

Consolidated Income Statement for the period ended 30 September 2002

| | 30/9/2002 | 30/9/2001 |
|--|------------------|------------------|
| | <u>Euro '000</u> | <u>Euro '000</u> |
| Interest and discount income | 1.128.465 | 1.076.640 |
| Interest expense | (599.413) | (632.907) |
| Net interest income | 529.052 | 443.733 |
| Fee and commission income | 233.788 | 209.661 |
| Fee and commission expense | (57.105) | (37.676) |
| Net fee and commission income | 176.683 | 171.985 |
| Dividend income | 5.716 | 12.091 |
| Net trading income | (31.127) | 17.720 |
| Gains less losses from other securities | 21.659 | 26.037 |
| Other operating income | 6.759 | 24.135 |
| | 3.007 | 79.983 |
| Operating income | 708.742 | 695.701 |
| Operating expenses | (434.299) | (386.515) |
| Impairment losses on loans and advances | (66.346) | (51.715) |
| Profit from operations | 208.097 | 257.471 |
| Income from associates | 3.244 | 5.946 |
| Profit before tax | 211.341 | 263.417 |
| - of which attributable to shareholders | 215.155 | 252.543 |
| Income tax expense | (58.825) | (81.209) |
| Profit after tax | 152.516 | 182.208 |
| Minority interest | 4.445 | (9.056) |
| Net profit for the period attributable to shareholders | 156.961 | 173.152 |

Note:

1. The above Consolidated Balance Sheet and Income Statement have been prepared in accordance with International Accounting Standards (IAS). The accounting policies used are those adopted in the preparation of the Financial Statements of 31/12/2001 set out in the notes to the accounts. The above Consolidated Balance Sheet and Income Statement are unaudited.



Consolidated Balance Sheet at 30 September 2002

| | 30/9/2002 Euro '000 | 30/9/2001 Euro '000 |
|--|------------------------|------------------------|
| ASSETS | | |
| Cash and balances with central banks | 587.193 | 905.030 |
| Treasury bills and other eligible bills | 276.687 | 0 |
| Due from other banks | 3.465.060 | 2.698.873 |
| Trading securities | 3.593.133 | 2.407.847 |
| Derivative financial instruments | 126.113 | 131.281 |
| Loans and advances to customers | 12.827.516 | 10.147.331 |
| Available-for-sale investment securities | 3.105.543 | 2.773.520 |
| Other investment securities | 124.659 | 248.910 |
| Investments in associated undertakings | 113.307 | 115.125 |
| Intangible assets | 25.235 | 0 |
| Property, plant and equipment | 514.079 | 366.110 |
| Other assets | 856.654 | 810.803 |
| Total Assets | 25.615.179 | 20.604.830 |
| LIABILITIES | | |
| Due to other banks | 4.727.931 | 1.375.691 |
| Derivative financial instruments | 438.382 | 267.765 |
| Due to customers | 17.136.007 | 15.586.831 |
| Liabilities evidenced by paper | 788.666 | 898.248 |
| Other liabilities | 591.019 | 522.072 |
| Total liabilities | 23.682.005 | 18.650.607 |
| Minority interest | 102.294 | 218.254 |
| SHAREHOLDERS' EQUITY | | |
| Share capital | 831.973 | 708.112 |
| Share premium account | 357.963 | 245.183 |
| Other reserves | 640.944 | 782.674 |
| Total shareholders' equity | 1.830.880 | 1.735.969 |
| Total shareholders' equity and minority interest | 1.933.174 | 1.954.223 |
| Total equity and liabilities | 25.615.179 | 20.604.830 |

Note:

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The above Consolidated Balance Sheet and Income Statement are unaudited.

EFG 🙆 Eurobank Ergasias

GREEK GAAP CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousand 9)

Growth 30/9/2001 30/9/2002 30/09/02-30/09/01 ASSETS **Cash & balances with the Central Bank** 957.191 517.022 -46,0% Securities acceptable for Central Bank refinancing 0 0 Due from financial Institutions 1.037.396 1.699.017 63,8% Loans and advances to customers 10.291.477 12.476.033 21,2% 6.905.461 Securities 6.449.221 7,1% Participations 151.082 132.425 -12,3% Intangible fixed assets net of depreciation 41.280 93.523 126,6% Tangible fixed assets net of depreciation 347.406 410.599 18,2% **Treasury shares** 0 0 513.520 463.446 -9,8% Other assets Pre-paid expenses and accounts receivable 351.070 423.719 20,7% 20.139.643 23.121.245 14,8% LIABILITIES Due to financial Institutions 466.492 2.838.767 508,5% Due to customers 16.068.149 16.764.250 4.3% Other liabilities 1.231.619 1.207.603 -1,9% Deferred income and accounts payable 207.220 247.790 19,6% Provisions for contingencies and charges 39.287 51.969 32,3% Subordinated debt 0 0 Shareholders' Equity 1.921.073 1.907.865 -0,7% **Minority interests** 205.805 103.001 -50,0% Total Liabilities and Shareholders' Equity 20.139.645 23.121.245 14,8% PROFIT AND LOSS ACCOUNTS Net interest income 461.383 531.030 15,1% Income from securities 10.944 -43,4% 19.327 Net commission income 181.130 178.418 -1,5% Gains from financial transactions 28.829 -20.491 -171,1% Other operating income 1.787 5.749 221,7% **Operating income** 692.456 705.650 1,**9**% Operating income (excluding gains from financial tranactions) 663.627 726.141 9,4% -199 062 -220 271 10,7% Personnel expenses General and administration expenses -143.333 -140.232 -2,2% Personnel and administrative expenses -360.503 -342.395 5,3% Depreciation of fixed assets -47.824 -60.507 26,5% Other operating expenses 0 0 -390.219 -421.010 Total costs 7,9% Provisions -58.433 -71.232 21,9% **Operating profits** 243.804 213.408 -12,5% Organic profits (excluding gains from financial transactions) 214.975 233.899 8,8% Extraordinary revenue, expenses and profits 14.708 -9.234 -162,8% Pre-tax profit 258.512 204.174 -21,0% **Minority interests** -10 976 -4 684 -57,3% Pre-tax profit after minority interests 247.536 -19,4% 199.490 -2<u>1,0%</u> Pre-tax profit 258.512 204.174 Тах -80.033 -53.159 -33,6% Profit after tax with minority interests 178.479 151.015 -15,4% **Minority interests** -9.195 -3.062 -66,7% Profit after tax after minorities 169.284 147.953 -12,6%