



Website: <http://www.quest.gr>  
 Bloomberg code: QUEST:GA  
 Reuters code: IQTr.AT  
 ISIN code: GRS310313002

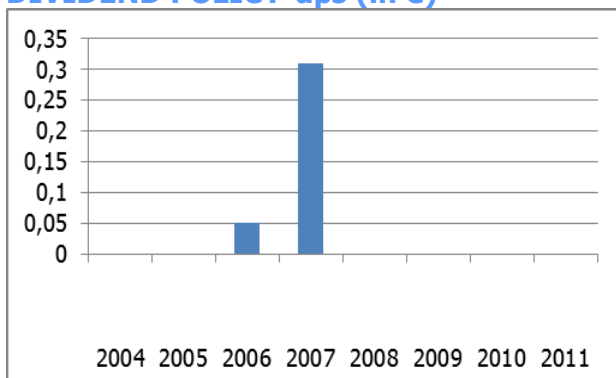
## COMPANY PROFILE

Quest Holdings SA, formerly Info-Quest S.A., is a Greece-based information technology (IT) and telecommunication solutions provider. Its main activities include the digital technology industry, with activities across the entire spectrum of the ICT market, from the manufacture and distribution of products to the design, application and support of Integrated IT Solutions for large organizations in the private and public sectors. Quest Holdings coordinates its activities in this market via the strongest companies in the field: Info Quest Technologies, Uni Systems and iSquare. In the Green Energy sector, the Group implements large investment projects on electricity production from renewable sources with licensed power exceeding 400 MW regarding more than 30 wind and photovoltaic parks. In this market, Quest Holdings is active through Quest Energy and its subsidiaries. At the same time, the Group is also active in the Courier Services sector, through ACS.

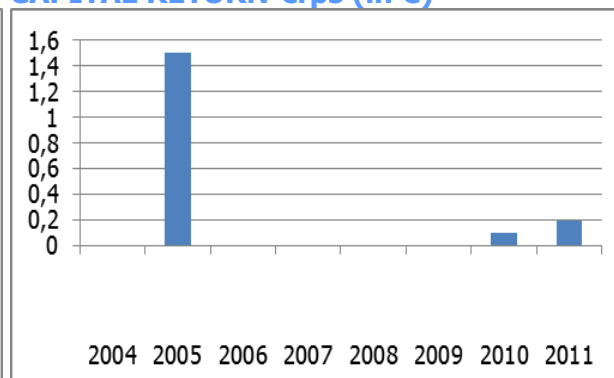
### OVERVIEW - TRADING DATA (data of period 01/01 - 26/10/2012)

Symbol:	QUEST		
Oasis Market:	MAIN MARKET		
Market Cap (Mil. €): (26 Oct. 2012)	42		
Shares Outstanding (Mil. €): (26 Oct. 2012)	48		
Average Spread (%):	5,03%		
Market Liquidity (%):	0,638%		
Trading volume (no of shares):	1.221.503		
Value of transactions (€):	848.422		
Days to trade (1% of outstanding amount):	82,5		
Turnover Velocity (Weighted):	7,962%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	46,70%	42,66%	40,54%

### DIVIDEND POLICY-dps (in €)



### CAPITAL RETURN-crps (in €)



## GROUP STRUCTURE

Company Name	Country of incorporation	% Participation (Direct)	% Participation (Indirect)	Consolidation Method
<b>** Quest Holdings S.A.</b>	-	-	-	-
<b>* Unisystems S.A.</b>	<b>Greece</b>	<b>100,00%</b>	<b>100,00%</b>	<b>Full</b>
- Unisystems Belgium S.A.	Belgium	99,84%	100,00%	Full
- Fast Hellas SA	Greece	100,00%	100,00%	Full
- Parkmobile Hellas S.A.	Greece	40,00%	40,00%	Equity Method
<b>- Unisystems Cyprus Ltd</b>	<b>Cyprus</b>	<b>100,00%</b>	<b>100,00%</b>	<b>Full</b>
- Unisystems Information Technology Systems SRL	Romania	100,00%	100,00%	Full
- Unisystems Bulgaria Ltd	Bulgaria	100,00%	100,00%	Full
<b>* ACS S.A.</b>	<b>Greece</b>	<b>99,68%</b>	<b>99,68%</b>	<b>Full</b>
- ACS Courier SH.p.k.	Albania	100,00%	99,68%	Full
<b>* Quest Energy S.A.</b>	<b>Greece</b>	<b>55,00%</b>	<b>55,00%</b>	<b>Full</b>
- Quest Aioliki Marmariou Pyrgos Ltd	Greece	20,00%	11,00%	Equity Method
- Wind farm of Viotia Amalia S.A.	Greece	97,88%	53,83%	Full
- Wind farm of Viotia Megalo Plai S.A.	Greece	97,88%	53,83%	Full
- ALPENER S.A.	Greece	90,00%	49,50%	Full
- Quest Aioliki Marmariou Trikorfo Ltd	Greece	19,00%	10,45%	Equity Method
- Quest Aioliki Marmariou Agathi Ltd	Greece	19,00%	10,45%	Equity Method
- Quest Aioliki Marmariou Riza Ltd	Greece	19,00%	10,45%	Equity Method
- Quest Aioliki Marmariou Chelona Ltd	Greece	19,00%	10,45%	Equity Method
- Quest Aioliki Marmariou Platanos Ltd	Greece	19,00%	10,45%	Equity Method
- Quest Aioliki Marmariou Liapourthi Ltd	Greece	19,00%	10,45%	Equity Method
- Quest Aioliki Marmariou Ag.Apostoloi Ltd	Greece	19,00%	10,45%	Equity Method
- Quest Aioliki Marmariou Rigani Ltd	Greece	18,67%	10,27%	Equity Method
- Quest Aioliki Karistou Distrata Ltd	Greece	18,67%	10,27%	Equity Method
- Quest Aioliki Livadiou Larisas Ltd	Greece	98,67%	54,27%	Full
- Quest Aioliki Marmariou Agioi Taxiarches Ltd	Greece	18,67%	10,27%	Equity Method
- Quest Aioliki Servion Kozanis Ltd	Greece	98,67%	54,27%	Full
- Quest Aioliki Marmariou Peristeri Ltd	Greece	18,67%	10,27%	Equity Method
- Quest Aioliki Distomou Megalo Plai Ltd	Greece	98,67%	54,27%	Full
- Quest Aioliki Sidirokastrou Hortero Ltd	Greece	98,67%	54,27%	Full
- Quest Solar Almirou Ltd	Greece	98,67%	54,27%	Full
- Quest Solar Chalkidikis Ltd	Greece	100,00%	55,00%	Full
- Wind park Drama Ltd	Greece	90,00%	49,50%	Full
- Quest Solar S.A.	Greece	100,00%	55,00%	Full
- Ischis Makedonia S.A.	Greece	51,00%	28,05%	Full
<b>Anemopili Ellinogalliki S.A.</b>	<b>Greece</b>	<b>50,00%</b>	<b>27,50%</b>	<b>Equity Method</b>
- Quest Aioliki Marmariou Trikorfo Ltd	Greece	77,50%	21,31%	Equity Method
- Quest Aioliki Marmariou Agathi Ltd	Greece	77,45%	21,30%	Equity Method
- Quest Aioliki Marmariou Riza Ltd	Greece	77,50%	21,31%	Equity Method
- Quest Aioliki Marmariou Ag.Apostoloi Ltd	Greece	77,50%	21,31%	Equity Method
- Quest Aioliki Marmariou Rigani Ltd	Greece	77,33%	21,27%	Equity Method
- Quest Aioliki Marmariou Pyrgos Ltd	Greece	77,48%	21,31%	Equity Method
- Quest Aioliki Marmariou Liapourthi Ltd	Greece	77,48%	21,31%	Equity Method
- Quest Aioliki Marmariou Peristeri Ltd	Greece	77,50%	21,27%	Equity Method
- Quest Aioliki Marmariou Agioi Taxiarches Ltd	Greece	77,33%	21,27%	Equity Method
- Quest Aioliki Marmariou Platanos Ltd	Greece	77,33%	21,30%	Equity Method
- Quest Aioliki Marmariou Chelona Ltd	Greece	77,45%	21,30%	Equity Method
- Quest Aioliki Karistou Distrata Ltd	Greece	77,33%	21,27%	Equity Method
- EDF EN SA – THRAKI 1	Greece	95,00%	26,13%	Equity Method
- EDF EN SA – EVROS 1	Greece	95,00%	26,13%	Equity Method
- EDF EN SA – RODOPI 1	Greece	95,00%	26,13%	Equity Method
- EDF EN SA – RODOPI 2	Greece	95,00%	26,13%	Equity Method
- EDF EN SA – RODOPI 3	Greece	95,00%	26,13%	Equity Method
- EDF EN SA – RODOPI 4	Greece	95,00%	26,13%	Equity Method
- EDF EN SA – RODOPI 5	Greece	95,00%	26,13%	Equity Method
<b>* Unitel Hellas S.A.</b>	<b>Greece</b>	<b>100,00%</b>	<b>100,00%</b>	<b>Full</b>
<b>* iSquare S.A.</b>	<b>Greece</b>	<b>100,00%</b>	<b>100,00%</b>	<b>Full</b>
<b>* Info Quest Technologies S.A.</b>	<b>Greece</b>	<b>100,00%</b>	<b>100,00%</b>	<b>Full</b>
- Rainbow Training center Ltd	Greece	100,00%	100,00%	Full
<b>* iStorm Ltd</b>	<b>Greece</b>	<b>100,00%</b>	<b>100,00%</b>	<b>Full</b>
<b>* QuestOnLine SA</b>	<b>Greece</b>	<b>100,00%</b>	<b>100,00%</b>	<b>Full</b>

\* Direct investment

\*\* Parent Company

## RECENT DEALS

**August 2012:** Formation of new IT Company named "Nubis S.A."

**May 2011:** Acquisition of IT Company named "Fast Hellas S.A."

**March 2011:** Start of operation of 7,5 MW photovoltaic park

**January 2011:** Finalization of IT sector spin-off from "Quest holdings" to "Info Quest Technologies"

**August 2009:** Acquisition of Greek & Cyprus Apple products distributor named "Rainbow S.A." with total price € 11 million.

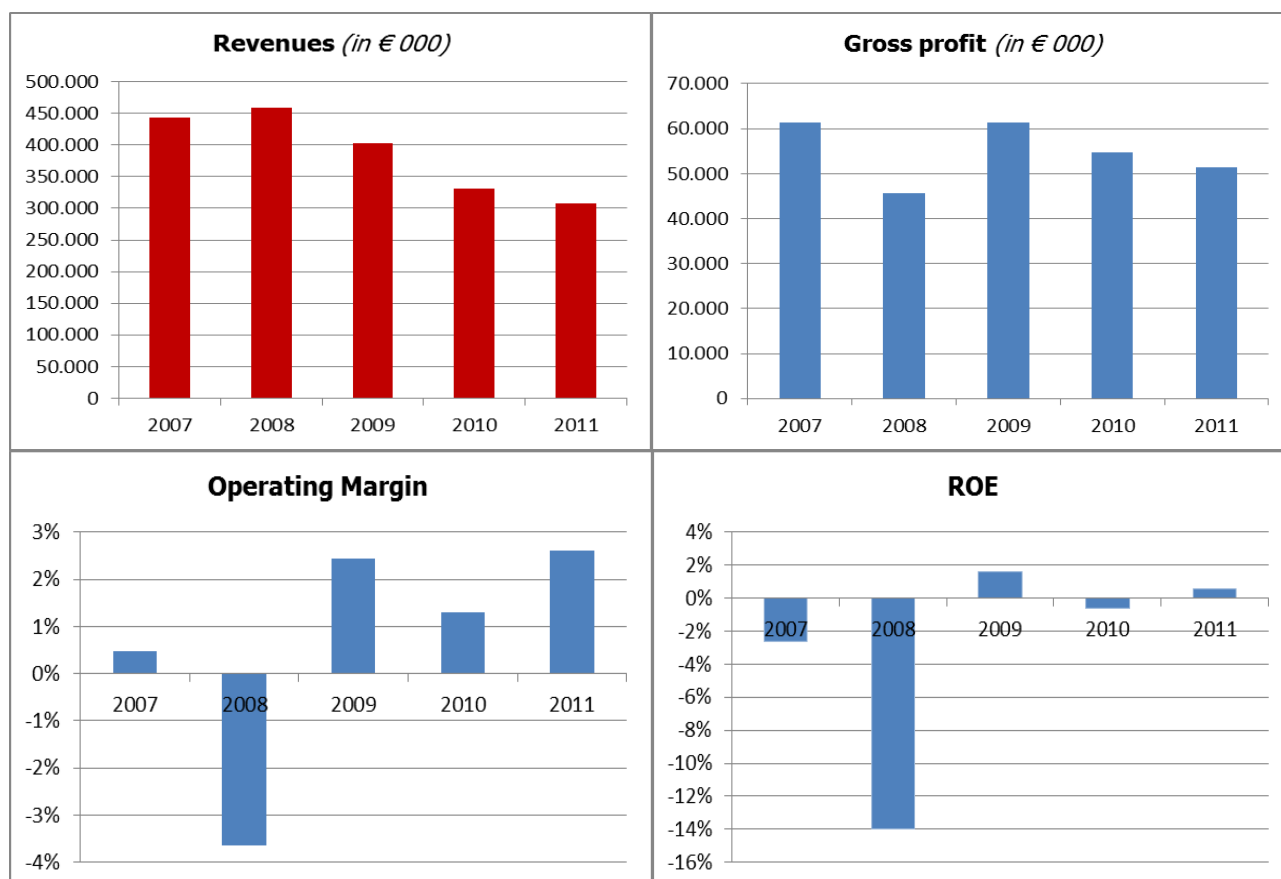
**July 2008:** Establishment with the French company EDF-EN of a Join Venture Company, named "Anemopyli S.A." which operates in electricity production from renewable sources.

**November 2007:** Acquisition of IT listed to the Athens stock exchange company named "Unisystems S.A." in the total price of € 77 million.

## COMPANY'S PERFORMANCE

### FINANCIAL OVERVIEW (consolidated)

(in € 000)	2009	2010	2011
Sales	402.252	331.463	307.333
Gross profit	61.333	54.727	51.437
EBIT	9.845	4.296	8.060
EBITDA	14.812	9.297	12.828
Earnings before tax	7.682	4.519	5.825
Earnings after tax	3.254	-1.272	1.161
Earnings per share	0,08	-0,02	0,03
Total equity	198.665	200.478	195.433
ROE	1,64%	-0,63%	0,59%



### MAJOR SHAREHOLDERS (>5%)

Name	%
FESAS THEODOROS	50,17%
KOUTSORELI – FESA EFTICHIA	24,71%
<b>Total</b>	<b>74,88%</b>

### BOARD OF DIRECTORS

Name	Qualification
FESSAS THEODOROS	PRESIDENT/EXECUTIVE MEMBER
TAMVAKAKIS FAIDON	VICE PRESIDENT/NON EXECUTIVE MEMBER
MPITSAKOS MARKOS	CEO/EXECUTIVE MEMBER
KOUTSORELI EFTYCHIA	EXECUTIVE MEMBER
RIGAS KONSTANTINOS	INDEPENDENT NON EXECUTIVE MEMBER
PAPPARIS MICHAEL	INDEPENDENT NON EXECUTIVE MEMBER
PAPADOPOULOS APOSTOLOS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Theodore Dimitrios Fessas** is Executive Chairman of the Board of Directors of Quest Holdings SA since January 17, 2011. He previously served as Executive Chairman of the Board, Chief Executive Officer. He is a graduate of the National Technical University of Athens with a degree in Electro-Mechanical Engineering and he also holds a Master degree in Thermodynamics from the University of Birmingham. He worked as a scientific partner in National Technical University of Athens. He is the founder of Info-Quest SA, in 1981. He served as Chairman of the Board of Directors of SEPE. In 2000, he was elected Member of the Board of Directors of the Hellenic Chamber of Industrial Businesses.

**Mr. Faidon Dimitrios Tamvakakis** is Non-Executive Independent Vice Chairman of the Board of Directors of Quest Holding SA since January 17, 2011. He holds a MA Degree in Investment & Finance from the University of Exeter. He is Non-Executive Member of the Board of Taylor Young Investment Management LTD, Vice President of the Greek Union of Collective Investment Managers and Property. He is a Board Member of ASEMGE Capital Assurance Investment Services. In 1987 he became co-founder of ALPHA TRUST Limited Company Investment Services.

**Mr. Markos Grigorios Bitsakos** is the Chief Executive Officer and Executive Member of the Board of Directors of Quest Holdings SA since January 17, 2011. Previously he was appointed Deputy Chief Executive Officer, Executive Director on April 29, 2010 and before that he was appointed Executive Director on April 16, 2010. He was previously appointed Non-Executive Independent Director on June 17, 2009. He holds a Degree in economics from the University of Piraeus, an MBA from the Hellenic Management Association (HMA) and a Magazine Management Certificate of the International Federation of the Periodical Press (FIPP). He served in the Departments of Economics, Management, CFO, and General Manager. Between 2003 and early 2007 he held the position of Chief Financial and Administrative Director of the Group Info-Quest and from 2007 until February 2010 he held the position of Chairman and CEO of the companies Daphne Communications SA and Niki Publishing SA.

**Ms. Eftychia Sofoklis Koutsourelis** is Executive Director of Quest Holdings SA since January 17, 2011. She is also responsible for Corporate Communications. She previously served as Executive Vice Chairman of the Board of Directors. She is a graduate of DEREE - The American College of Greece with a degree in Business Administration and Economics. She joined the Company since its establishment.

**Dr. Konstantinos Georgios Rigas** is a Non-Executive Independent Member of the Board of Directors of Quest Holdings SA since 2003. He is a graduate of the National Technical University of Athens with a degree in Mechanical and Electrical Engineering. He also holds a Ph.D. degree in Bioengineering from Strathclyde University where he also serves as Professor.

**Mr. Michail Papparis** was appointed as Non-Executive Independent Member of the Board of Directors of Quest Holdings SA in June 2011. In 1972 he earned a degree in Mathematics from the University of Athens. He worked in the banking sector in the United Kingdom, Bahrain and Greece in Treasury, Capital Markets and Asset and Debt Management.

**Dr. Apostolos Konstantinos Papadopoulos** is a Non-Executive Independent Member of the Board of Directors of Quest Holdings SA since April 16, 2010. He worked as a consultant in public and private organisations. He is Partner and Head of the Government and Infrastructure Advisory (GIA) of Grant Thornton in Greece. He holds BSc and PhD in Economics from the University of Bradford, United Kingdom.

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