



Website:	<a href="http://www.evrofarma.gr">http://www.evrofarma.gr</a>
Bloomberg code:	EVROF:GA
Reuters code:	EVRr.AT
ISIN code:	GRS385113006

## COMPANY PROFILE

Evrofarma SA, is a dairy industry located in North Greece at region of Evros. Its production facilities cover 10.000 square meters and are operating with high standards of quality and hygiene for the last 20 years in the production of dairy and cheese products.

The vantage point of the company is the vertically integrated production of cow's milk. The subsidiary, Campus S.A., produces high quality cow's milk which represents the 2.5% of daily Greek production. This milk is the basis for the superior Evrofarma's dairy. Main categories of its products are pasteurized milk, chocolate milk, ayran, traditional yogurts, Greek strained yogurt, Feta PDO cheese and a big variety of other white and yellow cheeses, such as Kasseri PDO cheese. The yellow cheese production is made at Doirani SA. Evrofarma maintains and extends long-term partnerships with the biggest European and Greek supermarket chains, such as Lidl, Delhaize Group, Masoutis, Metro etc. Over those S/M networks Evrofarma branded products and also private label products are distributed in whole country and Europe. Also, holds leading markets share in the local north Greece market, where the distributions take part with its own trucks.

## EXPORTS

Greek yogurt and Feta PDO cheese, are the most exported products which provide excellent opportunities for the increase of the exports in the International market as these products have become world-wide famous during the last years.

The exports turnover in 2015 represented the 5.05% and placed in 11 countries.

## KEY INVESTMENT HIGHLIGHTS

Both companies of the Group produce significant quantity of biomass which could be used for the production of electricity

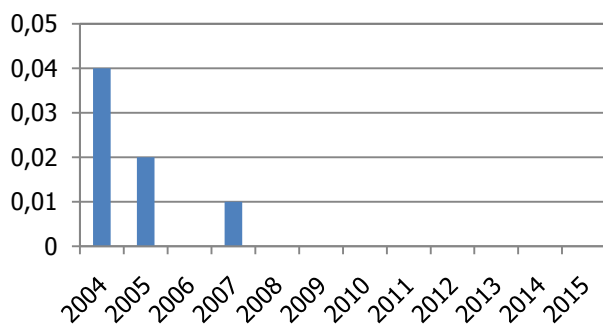
OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)			
Symbol:	EVROF		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	1,9		
Shares Outstanding (number): (31 March 2016)	13.673.200		
Average Spread (%):	13,11%		
Market Liquidity (%):	0,409%		
Average Trading volume (no of shares):	1.045		
Total Value of transactions (€):	48.540		
Days to trade (1% of outstanding amount):	171,8		
Free Float (31 March 2016):	24,0%		
Turnover Velocity (F.F. Weighted):	8,3%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	75,43%	70,54%	59,08%

## GROUP STRUCTURE

### EVROFARMA S.A. –Parent

CAMPUS A.E.- Greece	100%
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### DIVIDEND POLICY-dps (in €)

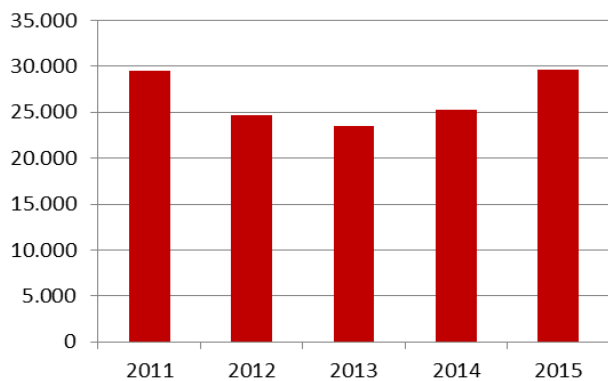


## COMPANY'S PERFORMANCE

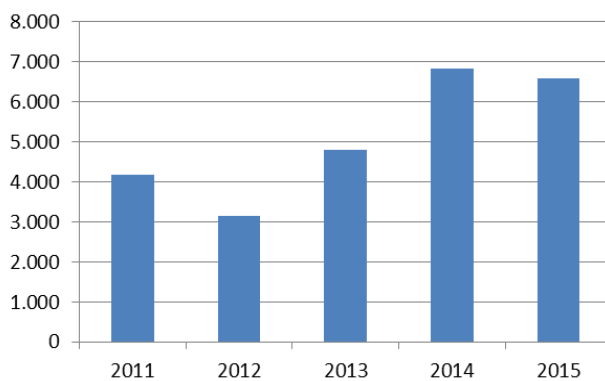
### FINANCIAL OVERVIEW (consolidated)

(in € 000)	2011	2012	2013	2014	2015
Sales	29.548	24.715	23.467	25.272	29.646
Gross profit	4.167	3.137	4.792	6.821	6.587
EBIT	-1.403	-823	599	1.647	2.245
EBITDA	163	1.459	2.999	3.624	4.030
Earnings before tax	-3.400	-2.534	-599	268	1.153
Earnings after tax	-2.907	-2.699	-398	-280	527
E.P.S.	-0,21	-0,20	-0,03	-0,02	0,04
Total equity	12.736	10.037	9.639	9.266	9.793
ROE	-22,83%	-26,89%	-4,13%	-3,02%	5,38%
Debt Ratio	150,65	15,58	7,76	6,27	5,25

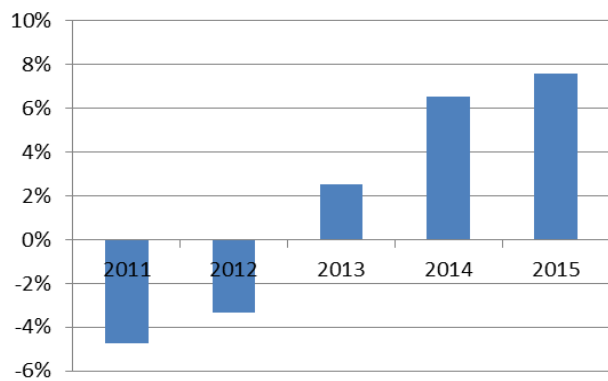
#### Revenues (in € 000)



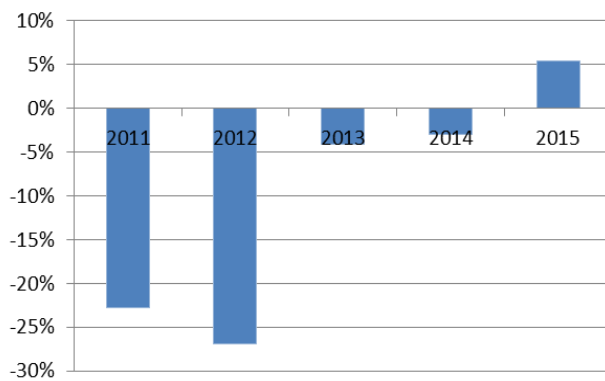
#### Gross profit (in € 000)



#### Operating Margin



#### ROE



<b>MAJOR SHAREHOLDERS (&gt;5%)</b>	
<b>Name</b>	<b>%</b>
PAPAZILAKIS C. ATHANASIOS	37,31%
PAPAZILAKIS C. PASCHALIS	38,71%
<b>Total</b>	<b>76,02%</b>
<b>BOARD OF DIRECTORS</b>	
<b>Name</b>	<b>Qualification</b>
PAPAZILAKIS C. ATHANASIOS	PRESIDENT/EXECUTIVE MEMBER
PAPAZILAKIS C. PASCHALIS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
GIANNOULAKIS DIMITRIOS	EXECUTIVE MEMBER
LEMONAKI STAMATINA	INDEPENDENT NON EXECUTIVE MEMBER
THEODORIDIS PANAGIOTIS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Athanasios Chr. Papazilakis is Executive Chairman** of the Board of Evrofarma SA. He is a Chemical Engineer and one of the founders of the Company.

**Mr. Paschalis Chr. Papazilakis is Executive Vice Chairman** of the Board and Managing Director at Evrofarma SA. He is one of the founders of the Company.

**Mr. Dimitrios Paschalis Giannoulakis was appointed Executive Director**, Director of Investor Relations and Corporate Announcements of Evrofarma SA on March 4, 2013. He previously served as Executive Director since June 25, 2009.

**Mr. Panagiotis G. Theodoridis is Non-Executive Director** at Evrofarma SA since 2010. He previously served as Non-Executive Independent Director.

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