

HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A.

AR.MAE 347/06/B86/10

REGISTERED OFFICE: 99 KIFFISIAS AVE - 15124 MARQUSI, ATHENS

FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM JANUARY 1, 2009 TO DECEMBER 31, 2009

(Published in accordance with law 2190/1920, art.135 for Companies preparing annual consolidated and separate financial statements, in accordance with I.F.R.S.)

The purpose of the following information and financial data is to provide users with general financial information about the financial position and the results of operations of HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A ("Company") and the OTE Group ("Group"). Therefore, we recommend the users of the financial data and information, before making any investment decision or proceeding to any transaction with the Group or the Company, to obtain the necessary information from the website, where the consolidated and separate financial statements, prepared in accordance with International Financial Reporting Standards as adopted by the E.U., are available, together with the auditors' report, when required.

Supervising Authority: Ministry of Development, Societe Anonyme and Credit Division

Company's Web Site : www.ote.gr

Date of approval of financial statements from the Board of Directors: February 24, 2010

The Certified Auditors : Chris Pelendridis - George Anastopoulos

Auditing Company: ERNST & YOUNG (HELLAS) Certified Auditors Accountants S.A.

Type of Auditor's Opinion: Unqualified

Composition of the Board of Directors:

- ${\bf 1.\ Panagis\ Vourloumis,\ Chairman\ and\ Managing\ Director\ -\ Executive\ Member}$
- 2. Haralambos Dimitriou, Vice Chairman, Non Executive Member
- Kevin Copp, Executive Member
 Guido Kerkhoff, Non Executive Member
- 5. Rainer Martin Maximilian Rathgeber, Non Executive Member

6. Iordanis Aivazis, Executive Member

- 7. Leonidas Evangelidis, Independent, Non Executive Member
- 8. Konstantinos Michalos, Independent, Non Executive Member 9. Ioannis Benopoulos, Independent, Non - Executive Member
- Panagiotis Tabourlos, Independent, Non Executive Member

DATA FROM STATEMENT OF FINANCIAL POSITION (CONSOLIDATED AND SEPARATE) Amounts in millions of Euro					DATA FROM STATEMENT OF CASH FLOWS (CONSOLIDATED AND SEPARATE) Amounts in millions of Euro				
GROUP COMPANY			PANY		GRO	GROUP CO			
ASSETS	31.12.2009	31.12.2008	31.12.2009	31.12.2008		01.01-	01.01-	01.01-	01.01-
Property, plant and equipment	5,625.1	5,872.8	2,026.7	2,191.5		31.12.2009	31.12.2008	31.12.2009	31.12.2008
Intangible assets	1,434.6	1,405.3	2.5	3.0	Cash flows from operating activities				
Other non current assets	692.4	758.6	5,194.2	5,384.9	Profit before tax	780.7	844.0	412.1	446.5
Inventories	229.1	201.3	31.1	32.2	Adjustments for:				
Trade receivables	1,153.0	1,194.2	608.0		Depreciation and amortization	1,155.3	1,213.0		465.0
Other current assets	291.0	397.5	125.0	219.4	Share-based payment	7.2	12.0	2.9	6.5
Assets classified as held for sale		167.7			Cost of early retirement program	(30.3)	50.2	(38.9)	12.2
Cash and cash equivalents	868.8	1,427.8	224.0		Provisions for staff retirement indemnities and youth account	95.5	112.6	90.2	108.3
TOTAL ASSETS	10,294.0	11,425.2	8,211.5	8,873.0	Other provisions		2.1		0.8
					Provisions for doubtful accounts	107.0	119.8	28.0	75.5
EQUITY AND LIABILITIES					Foreign exchange differences, net	(10.2)	(11.8)	(2.7)	6.0
Share capital	1,171.5	1,171.5	1,171.5		Interest income	(61.6)	(72.3)	(17.4)	(36.3)
Other equity items	50.5	140.4	2,273.0		Dividend income, (gains) / losses and impairment of investments	(33.2)	(45.9)	(311.3)	(298.8)
Equity attributable to shareholders of the parent (a)	1,222.0	1,311.9	3,444.5	3,524.0	Release of EDEKT fund prepayment	35.2	35.2	35.2	35.2
Non-controlling interests (b)	757.7	861.3		-	Interest expense	325.2	343.7	225.8	194.8
Total equity (c) = (a) + (b)	1,979.7	2,173.2	3,444.5		Working capital adjustments:		(= =)		
Long-term borrowings	5,385.7	5,409.6	2,930.1		Decrease / (increase) in inventories	(27.3)	(9.2)	1.1	4.8
Provisions / Other non current liabilities	850.3	839.7	678.8		Decrease / (increase) in accounts receivables	(75.7)	(123.4)	39.9	(42.8)
Short-term borrowings	36.2	638.1			(Decrease) in liabilities (except borrowings)	(72.1)	(91.7)	(92.0)	(31.5)
Other current liabilities	2,042.1	2,348.1	1,158.1	1,373.2	Plus/ (Minus):				
Liabilities directly assossiated with the assets classified as held for sale	8,314.3	16.5 9,252.0	4,767.0	E 240.0	Payment of early retirement programs	(130.3)	(91.6)	(121.7)	(53.6
Total liabilities (d)				-	Payment of staff retirement indemnities and youth account, net of employees'	(00.0)	(70.0)	(07.4)	(70.0)
TOTAL EQUITY AND LIABILITIES (c) + (d)	10,294.0	11,425.2	8,211.5	8,873.0	contributions	(88.3)	(76.0)	(87.1)	(73.9)
					Interest and related expenses paid	(276.4)	(212.9)	(208.4)	(103.1)
DATA EDOM CTATEMENT OF COMPREHENDING INCOME (COMPONIDATION					Income taxes paid	(299.3)	(240.2)	(83.7)	(82.8)
DATA FROM STATEMENT OF COMPREHENSIVE INCOME (CONSOLIDATION)			in millions of Eu		Settlement of receivables due from disposed subsidiaries	16.6	4 757 0	200.4	200.0
	01.01-	01.01-	01.01-	PANY 01.01-	Net cash flows from operating activities (a)	1,418.0	1,757.6	296.4	632.8
	31.12.2009	31.12.2008	31.12.2009		Cash flows from investing activities				
Total revenue	5,984.1	6,407.3	2,412.4		Acquisition of non-controlling interest and participation in subsidiaries' share capital increase	(48.4)	(849.4)		(852.4)
	1.000.9	1.057.7	306.5		Acquisition of subsidiary net of cash acquired	(197.8)	(049.4)		(652.4)
Profit before taxes, investment and financial activities					-			(000 0)	/400.01
Profit before tax	780.7	844.0	412.1		Purchase of financial assets	(308.0)	(138.0)	(290.6)	(132.3
Profit after tax (A)	400.7	597.8	277.5	363.3	Sale or maturity of financial assets	412.2	46.8	397.3	25.7
Attributable to:					Loans granted		(1.3)		(1.3)
- Owners of the parent	404.0	601.8	277.5	363.3	Repayments of loans receivable	9.7		55.9	
- Non controlling interests	(3.3)	(4.0)		-	Loans proceeds in conjunction with disposal of subsidiaries	78.5			
Other comprehensive income / (loss) after tax (B)	(175.4)	(276.4)	3.4		Purchase of property, plant and equipment and intangible assets	(890.9)	(964.0)	(272.6)	(300.7)
Total comprehensive income after tax (A)+(B)	225.3	321.4	280.9	330.6	Proceeds from disposal of subsidiaries	86.1	24.0		20.9
Attributable to:	070.0	447.4	0000	200.0	Interest received	61.6	66.7	14.6	27.6
- Owners of the parent	276.8	417.4	280.9	330.6	Dividends received	6.9	9.2	308.4	285.3
- Non controlling interests	- (51.5) 0.8242	(96.0)			Return of capital invested in subsidiary			116.2	
Basic earnings per share (in €)		1.2278	0.50	0.75	Settlements of other current liabilities	(168.5)	(4.000.0)	200.0	(007.0)
Proposed dividend per share (in €) Profit before taxes, investment, financial activities and	0.50	0.75	0.50	0.75	Net cash flows from / (used in) investing activities (b) Cash flows from financing activities	(958.6)	(1,806.0)	329.2	(927.2)
	0.450.0	0.070.7	700.0	777.0	-				
depreciation and amortization	2,156.2	2,270.7	730.9		Proceeds from non-controlling interests for their participation				
					in subsidiary's share capital increase		16.9		
DATA FROM STATEMENT OF CHANGES IN EQUITY (CONSOLIDATED ANI		Amounts in milli			Proceeds of loans granted and issued		2,705.5		2,735.0
	GRO	-	СОМ		Repayment of loans	(637.1)	(2,183.4)	(378.9)	(2,187.5)
Table and by the body and the control of the contro	31.12.2009	31.12.2008	31.12.2009		Dividends paid to Company's owners	(367.2)	(367.8)	(367.2)	(367.8)
Total equity at the beginning of the year (01.01.2009 and 01.01.2008)	2,173.2	3,054.6	3,524.0		Dividends paid to non-controlling interests	(1.2)	(5.9)	(746.4)	179.7
Total comprehensive income after tax		321.4	280.9	330.6	Net cash flows from / (used in) financing activities (c)	(1,005.5)	165.3	(746.1)	
	225.3								
Share-based payments	7.2	12.0	7.2	12.0	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)	(546.1)	116.9	(120.5)	(114.7)
Dividends	7.2 (367.6)	12.0 (367.6)		12.0	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c) Cash and cash equivalents at the beginning of the year	1,427.8	116.9 1,316.3	(120.5) 344.5	
Dividends Net change of participation in subsidiaries	7.2 (367.6) (48.4)	12.0	7.2	12.0	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c) Cash and cash equivalents at the beginning of the year Net foreign exchange differences	1,427.8 (14.8)	116.9 1,316.3 (3.5)		(114.7)
Dividends	7.2 (367.6)	12.0 (367.6)	7.2	12.0	Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c) Cash and cash equivalents at the beginning of the year	1,427.8	116.9 1,316.3		(114.7)

ADDITIONAL DATA AND INFORMATION

Total equity at the end of the year (31.12.2009 and 31.12.2008)

- The companies which are included in the annual financial statements (consolidated and separate), their country, the Group's participating interest (direct and indirect) and the method of consolidation, are presented in Notes 1 and 8 of the financial statements.
- 2) The fiscal years that are unaudited by the tax authorities for the Company and the Group's subsidiaries are presented in Note 21 of the financial statements 3) The main restructuring events concerning the Group and the Company that occurred during 2009 are presented below:
- a. On April 27, 2009 COSMOTE (100% OTE's subsidiary) acquired a further 12.58% of AMC for an amount of € 48.4 million. As a result, COSMOTE now holds

1,979.7

2,173.2 3,444.5

- 95% of AMC (directly and indirectly via its 97% subsidiary COSMOHOLDING ALBANIA). This event is presented in Note 8 of the financial statements.

 b. On March 4, 2009, the Hellenic State and IKA-ETAM signed a transfer agreement of 19,606,015 ordinary shares held by the Hellenic State to IKA-ETAM without cash consideration. These shares represent 4% of OTE's share capital. The fair value of the transaction was set at Euro 10.30 per share. The total fair value of the transferred shares amounts to € 201.9 million and is included in the 2009 income statement. This event is presented in Note 18
- c. On May 15, 2009 the L. 3762/ FEK A 75/15.5.2009 was enacted according to which: OTE's employees who i) have submitted a written application for participating in the Voluntary Leave Scheme, within the deadlines defined in par.2, article 74 of L.3371/2005 and ii) do not submit an irrevocable application that would recall the initial submitted application within one (1) month from the law's enactment, are retired based on the article 74 of L.3371/2005 within three (3) months from the expiration of the deadline. This event is presented in Note 18 of the financial statements.
- d. On May 12, 2009, the transfer of 100% of COSMOFON through the sale of COSMOTE's wholly owned subsidiary, OTE MTS HOLDING B.V., as well as GERMANOS TELECOM AD SKOPJE (GTS) to Telekom Slovenije was completed. COSMOFON and GERMANOS TELECOM SKOPJIE are included in the consolidated financial statements until the date the Group ceased to control those companies (May 12, 2009). The effect on the consolidated financial statements is presented in Note 8.
- e.On July 1, 2009 OTE announced that its subsidiary COSMOTE signed on June 30, 2009 a share purchase agreement for the acquisition of TELEMOBIL S.A. (ZAPP) in Romania. The acquisition which was subject, among other conditions, to the approval of the relevant Romanian authorities, was completed on October 31, 2009. The consideration paid for the acquisition of ZAPP was Euro 67.5, while COSMOTE undertook ZAPP's borrowings amounting to Euro 129.6 million. This event is presented in Note 8 of the financial statements.
- f. On August 6, 2009 COSMOTE established its 100% subsidiary Cosmoholding Romania Ltd, a holding company located in Cyprus whose aim was the acquisition of the Romanian mobile communication company, TELEMOBIL SA (ZAPP). This event is presented in Note 8 of the financial statements.

 g. In October 2009, E-VALUE S.A., GERMANOS' S.A. 100% subsidiary, established the Greek company E-VALUE LTD. The object of the company is the provision

of services regarding overdue accounts. This event is presented in Note 8 of the financial statements

h. On December 31, 2009, COSMOTE acquired MICROSTAR Ltd's interest in COSMOHOLDING CYPRUS (10% of the share capital) for a total amount of € 168.5 million. Therefore, as of December 31, 2009, COSMOTE's participation in COSMOHOLDING CYPRUS, amounted to 100%. This event is presented in Note 22 of the financial statements.

868.8

1,427.8

224.0

344.5

- 4) The outcome of pending litigation and claims is not expected to have a material impact on the financial statements. The amount of provisions that have been established as of December 31, 2009 for litigations and other risks, as well as for unaudited tax years are as follows: a) for the Group € 109.8 million and € 38.3 million respectively and b) for the Company € 108.8 million and € 14.3 million respectively.
- 5) Number of employees at the end of the year: Group 32,864 (31.12.2008: 33,610), Company 11,369 (31.12.2008: 12,056).
- 6) Other comprehensive income (after tax) which was recognized directly in equity for the Group, relates to foreign currency translation and fair value difference from the valuation of available for sale investments and the impact of cash flow hedge. As for the Company relates to the fair value difference of available for sale securities.
- 7) Effective February 6, 2009, the financial statements are included in the consolidated financial statements of DEUTSCHE TELEKOM AG (full consolidation method), which has its registered office in Germany and holds a 30.00% plus one share interest in OTE.
- 8) The Company's transactions with its related parties as defined in IAS 24, are analyzed as follows: Sales and purchases of goods and services for the year 2009, amounted to € 208.2 million and € 324.3 million, respectively. Interest income and expense for the year 2009 amounted to € 1.1 million and € 179.6 million respectively. The outstanding balance of receivables and payables from/to related parties as of December 31, 2009 derived from current transactions amounted to € 100.1 million and € 143.5 million, respectively. The outstanding balance of payables to related parties from the loans granted amounted to € 3,038.2 million. Fees paid to the members of the Board of Directors of the Company and the Company's key management personnel compensation charged to the Income Statement for the year 2009, amount to € 5.0 million. Based on OTE's share option plan, until December 31, 2009, 999,230 stock options have been granted to key management personnel. At Group level sales and purchases of goods and services, between related parties which are not eliminated, for the year 2009 amounted to € 22.0 million and € 13.0 million, respectively. The outstanding balance of receivables and payables, between related parties which are not eliminated, as of December 31, 2009 derived from operating transactions amounted to € 10.1 million and € 6.4 million, respectively.

 9) Basic earnings per share were calculated based on the weighted average number of shares outstanding.
- 10) There have been reclassifications with no impact on the prior year equity or results of the Group and the Company. These reclassifications are presented in Note 31 of the financial statements.
- Note 31 of the financial statements.

 11)The most signicant events that have occurred after December 31, 2009 are presented in the Note 32 of the financial statements.

Athens, February 24, 2010

3,524.0 Cash and cash equivalents at the end of the year

CHAIRMAN AND MANAGING DIRECTOR VICE CHAIRMAN CHIEF FINANCIAL OFFICER CHIEF ACCOUNTING OFFICER

PANAGIS VOURLOUMIS

I.D. Number N 032981

I.D. Number M 092359

I.D. Number T 004893

I.D. Number T 004893

I.D. Number N 032033