

# I. KLOUKINAS - I. LAPPAS S.A. CONSTRUCTION & COMMERCE S.A. (K.L.M. S.A.)





INTERIM FINANCIAL STATEMENTS FOR THE PERIOD FROM JANUARY 1<sup>st</sup> TO SEPTEMBER 30st 2010 We hereby confirm that the attached Interim Financial Statements for the period 01/01-30/09/2010 are those approved by the Board of Directors of "I. KLOUKINAS - I. LAPPAS Construction and Commerce S.A." on 26/11/2010 and are disclosed to the company's website www.klmate.gr . It is noted that the summary financial data published in the press are intended to provide to the reader with certain general information but do not provide a comprehensive picture of the financial position and results of the company and the Group in accordance with the International Accounting Standards. It is also noted that certain items in the summary financial data have been condensed for the sake of simplicity.

Ioannis Kloukinas Chairman of Board of Directors I. KLOUKINAS – I. LAPPAS S.A.

### I. KLOUKINAS – I. LAPPAS S.A.

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### 1. Statement of Financial Position

Notes   Note	Amounts reported in €		GROUP		СОМРАІ	
Non current assets	ACCETC	Notos	30/9/2010	31/12/2009	30/9/2010	31/12/2009
Tangible Assets		Notes				
Intangible Assets			37.855.560	25.814.545	15.467.155	16.033.351
Social   S	5					
Investment Property   29,700,000   20,700,000   29,700,000   29,700,000   29,700,000   29,700,000   29,700,000   29,700,000   20,700,000   20,700,000   20,700,000   29,700,000   20,700,						
Investment in Subsidiaries						
Obter long term receivables         888,159         917,913         709,520         797,129           Deferred Tax         78,288,483         65,868,260         72,169,441         67,914,097           Current assets         Inventories         11,761,009         12,053,182         8,847,471         9,037,027           Trade debtors and other trading receivables         21,510,127         23,396,729         12,796,685         13,163,059           Prepayments         1,274,140         591,947         221,650         80,171           Other receivables         336,663         354,701         353,42         9,404           Financial Assets         378,024         378,024         378,024         378,024         378,024           Cash and cash equivalents         134,559,652         114,877,432         109,668,322         26,733,685           EQUITY AND LIABILITIES         4         49,009,172         37,498,882         28,395,886           EQUITY AND LIABILITIES         8.12         12,065,765         7,425,086         12,065,765         7,425,086           Share Permium         16,165,386         10,988,065         16,165,386         10,988,065         16,165,386         10,988,065           Reserves of fair value         597,475         546,842			0	0	23.295.435	18.420.515
Deferred Tax	Investment in Associates		59.058	4.058	0	0
Table   Tabl	Other long term receivables		858.159	917.913	709.520	797.129
Durrent assets   11.761.009   12.053.182   8.847.471   9.037.027   17ade debtors and other trading receivables   21.510.127   23.396.729   12.796.685   13.163.059   12.794.400   591.947   221.650   80.171   35.342   9.404   378.024	Deferred Tax					
Tracte debtors and other trading receivables   11.761.009   12.053.182   8.847.471   9.037.027   17ade debtors and other trading receivables   21.510.127   23.396.729   12.796.685   13.163.059   12.796.685   13.163.059   12.796.685   13.163.059   12.796.685   13.163.059   12.796.685   13.163.059   12.796.685   13.163.059   13.163.059   13.204   378.024			78.288.483	65.868.260	72.169.441	67.914.097
Trade debtors and other trading receivables   21.510,127   23.396,729   12.796.685   13.163.059   Prepayments   1.274.140   591.947   221.650   80.171   35.342   9.404   378.024   378.						
Prepayments						
Other receivables         336.663         354.701         35.342         378.024           Financial Assets         378.024 <td>5</td> <td></td> <td></td> <td></td> <td></td> <td></td>	5					
Financial Assets						
Cash and cash equivalents   21.011.206   12.234.589   15.219.710   6.171.904   56.271.168   49.009.172   37.495.882   28.839.588   15.219.710   56.275.885   134.559.652   114.877.432   109.668.322   96.753.685   12.0174   10.018   10.0						
Total Assets   134.559.652   114.877.432   109.668.322   96.753.685						
Total Assets   134.559.652   114.877.432   109.668.322   96.753.685	Cash and Cash equivalents					
EQUITY AND LIABILITIES			30.271.100	49.009.172	37.490.002	20.039.300
Share Capital   Share Capital   Share Capital   Share Premium   16.165.386   10.988.065   16.165.386   10.988.065   10.988.075   10.988.075   10.988.075   10.998.085   10.9	Total Assets		134.559.652	114.877.432	109.668.322	96.753.685
Share Premium         16.165.386         10.988.065         16.165.386         10.988.065           Reserves of fair value         -32.877	EQUITY AND LIABILITIES					
Share Premium         16.165.386         10.988.065         16.165.386         10.988.065           Reserves of fair value         -32.877	Share Canital	8 12	12 065 765	7 425 086	12 065 765	7 425 086
Reserves of fair value		0.11				
Exchange differences         -597.475         -546.842         0         0           Other Reserves         3.572.300         3.295.484         3.449.093         3.220.972           Accumulated profits/(losses)         43.687.968         42.850.595         40.327.582         38.986.761           Attributable to ordinary shareholders         74.861.068         63.979.512         71.974.949         60.588.008           Minority Interest         960.870         766.189         0         0         0           Total Shareholders' Equity         75.821.938         64.745.701         71.974.949         60.588.008           Liabilities         Non-current liabilities         71.974.949         60.588.008           Iinterest bearing borrowings         15.991.665         17.927.971         15.859.469         17.746.405           Deferred Tax         4.049.552         3.082.158         2.248.520         1.914.764           Retirement benefit obligation         613.402         711.016         449.251         484.498           Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings						
Attributable to ordinary shareholders  Attributable to ordinary shareholders  Minority Interest 960.870 75.821.938 64.745.701  Total Shareholders' Equity 15.991.665 17.927.971 15.859.469 17.746.405 Deferred Tax 15.991.665 17.927.971 15.859.469 17.746.405 Deferred Tax 16.189 17.974.949 17.746.405 17.974.949 17.746.405 17.974.949 17.746.405 17.974.949 17.746.405 17.974.949 17.746.405 17.974.949 17.746.405 17.974.949 17.746.405 17.927.971 15.859.469 17.746.405 17.927.971 15.859.469 17.746.405 17.927.971 15.859.469 17.746.405 17.947.971 17.974.949 17.746.405 17.927.971 15.859.469 17.746.405 17.927.971 15.859.469 17.746.405 17.948.520 19.14.764 18.888.918 10.415.790 18.888.918 10.415.790 18.888.918 18.888.918 18.900.773 18.999.693 10.900.815 10.900.815 10.900.773 18.804.455 17.0.682 129.479 17.974.949 18.804.455 15.749.888 170.682 129.479 18.804.455 15.749.888 170.682 129.479 18.804.455 15.749.888	Exchange differences		-597.475	-546.842	0	0
Attributable to ordinary shareholders         74.861.068         63.979.512         71.974.949         60.588.008           Minority Interest         960.870         766.189         0         0         0           Total Shareholders' Equity         75.821.938         64.745.701         71.974.949         60.588.008           Liabilities         Non-current liabilities           Iinterest bearing borrowings         15.991.665         17.927.971         15.859.469         17.746.405           Deferred Tax         4.049.552         3.082.158         2.248.520         1.914.764           Retirement benefit obligation         613.402         711.016         449.251         484.498           Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           Total Liabilities         5	Other Reserves		3.572.300	3.295.484	3.449.093	3.220.972
Minority Interest         960.870         766.189         0         0           Total Shareholders' Equity         75.821.938         64.745.701         71.974.949         60.588.008           Non-current liabilities           Iinterest bearing borrowings         15.991.665         17.927.971         15.859.469         17.746.405           Deferred Tax         4.049.552         3.082.158         2.248.520         1.914.764           Retirement benefit obligation         613.402         711.016         449.251         484.498           Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           Total Liabilities         58.737.713         50.131.732         37.693.374	Accumulated profits/(losses)		43.687.968	42.850.595	40.327.582	38.986.761
Minority Interest         960.870         766.189         0         0           Total Shareholders' Equity         75.821.938         64.745.701         71.974.949         60.588.008           Non-current liabilities           Iinterest bearing borrowings         15.991.665         17.927.971         15.859.469         17.746.405           Deferred Tax         4.049.552         3.082.158         2.248.520         1.914.764           Retirement benefit obligation         613.402         711.016         449.251         484.498           Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           Total Liabilities         58.737.713         50.131.732         37.693.374	Attributable to ordinary shareholders		74.861.068	63,979,512	71.974.949	60.588.008
Total Shareholders' Equity         75.821.938         64.745.701         71.974.949         60.588.008           Liabilities         Non-current liabilities           Iinterest bearing borrowings         15.991.665         17.927.971         15.859.469         17.746.405           Deferred Tax         4.049.552         3.082.158         2.248.520         1.914.764           Retirement benefit obligation         613.402         711.016         449.251         484.498           Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678						
Liabilities         Non-current liabilities       15.991.665       17.927.971       15.859.469       17.746.405         Deferred Tax       4.049.552       3.082.158       2.248.520       1.914.764         Retirement benefit obligation       613.402       711.016       449.251       484.498         Other long term liabilities       541.157       442.470       331.678       270.123         Total Non-current liabilities       21.195.777       22.163.614       18.888.918       20.415.790         Current Liabilities       10.560.485       14.308.601       5.652.694       7.668.549         Short term borrowings       23.213.287       9.899.693       10.900.815       5.900.773         Current portion of interest bearing borrowings       2.139.018       2.111.145       2.080.264       2.051.087         Other current liabilities       1.629.147       1.648.678       170.682       129.479         Total Liabilities       58.737.713       50.131.732       37.693.374       36.165.678					71.974.949	60.588.008
Interest bearing borrowings         15.991.665         17.927.971         15.859.469         17.746.405           Deferred Tax         4.049.552         3.082.158         2.248.520         1.914.764           Retirement benefit obligation         613.402         711.016         449.251         484.498           Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678						
Deferred Tax         4.049.552         3.082.158         2.248.520         1.914.764           Retirement benefit obligation Other long term liabilities         613.402         711.016         449.251         484.498           Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings Other current liabilities         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678	Non-current liabilities					
Retirement benefit obligation       613.402       711.016       449.251       484.498         Other long term liabilities       541.157       442.470       331.678       270.123         Total Non-current liabilities       21.195.777       22.163.614       18.888.918       20.415.790         Current Liabilities       Trade and other payables       10.560.485       14.308.601       5.652.694       7.668.549         Short term borrowings       23.213.287       9.899.693       10.900.815       5.900.773         Current portion of interest bearing borrowings       2.139.018       2.111.145       2.080.264       2.051.087         Other current liabilities       1.629.147       1.648.678       170.682       129.479         37.541.937       27.968.117       18.804.455       15.749.888         Total Liabilities       58.737.713       50.131.732       37.693.374       36.165.678					15.859.469	
Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities           Trade and other payables         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           37.541.937         27.968.117         18.804.455         15.749.888           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678	Deferred Tax		4.049.552	3.082.158	2.248.520	1.914.764
Other long term liabilities         541.157         442.470         331.678         270.123           Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities           Trade and other payables         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           37.541.937         27.968.117         18.804.455         15.749.888           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678	Retirement benefit obligation		613.402	711.016	449.251	484.498
Total Non-current liabilities         21.195.777         22.163.614         18.888.918         20.415.790           Current Liabilities         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings Other current liabilities         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           37.541.937         27.968.117         18.804.455         15.749.888           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678			541.157	442,470	331.678	270,123
Trade and other payables         10.560.485         14.308.601         5.652.694         7.668.549           Short term borrowings         23.213.287         9.899.693         10.900.815         5.900.773           Current portion of interest bearing borrowings         2.139.018         2.111.145         2.080.264         2.051.087           Other current liabilities         1.629.147         1.648.678         170.682         129.479           37.541.937         27.968.117         18.804.455         15.749.888           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678	Total Non-current liabilities					
Short term borrowings     23.213.287     9.899.693     10.900.815     5.900.773       Current portion of interest bearing borrowings     2.139.018     2.111.145     2.080.264     2.051.087       Other current liabilities     1.629.147     1.648.678     170.682     129.479       37.541.937     27.968.117     18.804.455     15.749.888       Total Liabilities     58.737.713     50.131.732     37.693.374     36.165.678	Current Liabilities					
Current portion of interest bearing borrowings       2.139.018       2.111.145       2.080.264       2.051.087         Other current liabilities       1.629.147       1.648.678       170.682       129.479         37.541.937       27.968.117       18.804.455       15.749.888         Total Liabilities       58.737.713       50.131.732       37.693.374       36.165.678	Trade and other payables		10.560.485	14.308.601	5.652.694	7.668.549
Other current liabilities         1.629.147         1.648.678         170.682         129.479           37.541.937         27.968.117         18.804.455         15.749.888           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678	Short term borrowings		23.213.287	9.899.693	10.900.815	5.900.773
Other current liabilities         1.629.147         1.648.678         170.682         129.479           37.541.937         27.968.117         18.804.455         15.749.888           Total Liabilities         58.737.713         50.131.732         37.693.374         36.165.678	Current portion of interest bearing borrowings		2.139.018	2.111.145	2.080.264	2.051.087
Total Liabilities 58.737.713 50.131.732 37.693.374 36.165.678				1.648.678	170.682	129.479
			37.541.937	27.968.117	18.804.455	15.749.888
	Total Liabilities		58.737.713	50.131.732	37.693.374	36.165.678

The attached notes are an integral part of these financial statements.

### 2. Statement of Comprehensive Income

Amounts reported in €			GRO	JP	
		01.01 - 30.09.2010	01.01 - 30.09.2009	01.07 - 30.09.2010	01.07 - 30.09.2009
	Notes				
Sales		40.374.031	53.302.848	13.206.269	17.109.641
Cost of Sales		-17.524.403	-26.822.254	-5.554.645	-8.234.395
Gross Profit		22.849.628	26.480.594	7.651.625	8.875.246
Other operating income		1.051.001	947.615	439.191	241.357
Distribution costs		-14.643.823	-14.063.995	-4.805.941	-4.697.555
Administrative expenses		-4.072.318	-4.431.066	-1.174.861	-1.431.624
Other operating expenses	8.6	-1.134.583	-44.395	-282.504	-5.239
Occuption modit		4 040 004	0.000.753	1 027 510	2 002 105
Operating profit Finance cost		<b>4.049.904</b> -998.123	8.888.752	<b>1.827.510</b> -446.369	<b>2.982.185</b> -228.012
			-1.051.560		
Income from associates  Profit before tax		124.176 <b>3.175.958</b>	-3.670 <b>7.833.523</b>	-36.344 <b>1.344.797</b>	-1.244 <b>2.752.928</b>
Tax	8.5	-1.242.056	-2.166.272	-245.205	-658.531
Profit after tax	0.5	1.933.902	5.667.251	1.099.592	2.094.397
Extraordinary tax in accordance with Law 3845/2010	8.5	-617.716	0	0	0
Profit after tax and extraordinary tax		1.316.186	5.667.251	1.099.592	2.094.397
Net profit after tax attributable to:					
Owners of the parent company		1.121.504	5.596.916	1.074.033	2.081.481
Minority interests		194.682	70.336	25.559	12.916
		1.316.186	5.667.251	1.099.592	2.094.397

		GRO	UP	
	01.01 -	01.01 -	01.07 -	01.07 -
Net profit for the period	30.09.2010 1.316.186	30.09.2009 5.667.251	30.09.2010 1.099.592	30.09.2009 2.094.397
Other comprehensive income				
Expenses due to share capital increase	-89.430	0	-89.430	0
Exchange differences from transalation of subsidiaries	-50.633	-119.639	45.552	-4.019
Other comprehensive income for the period after taxes	-140.064	-119.639	-43.878	-4.019
Total comprehensive income for the period after taxes Attributable to:	1.176.122	5.547.613	1.055.714	2.090.378
Owners of the parent company Minority interests	981.441 194.682	5.477.277 70.336	1.030.155 25.559	2.077.462 12.916
Basic earnings per share 8.11	0,0452	0,2261	0,0433	0,0841

01.01 - 30.09.2010	01.01 -	01.07 -	01.07 -
	30.09.2009	30.09.2010	30.09.2009
27.566.910	30.682.775	9.676.985	11.569.987
-11.183.623	-11.123.911	-3.885.414	-4.049.117
16.383.287	19.558.864	5.791.570	7.520.870
893.497	796.834	379.715	196.106
-10.641.537	-10.597.084	-3.657.399	-3.648.769
-2.716.295	-2.411.230	-712.354	-735.566
-177.353	0	0	0
3.741.598	7.347.383	1.801.533	3.332.641
-765.546	-619.534	-321.129	-148.454
0	0	0	0
2.976.052	6.727.849	1.480.404	3.184.187
-875.066	-1.767.629	-369.967	-775.133
2.100.986	4.960.221	1.110.437	2.409.055
-532.044	0	0	0
1.568.942	4.960.221	1.110.437	2.409.055
1.568.942	4.960,221	1.110.437	2,409,055
0	0	0	0
1.568.942	4.960.221	1.110.437	2.409.055
	16.383.287 893.497 -10.641.537 -2.716.295 -177.353  3.741.598 -765.546 0 2.976.052 -875.066 2.100.986 -532.044 1.568.942  1.568.942	16.383.287     19.558.864       893.497     796.834       -10.641.537     -10.597.084       -2.716.295     -2.411.230       -177.353     0       3.741.598     7.347.383       -765.546     -619.534       0     0       2.976.052     6.727.849       -875.066     -1.767.629       2.100.986     4.960.221       -532.044     0       1.568.942     4.960.221       0     0	16.383.287         19.558.864         5.791.570           893.497         796.834         379.715           -10.641.537         -10.597.084         -3.657.399           -2.716.295         -2.411.230         -712.354           -177.353         0         0           3.741.598         7.347.383         1.801.533           -765.546         -619.534         -321.129           0         0         0           2.976.052         6.727.849         1.480.404           -875.066         -1.767.629         -369.967           2.100.986         4.960.221         1.110.437           -532.044         0         0           1.568.942         4.960.221         1.110.437           1.568.942         4.960.221         1.110.437           0         0         0

		COMP	ANY	
	01.01 - 30.09.2010	01.01 - 30.09.2009	01.07 - 30.09.2010	01.07 - 30.09.2009
Net profit for the period	1.568.942	4.960.221	1.110.437	2.409.055
Other comprehensive income				
Expenses due to share capital increase	-82.116	0	-82.116	0
Exchange differences from transalation of subsidiaries	0	0	0	0
Other comprehensive income for the period after taxes	-82.116	0	-82.116	0
Total comprehensive income for the period after taxes Attributable to:	1.486.826	4.960.221	1.028.321	2.409.055
Owners of the parent company Minority interests	1.486.826 0	4.960.221 0	1.028.321 0	2.409.055 0
Basic earnings per share	0,0632	0,2004	0,0448	0,0973

# 3. Consolidated Statement of Changes in Equity

Amounts reported in €
Balance as of January 1 2009, according to IFRS Changes in equity during the period 01.01 - 30.09.2009 Dividends Exchange differences Transfer from accumulated profits Net operating profit from the period 01.01 - 30.09.2009
Balance as of September 30, 2009

-1.608.769 -119.639 0 5.667.251 3.938.844 **70.310.166** 

-1.608.769 -119.639

-1.608.769

70.336 70.336 **671.282** 

5.596.916 3.868.508

-225.327 5.596.916 3.762.820

225.327

-119.639

69.638.884

48.488.579

3.295.484

-525.453

-32.877

10.988.065

7.425.086

66.371.322

600.946

65.770.376

44.725.759

3.070.157

-405.814

-32.877

10.988.065

7.425.086

Total

Minority Interests

Total

Accumulated profit/(losses)

Other Reserves

Exchange differences

Reserves of fair value

Share capital Share premium

Attributable to the parent company shareholders

Balance as of January 1 2010, according to IFRS
Changes in equity during the period 01.01 - 30.09.2010
Share capital increase
Expenses due to share capital increase
Exchange differences
Transfer from accumulated profits
Net operating profit for the period 01.01 - 30.09.2010
Total recognised profit/loss for the period

Balance as of September 30, 2010

64.745.701	9.900.115	-89.430	-50.633	0	1.316.186	11.076.237	75.821.938
766.189					194.682	194.682	960.870
63.979.512	9,900,115	-89.430	-50.633	0	1.121.504	10.881.556	74.861.068
42.850.595		-7.314		-276.816	1.121.504	837.374	43.687.968
3.295.484				276.816		276.816	3.572.300
-546.842		6	-50.633			-50.633	-597.475
-32.877						0	-32.877
10.988.065	5.259.436	-82.116				5.177.320	16.165.386
7.425.086	4.640.679					4.640.679	12.065.765

# 4. Parent Company Statement of Changes in Equity

		Attributa	ble to the paren	Attributable to the parent company shareholders	olders	
Amounts reported in €	Share capital	Share premium	Reserves of fair value	Other Reserves	Accumulated profit/(losses)	Total
Balance as of January 1 2009, according to IFRS Changes in equity during the period 01.01 - 30.09.2000	7.425.086	10.988.065	-32.877	2.995.645	41.893.595	63.269.515
Crisinges in equity during the period offer.  Dividends  Transfer from accumulated profits  Net operating profit for the period 01.01 - 30.09.2009				225.327	-1.608.769 -225.327 4.960.221	-1.608.769 0 4.960.221
Total recognised profit/loss for the period	0	0	0	225.327	3.126.125	3.351.452
Balance as of September 30, 2009	7.425.086	10.988.065	-32.877	3.220.972	45.019.720	66.620.967
Balance as of January 1 2010, according to IFRS Changes in equity during the period 01.01 - 30.09.2010 Share capital increase Expenses due to share capital increase	<b>7.425.086</b> 4.640.679	10.988.065 5.259.436 -82.116	-32.877	3.220.972	38.	<b>60.588.008</b> 9.900.115 -82.116
I ransfer from accumulated profits  Net operating profit for the period 01.01 - 30.09.2010  Total recognised profit/loss for the period	4.640.679	5.177.320	0	228.120	-228.120 1.568.942 1.340.822	0 1.568.942 11.386.941
Balance as of September 30, 2010	12.065.765	16.165.386	-32.877	3.449.093	40.327.582	71.974.949

### 5. Cash flow Statement

Amounts reported in €	GRO 01.01 - 30.09.2010	UP 01.01 - 30.09.2009	COMP 01.01 - 30.09.2010	ANY 01.01 - 30.09.2009
Cash flows from operating activities 8.1	3.665.030	4.256.854	3.356.523	5.204.499
Less: Interest paid	(858.915)	(914.431)	(622.363)	(673.700)
Less: Income taxes paid	(1.992.178)	(1.172.806)	(1.620.165)	(923.396)
Net Cash flows from operating activities(a)	813.937	2.169.617	1.113.995	3.607.402
Cash flows from investing activities Purchase of tangible and intangible assets Proceeds of sale of tangible asset Acquisition of subsidiaries, affiliates, joint venture and other investment Cash and cash equivalents of acquired company Interest received	(726.207) 10.043 (4.055.000) 329.025 41.648	(841.890) 36.490 (93.982) 0 58.101	(360.735) 0 (4.874.920) 0 12.692	(501.220) 36.490 (84.032) 0 3.128
Dividends received	14.806	7.206	14.806	7.206
Net Cash flows from investing activities(b)	(4.385.685)	(834.075)	(5.208.156)	(538.428)
Cash flows from financing activities Proceeds from share capital increase Expenses due to share capital increase Proceeds from issued/andertaken loans Repayment of loans Payment of finance lease liabilities Dividends paid	9.900.115 (117.672) 5.300.000 (1.859.920) (851.405) 0	0 0 3.050.000 (4.010.220) (931.890) (1.491.481)	9.900.115 (108.047) 5.300.000 (1.100.000) (850.101) 0	0 0 1.600.000 (2.800.000) (851.172) (1.446.481) (3.497.653)
Net Cash flows from financing activities(c)	12.3/1.110	(3.363.391)	13.141.90/	(3.497.033)
Net increase in cash and cash equivalents(a)+(b)+ (c) Cash and cash equivalents at beginning of period Exchange differences from transalation of isubsidiaries Net increase in cash and cash equivalents at end of period	<b>8.799.371</b> 12.234.589 (22.753) <b>21.011.206</b>	(2.048.049) 13.419.291 (94.732) 11.276.510	<b>9.047.806</b> 6.171.904 0 <b>15.219.710</b>	(428.679) 5.974.414 0 5.545.735

The attached notes are an integral part of these financial statements.

### 6. ADDITIONAL INFORMATION

### **6.1 General Information**

The financial statements include the company financial statements of "I. KLOUKINAS – I. LAPPAS CONSTRUCTION & COMMERCE SOCIETE ANONYME" operating as K.L.M. S.A. (the Company), and the consolidated financial statements of the company and its subsidiaries (the Group) for the period ended on 30<sup>st</sup> September 2010, according to the International Financial Reporting Standards (IFRS).

The Group engages in the execution of construction projects of any nature, whether as contractors or not, and the import, production and sale of clothing and footwear products, baby and child products, toys, furniture, cosmetics and houseware.

The Company was established in Greece, with headquarters located since 1993 at 3 Pasteur Street, Athens. Its telephone number is: 210-6451591-6.

The company's website is: www.klmate.gr.

The company's shares are traded on the Athens Stock Exchange.

### 6.2 Basis of Preparation

The financial statements include the company financial statements of "I. KLOUKINAS – I. LAPPAS CONSTRUCTION & COMMERCE SOCIETE ANONYME" operating as K.L.M. S.A. (the Company), and the consolidated financial statements of the company and its subsidiaries (the Group) for the nine month period of 2010 covering the period from 1st of January to 30st of September 2010, have been prepared on the principles of the historic cost, adjusted for certain assets and liabilities to fair value and going concern.

They are in accordance with the International Financial Reporting Standards (I.F.R.S.) and more specifically with International Financial Reporting Standard (I.A.S.) 34 "Interim Financial Statements".

The principal accounting policies adopted in the preparation of the Financial Statements as of December 31, 2009 were consistently applied herein.

### 6.3 New standards, amendments and interpretations to existing standards

### IAS 1: Presentation of financial statements

The basic changes of this Standard are summarized in the separate presentation of changes in equity that arise from transactions with shareholders under their capacity as such (i.e. dividends, capital increases) from the other changes in equity (i.e. conversion reserves). Moreover, the improved version of the Standard introduces changes in terminology as well as in the presentation of the financial statements. The new definitions of the Standard however do not change the recognition, measurement or disclosure rules of specific transactions and other events that are required by other Standards. The amendment of IAS 1 is mandatory for periods beginning on or after January 1st 2009 while the requirements also apply to IAS 8 "Accounting policies, changes in accounting estimations and errors". The changes that are induced by the amendment to IAS 1 are applied retrospectively. The group applied the above amendments and made the necessary changes in the presentation of its financial statements for 2009.

### **IAS 23 Borrowing cost (amendment)**

In the amendment of IAS 23 "Borrowing cost", the previously considered basic method for recognition of borrowing cost in the results has been eliminated. Borrowing cost that is directly attributed to the acquisition, construction or production of a selective asset, as defined by IAS 23, must be part of the item's cost. The amended version of IAS 23 is mandatory for annual periods beginning from January 1st 2009 and onwards. The group will not be affected by this amendment.

### IAS 32 and IAS 1 Puttable Instruments

The amendment to IAS 32 requires that specific puttable instruments and liabilities that arise during the liquidation of an entity, be classified as Equity if specific criteria are met. The amendment to IAS 1 requires the disclosure of information regarding the puttable instruments classified as Equity. The amended version of IAS 32 is in effect for periods beginning on or after January 1st 2009.

**IFRS 8 - Operating Sectors** (in effect for annual periods beginning from January 1st 2009 and onwards)

IFRS 8 replaces IAS 14 and requires the disclosure of specific descriptive and financial information as regards to operating sectors, while it also increases requirements for existing disclosures. The Group applies IFRS 8 from January 1st 2009.

# IFRS 2, Share based payments "vesting conditions and cancelations" – Amended

The amendment of the standard clarifies two issues" The definition of "vesting conditions", with the introduction of the term "non-vesting conditions" for terms that do not constitute service or performance conditions. Also it is clarified that all cancelations, either arising from the entity or from counterparties, must have the same accounting treatment. IFRS 2 is in effect for periods beginning on or after January 1st 2009 and its application will not affect the group's financial statements.

### IFRS 7 "Financial Instruments: Disclosures"

The amendments to IFRS 7 published by IASB on March 2009 expand the disclosures required in respect of fair value measurements and liquidity risk. IFRS 7 is in effect for periods beginning on or after January 1st 2009.

## IFRIC 13 Customer loyalty programs

IFRIC issued an interpretation related to the implementation of those defined by IAS 18 for the recognition of income. IFRIC 13 "Customer loyalty programs" specifies that when companies grant their customers award credits (i.e. points) as part of a sale transaction and customers can cash such credits in the future for free or discounted goods or services, then paragraph 13 of IAS 18 should be applied. This requires that award credits be accounted for as a separate item of the sale transaction and a part of the price received or the receivable recognized to be allocated to award credits. The recognition time of this income item is postponed until the company satisfies its liabilities that are linked to the award credits, either providing such awards directly or transferring

the liability to a third party. The application of IFRIC 13 is mandatory for periods beginning on or after July 1st 2008. The interpretation will not affect the financial statements of the group.

### IFRIC 15 Agreements for the construction of Real Estate

The Interpretations Committee issued IFRIC 15 "Agreements for the Construction of Real Estate". IFRIC 15 is in effect for annual periods beginning on or after January 1st 2009. The interpretation does not apply to the Group.

### IFRIC 16 Hedges of a Net Investment in a Foreign Operation

The Interpretation Committee issued IFRIC 16 "Hedges of a Net Investment in a Foreign Operation". The Interpretation clarifies several issues for the accounting treatment of hedges of a net investment in a foreign operation (such as subsidiaries and associate companies whose activities are realized in a currency other than the operating currency of the reference company).

IFRIC 16 is in effect for annual periods beginning on or after October 1st 2008, without retrospective application. The interpretation does not apply to the Group.

# Accounting standards in effect for periods beginning after December 31st 2009

# IFRS 3 Business Combinations and IAS 27 Consolidated and Separate Financial Statements

IFRS 3 will be applied to business combinations that arise in such periods and the application of such has been amended to include business combinations under joint control and without consideration (parallel listing of shares). IFRS 3 and IAS 27, amongst others, require a greater use of the fair value through the income statement and a reinforcement of the financial statement of the referred entity. Furthermore, such standards introduce the following requirements:

(1) a recalculation of the participation percentage when control is acquired or lost

- (2) direct recognition in equity of the effect of all transactions between controlled an non-controlled parties, when control is not lost, and
- (3) focus on what has been provided to the seller as exchange rather than to the amount of the expense for the acquisition.

The amendments to IFRS 3 and IAS 27 are in effect for periods beginning on or after July 1st 2009.

**IAS 39 "Financial Instruments: Recognition and Measurement".** (effective for annual periods beginning on or after 1 January 2010).

The amendments relate to (a) clarification on treating loan pre-payment penalties as closely related derivatives, (b) the scope exemption for business combination contracts and (c) clarification that gains or losses on cash flow hedge of a forecast transaction should be reclassified from equity to profit or loss in the period in which the hedged forecast cash flow affects profit or loss.

**IFRS 9, "Financial Instruments"** (effective for annual periods beginning on or after 1 January 2013).

IFRS 9 is the first part to replace IAS 39. and states that financial assets are measured at amortised cost or fair value depending on the basis of the entity's business model for managing the financial assets

IFRS 1 (Amendment) "First-time adoption of International Financial Reporting Standards" (effective for annual periods beginning on or after 1 January 2010).

This amendment provides additional clarifications for first-time adopters of IFRS in respect of the use of deemed cost for oil and gas assets,. This amendment will not impact the Group's financial statements since it has already adopted IFRS.

**IAS 24 (Amendment) "Related Party Disclosures"** (effective for annual periods beginning on or after 1 January 2011).

This amendment attempts to relax disclosures of transactions between government-related entities and clarify related-party definition. More specifically, it removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities, clarifies and simplifies the definition of a related party and requires the disclosure not only of the relationships, transactions and outstanding balances between related parties, but of commitments as well in both the consolidated and the individual financial statements. The Group will apply these changes from their effective date. The amendment has not yet been endorsed by the EU.

## **IAS 32 (Amendment) "Financial Instruments: Presentation"** (effective for annual periods beginning on or after 1 February2010).

This amendment clarifies how certain rights issues should be classified. In particular, based on this amendment, rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency are equity instruments if the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This amendment is not expected to impact the Group's financial statements.

# **IFRIC 17 Distribution of non-cash assets to owners** (effective for annual periods beginning on or after 1 July 2009).

According to the Interpretation, when a company proceeds with announcing a distribution and has the obligation to distribute assets that relate to its owners, it should recognize a liability for such dividends payable.

IFRIC 17 provides guidance regarding when a company should recognize dividends payable, how such should be measured as well as how the differences between the book value of assets distributed and the book value of dividends payable should be booked when the company pays out the dividends payable.

IFRIC 17 is effective for annual periods beginning on or after 1 July 2009, while retrospective application is not required. The interpretation will not affect the group's financial statements. The group does not intend to apply the interpretation in advance.

### IFRIC 18 Transfers of assets from customers

IFRIC 18 mainly concerns utility companies. The Interpretation clarifies the requirements of IFRS regarding agreements in which a company receives from a customer an item of property, plant and equipment that it must then use either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services (such as a supply of electricity, gas or water) or to do both.

IFRIC 18 is effective for annual periods beginning on or after 1 July 2009, while retrospective application is not required. The interpretation does not apply to the group.

**IFRIC 9 "Reassessment of Embedded Derivatives"** (effective for annual periods beginning on or after 1 July 2009).

The amendment clarifies that IFRIC 9 does not apply to possible reassessment, at the date of acquisition, to embedded derivatives in contracts acquired in a business combination between entities under common control.

**IFRIC 19,"Extinguishing Financial Liabilities with Equity Instruments"** (effective for annual periods beginning on or after 1 July 2010).

This interpretation addresses the accounting by the entity that issues equity instruments to a creditor in order to settle, in full or in part, a financial liability. This amendment is effective for annual periods beginning on or after 1 July 2010. This interpretation is not relevant to the Group's operations.

### 6.4 Group 's structure and consolidation method

Group companies that are included in the consolidated financial statements are:

GROUP STRUCTURE									
Name	Headquarters	Participation %	Relation that dictated consolidation	Consolidation method					
I.KLOUKINAS-I.LAPPAS CONSTRUCTION & COMMERSE S.A	Greece	Parent Company	-	-					
KLM ATE	Greece	100,00%	Direct	Full Consolidation					
I.KLOUKINAS-I.LAPPAS ENERGY S.A. MYIE KERASOVOU S.A. KLM SA-TEDRA SA joint venture KLM SA-ISTOS LTD joint venture KLM SA-ISTOS LTD joint venture KLM SA-ISTOS LTD joint venture(Larisa project) NESOLANO LTD COMPTON HOUSE PROPERTIES LIMITED COMPANY COMPTON HOUSE HELLAS(ELC) ENTELEIA SA	Greece Greece Greece Greece Greece CYPROUS CYPROUS Greece Greece	93,14% 82,89% 70,00% 75,00% 75,00% 100,00% 100,00% 100,00%	Direct Indirect(I.Kloukinas-I.Lappas Energy S.A with Indirect(IKLM ATE with100%) Indirect(IKLM ATE with100%) Indirect(IKLM ATE with100%) Indirect(IKLM ATE with100%) Direct Direct Indirect Direct Direct	Full Consolidation Full Consolidation Full Consolidation Full Consolidation Full Consolidation Full Consolidation Full Consolidation Full Consolidation Full Consolidation					
SYSMEROM COM SRL KLM BULGARIA FOOD	Romania	100,00% 100,00%	Direct Direct	Full Consolidation Full Consolidation					
KLMS COM DOOEL KLSAL LTD KLSER COMMERCE LTD KLSLV D.O.O KLMOL	Bulgaria FYROM Albania Serbia Slovenia Moldavia	100,00% 100,00% 100,00% 100,00% 100,00%	Direct Direct Direct Direct Direct Direct 12,79% Indirect 87,21% Direct	Full Consolidation Full Consolidation Full Consolidation Full Consolidation Full Consolidation Full Consolidation					
KLOUKINAS-LAPPAS ATE- P.KONTOPANOS joint	Greece	50,00%	Indirect(IKLM ATE with100%)	Equity					
venture Carrefour Kalamatas Project Kloukinas-Lappas ate- P.Kontopanos joint ventureCarrefour Kyparissias Project	Greece	50,00%	Indirect(IKLM ATE with100%)	Equity					
KLOUKINAS-LAPPAS ATE- P.KONTOPANOS joint venture KYPARISSIA MALL PROJECT	Greece	50,00%	Indirect(IKLM ATE with100%)	Equity					
KLOUKINAS-LAPPAS SA-ERGO SA joint venture	Greece	50,00%	Indirect(IKLM ATE with100%)	Equity					
K.L.M.SA &SIA ERGO PALLINIS EE	Greece	70,00%	Indirect(IKLM ATE with100%)	Equity					
K.L.M.SA &SIA EE ATHONIKI TECHNIKI-KLM SA joint venture ATTIKAT	Greece Greece Greece	70,00% 50,00% 10,00%	Indirect(IKLM ATE with100%) Indirect(IKLM ATE with100%) Indirect(IKLM ATE with100%)	Equity Equity Equity					

As at 30/09/2010 the Cyprian company under the name NESOLANO LTD is consolidated for the first time with the full consolidation method, where as is not included in the comparable period, due to its acquisition on 21/07/2010 by the parent company with the price of  $\in$ 4.000.000.The acquired company has in its possession a storage building in the Municipality of Tavros which was leased to the company with the price of  $\in$  80.000 per month. The result consolidated for the period from 21/07/2010 to 30/09/2010 is amounting to losses  $\in$  136.635.

In the current period the following companies are consolidated for the first time with the equity method:(a) the company under the name I. KLOUKINAS -I. LAPPAS-P. KONTOPANOS JOINT VENTURE (CARREFOUR project) due to its foundation on 05/01/2010, (b) the company under the name I. KLOUKINAS -I. LAPPAS-P. KONTOPANOS JOINT VENTURE (CARREFOUR KYPARISSIAS project) due to its foundation on 27/07/2010 and (c) the company under the name I. KLOUKINAS -I. LAPPAS-P. KONTOPANOS JOINT VENTURE (KYPARISSIA'S MALL project) due to its foundation on 05/08/2010.

The method of full consolidation is not applicable in the case of companies consolidated using the equity method, insofar the company does not exercise control on the basis of an agreement with the remaining shareholders.

### 7. SEGMENT INFORMATION

### 7.1 Operating segments

The chief operating decision-maker has been identified as the Board of Directors. Management has determined the operating segments based on these reports as follows:

Commerce

Construct

Energy

Total

- Commerce
- Construction
- Energy

GROUP 01.01 - 30.09.2010

Amounts in € Revenues from external customers Revenues from intersegment sales Depreciations Interest expenses Interest received Income from associated companies Profit/(losses) before tax Tax Profit/(losses) after tax	33.620.029	5.872.217	881.785	40.374.031
	0	0	0	0
	1.355.536	96.577	88.921	1.541.034
	-948.734	-104.783	-4.449	-1.057.966
	22.168	1.310	21.559	45.037
	0	124.176	0	124.176
	3.460.525	-940.427	<b>655.859</b>	<b>3.175.957</b>
	-1.648.674	-13.440	-197.658	-1.859.772
	1.811.851	-953.867	<b>458.201</b>	<b>1.316.185</b>
GROUP 01.01 - 30.09.2009	Commerce	Construct	Energy	Total
Amounts in € Revenues from external customers Revenues from intersegment sales Depreciations Interest expenses Interest received Income from associated companies Profit/(losses) before tax Tax Profit/(losses) after tax	37.012.905	15.621.575	668.368	53.302.848
	0	0	0	0
	1.169.410	131.397	89.454	1.390.261
	-940.688	-110.113	-20.398	-1.071.199
	3.813	2.871	5.749	12.433
	0	-3.670	0	-3.670
	<b>7.264.229</b>	<b>110.869</b>	<b>458.425</b>	<b>7.833.523</b>
	-1.966.597	-72.247	-127.427	-2.166.272
	<b>5.297.632</b>	<b>38.622</b>	<b>330.998</b>	<b>5.667.251</b>
30/9/2010 Segment assets Segment liabilities	111.740.553 48.860.540	16.139.091 7.888.001	6.680.008 1.989.173	134.559.652 58.737.713
<b>31/12/2009</b> Segment assets Segment liabilities	90.231.591	18.493.549	6.152.292	114.877.432
	39.020.487	9.251.586	1.859.658	50.131.732

### 7.2 Review of construction segment

The revenue recognized from construction contracts as at 30.09.2010 and 30.09.2009 is  $\in$  50.564.508,43 and  $\in$  41.955.352,35 respectively.

The group uses the percentage of completion method of accounting in order to determine the suitable revenue and costs to be recognized in a specific period. The stage of completion of a contract is measured on the basis of the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs.

The total realized cost and the recognized profits (less losses) for the work in progress as at 30.09.2010 and 30.09.2009 are € 20.232.781,38 and € 30.079.869,46.

The gross amount receivable (payable) from (to) customers is analyzed as follows:

Amounts in €	Group			
	30.09.2010	30.09.2009		
Realized cost	42.173.459,17	36.283.641,41		
Plus: recognized profit	8.391.049,26	5.671.710,94		
Less: total recognized losses	0,00	0,00		
Less: invoiced amounts	48.715.396,31	39.913.720,96		
Amounts receivables/	1.849.112,12	2.041.631,39		
payables				

### 8. Additional Information and Notes on the Interim Financial Statements.

### 8.1 Cash flow from operating activities

	GRO	UP	COMPANY	
Amounts reported in €	01.01 - 30.09,2010	01.01 - 30.09.2009	01.01 - 30.09.2010	01.01 - 30.09.2009
Cash flows from operating activities  Net profit before taxation (continued operations)  Net profit before taxation (discontinued operations)  Adjustments for	3.175.958	7.833.523	2.976.052	6.727.849
Depreciation	1.541.034	1.390.261	918.633	956.341
Provisions	681.237	59.395	142.106	26.288
Goodwill write off	167.003	0	0	0
Exchange differences	139.627	(135.728)	105.153	(112.309)
Depreciation of government grant	(28.224)	(28.880)	0	0
Dividends received	(14.806)	(7.206)	(14.806)	(173.206)
Proceeds of sale of tangible assets	(10.043)	(1.565)	0	(1.565)
Income/Loss from associates	(124.176)	3.670	0	0
Interest received	(45.037)	(58.101)	(12.692)	(3.128)
Interest expense	1.057.966	1.071.199	793.045	795.868
Operating profit before working capital changes				
(Increase) /Decrease in inventories	272.111	(1.395.085)	189.556	(734.904)
(Increase)/Decrease in trade receivables	560.270	4.125.459	109.213	128.673
Increase/(Decrease) in trade payables	(3.707.890)	(8.600.086)	(1.849.737)	(2.405.408)
Cash flows from operating activities	3.665.030	4.256.854	3.356.523	5.204.499

### 8.2 Tax Un-audited fiscal year

The Company has undergone tax audits up to the 2007 fiscal year included.

The non audited fiscal years for the Group, are presented as follows:

Name	Headquarters	Tax Un-audited fiscal year
I.KLOUKINAS-I.LAPPAS CONSTRUCTION & COMMERSE S.A	Greece	2008-2009
KLM ATE	Greece	2008-2009
I.KLOUKINAS-I.LAPPAS ENERGY S.A.	Greece	2001-2009
MYIE KERASOVOU S.A.	Greece	2002-2009
KLM SA-TEDRA SA joint venture	Greece	-
KLM SA-ISTOS LTD joint venture	Greece	-
KLM SA-ISTOS LTD joint venture(Larisa project)	Greece	-
NESOLANO LTD	CYPROUS	2007-2009
COMPTON HOUSE PROPERTIES LIMITED COMPANY	CYPROUS	2007-2009
COMPTON HOUSE HELLAS(ELC)	Greece	2009
ENTELEIA SA	Greece	2007-2009
SYSMEROM COM SRL	Romania	2007-2009
KLM BULGARIA EOOD	Bulgaria	2005-2009
KLMS COM DOOEL	FYROM	2007-2009
KLSAL LTD	Albania	2007-2009
KLSER COMMERCE LTD	Serbia	2006-2009
KLSLV D.O.O	Slovenia	2006-2009
KLMOL	Moldavia	2008-2009

### 8.3 Existing encumbrances

Encumbrances over company assets are reported in the following Table:

Serial no	Description	Location	Encumbrance	Bank	Amount in €
				"Commercial Bank	c" 453.104
				"National Bank"	336.625
	Plot of land fit for	Athens-"Ambelokipi	Mortgage	"Alpha-Pisteos"	265.444
	building 177,10sqm	Attica" at 3 Loudovikou	prenotations dated	"Eurobank-EFG"	265.444
1.	with all buildings	Pasteur St.	31.12.2002	"Commercial Bank	d" 654.483
	Plot of land fit for	Spata, location "Mazareko" O.T(135) on	Mortgage prenotations dated	"National Bank" "Alpha-Pisteos"	486.236 383.419
2.	building 558,00sqm	Irakliou St.	28.02.2002	"Eurobank-EFG"	265.444
			Total :		3.228.174

Procedures for lifting the above mortgages have been initiated as all related loans have been settled in full.

### 8.4 Commitments

The Group's and the Company's commitments arising from construction contracts are as follows:

Amounts in €	GROUP		СОМР	ANY
Construction contract commitments	30/9/2010	31/12/2009	30/9/2010	31/12/2009
Work in progress	3.835.805	5.551.952	0	0
	GRO	UP	СОМР	ANY
Letters of Guarantee	30/9/2010	31/12/2009	30/9/2010	31/12/2009
Letter of Guarantee for safeguarding liabilities	2.378.481	2.424.510	245.722	485.722
Letter of Guarantee for fullfilment of contract secure	8.675.625	9.579.099	0	0
Letter of Guarantee for participation to auction	651.381	880.000	0	0
Total	11.705.487	12.883.609	245.722	485.722

### 8.5 Income Tax

The tax audit of the subsidiary company "Compton House Hellas SA" was completed for the fiscal years 2007 and 2008. The total amount of tax incurred was  $\in$  114.022. The company made provisions for the previous years amounted to  $\in$  60.000,00, therefore only the remaining amount of  $\in$  54.022 affected the financial results.

The income tax includes also the extraordinary tax imposed on the total net income of the fiscal year 2009, in accordance with art.5 of Law 3845/2010. The group's and the company's results were burdened by  $\in$  617.716 and  $\in$  532.044 respectively.

Amounts in €
Income tax
Deffered Income tax
Extraordinary income tax
Tax provisions
Taxes from tax audit differences
Total

GROUP		COMP	ANY	
	01.01 - 30.09.2010	01.01 - 30.09.2009	01.01 - 30.09.2010	01.01 - 30.09.2009
	969.570,53	1.996.992,26	481.309,86	1.562.036,18
	70.349,91	79.608,06	333.756,63	146.534,29
	617.715,98	0,00	532.043,64	0,00
	161.250,00	67.500,00	60.000,00	52.500,00
	40.885,83	22.171,25	0,00	6.558,03
	1.859.772	2.166.272	1.407.110	1.767.629

### 8.6 Other operating expenses

The account "Other operating expenses" as at 30.09.2010 in the group's and company's comprehensive income statement amounting to  $\in$  852.079 and  $\in$  177.353 respectively, is relating to bad debt provisions amounting to  $\in$ 710.238 and the write off of the goodwill amounting to  $\in$  161.469, due to the acquisition of the company under the name NESOLANO LTD, for the group and bad debt provisions amounting to  $\in$  177.353 for the company

### 8.7 Contingent Claims and Liabilities

The company (as a lessor) has lodged a lawsuit against a private company (as a lessee), claiming the amount of  $\in$  1.340 thousands. Estimation of the company's legal counsel, is that the decision of the Court will be in favour of the company.

According to the letter of the company's legal counsel, there are claims by private parties (against the company) amounting to  $\in$  2.254 thousands approximately and claims by the company (against third parties) amounting to  $\in$  3.710 thousands approximately.

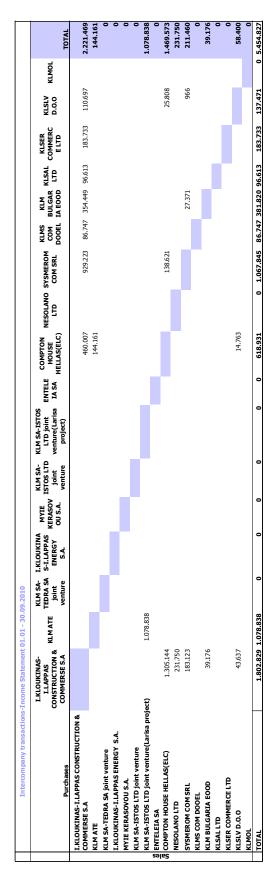
According to the estimates of the company's legal counsel, there are strong legal arguments for the rejection of the overwhelming majority of the above claims (against the company). It is also the opinion of management that the outcome of the above cases will not influence the company's financial results.

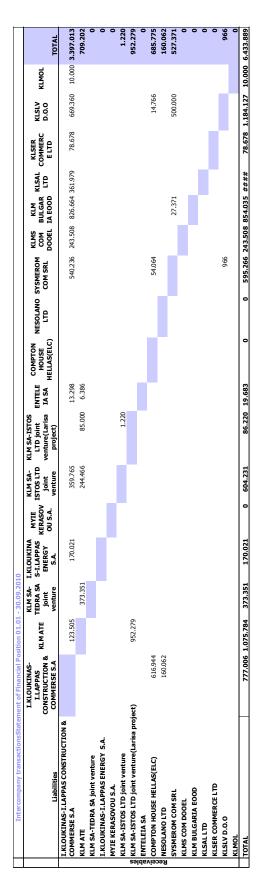
### 8.8 Employees and employee benefits

The company's and the Group's employees were as follows:

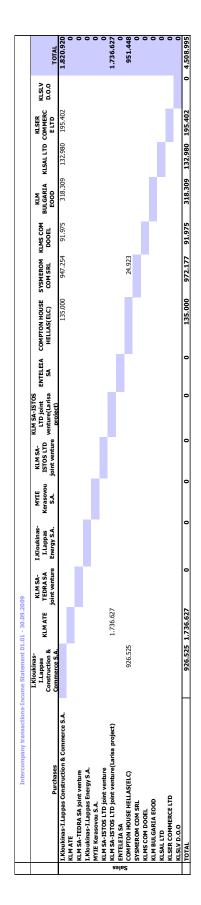
	GR	GROUP		PANY
	30/9/2010	30/9/2010 30/9/2009		30/9/2009
Salaried	511	527	312	323
Vage-earners	30	33	22	22
otal	541	560	334	345

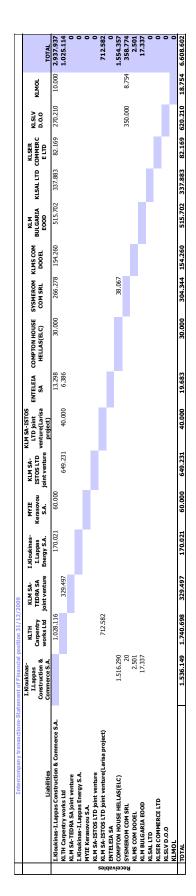
# 8.9 Related party transactions





# I. KLOUKINAS – I. LAPPAS S.A.





### 8.10 Benefits of Board of Directors

Management compensation for the Group and the Company were as follows:

Amounts in €	GROUP		COMPANY	
Salaries and other short-term benefits	30/9/2010	30/9/2009	30/9/2010	30/9/2009
Salaries of BOD members (salaried)	121.378	105.497	56.743	61.597
Senior management executives	169.561	143.166	169.561	143.166
BOD fees	360.000	360.000	360.000	180.000
Total	650.939	608.663	586.304	384.763

Receivables by the members of the BoD amounted to  $\leq$  106.040 as at 30.9.2010 for the company and the group.

### 8.11 Earnings per share

Earnings per share were calculated on the basis of the average weighted number of shares outstanding.

Amounts in €	GRO	GROUP		PANY
	01.01 - 30.09.2010	01.01 - 30.09.2009	01.01 - 30.09.2010	01.01 - 30.09.2009
Profits after income tax	1.316.186	5.667.251	1.568.942	4.960.221
Profits after income tax (1)	1.316.186	5.667.251	1.568.942	4.960.221
Distributed as follows:				
Parent company shareholders (2)	1.121.504	5.596.916	1.568.942	4.960.221
Minority rights	194.682	70.336		
	1.316.186	5.667.251	1.568.942	4.960.221
Weighted number of shares outstanding (3)	24.806.951	24.750.288	24.806.951	24.750.288
Basic earnings/losses per share (euro/share) (2/3)	0,0452	0,2261	0,0632	0,2004

### 8.12 Share Capital

In the current period the Company's share capital increase was completed by issuing at a price above par of 15.468.930 new common registered shares of nominal value of  $\in$  0,30 each through payment in cash and pre-emption rights in favour of existing ordinary shareholders, at a subscription ratio of 5 new shares for 8 existing shares. The

aforementioned Share capital increase was authorized by the Annual General Meeting of Shareholders of 29 June 2010 and was exercised between 14.09.2010 and 28.09.2010. The share capital increase was fully covered and the total amount raised is € 9.900.115,20

The company's share capital is shown analytically below:

Amounts in € Balance at January 1st, 2009	Share capital 7.425.086	Share premium 10.988.065	<b>Total</b> 18.413.152
Balance at December 31st, 2009	7.425.086	10.988.065	18.413.152
Balance at January 1st, 2010	7.425.086	10.988.065	18.413.152
Share capital increase throung payment in cash at a subscription ratio of 5 new shares for 8 existing ones	4.640.679	5.177.320	9.817.999
Balance at September 30st, 2010	12.065.765	16.165.386	28.231.151
Balance at January 1st, 2009	<b>Issued shares</b> 24.750.288		
Balance at December 31st, 2009	24.750.288		
	Issued shares		
Balance at January 1st, 2010	24.750.288		
New shares issued at a subscription ratio of 5 new shares for 8 existing ones	15.468.930		
Balance at September 30st, 2010	40.219.218	•	

### 8.13 Seasonality

The sales generated by the company "COMPTON HOUSE HELLAS (ELC)" and the parent company relating to Early Learning Centre (Children's products & Learning toys) indicate intense seasonality. Approximately, 30% of its annual turnover is realized in December due to Christmas period.

### 8.14 Other Contingent Liabilities

None incurred.

### 8.15 Acquisition of the company under the name NESOLANO LTD

The company on 21/07/2010 bought out 100% of the share capital of the Cyprian company under the name NESOLANO LTD which holds a branch office in Greece with sole activity the possession of a storage building in the Municipality of Tavros of total surface 9.600 sq.m. approximately. The building was leased to the parent company with the price of  $\le 80.000$  per month. The acquisition price is amounting to  $\le 4.000.000$ .

Goodwill analysis	Amounts in €
Acquisition cost	
Acquisition price	4.000.000
Less:	
Fair value of Net Assets acquired	3.838.531
Goodwill	161.469
Net cash outflow (amount in €)	Group
Cash and cash equivalents of the acquired company	329.025
Acquisition price	(4.000.000)
Acquisition cost	(3.670.975)
Amounts in €	Fair value
Tangible Assets	12.877.178
Cash and cash equivalents	329.025
Deferred Tax liabilities	(543.314)
Trade and other payables	(214.177)
Short term borrowings	(8.610.181)
Net assets of the subsidiary	3.838.531

The amount of  $\in$  161.469 relating to the difference between the net assets of the acquired company and the price paid is not recognized as an asset but was recorded in the statement of comprehensive income in "Other operating expenses" as the acquired company has no other activity than the lease of the building to the parent company.

### 8.16 Subsequent events

(a) The Annual General Meeting of the shareholders of the subsidiary company under the name "ENTELEIA SA" has decided the dissolution and the liquidation of the company.

(b) Regarding the commencement of the reorganization proceedings of the Cypriot Company under the name "COMPTON HOUSE PROPERTIES LIMITED", in accordance with the decision of the company 's BoD dated 29/01/2008, the proceedings are not yet completed and the decision by the Cypriot authorities is still pending. With the fulfillment of the procedure above, the company "I. KLOUKINAS- I. LAPPAS CONSTRUCTION AND COMMERCIAL SA" will absorb the company under the name "COMPTON HOUSE (HELLAS) TRADE OF CHILDREN' S PRODUCTS & LEARNING TOYS SOCIETE ANONYME" and under the distinctive title "COMPTON HOUSE (HELLAS) S.A.".

THE CHAIRMAN OF THE BOARD OF DIRECTORS THE BOARD OF DIRECTORS

THE VICE CHAIRMAN OF

THE FINANCIAL MANAGER

IOANNIS KLOUKINAS

IOANNIS LAPPAS

ANTHODESMI-MARIA **BENETATOU** 

THE CHIEF ACCOUNTANT

EIRINI TYRASKI