



Website:	http://www.iaso.gr
Bloomberg code:	IASO:GA
Reuters code:	IASr.AT
ISIN code:	GRS379233000

COMPANY PROFILE

• IASO S.A. Private General Obstetric - Gynecological and Paediatrics Clinic - Diagnostic, Therapeutic and Research Center - is a Greece-based company with a capacity of 441 beds (IASO, IASO Children's hospital, Intensive Care Unit, Neonatal Intensive Care Unit), engaged in the provision of medical services, which includes a broad range of diagnostic, therapeutic, maternity, nursing and paediatric services.

IASO S.A. Is the parent company of:

- IASO General S.A. - A General Clinic, located in Athens with a capacity of 237 beds, treating all pathological and surgical cases apart from gynecological cases. It also provides full and complete services for outpatients, though its diagnostic center and emergency department.
- IASO Thessalias S.A. – It is located in Larissa with a capacity of 213 beds, providing services to all obstetrics and gynecology cases along with pathological and surgical cases. It also provides a broad range of diagnostic and therapeutic services.
- Filokitis Recovery and Rehabilitation Center S.A. – It is located in Attica with a capacity of 125 beds, providing services of rehabilitation -restoration for people in need, following a serious illness, accident, severe burns etc, It also provides a broad range of diagnostic services supporting the aforementioned treatments.
- Medstem Services S.A. – Its main operation is the collection, process and storage of neonates' umbilical cord mesenchymal cells, as well as samples of umbilical placental cord blood (CryoBanks International Services Athens).

KEY INVESTMENT HIGHLIGHTS

- Investments in high Technology
- Application of innovative methodologies
- Modernization of existing units, in order to preserve the technological excellency and supremacy and upgrade the services offered by the group's clinics.

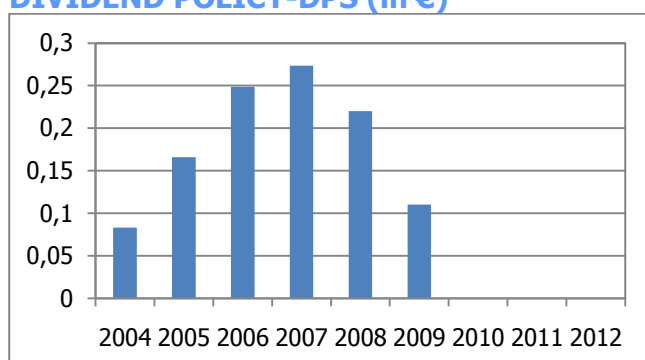
OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2012 - 28/03/2013)			
Symbol:			IASO
Athex Market:			MAIN MARKET
Market Cap (Mil. €): (28 March 2013)			59,5
Shares Outstanding (number): (28 March 2013)			53.155.053
Average Spread (%):			4,13%
Market Liquidity (%):			6,610%
Average Trading volume (no of shares):			15.878
Total Value of transactions (€):			3.832.175
Days to trade (1% of outstanding amount):			28,7
Free Float (28 March 2013):			90,0%
Turnover Velocity (F.F. Weighted):			10,0%
Historic Volatility	30 days	60 days	90 days
(annualised %)	65,76%	60,35%	62,99%

GROUP STRUCTURE

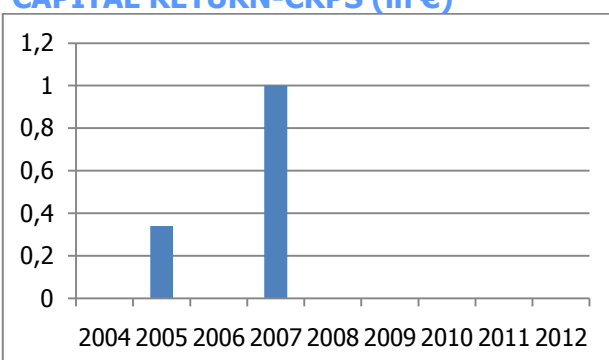
IASO S.A. - Parent

IASO General – Cholargos, Attika	97.07%
IASO Thessalias - Larissa, Greece	75,87%
IASO Macedonias - Marousi, Attika	100%
IASO of Southern Suburbs - Marousi, Attika	100%
Modern Multifunctional Rehabilitation-Restoration Center - Marousi, Attika	99,97%
IASO Health Enterprises - Marousi, Attika	99,97%
Medstem Services - Marousi, Attika	99,97%
HOCO S.A. - Marousi, Attika	59,59%
Filoktitis Recovery and Rehabilitation (through HOCO) – koropi, Attika	42.07%
Filoktitis Services (through HOCO) – Koropi, Attika	42.07%

DIVIDEND POLICY-DPS (in €)

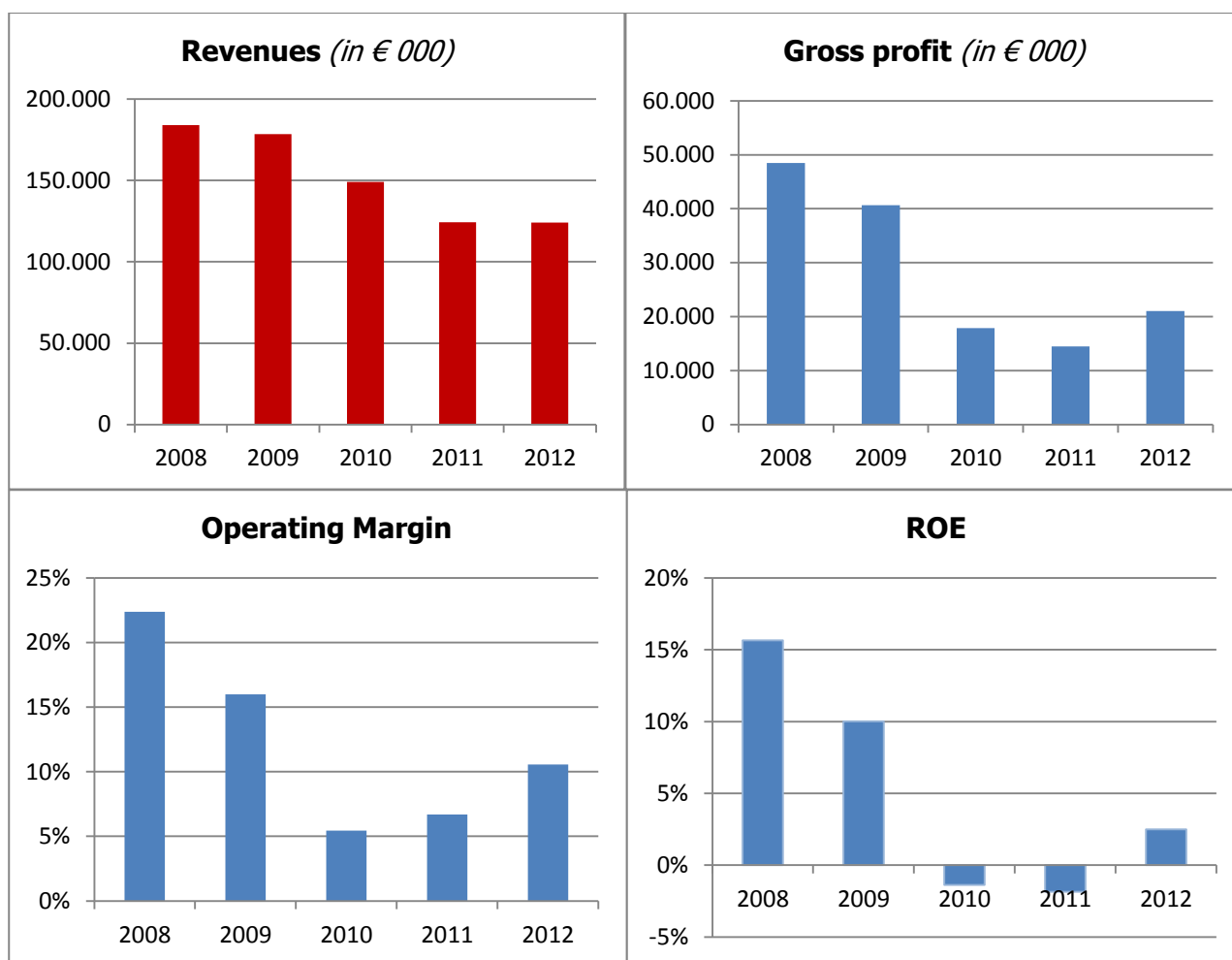


CAPITAL RETURN-CRPS (in €)



COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)				
(in € 000)	2009	2010	2011	2012
Sales	178.500	149.071	124.367	124.143
Gross profit	40.632	17.853	14.485	21.022
EBIT	28.559	8.129	8.333	13.103
EBITDA	37.514	19.286	20.130	24.609
Earnings before tax	26.615	5.801	1.229	5.550
Earnings after tax	13.516	-1.868	-2.545	2.587
E.P.S.	0,26	0,00	0,00	0,08
Total equity	135.006	136.253	137.827	103.375
ROE	10,01%	-1,37%	-1,85%	2,50%
Debt Ratio	3,31	7,60	7,35	5,75



MAJOR SHAREHOLDERS (>5%)

Name	%
EUROMEDICA AE	10,05%
Total	10,05%

BOARD OF DIRECTORS

Name	Qualification
STAMATIOU GEORGIOS	PRESIDENT/EXECUTIVE MEMBER
MAMELETZIS CHARALAMPOS	A' VICE PRESIDENT/EXECUTIVE MEMBER
KONTOPOULOS VASILIOS	B' VICE PRESIDENT/EXECUTIVE MEMBER
DOYLGIERAKIS EMMANOYIL	CEO/EXECUTIVE MEMBER
FOUSTANOS ANDREAS	CEO/EXECUTIVE MEMBER
PETROPOULOS PARASKEVAS	CEO/EXECUTIVE MEMBER
DEUTEREVOS EMMANOUIL	NON EXECUTIVE MEMBER
FAFOUTIS XENOFON	NON EXECUTIVE MEMBER
SARRIS SPYRIDON	NON EXECUTIVE MEMBER
STATHIS THEOFANIS	NON EXECUTIVE MEMBER
VLACHOUSIS ANTONIOS	NON EXECUTIVE MEMBER
DIMITROULEAS SPYRIDON	INDEPENDENT NON EXECUTIVE MEMBER
ILIADIS SAVAS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Georgios Ioannis Stamatiou, was appointed Executive Chairman of the Board of IASO on June 19, 2009. He previously served as Managing Director and Executive Director since 2006 and before that he served as Chairman of the Board. He holds a Bachelors in Architecture from Cornell University.

Mr. Charalampos Mameletzis, was appointed A' Executive Vice Chairman of the Board of IASO on June 21, 2012. He previously served as Non-Executive Director from July 2006 until 2007.

Mr. Vasilios Kontopoulos, was appointed B' Executive Vice Chairman of the Board of IASO on June 21, 2012.

Mr. Emmanouil Doulgerakis, was appointed Chief Executive Officer of IASO on June 21, 2012. He previously served as Executive B' Vice Chairman of the Board at IASO since June 19, 2009. He previously served as Chief Executive Officer and Director from July 2006 until 2007.

Mr. Andreas Foustanos, was appointed Chief Executive Officer, Executive Director of IASO on June 21, 2012. He previously served as Non-Executive Director until 2006.

Mr. Paraskevas Panagiotis Petropoulos, was appointed Managing Director and Executive Director of IASO on June 19, 2009. He was previously appointed A' Vice Chairman of the Board in July 2006.

Mr. Emmanouil Defterevos, was appointed Non-Executive Director of IASO on June 21, 2012.

Mr. Xenophons Fafoutis, was appointed Non-Executive Director of IASO on June 21, 2012.

Mr. Spyridon Sarris, was appointed Non-Executive Director of IASO on June 21, 2012.

Mr. Theofanis Stathis, was appointed Non-Executive Director of IASO on June 21, 2012.

Mr. Antonios Vlachousis, was appointed Non-Executive Director of IASO on June 21, 2012.

Mr. Spyridon E. Dimitrouleas, was appointed Non-Executive Independent Director of IASO in July 2006.

Mr. Savas Iliadis, was appointed Non-Executive Independent Director of IASO in July 2006.

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