

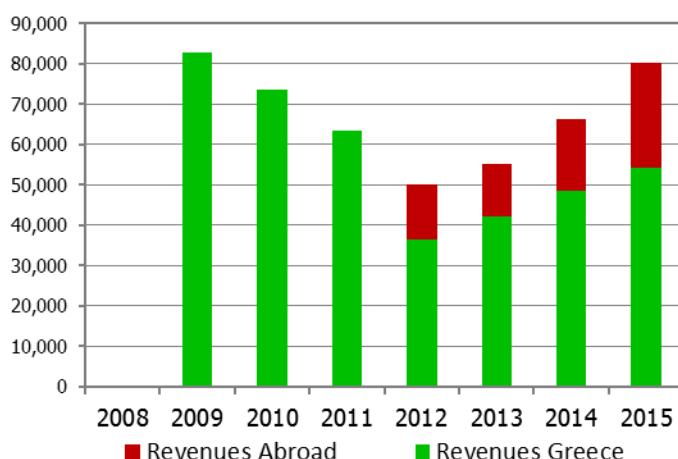


Website: <http://www.petroopoulos.com>  
 Bloomberg code: PETRO:GA  
 Reuters code: PTRr.AT  
 ISIN code: GRS345503007

## COMPANY PROFILE

The company manufactures, modifies, distributes and supports a wide range of automotive products including automobiles, trucks and buses, generating sets, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment, batteries and lubricants. Brands: Jaguar, Land Rover, Isuzu, Scania, Zodiac, Bombardier, Shell Lubricants, Perkins, Petrogen, Landini etc.

## REVENUES ANALYSIS (in € 000)



## OVERVIEW - TRADING DATA

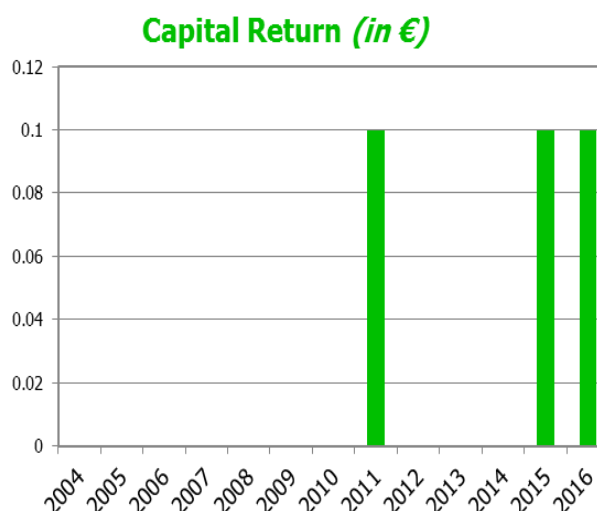
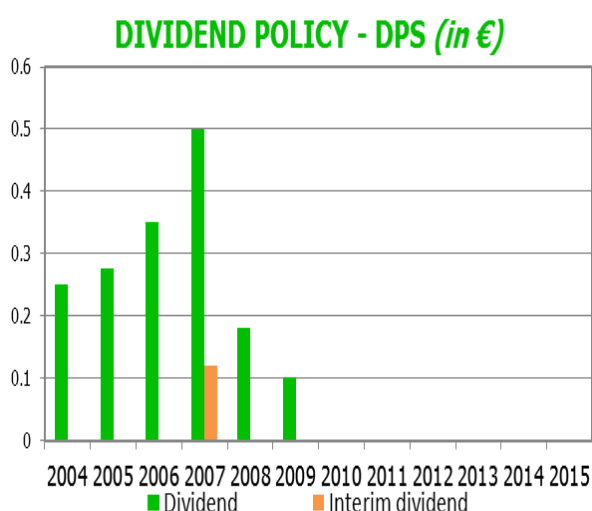
### OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)

Symbol:	PETRO		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	25.8		
Shares Outstanding (number): (31 March 2016)	7,070,400		
Average Spread (%):	1.90%		
Market Liquidity (%):	2.185%		
Average Trading volume (no of shares):	3,164.4		
Total Value of transactions (€):	2,467,499		
Days to trade (1% of outstanding amount):	23.1		
Free Float (31 March 2016):	27.81%		
Turnover Velocity (F.F. Weighted):	28.8%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	20.49%	17.10%	16.32%

## GROUP STRUCTURE

### PETROS PETROPOULOS S.A.

LYPA INTERNATIONAL AEBE	100%
SEMKA EPE	100%
AEGEM AEBE	100%
PETROMOTROR BULGARIA EOOD	100%

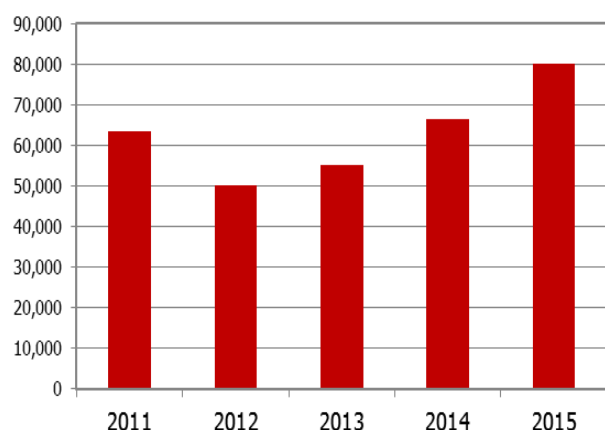
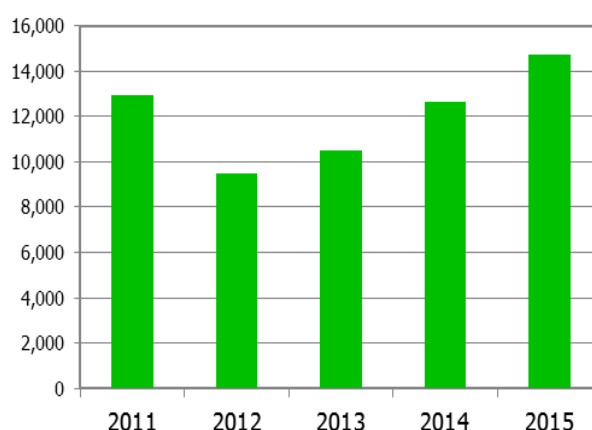
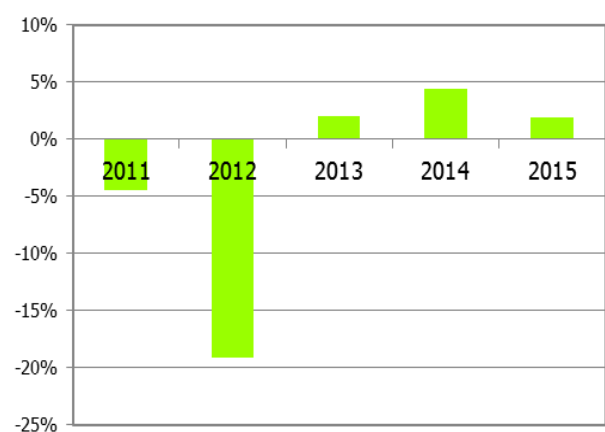
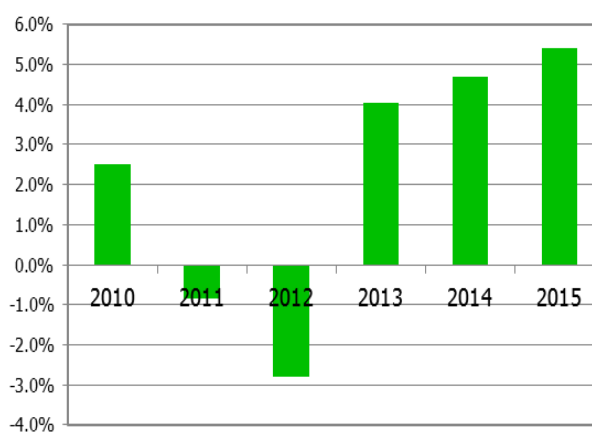


## RECENT DEALS

- Official importer, sales, distribution of Landini tractors 2013
- Acquisition of Ostrea Oil representin Shell Lubricants 2009
- Official importer, sales, distribution and technical support of Land Rover 2010
- Official importer, sales, distribution and technical support of Jaquar 2012
- Official importer, sales, distribution and technical support of Tohatsu outboard engines 2011

## COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	63,311	50,071	55,061	66,427	80,198
Gross profit	12,923	9,517	10,485	12,659	14,705
EBIT	-542	-1,405	2,229	3,121	4,346
EBITDA	983	127	3,076	4,017	5,299
Earnings before tax	-1,809	-6,397	709	1,890	1,218
Earnings after tax	-1,803	-5,855	612	1,425	591
E.P.S.	-0.258	-0.8364	0.09	0.21	0.08
Total Equity	40,333	30,696	30,884	32,150	30,793
ROE	-4.47%	-19.07%	1.98%	4.43%	1.92%

**Revenues (in € 000)****Gross profit (in € 000)****ROE****Operating Margin****MAJOR SHAREHOLDERS (>5%)**

Name	%
PETROPOULOS P. IOANNIS	33.44%
PETROPOULOS P. KONSTANTINOS	38.75%
<b>Total</b>	<b>72.19%</b>

**BOARD OF DIRECTORS**

Name	Qualification
PETROPOULOS P. KONSTANTINOS	CHAIRMAN/EXECUTIVE MEMBER
PETROPOULOS P. IOANNIS	VICE CHAIRMAN/CEO/EXECUTIVE MEMBER
DAVID GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER
DRAKOS GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER
EMPEOGLOU NIKOLAOS	INDEPENDENT NON EXECUTIVE MEMBER
FILIOTIS IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
KATSOURIDIS IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
MANOS STEFANOS	INDEPENDENT NON EXECUTIVE MEMBER
MIXALOUTSOS MICHALIS	INDEPENDENT NON EXECUTIVE MEMBER
PAPAGEORGIOU EFSTATHIOS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Constantine P. Petropoulos** is the Chairman of the Board of Directors.

**Mr. John P. Petropoulos** is the Managing Director & C.E.O.

**Mr. George A. David** is an Independent Non-Executive Member & Chairman of the Nominations Committee.

**Mr. Nikolaos N. Empeoglou** is an Independent Non-Executive Member of the Board of Directors.

**Mr. Efstathios E. Papageorgiou** is an Independent Non-Executive Member & Chairman of the Audit Committee

**Mr. John N. Filiotis** is an Independent Non-Executive Member of the Board of Directors and Chairman of the Executive Compensation Committee.

**Mr. Ioannis M. Katsouridis** is an Independent Non-Executive Member of the Board of Directors.

**Mr. George P. Drakos** is an Independent Non-Executive Member of the Board of Directors.

**Mr. Stefanos Manos** is an Independent Non-Executive Member of the Board of Directors.

**Mr. Michalis Michaloutsos** is an Independent Non-Executive Member of the Board of Directors.

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