

FINANCIAL RESULTS

H1 2024

SEPTEMBER 2024



 **attica bank**

Strong Growth in H1 2024 with increasing recurring operating profitability aligned with the Bank's strategy

Net Credit Expansion

+396mln **+2.7bln**
YoY Total Market

Asset Quality Improvement

57.7% **-719 bps**
NPE ratio YoY

Enhanced & Qualitative Profitability

€17.4mln vs. **€4.5mln** in
Recurring PPI H1 2023

Dynamic Revenue Increase

€52.4mln **+29%**
Recurring YoY
Operating Income

Strong Liquidity Profile

€3.2bln **209.7%**
deposits LCR

Efficiency Gains

-3% **22 pps**
Recurring Cost/Income
Operating improvement
Expenses YoY
YoY

Key takeaways

- Recurring Pre-Provision Income of €17.4mln for H1 2024, vs profit of €4.5mln for the comparative period.
- Increase by 29% of the Group's recurring operating income on an annual basis, amounting to €52.4mln vs €40.5mln for the comparative period.
- NII recorded an improvement of 24.4% on an annual basis. Key drivers were the significant increase in disbursements, amounting to €676mln in H1 2024, with contained repayment levels, as well as higher income resulting from the increased contribution of floating interest rate loans. Our enhanced liquidity levels which resulted in higher bonds in our securities book, contributed also to the interest income.
- Net Commission Income amounted to €7.3mln presenting a remarkable growth of 116% on an annual basis and 38% on a quarterly basis, mainly driven by increased loan production and a notable 49% increase in the issuance of letters of guarantee.
- Recurring operating expenses decreased by 3% YoY, as a result of the Management's ongoing efforts to reduce operating costs and optimize the Bank's resources.
- Total Group deposits increased by 11% on an annual basis and stood at €3.2bln. Strong liquidity profile with LCR at 209.7% in June 2024.
- Net Credit Expansion of €396mln for H1 2024.
- CET1 declined by 40 bps compared to Q1 2024, and stood at 10.4%, due to the strong credit expansion recorded in H1 2024.
- New Disbursements of €676mln for H1 2024. New disbursements continued to present a remarkable performance, accelerating as compared with the first quarter (€381mln in Q2 vs €295mln in Q1). New disbursements relating to corporate banking amounted to €651mln while those relating to retail banking at €25mln. Worth highlighting is our strong pipeline, which allows us to be optimistic on achieving disbursements of more than €1bln for the year, as per our annual target.
- The Group's Non-Performing Exposures (NPEs) Ratio decreased to 57.7% vs 61.5% in the previous quarter and 64.9% in H1 2023. Accordingly, the NPE Coverage ratio remained rather stable, coming in at 54.8% (vs 54.7% in Q1 2024). It is noted that default rates on new production for loans disbursed since 2021 are less than 1%.

Management Statement

Following the business recovery of 2023, which marked the beginning of the Bank's transformation, growth and return to operating profitability, Attica Bank maintained its operating profitability in the second quarter of 2024, while improving a number of its KPIs. The Bank had a strong start, showing significant progress in all core operating lines for a 6th consecutive quarter, with recurring operating profits coming in at €8.7mIn, confirming the Management's vision for a better performance. Performance in the first half of 2024 is fully aligned with our objectives and our new strategy and lays the foundations for achieving our goals.

At the same time, our 100-year anniversary coincides with the year of the complete transformation of the Bank. Joining forces with Pancreta Bank, we are creating a solid, clean and dynamic new organization, with a strong will from everyone working in the new Bank, to build lasting and meaningful relationships with our customers.

Attica Bank continued to improve its KPIs, focusing on operating profitability through revenue sources diversification, increased volumes and prudent credit risk assessment. The remarkable performance recorded by the Bank in 2023 continue in the first months of 2024, on an accelerating pace. Our strategy to increase lending primarily to small and medium-sized enterprises by 24% YoY is yielding results, with H1 2024 total interest income showing a significant increase of 48%. At the same time, net fee and commission income amounted to €7.3mIn up by 116%, demonstrating our commitment to diversify revenue sources beyond the interest income line.

The significant positive performance in the second quarter of 2024 was mainly driven by the increase in the Group's recurring operating revenue, which amounted to €27.1mIn compared to €25.3mIn in the first quarter of the year. Attica Bank, like other banks, benefits from the increase in interest rates, but the main driver of its profit generation stems from the expansion of its balance sheet, despite the increase in operating costs within the context of the implementation of the Business Plan. In the second quarter of 2024, net credit expansion reached €222mIn, with the Bank achieving significantly higher growth rates both compared to the first quarter and to the market. As for SMEs, the percentage of new disbursements in this category amounted to 35% of total disbursements or €240mIn. Overall, new disbursements accelerated in Q2 (+29% QoQ) to €381mIn compared to €295mIn in the first quarter and €191mIn in H1 2023, continuing at the same pace as in the last quarter of 2023.

The latest developments mark a truly historic moment for both Attica Bank and Pancreta Bank. On 18.07.2024, the signing of the binding agreement between the shareholders, HFSF and Thrivest for the merger of the two credit institutions and the actual consolidation of their balance sheets with the inclusion of loans in the "Hercules III" program, was finalized. On 04.09.2024 the legal merger of the two institutions was concluded, after granting all necessary regulatory approvals as well as from the General Assemblies of Shareholders of both institutions.

However, this merger is not just aiming in cleaning-up the balance sheets of the two banks. It embodies our vision and the commitment of our shareholders – through the Shareholders' Agreement approved by the Greek Parliament – for the creation of a new banking proposal that will enhance competition and provide an alternative to individuals and businesses. A new, strong financial institution, twice the size of “former” Attica Bank, with a healthy balance sheet, high return on equity, able to meet the future challenges and better serve the market's needs, targeting small and medium-sized enterprises and individuals.

The trust of our shareholders allows the implementation of the vision we share for the creation of the fifth largest Greek bank, which will claim its place in the domestic banking space and play a leading role in the economy's financing by offering a real alternative banking proposal. At the same time, we aim to offer superior and customized services, bringing customers at the center of our value proposition. The new bank, with its high liquidity, strong customer relationships and capital will be able to strengthen its footprint in the market and look to the future with even greater optimism.

Key Financial Figures

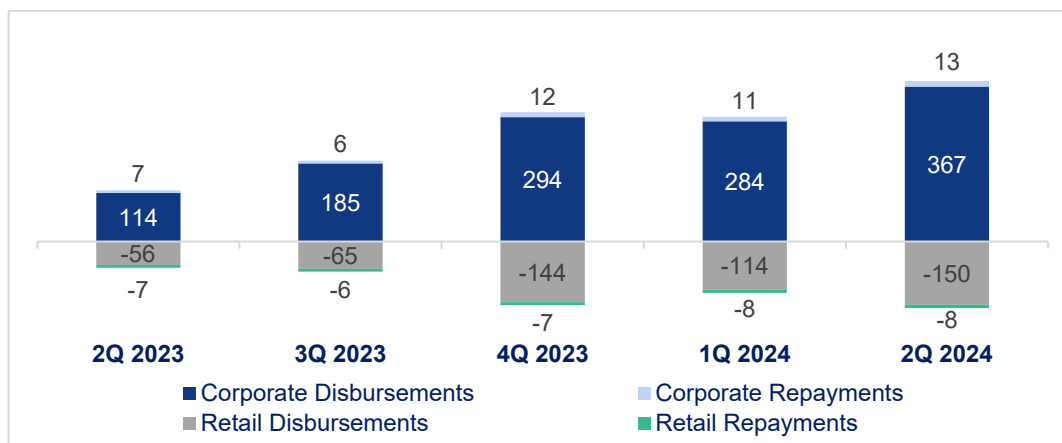
Profit & Loss Statement (amounts in € million)	Jun-24	Jun-23	YoY (%)	Q2 2024	Q1 2024	Q2 2023	QoQ (%)	YoY (%)
Net Interest Income	39.9	32.1	24%	20.6	19.4	17.9	6%	15%
Net Fee & Commission Income	7.3	3.4	116%	4.2	3.1	1.7	38%	155%
Results from trading portfolio	1.7	1.9	-9%	0.9	0.8	0.7	6%	32%
Other Income	3.4	3.1	10%	1.4	2.0	1.9	-30%	-26%
Recurring Operating Income	52.4	40.5	29%	27.1	25.3	22.2	7%	22%
Total Operating Income	58.0	41.1	41%	29.4	28.6	22.7	3%	30%
Personnel Expenses	-16.1	-15.4	-4%	-8.2	-7.9	-7.7	-4%	-6%
General Administrative Expenses	-10.8	-13.0	17%	-6.0	-4.7	-6.5	-28%	8%
Depreciation	-8.2	-7.6	-7%	-4.1	-4.0	-3.9	-2%	-7%
Recurring Operating Expenses	-35.0	-36.0	3%	-18.4	-16.6	-18.2	-11%	-1%
Total Operating Expenses	-36.6	-40.6	10%	-19.2	-17.3	-21.3	-11%	10%
Recurring Pre Provision Income	17.4	4.5	288%	8.7	8.7	4.0	1%	118%
Pre Provision Income	21.4	0.5	n.m.	10.2	11.2	1.4	-9%	n.m.
Total Provisions	-15.8	3.3	n.m.	-1.2	-14.6	-0.2	92%	n.m.
Profit / (Loss) before taxes	5.7	3.8	47%	9.1	-3.4	1.2	n.m.	n.m.
Tax	-0.5	-1.8	72%	-0.3	-0.2	-0.2	-60%	-42%
Profit / (Loss) after taxes	5.2	2.0	154%	8.7	-3.6	1.0	n.m.	n.m.

Balance Sheet	Jun-24	Dec-23	Δ (%)
Total Assets	3,854.8	3,774.8	2%
Net Loans & advances to customers	2,632.5	2,267.9	16%
Financial Assets	611.2	634.4	-4%
Due to customers	3,222.0	3,146.2	2%
Total Equity	452.0	446.4	1%

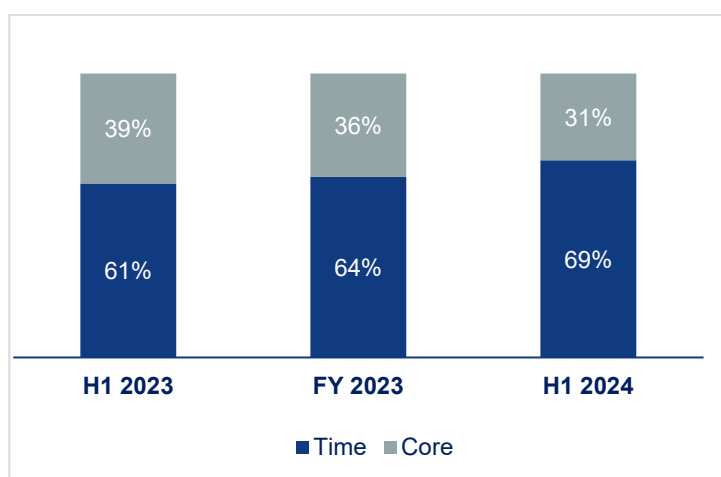
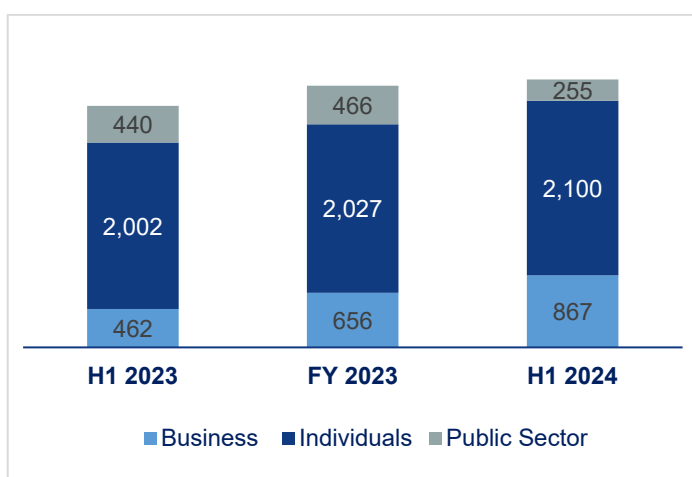
Key Ratios	Jun-24	Jun-23	Δ (%)
Profitability			
Net Interest Margin	1.1%	0.9%	13%
Recurring Cost / Income Ratio	67%	89%	-25%
Capital			
CET1	10.4%	12.8%	
CAD	13.5%	16.6%	
Liquidity			
LDR	56.2%	49%	
LCR	209.7%	251.2%	
Asset Quality			
NPE	57.7%	56.9%	
NPE Coverage	54.8%	61.3%	

Financial Analysis H1 2024

Gross loans stood at €3.85bln, taking into account the buy-back of the bonds of Metexelixis and Omega securitizations and their consequent change to the pre-securitization accounting status, i.e. as loans and receivables to customers. New disbursements accelerated also in the first half of 2024 and amounted to €676mln, out of which €651mln concern corporate banking and €25mln retail banking. Net credit expansion was mainly driven by corporate loans in the context of its Business Plan implementation and amounted to €396mln, a remarkable performance considering last year's negative performance for the same period (by €47mln), fully in line with our Business Plan.



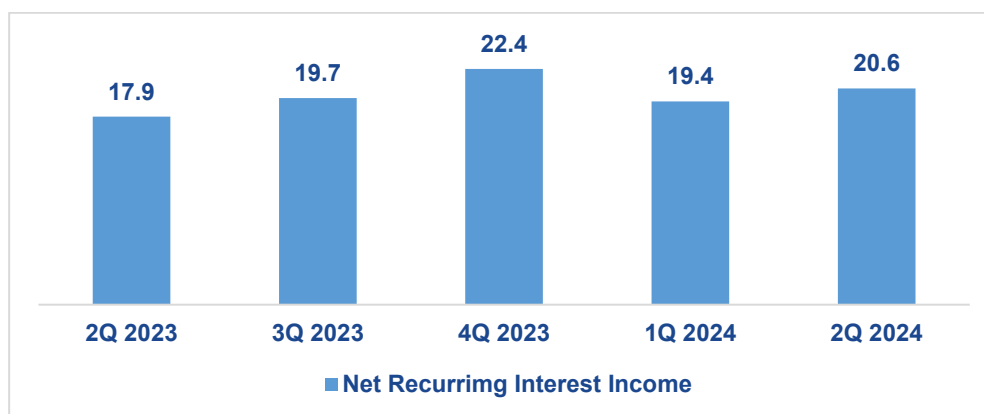
Deposits' Balances amounted to approximately €3.2bln in H1 2024, increased by 11% on an annual basis with the Group's liquidity continuing the positive trend and presenting an increase by 3% on a quarterly basis. Overall, the Group's well diversified deposit structure is one of its key advantages, with deposits from the wide retail base accounting for 69% of total deposits. The liquidity coverage ratio (LCR) stood at a very satisfactory level of 209.7%, well above regulatory thresholds at the end of June. The strong liquidity profile is also reflected in the Group's ratio of gross loans to deposits, which reached 53.1% (excluding securitizations).



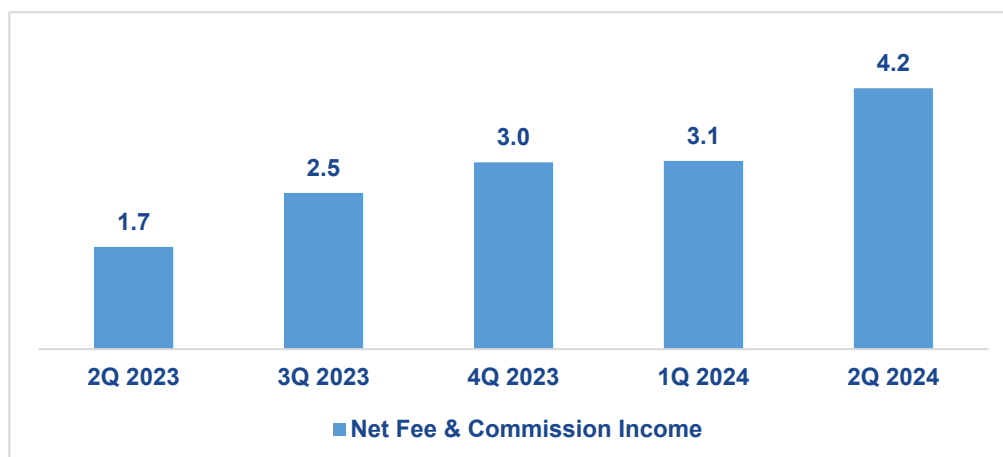
In the context of the Group's capital enhancement plan, the Management proceeded with the sale of the Bank's properties during the first half of 2024. The capital impact of these actions from their inception in mid-2023 until today amounts to c.60 basis points. In the first half of 2024, profit from the sale of real estate (fair value adjustment) amounted to €5.4mln. Including the impact of the de-consolidation of these properties, the capital gain from realized sales in 2023 and the first half of 2024 is expected to stand at around 80 basis points.

In the first half of 2024, **the Bank recorded a pre provision profit of €17.4mIn**, vs profit of €4.5mIn in the same period last year, mainly due to the increase of interest income and the reduction of operating costs, in the context of the implementation of the Bank's Business Plan.

Recurring Net interest income amounted to €39.9mIn displaying a significant increase by 24.4% compared to 2023, continuing the positive trend of the previous quarters, supported from both the favorable interest rate environment, as well as by the remarkable increase in loan volumes during Q2 2024. Interest Income growth was supported from the higher interest rate environment along with higher loan volumes, which resulted in a remarkable increase of +74% YoY. The contribution of our securities book was also significant, due to higher balances, in which excess liquidity has been placed. The increase was partially offset by the significantly higher cost of financing Bank's operations in relation to the comparative period of 2023, as a result of the deposit products adjustment to the new market interest rates.



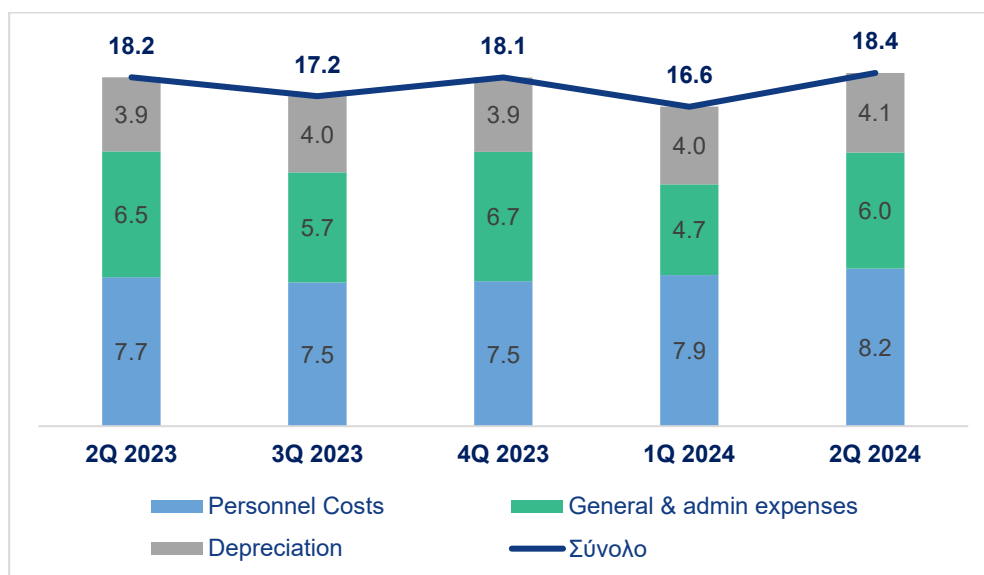
Net commission income amounted to €7.3mIn, significantly increased by 116% on an annual basis. This increase was mainly driven by a significant improvement in the issuance of letters of guarantee (+49% YoY) and securities management commissions (+358% YoY), in the context of the Group's credit expansion. Loan production continues to contribute meaningfully +13% YoY, while the Group's fee expenses decreased by 14% YoY.



Total recurring operating income was up by 29% reaching €52.4mIn vs €40.5mIn for the comparative period. This remarkable increase was mainly driven by a significant improvement in core revenues, i.e. net interest and commission income by 33%, as, other revenues were rather stable YoY.

Recurring operating expenses decreased by 3% on an annual basis, due to the continued effort for cost reduction and rationalization, mainly in third-party expenses as well as the zeroing of contributions to the Hellenic Deposit & Investment

Guarantee Fund and the Resolution Scheme, due to the reduced annual target as set by the Single Resolution Fund for the fiscal year 2024. Recurring personnel expenses increased by 4% due to the Bank continuous effort to optimize its own resources and by investing in the Bank’s ongoing operational reorganization and strengthening of its human capital. The Group’s personnel amounted to 588 people as of 30 June 2024, displaying a corresponding increase of 4% in the first half of 2024. The increase is due to hirings that have been carried out in the context of strengthening and upgrading personnel in the areas of sales and more effective credit risk management in line with the Bank’s Business Plan implementation. Cost to income ratio on a recurring basis improved significantly to 67.8% in Q2 2024 vs 81.9% for the comparative period.



Group's Key Business Developments

▶▶ Shareholder Investment Agreement and Merger Completion

On 18.07.2024 the Bank was informed in writing by the Hellenic Financial Stability Fund and Thrivest Holding Ltd (jointly the "Shareholders") that a binding agreement was signed between both parties regarding the Bank's corporate transformation (merger with Pancreta Bank through absorption of Pancreta Bank by Attica Bank, "Merger") and the further investment of the Shareholders in the share capital of the credit institution that will arise following the Merger. On 26.07.2024 it was announced that the Boards of Directors of Attica Bank and Pancreta Bank approved at their meetings the Draft Merger Agreement for the merger by absorption of Pancreta Bank by Attica Bank following the agreement dated 18.07.2024 between the Hellenic Financial Stability Fund and Thrivest Holding Ltd regarding, inter alia, the merger, as ratified by law. On 04.09.2024 following the decision of the Ministry of Development no 3355626 ΑΠ/04.09.2024, the merger through absorption of Pancreta Bank by Attica Bank has been conclusively completed.

It should be noted that, in the context of completing the merger all relevant information concerning the published financial statements of Pancreta Bank will be disclosed on the website of Attica Bank, www.atticabank.gr

▶▶ Iris payments to SMEs & Private Proprietors

Attica Bank, actively supporting entrepreneurship, offers IRIS payments to SMEs and private proprietors without any commission, for all payments they will receive from their customers until 31/12/2024. By activating the IRIS payments service through Attica Bank, SMEs, such as retail stores, can accept payments from their customers by simply typing the business's VAT number or by scanning their IRIS Payments QR code. By executing the payment, the company receives real-time information through a notification on the mobile phone it has declared during the service activation, facilitating the confirmation of the transaction in a simple and secure way. Existing customers of the Bank can activate the service immediately and easily through the Attica Mobile and Attica e-banking applications and enjoy a series of additional facilities, such as adding their own IRIS QR code to their Apple Pay or Google Pay digital wallet.

▶▶ Attica Export Funding Program

The Bank supports exporting businesses with the new Attica Export financing program, designed to cover their working capital needs, enhancing liquidity and strengthening export orientation. It is addressed to businesses that are insured with ECG or another insurance institution and:

- They have a turnover of more than €2.5mln
- Their export activity is more than 10% of turnover for the previous 2 years with the same export object and transaction circuit of suppliers – customers.

The funding amount is up to €1mln revolving with a preferential interest rate of maximum 2.9% and a maximum maturity of 6 months.

▶▶ Attica BUY TO LET

In the context of enriching the Bank's loan products in order to cover all customer needs, a new fixed-maturity loan was created under the name **Attica BUY TO LET** to finance:

- **purchase, construction, repair, expansion, renovation, completion, energy upgrade, property configuration** to be used as a residence or business premises (office / shop) for lease purposes

- **land purchase** (even and buildable) and residence construction or business premises for lease purposes
- **balance transfer** of a corresponding loan from another Bank with loan repayment of the other Bank

The product is addressed to individuals who wish to purchase, construct or renovate a property (residence, office or shop) in order to develop it. It cannot finance the purchase, erection, repair etc. of property for its own professional use (e.g. for business premises). It is noted that this need is covered by the Attica Business Stegi product.

▶▶ Transformation Program

Attica Bank's Transformation program focuses on the Bank's organic and sustainable growth, through systems and process optimization, digital transformation, as well as excellent customer experience. Methodical risk management as well as the cultivation of a culture of people based on responsibility, trust and fair treatment are at the heart of the Bank's transformation strategy.

During the first half of 2024, a significant number of actions of the Transformation Strategy were completed, which among others had the following results:

- In credits, total time from application to disbursements was reduced. Mortgage loans pre-approval time was reduced to 2 business days, while the total time to disbursement was reduced by 50%. In business loans, the reduction in time amounts to 40%.
- Significant progress has been made in the field of digital transformation, with the digital customer opening in the branch, for individuals and private proprietors using e-Gov KYC and with simultaneous account opening, debit card and access to e-banking, while the corresponding one via web (remotely) is in a pilot phase.
- We further redesigned and expanded our product range: with new payroll product packages with onboarding capability at the premises of the business / client, expanded to all subsidized financial products, for the first time and through RRF, with special financing to export companies in cooperation with SEVE and Export Credit Risk.
- In the context of system optimization, important systems were developed for the first time at the Bank, such as: CRM for customer relationship management, Corporate MIS – BI tool, Loan Origination for monitoring Corporate loans, (the equivalent for monitoring Retail loans is under development), central computerized system for Financial Markets, bond loan management system.
- Moody's rating system was incorporated for the first time in the Corporate credit rating process, while at the same time loan files digitization with the corresponding imprinting off collateral was completed.

The Bank continues to redesign, improve and upgrade its internal processes and systems in order to provide more effective customer service.

A new chapter begins!

Following the relevant decisions, the Bank successfully completed in record time all the required actions to achieve the legal merger with Pancreta Bank, which took place on September 4, 2024.

The Bank's new priority is now the successful and rapid operational merger with the compilation of a structured and demanding program, which will be combined with the parallel development of the new Bank and the gradual offer of new options and possibilities for customers. The new Bank from the first day of its operation already operates as one, enabling its customers to execute free of charge, their transactions between their accounts as well as to use the common network of ATMs.

In addition, a series of actions have already been launched, such as the gradual establishment of a common pricing policy, the homogenization of the services offered, the development of an operating model for the joint examination and implementation of customers' requests, as well as the launch of new cutting-edge products with highly competitive characteristics.