

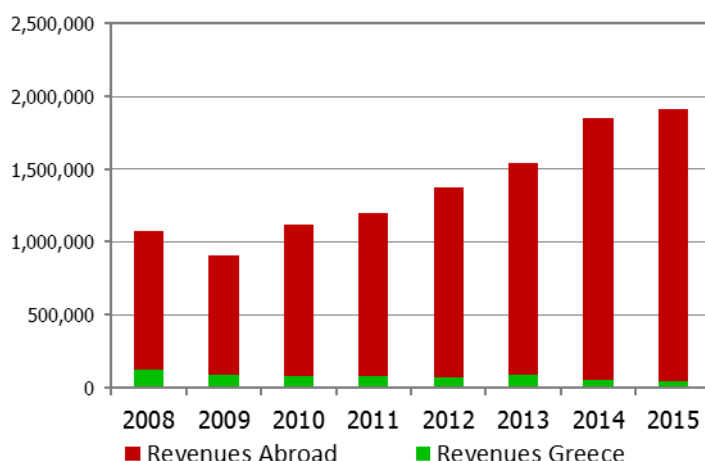


Website:	<a href="http://www.intralot.com">http://www.intralot.com</a>
Bloomberg code:	INLOT:GA
Reuters code:	INLr.AT
ISIN code:	GRS343313003

## COMPANY PROFILE

INTRALOT, a public listed company established in 1992, is a leading gaming solutions supplier and operator active in 57 regulated jurisdictions around the globe. With €1.91 billion turnover and a global workforce of 5.100 employees in 2015, INTRALOT is a robust corporation uniquely positioned to offer to lottery and gaming organizations across geographies ground breaking, market-proven solutions and operational expertise. Through the use of a dynamic and omni-channel approach, INTRALOT offers an integrated portfolio of best-in-class gaming systems and product solutions & services addressing all gaming verticals (Lottery, Betting, Interactive, VLT). Players can enjoy a seamless and personalized experience through exciting games and premium content across multiple delivery channels, both retail and interactive. INTRALOT handles an average of €24.4 bil of wagers per year and has installed and operates more than 340.000 of its proprietary terminals around the world.

## REVENUES ANALYSIS (in € 000)



For the year 2015, the total revenues are €1.91 billion. In Europe the Company's sales are 50%, in Americas are 35% and in other countries are 15% of total sales.

## KEY INVESTMENT HIGHLIGHTS

INTRALOT, having established a leading position in the gaming sector worldwide and with a highly diversified portfolio of projects has proven to have a flexible and resilient business model. The Management team will continue to work hard in the next years to develop further the Company based on this proven business model, as numerous opportunities but also challenges are expected to arise in the global gaming market.

## OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)			
Symbol:	INLOT		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	179.6		
Shares Outstanding (number): (31 March 2016)	158,961,721		
Average Spread (%):	1.15%		
Market Liquidity (%):	4.577%		
Average Trading volume (no of shares):	74,735.7		
Total Value of transactions (€):	23,419,304		
Days to trade (1% of outstanding amount):	21.7		
Free Float (31 March 2016):	50.93%		
Turnover Velocity (F.F. Weighted):	17.7%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	20.50%	28.38%	32.27%

## GROUP STRUCTURE

### INTRALOT S.A.

The consolidated financial statements include the financial statements of INTRALOT SA and its subsidiaries listed below:

I. Full consolidation:		Domicile	% Direct Part'n	% Indirect Part'n	% Total Part'n
	INTRALOT SA	Maroussi, Greece	Parent	Parent	-
3.	BETTING COMPANY S.A.	Maroussi, Greece	95%	5%	100%
24.	BETTING CYPRUS LTD	Nicosia, Cyprus		100%	100%
	INTRALOT AUSTRALIA PTY LTD	Melbourne, Australia	100%		100%
28.	INTRALOT GAMING SERVICES PTY	Melbourne, Australia		100%	100%
	INTRALOT IBERIA HOLDINGS SA	Madrid, Spain	100%		100%
29.	INTRALOT JAMAICA LTD	Kingston, Jamaica		100%	100%
29.	INTRALOT TURKEY A.S.	Istanbul, Turkey	50%	49,99%	99,99%
29.	INTRALOT DE MEXICO LTD	Mexico City, Mexico		99,8%	99,8%
29.	INTELTEK INTERNET AS	Istanbul, Turkey	20%	25%	45%
30.	AZERINTELTEK AS	Baku, Azerbaijan		22,95%	22,95%
2,4.	INTRALOT DE PERU SAC	Lima, Peru	99,80%	0,20%	100%
	POLDIN LTD	Warsaw, Poland	100%		100%
	ATROPOS S.A.	Maroussi, Greece	100%		100%
	INTRALOT SERVICES S.A.	Paiania, Greece	100%		100%
	INTRALOT ADRIATIC DOO	Zagreb, Croatia	100%		100%
	BILYONER INTERAKTIF HIZMELTER AS GROUP	Istanbul, Turkey	50,01%		50,01%
	INTRALOT MAROC S.A.	Casablanca, Morocco	99,83%		99,83%
2.	GAMING SOLUTIONS INTERNATIONAL LTDA	Bogota, Colombia	99%	1%	100%
2.	INTRALOT INTERACTIVE S.A.	Maroussi, Greece	65,24%	30,70%	95,94%
	INTRALOT GLOBAL SECURITIES B.V.	Amsterdam, Netherlands	100%		100%
1.	INTRALOT FINANCE LUXEMBOURG S.A.	Luxembourg,		100%	100%

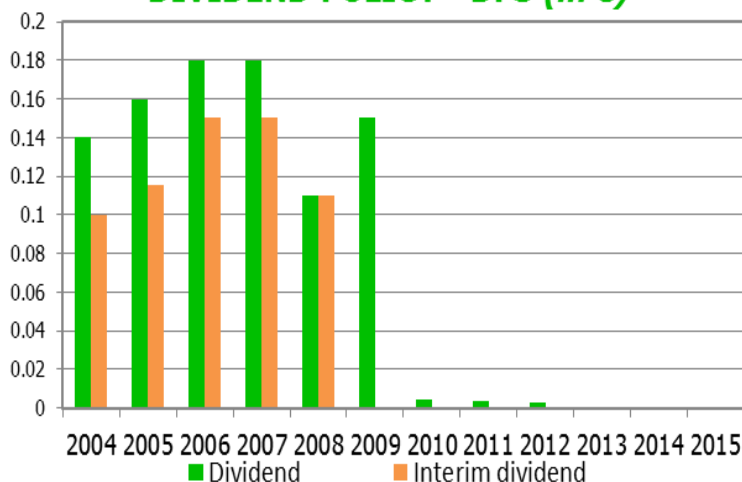
		Luxembourg			
1.	INTRALOT CAPITAL LUXEMBOURG S.A.	Luxembourg, Luxembourg	100%	100%	
	ILOT CAPITAL UK LTD	Hertfordshire, United Kingdom	100%	100%	
	ILOT INVESTMENTS UK LTD	Hertfordshire, United Kingdom	100%	100%	
1,2,3,4.	INTRALOT GLOBAL HOLDINGS B.V.	Amsterdam, Netherland	100%	100%	
5.	INTRALOT INC	Atlanta, USA	100%	100%	
12.	DC09 LLC	Wilmington, USA	49%	49%	
5.	INTRALOT NEDERLAND B.V.	Amsterdam, Netherlands	100%	100%	
5.	LOTROM S.A.	Bucharest, Romania	60%	60%	
5.	INTRALOT BEIJING Co LTD	Beijing, China	100%	100%	
5.	TECNO ACCION S.A.	Buenos Aires, Argentina	50,01%	50,01%	
5.	TECNO ACCION SALTA S.A.	Buenos Aires, Argentina	50,01%	50,01%	
5.	MALTCO LOTTERIES LTD	Valetta, Malta	73%	73%	
5.	INTRALOT NEW ZEALAND LTD	Wellington, New Zealand	100%	100%	
5.	INTRALOT DO BRAZIL LTDA	Sao Paulo, Brazil	80%	80%	
14.	OLTP LTDA	Rio de Janeiro, Brazil	80%	80%	
5.	INTRALOT ARGENTINA S.A.	Buenos Aires, Argentina	100%	100%	
5.	INTRALOT GERMANY GMBH	Munich, Germany	100%	100%	
5.	INTRALOT HOLDING & SERVICES S.p.A.	Rome, Italy	100%	100%	
5,7.	INTRALOT GAMING MACHINES S.p.A.	Rome, Italy	100%	100%	
7.	INTRALOT ITALIA S.p.A	Rome, Italy	100%	100%	
13.	VENETA SERVIZI S.R.L.	Mogliano Veneto, Italy	100%	100%	
5.	INTRALOT SOUTH KOREA S.A.	Seoul, S. Korea	100%	100%	
5.	INTRALOT FINANCE UK PLC	London, United Kingdom	100%	100%	
5.	INTRALOT ASIA PACIFIC LTD	Hong Kong, China	100%	100%	
5.	WHITE EAGLE INVESTMENTS LTD	Hertfordshire, United Kingdom	100%	100%	
5.	BETA RIAL Sp.Zoo	Warsaw, Poland	100%	100%	
5.	POLLOT Sp.Zoo	Warsaw, Poland	100%	100%	
15,16,17	TOTOLOTEK S.A.	Warsaw, Poland	95,45%	95,45%	
5.	INTRALOT SLOVAKIA SPOL. S.R.O.	Bratislava, Slovakia	100%	100%	
5.	SLOVENSKE LOTERIE A.S.	Bratislava, Slovakia	51%	51%	
18.	TACTUS S.R.O.	Bratislava, Slovakia	51%	51%	
5.	NIKANTRO HOLDINGS Co LTD	Nicosia, Cyprus	100%	100%	
19.	LOTERIA MOLDOVEI S.A.	Chisinau, Moldova	47,90%	32,85%	80,75%
5.	INTRALOT BETTING OPERATIONS (CYPRUS) LTD	Nicosia, Cyprus	54,95%	54,95%	
5,6.	ROYAL HIGHGATE LTD	Nicosia, Cyprus	35,08%	35,08%	
5.	INTRALOT LEASING NEDERLAND B.V.	Amsterdam, Netherland	100%	100%	
5.	INTRALOT IRELAND LTD	Dublin, Ireland	100%	100%	
5.	INTRALOT CYPRUS GLOBAL ASSETS LTD	Nicosia, Cyprus	100%	100%	
8.	INTRALOT OOO	Moscow, Russia	100%	100%	
26.	INTRALOT DISTRIBUTION OOO	Moscow, Russia	100%	100%	
8.	INTRALOT ST. LUCIA LTD	Castries, Santa Lucia	100%	100%	
9.	INTRALOT GUATEMALA S.A.	Guatemala City, Guatemala	100%	100%	
10.	LOTERIAS Y APUESTAS DE GUATEMALA S.A.	Guatemala City, Guatemala	51%	51%	
9.	INTRALOT DOMINICANA S.A.	St. Dominicus, Dominican Republic	100%	100%	
9.	INTRALOT LATIN AMERICA INC	Miami, USA	100%	100%	
9.	INTRALOT SURINAME LTD	Paramaribo, Suriname	100%	100%	
9.	CARIBBEAN VLT SERVICES LTD	Castries, Santa Lucia	50,001%	50,001%	

9.	INTRALOT CARIBBEAN VENTURES LTD	Castries, Santa Lucia		50,05%	50,05%
11.	SUPREME VENTURES LTD	Kingston, Jamaica		24,97%	24,97%
	INTRALOT HOLDINGS INTERNATIONAL LTD	Nicosia, Cyprus	100%		100%
2.	INTRALOT INTERNATIONAL LTD	Nicosia, Cyprus		100%	100%
3.	INTRALOT OPERATIONS LTD	Nicosia, Cyprus		100%	100%
2,4.	NETMAN SRL	Bucharest, Romania		100%	100%
2.	BILOT EOOD	Sofia, Bulgaria		100%	100%
20.	EUROFOOTBALL LTD	Sofia, Bulgaria		49%	49%
21.	EUROFOOTBALL PRINT LTD	Sofia, Bulgaria		49%	49%
2.	INTRALOT TECHNOLOGIES LTD	Nicosia, Cyprus		100%	100%
23.	INTRALOT LOTTERIES LTD	Nicosia, Cyprus	51%	49%	100%
23.	INTRALOT INVESTMENTS LTD	Nicosia, Cyprus	51%	49%	100%
2.	INTRALOT BUSINESS DEVELOPMENT LTD	Nicosia, Cyprus		100%	100%
2.	GAMING SOLUTIONS INTERNATIONAL SAC	Lima, Peru		100%	100%
2.	NAFIROL S.A.	Montevideo, Uruguay		100%	100%
2.	LEBANESE GAMES S.A.L	Lebanon		99,99%	99,99%
2.	INTRALOT HONG KONG HOLDINGS LTD	Hong Kong, China		100%	100%
2.	INTRALOT BETTING OPERATIONS RUSSIA LTD	Nicosia, Cyprus		100%	100%
25.	FAVORIT BOOKMAKERS OFFICE OOO	Moscow, Russia		100%	100%
<b>II. Equity method:</b>		<b>Domicile</b>	<b>% Direct Part'n</b>	<b>% Indirect Part'n</b>	<b>% Total Part'n</b>
	LOTRICH INFORMATION Co LTD	Taipei, Taiwan	40%		40%
	INTRALOT SOUTH AFRICA LTD	Johannesburg, South Africa	45%		45%
3.	GOREWARD LTD	Taipei, Taiwan		49,99%	49,99%
31.	PRECIOUS SUCCESS LTD GROUP	Hong Kong, China		24,49%	24,49%
31.	GAIN ADVANCE GROUP LTD	Hong Kong, China		49,99%	49,99%
22.	KTEMS HOLDINGS CO LTD	Seoul, South Korea		49,99%	49,99%
31.	OASIS RICH INTERNATIONAL LTD	Taipei, Taiwan		44,99%	44,99%
32.	WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD	Shanghai, China		44,99%	44,99%
5.	BIT8 LTD	Valetta, Malta		35%	35%
33.	SWITCH IT NV	Willemstad, Curacao		35%	35%
2.	UNICLIC LTD	Nicosia, Cyprus		50%	50%
27.	DOWA LTD	Nicosia, Cyprus		30%	30%

#### Subsidiary of the company:

1: Intralot Global Securities BV	12: Intralot Inc	23: Intralot Technologies LTD
2: Intralot Holdings International LTD	13: Intralot Italia S.p.A.	24: Betting Company S.A.
3: Intralot International LTD	14: Intralot Do Brazil LTDA	25: Intralot Betting Operations Russia LTD
4: Intralot Operations LTD	15: Pollot Sp.Zoo	26: Intralot OOO
5: Intralot Global Holdings BV	16: White Eagle Investments LTD	27: Uniclic LTD
6: Intralot Betting Operations(Cyprus) LTD	17: Beta Rial Sp.Zoo.	28: Intralot Australia PTY LTD
7: Intralot Holding & Services S.p.A.	18: Slovenske Loterie AS	29: Intralot Iberia Holdings S.A.
8: Intralot Cyprus Global Assets LTD	19: Nikantro Holdings Co LTD	30: Inteltek Internet AS
9: Intralot St.Lucia LTD	20: Bilot EOOD	31: Goreward LTD
10: Intralot Guatemala S.A.	21: Eurofootball LTD	32: Oasis Rich International LTD
11: Intralot Caribbean Ventures LTD	22: Gain Advance Group LTD	33: Bit8 LTD

## DIVIDEND POLICY - DPS (in €)



The Board of Directors of the Company will propose to the Annual General Shareholder's Meeting the non-distribution of a dividend for Fiscal Year 2015.

## CURRENT PROJECTS

Presence in 57 jurisdictions, with 78 contracts on all 5 continents.

## RECENT DEALS

In January 2015, the Company announced that within the context of the departure from the Group of Mr. Ioannis Pantoleon, Group Chief Operating Officer, and Mr. George Zenzefilis, Group Chief Products & Services Officer, Mr. Nikos Nikolakopoulos, currently President Latin America, Western Europe & Africa, undertakes the duties of the Group Chief Operating Officer, while the Group's Deputy CEO, Socrates S. Kokkalis undertakes in the interim the duties of the Group Chief Products & Services Officer.

In March 2015, INTRALOT obtained a 10-year exclusive license in Azerbaijan to offer horse racing games, in addition to the sports betting and greyhound game licenses that holds in the country. Moreover, the existing exclusive sports betting license was extended by an additional five years, up to 2025.

In March 2015, INTRALOT extended its facilities management and marketing services contracts for all games (including numerical, instants, sports betting and Internet) offered in Morocco for two additional years, up to August 2017.

In May 2015, Mr. Diomedes Vassiliou has joined the Company as Group Chief Financial Officer (CFO).

During the Ordinary General Meeting of the Shareholders of the Company dated 19 May 2015 INTRALOT announced the election of Mr. Antonios Kerastaris as a new member of the Board of Directors - during the Board Meeting dated 17.11.14- in replacement of the resigned member Mr. Nikolaos-Leon Papapolitis. A new three-member Audit and Compliance Committee was also elected, pursuant to article 37 by the L.3693/2008, which will be consisted of Messrs. Sotirios Filos, Anastasios Tsoufis and Ioannis Tsoukaridis, independent non-executive Board of Directors' members.

Moreover, INTRALOT S.A. according to article 16, C.L. 2190/1920, article 4.1.4.2 of the regulation of ATHEX and based on the resolution of the Shareholder's Annual General Meeting, approved the amendment of the share buy-back program in relation to the range of value which may provide for the share buy-back and specifically such range was set from 1 to 12 Euro.

In July 2015, following the decision of the Extraordinary General Meeting of the Shareholders of the company dated 19.06.2015 which (2nd issue) approved in accordance with article 23a of C.L. 2190/1920 the amendment and reinstatement of the shareholders agreement to a single document that had been signed in 2001 between the shareholders of Intralot Inc that is based in the city of Atlanta, in the State of Georgia, U.S.A., the company informs that the process of signing the above mentioned agreement concluded. The above agreement foresees, among others, the following: increase of the members of the BoD of Intralot Inc. from 3 to 5, the right of the minority shareholders to appoint one member each in the BoD given they own at least 5% of Intralot Inc., the pricing in case of acquisition of the shares of the minority shareholders in the

case that the option rights will be exercised (call or put option) from a company's subsidiary with a price of 1 mil. USD for every 1% of shares transferred, an amount that has been justified as fair according to a relative financial valuation (fairness opinion) of an independent audit firm, as well as pre-emption rights of the existing shareholders and common option rights (drag along & tag along, call & put) in case of transfer of shares.

At the end of July 2015, INTRALOT Group announced that it has acquired a 35% stake in Bit8 via its subsidiary INTRALOT Global Holdings BV (INTRALOT). The agreement provides for a call option for INTRALOT to raise its participation in the company up to 60% within the next two years if certain financial thresholds are met. In parallel the agreement contemplates a put option right for the current shareholders to sell partially the remaining part of their shares in Bit8 in case that certain agreed financial thresholds or certain specific business metrics (KPIs) are met. In February of 2015 INTRALOT and Bit8 announced their strategic cooperation during a Press Conference in London.

At the end of October 2015, INTRALOT, Inc., based in Duluth, GA, the North American subsidiary of INTRALOT Group, has been selected by the New Mexico State Lottery as its gaming vendor to provide for the implementation, operation and maintenance of the Lottery's Gaming System including the lottery Central System and software platforms, terminal network, communications and associated gaming products. The terminal network includes 1,200 new, state of the art Photon® lottery terminals. INTRALOT, Inc. was initially awarded a contract by the New Mexico Lottery in 2006 and is pleased to announce that it has again been named the successful vendor pursuant to the Lottery's competitive proposal process. The new contract is for a term of 8 years and will begin November 22, 2015.

Also in October 2015, INTRALOT Group announced that its subsidiary INTRALOT Global Holdings has signed a 10-year contract with International Lottery and Gaming Limited (ILGL) in Nigeria to provide its best-in-class lottery technology and related services. The new lottery was launched its operations in the first quarter of 2016. INTRALOT as the lottery technology and services provider will support the lottery operations of ILGL with innovative lottery system, entertaining numerical games and exciting content delivered to players through a well-balanced Points of Sales network. As Africa's most populous country with approximately 174 million people, Nigeria ranks among the biggest economies of the continent, posting GDP growth rate of 6,3% in 2014.

On December 1st, 2015, INTRALOT Gaming Services Pty Ltd, a wholly owned subsidiary of INTRALOT Australia Pty Ltd, rolled out the first Voluntary Pre-commitment Scheme branded "YourPlay" for a network of 28,500 electronic gaming machines (EGM) across the State of Victoria, including the Melbourne Casino. The official launch follows a contract sealed in 2014 between INTRALOT and the Victorian Government to operate the pre-commitment service for a period of 12 years, until August 2027.

Also in December 2015, INTRALOT Group announced its 10-year cooperation with Acumen Communications Limited (ACL) to organize sports betting in Kenya, under the brand name "mCHEZA". ACL is a local company authorized and regulated by the Betting Control and Licencing Board of Kenya under the Betting, Lotteries and Gaming Act. "mCHEZA" was launched on Friday, December 18th, 2015 and is initially available on mobile phones, while additional products and services will be offered soon. ACL and INTRALOT are also partnering with Safaricom, the leading telecom operator in the region, through m-payment platform MPESA, data center and cloud services. Kenya has 45 million inhabitants, while mobile penetration in the country exceeds 85%, according to the Communication Authority of Kenya.

#### **SIGNIFICANT EVENTS AFTER THE END OF FY 2015**

In January 2016, INTRALOT Group has signed a contract with the State Lottery organization of Chile 'Polla Chilena de Beneficencia' for the management of its games including the provision of integrated, best-of-breed technological solutions and services, as well as operational support services. Polla Chilena operates national numerical, instant lottery, and sports betting games in Chile. The ten-year contract, with the option to extend for an additional period of two years, follows a competitive procurement process. Under the terms of the contract INTRALOT will install its flagship LOTOS™ O/S Gaming System, as well as 2,700 Photon terminals, incorporating INTRALOT's innovative Icon Digital Imaging technology, plus 800 Genion multi-functional terminals, in Polla Chilena Points of Sale countrywide.

At the end of February 2016, INTRALOT S.A. announced that Diomedes Vassiliou will step down as Group CFO to pursue other commercial interests. The Board of Directors of INTRALOT has thanked Mr. Vassiliou for

his contribution and appointed Mr. George Koliastasis as new Group CFO, effective March 1, 2016. Mr. Koliastasis held the role of INTRACOM Holdings Group CFO prior to his appointment at INTRALOT. He has also served as CFO at Vodafone Greece, as Finance and Administration Director in consumer product multinationals and has held managerial positions in financial institutions.

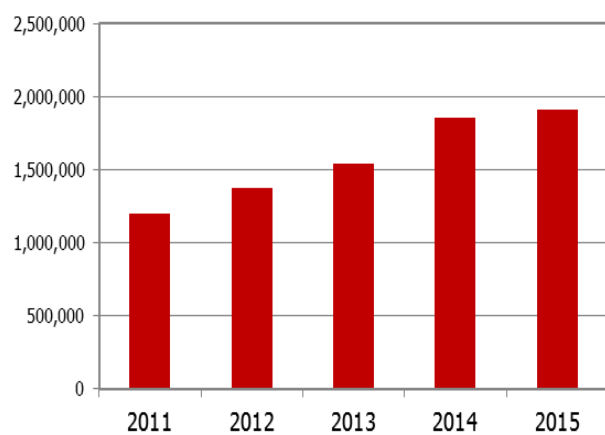
In March 2016, INTRALOT Group and Trilantic Capital Partners Europe, the controlling shareholder of Gamenet S.p.A. ("Gamenet"), announced they signed a Memorandum of Understanding (MoU) with Trilantic Capital Partners Europe, the major shareholder of Gamenet S.p.A ("Gamenet") in Italy to merge the Italian activities of the INTRALOT Group into those of Gamenet, a leading VLT and AWP concessionaire and retailer in Italy and a betting and online operator. Following completion of the transaction, INTRALOT Group is envisaged to control 20% of the combined operations. With a network of approximately 800 betting POS, that will continue to use INTRALOT's brand name, ca. 8.200 VLTs, over 50.000 AWP's and more than 60 directly owned and managed gaming halls, the new group will become one of the largest operators in the Italian gaming market. Completion of the transaction, which is expected by June 2016, is, inter alia, subject to approvals by the corporate bodies of INTRALOT and Gamenet and by competent public authorities.

In March 2016, INTRALOT Group announced that its subsidiary, INTRALOT do Brasil, has signed a six-year renewal contract to continue to operate the lottery games in the State of Minas Gerais in Brazil. The renewal contract follows an initial successful six-year operation contract signed between the two parties that has become a major funding source for social policy, education and health care initiatives in the district. INTRALOT deployed more than 2,500 of its proprietary terminals in this period and established 1,700 Points of Sales statewide. Currently, INTRALOT offers five games (Keno, Multiplix, Minas 5, Lotomias and Totolot). In the new contract period it is expected to expand even further its gaming portfolio adding Virtual Games initially in 400 points of sales, as well as alternative channels. INTRALOT will continue to have the complete operation of the project, including all related services.

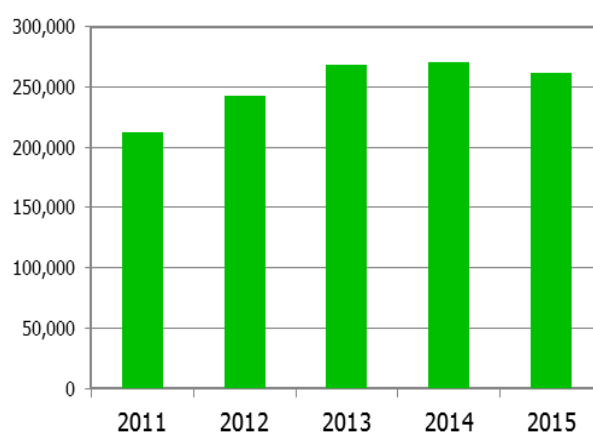
## COMPANY'S PERFORMANCE

<b>FINANCIAL OVERVIEW (consolidated)</b>					
<b>(in € 000)</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
Sales	1,202,354	1,374,021	1,539,430	1,853,164	1,914,885
Gross profit	212,231	243,027	267,908	270,234	261,560
EBIT	79,799	84,730	103,276	88,142	79,012
EBITDA	153,806	177,536	194,850	175,445	177,202
Earnings before tax	57,038	58,422	53,555	36,533	25,739
Earnings after tax	35,585	33,057	21,316	-7,642	-20,676
E.P.S.	0.111	0.039	-0.03	-0.31	-0.41
Total Equity	375,268	383,597	343,744	317,539	207,382
ROE	9.48%	8.62%	6.20%	-2.41%	-9.97%

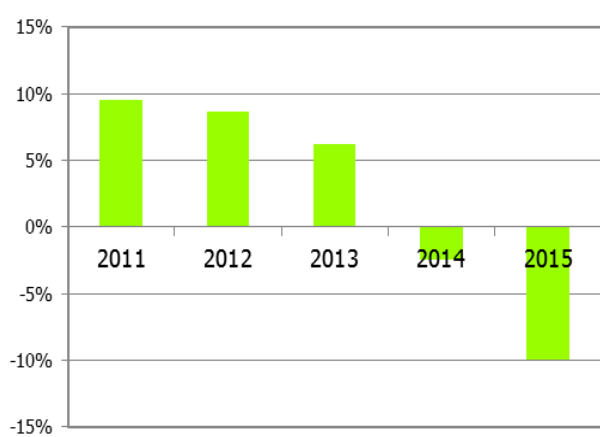
**Revenues (in € 000)**



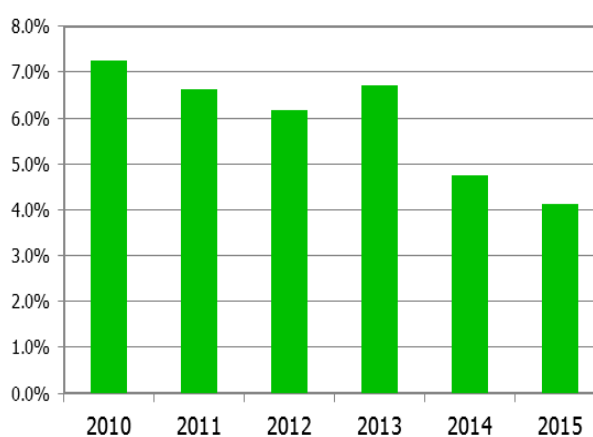
**Gross profit (in € 000)**



**ROE**



**Operating Margin**





**MAJOR SHAREHOLDERS (>5%)**

Name	%
KOKKALIS P. SOKRATIS	20.01%
DIMITRIADIS KONSTANTINOS	8.95%
INTESA SANPAOLO S.P.A.	5.01%
MAKURIA CREDIT MASTER FUND LTD	5.02%
NOVOMATIC AG	5.07%
MITTLEMAN BROTHERS LLC	5.00%
<b>Total</b>	<b>49.06%</b>

**BOARD OF DIRECTORS**

Name	Qualification
KOKKALIS P. SOKRATIS	CHAIRMAN/EXECUTIVE MEMBER
ANTONOPOULOS G. CONSTANTINOS	VICE CHAIRMAN/NON EXECUTIVE MEMBER
KERASTARIS I. ANTONIOS	CEO/EXECUTIVE MEMBER
KLONIS C. DIMITRIOS	NON EXECUTIVE MEMBER
KOKKALIS S. KONSTANTINOS	NON EXECUTIVE MEMBER
SOURETIS K. PETROS	NON EXECUTIVE MEMBER
FILOS N. SOTIRIOS	INDEPENDENT NON EXECUTIVE MEMBER
TSOUFIS M. ANASTASIOS	INDEPENDENT NON EXECUTIVE MEMBER
TSOYKARIDIS P. IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER

**MANAGEMENT TEAM PROFILE**

**Mr. Sokrates P. Kokkalis** is the Founder and Chairman of INTRALOT, and also Founder, Chairman, and majority shareholder of the INTRACOM Group of Companies, was born in Athens and holds a degree in Physics and Electronics. An active sponsor of leading educational, cultural, athletic and business events in Southeast Europe, Mr. Kokkalis became a John Harvard Fellow in 1997 after establishing the Kokkalis Program at the Kennedy School of Government, Harvard University. In 1998 Mr. Kokkalis founded the Kokkalis Foundation, a non-profit organization with a focus on educational and regional development issues. A fluent speaker of English, German and Russian, Mr. Kokkalis also speaks Romanian, Italian, Bulgarian and conversational Serbian and French. Mr. Kokkalis was for many years the major shareholder of "Olympiacos", the most famous and popular Greek soccer team and sports club.

**Mr. Antonios Kerastaris** is the Chief Executive Officer of INTRALOT Group and an Executive Member of the Board of Directors. He joined the INTRACOM Group in 2008 and prior to his current position he was INTRALOT Group Chief Financial Officer since February 2014, Chief Executive Officer at hellas online between August 2009 until January 2014 and Chief Financial Officer at hellas online since April 2008. In his 21 years of working experience he has held a number of senior management executive positions in large multinational companies such as Procter & Gamble, Hilton, Mercedes and OTE Group of Companies. Mr. Kerastaris holds a degree in Business Management from the Athens University of Economics. He is married and father of two children.

**Mr. Sokrates S. Kokkalis** is INTRALOT Group Deputy Chief Executive Officer. Prior to his current position he served in the Commercial Division of INTRALOT (2007) and in 2010 he joined INTRALOT Interactive as Business Development Manager. He has also served in the Commercial Department of PAE OLYMPIACOS since 2008. In February 2009 he was elected as Non-Executive Member of the BoD of INTRAKAT. He was born in Milan in 1984. He is an Athens College graduate (2001). He holds a degree (B.A.) in International Relations from Boston University (2005).

**Mr. Nikos Nikolakopoulos** is INTRALOT Group Chief Operating Officer. Prior to his current position he was INTRALOT Group President Latin America, Western Europe & Africa and Managing Director of INTRALOT Latin America. In 2007, he joined INTRALOT as the Group Strategy Director and based on his extensive international experience, he has been instrumental in shaping INTRALOT's strategy in the contemporary gaming environment, pursuing new opportunities for the company worldwide. Before joining INTRALOT, he held a series of senior positions in multinational IT companies, including INTRACOM Group, Microsoft, Singular Logic and BULL S.A. Born in 1968, he studied Information Technology at the 'Athens Economic & Business University' and has received an MBA from La Verne University.

**Mr. Konstantinos Farris** is the Group Chief Technology Officer of INTRALOT. He holds a Degree in Computer Engineering and Information Technologies of the Technical University of Patras. He also holds a Master's Degree in Databases and Data Mining from the University of Manchester in the United Kingdom. He started his professional career in 1989 working as a Software Engineer in the Technical Division of Intrasoftware S.A. until 1991. During the period 1992-1996 he was the Head of the Wagering Systems Department. During 1996-1997 he was the Deputy Manager of the Wagering Systems Division. During 1997-2003 he held the position of the Technical Director of INTRALOT. Prior to his current position he was INTRALOT's General Director of Systems Technical Division.

**Mr. George Koliastasis** is the Chief Financial Officer of INTRALOT Group and a non-executive member of INTRACOM Holdings subsidiaries. Prior to his current position he was the Chief Financial Officer of INTRACOM HOLDINGS since 2014 and CFO and member of the Board of Directors of Vodafone Greece (2008 -2013). He has more than 15 years of experience as Finance Director in consumer products multinationals (Bacardi Hellas, Misko), and financial institutions (Xiosbank, PiraeusBank). He holds a BSc in Business Administration and an MBA in Finance from the Warwick Business School.

**Ms Alina Papageorgiou** is the Human Resources Director of INTRALOT Group. Prior to joining INTRALOT, Ms Papageorgiou was Group Human Resources Director of Vivartia S.A. the leading food company in Greece, HR Director of AstraZeneca Hellas, the Nr 4 Pharmaceutical Company, and HR Director of Diageo Hellas and Turkey, the global leader in the alcohol business. She has also held senior HR positions in Nestle Hellas and Eurobank, and has a long teaching experience at Deree, the American College of Greece. Ms Papageorgiou holds a BSc degree in Management and Organisational Behaviour from Deree, the American College of Greece, and a MBA degree from City University Business School, London.

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