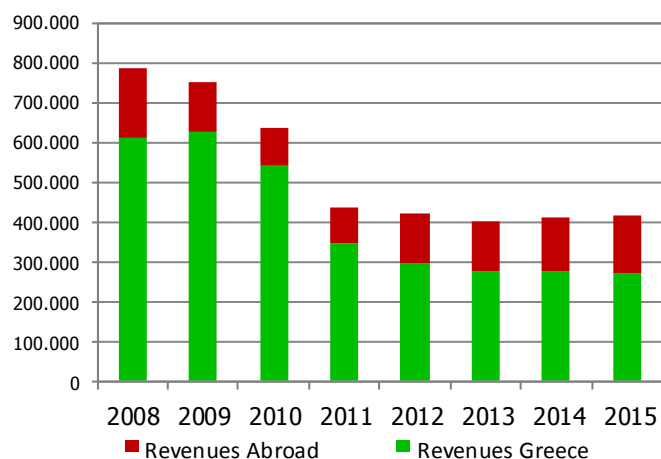


COMPANY PROFILE

FOURLIS GROUP is one of the leading group of companies in Greece and the Balkans in providing quality consumer durable goods. Our Strategy is the expansion through companies focused in retail commerce. The group is active in two key divisions:

- Retail Home Furnishing through the franchise of IKEA stores in Greece, Cyprus and Bulgaria,
 - Retail Sporting Goods through the franchise of INTERSPORT stores in Greece, Cyprus, Romania, Bulgaria and Turkey along with THE ATHLETE'S FOOT stores in Greece and Turkey.
- Company's exports represent 34.81% of total sales in 2015.

REVENUE ANALYSIS (in € 000)



Information about Geographical Areas



2015: Revenues Greece: 270.183.873 – Revenues Abroad: 144.258.265

FOURLIS GROUP is the retail distributor of:

- IKEA products in three countries (Greece, Cyprus and Bulgaria)
- Intersport products in five countries (Greece, Cyprus, Bulgaria, Romania and Turkey).
- The Athlete's Foot products in two countries (Greece and Turkey).

KEY INVESTMENT HIGHLIGHTS

Efficient development of international partnerships, focused primarily in Retail.

Each subsidiary is managed separately by dedicated management.

However all subsidiaries take advantage of the group synergies which are coordinated by the corporate center.

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)

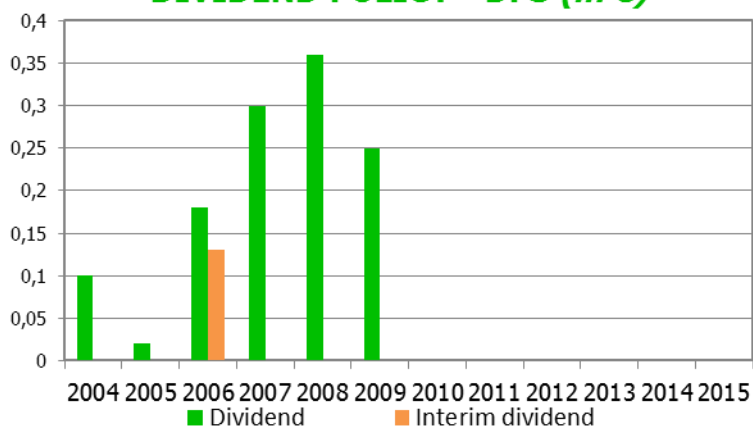
Symbol:	FOYRK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	145,3		
Shares Outstanding (number): (31 March 2016)	50.992.322		
Average Spread (%):	1,28%		
Market Liquidity (%):	15,958%		
Average Trading volume (no of shares):	65.350,2		
Total Value of transactions (€):	37.285.889		
Days to trade (1% of outstanding amount):	8,0		
Free Float (31 March 2016):	64,37%		
Turnover Velocity (F.F. Weighted):	41,9%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	48,32%	48,70%	51,58%

GROUP STRUCTURE

FOURLIS HOLDINGS S.A.

Fourlis Trade S.A.	100%
Housemarket S.A. (IKEA)	100%
H.M. Housemarket (Cyprus) Ltd (IKEA)	100%
Housemarket (Bulgaria) AD (IKEA)	100%
Intersport Athletics S.A.	100%
Intersport Athletics (Cyprus) Ltd	100%
Genco Bulgaria Ltd	100%
Intersport Atletik AS	100%
Genco Trade s.r.l.	100%
Trade Logistics S.A.	100%

DIVIDEND POLICY - DPS (in €)



CURRENT PROJECTS

In the coming years, the Group will continue the implementation of prudent and targeted development policy aiming to expand its market share by establishing new IKEA products pick up Point and Intersport-The Athlete's Foot stores in all countries of operation.

RECENT DEALS

During 2015,

- Three (3) new Intersport stores opened.
- Six (6) new The Athlete's Foot in Greece and Turkey.
- A new pick up point opened in Varna, Bulgaria.

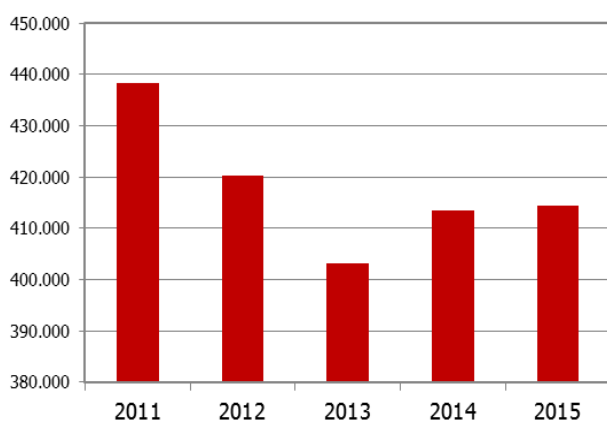
In the first quarter of 2016,

- One (1) new The Athlete's Foot stores opened in Greece

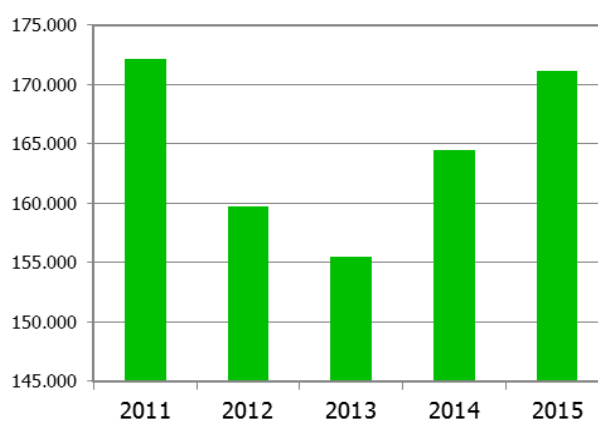
COMPANY'S PERFORMANCE

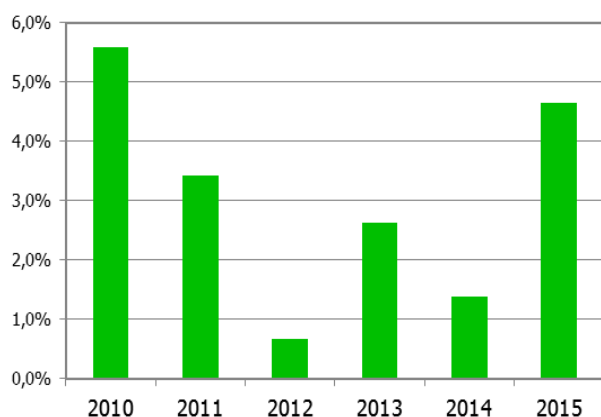
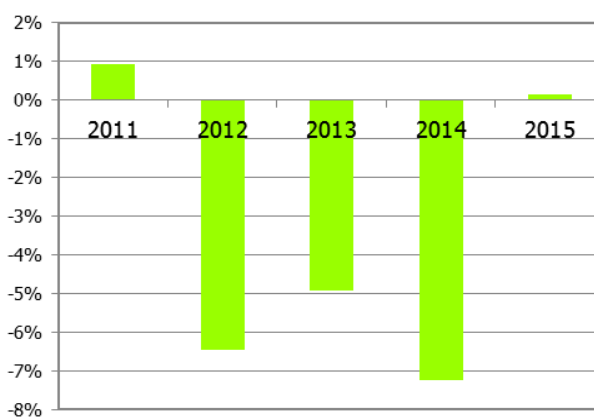
FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	438.249	420.254	403.271	413.370	414.442
Gross profit	172.187	159.713	155.444	164.455	171.094
EBIT	14.976	2.786	10.581	5.668	19.268
EBITDA	27.969	20.086	25.421	25.908	32.608
Earnings before tax	4.076	-11.700	-5.841	-9.137	2.517
Earnings after tax	1.716	-11.442	-8.294	-11.475	253
E.P.S.	0,045	-0,223	-0,16	-0,225	0,005
Total Equity	187.680	176.889	168.989	158.433	157.615
ROE	0,91%	-6,47%	-4,91%	-7,24%	0,16%

Revenues (in € 000)



Gross profit (in € 000)



Operating Margin**ROE****MAJOR SHAREHOLDERS (>5%)**

Name	%
DAFNI FOURLI	20,56%
MITICA LIMITED	5,02%
FIL LIMITED (FIL)	5,01%
HORIZON GROWTH FUND N.V.	5,04%
Total	35,63%

BOARD OF DIRECTORS

Name	Qualification
Vasileios Fourlis	Chairman, executive member
Dafni Fourli	Vice-Chairman, executive member
Eftychios Vasilakis	Vice-Chairman, non-executive member
Apostolos Petalas	CEO, executive member
Lida Fourli	Director, executive member
Ioannis Brebos	Director, non-executive member
Pavlos Tryposkiadis	Director, independent non-executive member
Ioannis Costopoulos	Director, independent non-executive member

BoDS RESUMES / MANAGEMENT TEAM PROFILE

Mr. Vasileios Stylianos Fourlis has served as Executive Chairman of the Board of Fourlis S.A. since May 2007. He holds a Master Degree in Economic Development and Regional Planning from University of California/Berkeley and a Master Degree in International Business from Boston University/Brussels. He is also a member of the Board of Directors of House Market S.A. (IKEA). He is a member of the Board of Directors of Piraeus Bank, Frigoglass, and Titan Cement Co. as well.

Mr. Apostolos Dimitrios Petalas was appointed Chief Executive Officer of Fourlis SA in May 2007 and was nominated at the Board of Directors in June, 2007. From 1985 to 1990, he worked at Colgate Palmolive at various positions in the finance department. From 1990 to 1999, he worked in various positions at PepsiCo and served as PepsiCo's Chairman and Chief Executive Officer in Greece until 2007. He holds an degree in Business Administration from the University of Piraeus.

Ms. Dafni Anastasios Fourli was appointed Executive Vice Chairman of the Board of Directors of Fourlis SA on November 28, 2011. Previously she served as Executive Director of the Company. She holds a degree in Business Administration from Deree College. Upon her graduation, she joined FOURLIS Bros. SA (now FOURLIS HOLDINGS SA). She is also the President of the Board of Directors of HOUSE MARKET SA, INTERSPORT ATHLETICS SA AND FOURLIS TRADE SA.

Mr. Georgios Alevizos has served as Finance Manager (Treasury, Investor Relations, Risk Management) of Fourlis SA since 2008. Previously he served as Group Corporate Treasurer since April 2000. He holds a degree in Mathematics from the University of Patras and an MBA in Finance from ALBA. He is licensed as a Special Trader on the Athens Derivatives Exchange (ADEX) and holds a Trader's certificate from the International Currency Traders Association (ACI). He joined the Xios Bank Dealing Room, initially as a Money Market Junior Dealer for one year and then as a Foreign Exchange Dealer and Senior Dealer for four years.

Pavlos Tryposkiadis is Non-Executive Director of Fourlis S.A.. He studied Business Administration at Athens University of Economics and holds an MBA degree from the Kellogg School of Management of the University of Northwestern. He began his professional career with Coopers & Lybrand (1986-1987) in Chicago as a Business Consultant. He returned to Greece in 1987 where he worked at Citibank NA (1987-1991) as Resident Vice President. He continued his professional carrier at executive positions with the following industrial companies: VIVECHROM SA (1990-2002) initially as General Manager and then as CEO. PETZETAKIS SA (2002-2003) CEO. INFORM Lykos SA (2003-2011) Executive Vice President and Deputy CEO. Then, he served as the CEO of Euroclinic Athens and Euroclinic Children hospitals and acted as member of the Board of Directors of the Association of Greek Private Hospitals (SEK).

He is married and a father of three children.

Mr. Ioannis Evangelos Brebos is Non-Executive Director of Fourlis SA. From 1966 to 1967, he worked in Siemens, in Germany, as a reservist transmissions officer. In 1972-1987, he worked as Engineer and as Director in such companies as Pitsos SA, Blaupunkt, Robert Bosch SA, and Euroservice SA. From 1995 to 2002, he was Managing Director and Deputy Vice Chairman at BSP SA. Since August 2002, Mr. Mprempos has been Managing Director of P. KOTSOVOLOS SA since August 2002. He holds a degree in Electrical Engineering from the Polytechnich University of Hannover, Germany (Fachhochschule Hannover).

Mr. Ioannis Athanasios Costopoulos has been Non-Executive Independent Member of the Board of Directors of Fourlis SA since June, 2007. He holds a BSc degree in Finance and Economics from the University of Southampton, United Kingdom and an MBA degree from the University of Chicago, United States. From 1970 to 1982, he worked at Procter & Gamble in Geneva, and from 1982 to 1986, he held management positions in Chase Manhattan Bank in New York and in London. From 1986 to 1991, he held executive positions in Booz Allen & Hamilton in London. In 1991, Mr. Costopoulos returned to Greece and held the following position: Chief Executive Officer (CEO) of Metaxa SA (1991-1997), CEO and Regional Manager of Central and Eastern Europe at of Johnson & Johnson Hellas (1998-2000), and CEO and Vice Chairman of Petrola Hellas SA (2001-2003). He served as executive member of the Board of Directors and Chief Executive Officer of Hellenic Petroleum S.A. from 2007-2015. He is member of the Hellenic Federation of Enterprises and the Foundation for Economic & Industrial Research. He is married and a father of two children.

Mr. Eftychios Theodoros Vasilakis has served as Non-Executive Independent Member of the Board of Directors of Fourlis SA since June 6, 2005 and as Independent Vice Chairman of the Board since May, 27, 2014. He holds a BA in Economics from Yale University and an MBA from the Columbia Business School of New York. From 1991 to 1996 he served as Leasing Manager at Autohellas SA - HERTZ and from 1992 to 1999 as General Manager of Vitacar SA - OPEL. Furthermore, he is member of Board of Directors of Technocar SA - SEAT, Aegean Aviation SA, Piraeus Bank and Multifin SA. Since 1994 he is a Member of the General Council of the Hellenic Federation of Enterprises.

Mrs Lida Fourlis has served as Corporate Social Responsibility Director for the Group. She holds a Bachelor's degree in Economics from DereeCollege and an M.B.A. from DartmouthCollege. Upon her return to Greece in 1989 she joined FOURLIS Bros. S.A. (now FOURLIS HOLDINGS S.A.), in the Marketing Department. Since 1998 and for the next ten years, she held the position of Human Resources Director. She is also Executive Member of the B.O.D. of FOURLIS HOLDINGS S.A., Member of the B.O.D. of FOURLIS TRADE S.A., Vice President of the B.O.D. of INTERSPORT ATHLETICS S.A. and President of the B.O.D. of TRADE STATUS S.A. (DPAM stores).

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