



Website:	http://www.revoil.gr
Bloomberg code:	REV:GA
Reuters code:	REVR.AT
ISIN code:	GRS473003002

COMPANY PROFILE

Revoil is an oil products reseller. Its core operation includes buying oil products from refineries and selling them as a wholesaler and as a retailer. Its retail network is comprised from 532 points of sale currently. Its main products are various types of gasoline, diesel, heating oil and lubricants. The company commands the highest level licenses of oil product sales offered from the Greek State.

Revoil also offers oil product storing services for other companies (i.e. throughput) in its privately storage facilities with a total capacity of 44,348 m3.

Revoil S.A. established in 1982 as a small petroleum company, succeeded to become gradually one of the largest privately owned independent oil trading companies in Greece with a market share of 10%. Revoil operates in a fragmented market in which only 5 companies possess market share between 9% to 14%.

In June 2010 the company expanded in maritime sector by establishing a 100% subsidiary called ARISTON SHIPPING INVESTMENT COMPANY. At the moment ARISTON has a fleet of two dry bulk carriers build 1994 with a capacity of 45.000 tons each. The vessels are both chartered.

The company has demonstrated its sensitivity to environmental issues by instituting and maintaining a Greek Standards Agency ISO 14001 certified environmental management system for its delivery-storage-distribution procedures at its installations and at its head office in Vari Athens. The Chios (Eastern Aegean) and Nea Karvali at Kavala (Northern Greece near Balkan countries) storage installations are fully automated and fully compliant with EU specifications on environmental protection.

EXPORTS

Company's exports as 1.2% of total sales.

KEY INVESTMENT HIGHLIGHTS

- National gas station network
- Competitive pricing policy
- Effective Credit Policy
- New, technologically advanced storage facilities of great capacity
- Strong, lasting cooperation with the gas station network
- Attractive valuation
- Market share of 10%
- Diversification as the investment in shipping differs from the greek oil trade market. Maritime sector is closely linked to the global economic environment, far from domestic economic conditions.

OVERVIEW - TRADING DATA (data of period 01/01 - 26/10/2012)

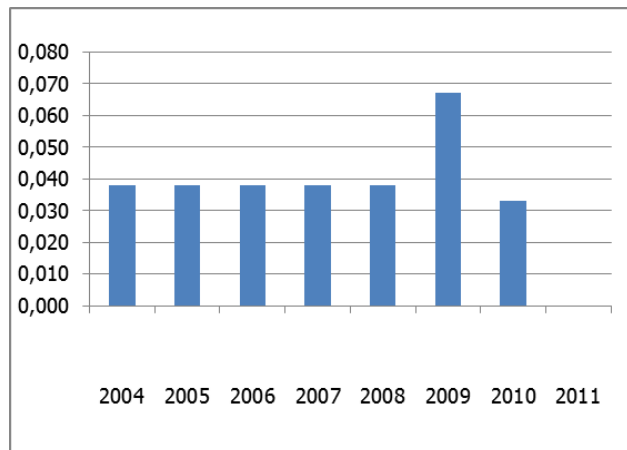
Symbol:	REVOIL		
Oasis Market:	MAIN MARKET		
Market Cap (Mil. €): (26 Oct. 2012)	14		
Shares Outstanding (Mil. €): (26 Oct. 2012)	22		
Average Spread (%):	9,12%		
Market Liquidity (%):	1,037%		
Trading volume (no of shares):	831.451		
Value of transactions (€):	365.487		
Days to trade (1% of outstanding amount):	56,1		
Turnover Velocity (Weighted):	14,399%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	72,32%	73,97%	77,42%

GROUP STRUCTURE

REVOIL S.A.

REVOIL REAL ESTATE	99.99%
ARISTON SHIPPING INVESTMENT COMPANY	100%

DIVIDEND POLICY-dps (in €)



CURRENT PROJECTS

The rapid expansion of the gas stations network in the last two years (over 100 new points of sale) has led to market share levels of 10%. The company demonstrates a new dynamic profile after the completion of the project of rebranding.

Currently, the company is focusing on gas station expansion in a more profitable way, by attracting new gas stations with significant profit margins. Also REVOIL strengthens its mechanisms to ensure revenues and liquidity and to reduce operating costs.

FORTHCOMING PROJECTS/ INVESTMENTS – BUSINESS PLAN HIGHLIGHTS

- For the period 2012 – 2013 REVOIL is planning to invest 2 million euros for the equipment of new gas stations
- Strengthen its position in the oil trade sector by further expansion of gas station network across Greece and through more effective geographical distribution.
- Increase number of gas stations over 550 and reaching market share over 10% in 2012-2013
- Increase lubricants sales under REVOIL's brand name
- Maximize the advantages offered by Chios (Eastern Aegean) and Nea Karvali Kavala (Northern Greece near Balkan countries) storage facilities due to their geographical position, size, age and technological infrastructure.
- Expand in LPG market with a goal of 15 LPG gas stations by the end of 2012.
- Market search for further expansion in Bulgaria and other Balkan Countries
- Fleet expansion with the purchase of another dry bulk carrier

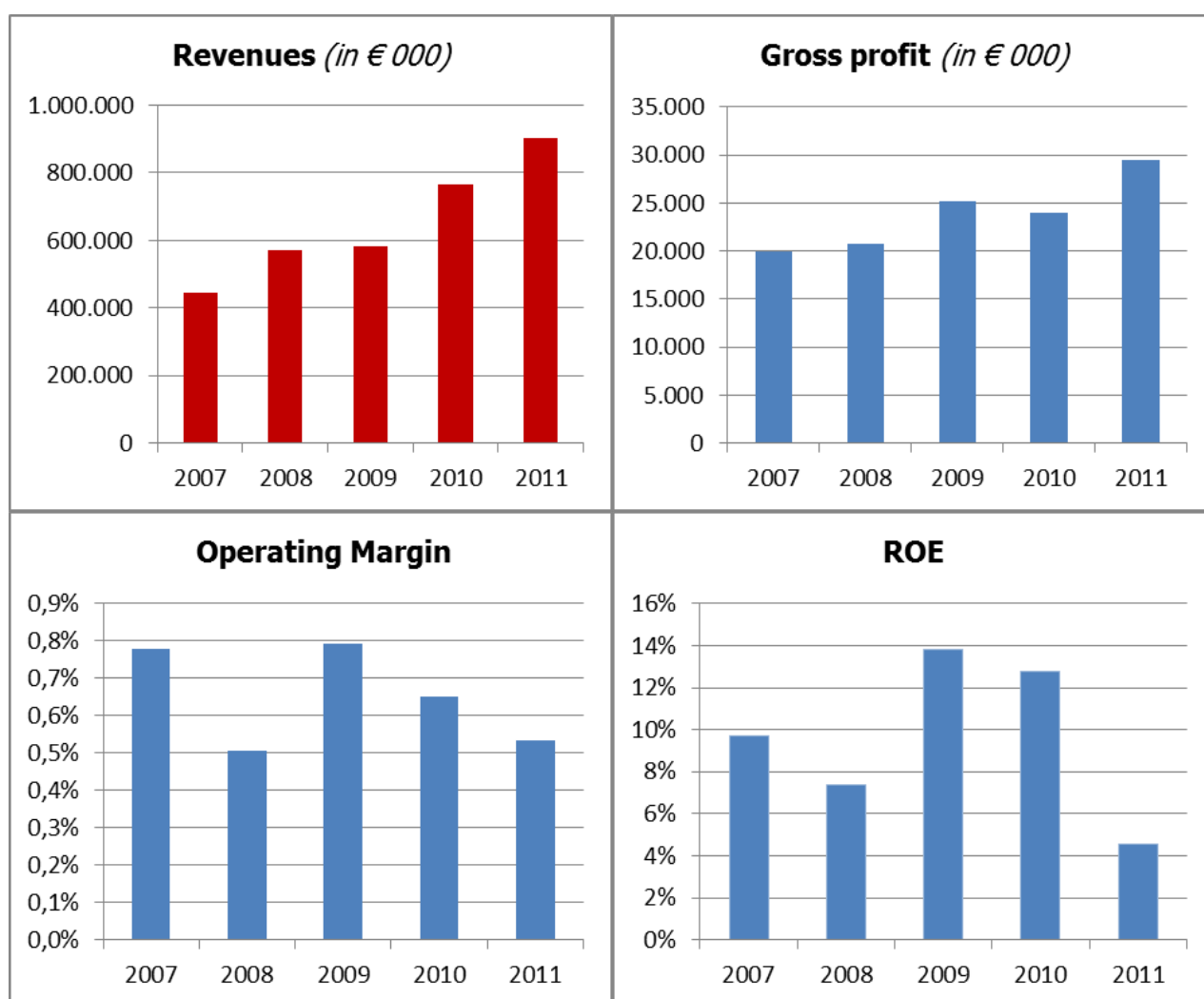
RECENT DEALS

02-09-2011 Establishment of a subsidiary company called REV MARITIME LTD in order to handle all aspects of ship management announced ARISTON SHIPPING INVESTMENT COMPANY 100% subsidiary of REVOIL S.A.

REV MARITIME, in which ARISTON participates 100%, headquartered in Marshall Islands and received an installation permit in Greece by the corresponding Ministry in accordance with the provisions of the law 378/68 and 27/75. The new company intends to manage the two dry bulk carriers of ARISTON.

COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)			
(in € 000)	2009	2010	2011
Sales	581.080	764.226	903.264
Gross profit	25.155	23.985	29.524
EBIT	4.599	4.974	4.809
EBITDA	7.785	8.924	11.177
Earnings before tax	4.333	3.948	1.180
Earnings after tax	3.044	2.795	1.053
Earnings per share	0,14	0,06	0,09
Total equity	22.015	21.898	23.246
ROE	13,83%	12,76%	4,53%



MAJOR SHAREHOLDERS (>5%)	
Name	%
ROUSSOS G. EVANGELOS	38,25%
ROUSSOS E. GEORGIOS	19,75%
ROUSSOS E. IOANNIS	14,22%
Total	72,22%

BOARD OF DIRECTORS	
Name	Qualification
ROUSSOS G. EVANGELOS	PRESIDENT/EXECUTIVE MEMBER
ROUSSOS E. IOANNIS	VICE PRESIDENT/NON EXECUTIVE MEMBER
ROUSSOS E. GEORGIOS	CEO/EXECUTIVE MEMBER
KARRAS T. KONSTANTINOS	INDEPENDENT NON EXECUTIVE MEMBER
KONARIS G. DIMOSTHENIS	INDEPENDENT NON EXECUTIVE MEMBER
STERGIOPOULOS P. KONSTANTINOS	NON EXECUTIVE MEMBER
VAKONKDIOS A. GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Evangelos Roussos was born in 1936 in Ermoupoli, Syros. Mr. Roussos has over 40 years of experience in maritime industry. He has worked as a captain, Class A for 15 years from 1955 to 1970. From 1974 until 1995 he has served as Chief Executive Officer several shipping companies such as PETROSHIP S.A. and BABANAFT S.A. He is the major shareholder of REVOIL S.A. and Chairman and CEO since May 1995. Since March 2009 onwards he holds the BoD Chairman position.

Mr. Georgios Roussos was born in 1964 in Ermoupoli, Syros. From 1987 till 1997 he worked as an oil trader and reseller for G. MAMIDAKIS S.A. He has been General Manager of REVOIL S.A. till February 2009. Since March 2009 onwards he is REVOIL's CEO.

Mr. Ioannis Roussos was born in 1968 in Ermoupoli, Syros. He studied Political Science and Public Administration in Athens Law School. Between 1993 and 1997 he worked as an oil trader and reseller. Since June of 1997 till January of 2008 he worked as CFO at REVOIL S.A. He is a member of the Board and Deputy Chairman.

Mr. Stavros Niforas was born in Athens in 1967. He is a graduate of the Athens University of Economics and the Institute of Certified Accountants and Auditors. He has many years of working experience as accounting manager and business consultant. His experience as an auditor includes working as an associate of KPMG and PRICEWATERHOUSECOOPERS. He has worked for INTRAKAT, as CFO till January of 2008. Since February of 2008 and for one year he worked as CFO at REVOIL S.A. He is REVOIL's General Director since March of 2009.

Mr. Nikolaos Manalis was born in Athens in 1969, He holds a Master Degree in Banking and Finance with major studies in Business Administration. He has various work experience in the financial departments of many companies including P.G.N. GEROLYMATOS S.A. and CHRYSLER JEEP DODGE HELLAS S.A. He also served as Chief Accounting Officer of IKEA for two years. He is the Company's CFO since March 2009 and Company's CFO and Administrative Officer since September 2012.

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