

FINANCIAL ANALYSTS BRIEFING ABOUT FISCAL YEAR 2020 FINANCIAL RESULTS

The briefing to financial analysts about the Financial Results 2020 of Flexopack SA (hereinafter “Company”), took place today, Friday 28th of May 2021, via teleconference.

The financial performance and results of both the Group and the Company in fiscal year 2020, compared to fiscal year 2019, are following:

	GROUP				COMPANY			
	1/1-31/12/2020	1/1-31/12/2019	Change	% Ch.	1/1-31/12/2020	1/1-31/12/2019	Change	% Ch.
STATEMENT OF INCOME								
<i>EUR THOUS.</i>								
Turnover	96.953	89.277	7.676	8,6%	82.317	77.260	5.057	6,5%
Gross Profit	26.888	21.523	5.365	24,9%	20.946	18.545	2.401	12,9%
Administrative Expenses	(4.434)	(4.405)	(28)	0,6%	(3.344)	(3.393)	50	-1,5%
Research & Development Expenses	(1.410)	(1.431)	21	-1,5%	(1.305)	(1.156)	(149)	12,9%
Distribution Expenses	(6.633)	(6.819)	185	-2,7%	(3.568)	(4.109)	540	-13,1%
Other Operating Income-Expense	322	397	(75)	-18,9%	345	230	114	49,7%
Operating Profit	14.733	9.264	5.469	59,0%	13.074	10.118	2.957	29,2%
Financial (expenses) - income	(543)	(679)	136	-20,1%	(408)	(516)	108	-21,0%
Other Financial Results	(1.337)	337	(1.673)	-497,1%	(403)	194	(597)	-308,2%
Proportional result of related companies	725	563	161	28,6%	-	-	-	-
Earnings before taxes	13.578	9.485	4.093	43,2%	12.263	9.795	2.468	25,2%
Income tax	(3.213)	(2.290)	(924)	40,3%	(2.891)	(2.197)	(694)	31,6%
Earnings after taxes	10.365	7.195	3.169	44,0%	9.372	7.598	1.774	23,3%
Depreciation / Amortization	5.948	5.391	556	10,3%	4.405	3.874	531	13,7%
EBITDA	20.680	14.656	6.025	41,1%	17.479	13.991	3.488	24,9%

The following are noted with regard to the above items of the consolidated statement of income concerning the year 2020 versus the previous fiscal year.

Consolidated sales amounted to 96,953 million Euros, recording an increase of 8,6% while gross profits amounted to 26,888 million Euros, showing an increase of 24,9%.

Operating earnings amounted to 14,733 million Euros, posting an increase of 59,0%, mainly due to the increase in sales, the reduction of raw material prices and the reduction of operating expenses.

Earnings before taxes, financial, investment results and depreciation (EBITDA) amounted to 20,680 million Euros increased by 41,1%.

FLEXOPACK SOCIÉTÉ ANONYME COMMERCIAL AND INDUSTRIAL PLASTICS COMPANY

The other financial results posted losses of 1,337 million Euros mainly due to foreign exchange differences from the valuation of foreign currency receivables and liabilities mainly in Polish Zloty (PLN), and Australian Dollar (AUD).

Pre-tax profits amounted to 13,578 million Euros, recording an increase of 43,2%.

Profits after taxes amounted to 10,365 million Euros increased by 44,0% compared to the year 2019.

STATEMENT OF FINANCIAL POSITION
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	GROUP				COMPANY			
	31/12/2020	31/12/2019	Change	% Ch.	31/12/2020	31/12/2019	Change	% Ch.
ASSETS								
Non-current assets	62.509	61.463	1.046	1,7%	60.361	56.338	4.022	7,1%
Cash and cash equivalents	18.021	15.470	2.551	16,5%	14.673	13.285	1.389	10,5%
Other current assets	42.296	36.369	5.928	16,3%	42.437	41.204	1.232	3,0%
Total Assets	122.826	113.302	9.524	8,4%	117.470	110.827	6.643	6,0%
Total Equity	83.448	74.280	9.168	12,3%	85.570	77.187	8.383	10,9%
LIABILITIES								
Total bank debt	14.999	15.614	-615	-3,9%	12.077	14.273	-2.195	-15,4%
Other long-term liabilities	4.082	5.720	-1.638	-28,6%	3.423	4.497	-1.074	-23,9%
Suppliers and other short-term liabilities	15.643	15.738	-95	-0,6%	12.017	12.940	-923	-7,1%
Liabilities due to income tax	4.653	1.950	2.703	138,6%	4.384	1.931	2.453	127,1%
Total Liabilities	39.378	39.022	356	0,9%	31.901	33.640	-1.740	-5,2%
Total Equity & Liabilities	122.826	113.302	9.524	8,4%	117.470	110.827	6.643	6,0%

The total liabilities of the Group on 31/12/2020 amounted to 39,378 million Euros, equity settled at 83,448 million Euros and cash and cash equivalents to 18,021 million Euros.

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STATEMENT OF CASH FLOWS

EUR THOUS.

	GROUP		COMPANY	
	1/1-31/12/2020	1/1-31/12/2019	1/1-31/12/2020	1/1-31/12/2019
Net cash flows from operating activities	12.104	13.198	13.576	11.371
Net cash flows from investment activities	(6.861)	(6.266)	(8.089)	(4.652)
Net Cash flows from financing activities	(2.850)	(4.730)	(4.098)	(3.964)
Net (decrease)/ increase in cash and cash equivalents	2.392	2.201	1.389	2.755
Cash and cash equivalents at the beginning of the period	15.470	13.223	13.285	10.529
Effect from foreign exchange differences	158	46	0	0
Cash and cash equivalents at the end of the period	18.021	15.470	14.673	13.285

Capital Management

EUR THOUS.

	Group		Company	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
Long-term debt obligations	11.699	11.359	9.664	10.645
Short-term debt obligations	3.300	4.255	2.413	3.627
Total bank debt	14.999	15.614	12.077	14.273
Liabilities for Leases	1.117	1.183	676	636
Total Bank Debt	16.117	16.797	12.754	14.909
Minus : Cash and cash equivalents	18.021	15.470	14.673	13.285
Net Bank Debt (1)	(1.905)	1.327	(1.919)	1.624
Total Equity (2)	83.448	74.280	85.570	77.187
Total Employed Capital (1)+(2)	81.544	75.607	83.650	78.811
Net Bank Debt / Total Employed Capital	-2,3%	1,8%	-2,3%	2,1%

Group's course and outlook for the current financial year 2021

In view of the strong export orientation of the Group, it should be noted that its prospects, results and course for the current fiscal year 2021 are directly related to the conditions prevailing on the one hand in the global, and on the other hand in the domestic economy and marketplace.

At present, there are external factors and risks that create reasonable and well-founded concerns about the course of the global economy, such as the threat of protectionism, the geopolitical uncertainty and in particular the effects of the COVID-19 pandemic.

The health crisis caused by the COVID-19 pandemic, in a very short period of time triggered an economic disruption that affected both financial stability and social cohesion.

The Management continues to be cautious regarding the future effects of the pandemic on the prospects of the Group and the Company, as the unprecedented health crisis is not expected to end immediately.

The Management of the Group systematically evaluates all possible risk factors, which may affect the financial position, activities and results of the Group and has taken all appropriate measures to ensure the smooth operation and business continuity of the Group.

In this context, it cannot be ruled out the possibility that the overall performance, financial position and the course of both the Company and the Group will be adversely affected during the current fiscal year 2021.

However, despite the unprecedented economic turmoil that has prevailed worldwide as a result of the coronavirus pandemic, it is particularly important to note that the Group, maintains satisfactory capital adequacy and liquidity and continues to be fully consistent with its liabilities to suppliers, government agencies, insurance companies and other creditors. At the same time, the Group takes all the necessary steps to absorb the shocks of financial turmoil, to adapt to the possibility of operating in a constantly adjusted working environment and to maintain the employment positions.