

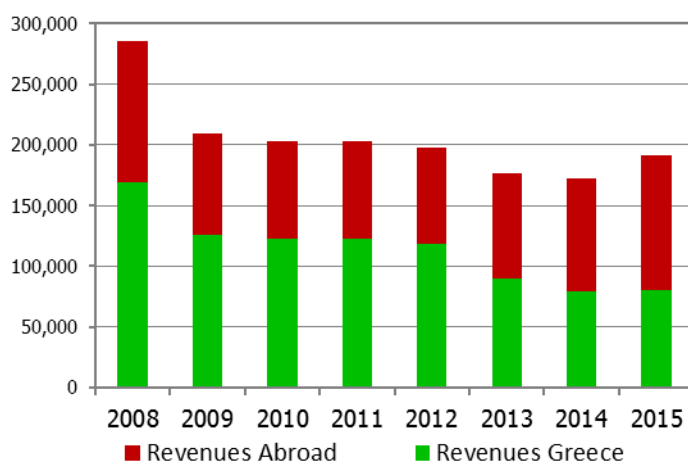


Website: <http://www.alumil.com>  
 Bloomberg code: ALMY:GA  
 Reuters code: ALMr.AT  
 ISIN code: GRS289103004

## COMPANY PROFILE

Aluminum extrusion industry.

## REVENUES ANALYSIS (in € 000)



## OVERVIEW – TRADING DATA

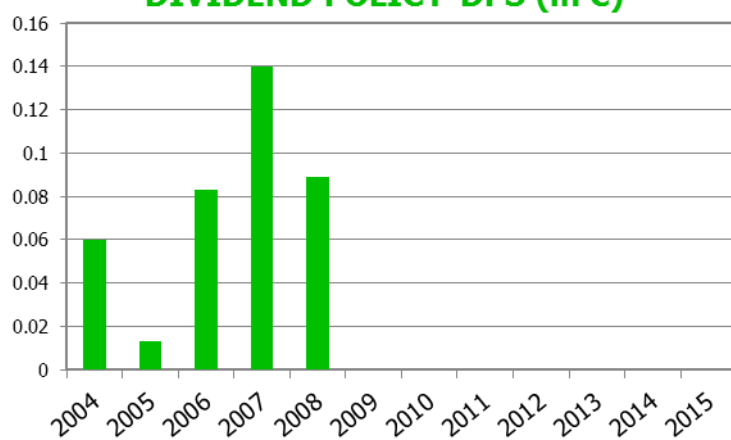
### OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)

Symbol:	ALMY		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	5.5		
Shares Outstanding (number): (31 March 2016)	22,016,250		
Average Spread (%):	3.09%		
Market Liquidity (%):	0.158%		
Average Trading volume (no of shares):	539.2		
Total Value of transactions (€):	30,313		
Days to trade (1% of outstanding amount):	434.7		
Free Float (31 March 2016):	28.90%		
Turnover Velocity (F.F. Weighted):	3.5%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	92.85%	75.84%	80.48%

## GROUP STRUCTURE

GROUP STRUCTURE	31.12.2015
G.A. PLASTICS S.A.	50%
METRON AUTOMATIONS S.A.	66%
ALUTRADE S.A.	77,66%
EGYPTIAN FOR ALUMINIUM TRADE SAE	99%
ALUMIL BULGARIA SRL	99,98%
ALUMIL VARNA SRL	-
ALUMIL FRANCE SAS	97%
ALUMIL DEUTSCHLAND GMBH	100%
ALUMIL MILONAS CYPRUS LTD	-
ALUMIL CY LTD	99,93%
ALUMIL GROUP LTD	100%
ALUMIL MOLDAVIA SRL	70%
ALUMIL HUNGARY KFT	100%
ALUMIL UKRANIA SRL	-
ALUMIL POLSKA SRL	-
ALUMIL ROM INDUSTRY SA	55,90%
ALUMIL YU INDUSTRY SA	98,50%
ALUMIL SKOPJE DOO	99,89%
ALUMIL GULF FZC	99%
ALUMIL FABRICATION INC	100%
ALUMIL LLC	99%

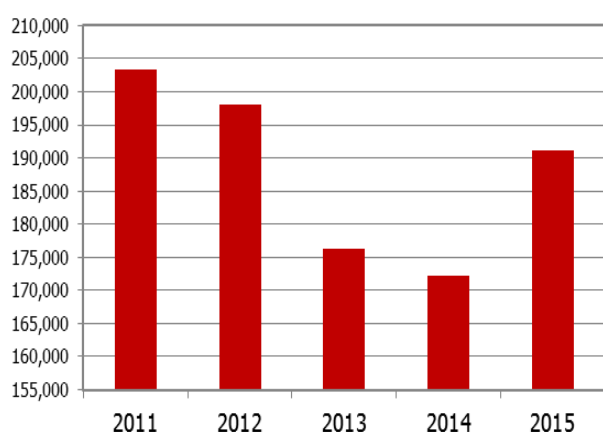
## DIVIDEND POLICY-DPS (in €)



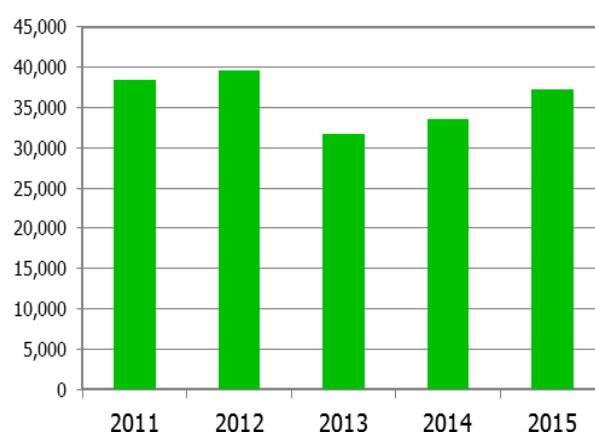
## COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	203,372	198,108	176,297	172,245	191,152
Gross profit	38,410	39,549	31,727	33,629	37,179
EBIT	-2,284	-1,332	-3,968	-414	836
EBITDA	10,268	9,538	5,927	8,359	8,569
Earnings before tax	-12,105	-11,736	-14,919	-11,195	-7,752
Earnings after tax	-13,670	-11,868	-16,283	-10,475	-8,051
E.P.S.	-0.606	-0.52	-0.73	-0.49	-0.46
Total Equity	112,449	98,959	81,859	69,009	63,450
ROE	-12.16%	-11.99%	-19.89%	-15.18%	-12.69%

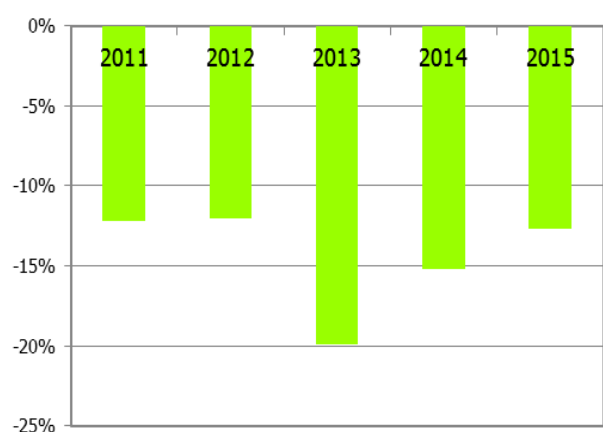
Revenues (in € 000)



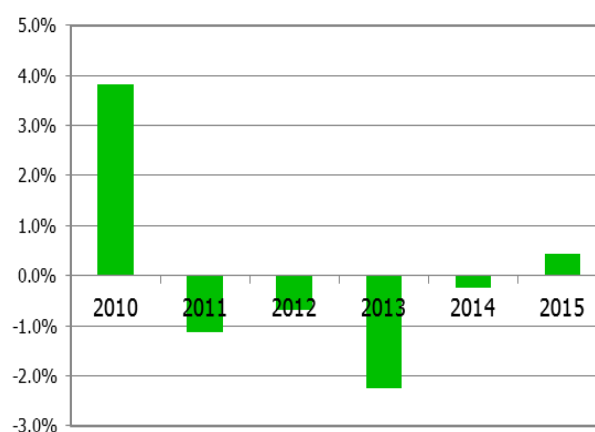
Gross profit (in € 000)



ROE



Operating Margin



## MAJOR SHAREHOLDERS (>5%)

Name	%
George Milonas	47.10%
Evagelia Milona	24.00%
<b>Total</b>	<b>71.10%</b>

## BOARD OF DIRECTORS

MILONAS A. GEORGIOS	CHAIRMAN/CEO/EXECUTIVE MEMBER
MILONA A. EVAGGELIA	VICE PRESIDENT/EXECUTIVE MEMBER
MILONA EUTYCHIA	EXECUTIVE MEMBER
DOUKIDIS I. GEORGIOS	NON EXECUTIVE MEMBER
KAILAKIS I. NIKOLAOS	INDEPENDENT NON EXECUTIVE MEMBER
MANTOS GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. George Milonas**, Chairman & Chief Executive Officer (CEO). He has graduated from the Mathematical Department of Aristotle University of Thessaloniki as well as from the Business Administration department of University of Macedonia and holds a postgraduate master's degree in Operational Research (M.Sc) from London School of Economics. He has served as a Research Assistant in System Analysis in Goettingen University, in Germany and as CEO of the "Industry of Aluminium of Northern Greece S.A.". He is Vice President of the Federation of Industries of Northern Greece, Vice President of the Exporter's Association of Northern Greece and Vice President of the Extrusion Industries Association. He speaks English, German, French and Italian.

**Mrs. Evaggelia Milona**, Vice-President and Chief Executive Officer of ALUMIL Group. She has graduated from the Business Department of the Law School of Aristotle University of Thessaloniki. She holds a postgraduate master's degree in Business Administration from Aristotle University of Thessaloniki. From 1981 until 1986 she served as an executive in the Economic Department and the Import-Export Department of the "Industry of Aluminium of Northern Greece S.A.". In 1989 she and her brother George Milonas founded ALUMIL S.A. where she serves as a Vice-President until today. From 2002 she also serves as General Manager of ALUMIL GROUP. She is Vice-President of ALUMIL ROM INDUSTRY S.A. which is listed in the Bucharest Stock Exchange. She speaks French and English.

**Mrs. Eutychia Milona**, Alexandros Milonas' widow, Executive member.

**Mr. George Doukidis**, Non-executive member. He has graduated from the Mathematical Department of Aristotle University of Thessaloniki and holds a postgraduate master's degree in Operational Research (M.Sc) and a PhD in Computer Simulation Science from London School of Economics (LSE). He is a professor of Administrative Science and Technology in the Economic University of Athens. He has been a lecturer in LSE and also a visiting professor in Brunel University, Great Britain. He has served as a consultant to large companies/ organisations in Greece and as Board Chairman of the New Economy Development Fund. Currently he is serving as a member of the Board of the Hellenic Aluminium Association.

**Mr. Nikolaos Kailakis**, Independent, non-executive member. He has graduated from the Mechanical Engineering Department of the University of Padova in Italy and holds a master of the same university. He has served as production manager and technical director of the company "Exalco SA" and as a plant manager for the companies "Aluminium of Macedonia SA" (ALMACO), ALFIN SA and ALUKOM SA (subsidiary of Alumil).

**Mr. George Mantos**, Independent, non-executive member. He has graduated from the Law Department of the Law School of Aristotle University of Thessaloniki. He holds a postgraduate master's degree of Arts from Queens College of the City University of New York. He speaks English.

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