



Website:	<a href="http://www.eurodrip.com">http://www.eurodrip.com</a>
Bloomberg code:	EDRIP:GA
Reuters code:	EDPr.AT
ISIN code:	GRS400003000

## COMPANY PROFILE

Eurodrip S.A. is founded in 1979 and is the first European company to become involved with drip irrigation. Its innovative method of incorporating drippers into the pipe results to water conservation and greater crop yield.

Eurodrip S.A. through its global network of own subsidiaries and independent dealers, offer cost effective modular, integrated drip irrigation solutions customized to meet specific agricultural and landscaping needs. Eurodrip is the European leader in manufacturing and supplying integral dipper lines.

## EXPORTS

Eurodrip S.A. has a market presence in over 60 countries, with operating subsidiaries in Greece, USA, Turkey, Egypt, Jordan, Peru and Mexico. Eurodrip has a 60% market share in the Greek market and is a leading player in Turkey, Egypt, Jordan, and fast growing in USA, Peru and Mexico. The sales outside the Greek market account for roughly 90% of total sales. The company has achieved strong brand recognition with its high quality products, advance tested technology and solid in-house production know-how.

## KEY INVESTMENT HIGHLIGHTS

Increasing extraversion (91% of turnover) and systematic penetration in foreign markets the Company operates with 7 subsidiaries in more than 60 countries.

### OVERVIEW - TRADING DATA (data of period 01/01 - 26/10/2012)

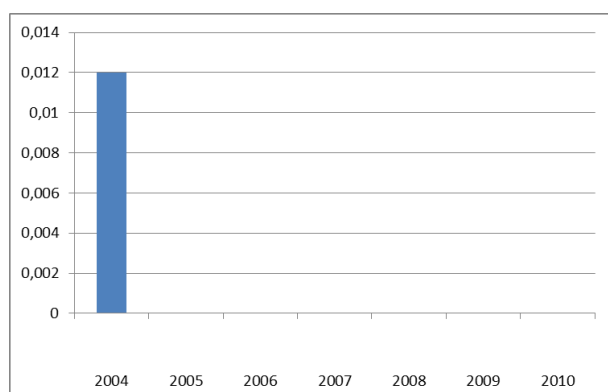
Symbol:	EDRIP		
Oasis Market:	MAIN MARKET		
Market Cap (Mil. €): (26 Oct. 2012)	64		
Shares Outstanding (Mil. €): (26 Oct. 2012)	44		
Average Spread (%):	9,66%		
Market Liquidity (%):	2,030%		
Trading volume (no of shares):	3.611.416		
Value of transactions (€):	4.277.236		
Days to trade (1% of outstanding amount):	19,8		
Turnover Velocity (Weighted):	32,026%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	60,74%	72,79%	70,81%

## GROUP STRUCTURE

### Eurodrip S.A.

National Drip Irrigation Co	76%
SC Eurodrip Irrigation Systems SRL	100%
Eurodrip Irrigation Holding SL	100%
Eurodrip USA INC	100%
Eurodrip Egypt SAE	99,4%
Eurodrip Trading CIS	100%
Eurodrip Peru SAC	100%
Drip Irrigation de MEXICO C.C.V.C.	99%
Eurodrip Damla Sulama Pazarlama	98,96%
Ve Ticaret A.S.	85%
Diversified Sub-Surface Irrigation, Inc.	75%

## DIVIDEND POLICY-dps (in €)



## CURRENT PROJECTS

The Company invests in the development of new and innovative products. In 2011 a new series of products has entered the marketplace. This year two new series of products are expected to be incorporated in the production process, as a result of systematic research, and are expected to exert a substantial impact on the sales in the forthcoming years. The Company continues to invest in both the development of new products, and the improvement of the production process and the quality characteristics of its products.

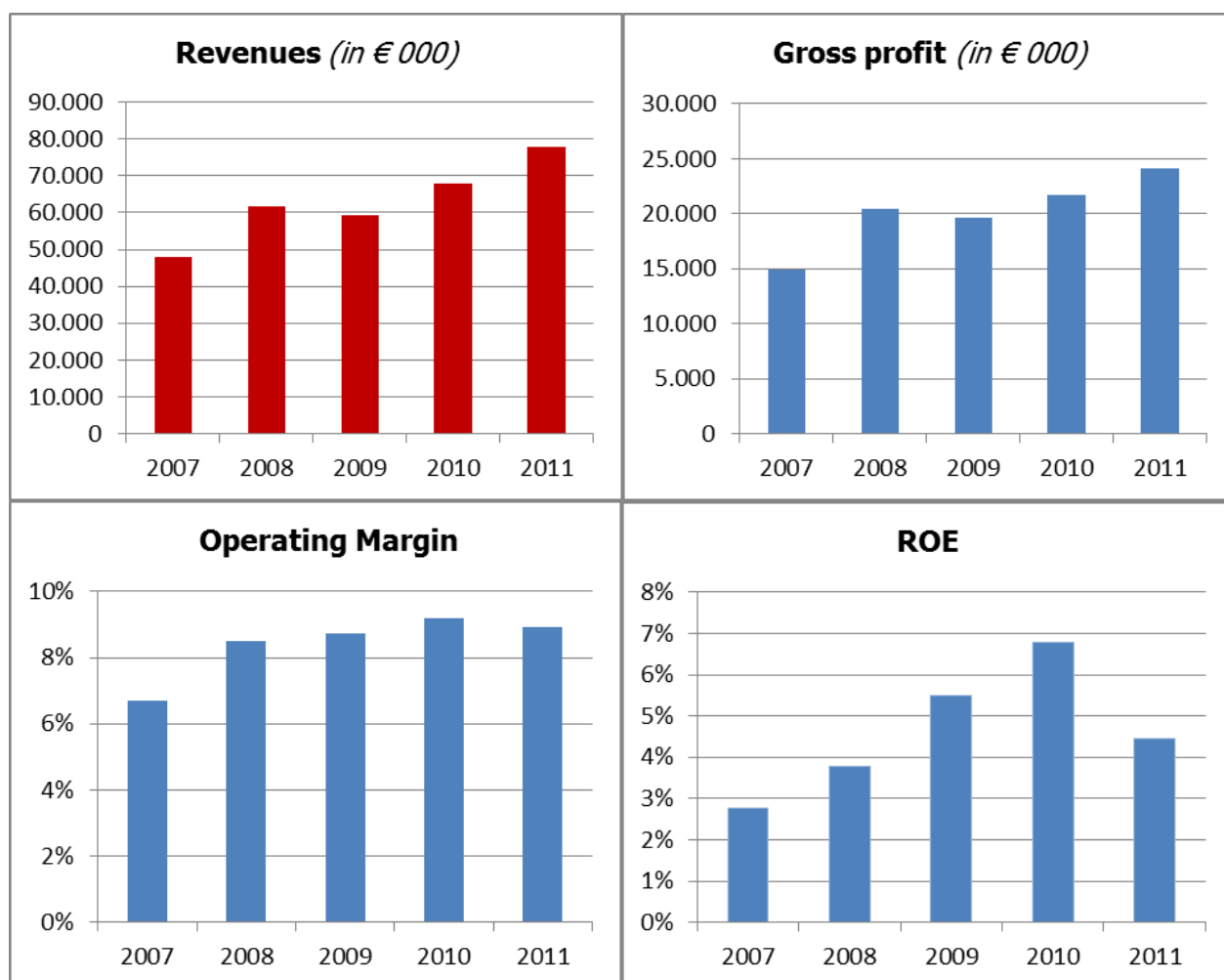
## RECENT DEALS

**10-2012:** EURODRIP SA announces that the shareholders Aquanova International Holdings B.V. and Bellaria Holding Ltd. On 05.10.2012 signed to the company Waarmenk Holding Limited (which is associated with an international investment fund that focuses on investments in the food and agribusiness, Paine & Partners LLC), a sale agreement of their shares representing approximately 67.5% of the total share capital and voting rights of the Company at a price of EUR 1.53 per share. Upon completion of the acquisition, Waarmenk Holding Limited will have the obligation to launch a mandatory tender offer to acquire all of the shares of Eurodrip ABEG.E. in accordance with applicable law.

**02-2012:** EURODRIP SA, subsidiary company of Global Capital Investors II, a fund managed by Global Finance Group, acquired 40% of the company EURODRIP PERU S.A.C. Eurodrip SA holds 100% of the share capital of the acquired company, which is headquartered in Lima, Peru. The purchase price for the acquisition amounted to U.S. \$1,101,000. The company operates a manufacturing unit for the production and commercialization of drip irrigation systems and serves as a commercial hub, both in the local market and other markets in Latin America.

## COMPANY'S PERFORMANCE

<b>FINANCIAL OVERVIEW (consolidated)</b>			
<b>(in € 000)</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Sales	59.438	68.037	77.896
Gross profit	19.596	21.675	24.168
EBIT	5.192	6.264	6.949
EBITDA	7.817	9.212	9.954
Earnings before tax	3.031	4.215	3.486
Earnings after tax	2.382	3.286	2.219
Earnings per share	0,05	0,07	0,05
Total equity	43.366	48.441	49.821
ROE	5,49%	6,78%	4,45%



<b>MAJOR SHAREHOLDERS (&gt;5%)</b>	
<b>Name</b>	<b>%</b>
AQUANOVA INTERNATIONAL HOLDINGS B.V.	56,42%
BELLARIA HOLDING LTD	11,20%
JAIN EUROPE LIMITED	7,40%
<b>Total</b>	<b>75,02%</b>

<b>BOARD OF DIRECTORS</b>	
<b>Name</b>	<b>Qualification</b>
KIAKIDIS T. THEODOROS	PRESIDENT/ NON - EX. MEMBER
PANAGIS N. MICHAEL	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
PLAKOPITAS N. ANGELOS	NON - EXECUTIVE MEMBER
GKLAVAS C. KONSTANTINOS	NON - EXECUTIVE MEMBER
PARASKEVOPOULOU D. EVA	NON - EXECUTIVE MEMBER
AGELOPOULOS S. MAVROIDIS	NON - EXECUTIVE MEMBER
PAZAITIS I. DIMITRIOS	NON - EXECUTIVE MEMBER
TASOPOULOS A. MENELAOS	NON - EXECUTIVE INDEPENDENT MEMBER
GIANNIRIS I. KONSTANTINOS	NON - EXECUTIVE INDEPENDENT MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Theodoros Kiakidis** was born in Athens in 1963. He holds a BA degree in mathematics & economics from Georgetown University, College of Arts and Sciences, Washington, and a Master's degree from Harvard University, Kennedy School of Government, Boston, USA. He has worked as a consultant in the field of strategic development and organization of enterprises for a 3-year period in France. He joined Global Finance SA in 1993. He is a member of the BoD and a Private Equity Partner.

Other professional commitments: Member of the Board of Directors of Global Finance SA.

**Mr. Michael Panagis** was born in 1961. He holds a degree in chemical engineering from the National Technical University of Athens (Metsovio), and an MBA from Imperial College, UK. He has worked as a senior manager and has served as a BoD member in Maillis Group. He joined Eurodrip Group as CEO in September 2005 and as vice-president in July 2006.

Other professional commitments: Member of the Board of Directors

- of the company "CAPITAL.gr - Web-based and printed information services",
- of the charitable, non-profit, non-governmental organization of "Theotokos Foundation",
- of "M. I. MAILLIS Group" (from 19.07.11).

**Mr. Angelos Plakopitas** was born in Athens in 1939. He holds a BA degree from the Athens University of Economics and Business and an MBA from Graduate School of Business Administration, New York University. He has worked as CEO in banks and companies in Greece and abroad. He is the founder, main shareholder and Managing Director of Global Finance SA.

Other professional commitments: Member of the Board of Directors of the companies:

- "ANDROMEDA SA – FARMING OF AQUATIC ORGANISM",
- "CHIPITA SA",
- "P.G. NIKAS SA",
- "ICAP SA" (until his resignation on 2/6/2011),
- "EUROCLINIC ATHENS SA".

**Mr. Constantinos Gklavas** was born in Athens in 1969. He holds a BSBA with emphasis on finance from Ohio State University and an MBA from Harvard University School. He has worked in the Marketing Department (Consumer Goods Division) of L'OREAL in Greece. Since 1997 he works in Global Finance SA as a Private Equity Investment manager and BoD member.

Other professional commitments: Member of the Board of Directors of the companies:

- "ANDROMEDA SA – FARMING OF AQUATIC ORGANISM",
- "GIOULA SA – GLASSWORK INDUSTRY",
- "SLICE SA – REAL ESTATE".

**Ms. Eva Paraskevopoulou** was born in 1949. She studied law in Munich and Heidelberg Universities and has worked in EURODRIP as legal counselor for many years. Other professional commitments:

Lawyer, member of the law firm "Paraskevopoulou-Tampali".

Member of the Board of Directors of the companies:

- "NEUROSOFT SA",
- "BIOCENTER Dr. KLEANTHOUS - CENTER FOR REGENERATING BIOMOLECULAR APPLICATIONS S.A.",
- "VIOMOL SA".

**Mr. Menelaos Tasopoulos** was born in Athens in 1961. He holds a BA degree in chemical engineering from the National Technical University of Athens (Metsovio), a MSc in industrial engineering and business administration from Columbia University and a Ph.D. in chemical engineering from Yale University.

Other professional commitments:

Member of the Board of Directors of the companies:

- "PAPOUTSANIS SA" (CEO),
- "M. I. MAILLIS Group"

**Mr. Constantinos Gianniris** he studied economics in the University of Piraeus and law in the Athens University Law School. He has broad experience in management positions in large Greek companies of the private sector (Iaso Group, Izola, Shelman, A.G. Petzetakis, Soulis, etc.). He was the founder and president (for a seven-year period) of the Hellenic Institute of Internal Auditors. He has also founded the Hellenic Association of Clinics (SEK) where he has served as chairman for 2 years.

Other professional commitments: Member of the Board of Directors of the companies:

- "ELASTRON SA",
- "THRACE PLASTICS SA".

**Mr. Dimitrios Pazaitis** holds a Ph.D. in optimization techniques from Imperial College, London, an MBA from INSEAD, Fontainebleau with emphasis on strategy and finance and and MEng in electrical and computer engineering from Aristotle University, Thessaloniki. He was Financial and Investment Advisor to the Greek Minister of Economy and Finance. His various positions in the private sector, in both Greece and abroad, focused on business development and management consulting.

**Mr. Mavroidis Aggelopoulos** was born in 1964. He holds a university degree in Political & Economic Studies and a postgraduate degree in International Financial Law. He has written numerous publications and articles on joint ventures and common enterprises. He has worked at the Athens Exchange.

Other professional commitments: Member of the Board of Directors of the companies:

- "KALEMA LLC",
- "IDEAL SA",
- "IPS INTELLIGENT PROGNOSTIC SOLUTIONS",
- "NEUROSOFT SA",
- "NEW EUROPE INVESTMENT",
- "TARIKAT".

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