

November 4, 2021

## **Group Financial Report, Third Quarter 2021**

Group sales increased by 42.6% to €110.7m (€77.6m at 30.9.2020). Group EBIDTA increased by 98% to €8.8m (€4.5m at 30.9.2020).

Earnings before income tax increased by 153% to €7.1m (€2.8m at 30.9.2020), while earnings after income tax and minority rights increased by 138% to €4.7m (€2.0m at 30.9.2020).

Total bank borrowing decreased by 43.3% to €14.0m (€24.7m at 31.12.2020), net debt was also decreased by 93.3% to €0.9m, (€13.7m 31.12.2020). Cash and cash equivalents increased by 19% to €13.1m as at 30.09.2021 compared to €11.0m as at 31.12.2020.

Group Solvency (Equity as a percentage of Total Assets without Cash and Cash Equivalents) as at 30 September 2021 was 62.4%.

## Summary Consolidated Profit & Loss Statement (in 000 Euro).

Jan 1- Sept 30

	2021	2020
Sales	110,657	77,614
Gross Profit	19,962	14,031
Other Income	1,503	1,377
Administrative, Selling & Marketing Expenses	(12,648)	(10,989)
Other Expenses	(765)	(511)
Operating Profit /(Loss)	8,052	3,908
Net Financial Income (Expenses) and Fx Gain (Loss)	(950)	(1,102)
Depreciation included in Operating Cost	787	556
Net Profit / (Loss) Before Income Tax	7,102	2,806
Income Tax	(2,342)	(807)
Net Profit (Loss) After Income Tax	4,760	1,999
Minority Rights	0	0
Net Profit (Loss) After Income Tax & Minority Rights	4,760	1,999
Earnings per Share	0.727	0.295

## Summary Consolidated Balance Sheet (in 000 Euro).

	30/9/2021	31/12/2020
Assets		
Current Assets		
Cash & Securities	13,117	11,023
Accounts Receivable	23,099	26,792
Inventories	20,045	17,942
Other Receivables	3,062	4,797
Non Current Assets		
Intangible Assets	2,035	311
Tangible Assets	14,203	14,486
Long Term Accounts Receivable	507	310
Other Long Term Assets	916	791
Total	76,984	76,452
Liabilities		
Short Term Bank Debt	2,937	9,751
Customer Advances	19,206	13,180
Long Term Bank Debt	11,100	15,000
Other Long Term Liabilities	3,902	2,458
Net Worth	39,839	36,063

Petros Petropoulos AEBE was established in Thessaloniki in 1922. It assembles, distributes and supports a wide range of automotive products including automobiles, trucks and buses, generating sets, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment, batteries lubricants and tires. The Company has a leading position in the Greek market in the sectors which it serves.

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