

Website: http://www.metka.gr

Bloomberg code: METTK:GA
Reuters code: MTKr.AT
ISIN code: GRS091103002

#### **COMPANY PROFILE**

METKA is a European EPC (Engineering-Procurement-Construction) contractor of fully integrated turn-key power generation projects throughout Europe, the Middle East and North Africa, carrying out complete power plant solutions based on state-of-the-art power generation technologies.

The Company was established in 1962 in Nea Ionia, Volos and in 1999, became part of the MYTILINEOS Group. METKA has constantly developed its technical know-how and organizational capabilities, allowing it to successfully complete progressively more demanding projects within its selected markets of Energy, Infrastructure and Defence.

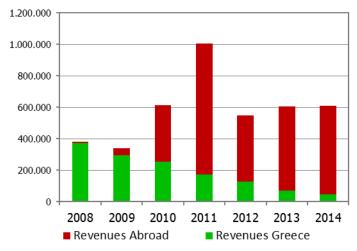
In the Energy sector METKA has built on its considerable background in construction and manufacturing of equipment for power generation plants, to become a specialized EPC Contractor with proven capability in turn-key delivery of energy production projects, whereas its fully owned and equipped industrial plants have substantial experience and capability for the manufacture of power generation related equipment.

With experience extending across all forms of thermal power (combined cycle, co-generation, lignite power plants), as well as hydro power and environmental upgrade of existing units, METKA is well placed to respond to growing energy demand throughout the region.

METKA's depth of experience and manufacturing capability in the Infrastructure Sector enables it to execute the most challenging projects. The company's impressive track record of Infrastructure projects includes high value-added construction for major bridges, athletics facilities, port equipment, mining, industrial and petrochemical facilities.

METKA has significantly developed its capability and participation in the Defence Sector since 1999, through manufacturing co-production arrangements with leading international defence equipment suppliers.

## **REVENUE ANALYSIS (in € 000)**



Company's exports represent 92.63% of total sales in 2014.

#### **KEY INVESTMENT HIGHLIGHTS**

METKA targets to exploit the opportunities arising from the expansion in regional growth markets with strong fundamentals.

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2014 - 31/03/2015)				
Symbol:			METKK	
Athex Market:			MAIN MARKET	
Market Cap (Mil. €): (31 March 2015)			452,0	
Shares Outstanding (number): (31 March 2015)			51.950.600	
Average Spread (%):			0,36%	
Market Liquidity (%):			14,009%	
Average Trading volume (no of shares):			76.820	
Total Value of transactions (€):			193.714.895	
Days to trade (1% of outstanding amount):			7,1	
Free Float (31 March 2015):			44,49%	
Turnover Velocity (F.F. Weighted):			69,7%	
Historic Volatility	30 days	60 days	90 days	
(annualised %)	47,30%	48,01%	51,24%	

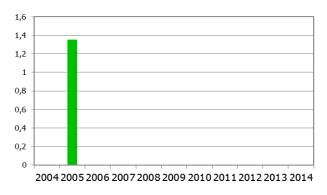
## **GROUP STRUCTURE**

METKA S.A.	Participation		
Company	Percentage		
GREEK STEEL INDUSTRY S.A. (SERVISTEEL)	99.98%		
ELEMKA	83.50%		
EKME S.A.	40%		
Drosco Holdings Limited	83.50%		
Bridge Accessories & Construction Systems	62.625%		
METKA BRAZI SRL	100%		
RODAX ROMANIA SRL	100%		
Joint Venture METKA – ETADE	10%		
POWER PROJECTS	100%		
Joint Venture ATERMON -EKME –TMUCB-METKA SA	24%		
Joint Venture ATERMON –EKME	20%		
MYTILINEOS FINANCIAL PARTNERS SA	25%		
METKA OVERSEAS LTD	100%		

## **DIVIDEND POLICY-DPS (in €)**

# 0,8 0,7 0,6 0,5 0,4 0,3 0,2 0,1 0 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014

## **CAPITAL RETURN-CRPS (in €)**



## **CURRENT PROJECTS**

#### Iraq

Republic of Iraq: 1250 MW OCGT in Basra. GE sub supplier for the main equipment. Contract value of €260 m.

## Syria

PEEGT: 700 MW CCGT in Deir Ali. METKA leader of Consortium with Ansaldo. Contract value of €650 m.

PEEGT: 724 MW CCGT in Deir Azzour. METKA leader of Consortium with Ansaldo. Contract value of €678 m.

#### Algeria

24 sets of trailer mounted Balance of Plant equipment. METKA's Turkish subsidiary Power Projects Limited in consortium with GE. Contract value of €153 m.

SPE (Spa): 368 MW 0CGT in Hassi R'mel. METKA in Consortium with GE. Contract value of €93 m.

SPE (Spa): 591 MW 0CGT in Hassi R'mel II. METKA in Consortium with GE. Contract value of  $\ensuremath{\mathfrak{e}}$ 175 m .

#### Jordan

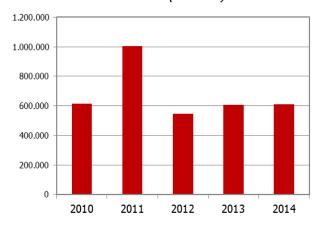
SEPCO: 143 MW upgrade of open cycle to combine cycle plant. ALSTOM technology. Contract value of €120 m.

SEPCO: 146 MW Fast Track simple cycle project in Amman. Main equipment supplied by Alstom. Contract value of €82 m.

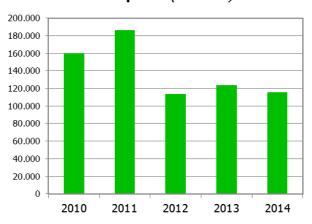
#### **COMPANY'S PERFORMANCE**

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2010	2011	2012	2013	2014
Sales	613.704	1.003.700	547.549	606.491	609.271
Gross profit	159.785	186.397	113.339	123.760	115.898
EBIT	128.954	156.601	88.093	97.777	100.109
EBITDA	133.712	161.527	92.773	101.970	103.891
Earnings before tax	125.377	148.770	84.514	86.527	98.300
Earnings after tax	89.144	116.332	70.965	91.565	90.319
E.P.S.	1,676	2,214	1,3495	1,76	1,74
Total Equity	250.408	339.076	369.983	449.867	507.790
ROE	35,60%	34,31%	19,18%	20,35%	17,79%

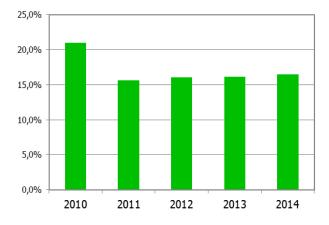




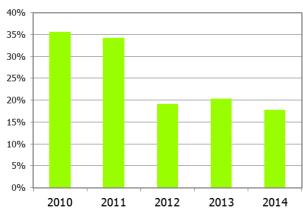
## Gross profit (in € 000)



## **Operating Margin**



#### ROE



MAJOR SHAREHOLDERS (>5%)	
Name	%
MYTILINEOS HOLDINGS S.A.	50,00%
FMR LLC	5,51%
Total	55,51%
BOARD OF DIRECTORS	
Name	Qualification
MYTILINEOS JOHN	PRESIDENT/CEO/EXECUTIVE MEMBER
OIKONOMOU GEORGE	VICE PRESIDENT/EXECUTIVE MEMBER
DONTA A. AIKATERINI	EXECUTIVE MEMBER
PANTZIKAS N. XRISTOS	EXECUTIVE MEMBER
PAPANTONIOY N. ANTONIOS	EXECUTIVE MEMBER
SMITH M. PAUL	EXECUTIVE MEMBER

#### **MANAGEMENT TEAM PROFILE**

PALLAS N. GEORGE

**GARDELINOS PANAGIOTIS** 

**BAKIRTZOGLOU NIKOLAOS** 

**ZOTOS FILIPPOS** 

**AVAGIANOS IOSIF** 

**IOANNIS MYTILINEOS:** Chairman & Managing Director (Executive Member). Born in Athens, in 1955. He is a graduate of the School of Engineering of the Aristotle University of Thessaloniki (Department of Civil Engineering). He is Chairman and Managing Director of METKA S.A. He was also a co-founder of MYTILINEOS HOLDINGS S.A., and has been serving as the Company's Vice-Chairman since its establishment. **GEORGE ECONOMOU:** Vice president Executive Member. Born in Volos, in 1949. Director of the Company's Plant in Volos and executive member of the Board of Directors of the Company. Mechanical Engineer Graduate from the National Technical University of Athens. He has been employed in the Company from 1977.

**GEORGE PALLAS:** Non-executive Member. Born in Salamina, Piraeus, in 1956. He is Vice President (Non-executive Member) of METKA SA. Mechanical — Electrical Engineer Graduate from the National Technical University of Athens. Member of the Technical Chamber of Greece. He has been employed in the Company in 2000.

FILIPOS ZOTOS: Executive Member. Born in Athens, in 1953. He is General Manager of Financial and Administrative Services and executive member of the Board of Directors of the Company. Civil Engineer Graduate from the National Technical University of Athens. He has been employed in the Company in 1982. PANAGIOTIS GARDELINOS: Executive Member. Born in Athens, in 1961. He is General Manager of projects and executive manager of the Board of Directors of the Company. Mechanical Engineer Graduate of the National Technical University of Athens. He has been employed in the Company in 2006.

**NIKOLAOS BAKIRTZOGLOU:** Member (Independent, Non-executive). Born in Nikea, Attiki, in 1945. He is a non-executive Member of the Board of Directors of the Company. Mechanical — Electrical Engineer Graduate from the National Technical University of Athens. He has been employed in the Company in 1972.

**IOSIF AVAGIANOS:** Member (Independent, Non-Executive). Born in Mitilini, Lesvos in 1946. He is an Independent, Non-Executive member of the Board of Directors of the Company. He holds an MSc degree in Metallurgy Engineering and he is a graduate of the National Technical University of Athens. He served for 30 years as a Senior Executive in the Industry being Responsible for the Planning, Installation & Operation of Industrial Units' Production.

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NON EXECUTIVE MEMBER

INDEPENDENT NON EXECUTIVE MEMBER

INDEPENDENT NON EXECUTIVE MEMBER

**EXECUTIVE MEMBER** 

**EXECUTIVE MEMBER**