

# FINANCIAL INFORMATION OF ALPHA BANK A.E. AND THE GROUP

for the period from January 1, 2009 to December 31, 2009

(In accordance with Codified Law 2190/20 article 135, concerning businesses that prepare annual financial statements, consolidated or not, in accordance with I.F.R.S.)  
(Amounts in thousands of €)

The financial information set out below provide a general presentation of the financial position and results of Alpha Bank A.E. and the Group. Therefore, we recommend to the reader, before any investment decision or transaction is performed with the Bank, to visit the web site of the Bank, where the financial statements as well as the auditor's report are available.

## INFORMATION OF ALPHA BANK

Registered office: 40 Stadiou Street, 102 52 Athens  
R.N.S.A.: 6066/06/B/86/05  
Supervising authority: Bank of Greece, Ministry of Economy, Competitiveness and Shipping  
Date of approval of the Financial Statements by the Board of Directors (from which the financial information were derived): March 16, 2010  
Certified Auditors: Nick E. Vouniseas (A.M. SOEL 18701)  
Charalampos G. Sirounis (A.M. SOEL 19071)  
KPMG Certified Auditors A.E. (A.M. SOEL 114)  
Unqualified opinion  
Website address: www.alpha.gr

## MEMBERS OF THE BOARD OF DIRECTORS:

CHAIRMAN (Executive Member) Yannis S. Costopoulos  
EXECUTIVE DIRECTORS AND GENERAL MANAGERS (Executive Members) Marinos S. Yannopoulos (CFO) Spyros N. Filaretos (COO) Artemis Ch. Theodoridis  
NON-EXECUTIVE MEMBERS Sophie G. Eleftheroudaki Paul G. Karakostas Nicholas I. Manessis Ioanna E. Papadopoulou  
NON-EXECUTIVE INDEPENDENT MEMBERS George E. Agouridis Pavlos A. Apostolides Thanos M. Veremis Evangelos J. Kaloussis Ioannis K. Lyras  
VICE CHAIRMAN (Non-Executive Independent Member) Minas G. Tanes  
MANAGING DIRECTOR (Executive Member) Demetrios P. Mantzounis (CEO)

## BALANCE SHEET

	Consolidated		Alpha Bank	
	31.12.2009	31.12.2008	31.12.2009	31.12.2008
<b>ASSETS</b>				
Cash and balances with Central Banks	2,514,664	3,450,947	1,425,965	1,724,081
Due from banks	6,408,155	2,829,970	13,461,442	8,420,793
Securities held for trading	70,600	81,135	66,946	86,880
Derivative financial assets	347,178	485,026	373,600	494,386
Loans and advances to customers	51,399,939	50,704,702	41,810,755	42,189,278
Investment securities				
- Available for sale	1,418,162	752,526	2,399,720	6,033,897
- Held to maturity	4,868,493	4,488,709	4,868,493	4,488,709
Investments in subsidiaries, associates and joint ventures			1,794,719	1,750,902
Investments in associates	50,715	59,260		
Investment property	72,668	66,875	48,325	42,195
Property, plant and equipment	1,258,451	1,254,240	639,222	649,452
Goodwill and other intangible assets	178,109	159,961	75,951	68,723
Deferred tax assets	293,289	333,499	313,798	316,069
Other assets	599,984	549,299	494,527	419,526
	69,480,407	65,216,149	67,773,463	66,684,891
Non-current assets held for sale	115,640	53,805	75,113	53,283
<b>Total Assets</b>	<b>69,596,047</b>	<b>65,269,954</b>	<b>67,848,576</b>	<b>66,738,174</b>
<b>LIABILITIES</b>				
Due to banks	13,235,439	8,963,796	15,291,428	10,883,969
Derivative financial liabilities	603,932	805,346	628,886	804,172
Due to customers			35,258,048	33,816,094
(including debt securities in issue)	42,915,694	42,546,777		
Debt securities in issue held by institutional investors and other borrowed funds	5,148,875	7,241,185	10,405,582	17,395,646
Liabilities for current income tax and other taxes	108,487	128,062	88,549	97,855
Deferred tax liabilities	202,492	197,779	187,970	158,212
Employee defined benefit obligations	47,850	42,762		
Other liabilities	1,304,862	1,350,287	1,208,773	1,204,462
Provisions	55,057	53,263	3,768	8,415
<b>Total Liabilities (a)</b>	<b>63,622,688</b>	<b>61,329,257</b>	<b>63,073,004</b>	<b>64,368,825</b>
<b>EQUITY</b>				
Share Capital	3,451,067	1,931,590	3,451,067	1,931,590
Share premium	406,867		406,867	
Reserves	239,253	188,404	202,391	165,848
Retained earnings	1,274,961	969,815	715,247	340,896
Treasury shares		(68,985)		(68,985)
Equity attributable to Equity owners of the Bank	5,372,148	3,020,824	4,775,572	2,369,349
Minority interest	17,424	32,567		
Hybrid securities	583,787	887,306		
<b>Total Equity (b)</b>	<b>5,973,359</b>	<b>3,940,697</b>	<b>4,775,572</b>	<b>2,369,349</b>
<b>Total Liabilities and Equity (a) + (b)</b>	<b>69,596,047</b>	<b>65,269,954</b>	<b>67,848,576</b>	<b>66,738,174</b>

## STATEMENT OF TOTAL COMPREHENSIVE INCOME

	Consolidated		Alpha Bank	
	From 1 January to 31.12.2009	31.12.2008	From 1 January to 31.12.2009	31.12.2008
Interest and similar income	3,874,672	4,406,935	3,339,178	4,118,961
Interest expense and similar charges	(2,112,073)	(2,608,333)	(1,994,966)	(2,768,455)
Net interest income	1,762,599	1,798,602	1,344,212	1,350,506
Fee and commission income	425,194	505,039	316,910	346,494
Commission expense	(46,371)	(40,625)	(38,178)	(29,418)
Net fee and commission income	378,823	464,414	278,732	317,076
Dividend income	2,646	2,591	105,037	74,937
Gains less losses on financial transactions	171,522	(6,848)	263,591	(20,584)
Other income	67,430	79,944	14,276	21,138
	241,598	75,687	382,904	75,491
<b>Total income</b>	<b>2,383,020</b>	<b>2,338,703</b>	<b>2,005,848</b>	<b>1,743,073</b>
Staff costs	(565,466)	(589,488)	(412,686)	(429,213)
General administrative expenses	(540,184)	(495,623)	(434,138)	(362,411)
Depreciation and amortization expenses	(91,765)	(88,949)	(56,072)	(57,592)
Other expenses	(4,482)	(4,256)	(2,946)	(3,072)
<b>Total expenses</b>	<b>(1,201,897)</b>	<b>(1,178,316)</b>	<b>(905,846)</b>	<b>(852,288)</b>
Impairment losses and provisions to cover credit risk	(676,343)	(541,751)	(532,300)	(495,382)
Share of profit / (loss) of associates	(2,963)	6,997		
	(679,306)	(534,754)	(532,300)	(495,382)
<b>Profit before income tax</b>	<b>501,817</b>	<b>625,633</b>	<b>567,706</b>	<b>395,403</b>
Income tax	(110,337)	(112,186)	(101,616)	(61,165)
<b>Profit after income tax</b>	<b>391,480</b>	<b>513,447</b>	<b>466,090</b>	<b>334,238</b>
Extraordinary tax (Law 3808/2009)	(42,403)		(37,433)	
<b>Profit after income tax and extraordinary tax</b>	<b>349,077</b>	<b>513,447</b>	<b>428,657</b>	<b>334,238</b>
<b>Other comprehensive income recognized directly in Equity:</b>				
Change in available for sale securities reserve	74,124	(221,647)	25,529	(282,235)
Exchange differences on translating foreign operations	(23,245)	(132,924)	(175)	(130)
Income tax	(17,010)	49,649	(5,698)	68,091
<b>Total of other comprehensive income recognized directly in Equity, after income tax</b>	<b>33,869</b>	<b>(304,922)</b>	<b>19,656</b>	<b>(214,274)</b>
<b>Total comprehensive income for the fiscal year, after income tax</b>	<b>382,946</b>	<b>208,525</b>	<b>448,313</b>	<b>119,964</b>
<b>Profit attributable to:</b>				
<b>Equity owners of the Bank</b>	<b>349,814</b>	<b>512,067</b>	<b>428,657</b>	<b>334,238</b>
Minority interest	(737)	1,380		
<b>Total comprehensive income for the fiscal year attributable to:</b>				
<b>Equity owners of the Bank</b>	<b>383,676</b>	<b>210,529</b>	<b>448,313</b>	<b>119,964</b>
Minority interest	(730)	(2,004)		
<b>Earnings per share:</b>				
Basic & Diluted (€ per share)	0.6443	1.1487	0.8188	0.7498

## STATEMENT OF CASH FLOWS

	Consolidated		Alpha Bank	
	From 1 January to 31.12.2009	31.12.2008	From 1 January to 31.12.2009	31.12.2008
Net cash flows from operating activities (a)	2,684,409	2,888,383	(2,130,537)	5,772,620
Net cash flows from investing activities (b)	(59,162)	(2,728,334)	4,374,506	(4,629,371)
Net cash flows from financing activities (c)	571,545	(855,188)	1,639,630	(962,292)
<b>Net increase / (decrease) in cash and cash equivalents of the year (a) + (b) + (c)</b>	<b>3,196,792</b>	<b>(695,139)</b>	<b>3,883,599</b>	<b>180,957</b>
Effect of exchange rate fluctuations on cash and cash equivalents	(23,245)	(83,256)	1,996	1,239
<b>Total cash flows for the year</b>	<b>3,173,547</b>	<b>(778,395)</b>	<b>3,885,595</b>	<b>182,196</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>3,013,636</b>	<b>3,792,031</b>	<b>4,539,124</b>	<b>4,356,928</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>6,187,183</b>	<b>3,013,636</b>	<b>8,424,719</b>	<b>4,539,124</b>

## STATEMENT OF CHANGES IN EQUITY

	Consolidated		Alpha Bank	
	From 1 January to 31.12.2009	31.12.2008	From 1 January to 31.12.2009	31.12.2008
Equity at the beginning of the fiscal year (1.1.2009 and 1.1.2008 respectively)	3,940,697	4,291,264	2,369,349	2,740,217
Total comprehensive income for the fiscal year, after income tax	382,946	208,525	448,313	119,964
Share capital increase	1,926,344		1,926,344	
Expenses related to the share capital increase (after income tax)	(39,929)	(2,204)		(2,204)
Change of ownership interests in subsidiaries	(19,434)	(6,410)		
Dividends distributed	(381)	(362,731)		(362,199)
Dividends paid to hybrid securities owners	(53,887)	(58,575)		
Purchases/sales of treasury shares and hybrid securities	(162,893)	(127,174)	71,495	(123,276)
Other	(104)	(1,998)		(3,153)
<b>Equity at the end of the fiscal year (31.12.2009 and 31.12.2008 respectively)</b>	<b>5,973,359</b>	<b>3,940,697</b>	<b>4,775,572</b>	<b>2,369,349</b>

## ADDITIONAL DATA AND INFORMATION

- Companies included in the consolidated financial statements, the Group's participation in them as at 31.12.2009, as well as the method of consolidation applied, are presented in note 39 of the Consolidated Financial Statements as at 31.12.2009. Companies, not included in the consolidated financial statements, are also listed in this note.
- During the period 1.1.2009 until 31.12.2009 the following changes took place in the subsidiaries and joint ventures included in the Consolidated Financial Statements:
  - Concerning companies which are fully consolidated:
    - New companies: The company Real Car Rental A.E., founded by Alpha Leasing A.E., 100% subsidiary of Alpha Bank, and the special purpose entity Talanto Plc were consolidated for the first time on 31.3.2009. The special purpose entity Epihiro Plc was consolidated for the first time on 30.6.2009. The company Char-dash Trading E.O.O.D., acquired by Alpha Astika Akinita A.E., subsidiary of Alpha Bank, was consolidated for the first time on 30.9.2009. The special purpose entity Irida Plc was consolidated for the first time on 31.12.2009.
    - Renamed companies: On 20.2.2009, Alpha Immovables Bulgaria E.O.O.D., 100% subsidiary of Alpha Astika Akinita A.E., was renamed to Alpha Real Estate Bulgaria E.O.O.D.
    - Merger of Group Companies: On 23.12.2009 the merger through the absorption of Alpha Private Investment Services A.E.P.E.Y. by Alpha Asset Management A.E.D.A.K. was completed.
  - Concerning companies consolidated under the proportionate method:
    - New companies: On 30.6.2009, SY.MET. A.E., was consolidated for the first time through the Bank's participating company APE Investment Property A.E.

- The unaudited tax years of the Bank and the Group companies are listed in notes 37b and 38b of the Financial Statements of the Group and the Bank respectively as at 31.12.2009.
- There are no pending legal cases or issues in progress, which may have a material impact on the Financial Statements of the Group and the Bank. The Group has raised a provision for them which amounts to €4.9 million. Other provisions raised by the Group and the Bank amount to €50.2 million and €3.8 million respectively.
- The Bank and the Group companies did not hold any treasury shares as at 31.12.2009.
- The total number of employees of the Group as at 31.12.2009 was 15,163 (31.12.2008: 15,619) and of the Bank was 8,860 (31.12.2008: 8,903).
- The results arising from the related party transactions during the period 1.1.2009 until 31.12.2009 are as follows:
  - With members of the Board of Directors and other key management personnel: **a)** of the Group: income €6,825 thousand, expenses €16,098 thousand **b)** of the Bank: income €6,776 thousand, expenses €7,148 thousand.
  - With other related parties: **a)** of the Group: income €5 thousand, expenses €2,772 thousand **b)** of the Bank: income €339,610 thousand, expenses €394,296 thousand.The balances as at 31.12.2009 of the receivables and liabilities arising from the above transactions are as follows:
  - With members of the Board of Directors and other key management personnel: **a)** of the Group: receivables €162,151 thousand, liabilities €85,447 thousand, letters of guarantee €10,213 thousand **b)** of the Bank: receivables €161,383 thousand, liabilities €61,601 thousand, letters of guarantee €10,213 thousand.

- With other related parties: **a)** of the Group: receivables €42 thousand, liabilities €2,560 thousand **b)** of the Bank: receivables €11,219,888 thousand, liabilities €13,096,871 thousand, letters of guarantee and other guarantees €712,328 thousand.
- The items of income and expense recognized directly in equity are analyzed in statement of total comprehensive income, as presented above.
- In the context of Law 3723/2008 relating to the enhancement of economy's liquidity, the Bank's Ordinary General Meeting of Shareholders, held on 23.6.2009, approved and ratified the resolution by the Bank's Extraordinary General Meeting of Shareholders, convened on 12.1.2009, regarding the share capital increase of €940 million with the issuance and distribution of 200,000,000 new paper, redeemable preference shares with a nominal and price offering of €4.70. The capital increase was fully subscribed by the Greek State, following the transfer to the Bank, of Greek Government Bond of equal value, a 5 year duration and bearing a floating rate of interest.
- On 30.11.2009, the share capital increase of €986 million was accomplished (K2-12294 decision of the Ministry of Economy, Competitiveness and Shipping).
- In accordance with article 28 of Law 3576/2009 and the draft Law submitted to the Parliament for its amendment, which will come in force from 16.3.2010 after being voted, banks participating in the programs for the enhancement of economy's liquidity as at Law 3723/2008 can distribute dividend for the fiscal year 2009 only in the form of shares. Taking into account the aforementioned as well as the 20708/B.1175/23.4.2009 circular of the Minister of Economy and Finance, the Board of Directors will propose to the Bank's Ordinary General Meeting of Shareholders not to distribute dividend for the fiscal year 2009.

Athens, March 16, 2010

THE CHAIRMAN  
OF THE BOARD OF DIRECTORS

THE MANAGING DIRECTOR

THE EXECUTIVE DIRECTOR

THE ACCOUNTING  
AND TAX MANAGER

YANNIS S. COSTOPOULOS  
I.D. No. X 661480

DEMETRIOS P. MANTZOUNIS  
I.D. No. I 166670

MARINOS S. YANNOPOULOS  
I.D. No. AH 064139

GEORGE N. KONTOS  
I.D. No. AB 522299