

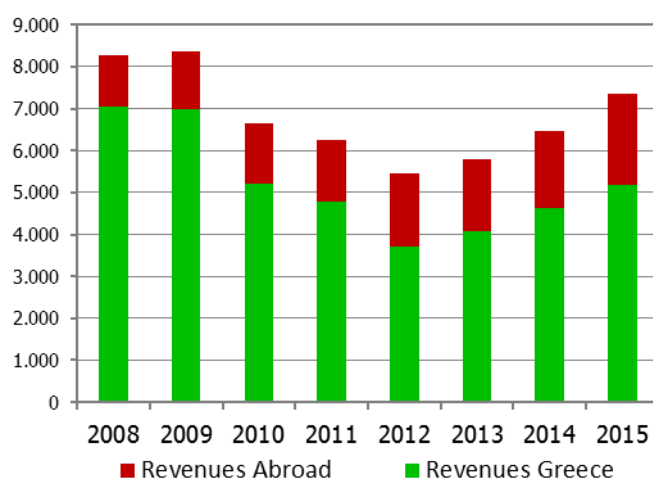


Website: <http://www.domaine-lazaridi.gr>
 Bloomberg code: KTLA:GA
 Reuters code: LAZr.AT
 ISIN code: GRS354003006

COMPANY PROFILE

Ktima Kosta Lazaridi SA was established in Drama, Northern Greece in 1992. Today the company product portfolio includes, a wide selection of wines (Amethystos, Chateau Julia, Oenotria Land), grape spirits and balsamic vinegars. The company owns 200 hectares of vineyards a 15.000 sq.m. winery with the most modern equipment, and co-operates with world known consultants such as Michel Roland. The products are exported to Germany, the United States, Canada, China, Australia, France, Switzerland, Denmark, Sweden and several other countries. In Kapandriti Attica, the company owns "Oenotria Gi Costa Lazaridi" a building complex of 10,500 sq.m. consisting of a winery, a wine museum, ageing cellars as well as halls and outdoor areas which can host any professional or social function up to 1800 people. Ktima Kosta Lazaridi SA is certified with ISO 9001 and HACCP for health and safety in the food sector.

REVENUE ANALYSIS (in € 000)

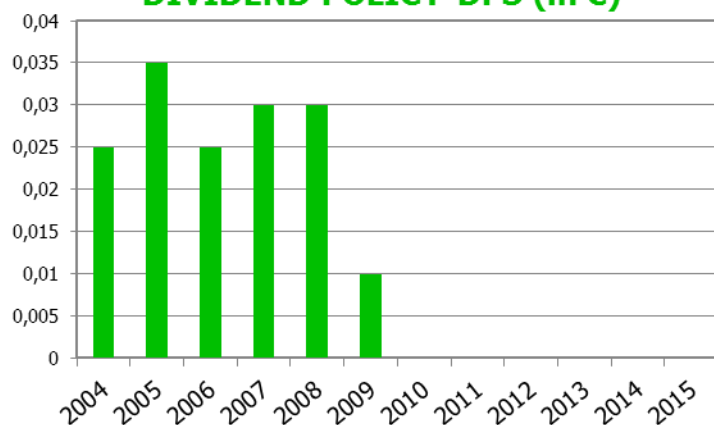


Company's exports account 29.44 % of total sales (31/12/2015).

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)

Symbol:	KTLA		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	5,8		
Shares Outstanding (number): (31 March 2016)	15.804.800		
Average Spread (%):	10,90%		
Market Liquidity (%):	0,045%		
Average Trading volume (no of shares):	157,0		
Total Value of transactions (€):	9.283		
Days to trade (1% of outstanding amount):	1.251,0		
Free Float (31 March 2016):	20,42%		
Turnover Velocity (F.F. Weighted):	0,0%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	65,73%	87,16%	80,53%

DIVIDEND POLICY-DPS (in €)

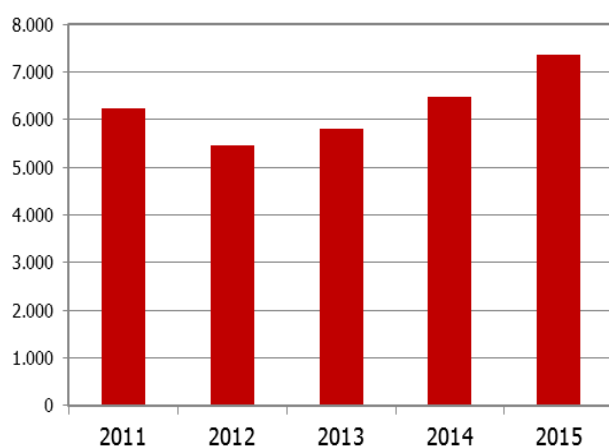


COMPANY'S PERFORMANCE

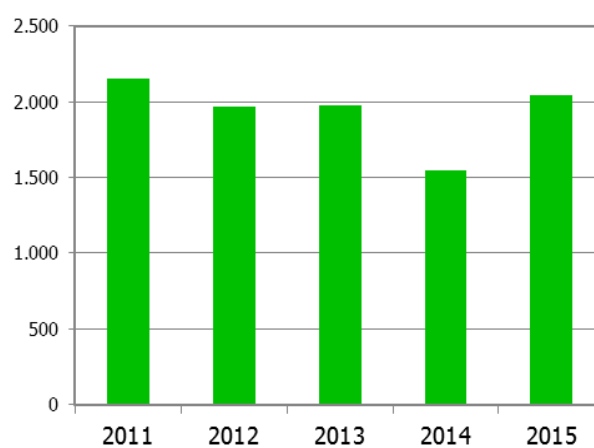
FINANCIAL OVERVIEW (company)

(in € 000)	2011	2012	2013	2014	2015
Sales	6.240	5.460	5.807	6.475	7.361
Gross profit	2.151	1.970	1.976	1.545	2.040
EBIT	23	-348	-297	-99	216
EBITDA	1.028	582	272	526	845
Earnings before tax	-775	-1.138	-1.103	-943	-1.071
Earnings after tax	-671	-925	-944	-1.722	-1.203
E.P.S.	-0,042	-0,06	-0,06	-0,11	-0,08
Total Equity	26.953	26.013	25.070	23.353	22.154
ROE	-2,49%	-3,56%	-3,77%	-7,37%	-5,43%

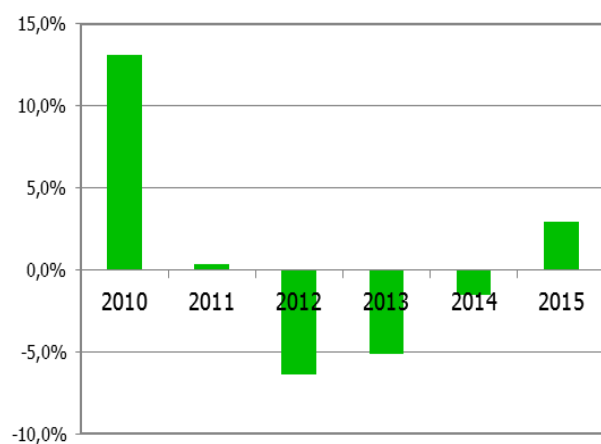
Revenues (in € 000)



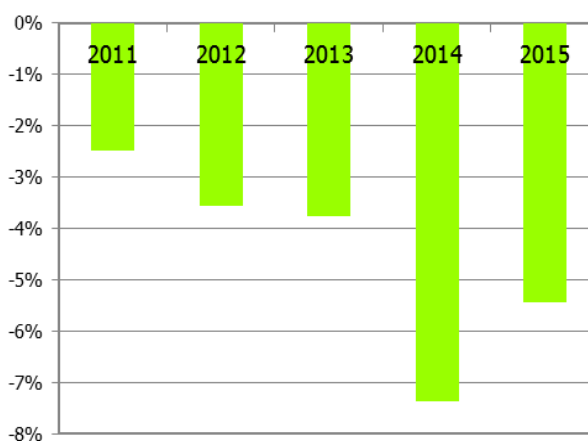
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)

Name	%
LAZARIDIS KONSTANTINOS	37,60%
LAZARIDIS GERASIMOS	16,83%
LAZARIDIS GIORGOS	10,51%
LAZARIDI IOULIA	14,64%
Total	79,58%

BOARD OF DIRECTORS

Name	Qualification
LAZARIDI IOULIA	PRESIDENT/CEO/EXECUTIVE MEMBER
ZACHARIS GEORGIOS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
OXYZIDIS IOANNIS	EXECUTIVE MEMBER
LAZARIDIS GERASIMOS	EXECUTIVE MEMBER
GIALIDIS DIMITRIOS	NON EXECUTIVE MEMBER
NTINAKIS PETROS	INDEPENDENT NON EXECUTIVE MEMBER
CHARISKOS GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Ms. Ioulia Lazaridi is Chairman of the Board of Directors and Managing Director of Ktima Kostas Lazaridis SA. Ms. Lazaridi holds a degree in French Literature from Aristotle University of Thessaloniki. She also deals with the public relations of the Company.

Mr. Georgios Zacharis is Vice Chairman of the Board of Directors, Commercial Manager and Executive Director of Ktima Kostas Lazaridis SA. He is co-founder of the Company. In the past, he has worked for Marmara Dramas SA. He holds a degree in Economics from Aristotle University of Thessaloniki and has also studied Computer Sciences.

Mr. Ioannis Oxyzidis is Executive Director and Production Manager of Ktima Kostas Lazaridis SA. He holds a degree in Chemical Engineering from the Aristotle University of Thessaloniki and has a Masters from Universite de Bordeaux. He joined the Company in 2001.

Mr. Gerasimos Lazaridis was appointed Executive Director of Ktima Kostas Lazaridis SA on November 15, 2011. He joined the Company in 2007. He holds a degree in Management Science & Technology from the Athens University of Economics and Business.

Mr. Dimitrios Gialidis was appointed Non – Executive Director of Ktima Kostas Lazaridis SA on February 9, 2015.

Mr. Petros Ntinakis was appointed Non-Executive Independent Director of Ktima Kostas Lazaridis SA on June 4, 2010.

Mr. Georgios Chariskou was appointed Non-Executive Independent Director at Ktima Kostas Lazaridis SA in June 2006.

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