairment	Impairment	Net exposure to credit risk	Exposure before impairment	Impairment	Net exposure to credit risk
A. Credit risk exposure relating to on balance sheet items						
Due from banks	2,837,837	7,867	2,829,970	3,516,393	6,697	3,509,696
Loans and advances to customers:						
Individuals:						
▪ Mortgages	13,538,068	94,384	13,443,684	11,186,669	55,402	11,131,267
▪ Consumer	4,669,423	195,228	4,474,195	3,606,631	142,221	3,464,410
▪ Credit cards	1,285,118	56,154	1,228,964	1,092,863	54,123	1,038,740
▪ Other	119,400		119,400	146,762		146,762
Total	19,612,009	345,766	19,266,243	16,032,925	251,746	15,781,179
Corporate loans:						
▪ Companies	29,779,390	863,259	28,916,131	24,771,065	521,921	24,249,144
▪ Leasing	1,448,224	29,101	1,419,123	1,338,340	24,977	1,313,363
▪ Factoring	599,888	3,215	596,673	532,640	3,215	529,425
▪ Other receivables	541,185	34,653	506,532	237,695	38,735	198,960
Total	32,368,687	930,228	31,438,459	26,879,740	588,848	26,290,892
Financial asset at fair value through profit or loss						
▪ Government bonds	78,458		78,458	241,724		241,724
▪ Other debt securities	2,677		2,677	21,729		21,729
▪ Derivative financial instruments	485,026		485,026	383,432		383,432
Total	566,161		566,161	646,885		646,885
Investment securities:						
▪ Available for sale (government bonds)	366,804		366,804	1,925,351		1,925,351
▪ Available for sale (other)	336,384		336,384	1,086,803		1,086,803
▪ Available for sale (other variable yield securities)	49,338		49,338	53,640		53,640
▪ Held to maturity (government bonds)	1,805,579		1,805,579			
▪ Held to maturity (other)	2,683,130		2,683,130			
Total	5,241,235		5,241,235	3,065,794		3,065,794
Total amount of on balance sheet items exposed to credit risk (a)	60,625,929	1,283,861	59,342,068	50,141,737	847,291	49,294,446
Other on balance sheet items not exposed to credit risk	5,927,886		5,927,886	5,280,413		5,280,413
Total Assets	66,553,815	1,283,861	65,269,954	55,422,150	847,291	54,574,859
B. Credit risk exposure relating to off balance sheet items:						
Letters of guarantee and letters of credit	5,843,997	3,627	5,840,370	4,883,285	45,929	4,837,356
Undrawn credit facilities ⁽¹⁾	18,040,379		18,040,379	17,573,361		17,573,361
Total amount of off balance sheet items exposed to credit risk (b)	23,884,376	3,627	23,880,749	22,456,646	45,929	22,410,717
Total credit risk exposure (a+b)	84,510,305	1,287,488	83,222,817	72,598,383	893,220	71,705,163

⁽¹⁾ Undrawn credit facilities as of 31.12.2008 include an amount of € 1,051.6 million (31.12.2007: € 921 million) which are committed limits that cannot be canceled in cases where it becomes apparent that the counterparty will fail to meet their contractual obligations.

LOANS AND ADVANCES TO CUSTOMERS – Analysis of past due amounts

31.12.2008

	Neither past due nor impaired	Past due but not impaired	Impaired	Total
Loans and advances to individuals				
• Mortgage				
Performing loans	11,701,254			11,701,254
Past due 1 - 90 days		1,410,752		1,410,752
Past due > 90 days			426,062	426,062
	11,701,254	1,410,752	426,062	13,538,068
• Credit cards, consumer and other loans				
Performing loans	4,969,771			4,969,771
Past due 1 - 90 days		781,971		781,971
Past due > 90 days			322,199	322,199
	4,969,771	781,971	322,199	6,073,941
Corporate loans				
Performing loans	27,536,637		421,406	27,958,043
Past due 1 - 90 days		3,000,557	114,479	3,115,036
Past due > 90 days		230,380	1,065,228	1,295,608
	27,536,637	3,230,937	1,601,113	32,368,687
Total portfolio				
Performing loans	44,207,662		421,406	44,629,068
Past due 1 - 90 days		5,193,280	114,479	5,307,759
Past due > 90 days		230,380	1,813,489	2,043,869
Total	44,207,662	5,423,660	2,349,374	51,980,696

31.12.2007

	Neither past due nor impaired	Past due but not impaired	Impaired	Total
Loans and advances to individuals				
• Mortgage				
Performing loans	9,833,963			9,833,963
Past due 1 - 90 days		1,083,852		1,083,852
Past due > 90 days			268,854	268,854
	9,833,963	1,083,852	268,854	11,186,669
• Credit cards, consumer and other loans				
Mortgage	4,209,177			4,209,177
Past due 1 - 90 days		431,590		431,590
Past due > 90 days			205,489	205,489
	4,209,177	431,590	205,489	4,846,256
Corporate loans				
Mortgage	22,826,730		240,585	23,067,315
Past due 1 - 90 days		2,605,516	84,853	2,690,369
Past due > 90 days		263,823	858,233	1,122,056
	22,826,730	2,869,339	1,183,671	26,879,740
Total portfolio				
Performing loans	36,869,870		240,585	37,110,455
Past due 1 - 90 days		4,120,958	84,853	4,205,811
Past due > 90 days		263,823	1,332,576	1,569,399
Total	36,869,870	4,384,781	1,658,014	42,912,665

LOANS AND ADVANCES TO CUSTOMERS – Neither past due or impaired

31.12.2008

	Mortgage	Credit cards, consumer and other loans	Corporate loans	Total
Low risk	11,701,254	4,969,771	26,577,295	43,248,320
Under surveillance			959,342	959,342
Total	11,701,254	4,969,771	27,536,637	44,207,662

31.12.2007

	Mortgage	Credit cards, consumer and other loans	Corporate loans	Total
Low risk	9,833,963	4,209,177	22,046,275	36,089,415
Under surveillance			780,455	780,455
Total	9,833,963	4,209,177	22,826,730	36,869,870

This category includes loans that have indications that the counterparty will not be able to meet their contractual obligations, accounts were a settlement was agreed during the last 12 months, and they are subsequently meet their obligations. These loans amounted to € 167.7 million as at 31.12.2008 (31.12.2007: € 51.6 million)

LOANS AND ADVANCES TO CUSTOMERS – Past due and not impaired

31.12.2008

	Mortgage	Credit cards, consumer and other loans	Corporate loans	Total
Past due 1 - 90 days	1,410,752	781,971	3,000,557	5,193,280
Past due > 90 days			230,380	230,380
Total	1,410,752	781,971	3,230,937	5,423,660
Fair value of collaterals	1,976,438	51,001	4,481,826	6,509,265

31.12.2007

	Mortgage	Credit cards, consumer and other loans	Corporate loans	Total
Past due 1 - 90 days	1,083,852	431,590	2,605,516	4,120,958
Past due > 90 days			263,823	263,823
Total	1,083,852	431,590	2,869,339	4,384,781
Fair value of collaterals	1,647,538	106,949	3,693,984	5,448,471

LOANS AND ADVANCES TO CUSTOMERS – Impaired

31.12.2008

	Mortgage	Credit cards, consumer and other loans	Corporate loans	Total
Carrying amount before impairment	426,062	322,199	1,601,113	2,349,374
Allowance of impairment	(94,384)	(251,382)	(930,228)	(1,275,994)
Carrying amount	331,678	70,817	670,885	1,073,380
Fair value of collaterals	381,926	28,166	1,300,868	1,710,960

31.12.2007

	Mortgage	Credit cards, consumer and other loans	Corporate loans	Total
Carrying amount before impairment	268,854	205,489	1,183,671	1,658,014
Allowance of impairment	(55,402)	(196,344)	(588,848)	(840,594)
Carrying amount	213,452	9,145	594,823	817,420
Fair value of collaterals	260,899	21,582	1,000,142	1,282,623

DUE FROM BANKS: DERIVATIVE FINANCIAL INSTRUMENTS AND DEBT SECURITIES

31.12.2008

	Due from Banks	Trading securities	Derivatives financial instruments	Available for sale	Held to maturity	Total
AAA			30,310	1,359	170,391	202,060
AA- to AA+	520,029		1,261	49,725	306,390	877,405
A- to A+	1,055,286	68,462	252,091	285,250	3,059,931	4,721,020
Lower than A-	1,262,522	12,673	2,786	416,192	951,997	2,646,170
Unrated			198,578			198,578
Total	2,837,837	81,135	485,026	752,526	4,488,709	8,645,233

31.12.2007

	Due from Banks	Trading securities	Derivatives financial instruments	Available for sale	Held to maturity	Total
AAA				81,305		81,305
AA- to AA+	289,905		265,630	10,000		565,535
A- to A+	1,664,704	244,813	54,622	2,062,609		4,026,748
Lower than A-	1,561,784	18,640	347	911,880		2,492,651
Unrated			62,833			62,833
Total	3,516,393	263,453	383,432	3,065,794		7,229,072

DEBT SECURITIES, GOVERNMENT BONDS AND OTHER SECURITIES - Analysis of past due amounts**31.12.2008**

	Due from Banks	Trading securities	Derivatives financial instruments	Available for sale	Held to maturity	Total
Neither past due nor impaired	2,829,970	81,135	485,026	752,526	4,488,709	8,637,366
Past due and not impaired						
Impaired	7,867					7,867
Total	2,837,837	81,135	485,026	752,526	4,488,709	8,645,233

31.12.2007

	Due from Banks	Trading securities	Derivatives financial instruments	Available for sale	Held to maturity	Total
Neither past due nor impaired	3,509,696	263,453	383,432	3,065,794		7,222,375
Past due and not impaired						
Impaired	6,697					6,697
Total	3,516,393	263,453	383,432	3,065,794		7,229,072

In the following tables are presented the financial instruments exposed to credit risk carrying amounts by industry sectors of the counterparties.

FINANCIAL INSTRUMENTS CREDIT RISK – Analysis by industry sector

31.12.2008

	Financial Institutions and other financial services	Manufacturing	Construction and real estate	Wholesale and retail trade	Public sector	Transportation	Shipping	Hotels - Tourism	Other sectors	Individuals	Total
Credit risk exposure relating to on balance sheet items											
Due from banks	2,837,837										2,837,837
Loans and advances to customers											
Individuals:											
▪ Mortgage										13,538,068	13,538,068
▪ Credit cards and consumer										5,954,541	5,954,541
▪ Other receivables										119,400	119,400
Total										19,612,009	19,612,009
Corporate loans:											
▪ Companies	921,906	5,958,662	5,248,953	7,135,998	238,705	2,276,743	1,635,567	2,236,160	4,667,881		30,320,575
▪ Leasing	13,745	252,693	410,402	384,897	264	29,612		86,505	270,106		1,448,224
▪ Factoring	43,571	263,141	4,229	225,176		5,194		1,965	56,612		599,888
Total	979,222	6,474,496	5,663,584	7,746,071	238,969	2,311,549	1,635,567	2,324,630	4,994,599		32,368,687
Financial assets at fair value through profit or loss:											
▪ Debt securities				439	73,936				6,760		81,135
▪ Derivative financial instruments	412,272								72,754		485,026
Total	412,272			439	73,936				79,514		566,161
Investment securities											
▪ Available for sale	209,351		26,104	42,423	336,569				138,079		752,526
▪ Held to maturity	2,297,517	119,100	123,459	72,213	1,876,420						4,488,709
Total carrying amount of on balance sheet items exposed to credit risk (a)	6,736,199	6,593,596	5,813,147	7,861,146	2,525,894	2,311,549	1,635,567	2,324,630	5,212,192	19,612,009	60,625,929
Other on balance sheet items not exposed to credit risk									5,927,886		5,927,886
Total assets	6,736,199	6,593,596	5,813,147	7,861,146	2,525,894	2,311,549	1,635,567	2,324,630	11,140,078	19,612,009	66,553,815
Credit risk exposure relating to off balance sheet											

items:

Letters of guarantee and letters of credit	25,970	1,155,465	2,036,526	1,093,243	10,207	57,051	56,981	105,181	1,303,373	5,843,997	
Undrawn credit facilities and other credit liabilities									18,040,379	18,040,379	
Total carrying amount of off balance sheet items exposed to credit risk (b)	25,970	1,155,465	2,036,526	1,093,243	10,207	57,051	56,981	105,181	19,343,752	23,884,376	
Total credit risk exposure (a+b)	6,762,169	7,749,061	7,849,673	8,954,389	2,536,101	2,368,600	1,692,548	2,429,811	24,555,944	19,612,009	84,510,305

FINANCIAL INSTRUMENTS CREDIT RISK – Analysis by industry sector

31.12.2007

Financial Institutions and other financial services	Manufacturing	Construction and real estate	Wholesale and retail trade	Public sector	Transportation	Shipping	Hotels - Tourism	Other sectors	Individuals	Total	
Credit risk exposure relating to on balance sheet items											
Due from banks	3,516,393									3,516,393	
Loans and advances to customers											
Individuals:											
- Mortgage									11,186,669	11,186,669	
- Credit cards and consumer									4,699,494	4,699,494	
- Other receivables									146,762	146,762	
Total									16,032,925	16,032,925	
Corporate loans:											
- Companies	1,206,591	4,844,582	3,649,578	6,099,197	238,362	1,935,614	1,360,515	2,034,856	3,639,465	25,008,760	
- Leasing	133,151	251,264	360,413	344,364	481		64,245	184,422		1,338,340	
- Factoring	34,113	269,615	2,685	168,996			1,265	55,966		532,640	
Total	1,373,855	5,365,461	4,012,676	6,612,557	238,843	1,935,614	1,360,515	2,100,366	3,879,853	26,879,740	
Financial assets at fair value through profit or loss:											
- Debt securities				236,340				27,113		263,453	
- Derivative financial instruments	324,929							58,503		383,432	
Total	324,929			236,340				85,616		646,885	
Investment securities											
- Available for sale	803,345	82,100		80,246	1,856,217			243,886		3,065,794	
Total carrying amount of on balance sheet items exposed to credit risk (a)	6,018,522	5,447,561	4,012,676	6,692,803	2,331,400	1,935,614	1,360,515	2,100,366	4,209,355	16,032,925	50,141,737
Other on balance sheet items not exposed to credit risk											
								5,280,413		5,280,413	
Total assets	6,018,522	5,447,561	4,012,676	6,692,803	2,331,400	1,935,614	1,360,515	2,100,366	9,489,768	16,032,925	55,422,150
Credit risk exposure relating to off balance sheet items:											
Letters of guarantee and letters	11,009	729,337	902,888	770,334	4,534	10,203	38,701	124,063	2,292,216	4,883,285	

of credit

Undrawn
credit
facilities and
other credit
liabilities

17,573,361

17,573,361

**Total
carrying
amount of
off balance
sheet items
exposed to
credit risk
(b)**

11,009

729,337

902,888

770,334

4,534

10,203

38,701

124,063

19,865,577

22,456,646

**Total credit
risk
exposure
(a+b)**

6,029,531

6,176,898

4,915,564

7,463,137

2,335,934

1,945,817

1,339,216

2,224,429

24,074,932

16,032,925

72,598,383

42.2. Market risk

Market risk is the risk of losses arising from unfavourable changes in interest rates, foreign exchange rates, stock exchange indexes, equity prices and commodities. Losses may also occur either from the trading portfolio or from the banking book.

i. Trading portfolio

The market risk is measured by the Value at Risk – VAR. The method applied for calculating Value at Risk is historical simulation. The Bank applies a holding period of 1 and 10 days, depending on the time required to liquidate the portfolio.

1 day value at risk, 99% confidence level (2 years historical data)

	2008				2007	
	Foreign currency risk	Interest rate risk	Price risk	Covariance	Total	Total
31 December	418,401	1,085,578	189,006	(17,623)	1,128,506	320,791
Average daily value (annual)	246,199	2,006,198	302,964	(485,090)	2,070,271	1,019,495
Maximum daily value (annual)	57,275	3,460,779	645,807	(439,967)	3,723,894	3,027,642
Minimum daily value (annual)	95,617	651,307	102,094	(268,428)	580,590	223,039

The above items concern the Bank. The Group's subsidiaries and branches have limited trading positions, which are immaterial compared to the positions of the Bank. As a result the market risk effect deriving from these positions is immaterial.

The Value at Risk methodology is complemented with stress tests based on both historical and hypothetical extreme movements of market parameters, in order to estimate the potential size of losses that could arise in extreme conditions.

Within the scope of policy-making for financial risk management by the Assets and Liabilities Management Committee (ALCO), exposure limits and maximum loss (stop loss) limits for various products of the trading portfolio have been set. In particular limits have been set for the following risks:

- Foreign currency risk regarding spot and forward positions.
- Interest rate risk regarding positions on bonds, Interest Rate Swaps, Interest Futures, Interest Options.
- Price risk regarding positions in shares, index futures and options.
- Credit risk regarding interbank transactions, corporate bonds and emerging market government bond.

Positions held in these products are monitored during the day and are examined as to the corresponding limit percentage cover and limit excess.

ii. Other financial instruments or assets and liabilities

Apart from the trading portfolio market risk may also arise from the Banking Book. This risk is foreign currency risk and interest rate risk.

a. Foreign currency risk

The Group takes on exposures to effects of fluctuations in foreign exchange rates. The General Management of the Bank sets limits on the level of exposure by currency and in total for both overnight and intra-day positions. The total position arises from the net on balance sheet position and derivatives forward position as presented in the tables below:

31.12.2008

	USD	GBP	CHF	JPY	RON	RSD	Other F/C	EURO	Total
ASSETS									
Cash and balances with Central Banks	1,298,584	1,898	642	84	127,224	87,008	76,608	1,858,899	3,450,947
Due from banks	290,022	1,602	77,743	(9,697)	12,902	49,317	40,591	2,367,490	2,829,970
Financial asset at fair value through profit or loss	39					33	7,080	73,983	81,135
Derivative financial instruments								485,026	485,026
Loans and advances to customers	2,293,991	633,792	2,249,582	62,355	730,419	90,514	241,391	44,402,658	50,704,702
Investment Securities									
- Available-for-sale	61,997	586		11,406	100,077	3,134	114,869	460,457	752,526
- Held to maturity	523,911							3,964,798	4,488,709
Investments in subsidiaries, associates and joint ventures								59,260	59,260
Investment property						1,106		65,769	66,875
Property, plant and equipment	35	2,360			59,160	58,712	48,097	1,085,876	1,254,240
Goodwill and other intangible assets		131			2,769	59,843	8,775	88,443	159,961
Deferred tax assets		1,485			363	3,702	208	327,741	333,499
Other assets	656	32,079	41		9,555	10,522	2,938	493,508	549,299
Non-current assets held for sale							522	53,283	53,805
Total Assets	4,469,235	673,933	2,328,008	64,148	1,042,502	363,858	541,079	55,787,191	65,269,954
LIABILITIES									
Due to banks and customers	4,659,498	448,964	3,625	1,196,546	827,727	115,966	586,608	43,671,639	51,510,573
Derivative financial instruments								805,346	805,346

Debt securities in issue and other borrowed funds	64,352	577	110,288	240,103	217,172		114,319	6,494,374	7,241,185
Liabilities for current income tax and other taxes		99			9,595	136	403	117,829	128,062
Deferred tax liabilities		12			4,726	867	170	192,004	197,779
Employee defined benefit obligations						566		42,196	42,762
Other liabilities	3,376	29,895	734	564	8,765	1,121	(6,624)	1,312,456	1,350,287
Provisions	7				37	2,144	160	50,915	53,263
Total liabilities	4,727,233	479,547	114,647	1,437,213	1,068,022	120,800	695,036	52,686,759	61,329,257
Net on-balance sheet position	(257,998)	194,386	2,213,361	(1,373,065)	(25,520)	243,058	(153,957)	3,100,432	3,940,697
Derivatives forward foreign exchange position	261,345	(180,386)	(2,220,769)	1,370,877	113,924	(9,820)	288,704	388,160	12,035
Total Foreign Exchange Position	3,347	14,000	(7,408)	(2,188)	88,404	233,238	134,747	3,488,592	3,952,732
Undrawn credit facilities	161,786	102,107	237			49,252	23,770	17,703,227	18,040,379

	31.12.2007						
	USD	GBP	CHF	JPY	Other F/C	EURO	Total
Total Assets	3,258,506	852,047	1,489,756	28,942	3,679,183	45,375,855	54,684,289
Total liabilities	4,390,310	539,841	110,297	1,012,275	3,346,162	40,994,140	50,393,025
Net on-balance sheet position	(1,131,804)	312,206	1,379,459	(983,333)	333,021	4,381,715	4,291,264
Derivatives forward foreign exchange position	1,150,203	(294,136)	(1,383,736)	978,495	49,646	(320,192)	180,280
Total Foreign Exchange Position	18,399	18,070	(4,277)	(4,838)	382,667	4,061,523	4,471,544
Undrawn credit facilities	158,990	84,645			512,007	16,817,719	17,573,361

The high exposure in other currencies is due to our participation in Ukraine.

The net foreign exchange position as at 31.12.2008 presents the following sensitivity analysis.

Currency	Exchange rate variation scenario against Euro(%)	Impact on net income before tax	Impact on equity
USD	Appreciation of USD 5%		176
	Depreciation of USD 5%		(159)
GBP	Appreciation of GBP 5%		737
	Depreciation of GBP 5%		(667)
CHF	Appreciation of CHF 5%		(390)
	Depreciation of CHF 5%		353
RON	Appreciation of RON 5%		5,036
	Depreciation of RON 5%		(4,556)
RSD	Appreciation of RSD 5%		12,276
	Depreciation of RSD 5%		(11,107)
UAH	Appreciation of UAH 5%		4,831
	Depreciation of UAH 5%		(4,371)

b. Interest rate risk

Gap analysis is performed in order to examine the interest rate risk of assets and liabilities. Assets and liabilities are allocated into time bands according to their repricing date for variable interest rate instruments, or according to their maturity date for fixed rate instruments.

Gap Analysis is presented in the table below:

31.12.2008

	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years	Non- interest bearing	Total
ASSETS								
Cash and balances with Central Banks	2,701,103						749,844	3,450,947
Due from banks	2,260,624	301,609	80,983	25,677	153,613	7,464		2,829,970
Financial asset at fair value through profit or loss	4,253	246	67,233	3,704	275	5,424		81,135
Derivative financial instruments	485,026							485,026
Loans and advances to customers	27,996,110	7,494,753	4,685,497	2,419,609	7,123,900	984,833		50,704,702
Investment securities								
- Available-for-sale	65,624	159,788	74,904	108,048	225,729	38,795	79,638	752,526
- Held to maturity	667,966	1,182,592	1,682,605	139,956	354,213	461,377		4,488,709
Investments in subsidiaries, associates and joint ventures							59,260	59,260
Investment property							66,875	66,875
Property, plant and equipment							1,254,240	1,254,240
Goodwill and other intangible assets							159,961	159,961
Deferred tax assets							333,499	333,499
Other assets							549,299	549,299
Non-current assets held for sale							53,805	53,805
Total Assets	34,180,706	9,138,988	6,591,222	2,696,994	7,857,730	1,497,893	3,306,421	65,269,954
LIABILITIES								
Due to banks	7,042,377	1,761,626	112,372	38,363	6,850	2,208		8,963,796
Derivatives financial instruments	805,346							805,346
Due to customers	27,722,621	8,260,079	3,480,953	1,638,603	1,297,102	147,419		42,546,777
Debt securities in issue and other borrowed funds	3,241,006	3,368,875	407,946	10,573	212,785			7,241,185
Liabilities for current income tax and other taxes							128,062	128,062
Deferred tax liabilities							197,779	197,779
Employee defined benefit obligations							42,762	42,762
Other liabilities							1,350,287	1,350,287
Provisions							53,263	53,263
Total liabilities	38,811,350	13,390,580	4,001,271	1,687,539	1,516,737	149,627	1,772,153	61,329,257
EQUITY								
Share capital							1,931,590	1,931,590
Share premium								
Reserves							188,404	188,404
Retained earnings							969,815	969,815
Treasury shares							(68,985)	(68,985)
Minority interests							32,567	32,567
Hybrid securities		887,306						887,306
Total Equity		887,306					3,053,391	3,940,697
Total Liabilities and Equity	38,811,350	14,277,886	4,001,271	1,687,539	1,516,737	149,627	4,825,544	65,269,954
GAP	(4,630,644)	(5,138,898)	2,589,951	1,009,455	6,340,993	1,348,266	(1,519,123)	
CUMULATIVE GAP	(4,630,644)	(9,769,542)	(7,179,591)	(6,170,136)	170,857	1,519,123		

31.12.2007

	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years	Non- interest bearing	Total
ASSETS								
Cash and balances with Central Banks	2,712,836						550,776	3,263,612
Due from banks	2,621,128	179,809	42,390	132,781	522,910	6,727	3,951	3,509,696
Financial asset at fair value through profit or loss	11,577	1,100	24,210	274	37,068	191,818		266,047
Derivative financial instruments	383,432							383,432
Loans and advances to customers	22,707,257	7,819,711	3,823,368	1,014,238	6,487,910	219,587		42,072,071
Investment securities - Available-for-sale	157,570	583,990	1,861,064	128,553	56,316	271,342	98,066	3,156,901
Investments in associates							5,320	5,320
Investment property							73,560	73,560
Property, plant and equipment							1,173,275	1,173,275
Goodwill and other intangible assets							134,497	134,497
Deferred tax assets							170,257	170,257
Other assets							385,676	385,676
Non-current assets held for sale							89,945	89,945
Total Assets	28,593,800	8,584,610	5,751,032	1,275,846	7,104,204	689,474	2,685,323	54,684,289
LIABILITIES								
Due to banks	2,935,144	1,309,583	156,254	34,154	722	1,198	681	4,437,736
Derivatives financial instruments	384,139							384,139
Due to customers	28,710,388	2,747,807	1,138,970	734,091	1,267,459	7,577	58,866	34,665,158
Debt securities in issue and other borrowed funds	2,004,290	6,548,581	612,409	20,659	3,358			9,189,297
Liabilities for current income tax and other taxes							158,797	158,797
Deferred tax liabilities							94,807	94,807
Employee defined benefit obligations							42,019	42,019
Other liabilities							1,323,554	1,323,554
Provisions							95,935	95,935
Liabilities related to assets held-for-sale							1,583	1,583
Total liabilities	34,033,961	10,605,971	1,907,633	788,904	1,271,539	8,775	1,776,242	50,393,025
EQUITY								
Share capital							1,602,809	1,602,809
Share premium							184,033	184,033
Reserves							445,662	445,662
Retained earnings							1,138,195	1,138,195
Treasury shares							(188)	(188)
Minority interest							32,859	32,859
Hybrid securities		887,894						887,894
Total Equity		887,894					3,403,370	4,291,264
Total Liabilities and Equity	34,033,961	11,493,865	1,907,633	788,904	1,271,539	8,775	5,179,612	54,684,289
GAP	(5,440,161)	(2,909,255)	3,843,399	486,942	5,832,665	680,699	(2,494,289)	
CUMULATIVE GAP	(5,440,161)	(8,349,416)	(4,506,017)	(4,019,075)	1,813,590	2,494,289		

GAP Analysis allows an immediate calculation of changes in net interest income and equity for available-for-sale securities upon application of alternative scenarios, such as changes in market interest rates or changes in the Bank's and in Group subsidiaries base interest rates.

Currency	Interest rate variation scenario (parallel fall or rise in yield curves)	Sensitivity for net interest income (annual)	Sensitivity of equity
EUR	+ 50 basis points	3,956	(2,639)
	50 basis points	(3,956)	2,691
USD	+ 50 basis points	(2,917)	(269)
	50 basis points.	2,917	274
GBP	+ 50 basis points	(33)	(7)
	50 basis points.	33	8

42.3 Liquidity risk

Liquidity risk relates to the Group's ability to maintain sufficient funds to cover its obligations.

A substantial portion of the Group's assets are funded with customer deposits and bonds issued by the Group. This type of funding comprises two categories:

a) Customer deposits for working capital purposes

Deposits for working capital purposes consist of savings accounts and sight deposits. Although these deposits may be withdrawn on demand the number of accounts and type of depositors ensure that unexpected fluctuations are limited and that these deposits constitute mostly a stable deposit base.

b) Customer deposits and bonds issued for investment purposes

Customer deposits and bonds issued for investment purposes concern customer term deposits, customer repurchase agreements (repos) and sale of bonds issued by the Group.

According to Liquidity Gap Analysis, cash flows arising from all assets and liabilities are estimated and allocated into time bands, depending on when they occur, with the exception of securities held for trading and available-for-sale securities. In the case of such portfolios, which are considered liquid, they are allocated in the first period using relevant haircuts.

It is set below tables of liquidity and it should be noted that term deposits are presented with their contractual due date. On total term deposits 80% is renewed at the expiration date and therefore are considered as a part of the stable deposit base.

	31.12.2008					
	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	More than 1 year	Total
ASSETS						
Cash and balances with Central Banks	3,450,947					3,450,947
Due from banks	2,056,270	373,224	151,816	20,725	227,935	2,829,970
Financial asset at fair value through profit or loss	77,078				4,057	81,135
Derivative financial assets	485,026					485,26
Loans and advances to customers	2,268,849	2,139,717	2,351,111	3,195,773	40,749,252	50,704,702
Investment securities						
- Available-for-sale	711,466				41,060	752,526
- Held to maturity	3,142,096				1,346,613	4,488,709
Investments in subsidiaries, associates and joint ventures					59,260	59,260
Investment property					66,875	66,875
Property, plant and equipment					1,254,240	1,254,240
Goodwill and other intangible assets					159,961	159,961
Deferred tax assets					333,499	333,499
Other assets	180,083		23,513	9,527	336,176	549,299
Non-current assets held for sale					53,805	53,805
Total Assets	12,371,815	2,512,941	2,526,440	3,226,025	44,632,733	65,269,954
LIABILITIES						
Due to banks	7,000,709	855,933	141,197	411,071	554,886	8,963,796
Derivatives financial liabilities	805,346					805,346
Due to customers (including debt securities in issue)	12,411,831	7,654,310	3,660,407	2,682,524	16,137,705	42,546,777
Debt securities in issue held by institutional investors and other borrowed funds	867,792	439,780	413,359	1,185,401	4,334,853	7,241,185
Liabilities for current income tax and other taxes	128,062					128,062
Deferred tax liabilities					197,779	197,779
Employee defined benefit obligations					42,762	42,762
Other liabilities	998,317	71,577	60,690	61,182	158,521	1,350,287
Provisions					53,263	53,263
Liabilities related to assets held-for-sale						
Total liabilities	22,212,057	9,021,600	4,275,653	4,340,178	21,479,769	61,329,257
Total Equity					3,940,697	3,940,697
Total Liabilities and Equity	22,212,057	9,021,600	4,275,653	4,340,178	25,420,466	65,269,954
Liquidity GAP	(9,840,242)	(6,508,659)	(1,749,213)	(1,114,153)	19,212,267	

31.12.2007

	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	More than 1 year	Total
ASSETS						
Cash and balances with Central Banks	3,228,742	2,552	1,408	2,137	28,773	3,263,612
Due from banks	2,573,667	130,342	80,716	134,673	590,298	3,509,696
Financial assets at fair value through profit or loss						
- Bonds	252,745				13,302	266,047
Derivative financial instruments	383,432					383,432
Loans and advances to customers	944,848	2,985,886	3,950,801	6,380,285	27,810,251	42,072,071
Investment securities						
- Bonds classified in available for sale	2,904,519				152,869	3,057,388
- Shares classified in available for sale	89,562				9,951	99,513
Investments in associates					5,320	5,320
Investment property					73,560	73,560
Property, plant and equipment					1,173,275	1,173,275
Goodwill and other intangible assets					134,497	134,497
Deferred tax assets					170,257	170,257
Other assets	7,581		14,415	158,230	205,450	385,676
Non-current assets held for sale					89,945	89,945
Total Assets	10,385,096	3,118,780	4,047,340	6,675,325	30,457,748	54,684,289
LIABILITIES						
Due to banks	2,938,843	849,253	140,094	32,714	476,832	4,437,736
Derivatives financial instruments	384,139					384,139
Due to customers (including debt securities in issue)	7,470,658	3,010,010	1,710,240	1,884,253	20,589,997	34,665,158
Debt securities in issue held by institutional investors and other borrowed funds	457,103	9,859	12,576	698,538	8,011,221	9,189,297
Liabilities for current income tax and other taxes	50,533		101,880	6,384		158,797
Deferred tax liabilities					94,807	94,807
Employee defined benefit obligations					42,019	42,019
Other liabilities	1,131,238	54,098	33,521	64,493	40,204	1,323,554
Provisions					95,935	95,935
Liabilities related to assets held-for-sale	1,583					1,583
Total Liabilities	12,434,097	3,923,220	1,998,311	2,686,382	29,351,015	50,393,025
Total Equity					4,291,264	4,291,264
Total Liabilities and Equity	12,434,097	3,923,220	1,998,311	2,686,382	33,642,279	54,684,289
Liquidity GAP	(2,049,001)	(804,440)	2,049,029	3,988,943	(3,184,531)	

Cash flows arising from financial liabilities including derivative financial liabilities, are allocated into time bands according to their due date. Estimated interest payments are also included. Liabilities in foreign currency have been translated into Euro. Especially for derivatives, their outflows and inflows are estimated according to their contractual terms.

31.12.2008

	Total Balance Sheet	Nominal in flows/(outflows)					TOTAL
		Less than 1 month	2 to 3 months	4 to 6 months	7 to 12 months	More than 1 year	
Non-derivative Liabilities							
Due to Banks	8,963,796	(7,013,654)	(884,500)	(147,975)	(464,957)	(522,770)	(9,033,856)
Due to customers	42,546,777	(13,564,585)	(7,718,609)	(3,531,239)	(2,657,075)	(18,854,052)	(46,325,560)
Debt securities in issue held by institutional investors and other borrowed funds	7,241,185	(734,783)	(613,375)	(727,883)	(1,632,978)	(6,472,087)	(10,181,106)
Other liabilities	1,337,970	(965,366)	(71,577)	(60,690)	(61,182)	(179,155)	(1,337,970)
Derivatives held for liabilities fair value hedge	47,551						
- Outflows		(1,370)	(7,392)	(9,935)	(23,734)	(355,462)	(397,893)
- Inflows		946	9,015	8,404	22,287	423,027	463,679
Derivatives held for assets fair value hedge	242,103						
- Outflows				(47,341)	(20,198)	(1,251,662)	(1,319,201)
- Inflows		5,266	8,971	16,381	33,500	1,209,036	1,273,154
Derivatives held for trading	515,692						
- Outflows		(2,202,465)	(1,477,314)	(148,858)	(253,383)	(1,536,747)	(5,618,767)
- Inflows		2,113,739	1,386,812	132,291	233,112	1,573,501	5,439,455
Total	60,895,074	(22,362,272)	(9,367,969)	(4,516,845)	(4,824,608)	(25,966,371)	(67,038,065)
Off balance sheet items							
Unrecognized loans commitments		(1,051,615)					(1,051,615)
Financial guarantees		(96,144)	(40,233)	(25,747)	(60,109)	(135,479)	(357,712)
Total off balance sheet items		(1,147,759)	(40,233)	(25,747)	(60,109)	(135,479)	(1,409,327)

31.12.2007

	Total Balance Sheet	Nominal in flows/(outflows)					TOTAL
		Less than 1 month	2 to 3 months	4 to 6 months	7 to 12 months	More than 1 year	
Non-derivative Liabilities							
Due to Banks	4,437,736	(2,942,944)	(860,877)	(151,698)	(47,796)	(521,779)	(4,525,094)
Due to customers	34,665,158	(7,902,917)	(2,964,211)	(1,775,079)	(2,054,059)	(20,291,945)	(34,988,211)
Debt securities in issue held by institutional investors and other borrowed funds	9,189,297	(445,475)	(123,272)	(118,009)	(880,748)	(11,011,239)	(12,578,743)
Other liabilities	1,323,554	(1,131,238)	(54,098)	(33,521)	(64,493)	(40,203)	(1,323,553)
Derivatives held for liabilities fair value hedge	103,670						
- Outflows		(2,618)	(14,647)	(6,575)	(19,459)	(811,865)	(855,164)
- Inflows		2,825	13,540	4,102	14,833	707,756	743,056
Derivatives held for assets fair value hedge	44,160						
- Outflows				(48,430)	(8,431)	(1,202,158)	(1,259,019)
- Inflows		7,810	5,839	13,598	27,061	1,158,024	1,212,332
Derivatives held for trading	236,309						
- Outflows		(2,196,887)	(304,231)	(258,690)	(133,733)	(864,133)	(3,757,674)
- Inflows		2,132,027	317,068	242,863	117,933	700,966	3,510,857
Total	49,999,884	(12,479,417)	(3,984,889)	(2,131,439)	(3,048,892)	(32,176,576)	(53,821,213)
Off balance sheet items							
Unrecognized loans commitments		(921,273)					(921,273)
Financial guarantees		(73,860)	(44,776)	(29,966)	(46,853)	(136,074)	(331,529)
Total off balance sheet items		(995,133)	(44,776)	(29,966)	(46,853)	(136,074)	(1,252,802)

42.4 Fair value of financial Assets and Liabilities

The table below presents the carrying amounts and the fair values of financial assets and liabilities which are not carried at fair value in the financial statements.

The fair value of loans is estimated based on the interbank market yield curves adjusted with the credit spread of loans.

The fair value of deposits is estimated based on the interbank market yield curves deducted with customers spread depending on form of the deposit.

Both loans and deposits future cash flows are discounted based on their duration and the respective interest rates.

	31.12.2008	
	Carrying amount	Fair value
ASSETS		
Loans and advances to customers	50,704,702	51,589,715
LIABILITIES		
Due to customers	42,546,777	42,696,404

For the remaining financial assets and liabilities which are carried at amortized cost the fair values are not substantially different from the carrying amount.

43. Capital management – capital adequacy

The policy of the Group is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The dividend policy is always examined in order to achieve the best balance between the higher return for the shareholder and the security affected by the sound capital position.

Share capital increases are performed through shareholders meeting or Board of Directors decisions in accordance with articles of association or relevant laws.

Specifically, the Shareholders' General Meeting held on 6 June 2006 gave the authority to the Board of Directors for the period of four years to approve a share capital increase in accordance with Law 2190/1920 article 13.

The Group is allowed to purchase treasury shares based on the terms and conditions of law.

The Group uses all modern methods to manage capital adequacy. It has issued hybrid and subordinated debt which are included as regulatory own-funds. The cost of these securities is lower than share capital and adds value to the shareholders.

The Bank's capital adequacy is monitored by the Bank of Greece, to which the Bank reports on a quarterly basis.

The minimum capital adequacy ratios (Tier I and capital adequacy ratio) which the Group must adhere to are established by decisions of the Governor of the Bank of Greece.

The calculation of capital adequacy from 1 January 2008 is determined under the new regulatory framework (Basel II), which have been transposed into Greek law by Law 3601/2007. The new regulatory framework significantly amends the measurement of credit risk and introduces capital requirements for operational risk. There are no significant changes in the measurement of market risk. Specifically, credit risk of the investment portfolio and operational risk are measured based on the Standardized Approach.

The capital adequacy ratio is determined by comparing the Bank's regulatory own funds with the risks that the Group undertakes (risk weighted assets). Own funds include Tier I capital (share capital, reserves, minority interest), additional Tier I capital (hybrid securities) and Tier II capital (subordinated debt and fixed asset revaluation reserves). The risk-weighted assets arise from the credit risk of the investment portfolio, the market risk of the trading portfolio and the operational risk.

The current capital ratios (Tier I ratio and capital adequacy ratio) are much higher than the regulatory limits set by the Bank of Greece directive (4% and 8%, respectively) and the capital base is capable to support the business growth of the Bank in all areas for the next years.

	31.12.2008	31.12.2007
	Basel II	Basel I
Tier I	8.3%	9.6%
Capital adequacy ratio Tier I + Tier II	10.1%	12.5%

Elements concerning the disclosure of regulatory information for capital adequacy and risk management (Basel II, Pilar III - P.D./BOG 2592/07) will be published in Bank's website.

44. Related party transactions

The Bank and the Group companies entered into a number of transactions with related parties in the normal course of business. These transactions are performed at arms length and are approved by the Group's relevant committees.

a. The outstanding balances of the transactions with members of the Board of Directors, their close family members and the controlled by them entities are as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Assets		
Loans and advances to customers	172,472	39,951
Liabilities		
Due to customers	73,991	43,523
Debt securities in issue	<u>20,096</u>	<u>9,009</u>
Total	94,087	52,532
Letters of guarantee	21,392	83

	<u>From 1 January to</u>	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Interest and similar income	10,295	477
Interest expense and similar charges	3,942	1,640

b. The outstanding balances with associates and the related results of these transactions are as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Assets		
Loans and advances to customers		277
Liabilities		
Due to customers	406	26

	<u>From 1 January to</u>	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Income		
Interest and similar income	16	33
Expenses		
Interest expense and similar charges	2	
Other expenses	3,173	2,971

c. The Group Companies' Board of Directors and Executive General Managers' fees recorded in the income statement for 2008 amounted to €13,021 (31.12.2007: €26,554).

45. Acquisitions, disposals of subsidiaries and associates and other corporate events

a. According to Law 3606/2007, which incorporates in Greek Legislation the European's Parliament guidance MiFID (2004/2007) and after the relevant decision of the Extraordinary Shareholders' Meeting held on 14.12.2007 and the approval of the Ministry of Development on 11.2.2008, the name of Alpha Finance A.X.E.P.E.Y. was changed to Alpha Finance A.E.P.E.Y.

b. As at 28.3.2008, the subsidiary Ionian Hotel Enterprises A.E. completed the transfer of 100% of Tourist Resort A.E., owner of Hilton Rhodes Resort to the Greek Hotel Company Lampsas S.A. and to Plaka S.A. by 50% respectively. The sale resulted in a gain of € 1.5 million for the Group.

c. On 31.3.2008 the subsidiary AEF European Capital Investments B.V. was liquidated. No profit or loss resulted from the liquidation.

- d.** On 4.4.2008 the Bank acquired 90% of the newly established Ukrainian Bank Astra Bank OJSC at a cost of € 10.9 million. The Bank agreed with the founders of Astra Bank that they will hold a stake up to 10% of the share capital and will remain as executive members of management.
- e.** On 22.4.2008 the Bank's subsidiary Alpha Ventures A.E. sold its shares in BIOMAGN AMETVE. From the sale resulted a gain amounting to € 328 thousand.
- f.** On 8 May 2008 the Bank participated in Alpha Bank Srbija A.D. share capital increase at the total amount of € 49.8 million.
- g.** On 9.5.2008 the subsidiary Alpha Ventures A.E. established the company Alpha Ventures Capital Management. Alpha Ventures Capital Management has the management of mutual fund of ALPHA-TANEO A.K.E.S., which was founded on 2.6.2008 and the Bank holds a 51% ownership interest.
- h.** On 21.5.2008 the Bank acquired 847 shares of APE Commercial Property. After the acquisition the Bank's interest in APE Commercial Property was 72.20%.
- i.** On 21.5.2008, the Group recognised its participation to associate EL.P.E.T. Balcan S.A. which was included in the consolidated financial statements under the equity method.
- j.** On 30.6.2008 the Bank participated in Astra Bank OJSC share capital increase at the total amount of € 126.4 million plus expenses. After this share capital increase the Bank's interest is 93.33%.
- k.** On 2.7.2008 Alpha Covered Bonds Plc was established in United Kingdom by the Bank (which has 100% ownership interest) with primary activity the issuance of covered bonds.
- l.** On 15.8.2008 the Bank sold its participation in "Anadolu Alpha Gayrimenkul Ticaret A.S." or 50% of the share capital, to the other shareholder of Anadolu Group. No profit or loss resulted from the sale.
- m.** On 29.9.2008 the wholly owned subsidiary of the Bank, Alpha Bank London Limited established in the United Kingdom the company ABL Holdings Jersey Limited. Alpha Bank London Limited transferred its participation in the subsidiary Alpha Asset Finance C.I.Limited to ABL Holdings Jersey Limited.
- n.** On 10 October 2008 Katalonica plc was established in United Kingdom by the Bank with primary activity the issuance of collateralized securities. The Company is a special purpose entity and is fully consolidated by the Bank as it serves specific Banks needs.
- o.** On 8 December 2008 the Bank participated in the share capital increase of Alpha Bank Romania by € 20 million.
- p.** On 18 December 2008 the Bank participated in the share capital increase of Efrimathia A.E. by € 990 thousands.
- q.** On 19 December 2008 the Bank sold its participation in Alpha Astika Akinita A.E. and Ionian Hotel Enterprises A.E. to the subsidiary Alpha Group Investments Ltd.
- r.** On 23 December 2008, Real Car A.E. was established in which Alpha Leasing A.E. has a 100% ownership interest.
- s.** On 29 December 2008 the Bank participated in the share capital increase of APE Commercial Property A.E. by € 3.8 million.
- t.** On 31 December 2008 the Bank participated in the share capital increase of APE Fixed Assets A.E. by € 3 million.

46. Events after the balance sheet date

1. Based on the approved by the general meeting of shareholders held on 3.4.2008 share buy back program, the Bank acquired during 1.1.2009 up to 16.2.2009 457,601 treasury shares at a cost of € 2,666 (or € 5.83 per share).

As at 16.2.2009 the Bank holds 6,140,959 treasury shares at a total cost of € 71,650 or 1.49% of its issued share capital.

2. On 16 December 2008, the Board of Director has decided the Bank's participation, proportionally, to the regulations of law 3723/2008 enhancing economy's liquidating to address the impact of credit crunch.

In this context, on 12 January 2009 in the Bank's extraordinary General Meeting of Shareholders approved:

- The share capital increase of the Bank amounting up to € 950 million in accordance with to Law 3723/2008 requirements, with abolition of preference right of existing Shareholders (where applicable), and by issuing and distributing new preferred shares without voting right, tangible and redeemable shares. Delegation to the Board of Directors in order to specify the terms (issuance) of preferred shares. The amendment of the Article 5 of the Bank's article of Incorporation for the purpose of increasing the share capital and to adjust to the regulations of Law 3723/2008.
- The change in the number of members of the Board of Directors of the Bank and amending Article 7 of the Article of Incorporation.
- The election of the Greek government representative, as a new member of the Board of Directors in accordance with Law 3723/2008 and subject to the option of Greek government participation in the Bank's share capital.

3. On 17.2.2009 was completed successfully the securitization of part of Bank's bonds portfolio amounting to € 1.25 billion, through a special purpose entity Talanto Plc. A part of the bonds which have received a A1 rating from the Moody's credit rating agency amounts to € 811 million is accepted by the European Central Bank as collateral for refinancing operations.

4. The Board of Directors' intention was to propose a cash dividend for the year 2008, as per the provisions of Law 3723/2008. However, in light of the forthcoming legislative amendments regarding the distribution of dividend, the Board of Directors will suspend any decision on the distribution of dividend until the Annual General Meeting of Shareholders, by which time it expects to be in a position to formulate its final proposal.

Athens, 24 February 2009

The Chairman of the Board
of Directors

The Managing Director

The Executive Director

Group Financial
Reporting Officer

Yannis S. Costopoulos
I.D. No. X 661480

Demetrios P. Mantzounis
I.D. No. I 166670

Marinos S. Yannopoulos
I.D. No. N 308546

George N. Kontos
I.D. No. AB 522299



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Independent Auditors' Report
(Translated from the original in Greek)

To the Shareholders of
ALPHA BANK A.E.

Report on the Financial Statements

We have audited the accompanying Financial Statements of ALPHA BANK A.E. (the "Bank") which comprise the balance sheet as at 31 December 2008, and the statements of income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and the fair presentation of these Financial Statements in accordance with International Financial Reporting Standards, as adopted by the European Union. This responsibility includes: designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these Financial Statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the Financial Statements give a true and fair view, of the financial position of the Bank as of 31 December 2008, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

Athens, 24 February 2009

KPMG Certified Auditors AE

Marios T. Kyriacou
Certified Auditor Accountant
AM SOEL 11121

Nick Vouniseas
Certified Auditor Accountant
AM SOEL 18701

BANK FINANCIAL STATEMENTS

Income Statement

(Thousands of Euro)

	Note	From 1 January to	
		31.12.2008	31.12.2007
Interest and similar income	2	4,118,961	3,106,845
Interest expense and similar charges	2	<u>(2,768,455)</u>	<u>(1,879,187)</u>
Net interest income	2	1,350,506	1,227,658
Fee and commission income		346,494	349,399
Commission expense		<u>(29,418)</u>	<u>(27,480)</u>
Net fee and commission income	3	317,076	321,919
Dividend income	4	74,937	45,462
Gains less losses from financial transactions	5	(20,584)	(42,833)
Other income	6	<u>21,138</u>	<u>34,878</u>
		75,491	37,507
Total income		1,743,073	1,587,084
Staff costs	7	(429,213)	(386,694)
General administrative expenses	8	(362,411)	(338,490)
Depreciation and amortization expenses	19, 20, 21	(57,592)	(51,186)
Other expenses		(3,072)	(2,486)
Total expenses		(852,288)	(778,856)
Impairment losses and provisions for credit risk	9	<u>(495,382)</u>	<u>(194,587)</u>
Profit before tax		395,403	613,641
Income tax	10	(61,165)	(156,635)
Profit after tax		334,238	457,006
Earnings per share:	11		
Basic earnings per share (€)		0.82	1.13
Diluted earnings per share (€)		0.82	1.12

The attached notes (pages 112 to 180) form an integral part of these financial statements.

Balance Sheet

		(Thousands of Euro)	
	Note	<u>31.12.2008</u>	<u>31.12.2007</u>
ASSETS			
Cash and balances with Central Banks	12	1,724,081	1,650,327
Due from banks	13	8,420,793	7,349,675
Financial assets at fair value through profit or loss-Held for trading	14	86,880	264,788
Derivative financial assets	15	494,386	384,466
Loans and advances to customers	16	42,189,278	35,267,874
Investment securities	17		
- Available-for-sale		6,033,897	6,300,377
- Held to maturity		4,488,709	
Investments in subsidiaries, associates and joint ventures	18	1,750,902	1,626,100
Investment property	19	42,195	42,370
Property, plant and equipment	20	649,452	603,831
Goodwill and other intangible assets	21	68,723	55,836
Deferred tax assets	22	316,069	158,160
Other assets	23	<u>419,526</u>	<u>280,626</u>
		66,684,891	53,984,430
Non-current assets held for sale	24	53,283	54,706
Total Assets		66,738,174	54,039,136
LIABILITIES			
Due to banks	25	10,883,969	5,637,562
Derivative financial liabilities	15	804,172	383,129
Due to customers	26	33,816,094	23,334,888
Debt securities in issue and other borrowed funds	27	17,395,646	20,521,976
Liabilities for current income tax and other taxes	28	97,855	127,863
Deferred tax liabilities	22	158,212	82,960
Employee defined benefit obligations	29		3,733
Other liabilities	30	1,204,462	1,159,012
Provisions	31	8,415	47,796
Total Liabilities		64,368,825	51,298,919
EQUITY			
Share capital	32	1,931,590	1,602,809
Share premium	33		184,033
Reserves	34	165,848	333,892
Retained earnings	35	340,896	619,483
Treasury shares	36	(68,985)	
Total Equity		2,369,349	2,740,217
Total Liabilities and Equity		66,738,174	54,039,136

The attached notes (pages 112 to 180) form an integral part of these financial statements.

Statement of Changes in Equity

(Thousands of Euro)

	Note	Share capital	Share premium	Reserves	Retained earnings	Treasury shares	Total
Balance 1.1.2007		1,591,286	127,961	207,853	523,201	(14,465)	2,435,836
Changes in equity for the period 1.1 – 31.12.2007							
Net change in fair value of available-for-sale securities				(48,196)			(48,196)
Net change in fair value of available-for-sale securities transferred to profit or loss from sales				126,825			126,825
Foreign currency translation differences for foreign operations					200		200
Net income recognized directly in equity				78,629	200		78,829
Profit for the period, after income tax					457,006		457,006
Total				78,629	457,206		535,835
Purchase of treasury shares						(329,189)	(329,189)
Sale of treasury shares					(2,999)	343,654	340,655
Dividends distributed					(304,421)		(304,421)
Appropriation to reserves				53,400	(53,400)		
Recognition of employee share options				19,487			19,487
Exercise of employee share options			25,477	(25,477)			
Issue of new shares due to share options exercise		11,523	30,595				42,118
Other					(104)		(104)
Balance 31.12.2007		1,602,809	184,033	333,892	619,483		2,740,217

The attached notes (pages 112 to 180) form an integral part of these financial statements.

Statement of Changes in Equity

(Thousands of Euro)

	Note	Share capital	Share premium	Reserves	Retained earnings	Treasury shares	Total
Balance 1.1.2008		1,602,809	184,033	333,892	619,483		2,740,217
Changes in equity for the period 1.1 - 31.12.2008							
Net change in fair value of available-for-sale securities (after tax)				(247,883)			(247,883)
Net change in fair value of available-for-sale securities transferred to profit or loss				33,739			33,739
Foreign currency translation differences for foreign operations					(130)		(130)
Net income recognized directly in equity				(214,144)	(130)		(214,274)
Profit for the period after income tax					334,238		334,238
Total				(214,144)	334,108		119,964
Purchase of treasury shares	36					(410,390)	(410,390)
Sale of treasury shares	36				(54,291)	341,405	287,114
Share capital increase by capitalization of share premium and retained earnings	32,33,34	328,781	(184,033)		(144,748)		
Expenses relating to the share capital increase					(2,204)		(2,204)
Dividends distributed	35				(362,199)		(362,199)
Appropriation to reserves	34			46,100	(46,100)		
Other					(3,153)		(3,153)
Balance 31.12.2008		1,931,590		165,848	340,896	(68,985)	2,369,349

The attached notes (pages 112 to 180) form an integral part of these financial statements.

Cash Flow Statement

(Thousands of Euro)

Note	From 1 January to		
	31.12.2008	31.12.2007	
Cash flows from operating activities			
	395,403	613,641	
	Profit before income tax		
Adjustments for:			
19,20	35,393	33,355	
	Depreciation of property, plant and equipment		
21	22,199	17,831	
	Amortization of intangible assets		
	515,105	205,733	
	Impairment losses from loans and provisions		
		19,487	
	Other adjustments		
	(138,148)	57,547	
	(Gains)/losses from investing activities		
	190,159	115,678	
	(Gains)/losses from financing activities		
	1,020,111	1,063,272	
	Net (increase)/decrease in assets relating to operating activities:		
	(962,676)	(1,589,718)	
	Due from banks		
	67,988	(48,481)	
	Financial assets at fair value through profit or loss and derivative financial assets		
	(7,508,784)	(7,202,283)	
	Loans and advances to customers		
	(138,900)	(1,611)	
	Other assets		
	Net increase/(decrease) in liabilities relating to operating activities:		
	5,246,407	(1,584,555)	
	Due to banks		
	421,044	156,905	
	Derivative financial liabilities		
	7,638,987	7,984,035	
	Due to customers		
	90,179	(11,747)	
	Other liabilities		
	5,874,356	(1,234,183)	
	Net cash from operating activities before taxes		
	(101,736)	(86,412)	
	Income taxes and other taxes paid		
	5,772,620	(1,320,595)	
	Cash flows from operating activities		
	Cash flows from investing activities		
	(235,758)	(28,325)	
	Acquisitions of subsidiaries, associates and joint ventures		
	195,721	1,136	
	Proceeds from sale of subsidiaries, associates and joint ventures		
4	74,937	45,462	
	Dividends received		
	(133,172)	(98,649)	
	Purchase of property, plant and equipment		
	25,556	27,897	
	Disposal of property, plant and equipment		
	(4,556,655)	1,133,696	
	Net (increase)/decrease in investment securities		
	(4,629,371)	1,081,217	
	Net cash flows from investing activities		
	Cash flows from financing activities		
		42,118	
	Share capital increase from share options exercise		
	(2,204)		
	Expenses relating to the share capital increase		
	(122,140)	11,466	
	(Purchases)/sales of treasury shares		
	(360,538)	(302,474)	
	Dividends paid		
		677,038	
	Proceeds from the issue of debt securities and other borrowed funds		
	(477,410)	(440,749)	
	Repayment of debt securities and other borrowed funds		
	(962,292)	(12,601)	
	Net cash flows from financing activities		
	1,239	500	
	Effect of exchange rate fluctuations on cash and cash equivalents		
	182,196	(251,479)	
	Net increase/(decrease) in cash and cash equivalents		
12	4,356,928	4,608,407	
	Cash and cash equivalents at the beginning of the year		
12	4,539,124	4,356,928	
	Cash and cash equivalents at the end of the year		

The attached notes (pages 112 to 180) form an integral part of these financial statements.

Notes to the Financial Statements

GENERAL INFORMATION

The Bank operates under the brand name of ALPHA BANK A.E. and with the sign of ALPHA BANK. Its registered office is 40 Stadiou Street, Athens and it is listed as a societe anonyme, with number 6066/06/B/86/05. The Bank's duration is until 2100 which can be extended by the General Meeting of Shareholders.

In accordance with article 4 of the Articles of Incorporation, the Bank's objective is to engage, on its own account or on behalf of third parties, in Greece and abroad, independently or collectively, including joint ventures with third parties, in any and all (main and secondary) operations, activities, transactions and services allowed to credit institutions, in conformity with whatever rules and regulations (domestic, Community, foreign) may be in force each time. In order to serve this objective, the Bank may perform any kind of action, operation or transaction which, directly or indirectly, is pertinent, complementary or auxiliary to the purposes mentioned above.

The term of the Board of Directors, elected by the Shareholders at the General Meeting of 19 April 2005, ends in 2010.

The General Meeting of Shareholders on 3 April 2008 approved the resolution to increase the number of the Directors from 14 to 15, as set out in the Bank's Articles of Incorporation and elected Mrs. Ioanna E. Papadopoulou as a non-executive member. It also elected Mr. Minas G. Tanes and Mr. George E. Agouridis as non-executive independent members. The Board of Directors as at 31 December 2008 consists of:

CHAIRMAN (Executive Member)

Yannis S. Costopoulos

VICE CHAIRMAN (Non Executive Independent Member)

Minas G. Tanes***

EXECUTIVE MEMBERS

MANAGING DIRECTOR

Demetrios P. Mantzounis

EXECUTIVE DIRECTORS AND GENERAL MANAGERS

Marinos S. Yannopoulos (CFO)***

Spyros N. Filaretos

Artemis Ch. Theodoridis

NON-EXECUTIVE MEMBERS

Sophia G. Eleftheroudaki

Paul G. Karakostas*

Nicholaos I. Manassis **

Ioanna E. Papadopoulou

NON-EXECUTIVE INDEPENDENT MEMBERS

George E. Agouridis *

Pavlos A. Apostolides **

Thanos M. Veremis

Evangelos J. Kaloussis */***

Ioannis K. Lyras **

SECRETARY

Hector P. Verykios

* Member of the Audit Committee

** Member of the Remuneration Committee

*** Member of the Risk Management Committee

The certified auditors of the semi-annual and year end financial statements of the Bank are:

Principal Auditors: Marios T. Kyriacou
Nick E. Vouniseas
Substitute Auditors: Charalambos G. Sirounis
Nikolaos Ch. Tsiboukas

of KPMG Certified Auditors A.E.

The Bank's shares are listed in the Athens Stock Exchange since 1925. As at 31 December 2008 Alpha Bank was ranked sixth in terms of market capitalization. Since February 2004 the Bank has been included in the FTSE Eurofirst 300 Index, an index which consists of the 300 largest European companies. Additionally, the Bank is included in a series of other indices, such as S&P Europe 350, FTSE Med 100, MSCI Europe, DJ Euro Stoxx and FTSE4 Good.

Apart from the listing in Greece, the shares of the Bank are listed in the London Stock Exchange in the form of international certificates (GDR's) and they are traded over the counter in New York (ADR's).

As at 31 December 2008 the Bank has 410,976,652 shares in issue.

During 2008, the shares' liquidity amounted to an average 1,422,261 shares per day. The credit rating of the Bank is evaluated by three international credit rating agencies (Standard & Poor's: BBB+, Moody's: A2, Fitch Ratings: A-).

The financial statements have been approved by the Board of Directors on 24 February 2009

ACCOUNTING POLICIES APPLIED

1.1 Basis of presentation

These financial statements relate to the fiscal year 1 January 2008 to 31 December 2008 and they have been prepared:

- a)** In accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union in accordance with Regulation 1606/2002 of the European Parliament and the Council of the European Union on 19 July 2002 and
- b)** Based on the historical cost basis except for the following assets and liabilities which are measured at fair value:
 - Securities held for trading
 - Derivative financial instruments
 - Available-for-sale securities

The financial statements are presented in Euro, rounded to the nearest thousand unless otherwise indicated.

The estimates and judgments applied in preparing the financial statements are based on historical information and assumptions which at present are considered appropriate.

The estimates and assumptions are reviewed on an ongoing basis to take into account current conditions, and the effect of any revisions are recognized in the period in which the estimate is revised.

The accounting policies, applied by the Bank in the financial statements as at 31 December 2008, are the same as those applied in the financial statements for the year ended 31 December 2007 after taking into account the amendments and interpretations issued by the International Accounting Standards Board (IASB) and adopted by the European Union which are effective for annual periods beginning on or after 1.1.2008:

- **Amendment of International Accounting Standard 39** «Financial Instruments: Recognition and Measurement» and the **International Financial Reporting Standard 7** «Financial Instruments: Disclosures» regarding to the reclassification of financial assets (Regulation 1004/15.10.2008).

This amendment, issued on 13 October 2008, allows under certain conditions, the reclassification of certain financial assets to other categories with different measurement rules than those of the category in which the financial assets were classified upon initial recognition. This reclassification can be applied retrospectively from 1 July 2008. The Bank made use of this amendment and the impact on the financial statements is set out to in note 16

- **Interpretation 11** «IFRS 2 – Group and treasury share transactions» (Regulation 611/1.6.2007)

The adoption of this interpretation did not have a substantial impact on the Bank's financial statements.

- **Interpretation 14** «IAS 19 – The limit on a defined benefit asset, minimum funding requirements and their interaction» (Regulation 1263/16.12.2008)

This interpretation defines when a surplus in defined benefit plan can be recognized as an asset and to what extent the recognition is limited by any obligation to fund benefit that will accrue in the future.

The adoption of this interpretation did not have a substantial impact on the Bank's financial statements.

Apart from the above Standards and Interpretations, the European Union adopted the following standards and interpretations, which are effective for annual periods beginning after 1.1.2008 and which have not been early adopted by the Bank.

- **International Financial Reporting Standard 8 «Operating Segments»** (Regulation 1358/21.11.2007)
Effective for annual periods beginning on or after 1.1.2009
This standard replaces IAS 14 «Segment reporting». Its adoption by the European Union and by the Bank will have an impact on the Bank's disclosures relating to operating segments.
- **Amendment of International Accounting Standard 23 «Borrowing costs»** (Regulation 1260/10.12.2008)
Effective for annual periods beginning on or after 1.1.2009
On 29 March 2007, the Board issued the revised IAS 23, which removes the option to expense borrowing costs directly attributable to the acquisition of assets that have a substantial period of time to be ready for use or sale. Such borrowing costs are capitalized as part of the cost of the asset.
Its adoption will not have a substantial impact on Bank's financial statements.
- **Amendment of International Financial Reporting Standard 2 «Share based payments»** (Regulation 1261/16.12.2008)
Effective for annual periods beginning on or after 1.1.2009
This amendment issued on 17 January 2008 clarifies that the vesting conditions are distinguished to:
 - i. Service conditions which are further distinguished to:
 - vesting conditions that require to complete a specified period of service and
 - conditions that require performance targets
 - ii. Conditions that are not connected to service.
 In addition, for each of the above categories the amendment defines when non-vesting conditions are taken into account in measuring the grant date fair value of the share-based payment as well as the respective accounting treatment. The adoption of this standard by the European Union and the Bank, is not expected to have a significant impact on the financial statement.
- **Amendment of International Accounting Standard 1 «Presentation of financial statements»** (Regulation 1274/17.12.2008)
Effective for annual periods beginning on or after 1.1.2009
On 6 September 2007, the Board published the revised version of IAS 1. The most significant changes are the following:
 - i. Introduction of a statement of comprehensive income. This statement includes the profit or loss of the period and all non-owner changes in equity. Entities may present a separate income statement, but all non-owner changes in equity must be presented in an additional statement.
 - ii. The statement of changes in equity, will include transactions between the entity and the equity holders.
 - iii. In the instances where a new accounting standard is retrospectively implemented or items are restated, the comparative figures must include the opening and closing balance sheet of the prior year.
 The adoption of this Standard by the European Union and the Bank will affect the presentation of financial statements.
- **Amendment of International Accounting Standard 32 – «Financial instruments: Presentation»** and IAS 1 «Presentation of Financial Statements» (Regulation 53/21.1.2009)
Effective for annual periods beginning on or after 1.1.2009
With the implementation of the above amendment, issued on 14 February 2008, financial instruments that give the holder of the financial instrument the right to require the issuer to repurchase or repay the financial instruments may be classified as equity if certain conditions are met. A similar classification, under certain condition, is also possible for financial instruments where the holder is entitled to a pro-rata share of the net assets of the entity only on liquidation. This amendment requires additional disclosures on the financial statements.
The Bank is examining whether there will be an impact from the adoption of the above amendment in the financial statements.

- **Amendment of International Accounting Standard 27** «Consolidated and Separate Financial Statements» and **International Financial Reporting Standard 1** «First Time Adoption of International Financial Reporting Standards» regarding the cost of an investment in a subsidiary, associate and jointly controlled entity. Effective for annual periods beginning on or after 1.1.2009 (Regulation 69/23.1.2009).

With this amendment, issued by the Council on 22 May 2008, the cost of an investment in a subsidiary, associate or joint venture in the investor's separate financial statements will not be adjusted for distributions of profits relating to periods prior to acquisition. These profit appropriations will be accounted in income statement as dividend income. This amendment also made changes to IAS 36 - Impairment of Assets, where indications of impairment on investments were included, based on the effect of dividend distribution on equity.

With regard to the first time adopters of IFRS and in order to facilitate the issuance of financial statements, options are given on the cost measurement of an investment in a subsidiary, associate and jointly controlled entity based on either their fair value at the date of transition or the previous GAAP carrying amount.

The amendment will make changes in accounting policies for recognition of dividend's income and determination of the cost of acquisition of Bank's investments.

- **Interpretation 13** «Customer loyalty programs» (Regulation 1262/16.12.2008)
Effective for annual periods beginning on or after 1.7.2008

This interpretation, issued on 28 June 2007, addresses the accounting of customer loyalty programs offered by entities to customers as an incentive to increase sales or revenues. In particular, it states that the value of credits awarded to customers must be separated from the initial sale and be recognized as revenue when the credits are redeemed. In cases where the entity collects amounts on behalf of third parties who grant reward points to the entity's customers, these should be accounted for a liability to third parties.

The adoption of this interpretation is not expected to have a significant impact on the Bank's financial statements.

- **Improvements to International Accounting Standards** (Regulation 70/23.1.2009)

As part of the improvements project the International Accounting Standards Board issued on 22 May 2008, certain non urgent but necessary amendments to various standards. The majority of these are effective for annual periods beginning on or after 1.1.2009.

The adoption of these improvements is not expected to have a significant impact on the Bank's financial statements.

In addition, the International Accounting Standards Board (IASB) has issued the following standards and interpretations which have not yet been adopted by the European Union and they have not also been early adopted by the Bank.

- **Amendment of International Accounting Standard 27** – «Consolidated and Separate Financial Statements» and **International Financial Reporting Standard 3** «Business combination»
Effective for annual period beginning on or after 1.7.2009

The main changes from the amended standards issued on 10 January 2008, are summarized as follows:

- In circumstances where changes in ownership interests of subsidiaries after control is obtained or the loss of control, the value of the investment existed prior to the change of ownership interest or the remaining ownership interest, should be measured at fair value with changes recognized in profit and loss account.
- Upon initial recognition non-controlling interest might be measured at fair value. In addition non-controlling interest should absorb the total losses incurred attributable to their interest.
- Any contingent consideration of an entity is recognized as a liability and measured at fair value.
- Costs incurred by the acquirer are not included in the cost of a business combination but are expensed.

Finally, changes in a parent's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

● **Amendment of International Financial Reporting Standard 1** «First time adoption of International Financial Reporting Standards»

Effective for annual periods beginning on or after 1.7.2009.

On 27 November 2008 published a revised edition with a change in the structure of this standard. The purpose of this change was to improve information and to facilitate implementation of future amendments. This revised edition does not apply to the Bank's financial statements.

● **Amendment of International Accounting Standard 39** «Financial Instruments: Recognition and Measurement»

concerning eligible hedged items.

Effective for annual periods beginning on or after 1.7.2009.

This amendment issued on 31 July 2008 provides clarifications regarding the application of hedge accounting. It is clarified that as hedged items in fair value hedge or cash flow hedge can be defined as:

- The partial change in fair value or cash flows of financial instruments
- The change in cash flows related to inflation (under conditions)
- The increase or decrease of cash flow or fair value in relation to a specific reference value (one-sided risk).

The Bank is examining whether there will be an impact from the adoption of the above interpretation in the financial statements.

● **Interpretation 12** «Service concession arrangements»

Effective for annual periods beginning on or after 1.1.2008

The interpretation issued on 30 November 2006, clarifies issues relating to the recognition and valuation of assets arising from service concession agreements of public infrastructure. This interpretation does not apply in Bank's activities.

● **Interpretation 15** «Agreements for the construction of real estate»

Effective for annual periods beginning on or after 1.1.2009

This interpretation issued on 3 July 2008 provides guidance as how to determine whether an agreement for the construction of real estate or agreements with buyers before the completion of real estate construction is within the scope of IAS 11 (construction contracts) or IAS 18 Revenue (as contracts to provide services or sell goods).

The adoption of this interpretation will have no impact on the financial statements since it does not apply to the Bank.

● **Interpretation 16** «Hedges of a net investment in a foreign operation»

Effective for annual periods beginning on or after 1.10.2008.

This interpretation, issued on 3 July 2008, provides clarifications on in the application of hedge accounting of the net investment in a foreign operation which has different functional currency from that of the parent.

This interpretation applies to the Bank's consolidated financial statements.

● **Interpretation 17** «Distribution of non-cash assets to owners»

Effective for annual periods beginning on or after 1.7.2009

This interpretation, issued on 27 November 2008, provides guidance to an entity in order to recognize and subsequent measure a liability arising from the distribution of non-cash assets to owners. The Bank is in the process of evaluating the potential effects of this interpretation.

● **Interpretation 18** «Transfer of assets from customers»

Effective for annual periods beginning on or after 1.7.2009

This interpretation, issued on 29 January 2009, clarifies the accounting treatment for agreements under which an entity receives from a customer an item of property, plant and equipment that the entity must then use to serve conventional obligations to them. The interpretation applies also, in cases where the entity receives cash from customers to construct or to buy an item of property, plant and equipment to be used as defined above. This interpretation does not apply in Bank activities.

1.2 Segment reporting

The Bank after considering the present management and reporting structure, and that the majority of its income arises from activities in Greece decided that:

a. the primary reporting format are the following business segments:

- Retail
- Corporate Banking
- Asset Management/Insurance
- Investment Banking/Treasury
- South Eastern Europe
- Other

b. the following geographical segments are the secondary reporting format:

- Greece
- Other countries

Detailed information relating to business and geographical segments is presented in note 38.

1.3 Transactions in foreign currency and translation of foreign operations

a. Transactions in foreign currency

The financial statements are presented in Euro, which is the functional currency and the currency of the country of incorporation of the Bank.

Items included in the financial statements of each of the foreign branches are measured at the functional currency of each branch which is the currency of the country of incorporation in which the branch operates or the currency used for the majority of transactions held.

Transactions in foreign currencies are translated to the functional currency at the closing exchange rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the closing exchange rate at that date. Foreign exchange differences arising on translation are recognized in the income statement.

Non-monetary assets and liabilities are recognized at the exchange rate ruling at initial recognition, except for non-monetary items denominated in foreign currencies that are stated at fair value. The exchange differences relating to these items are part of the change in fair value and they are recognized in the income statement or recorded directly in shareholders' equity depending on the classification of the non-monetary item.

b. Translation of foreign operations

The results and financial position of all foreign branches that have a functional currency that is different from the presentation currency of Bank's financial statements are translated as follows:

- i.** Assets and liabilities are translated to Euro at the closing rate applicable on the balance sheet date. The comparative figures presented are translated to Euro at the closing rate at the respective date of the comparative balance sheet.
- ii.** Income and expense items are translated to Euro at average exchange rates applicable for each period presented.

The resulting exchange differences from the above translation and those arising from other monetary items designated as a part of the net investment in a foreign entity are recorded in equity. These translation differences are recognized in the income statement when a foreign entity is sold.

1.4 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents consist of:

- a** Cash on hand
- b** Non-restricted placements with Central Banks
- c.** Short-term balances due from banks

Short-term balances due from banks are amounts that mature within three months of the balance sheet date.

1.5 Classification and measurement of financial assets

Initial recognition

The Bank, upon initial recognition measures financial assets at fair value plus, in case of securities not at fair value through profit or loss, incremental direct transaction costs.

Subsequent measurement

The Bank classifies its financial assets as:

- Loans and receivables
- Held-to-maturity investments
- Financial assets at fair value through profit or loss
- Available-for-sale financial assets

For each of the above classifications the following is applicable:

a) Loans and receivables

Included in this category are:

- i.** loans to customers
- ii.** amounts paid for a portion or total acquisition of bonds issued by customers that are not quoted in an active market.
- iii.** all receivables from customers, banks etc.

This category is measured at amortized cost.

b) Held-to-maturity

Held-to-maturity investments are financial assets that the Bank has the positive intent and ability to hold to maturity.

In this category, the Bank has included bonds and other debt securities with fixed maturity and fixed or determinable cash flows.

This category is carried at amortized cost.

c) Financial assets at fair value through profit or loss

Financial assets included in this category are:

i. Financial assets acquired principally for the purpose of selling in the near term for short term profit.

The Bank has included in this category fixed rate Greek Government bonds and treasury bills, except for certain specific issues, for which different decisions have been taken, and a limited number of shares and corporate loans.

ii. The Bank, at initial recognition, designates these financial assets at fair value and recognizes changes in the fair value in the income statement.

This classification is used in the following circumstances:

- When management monitors and manages the financial instruments on a fair value basis in accordance with a documented risk management or investment strategy.
- When the designation eliminates an accounting mismatch which would otherwise arise from measuring financial assets and liabilities on a different basis (i.e. amortized cost) in relation to another financial asset or liability (i.e. derivatives which are measured at fair value through the profit or loss).
- When the financial instrument contains an embedded derivative that significantly modifies the cash flows.

The Bank, has not classified financial assets at fair value through profit or loss.

d) Available-for-sale

Available-for-sale financial assets are investments that have not been classified in any of the previous categories.

The Bank has included in this category:

i. Variable debt securities and interest rate bonds

ii. Certain issues of fixed rate Greek Government bonds, for which a specific decision has been taken, and fixed rate bonds of other issuers

iii. Shares

iv. Mutual fund units

This category is measured at fair value. Changes in fair value are recognized directly in equity until the financial asset is sold or impaired whereupon the cumulative gains and losses previously recognized in equity are recognized in profit or loss. The financial assets included in this category are reviewed at each balance sheet date to determine whether there is any indication of impairment. When a subsequent event causes the impairment loss on an available-for-sale debt security to decrease, the impairment loss is reversed through profit or loss. An impairment loss is reversed through the profit or loss if it can be objectively related to an event occurring after the impairment loss was recognized. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in equity.

The measurement principles noted above are not applicable when a specific financial asset is the hedged item in a hedging relationship, in which case the principles set out in note 1.6 apply.

Reclassification of financial assets

Reclassification of non-derivative financial assets is permitted as follows:

i. Reclassification out of the held-for-trading category to the loans and receivable category, investments held to maturity category or available-for-sale category is permitted only in rare circumstances and the financial assets are no longer held for sale in the foreseeable future.

ii. Reclassification out of held-for-trading category to either loans and receivables, or available-for-sale is permitted only if the financial assets meet the definition of loans and receivables and there is the intention to hold them for the foreseeable future or until maturity.

iii. Reclassification out of available-for-sale category to the loans and receivables category, is permitted for financial assets that would have met the definition of loans and receivables and the entity has the intent to hold the financial asset for the foreseeable future or until maturity.

iv. Reclassification out of available-for-sale category to the held to maturity category, is permitted for financial assets that meet the relevant characteristics and the entity has the intent and ability to hold that financial asset until maturity.

Reclassification out of the held-to-maturity category to other categories is not permitted. Any sale or reclassification of a more than insignificant amount of held-to-maturity investment would result in the reclassification of all held-to-maturity investments as available-for-sale, and also this would result in a prevention from classifying securities as held-for-maturity for the current and the following two financial years. The Bank has reclassified certain financial assets which is analysed in notes 16 and 17.

Derecognition

The Bank derecognizes financial assets when:

- the cash flows from the financial assets expire.
- when it transfers the contractual right to receive the cash flows of the financial asset and at the same time it transfers both risks and rewards of ownership.
- when loans or investments in securities are no longer recoverable and consequently written off.

In the case of transactions, where despite the transfer of the contractual right to recover the cash flows from financial assets, both the risk and rewards remain with the Bank no derecognition of these financial assets occurs. The amount received by the transfer is recognized as a financial liability. The accounting practises followed by the Bank in such transactions are discussed further in notes 1.19 and 1.20.

In the case of transactions, whereby the Bank neither maintains or transfers risks and rewards of the financial assets, but retains control they are recognized, to the extent of the Bank's continuing involvement. If the Bank does not retain control of assets then their derecognition occurs, and in their position, it recognizes, distinctively, the assets and liabilities which are created or retained during the transfer. No such transactions occurred upon balance sheet date.

1.6 Derivative financial instruments and hedge accounting

Derivatives are financial instruments that upon inception have a minimal or zero value and subsequently change in accordance with a particular underlying instrument (foreign exchange, interest rate, index or other variable).

All derivatives are recognized as assets when their fair value is positive, and as liabilities when their fair value is negative.

Derivatives are entered into for either hedging or trading purposes and they are measured at fair value irrespective of the purpose for which they have been transacted.

In the cases when derivatives are embedded in other financial instruments, such as bonds, loans, deposits, borrowed funds etc and the host contract is not itself carried at fair value through profit or loss then they are accounted for as separate derivatives when the derivative is not closely related to the host contract. These embedded derivatives are measured at fair value and are recognized as derivative assets or liabilities.

In the cases where derivatives embedded in financial instruments have been designated at fair value through profit or loss, the changes in the fair value of the derivative is included in the fair value change of the combined instrument and recognized in gains less losses on financial transactions.

The Bank uses derivatives as a means of exercising asset-liability management within the guidelines established by the Asset-Liability Committee (ALCO).

In addition the Bank uses derivatives for trading purposes to exploit short-term market fluctuations, within the Bank risk level set by the Asset-Liability Committee (ALCO).

Valuation differences arising from these derivatives are recognized in gains less losses on financial transactions.

When the Bank uses derivatives for hedging purposes it ensures that appropriate documentation exists on inception of the transaction, and that the effectiveness of the hedge is monitored on an ongoing basis and the above are repeated at each balance sheet date.

We emphasize the following:

a. Synthetic Swaps

The Bank, in order to increase the return on deposits to selected customers, uses synthetic swaps.

This involves the conversion of a Euro deposit to JPY with a simultaneous forward purchase of JPY to cover the foreign exchange exposure.

The result arising from the forward foreign exchange is recognized as interest expense, foreign exchange differences and other gains less losses on financial transactions.

b. FX Swaps

These types of swaps are entered into primarily to hedge the exposures arising from customer loans and deposits.

As there is no documentation to support hedge accounting they are accounted for as trading instruments.

The result arising from these derivatives is recognized as interest, foreign exchange differences, in order to match with the interest element resulting from the deposits and loans, and other gains less losses on financial transactions.

Hedge accounting

Hedge accounting establishes the valuation rules to offset the gain or loss of the fair value of a hedging instrument and a hedged item which would not have been possible if the normal measurement principles were applied.

Documentation of the hedge relationship upon inception and of the effectiveness of the hedge on a on-going basis are the basic requirements for the adoption of hedge accounting.

The hedge relationship is documented upon inception and the hedge effectiveness test is carried out upon inception and it is repeated at each reporting date.

a. Fair value hedge

A fair value hedge of a financial instrument offsets the change in the fair value of the hedged item in respect of the risks being hedged. Changes in the fair value of both the hedging instrument and the hedged item in respect of the specific risk being hedged are recognized in the income statement.

When the hedge relationship no longer exists, the hedged items are re-measured based on the classification and valuation principles set out in notes 1.5 and 1.15. Specifically any adjustment up to the point of hedge effectiveness relationship, to a hedged item for which the effective interest method is used, is amortized to interest income or expense as part of the recalculated effective interest rate of the item over its remaining life.

The Bank uses interest rate swaps (IRS's) to hedge risks relating to borrowings, bonds, loans and fixed rate term deposits. In addition the Bank uses foreign exchange derivatives to hedge foreign exchange risks arising from investments in subsidiaries.

b. Cash flow hedge

A cash flow hedge changes the cash flows of a financial instrument from a variable rate to a fixed rate.

The effective portion of the gain or loss on the hedging instrument is recognized directly in equity, whereas the ineffective portion is recognized in profit or loss. The accounting treatment of the hedged item does not change.

There were no instances that would require cash flow hedge accounting.

c. Hedges of net investment in a foreign operation

The accounting for hedge of a net investment in a foreign operation is similar to cash flow hedge accounting. Upon disposal of the foreign operation or in cases where the hedge relationship no longer exists the cumulative gain or loss recognized in equity is reversed and recognized in profit or loss

1.7 Investments in subsidiaries, associates and joint ventures

Investments in subsidiaries, associates and joint ventures are carried at cost, plus any expenses directly attributable to the acquisition less impairment losses.

Dividends received relating to post-acquisition profits are recorded in the income statement, as dividend income.

Dividend income is recognized when the right to receive income is established, which is when the decision to this effect has been taken by the shareholders' general meeting.

Amounts received from accumulated earnings before the acquisition date are considered as a return of capital and reduces the cost of the investment.

1.8 Property, plant and equipment

This caption includes: land, buildings for use by the branches or for administrative purposes, additions and improvements of leased fixed assets and equipment.

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Expenditure directly attributable to the acquisition of an asset is included as part of its cost.

Subsequent expenditure is recognized in the carrying amount of the item when it increases future economic benefits. Expenditure on repairs and maintenance is recognized in profit or loss as incurred.

Depreciation is recognized in profit or loss on a straight line basis over the estimated useful lives of property, plant and equipment.

The estimated useful lives are as follows:

- Buildings: 33 years.
- Additions to leased fixed assets and improvements: duration of the lease.
- Equipment and vehicles: 4 to 20 years.

Land is not depreciated.

Residual values of property and equipment and useful lives are reassessed and adjusted, if necessary, at each reporting date.

Property, plant and equipment are reviewed at each reporting date to determine whether there is an indication of impairment and if they are impaired the carrying amount is adjusted to its recoverable amount with the difference recorded in profit or loss.

Gains and losses from the sale of property and equipment are recognized in profit or loss.

1.9 Investment property

The Bank includes in this category buildings or a portion of buildings together with the respective portion of the land that is held to earn rental income.

Investment property is measured at cost, which includes all expenditures directly attributable to the acquisition, less accumulated depreciation and impairment losses.

Expenditure on repairs and maintenance is recognized in profit or loss as incurred.

The estimated useful lives, over which depreciation is calculated using the straight line method, are the same as those applied to property, plant and equipment.

1.10 Goodwill and other intangible assets

The Bank has included in this category:

- a) Software, which is carried at cost less accumulated amortization. Amortization is charged over the estimated useful life, which the Bank has estimated between 3 to 4 years. Expenditure incurred to maintain software programs is recognized in the income statement as incurred.
- b) Brand names and banking rights which are carried at cost less accumulated amortization. Amortization is charged over the estimated useful life, which the Bank has estimated at 5 years.

Intangible assets are measured at cost less accumulated amortization, excluding those with indefinite useful life, which are not amortized. All intangible assets are subject to an impairment test.

For intangible assets no residual value is estimated.

1.11 Leases

The Bank enters into leases either as a lessee or as a lessor.

When the risks and rewards incident to ownership of an asset are transferred to the lessee they are classified as finance leases.

All other lease agreements are classified as operating leases.

The accounting treatment followed depends on the classification of the lease, which is as follows:

a) When the Bank is the lessor

i. Finance leases:

For finance leases where the Bank is the lessor the aggregate amount of lease payments is recognized as loans and advances.

The difference between the present value (net investment) of lease payments, and the aggregate amount of lease payments, is recognized as unearned finance income and is deducted from loans and advances.

The lease rentals received decrease the aggregate amount of lease payments and finance income is recognized on an accrual basis.

The finance lease loans are subject to the same impairment testing as applied to customer loans and advances as described in note 1.12.

ii. Operating leases:

When the Bank is a lessor of assets under operating leases, the leased asset is recognized and depreciation is charged over its estimated useful life. Income arising from the leased asset is recognized as other income on an accrual basis.

b) When the Bank is the lessee

i. Finance leases:

For finance leases, where the Bank is the lessee, the leased asset is recognized as property, plant and equipment and a respective liability is recognized in other liabilities.

At the commencement of the lease the leased asset and liability are recognized at amounts equal to the fair value of leased property or, if lower, the present value of the minimum lease payments.

The discount rate used in calculating the present value of the minimum lease payments is the interest rate implicit in the lease or if this is not available the Bank's borrowing rate for similar financing.

Subsequent to initial recognition the leased assets are depreciated over their useful lives unless the duration of the lease is less than the useful life of the leased asset and the Bank is not expected to obtain ownership at the end of the lease, in which case the asset is depreciated over the term of the lease.

The lease payments are apportioned between the finance charge and the reduction of the outstanding liability.

ii. Operating leases:

For operating leases, the Bank as a lessee does not recognize the leased asset but charges in general administrative expenses, the lease payments on an accrual basis.

1.12 Impairment losses on loans and advances

The Bank assesses as at each balance sheet date, whether there is evidence of impairment in accordance with the general principles and methodology set out in IAS 39 and the relevant implementation guidance.

Specifically, the steps performed are the following:

a) Establishment of events that provide objective evidence that a loan is impaired (trigger events)

The loans and advances with payment of interest or principal overdue by more than 90 days represents the majority of the loans which are tested for impairment.

In addition an impairment test may be performed for accounts with delays less than 90 days, or accounts with no delay when:

- i.** procedures for forced recovery and settlement of debts, with more burdensome conditions on the Bank, have been initiated or
- ii.** the Bank has information that indicates that the financial position of the borrower is deteriorating (reduced sales, gross margins, profit etc.) or other events (bankruptcy filing, extra-ordinary events such as floods, fire, etc at the installations of the borrower) which occurred after the date of initial recognition and which are considered to affect the ability of the borrower to adhere to the agreed repayment schedule.

Finally, an impairment test is performed on loans and advances granted to sectors of the economy or geographical regions which are experiencing problems that arose after the date of initial recognition of the loans.

b) The criteria of assessment on an individual or collective basis

The outstanding balance is the basic factor in determining whether the assessment of impairment will be performed on an individual basis or on a collective basis.

More specifically the separation point for the Bank is the amount of € 1 million

In determining the amount numerous factors are considered such as the composition of the loan portfolio, the specific circumstances of the market and experience obtained from the management of the portfolio.

c) Establishment of groups of assets with similar risk characteristics

In those instances whereby based on the amount outstanding the assessment of impairment is performed on a collective basis of assets with similar risk characteristics, with respect to credit risk, the collective groups were determined as follows:

- i.** buckets arising from ageing analysis of loans and advances to customers.
- ii.** the type of loan (consumer, credit cards, mortgage etc.) for retail loans.

Based on detailed internal data the above groups are either expanded or combined in the event that this is justified from the historical data.

d) Methodology in determining future cash flows from impaired loans

The Bank has accumulated a significant amount of historical data of the last six years, which includes the loss given default for loans after the completion of forced recovery, or other measures taken to secure collection of loans, including the realization of collaterals

On the basis of this data the amount of the impairment is determined on both an individual and collective basis taking into account the time value of money.

The cash flows are discounted at the loans' original effective interest rate.

e) Interest income recognition

Interest income on impaired loans is recognized based on the carrying value of the loan net of impairment at the original effective interest rate.

f) Impairment recognition

Impaired loans are usually written-off, with the exception of a small number of accounts with large outstandings where an allowance account is established

g) Recoveries

If in a subsequent period after the recognition of the impairment loss, events occur which require the impairment loss to be reduced, or there has been a collection of amounts from loans and advances previously written-off, the recoveries are recognized in impairment losses and provisions to cover credit risk.

1.13 Deferred taxation

Deferred taxation is the tax that will be paid, or for which relief will be obtained in future periods from the different period that certain items are recognized for financial reporting purpose and for taxation purposes. Deferred tax is provided for temporary differences between the tax base of assets and liabilities and their respective carrying amounts in the financial statements.

Deferred tax assets and liabilities are calculated using the tax rates that are expected to apply when the temporary difference reverses, based on the tax rate (and laws) enacted at the balance sheet date.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the asset can be utilized.

Deferred tax is recognized in profit or loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

1.14 Non-current assets held for sale

Non-current assets held for sale consist of assets acquired through the enforcement of security over customer loans and advances, and liabilities that are expected to be recovered primarily through sale

Before their classification as held for sale, the assets are remeasured in accordance with their respective accounting policy. Thereafter they are measured at the lower of their carrying amount and fair value less cost to sell.

Any loss arising from the above measurement is recorded in the profit or loss. This loss which can be reversed in the future, is allocated to assets in the disposal group that are within the scope of the measurement requirements of the Standard. The impairment loss on a disposal group first is allocated to goodwill and then to remaining assets and liabilities on a pro-rata basis.

Property in this category is not depreciated, however, it is reviewed for impairment at each reporting date.

Gains or losses from the sale of these assets are recognized in the income statement.

1.15 Financial liabilities

Initial recognition

At initial recognition financial liabilities are measured at fair value, plus for financial liabilities which are not measured at fair value through profit or loss their value transaction costs that are directly attributable to the acquisition or issue.

Subsequent measurement

The Bank for measurement purposes classifies financial liabilities in the following categories:

a) Financial liabilities measured at fair value through profit or loss

- i) This category includes financial liabilities held for trading: when the financial liability is acquired or incurred principally for the purpose of selling or repurchasing in the near term for short term profit or they are derivatives which are not used for hedging purposes.
- ii) In addition in this category the Bank includes financial liabilities which are measured on initial recognition, at fair value through profit or loss in accordance to the principles set in note 1.5 (point c(ii)).

The Bank has included in the category of financial liabilities held for trading, derivatives which are not used for hedging purposes.

The derivatives and the liabilities arising from derivatives which are used for hedging purposes are presented in derivatives liabilities and valuation principles are set out in note 1.6.

At present no financial liabilities have been classified as fair value through profit or loss.

b) Financial liabilities carried at amortized cost

The liabilities which are classified in this category are measured at amortized cost using the effective interest method.

Liabilities to credit institutions and customers, debt securities in issue and other loan liabilities are classified in this category.

If financial liabilities included in this category are the hedged item in a hedge relationship the accounting principles applied are those set out in note 1.6.

Derecognition

The Bank derecognizes a financial liability (or part thereof) when its contractual obligations are discharged or cancelled or expire.

The difference between the book value of a financial liability that has been repaid or transferred and the consideration paid is recognized in the financial results.

1.16 Employee benefits

The Bank has both defined benefit and defined contribution plans. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement which is dependent, among others, on years of service and salary on date of retirement and it is guaranteed by the Bank.

A defined contribution plan is where the Bank pays fixed contributions into a separate entity.

The Bank has no legal or constructive obligation to pay further contributions if the fund does not have sufficient assets to pay all employees the benefits relating to employee service in current or prior years.

The liability recognized in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets together with adjustments for unrecognized actuarial gains or losses and past service costs.

The amount resulting from the above method may be negative i.e.an asset. The recognized asset is limited to the net total of:

- a) of any unrecognized actuarial losses and past services costs; and
- b) the present value of any future refunds of Bank's plan or reductions in future contributions to Bank's plan.

The defined benefit obligation is calculated annually based on actuarial valuation performed by independent actuaries using the projected unit credit method.

The present value of the defined benefit is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Cumulative actuarial gains and losses arising from experience adjustments and changes, and actuarial assumption variations to the extent that they exceed 10 per cent of the greater of the accrued obligation or the fair value of plan assets are amortized over the period equal to the average remaining working lives of the employees.

Past-service costs are recognized immediately in the income statement, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In the second case, the past service costs are amortized on a straight line basis over the vesting period.

For defined contribution plans, the Bank pays contributions to publicly or privately administered pension insurance plans, to insurance companies and other funds on a mandatory or voluntary basis. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense on an accrual basis. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

1.17 Share options granted to employees

The Bank rewards the performance of its executives and managers by granting share options. The number of granted share options, the price and the exercise date are decided from the Board of Directors in accordance to Shareholders' Meeting approvals.

The fair value calculated at grant date, is recognized over the period from the grant date and exercise date and recorded as an expense in payroll and related costs with an increase of a reserve in equity respectively. The amount paid by the beneficiaries of share options on the exercise date increases the share capital of the Bank and the reserve in equity from previously recognized fair value of the exercised options is transferred to share premium.

1.18 Provisions

A provision is recognized if as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable an outflow of economic benefits will be required to settle the obligation.

Provisions are determined by discounting the expected future cash flows. The discount rate applied reflects current market assessments of the time value of money required to settle the obligation. Cash payments are recorded to provisions to the extent that they relate to the specific provision. At each reporting period provisions are re-assessed.

Provisions are not recognized for future operating losses.

Future events that may affect the amount required to settle the obligation, for which a provision has been recognized, are taken into account when sufficient objective evidence exists that they will occur.

Reimbursements from third parties relating to a portion of or all of the estimated cash outflow are recognized as assets, only when it is virtually certain that they will be received. The expense recognized in the profit or loss relating to the provision may be presented net of the amount of the reimbursement.

1.19 Sale and repurchase agreements and securities lending

The Bank enters into purchases of securities under agreements to resell at a certain date in the future at a fixed price. Securities purchased subject to commitments to resell them at future dates are not recognized as investments.

The amounts paid are recognized in loans and advances to either banks or customers. The difference between the purchase price and the resale price is recognized as interest on an accrual basis.

Securities that are sold under agreements to repurchase continue to be recognized in the balance sheet and are measured in accordance with accounting policy of the category that they have been classified and are presented as investments.

The proceeds from the sale of the securities are reported as liabilities to either banks or customers. The difference between the sales price and the repurchase price is recognized on an accrual basis as interest.

Securities borrowed under securities lending agreements are not recognized except when they have been sold to third parties whereby the liability to deliver the security is recognized and measured at fair value.

1.20 Securitization

The Bank securitized financial assets, by transferring these assets to special purpose entities, which in turn issue bonds.

In each securitization of financial assets the Bank considers, the contractual terms and the economic substance of transactions are considered, in order to decide whether the Bank should proceed with the derecognition of the securitized assets, as referred in note 1.5.

1.21 Equity

Incremental costs of share capital increase

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

Share premium

The difference between the nominal value of the shares issued and their market value, in cases of the exchange of shares as consideration for the acquisition of a business by the Bank is recorded as share premium.

This also includes the difference between the nominal value of the shares and the cost consideration received in the case of a share capital increase.

Treasury shares

The cost of acquiring treasury shares is recognized as a reduction of equity. Subsequent gains or losses from the sale of treasury shares, after deducting all direct costs and taxes, is recognized directly in retained earnings.

Retained earnings

Dividends are deducted from retained earnings and recorded as a liability in the period that the dividend is approved by the shareholders in general meeting.

1.22 Interest income and expense

Interest income and expense is recognized in the income statement for all instruments measured at amortized cost.

The recognition of interest income and expense is performed on the accrual basis using the effective interest rate method.

The effective interest rate method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or the next repricing date, in order the present value of the future cash flows to be equal to the carrying amount of the financial instrument including fees or transaction costs.

Interest on financial assets that are impaired is determined on the balance after the impairment provision using the effective interest rate.

Interest income and expense is also calculated for interest bearing financial instruments that are measured at fair value.

1.23 Fee and commission income

Fee and commission income are recognized on a accrual basis when the relevant service has been provided.

Transaction revenues relating to the recognition of a financial instrument which measured at amortized cost, such as loans and advances, are capitalized and recognized in the income statement using the effective interest method.

1.24 Comparatives

To the extent considered necessary the comparatives have been adjusted to facilitate changes in presentation of the current year amounts.

INCOME STATEMENT

2. Net interest income

	From 1 January to	
	31.12.2008	31.12.2007
Interest and similar income		
Due from banks	352,575	367,698
Due from customers	2,640,178	2,194,124
Securitized loans	74,635	
Financial assets at fair value through profit or loss	7,325	10,377
Available-for-sale securities	360,300	220,564
Securities held for trading	46,021	
Derivative financial instruments	636,023	313,538
Other	1,904	544
Total	4,118,961	3,106,845
Interest expense and similar charges		
Due to banks	(303,782)	(199,028)
Due to customers	(717,206)	(424,464)
Debt securities in issue	(1,026,605)	(855,391)
Derivative financial instruments	(622,728)	(310,620)
Other	(98,134)	(89,684)
Total	(2,768,455)	(1,879,187)
Net interest income	1,350,506	1,227,658

3. Net fee and commission income

	From 1 January to	
	31.12.2008	31.12.2007
Loans	61,092	60,149
Letters of guarantee	34,235	30,899
Imports – Exports	14,591	16,033
Credit Cards	75,142	49,900
Fund transfers	55,404	58,337
Mutual funds	33,484	47,141
Advisory fees and securities transactions fees	6,565	6,232
Other	36,563	53,228
Total	317,076	321,919

4. Dividend income

	From 1 January to	
	31.12.2008	31.12.2007
Subsidiaries and associates	72,908	43,924
Available-for-sale securities	2,029	1,538
Total	74,937	45,462

5. Gains less losses on financial transactions

	From 1 January to	
	31.12.2008	31.12.2007
Foreign exchange differences	19,660	43,634
Securities held for trading:		
- Bonds	(11,258)	(1,290)
- Shares		3,030
Available-for-sale securities:		
- Bonds	5,649	(135,907)
- Shares	(31,150)	9,283
- Mutual funds	(25,156)	9,172
Held-to-maturity investment:		
- Bonds	(1,680)	
Investments	84,059	(1,408)
Derivative financial instruments	(68,616)	29,060
Other financial instruments	7,908	1,593
Total	(20,584)	(42,833)

6. Other income

	From 1 January to	
	31.12.2008	31.12.2007
Rental income	3,896	3,397
Sale of property, plant and equipment	7,360	16,770
Insurance indemnities	345	238
Secondment of personnel to group companies	2,110	2,445
Preparation of business plans and financial studies	2,197	6,237
Other	5,230	5,791
Total	21,138	34,878

7. Staff costs

	From 1 January to	
	31.12.2008	31.12.2007
Wages and salaries	289,888	277,483
Social Security contributions	71,415	66,205
E.T.A.T.	20,417	
Employee defined benefit obligation (note 29)	(725)	11,198
Other	48,218	31,808
Total	429,213	386,694

The total employees of the Bank as at 31.12.2008 were 8,903 (31.12.2007: 7,963) of which 7,558 (31.12.2007: 6,960) are employed in Greece and 1,345 (31.12.2007: 733) are employed abroad.

Defined contribution plans

All the employees of the Bank receive their main pension from the Social Insurance Fund (IKA).

a) The supplementary pension plan for employees of the former Ionian and Popular Bank of Greece is TAPILTAT, a multi-employer plan. The Bank has obtained legal opinions that indicate that it has no obligation if the fund does not have sufficient assets to pay employee benefits. Therefore the Bank considers that the fund is a defined contribution plan and it is accounted for as such. The Bank has applied for membership in ETAT (Common Insurance Fund of Bank Employees) for its employees who are insured in TAPILTAT (Pension Plan for employees of Ionian – Popular Bank and other Banks).

b) All employees of the Bank receive medical benefits from the Bank Employee and Companies Common Benefit Plan (TAYTEKO). This plan has been accounted for as a defined contribution plan.

Defined benefit plans

An analysis of liabilities arising from defined benefit plans are set out in note 29.

8. General administrative expenses

	From 1 January to	
	31.12.2008	31.12.2007
Rent of buildings	35,208	27,407
Rent and maintenance of EDP equipment	19,858	17,295
EDP expenses	42,806	36,988
Marketing and advertisement expenses	38,256	35,434
Telecommunications and postage	30,466	23,963
Third party fees	29,825	23,105
Consultants fees	8,043	7,371
Contribution to Deposit Guarantee Fund	13,482	11,193
Insurance	5,781	6,740
Consumables	7,511	6,841
Electricity	6,871	5,480
Taxes (VAT, real estate etc)	41,885	35,487
Repairs of buildings and equipment	5,643	4,245
Cleaning fees	3,425	2,612
Security	8,694	7,075
Transportation	3,875	3,741
Agency fees	7,273	4,637
Other	53,509	78,876
Total	362,411	338,490

9. Impairment losses and provisions for credit risk

	From 1 January to	
	31.12.2008	31.12.2007
Impairment losses on loans and advances to customers	548,662	172,264
Impairment loss of participation	5,100	
Provisions to cover credit risk relating to off balance sheet items	(41,729)	30,983
Recoveries	(16,651)	(8,660)
Total	495,382	194,587

The severe aggravation of credit turmoil during the third quarter of 2008 and its gradual transfer to real economy represents a significant indication of loan impairment.

Despite the fact that there are not as yet any signs that the credit turmoil has affected the repayment of loans, the Bank reassessed the potential impairment loss, which as a percentage of loans amounts for 2008 to 1.24% compared to 0.53% as of 2007.

10. Income tax

In accordance with Greek tax law the profits of entities in Greece are taxed at a rate of 25% for fiscal year 2007 and thereafter. According to Law 3697/08 the tax rate is reduced by one percent each year starting from 2010 until the rate reaches 20% in 2014 and thereafter.

In accordance with article 26 of Law 3634/2008 income tax is imposed for the fiscal year 2007, at the current tax rate (25%), on profits which previously were not subject to tax until distributed or capitalized (interest on Greek government bonds, gains from the sale of listed shares etc.). Only dividend income is not subject to tax since it has been already taxed at the corporate level for the fiscal years 2007 and 2008.

It should be noted, that in accordance with Law 3697/08, dividends approved by the general shareholders meetings after 1.1.2009 are subject to a withholding tax of 10% with no further tax obligation for the beneficiary.

The income tax expense is analysed as follows:

	From 1 January to	
	31.12.2008	31.12.2007
Current tax	75,727	108,373
Deferred tax	(14,562)	48,262
Total	61,165	156,635

Under the provisions of Law 3697/2008 concerning the gradual reduction of tax rates between the years 2010 to 2014, the Bank performed a recalculation of deferred taxes under the new tax rates. The effect was recorded in the financial statements.

Deferred tax recognized in the income statement is attributable to the following temporary differences:

	From 1 January to	
	31.12.2008	31.12.2007
Depreciation and fixed asset write-offs	5,325	7,141
Fixed assets revaluation	(870)	-
Valuation of loans	71,142	(6,829)
Suspension of interest accruals	23,108	29,175
Loans impairment	(48,439)	12,012
Employee defined benefit obligations	17,352	15,310
Liabilities to E.T.A.T. (Common Insurance Fund of Bank Employees)	11,716	
Valuation of derivatives	(86,335)	(5,496)
Effective interest rate	14,757	4,534
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	(10,120)	9,887
Valuation of investments in subsidiaries due to hedging	547	(2,976)
Valuation of securities	(7,951)	
Valuation of bonds	(1,862)	1,838
Other temporary differences	(2,932)	(16,334)
Total	(14,562)	48,262

The temporary differences attributable to the valuation of investments, bonds and other securities are due to the tax imposed according to Law 3634/2008.

Reconciliation of effective and nominal tax rate

	From 1 January to			
	31.12.2008		31.12.2007	
	%		%	
Profit before income tax		395,403		613,641
Income tax (nominal tax rate)	25	98,851	25	153,410
<i>Increase/(decrease) due to:</i>				
Additional tax on income of fixed assets	0.09	339	0.03	183
Non taxable income	(9.84)	(38,881)	(1.89)	(11,572)
Non deductible expenses	2.86	11,297	1.12	6,894
Effect of tax rates used for deferred tax	(0.53)	(2,080)		
Other temporary differences	(2.11)	(8,361)	1.27	7,720
Income tax				
(effective tax rate)	15.47	61,165	25.53	156,635

11. Earnings per share

a. Basic

Basic earnings per share is calculated by dividing the profit after tax for the period by the weighted average number of ordinary shares outstanding, after deducting the weighted average number of treasury shares held, during the period.

	From 1 January to	
	31.12.2008	31.12.2007
Profit attributable to shareholders	334,238	457,006
Weighted average number of outstanding ordinary shares	405,624,439	405,512,713
Basic earnings per share (in €)	0.82	1.13

b. Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

The Bank had a single category of dilutive potential ordinary shares resulting from a share options program granted to executives and managers of the Bank exercised during 2007.

For the share options, a calculation is performed to determine the number of shares that could have been acquired at fair value (determined as the average market share price of the Bank's shares for the period) based on the monetary value of the subscription rights attached to outstanding share options. Upon the issuance of new ordinary shares resulting from share options exercise, the shares are included in the calculation of basic and dilutive earnings per share.

The weighted average number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	From 1 January to	
	31.12.2008	31.12.2007
Profit attributable to shareholders	334,238	457,006
Weighted average number of outstanding ordinary shares	405,624,439	405,512,713
Adjustment for share options		727,195
Weighted average number of outstanding ordinary shares for diluted earnings per share	405,624,439	406,239,908
Diluted earnings per share (in €)	0.82	1.12

ASSETS

12. Cash and balances with Central Banks

	31.12.2008	31.12.2007
Cash	329,269	324,234
Cheques receivable	88,672	52,546
Balances with Central Banks	1,306,140	1,273,547
Total	1,724,081	1,650,327
Less: Deposits pledged with Central Banks	<u>(703,202)</u>	<u>(564,505)</u>
Balance	1,020,879	1,085,822

The Bank is required to maintain a current account with the Bank of Greece (Central Bank) in order to facilitate interbank transactions with the Central Bank and other financial institutions through the Trans European – Automated Real Time Gross Settlement Express Transfer System (TARGET).

The Bank of Greece also requires, that all financial institutions established in Greece maintain reserve deposits with the Central Bank equal to 2% of customer deposits.

These deposits bear interest at the refinancing rate as set by the European Central Bank which as at 31.12.2008 was 2.50% (31.12.2007: 4.18%).

Cash and cash equivalents (as presented for the purposes of the cash flow statement)

	31.12.2008	31.12.2007
Cash and balances with Central Banks	1,020,879	1,085,822
Sale and repurchase agreements (Reverse Repos)	483,851	
Short-term placements with other banks	3,034,394	3,271,106
Total	4,539,124	4,356,928

13. Due from banks

	31.12.2008	31.12.2007
Placements with other banks	7,550,750	6,679,979
Sale and repurchase agreements (Reverse Repos)	483,851	
Loans to financial institutions	386,192	669,696
Total	8,420,793	7,349,675

14. Securities held for trading

	31.12.2008	31.12.2007
Government bonds	73,936	236,340
Other debt securities:		
- Listed	12,511	28,178
- Non-listed	433	270
Total	86,880	264,788

15. Derivative financial instruments (assets and liabilities)

	31 December 2008		
	Contract nominal amount	Fair value	
		Assets	Liabilities
Derivatives held for trading			
a. Foreign exchange derivatives			
Currency forwards	2,419,581	101,913	97,976
Currency swaps	3,755,931	56,891	92,592
Cross currency swaps	380,931	54,369	7,850
Currency options	151,341	2,246	2,207
Currency options embedded in customer products	4,083	59	
Total non-listed	<u>6,711,867</u>	<u>215,478</u>	<u>200,625</u>
b. Interest rate derivatives			
Interest rate swaps	15,069,590	210,508	264,991
Interest rate options (caps)	810,214	4,057	3,268
Total non-listed	<u>15,879,804</u>	<u>214,565</u>	<u>268,259</u>
Options	20,000	30	
Total listed	<u>20,000</u>	<u>30</u>	
c. Commodity derivatives			
Commodity swaps	5,078	2,942	2,933
Total non-listed	<u>5,078</u>	<u>2,942</u>	<u>2,933</u>
d. Index derivatives			
Otc options	10,000	423	
Total non-listed	<u>10,000</u>	<u>423</u>	
Futures	595	9	
Listed options	6,284	34	
Total listed	<u>6,879</u>	<u>43</u>	
e. Credit derivatives			
Credit default swaps embedded in debt securities	304,445		45,521
Total non-listed	<u>304,445</u>		<u>45,521</u>
Derivatives for hedging			
a. Foreign exchange derivatives			
Currency swaps	89,522	5,882	1,696
Cross currency swaps	237,831	21,865	
Total non-listed	<u>327,353</u>	<u>27,747</u>	1,696
b. Interest rate derivatives			
Interest rate swaps	3,124,810	24,616	285,138
Total non-listed	<u>3,124,810</u>	<u>24,616</u>	<u>285,138</u>
c. Index derivatives			
Index swaps	30,998	8,542	
Total non-listed	<u>30,998</u>	<u>8,542</u>	
Grand total	26,421,234	494,386	804,172

31 December 2007

	Contract nominal amount	Fair value	
		Assets	Liabilities
Derivatives held for trading			
a. Foreign exchange derivatives			
Currency forwards	1,149,379	12,635	9,563
Currency swaps	3,148,553	40,986	43,648
Cross currency swaps	555,968	63,655	40,104
Currency options	175,822	3,438	3,261
Currency options embedded in customer products	631	1	
Total non-listed	5,030,353	120,715	96,576
b. Interest rate derivatives			
Interest rate swaps	8,262,962	161,194	136,648
Interest rate options (caps)	616,963	2,233	1,388
Total non-listed	8,879,925	163,427	138,036
Futures	354,305	99	28
Options	6,300	32	
Total listed	360,605	131	28
c. Commodity derivatives			
Commodity swaps	14,410	138	124
Total non-listed	14,410	138	124
d. Index derivatives			
Futures	202		1
Options	383	4	
Total listed	585	4	1
Derivatives for hedging			
a. Foreign exchange derivatives			
Currency swaps	95,849	7,935	
Cross currency swaps	181,895		46,258
Total non-listed	277,744	7,935	46,258
b. Interest rate derivatives			
Interest rate swaps	4,083,070	92,116	102,106
Total non-listed	4,083,070	92,116	102,106
Grand Total	18,646,692	384,466	383,129

16. Loans and advances to customers

	<u>31.12.2008</u>	<u>31.12.2007</u>
Individuals:		
Mortgages:		
- Non-Securitized	8,461,267	9,741,095
- Securitized	2,715,262	
Consumer:		
- Non-Securitized	2,109,934	2,922,529
- Securitized	1,485,842	
Credit cards	1,229,778	1,046,941
Other	<u>96,770</u>	<u>100,031</u>
Total	16,098,853	13,810,596
Companies:		
Corporate loans ⁽¹⁾	26,615,726	21,900,097
Other receivables	<u>488,845</u>	<u>166,342</u>
	43,203,424	35,877,035
Less:		
Allowance for impairment losses ⁽²⁾	(1,014,146)	(609,161)
Total	42,189,278	35,267,874

Allowance for impairment losses

Balance 1.1.2007	739,327
Foreign exchange differences	(163)
Impairment losses for the period ^(note 9)	172,264
Change in present value of impairment reserve	38,700
Loans written-off during the period	<u>(340,967)</u>
Balance 31.12.2007	<u>609,161</u>
Foreign exchange differences	18
Impairment losses for the period ^(note 9)	548,662
Change in present value of impairment reserve	50,241
Loans written-off during the period	<u>(193,936)</u>
Balance 31.12.2008	<u>1,014,146</u>

The Bank securitized mortgage and consumer loans through special purpose entities. The Bank retains all risks of these loans as it has issued a guarantee to the holders of the bonds issued in the securitization.

⁽¹⁾ In accordance with amendments to IAS 39, the Bank reclassified securities of €16.8 million from the available-for-sale portfolio to the loans portfolio. These securities are not traded in an active market and the Bank has the intention to hold them in the foreseeable future. The above securities are included in corporate loans and are impaired by € 13.4 million.

⁽²⁾ In addition to the allowance for impairment losses, an additional provision of € 4,200 (31.12.2007: €45,929) has been recorded to cover credit risk relating to off-balance sheet items (note 31). The total provision recorded to cover credit risk amounts to €1,018,346 (31.12.2007: €655,090).

17. Investment securities

a. Available-for-sale

	31.12.2008	31.12.2007
Government bonds	239,757	1,856,217
Other debt securities:		
- Listed	5,530,410	4,310,379
- Non-listed	195,062	34,269
Shares:		
- Listed	37,920	62,672
- Non-listed	4,408	6,172
Other variable yield securities	26,340	30,668
Total	6,033,897	6,300,377

b. Held to maturity

	31.12.2008	
	Cost	Fair value
Government bonds	1,805,579	1,697,446
Other debt securities		
- Listed	2,558,601	2,144,857
- Non listed	124,529	121,637
Total	4,488,709	3,963,940

The held-to-maturity portfolio includes bonds amounting to €1.1 billion, which up to 30.6.2008 were classified as "Available-for-sale".

The reclassification of these bonds was performed at their fair value as at 30.6.2008, which became their new amortized cost on the basis of which the effective interest rate method was used to allocate the interest income thereafter. At that date the fair value of these bonds was €63.3 million less than their carrying amount. This difference, already recognized in equity, will be amortized to interest income over the remaining period to maturity of the bonds.

Had the above mentioned bonds not been reclassified from the available-for-sale portfolio, their fair value would have been lower than the carrying amount by an additional amount of €217 million.

18. Investments in subsidiaries, associates and joint ventures

	From 1 January to	
	31.12.2008	31.12.2007
Subsidiaries		
Opening balance	1,625,309	1,587,804
Additions ⁽¹⁾	231,114	52,634
Disposals ⁽²⁾	(116,067)	(1,117)
Valuation of investments due to fair value hedge ⁽³⁾	(239)	(14,012)
Closing balance	1,740,117	1,625,309
Associates		
Opening balance	74	5,624
Additions		20
Disposals		(5,570)
Closing balance	74	74
Joint Ventures		
Opening balance	717	122
Additions ⁽⁴⁾	10,008	615
Disposals	(14)	(20)
Closing balance	10,711	717
Grand Total	1,750,902	1,626,100

Additions represent: Share purchases, participation in share capital increases and acquisitions of shares from mergers.

Disposals represent: Sales of shares, return of capital, proceeds arising from the liquidation of companies, contributions in kind and impairments.

⁽¹⁾ The following amounts are included:

a. Share capital increases

- ▶ € 126,342 due to Astra Bank OJSC
- ▶ € 49,770 due to Alpha Bank Srbija A.D.
- ▶ € 19,918 due to Alpha Bank Romania S.A.
- ▶ € 7,300 due to Ionian Equity Participations Ltd

b. Shares purchase

- ▶ € 13,058 of Astra Bank OJSC
- ▶ € 4,741 of Alpha Astika Akinita A.E.
- ▶ € 3,878 of Ionian Hotel Enterprises

⁽²⁾ Mainly concerns the sale in the Bank's subsidiary Alpha Group Investment Ltd:

- ▶ € 48.495 of Alpha Astika Akinita A.E.
- ▶ € 62.397 of Ionian Hotel Enterprises

⁽³⁾ The Bank uses FX Swaps and money market loans to hedge the foreign exchange risk of its investments in Alpha Bank London Ltd, Alpha Bank Romania S.A. and Alpha Finance U.S. Corporation.

⁽⁴⁾ The following amounts are included:

a. Share capital increases

- ▶ € 3,827 A.P.E. Commercial Property A.E.
- ▶ € 3,005 A.P.E. Fixed Assets A.E.

b. Shares purchase

- ▶ € 3,060 of Mutual Fund Alpha-TANEO A.K.E.S.
- ▶ € 116 of A.P.E. Commercial Property A.E.

Subsidiary financial information

A. SUBSIDIARIES

Company	Country of incorporation	Balance 1.1 - 31.12.2008			1.1 - 31.12.2008		Bank's Ownership interest %
		Assets	Equity	Liabilities	Turnover	Profit/ (loss) before taxes	
Banks							
1. Alpha Bank London Ltd	United Kingdom	681,008	68,729	612,279	42,732	2,031	100.00
2. Alpha Bank Cyprus Ltd	Cyprus	6,921,357	407,925	6,513,432	369,506	102,144	100.00
3. Alpha Bank Romania S.A.	Romania	4,340,320	262,931	4,077,389	520,960	43,068	99.44
4. Alpha Bank AD Skopje	FYROM	191,445	25,800	165,645	13,490	(1,792)	100.00
5. Alpha Bank Srbija A.D.	Serbia	648,828	167,990	480,838	566,234	9,993	100.00
6. Astra Bank OJSC	Ukraine	143,840	94,589	49,251	13,650	1,743	93.33
Leasing companies							
1. Alpha Leasing A.E.	Greece	1,275,915	286,083	989,832	88,537	21,080	100.00
2. Alpha Leasing Romania S.A.	Romania	138,703	12,400	126,303	36,064	249	62.94
3. ABC Factors A.E.	Greece	545,646	77,659	467,987	37,576	12,040	100.00
Investment Banking							
1. Alpha Finance A.E.Π.E.Y.	Greece	80,628	55,734	24,894	43,158	15,408	99.62
2. Alpha Finance US Corporation	USA	1,208	1,101	107	629	(445)	100.00
3. Alpha Finance Romania S.A.	Romania	3,092	1,023	2,069	1,287	(396)	45.68
4. Alpha Ventures A.E.	Greece	27,903	27,490	413	1,931	1,026	99.42
Asset Management							
1. Alpha Asset Management A.E.D.A.K.	Greece	41,201	36,264	4,937	46,268	10,648	85.21
2. Alpha Private Investment Services A.E.P.E.Y.	Greece	11,760	9,916	1,844	7,812	(1,724)	99.00
Insurance							
1. Alpha Insurance Agents A.E.	Greece	8,767	7,723	1,044	9,261	9,174	100.00
2. Alpha Insurance Cyprus Ltd	Cyprus	52,699	10,083	42,616	31,473	2,349	17.95
3. ALPHALIFE A.A.E.Z.	Greece	5,996	5,992	4	89	(10)	99.90
Special purpose and holding entities							
1. Alpha Credit Group Plc	United Kingdom	17,462,851	18,834	17,444,017	1,032,386	23,733	100.00
2. Alpha Group Jersey Ltd	Jersey	1,064,379	381	1,063,998	65,572	196	100.00
3. Alpha Group Investment Ltd	Cyprus	272,478	272,018	460	11,023	10,995	100.00
4. Ionian Holdings A.E.	Greece	362,793	361,364	1,429	16,734	16,639	100.00
5. Messana Holdings S.A.	Luxembourg	68	62	6	19	3	99.00
6. Ionian Equity Participations Ltd	Cyprus	31,003	27,612	3,391	80	56	100.00
7. Alpha Covered Bonds Plc	United Kingdom	17	17				100.00
Other companies							
1. Oceanos A.T.O.E.E.	Greece	19,919	19,503	416	1,603	1,102	100.00
2. Evremethea A.E.	Greece	1,212	303	909	32	(58)	100.00
7. Kafe Alpha A.E.	Greece	235	146	89	264	37	99.00
8. Ionian Supporting Services A.E.	Greece	34,462	(2,914)	37,376		(4,075)	99.00

B. ASSOCIATES

1. EVISAK A.E.	Greece		3,345				27.00
2. AEDEP Thessalias and Stereas Ellados	Greece		147				50.00

C. JOINT VENTURES

1. Cardlink A.E.	Greece	500	160	340	970	(132)	50.00
2. APE Fixed Assets A.E.	Greece	45,844	311	45,532	2	(2,512)	60.10
3. APE Commercial Property A.E.	Greece	71,212	154	71,058	24	(3,501)	72.20
4. APE Investment Property S.A.	Greece	252,367	(4,804)	257,171	24,110	(8,828)	67.42
5. Alpha TANEO A.K.E.S.	Greece	5,410	5,396	14	149	(604)	51.00

19. Investment property

	<u>Land and Buildings</u>
Balance 1.1.2007	
Cost	48,449
Accumulated depreciation	<u>(6,443)</u>
Net book value 1.1.2007	<u>42,006</u>
1.1.2007 – 31.12.2007	
Net book value 1.1.2007	42,006
Additions	770
Depreciation charge for the period	<u>(406)</u>
Net book value 31.12.2007	<u>42,370</u>
Balance 31.12.2007	
Cost	49,219
Accumulated depreciation	(6,849)
1.1.2008 - 31.12.2008	
Net book value 1.1.2008	42,370
Additions	519
Reclassification to "Property, plant and equipment"	(274)
a) Cost	(425)
b) Accumulated depreciation	151
Depreciation charge for the period	<u>(420)</u>
Net book value 31.12.2008	<u>42,195</u>
Balance 31.12.2008	
Cost	49,313
Accumulated depreciation	(7,118)

The fair value of investment property, as determined by Alpha Astika Akinita A.E. at 31.12.2008 was €43.592.

20. Property, plant and equipment

	Land and Buildings	Leased equipment	Equipment	Total
Balance την 1.1.2007				
Cost	663,951	1,142	269,300	934,393
Accumulated depreciation	<u>(166,618)</u>	<u>(942)</u>	<u>(222,197)</u>	<u>(389,757)</u>
Net book value 1.1.2007	<u>497,333</u>	<u>200</u>	<u>47,103</u>	<u>544,636</u>
1.1.2007 - 31.12.2007				
Net book value 1.1.2007	497,333	200	47,103	544,636
Additions	32,462		21,926	54,388
Foreign exchange differences	42		12	54
a) Cost	62		40	102
b) Accumulated depreciation	(20)		(28)	(48)
Disposals	(4,592)		(111)	(4,703)
a) Cost	(7,517)		(1,551)	(9,068)
b) Accumulated depreciation	2,925		1,440	4,365
Reclassification from "Non-current assets held for sale" ⁽¹⁾	42,405			42,405
a) Cost	43,298			43,298
b) Accumulated depreciation	(893)			(893)
Depreciation charge for the period	<u>(15,640)</u>	<u>(120)</u>	<u>(17,189)</u>	<u>(32,949)</u>
Net book value 31.12.2007	<u>552,010</u>	<u>80</u>	<u>51,741</u>	<u>603,831</u>
Balance 31.12.2007				
Cost	732,256	1,142	289,715	1,023,113
Accumulated depreciation	<u>(180,246)</u>	<u>(1,062)</u>	<u>(237,974)</u>	<u>(419,282)</u>
1.1.2008 - 31.12.2008				
Net book value 1.1.2008	552,010	80	51,741	603,831
Additions	49,677		31,339	81,016
Foreign exchange differences	(49)		(23)	(72)
a) Cost	(73)		(61)	(134)
b) Accumulated depreciation	24		38	62
Disposals	(220)		(401)	(621)
a) Cost	(770)		(3,282)	(4,052)
b) Accumulated depreciation	550		2,881	3,431
Reclassification from "Investment property "	281			281
a) Cost	433			433
b) Accumulated depreciation	(152)			(152)
Reclassification		(60)	50	(10)
a) Cost		(1,142)	1,132	(10)
b) Accumulated depreciation		1,082	(1,082)	
Depreciation charge for the period	<u>(15,163)</u>	<u>(20)</u>	<u>(19,790)</u>	<u>(34,973)</u>
Net book value 31.12.2008	<u>586,536</u>	<u>80</u>	<u>62,916</u>	<u>649,452</u>
Balance 31.12.2008				
Cost	781,523		318,843	1,100,366
Accumulated depreciation	<u>(194,987)</u>		<u>(255,927)</u>	<u>(450,914)</u>

The value of land and buildings as of 31.12.2008 amounted to € 514,276. The fair value of these assets as determined by Alpha Astika Akinita A.E. at 31-12-2008 was €546.375.

⁽¹⁾ During 2007 property, plant and equipment amounting to € 42.4 million was reclassified from «Non-current assets held for sale» due to Bank's decision for own use. The depreciation for the respective period that the specific Property, plant and equipment was classified as "Non-current assets held for sale" amounts to € 2.2 million and it was charged to the profit and loss account in 2007.

21. Goodwill and other intangible assets

	Software	Banking rights	Total
Balance 1.1.2007			
Cost	126,671		126,671
Accumulated amortization	(84,567)		(84,567)
Net book value 1.1.2007	<u>42,104</u>		<u>42,104</u>
1.1.2007 – 31.12.2007			
Net book value 1.1.2007	42,104		42,104
Additions ⁽¹⁾	30,385	1,785	32,170
Foreign exchange differences	11		11
a) Cost	11		11
b) Accumulated amortization			
Disposals	(618)		(618)
a) Cost	(618)		(618)
b) Accumulated amortization			
Amortization charge for the period	(17,801)	(30)	(17,831)
Net book value 31.12.2007	<u>54,081</u>	<u>1,755</u>	<u>55,836</u>
Balance 31.12.2007			
Cost	156,449	1,785	158,234
Accumulated amortization	(102,368)	(30)	(102,398)
1.1.2008 - 31.12.2008			
Net book value 1.1.2008	54,081	1,755	55,836
Additions	35,172		35,172
Foreign exchange differences	(13)		(13)
a) Cost	(21)		(21)
b) Accumulated amortization	8		8
Disposals	(73)		(73)
a) Cost	(178)		(178)
b) Accumulated amortization	105		105
Amortization charge for the period	(21,842)	(357)	(22,199)
Net book value 31.12.2008	<u>67,325</u>	<u>1,398</u>	<u>68,723</u>
Balance 31.12.2008			
Cost	191,422	1,785	193,207
Accumulated amortization	(124,097)	(387)	(124,484)

⁽¹⁾ The amount of € 1,785 concerns the purchase of a brand name as well as other banking rights amortized over 5 years period of time.

22. Deferred tax assets and liabilities

	31.12.2008	31.12.2007
Deferred tax assets	316,069	158,160
Deferred tax liabilities	(158,212)	(82,960)
Total	157,857	75,200

Deferred tax assets and liabilities arise from:

	1.1.2008 - 31.12.2008			
	Recognized in			Balance 31.12.2008
	Balance 1.1.2008	Income statement	Equity	
Depreciation	8,555	(5,325)		3,230
Revaluation of fixed assets		870		870
Valuation of loans	18,535	(71,142)		(52,607)
Suspension of interest accruals	(53,459)	(23,108)		(76,567)
Impairment of loans	(4,707)	48,439		43,732
Valuation of derivative financial instruments	(695)	86,335		85,640
Other provisions	17,378	5,072		22,450
Other receivables	(3,204)	(2,140)		(5,344)
Effective interest rate	(1,385)	(14,757)		(16,142)
Employee defined benefit obligations	110,716	(17,352)		93,364
Liabilities to Common Insurance Fund of Bank Employees (ETAT)		(11,716)		(11,716)
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	(17,672)	10,120		(7,552)
Valuation of investments due to hedge	2,976	(547)		2,429
Valuation of shares		7,951	5,252	13,203
Valuation of bonds	(1,838)	1,862	62,843	62,867
Total	75,200	14,562	68,095	157,857

	1.1.2007 - 31.12.2007			
	Recognized in			Balance 31.12.2007
	Balance 1.1.2007	Income statement	Equity	
Depreciation	15,696	(7,141)		8,555
Valuation of loans	11,706	6,829		18,535
Suspension of interest accruals	(24,284)	(29,175)		(53,459)
Impairment of loans	7,305	(12,012)		(4,707)
Valuation of derivative financial instruments	(6,191)	5,496		(695)
Other provisions	590	16,788		17,378
Other receivables	(2,750)	(454)		(3,204)
Effective interest rate	3,149	(4,534)		(1,385)
Employee defined benefit obligations	126,026	(15,310)		110,716
Valuation of liabilities to credit institutions and other borrowed funds due to fair value hedge	(7,785)	(9,887)		(17,672)
Valuation of investments due to hedge		2,976		2,976
Valuation of bonds		(1,838)		(1,838)
Total	123,462	(48,262)		75,200

23. Other assets

	31.12.2008	31.12.2007
Prepaid expenses	8,441	11,669
Accrued income	7,665	3,845
Tax advances and withholding taxes	181,235	161,558
Employee advances	7,618	7,431
Receivables from employee defined benefit plan ^(note 29)	47,311	49,189
Additional contribution to TEK (Law 3714/2008)	52,290	
Other	114,966	46,934
Total	419,526	280,626

In accordance with article 6 of Law 3714/7.11.2008 the amount of deposits guaranteed by the deposit guarantee fund, increased from € 20,000 to € 100,000 per depositor. The contribution paid by banks to deposit guarantee fund also increased.

Thus, the banks have made additional contributions for 2008. The Law concerning the "Deposits Guarantee Fund and Investment (TEKE)" provides that the difference between the regular annual contribution of credit institutions resulting from the application of article 6 of Law 3714/2008 will be included in a special assets group whose elements are jointly included in the proportion of each participant in the credit institutions.

24. Non-current assets held for sale

As at 31.12.2008 "Non-current assets held for sale" amounts to € 53,283 (31.12.2007: € 54,706) and include land and buildings amounting to €53,077 (31.12.2007: € 54,161) and office equipment amounting to € 206 (31.12.2007: € 545).

The fair value of "Non-current assets held for sale" as at 31.12.2008 as determined by Alpha Astika Akinita was € 64,319.

LIABILITIES

25. Due to banks

	31.12.2008	31.12.2007
Deposits:		
- Current accounts	400,433	40,090
-Term deposits		
European Central Bank	5,183,611	96,314
Other credit institutions	3,285,691	3,308,628
Sale and repurchase agreements (Repos)	1,063,730	1,923,548
Borrowings	950,504	268,982
Total	10,883,969	5,637,562

26. Due to customers

	31.12.2008	31.12.2007
Deposits:		
- Current accounts	5,348,640	5,734,927
- Savings accounts	7,900,871	9,122,487
- Term deposits:		
Synthetic Swaps	1,103,037	724,038
Other	19,247,515	7,469,973
Sale and repurchase agreements (Repos)	<u>60,742</u>	<u>113,174</u>
	33,660,805	23,164,599
Cheques payable	155,289	170,289
Total	33,816,094	23,334,888

27. Debt securities in issue and other borrowed funds

Short term securities (ECP) ⁽¹⁾

Balance 1.1.2008

-

Changes for the period 1.1 – 31.12.2008

New issues	2,605,910
Maturities/Redemptions	(2,409,223)
Accrued interest	24,193
Foreign exchange differences	27,492

Balance 31.12.2008

248,372

Senior debt securities

Balance 1.1.2008

18,187,633

Changes for the period 1.1 – 31.12.2008

New issues ⁽²⁾	4,945,354
Maturities/Redemptions	(8,083,035)
Fair value change due to hedging	28,545
Accrued interest	(8,925)
Foreign exchange differences	27,470

Balance 31.12.2008

15,097,042

Subordinated debt

Balance 1.1.2008

1,412,431

Changes for the period 1.1 – 31.12.2008

Maturities/Redemptions ⁽³⁾	(350,000)
Fair value change due to hedging	11,931
Accrued interest	(2,562)
Foreign exchange differences	56,492

Balance 31.12.2008

1,128,292

Hybrid securities

Balance 1.1.2008

921,912

Changes for the period 1.1 – 31.12.2008

Accrued interest	28
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Balance 31.12.2008

921,940

Total **17,395,646**

On 18 July 2008 the issuance of two covered bonds was performed by Alpha Covered Bonds Plc, a subsidiary of the Bank, in accordance with article 91 of Law 3601/2007 and P.D./BOG 2598/2-11-2007. Each covered bond issue amounts to € 1 billion, and has a three and five year duration respectively. The bonds are guaranteed by the Bank and they are collateralized with the above loans. The bonds received a AAA rating from three international credit rating agencies (Standard & Poor's, Moody's, and Fitch).

(1) The Bank raises short term liquidity, through a Euro Commercial paper program amounting to total € 5 billion. Under this program commercial paper may be issued at a discount or may bear floating, fixed or index linked interest with 1 to 364 days duration. The commercial paper can be issued in Euro, US Dollar, GB pound, Swiss Franc, Japanese Yen, Australian Dollar, Canadian Dollar and any other currency that will be agreed by the counterparties.

Issues in Euro pay an average spread of 9 to 35 basis points over Euribor of the respective period.

The issues in US Dollars were set on from 14 to 42 basis points over Libor of the respective period.

The issues in YEN were set on from 20 to 25 basis points over Libor of the respective period

(2) The new senior debt issues amounting to € 4,609 pay a Euribor floating rate, with a spread from 12 up to 125 basis points, depending on the duration of issue.

Additionally, new senior debt issues amounting to € 555 million, an embedded put option for the investor exists which bears Euribor plus variable spread. If the investor does not exercise the option, the spread may increase to a maximum between 40 and 120 basis points.

(3) On 19 February 2008, five years after issuance, the Bank redeemed a 10 year subordinated debt amounting to € 100 million.

On 10 July 2008, five years after issuance, the Bank redeemed a 10 year subordinated debt amounting to € 100 million.

On 24 November 2008, five years after issuance, the Bank redeemed a 10 year subordinated debt amounting to € 100 million.

To date these issues have been retained by the Bank and pledged as collateral for monetary policy purposes with the Bank of Greece. In the future they may also be sold to investors.

The liability from the securitization of mortgage loans is not presented in "debt securities in issue and other borrowed funds", since these securities, issued by the Bank's subsidiary Alpha Covered Bonds Plc, are held by the Bank.

On 9 December 2008, the issuance of the bond loans, through the Bank's Subsidiary Katanalotika Plc was completed. The bonds are collateralized with personal, consumer and car loans of the Bank. The bonds rated as Aa2 by the credit rating agency Moody's have been retained by the Bank and pledge as collateral for refinancing purposes with the Bank of Greece.

The € 1.45 billion liability due to the securitization of consumer loans is not presented in "debt securities in issue and other borrowed funds" since these securities, issued by the Bank's subsidiary, are held by the Bank.

28. Liabilities for current income tax and other taxes

	31.12.2008	31.12.2007
Current income tax	71,616	104,266
Other taxes	26,239	23,597
Total	97,855	127,863

29. Employee defined benefit obligations

The total amounts recognized in the financial statements for employee defined benefit obligations are presented in the table below:

	Balance sheet 31.12.2008 Liability/ (Asset)	Income statement 1.1.-31.12.2008 Expense/(Income)	Balance sheet 31.12.2007 Liability/ (Asset)	Income statement 1.1.-31.12.2007 Expense/(Income)
TAP – Supplementary pension				(1,199)
TAP – Lump sum benefit	(47,311)	3,008	(49,189)	4,203
Total	(47,311)	3,008	(49,189)	3,004
TAPILT	-	(3,733)	3,733	8,194
Total		(725)		11,198

Balance sheet and income statements amounts are analysed as follows:

a) Supplementary Pension Fund (TAP) of former Alpha Credit Bank Employees

After TAP was absorbed by the Common Insurance Fund of Bank Employees for the supplementary pension (Article 10, Law 3620/2007), TAP obligation is restricted to paying a lump-sum benefit to retiring employees, which is guaranteed by the Bank.

Amounts included in balance sheet are as follows:

	31.12.2008	31.12.2007
Present value of defined benefit obligations	128,895	127,035
Fair value of plan assets	(156,268)	(162,031)
Deficit / (surplus)	(27,373)	(34,996)
Unrecognized actuarial losses	(19,938)	(14,193)
Receivable in balance sheet	(47,311)	(49,189)

The amounts recognized in income statement are as follows:

	From 1 January to	
	31.12.2008	31.12.2007
Current service cost	4,751	5,484
Interest cost	6,391	5,342
Expected return on plan assets	(8,134)	(6,623)
Total (included in staff cost)	3,008	4,203

The movement in present value of liability as follows:

	<u>2008</u>	<u>2007</u>
Opening balance	127,035	121,463
Current service cost	4,751	5,484
Interest cost	6,391	5,342
Employee contributions	1,396	1,032
Benefits paid	(6,912)	(8,466)
Contributions paid directly by the Bank	(1,130)	(1,357)
Expenses	(5)	(68)
Actuarial losses/(gains)	(2,631)	3,605
Closing balance	128,895	127,035

The movement in fair value of plan assets is as follows:

	<u>2008</u>	<u>2007</u>
Opening balance	162,031	165,051
Expected return	8,134	6,623
Bank contribution	-	-
Employee contribution	1,396	1,032
Benefits paid	(6,912)	(8,466)
Expenses	(5)	(68)
Actuarial losses	(8,376)	(2,141)
Closing balance	156,268	162,031

The plan assets include deposits with Alpha Bank of € 36.7 million, receivables from Alpha Bank of € 31.1 million, bonds issued, Alpha Credit Group plc of € 82.6 million and Alpha Bank shares of € 3.2 million.

The movement in the receivable is as follows:

Balance at 1.1.2007	(52,035)
Accrued expense	4,203
Benefits paid	-
Contributions paid directly from the Bank	<u>(1,357)</u>
Balance at 31.12.2007	(49,189)
Balance at 1.1.2008	(49,189)
Accrued expense	3,008
Benefits paid	-
Contributions paid directly from the Bank	<u>(1,130)</u>
Balance at 31.12.2008	(47,311)

The actuarial assumptions used are as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Discount rate	5.8%	5.5%
Expected return on plan assets	5.0%	5.0%
Future salary increases	3.5%	3.5%

ii. Ionian and Popular Bank Insurance Fund (TAPILT – welfare sector)

Ionian and Popular Bank Insurance Fund (TAPILT – Welfare Sector) is responsible for the payment of a lump sum to retired employees of the former Ionian Bank.

In accordance with article 70 of Law 3655/2008 passed on 31.3.2008 a public sector entity was established "Bank employee and Companies Common Benefit Plan (TAYTEKO)" to provide supplementary insurance, lump sum benefits and health insurance. This insurance fund includes the welfare sector of TAPILT among other funds. For this fund the Bank had applied defined benefit plan accounting as it considered that it had a constructive liability.

The liability was written off due to the adoption of the above law and the incorporation of TAPILT's welfare sector to TAYTEKO from 1.10.2008.

The amounts recognized in balance sheet are as follows:

	<u>31.12.2007</u>
Defined benefit obligation	74,737
Fair value of plan assets	(64,006)
Deficit/(surplus)	10,731
Unrecognised actuarial losses	(6,998)
Liability (receivable) in Balance Sheet	3,733

The amounts recognized in income statement are as follows:

	<u>31.12.2007</u>
Current service cost	255
Interest cost	2,744
Expected return on plan assets of fund	(2,508)
Actuarial losses recognized during the period	28
Past service cost	7,675
Total (included in staff costs)	8,194

Movement in present value of liability during 2007 is analyzed as follows:

	<u>2007</u>
Opening balance	63,458
Current service cost	255
Interest cost	2,744
Employee contributions	3,061
Benefits paid	(3,096)
Expenses	(85)
Past service cost	7,675
Actuarial losses	725
Closing balance	74,737

Movement in fair value of plan assets during 2007 is analyzed as follows:

	<u>2007</u>
Opening balance	61,202
Expected return	2,508
Employee contributions	3,061
Benefits paid	(3,096)
Expenses	(85)
Actuarial profits (losses)	416
Closing balance	64,006

The movement of liability is as follows:

Balance 1.1.2007	(4,461)
Accrued expense	8,194
Balance 31.12.2007	3,733
Balance 1.1.2008	3,733
Accrued expense	(66)
Income from liability write off	<u>(3,667)</u>
Balance 31.12.2008	

The principal actuarial assumptions used are the following:

	31.12.2007
Discount rate	5.5%
Expected return on plan assets	5.0%
Future salary increases	3.5%

30. Other liabilities

	31.12.2008	31.12.2007
Suppliers	48,717	38,234
Deferred income	3,846	3,752
Accrued expenses	72,278	41,183
Liabilities to third parties	225,371	237,444
Liabilities to E.T.A.T. ⁽¹⁾	518,400	565,263
Liabilities from credit cards	228,789	226,982
Other	107,061	46,154
Total	1,204,462	1,159,012

31. Provisions

Balance 1.1.2007	17,901
Changes for the period 1.1 – 31.12.2007	
Provisions to cover credit risk relating to off-balance sheet items ^(note 9)	30,983
Reversal of provisions	(1,078)
Provisions used during the period	(10)
Balance 31.12.2007	47,796
Changes for the period 1.1 – 31.12.2008	
Reversal of provisions to cover credit risk relating to off-balance sheet items ^(note 9)	(41,729)
Other provisions charged to profit and loss	2,791
Provisions used during the period	(443)
Balance 31.12.2008	8,415

The amount of other provisions charged to profit and loss is included in "other expenses" of the income statement.

⁽¹⁾ In accordance with article 10 of Law 3620/2007 and the fact that employees and pensioners of T.A.P. joined E.T.A.P. from 1.1.2008 (note 29), the charge to the Bank is € 543 million payable in 10 equally annual installments. In 31.12.2007 balance the above amount and the interest charged for 2007 are included, while the 31.12.2008 balance is set from the payment of the annual installment and the interest of the current year.

EQUITY

32. Share capital

	<u>Number of shares</u>	<u>Paid-in share capital</u>
Opening balance 1 January 2007	408,022,002	1,591,286
Exercise of share options	<u>2,954,650</u>	<u>11,523</u>
Balance 31 December 2007	410,976,652	1,602,809
Share capital increase through the capitalization of the share premium reserve of € 184,033 and part of taxed retained earnings of € 144,748, with an increase of the nominal value of each share from € 3.90 to € 4.70. (Decision of General Meeting on 3.4.2008)		<u>328,781</u>
Balance 31 December 2008	410,976,652	1,931,590

Each share has a single voting right in the shareholders meetings.

33. Share premium

Opening Balance (1 January 2007)	127,961
Difference of exercised share options	<u>56,072</u>
Balance 31 December 2007	184,033
Capitalization ^(note 32)	<u>(184,033)</u>
Balance 31 December 2008	

34. Reserves

Reserves are analyzed as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Statutory reserve	382,280	336,180
Available-for-sale reserve	(216,432)	(2,288)
Total	165,848	333,892

According to the Bank's articles of association (article 26) as amended in May 2008, the Bank is required to transfer 5% of its annual net profit to the statutory reserve, until the reserve amounts to 50% of share capital. This reserve can only be used to offset losses according to article 44 of Law 2190/1920.

35. Retained earnings

a. Included in retained earnings are gains for the sale of listed shares and other non-taxable income or special taxable income that is not subject to tax and will not be distributed.

The reserves which were formed by 31 December 2005, have been taxed.

The reserves which were formed during 2007 and thereafter are subject to tax at the rate applicable to the Bank (Law 3634/2008).

The reserves which have been subject to tax may be distributed or capitalized without any further tax liability.

b. According to the article 3 paragraph 1 of Law 148/1967 entities are obliged to distribute each year dividends, unless decided otherwise by the Shareholders in general meeting, a minimum amount equal to 35% of the annual profits after the deduction of the statutory reserve appropriation and the gain from the sale of shares. The net profit arising from the valuation of financial instruments to fair value after deducting losses for the same reason is not included in the calculation of the dividend as defined by the relevant legislation.

According to paragraph 3 of article 1 of Law 3723/2008 relating to strength of liquidity in order to deal with the challenges of the credit crunch, the dividend distribution cannot exceed 35% as determined in the above law.

The ordinary General Shareholders' Meeting held on 3 April 2008, approved the distribution of a dividend for 2007 of € 0.90 per share. As at 31.12.2008, the total amount of € 362,199 has been deducted from retained earnings.

36. Treasury shares

The Bank pursuant to the decisions of prior years General Meeting of Shareholders, purchased during the first quarter of 2008, 8,123,677 treasury shares at a cost of € 167,551 (€ 20.63 per share).

Based on the decision of the general meeting of shareholders held on 3 April 2008 which approved the establishment of a share buy back program, for the period April 2008 - April 2010, the Bank acquired during 1.4 - 31.12.2008 13,998,747 treasury shares at a cost of € 242,839 (€ 17.35 per share).

On 30 June 2008, the Bank completed the sale of 16,439,066 treasury shares the cost of which amounted to € 341,405, through a private placement, which represented 4% of its issued share capital. The result of the above transaction has been recognized directly to the Retained earnings account of equity.

As at 31 December 2008 the Bank holds 5,683,358 treasury shares with a cost of € 68,985 (€ 12.14 per share).

The number of treasury shares and the cost are analyzed as follows:

	<u>Number of shares</u>	<u>Cost</u>	<u>Percentage</u>
Balance 31.12.2007			
Purchases 1.1 - 31.12.2008	22,122,424	410,390	5.38%
Sale 30.6.2008	(16,439,066)	(341,405)	(4.00%)
Balance 31.12.2008	5,683,358	68,985	1.38%

ADDITIONAL INFORMATION

37. Contingent liabilities and commitments

a) Legal issues

The Bank, in the ordinary course of business, is a defendant in claims from customers and other legal proceedings. No provision has been recorded because after consultation with legal department, the ultimate disposition of these matters is not expected to have a material effect on the financial position or operations of the Bank.

b) Tax issues

The Bank's books and records have been audited by the tax authorities up to and including the year ended 31 December 2005.

The Bank's branches in Albania and Bulgaria have been audited by the tax authorities for the year up to and including 2007, while the London branch has been audited for all years up to and including 2005.

Additional taxes and penalties may be imposed for the unaudited years.

c) Operating leases

The Bank as a lessee

The Bank has various obligations with respect to leases of buildings which are used as branches or for administration purposes. The duration of the lease agreements is initially for 12 years with a renewal option or extension. In accordance with the lease agreements the rent is subject to annual indexation adjustment, usually according to official annual inflation rate.

The policy of the Bank is to renew these contracts.

The minimum future lease payments are:

	<u>31.12.2008</u>	<u>31.12.2007</u>
▶ Less than one year	28,498	25,410
▶ Between one and five years	88,492	70,904
▶ More than five years	78,732	57,918
Total	195,722	154,232

The total lease expense for 2008 relating to rental of buildings amounts to € 35,208 (2007: € 27,407) and are included in "General administrative expenses".

The Bank as a lessor

The Bank's receivables from leases relate to buildings leased either to group companies or third parties.

The minimum future revenues are:

	<u>31.12.2008</u>	<u>31.12.2007</u>
▶ Less than one year	3,788	3,720
▶ Between one and five years	8,767	10,307
▶ More than five years	6,054	7,218
Total	18,609	21,245

The lease revenues for the year 2008 amount to € 3,896 (2007: € 3,397), and are included in "Other income".

d) Off balance sheet liabilities

	<u>31.12.2008</u>	<u>31.12.2007</u>
Letters of guarantee	6,253,944	5,453,629
Letters of credit	104,567	82,857
Credit commitments	16,912,309	16,386,205
Guarantees relating to bonds issued by subsidiaries of the Bank	17,328,137	20,485,817
Total	40,598,957	42,408,508

e) Assets pledged

	31.12.2008	31.12.2007
Loans to customers	964,490	800,490
Securities from reserve repos	400,000	
Financial assets at fair value through profit and loss	60,964	
Investment securities	5,632,896	160,000
Total	7,058,350	960,490

The Bank has collateralized customer loans to the Bank of Greece in accordance with the Monetary Policy Council Act no 54/27.2.2004 as in force, and following its amendment by Monetary Policy Council Act 61/6.12.2006 with this act the Bank of Greece accepts as collateral for monetary policy purposes and intraday credit non-marketable assets which should meet the terms and conditions of the above act.

From the investment securities portfolio € 5,000 is pledged as collateral to clearing house of derivative transactions "ETESEP" A.E. as a margin account insurance.

The above mentioned financial assets measured at fair value through profit or loss derived from reserve repos and investments securities are pledged as collateral to Bank of Greece for the participation in the Intra-Europe clearing of payments system on an ongoing time (TARGET) and in the European Central Bank's main refinancing operations.

Securities amounting € 3.5 billion, included in the above amounts and issued due to the securitization of mortgage and consumer loans, are held by the Bank. The above securities are not presented in "Investment Securities" but are presented net from the Banks' liabilities to special purpose entities that have issued these securities.

f) Other pledges

On 7 May 2008 the Bank completed a new Medium Term Notes Program amounting to USD 7.5 billion, according to Rule 144A of the American Law, which will be offered to institutional investors. The issuer will be Alpha Group Jersey Limited a wholly owned subsidiary of the Bank. The Notes will be guaranteed by the Bank and will be traded in Luxembourg's stock exchange. The program is not yet active.

38. Segment reporting

a. Analysis by sector

(Millions of Euro)

	1.1. - 31.12.2008						
	Total	Retail Banking	Corporate Banking	Asset Management/Insurance	Investment Banking/ Treasury	South- Eastern Europe	Other
Interest	1,350.5	1,003.2	272.2	1.9	32.2	41.0	0.0
Commission	317.1	173.3	83.3	35.3	18.3	6.9	0.0
Other income	75.5	11.6	10.7	1.2	(34.2)	3.1	83.1
Total income	1,743.1	1,188.1	366.2	38.4	16.3	51.0	83.1
Expenses	(852.3)	(592.4)	(118.1)	(23.3)	(22.7)	(48.2)	(47.6)
Impairment	(495.4)	(278.9)	(203.2)			(13.3)	
Profit before income tax	395.4	316.8	44.9	15.1	(6.4)	(10.5)	35.5
Assets	66,738.2	24,129.1	18,890.9	235.8	19,555.1	1,706.6	2,220.7
Liabilities	64,368.8	36,750.7	2,714.2	1,757.9	20,006.8	799.3	2,339.9
Capital expenditure	116.7	80.8	22.0	1.4	1.6	10.9	
Depreciation and Amortization	57.6	39.8	10.9	0.7	0.8	5.4	0.0
	1.1. - 31.12.2007						
	Total	Retail Banking	Corporate Banking	Asset Management/Insurance	Investment Banking/ Treasury	South- Eastern Europe	Other
Interest	1,227.7	921.0	246.8	3.6	31.5	24.8	
Commission	321.9	162.7	89.7	51.8	11.9	5.8	
Other income	37.5	18.1	5.0	2.4	26.8	0.9	(15.7)
Total income	1,587.1	1,101.8	341.5	57.8	70.2	31.5	(15.7)
Expenses	(778.9)	(551.8)	(99.3)	(31.3)	(22.6)	(22.5)	(51.4)
Impairment	(194.6)	(115.7)	(78.9)				

Profit before income tax	<u>613.6</u>	<u>434.3</u>	<u>163.3</u>	<u>26.5</u>	<u>47.6</u>	<u>9.0</u>	<u>(67.1)</u>
Assets	54,039.1	19,696.4	16,858.3	181.5	14,327.2	1,051.2	1,924.5
Liabilities	51,298.9	29,916.7	2,078.8	1,199.8	14,805.3	697.5	2,600.8
Capital expenditure	98.6	72.7	17.0	1.3	1.2	6.4	
Depreciation and Amortization	51.2	37.6	9.1	0.8	0.6	3.1	

i. Retail banking

Includes all individuals (retail banking customers) of the Bank, professionals, and small companies.

The Bank offers through its extended branch network, all types of deposit products (deposits/ savings accounts, working capital/ current accounts, investment facilities/ term deposits, Repos, Swaps), loan facilities (mortgages, consumer, corporate loans, letter of guarantees) and debit and credit cards to the above customers.

ii. Corporate Banking

Includes all medium-sized and large companies, corporations with international activities, corporations managed by the Corporate Banking Division (Corporate) and shipping corporations.

The Bank offers working capital facilities, corporate loans, and letters of guarantees.

iii. Asset Management / Insurance

Consists of a wide range of asset management services through the Bank's private banking units.

In addition it offers a wide range of insurance products to individuals and corporations.

iv. Investment Banking / Treasury

Includes stock exchange, advisory and brokerage services relating to capital markets, and also investment banking facilities, offered by the Bank. Includes also the activities of the Dealing Room in the interbank market (FX Swaps, Bonds, Futures, IRS, Interbank placements – Loans etc.).

v. South Eastern Europe

Consists of the Bank's branches operating in South Eastern Europe.

vi. Λοιπά

This segment consists of the Bank's administration section

b. Analysis by geographical sector

(millions of Euro)

	31.12.2008		
	Total	Greece	Other countries
Interest	1,350.5	1,303.2	47.3
Commission	317.1	309.0	8.1
Other income and income on financial transactions	<u>75.5</u>	<u>70.3</u>	<u>5.2</u>
Total income	1,743.1	1,682.5	60.6
Total expenses	852.3	800.9	51.4
Impairment	<u>495.4</u>	<u>432.2</u>	<u>63.2</u>
Profit before income tax	<u>395.4</u>	<u>449.4</u>	<u>(54.0)</u>
Assets	66,738.2	63,096.6	3,641.6

	31.12.2007		
	Total	Greece	Other countries
Interest	1,227.7	1,201.1	26.6
Commission	321.9	315.7	6.2
Other income and income on financial transactions	<u>37.5</u>	<u>36.0</u>	<u>1.5</u>
Total income	1,587.1	1,552.8	34.3
Total expenses	(778.9)	(753.7)	(25.2)
Impairment	<u>(194.6)</u>	<u>(194.6)</u>	
Profit before income tax	<u>613.6</u>	<u>604.5</u>	<u>9.1</u>
Assets	54,039.1	52,607.2	1,431.9

39. Financial risk management

The Bank has established a systematic and disciplined management framework for the reliable measurement of risk. Considering the stability and continuity of its operations, management places high priority on the goal of implementing and continuously improving this framework, in order to minimize potential negative effects on Bank's financial results.

The Board of Directors of the Bank has overall responsibility for the improvement and oversight of the Risk Management framework. Risk Management Committee is established, which meets on a quarterly basis and reports to the Board of Directors on its activities. The Risk Management Committee is responsible for the implementation and monitoring compliance with the risk management policies. The Bank re-examines the effectiveness of the risk management framework on a regular basis in order to ensure compliance with international best practices and regulatory framework.

In the Bank the risk management departments are under the authority of the Group's risk management director and are entitled with the responsibility for the implementation of the risk management framework, according to the directions of the Risk Management Committee.

39.1 Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk is considered the most significant risk for the Bank, and its continuous monitoring is management's first priority.

The Bank in order to effectively manage credit risk has developed specific methodologies and systems to measure credit risk. These systems and methodologies are continuously evolving so as to provide to the maximum extent possible current and productive support in the decisions making process of the business units in order to avoid possible adverse consequences on the result of the Bank.

The main tool for the measurement of credit risk is the credit risk grading system. Current systems use both quantitative and qualitative criteria of measurement and also criteria of transactional behavior in order to report customer probabilities of loss given defaults. Respective models are continuously improved in order for the total loan portfolio to be included in the new system of internal grading imposed by capital adequacy requirements. The credit grading system consists of nine basic grades. Additionally, the Bank uses ratings provided by International Rating Agencies.

At the same time, statistical models are being developed in order to calculate loss given default and the exposure at default.

Credit risk rating also determine both credit limits and collaterals and it is systematically reassessed on a six or twelve month basis. The reassessment is based on the customer's credit worthiness and on any new information and events that may have a significant impact on the level of credit risk.

Credit risk grading systems are being constantly tested qualitatively in order to assure at every turn their ability. At the same time the Bank performs stress testing exercises concerning credit risk on a regular basis. Based on respective stress testing an estimation is provided of the size of financial losses that could occur under extreme transactional behavior of the clients. Additionally, on regular basis large exposures are monitored and management and the Board of Directors are informed.

The Bank assess as at each balance sheet date, whether there is evidence of impairment in accordance with the general principles and methodology set out in IAS 39 and the relevant implementation guidance.

Specifically the above mentioned procedures include the following steps:

- a)** Establishment of events that provide objective evidence that a loan is impaired (trigger events)
- b)** The criteria for assessment on an individual or collective basis
- c)** Methodology in determining future cash flows from impaired loans.
- d)** Interest income recognition
- e)** Recoveries

In note 1.12 "Impairment losses on loans and advances" the accounting principles applied for loan impairment are described in detail.

FINANCIAL INSTRUMENTS CREDIT RISK

	31.12.2008			31.12.2007		
	Exposure before impairment	Impairment	Net exposure to credit risk	Exposure before impairment	Impairment	Net exposure to credit risk
A. Credit risk exposure relating to on-balance sheet items						
Due from Banks	8,420,793		8,420,793	7,349,675		7,349,675
Loans and advances to customers:						
Individuals:						
▪ Mortgages	11,176,529	78,536	11,097,993	9,741,095	51,641	9,689,454
▪ Consumer	3,595,776	118,495	3,477,281	2,922,529	72,940	2,849,589
▪ Credit cards	1,229,778	52,899	1,176,879	1,046,941	53,039	993,902
▪ Other loans	96,770		96,770	100,031		100,031
Total	16,098,853	249,930	15,848,923	13,810,596	177,620	13,632,976
Companies:						
▪ Corporate loans	26,615,726	764,216	25,851,510	21,900,097	426,321	21,473,776
▪ Other receivables	488,845		488,845	166,342	5,220	161,122
Total	27,104,571	764,216	26,340,355	22,066,439	431,541	21,634,898
Total	43,203,424	1,014,146	42,189,278	35,877,035	609,161	35,267,874
Financial assets at fair value through profit of loss:						
▪ Government bonds	73,936		73,936	236,340		236,340
▪ Other debt securities	12,944		12,944	28,448		28,448
▪ Derivative financial instruments	494,386		494,386	384,466		384,466
Total	581,266		581,266	649,254		649,254
Investment Securities:						
▪ Available-for-sale (government bonds)	239,757		239,757	1,856,217		1,856,217
▪ Available-for-sale (other)	5,767,800		5,767,800	4,344,648		4,344,648
▪ Available-for-sale (other variable yield securities)	26,340		26,340	30,668		30,668
▪ Held to maturity (government bonds)	1,805,579		1,805,579			
▪ Held to maturity (other)	2,683,130		2,683,130			
Total	10,522,606		10,522,606	6,231,533		6,231,533
Total amount of on balance sheet items exposed to credit risk (a)	62,728,089	1,014,146	61,713,943	50,107,497	609,161	49,498,336
Other on-balance sheet items not exposed to credit risk	5,024,231		5,024,231	4,540,800		4,540,800
Total Assets	67,752,320	1,014,146	66,738,174	54,648,297	609,161	54,039,136
B. Credit risk exposure relating to off balance sheet items:						
Letters of guarantee and letters of credit	6,358,511	4,200	6,354,311	5,536,486	45,929	5,490,557
Undrawn credit facilities	16,912,309		16,912,309	16,386,205		16,386,205
Guarantees relating to bonds issued by subsidiaries of the Bank	17,328,137		17,328,137	20,485,817		20,485,817
Total amount of off balance sheet items exposed to credit risk (b)	40,598,957	4,200	40,594,757	42,408,508	45,929	42,362,579
Total credit risk exposure (a+b)	103,327,046	1,018,346	102,308,700	92,516,005	655,090	91,860,915

⁽¹⁾ Undrawn credit facilities as of 31.12.2008 include an amount of € 601 million (31.12.2007 € 531 million) which are committed limits that cannot be cancelled in cases where it becomes apparent that the counterparty will fail to meet their contractual obligations.

LOANS AND ADVANCES TO CUSTOMERS – Analysis of past due amounts

	31.12.2008			
	Neither past due nor impaired	Past due but not impaired	Impaired	Total
Loans and advances to individuals				
- Mortgages				
Performing loans	9,595,938			9,595,938
Past due 1-90 days		1,201,623		1,201,623
Past due >90 days			378,968	378,968
	9,595,938	1,201,623	378,968	11,176,529
- Credit cards, consumer and other loans				
Performing loans	4,019,525			4,019,525
Past due 1-90 days		641,346		641,346
Past due >90 days			261,453	261,453
	4,019,525	641,346	261,453	4,922,324
Corporate loans				
Performing loans	23,391,103		299,945	23,691,048
Past due 1-90 days		2,236,443	82,781	2,319,224
Past due >90 days		218,705	875,594	1,094,299
	23,391,103	2,455,148	1,258,320	27,104,571
Total portfolio				
Performing loans	37,006,566		299,945	37,306,511
Past due 1-90 days		4,079,412	82,781	4,162,193
Past due >90 days		218,705	1,516,015	1,734,720
Total	37,006,566	4,298,117	1,898,741	43,203,424

	31.12.2007			
	Neither past due nor impaired	Past due but not impaired	Impaired	Total
Loans and advances to individuals				
- Mortgages				
Performing loans	8,486,531			8,486,531
Past due 1 - 90 days		997,867		997,867
Past due > 90 days			256,697	256,697
	8,486,531	997,867	256,697	9,741,095
- Credit cards, consumer and other loans				
Performing loans	3,486,190			3,486,190
Past due 1 - 90 days		405,368		405,368
Past due > 90 days			177,943	177,943
	3,486,190	405,368	177,943	4,069,501
Corporate loans				
Performing loans	18,921,994		240,585	19,162,579
Past due 1 - 90 days		1,849,329	84,852	1,934,181
Past due > 90 days		260,267	709,412	969,679
	18,921,994	2,109,596	1,034,849	22,066,439
Total portfolio				
Performing loans	30,894,715		240,585	31,135,300
Past due 1 - 90 days		3,252,564	84,852	3,337,416
Past due > 90 days		260,267	1,144,052	1,404,319
Total	30,894,715	3,512,831	1,469,489	35,877,035

LOANS AND ADVANCES TO CUSTOMERS – Neither past due or impaired

	31.12.2008			
	Mortgage	Credit cards, consumer and other loans	Corporate Loans	Total
Low risk	9,595,938	4,019,525	22,621,610	36,237,073
Under surveillance			769,493	769,493
Total	9,595,938	4,019,525	23,391,103	37,006,566

	31.12.2007			
	Mortgage	Credit cards, consumer and other loans	Corporate Loans	Total
Low risk	8,486,531	3,486,190	18,296,246	30,268,967
Under surveillance			625,748	625,748
Total	8,486,531	3,486,190	18,921,994	30,894,715

This category includes loans that have indications that the counterparty will not be able to meet their contractual obligations, accounts were a settlement was agreed during the last 12 months, and they are subsequently meeting their obligations. These loans amounted to € 160,335 million as at 31.12.2008 (31.12.2007: € 46,665).

LOANS AND ADVANCES TO CUSTOMERS – Past due or impaired

	31.12.2008			
	Mortgage	Credit cards, consumer and other loans	Corporate Loans	Total
Past due 1 - 90 days	1,201,623	641,346	2,236,443	4,079,412
Past due > 90 days			218,705	218,705
Total	1,201,623	641,346	2,455,148	4,298,117
Fair value of collaterals	1,805,614	6,125	3,781,443	5,593,182

	31.12.2007			
	Mortgage	Credit cards, consumer and other loans	Corporate Loans	Total
Past due 1 - 90 days	997,867	405,368	1,849,329	3,252,564
Past due > 90 days			260,267	260,267
Total	997,867	405,368	2,109,596	3,512,831
Fair value of collaterals	1,527,534	89,843	2,942,557	4,559,934

LOANS AND ADVANCES TO CUSTOMERS – Impaired

	31.12.2008			
	Mortgage	Credit cards, consumer and other loans	Corporate Loans	Total
Carrying amount before impairment	378,968	261,453	1,258,320	1,898,741
Allowance of impairment	(78,536)	(171,394)	(764,216)	(1,014,146)
Carrying amount	300,432	90,059	494,104	884,595
Fair value of collaterals	347,965	15,000	1,144,303	1,507,268

	31.12.2007			
	Mortgage	Credit cards, consumer and other loans	Corporate Loans	Total
Carrying amount before impairment	256,697	177,943	1,034,849	1,469,489
Allowance of impairment	(51,641)	(125,979)	(431,541)	(609,161)
Carrying amount	205,056	51,964	603,308	860,328
Fair value of collaterals	236,794	21,206	951,098	1,209,098

DUE FROM BANKS: DERIVATIVE FINANCIAL INSTRUMENTS AND DEBT SECURITIES

	31.12.2008					
	Due from Banks	Trading securities	Derivatives financial instruments	Available for sale	Held to maturity	Total
AAA			34,892	1,244	170,391	206,527
AA- to AA+	520,029		1,261	13,962	306,390	841,642
A- to A+	6,838,709	79,457	258,314	5,788,336	3,077,895	16,042,711
Lower than A-	1,062,055	7,423	2,786	230,355	934,033	2,236,652
Unrated			197,133			197,133
Total	8,420,793	86,880	494,386	6,033,897	4,488,709	19,524,665

	31.12.2007					
	Due from Banks	Trading securities	Derivatives financial instruments	Available for sale	Held to maturity	Total
AAA				81,305		81,305
AA- to AA+	400,905		266,664	10,000		677,569
A- to A+	5,497,986	246,148	54,622	5,274,148		11,072,904
Lower than A-	1,450,784	18,640	347	866,080		2,335,851
Unrated			62,833			62,833
Total	7,349,675	264,788	384,466	6,231,533		14,230,462

The above do not present delays and no impairment exists after relevant tests.

In the following tables are presented the financial instruments carrying amounts by industry sectors of the counterparties.

FINANCIAL INSTRUMENTS CREDIT RISK – Analysis by industry sector

31.12.2008

	Financial Institutions and other financial services	Manufacturing	Construction and real estate	Wholesale and retail trade	Public sector	Transportation	Shipping	Hotels - Tourism	Other sectors	Individuals	Total
Credit risk exposure relating to on-balance sheet items											
Due from banks	8,420,793										8,420,793
Loans and advances to customers:											
Individuals:											
• Mortgage										11,176,529	11,176,529
• Credit cards and consumer										4,825,554	4,825,554
• Other receivables										96,770	96,770
Total										16,098,853	16,098,853
Corporate loans and other receivables	2,506,433	5,532,747	2,927,067	6,549,900	173,721	2,283,759	1,634,610	2,095,491	3,400,843		27,104,571
Total	2,506,433	5,532,747	2,927,067	6,549,900	173,721	2,283,759	1,634,610	2,095,491	3,400,843	16,098,853	43,203,424
Financial assets at fair value through profit or loss:											
• Debt securities	12,505			439	73,936						86,880
• Derivative financial instruments	420,228								74,158		494,386
Total	432,733			439	73,936				74,158		581,266
Investment securities											
• Available-for-sale	5,673,888		26,104	42,423	230,839				60,643		6,033,897
• Held to maturity	2,315,481	119,100	123,459	72,213	1,858,456						4,488,709
Total	7,989,369	119,100	149,563	114,636	2,089,295				60,643		10,522,606
Total carrying amount of on balance sheet items exposed to credit risk (a)	19,349,328	5,651,847	3,076,630	6,664,975	2,336,952	2,283,759	1,634,610	2,095,491	3,535,644	16,098,853	62,728,089
Other on-balance sheet items not exposed to credit risk									5,024,231		5,024,231
Total assets	19,349,328	5,651,847	3,076,630	6,664,975	2,336,952	2,283,759	1,634,610	2,095,491	8,559,875	16,098,853	67,752,320
Credit risk exposure relating to on-balance sheet items:											
Letters of guarantee and letters of credit	28,256	1,257,194	2,215,825	1,189,493	11,106	62,074	61,997	114,441	1,418,125		6,358,511
Undrawn credit facilities									16,912,309		16,912,309
Guarantees for bonds issued by subsidiaries of the Bank									17,328,137		17,328,137
Total carrying amount of off balance sheet items exposed to credit risk (b)	28,256	1,257,194	2,215,825	1,189,493	11,106	62,074	61,997	114,441	35,658,571		40,598,957
Total credit risk exposure (a+b)	19,377,584	6,909,041	5,292,455	7,854,468	2,348,058	2,345,833	1,696,607	2,209,932	39,194,215	16,098,853	103,327,046

FINANCIAL INSTRUMENTS CREDIT RISK – Analysis by industry sector

31.12.2007

	Financial Institutions and other financial services	Manufacturing	Construction and real estate	Wholesale and retail trade	Public sector	Transportation	Shipping	Hotels - Tourism	Other sectors	Individuals	Total
Credit risk exposure relating to on- balance sheet items											
Due from banks	7,349,675										7,349,675
Loans and advances to customers:											
Individuals:											
• Mortgage										9,741,095	9,741,095
• Credit cards and consumer										3,969,470	3,969,470
• Other receivables										100,031	100,031
Total										13,810,596	13,810,596
Corporate loans and other receivables	2,490,290	4,529,146	1,901,826	5,582,347	162,472	1,935,614	1,360,515	1,943,729	2,160,500		22,066,439
Total loans and advances to customers	2,490,290	4,529,146	1,901,826	5,582,347	162,472	1,935,614	1,360,515	1,943,729	2,160,500	13,810,596	35,877,035
Securities held for trading											
• Debt securities					236,340				28,448		264,788
• Derivative financial instruments	324,929								59,537		384,466
Total	324,929				236,340				87,985		649,254
Investment securities											
• Available-for-sale	3,946,821	82,100		80,246	1,856,217				266,149		6,231,533
Total carrying amount of on balance sheet items exposed to credit risk (a)	14,111,715	4,611,246	1,901,826	5,662,593	2,255,029	1,935,614	1,360,515	1,943,729	2,514,634	13,810,596	50,107,497
Other on-balance sheet items not exposed to credit risk									4,540,800		4,540,800
Total assets	14,111,715	4,611,246	1,901,826	5,662,593	2,255,029	1,935,614	1,360,515	1,943,729	7,055,434	13,810,596	54,648,297
Credit risk exposure relating to off- balance sheet items:											
Letters of guarantee and letters of credit	6,188	676,299	887,606	750,258	2,414	10,203	38,700	123,970	3,040,848		5,536,486
Undrawn credit facilities									16,386,205		16,386,205
Guarantees for bonds issued by subsidiaries of the Bank									20,485,817		20,485,817
Total carrying amount of off balance sheet items exposed to credit risk (b)	6,188	676,299	887,606	750,258	2,414	10,203	38,700	123,970	39,912,870		42,408,508
Total credit risk exposure (a+b)	14,117,903	5,287,545	2,789,432	6,412,851	2,257,443	1,945,817	1,399,215	2,067,699	42,427,504	13,810,596	92,516,005

39.2. Market risk

Market risk is the risk of losses arising from unfavourable changes in interest rates, foreign exchange rates, stock exchange indexes, equity prices and commodities. Losses may also occur either from the trading portfolio or from the banking book.

i. Trading portfolio

The market risk is measured by the Value at Risk – VAR. The method applied for calculating Value at Risk is historical simulation. The Bank applies a holding period of 1 and 10 days, depending on the time required to liquidate the portfolio.

1 day value at risk, 99% confidence level (2 years historical data)

	2008				2007	
	Foreign currency risk	Interest rate risk	Price risk	Covariance	Total	Total
31 December	418,401	1,085,578	189,006	(17,623)	1,675,362	320,791
Average daily value (annual)	246,199	2,006,198	302,964	(485,090)	2,070,271	1,019,495
Maximum daily value (annual)	57,275	3,460,779	645,807	(439,967)	3,723,894	3,027,642
Minimum daily value (annual)	95,617	651,307	102,094	(268,428)	580,590	223,039

The Value at Risk methodology is complemented with stress tests based on both historical and hypothetical extreme movements of market parameters, in order to estimate the potential size of losses that could arise in extreme conditions.

Within the scope of policy-making for financial risk management by the Asset and Liability Management Committee (ALCO), exposure limits and maximum loss (stop loss) for various products of the trading portfolio have been set. In particular the following limits have been set for the following risks:

- Foreign currency risk regarding spot and forward positions.
- Interest rate risk regarding positions on bonds, Interest Rate Swaps, Interest Futures, Interest Options.
- Price risk regarding position in shares, index Futures and options.
- Credit risk regarding interbank transactions, corporate bonds and emerging market Government bonds.

Positions held in these products are monitored during the day and are examined as to the corresponding limit percentage cover and limit excess.

ii. Other financial instruments of assets and liabilities

Apart from the trading portfolio market risk may also arise from the Banking Book from the analysis. This risk is foreign currency risk and interest rate risk.

a. Foreign currency risk

The Bank takes on exposures to effects of fluctuations in foreign exchange rates.

The General Management of the Bank sets limits on the level of exposure by currency and in total for both overnight and intra-day positions. The total position arises from the net on balance sheet position and derivatives forward position as presented in the tables below:

31.12.2008

	USD	GBP	CHF	JPY	RON	RSD	OTHER F/C	EURO	Total
ASSETS									
Cash and balances with Central Banks	8,719	946	308	84			59,053	1,654,971	1,724,081
Due from banks	1,611,240	84,710	1,791,341	5,402	210,018	2	15,729	4,702,351	8,420,793
Financial asset at fair value through profit or loss	2,747						6,985	77,148	86,880
Derivative financial instruments								494,386	494,386
Loans and advances to customers	2,126,648	300,188	452,703	41,891	65,376		165,862	39,036,610	42,189,278
Investment Securities									
- Available-for-sale	39,361	472	16,635	11,406			91,493	5,874,530	6,033,897
- Held to maturity	523,911							3,964,798	4,488,709
Investments in subsidiaries, associates and joint ventures	3,028	54,135			133,417	247,687	139,400	1,173,235	1,750,902
Investment property								42,195	42,195
Property, plant and equipment							38,609	610,843	649,452
Goodwill and other intangible assets							5,915	62,808	68,723
Deferred tax assets								316,069	316,069
Other assets	609	29,206	41		942		(139)	388,867	419,526
Non-current assets held for sale								53,283	53,283
Total Assets	4,316,263	469,657	2,261,028	58,783	409,753	247,689	522,907	58,452,094	66,738,174
LIABILITIES									
Due to banks and costumers	4,456,064	271,251	25,108	1,191,367	83		526,115	38,230,075	44,700,063
Derivative financial instruments								804,172	804,172
Debt securities in issue and other borrowed funds	71,743	1,051	102,390	240,196	217,313		139,411	16,623,542	17,395,646
Liabilities for current income tax and other taxes								97,855	97,855
Deferred tax liabilities								158,212	158,212
Other liabilities	2,358	28,453	220	537	549		(6,991)	1,179,336	1,204,462
Provisions								8,415	8,415
Total liabilities	4,530,165	300,755	127,718	1,432,100	217,945		658,535	57,101,607	64,368,825
Net on-balance sheet position	(213,902)	168,902	2,133,310	(1,373,317)	191,808	247,689	(135,628)	1,350,487	2,369,349
Derivatives forward foreign exchange position	217,065	(182,761)	(2,138,687)	1,370,877	(230,859)		288,157	696,936	20,728
Total Foreign Exchange Position	3,163	(13,859)	(5,377)	(2,440)	(39,051)	247,689	152,529	2,047,423	2,390,077
Undrawn credit facilities	61,966	80,190					17,244	16,752,909	16,912,309

31.12.2007

	USD	GBP	CHF	JPY	OTHER F/C	EURO	Total
ASSETS							
Cash and balances with Central Banks	7,463	1,129	325	35	49,814	1,591,561	1,650,327
Due from banks	541,625	164,192	1,097,502	(4,112)	478,149	5,072,319	7,349,675
Financial asset at fair value through profit or loss	2,362				9,704	252,722	264,788
Derivative financial instruments						384,466	384,466
Loans and advances to customers	2,053,940	380,546	374,790	26,385	110,339	32,321,874	35,267,874
Investment Securities							
- Available-for-sale	691,101				96,516	5,512,760	6,300,377
Investments in subsidiaries, associates and joint ventures	2,953	57,403			290,662	1,275,082	1,626,100
Investment property						42,370	42,370
Property, plant and equipment					18,925	584,906	603,831
Goodwill and other intangible assets		365			1,024	54,447	55,836
Deferred tax assets						158,160	158,160
Other assets	5,299	763	250	1	3,275	271,038	280,626
Non-current assets held for sale						54,706	54,706
Total Assets	3,304,743	604,398	1,472,867	22,309	1,058,408	47,576,411	54,039,136
LIABILITIES							
Due to banks and costumers	4,136,488	344,069	14,184	822,950	602,655	23,052,104	28,972,450
Derivative financial instruments						383,129	383,129
Debt securities in issue and other borrowed funds	264,010		91,723	183,704	379,613	19,602,926	20,521,976
Liabilities for current income tax and other taxes						127,863	127,863
Deferred tax liabilities						82,960	82,960
Employee defined benefit obligations						3,733	3,733
Other liabilities	5,694	393	396	411	1,251	1,150,867	1,159,012
Provisions						47,796	47,796
Total liabilities	4,406,192	344,462	106,303	1,007,065	983,519	44,451,378	51,298,919
Net on-balance sheet position	(1,101,449)	259,936	1,366,564	(984,756)	74,889	3,125,033	2,740,217
Derivatives forward foreign exchange position	1,123,294	(291,357)	(1,371,230)	979,824	(168,244)	(89,267)	183,020
Total Foreign Exchange Position	21,845	(31,421)	(4,666)	(4,932)	(93,355)	3,035,766	2,923,237
Undrawn credit facilities	95,061	25,667			10,668	16,254,809	16,386,205

The Bank's high exposure in other currencies is primarily due to the UAH/EUR position.

The net foreign exchange position as at 31.12.2008 presents the following sensitivity analysis:

Currency	Exchange rate variation scenario against Euro(%)	Impact on net income before tax
USD	Appreciation of USD 5%	166
	Depreciation of USD 5%	(151)
GBP	Appreciation of GBP 5%	(729)
	Depreciation of GBP 5%	660
RON	Appreciation of RON 5%	(2.055)
	Depreciation of RON 5%	1.860
RSD	Appreciation of RSD 5%	13.036
	Depreciation of RSD 5%	(11.795)
UAH	Appreciation of UAH 5%	7.337
	Depreciation of UAH 5%	(6.638)

b. Interest rate risk

Gap analysis is performed in order to examine the interest rate risk of assets and liabilities. Assets and liabilities are allocated into time bands according to their repricing date for variable interest rate instruments, or according to their maturity date for fixed rate instruments.

GAP Analysis of assets and liabilities is set out in the table below:

	31.12.2008							Non-interest bearing	Total
	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years			
ASSETS									
Cash and balances with Central Banks	1,183,095							540,986	1,724,081
Due from banks	5,004,463	1,988,461	298,011	337,239	785,503	7,116			8,420,793
Financial asset at fair value through profit or loss	4,682		68,225	3,639	4,759	5,575			86,880
Derivative financial instruments	494,386								494,386
Loans and advances to customers	22,885,207	5,617,721	4,047,395	2,285,263	6,453,809	899,883			42,189,278
Investment Securities									
- Available-for-sale	4,765,406	592,072	273,942	96,316	210,324	40,173	55,664		6,033,897
- Held to maturity	667,966	1,182,592	1,682,605	139,956	354,213	461,377			4,488,709
Investments in subsidiaries, associates and joint ventures							1,750,902		1,750,902
Investment property							42,195		42,195
Property, plant and equipment							649,452		649,452
Goodwill and other intangible assets							68,723		68,723
Deferred tax assets							316,069		316,069
Other assets							419,526		419,526
Non-current assets held for sale							53,283		53,283
Total Assets	35,005,205	9,380,846	6,370,178	2,862,413	7,808,608	1,414,124	3,896,800		66,738,174
Liabilities									
Due to banks	8,086,854	2,633,867	115,583	47,665					10,883,969
Derivatives financial instruments	804,172								804,172
Due to customers	22,936,232	6,557,914	2,448,552	1,036,960	696,545	139,891			33,816,094
Debt securities in issue and other borrowed funds	9,158,844	7,606,613	619,634	10,555					17,395,646
Liabilities for current income tax and other taxes							97,855		97,855
Deferred tax liabilities							158,212		158,212
Other liabilities							1,204,462		1,204,462
Provisions							8,415		8,415
Total Liabilities	40,986,102	16,798,394	3,183,769	1,095,180	696,545	139,891	1,468,944		64,368,825
EQUITY									
Share capital							1,931,590		1,931,590
Share premium									
Reserves							165,848		165,848
Retained earnings							340,896		340,896
Treasury shares							(68,985)		(68,985)
Total Equity							2,369,349		2,369,349
Total Liabilities and Equity	40,986,102	16,798,394	3,183,769	1,095,180	696,545	139,891	3,838,293		66,738,174
GAP	(5,980,897)	(7,417,548)	3,186,409	1,767,233	7,112,063	1,274,233	58,707		
CUMULATIVE GAP	(5,980,897)	(13,398,445)	(10,212,036)	(8,444,803)	(1,332,740)	(58,707)			

31.12.2007

	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years	Non-interest bearing	Total
ASSETS								
Cash and balances with Central Banks	1,273,667						376,660	1,650,327
Due from banks	4,278,703	1,619,996	500,885	364,180	579,007	6,904		7,349,675
Financial asset at fair value through profit or loss	2,147	1,296	24,326	1,114	44,081	191,824		264,788
Derivative financial instruments	384,466							384,466
Loans and advances to customers	20,098,772	4,919,167	3,089,640	951,173	6,028,332	180,790		35,267,874
Investment Securities								
- Available-for-sale	3,021,988	955,633	1,775,414	116,317	101,335	260,718	68,972	6,300,377
Investments in subsidiaries, associates and joint ventures							1,626,100	1,626,100
Investment property							42,370	42,370
Property, plant and equipment							603,831	603,831
Goodwill and other intangible assets							55,836	55,836
Deferred tax assets							158,160	158,160
Other assets							280,626	280,626
Non-current assets held for sale							54,706	54,706
Total Assets	29,059,743	7,496,092	5,390,265	1,432,784	6,752,755	640,236	3,267,261	54,039,136
LIABILITIES								
Due to banks	3,531,555	1,520,321	557,671	27,884	131			5,637,562
Derivatives financial instruments	383,129							383,129
Due to customers	19,384,594	1,986,757	802,867	337,192	823,478			23,334,888
Debt securities in issue and other borrowed funds	12,237,861	7,727,744	532,051	20,920	3,400			20,521,976
Liabilities for current income tax and other taxes							127,863	127,863
Deferred tax liabilities							82,960	82,960
Employee defined benefit obligations							3,733	3,733
Other liabilities							1,159,012	1,159,012
Provisions							47,796	47,796
Total Liabilities	35,537,139	11,234,822	1,892,589	385,996	827,009		1,421,364	51,298,919
EQUITY								
Share capital							1,602,809	1,602,809
Share premium							184,033	184,033
Reserves							333,892	333,892
Retained earnings							619,483	619,483
Treasury shares								
Total Equity							2,740,217	2,740,217
Total Liabilities and Equity	35,537,139	11,234,822	1,892,589	385,996	827,009		4,161,581	54,039,136
GAP	(6,477,396)	(3,738,730)	3,497,676	1,046,788	5,925,746	640,236	(894,320)	
CUMULATIVE GAP	(6,477,396)	(10,216,126)	(6,718,450)	(5,671,662)	254,084	894,320		

GAP Analysis allows an immediate calculation of changes in net interest income and equity for available-for-sale securities upon application of alternative scenarios, such as changes in market interest rates or changes in the Bank's base interest rates.

Currency	Interest rate variation scenario (parallel fall or rise in yield curves)	Sensitivity for net interest income (annual)	Sensitivity of equity
EUR	+ 50 basis points	(3,879)	(6,361)
	- 50 basis points	3,879	6,442
USD	+ 50 basis points	(2,863)	(273)
	- 50 basis points	2,863	278
GBP	+ 50 basis points	(345)	(1)
	- 50 basis points	345	1

39.3 Liquidity risk (liquidity gap analysis)

Liquidity risk relates to the Bank's ability to maintain sufficient funds to cover its obligations.

A substantial portion of the Bank's assets are funded with customer deposits and bonds issued by the Group. This type of funding comprises two categories:

a) Customer deposits for working capital purposes

Deposits for working capital purposes consist of savings accounts and sight deposits. Although these deposits may be withdrawn on demand, the number of the accounts and type of depositors ensure that unexpected fluctuations are limited and that these deposits constitute mostly a stable deposit base.

b) Customer deposits and bonds issued for investment purposes

Customer deposits and bonds issued for investment purposes concern customer term deposits, customer repurchase agreements (repos) and sale of bonds issued by the Group.

In accordance with Liquidity Gap Analysis, cash flows arising from all assets and liabilities are estimated and allocated into time bands, depending on when they occur, with the exception of assets held for trading and available-for-sale securities. In the case of such portfolios, which are considered liquid, they are allocated in the first period using relevant haircuts.

The Liquidity Gap Analysis is given in the table below. It should be noted that term deposits are presented with their contractual due date. On total term deposits 80% is renewed at the expiration date and therefore are considered as a part of the stable deposit base.

31.12.2008

	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
ASSETS						
Cash and balances with Central Banks	1,724,081					1,724,081
Due from banks	2,812,374	1,225,127	226,845	419,363	3,737,084	8,420,793
Financial assets at fair value through profit or loss	82,536				4,344	86,880
Derivative financial instruments	494,386					494,386
Loans and advances to customers	1,797,686	1,578,429	1,786,873	2,416,257	34,610,033	42,189,278
Investment Securities						
- Available-for-sale	5,728,769				305,128	6,033,897
- Held to maturity	3,142,096				1,346,613	4,488,709
Investments in subsidiaries, associates and joint ventures					1,750,902	1,750,902
Investment property					42,195	42,195
Property, plant and equipment					649,452	649,452
Goodwill and other intangible assets					68,723	68,723
Deferred tax assets					316,069	316,069
Other assets	176,678		23,513	9,527	209,808	419,526
Non-current assets held for sale					53,283	53,283
Total Assets	15,958,606	2,803,556	2,037,231	2,845,147	43,093,634	66,738,174
LIABILITIES						
Due to banks	8,080,204	1,729,910	108,834	420,432	544,589	10,883,969
						804,172
Derivatives financial instruments	804,172					
Due to customers	10,691,788	6,830,772	2,920,617	2,019,209	11,353,708	33,816,094
Debt securities in issue and other borrowed funds	878,677	511,840	603,633	1,291,771	14,109,725	17,395,646
Liabilities for current income tax and other taxes	97,855					97,855
Deferred tax liabilities					158,212	158,212
Other liabilities	898,795	71,577	60,690	61,182	112,218	1,204,462
Provisions					8,415	8,415
Total Liabilities	21,451,491	9,144,099	3,693,774	3,792,594	26,286,867	64,368,825
EQUITY						
Total Equity					2,369,349	2,369,349
Total Liabilities and Equity	21,451,491	9,144,099	3,693,774	3,792,594	28,656,216	66,738,174
Liquidity gap	(5,492,885)	(6,340,543)	(1,656,543)	(947,447)	14,437,418	

31.12.2007

	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
ASSETS						
Cash and balances with Central Banks	1,650,327					1,650,327
Due from banks	3,168,792	450,145	443,267	560,924	2,726,547	7,349,675
Securities held for trading						
- Bonds	251,549				13,239	264,788
Derivative financial instruments	384,466					384,466
Loans and advances to customers	806,986	2,554,329	3,423,359	5,499,579	22,983,621	35,267,874
Investment Securities						
- Bonds classified in available for sale	5,890,821				310,043	6,200,864
- Shares classified in available for sale	89,562				9,951	99,513
Investments in subsidiaries, associates and joint ventures					1,626,100	1,626,100
Investment property					42,370	42,370
Property, plant and equipment					603,831	603,831
Goodwill and other intangible assets					55,836	55,836
Deferred tax assets					158,160	158,160
Other assets	4,503		14,414	157,593	104,116	280,626
Non-current assets held for sale					54,706	54,706
Total Assets	12,247,006	3,004,474	3,881,040	6,218,096	28,688,520	54,039,136
LIABILITIES						
Due to banks	3,526,414	1,051,730	551,096	32,385	475,937	5,637,562
Derivatives financial instruments	383,129					383,129
Due to customers	5,369,299	2,372,011	1,354,136	1,439,499	12,799,943	23,334,888
Debt securities in issue and other borrowed funds	457,103	42,707	12,576	698,538	19,311,052	20,521,976
Liabilities for current income tax and other taxes	19,599		101,880	6,384		127,863
Deferred tax liabilities					82,960	82,960
Employee defined benefit obligations					3,733	3,733
Other liabilities	983,091	53,830	33,521	64,493	24,077	1,159,012
Provisions					47,796	47,796
Total Liabilities	10,738,635	3,520,278	2,053,209	2,241,299	32,745,498	51,298,919
EQUITY						
Total Equity					2,740,217	2,740,217
Total Liabilities and Equity	10,738,635	3,520,278	2,053,209	2,241,299	35,485,715	54,039,136
Liquidity gap	1,508,371	(515,804)	1,827,831	3,976,797	(6,797,195)	

The financial liabilities cash flows including derivatives financial liabilities are allocated according to the remaining maturities. Estimated interest payments are also included. Liabilities in foreign currency have been translated into Euro. Specifically for derivatives outflows and inflows analysis is done according to contractual terms.

31.12.2008

Nominal in flow/(outflow)

	Total Balance Sheet	Nominal in flow/(outflow)					TOTAL
		To 1 month	2 to 3 months	4 to 6 months	7 to 12 months	more than 1 year	
Liabilities - non-derivative							
Due to banks	10,883,969	(8,112,793)	(1,726,252)	(151,038)	(474,440)	(522,207)	(10,986,730)
Due to customers	33,816,094	(10,682,346)	(6,899,492)	(3,057,899)	(2,150,793)	(11,536,005)	(34,326,535)
Debt securities in issue and other borrowed funds	17,395,646	(772,548)	(715,458)	(967,054)	(1,812,461)	(16,595,546)	(20,863,067)
Other liabilities	1,204,462	(898,795)	(71,577)	(60,690)	(61,182)	(112,218)	(1,204,462)
Derivatives held for liabilities fair value hedge							
	47,551						
- Outflows		(1,370)	(7,392)	(9,935)	(23,734)	(355,462)	(397,893)
- Inflows		946	9,015	8,404	22,287	423,027	463,679
Derivatives held for assets fair value hedge							
	242,103						
- Outflows				(47,341)	(20,198)	(1,251,662)	(1,319,201)
- Inflows		5,266	8,971	16,381	33,500	1,209,035	1,273,153
Derivatives held for trading							
	514,518						
- Outflows		(2,042,892)	(1,477,314)	(148,858)	(253,383)	(1,536,746)	(5,459,193)
- Inflows		1,953,548	1,386,812	132,291	233,112	1,573,500	5,279,263
Total	64,104,343	(20,550,984)	(9,492,687)	(4,285,739)	(4,507,292)	(28,704,284)	(67,540,986)
Off Balance sheet items							
Unrecognized loans commitments		(601,320)					(601,320)
Financial guarantees		(84,104)	(26,682)	(11,986)	(11,651)	(95,223)	(229,646)
Total off Balance sheet items		(685,424)	(26,682)	(11,986)	(11,651)	(95,223)	(830,966)

31.12.2007

Nominal in flow/(outflow)

	Total Balance Sheet	Nominal in flow/(outflow)					TOTAL
		To 1 month	2 to 3 months	4 to 6 months	7 to 12 months	more than 1 year	
Liabilities - non-derivative							
Due to banks	5,637,562	(3,529,678)	(1,063,807)	(569,914)	(47,470)	(521,350)	(5,732,219)
Due to customers	23,334,888	(5,307,148)	(2,390,802)	(1,498,454)	(1,564,664)	(12,794,445)	(23,555,513)
Debt securities in issue and other borrowed funds	20,521,976	(484,301)	(213,314)	(218,814)	(1,063,621)	(23,435,353)	(25,415,403)
Other liabilities	1,159,012	(983,089)	(53,830)	(33,521)	(64,493)	(24,079)	(1,159,012)
Derivatives held for liabilities fair value hedge							
- Outflows	103,670	(2,618)	(14,647)	(6,575)	(19,459)	(811,865)	(855,164)
- Inflows		2,825	13,540	4,102	14,833	707,756	743,056
Derivatives held for assets fair value hedge							
- Outflows	44,160			(48,430)	(8,431)	(1,202,158)	(1,259,019)
- Inflows		7,810	5,839	13,598	27,061	1,158,024	1,212,332
Derivatives held for trading							
- Outflows	235,299	(1,952,215)	(220,187)	(258,722)	(134,078)	(865,372)	(3,430,574)
- Inflows		1,884,358	233,443	242,887	118,263	702,219	3,181,170
Total	51,036,567	(10,364,056)	(3,703,765)	(2,373,843)	(2,742,059)	(37,086,623)	(56,270,346)
Off Balance sheet items							
Unrecognized loans commitments		(531,063)					(531,063)
Financial guarantees		(57,532)	(32,597)	(12,626)	(14,166)	(75,203)	(195,124)
Total off Balance sheet items		(588,595)	(32,597)	(12,626)	(14,166)	(75,203)	(726,187)

39.4 Fair value of financial assets and liabilities

The table below presents the carrying amounts and the fair values of financial assets and liabilities which are not carried at fair value in the financial statements. For the remaining financial assets and liabilities carried at amortized cost the fair values are not substantially different from carrying amounts.

The fair value of loans is estimated based on the interbank market yield curves adjusted with the credit spread of loans.

The fair value of deposits is estimated based on the interbank market yield curves deducted with customers spread depending on form of the deposit.

Both loans and deposits future cash flows are discounted based on their duration and the respective interest rates.

	31.12.2008	
	Carrying amount	Fair value
ASSETS		
Loans and advances to customers	42,189,278	43,010,559
LIABILITIES		
Due to customers	33,816,094	33,903,163

40. Capital management - Capital Adequacy

The policy of the Bank is to maintain a strong capital base so as to maintain investors, creditor and market confidence and to sustain future development of the business.

The dividend policy is always examined in order to achieve the best balance between the higher return for the shareholder and the security affected by the sound capital position.

Share capital increases are performed through Shareholders General Meeting or Board of Directors decisions in accordance with articles of association or relevant laws.

Specifically, the Shareholders' General Meeting held on 6 June 2006 gave the authority to the Board of Directors for the period of four years to approve a share capital increase in accordance with Law 2190/1920 article 13.

The Bank is allowed to purchase treasury shares based on the terms and conditions of law.

The Bank uses all modern methods to manage capital adequacy. It has issued hybrid and subordinated debt which are included as regulatory own-funds. The cost of these securities is lower than share capital and adds value to the shareholders.

The Bank capital adequacy is monitored by the Bank of Greece to which the Bank reports on a quarterly basis.

The minimum capital adequacy ratios (Tier I and capital adequacy ratio) which the Bank must adhere to are established by decisions of the Governor of the Bank of Greece.

The calculation of capital adequacy from 1 January 2008 is determined under the new regulatory framework (Basel II), which have been transposed into Greek law by Law 3601/2007. The new regulatory framework significantly amends the measurement of credit risk and introduces capital requirements for operational risk. There are no significant changes in the measurement of market risk. Specifically, credit risk of the investment portfolio and operational risk are measured based on the Standardized Approach.

The capital adequacy ratio is determined by comparing the Bank's regulatory own funds with the risks that the Bank undertakes (risk weighted assets). Own funds include Tier I capital (share capital, reserves), additional Tier I capital (hybrid securities) and Tier II capital (subordinated debt and fixed asset revaluation reserves). The risk-weighted assets arise from the credit risk of the investment portfolio, the market risk of the trading portfolio and the operational risk.

The current capital ratios (Tier I ratio and capital adequacy ratio) are much higher than the regulatory limits set by the Bank of Greece directive (4% and 8%, respectively) and the capital base is capable to support the business growth of the Bank in all areas for the next years.

	31.12.2008	31.12.2007
	Basel II	Basel I
Tier I ratio	7.8%	6.5%
Capital adequacy ratio (Tier I + Tier II)	9.6%	12.0%

41. Related-party transactions

The Bank enters into a number of transactions with related parties in the normal course of business. These transactions are performed at arms length and are approved by relevant Bank committees.

a. The outstanding balances of the transactions with members of the Board of Directors, their close family members and the controlled by these entities are as follows:

	<u>31.12.2008</u>	<u>31.12.2007</u>
Assets		
Loans and advances to customers	166,137	38,649
Liabilities		
Due to customers	71,915	43,123
Letters of guarantee	21,392	83
	From 1 January to	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Interest and similar income	10,142	432
Interest expense and similar charges	2,760	1,131

b. The outstanding balances with subsidiaries and associates and the related results of these transactions are as follows:

I. Subsidiaries

	<u>31.12.2008</u>	<u>31.12.2007</u>
Assets		
Due from banks	5,803,055	4,114,320
Financial assets at fair value through profit or loss	12,486	8,075
Derivative financial assets	10,330	2,003
Loans and advances to customers ⁽¹⁾	1,933,878	1,527,856
Available-for-sale securities	5,555,443	3,368,618
Other assets	511	
Total	13,315,703	9,020,872
Liabilities		
Due to banks	2,183,803	1,574,301
Due to customers	132,323	101,128
Derivative financial liabilities	778	87
Debt securities in issue and other borrowed funds	17,395,646	20,521,976
Other liabilities	2,260	1,196
Total	19,714,810	22,198,688
Letters of guarantee and other guarantees	1,010,387	1,001,394
	From 1 January to	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Income		
Interest and similar income	515,650	247,092
Dividend income	72,897	43,915
Fee and commission income	36,712	51,356
Gains less losses on financial transactions	84,297	
Other income	2,558	3,006
Total	712,114	345,369
Expenses		
Interest expenses and similar charges	1,098,889	923,556
Commission expense	821	1,374
General administrative expenses	12,664	13,169
Total	1,112,374	938,099

⁽¹⁾ In "loans and advances to customers" are included € 131,382 from the off-setting of debt securities of "Alpha Covered Bond Plc" .and "Katanalotika Plc" held by the Bank, assets and liabilities from the securitization of mortgage and consumer loans, as well as the outstanding loans granted by the Bank to the above companies.

II. Associates

	<u>31.12.2008</u>	<u>31.12.2007</u>
Assets		
Loans and advances to customers		277
Liabilities		
Due to customers	406	26
	From 1 January to	
	<u>31.12.2008</u>	<u>31.12.2007</u>
Income		
Interest and similar income	16	33
Dividend income	11	9
Total	27	42
Expenses		
Interest and similar expenses	2	
Total	2	

c. The Board of Directors and Executive General Managers' fees recorded in the income statement of 2008 amounted to € 4,962 (31.12.2007: € 19,590).

42. Acquisitions, disposals of subsidiaries, associates and other corporate events

- a. On 4 April 2008 the Bank acquired 90% of the newly established ukrainian bank Astra Bank OJSC at a cost of € 10.9 million. The Bank agreed with the founders of Astra Bank that they will hold a stake up to 10% of the share capital and will remain as executive members of management.
- b. On 8 May 2008 the Bank participated in the share capital increase of Alpha Bank Srbija A.D. by € 49.8 million.
- c. On 21 May 2008 the Bank acquired 847 shares of APE Commercial Property. After the acquisition the Bank's interest in APE Commercial Property was 72.20%.
- d. On 2 June 2008 the Mutual Fund ALPHA-TANEO A.K.E.S., was established. The Bank holds a 51% ownership interest.
- e. On 30 June 2008 the Bank participated in Astra Bank OJSC share capital increase at the total amount of € 126.4 million plus expenses. After this share capital increase, the interest is 93.33%.
- f. On 2 July 2008 Alpha Covered Bonds Plc was established in United Kingdom by the Bank (which has 100% ownership interest) with primary activity the issuance of covered bonds.
- g. On 15 August 2008 the Bank sold its participation in "Anadolu Alpha Gayrimenkul Ticaret A.S." or 50% of the share capital, to the other shareholder of Anadolu Group. No profit or loss resulted from the sale.
- h. On 8 December 2008 the Bank participated in the share capital increase of Alpha Bank Romania by € 20 million.
- i. On 18 December 2008 the Bank participated in the share capital increase of Evremethea A.E. by € 990 thousands.
- j. On 19 December 2008 the Bank sold its participation in Alpha Astika Akinita A.E. and Ionian Hotel Enterprises A.E. to the subsidiary Alpha Group Investments Ltd.
- k. On 29 December 2008 the Bank participated in the share capital increase of APE Commercial Property A.E. by € 3,8million.
- l. On 31 December 2008 the Bank participated in the share capital increase of APE Fixed Assets A.E. by € 3 million.

43. Events after the balance sheet date

1. Based on the approved by the general meeting of shareholders held on 3.4.2008 share buy back program, the Bank acquired during 1.1.2009 up to 16.2.2009 457,601 treasury shares at a cost of € 2,666 (or € 5.83 per share).

As at 16.2.2009 the Bank holds 6,140,959 treasury shares at a total cost of € 71,650 or 1.49% of its issued share capital.

2. On 16 December 2008, the Board of Director has decided the Bank's participation, proportionally, to the regulations of law 3723/2008 enhancing economy's liquidity to address the impact of credit crunch.

In this context, on 12 January 2009 in the Bank's extraordinary General Meeting of Shareholders approved:

- The share capital increase of the Bank amounting up to € 950 million in accordance with Law 3723/2008 requirements, with abolition of preference right of existing Shareholders (where applicable), and by issuing and distributing new preference shares without voting right, tangible and redeemable shares. Delegation to the Board of Directors in order to specify the terms (issuance) of preferred shares. The amendment of the Article 5 of the Bank's article of Incorporation for the purpose of increasing the share capital and to adjust to the requirements of Law 3723/2008.
- The change in the number of members of the Board of Directors of the Bank and amending Article 7 of the Article of Incorporation.
- The election of the Greek government representative, as a new member of the Board of Directors in accordance with Law 3723/2008 and subject to the option of Greek government participation in the Bank's share capital.

3. On 17.2.2009 was completed successfully the securitization of part of Bank's bonds portfolio amounting to € 1.25 billion, through a special purpose entity Talanto PLC. A part of the bonds which have received a A1 rating from the Moody's credit rating agency amounts to € 811 million and is accepted by the European Central Bank as collateral for refinancing operations.

4. The Board of Directors' intention was to propose a cash dividend for the year 2008, as per the provisions of Law 3723/2008. However, in light of the forthcoming legislative amendments regarding the distribution of dividend, the Board of Directors will suspend any decision on the distribution of dividend until the Annual General Meeting of Shareholders, by which time it expects to be in a position to formulate its final proposal.

Athens, 24 February 2009

The Chairman of the Board
of Directors

The Managing Director

The Executive Director

Group Financial
Reporting Officer

Yannis S. Costopoulos
I.D. No. X 661480

Demetrios P. Mantzounis
I.D. No. I 166670

Marinos S. Yannopoulos
I.D. No. N 308546

George N. Kontos
I.D. No. AB 522299

FINANCIAL STATEMENTS AND INFORMATION OF ALPHA BANK A.E. AND THE GROUP

for the period from January 1, 2008 to December 31, 2008
 (In accordance with Codified Law 2150/20 article 135, concerning businesses that prepare annual financial statements, consolidated or not, in accordance with International Accounting Standards, I.A.S.)
 (Amounts in thousands of €)

The financial information set out below provides a general presentation of the financial position and results of Alpha Bank A.E. and the Group. Therefore, we recommend to the reader, before any investment decision or transaction is performed with the Bank, to visit the web site of the Bank, where the financial statements as well as the auditor's report are available.

INFORMATION OF ALPHA BANK

Registered office:
 R.M.S.A.:
 Supervising authority:
 Date of approval of the Financial Statements
 by the Board of Directors:
 Certified Auditors:
 Audit company:
 Type of Auditor's Report:
 Web site address:

40 Stadiou Street, 102 52 Athens
 6065/06/06/05
 Bank of Greece, Ministry of Development
 February 24, 2009
 Nikos T. Kyriacou (A.M. SOEL 11121)
 Nick E. Voulietas (A.M. SOEL 18701)
 KPMG Certified Auditors S.A.
 Unqualified opinion
 www.alpha.gr

MEMBERS OF THE BOARD OF DIRECTORS:
CHAIRMAN (Executive Member)
 Yannis S. Costopoulos
VICE CHAIRMAN
 (Non-Executive Independent Member)
 Minas G. Tziaras
MANAGING DIRECTOR
 (Executive Member)
 Demetrios P. Maniatzidis

EXECUTIVE DIRECTORS AND GENERAL MANAGERS
 (Executive Members)
 Marios S. Tsimopoulos (CEO)
 Spyros N. Filaretos
 Artemis Ch. Theodoridis

NON-EXECUTIVE MEMBERS
 Sophia G. Eleftheroudaki
 Paul G. Karakostas
 Nicholas I. Mianetis
 Ioanna E. Papadopoulou

NON-EXECUTIVE INDEPENDENT MEMBERS
 George E. Agouridis
 Pavlos A. Apostolidis
 Thomas M. Veremis
 Evangelos J. Cokousis
 Ioannis K. Lyras

BALANCE SHEET

	Consolidated	Alpha Bank
	31.12.2008	31.12.2007
ASSETS		
Cash and balances with Central Banks	3,450,947	1,650,327
Due from banks	2,829,970	7,349,075
Financial assets at fair value through profit or loss		
- Held for trading	81,135	264,788
Derivative financial assets	483,026	384,466
Loans and advances to customers	50,704,702	35,267,074
Investment securities		
- Available for sale	752,526	6,300,377
- Held to maturity	4,488,709	4,488,709
Investments in subsidiaries, associates and joint ventures		
Investments in associates	59,260	1,626,100
Investment property	66,875	42,195
Property, plant and equipment	1,254,240	42,370
Goodwill and other intangible assets	159,961	603,681
Deferred tax assets	333,469	55,836
Other assets	549,299	68,723
	65,216,149	316,069
Non-current assets held for sale	53,805	280,626
	89,945	53,884,530
	54,706	53,283
Total Assets	65,269,954	66,738,174
		54,039,136
LIABILITIES		
Due to banks	8,963,796	5,637,562
Derivative financial liabilities	805,346	804,172
Due to customers		363,129
(including debt securities in issue)		23,334,888
Debt securities in issue held by institutional investors and other borrowed funds	42,546,777	34,665,158
Liabilities for current income tax and other taxes	7,241,185	17,395,646
Deferred tax liabilities	128,062	158,797
Employee defined benefit obligations	197,779	97,855
Other liabilities	42,762	156,212
Provisions	1,350,287	82,960
	53,263	3,333
	8,415	1,159,012
	61,329,257	47,796
	50,391,442	51,298,919
	1,583	-
Total Liabilities (a)	50,393,025	51,298,919
EQUITY		
Share Capital	1,931,590	1,602,809
Share premium		194,033
Reserves	188,404	184,033
Retained earnings	969,815	165,848
Treasury shares	(68,985)	340,886
Equity attributable to equity holders of the Bank	3,020,824	2,369,349
Minority interest	32,567	(68,985)
Hybrid securities	887,306	2,740,217
	897,894	-
Total Equity (b)	4,291,264	2,740,217
Total Liabilities and Equity (a) + (b)	65,269,954	66,738,174
	54,684,289	54,039,136

CASH FLOW STATEMENT

	Consolidated	Alpha Bank
	From 1 January to 31.12.2008	From 1 January to 31.12.2007
Net cash flows from continuing operating activities	2,888,383	5,772,620
Net cash flows from discontinued operating activities	-	(1,320,595)
Net cash flows from operating activities (a)	2,888,383	5,772,620
Net cash flows from continuing investing activities	(127,283,334)	4,270,234
Net cash flows from discontinued investing activities	-	1,081,217
Net cash flows from investing activities (b)	(127,283,334)	4,629,371
Net cash flows from continuing financing activities	(855,188)	(982,292)
Net cash flows from discontinued financing activities	-	(12,601)
Net cash flows from financing activities (c)	(855,188)	(962,292)
Net increase / (decrease) in cash and cash equivalents of the period (a) + (b) + (c)	(695,139)	180,957
Effect of exchange rate fluctuations on cash and cash equivalents	(83,250)	67
Total cash flows for the period	(778,395)	(783,800)
Cash and cash equivalents at the beginning of the fiscal year	3,792,031	4,356,928
Cash and cash equivalents at the end of the fiscal year	3,013,636	4,539,124

STATEMENT OF CHANGES IN EQUITY

	Consolidated	Alpha Bank
	From 1 January to 31.12.2008	From 1 January to 31.12.2007
Equity at the beginning of the fiscal year (1.1.2008 and 1.1.2007 respectively)	4,291,264	2,740,217
Net change in fair value of available for sale securities transferred to income statement (a)	33,655	123,054
Net change in fair value of available for sale securities (b)	(205,653)	(38,613)
Exchange differences on translating foreign operations (c)	(132,924)	68
Net income recognized directly in equity (a) + (b) + (c)	(304,922)	84,509
Net income for the fiscal year after income tax	513,447	851,696
Share capital increase	61,605	334,238
Expenses for share capital increase	(2,204)	(2,204)
Change of ownership interests in subsidiaries	(6,410)	-
Dividends distributed	(362,731)	(362,199)
Dividends paid to hybrid securities holders	(58,575)	(52,996)
Purchases / sales of treasury shares and hybrid securities	(127,174)	54,508
Other	(1,958)	(609)
Equity at the end of the fiscal year (31.12.2008 and 31.12.2007 respectively)	3,940,697	4,291,264
	2,369,349	2,740,217

INCOME STATEMENT

	Consolidated		Alpha Bank	
	From 1 January to		From 1 January to	
	31.12.2008	31.12.2007	31.12.2008	31.12.2007
Interest and similar income	4,406,935	3,407,725	4,118,961	3,106,845
Interest expense and similar charges	(2,608,333)	(1,801,472)	(2,758,455)	(1,879,187)
Net interest income	1,798,602	1,606,253	1,350,506	1,227,658
Fee and commission income	505,039	507,651	346,494	349,394
Commission expense	(40,625)	(43,061)	(29,418)	(27,480)
Net fee and commission income	464,414	464,590	317,076	321,919
Dividend income	2,591	2,254	74,937	45,462
Gains less losses from financial transactions	(6,848)	82,542	(20,584)	(42,833)
Other income	79,944	81,532	211,338	34,878
	75,687	169,801	75,491	37,507
Total income	2,238,703	2,240,913	1,743,073	1,587,084
Staff costs	(589,488)	(526,935)	(429,213)	(386,694)
General administrative expenses	(495,623)	(416,255)	(382,411)	(338,460)
Depreciation and amortization expenses	(68,949)	(78,254)	(57,352)	(51,188)
Other expenses	(4,256)	(5,393)	(3,072)	(2,485)
Total expenses	(1,178,316)	(1,029,345)	(852,288)	(778,836)
Impairment losses and provisions for credit risk	(511,751)	(226,683)	(495,382)	(194,387)
Share of profit / (loss) of associates	6,997	1,220	-	-
	(534,754)	(225,463)	(495,382)	(194,387)
	625,633	985,263	395,403	613,641
Profit before income tax	(112,186)	(214,565)	(81,165)	(156,635)
Income tax	-	-	-	-
Profit after income tax	(112,186)	(214,565)	(81,165)	(156,635)
Profit attributable to:				
Equity holders of the Bank	512,447	770,698	324,228	457,006
Minority interest	-	-	-	-
Earnings per share:				
Basic (€ per share)	1,2624	1,8880	0,8240	1,1270
Diluted (€ per share)	1,2624	1,8946	0,8240	1,1250
Proposed dividend for the year 2008 (€ per share)	-	-	-	-
Dividend for the year 2007 (€ per share)	-	-	-	0,9000

ADDITIONAL DATA AND INFORMATION

- Companies included in the consolidated financial statements, other than "Alpha Bank", the Group's participation in them as at 31.12.2008, as well as the method of consolidation which was applied, is presented in note 40 of the Group Financial Statements as at 31.12.2008.
- During the period 1.1.2008 until 31.12.2008 the following changes took place in the companies included in the consolidated financial statements:
 - New companies: The company Astra Bank OJSC which was acquired by the Bank and the subsidiary Alpha Ventures Capital Management, established by Alpha Ventures A.E. were consolidated for the first time on 30.6.2008.
 - Transfer within the Group: On 29.9.2008 Alpha Bank London Ltd transferred its participation in Alpha Asset Finance C.I. Ltd to ABL Holdings Jersey Ltd. On 19.12.2008 Alpha Bank transferred its participation in Alpha Adria Akinba A.E. and in Ionian Hotel Enterprises A.E. to its 100% subsidiary Alpha Group Investments Ltd.
 - Renamed companies: Alpha Finance A.X.E.P.E.Y. was renamed to Alpha Finance A.E.P.E.Y. on 11.2.2008.
 - Sales/Liquidations: On 28.3.2008, the subsidiary Ionian Hotel Enterprises A.E. completed the transfer of 100% of Tourist Resorts A.E., owner of Hilton Rhodes Resort to the Greek Hotel Company, Lampsa S.A. and to Pifka S.A. by 50% respectively. On 31.3.2008 the subsidiary AEF European Capital Investments B.V. was liquidated.
- Concerning companies consolidated under the proportionate method:
 - New companies: The company Alpha - TANEQ A.K.E.S., in which the Bank holds a 51% ownership interest was consolidated for the first time on 30.6.2008.
 - Sales: On 15.8.2008 the Bank sold its participation in "Anadolu Alpha Gayrimenkul Ticaret A.Ş.", or 50% of the share capital, to the other shareholder of Anadolu Group.
 - Concerning companies accounted for under the equity method:
 - New companies: On 21.5.2008, the Group recognized its participation to the associate EL.P.E.T. Balkanli S.A.
 - In the consolidated financial statements are not included the companies Commercial Bank of London Ltd and Real Car Rental A.E., which do not have any activity, as well as the companies Singular Hospitality Solutions (SHS AE), HSO Europe BV and Primatouch Hellas A.E., which are fully impaired and are under liquidation.
 - A description of the discontinued operations is presented in note 11 of the Group Financial Statements as at 31.12.2008.
- The net income recognized directly in equity is extensively referred to the "Statement of changes in equity", as described above.
- The unaudited tax years of the Bank and the Group companies are mentioned in notes 37b and 39b of the Financial Statements as at 31.12.2008 of the Bank and the Group respectively.
- There are no pending legal cases or issues in progress, which may have a material impact on the financial statements of the Group and the Bank. The Group has raised a provision for them which amounts to € 4.2 million. Other provisions raised by the Group and the Bank amount to € 49.1 million and € 8.4 million respectively.
- The number of treasury shares held by the Bank as at 31.12.2008 is 5,683,358 at a cost of € 68,965 thousand. The other companies of the Group do not hold any treasury shares.
- The total number of employees of the Group as at 31.12.2008 was 15,619 (31.12.2007: 12,907) and of the Bank as at 31.12.2008 was 8,903 (31.12.2007: 7,693).
- The results arising from the related party transactions during the period 1.1.2008 until 31.12.2008 are as follows:
 - With members of the Board of Directors and other key management personnel: a) of the Group: income € 10,295 thousand, expenses € 16,963 thousand b) of the Bank: income € 10,142 thousand, expenses € 7,722 thousand.
 - With other related parties: a) of the Group: income € 16 thousand, expenses € 3,175 thousand b) of the Bank: income € 712,141 thousand, expenses € 1,112,376 thousand.
- The balances as at 31.12.2008 of the receivables and liabilities arising from the above transactions are as follows:
 - With members of the Board of Directors and other key management personnel: a) of the Group: receivables € 172,472 thousand, liabilities € 94,087 thousand, letters of guarantee € 21,392 thousand b) of the Bank: receivables € 166,137 thousand, liabilities € 71,915 thousand, letters of guarantee € 21,392 thousand.
 - With other related parties: a) of the Group: liabilities € 405 thousand b) of the Bank: receivables € 13,315,703 thousand, liabilities € 19,715,216 thousand, letters of guarantee € 1,010,387 thousand.
- The Board of Directors, at its meeting held on 15.12.2008, decided the Bank's participation in the regulations of Law 3723/2008 enhancing economy's liquidity.
- The Board of Directors' intention was to propose a cash dividend for the year 2008, as per the provisions of Law 3723/2008. However, in light of the forthcoming legislative amendments regarding the distribution of dividend, the Board of Directors will suspend any decision on the distribution of dividend until the Annual General Meeting of Shareholders, by which time it expects to be in a position to formulate its final proposal.

Athens, 24 February 2009

THE CHAIRMAN OF THE BOARD OF DIRECTORS	THE MANAGING DIRECTOR	THE EXECUTIVE DIRECTOR
YANNIS S. COSTOPOULOS I.D. No. X 861480	DEMETRIOS P. MANTZOUNIS I.D. No. I 166870	MARINOS S. YANNOPOULOS I.D. No. N 308546
GROUP FINANCIAL REPORTING OFFICER	GEORGE N. KONTOIS I.D. No. AB 622289	

INFORMATION PURSUANT TO ARTICLE 10 OF LAW 3401/2005

The Corporate announcements of the year 2008 are available on the web site of the Bank
www.alpha.gr/page/default.asp?id=5695&la=2

Subject	Date
Invitation to the Extraordinary General Meeting of Shareholders	30.12.2008
Announcement of Purchase of Own Shares on 17.12.2008	18.12.2008
Use of provisions of Law 3723/2008	17.12.2008
Announcement of Purchase of Own Shares on 16.12.2008	17.12.2008
Announcement of Purchase of Own Shares on 10.12.2008	11.12.2008
Announcement of Purchase of Own Shares on 08.12.2008	09.12.2008
Announcement of Purchase of Own Shares on 05.12.2008	08.12.2008
Announcement of Purchase of Own Shares on 04.12.2008	05.12.2008
Announcement of Purchase of Own Shares on 03.12.2008	04.12.2008
Announcement of Purchase of Own Shares on 28.11.2008	01.12.2008
Announcement of Purchase of Own Shares on 27.11.2008	28.11.2008
Nine Month 2008 Results	25.11.2008
Announcement of Purchase of Own Shares on 20.11.2008	21.11.2008
Announcement of Purchase of Own Shares on 19.11.2008	20.11.2008
Announcement of Purchase of Own Shares on 17.11.2008	18.11.2008
Announcement of Purchase of Own Shares on 14.11.2008	17.11.2008
Announcement of Purchase of Own Shares on 13.11.2008	14.11.2008
Announcement of Purchase of Own Shares on 12.11.2008	13.11.2008
Announcement of Purchase of Own Shares on 11.11.2008	12.11.2008
Announcement of Purchase of Own Shares on 31.10.2008	03.11.2008
Announcement of Purchase of Own Shares on 30.10.2008	31.10.2008
Announcement of Purchase of Own Shares on 29.10.2008	30.10.2008
Announcement of Purchase of Own Shares on 27.10.2008	29.10.2008
Announcement of Purchase of Own Shares on 24.10.2008	27.10.2008
Announcement of Purchase of Own Shares on 22.10.2008	23.10.2008
Announcement of Purchase of Own Shares on 20.10.2008	21.10.2008
Announcement of Purchase of Own Shares on 17.10.2008	20.10.2008
Announcement of Purchase of Own Shares on 16.10.2008	17.10.2008
Announcement of Purchase of Own Shares on 3.9.2008	04.09.2008
Announcement of Purchase of Own Shares on 29.8.2008	01.09.2008
Announcement of Purchase of Own Shares on 26.8.2008	27.08.2008
H1 2008 Results	26.08.2008
Announcement of Purchase of Own Shares on 25.8.2008	26.08.2008
Announcement of Purchase of Own Shares on 20.8.2008	21.08.2008
Announcement of Purchase of Own Shares on 14.8.2008	18.08.2008
Announcement of Purchase of Own Shares	13.08.2008
First Half 2008 results announcement scheduled for 26 August 2008	13.08.2008
Announcement of Purchase of Own Shares	11.08.2008
Announcement of Purchase of Own Shares	08.08.2008
New Interest Rates from Alpha Bank	25.07.2008
Purchase of treasury shares	01.07.2008
Purchases in the interim share buyback period	30.06.2008
Completion of the sale of treasury shares	30.06.2008
Sale of treasury shares	27.06.2008

Termination of the interim share buyback period	27.06.2008
Q1 2008 Results.	27.05.2008
Notification about a significant change in the number of voting rights according to Law 3556/2007 [27.5.2008]	27.05.2008
Resolutions and Results of the Second General Meeting of Shareholders, held to decide upon postponed items from the Ordinary General Meeting, of Alpha Bank on 13.5.2008 (article 278 of the ATHEX Regulations)	13.05.2008
Second General Meeting of the Shareholders of Alpha Bank on May 13, 2008	13.05.2008
First Quarter 2008 Results announcement scheduled for 27 May 2008	13.05.2008
Notification of important changes concerning the voting rights deriving from shares under L.3556/2007	12.05.2008
Share Capital Increase through an adjustment of the Nominal Value of the Shares	07.05.2008
Invitation to the Second General Meeting of Shareholders to decide upon postponed items from the Ordinary General Meeting	24.04.2008
Resolutions and Results of the First General Meeting of Shareholders, held to decide upon postponed items from the Ordinary General Meeting, of Alpha Bank on 23.4.2008 (article 278 of the ATHEX Regulations)	23.04.2008
First General Meeting of the Shareholders of Alpha Bank	23.04.2008
Notification of important changes concerning the voting rights deriving from shares under L.3556/2007	21.04.2008
Purchase of treasury shares	04.04.2008
Completion of the acquisition of 90% of the share capital of OJSC Astra Bank	04.04.2008
Appointment of two independent members of the Board of Directors, among the existing non-executive members and election of a new member of the Board of Directors	04.04.2008
Resolutions and Results of the Ordinary General Meeting of Shareholders of Alpha Bank on 3.4.2008 (article 278 of the ATHEX Regulations)	04.04.2008
Invitation to the First General Meeting of Shareholders to decide upon postponed items from the Ordinary General Meeting	04.04.2008
Purchase of treasury shares	03.04.2008
Distribution of dividend	03.04.2008
Annual General Meeting of the Shareholders of Alpha Bank 2008. Euro 0.90 dividend per share, payable April 15, 2008	03.04.2008
Notification of important changes concerning the voting rights deriving from shares under L.3556/2007	01.04.2008
Alpha Bank enters the Ukrainian market	27.03.2008
Invitation to the Ordinary General Meeting of Shareholders	11.03.2008
Financial Calendar	27.02.2008
Full Year 2007 Results.	26.02.2008
New Interest Rates from Alpha Bank	22.02.2008
Full Year 2007 results announcement scheduled for 26 February 2008	13.02.2008
Purchase of treasury shares	04.01.2008

AVAILABILITY OF ANNUAL FINANCIAL REPORT

The Annual Financial Report which includes the Statement of the Board of Directors, the Annual Financial Statements of the Bank and the Group, Independent Auditors' Report, Board of Directors' Report and the financial information of the Bank and the Group, are available on the website address: <http://www.alpha.gr/page/default.asp?la=2&id=6081>

The Annual Financial Statements, Independent Auditors' report and the Board of Directors' Report of consolidated companies are available on the website address: <http://www.alpha.gr/page/default.asp?la=1&id=6628>